SUMMARY AND TRANSCRIPT OF CONFERENCE CALL CFA BOARD OF DIRECTORS APRIL 9, 2019

Secretary's note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

(1)	AWARDS	7
(2)	LOWERING POINT MINIMUMS IN CHINA.	11
(3)	JUDGING PROGRAM.	13
(4)	PROTEST COMMITTEE.	21
(5)	PROTEST RECONSIDERATION POLICY.	
(6)	PROTEST ISSUE FOLLOW-UP.	23
(7)	COMPENSATION FOR CLUB IMPACTED BY COLUMBUS PET EXPO	24
(8)	PROPOSED CONSTITUTIONAL AMENDMENTS	29
(9)	CENTRAL OFFICE REPORT.	
(10)	TREASURER'S REPORT.	37
(11)	2019/2020 BUDGET APPROVAL.	43
(12)	AUDIT COMMITTEE.	45
(13)	FINANCE COMMITTEE	46
(14)	CFA INTERNATIONAL SHOW.	48
(15)	CLUB APPLICATIONS.	50
(16)	CLERKING PROGRAM.	56
(17)	IT COMMITTEE.	58
(18)	DEVELOPMENT REPORT	59
(19)	MARKETING.	61
(20)	COMPANION CAT WORLD.	65
(21)	YEARBOOK.	69
(22)	ANIMAL WELFARE.	70
(23)	GDPR	73
(24)	CREDENTIALS.	
(25)	DISCIPLINARY HEARINGS AND SUSPENSIONS.	82

Secretary's Note: The Officers and Board of Directors of the Cat Fanciers' Association, Inc. met on Tuesday, April 9, 2019, via teleconference. **President Mark Hannon** called the meeting to order at 9:00 p.m. EDT. A roll call by **Secretary Rachel Anger** found the following members present:

Mr. Mark Hannon (President)

Mr. Richard Mastin (Vice President)

Ms. Kathy Calhoun (Treasurer)

Ms. Rachel Anger (Secretary)

Ms. Sharon Roy (NAR Director)

Mrs. Pam Moser (NWR Director)

Ms. Kathy Black (GSR Director)

Mr. John Colilla (GLR Director)

Mr. Howard Webster (SWR Director)

Ms. Mary Auth (MWR Director)

Mr. Kenny Currle (SOR Director)

Mrs. Kayoko Koizumi (Japan Regional Director)

Mr. Michael-Hans Schleissner (Europe Regional Director)

Carla Bizzell, C.P.A. (Director-at-Large)

George Eigenhauser, Esq. (Director-at-Large)

Mrs. Carol Krzanowski (Director-at-Large)

Ms. Melanie Morgan (Director-at-Large)

Mr. Peter Vanwonterghem (Director-at-Large)

Also Present:

John M. Randolph, Esq., CFA Legal Counsel Allene Tartaglia, Executive Director Shino Wiley, Japanese Interpreter Mary Kolencik, Awards Committee Chair

Absent:

None

SUMMARY

(1) **AWARDS**.

In accordance with the annual point minimum review, **Mr. Eigenhauser** moved to make no changes to the current point minimums. Seconded by **Ms. Calhoun, Motion Carried.** Currle and Auth voting no.

Liaison Mr. Hannon presented the Star Award nominations (**vote sealed**).

Ms. Roy moved that the change to **Article XXXVI** – **Awards Section** – National Awards regarding the Agility National Winner title which was moved and carried at the December 2018 teleconference be changed to be **effective immediately** (2018-2019 show season). Seconded by **Ms. Anger, Motion Carried.**

+A minimum of 150 agility points are required for this award and there is no the title associated with a national agility award will consist of an "N" added to the cats agility title as follows, ACN, AWN, AMN, or AGN.

(2) LOWERING POINT MINIMUMS IN CHINA.

Ms. Black moved to consider lowering the point minimums for national wins for China for this season only, due to the environment. Seconded by **Mr. Currle, Motion Failed.** Currle and Black voting yes.

(3) <u>JUDGING PROGRAM.</u>

Ms. Morgan moved to grant a medical leave of absence from judging to Gene Darrah from April 25, 2019 through June 30, 2019. Seconded by **Mr. Eigenhauser, Motion Carried.**

In an executive session motion, **Ms. Morgan** moved to allow Sign of the Cat Fanciers to change its show license from Morgan(AB), Darrah(LH/SH) to Veach(AB), Morgan (LH/SH) at its April 27, 2019 show in Easton, Pennsylvania. Seconded by **Mr. Eigenhauser, Motion Carried.** Morgan abstained.

Ms. Morgan moved to accept the following advancements:

Advance to Approved Allbreed:

Rod U'Ren 11 yes, 3 no (Mastin, Schleissner, Krzanowski); 3

abstain (Roy, Webster, Koizumi); 1 did not vote

(Hannon)

Mihoko Yabumoto 17 yes; 1 did not vote (Hannon)

(4) **PROTEST COMMITTEE.**

Chair Mr. Eigenhauser moved to accept the Committee's recommendation on the protests not in dispute. **Motion Carried [vote sealed].**

(5) **PROTEST RECONSIDERATION POLICY.**

No action items were presented.

(6) PROTEST ISSUE FOLLOW-UP.

No open session action items were presented.

(7) <u>COMPENSATION FOR CLUB IMPACTED BY COLUMBUS PET EXPO.</u>

Mr. Colilla moved to reconsider the previous motion carried on March 15, 2019: Allow a CFA cat show to be held the second weekend of March, 2020, in conjunction with a Pet Expo in Columbus, Ohio. The show would be limited to three rings each day with an entry limit of 150 entries. Motion Carried. Roy, Moser, Currle & Vanwonterghem voting no. Calhoun & Colilla abstained. Seconded by Mrs. Krzanowski, Motion (to reconsider) Carried.

The previous motion being back on the table, **Mr. Colilla** moved to allow a CFA cat show to be held the second weekend of March, 2020, in conjunction with a Pet Expo in Columbus, Ohio. The show would be limited to three rings each day with an entry limit of 150 entries. [Secretary's Note: A fee of \$10,000 was assumed as part of the underlying arrangements.] Seconded by **Mr. Eigenhauser, Motion Failed.** Colilla and Eigenhauser voting yes. Calhoun, Black, Bizzell, Anger and Mastin abstained.

(8) PROPOSED CONSTITUTIONAL AMENDMENTS.

Mr. Eigenhauser moved to submit the following board-proposed amendments:

Alternative 1:

• CFA Constitution, Article IV – ANNUAL AND SPECIAL MEETINGS, Section 4 – Delegates, second paragraph, to remove the dollar figure for the delegate fee from the constitution. Seconded by **Mr. Mastin, Motion Carried.** Moser voting no.

Alternative 2:

- CFA Constitution, Article IV ANNUAL AND SPECIAL MEETINGS, Section 4 Delegates, second paragraph, to increase the delegate fee from \$30 to \$40. Seconded by Mrs. Krzanowski, Motion Carried.
- CFA Constitution, Article VI OFFICERS AND DIRECTORS, Section 2 Elections, paragraph "b" to clarify the show season in which an ID club must hold a show to be eligible to vote for officers or Directors at Large. Seconded by **Mr. Mastin, Motion Carried.**
- Amend the CFA Constitution, Article XI Breed Council, by adding a new section following the end of the existing text, to provide for Household Pet representation. **Withdrawn.**
- Non-Show Rule Resolution to adopt rules for membership in a Household Pet Committee to advise the Board on matters relating to the role of Household Pets. The Committee shall elect a Household Pet Representative from within the Committee membership. **Withdrawn.**

In lieu of the withdrawn motions, **Mr. Eigenhauser** moved that a Household Pet Committee Chair be appointed by the CFA President and ratified by the Board of Directors at the 2019 Annual Meeting on Sunday. Seconded by **Mr. Mastin, Motion Carried.**

(9) CENTRAL OFFICE REPORT.

No action items were presented.

(10) TREASURER'S REPORT.

No action items were presented.

(11) **2019/2020 BUDGET APPROVAL.**

Mr. Currle moved to accept the CFA Budget for the May 1, 2019 – April 30, 2020 fiscal year. Seconded by **Ms.** Roy, **Motion Carried.** Auth and Moser voting no. Eigenhauser, Anger and Webster abstained.

(12) AUDIT COMMITTEE.

Chair Ms. Calhoun had no action items.

(13) FINANCE COMMITTEE.

Chair Mr. Mastin had no action items.

(14) CFA INTERNATIONAL SHOW.

Chair Mr. Mastin had no action items.

(15) <u>CLUB APPLICATIONS.</u>

The following club applications were presented for acceptance on standing motion by **Mrs. Krzanowski**:

- CHINA MING MAO FANG, International Division Asia (China). Seconded by **Mr. Currle, Motion Carried.** Auth and Moser voting no.
- COSMOS CAT FANCIERS' CLUB, International Division Asia (Taiwan). Seconded by Ms. Calhoun, Motion Carried.
- DILMUN SHOW CATS FANCIERS, International Division ROW (Bahrain). Seconded by Ms. Anger, Motion Carried.
- MUKEDER HAPPY CATS CLUB, International Division ROW (Turkey). Seconded by **Mr. Eigenhauser, Motion Carried.**
- SUMMIT FELINE FANCIERS CLUB, International Division Asia (China). Seconded by **Mr. Currle, Motion Carried.** Auth and Moser voting no.
- THE CAT FANCIER'S OF UNITED ARAB EMIRATES, International Division ROW (Dubai). Seconded by **Mr. Eigenhauser, Motion Carried.**

(16) <u>CLERKING PROGRAM.</u>

Liaison Mrs. Krzanowski presented no action items.

(17) IT COMMITTEE.

Liaison Mr. Colilla presented no action items.

(18) <u>DEVELOPMENT REPORT.</u>

No action items were presented.

(19) MARKETING.

Chair Ms. Black moved to allow import of customer email addresses to CRM and allowing for email campaigns to: (a) all registered catteries in USA; (b) owners of all registered cats in USA. Seconded by **Mr. Currle, Withdrawn.**

(20) COMPANION CAT WORLD.

Chair Ms. Black moved to accept the name Companion Cat World (CCW). Seconded by Mr. Eigenhauser, Motion Carried.

(21) YEARBOOK.

Chair Ms. Black moved to keep advertising rates the same as last year. Seconded by Mr. Eigenhauser, Motion Carried.

(22) ANIMAL WELFARE.

Liaison Mr. Vanwonterghem moved to include the CFA Ombudsmen under the CFA Animal Welfare umbrella. Seconded by **Mr. Currle, Withdrawn.**

(23) **GDPR.**

No action items were presented.

(24) CREDENTIALS.

Mr. Eigenhauser moved to ratify the list of appointments to the Credentials Committee, as presented. Seconded by **Mrs. Krzanowski, Motion Carried.**

(25) DISCIPLINARY HEARINGS AND SUSPENSIONS.

Disciplinary Hearings And Suspensions: Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to the Board. The following cases were heard, tentative decisions were rendered, timely notice was given to the parties, and no appeal and/or appeal fee was filed. Therefore, final disposition is as follows:

19-001 CFA v. Betts, Catherine

Violation of CFA Constitution, Article XV, Section 4(g)

GUILTY. Sentence of permanent suspension from all CFA services. [vote sealed]

19-003 CFA v. Lavreau, Pascal

Violation of CFA Constitution, Article XV, Section 4(g)

GUILTY. Sentence of restitution to the Complainants in the amount of $\in 1,350$, $\in 1,900$ and $\in 1,501.29$, respectively, and a fine of \$500 payable to CFA within 30 days or Respondent shall be suspended from all CFA services until both are paid in full. [vote sealed]

19-004 CFA v. Peters, Piet and John

Violation of Show Rules 1.03, 11.10, & 11.17

GUILTY. Sentence of a written reprimand. [vote sealed]

TRANSCRIPT

(1) AWARDS.

Committee Chair: Mary Kolencik
Liaison to Board: Mark Hannon

List of Committee Members: David Raynor, Linda Peterson

Current Happenings of Committee:

Point Minimum Adjustment

This is the point in the season where the board considers adjusting the point minimums for NWs for the next season. We recommend no changes to the current point minimums.

Morgan: Before we go into executive session, just in preparation for the Awards section, perhaps you guys can answer this because this will be my first time going through this. The criteria for changing the point minimums – are those laid out someplace? **Hannon:** What's laid out is that each Spring the board will evaluate for the following show season, whether or not we need to lower or increase. **Morgan:** Do we have criteria that we make a decision based off of that's set, or is it flexible? **Hannon:** No, it's flexible. Mary has made a recommendation that we stick with what we have. Does anybody have any points they want to make about changing it?

Morgan: It seems to me that 1,500 is awfully low for kittens. We had 25 at 1,700 and above, and if we change it even to 1,600 you would still have 28 kittens. Hannon: What we did last year was, we lowered the points for kittens and at the same time we said that non-registered kittens would be included in the count, so we made it easier to earn points. Morgan: So I think 1,500 is too low then. [Kolencik joins the call] Hannon: Melanie is suggesting, Mary, that the kitten points were low this year. By going down to 1,500, we really didn't need to do that. Go ahead Mary and talk about why you don't want to change the kitten points. Kolencik: We had 23 cats got over 1,800 points and two cats got close to 1,800 points. I don't think we should lower it or change it, because one of the factors that I think helped the kitten count this year was attitude. I think that people saw that it was 1,500 and they thought they could do it, so by thinking they could do it they boosted the count. We also boosted the counts by counting cats that don't have registration numbers. So, while it looks like you could raise it back up, I think just leave it alone, because I think attitude makes a big difference. **Black:** I agree with Mary's point of view. We did do a double whammy. We lowered the points last year and included kittens without registration numbers, but I think that it's competition. When people see that it is a possibly obtainable goal, then they're going to stay out there and they're going to try for it. I don't like raising it to the point where people say, "Oh, that's not something I can get to because of the counts in my region," or whatever. I think it should be something that everyone can strive for. I don't think it should be easy. I'm not saying that, but I think leaving the numbers where they are for at least another season, I think that we will see increased kitten counts because people will be trying. Auth: I've never been quite in tune with why we even have a minimum, because we reward the top 25 regardless if they're in one show or 50 shows, so I'm not sure I understand the point of even having a minimum, because certainly as Kathy Black has pointed out, it

encourages people to show and that's what we're trying to accomplish. If you get someone hooked on the possibility that they could make a national win, we may solidify that exhibitor for a lifetime. I think that even from a marketing standpoint, we should have a top 25 and not set any minimums. **Hannon:** The problem with not setting minimums is that you're going to have very, very low points in some areas. For example, the ID-Other where currently they're only getting a couple that meet the minimums. If you lower it, you have to lower it for everybody. Kolencik: So when we picked these minimums, the problem was – when we split the national awards into three areas, the problem was the International area and China in basically premiership. We would be giving people national wins in premiership that only had to go to a few shows, whereas in Regions 1-7 – premiership is basically a U.S. thing. Other countries aren't really picking up on that, but in premiership as I have found out this year, you have to get your butt out there every weekend to get a national win. So, we would be making a very unequal thing. People in China and the International area would be able to get a national win in premiership going to a couple shows, whereas in the United States we would have to go almost every weekend to get a national win. Now, it's also a problem in kittens in the International area. There are some kittens that would qualify to be in their top 25 by going to one or two shows. The purpose of a minimum is to kind of equalize the amount of effort that you have to put into it. It's not meant to be a high bar to say you have to meet a certain quality or something, it's supposed to be a minimum effort. We're not having any trouble getting people over the minimums now in Regions 1-9 and, in fact, we've got some cats from Japan who are actually going to get into championship this year. So, I really think that the minimums are necessary; otherwise, why should I waste my time getting a national win when somebody could get the same, exact title in China or the International area for doing a tiny fraction of the amount of effort? Auth: I have to differ with you. There aren't that many cats in premiership being shown, so they're not going to be that many anyway that are going to make it in competition with the U.S., but why do we set up barriers for people to have a national win? Why do we require them to go to an effort? If we can get somebody with a national win and then they say, "Damn, this is pretty good. I'm going to do this every year," we're looking for exhibitors and people to stay with the program. We should not be setting up barriers for them. Hannon: It should be meaningful, Mary. If with one show they can pull off a national win in premiership, why would people go to the effort here for the exact same NW title they get?

Anger: I don't know if a point of order is what I want to do here, but we don't even have a proposal or an action item. Nobody submitted anything, yet we are discussing a dramatic change. I don't know why we're even spending time talking about it. Hannon: Because if somebody feels we should have no minimums, that could be followed by a motion. Anger: Then they should have pre-noticed it if it was that important to them. Hannon: I want somebody to make a motion to leave things alone, which is what the Committee recommends. Eigenhauser: I'll make a motion. Calhoun: Kathy seconds. Hannon: Alright. Let's discuss the motion on the floor.

Currle: In the emerging areas, I think it's important to recognize those that are at least trying to make the effort, so I agree with Mary [Auth] in this particular instance. I don't know if you could really call it a national win. Perhaps some sort of an area win. We have been around for many, many years as far as our regions, and in order to encourage these people to get recognition, I think that it's very important that we look at this as two or three different areas. We're faced with many challenges in China this year because of the situation there, and the ID-

Other is growing in great leaps and bounds. I would just like to see some sort of accommodation for them. **Hannon:** My suggestion would be, if you want to do away with the point minimums, or you want to change the point minimums, vote against the motion on the floor. If the motion passes, then we don't need to spend a lot of time on that. If the motion fails, then we can decide what we want to do from there. **Morgan:** I certainly support the motion that's on the floor at the moment. I think that a national win should be aspirational. Although we certainly want to give people hope, we should never devalue what that means. I think that getting the minimums would do that. **Eigenhauser:** Just to take this to its logical extreme, I could walk down to a trophy shop and buy a best cat in the world trophy and it would be absolutely meaningless. The value in the trophy isn't in the wood or the medal or the leaded glass it's made out of. It's not about the workmanship that goes into the trophy, it's about the effort that went into earning the trophy. That's what gives it its meaning. The meaning is the effort. **Calhoun:** Well said. **Hannon:** I'm going to cut off discussion because we've got so many things to cover tonight. We can't spend a lot of time on this one issue. All those in favor of the motion, which is to leave things alone.

Hannon called the motion. **Motion Carried.** Currle and Auth voting no.

Future Projections for Committee:

None at this time.

Board Action Items:

Approve star award nominations.

Time Frame:

Current meeting

What Will be Presented at the Next Meeting:

Nothing planned as of now.

