

2017 CFA ANNUAL MEETING
Friday, June 28, 2017

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(34) CALL MEETING TO ORDER.

President Mark Hannon called the meeting to order at 9:00 a.m.

Hannon: As we did last year, we're going to start the meeting with a prayer. I have asked Jo Ann Miksa-Blackwell to come to the podium and say a few words. It's going to be briefer than last year. **Miksa-Blackwell:** Good morning. While we're all getting seated, let's just take a moment to set the tone for the 2017 Annual Meeting. The word that came to me this morning was that love conquers all. So, if we could take a moment. A little while ago, someone said to me, "silence has the loudest voice." While that's not a biblical thing, I think it's really true, so I do want to take a moment of silence, but I want to at the same time combine it with the "love conquers all" thing. When you do that hands around the world, we really are the world here. We really are the world. I'm going to ask you, if you're close to somebody, let's put hands around the world. We're one family. We love cats and there's something that binds us together in a mighty, mighty way. I ask you as we do this moment of silence to think about how much we have in common, because we're going to need to accomplish a lot here today.

[MOMENT OF SILENCE]

Miksa-Blackwell: Thank you. I'm just going to share my prayer with you quickly, because Mark said one thing – keep it short, we've got things to do today. So, my prayer is that as we enter in, Lord Jesus find favor in us. Find favor in everyone here today, that we would bind together for a greater cause and realize it is not individually that we are here but collectively for a greater purpose. I pray you bring mighty, mighty blessings on the Cat Fanciers' Association. In Jesus' name.

(35) **REGION 6 WELCOME.**

Calhoun: Good morning. Can everybody hear? Is everybody awake? Alright! Welcome to the 2017 CFA Annual. [applause] And welcome to Chicago! I hope you all are having a fabulous time in this great city. Hopefully, you were able to come in a few days early or stay a few extra days or sneak out in the afternoon or the evening and enjoy all the things that this beautiful city has to offer and this beautiful lakefront. If you have a view from your hotel room, is it awesome? I'm hearing over and over again how people are really surprised by the beauty of Chicago. It's a great city. It's a beautiful city. And how about this hotel? How about the Fairmont Hotel? Is it great? This sort of event takes a tremendous effort from many people, so I would like to thank Mary Auth and her team for the hard work and for their spirit. [applause] I would also like to thank Mary for approaching me at a cat show back in February asking, "Would you like to do the Midwest Region welcome?" Thank you. There are so many people to thank. I won't go through the list, but there is a volunteer list in your delegate book. If you see those folks that are listed, please take a moment to tell them thank you and let them know you appreciate their hard work. I would also like to thank the Central Office led by Terri Barry. Also, I would like to thank Allene Tartaglia for her extraordinary efforts. So now, part of my welcome is being the warm up act for Mark Hannon, so we're going to play a little game: CFA Trivia. Fabulous prizes for those who participate. This is how it works. I'm going to ask three questions. Don't feel like you have to say what club you're from or say your name. If you know the answer to the question, just raise your hand, jump up and say, "I know, I've got the answer." OK? Alright.

CFA Annual Delegates Meeting

June 30, 2017



CFA Trivia – 2006/2007

Who was Best Cat in the 2006/2007 Show Season?

CFA Internal Use Only 1

Russell Law: That was a white Persian, Melositos White Owl [of D'Eden Lover].
Calhoun: How do you know the answer to that question? **Law:** Because I got Best Cat in the International Division in the same year. [Russmania Antonio Gaudi] My cat beat that cat two times in Hong Kong, in two rings.



CFA Trivia – 2006/2007

Who was Best Cat in the 2006/2007 Show Season?

GC, BW, NW Melositos White Owl of Eden Lover
Copper Eyed White Persian Male
Br Sergio Miguel Melo Guerra
Ow Gaspard, Stewart & Melo

CFA Internal Use Only 2

Calhoun: Let's see if you're right. Maybe you're wrong. You're right! Fabulous Tropicana bag sponsored by Pepsi.



CFA Trivia – 2006/2007

Who was the Vice President in 2007?

CFA Internal Use Only 3

Calhoun: Next question. Who was the Vice President of CFA in 2007? [Anger and DelaBar raise their hands] You can't play! **[unidentified speaker]** I say Joan Miller. **Calhoun:** No. Vice President in 2007. Way in the back. Jump up to the microphone. **Jan Rogers:** Kitty Angell.



CFA Trivia – 2006/2007

Who was the Vice President in 2007?


Kitty Angell

CFA Internal Use Only 4

Calhoun: Kitty Angell. Come on up and get your fabulous prize, sponsored by Quaker, which is a division of PepsiCo.

CFA Annual Delegates Meeting June 30, 2017

CFA Trivia – 2006/2007




Which city hosted the 2007 Annual?

CFA Internal Use Only 8

Calhoun: OK, now this is a hard one for some people. Oh, by the way, I fact checked all of this in my 2008 Yearbook, of which you all should have a copy. That was a sales plug. We'll hear more about that later. Which city hosted the 2007 Annual?

CFA Annual Delegates Meeting June 30, 2017

CFA Trivia – 2006/2007



Which city hosted the 2007 Annual?

Austin, Texas

CFA Internal Use Only 8

Steve McCullough: Austin! **Calhoun:** Austin, Texas. Come get your fabulous prize. Hurry, hurry. Alright, thanks everybody for participating. Have a great day.

(36) PRESIDENT'S WELCOME AND MESSAGE.

President Mark Hannon provided the following welcome message:

I want to also welcome each of you to the 2017 CFA Annual Meeting at the fabulous Fairmont Hotel in downtown Chicago. I hope each of you has a good time and return home with some terrific memories of your stay here in Chicago.

I need to start with some thanks to the people who have worked so hard to provide us with a successful Annual. Last year we changed from the Regions coordinating our Annual meetings to the Central Office handling those responsibilities. The Central Office staff, Allene Tartaglia in particular, has worked hard for the past year focusing on this event. Allene has been supported by a number of other office staff members. While the Region is no longer the main coordinator, the Midwest Region along with their past Regional Director Kathy Calhoun and their current Regional Director Mary Auth have been very helpful in bringing us an Annual that we will remember. I'm looking forward to tonight's hospitality suite hosted by the Region and our delegate bags provided by the Region are wonderful.

This past year has in many ways been a successful one for CFA. Last year I stood before you and announced that CFA had a surplus at the end of our fiscal year of \$400,000 which was an all-time record for our 110 year old association. [applause] As our Treasurer will soon tell you in detail, this year was even more successful. We wrapped up the year with more than \$500,000 in surplus funds. In an attempt to be good stewards of CFA's finances, our Board recently invested \$1.2 million dollars in the expectation that this money will grow over time and help CFA in the future. That investment is half of the money CFA has at hand.

I am reminded of our financial situation when I returned to the Board in 2010 as the Southern Regional Director. We had \$28,000 in the bank and at times had to borrow money in order to make payroll. How did our financial situation change so dramatically in the past seven years? Well, former President Jerry Hamza, along with Rich Mastin, took the first step by moving our Central Office from New Jersey to Ohio. Previous CFA Presidents Craig Rothermel and Pam DelaBar saw the need to move out of expensive New Jersey into a less expensive area but were unsuccessful in finding a location. Jerry and Rich did some research, sent out inquiries, and found a suitable home for CFA in Alliance, Ohio which is near Akron and Canton, not too far from Cleveland. We were able to buy a 3-story former bank with marble walls inside and polished granite outside in the downtown area for \$135,000. We sold our building and property in New Jersey for \$1.3 million. The New Jersey location had been paid in full many years earlier so the sale price was all ours. In addition to the profit from the sale in New Jersey, we wound up with lower property taxes and salaries in this area were lower than what we were paying in New Jersey. While we offered to move any of our New Jersey employees who wanted to remain with us in Ohio, Shirley Dent was the only employee able to take advantage of this offer. Our other employees had family ties or other reasons for not being able to move with us. We did keep Carol Ann Bertone and Shelly Borawski [applause] who after the move worked for CFA from their New Jersey homes and are still with us today as valued employees with terrific skills that benefit each of you. We hired a new staff who had no previous experience with CFA and that presented us ... and you, our customers ... with challenges. As they gained experience, their value to CFA has proven itself and today we have a very skilled and capable staff.

Many of you will remember that after our move we purchased a new computer system that didn't live up to the hype that went along with the purchase. When I was elected President in 2014 it was actually taking MONTHS to process registrations rather than the 10-day turn-around time we experienced with the old computer system. One of my first actions as your new President was to hire a new Executive Director. We had not had one since 2010 and it was clear we needed to fill that position. We advertised the job and had some excellent applicants from both inside and outside the cat fancy. A committee of four board members and our attorney interviewed our top five candidates and easily agreed on Terri Barry as the best. She had great managerial experience but was new to the cat fancy. Terri was offered the job and accepted it. Many of you have met Terri at past Annuals or CFA International Cat Shows, or maybe even here for the first time. Terri has done a remarkable job as our Executive Director. With her directing office operations we turned that months' long registration process time around. Today those who submit their registration requests online today ... which are 80% of our customers ... usually get one or two day turnaround time and snail mail requests are usually turned around within a week. That's tremendous progress from where we were when we hired Terri. I would be remiss in not recognizing our Deputy Director, Verna Dobbins, who supervises the registration staff and without Verna's direct involvement in the registration area, we would no doubt not be turning things around so quickly.

Last year we experienced an increase in the number of CFA shows around the world. With increases in Japan, Europe, and the International Division, we had only a very small decrease in the number of shows in North America. I believe it was a decrease of only a couple shows.

CFA is doing well at the corporate level and your Board wants to share some of that success with our clubs. CFA has increased the sponsorship money available to our shows. We now offer \$1,000 to each of our clubs producing a show. While that may not seem to be much for the individual club, take into consideration that we had 369 shows last year, that's a considerable investment from CFA at the corporate level. Also consider that the show license fee does not cover the costs incurred by CFA for each show held, so CFA is subsidizing our shows. The Board is looking at the costs we incur at the corporate level and are looking for ways to reduce those costs. For example, when shows are licensed within a month of a show, there are increased costs to ship the show supplies to locations as far away as Asia. It often costs us \$500-\$600 to expedite shipment of the show package to clubs in Asia. We plan to provide the forms used at our shows online so clubs can download them and print them locally, saving those expensive shipping costs. It will also help clubs who find they did not receive a complete package of show supplies due to simple human error.

So, in summary, CFA is enjoying financial success never before seen and we are working to help our clubs share in that success. Our shows are our most important marketing tool and we need successful shows to help us find owners of cats who will register them with CFA. As I said earlier, registrations is our core business. We license shows to help drive registrations. We need our shows to advertise and bring in spectators. When those visitors to our shows see our many unique breeds in person, it is so much more effective than seeing photos or videos online. They get to listen to our judges explain the fine qualities of the cats in their finals and they get to chat with the owners to understand what makes each breed unique and how the personalities differ from one breed to the next. If they want a lap cat, then a Cornish Rex is not likely to be the best

breed for them. If they want a one-on-one relationship with their cat, an Aby just might fill the bill. With 40+ recognized breeds, we surely have just the right breed for everyone.

We normally host two major events each year: the CFA International Cat Show and our Annual Meeting. These two events are so important to CFA that in early 2016 we hired a full-time Special Events Coordinator, Allene Tartaglia. Many of you know that Allene worked for CFA for 28 years in a variety of capacities including Executive Director. She left us in 2010 and we were delighted to be able to get her back with CFA a little over a year ago. This past year we added a third major event: hosting the World Cat Congress. This organization is made up of the nine major cat registries around the world and each year one of the members serves as the host for the annual meeting and a show. Thus, every nine years it is CFA's turn to host the event and we did so last April in Las Vegas. So this past year we held a very successful Annual Meeting in Las Vegas, a successful CFA International Cat Show in Novi, Michigan, and the World Cat Congress in Las Vegas. It was a busy year for many of us and my thanks go out to everyone who worked on these three events and helped make each of them such a success and a credit to CFA.

This weekend I turn 70 years old. In the first 69 years of my life I never flew outside the United States. That changed. Last month I flew to Shanghai to attend one of our shows and to meet with a major sponsor. I thoroughly enjoyed my visit with our Chinese cat fanciers and I thank Allen Shi and the host club members for all they did to make me feel so comfortable and so welcomed. Then just this past week I flew to the south coast of France to attend the International Cat Breeders Convention produced by Royal Canin. It was an awesome experience that I was fortunate to attend along with 200 other guests from around the world. I met CFA breeders and exhibitors from Spain, Japan, China and Thailand. I certainly never expected to turn into such a world traveler at this late stage of my life.

So, in closing, welcome to our Annual Meeting. Let's get on with the business at hand.

(37) **DECLARE THE DETERMINATION OF A QUORUM (ROLL CALL IF DESIRED).**

(A quorum is representation from 50% plus 1 of our clubs.)

Hannon: There are 552 CFA clubs as of June 1st. We require 50% representation in order to have a quorum. A quorum would be 276 clubs and we have 358 actually seated delegates, so we have a quorum present. [Secretary's Note: The Credentials Committee final count of seated delegates was 365.]

| Club Name | Delegate/Attendee |
|---------------------------------|--------------------|
| 44 Gatti | Pam DelaBar |
| Abyssinian Breeders Int'l | Cheryl Jorgenson |
| Abyssinian Society of the South | Donna F. Andrews |
| Agua Caliente Cat Club | Charlene Munro |
| Alamo City Cat Club | Diane Bourgeois |
| All Chiefs No Indians Cat Club | Teresa Land |
| Almost Heaven Cat Club | Ann Marie Bingham |
| Amarillo Cat Fanciers | Steve McCullough |
| American Manx Club | Jim Dinesen |
| Americans In Paradise | Howard Webster |
| Americans West | Carol W. Johnson |
| Anthony Wayne Cat Fanciers | Barbara Schreck |
| Arkansas Feline Fanciers | Alvin Green |
| Arklahoma Feline Fanciers | Leesa Altschul |
| Atlanta Phoenix Cat Society | Donna F. Andrews |
| Atlantic Himalayan Club | James Land |
| Basic Black Cat Club | Kathy Calhoun |
| Beverly Hills Cat Club | Sharon Rogers |
| Black Diamond Cat Club | Jeri Zottoli |
| Black Tie and Tails Cat Club | Geri Fellerman |
| Bluff City Cat Fanciers | Pamela Bassett |
| Bombay Enthusiasts of America | Ronna Colilla |
| Bonita Cat Fanciers | George Eigenhauser |
| Brazos Valley Cat Club | Donna Hinton |
| Buccaneers Cat Fanciers | Sandy Faust |
| Burmese South Cat Club | Sandy Faust |
| Burmilla Enthusiast of America | Tony Nardone |
| Butler Cat Fanciers | Jeff Carson |
| Cable Car Cats | Jennifer Reding |
| Cajun Cowboy Cat Club | Paula Noble |
| California Silver Fanciers | Howard Webster |
| Call of the Wild | John Webster |
| Canusa Cat Club | Seth Baugh |
| Capital Cat Fanciers | Claire Dubit |
| Carolina Sophisticats | Teresa Keiger |

| Club Name | Delegate/Attendee |
|-------------------------------------|--------------------------|
| Cascade Cat Fanciers | Alene Shafnisky |
| Cat Club of the Palm Beaches | Karen Lane |
| Cat Fanciers Club of Thailand | Richard Kallmeyer |
| Cat Fanciers of Finland | Tuija Aaltonen |
| Cat Fanciers of Hawaii | Donna Fujie |
| Cat Fanciers of Osaka | Barbara Irie |
| Cat Fanciers of Washington | Deborah Curtis |
| Cat Nation Fanciers | Nicole Turk |
| Cat-A-Lina Cats Cat Club | Bob Zenda |
| Cat-H-Art | Romain Attard |
| Cat'N on the Fox | Monte Phillips |
| Cat's Incredible Inc. | Jim Land |
| Cats Exclusive, Inc. | Karen Boyce |
| Cats Ink | Cheryl Coleman |
| Cats Kansas City | Brian Pearson |
| Cats of the Rising Sun | Vanadis Crawford |
| Cats of Wisconsin Cat Club | Jon Brubacher |
| Cats Without Borders | Bethany Colilla |
| Cenla Cat Fanciers | Marilyn Conde |
| Central Carolina Cat Fanciers | Rob Miller |
| Chamberlin on the Bay CF | Peter Deal |
| Champagne Cat Club | James Flanik |
| Chartreux International | Carla Bizzell |
| Chatte Noir Club | Kenny Currle |
| China American Shorthair Fancier Cl | Zhang Jie |
| China International Cat Club | Ed Krzanowski |
| Chocolate City Cat Club | David Raynor |
| Cincinnati Cat Club | Wayne Mull |
| Classy Cats Society | Krista Schmitt |
| Cleveland Persian Society | Sharon Powell |
| Club Felins Fleur De Lys | Pierre Rivard |
| Coastal Cat Club | Chris Willingham |
| Coastal Empire Cat Club | Leslie Ann Carr |
| Coastal Paws Cat Club | Shirley Peet |
| Cochise Cat Fanciers | Bob Zenda |
| Colonial Annapolis CF | Claire Dubit |
| Colonial Cat Club | Gary Veach |
| Colorado Cat Fanciers | Cheryl Peck |
| Comodo Cat Fanciers | Wendy Brown |
| Continental Balinese Club | Gail Rees |
| Cornish Rex Breed Club | Lisa Marie Kuta |
| Cotton States Cat Club | Sallie Smith |
| Country Faire Cat Fanciers | Brian Moser |
| Cow Hill Cat Club | Kathy Black |

| Club Name | Delegate/Attendee |
|-------------------------------------|--------------------------|
| Cowboy Country Cat Fanciers | Leslie Allen |
| Crab and Mallet Cat Club | Shirley Peet |
| Crow Canyon Cat Club | Jade Kleider |
| Crown City Cat Club | Bruce Isenberg |
| Cuyahoga Valley Cat Club | Annette Wilson |
| Cymric Cat Club | Linda Osburn |
| Damn Yankees | Lorna Friemoth |
| Dayton Cat Fanciers | Wilma Van Scoyk |
| Delaware River Cats Club | Sue Robbins |
| Desert Cats | Larry Smith |
| Devon Rex Breed Club | Linda Peterson |
| Dixieland Silver & Golden Fanciers | Wilma Van Scoyk |
| Dutch Purrpuss Club (The) | Henny Wintershoven |
| Emerald Cat Club | Wendy Heidt |
| Emerald Coast Cat Fanciers, Inc. | Carla Bizzell |
| Empire Cat Club | Sue Robbins |
| Enchanted Cat Fanciers | Anne Mathis |
| European Shorthair Club | Henny Wintershoven |
| Ever Green Cat Club | Susan DeLadi |
| Exotic Breeders | Seth Baugh |
| Exotic Cat Club Japan | Kayoko Koizumi |
| Eyes of Texas Cat Club | Karen Willis |
| Fancy That Cat Club | JoAnn Brubacher |
| Feline Fanciers of Benelux | Peter Vanwonderghem |
| Feline Forum of Greater NY | Russell Webb |
| Felinus International | Peter Vanwonderghem |
| Finicky Felines Society | Joy Yoders Dey |
| Flamingo Cat Fanciers | Tim Fowler |
| Foot of the Rockies Cat Club | Trudie Allen |
| For the Love of Cats Cat Fanciers' | Judy Ganoe |
| Fort Worth Cat Club | Leesa Altschul |
| Franciscan Silver & Golden Fanciers | Don Henrikson |
| Freestate Feline Fanciers | Bob Dubit |
| Fresno Cat Club (The) | Lisa Marie Kuta |
| Friends & Family | Carol W Johnson |
| Front Range Cat Fanciers | Shelly Stoltz |
| Frontier Feline Fanciers | Joyce Kempf |
| Fyfe and Drum Himalayan Club | Deborah Kenny |
| Garden State Cat Club of New Jersey | Janet Wolf |
| Gateway Arch Persian Society | JoAnn Miksa Blackwell |
| GEMS | Laurie Coughlan |
| Genesee Cat Fanciers Club | Carmen Johnson-Lawrence |
| German Catwalk | Doerte Haendel |
| Golden Gate Cat Club | Anita Henrikson |

| Club Name | Delegate/Attendee |
|------------------------------------|--------------------------|
| Golden Triangle Cat Fanciers | Bruce Russell |
| Golden West Cat Club | Debbie Allgire |
| Grand Canyon Cat Club | Larry Smith |
| Grandview Cat Fanciers | Neil Quigley |
| Great Lakes Abyssinian Devotees | Martha Auspitz |
| Great Lakes Great Maines | Camelle Chaney |
| Great River Cat Fanciers | Beth Grant-Field |
| Great West China Cat Fanciers | Kit Fung - 3 VOTES |
| Greater Baton Rouge Cat Club | Pam Bassett |
| Greater Lancaster Feline Fanciers | Laurie Coughlan |
| Greater NW Cat Fanciers | Brian Moser |
| Greater St Louis Cat Club | Jeri Glover |
| Gulf Coast Cat Club | Yvonne Griffin |
| Gulf Shore Consortium | Jan Rogers |
| Hair of the Cat | Sharon McKenzie |
| Half Moon Cat Club | Sharon Roy |
| Hallmark Cat Club | Richard Mastin |
| Happy Alternative Cat Club | Mike Altschul |
| Happy Trails Cat Club | Victoria Nye |
| Havana Brown Fanciers | Alicia Herman |
| Hawai'i Hulacat Club | Richard Fujie |
| Hawkeye State Cat Club | Mary Jane Tesdall |
| Hemet Feline Fanciers | Penni Richter |
| Hidden Peak Cat Club | Kathy Rutledge |
| High Plains Cat Club | Becky Galloway |
| Hong Kong International Cat Club | Chrissie Chan |
| Hong Kong Shorthair Cat Club | Edmond Tang |
| Hotlanta Cat Club | Jean Dugger |
| Houston Cat Club | Becky Galloway |
| Hudson Valley Cat Club | John Adelhoch |
| Hugger Mugger Feline Society | Carissa Altschul |
| Huntsville Cat Club | Elaine Fry |
| Idaho Cat Fanciers | Kendall Smith |
| Illini Cat Club | Robin Bryan |
| Indy Cat Club, Inc. | Pam Degolyer |
| International Egyptian Mau Society | Tim Fowler |
| International Havana Brown Society | John Friemoth |
| International Scottish Fold Ass'n | Kay Bertrand |
| International Somali Cat Club | Mary Auth |
| Japan Cat Fanciers | Kayoko Koizumi |
| Japan Shaded Fanciers | Norman Auspitz |
| Japan Tonkinese Cat Club | Valori Trantanella |
| Japanese Bobtail Fanciers | Marianne Clark |
| Jardin Des Korats | Frederic Goedert |

| Club Name | Delegate/Attendee |
|------------------------------------|--------------------------|
| Jazz Kats | Barbara Schreck |
| Johnny Appleseed FF | John Colilla |
| Johor Bahru Cat Club | Adilah K. Roose |
| Just Cat-In Around CF | Anne Mathis |
| Just Cats n' Us | Suki Lee |
| Katnip Kat Klub | Fung Chun Kip |
| Kentucky Colonels Cat Club | Norman Auspitz |
| Keystone Cat Fanciers | Thomas Lukken |
| Keystone Kat Klub | Karen Boyce |
| Kittyhawk Felines | Kitty Barie |
| Korats Unlimited | Judy Ganoe |
| Kyoto Skylark Cat Club | Monte Phillips |
| L&L Cat Club | Zhou Ning |
| Lance and Bertha CF | Elizabeth Powell |
| Land of Oz Cat Club | Janet Altschul |
| LaPerm Society of America | Dennis Ganoe |
| Las Flores Cat Club | Penni Richter |
| Las Vegas Cat Club | Ellyn Honey |
| Last Chance CF International | Xin Jin |
| Length & Lack of it Cat Fanciers | Adrienne Wolfson |
| Lewis & Clark LH Specialty | Pam Moser |
| Liberty Trail Cat Fanciers | Jill Archibald |
| Lilac Point Fanciers | Mary Kolencik |
| Lincoln Cat Club | Beverly Wood |
| Lincoln State Cat Club | Cary Plummer |
| Lincoln State LH Fanciers | Cary Plummer |
| Lincoln State SH Society | LeAnn Rupy |
| Lone Star Cat Club | Mark Henrichs |
| Long and Short if it Cat Club | Nancy Petersen |
| Long Island Cat Club | Gary Veach |
| Longhair Japanese Bobtail Breeders | Mary Auth |
| Los Colores Cat Club | Michael Shelton |
| Mad Catters (The) | Kathy Rutledge |
| Magnolia State Cat Club | Marilyn Conde |
| Maine Attraction Cat Fanciers | Mary Thorsness |
| Make Mine Mink | Matthew Wong |
| Malibu Cat Club | Cynthia Byrd |
| Manx Ltd. | James Charles |
| Marina All Breed Cat Club | Cynthia Byrd |
| Mark and Linda | Mark Hannon |
| Mark Twain Feline Fanciers | Darrell Newkirk |
| Mary Hantzmon Abyssinian Club | Patricia Summers |
| Metroplex Allbreed Cat Club | Sue Riley |
| Metropolitan Cat Fanciers | Karen Bishop |

| Club Name | Delegate/Attendee |
|---------------------------------------|--------------------------|
| Miami Florida Cat Fanciers | Joan (Jody) Garrison |
| Mid Indiana Cat Enthusiasts | Jerry Algire |
| Mid South Cat Fanciers | Alvin Green |
| Mid-Michigan Cat Fanciers | Eve Russell |
| Mid-Ohio Cat Fanciers | John Colilla |
| Mid-West Shaded & Smoke Society | Candilee Jackson |
| Midlands Cat Fanciers | Jack Nichols |
| Midlantic Pers-Himmie Fanciers | Lynn Search |
| Midwest Persian Tabby Fanciers | John Hiemstra |
| Midwest TGIF Fanciers | Mark McKenzie |
| Mimi Got Swag Club | Carrie Feng |
| Mississippi Belle Feline Fanciers | Jack Nichols |
| Mo-Kan Cat Club | Cathy Dinesen |
| Monroe Shorthair Club | Patricia Crisman |
| Monterey Peninsula CF | Patricia Summers |
| Moonport Cat Club | Carol Fogarty |
| Morris and Essex Cat Club | Geri Fellerman |
| Motor City Jazz Club | Megan Hiemstra |
| Mount Laurel Cat Fanciers | Carol Krzanowski |
| Mountain Mist Cat Fanciers | Sibyl Zaden |
| Mt Fuji Tokyo Cat Club | Martha Auspitz |
| Muskogee Cat Club | Jeff Janzen |
| Nantan Catdom Club | Sherrie Phelps |
| Nashville Cat Club | Elaine Fry |
| Nat'l Alliance of Birman Breeders | Karen Lane |
| Nat'l Alliance of Burmese Breeders | Lynda Willis |
| Nat'l Norwegian Forest Cat Breed Club | Sharon Roy |
| National Birman Fanciers | Jeri Zottoli |
| National Colorpoints & Orientals | Suki Lee |
| National Maine Coon CC (The) | Trudie Allen |
| National Siamese Cat Club | Kathryn Brady |
| New England Meow Outfit | Wendy Carson |
| New Hampshire Feline Fanciers | Lorraine Rivard |
| New Millenium Cat Club | Michael Shelton |
| New River Cat Fanciers | Lynn Search |
| New Vision Cat Club | Ronna Colilla |
| Nishi Nihon Cat Club | Patricia Zenda |
| No Dogs Allowed | Patricia Jacobberger |
| Noah International Cat Club | Cece Lu |
| North American Blues Allbreed CF | JoAnn Brubacher |
| North Pacific Siamese Fanciers | Betty Caruthers |
| North Texas Cat Club | Paula Noble |
| Nova Cat Fanciers Inc | Jill Archibald |
| Oakway Cat Fanciers | Tim Schreck |

| Club Name | Delegate/Attendee |
|------------------------------------|--------------------------|
| Ocicat Society | John Hiemstra |
| Ocicats International | Jacqui Bennett |
| Ohio State Persian Club | Teresa Sweeney |
| Opposites Attract Cat Club | DeeDee Cantley |
| Oregon Cats, Inc. | Joel Chaney |
| Oriental Diamond Cat Fancier | Wen Wei Shi |
| Oriental Shorthairs of America | Lorna Friemoth |
| Ozark Cat Fanciers | Mike Altschul |
| Packerland Cat Fanciers | Barb Gradowski |
| Passion Feline Fanciers | Danny Tai |
| Paul Raines Cal Solid Color CC | Bruce Isenberg |
| Paumanok Cat Fanciers | Matthew Wong |
| Pawprints in the Sand | Elizabeth Deal |
| Paws & Claws Cat Fanciers | Megan Hiemstra |
| Pearl River Cat Club | Ka Wing Wong |
| Penn-Jersey Cat Fanciers | Nancy Petersen |
| Persian Bi-Color & Calico Society | David Raynor |
| Phoenix Feline Fanciers | Nancy Dodds |
| Platinum Coast Cat Fanciers | Patricia Arnold |
| Pocahontas Cat Club | Sheree Eyestone |
| Poinsettia City Cat Club | Cheryl Jorgenson |
| Portland Cat Club | Debbie Allgire |
| Prime Gemini Cat Club | Dennis Ganoe |
| Queen City Cat Club | Diane Curfiss |
| Ragamuffin Cat Fanciers | Teresa Land |
| Rainbow Plumes | Margaret Hoffmeister |
| Ramapo Cat Fanciers, Inc. | Joy Dey |
| Rebel Rousers Cat Club | Karen Thomas |
| Responsible Cat Fanciers of the NW | Kay Bertrand |
| Rip City Cats | Marianne Clark |
| Rome Cat Forum | Leslie Ann Carr |
| Rose City Cat Fanciers | Beth Grant-Field |
| Russian Blue Fanciers | Teresa Keiger |
| Russian Blue West | Donna Fuller |
| Sacred Cat of Burma Fanciers | Margaret Garner |
| Saintly City Cat Club | Roberta Weihrauch |
| Sakura Cat Club | Lucy Drury |
| San Diego Cat Fanciers | Linda Martino |
| San Francisco Revelers | Donna Fuller |
| Sanguine Silver Society | Olivier Grin |
| Santa Fe Trail Shorthair | Cathy Dinesen |
| Seacoast Cat Club | Pierre Rivard |
| Seattle Cat Club | Kendall Smith |
| Seneca Cat Fanciers | Carmen Johnson-Lawrence |

| Club Name | Delegate/Attendee |
|--------------------------------------|--------------------------|
| Shorthairs Unlimited | Betty Bridges |
| Show and Tell Cat Club | Jan Rogers |
| Siamese Fanciers | Sibyl Zaden |
| Sign of the Cat Fanciers | Karen J. Bishop |
| Siouxland Cat Fanciers | Jacqui Bennett |
| Sofistocated Felines | Victoria Nye |
| Sophisto Cat Club | Pam DelaBar |
| Southeastern Michigan CF | Tim Schreck |
| Southeastern Persian Society | Melanie Morgan |
| Southern Dixie Cat Club | Melanie Morgan |
| Southern Indiana LH Society | Kirk Jackson |
| Southern Traditions Cat Club | Krista Schmitt |
| Southwest Japanese Bobtail Fanciers | Jennifer Reding |
| Southwest Scottish Fold Fanciers | Marilee Griswold |
| Sphynx Without Borders | Rachel Anger |
| Stars & Stripes Tabby & Tortie | Harold Bourgeois |
| Steel City Kitties | Alice M. Schepp |
| Steinbeck Country Cat Club | Neil Quigley |
| Sternwheel Cat Fanciers | Lily Newcomb |
| Sun Kyoto Cat Club | Judith Bemis |
| Superstition Cat Fanciers | Iris Zinck |
| Tabby Fanciers Of America | Diana Rothermel |
| Tails And No Tales Cat Club | Jo Cordes Brown |
| Tarheel Triangle Cat Fanciers | Vanadis Crawford |
| Tennessee Valley Cat Fanciers, Inc | Vivian Baylor |
| Texoma Cat Fanciers | Kathy Black |
| That's My Point Cat Fanciers | Kathryn Brady |
| Thumbs Up Cat Fanciers | Rachel Anger |
| Titletown Cat Fanciers | Linda Doe |
| Tokyo Feline Fanciers | Thomas Lukken |
| Tonkinese Breed Association | Harold Bourgeois |
| Tonkinese East | Ellyn Honey |
| Topeka Cat Fanciers | Allene Keating |
| Tornado Alley Feline Fanciers | Brian Pearson |
| Touch of Class Cat Fanciers | Robert Zinck |
| Triple Crown Cat Fanciers | Lily Newcomb |
| Tropical Cats | Carol Fogarty |
| Turkish Angora Fanciers, Int'l | Alene Shafnisky |
| Twin City Cat Fanciers | Bobbie Weihrauch |
| UK Cat Fanciers | Ulrike Knueppel |
| United Colorpoint Shorthair Fanciers | Nancy Brown |
| United Feline Odyssey | Russell Law |
| United Persian Society | Kathy Calhoun |
| United Silver and Golden Fanciers | Barbara Bosco |

| Club Name | Delegate/Attendee |
|------------------------------------|--------------------------|
| United Singapura Society | Bethany Colilla |
| Up In Smoke Society | Jean Dugger |
| Utah Cat Fanciers | Erin Cutchen |
| Valley Cat Fanciers | Betty Carruthers |
| Valley View Cat Fanciers | Chuck Gradowski |
| Vermont Fancy Felines | Lorraine Rivard |
| Victor Valley Cat Club (The) | Sharon Rogers |
| Vieux Carre Feline Fanciers | Steve McCullough |
| Warwick Valley Feline Fanciers | John Adelhoch |
| Wenatchee Valley Cat Club | Pam Moser |
| West Hills Cat Fanciers | Charlene Munro |
| West Shore Shorthair Club | George Eigenhauser |
| Westchester Cat Club | Karen Willis |
| Western Pennsylvania CF | Nancy Mikita |
| Western Reserve Cat Club | Annette Wilson |
| Wichita Cat Fancy, Inc. | Joyce Kempf |
| Wild Blue Yonder Cat Fanciers | Linda Donaldson |
| Wild Rose Cat Club | Lynn Staker |
| Wildcatters Cat Club | Diane Bourgeois |
| Willamette Valley Cat Club | Susan Charles |
| William Penn Cat Club | Carol Krzanowski |
| World Top Feline Club | Ree Yip |
| Worldwide European Burmese Society | Judith Bemis |
| Xijing Cat Club | Kit Fung |

(38) CORRECTION AND APPROVAL OF 2016 MINUTES.

Hannon: I need a motion to accept the minutes from last year's annual meeting.
Eigenhauser: So moved.

Hannon called the motion. **Motion Carried.**

Hannon: The minutes are approved.

(39) **APPOINT PARLIAMENTARIAN FOR THE 2017 ANNUAL MEETING.**

Hannon: We appoint a parliamentarian for each of our annual meetings, and I am appointing our attorney John Randolph to serve as the parliamentarian this weekend.

(40) SPECIAL RULES OF PARLIAMENTARY PROCEDURE.

Hannon had **Secretary Anger** advise the delegation of the special rules of parliamentary procedure which they would be asked to adopt for the meeting:

(1) The agenda for this meeting will be the agenda as proposed by the chairperson and distributed to all of the delegates. (2) Motions (a) to table or (b) to move the previous question or (c) to postpone indefinitely shall not be permitted. (3) Motions to substitute will be treated as are other amendments. (4) The seconding of motions shall not be required. (5) The sponsor of a debatable motion will be permitted a closing statement after a closing debate. (6) Recommendations from member clubs may be discussed even though no motion is pending. (7) An affirmative vote of no less than 100 votes is required to compel a roll-call vote. (8) When not inconsistent with the foregoing general rules, the Constitution of the CFA, Inc., its charter, bylaws and applicable rules of law, and Robert's Rules of Order, newly revised, shall govern the proceedings of this meeting. Thank you.

* * * * *

(41) **ROYAL CANIN.**

Hannon: We now have a presentation from Royal Canin. **Erica Vogt** (Royal Canin Marketing – Assistant Brand Manager): Good morning and thank you for having us, Mark. We are really happy to join you at the annual meeting. My name is Erica Vogt. I've worked at Royal Canin for nearly 10 years. The last several, I have served as the Marketing Director for our professional pillar, working with cat breeders, dog breeders and other professionals. As awareness of our business continues to grow, I am asked these two questions often: what makes Royal Canin different; and why do I like going to cat and dog shows so much? For me, these are two rather simple questions to answer, but before I answer them I want to tell you a little bit about Royal Canin first, because there's always varying levels of knowledge about our business and I assume that's true in this room, too. Royal Canin is a global pet food company that is quickly approaching its 50th anniversary. Now, it wouldn't surprise me if that information surprises you because it's a brand that's still developing in the U.S. That said, it's in over 90 countries, is a household name in Europe, and Royal Canin title sponsors some of the largest and most prestigious cat and dog shows in the world. We have state of the art manufacturing facilities and world class research centers. We rely on science and research in development to create precise nutritional solutions for cats and dogs. We never follow industry or consumer trends to appeal to our customers. The cat and dogs' nutritional needs remain at the heart of the innovation process. Royal Canin's nutritional expertise begins when life starts. We offer a complete portfolio of products, starting with a diet that supports gestation, lactation, weaning, the growth stages and adulthood. What also makes Royal Canin different is that we understand that not all cats and dogs are alike. Each individual breed has specific needs that can be addressed nutritionally. Through our extensive research efforts we have developed breed-specific diets for certain breeds where we found we can positively influence them through nutrition. Breeders have also been an important part of Royal Canin's story since it started in France in the late 60's and I believe one of the strong contributing factors to our success. Why? Because understanding the cats best and willing to share your knowledge with others has been a key component. A value both of our organizations share is that we respect individual breeds, because we recognize the importance of predictability, preservation, and the pride and joy of knowing that your cat has a distinct history and legacy. We are thrilled to call the Cat Fanciers' Association our partner and are excited to see what the future holds. Partnering with the pioneers and protectors of breeds like CFA will lead to success for both of our companies, as well as the cats that we love. So, as I think about the future, my wishes for our collaborations are to continue to be on the forefront of learning and to be the first to make new discoveries that improve feline health, breeding and nutrition, to be leaders and speak with the authoritative voice for breeders, cat owners and cat lovers alike, and to partner together to continue to deliver shows that showcase the best breeders, recognize the top cats from across the globe and create a world-class experience for exhibitors.