Respectfully Submitted, Mary Kolencik, Chair

Hannon: Mary, before you get into the Star Awards, do you want to talk about the NW title or whatever it is for the Household Pets? **Kolencik:** I was going to talk about the Agility title. Is that what you mean? Agility N? **Hannon:** OK, I'm sorry. Go ahead. **Kolencik:** I'm sorry this wasn't in my report. This is something that just came up on Saturday. Last October the Awards Committee requested that we add the letter N to Agility titles for those cats that finish in the top 10 nationally. We also requested this to be retroactively added to all the past cats. They were not supposed to get new certificates or trophies, just have the N added to their record. The intent was to have this done this year. The board passed both requests; however, at your February meeting the Show Rules Committee wrote a show rule to take effect May 1st and they did not make this retroactive. That was not the intent of what happened in October. I apologize. I wasn't paying attention at the February meeting. I must have been surfing the internet or something; otherwise, I would have caught this. So, there is now some confusion with Central Office

because of the motion that was passed in February. They were not planning on awarding the N to the cats for this season, and they were not going to retroactively add that. This is not what we wanted. We brought this up in October so that there would be plenty of time to deal with it. We're asking you to clarify that we want this title for this season. We're talking about 10 cats. The trophies have not been ordered yet, so there should not be a problem adding the N for this season. We request that you pass a motion directing to add the N this season for these cats and retroactively, as time permits, Central Office to go back and add it to the other cats. **Hannon:** Is there a motion? **Roy:** So moved. **Anger:** Second. **Hannon:** Any discussion?

Hannon: called the motion. Motion Carried.

(2) LOWERING POINT MINIMUMS IN CHINA.

Hannon: Mary, at the bottom of your report you address the suggestion that was made regarding changing the point minimums in China because of the cancellation of some shows there. Rachel, did we already vote on it, or just discuss it? Kolencik: I don't have that in my report. Anger: Mary, it was something I added as a place marker because nothing was submitted. Kolencik: Oh, OK. Black: I would like to discuss it, Mark. Hannon: First of all, I need clarification. You're saying, Rachel, we never did anything as a board. Anger: Correct. No proposal, no action item. Hannon: Let's have somebody make a motion before we discuss it. Kathy, do you want to make a motion? Black: I make a motion that we consider lowering the point minimums for the national wins for China for this season only, due to the environment. Currle: Kenny seconds.

Hannon: Discussion. Kathy, do you want to start it? It's your motion. You can start the discussion. Black: OK. Well, due to the environment that has been going on in China, it really upset me the rationale that was listed here, saying it would be unfair to those people who have not supported CFA during this time. Our members over there have stuck with us. They are doing everything they can to enhance CFA in China, many of them at great risk to their own freedom and their ability to do business in China. If there was something that happens domestically and we were not able to get to shows in Regions 1-7, I guarantee you this board would do something to lower the point minimums for that season. They have jumped through hoop after hoop after hoop trying to get shows to happen and it's not been happening. These people have spent their time, their money and their energy supporting CFA just to go away with nothing. I would like for us to do something to show that we recognize that they are supporting us, they are promoting CFA, and I would like to have the point minimums for at least championship – I think the kittens might be OK, but at least for championship because there haven't been any shows basically since November or December, to lower the points. Currle: I had a long discussion when I went to Shanghai and enjoyed two days of Shanghai city without actually seeing cats. On the flip side, what Kathy is saying, it's very important to those who have stuck with us. If you think about it, if we don't lower the minimum, we are indeed punishing those for a situation that was created by the environment over there. This would just give more fuel to the fire for our opponents, saying, "See, CFA does not care about you." That's all I have to say. Colilla: Do we know how many reached the point minimum? If there's 25 that reached the point minimums in championship and kittens, it's a moot point. Bizzell: I can actually forward to you something Dick made up for us. I can do so right now. Hannon: Who did he make it up for? Bizzell: He sent it to the China Committee. You should have it, Mark. Hannon: I don't recall it, I'm sorry. Can you say in one or two sentences what it says, Carla? Bizzell: What it says is that both Wain and Dick strongly feel it would not be productive to reduce the required points for national wins in China. Hannon: It seems unfair to me to the people in ID-Other. They had to go with only a few national winners because they have to meet the same point minimums that we do in Regions 1-9 and in China. Why didn't we make an exception for them if we're going to make an exception for China? Those years where we didn't have 25 kittens in Regions 1-9, why didn't we make an exception for them? Morgan: I've spoken at length with both Dick and Wain about this. As Carla said, they really don't support this. They also point out that the board didn't reduce the requirements for 1-9 several years ago when the Chinese cats first started benefitting from enhanced shows. While I certainly recognize those people in China who have followed through this year, there is no question that the shows are still enhanced and that those titles have been somewhat beefed up.

I have to support Wain and Dick on this one. Right now, we do have I think 25 cats who qualify for the national win in championship. Oh no, that's in 1-9. In China, 9 have qualified. The 10th cat is really close. It had 4,289. The point is, those cats can actually go to shows, according to Dick or Wain, in Thailand or Indonesia to acquire their points, just like we can go to other regions. Cats 11-15 are significantly behind the scoring curve. Cat #11 has 324 points. A greater than a 30% increase, over 1,300 points would be required to make these cats national winners, which is excessive. Right now, 13 Chinese kittens qualify for national status. Chinese premiership counts, none would have qualified anyway except with major stuffing. Hannon: Are you through, Melanie? Morgan: I am. Kolencik: Melanie covered some of the things I was going to say, but first of all, when I was preparing my report, you've got to remember I can't see the numbers to tell you what the counts have been at the shows, whether or not there has been the kind of stuffing that we were used to seeing. They were getting so many national wins in China because of the extremely inflated counts, and we don't know whether or not those counts have deflated. The board has taken multiple actions, including throwing somebody out of CFA. Perhaps the reason the counts have deflated is because of that. We don't know what's the driving factor here, and while I feel very bad for some of these exhibitors, we never made an exception for other areas. The first year that we had this, the split into three areas and the point minimums, we only had I think 13 kitten wins in Regions 1-7 and people screamed bloody murder. They pleaded with the board to change that, to get cats in, and the board said no. So, when this did happen in Regions 1-7, the board said no. So I really think that this would be a mistake. I feel for these people but I don't see how you can do this. Vanwonterghem: I really don't understand why we're discussing this. Both chairpersons feel we should not do this. I really don't think we should change this at this point.

Hannon: Hearing nobody else, I'm going to call for a vote. All those in favor of Kathy's motion to change, right? To lower championship? **Black:** Can I make a summation please, Mark? I just wanted to say that I've listened to what everybody has said and that it's true, all the things that happened in the past, but then due to competition. The points were changed because of competition. The points this year have not been changed due to competition, they have been changed due to the environment, and that is a totally different set of circumstances. That is the reason why I think this is different from any previous situation we've had before. With that, I will let you call the vote. **Hannon:** The motion is to lower the championship point minimums to some unspecified number in China. **Black:** I don't know what the number would be. I just think if the board said we should lower it to include more cats, then we could have the International Chairpersons come back with a number they think is suitable, because I don't know the counts and the numbers. **Hannon:** Right, but the motion is to lower it. **Black:** Yes. **Hannon:** All those in favor of lowering the point minimums in China for championship.

Hannon called the motion. **Motion Failed.** Currle and Black voting yes.

(3) **JUDGING PROGRAM.**

Committee Chair: Melanie Morgan

List of Committee Members: Larry Adkison – General oversight and quality control

Claire Dubit - Applications Administrator

Pat Jacobberger – Chair, Judges' Education subcommittee

(Breed Awareness and Orientation School)

Becky Orlando – File Administrator; Mentor Program

Administrator

Sharon Roy – Ombudsman, General Communications

Representative

Jan Stevens – File Administrator; Member, Recruitment &

Development subcommittee

Annette Wilson - Chair, Guest Judge subcommittee; Guest

judge paperwork review

Liaison Protest Committee: Melanie Morgan

Brief Summation of Immediate Past Committee Activities:

The Committee members met by teleconference on Wednesday April 3rd, 2019 to discuss the judge applications, advancements, and preparations for this board meeting.

Current Happenings of Committee:

Recent Death:

Retired CFA Allbreed Judge Walter Hutzler passed away in February 22, 2019. He was 81 years old and he created a legacy that will never be forgotten. His beloved Siamese showed under his cattery name of Hutzler, but what we will all primarily remember are the wonderful glimpses he gave us into Walter's World. Walter was unique. Walter was a showman and Walter could present like no other. He wove pictures with his words and captured the hearts of spectators and exhibitors alike. He had an uncanny ability to cut to the essence of the breed and he made a lasting impression on all who met him. He lived most of his adult life in his beloved village in NYC and gave the cat fancy almost 50 years of his dedication. He entered the judging program in 1971 and retired in 2016. On February 22, Walter took his world to the stars and the heavens are a better place. We all mourn his loss.

Leave Of Absence:

Allbreed Judge Gene Darrah requests medical leave of absence from the Judging Program, April 25th through June 30, 2019.

Morgan: My first motion item just came up today. It's a motion to grant a medical leave of absence for Gene Darrah from judging from April 25, 2019, to June 30, 2019. **Eigenhauser:** Second. **Hannon:** Any discussion?

Hannon called the motion. Motion Carried.

Guest Judging Report:

CFA Judges to Judge International Assignments:

Judge	Assn	Sponsor	City/Country	Date
Calhoun, Kathy	SACC	South Africa Cat Council	Cape Town, South Africa	7/27/2019
DelaBar, Pam	CCCA	FASA	Adelaide, Australia	8/17/2019
DelaBar, Pam	CCCA	FCCV	Melbourne, Australia	8/18/2019
DelaBar, Pam	Cato Cat	WCF	Tallinn, Estonia	9/21/2019
	Club			
DelaBar, Pam	FIFe	Suomen Rotukissayhdistys	Finland	1/25/2020
Fung, Kit	NZCF	NZCF	Taranga, New Zealand	6/15/2019
Lawrence, Karen	CCA	National Cat Club	Barrie, ON, Canada	6/22/2019
Maeda, Edward	N/A	Java Feline Society 'Fun Show'	Tangerang, Indonesia	4/21/2019
Nasin, Doreann	N/A	Java Feline Society 'Fun Show'	Tangerang, Indonesia	4/21/2019
Powell, Sharon	CCA	PAWSitive PAWS Cat Club	Woodstock, ON, Canada	10/6/2019
Quigley, Neil	CCCA	Cats Queensland	Queensland, Australia	5/26/2019
Rivard, Lorraine	N/A	Java Feline Society 'Fun Show'	Tangerang, Indonesia	4/21/2019
Rivard, Lorraine	CCA	Ottawa Valley Cat Club	Ottawa, Ontario	9/23/2019
Rivard, Lorraine	CCA	Ottawa Valley Cat Club	Ottawa, Ontario	11/9/2019
Rogers, Jan	GCCFV	GCCFV	Melbourne, Australia	3/17/2019
Rogers, Jan	ACF	Queensland Feline Assn.	Brisbane, Australia	3/23/2019
Rogers, Jan	Catz	Catz Inc.	Kumea, New Zealand	3/31/2019
U'Ren, Rod	CCCA	FCCV	Melbourne, Australia	5/5/2019
U'Ren, Rod	CCCA	CCC of Tasmania	Launceston, Tasmania	5/12/2019
U'Ren, Rod	CCCA	Birman ABCC	Canberra, Australia	5/19/2019
U'Ren, Rod	CCCA	Capital Cats	Canberra, Australia	8/24/2019

Non-CFA Judges requesting permission to guest judge CFA shows:

Judge	Assn	CFA Show	City/Country	Date
Balciuniene, Inga	WCF	Cat-H-Art	Perpignan, France	3/9/2019
Gleason, Elaine	CCA	UFF/UFO	Hong Kong	8/25/2019
Gleason, Robert	CCA	UFF/UFO	Hong Kong	8/25/2019
Kurkowski, Albert	WCF	Cat Fanciers of Finland	Vantaa, Finland	3/9/2019
Ling, Christine	CCA	Abyssinian Alliance	Beijing, China	3/2/2019
Ling, Christine	CCA	Universal Cat Fanciers Alliance	Beijing, China	4/13/2019
Matskevich, Natalia	RUI	Abyssinian Alliance	Beijing, China	3/2/2019
Matskevich, Natalia	RUI	Abyssinian Alliance	Beijing, China	5/4/2019
Podprugina, Elena	RUI	Abyssinian Alliance	Beijing, China	3/2/2019
Podprugina, Elena	RUI	Java Feline Society	Tangerang Indonesia	4/20/2019
Slizhevskaya, Tatiana	RUI	Rolandus Cat Club	Kiev, Ukraine	3/16/2019

Slizhevskaya,	RUI	Abyssinian Alliance	Beijing, China	5/4/2019
Tatiana				
U'Ren, Cheryle	CCCA	Siam Blue-eyed Cat Fanciers	Bangkok, Thailand	4/21/2019

	2017-	2018-	2019-	Grand
	2018	2019	2020	Total
Balciuniene, Inga	6	6		12
Belyaeva, Olga	2	1		3
Borras, Eduard	1			1
Calmes, Fabrice		1		1
Counasse, Daniel	5	3		8
Davies, Allan	10	7		17
Du Plessis, Kaai	10	10	1	21
Farrell, Terry	10	2		12
Gleason, Elaine	3		2	5
Gleason, Robert	3	1	1	5
Gnatkevitch, Elena	8	1		9
Grebneva, Olga	9	10		19
Gubenko, Dmitriy	5			5
Guseva, Irina	1			1
Hamalainen, Satu	7	8		15
Hamilton, Denise		1		1
Hansson, John	1	1		2
Kolczynski, Kamil	1	1		2
Komissarova, Olga	1			1
Korotonozhkina, Olga	10	9		19
Kurkowski, Albert	2	2		4
Lemaigre, Marie Claude	1			1
Licciardi, Sandra	1			1
Ling, Christine	6	6		12
Maignaut, Richard	1	1		2
Mantovani, Gianfranco		1		1
Matskevich, Natalia		3	1	4
Merritt, Chris	10	6		16
Mineev, Artem	6			6
Monkhouse, Kim	1			1
Nazarova, Anna	4	5		9
Neukircher, Brenda		1		1
Nicholls, Julia	3			3
Norberry, Maureen		1		1
Pobe, Pascal	1			1

Pochvalina, Viktoria	2	2		4
Podprugina, Elena	10	7		17
Rakitnykh, Olga	2	1		3
Roca Folch, Yan		1		1
Rozkova, Natalya		1		1
Rumyantseva, Nadejda	5	8		13
Savin, Artem	1			1
Silaev, Pavel		1		1
Slizhevskaya, Tatiana	7	3	1	11
Tervo, Nadezha		1		1
Thistlewaite, Marisa	1	2		3
Tokens, Sally	1			1
Trautmann, Jurgen	4	2		6
Tricarico, Nick	1	2		3
U'Ren, Cheryle	10	8		18
U'Ren, Rod	7			7
Ustinov, Andrew	3			3
Zielinski, Karine		1		1
Grand Total	183	128	6	317

Note: Judges with 9 or more assignments approved in current season have been notified.

Education and Recruitment update:

Breed Awareness and Orientation Schools 2019-2020:

A BAOS will be held in Hong Kong May 23, 24 and 26, 2019 in conjunction with a CFA show held by the Hong Kong and Macao Cat Club. Instructors will be Pat Jacobberger, Darrell Newkirk and Annette Wilson. At this date, there are seven participants enrolled.

We plan to hold a school in conjunction with the CFA International Show scheduled for October 12-13, 2019 in Cleveland. We are also looking for an appropriate venue and date for a BAOS to be held in Europe in 2020.

2019 CFA Judge's Workshop - Verona, NY, USA

This year's Judge's Workshop will be held on Thursday, June 27, 2019 from 6:00 PM – 10:00 PM at the Turning Stone Resort and Casino, Verona, NY, USA. The Siberian, Khao Manee and Lykoi are our featured breeds.

Continuing Education Compliance

All CFA Judges are in compliance with the Continuing Education requirements except for Amanda Cheng whose required paperwork was due on March 1, 2019. A notice to remind her was sent on January 6, 2019 and a second notice was sent on March 20,2019.

Transition of the Work of the Education Subcommittee

We continue with the transition process by staffing the Education Sub-Committee with coordinators who will report to Education subcommittee chair, Pat Jacobberger. The transition process will be coordinated by Pat who will transition the work and mentor team members. Our team members are:

- BAOS Coordinator Barbara Jaeger
- Education Subcommittee Librarian Tracy Petty
- Continuing Education Coordinator Anne Mathis

The descriptions of the positions are included under separate cover on File Vista. The plan is for the transitioning of work to begin immediately with Pat mentoring as the transition rolls forward.

Recruitment

A New Look at Application process. Discussion of new approach to considering applicants including a fast track for qualified individuals.

Hannon: What else do you have for open session, Melanie? Morgan: There are no action items on Education or Guest Judge Subcommittee, so I'm going to jump right into our Recruitment section, which I know is an area of concern for both the Board and the Judging Committee for as long as I can remember. We've been working on solutions for that and I would like to present a concept tonight for input only. The proposal is in response to requests from the Board and also from my own observations. We keep hearing, "we need more judges, we need more judges, we need more judges." The Judging Program Committee totally agrees, but we don't just need warm bodies. We need qualified individuals who actually have a desire to judge. Those can be few and far between. So, the truth is, we have a new reality that there aren't that many breeders out there. Finding the individual who is, is kind of challenging. Then, when we do find them, there's so many obstacles with the application process that many of them just say, "forget it, never mind, I'll pass." In the meantime, we keep losing these irreplaceable assets through no fault of our own. They are simply getting older and/or want to move on to other parts of their lives, so the Judging Program has been tasked with replenishing this treasure trove of judges who really know what they're doing and were true breeders, but the reality is that the terrain we're navigating has changed dramatically. We have legislative laws and cultural differences. We just don't have that many people breeding out there. It is clear right now that we have an application process that is fairly structured, but the bottom line is that one size doesn't fit all, so the reality of the question becomes, what do we do about it? We don't want to lower our standards, so we have to think out of the box to some extent. So, this concept could potentially actually raise the overall qualifications of our candidates. I actually understand, in talking with people about this idea and kind of noodling it around, that it's something we used to do in a slightly different format. I guess what I'm proposing is, we go back to the future a little bit and put a modern twist on an old concept. Before we spend a lot of time developing it, we want more feedback on the concept, as a whole. In a nutshell, we propose we keep the existing application process as it currently stands for the majority of our applicants. That process is basically just kind of like going through high school from freshman to senior year. You come in and get your feet wet, and then you progress all the way to your senior year. However, we would like to offer the equivalent of a GED for those individuals who made a mark in their respective breeds and

would like to fast track. As the concept stands now – it has not been fleshed out, but there's that basic requirement for eligibility, and then it would involve a three-part test that would include a written closed-book test that would cover basic mechanics, ethics, general genetics and real-life dilemmas, and then a practical in-ring assignment that would involve sitting in a ring or two rings of cats in conjunction with a BAOS handling school, giving the applicants blank judges' pages and ask them to identify the breed/color/pattern of each cat, write them in the book appropriately and rank them and present them to a panel. Then, the final part of the application process would be an oral Q&A, either before the board or a panel. Then, if the individual passed, they would be accepted as either single or double specialty trainees and asked to satisfactorily complete a minimum of three color classes in each specialty before being eligible to advance to apprentice. None of those specifics, by the way, are set in stone. This is just a general idea. If there's support, we propose putting together a committee to work on something for the June meeting, hopefully to be presented and approved in time for our rules change meeting in October. Pat Jacobberger has agreed to set up a focus group of pre-selected individuals at the Annual to get their input, so that would help us flesh it out even more. Anyway, that's it in a nutshell. No specifics, because I want to outline the concept and get the temperature reading to see if there's any support for this before moving forward with a specific plan. I'm just interested in comments and feedback from everyone.