Before I leave you and you continue on with your meeting, I wanted to remind everyone that we have a booth set up in the back that will be open until the meeting breaks for lunch, until 11:30. I would like to invite you to stop by and learn more about our Royal Canin® Crown Partners™ breeder program, take advantage of the show special that we're offering, ask any questions, and find out about the two new breed diets that we just launched. I know it's a busy morning for all of you, so we've also left each of you a brochure at your tables so you can flip through that at your convenience. In the brochure, you will find information on our company, a complete listing of the feline portfolio that we offer, the benefits of our Royal Canin® Crown

Partners™ Program, and if you aren't a member of it you should be. You will also find a sample of our Baby Cat Instinctive products, which again if you aren't feeding that product, you should be. Just ask your neighbor that is how great it is. Or, just stop by to say hi. We would love to get to know you. Thank you again for inviting us to join you at your annual meeting, and enjoy the awards banquet tomorrow evening. Thank you.

Hannon: Thank you Erica. As I said, I was in France last week attending a Royal Canin conference. Southern France is where Royal Canin was founded and I was able to get a tour of the factory. It was a fascinating trip. As you would recognize in the name of the company, they were founded for dog foods. They currently feed more cats than dogs, although they sell more dog food because the dogs are bigger and eat a lot more food. But, cats make up a big part of their customer base. We are pleased that Royal Canin is expanding their sponsorship with us this year. They are a sponsor here this week and then we have other things that we've got in the works. So, we are glad to have Royal Canin with us.

(42) **2018 ANNUAL MEETING UPDATE.**

Hannon: Next on the agenda is our Executive Director Terri Barry. Terri is going to do a presentation on our annual meeting next year, and we usually select the annuals five years out so she is also going to talk about the annual in 2022. **Barry:** Mark, thank you very much for your very kind words in your opening welcome. Per the constitution, we do select as Mark said our locations five years in advance. I'm sure when the 2018 annual was announced, there are some of you in the room today that were not. I know I wasn't, so what I would like to do is re-introduce to you the dates and where we will be next year. The dates are June 28th through July 1st. We will be at the flagship for Crowne Plaza in Atlanta, Georgia.

[A video presentation was given, showing the highlights of Atlanta]

(43) **2022 ANNUAL MEETING SITE SELECTION.**

Barry: Last year when I stood up in front of you, I announced that we were trying very hard during our site selection to try to move us away from the July 4th weekend as much as possible. In 2022, we will be revisiting a location that you visited a number of years ago. Doing the site visits, it was very interesting. The city has really reinvented itself and I am proud to announce that the 2022 annual will be held June 23rd through the 26th at the Galt House in Louisville, Kentucky.

[A video presentation was given, showing the highlights of Louisville]

Hannon: Thank you Terri. As you know, each year we move the annual meeting around to a different region, and in 2022 it's time for Region 4. We were last in Louisville in 2008 and a number of people wanted us to hold it at the Galt House that year but we weren't able to, so we are delighted that we were able to work it out with the Galt House for 2022.

(44) CFA AMBASSADOR CATS.

Hannon: Next up is Karen Lane, who is the Chair of the CFA Ambassador Cats Program.

Lane: Like Mark, I'm a little older so it took me a little longer to get up here. I'm Karen Lane. I'm Chairman of the CFA Ambassador Cats Program. This past season has been a big year for our CFA Ambassador Cat Program. We would like to think we are the largest personal outreach marketing program for CFA. This past season, we added three new A-Cat members. They are Kaitlyn and Kathy Pritchard in Virginia and Shari Miller in California. We have 27 active A-Cat members and we continue to have well over 200 A-Cat appearances at CFA Shows and other CFA-related events.

Today we are launching our largest and most ambitious CFA project since our beginning in 2009. For years CFA has looked at adding a coloring book to their list of publications. We were thrilled to have the opportunity to make this book happen. We thank Mark Hannon and the CFA board, and Darrell Newkirk, our board liaison for our committee, for their trust in letting us have this opportunity. Nancy Jo Bueno helped get our focus for the direction of this coloring book. And the A-Cat community shared their ideas with me for the pictures.

Our book is a source of entertainment plus a primer in the responsibilities of owning a cat. We invite children and their parents to read this book together.

Teresa Keiger has been invaluable and my sounding board throughout the entire process. It has been a very long 12 months experience. For me, it had many highs and lows. A true education for me and one thing I really learned was patience.

After a search we finally found a wonderful artist to bring our ideas to life. With the idea of bringing youth to CFA, he's a lot younger than my son.

There is so much more to having a successful publication, such as a coloring book, than just putting some ideas to pictures.

Our new coloring book is only as good as our distribution, as nothing would be gained from having this book just gather dust in some storage area. Our first point of distribution will be with our A-Cats. They will be carrying our books and giving them to our spectators at the shows and events they attend. We have already reached out to the Youth Feline Education Program and our book will now be a project for their young members. Also the coloring book will be available to our CFA Ambassador Program for their members to distribute. We want to have our book available in the CFA Museum, in Alliance for young visitors to take home with them.

We have invited our CFA judges to carry some of our books with them to give personally to that family that sits in the front row of their judging ring with their children and finally gets enough courage to ask a few questions of them. Nothing could be more special than having a coloring book handed to a child by an actual judge at the cat show.

We are making our coloring book available to the Winn Foundation for their use at their events. And lastly we want to have our coloring books available to clubs for distribution at their shows. These books can be included in your show box.

Presently our coloring book has been printed in English. We are sincerely inviting the regional directors from all regions, other than the US, to have our book translated and printed so our new book can be available internationally.

Our book invites our young artists to send their finished pictures to CFA at colorcats@cfa.org for use in our media publications, such as our website, Facebook page, Cat Talk and other CFA publications, print and media. We are hopeful this is a good way for people who are not familiar with CFA to learn what we are all about.

Right after we introduce you to CARING FOR YOUR KITTY, our CFA A-Cats will be in the room distributing our coloring books to you. Our artist will be in the back of the room this afternoon and he will be glad to autograph your book. This is a really big day for so many of us.

NOW Most of you know, I live in south Florida, and I would like to introduce you to Austen Redinger, our artist, who lives right around the corner from me near Portland, Oregon. For a long time when I first met Austen on the internet, I just assumed he lived in Orlando. It wasn't until many months into our relationship when I finally asked him where he lived and I couldn't believe he is so far away. For me, he is as close as my computer and my screen. When I googled to interview some artists, my google subject was *Cartoon Artist in Florida*. He answered, gave me some of his work and I chose him, so I always thought he lived in Orlando where all the other artists in Florida live. We actually just met face-to-face last night. As I said, for months we have been Internet friends only and I would like to introduce you to our artist. Austen has come here all the way from Portland, Oregon.

Austen Redinger: Thank you Karen. It's my pleasure to be here today. As you said, I'm a cartoon artist in Vancouver, Washington and I work with companies all around the world to make cartoons and bring out emotions in my drawings. I'm here today because I was hired to create the coloring book for CFA. I learned a lot during this project. I didn't know there are so many breeds of cats. I also learned they can't have milk. I didn't know that. I would like to thank Karen for having me here today. It's my pleasure.

Lane: Thank you Austen. Remember to visit with Austen in the back of the room after lunch today so he can autograph your coloring book. He will have a table there. Actually, I hope he will tell you more about himself. We found him to be a pretty special young man. As I said, we want youth in CFA and we found a very, very young, very talented artist to help us. Anyone picking up coloring books that have been reserved for them, such as our judges' group and all the other groups we have put coloring books aside for, can pick them up from me – they are stored not in this room – after lunch today or as soon as you grab me. I will be more than happy to open up the room and let you take yours. They have been put aside, so the books that will be distributed at everybody's place during the break do not include those books.

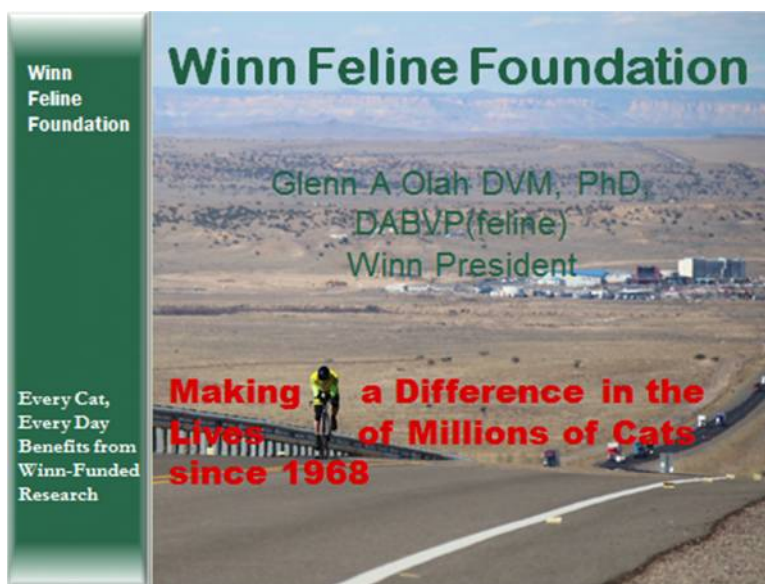
We anticipate this book is only the first in a series of coloring books, for CFA. New ideas are already taking shape, such as a breed specific book for adults.

We hope you enjoy this book, and its artistry, as much as I enjoy standing here today and introducing you to ... CARING FOR YOUR KITTY.

[A video presentation was given, showing the highlights of the coloring book]

Hannon: Karen has proven to be a very energetic and creative Chairman of the Ambassador Cats Program. We had asked a number of different committees over the years to come up with a coloring book and Karen finally accepted the challenge. She has really come through for us. Thank you very much, Karen.

(45) WINN FELINE FOUNDATION.



Hannon: We're supposed to be at 10:30 and I see it's not anywhere near that. Is Dr. Glenn Olah here so we can move ahead to the Winn Foundation presentation? Here he comes.

Olah: We are running way ahead of schedule. That's good! Good morning. I'm very pleased to be here to speak to you about Winn. It was a very, very good year this past year. I want to update you on where things are, where things are going. That's actually me on the bike with my Winn jersey. I still do this Winn Riders for Feline Health stuff and we raise money that all goes to Winn. I forgot to wear my jersey today and I wanted to. I think there are 3 or 4 people who are members of the Winn Riders for Feline Health club. The main thing on this leading slide you will see on the left: *Every Cat, Every Day Benefits from Winn-Funded Research*. That was my radio voice. It's so true.



Olah: We had a grant review this past March in Las Vegas. It's always grueling to do these types of reviews. Here I found two pictures of the review, actually two CFA members that are on the board – Lorraine, who had to leave, and Janet is standing in the back. I can see her waving. Actually, Steve Dale is in the mirror. He's one of the board members. On the bottom is George. Everybody should know George. George is not the purple-haired one.



Olah: I want to just briefly mention about how Winn is being promoted at various organizations. I think you hosted the World Cat Congress. They were there. Winn presented there and various other veterinary conferences, cat shows and pet expos, usually manned by our illustrious executive director Vicki Thayer and her husband Bob. My gosh, such hard work from these two individuals. Thank you, Vicki. I think you should give our executive director a hand for the growth in Winn the past few years. [applause] Thank you, Vicki.



Olah: Part of Winn's mission, obviously it's about research but if you look at our mission statement – and actually we just had a strategic planning session and rewrote the mission statement – but our mission also involves feline education, so part of that mission is awards going to up-and-coming feline practitioners and feline researchers. We have a double scholarship that we do in collaboration with AAFP, the Feline Practitioners' Association, and one of the scholarships went to Kaarin Muller from Washington State of \$2,500 went to her – anything to help these students out – for the feline practice scholarship. The clinical research scholarship went to Liberty Sieberg from Colorado State. Amazing young people. I was amazed when I helped review these students on where they are at this point in their career, how much community service they do, their leadership role at this point, the research that they're doing, plus doing their course work as veterinary students is quite amazing. We just picked Casey Clements from the University of Tennessee in collaboration with the AVMF. She is this year's award winner for that scholarship, so congratulations to her.




Olah: We also award annually a researcher who has made a huge impact in feline research. This year's recipient is Dr. Duncan Lascelles. Do you guys know his name? I hear these names and for me they are like, "oh my gosh, these are just phenomenal people." He works with pain management in cats, safety of nsais, opioids, whatever it is, because cats are so difficult to provide humane care and quality health care for, and particularly pain management. So, he is big in that. At the Blog Paws conference this past May, we award the Medial Award. This year's recipient is BJ Bangs from Paws of Reflections. She is really helping us promote Winn being part of the Fix by Five, trying to get people to spay and neuter their cats at an earlier age so we don't have those oops litters and not winding up in shelters and so on.

**Winn
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Foundation**

**Every Cat,
Every Day
Benefits from
Winn-Funded
Research**

39th Annual Winn Feline Foundation Symposium on Feline Health

ENDING FIP – IS THERE HOPE?
 Thursday, June 29, 2017, 4:00-6:30pm The
 Fairmont Chicago 200 N. Columbus Avenue,
 Chicago, IL 60601 *Current Prospects for
 Prevention and Treatment of Feline Infectious
 Peritonitis Presented by:*





Dr. Niels Pedersen - "Current prospects for diagnosis and treatment of feline infectious peritonitis"

We now understand where and how the virus that causes FIP mutates from the ubiquitous and otherwise innocuous feline coronavirus (FECV). However, we are only just beginning to untangle the complex virus, host and environmental factors that have the most effect on FIP incidence. Investigations on methods to prevent and cure FIP are in progress using specific classes of drugs, including inhibition of tumor necrosis factor alpha (TNF-α), and inhibition of FIPV replication using protease inhibitors. Protease inhibitors may provide a cure for some forms of FIP.

The presentation is approved by AA/VS RACE for 2 CE credits for veterinarians and veterinary technicians/technologists.

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Olah: How many went to the symposium last night? Most of you know. Dr. Pedersen. When I think about this guy, I think of people who are like Nobel laureates, like in physics and biology or whatever. I'm thinking if there was a Nobel laureate for veterinary medicine or feline medicine, this is the guy. The impact he has made on feline medicine is just phenomenal. If you weren't there last night, it's amazing where we have come in the last let's say 2 to 5 years. All of a sudden there's promise – he is a very cautious scientist – promise for a cure, definitely very effective treatment using protease inhibitors, using endonuclease inhibitors. I'll never forget Evo 984. That's the name of the chemical. Remember that – GC376. It's hopefully going to be helpful for these cats. They have cats surviving. I think on the first study, using protease inhibitors, was 7 out of 20 cats with lethal wet form FIP are alive and doing well. [applause] The second study, which hasn't been published yet but he presented it last night, 24 cats in the study, 3 were dropped because at this point neurological dry form doesn't respond but the wet forms that you see in these kittens respond to this therapy. 20 out of the 20, excluding these 3 or 4 or whatever, are alive and doing well – 20 out of 20, at this point. Amazing! Thank you Dr. Petersen. So is there hope? Yes, absolutely. There is hope. I wouldn't have thought that even 5 years ago and definitely not 10 years ago, I never would have thought we would be at this point. It's great.

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Every Cat,
Every Day
Benefits from
Winn-Funded
Research

2017 Winn Feline Grant Awards

Eleven research proposals were funded this year:

- Generating and using adult stem cells to treat feline diabetes.
- Growing heart muscle cells in a dish in the lab to test HCM treatments.
Ricky Fund Study (Sponsored by Holly Agelero [in memory of Augustus](#))
- A viral gene expression analysis towards preventing feline lymphoma.
Speckles Abdominal Cancer Study (Sponsored by Kitty Hollar [in memory of Quasimodo](#))
- Analysis of plasma to identify biomarkers for the diagnosis and prognosis of FIP. Brin Fund Study
- Evaluating new treatments for feline hepatic lipidosis.
- Evaluating the prolonged use of an antacid, famotidine, in cats.
- Evaluating the effect of probiotic therapy on feline *Trichostrongylus axei* infection.
- Mechanisms by which feline mesenchymal stem cells regulate T-cell activation and proliferation.
- Cryopreservation of feline red blood cells for transfusions using different solutions.
- Shelter cat adoption in families of children with autism.
- Foraging behavior under threat and enrichment in confined cats.

❖ **TOTAL: \$214,017**

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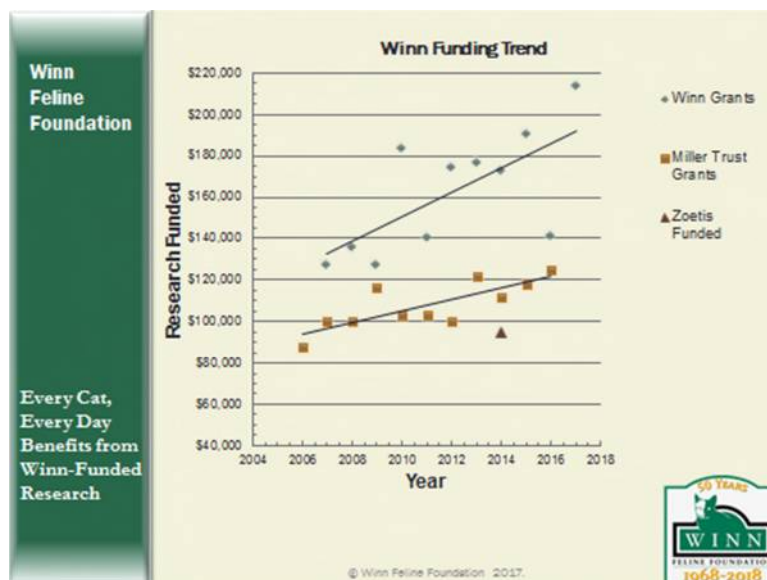
50 YEARS
WINN
FELINE FOUNDATION
1968-2018

Olah: There's a lot written here. You don't have to read it all. The bottom line is, it's a stellar year for supporting research. It's the largest amount that we've funded so far within the Winn cycle. This past spring, over \$200,000 supporting 11 projects out of I think it was around 36 or so. It's sort of in all these words here, but I think 3 of these are related to stem cells, and my belief is that cats, even though they have been associated with humans for maybe the last 9,000 to 11,000 years, still I don't think we always feed them right or understand their needs, so inflammatory diseases are something that seems to be the biggest problem, whether it's inflammatory bowel disease, pancreatitis, cystitis – anything with "itis" on the end – stomatitis, whatever. Stem cell therapy may be showing promise to actually deal with these kinds of inflammatory conditions which are not uncommon in cats. There are actually three of these projects. One of them is growing heart cells, basically growing heart cells in a dish and you can do studies on this. You do not have to have live cat patients or anything like that, so there is promise there and being very ethical, as well, on how we are able to search for drugs and do research for diseases that are in cats.

[A video malfunction caused a video not to be shown] These are actually cells in an organoid solution, which means it's like basically a jar of stem cells, developed heart cells, beating. That's what we're doing now. We have liver cells that are actually generating these kinds of liver cells, heart cells, and so on. It's really quite exciting.



Olah: We actually have two different award cycles. The Miller Trust cycle is in the fall. I think there were around 18 proposals. The slide should say five research proposals were funded, not 11, for a little over \$100,000. That's exciting. That's about 16 proposals this past year directed towards feline research. That's pretty good.



Olah: The take-home message here is, that line is point up, showing the growth of direct funds going to feline research. Look at the growth from 2006, where I could compile the information. As long as we have a positive slope so we see the growth. That's amazing growth. That's the main thing – knowing that funding for feline research through Winn has been growing at a phenomenal rate. I just looked this up earlier this morning. See the \$6 million by the end of 2017? That's direct funding going straight to research. It's going to be \$6 million. When I first became a board member in 2012, that number was \$4.3 million, so we have had such amazing growth.



Olah: Yes, Winn has been around for 49 years. Thank you CFA for this insightfulness to think of something like Winn. The 50th anniversary is coming up. It's very exciting. We're going to have big celebrations and hopefully at the CFA meeting next year it's going to be the biggest celebration. Everything is going to be starting this fall at the AAFP with campaigns and so on, to promote the anniversary of Winn, so it's very exciting times. *Every Cat, Every Day.*

**New Winn President
Shila Nordone (NCSU)**

- Winn Proposal Reviewer/Veterinary Consultant since 2010
- Education: BS in Animal Sci from NCSU, MS in Nutritional Physiology Iowa U, PhD in Immunology NCSU
- Experience:
 - Director of Business Development, Companion Animal Parasite Council
 - Senior Grant Writer & Scientific Consultant, Grant Engine
 - Research Assistant Professor of Immunology at the NCSU
 - Assistant Director of Business Development, Comparative Medicine Institute, NCSU
 - Chief Science Officer at the AKC Canine Health Foundation

Olah: I've been the president for three years. It was my honor to be the president for three years. I will remain a board member, but we have a new president for Winn, Ms. Shila Nordone. I don't know if she made it in here. You got ahead of schedule so she's not quite here yet, but we are so fortunate to have Shila with us now. She has been associated with Winn for the past 6 years as a reviewer. The board does know her through that capacity, but she has a phenomenal history and experience in non-profit organizations. She is also trained as a scientist, as an immunologist. It's very exciting. Please welcome Shila to the Winn board as our new president, even though she's not here. [applause]

Winn
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Every Day
Benefits from
Winn-Funded
Research

Contact Information:

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Website: www.winnfelinefoundation.org

Cat Health News Blog:
www.winnfelinefoundation.org/education/cat-health-news-blog

Facebook:
<http://www.facebook.com/WinnFelineFoundation>

Twitter:
<http://twitter.com/#!/WinnFeline>

WinnRiders Facebook:
<http://www.facebook.com/WinnRidersforFelineHealth>



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Olah: This is contact information and that kind of thing. It was my pleasure to speak with you this morning and I hope you consider donating to Winn. We'll keep the momentum going.

Eigenhauser: Before I start talking about legislation today, I would like to add my own personal addendum to the Winn Report. That was to express our sadness at the passing of Fred Jacobberger, long-time Winn board member. As many of you know, Fred passed unexpectedly earlier this year after a very long and illustrious career in CFA. Many of you know him primarily in his role as CFA Attorney for many, many years, where his job was to keep us on the straight and narrow, to advise us on law and procedure. Much like an umpire at a baseball game, his job was to call balls and strikes, and not get involved. But, he was a very passionate man and cared very deeply about the fancy. Fred was a Winn board member for 17 years until his retirement a couple years ago. Even after his retirement, he remained available to use as advisor and as legal counsel. Fred also served as a member of the Legislative Committee for many, many years. I can't even tell you how many years because he did it longer than I did, and I've been doing it forever. I don't know how to say goodbye to somebody like that except to say that he was a scholar, a gentleman and a friend.

Hannon: Thank you. We're going to take a break until 10:45.

[BREAK]

Hannon: I have a couple announcements. The Bombay Breed Council will have a brief meeting Saturday at 9 in the hotel lobby. There are a limited number of the 2017 Yearbooks available for purchase at the Central Office table at the front of the room. Tonkinese Breed Council and club meeting is being held from 8 to 10 in the Board Room on the 37th floor. Hospitality starts at 7:30 tonight in the Rouge Room, which is located on the lobby level. Cocktail Hour tomorrow night starts at 4:30 in this room. I have some lunch options for you. When you break for lunch you're on your own. The hotel has restaurants. Also on Level B-1 which is one level above us, there is a Jimmy Johns, Au Bon Pain, Dunkin Donuts, Starbucks and several other grab and go options. To go to the B-1 level, go up one level, use the escalator,

make a u-turn, go past the FedEx office and through the double gold doors on the left and down a short hall to where all these options are located. The judges that need to pick up coloring books, Karen Lane is in the back of the room with coloring books for any of the judges that would like to pick them up.

(46) **LEGISLATION.**



Hannon: Next on the agenda is George Eigenhauser with the Legislative Committee report. **Eigenhauser:** I'm going to talk about legislation now.



Eigenhauser: Our legislative effort is divided into three groups of people. The first group is the Legislative Committee. This is kind of the think tank of the legislative effort. The other thing they do is, they administer the Sy Howard Legislative Fund. I'm not going to go into any detail about that. There's an article coming out in the fall issue of *Cat Talk* and there's information on the website now about what the Sy Howard Fund is and does, but if your club is having a legislative problem and you need some matching funds to do something to fight bad legislation in your area, get in touch with me and we'll see if we can help you out. The second prong of our attack is the CFA Legislative Group. These are the working people in the legislative effort. These are the people that do the day-to-day work, that write the articles for the newsletter, write the articles for *Cat Talk*, that provide advice and guidance to you, and write our various pamphlets and guidance statements.



CFA Legislation



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Lobbying is the act of reaching out to legislators and/or government officials in an attempt to influence legislation, actions, policies, or decisions of government officials.

Grassroots lobbying refers to such action by the ordinary or common people as opposed to professional lobbyists, the leadership or elite of a political party, or other political organizations or special interest groups.

CFA Internal Use Only 3

Eigenhauser: The third group in the legislative effort is you. We're a grass roots lobbying effort. In many ways, my image of you is like the minute men at the early stages of the Revolutionary War. You're not in it to be legislators. You're not in it to be lobbyists. That's not what you want to do. You just want to breed your cats and be left alone, but when bad legislation comes to your area, we need you to pick up your musket and fight. Grass roots lobbying is a really simple concept. Lobbying means trying to get the government or some government regulatory body to either do something you want them to do or not do something you don't want them to do. Grass roots simply means it's bottom up rather than top down. It means people coming forward, trying to get the government to do something, rather than pay lobbyists or political officials or party bigwigs. Grass roots lobbying, particularly at the local level, can be extremely powerful. There's one thing that every elected official has in common – they are elected. That means they live in fear of their constituents. They know you put them in office and you can take them out, so as much as paid lobbyists and political donors have a great effect on legislative views, there's tremendous power in somebody standing up and saying, "I'm in your district and I vote," so don't under-estimate your own strength.



CFA Legislation

Get to know your government officials. As much as possible, try to develop personal relationships with your elected representatives and other government officials which can be leveraged throughout the grassroots lobbying process. It's important to ensure that you have relationships on both sides of the aisle so be ready to reach out to people regardless of party affiliation. Many local offices are non-partisan but be careful about sharing off topic views.

Do you know the names of your U.S. Senators and House member?

Do you know the names of your STATE Senator and Representative?

Do you know the names of your City Council member or Board of Supervisors representative?

Do you know the names of your City's Mayor or the Chair of your County Supervisors?

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Eigenhauser: So, how do you deal with grass roots lobbying? If you're going to talk to your elected official, the first thing you need to know is who your elected official is. Most of us are pretty familiar with who the president is at the moment. Congress is always in the news. We usually know who our senators and house members are, but as you get farther away from the media, you don't always know. If something bad happens in your jurisdiction and you need to

contact people, you should know who it is. Who is your city council representative? Who speaks for you on the county board of supervisors? Who is your mayor? Who are the people that make decisions? You ought to know it now. If I could, I would like you to go home today and if you don't know who these people are, look them up online. But, if something bad happens, some bad legislation is imposed in your area, you need to know. So, this is something that should always be in your mind.

CFA Annual Delegates Meeting

June 30, 2017



CFA Legislation

DO YOUR HOMEWORK. Keep in mind that every level of government operates differently. You should have a thorough understanding of the issues as well as a basic understanding of process for the legislative body you are lobbying. For example, small cities and towns may have part time hours for elected officials or their staff and limited time in their offices.

What is their process for passing new laws? How is legislation calendared or assigned to committee?

When and where do your local representatives meet?

When is citizen comment on pending matters allowed?

What are the limitations on public comment?

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CFA Internal Use Only 2

Eigenhauser: Once you decide who to talk to, the next thing you need to know is, what's the procedure? People think that legislation pretty much passes the same way everywhere. The answer is, not really. It's a lot of theme and variation. I'm sure growing up, most of you saw that little video cartoon of how a bill becomes law; you know, the little bill up on Capitol Hill trying to become a law. It goes through the House, it goes through the Senate, it goes to the executive to be signed. So, if a bad piece of legislation goes through and it's already through the first House, you know you can do your goal line defense in the second House. Usually. If you live in Nebraska, that won't work. They have a unicameral legislature. That means there's only one House. In fact, they call it the Senate, and it's a part-time legislature at that. So, details matter. If you're waiting for it to go to the second House in Nebraska, you're going to have a very, very long wait. When you get down to the city, state, county, local level, it's even worse. There are roughly 30,000 cities and towns in the United States. There are roughly 3,000 counties or county equivalents – they call them parishes in Louisiana and boroughs some places – but they also are pretty much the same function. 33,000 different legislating bodies with 33,000 different sets of rules, so it's important for you to know, how does your local government operate? Do you have a full-time city council that meets all year around and is available 5 days a week, 9 to 5? Do you have a city council that's part time, that only meets a few weeks of the year or only a couple of times a month? Does your city council have a strong committee structure or anything that goes to the board as a whole first goes through certain committees? Do you have a city council that rarely uses committees, and everything goes straight to the board? You need to know these things in order to be able to lobby.



CFA Legislation

HAVE A CLEAR ASK. Be ready with a clear answer when your representative asks "what do you want me to do? Vote 'Yes' or 'No'? Remove certain provisions? Help persuade a colleague?"

If they support your cause be willing to ask them for assistance, such as persuading their colleagues to join your position.

If they oppose your cause gently ask them if there is any information or assistance you could provide that might change their minds.

If they're non-committal, politely offer to provide them with additional information or assistance to help them make a decision. Gently ask when they expect to make a decision.

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Eigenhauser: When you do talk to your city officials or your county officials or your local officials, be able to tell them what it is you want. There will be an article coming up I think in the next issue of *Cat Talk* about how to deal face to face with your legislator or your legislative staff, but have a clear ask. Sometimes it's really simple. If it's a short bill and everything in it is terrible, your answer to the question is going to be, "vote no" when they ask you what you want. But, if your city council is rewriting the city's rules on animal control and there's 50 pages of stuff, and the thing you object to is the breeder ban on page 27, be able to say, "the thing I object to is the breeder ban on page 27." Know what it is you're asking for and make it a two-way street. Maybe you're talking to your city council member, it's a small city council and they are already on your side. When they ask what you want, maybe the thing you want is for them to give you a little bit of guidance. "Who else on the city council might be amenable to discussion?" "Who is strongly opposed?" "Who is strongly for?" They may have insights that you don't. They may not want to share, but they may. It doesn't hurt to ask.



CFA Legislation

Don't argue, educate. Be the voice of reason that stands out from the crowd. We want to help the legislators better understand the problem and our proposed solution. We need to listen so they can help us understand their thinking on the issue and we can provide information to answer their questions or concerns.

Always be calm, credible, honest, trustworthy, and professional. Never threaten, lie, or conceal facts.

Do not allow yourself to become angry. Nervous is fine but never ever lose control in anger. Do not insult anyone or engage in name calling, ever.

If you don't know something, admit it. Don't bluff or guess. If you don't know the answer try "I'll get back to you on that", then be sure to follow up on your promise.

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Eigenhauser: When you are talking to any group, whether it's speaking at a public hearing or you are meeting a legislator face to face, my advice is always, don't argue; ask. You are trying to explain, you're asking them for something, you're explaining how you get from here to there. We go into these meetings with a stigma on us already – those crazy animal people; those crazy cat people. Don't reinforce the stereotype. Be calm. Be clear. Listen. If they ask you a question, stop your prepared presentation and answer it. Tell the truth. Don't become angry. And the biggest no-no, never, never, never use the N word, and I don't mean that N word.

I mean Nazi. You will read in all these anti-animal rights articles online and in discussion groups, “these animal control Nazis are doing such-and-such.” No. The moment you say that, you’re the crazy cat person. Don’t ever use that word. Always tell the truth, and you know what? “I don’t know” is the truth, if that is the truthful response to the question. Don’t bluff, don’t guess, don’t estimate. If you want to turn it into a positive, say “I don’t know that right now but I’ll get back to you with the answer.” But, always tell the truth.

CFA Annual Delegates Meeting

June 30, 2017



CFA Legislation

There is strength in numbers. Building coalitions with other local groups and organization may increase the pressure you can bring to an issue. Make contact with groups who may share our views – dog fanciers, bird fanciers, etc.

Think outside the box for local groups who may have similar positions on the issue. Any group working with animals such as farmers, ranchers, retail pet stores, hunters and fishing enthusiasts may be willing to stand up.

Politics makes strange bedfellows. Don't ignore groups who may lean "animal rights" on some issues but join with us on others. Feral cat caretakers, rescue groups and others may join us on individual issues. Don't take friends for granted either. Never make enemies of legislators. If they disagree with us today we may need them as friends tomorrow on a different bill.

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Eigenhauser: There is strength in numbers. Right now, one thing you can do is find the kindred spirits in your community and start reaching out. Is there a dog club in your neighborhood that you can work with? Are there fancy rabbit breeders? Fancy rat breeders? Bird people? It doesn't matter. If there are groups that you think you could be kindred spirits, build alliances early. Once things start going down, once you know the issue that's being presented, then you can start building special coalitions just for that particular issue. Think outside the box. You may have some animal rights group down the street that hates breeders. They wouldn't spit on you if you were on fire, but when they have a cat limit law of 2 and they have to shut down their rescue, suddenly they are on your side. So, keep in mind that politics makes strange bedfellows and when you build coalitions, reach out to groups that you may not think of. For example, if there is a cat limit of 2 in a particular community, how are the farmers with community cats going to deal with that? So, again, farmers can be allies; hunters, sportsmen, fishermen. There are all kinds of groups that you can reach out to. Even the great Satan of the animal world – the Humane Society of the United States (HSUS) – takes the same position as us on some issues. On those issues, we are on the same side. They are big fans of trap, neuter, return. We're big fans of trap, neuter, return. It doesn't make it an evil thing just because they like it, so don't burn any bridges when you are building your coalition. If somebody disagrees with you 99% of the time and you happen to have that 1% in front of you today, they are now your friend, so make sure you reach out.



CFA Legislation

Go public and recruit the masses. Elected officials are often influenced by the numbers of people or business in their constituency impacted by legislation. A massive response from the public could have an effect on a legislator's vote. When appropriate you should use the media to support your grass roots efforts.

Write letters to the editor of your local news. Call your newspaper and ask who you should speak with about op-eds.

Do press releases to try for free media coverage.

Paid ads may be placed in local media when appropriate.

Use social media to get out your message. Facebook, Twitter, YouTube and other sites offer opportunities to get your message out.

Don't forget the personal touch. Use your own contacts to reach out to friends, relatives, neighbors, and even kitten buyers who may be supportive of our position.

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Eigenhauser: If there's time – and often there isn't at the local level, but if there's time, reach out to the public. If one voter saying no scares an elected official, think how 10 voters or 20 voters or 50 voters saying no are going to make them feel. So, reach out to the local newspapers. If there's a community social media group, reach out there. Reach out to your kitten buyers. Reach out to pet shops. If there's time, you could put an ad in the local paper. That's one of the things we have used Sy Howard money for in the past, is putting ads in the paper to reach out to the community at large to garner support.



CFA Legislation



Develop personal relationships with your elected representatives and staff before trouble starts.

Dress appropriately.

Follow up after meetings or other contacts.

Keep your promises.

Say "please" and "thank you." A little courtesy may go a long way.

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Eigenhauser: Just kind of a basket of odds and ends at the end, it's helpful if your legislator knows who you are before trouble brews. Too many times, they say, "I've been in office for 5 years and this is the first time I've seen your face." So, develop a relationship. Summer is a particularly good time to do it because many legislators have social events during the summer – their annual 'get to meet your city council' picnic or whatever. Get involved. Being involved and being known gives you a foot in the door. Always dress nice, follow up after making a contact. If you get a meeting with your legislator, don't forget to send him a little note thanking him for his time, or just at the very end just say thank you for your time. Please and thank you are some of the most powerful words you can use.



CFA Legislation

What you HEAR could be important!
Anti-breeding, pet limit laws or other legislation could come to your city, county or state.



BE PREPARED! CONTACT CFA NOW!

Become a Cat Fanciers' Association
Legislative Network Liaison

To volunteer, contact:
 George J. Eigenhauser Jr., CFA Legislative Coordinator
 260 East Main Street, Alliance, OH 44601
 (330) 680-4070 Fax: (330) 680-4633
 Or e-mail: <legislation@cfa.org>



legislation@cfa.org

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Eigenhauser: The most important thing you can do as our grass roots people is listening. We can't monitor 33,000 local jurisdictions in real time, so you need to be aware of what's going on. If you have a local paper that covers your city council and the county board of supervisor meetings, read through it from time to time and find out what's going on. Work with the other groups, like dog groups, the bird groups, whatever. Take turns monitoring what's going on at the city council, know what's going on, what we call "situational awareness." You need to know what's going on in your community so you know when you need to reach out for help.



CFA Legislation

Thanks to everyone who
worked so hard on
legislation this year.

Legislative Roundtable
 Saturday afternoon
 1:00 p.m. - 2:00 p.m.
 Ambassador Room, 2nd Floor
New faces are always welcome!



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Eigenhauser: For everyone who has worked with us for the last year and gotten involved in legislation, I want to say thank you. Once again we're having our Legislative Roundtable this Saturday afternoon – tomorrow – from 1 to 2 p.m. It's in the Ambassador Room on the 2nd floor. I've been very lonely some of the past few years. I would appreciate as many people coming and participating as possible. Thanks.

(47) CREDENTIALS COMMITTEE AND ELECTION RESULTS.

Credentials Committee Chair Eve Russell gave a report of club delegates that were not seated and ballots that were disqualified.