Hannon: Anyone have any comments for Melanie on this? **Webster:** I think we've got to try something and at least start thinking about it a little different way. I think it has its merits. Hannon: Anybody else have any comments for Melanie? Eigenhauser: I think the idea of testing around some other requirements is a good one. Some people can learn things from a book, some people need hands-on field experience to be able to do it. If there are people that can study and learn and test around some of the requirements to get into the Judging Program, that might be easier for people that are amenable to that style of learning. That won't work for everybody. Some people, like I said, actually need to be hands on to understand something, but other people, if they can take a few classes, do a few workshops, handle a few cats and test around some of the requirements, I think that's a wonderful way to get new people into the Program. Calhoun: I just wondered if Melanie had any idea of the timing of implementation. **Morgan:** No. My hope was to actually put a subcommittee together and actually break something out to maybe get it approved by the June meeting. It just depends on whether we want to go forward with focus groups, etc., in which case we would delay the final program until the October meeting, which is when we do show rules and rule changes. So, that's up to the board. I'm willing to fast track as much as anyone would like, or take our time. That's completely up to you guys. I just wanted to make sure that people were willing to support at least the basic idea. **Hannon:** Can I suggest, rather than waiting until the October board meeting, that maybe we discuss it at the August board meeting. If you wanted to meet at the Annual at the end of June, that gives July to play with what you hear. Morgan: That's a good idea. My hope is to come back to the board in June with a mid-term program kind of laid out. Hannon: Some sort of a status report. Morgan: An interim report.

Hannon: Anybody else have any comments for Melanie on this? **Anger:** This sounds a lot like the old Judges' Aptitude Test, the JAT, which I thought was a great idea and I don't recall why it was ever dropped. It's not an exact duplicate, but like Melanie said it's back to the future – that kind of a theme. I'm very supportive. I also like the timeline where we would work toward accepting it in October when we do rules, but have the program in place first to officially

vote in, in October. **Hannon:** Why don't we, if anybody else thinks of something, contact Melanie with your thoughts, OK?

Hannon: Do you have anything else for open session, Melanie? Morgan: I do not.

Black: I just wanted to make one comment about Melanie's proposal. Melanie, were you talking about that in lieu of the Board part that's currently there for those judges to come in? **Morgan:** No. The existing application process will remain in place as is. This is an alternate for those people who meet the requirements to test out. **Black:** So we will lower the breeding requirements if they met these other requirements. **Morgan:** I don't think we're lowering them. Part of the other requirements may be that they've made a mark in their own breed. That would be my thought, but perhaps maybe the showing requirements in other breeds, and certainly cattery visits, etc. **Black:** OK, alright.

Advancements: The following individuals are presented to the Board for advancement:

Advance to Approved Allbreed:

Rod U'Ren 11 yes, 3 no (Mastin, Schleissner, Krzanowski); 3

abstain (Roy, Webster, Koizumi); 1 did not vote

(Hannon)

Mihoko Yabumoto 17 yes; 1 did not vote (Hannon)

Respectfully Submitted, Melanie Morgan, Chair

(4) PROTEST COMMITTEE.

Committee Chair: George J. Eigenhauser, Jr.

Committee Members: Dick Kallmeyer, Betsy Arnold, Norman Auspitz and

Joel Chaney

Animal Welfare: Linda Berg/Charlene Campbell

Europe Region liaison: Pauli Huhtaniemi

Japan liaison: Kayoko Koizumi Judging liaison: Melanie Morgan Legal Counsel: John M. Randolph

Brief Summation/Current Happenings of Committee:

The Protest Committee met telephonically on March 26, 2019. Participating were George Eigenhauser, Betsy Arnold, Norm Auspitz, and Joel Chaney. Also participating in parts of the meeting were Linda Berg, Charlene Campbell and Melanie Morgan. Pauli Huhtaniemi submitted comments on two matters in advance of the meeting.

What Will be Presented at the Next Meeting:

Ongoing protest investigations and recommendations.

Respectfully Submitted,

George J. Eigenhauser, Jr.

Protest Committee Chairman

(5)	PROTEST	RECONSIDERA	ATION POLICY.
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EXECUTIVE SESSION.

(6) **PROTEST ISSUE FOLLOW-UP.**

EXECUTIVE SESSION.

(7) COMPENSATION FOR CLUB IMPACTED BY COLUMBUS PET EXPO.

	Anger Eigenhauser 03/15/19	Allow a CFA cat show to be held the second weekend of March, 2020, in conjunction with a Pet Expo in Columbus, Ohio. The show would be limited to three rings each day with an entry limit of 150 entries.	Motion Carried. Roy, Moser, Currle & Vanwonterghem voting no. Calhoun & Colilla abstained.	
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Hannon: The next item on the agenda is Kenny's – it's the Columbus Pet Expo and the concerns that Kenny surfaced before about the two clubs in the Southern Region. **Currle:** Yes. I would like to make a motion to re-open the discussion regarding the decision to hold a CFA show. I was a no vote. Based on information that has come to my attention via our present point person about the financial commitment and required participation in this event, the amount of money we have to actually pay to be there and the logistics concerning being a separate part of the actual expo itself. **Hannon:** Kenny, since you admitted that you voted against the motion, somebody that voted for the motion has to bring it up for reconsideration. **Colilla:** I can bring it up. **Black:** This is Kathy. **Hannon:** First, who is making the motion to reconsider? Is it John? **Colilla:** Yeah, it is. **Krzanowski:** And Carol will second.

Black: I spoke with Desiree today. She met with the event coordinator for this, this past weekend at a show in Ohio. He told her that he is very interested in having Household Pets and having no competition for the main part of the event that comes through there. The cat show would be in a different building separated away from the main event. When I voted yes for this, I thought it was going to be a 4 ring show, mostly Household Pets, not something that CFA would have to pay money for, and now I understand it's a 6 ring show costing us \$10,000 and the show is going to be completely separate from the main event. So, this has changed the way I voted initially for it, so I think it does warrant a discussion. Hannon: I want to point out that you're in error because it was always a 6 ring show. It was never a 4 ring show. The motion that we voted on was 3 rings each day. Krzanowski: I have to agree with some of Kathy's comments, at least. I know we did vote on a 6 ring show. However, I was also under the impression that the show would be part of a main event. Being in a separate building, I don't know that we're going to see much benefit from having the show there at all. The fact that we have to pay \$10,000 to participate seems unreasonable to me, so I think I may have voted differently if I had known those facts in advance. Moser: Yes, I have a real big concern here. The \$10,000 was never mentioned in the original motion. I was completely blindsided when I saw that we were going to be charged \$10,000. I think this has to be reconsidered. Colilla: From what I gather, Jo Ann is going to try to raise money to offset this expense. As far as I'm concerned, we should try this while we have the money. It cannot hurt. When we don't have any money we shouldn't be trying new stuff. I think it would help the Columbus market a lot. I also talked to him this weekend. He is going to do everything he can to help promote CFA in Columbus. Auth: Two concerns, one from a marketing standpoint. I don't see that there's going to be a hefty enough return on our investment for \$10,000. The other thing that I find particularly disturbing is that I read Jo Ann's Development Report. She talks about the Columbus event but nowhere in her report does she even mention the \$10,000. I feel like this is almost information that has been withheld from us.

Calhoun: I just had a couple of questions. I'm probably going to abstain because of another show, but is this going to be a scored event? Hannon: Yes. Calhoun: OK, so the entry fees – and I'm assuming there is going to be an admission charge for the gate. Colilla: No. Hannon: The Pet Expo yes, will charge for the gate. We will not see any of that money, the Pet Expo will. Calhoun: So, CFA will show no income from this event. There will be no income from this event to CFA? Hannon: The entry fees. Calhoun: But entry fees go where? Colilla: To the Region for putting on the show. Hannon: I gather from John that the Region is going to license the show, so the profit or loss on the show would be the Region's. Colilla: Yes. Calhoun: So, CFA will put up \$10,000 and the entry fees will go to the Region and there's no likelihood that there's going to be any revenue from a gate to CFA? Hannon: Correct. Calhoun: Alright.

Eigenhauser: I don't know if this is the same kind of pet expo that we have out here, but it's not uncommon to have different events in different buildings. At the pet expo that they used to have in Pasadena, there were like 8 different buildings. Different events were in different buildings. At the one they used to have in Orange County, I believe there's 6 different buildings the events are in. At the one in Portland there are multiple buildings that they're in, so the fact that it's in a separate building from the dogs and the reptiles doesn't really affect it one way or the other, but what happens is, these pet expos because they're in the business of making money from the gate, they do huge amounts of advertising and give absolutely huge exposure for any group to get in there. For years and years CFA had that at the pet expo in Orange County and we lost it to TICA years ago. That was a huge loss because the amount of exposure that CFA would get at events like that was worth its weight in gold, so the fact that we don't make any money from the gate, of course you don't. It's a pet expo. That we're in a separate building, of course we are. It's a pet expo. I'm concerned about the \$10,000. That's the one thing that bothers me, because I don't believe that was explained before. I would like to know a little more about where that money is coming from, but other than that most of these things are pretty much standing operating procedure at the expos. The purpose of this is not to make money from the gate, the purpose is the huge exposure it gives CFA and the long-term benefit we can get if we become the permanent cat event at that show and take it away from the other association.

Moser: The issue again is that Desiree [sic] is saying, "I can raise the \$10,000." Thinking and doing it is two different things. We're already working with a deficit in our budget as it is. That's \$10,000 more. Pet expos that I have done or seen in the past, we don't pay a fee. You guys need to get in there for free. It's for their benefit also, so I'm just really against the \$10,000. **Hannon:** I just want to correct on thing. You said Desiree and it was Jo Ann, not Desiree. Moser: Oh, I'm sorry, Jo Ann. Black: I have a couple comments. First of all, I think this was shoved on us very quickly when we voted on it at the board table without having all the information. So, I think that's the reason why a lot of people are having questions now. My second point is that we have not addressed how this is affecting a long-standing club that's not that many miles away. That's what the letter we got, mostly complaining that we're bringing a show in too close in proximity to an established weekend and we need to protect our established clubs and shows. My third point is that yes, it would be fantastic to have a big cat show with a lot of different pedigreed cats there to introduce to this Ohio market, but we do that with our local shows also. So, they have the ability to see our shows and experience our shows. If we can go into this pet fair with like Companion Cat World or something like that, that wouldn't take away from existing clubs and their shows, then I would be all for it. We've already voted for this. I

don't know what can be done at this point in time – if we can stop it, if the \$10,000 is the main concern. I think we also need to be concerned about the Crab & Mallet show. **Hannon:** Any other comments?

Roy: I agree with what Pam said. Usually either they pay us or there is no charge to go into a pet expo, other than hiring our cage service. What are we actually getting for \$10,000? Does anybody know? **Colilla:** We are getting a free show hall, we're getting all kinds of cage and settings, free tables, free chairs. What else are we getting? **Hannon:** A discounted rate on the judges' rooms at the hotel. **Colilla:** No, I can get a better deal. **Currle:** So, basically having set all the logistical hardware that's needed to set up a show, this is in conjunction with CFA that this Columbus pet expo is going to take place, so we are in fact, at least in my mind, sponsoring a show through the volunteers in Region 4. **Hannon:** Any other comments? The vote is to reconsider. It's not to vote no, it's not to vote yes – it's to reconsider. We're going to follow this with another vote. All those in favor of reconsidering.

Hannon called the motion. Motion Carried.

Hannon: The motion to reconsider has carried. Now we need a motion. Colilla: I'll make a motion to put on the pet expo as a cat show. **Hannon:** Is there a second to the motion? **Eigenhauser:** I'll second. **Hannon:** Any discussion? **Black:** Can John state that again please? Vanwonterghem: Could I get the motion again please? I didn't understand it well. Colilla: I make a motion to go ahead and work with the pet expo to put on a cat show in Columbus, Ohio. Hannon: He is restating the original motion which we passed before. We decided to reconsider it, and now we're discussing whether or not to pass the original motion or fail the original motion to hold the pet expo. Vanwonterghem: But there's nothing in the motion about the \$10,000? Moser: Right, exactly. Hannon: You don't need to put it in the motion because we now understand that's a part of the arrangements. If we're going to have a show there, we have to come up with \$10,000. Jo Ann says she can get it from a sponsor, but if she can't get it from a sponsor CFA is liable for it. Currle: During our original discussion about this, Sharon had a suggestion that we set guidelines for these future endeavors, which I am certainly definitely in favor of, without infringement upon our already-established shows. We know how much our clubs are struggling. For them to see CFA sponsor a \$10,000 show against already-established show dates is going to create a lot of problems as far as I'm concerned, but you may look at it differently. That's all I have to say. Hannon: As I've already stated, I have told Jo Ann we are not going to do this again when there's an established traditional date for a CFA show within 500 miles, but Sharon has still got a point. We should set parameters. Moser: So, in addition though, if we approve this it's going to be the \$10,000, and Kenny is going to come back and say, Crab and Mallet and this other show are going to be impacted, so then he's going to want another \$2,000 for each of those clubs. Now we're down \$14,000. I think this has kind of gotten out of hand. Krzanowski: I have a couple comments. If we go ahead with this pet expo and sign a contract, isn't it a multi-year thing? Hannon: No. Krzanowski: I think it's more than one year, is it not? **Hannon:** No, it's one year. **Krzanowski:** Then the \$10,000 I do have a major concern about. When we were discussing the budget last week, we were talking about sponsorship and how we can't count on that being there so we cannot include it in the budget. We're about to approve a deficit budget. I just have real concerns about getting involved and putting \$10,000 into this event. I think that if this producer really wants us there, he could offer as better deal. I'm just very uncomfortable with this. Hannon: Anybody else have comments? Hearing none, I'm

going to call the motion. All those in favor of the original motion, which was to proceed with the pet expo in Columbus.

Hannon called the motion. **Motion Failed.** Colilla and Eigenhauser voting yes. Calhoun, Black, Bizzell, Anger and Mastin abstained.

Colilla: Can I make one comment? I think this is a missed opportunity if we do not go through with it. That's all I have to say. Hannon: OK. Vanwonterghem: Is it an option to go and renegotiate the \$10,000 before we decide on this finally? Mastin: Peter, I can bring that back to Jo Ann. One of the main reasons why I abstained on this is because I would be involved in the middle of negotiating the contract and I need to look out for the best interests of CFA on the contract, rather than pick a side on whether or not we should do this show. So, I could bring this back to Jo Ann and let her know that the board decided not to proceed with the show under the existing terms and conditions with the \$10,000. **Hannon:** My concern, Rich, is if he then agrees to something, the money was only one of the concerns people have. Even if it was free, some people – Kenny for example – would vote against this. **Black:** I would recommend that Jo Ann, Desiree, John and Rich negotiate a different type of forum. From what I heard from Desiree today, the event organizer was very excited about the idea of non-competition, of cats being able to be petted, cats being more like our Household Pets, more of that kind of an expo on the cats, so this may be able to be renegotiated into something different where we can still have CFA's presence there, we can still support and promote CFA without it being a CFA cat show competition, in direct competition with one of our established shows. So, maybe they can go back and just kind of find out additional ideas. That's what I got from Desiree today, was that he was very excited about the idea of having Household Pets and having Pet Me cats, and "everyone gets the proceeds" kind of thing. Morgan: Certainly, they could even add to that and do like a breed showcase and Agility in there. We can make this a real event without cannibalizing our own clubs. Hannon: That doesn't address the \$10,000. She is still going to want \$10,000. Morgan: And I would support \$10,000 towards something like that, where it's not hurting our clubs. I think many of the other board members might, as well. Currle: I certainly support what Kathy Black just brought up. It's a great, great idea. Again, we shouldn't be going into competition against our already-established shows. We need to be sensitive to them, but in any event, I support what Kathy just said. Maybe we can re-open discussions in that particular forum in the future. Hannon: I'm not comfortable with what we want Jo Ann to do. Do we want Jo Ann to renegotiate the type of event, or do we want her to renegotiate the \$10,000, or do we want her to do both? Calhoun: My question is, we are just going through the budget process. We've been working on this budget for months. We talked about this budget last week and nowhere in that discussion did we include the \$10,000 for this event. This is already an out-of-process event. It's like we're just setting aside the whole budget process, and I understand down the road there will be things that we did not foresee, but this one we should have and I think we've already put our stake in the ground that we wouldn't do this again this close to one of our existing shows. I think we have a very good out now because of the \$10,000 that we weren't really aware of and I think we should just move on. It might be a good opportunity that we ended up having to pass on, but that might be just what it turns out to be – an opportunity we have to pass on. Krzanowski: Something that Kathy Black said made me think that we should definitely renegotiate the type of event this is going to be. It seems like this producer is not really so interested in a competition cat show as we consider it on a week-to-week basis, but he's more interested in a broader type of event where the public can really interact with the cats and that

sort of thing. I would rather see us negotiate for that type of an event – Agility, Pet Me, breed showcase type of thing – and also see if we can work with him on the cost, because I think \$10,000 is a little steep. **Moser:** I have to agree with Kathy. We are going through the same motions. We already said that we weren't going to do it for the \$10,000. I think it's kind of a moot point. It wasn't in our budget and I have to agree with what Kathy said. Auth: So, is this something that Jo Ann can – the \$10,000 can come out of her budget? **Hannon:** I don't know what her budget is at this point. We told her to go massage it and come back to us. I don't think she did, did she Kathy? Calhoun: She did not, and we took \$47,000 out of her budget. That's what we're going to vote on later. Vanwonterghem: I don't think Jo Ann should be allowed to take the \$10,000 out of her budget. If we want to save money, let's save it there. Auth: Say that again, Peter. Vanwonterghem: I do not agree that Jo Ann is allowed to take \$10,000 from her own budget to spend on this. Calhoun: Jo Ann's budget has already been reduced substantially, so I don't see how she would be able to do that and the other things that she intends to do, anyway. **Hannon:** Allene, did you go back to her and explain to her that she needed to present us with a new budget? Tartaglia: We talked about numbers. We didn't come up with a final number. I did share with her that the budget had been reduced by \$47,000 to \$60,000 and she said she can work with that. She will just be a little more creative. Hannon: That sounds like her. Calhoun: Keep in mind that the note that I sent to the board stated that we are reducing the budget by \$47,000 and that we would revisit that mid-year. If she is bringing in tons of money and needs more money to do that, we would certainly revisit, but at this point we're matching what she said she could bring in -\$60,000 – so we're giving her \$60,000 to spend. Vanwonterghem: I think this would be an entirely different discussion if Jo Ann had that commitment from sponsors up front before we had to discuss this. **Hannon:** Unfortunately, that's going to take time and we don't have time, and if we're going to spend another couple months looking for a sponsor, he's not going to wait. He has already told Jo Ann that. He wanted it already signed before now. Where are we? What's the motion? Allene, you'll talk to Jo Ann and tell her to go back and talk to the guy to see if he can lower the fee and if he'll change it from a cat show to a cat event? Currle: Can we call it a marketing event? Moser: I'm still against it. Why are we going back and trying to negotiate? It's still going to cost us money. I think we already voted not to do it. Calhoun: There's still conflicts. It seems like this is not the thing to do. **Hannon:** Alright, so Allene, you're going to go back and tell her that she has to negotiate it down to zero dollars from CFA and it has to be a non-cat show type of event. **Eigenhauser:** Can we also put in there that if she can find sponsorship money for it, as long as she reduces the exposure to CFA to zero, we're happy. **Tartaglia:** But it's still a cat event. Eigenhauser: I'm just talking about the dollars here. I'm saying it doesn't have to be reduced to zero as long as CFA's amount to pay is zero. She can either do that by negotiating it down or getting sponsors or a combination of the two. Hannon: OK, so Allene has her guidance from us. The problem is, we have 30 items on the agenda. We have now finished with #7 and we have less than an hour to work with.

(8) PROPOSED CONSTITUTIONAL AMENDMENTS.

BOARD-PROPOSED AMENDMENTS

PROPOSED CONSTITUTIONAL AMENDMENTS

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- ____ - CFA Executive Board

Alternative 1:

RESOLVED: Amend the CFA Constitution, Article IV – ANNUAL AND SPECIAL MEETINGS, Section 4 – Delegates, second paragraph, to remove the dollar figure for the delegate fee from the constitution, as follows:

No person acting as a delegate and/or proxy shall cast more than two (2) votes. Regardless of the number of votes carried, each delegate or proxy to the Annual Meeting shall pay a registration fee of thirty dollars (\$30.00) in the amount to be set by the Executive Board no later than January 1 of the calendar year of the Annual Meeting for each vote carried to help member clubs defray the costs of the Annual Meetings.

RATIONALE: The original fee (year unknown) was \$6.00 per vote carried. This fee was increased to \$10.00 per vote carried in 1986; to \$20.00 per vote carried in 2004; and to \$30.00 per vote carried in 2012. The costs of producing the annual meetings have risen since the last increase in 2012. The delegate fee paid by each club enables CFA to defray some of the ever-increasing costs incurred by the production of the annual meeting. Since 2016 the cost to CFA to host the Annual Meeting and Awards has risen approximately \$78,000. This is largely because a portion of the costs to host the Annual has moved from the Regional Clubs to CFA. If approved, this will be one of many action items being considered to reduce overall expenses while maintaining the quality and integrity of the Annual.

The other change is housekeeping to reflect that CFA, not the Regional clubs, now pays most of the cost of the Annual.

Hannon: Proposed Constitutional Amendments, George. Eigenhauser: There are five. Actually, one of them is a non-show resolution, but there's a total of five of them. There's also a sixth one that we talked about at a previous board meeting that I think Phoenix Feline is handling, and John may or may not want to talk about at the end. The first two resolutions came up last Tuesday and that has to do with the delegate fee. The way I did this is like the way you would apply to college. You have a reach school where you apply to a school you may not get into but you would like to go there, and then you have a safety school which is a school you apply to that you're pretty sure you will get, so that's what I did here. The first resolution would take the dollar amount out of the constitution completely and leave it up to the CFA board. The second resolution is, if they're not comfortable leaving it up to the CFA board, then go with an incremental increase of \$10. The reason I picked \$10 is because the last two times around, that's what we did and the delegation seemed reasonably happy with \$10 at a time, so that's what those two are. I move that we offer Alternative 1 as a board-sponsored resolution at the Annual.

Mastin: Rich will second. Hannon: Is there any discussion?

Hannon called the motion. **Motion Carried.** Moser voting no.

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- ____ - CFA Executive Board

RESOLVED: Amend the CFA Constitution, Article VI – OFFICERS AND DIRECTORS, Section 2 – Elections, paragraph "b" to clarify the show season in which an ID club must hold a show to be eligible to vote for officers or Directors at Large as follows:

b. Eligibility to vote. In order to be eligible to vote, a club must be in good standing as of February 1 of the year in which the election is held. Additionally, only clubs assigned to a particular region shall be eligible to vote for the Regional Director for that region. Although International Division members will not vote for a Regional Director, they are eligible to vote for officers and Directors-at-Large if they hold a licensed CFA show within the previous show season. As used in this paragraph the previous show season shall mean the show season ending immediately preceding the election.

RATIONALE: There has been some confusion as to which show season is the "previous" season with respect to ID clubs voting. Two different interpretations have been suggested. This amendment would clarify that "previous show season" means the one ending immediately before the election. For example, for the June 2019 election the previous show season would mean the one that began on May 1, 2018 and ended April 30, 2019.

Hannon: The second one is going from \$30 to \$40. **Eigenhauser:** Correct. **Hannon:** Any discussion on that one? **Eigenhauser:** I'll make the motion. **Mastin:** Rich will second.

Hannon called the motion. Motion Carried.

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- ____ - CFA Executive Board

Alternative 2:

RESOLVED: Amend the CFA Constitution, Article IV – ANNUAL AND SPECIAL MEETINGS, Section 4 – Delegates, second paragraph, to increase the delegate fee from \$30 to \$40, as follows:

No person acting as a delegate and/or proxy shall cast more than two (2) votes. Regardless of the number of votes carried, each delegate or proxy to the Annual Meeting shall pay a registration fee of thirty dollars (\$30.00) forty dollars (\$40.00) for each vote carried to help member clubs defray the costs of the Annual Meetings.

RATIONALE: Same rationale as the Resolution _____ but the amount to be set at \$40.00 per vote carried. Using the average income from delegate fees over the past three Annuals as a baseline a \$10.00 increase would provide an additional \$4,600 in income. This is a just a start. While this is a nominal increase per club, the fees will go a long way to cover those costs. Any future increases will require another Constitutional Amendment be adopted by the delegation.

Hannon: Next one. Eigenhauser: The next one has to do with the provision regarding ID clubs voting. This has come up before and the question is basically if we're talking about the election that's going to be announced in June, does the "previous show season" mean the show season ending on April 30, 2019, or does it mean the one ending in April of 2018? Apparently there has been some discussion about this in the past. The most recent board action was to declare that it means the one immediately preceding the election, not the one the year before. Hopefully this will clarify it. Hannon: Are you making a motion? Eigenhauser: Yes. Krzanowski: Carol seconds.

Hannon called the motion. Motion Carried.

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- - CFA Executive Board

RESOLVED: Amend the CFA Constitution, Article XI – Breed Council, by adding a new section following the end of the existing text, to provide for Household Pet representation:

HOUSEHOLD PET COMMITTEE AND REPRESENTATIVE

The Board shall adopt rules for membership in a Household Pet Committee to consider matters relating to the role of Household Pets in CFA. The Committee shall elect a Household Pet Representative from within the Committee membership to advise the Board.

MEMBERSHIP

- 1. The Board shall set forth qualifications for Household Pet exhibitors to be members of the Household Pet Committee.
- 2. Membership runs from May 1 to April 30. Membership applications for any given year will not be accepted after August 1 of that year.
- 3. The annual registration fee (May 1 to April 30) shall be set by the Executive Board to help defray expenses for the operation of the Household Pet Committee.

HOUSEHOLD PET REPRESENTATIVE

- 1. A Household Pet Representative will be elected from the Household Pet Committee membership and by the membership of that Committee.
- 2. Elections for Representative will be held every two years in even numbered years during the month of December. The Representative shall begin their two-year terms on May 1 of the following year.
- 3. A candidate must declare his/her intention to run for Representative by submitting his/her declaration in writing, signed by the candidate, to the Central Office by August 1 next prior to the December in which the election is held. Signed declarations may be submitted by mail, fax or electronic scanned file.
- 4. Ballots for the election of the Representative must be mailed to the Central Office in accordance with voting instructions printed on the ballot and must be returned in the official ballot envelope.
- 5. Only those committee members who have paid their dues by August 1 next preceding the December in which the election is held shall be eligible to vote in the election.
- 6. In the event of a tie vote between/among the candidates for Representative, the membership that was eligible to vote in the election that resulted in a tie shall be balloted again. The reballoting will be done within 2 weeks of the close of the prior election, allowing the voters 14 days to return the ballots to Central Office. If the vote is again a tie, the winner shall be determined by lot.
- 7. Any vacancy occurring in the office of Representative shall be filled by appointment by the President of CFA.

RATIONALE: This constitutional amendment would create a Household Pet Committee and Household Pet Representative in a manner similar to the Breed Councils and Breed Secretaries for the pedigreed cats. The election of the Representative follows a procedure similar to the election of a Breed Secretary. The purpose of the HHP Committee and Representative is to advise the Board on matters relating to HHP.

HHP is growing in popularity in CFA. If HHP were counted among the breeds in CFA they would be the 12th most popular breed in CFA among 45 breeds registered by CFA. (For the period of January 1 - December 31, 2018, based on registration totals).

Withdrawn.

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PROPOSED NON-SHOW RULE RESOLUTIONS

- ____ - CFA Executive Board

There are two separate resolutions pertaining to creating a Household Pet Committee and Household Pet Representative. If resolution _____, the constitutional amendment passes this resolution shall be withdrawn. If the constitutional amendment fails, the following would be considered.

RESOLVED: The Board shall adopt rules for membership in a Household Pet Committee to advise the Board on matters relating to the role of Household Pets. The Committee shall elect a Household Pet Representative from within the Committee membership.

RATIONALE: This resolution would ask the Board to create a Household Pet Committee from which they would elect a Household Pet Representative. The rationale would be the same as resolution ____ but would not involve amending the CFA Constitution.

Eigenhauser: The next two have to do with having a Household Pet representative. I don't remember how it came up, but it was talked about having a Household Pet representative to advise the board in the same way we have a breed council representative. What I did was, I literally took the procedure for electing a breed council representative and slapped it in and changed it to "Household Pet" in a few places, but the more I looked at this the more I realized that I don't like it. I honestly don't like it, because it sets up something really complicated for a position that we don't really even know how it's going to work. I think it's too soon to do this. What I would prefer to do is just drop both of these and come June at the Sunday meeting where Mark appoints the committee chairs, appoint a Household Pet representative to come up with a proposal, because there are a lot of things to be considered. With breed councils, we have litters registered, cats granded and all kinds of criteria for being in a voting pool that just doesn't apply to Household Pets. There's nothing on the constitution that prohibits the board from having an elected Household Pet representative, it just wouldn't have any constitutional standing. I think what we should do is, actually do it non-constitutionally. Just do it as a board thing, for a couple years work the bugs out and then bring it back to the delegation. Hannon: What you're doing is, you're pulling these two proposed amendments to the constitution and, in lieu of that, you're making a motion that in June at the Sunday board meeting, that the president appoint and the board ratify the appointment of a chair to develop something for us? **Eigenhauser:** Correct. That's the motion. Mastin: Rich will second.

Hannon: Is there any discussion on the motion? **Bizzell:** Since our breed committees aren't in the constitution, if we're going to even consider putting something in the constitution we will need to include them, but I agree that it shouldn't be a constitutional thing. **Hannon:** He has taken that off the floor. That's not even for discussion now. All we're voting on now is that the President appoint somebody to come up with some criteria for us, for a Household Pet committee. **Calhoun:** That person would have a board liaison? **Hannon:** Yes.

Hannon called the motion. Motion Carried.

Eigenhauser: I have one request here. Some of the regional directors, you may have people in your regions who are very active Household Pet exhibitors who are also plugged into CFA politics. I know here on the west coast we have had Household Pet exhibitors that are club officers and show committee members and show managers who would be wonderful chairs of the committee. I really think it would be helpful if we had a Household Pet person engaged, but because they are not on the radar sometimes, I think it would be helpful if the regional directors could bring some of those ideas forward and share them with Mark to help him make a decision, and if he does choose to go with a board member or somebody else, that information could still be helpful to that committee chair to kind of populate his or her committee.

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(9) CENTRAL OFFICE REPORT.

Committee Chair: Allene Tartaglia

Current Happenings of Committee

Color Review & Corrections: Rachel Anger continues to review registrations. The error rate is slightly less and we are now able to see patterns and certain areas where staff is having trouble. I'll be sharing and reviewing the results of Rachel's findings with our registration staff and determine if another, more targeted genetics class is necessary. Rachel will start reviewing registrations on a daily basis.

Color flags are being added to breedable cat records for those identified with incorrect colors. We received our first "hit" yesterday and are working with the owner to correct the cat's color in our database.

Hannon: Central Office Report. **Tartaglia:** I'll try and be quick. **Hannon:** I would appreciate it. **Tartaglia:** Nothing really earth shattering to report. You've had a chance to look at it. We're continuing with the color review and corrections.

Genetic Screening: Steve Merritt continues work on this project. He has had a few conference call meetings with Sonit and they appear to have a good idea of what we want to accomplish. The Devon Rex coding is completed. Persian, Egyptian Mau and Orientals are in the works. The planned completion date for the project is December 2019/January 2020. A preview of the software is in the works so we can obtain feedback from a user test group as we progress.

Tartaglia: The genetic screening project is continuing. The next breeds we are going to be looking at are American Shorthair, Siamese, Colorpoint Shorthair and Ragdoll.

Annual Meeting 2019: Delegate forms are coming in, reservations are being made, table centerpieces are being created by Ramona Shuba and her team and we are on track. Sharon Roy and her group are planning the Friday night hospitality.

Tartaglia: The Annual Meeting 2019 is progressing great. James will be attending the meeting and he will be working with the Credentials Committee as the oversight person from Central Office. **Hannon:** Don't you have a list of Credentials Committee members that we have to vote on? **Tartaglia:** That was further down.

Annual Meeting 2024: The initial search for a suitable location for the 2024 Annual started last summer. Sites were considered and the city that had the most to offer at that time was Minneapolis. Two downtown hotels were considered great options for our Annual. Unfortunately, the negotiations to obtain a reasonable guest room rate based on our meeting space requirements have not panned out. The room rate is too high, \$159 + taxes (\$30 more per night than in 2023), the food and beverage minimum is too high and the expected guest room block is too high based on the attendance we've seen at the past couple annuals.

We are sending out a new search with revised requirements (less meeting space, lower F&B and fewer guest rooms) and are looking at second and third tier cities. It is becoming more and more difficult to find hotels that can host our meeting at a price CFA and its attendees can afford. It appears we are at a point that we can no longer afford cities such as Minneapolis. The goal is to have at least a city or two to present to the delegates at this year's Annual Meeting and then narrow it down to one hotel during the month or two following the Annual.

Tartaglia: The Annual Meeting 2024, our search for a site has not come up with a good option. Rates are too high, food and beverage minimums are too high, parking, everything. We thought we could negotiate it but hotels are not in as negotiable a mood as they have been in, in the past, so we are starting a new search with different requests – less meeting space, less guest rooms, a reduced food and beverage. I expect that we'll get some results from the search by the end of this week, but this all is going to result in not having a hotel chosen for the June Annual meeting. We should have a city or two that we can present, but there won't be a specific hotel because we had to start over. This will also help us renegotiate other annual meeting hotel contracts we have where we're starting to fall below the minimums that we've contracted for.

Hannon: The problem is, I think the constitution requires us to take something to the delegates about 2024. What we did when it was in Chicago was, we voted on Chicago but not a specific hotel. The hotel was lined up after the delegates approved going to Chicago. Do you have a city that you think you can bring up at the Annual? **Tartaglia:** We will have a city that we can bring to the Annual, yes. **Hannon:** As long as you can do that, we can find the hotel afterwards. You're looking at Milwaukee? **Tartaglia:** We were looking at Minneapolis. It was just too expensive. **Hannon:** What are you looking at now? What city are you going to bring to the delegates? **Tartaglia:** I don't know yet. We'll know more by the end of this week and I'll keep the board posted.

Special Projects Coordinator: I'm pleased to let you know that I've interviewed a great candidate for this position. She is a graduate of Kent State University with a major in History and experience in graphics software. She interned working for the CFA Foundation museum and is already familiar with CFA. She is highly organized, flexible and adaptable, and doesn't like to be bored. I assured her she won't be bored working at CFA. I will be offering her the position and she will be able to start soon. Although her focus will be learning about the Annual Meeting and the International Show I won't be limiting her to just these areas.

Tartaglia: I'm happy to announce that I do have somebody starting Monday, April 15. Her name is Amber Goodright. I think she will be a great addition to the team and I think she will be with us a long time, so I'm really excited about that. She is quite excited, too.

Director-at-Large Ballots: The mailing will go out shortly, both electronically and regular mail. The Credentials Committee chair, Nancy Dodds, is reviewing the ballot and cover letter.

Tartaglia: Director-at-Large ballots are going in the mail tomorrow.

Future Projections for Committee

Continue with all projects.

Board Action Items

None.

Time Frame

Ongoing.

What Will be Presented at the Next Meeting

Updates.

Respectfully Submitted, Allene Tartaglia

Tartaglia: That's all I have. Are there any questions?

(10) TREASURER'S REPORT.

CFA Treasurer: Kathy Calhoun

CFA maintained strong performance through February 2019.

Key Financial Indicators

Balance Sheet Previous Year Comparison as of February 28, 2019

Current assets are at parity with prior year while fixed assets have increased by 2.7%

Ordinary Income – May 1 through February 28, 2019

Registration Individual and Litter:

Total registration, which includes litter registration and individual registration, delivered \$968,297 to the bottom line. When compared to the same period last year this represents a 13% decrease.