Hannon: If you can have a seat, we will have Eve come up and give us the results of the elections. Everyone please have a seat. We are ready to start with the results from the Credentials Committee. **Russell:** Good afternoon. Hilary is going to be speaking for me.

**Credentials Committee Meeting
Chicago, Illinois**

Thursday, June 27, 2017

1. *Meeting was called to order on Thursday June 29, 2017, by Eve Russell, Chairperson at 1:30 PM.*
2. *Secretary was appointed – Hilary Helmrich*
3. *Duties of Inspectors reviewed.*
4. *All members present signed the Oath of Inspectors of Elections.*
5. *Collected Delegate forms (being done by C.O. for Credentials Committee only).*
6. *The Committee reviewed the ballot and delegate form procedures.*

N Dodds and H Helmrich spent the afternoon on Tuesday June 27, 2017 reviewing the list of clubs published by CFA that had sent in ballots and delegate forms. These lists could not be reconciled with clubs at the end of the June 2016 annual meeting. Additional time was spent on Thursday morning before the meeting organizing the materials and determining the presentation to the committee. The 4 issues below were brought to the committee. Discussion was held by members present (Dodds, Russell, Helmrich, Petersen, Griffin, Smith, Archibald, Willingham, Auspitz, Dobbins) concerning the following issues:

1. ***Clubs listed as dropped but a delegate form was sent to CO:***

***Rex, Rattle, and Roll AB CC
Abyssinian Midwest Breeders
Xijing Cat Club***

Central office was notified to not seat these delegates until Central Office verifies whether the clubs have sent in missing items.

2. ***Clubs ending 6/16 = 606
CO = (6/1/16) = 591***

The discussion reconciled the total clubs.

3. Intl Division Clubs dropped, but ballots submitted.

Xijing CC

Asia Pacific ABC Fanciers

These ballots are for info only and should not be counted.

4. International Division Clubs were active clubs, and submitted ballots, but International clubs cannot vote if they have not had a show during the past show season. The following ballots were not accepted:

Hong Kong and Macao CC – Feb 2016

Nei Monggol Am SH Fanciers – no shows

Persian and Exotic CC – Sept 2014

Siam Blue Eyed CF – no shows yet. One licensed for Oct 2017.

A motion was made to reject these ballots. Carried.

CFA Clubs as of June 1, 2017 deadline: 629

CFA Clubs Dropped after June 1, 2017 Deadline: 33

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>STATUS AS OF JUNE 1, 2017</u> |
|--------------------|----------------------|------------------------------------|---|
| 799 | 1 | Cats Plain & Fancy | No Dues |
| 438 | 1 | Minuteman Feline Fanciers | No Dues, No Membership List |
| 1210 | 1 | Southern Rhode Island Cat Fanciers | No Dues, No Membership List |
| 1163 | 1 | Southern Tier Cat Fanciers | No Dues, No Membership List |
| 1129 | 4 | Ocicats Of North America | No Membership List |
| 1055 | 4 | Purrs & Paws Cat Fanciers | No Dues, No Membership List |
| 1501 | 5 | Minority Report Cat Club | No Dues, No Membership List |
| 1366 | 5 | Rex Rattle & Roll Allbreed Cat | No Dues, No Membership List |
| 540 | 5 | Torrey Pines Cat Club | No Dues, No Membership List |
| 496 | 6 | Abyssinian Midwest Breeders | No Membership List |
| 236 | 6 | Shorthair Cat Club of Milwaukee | No Dues, No Membership List |
| 563 | 7 | Atlanta Allbreed Cat Club | No Dues, No Membership List |
| 692 | 7 | Charlestown Catcallers | No Dues, No Membership List |
| 1434 | 7 | Fort Sumter Cat Club | No Dues, No Membership List |
| 1166 | 7 | Gala Allbreed Cat Club | No Dues, No Membership List |
| 994 | 7 | Music City Cat Fanciers | No Dues, No Membership List |
| 1418 | 7 | Shenandoah Valley Cat Fanciers | No Dues, No Membership List |
| 1597 | 9 | Armada Cats | No Dues |
| 1488 | 9 | Malta Cat Society | No Dues, No Membership List |
| 1581 | D | Emirates Feline Federation | No Membership List |
| 1579 | D | Jilin Cat Fanciers Club | No Membership List |
| 1547 | D | Shenyang Cat Lover Club | No Membership List |
| 1475 | D | Something Heart Cat Fanciers | No Membership List |

| | | | |
|------|---|--------------------------------------|-----------------------------|
| 1615 | D | Taipei Savour Feline Fancier | No Membership List |
| 1555 | D | Tianjin Cat Fanciers Club | No Membership List |
| 1609 | D | Xijing Cat Club | No Membership List |
| 1626 | D | Asia Pacific All Breed Cat Fan | No Dues |
| 1602 | D | Dalian International Cat Fanciers | No Dues, No Membership List |
| 1608 | D | Indonesia Royal Feline | No Dues, No Membership List |
| 1524 | D | Milkyway Cat Fanciers | No Dues, No Membership List |
| 1499 | D | Siam Cat Fanciers' Club | No Dues, No Membership List |
| 1190 | D | Singapore Cat Club | No Dues, No Membership List |
| 1623 | D | Soochow Riverside Cat Fancier's Club | No Dues, No Membership List |

Helmrich: Hi. The Credentials Committee met yesterday afternoon. We had several issues to resolve, since we were trying to reconcile numbers of clubs, numbers of delegate ballots, numbers of Japanese regional ballots received eligible for counting, etc., so the committee met yesterday and resolved most of those issues. At the deadline of June 1, there were 629 member clubs in good standing. There were 33 clubs that were dropped, either for non-payment of dues or from lack of a membership list, and those clubs in order to be reinstated you have to call Central Office and figure out what the process is. The minutes that are published will list all of those clubs who have an issue.

CFA Clubs Dissolved: 3

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|-------------|---------------|----------------------------------|-------------------|
| 0743 | 1 | Diamond State Cat Club | February 19, 2017 |
| 1584 | D | Hong Kong International Cat Club | April 29, 2017 |
| 1273 | 2 | Selkirk Rex Breed Club | February 1, 2017 |

Helmrich: There were three clubs dissolved during the course of the year since our last annual meeting.

Requirements outlined in Article III, Section 5, of the Cat Fanciers' Association, Inc. Constitution.

Total Clubs: 593

Helmrich: The remaining clubs in good standing were 593. Clubs with delegates registered at the meeting – 365.

Delegate forms:

| | |
|--|----------------------------------|
| <i>Delegate forms mailed</i> | <i>March 6, 2017</i> |
| <i>Delegate form reminder mailed</i> | <i>April 12, 2017</i> |
| <i>Received Delegates on CFA Website</i> | <i>Updated twice a week</i> |
| <i>Deadline</i> | <i>Postmarked by May 1, 2017</i> |
| <i>Delegate forms received by deadline</i> | <i>389</i> |
| <i>Postmarked after deadline</i> | <i>5</i> |

Delegate Forms postmarked after deadline of May 1, 2017:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>SUBMITTED</u> |
|--------------------|----------------------|-----------------------------|---------------------------------|
| 1625 | D | Angel Fairy Sphynx Club | Emailed May 6, 2017 at 12:20 AM |
| 0060 | 2 | Columbia River Cat Club | Faxed May 2, 2017 at 8:20 AM |
| 1629 | D | Siam Blue-Eyed Cat Fanciers | Emailed May 3, 2017 at 12:57 AM |
| 1549 | D | China Southern Cat Club | Emailed May 2, 2017 at 10:08 PM |
| 1367 | 9 | Cat Club Sherry | Emailed May 14, 2017 at 5:15 AM |

The committee agreed that all 5 delegate forms are late and therefore not eligible to be seated at this meeting.

Ballots for CFA Directors at Large:

| | |
|--|---------------------------------|
| <i>Ballots mailed</i> | <i>March 31, 2017</i> |
| <i>Ballot reminders mailed</i> | <i>May 10, 2017</i> |
| <i>Ballots received (CFA Website)</i> | <i>Updated Twice a Week</i> |
| <i>Deadline (Regions 1-9, D - Other)</i> | <i>Received by June 1, 2017</i> |
| <i>Ballots received by deadline</i> | <i>424</i> |

Inventory reconciliation showed that the ballot for Koto Neko Club (Japan) was not in the inventory to be opened for CFA Directors at Large although the club did vote in the Japan Regional Election.

Remaining Ballots for Director at Large: 424

Ballots received by Central Office NOT in Ballot Envelope:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|--------------------|----------------------|--------------------------|-----------------------|
| 0944 | 1 | National Birman Fanciers | Received June 1, 2017 |
| 1600 | D | Tianjin Feiming Cat Club | Received May 11, 2017 |

National Birman – not accepted because it is a fax. Carried
Tianjin Feiming – see later note

Ballots received after June 1st deadline:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|--------------------|----------------------|-------------------------|------------------------|
| 1241 | 9 | 44 Gatti | Received June 19, 2017 |
| 0714 | D | Katnip Kat Klub | Received June 7, 2017 |
| 1445 | 9 | Cat Fanciers of Finland | Received June 7, 2017 |

44 Gatti CC: Received on June 19, 2017 (Mailed on May 11, 2017) – Motion to not accept the ballot. Carried.

Katnip Kat Klub: Received June 7, 2017 (sent June 6): Motion to not accept this ballot. Carried.

Cat Fanciers of Finland (received June 7, 2017): Received June 7 (no mailing date). Motion to not accept this ballot. Carried.

Ballot sent in yellow Delegate envelope:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|-------------|---------------|--------------------|-------------------------|
| 1526 | 4 | Steel City Kitties | Received April 28, 2017 |

The Club Secretary requested that the ballot (which was opened by Central Office) be destroyed because it was in the wrong envelope and opened by mistake. She also requested that the Committee open the green envelope containing the Delegate form so the club could be seated for the Annual meeting. A motion was made to table the ballot request. A motion was then made to seat the Delegate. Carried.

On Friday morning, the Club Secretary met with the Committee and requested that the ballot be counted.

A motion was made to untable the ballot. Carried. Motion was made to accept the ballot. Carried.

Ballot Opened In Error by Office Staff:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|-------------|---------------|-----------------------|----------------------|
| 1128 | D | Prime Gemini Cat Club | Received May 2, 2017 |

This ballot was opened in error by CO staff because it says Delegate form. Both Delegate form and ballot are in envelope and are postmarked 28Apr2017. Motion was made to accept both the Delegate and the ballot. Carried.

Ballot Opened In Error by Office Staff But Not Received in Designated Green Envelope:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|-------------|---------------|-------------------------------|-----------------------|
| 1316 | 8 | American Shorthair Club Japan | Received May 11, 2017 |
| 1617 | D | China Zhenai Club | Received May 16, 2017 |

ASH Club Japan was received in a timely manner. Motion made to accept this ballot. Carried.

China Zhenai Club received in timely manner. Motion made to accept this ballot. Carried.

Ballots opened by Central Office at Credentials meeting (they were in one big envelope):

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> | <u>MOTION TO ACCEPT</u> |
|-------------|---------------|--------------------------|-----------------------|-------------------------|
| 1568 | D | Felines Asia Exotic Club | Received May 22, 2017 | Carried. |
| 1543 | D | Pearl River Cat Club | Received May 22, 2017 | Carried. |
| 1538 | D | Passion Feline Fanciers | Received May 22, 2017 | Carried. |
| 1633 | D | Anshan Asia Cat Club | Received May 22, 2017 | Carried. |
| 1462 | D | China Phoenix Cat Club | Received May 25, 2017 | Carried. |

| | | | | |
|------|---|---------------------------------|-----------------------|----------|
| 1625 | D | Angel Fairy Sphynx | Received May 25, 2017 | Carried. |
| 1550 | D | Jiang Nan Cat Fanciers Club | Received May 25, 2017 | Carried. |
| 1549 | D | China Southern Cat Club | Received May 25, 2017 | Carried. |
| 1631 | D | China Dragon Town Cat Fanciers | Received May 25, 2017 | Carried. |
| 1639 | D | Mimi Got Swag Club | Received May 25, 2017 | Carried. |
| 1600 | D | Tianjin Feiming Cat Club | Received May 25, 2017 | Carried. |
| 1632 | D | China Yantze River Cat Fanciers | Received May 25, 2017 | Carried. |
| 1616 | D | L&L Cat Club | Received May 25, 2017 | Carried. |
| 1594 | D | Cornerpet Cat Fanciers Club | Received May 25, 2017 | Carried. |
| 1505 | 9 | Fukuoka Cat Fanciers | Received May 17, 2015 | Carried |

Ballots for Japan Special Election

| | |
|--------------------------------|----------------------------------|
| <i>Ballots mailed</i> | <i>April 26, 2017</i> |
| <i>Ballot reminders mailed</i> | <i>May 24, 2017</i> |
| <i>Deadline:</i> | <i>Received by June 19, 2017</i> |
| <i>Ballots received:</i> | <i>37</i> |

Japan Special Election Ballot Opened In Error by Office Staff:

| <u>CLUB</u> | <u>REGION</u> | <u>CLUB NAME</u> | <u>DATE</u> |
|--------------------|----------------------|-------------------------|-----------------------|
| 1338 | 8 | Ganba Kobe Cat Club | Received June 5, 2017 |

Ganba Kobe Cat Club Motion made to accept. Carried.

Ballots rejected: 3

Evergreen CC – no marking on ballot
Japan Dancing CC – no marking on ballot
Ganba Kobe CC – no ballot sent (International Show ballot in envelope)

Ballots counted: 35

Helmrich: We reviewed ballots for Director at Large and there were 424 clubs that we could verify were received before the June 1st deadline. After that, of course, we review those ballots on Friday and if they are not signed or have not enough votes or too many votes, they don't get counted when we do our ballot counting, but to begin with we had 424 clubs that were eligible to vote for Director at Large. We often have delegate envelopes that come in or, in this case, regional director of Japan envelopes that are not in the appropriate envelope specified that comes with your ballot, so the Committee goes over every one of those ballots, those envelopes, makes sure what's inside on Friday, we check to make sure that the ballot is eligible to be counted. We did some of that yesterday and some of that today. For the Japanese Special Election ballots, there were 37 ballots received, 2 ballots were not counted because there were discrepancies of some kind, so we counted 35 actual ballots.

Friday, June 30, 2017

The Committee reconvened at 7:00 a.m. on Friday, June 30, 2017.

Election Results for Region 8 Regional Director special election for the term June 2017-June 2018 were as follows:

Japan (8): (total 38 ballots)

Kayoko Koizumi – Kanagawa-Ken,, Japan 32*
Abstain 3

Ballots for Directors-at-Large

There were a total of 10 ballots that were discarded and not counted for the following reasons:

Ballots not counted

| | | |
|----------|---------------------------------|-------------------------------|
| Region 1 | Mt. Laurel CC | Duplicate ballot rejected |
| Region 1 | Salt City Cat Club | President did not sign ballot |
| Region 3 | Wild Blue Yonder Cat Fanciers | No club name on ballot |
| Region 4 | Midwest Persian Tabby Fanciers | Secretary did not sign |
| Region 4 | Just Cat-In Around Cat Fanciers | Secretary did not sign |
| Region 7 | Atlantic Himalayan Cat Club | Voted for 6 people |
| Region 7 | Cat Club of the Palm Beaches | Did not vote for anyone |
| Region 8 | Nekogatari Cat Club | Voted for three only |
| Region 8 | Ace Cat Fanciers | Voted for four only |
| ID | China Yantze Cat Fanciers | Did not vote for anyone |
| ID | China Dragontown Cat Fanciers | Did not vote for anyone |

Helmrich: When we opened the ballots for Director at Large today, 10 were immediately rejected because they didn't have signatures or they didn't have club names, or they didn't vote for anybody which was a little unusual, but so be it. So, the total ballots counted for Director at Large were 414.

Election Results were as follows:

Election Results were as follows:

CFA DIRECTORS AT LARGE: (414 votes tallied)

Election Results for CFA Director-at-Large for the term June 2017-June 2019 were as follows:

| | | |
|-----------------------------------|-------------------------------|-------------|
| <i>Carla Bizzell</i> | <i>Pensacola, FL</i> | <i>304*</i> |
| <i>George J. Eigenhauser, Jr.</i> | <i>Marysville, CA</i> | <i>282*</i> |
| <i>Carol Krzanowski</i> | <i>Manahawkin, NJ</i> | <i>269*</i> |
| <i>Richard Mastin</i> | <i>Penfield, NY</i> | <i>279*</i> |
| <i>Steve McCullough</i> | <i>Caldwell, KS</i> | <i>122</i> |
| <i>Darrell Newkirk</i> | <i>Las Vegas, NV</i> | <i>242</i> |
| <i>Sharon Rogers</i> | <i>Alta Loma, CA</i> | <i>123</i> |
| <i>Barbara Schreck</i> | <i>Ann Arbor, MI</i> | <i>105</i> |
| <i>Peter Vanwonterghem</i> | <i>Hechtel-Eksel, Belgium</i> | <i>246*</i> |
| <i>John Webster</i> | <i>Bakersfield, CA</i> | <i>98</i> |

Helmrich: Thank you all very much. **Hannon:** All those in favor of destroying the ballots. **Motion Carried.**

Hannon: Length of service awards for the various Credentials Committee members:

Credentials Committee Service Awards

5 years

Norman Auspitz
Cheryl Peck

10 years

Jill Archibald

15 years

Nancy Dodds

35 years

Hilary Helmrich

Hannon: I want to thank all of the members of the Credentials Committee, congratulate those with a length of service award, and particularly to thank our Chair, Eve Russell.

Hannon: While we are doing length of service awards, we have several board members who we want to recognize:

Board Member Service Awards

10 years

Roger Brown

15 years

Rachel Anger
Kathy Calhoun

Hannon: I want to congratulate the winners and I want to thank the outgoing board members – Annette Wilson, Roger Brown and Darrell Newkirk. Thank you very much for your years of service, and we hope to see you around in other capacities.

(48) IT REPORT:

Hannon: Next on the agenda is the report from the Credentials Committee and they are running behind. They should be ready around 11:30, so I am going to move ahead to the IT Report with Tim Schreck. While Tim is walking up, I am reminded that Joan Miller is with us today. Joan was very instrumental in the early days of the Winn Foundation and she is involved in the Legislative Committee, so be sure to stop by and say hi to Joan. [applause]

Schreck: I want to tell you that I will again try to make this as short as possible. Actually, we have one very big accomplishment this year in that we have a new entry clerk program that belongs to CFA and is available for use to everyone, every club, at no charge. As part of that, I would like to especially thank those people that worked very hard on that – Sheryl Zink and John Colilla. I would also like to thank all those entry clerks, especially that have used the program at the beginning when it was not quite as good as it is now. Their input was very useful in getting this to work properly. Also, you have heard that our registration turn-around is much better than it used to be. We have made several improvements in the programming that have allowed them to process things much quicker. We hope you are all appreciative of that. [applause] We will continue to try to make improvements in services wherever we can, and we do appreciate your input. So, if there are any things that concern you, please let us know. Thank you.

(49) **TREASURER'S REPORT:**

Hannon: Kathy Calhoun with the Treasurer's Report.