Again, the reason for the comparative decrease is because prior to December 2017, prepaid individual registration revenue was carried on the balance sheet. In December 2017, \$208,522 in prepaid revenue was moved from the balance sheet to the profit and loss statement. Prior to execution, this correction was reviewed with Matthew Banjo the auditor assigned to CFA by Maloney + Novotny. The revenue was over multiple months, which spanned two fiscal years. Revenue was moved to the P & L in December 2017 which inflated that month.

This season prepaid individual is \$302,724 compared to \$480,214 last year. This is a difference of \$177,490.

Category	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Litter	\$325,478	\$327,101	(1%)	\$343,836	82%	\$408,921
Individual*	\$642,819	\$785,186	(18%)	\$557,025	115%	\$654,380
Total Registration	\$968,297	\$1,112,287	(13%)	\$900,861	107%	\$1,063,301

Other key indicators:

Additional key performance indicators are captured in the following summary.

Category	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
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Household Pet Recording	\$5,980	\$6,515	(8%)	\$6,448	93%	\$7,738
Registration Cattery	\$257,338	\$249,575	3%	\$224,663	114%	\$284,975
Championship Confirmations	\$56,910	\$67,935	(16%)	\$62,296	91%	\$78,879
Club Dues	\$48,600	\$53,740	(10%)	\$49,014	99%	\$50,674
Certified Pedigrees	\$122,105	\$112,565	9%	\$112,386	109%	\$136,178
Registration via Pedigree	\$82,286	\$78,453	5%	\$68,920	119%	\$87,283
Show License Fees	\$40,675	\$49,905	(19%)	\$49,658	82%	\$59,410
Show Entry Surcharge	\$77,653	\$63,426	22%	\$45,208	172%	\$60,769
DNA Testing	\$11,577	\$8,806	32%	\$10,170	114%	\$10,170
Total Ordinary Income	\$1,970,934	\$2,122,127	(7%)	\$1,845,481	107%	\$2,208,455

Ordinary income delivered \$1,970,934 to the bottom line compared to \$2,122,127 the prior year (which was inflated by \$208,522). This represents a change of (7%). The ordinary income budget was \$1,845,481. Ordinary income exceeds YTD budget by 7%.

Publications

Almanac (Cat Talk, Newsletters, and the White Pages)

Income: Almanac income is 4.4% lower than year ago which is 93% of budget.

Expense: Almanac contract labor decreased significantly due to reallocation of expense. The new allocation is 25% Almanac - 75% Central Office.

Almanac	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	%YTD Budget	FY Budget
Income	\$54,470	\$56,955	(4%)	\$58,465	93%	\$70,499
Expense	\$58,980	\$87,044	(32%)	\$67,223	88%	\$80,234
Net	(\$4,510)	(\$30,089)	85%	(\$8,758)	51%	(\$9,735)

Yearbook

Income: Yearbook income YTD is 1% lower than prior year.

Expense: Yearbook expenses are 28% greater than prior year

Yearbook	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Income	\$32,628	\$32,902	(1%)	\$32,992	99%	\$41,065
Expense	\$46,717	\$36,552	28%	\$32,497	136%	\$46,151
Net	(\$14,089)	(\$3,650)	(286%)	\$495	(2,353%)	(\$5,086)

Marketing

Income: All revenue categories have increased.

Expense: Marketing expense have increased significantly compared to last year. This is primarily driven by an increase in contracted labor.

Marketing	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Income	\$6,419	\$2,359	172%	\$2,825	227%	\$3,390
Expense	\$74,401	\$42,152	77%	\$76,648	97%	\$94,061
Net	(\$67,982)	(\$39,793)	(71%)	(\$73,823)	92%	(\$88,522)

Central Office

Central Office staff salaries have been reduced compared to year ago primarily due changes in management structure. Contract labor has increased primarily due to the redistribution of contractor salaries between Publications and Central Office.

Central Office	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Payroll C.O. Staff	\$680,546	\$609,621	8%	\$743,055	89%	\$891,666
Contract Labor	\$57,843	\$18,201	218%	\$39,273	147%	\$47,128
Utilities	\$18,646	\$20,427	(9%)	\$16,670	112%	\$20,000
Building Maintenance	\$5,183	\$9,474	(45%)	\$19,167	27%	\$23,000
IRA	\$24,168		100%			

CFA Programs –Total costs are lower than last year and under budget.

CFA Programs	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Show Supplies & Postage	\$31,065	\$51,971	(\$20,906)	\$45,288	68%	\$55,000
CFA Club Sponsorship	\$124,600	\$96,750	\$27,850	\$132,000	75%	\$165,000
Ambassador Cats	\$22,259	\$5,576	\$16,683	\$17,500	127%	\$17,500
Total CFA Programs	\$285,193	\$236,733	\$48,460	\$335,116	85%	\$406,470

 $\underline{\textit{Computer Expense}}$ - Financials have been reviewed insuring the P & L and Balance Sheet appropriately reflect expense and depreciable items appropriately.

Computer Expense	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	Annual Budget
Contract Computer Services	\$73,967	\$18,315	304%	\$82,177	90%	\$102,177
Total Computer Expense	\$100,609	\$115,261	(13%)	\$135,437	74%	\$158,160

<u>Corporate Expense</u> is trending to be over budget and will likely continue through the end of the fiscal year. The primary driver continues to be Legal Counsel in the International Division.

Corporate Expense	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	Annual Budget
Legal Counsel - International	\$33,307	N/A	100%	\$20,000	167%	\$20,000
Emergency Reimbursement	\$4,879	\$1,698	187%	\$833	586%	\$1,000
Total Corporate Expense	\$149,960	\$106,912	40%	\$132,588	113%	\$152,107

Legislative Expense came 7.2% lower than year ago.

<u>Outreach and Education Schedule</u> came in at 50.2% of budget.

Events

CFA Annual Meeting and Awards - Atlanta

Atlanta Annual	Actual	Budget	\$ Over/Under Budget
Annual - Income	\$84,170	\$64,564	\$19,607
Annual - Expense	\$216,514	\$173,987	\$42,527
Net	(\$132,344)	(\$109,423)	(\$22,920)

CFA International Cat Show - Cleveland

International	Actuals	Budget	\$ Over/Under Budget
Total Income	\$224,610	\$138,500	\$86,110
Total Expense	\$207,435	\$158,938	\$48,497
Net	\$17,175	(\$20,438)	\$37,613

The Bottom Line

Income during this time period is just 2% lower than prior year. Expenses were reduced \$344,148 in that same time period resulting in a positive bottom line.

In the May 2018 through February 2019 the Bottom Line reflects a positive net income of \$57,141.

	May 2018 through Feb 2019 Actual	May 2017 through Feb 2018 Actual	Difference	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget	FY Budget
Income	\$2,374,115	\$2,425,784	(\$51,669)	(2%)	\$2,143,426	111%	\$2,527,187
Expense	\$2,347,109	\$2,002,960	\$344,148	17%	\$2,408,112	98%	\$2,828,321
Net Ordinary Income	\$27,006	\$422,824	(\$395,818)	(94%)	(\$264,687)	(10%)	(\$301,135)
Other Income	\$30,135	\$107,864	(\$77,729)	(97%)	\$68,028	44%	\$81,641
Net Income	\$57,141	\$530,688	(\$473,546)	(89%)	(\$196,659)	(29%)	(\$219,494)

Respectfully Submitted Kathy Calhoun, CFA Treasurer

Hannon: We are on to Kathy. **Calhoun:** Hopefully you have had a chance to look at the report. We're going to drop down to the Bottom Line through February 2019 we have a net income of \$57,141 which is a far cry from the \$209,000 negative we thought we would have at

this point in the year, so that's really good news. We anticipate coming out on a positive side through year end. Any questions on the Treasurer's Report?

(11) <u>2019/2020 BUDGET APPROVAL</u>.

Committee Chair: Kathy Calhoun

List of Committee Members: Mark Hannon, Rich Mastin, Carla Bizzell, Teresa

Sweeney, Allene Tartaglia

Brief Summation of Immediate Past Committee Activities:

The Budget Committee met on February 26, 2019 at Central Office in Alliance, Ohio to develop the preliminary CFA Annual Budget for the 2019/2020 fiscal year.

April 2, 2019 the preliminary budget was presented to the CFA Board via conference call.

Current Happenings of Committee:

Review the updated budget at the April 9 CFA Telephonic Board Meeting.

Board Action Items:

Motion to accept the CFA Budget for the May 1, 2019 – April 30, 2020 fiscal year.

Time Frame:

April 9, 2019

What Will be Presented at the Next Meeting:

October 2019 Board Meeting present the timeline for the development of the 2020/2021 budget.

Respectfully Submitted, Kathy Calhoun, Chair

Hannon: Next is the Budget Approval. **Calhoun:** Other than, as we walked through last week the preliminary budget call, we made changes. We had a couple of outstanding changes. I sent an email to the board on Sunday explaining what we had done and the new budget worksheet. Where we are currently, from a net ordinary income perspective, we're a negative \$284,515. Keep in mind, that includes zero income or sponsorship money that has not been contracted, so you can see on the third tab in, the 2019-2020 budget lists everything we are not considering. If everything comes through, we would be at a negative \$115,000 and if we are successful in the International Division, much of that will go away. Are there any questions? **Hannon:** We need a motion to accept the proposed budget. **Currle:** So moved. **Roy:** Second.

Hannon: Is there any discussion on the motion? **Auth:** Just as a matter of record, I know that we voted on a deficit budget last year, but just as a matter of record I will be voting no because I don't feel comfortable voting on a deficit budget two years in a row. **Moser:** I have to agree with Mary. I can't vote yes on a deficit budget again. I can't do it. **Hannon:** Kathy has explained to us, even though we did vote on a negative last year, it looks like it's not going to be

a negative at all this year. **Moser:** That's an assumption. **Calhoun:** I think it's a fairly good assumption, given where we are currently. We don't have any major bills. Now we are just business as usual. Everything from the International and all that is being considered, the Annual is all in next year's budget, so I feel very confident that we will look positive at the end of this year, but I fully understand where you're coming from. **Hannon:** Any other comments? All those in favor of the budget as proposed.

Hannon called the motion. **Motion Carried.** Auth and Moser voting no. Eigenhauser, Anger and Webster abstained.

(12) AUDIT COMMITTEE.

Committee Chair: Kathy Calhoun Liaison to Board: Kathy Calhoun

List of Committee Members: Mark Hannon, Rich Mastin, Allene Tartaglia

Brief Summation of Immediate Past Committee Activities:

The 2018/2019 Annual Audit Meeting has been scheduled on June 19, 2019 at Central Office with Matthew Banjo, CPA, Maloney + Navotny LLC, Canton, Ohio

Current Happenings of Committee:

Timely and accurate close of the 2018/2019 financials.

What Will be Presented at the Next Meeting:

October 2019 Review the summary and recommendations as presented by Maloney + Navotny resulting from the audit.

Respectfully Submitted, Kathy Calhoun, Chair

Calhoun: The last report is the Audit Committee report. It just states that the audit has been scheduled for June 19 in Central Office. Once the auditor comes in and pulls records, it takes about 8 weeks before we will have a report so we're hoping to be able to present something at the October 2019 board meeting, in the way of a summary and recommendations from the audit firm. **Hannon:** Thank you Kathy.

(13) FINANCE COMMITTEE.

Committee Chair: Rich Mastin

List of Committee Members: Carla Bizzell, Kathy Calhoun & Teresa Sweeney

Brief Summation of Immediate Past Committee Activities:

- Review monthly Financial Profit & Loss Statements and balance sheets to previous year's performance and budget

- Budget Committee meeting at Central Office to work on 2019-2020 Fiscal Year Budget
- Multiple contracts and proposal reviews; Annual Hotels 2024, Information Technology (system upgrades) Reality Filming (two different companies), International Show and Annual Sponsorships

Current Happenings of Committee:

- Accessible to Central Office Executive Director, Special Events Coordinator, Director of Development Treasurer (also Budget and Audit Committee Chair), IT Committee Chair and Legal Counsel
- Review weekly bank account balances and biweekly payroll reports
 - o As of March 5, 2019, combined bank and investment accounts total \$2,655,713.54
- Continued work with Allene Tartaglia (Executive Director) and Kathy Calhoun (Treasurer) on finalizing the move on low earning Money Market returns (.12%) into higher earning CDs (2.50% to 2.80%)
- Working with Allene Tartaglia on moving credit card processing in order to reduce expenses (estimated annualized savings \$5,000+)
- Continued work on 2019-2020 Fiscal Year Budget
- Long Term Investment Returns:
 - o Fiscal Year End 2017-2018 +\$68,963.58 / 5.757%
 - Year to Date 2018-2019 +\$29,915.42 / 2.357% (as of April, 5, 2019)
 - o Since inception +\$98,879.00 / 8.24%

Time Frame:

- Majority of projects and accessibility is ongoing

What Will be Presented at the Next Meeting:

- Committee's progress and updates.

Respectfully Submitted, Rich Mastin, Chair

Hannon: Rich, you're up. Is there anything you want to say? **Mastin:** I don't have any action items. If anybody has any questions, I'll take the questions.

(14) CFA INTERNATIONAL SHOW.

Committee Chair: Rich Mastin

List of Committee Members: Rachel Anger, Kathy Calhoun, Jim Flanik, Lorna

Friemoth, Mark Hannon, Linda Murphy, Allene

Tartaglia

Brief Summation of Immediate Past Committee Activities:

The committee continues to meet telephonically on a regular basis, mostly weekly, to discuss all facets of the show, e.g. floor plan, vendors, entertainment options, etc.

Current Happenings of Committee:

Raffle Table: There will be no raffle table at this year's show. The revenue generated by the raffle is not significant and the space can be better used for vendors.

Savitsky Cats: Negotiations continue with the Savitsky Cats (trained cats) to attend this year's International. Their claim to fame is making it to the Quarterfinals on America's Got Talent during the 2018 season. Here is a clip from the show (might have to watch an ad first).

https://www.nbc.com/americas-got-talent/video/the-savitsky-cats-judge-cuts/3770333

The committee believes the additional cost to host the Savitsky Cats will be covered by the additional spectators we anticipate will attend the show to see this act. A revised budget will be presented at the board meeting to show the additional income and related expense for this act. There is a minimal increase to the overall net profit previously reported and there will be the benefit of increased exposure of CFA and pedigreed cats both in person and online.

Floor Plan: The floor plan is being tweaked in anticipation of increased spectator foot-traffic.

Judges: The ballot deadline is April 15 and the vote tally will be available shortly thereafter. Invitations to the 16 judges with the highest votes will be extended.

Future Projections for Committee:

Publish show flyers, continue soliciting vendors, modify floor plan.

Time Frame:

Ongoing until the event and beyond.

What Will be Presented at the Next Meeting:

Updates.

Respectfully Submitted, Allene Tartaglia **Hannon:** International Show. **Mastin:** The Committee is working on the Savitsky Cats. They just got done fine tuning the budget for the International Show to present to Kathy. I want to remind everyone we still do not have any of the corporate sponsorship factored into that budget. We have a verbal commitment; we do not have a signed agreement. Any questions?

Colilla: I talked to Linda Komar and Jim Flanik this weekend. Have we decided on the admissions, how much we're going to charge? They suggested \$14. They told me to make sure I mentioned it. **Hannon:** The board doesn't get involved in that. **Colilla:** OK.

(15) CLUB APPLICATIONS.

Committee Chair: Carol Krzanowski

Brief Summation of Immediate Past Committee Activities:

New clubs applying for CFA membership were reviewed and presented to the Board for consideration. Assistance and guidance were provided to clubs with questions and issues regarding membership and applications.

Current Happenings of Committee:

New Club Applicants

Six clubs were pre-noticed for membership (Attachment A). They are:

- 1. China Ming Mao Fang, International Division Asia; Wain Harding and Richard Kallmeyer, Co-Chairs
- 2. Cosmos Cat Fanciers' Club, International Division Asia; Wain Harding and Richard Kallmeyer, Co-Chairs
- 3. Dilmun Show Cats Fanciers, International Division Rest of World (ROW); Ken Currle, Chair
- 4. MuKeDer Happy Cats Club, International Division Rest of World (ROW); Ken Currle, Chair
- 5. Summit Feline Fanciers Club, International Division Asia; Wain Harding and Richard Kallmeyer, Co-Chairs
- 6. The Cat Fancier's of United Arab Emirates, International Division Rest of World (ROW); Ken Currle, Chair

Hannon: Club Applications. **Krzanowski:** We have six applications to consider. I'm going to read this as fast as I can.

China Ming Mao Fang (Attachment B) International Division - Asia; Chongming Xian, China Wain Harding and Richard Kallmeyer, Co-Chairs

The constitution and by-laws are in order. There are 20 members. No member is a member of another club. Nearly all of the members are active CFA breeders and exhibitors with CFA cattery names, six members have clerking experience and three members have show production experience. This is an allbreed club and if accepted, the club plans to produce one or more shows a year in Nanning. The dues have been set. If the club is disbanded, the funds will be donated to a non-profit animal protection organization. This club was pre-noticed and no

negative letters have been received. The International Division - Asia Co-Chairs support this club.

Krzanowski: The first application to consider is China Ming Mao Fang. The club secretary resides in Chongming Xian, China, the northernmost district of Shanghai municipality; however, the remaining members live in Nanning, which is where the club plans to hold its activities. Nanning is located in southeast China near the Vietnam border. With a population of nearly 7 million, it is the capital and largest city of Guangxi Zuang Autonomous Region. Most of the members are active CFA breeders and exhibitors, and quite a few members have either clerking or show production experience. This club wishes to work closely with animal rescue groups and help promote CFA activities in China. This is an allbreed club and if accepted, the club plans produce one or more shows a year in Nanning. The International Division – Asia cochairs support this club. I move that we accept. **Currle:** Second. **Hannon:** Any discussion?

Hannon called the motion. **Motion Carried.** Auth and Moser voting no.

Hannon: Welcome China Ming Mao Fang.

Cosmos Cat Fanciers' Club (Attachment C) International Division - Asia; New Taipei City, Taiwan, ROC Wain Harding and Richard Kallmeyer, Co-Chairs

The constitution and by-laws are in order. There are 19 members. No member is a member of another club. The majority of members are active CFA breeders and exhibitors with CFA registered cattery names. This is an allbreed club and if accepted, the club plans to produce one or more shows a year in the cities of Taipei, Taichung or Kaohsiung along with major pet supply shows in Taiwan. The dues have been set. If the club is disbanded, the funds will be donated to a non-profit organization. This club was pre-noticed and no negative letters have been received. The International Division - Asia Co-Chairs support this club.

Krzanowski: Next is Cosmos Cat Fanciers' Club. This club is located in New Taipei City, Taiwan, a special municipality directly under the central government of the Republic of China. The city is located on the northern tip of the island along a large area of the coastline. New Taipei City is the largest city in Taiwan by population, which is nearly 4 million. The city is home to many major industries, and it is ranked third in the global market for IT product production. The majority of members are active CFA breeders and exhibitors. This club wishes to help promote CFA and educate the public regarding cat welfare through social media and by working closely with animal shelters. This is an allbreed club and if accepted, the club plans on producing one or more shows a year in Taipei, Taichung or Kaohsiung. The International Division – Asia co-chairs support this club. I move we accept. Calhoun: Second. Hannon: Discussion? Mary, you and Pam were a no vote on the last one. Do you have concerns about this one, as well? Auth: Not so much this one because it's in Taiwan. I have a concern about mainland China. Until we get everything resolved there, I would say we have a moratorium on new clubs in mainland China, so that is why I am voting no on any mainland China club. Moser: That is correct. **Hannon:** Any other discussion on this particular club? **Auth:** May I make a point? Pam and I have not had a discussion about this at all, so it's independent thinking here, guys. **Hannon:** All those in favor of accepting the Cosmos Cat Fanciers' Club.

Hannon called the motion. Motion Carried.

Hannon: Welcome Cosmos Cat Fanciers' Club.

Dilmun Show Cats Fanciers (Attachment D) International Division - ROW; Hamad Town, Bahrain Ken Currle, Chair

The constitution and by-laws are in order. There are 18 members. This would be the first CFA club in Bahrain. One member is vice president of another club. The majority of members are active breeders with CFA registered cattery names, some are exhibiting at CFA shows, and most remaining members own pedigreed cats. This is an allbreed club and if accepted, the club plans to produce one or two shows a year in the Manama city area. If the club is disbanded, the funds will be donated to the BSPCA Animal Welfare Center. This club was pre-noticed and no negative letters have been received. The International Division - ROW Chair supports this club.

Krzanowski: The next application is Dilmun Show Cats Fanciers. This club is located in Hamad Town, Bahrain. Bahrain is an island country in the Persian Gulf with a population of about 1.5 million. The island is situated between the Qatar peninsula and the northeast coast of Saudi Arabia, where a causeway connects the two countries. This club wishes to help promote CFA and educate the public regarding cat care through cat shows, workshops and seminars. The club also wishes to work toward recognition and protection of the Dilmun cats, an ancient breed in their country. Most members are active CFA breeders and some of them are exhibiting at CFA shows. This is an allbreed club and if accepted, they plan to produce one or two shows a year in the Manama city area. The International Division – Rest of World chair supports this club. I move to accept. **Anger:** Second. **Hannon:** Kenny, do you want to talk about this? **Currle:** They are very excited about coming in. These Dilmun cats they have, once accepted they are going to come to CFA to show us these ancient cats from that particular area, but they are very excited about joining us. Hannon: Anybody else have any comments or questions? Vanwonterghem: I think the Middle East is a serious area of growth for the near future. I would encourage everybody to support the growth there. It will help us reduce any risks that we may run in Asia. I'm very convinced that we will do well in the Middle East. Hannon: All those in favor of accepting the Dilmun Show Cats Fanciers.

Hannon called the motion. Motion Carried.

Hannon: Welcome Dilmun Show Cats Fanciers.

MuKeDer Happy Cats Club (Attachment E) International Division - ROW; Avcilar, Istanbul, Turkey Ken Currle, Chair

The constitution and by-laws are in order. There are 16 members. This would be the first CFA club in Turkey. No member is a member of another club. One member has a CFA registered cattery name, and all members are active breeders with WCF registered catteries. This club is currently affiliated with WCF and wishes to join CFA. If accepted, the club will sever their affiliation with WCF, and the members will register their catteries with CFA. This is an allbreed club that plans to produce one show a year in Istanbul. If the club is disbanded, the funds will be

donated to animal shelters. This club was pre-noticed and no negative letters have been received. The International Division - ROW Chair supports this club.

Hannon: Next Carol. **Krzanowski:** The next application is MuKeDer Happy Cats Club. This club is located in Avcilar, Istanbul, Turkey. Avcilar is a district on the European side of Istanbul in northwest Turkey. Istanbul is situated at the Bosporus Straight, which separates Europe and Asia. With a population of 15 million, the city is the country's economic and cultural center. One member is an active CFA breeder and exhibitor, while the other members are breeders and exhibitors in WCF. This club is currently affiliated with WCF but if accepted by CFA, the club will sever that affiliation and the members will register their catteries with CFA. The members have show production experience from their work in the other association. This is an allbreed club and if accepted, they plan to produce one show a year in Istanbul. The International Division – Rest of World chair supports this club. I move to accept. **Eigenhauser:** Second. Hannon: Kenny, do you want to say anything? Currle: I'm excited about this opportunity. When they initially applied, they wanted to use the same name they had as a WCF club but Carol convinced them to change their name. Now it seems like they are going to be a great asset to CFA. We're trying to grow the Middle East as quickly as we possibly can. Acceptance of this club is going to be very beneficial for us. **Hannon:** Anybody else have any comments or questions on this application? All those in favor of accepting the club.

Hannon called the motion. Motion Carried.

Hannon: Welcome MuKeDer Happy Cats Club.

Summit Feline Fanciers Club (Attachment F) International Division - Asia; Shanghai, China Wain Harding and Richard Kallmeyer, Co-Chairs

The constitution and by-laws are in order. There are 23 members. No member is a member of another club. The majority of the members are active CFA breeders and nearly all members are exhibiting. Four members have show production experience through helping other clubs, and many members have clerking experience. If accepted, the club plans to produce one show a year in Shanghai or in Jiangsu and Liaoning. The dues have been set. If the club is disbanded, the funds will be donated to an animal protection association. This club was pre-noticed and no negative letters have been received. The International Division - Asia Co-Chairs support this club.

Hannon: Carol, next. Krzanowski: The next application is Summit Feline Fanciers Club. This club is located in Shanghai, one of four direct-controlled municipalities on the Yangtze River Delta in the central area of the east China coast. Shanghai is considered the world's most heavily populated city with a population of over 24 million. Most of the members are active CFA breeders and almost all of the members are exhibiting. A number of the members have either clerking or show production experience. This club wishes to help promote CFA and the breeding of pedigreed cats in China. They also wish to sponsor a clerking school. This is an allbreed club and if accepted, the club plans produce one or more shows a year in Shanghai or in the provinces of Jiangsu and Liaoning. The International Division – Asia co-chairs support this club. I move that we accept. Currle: Second. Hannon: Discussion? Mary, you've got the same

objection? **Auth:** Yes, I have the same objection. **Hannon:** And Pam? **Moser:** Yes. **Krzanowski:** I would like to make one comment about that. I'm kind of encouraged that we still have enough interest in China that there are some new clubs wanting to come on board. I feel that that indicates that people are very interested in CFA over there and they still want to be a part of us. **Black:** I was going to make the same comment that Carol did. To me, it shows that there is still interest in CFA, there are still exhibitors who want to have clubs. We're talking about a city with 24 million people. I'm encouraged that there are still people wanting to invest their time and energy into CFA clubs, and I highly support this.

Hannon called the motion. **Motion Carried.** Auth and Moser voting no.

Hannon: Welcome Summit Feline Fanciers Club.

The Cat Fancier's of United Arab Emirates (Attachment G) International Division - ROW; Abu Dhabi, UAE (Dubai) Ken Currle, Chair

The constitution and by-laws are in order. There are 12 members. This would be the first CFA club in United Arab Emirates (Dubai). No member is a member of another club. Six members are active breeders and exhibitors with CFA registered cattery names, and the remaining members are cat lovers. This is an allbreed club and if accepted, the club plans to produce one or two shows a year in Abu Dhabi. If the club is disbanded, the funds will be donated to a charity cat organization. This club was pre-noticed and no negative letters have been received. The International Division - ROW Chair supports this club.

Hannon: Your last one, Carol? **Krzanowski:** The final application tonight is from The Cat Fancier's of United Arab Emirates. This club is located in Abu Dhabi, United Arab Emirates. The United Arab Emirates is a country at the southeast end of the Arabian Peninsula on the Persian Gulf. Saudi Arabia lies to the south of the country. Abu Dhabi is the capital of United Arab Emirates and with a population of over 1 million, it is the country's second most heavily populated city. This club wishes to help promote CFA in their country and to educate the public about pedigreed cats and cat welfare. They also wish to work with local charities to benefit feline rescue. Half of the members are active CFA breeders and exhibitors, and the remaining members are cat lovers. This is an allbreed club and if accepted, they plan to produce one or two shows a year in Abu Dhabi. The International Division – Rest of World chair supports this club. I move to accept. Eigenhauser: Second. Hannon: Any discussion? Kenny, do you want to say anything? **Currle:** The people in Kuwait are very excited about this particular location because it is a drive-able show for them. They don't have to hop on airplanes, they just have to travel through Saudi Arabia. I've met a number of potential club members that are very, very enthusiastic about our association. We can't go wrong by growing the Middle East. As long as the interest is there, I think we should nurture it. Hannon: Anybody else have any comments or questions on this application?

Hannon called the motion. Motion Carried.

Hannon: Welcome Cat Fancier's of United Arab Emirates. Kenny, I want to congratulate you. There's three ROW clubs that came in. This is really exciting for us. **Currle:** Thank you.

Future Projections for Committee:

Process and submit new club applications for consideration by the Board.

Time Frame:

April 2019 to June 2019 CFA Board meeting.

What Will be Presented at the Next Meeting:

All new clubs that have applied for membership and satisfactorily completed their documentation.

Respectfully submitted, Carol Krzanowski, Chair

(16) CLERKING PROGRAM.

Committee Chair: Daniel Beaudry
Liaison to Board: Carol Krzanowski

List of Committee Members: Carol Krzanowski, Michelle Beaudry, Shirley Dent,

Cheryl Coleman, Monte Phillips

Current Happenings of Committee:

The On-Line Clerking School is the sole focus of the Committee at this time. Extensive discussions with both users of and participants in the Clerking Program have revealed a near-universal desire for web-based remote learning opportunities of briefer and segmented duration.

In its current iteration the entirely of the Clerking School consumes a minimum of six hours of classroom instruction; our goal is to have a set of modules no longer than 30 minutes in length, archived and available on line as a combination of video presentation and Powerpoint slides. At present the project framework contains six modules, but that number may grow as the modules themselves are developed and reviewed. Our vision for the 7th "module" is a 60 or 90 minute live session (either in person or web hosted) with a Master Clerk Instructor. Successful completion of all modules would be considered the same as "attended a clerking school"

- 1. <u>The Clerking Program</u>. What is it, how does it work, why should I do it?
- 2. <u>Show Mechanics I The Basics</u>. Male/Female, Competitive Category, Color Classes, Breed/Division.
- 3. <u>Show Mechanics II Intermediate</u>. Correcting errors after they happen, catalog corrections and transfers, importance of understanding who is competing for what.
- 4. <u>Show Mechanics III Advanced Topics</u>. PREVENTING errors BEFORE they happen, checking finals, how to make both you and your judge look good.
- 5. Ring Mechanics Basics. WHY Show rules, interactions w/ judges and exhibitors.
- 6. Ring Mechanics Intermediate. HOW Best practices, common pitfalls
- 7. <u>Personal Review/Instruction/Quiz</u>. Live.

Time Frame:

The Chair was hopeful to have a module (#2) complete and ready for presentation at today's meeting, but that timetable has been pushed out. The Committee is still targeting a full presentation of the revamped program at June's meeting.

What Will be Presented at the Next Meeting:

See Above

Respectfully Submitted, Daniel J. Beaudry, Chair

Hannon: Next I have Carol with the Clerking Program. Krzanowski: I have no action items. If anyone has questions, I will be happy to try and answer them. Black: Carol, do you know the timeframe for when they're going to have these video modules done? I think that's a great idea for the clerking school training, so do you have any idea when they are going to have those completed? Krzanowski: No. Unfortunately I do not. It's taking a little longer to produce all of this than we had expected originally, but I think the first one may be ready for June and I think it would be exciting to see how that one comes along. We're trying to work closely with the Judging Program as well so that this is not just a Clerking Program educational tool, but could be used by the Judging Program, too. That's the ultimate goal here and we're working as quickly as possible and hope to have something out soon. Black: OK, thank you.

57

(17) IT COMMITTEE.

Committee Chair: Tim Schreck Liaison to Board: John Colilla

List of Committee Members: Steve Merritt, Dick Kallmeyer, Sheryl Zink and

Seth Baugh

Brief Summation of Immediate Past Committee Activities:

Since the last report we have had 11 tickets (programming corrections) with 3 still open as of today. Hopefully this recent uptick in problem tickets is not a trend.

Current Happenings of Committee:

Club and Show licenses to eliminate the need for duplicate entry at Central Office is being run on both the new Sonit system and the HP through the Annual to confirm the results from both systems agree.

There are also currently 12 additional projects to add to the system. New additional projects are CCW Comparison Cat World an programming. This gives us quite an extension current workload.

Corrected Security Policy is being reviewed for proper English grammar

Work has proceeded on the Genealogy/Color project to assist our users in selecting the correct color and verify this is possible from parent colors.

Entry Clerk program support to remain as outsourced item for now.

Future Projections for Committee:

Continue moving of all applications from HP to the new system.

What Will be Presented at the Next Meeting:

Progress of moving of all applications from HP to the new system.

Sample of proposed new screens to aid in color selection.

Respectfully Submitted, Tim Schreck. Chair

Hannon: Next is John with IT. I don't see any action items on that. **Colilla:** I don't either. Everything is as Tim is saying. **Hannon:** It's there for everybody to read.

(18) DEVELOPMENT REPORT.

Director of Development: Jo Ann Miksa-Blackwell

Supervisor: Allene Tartaglia

- 1. Sponsorship
- 2. Pet Expos & Events
- 3. Program Development

Brief Summation of Immediate Past Activities:

- 1. Sponsorship agreement accepted by Royal Canin, and they have indicated that the contract will be returned to CFA for review by April 4, 2019. This is a one-year contract which supports the Cleveland International Show and the CFA Annual.
- 2. Confirmed participation at All American Columbus Pet Expo in Columbus, Ohio on March 13-15, 2020. The CFA participation in this expo consists of both main hall exhibition and a cat show to be held in a separate building. John Colilla will be leading the All About Cats Show.
- 3. Working in conjunction with the marketing team, I have been focusing on the development of the Companion Cat World Program (CCW), logo, and brief overview of program as seen below.

Companion Cat World "Your cat deserves the best!"

The CFA Companion Cat World Program (CCW) is an exciting new initiative that will broaden awareness of CFA among cat lovers around the world. The program will encourage cat lovers to become involved in CFA by recording their companion cats and participating in activities such as attending CFA shows, exhibiting their cats in the HHP Division and taking advantage of educational opportunities. In addition, CCW will generate new revenue from a market that CFA has not actively pursued.

The program will be a friendly, caring, and fun way for CFA to interact with and capture the interest of cat lovers who may have always wanted to attend a cat show; wondered about exhibiting their cats; or perhaps never even heard of CFA. They will learn about CFA through educational activities and become involved in supporting CFA's mission and activities.

Using social media platforms such as Facebook, Instagram, and YouTube, the message of Cat Companion World will spread quickly and reach the large and virtually untapped companion cat lover audience. Cat show spectator attendance should increase dramatically as people from all

walks of life begin to understand and appreciate CFA's mission of enhancing the welfare of all felines in areas such as healthcare, spay and neuter, and pet adoption.

Current Happenings:

- 1. Developing Policies and Procedure Guidelines for sponsorship of CFA products such as posters, coloring books, and calendars.
- 2. In addition, the content development 0of the Sponsorship Media Kit continues, with much of the content in need of updates. With better development and explanation of programs, the current Media Kit is becoming more of a sponsorship marketing tool designed to have greater impact.
- 3. Working on the development of logos and media content for the Ambassador Program and Feline Agility Competition Program.

Future Projections:

Preparations and CFA Presentations for participation in additional Pet Expos are in the planning process.

Time Frame:

Participation in additional sponsorship opportunities within the next 3 months.

What Will be Presented at the Next Meeting:

Updates concerning Expos, Sponsorships and Program Development

Respectfully Submitted, Jo Ann Miksa-Blackwell, Director of Development

Hannon: Next is the Development report. I don't see any action items in that, either. Anybody have any comments or anything they want to say about the Development report?

(19) MARKETING.

Committee Chair: Kathy Black

List of Committee Members: Mike Altschul, Desiree Bobby

Brief Summation of Immediate Past Committee Activities:

- Strategic planning for CCW program

- Breed poster is pending finding sponsor by Development
- Logo unification project is now managed by Development

Current Happenings of Committee:

Continue building social media presence. Follower base is significantly increasing. Followers as of 4/1:

• Facebook: 51,638 – up 19,043 from May 2018

• *Instagram*: <u>4000 – up 400 since opening May 2018</u>

Planning for 2019 CIS advertising and events

Email campaign planning. See action items below

CCW program development and promotion creation

Television series development contract – In negotiation with Invent.TV for filming with new season (no longer Markham Films)

Video shorts production highlighting exhibitors and their cats – currently being created in Northwest Region

Cat Show Ticket Giveaways

CFACATS Smartphone App

Future Projections for Committee:

- Continued content marketing through social media
- Continue collaboration with IT/Kathy Durdick on website redesign
- Increase in email campaigns based on board action items
- Move forward with television series

- Continued focus on CCW/HHP program

Board Action Items:

- 1. Vote on allowing for import of customer email addresses to CRM and allowing for email campaigns to:
 - a. All registered catteries in USA
 - b. Owners of all registered cats in USA

Our best potential customers are those who have cats and catteries registered with us. There are many opportunities to cross-sell products such as DNA tests, pedigrees, magazine subscriptions, breeder advertisements and attendance at upcoming shows. We also could be running inspirational email campaigns on reason why breeders should be registering ALL litters and cats.

In order to run such email promotions, we will need to add the email addresses of customers to our GDPR friendly Customer Relationship Management (CRM) database/email campaign tool; HubSpot (or OntraPort.) The CRM tool runs in accordance with GDPR and allows for opting in / out, viewing of what lists contacts are members of and subscribing or unsubscribing to any or all lists.

Note: There is currently no true opt in/out question on any of our forms.