CFA Annual Delegates Meeting

June 30, 2017



Cat Fanciers Association Treasurer's Report

Calhoun: My presentation that I have written down started with “good afternoon” but I guess that doesn't work, so good morning again. I am very pleased to be here today to share the financial results from the 2016-2017 show season.

CFA Annual Delegates Meeting

June 30, 2017



Agenda

- The Bottom Line
- Profit/Loss 2011 - 2017
- Income Build
- Expense Management

Calhoun: Let's start with the agenda. We will discuss the bottom line, then review CFA's profit picture for the last 6 years. We'll follow that up with a discussion of our core business contribution, which is registration, and then that will be followed up with a discussion around expenses and the future.



The Bottom Line

\$547,302

Calhoun: The bottom line. Let's get right to it. CFA realized a profit of \$547,000 this past season. That is phenomenal. It begs the question, how did we do that? It's just amazing. Let's talk about it.



Net Profit/Loss 2011 - 2017

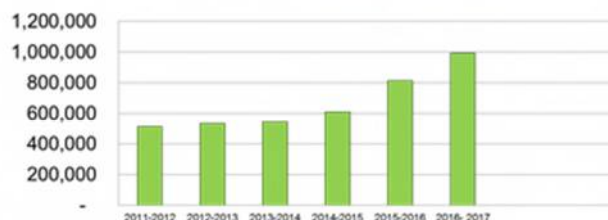


CFA realized a \$147,000 increase over last year!!

Calhoun: As you can see, the \$547,000 is a major milestone in CFA's history. In fact, to my knowledge, we have never had a profit that large. Over the past 6 years, you can see that we had a trend towards success and profit. This is great news. The last 2 years or the last 2 seasons have been remarkable.

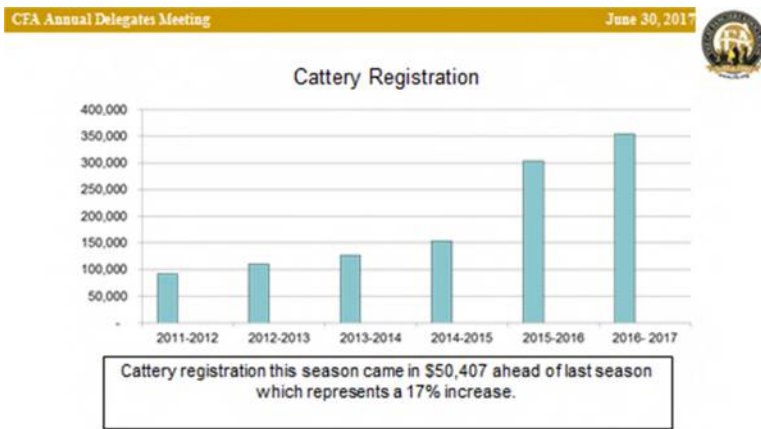


Registration – Individual & Litters



In the 2016/2017 season Income from registration increased 22% compared to the 2015/2016 season

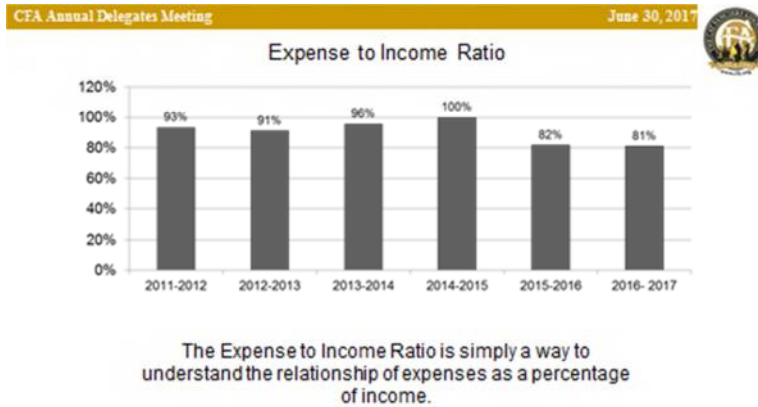
Calhoun: So, how did we do this? This was done by working toward our core business and success in what we are all about, which is registrations. Individual litters and litter registration came in over \$900,000 this year. This is a 22% increase, when compared to the 2015-2016 show season. As you can see, we have seen steady success over the last 6 years.



Calhoun: Now, let's take a look at cattery registration. Cattery registrations have increased as well over the last few years. Last season came in \$50,000 ahead of the prior season, which is a 17% increase.



Calhoun: On the flip side, in order to take advantage of the increases we have seen in registrations, we have to manage expenses. Expenses did increase \$316,000 compared to the prior year. That sounds like a huge increase, but you have to spend money to make money. So, let's look at this a different way.



Calhoun: The expense to income ratio. This helps us to level set how much money we are sending, compared to how much income we made. So, as you can see if you look back to the past 6 years, you can see we have been at a percentage level that has been in the 90's. In 2014-2015, we were about even with the amount of income and expenses, but take a look at 2015-2016 and 2016-2017. The ratio of income to expenses was 82% in 2015-2016, and 81% in 2016-2017. So, we are spending less and making more money. That's great.

CFA Annual Delegates Meeting June 30, 2017

| CFA Events | | |
|---|---|--|
| Annual Meeting 2016 <ul style="list-style-type: none"> • Revenue \$ 72,386 • Expense \$131,709 • Net loss \$ 59,323 | CFA International <ul style="list-style-type: none"> • Revenue \$145,060 • Expense \$123,901 • Net profit \$ 21,159 | World Cat Congress <ul style="list-style-type: none"> • Revenue \$ 49,259 • Expense \$ 80,288 • Net loss \$ 31,029 |

Calhoun: Now let's take a look at our CFA events – the other things that we have focused on in the past year. The annual meeting in 2016 cost us almost \$60,000. I think a different way of looking at this, and the way I'll look at this in future presentations is, that's not really a loss. It's the cost to put on the annual. We have revenue and expenses, and our expenses exceed our revenue, but it's not intended to be an income-producing event. The CFA International is. At the CFA International Show, we made \$21,000. Great news. The third event we want to talk about today is the World Cat Congress. The World Cat Congress, as Mark mentioned earlier, is an event that we host in rotation every 9 years. We participate in the Congress with other major registries, and this past year was our year to host the event. This is another event that is not intended to make money. The cost of putting on the event, when you look at what we brought in the way of sponsorships and the activities of the related show cost us \$31,000. It was money well spent.



2018/2019 And Beyond

Conservative Spending

"Hold the Pennies Prisoner"
a quote from Indra Nooyi - Chief Executive Officer of PepsiCo

Cultivate Sponsorship

Invest in the Future

Calhoun: Let's talk about 2018-2019 and beyond. One of the things we want to continue to do is to conservatively spend. Every month, we do a review of the financials for the prior month to make sure that things are in order and they are going in the right direction. I want to take a quote from Indra Nooyi, who is the chief executive officer of PepsiCo, "we will hold the pennies prisoner." We watch the dollars and expenses prudently. We want to continue to cultivate sponsorship and we will be investing in the future, both in infrastructure and the way we manage our money. As Mark also spoke about earlier, we have invested in an investment account so that we will make more money than we have been in the past through the bank accounts that we have invested our money in, so we are really looking forward to increasing our profits through this Wells Fargo investment.



Thank You

- Past CFA Treasurer
 - Barb Schreck
- Finance Committee
 - Teresa Barry
 - Carla Bizzell
 - Mark Hannon
 - Rich Mastin
 - Teresa Sweeney
- Central Office Staff
 - Verna Dobbins
 - Stacy Malone

Calhoun: The last thing I would like to do in this presentation is to thank the folks that made it happen. I can't say enough about the condition of the financials when I took over, and that was very much the responsibility of Barb Schreck and the good job she did in her role the year before. Thank you Barb! I also want to thank the Budget Committee and the folks I work with through that; that would be Teresa Barry, Carla Bizzell, Mark Hannon, Rich Mastin – you haven't been through a financial review until you go through it with Rich, just saying – and Teresa Sweeney. I also want to thank Verna and I want to thank Stacy Malone. She works in the Central Office and I work very closely with her. I really want to thank this team. It's a fantastic team, but most of all I want to thank you, because every penny comes from you. Thank you.

Calhoun: Now we have a couple housekeeping things. We have the financials from last season. They are broken out in a quarterly report. They were at registration. We didn't get a lot

of the reports handed out, so if folks would like to take a hard copy of the financials with them, you can see me. They are here at the podium. Also, we will be emailing those financials to the delegates and to the club secretaries, so if you don't get a copy, your club will get a copy and you as a delegate will get a copy via email. Also, here is my plug on Yearbooks. You may have noticed that we did a clearance sale on Yearbooks from some of the past years, so folks who ordered books through their regional directors, or if they went directly to me, those books will be in the room after lunch. So, you can pay your \$10 and get your book. We do not intend to take these books back. Also, the 2017 Yearbook which is not on sale – it's \$45 – we've got extra copies of that Yearbook here that have not been presold, so if you are interested in that Yearbook and you want to save shipping and handling and take it with you, we can make that happen. Thank you everybody.

Hannon: Thank you Kathy. Allene, do we have a clue as to what is going on with Credentials? Alright, we're going to break for lunch and we'll meet back here at 1:00.

(50) CFA INTERNATIONAL SHOW:

Hannon: Next on the agenda is the CFA International Cat Show. We have Pam Moser. **Moser:** The west coast is very excited to host the Royal Canin CFA International Cat show in Portland, Oregon, November the 18th and 19th. We are really excited on the west coast, and also I would like to thank Royal Canin for sponsoring the show. Give them a big hand. [applause] We hope that everyone from the U.S. and around the world comes to support the show. It's one show, 16 rings, 8 judges doing Kittens and Household Pets, and 8 judges doing Championship, Premiership and Veterans. The format is 4 Allbreed/4 Specialty for Kittens. For Championship and Premiership it's 6 Allbreed/2 Specialty. Top 20 in all rings except for the Veterans. We already have 26 vendors. We have a little bit of a different variety of vendors this year, so we hope you come. Some of them are:

- We have two cat mystery writers.
- We have a distillery. You can always drink up. Not doing well? Just go get a drink!
- We have Chris Christiansen, a vendor that sells Chris Christiansen combs and shampoo, and those kinds of products. We will have rep from them attending the show, so that should be really good. You can come and get those good combs. Also, they will have the Greyhound combs.
- We have something that hasn't been done before. We have entertainment. We have YouTube sensation MoShow, the cat rapper, who will be performing three shows at the event. So, you can go on YouTube and take a look at him. I think it will be really fun.
- Last but not least, I have buttons I'm selling right back there. Please come and see me if you haven't gotten one yet. Thanks.

Hannon: Is Eddie [Goatseay] here? Come on up. The first thing we have to do is break a tie for the first alternate. There was a tie between Don Williams and Sharon Powell. Eddie is going to help us pull names out of a hat to see who is going to be the actual first alternate. The other, of course, will become second alternate, should something happen to one or more of our judges. **Moser:** The first alternate is Don Williams.

- **First Alternate:** Don Williams

Moser: I'll alternate. The first will be Kittens and Household Pets, and then Championship/Premiership:

- **Kittens/HHP:** Gonano, Newkirk, Schleissner, Sweeney, Koizumi, Moser, Adkison, Bassett
- **Championship/Premiership/Veterans:** Nye, Anger, Wilson, Bizzell, Morgan, Roy, Harding, Mare

Hannon: What I'm going to do for the top three judges for Best in Show, we're going to pull a name from the kitten judges, we'll pull a name from the adult judges, and then we'll put

them together and pull a third judge from the combined. That way we don't have three judges that have judged the same thing throughout the weekend.

- **Best of the Best:** Koizumi, Roy, Bizzell

Hannon: Thank you to Eddie and to Pam Moser.

Secretary's Note: The ring format assignments were subsequently selected by the show committee. The ring format assignments are as follows:

Kittens/HHP – 4/4

Bassett AB
Gonano SP
Newkirk AB
Moser SP
Koizumi AB
Adkison AB
Schleissner SP
Sweeney SP

CH/PR/Veterans – 6/2

Nye AB
Morgan AB
Anger AB
Wilson SP
Bizzell AB
Roy AB
Harding AB
Mare SP

(51) JUDGING PROGRAM.

Hannon: Next we have the Judging Program with Annette Wilson.

Wilson: Good afternoon. Mr. President, CFA Board Members, Fellow Delegates and Guests. I hope you are all enjoying this beautiful venue, as well as everything the city of Chicago has to offer. Within a few short blocks you can see the wonders of world class museums, enjoy a boat ride on Lake Michigan, eat Garrett's popcorn and deep dish pizza, ride on a Ferris wheel with an incredible view, shop the Miracle Mile or view your reflection in the "bean" in Millennium Park.

So now, let's reflect on the past year, we have several to remember and many to celebrate:

Judges that have retired since last June's report are:

- Ed Davis, Allbreed Judge, retiring after 20 years in the judging program.

And,

- Jimmy Thompson, Allbreed Judge who is retiring effective July 4, after 40 years of judging. There is a fantastic retrospective of Jimmy's career in your delegate book. I hope you all take a chance to look at it.

Both Ed and Jimmy will be missed in the ring, but I suspect to see Jimmy at some shows.

The untimely and sad passing of Allbreed Judge Wayne Trevathan was a blow to all of us. Wayne's contributions to the cat fancy in general, and to CFA and the judging program specifically, leaves a void that is impossible to fill. The circle of life in the cat fancy moves on. Many of the judges whose names I will be announcing next were fortunate to have Wayne as a mentor, friend and training judge!

I'll ask that each judge stand when their name is announced and remain standing. Please stand on one leg – either your left leg or your right leg, you can choose. We talk about balance when we are talking about our cat standards, so I thought we should practice.

Many judges have moved through several advancements during the year; I will announce the most current status, as of yesterday's board meeting. Please hold your applause until each group is announced and then join me in congratulating these judges on their acceptance and advancements:

Our first specialty trainees are:

- Mie Takahashi, Region 8, longhair trainee
- Frank Dueker, Region 9, shorthair trainee
- Bethany Colilla, Region 4, longhair trainee
- Emiko Misugi, Region 8, longhair trainee

Our second specialty trainees include:

- Wendy Heidt, Region 2, shorthair trainee
- Mihoko Yabumoto, Region 8, shorthair trainee
- Amanda Cheng, International Division, shorthair trainee

Advanced to Apprentice, in their first specialty:

- Teo Vargas, Region 9, longhair apprentice

Advanced to Apprentice, in their second specialty:

- Nicholas Pun, International Division, longhair apprentice
- Toshi Tsuchiya, Region 8, longhair apprentice

Advanced to Approval Pending Specialty:

- Kit Fung, International Division, APP LH (second specialty)
- Danny Tai, International Division, APP SH (second specialty)
- Jennifer Redding, Region 5, APP SH (first specialty)

Advanced to Approval Pending Allbreed:

- John Adelhoch, Region 1, approval pending Allbreed
- Marilee Griswold, Region 7, approval pending Allbreed
- Suki Lee, International Division, approval pending Allbreed

And, introducing our newest approved Allbreed Judges:

- Koji Kanise, Region 8
- John Hiemstra, Region 4
- Neil Quigley, Region 2
- Doreann Nasin, Region 1

Please join me in congratulating these members of the Judging Program on their advancements! I'll now ask all of our judges to stand as we thank them for being gentle with our cats, for knowing the standards and for representing CFA so well. OK judges, sit down.

To all of you – CFA clubs and exhibitors – thank you again for giving us opportunities to handle beautiful cats at shows all over the world! I would like to give my personal thanks to the Judging Program Committee members who volunteer their time and expertise (Pat Jacobberger, Rachel Anger, Melanie Morgan, Jan Stevens, Beth Holly, Becky Orlando, Larry Adkison and Tracy Petty) as well as Linda Scharver who assists the committee in Central Office.

Now, I'm pleased to introduce Ellyn Honey, President of the Judges Association, to announce and present the JA Spotlight Award. Thank you.

Honey: Good afternoon everyone. Last year I was in a motorized chair, so I'm glad to be able to stand on both feet this year. Talk about balance. This year's Judges' Association Spotlight Award goes to a very special person who we last this past January. When we try to define greatness, we think of many words to describe this – leadership, kindness and willingness are just a few. This man was an icon in CFA. He was a man who gave much. He was a regional director in Region 7, which allowed him to not only lead that region for a number of years, but also allowed him to serve on the board of directors, as well. He taught many of us when we were going through the judges' training program and was an integral part of the JPC, as well, for a number of years under different chairs. His first cattery name was Philbo, where he bred Siamese; then Trebar breeding Burmese and Persians with his then-partner, Stan Barnaby; and most recently Bondi, which was his cattery name when he worked to help the European Burmese gain admission to championship in CFA. But, more than all of this, on a personal level, I choose to remember the gentleman, an allbreed judge who was totally professional in the ring, who had the most gentle hands and the eyes that were amazing. This man had the elusive "eye" we all talk about needed to be a judge of his stature. I choose to remember the man who was one of the very best training judges in CFA – a true teacher who gave 125% to every one of his students, no matter what their level. Our saying was that if you didn't get him for longhairs, you haven't been trained on that side. I choose to remember the man away from the ring who had a wicked sense of humor so different from his ring persona. I choose to remember the man who taught me about the best wines, particularly from Australia, and was a gourmet cook. I choose to remember the man who was a talented stained glass artist and the man who worked with Frabel to designed the national awards for a number of years – yes, he did help to design those awards. He was also an accomplished concert pianist. I choose to remember this man who was caring and felt things deeply but never let it show in public. I choose to remember the man who had finally found his soul mate, only to lose him a very short time after they were together. For all of those reasons and more, I am very proud and honored on behalf of the Judges' Association to present the Spotlight Award to Wayne Trevathan. [applause]

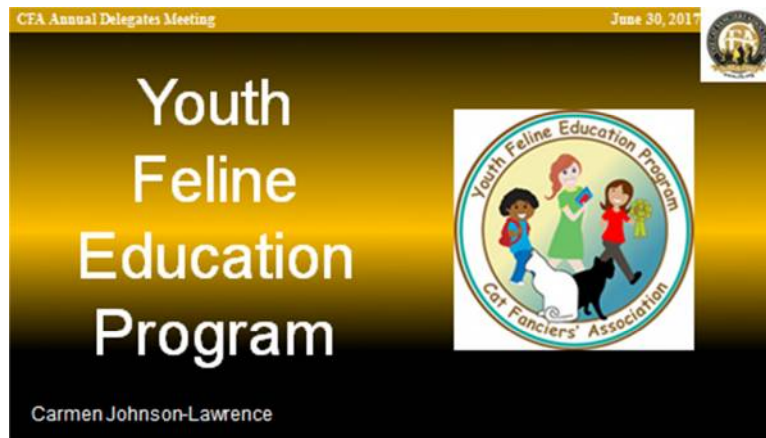
Honey: Wayne's family and friends have requested that we donate to the Museum the Judges' Association award. This is what we would have given him if he had been here with us. I don't know about you, but he is sitting right here on my shoulder. So, this will go to the CFA Museum. Thank you all very much. Isn't that a great picture of Wayne?

Hannon: Thank you to Annette and to Ellyn. That certainly was difficult and we appreciate all that you did to get through that.

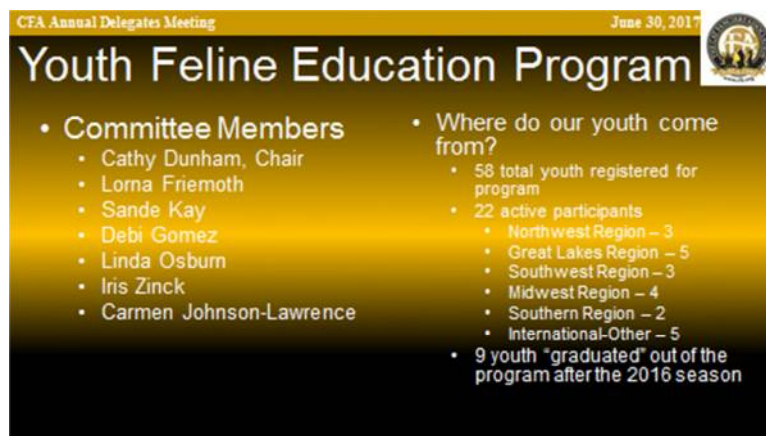


(52) **YOUTH FELINE EDUCATION PROGRAM.**

Hannon: Next on the agenda is the Youth Feline Education Program. I'm going to ask Carmen to come up and make the presentation on behalf of the Program.



Johnson-Lawrence: Bear with me, this is my first time doing this. Good afternoon. My name is Carmen Johnson-Lawrence. I am from the Great Lakes Region.



Johnson-Lawrence: Our committee, the Youth Feline Education Program, is made up of various YFEP family members and other interested members of the fancy.



Johnson-Lawrence: Our breakdown for the youth membership this year, one of our goals for the current season is to reach out to those members who have been inactive, to find out why they have been inactive and to find out if they actually intend to continue with the Program. In addition, we intend to recruit new members. The Program gained a new member last weekend at the Great Lakes Regional when one of the siblings saw the rosette that his older brother got and said, “hmm, this is pretty cool, I want one too.” So, hopefully next year I will be able to provide you more realistic numbers of our Program.



Johnson-Lawrence: Speaking of those brothers in the Great Lakes Region, we have a few sibling sets in the Program. I want to talk about family. When we became a part of CFA, our family grew. I consider each one of you here a large part of my extended family, and as parents, grandparents, aunts and uncles, we try to share what we love in hopes that others will join us, too. Our youth are at such an impressionable age. Now is the time to share with them and welcome them into our extended family. The fancy knows no age. Last year's winner, Payton Gomez who is pictured here, is the third generation to participate in the fancy. Because her mother and her grandmother shared their love and interest with her, they brought her to shows and they kept her involved. Two weeks ago, she received the prestigious Southwest Region's Spotlight Award. Not only is she the first youth in the Southwest Region to receive such a prestigious award, I'm pretty sure she is the first youth in all of CFA. [applause] That's all because someone shared with her, believed in her, respected her, and they keep her involved.

CFA Annual Delegates Meeting June 30, 2017

Youth Feline Education Program

- YFEP – YOUTH CLERKING PROGRAM
 - Requirements
 - Level 1 – Shadow Clerk
 - Level 2 – Assistant Ring Clerk
 - Trainee
 - Level 3 – Assistant Ring Clerk
 - Level 4 – Chief Ring Clerk



Johnson-Lawrence: I know some of my friends – my son Edward included – who have been in the show halls since they were in playpens and strollers. Over the years, each of these people have grown and developed, taken on new responsibilities, and they are still here. One of those even has grown and earned Clerk of the Year a couple of weeks ago in their region. Now is the time to bring our youth in. YFEP has been working with two other committees, and I am elated to share two new programs with you that will help our youth to continue to grow and develop, and hopefully keep them here for a very long time, to become our future clerks, our future judges, board members, and maybe even CFA President. The Youth Clerking Program is a rather in-depth program with a number of requirements and a solid time commitment. The requirements are that the youth be active in the Youth Feline Education Program for two years, they are at least 10 years of age or in 5th grade, whichever is older, they have actively shown a cat for an entire season – and we will be expanding on that a little further, stewarded at least 6 assignments and they do have parental consent. Each of these requirements will show the commitment on the part of the youth, along with parental understanding, that rings aren't necessarily done when the parent might be ready to go home. There are four levels to the program. The first level is the shadow, which is a time for the youth to watch and learn, and to make that decision if clerking is correct for them. Level two is the assistant ring clerk trainee. It is an open-ended level where the youth will start training on various ring activities. Based on the skill of the youth, this could last 6 assignments or it could last longer. Level 3 is the assistant ring clerk. At this level, the youth, under supervision of a chief ring clerk, should be able to successfully run a ring on their own. Responsibilities will be based on the entry count but left to the discretion of the chief ring clerk. The final level – Level 4 – is the chief ring clerk. At this level, the youth would interview with the Clerking Program Chair or the YFEP Chair or their regional coordinator. If the interview is positive, when the youth turns 15 they would have completed all of the requirements and would then be able to attend a clerking school. They could then take the licensing exam and would graduate out of the YFEP Youth Clerking Program and move directly into the CFA Clerking Program.



Johnson-Lawrence: Our second program is the Junior Ambassador Program. Right alongside the CFA Ambassador Program, our youth may now participate and earn their points. The requirements for participating in this Program are exhibiting a cat, loving cats and their welfare, enjoy meeting and working with a variety of people, presenting a strong work ethic, maintain a strong academic presence at their school. We will require that anyone participating in the Junior Ambassador Program maintains a B average or higher. CFA activities should not be interfering with the school extracurricular activities or their academic studies. Expectations for this program will be welcoming visitors to show halls, recruiting other youth to the Youth Feline Education Program, mentoring new YFEP members, knowledge of the CFA breeds, answering general CFA-related questions. They may also give breed presentations in the show hall, in their school, 4-H, Girl Scouts, Boy Scouts, assist and support the show hall staff, breed and information booths, exhibiting a cat, and creating and developing innovative ideas for show hall community outreach and recruitment. As I said, many of our youth already participate in a number of these activities. We have many other ideas that we are working on to introduce and revise in the next year or so, but as you can tell we have had a really exciting year creating these new opportunities for our youth, and we look forward to this season and seeing all that our youth have to offer.



Johnson-Lawrence: At this time, I would like to recognize our national level winners.

[A video was shown with all of the winners, with background music being “Hall of Fame” by The Script featuring Will.I.Am]

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CUBS WINNERS



Abigail Vaughan
Southern Region
1st Place Nationally



Sophia Barnard-DeCann
Great Lakes Region
2nd Place Nationally

CFA Internal Use Only 1

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LIONS WINNERS



Edward Goatsey
Great Lakes Region
1st Place Nationally



Payton Gomez
Southwest Region
2nd Place Nationally



Alex Akers
Great Lakes Region
3rd Place Nationally

CFA Internal Use Only 2

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CATS WINNERS



Rebecca Gibson
Great Lakes Region
1st Place Nationally



Abbey Berry (Bendixen)
Northwest Region
2nd Place Nationally



Connor Wright
Southwest Region
3rd Place Nationally

CFA Internal Use Only 3



Johnson-Lawrence: The Youth Feline Education Program thanks all of you for your support over this last season, and we congratulate our winners. At this time, I will pass the podium back to President Mark Hannon for our Overall Winner award.

Hannon: Thank you Carmen. The Youth Feline Education Program was designed to let the youth of CFA determine their own path through various activities, in the hopes that they will find themselves in the hobby we all love, and in life in general. To add incentive, the Program awards the kids at the regional and national level for these accomplishments. Points are assigned to the activities and accumulated during the show season. The points are tabulated at year end. Regional and national/divisional awards are presented at the regional banquets. The overall national winner is presented here at the annual delegate meeting. This year's overall winner has been visible in Regions 1, 4 and 7 all season, shooting for a national win in Premiership. When they realized that was out of sight, the goals were revised and their cat earned a top 10 regional placement. In addition to being out many weekends, they also took time to make toys for exhibitors and spectators, and even special toys for judges at their club's show – all while promoting the Youth Feline Education Program and recruiting new members. In February, they gave a presentation at the 4-H county level on the Persian and Exotic breeds. This presentation was then selected for the district level. You may have even seen him training as a clerk this past season. Please join the Program in congratulating the future of CFA. Our overall winner is a member of the Genesee Cat Fanciers Club from Rochester, New York, and the Great Lakes Region. It is with great pleasure that we congratulate Edward Goatseay on this year's overall Youth Feline Education Program winner! [applause]



Hannon: Congratulations Eddie!

(53) **STATISTICAL PRESENTATION:**

Hannon: Next on the agenda we have Dick Kallmeyer, who is a statistical whiz for CFA. He's got some statistics to share with us.

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CFA by the Numbers



Dick Kallmeyer
CFA Vice-President




Kallmeyer: Good afternoon. I have a lot of numbers I put together during the major snow storm we had in Phoenix last winter. During that 3 minutes [laughter] I put together a lot of things about cats in the world. We're going to talk about it from the club side, entries which fund our clubs; and then the exhibitor side, the cats present. Then we will talk about the registrations.

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Agenda

- Cat Demographics
- Exhibition
- Registrations



Kallmeyer: If we look at the world, the last year I could really find good numbers on global pet populations – obviously there are dog people and there are cat people. There are more cats in the world, but it varies certainly throughout different countries.



2015 Global Pet Populations

| Country | No. pet dogs (millions) | Country | No. pet cats (millions) |
|---------------|-------------------------|---------------|-------------------------|
| United States | 55.3 | United States | 80.6 |
| Brazil | 35.7 | China | 58.1 |
| China | 27.4 | Russia | 18 |
| Russia | 12.5 | Brazil | 12.5 |
| Japan | 12.0 | France | 11.4 |
| Philippines | 11.6 | UK | 8.5 |
| India | 10.2 | Germany | 8.2 |
| Argentina | 9.2 | Italy | 7.5 |
| UK | 8.5 | Japan | 7.3 |
| France | 7.4 | Turkey | 3.1 |

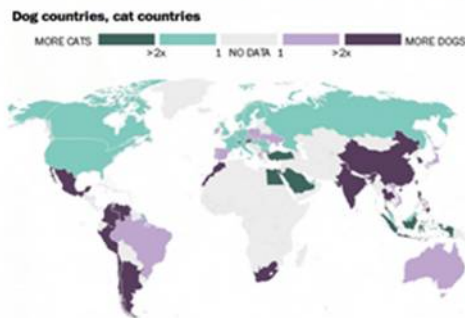
83.5M (2016)
60.2M Households

97.7M (2016)
47.1M Households

Kallmeyer: If you look on this slide, the major country is US cat ownership. Last year it was actually up to 94 million. The bad news is that CFA and the US cat associations are probably less than 1% of that. Grumpy Cat probably has a better name recognition than CFA or our competitors. China is up there, Russia. In fact, in all the countries we have a CFA presence except Turkey. We register cats there but we haven't got a club up and going as of yet.



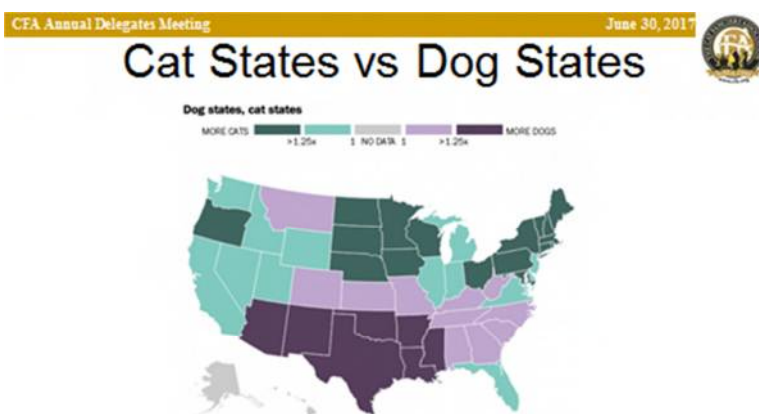
Cat vs. Dog Ownership



Kallmeyer: In the dog world, if you look there you will see India. We'll talk about what our future might be in India, but it's very significant. What we're starting to see is that cats are becoming more and more accepted. One reason is, you can fit more cats in your house than let's say a Saint Bernard or whatever. If we look at the cats in the world, this is cats versus dog ownership. Green = cats, purple = dog. There are a lot of trends there. If you look at Europe, Europe is very much a cat area, but it depends on the area. The southern countries – Spain, Portugal – are dog people but then you get into Switzerland and Germany where the ratio is 3/1 in favor of cats. The United States is a cat country. The United States actually has more cats than dogs, but there's more dog households than cat households. If we look towards the Middle East, some regions are definitely cat oriented in Africa. We find that in Muslim countries, cats are more prevalent. Part of that goes back to Mohammed, who was a cat person. He said, cats are the quintessential pet. So, it's significant in those areas. On interesting thing that you see in the Muslim countries is that they tend to like the longhairs. They are after Maine Coons, they are after Persians. You see India is a dog country. Everybody was excited – "oh, we're in India, it's going to look like China." Well, we've got a ways to go. In India, actually dogs outnumber cats

10/1. The major ethnic community, the Hindus – there's about 900 million or about 80% of the country – they like dogs. Their culture is more evolved around the collective family. Cats are too independent. Dogs were the sidekick of one of the gods. What's promising in India is the Muslim community. In fact, I think they expect within 5 years the Muslim community in India will be the largest in the world. Right now we're in Indonesia, which is the largest Muslim community and fourth largest country in the world, and we registered about what we did in Region 5. It's significant that they are growing 30% a year. So, you know, maybe we do have an opportunity in India, but it's certainly not there now. Speaking about the Muslim community, it goes way back to respect the cats. They protect the grain, they protect the books from the rats. During this same period in Europe in the 13th century, some of the religious leaders were actually calling that cats be killed and eaten, so it has really changed. We see changes in culture of countries. In South Korea, you find that the adults are scared of cats. They are very unlucky, but the younger people are really taking to them. So, it's kind of encouraging to see the transition. One of the countries that we're starting to be more successful with is Thailand, where it's a dog country but the younger people are moving into high rise buildings and dogs take a lot of time. We're seeing cats become more interested. Some of our sponsors, you see the transition. Like, a cat show we have in Thailand from Patty – there's no way I can pronounce her Thai name, it's probably 63 syllables [Secretary's Note: Pattinee Tangkawattanakul] – but she put on a show and Royal Canin was the sponsor. It's in a shopping center. The show hall was probably the size of the International Show. Royal Canin gave free spay and neuter to anybody who walked in for the cats. You look in the back room and 100 cats are laying on their back recovering. They give free Frontline shots. If you bring your pet in, they give free Frontline shots. They adopted about 1,000 cats. If you adopt a cat, they will give you 6 months' free food. Phenomenal! The cat show itself was 64 cats, so why would they do it? Well, you get 35,000 gate and I guarantee you are going to get sponsors.

China is really interesting. China is about 2-1/2 to 1, dog owners over cat owners. We find that the elderly population – and that's relative – of 65 or more, they might own 66% cats but in the same population of 25 to 29, they are cat owners. It varies throughout the country. If you look at Shanghai, the dogs versus cats, 2 dogs for every cat. If you look in Beijing, it's 3 dogs for every cat, but it's significant growth that we're starting to see in that area. China has more disposable income and that opens up.



Kallmeyer: What about the U.S., for cat states and dog states? In Arkansas, dogs outnumber cats 1.3 to 1. If you look out at Massachusetts, there's almost 2 cats for every dog. If you look at the numbers, we always have Regions 1, 4 and 7 that are the powerhouses, and you look at half of the U.S. population and about 1/3 of the territories, so it's very concentrated. That's why you see a large population as part of it.

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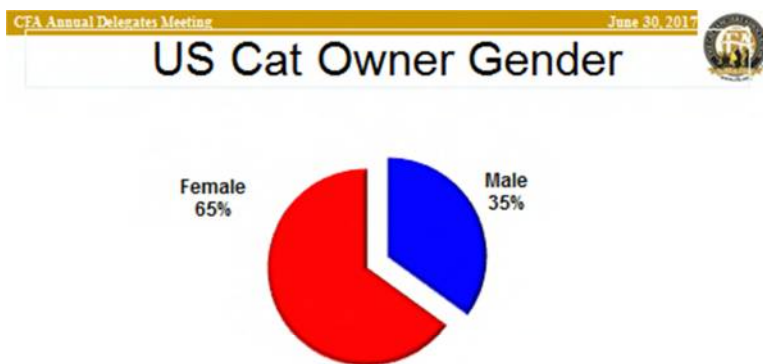
June 30, 2017



Cat Populations in US Cities

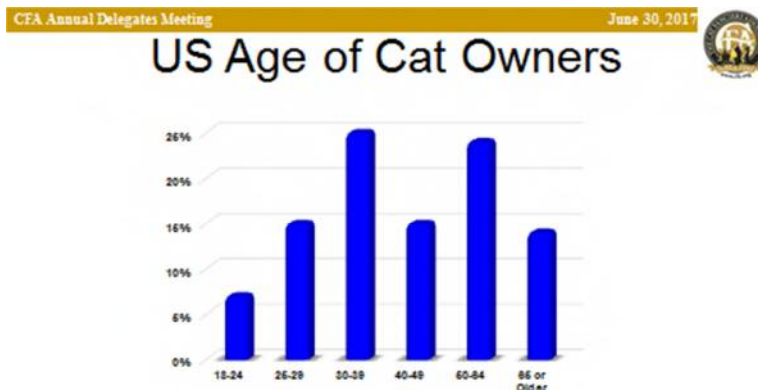
| | | | | | |
|---|---------------|-----------|----|----------------|---------|
| 1 | Los Angeles | 2,989,811 | 9 | Las Vegas | 440,603 |
| 2 | Denver | 1,793,886 | 10 | Atlanta | 409,132 |
| 3 | New York City | 1,716,491 | 11 | Ft. Lauderdale | 347,877 |
| 4 | Chicago | 1,699,471 | 12 | Columbus | 338,850 |
| 5 | Houston | 1,073,185 | 13 | Philadelphia | 325,271 |
| 6 | Dallas | 698,671 | 14 | Phoenix | 283,152 |
| 7 | Detroit | 648,317 | 15 | San Diego | 262,223 |
| 8 | Miami | 482,984 | | | |

Kallmeyer: Let's look at the 15 major cities. This note is actually sad in a way, because we don't have the presence we used to have in these cities. Look at New York City – a large cat population but we don't have the shows that we had before. Close by we have Garden State but it's not the same. Denver, we're down to one show. Miami, Fort Lauderdale, Philadelphia. In San Diego we had the one show. It's big, but we're not really penetrating as much as we could.