Hannon: Alright, Marketing. Kathy, do you have any action items? Black: Yes sir, we do. We do have a couple of action items. Hannon: Alright, let's jump to those. Black: The first action item was brought up by Desiree. She would like to have us give her permission to have everyone's email address. Currently when they go and register a cat, there's a box that says, "I would like to receive emails from CFA about special offers, yes or no." She has been told by James that she can only get the email addresses to use for marketing if the people mark that as a yes. I don't think this goes against our GDPR or anything else like that. I think if people sign up for our services, that we should at least be able to contact them with an email. Then they have the option of opting out after that. So, the first action is, I would like the board to vote that she has access to all the email addresses that we have on file to use for marketing purposes, with the option of each individual email owner to opt out of future communications. Hannon: Are you making that a motion? Black: Yes sir. Currle: I second.

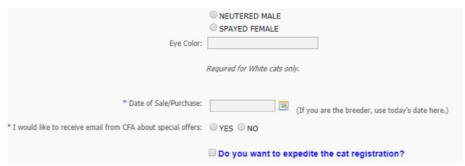
Hannon: Discussion? Mastin: Rich has got a question. Hannon: Keep in mind, this is only in the United States. Black: Yes, for Regions 1-9. Hannon: No, that's not what it says. It says, "all registered catteries in USA." Black: Yes, OK. Mastin: What I just heard Kathy say in the motion, I'm not translating that into the written motion. Hannon: What Kathy asked for was to be able to go out to them and ask them, "can we contact you in the future for marketing purposes?" Is that what you're asking, Kathy? Black: Yes. So Rich, what you're talking about is, the first motion is to allow the customer email addresses in our current system to be used for email campaigns to all catteries in the United States and all registered cats in the United States. That's the first board action. Is that what you're asking about, Rich? Mastin: Yes, so who is going to use those emails? Is that going to be then given to – Black: Desiree and the Marketing

Committee. Mastin: Yes, but after that is it going to go to Hub Spot? Black: Yes. She said it was going to be on Hub Spot or OmniPort is the one we're going to be using in the future. **Mastin:** That's where I have some issues. When we look at the presentation that Peter is presenting on the GDPR, and I think based on what I'm reading in the different sections of the GDPR, this is not exclusive to Europe the way it's written. George, John and myself are going to have to vet this. I have at least 4 conflicts with the way the GDPR letter is written and what Desiree is asking for. **Black:** That's why we specified only for catteries in the United States. Vanwonterghem: GDPR only applies to Europe at this point, but it will be extended to other parts of the world in the future. If there is an option – and this would probably be the easy way around this – is if you would send an email to every individual on that list in a separate email. That would be acceptable. You can address individuals but you cannot send out mass mailings, according to GDPR. Keep in mind, it is not applying to Regions 1-7 at this point, but that would be an easy way around it. Mastin: Peter, that's not the way these documents are written. I'll take you to page 23 of the GDPR, which is page 69 in our document. I'm looking at the third paragraph. Vanwonterghem: We're not talking about Europe. We're talking about the United States. Mastin: I know. I understand that, but the way these documents are written it's globally, not specific to Europe. It's a conflict with what they're asking to do with the ad servers. It's not just on this one document, it's on the other documents, as well. Black: So Rich, you're saying that even if the person got an opt out email, they would still be in violation? **Hannon:** He's saying there's a conflict with what's written. Eigenhauser: I would like to hear from Allene or if we have somebody from IT here how hard it's going to be to stroke this out of the computer. My understand is that, at least in the olden days when we had the old computer, country code could be anywhere. It could be in the same field as the zip code, it could be in the same as the city, so trying to sort for USA will require some time, so I'm a little bit concerned about that. Colilla: Can I interrupt? It shouldn't take long. Eigenhauser: No, please don't interrupt. I have a couple of things I want to say. The other thing is that I thought we decided as a board that when this GDPR thing came in, we were going to apply it to everybody so we didn't wind up with Central Office having to keep track of which countries have this and which countries have that, and in the USA we can get away with this but in Canada we can't, and that we would have one set of rules for accessing CFA's data and we would use whatever the highest standard is and best practices are and apply it globally. This seems to be a departure from that policy. Those were the two things I had to say. Colilla: All the people's records have the country code and it's very easy to select. It's just a code, that's it. Black: According to what Desiree has told me, and I've got this in the document that we sent out, our current management system is in accordance with GDPR and it allows people to opt in and out of their contacts if they want to unsubscribe. The way that Des says and what she understands is that this is in compliance with our new policy. even though we are only looking at addressing United States emails at this time, but it does fall in compliance with the GDPR global. Randolph: John here. Hannon: My suggestion is that we take this off of the agenda for tonight, and let Rich, Peter and Kathy's committee talk about this and see if they can agree on it. Eigenhauser: I would like to hear John's comment. That may affect who we put on this committee to work this out. Colilla: If I'm not mistaken, every people's direct record has a country code in there and it's very easy. You just pull anything that belongs to the United States and should be able to pull it out. Eigenhauser: No, I mean, I thought I heard John Randolph trying to speak. Colilla: Oh, I'm sorry. Randolph: We did draft the GDPR policy under the understanding it was going to apply I guess globally to everyone, so that is correct what Rich was saying. I'm not sure that the current system does comply with that,

in terms of opting out. **Mastin:** The other issue at hand here is, if Desiree gives the email addresses to a third party, we don't know what they have control over and what they can do; that is, it is against what is written in the Global GDPR report. I will present all the issues with what Desiree is proposing against the GDPR report. I will identify them and give them to George, Peter, Kathy, John Randolph and John Colilla so we can do the research on it. **Black:** OK, I appreciate that Rich. I had not thought about the third-party aspect. I appreciate you bringing that up. Mark, I will withdraw this so that we can work on this outside the meeting.

Withdrawn.

2. Vote on removing the *I would like to receive email from CFA about special offer radio select option from the secured cat registration page.



The only product purchase/registration form that has anything close to an opt in/out is the kitten registration page that is completed by the breeder. This form leaves it up to the breeder to decide if the cat owner will receive emails from CFA about special offers.

It should not be up to the breeder to decide if a pet owner should receive special offers from CFA.

What Will be Presented at the Next Meeting:

- 1. Update on cat show ticket giveaways.
- 2. *Update on email campaigns.*
- 3. Update on TV series filming.

Respectfully Submitted, Kathy Black, Chair

(20) COMPANION CAT WORLD.

Committee Chair: Kathy Black Liaison to Board: Kathy Black

List of Committee Members: Desiree Bobby, Allene Tartaglia, Mike Altschul

Brief Summation of Immediate Past Committee Activities:

At the February Board meeting the Marketing Committee introduced the idea for the initiative to increase household pet recordings. At that time, we were struggling with a name. We have chosen Companion Cat World and had a logo designed.

We are still looking for a sponsor at this time.

We have spoken with IT and Tim Schreck about the form design for recording a cat, whether or not an uploaded image of the cat can be incorporated into the certificate, and timeline for making these changes. As of this writing we have not been given a timetable from Sonit.

Desiree has created a phone app for Apple for CFA which includes the form to record a cat with CCW. If Sonit cannot make the required changes before May 1 we will use the app.

We have commitments from social media cat owners (influencers) to push our program to their followers. We are in the process of getting the contracts written for their approval.

We will stay with the current \$13/cat recording fee

There has been discussion regarding changing the name of our current Household Pet competition at our shows to Companion Cats. Because HHP cats are required to meet CFA requirements (not declawed, spayed/neutered if over 8 months, at least 4 months old) we do not recommend at this time changing the name of the competition at shows. CCW cats include declawed, unaltered, and kittens. There will be one recording record for each cat. If that cat is shown in HHP competition, it will use the same recorded number.

We hope in the future to hold standalone CCW events that do not involve the current HHP requirements and will not involve scoring for Regional/National wins. Thus, the reason for keeping the two classifications separate. We will educate our CCW owners about cat shows and the requirements required to show their cats.

Last year TICA attended an event in Rosemont, IL called Meow Mall. They will not be attending this year and we are seeking approval for Desiree Bobby and Kathy Black to attend.

PROPOSAL FOR EVENT PARTICIPATION

Event Name:

Meow Meetup Rosemont, IL July 20-21, 2019

Scope: To attend Meow Meetup as a prototype for promoting CCW at popular cat culture events by attending as a vendor/sponsor. While CCW is the main reason for attending, the vision/mission of CFA will also be promoted specific to the event audience.

The event is willing to give us vendor space in exchange for bringing cats as an attraction. Additionally, for a sponsorship fee, we will be promoted in advertising, their website and social media.

Budget: 10x30' booth, attendance and travel expenses, printed information – \$1700

Reusable items - Banners, brochures, tent - \$1000

Current Happenings of Committee:

Working with John Randolph to approve the contract for the "influencers"

Working with IT to complete the changes needed

Finding a vendor for the membership cards and other items as gifts

Looking for a sponsor (Development committee)

Looking for opportunities to introduce CCW to pet fairs

Future Projections for Committee:

Roll out the program as of May 1, 2019. Have signed contracts with our "influencers". Increased number of recorded cats from the initiative.

Determine a new intermediate level of competition within the HHP class. Rename HHP competition to another name.

Board Action Items:

1. Accept the name Companion Cat World (CCW).

Hannon: The next item on the agenda is also you, Kathy. Do you have any action items? **Black:** Yes, we do. First of all, I want to say that we now have a name – Companion Cat World. When we brought this up in February we said that we did not have a name. The board agreed for us to move forward with this project. I don't know if the board needs to approve the name or not. If so, I make a motion that the board approve the name of Companion Cat World. **Hannon:** I don't know that we need to approve it. Does anybody want us to approve it? **Eigenhauser:** Let's do it. I'll second. **Hannon:** All those in favor of using the term "Companion Cat World."

Hannon called the motion. Motion Carried.

2. Approve the logo.



Hannon: As far as the logo is concerned, the board doesn't get involved in the individual program logos. We didn't vote on the logos for Agility cats or for the Ambassador Program or whatever. **Black:** OK.

3. Approve Meow Mall attendance by Desiree Bobby and Kathy Black.

Black: The next thing I want to talk about is, there is an event coming up July 20/21 outside of Chicago. It's called Meow Me Up. The sponsor really wants us to attend. They are giving us severe discounts to have us be there and a 10'x30' booth. We have the money in our budget. Calhoun: The money is in your budget for this? It's not called out in your budget. **Black:** We have money in our budget from this fiscal year that we have not spent, that we are proposing to use for this event. The \$1,000 would be for brochures and banners. [very loud background noise] Would someone please mute your phone? Desiree would drive, I would use miles to fly. We would not have very much at all in travel expenses. The booth space itself is \$1,500 so we're looking at \$200 for our travel expenses. This would be an event that gets a pretty good amount of crowd. It's not a huge event like the Ohio Pet Expo would be, but they do have quite a few people that come through there. They really want us to bring some Pet Me cats, some cats just to have people be there. We want to kind of use them for the roll-out of our Companion Cat World program to see how it goes, see if we can get people to sign up on the spot, give some information out, and so we're seeking board approval for us to attend this event. Hannon: Kathy Calhoun, I don't know that they can roll over unused money to next year. Calhoun: No, you cannot roll over money to the next year. This should have been in this budget coming up. Black: OK, let me ask a question. This money would be spent prior to the end of April if the board approves it tonight. **Hannon:** You're right. If you spend before April 30, then that's OK. **Black:** That's what we are proposing. **Mastin:** If they have \$2,700 in this year's budget, this is going to be spent this year prior to next year's budget, we don't have to vote on this. Hannon: You've already got the money. Go ahead and do it. Black: I wanted to make sure

the board is OK with us doing this event. **Hannon:** It's in your budget. It was already approved a year ago. **Calhoun:** Are you absolutely certain that you have this much money left in your budget? **Black:** Yes ma'am. We were not expecting to spend it, but this came up we saw an opportunity to kind of do a prototype for our Companion Cat World at a popular event. **Hannon:** My direction to you, Kathy, would be verify you've got the money in your budget this year, spend the money this year. You don't need board approval. **Black:** OK, yes sir. **Hannon:** If you have a problem with either of those, then you need to come back to the board. **Black:** OK, got you. I think that's all I have. **Calhoun:** I don't see it Kathy, so you and I need to get together because I don't see it. **Hannon:** Right, yes. You guys need to agree on that.

What Will be Presented at the Next Meeting:

Status on rollout of program.

Respectfully Submitted, Kathy Black, Chair

(21) YEARBOOK.

Committee Chair: Shelly Borawski Liaison to Board: Kathy Black

Brief Summation of Immediate Past Committee Activities:

Reaching out to authors to write various articles of interest.

Determine which longhair breed article we should include in the Yearbook.

Current Happenings of Committee:

Finalize advertising rates and get them posted on the website.

Incentives to grow advertisers

Actions to increase sales of Yearbooks.

Calhoun: I do have a question. **Hannon:** What's your question? **Calhoun:** It's about, you mention incentives to grow advertising and actions to increase sales of Yearbooks. What are those incentives and actions? **Black:** We've talked about several different ways of maybe giving discounted rates to those who put ads in for the Yearbook, trying to give them reasons to put an ad in. We've just knocked around different ideas. We haven't come up with anything concrete.

Board Action Items:

Request to keep pricing the same as last year so Shelly can start sending out advertising packages.

Hannon: We've got 9 minutes left. Do you want to do anything with Yearbook? **Black:** The only thing that Shelly was looking for from us was to agree that we would stay with the same advertising rates as what we had last year. **Hannon:** Make a motion. **Black:** I make a motion that we keep our advertising rates the same as we did last year. **Eigenhauser:** Second. **Hannon:** Any discussion?

Hannon called the motion. Motion Carried.

Time Frame:

April Board meeting

What Will be Presented at the Next Meeting:

Update on articles to be included

Respectfully Submitted, Kathy Black, Chair

(22) ANIMAL WELFARE.

Committee Chair: Charlene Campbell/Linda Berg

Liaison to Board: Peter Vanwonterghem

List of Committee Members: Steve McCullough Breeders Assistance

Nancy Hitzeman Food Pantry Sherel Sexton Breed Rescue Bobbie Weihrauch Treasurer

Brief Summation of Immediate Past Committee Activities:

We received a wonderful donation at the first of year that will aid us in covering our immediate veterinary expenses during rescue operations. Before we had to rely on the Rescue's funding our veterinarian operation until the funds were raised. We placed part of the money a saving account for immediate access and the remainder is invested and can be accessed as needed.

Current Happenings of Committee:

Breed Rescue has been working with several end of life Breeder cattery closings due to death, hospitalizations and a few ongoing cattery downsize due to age related issues. We need to find a way to help Breeders make better arrangements for end of life and/or to review their catteries ability to be sustainable if they should become injured or have an emergency hospitalization. New Breed Rescue Coordinator is getting familiar with the process. Networking pedigree cats to Rescue from a few Owner surrender pedigree cats from kill shelters.

Breeder Assist has a few food/litter aid operations in progress.

Linda Berg is helping by being the historian on cases that are new but have older cases to back them up. AOL no longer will transfer user accounts, they used to, looking into other ways to transfer all the files from Linda's computer to mine.

George has been sharing historical data with me about our legal view of issues.

We were approached by disaster Relief to bring them under our 501-C-3. After much discussion and board vote we have brought Disaster Relief into the Animal Welfare Umbrella as it pertains to the animal Welfare during all disasters. The funds have been transferred to our Treasurer for CFA BAP-BRP and fenced for Disaster Relief. We will have an International Coordinator as we do for Regions.

Future Projections for Committee:

<u>Website.</u> New Web site, new logo to incorporate our Disaster Relief, recruit more volunteers for our Regions. Anyone want to volunteer please email Sherel Sexton, Breed Rescue to volunteer cfabreedrescue@gmail.com. We also could use some computer experienced volunteers (sadly none of us are Tech Savvy, gosh we had problems getting email notices on the CFA-List when we changed email address), many ways to volunteer! Create a User Manual for future AW Chairs.

<u>Ombudsman</u>. We would like to include the CFA Ombudsmen under the CFA Animal Welfare umbrella. We find many times that we are duplicating tasks, CFA Office Resources and it would give more urgency for folks to settle contract disputes with the CFA Ombudsmen.

Example: Upon receipt of complaint by Central Office, Animal Welfare of Ombudsman; CFA Animal Welfare could check our complaint or suspension data base for any prior issues for or with the Ombudsmen, or current complaints received for the same breeder by either office.

Ombudsmen could use any of our prior complaint information as basis of urgency to settle and work out any current dispute. When the amount is under \$3,000, a first time dispute, we could simultaneously gather the info needed for our data base and Ombudsmen could work on resolution in a format easily transferred to Animal Welfare if needed. We would be able to simultaneously share the CFA Registration data etc. should a dispute not be resolved by the Ombudsmen, registration data would not have to be researched twice by Central Office or researched again by CFA Animal Welfare to prepare protest.

We appear to notice duplication of efforts after the fact, when a complaint gets elevated from one office to the other or vice versa. Need to set up a Protocol to collect info in a streamlined format for easy access and use in a complaint.

The Ombudsman would also be covered under our Insurance Policy in case of law suits. We find the world to be very litigious these days.

Board Action Items:

Include the CFA Ombudsmen under the CFA Animal Welfare umbrella.

Hannon: Animal Welfare. Peter, I think you're the liaison. Vanwonterghem: Yes, we do have an action item, and that is to include the CFA Ombudsman under the CFA Animal Welfare umbrella. Hannon: Have we talked to the CFA Ombudsman to see if they are amenable to that? Vanwonterghem: I will read this. Just give me a minute and I will read Teresa Sweeney's statement on this. They have been talking to each other a lot about this. Teresa says, After working in the role of CFA Ombudsman for over a year, I have come to realize that combining roles and placing the Ombudsman under the umbrella of CFA Animal Welfare is not only prudent but it is the right thing to do. Rationale: Combined reporting of issues and repeat offenders, reported Ombudsman issues, involved CFA Animal Welfare in 77% of all reported cases, working with Animal Welfare on complex cases is not only beneficial, but leads to a better outcome and results. Complete transparency of reported issues. There's one additional argument that the Ombudsman will be covered by the insurance policy that is currently in place for Animal Welfare. Hannon: Are you making a motion? Vanwonterghem: The motion is to include the CFA Ombudsmen under the umbrella of CFA Animal Welfare. Currle: Second.

Hannon: Is there any discussion? **Eigenhauser:** I could not be more strongly opposed to this. One of the problems we have right now is that Animal Welfare is trying to do too many things under one umbrella. On the one hand, Animal Welfare is our chief investigator into animal abuse and neglect cases, so they are our prosecutor, they're our police force. They go out and punish people for violating CFA's standards of care. The Food Pantry and Breed Rescue are there to assist people in trouble who may have difficulty meeting the standards of care. For them

to operate effectively, they have to be able to offer assistance to people without shaming them, without embarrassing them and, most importantly, without the threat of being prosecuted for an animal welfare violation if they accept assistance. So, for a long time I've advocated splitting up our existing Animal Welfare and putting the prosecution in a separate department from the Food Pantry and Breed Rescue. Adding the Ombudsman to this is only going to make the situation worse. The Ombudsman's job is not to help prosecute animal welfare cases, the Ombudsman's job is to be an independent facilitator or mediator to deal with solving problems. Properly done, an Ombudsman should treat everything they are told as confidential so the parties can negotiate freely when discussing trying to resolve their case. Sharing that information with the Animal Welfare Committee – sharing that information with the prosecutor – is contrary to the confidentiality of the office. They have made it pretty clear in the board report is that one of the purposes of doing this is to "give more urgency for folks to settle contract disputes." The Ombudsman is not supposed to be hammering people over the head to get them to settle, or threatening them if they don't. They should be mediating and be an independent mediator. They should not be extorting settlements. As I see it, the purpose of this is to feed more contract cases into Animal Welfare so we can have more contract protests before the board, and I think that's not the way it should be done. The Ombudsman was designed to be independent and confidential. That's the way they should be. They should be separate. They should be more separate from Animal Welfare. I think the current Animal Welfare department needs to be split up so that the prosecutor is not the same person as the person offering assistance. There's a reason why Alcoholics Anonymous has the word "anonymous" in their name. People are deterred from getting help if they know they're going to be outed, if they know they're going to be shamed, or in this case, have a protest filed against them. That's a deterrent to proper arbitration – the Food Pantry and Breed Rescue. It needs to be split up. We don't need to put more things under that roof. Hannon: Let me ask Peter to respond to it, because he may want to just pull it. Vanwonterghem: I would like to hear the other comments. I understand George's position. Again, I am just the liaison. I have not been involved in the discussion between the Ombudsman and the Committee, so I want to hear the comments. Roy: Having done that for many, many years I have to agree with George. If there is a real problem with an Animal Welfare case, it gets escalated to whoever the Animal Welfare person was anyway, and in several cases Linda would send something to me that was more minor and say, "can you resolve this?" They work together anyway, but I think they should be independent. Mastin: This is very bad, from a business perspective. I agree with George and maybe John Randolph will want to speak on this. This would be much like putting Mark Hannon overseeing and handling HR. There's no middle ground for protecting the company and protecting the employees. We can't do this. I understand their intent and why they want to do it, because they think they can be more productive and it's going to streamline things, but this is not fair to the parties. Vanwonterghem: Let me pull this motion and I will go back to the Committee, Mark.

What Will be Presented at the Next Meeting:

Updates.

Respectfully Submitted, Charlene Campbell & Linda Berg, Chair

(23) **GDPR.**

GDPR Letter:

April 2019

The Cat Fanciers' Association, Inc. has always been diligent in protecting the personal information of individuals involved in CFA activities. This duty of protection comes with managing a global organization.

Since May of 2018, European General Data Protection Regulation 2016/679 ("GDPR") has brought new challenges for US organizations that are obtaining personal information and other data from EU citizens. GDPR imposes specific requirements on the integrity, use, and procurement of personal data.

In support of its international activities, CFA is committed to protecting private data on a broader and deeper level. This protection will serve our customers worldwide. With GDPR in mind, CFA is updating its Privacy Policy and implementing a number of procedures for data collection and processing, including:

- To become a new user of any CFA service, an individual must affirmatively subscribe online and/or fill out required documents through which private information is submitted to CFA. This will be required for all CFA services, registrations and memberships.
- If you no longer wish to participate in some or all CFA activities, CFA will remove your private information upon your request.
- CFA will also ask you on a regular basis to review the data you have submitted and the services for which you are subscribed.
- At any time you will be able to make corrections, delete personal information or cancel memberships. CFA intends to implement an online platform that will allow you to do this on your own.

If you need any assistance or have any questions, you should contact CFA's Privacy Officer at privacyofficer@cfa.org.

CFA has always respected your privacy and will continue to protect your personal information in accordance with all applicable data protection laws, including GDPR. In accordance with the rules set out under GDPR, we will provide you with additional information about the data we process when sending you information. You may read more about how CFA handles your personal information and data here:

All the best, Mark Hannon, CFA President

What We Do With Your Data:

What does CFA do with your data?

Data Controller

The Cat Fancier's Association, Inc. (CFA) acts as data controller in cases where CFA alone determines the purposes and means of the processing of your personal data. If you have any questions about how CFA processes your personal data, please contact CFA's privacy officer at privacyofficer@cfa.org

Purpose of the Processing

CFA uses the personal data we collect to provide you with the information and services that you request, send you information on memberships (e.g. breed council), Club mailings if you are a club president or secretary, CFA elections, Committee activities, Newsletters, Invitations to CFA events and to maintain CFA's list of contacts. CFA does not sell, share, distribute or otherwise make your personal data available to any third party. CFA may, however, with your consent, share information with committees within CFA.

Data Categories

CFA collects certain personal data about you but only at the minimum level to be able to fulfill the purpose of the processing. "Personal data" can be used to identify you or that CFA may use directly or indirectly to connect with you. CFA collects personal data that you have voluntarily provided, for example in signing up for one of CFA's services, programs, newsletters or other materials or when you communicate with CFA via CFA's website, email or other channels. If you have participated in CFA activities such as cat shows, clerking schools, BAOS, etc., CFA also processes certain data about you. The data CFA collects includes, your name, cattery name, address, e-mail address and telephone number. In some cases, your personal data may have been supplemented by information retrieved from other sources, including searches via publicly available search engines and social media. CFA does not process any data relating to you by automated decision making or profiling.

Legal Grounds

When processing personal data for the purposes explained herein, CFA relies upon its legitimate interest in maintaining a relationship and communicating with you as a "customer" about CFA's operations and events. CFA is confident that its interests abide by the law and the legal rights and interests of CFA's customers.

Transfer of Data

Only the people who need to process personal data for the purposes described above have access to your personal data. CFA will only transfer your personal data if needed to fulfill a contract with you, if required by law or if needed to fulfill a legal obligation. CFA may also need to provide CFA's consultants, suppliers and sub-suppliers with access to your personal data when they perform services on CFA's behalf to maintain and support CFA's IT systems.

Retention

Your personal data will be stored in CFA's registers for the specified purposes explained herein for as long as you are considered a CFA "customer". The data will be deleted in accordance with CFA's data retention policy when no longer needed to fulfill its purpose. CFA will provide you with an opportunity to unsubscribe from all CFA services and memberships. If you choose to unsubscribe, CFA will cease data processing for the purposes mentioned above and remove your personal data from CFA's contact systems.

Security

CFA uses technical and organizational security measures to help protect your personal data against loss and to guard it against access by unauthorized persons. This includes, limited access rights and encryption of sensitive data. CFA regularly reviews its IT and privacy security policies to ensure CFA's systems are secure and protected.

Your Rights

You have the right to know what personal information CFA maintains about you. CFA will provide this information to you upon request as long as an online solution that grants you access to your own personal profile and includes an overview of this information is not otherwise available. You are also entitled to have any incorrect data corrected and you may, in some cases, request CFA to delete your personal data. You may also object to certain personal data about you being processed and request that processing of your personal data be limited. Please note that limitation and/or deletion of personal data may result in that you do no longer receive CFA communications, information, invitations, among other things. You may also have the right to receive your personal data in a machine-readable format or have the data transferred to another party responsible for data processing.

Questions or Comments

If you have any questions or comments, please contact CFA's privacy officer at privacyofficer@cfa.org

Privacy Policy Statement:

Privacy Policy Statement

This is the web site of The Cat Fanciers' Association, Inc. (CFA). CFA's mailing address is 260 East Main Street, Alliance, OH 44601. Phone 330-680-4070. Fax 330-680-4633. Email: privacyofficer@cfa.org

About this Privacy Policy

This Privacy Policy has been developed to provide a clear and concise outline of how and when personal information is collected, disclosed, used, stored and otherwise handled by CFA. The Policy applies to personal data collected by any means and by any technology.

CFA respects your privacy and will protect your personal information in accordance with applicable data protection laws including the new EU General Data Protection Regulation 2016/679 ("GDPR"). In accordance with the rules set out under GDPR, CFA would like to provide you with the following information about how CFA handles personal information it receives.

CFA will:

- Protect your personal information and give you control over this information.
- Take measures to protect your information from hackers and data leaks.
- Implement a clear procedure for the collection and storage of personal information.
- Obtain the prior consent of CFA customers for the collection and use of personal information.
- Delete your personal information upon your request.

In protecting your personal information, CFA will follow the following principles:

- Legitimate and transparent data processing.
- Accuracy of collected data.
- Integrity and confidentiality.
- Clear, justified, well defined purpose for keeping data.
- Collect only the absolute minimum of data.
- Limit the duration of storage of personal information.

1. Processing of Personal Information and Consent

Personal information is information from which an individual's identity may be ascertained. The nature of personal information collected by CFA through CFA's web site generally comprises an individual's name and contact details (including address, phone, fax and e-mail). Such personal information is not retained in CFA's files, unless required for specific services that a customer has requested such as information, services, registrations and listings in the CFA white pages directory.

With your consent, CFA collects information from you including, but not limited to, survey information, contest entry information, site registration, name and address,

telephone number, fax number and payment information including credit card number and billing address.

With your consent, CFA also collects other types of personal information from time to time including, among other things, credit information, only for purposes of online catalog sales, registration fees and other sales and services.

CFA will not collect personal information unless it is necessary for CFA to perform one or more of its functions and activities and you consent. CFA will destroy personal information when it is no longer required for such functions and activities.

CFA will generally collect personal information from you directly. For example, CFA may collect personal information by telephone or letter, when you attend a function or event, request printed information or specific mailings, enter a competition, or provide a resume. Your consent is required to collect and keep this information in CFA's database. CFA will correct or delete this information at any time upon your request.

As used herein, "your consent" shall mean the affirmative act of giving your consent. Whenever your consent is given in the context of a written declaration which also concerns other matters, the request for consent shall be presented in a manner which is clearly distinguishable from the other matters, in an intelligible and easily accessible form, using clear and plain language. You have the right to withdraw your consent at any time, but the withdrawal of your consent will not affect the lawfulness of any processing based upon such consent before its withdrawal. It shall be as easy to withdraw as it is to give consent.

2. Use and Disclosure of Personal Information

With your consent, personal information CFA collects may be shared with committees within CFA, where it will be kept strictly confidential and will only be disclosed on a need-to-know basis. CFA will generally use and disclose your personal information for the purposes for which the personal information was initially obtained.

With your consent, CFA may also use your personal information for a purpose related to that for which the personal information was initially obtained if that other purpose would be within your reasonable expectations. Related purposes might include, but not necessarily be limited to, adding your name to a contact list, email notification or invitation list.

CFA will not use or disclose your personal information for any other purposes unless:

- a. required or authorized by law;
- b. required in order to investigate any unlawful activity;
- c. required by an enforcement body for investigative activities; or
- d. necessary to prevent a serious and imminent threat to a person's life, health or safety, or to public health or safety.

CFA will promptly inform you of such disclosure, unless prohibited.

3. Direct Marketing

From time to time, CFA may use your personal information to identify activities which may be of interest to you and send you information regarding products available through CFA's business partners. You may contact CFA's Privacy Officer as provided below if you do not wish to receive direct marketing information, and CFA will take prompt action to ensure that you do not receive any further direct marketing information.

4. Ad Servers

CFA does not partner with or have special relationships with any ad server companies.

5. Personal Information Security

CFA is committed to keeping your personal information secure, and CFA will take all reasonable precautions to protect your personal information from unauthorized access, loss, misuse or alteration.

Your personal information may be stored in hard copy documents, or electronically in CFA's information systems and databases.

CFA maintains physical security over its paper and electronic data storage, including locks and security systems. CFA also maintains computer and network security using passwords to control and restrict access to authorized CFA staff and consultants for approved purposes.

6. Access to Personal Information

You may request access to the personal information about you that CFA maintains.

The procedure for obtaining access is as follows:

- a. All requests for access to your personal information must be made in writing and addressed to CFA's Privacy Officer privacyofficer@cfa.com;
- b. You must provide as much detail as possible regarding the business entity, department or person to whom you believe your personal information has been provided, and when it was provided. This will facilitate CFA's processing of your request. CFA will acknowledge your request and, in most cases, access will be granted within 14 days. CFA will inform you it is unable to provide you with access to the information within 30 days of your request;
- c. You will be asked to verify your identity;
- d. An advance fee may apply to such request in the event that a request will be onerous or time consuming to respond to. Such fee will cover staff costs involved in locating and collating information and reproduction costs;

- e. Depending on the circumstances, you may be forwarded the information by mail or email, or you may be required to personally inspect your records at the location where such records are stored; and
- f. You will be given the opportunity to correct any inaccurate personal information.

In some circumstances, CFA may not be in a position to provide access. Such circumstances include, but are not limited to:

- providing access will have an unreasonable impact upon the privacy of other individuals;
- b. denying access is required or authorized by law;
- c. the request for access is frivolous;
- d. legal proceedings involving such information are pending;
- e. negotiations might be prejudiced by such access; or
- f. access would reveal confidential information or a commercially sensitive decision making process.

If CFA denies access to your personal information, it will provide you with a written explanation of its reasons for denying access.

7. Changes to This Policy

CFA may change this Policy at any time for any reason.

8. Complaints

If you believe that your privacy has been infringed, you are entitled to file a complaint with CFA. All complaints must be in writing and sent to CFA's Privacy Officer by email to privacyofficer@cfa.org or by mail to the address below. CFA will inform you within 14 working days of receipt who will be responsible for managing your complaint. CFA will attempt to respond to the complaint within 30 working days. When this is not possible, CFA will inform you how long CFA anticipates it will be before CFA can respond to the complaint.

The Cat Fanciers' Association, Inc. Attention: Privacy Officer 260 East Main Street Alliance, OH 44601

Hannon: Peter, I've got 2 minutes left. What do you think you want to do? Do you want to talk about the Club Incentive Program or the GDPR? What do we want to talk about? Vanwonterghem: GDPR is two seconds. All the documents have been reviewed with the assistance of John Randolph and his office, and Rachel. The documents are ready to be posted. Black: There is a typographical error in one of the documents. I'll send that to Peter.

(24) CREDENTIALS.

Committee Chair: Nancy Dodds

The Credentials Committee will meet on Thursday June 27, 2019 at 9:30 AM following final approval of the membership by the Board of Directors. At this meeting we will discuss any problems relating to seating of the club delegates. We will meet again on Friday, June 28, 2019 at 7 AM to open/count the ballots for the Directors At Large Election.

Our 2019 membership includes the following persons:

Nancy Dodds, Chairperson

Region 1: Jill Archibald and Marilyn Conde
Region 2: Erin Cutchen and Kendall Smith
Region 3: Cheryl Peck and Pamela Bassett
Region 4: Norman Auspitz and Barbara Schreck
Region 5: Hilary Helmrich and Mary Ann Martin
Region 6: Nancy Petersen and Jim Dinesen
Region 7: Donna Andrews and Yvonne Griffin

Alternate: Bruce Russell Region 4

Kris Willingham Region 3

Central Office

Liaison: James Simbro

Respectfully Submitted, Nancy Dodds

Hannon: George? Eigenhauser: Maybe we should jump ahead to ratify the Credentials Committee. I think that was one of the action items we deferred earlier. Hannon: Nancy has given us her list. The problem I saw with her list was she broke it down two per region, but in Region 6 she has a Region 4 person. Auth: I contacted Nancy and she has changed it so that the copy that Rachel sent out – the compiled transcript – is correct. It has two Region 6 people in it now. Hannon: I don't have it in front of me. Who were the two Region 6 people? Auth: Nancy Petersen and Jim Dinesen. Hannon: OK, because she had Nancy as an alternate, so is she making Barb Schreck an alternate? Auth: No. Mastin: She's making Bruce Russell the alternate. Auth: So Barb Schreck and Norm Auspitz are Region 4 now. Black: Kris Willingham from Region 3 is also an alternate Hannon: Somebody make a motion. Eigenhauser: I move we ratify the appointment. Krzanowski: Carol seconds.

Vanwonterghem: Can I ask a question? Is there any reason why nobody from Region 8 and 9 is on this membership list? Hannon: Allene, do you have any knowledge on this? Tartaglia: No, I don't. Because not that many people from Regions 8 or 9 attend the Annual meeting. It could be a language issue with counting ballots and that type of thing, but I don't know that for a fact. I can go back to Nancy and ask her for her thoughts on that. Hannon: Peter, what do you want to do about the motion? Do you want to vote it down? Vanwonterghem:

Let's pass this motion and look into it for the future. I think it should be on there. **Hannon:** Allene, if this motion passes, then you will go back to Nancy and say that it passed; however, in the future, we want her to consider people from other regions or come back to us with why she isn't. **Tartaglia:** Absolutely. **Hannon:** All in favor of the Credentials Committee membership list.

Hannon called the motion. Motion Carried.

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Hannon: Is there anything else we absolutely have to do? Otherwise, I'm going to say the meeting is adjourned. I want to thank everybody for participating tonight and remind Kathy Black to send me her notes so I can distribute them. **Black:** I'm working on them. **Hannon:** Thank you everybody. Good night.

Adjourned at 12:04 a.m.

Respectfully submitted, Rachel Anger, Secretary

(25) <u>DISCIPLINARY HEARINGS AND SUSPENSIONS.</u>

Disciplinary Hearings And Suspensions: Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to the Board. The following case was heard, a tentative decision was rendered, timely notice was given to the parties, and no appeal and/or appeal fee was filed. Therefore, final disposition is as follows:

19-001 CFA v. Betts, Catherine

Violation of CFA Constitution, Article XV, Section 4(g)

GUILTY. Sentence of permanent suspension from all CFA services. [vote sealed]

19-003 CFA v. Lavreau, Pascal

Violation of CFA Constitution, Article XV, Section 4(g)

GUILTY. Sentence of restitution to the Complainants in the amount of $\in 1,350$, $\in 1,900$ and $\in 1,501.29$, respectively, and a fine of \$500 payable to CFA within 30 days or Respondent shall be suspended from all CFA services until both are paid in full. [vote sealed]

19-004 CFA v. Peters, Piet and John

Violation of Show Rules 1.03, 11.10, & 11.17

GUILTY. Sentence of a written reprimand. [vote sealed]