Kallmeyer: This is kind of an interesting statistic. Monte mentioned that we have the overall CFA, but it's really meaningful if we start segmenting it and look into different areas. As I talk about it, I'm going to talk a lot about Regions 1 through 7 and I'm going to call them North America. There's a reason. It turns out that we kind of ignore Canada, but there's 7% of Region 1 through 7 registrations. So, they are significant and we're kind of ignoring them. I'm going to talk about Region 8 – Japan; Region 9 – Europe, and then we're going to break out the International Division to China and instead of ID-Other – I don't like that name – we're going to call it International. So, that's the segment, but in the US, this is a percentage of male and female cat owners. I have no idea how they get these numbers. They probably should have said, who runs the can opener or something, but it's very significant. There's a difference in dogs. In fact,

you will find that the population is much closer. It's almost half and half, but still leaning towards female.



Kallmeyer: The next one is the age of cat owners. You can see two areas fitting in there, the 30-39 and 60-64. Technically in marketing terms they call them Millennials. Millennials are now typically 22 to 40 year olds. The baby boomers are probably 53 to 71. The two areas, you see they have the highest percentage of cat ownership in the U.S., and they are really different. What's interesting about the baby boomers is that they start decreasing their spending in every category except pet ownership. They are still spending money on pets. Very significant.

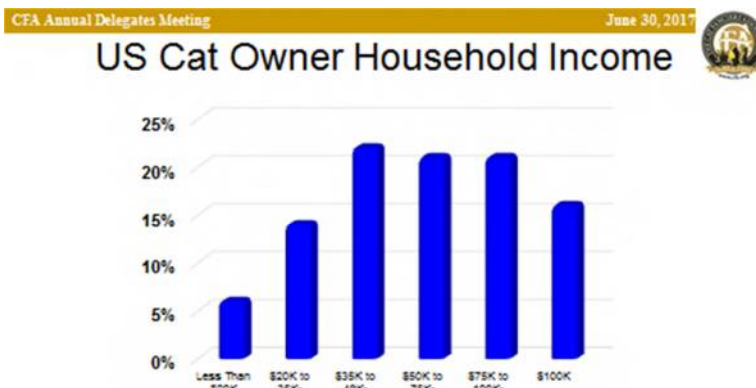


Kallmeyer: The difference with Millennials is that it's a different way of viewing the world. They start getting into premiumization – setting cats up as a premium. They buy the fancier cat food. They are very much oriented towards the humanization of cats, so you look on the web and all those funny videos are kind of the cat as a person type of environment, and that's a big change that we're starting to see, and certainly health and wellness. One of the problems with marketing to the Millennials in the CFA environment is that their attention span doesn't seem to be as focused. They want things that don't last as long. In fact, Rich Mastin was talking to me about it. He said golf is going away because they don't want to spend the time to go out and do that. So maybe that's not our market. Obviously, one good market would be those baby boomers, age 60 to 64. They need something to do and are willing to spend money. Maybe we ought to go out and start attracting them. By the way, if you have any ideas on marketing, talk to

our marketing board members, Mary Auth, Lisa Kuta. If you are talking about statistics, talk to Monte, talk to myself.



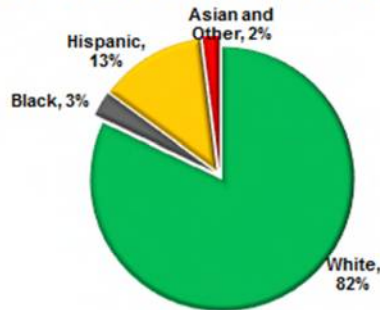
Kallmeyer: In the Millennials, there's a changing environment. If you look at it, just about 12 years ago 33% of people had dogs and 36% had children in the Millennial category. Now, 40% have dogs and 32% have children. It's significant that at least cats are becoming part of the process. One problem with the humanitization of cats is that they are oriented more towards adoption than pedigreed cats. We're starting to see more Americans living along, too, in this environment.



Kallmeyer: If we look at income, these are actually census numbers. For cat ownership, the medium is probably \$35,000 to \$40,000. Again, this is across all cat ownerships. You find the dog distribution probably about \$9,000 higher. It's just what it is. This isn't too far off from the CFA environment. In 2015 I went through and looked at all the zip codes and the income associated with the zip code. It kind of matches up.



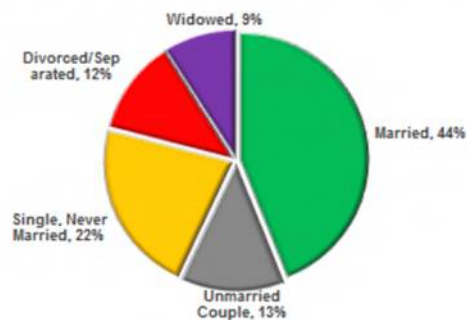
US Cat Owner Race



Kallmeyer: If we look at the racial distribution, it's mostly a white hobby in the U.S., but you do see that blacks are 3%, Hispanics are 3%. This distribution is not what we see really in the show hall, so maybe again more opportunity. Dogs, you see actually a greater distribution of dogs toward some of the other racial categories.



US Cat Owner Marital Status



Kallmeyer: Marital status. 44% of cat people are married. We have a substantial portion of unmarried couples, never married, divorced, widowed. Looking at this it seems we ought to set up singles bars in the show halls to start attracting people and become more social, but it's significant that some of these people who are not attached, they might be willing to start welcoming them into the show hall, so it's opportunity, as well. What's different in the dog world, by the way, is that the married people go up to 49%, so dogs tend to be more in the household environment maybe than individuals. If you are single by yourself, taking care of a dog is more effort and you might need more assistance.



Technologies Used by Pet Owners

| | Pet Owning Adults | Non-Pet-Owning Adults |
|----------------------------|-------------------|-----------------------|
| Smartphone | 74% | 64% |
| Laptop computer | 66 | 60 |
| Desktop computer | 59 | 55 |
| Tablet computer | 51 | 40 |
| Mobile apps | 48 | 36 |
| Cellphone (not smartphone) | 23 | 21 |
| None of the above | 1 | 1 |

Used within last 7 days of survey

Kallmeyer: This is interesting in that pet owners use technology more than non-pet owners. Everybody out there in FaceBook, you are probably fitting into the statistics very well. More a factoid than anything.



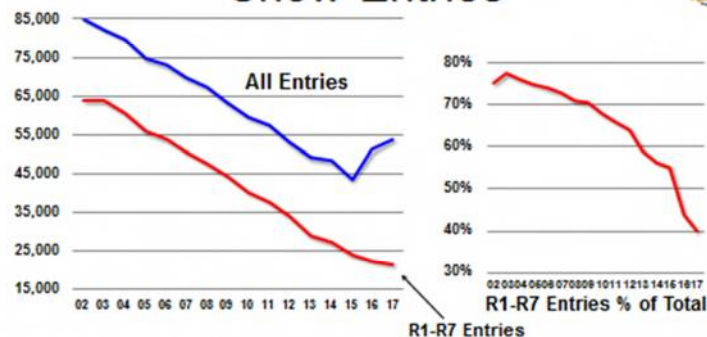
Entries and Shows



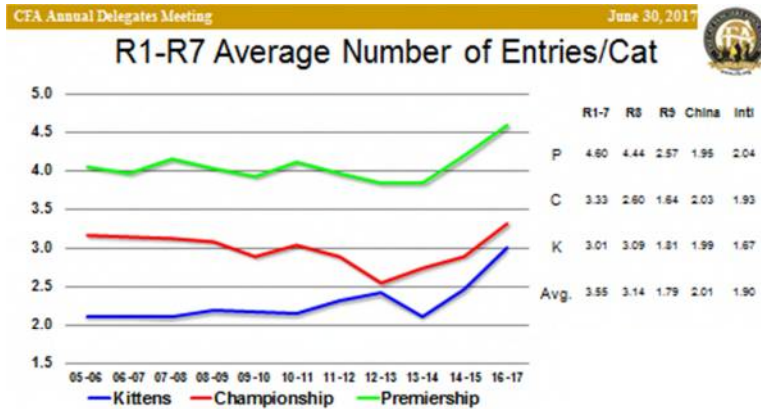
Kallmeyer: Let's talk about entries and shows. Entries are concerns of clubs. This is where your money comes from – from putting on shows.



Show Entries



Kallmeyer: These are the entries. If you look from 2002 through current, the good news is, they went up, but you see that long drop.



Kallmeyer: If we segment it, this is where it really gets interesting when you bring in North America. Now, this is sad. This is really sad. In fact, the rate that you see there, you're going to see that entries will decrease by 1/2 every 6-1/2 years. We've seen this in the show hall. This is a real concern for our core North America. It's something we have to really start paying attention to. If you look at entries worldwide, that other chart shows the percentage contribution of North America to that entry total. What does it say? Well, we're not keeping up. You can see why the curve followed the total CFA curve for a long time, but now since North America is dropping off, it's really other factors driving the entries up. Very significant on the future.

One of the interesting things is, I looked at unique cats. How many different individual cats were shown? You can see we had the dip off the infamous open/champion rule in 2014. What's kind of interesting in that is that we lost the number of unique cats being shown. What we picked up is that people showed another cat, so the entries weren't affected as bad as they could have been. What's significant is that in all categories the green is kittens. You see the number there, and then we see for championship and for premiership. It went up to about 4.6 times per cat. That's a lot. One of the things going on is that before people used to show multiple cats. Now they are only showing one, more times. As we get older, it's harder to lug more cats around. Championship is about 3.3 and kittens about 3.1. It's different in Europe. Europe is closer to 2, and part of it is, the shows are so widely separated. If you take the average, we see that a cat is shown in North America maybe 3.5 times. Let's put that long-term trend in perspective. If we want to have the same number of entries we had in the 2015-2016 season, we're going to need 900 more cats. If we want to go back 5 years ago, we're going to need 2,100 cats. If we want to go back 15 years ago, we're probably going to need about 11,000 more cats. Very significant. We don't even produce enough cats really to catch up. The number of cats available to recover is a challenge, as well.



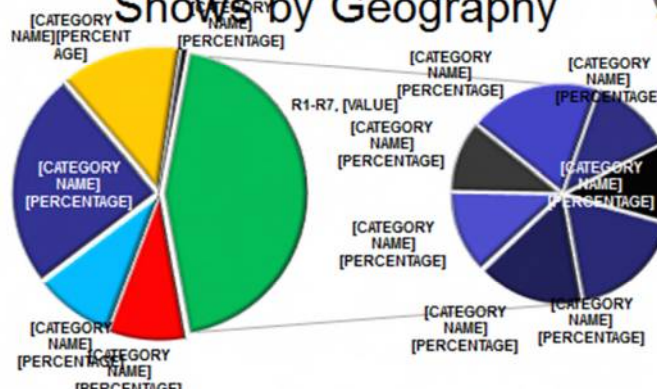
Entries by Individual Cats

- Kittens
 - 2016-17 Max entries = 26, 3 cats entered > 20 times
 - 2012-13 Max entries = 27, 17 cats entered > 20 times
- Championship
 - 2016-17 Max entries = 54, 20 cats entered > 30 times
 - 2012-13 Max entries = 69, 29 cats entered > 30 times
- Premiership
 - 2016-17 Max entries = 58, 24 cats entered > 30 times
 - 2012-13 Max entries = 89, 29 cats entered > 30 times

Kallmeyer: The other thing we see is the entries by individual cats. If you go back for kittens to 2012-2013 season, we had 17 cats entered more than 20 times. This past season we had 3 kittens entered that much. We used to do multiple entries. Championship, 5 years ago we had 29 cats entered more than 30 times. This year we had 20. Premiership we had 29 cats entered more than 30 times. We had 24 entered more than 30 times. You go back in the old days – I hate to say 5 or 6 years ago is old – I think we saw a premiership cat entered 195 times, every show in the United States and most of Europe. We saw a kitten actually entered 91 times back in those days. There were more opportunities for shows. Now we see shows staying open later and it becomes obvious which show you're going to enter. We're not getting the entries, so these are factors driving our entry.



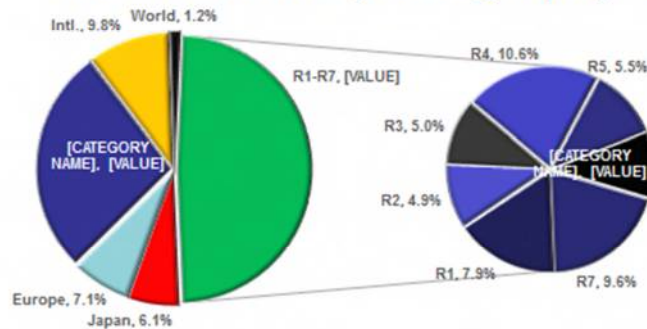
Shows by Geography



Kallmeyer: If we look at shows by geography, the U.S. – the green – is still more than any other area. Obviously, China has a lot of shows. We see International, Europe and Japan, but the U.S. still has a majority of shows. The break-out on the right is by region. You see that Region 4 actually became #1, surpassing Region 7 as part of it. Regions 1, 4 and 7 are significant. They had two shows less than China and they had 53% of North American shows, so there is definitely an advantage to campaigning in those areas.



KCP Present by Geography



Kallmeyer: If we look at KCP cats actually present, again North America, if you combine Regions 1, 4 and 7, it actually has a count greater than China. Hard to believe. Again, if you look at 1, 4 and 7, they have 58% of the cats at the shows. Region 4 again dominates in this area. It's a combination of geography and a lot of other things, but it's becoming the new powerhouse region.



KCP Present and Shows

| Region | Shows | KCP Present | KCP / Ring | Δ Shows | Δ KCP Present | Δ KCP / Ring | Δ KCP Present | Δ KCP Present |
|---------|-------|-------------|------------|---------|---------------|--------------|---------------|---------------|
| R1 | 26 | 3,454 | 133 | 0 | -128 | -5 | -3.6% | -24.3% |
| R2 | 20 | 2,139 | 107 | 3 | 55 | -16 | 2.6% | -27.5% |
| R3 | 17 | 2,190 | 129 | 0 | -51 | -5 | -2.3% | -6.2% |
| R4 | 32 | 4,596 | 144 | 1 | 365 | 7 | 8.7% | 5.9% |
| R5 | 20 | 2,407 | 120 | 0 | -319 | -16 | -11.7% | -15.2% |
| R6 | 19 | 2,179 | 115 | 0 | -33 | -2 | -1.5% | -22.8% |
| R7 | 29 | 4,195 | 145 | -6 | -665 | 6 | -15.7% | -31.6% |
| N. Amer | 165 | 21,165 | 130 | -2 | -776 | -5 | -3.5% | -18.6% |
| Japan | 32 | 2,665 | 83 | 4 | 290 | -2 | 12.2% | -7.2% |
| Europe | 33 | 3,104 | 94 | 9 | 745 | -4 | 21.6% | -6.1% |
| China | 89 | 11,794 | 133 | 22 | 210 | -40 | 1.6% | 342.7% |
| Intl. | 50 | 4,265 | 85 | 5 | -40 | -10 | -0.9% | 15.4% |
| World | 2 | 515 | 258 | 0 | -46 | -25 | -8.2% | -25.4% |
| Total | 369 | 49,504 | 118 | 38 | 383 | -12 | 0.9% | 10.8% |

Δ 2015-16 Δ 2013-14

Kallmeyer: If we look at all the regions and the cats present, it kind of lays it out. Again, this will be available and you can look at it. There are some interesting things. We always talk about, "We need more shows," or "we need less shows" to count. It kind of shows you can't tell. You look at Region 1, they had the same shows but their cats present per show went down 5 cats. So, it's not intuitive. Region 2 actually had 3 more shows but the cats present went down by 16 cats. It went from 123 to 107. So, we had more shows but less cats at the show. Region 4 had the one show more and their cats present went up by 7. Region 7 went down 6 shows but went up 6 cats per show. So, it's not always obvious. Europe, they increased 9 shows but the cats per show went down. There's balancing facts here. #1, you want more shows to keep the exhibitors engaged. People might not want to travel as much. If there's a show in the area, they will go to


the show; if not, they may not travel. If they don't travel, they might decide that mowing the lawn is more fun than a cat show, so you have to keep engaged. If you look at Region 1, 5 years ago Region 1 had shows in 40 weekends. This past show season they were probably down to 20 weekends engaged. If we have more shows, that might take count from other shows, so what do you balance? We were lucky in the old days. We had the A shows, where the campaigners went to get count, and the B shows where the local exhibitors could go and maybe final. We don't have that anymore, so it's something to consider.

If you look at the one-year trend, again in North America we see two regions that went up – Region 2 and Region 4. Region 4 went up 8.7%. Others went up. I think China went up slightly. One of the things about China, if you look at it, the number of cats present per ring went down 40 points. One of the reasons it happened is, we instituted an 80% rule. You have to be in 80% of the rings. If you receive a disqualification, it's like an absent. If you receive a no award, it was absent. So, it had an effect and really drove down the percentage. Even more telling is a longer term trend over three years. In three years, we see that every region except Region 4 went down, and significantly. A lot of those percentages are in the 20's, so it's something we had better start paying attention to. Like I said, in North America you are looking at the number of cats present probably going down by a half every six years.

One thing too, before we showed Europe went down over the one year. Over a three-year period, they actually went up. There's a variation from year to year.

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June 30, 2017



HHP Present and Shows

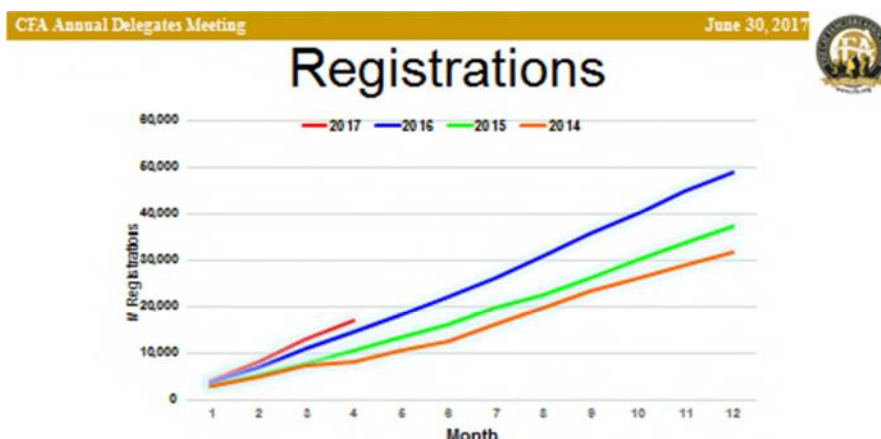
| Region | Shows | Shows w/HHP | HHP Present | HHP / Ring | Δ HHP / Present | Δ HHP / Ring | 1 year Δ HHP | 3 year Δ HHP |
|---------|-------|-------------|-------------|------------|-----------------|--------------|--------------|--------------|
| R1 | 26 | 21 | 211 | 10 | -2 | 0.4 | -0.9% | 14.7% |
| R2 | 20 | 14 | 233 | 17 | -71 | -2.4 | -23.4% | -19.4% |
| R3 | 17 | 14 | 104 | 7 | -75 | -4.5 | -41.9% | -23.0% |
| R4 | 32 | 22 | 224 | 10 | 124 | 3.5 | 124.0% | 40.9% |
| R5 | 20 | 17 | 330 | 19 | -157 | -7.6 | -32.2% | -1.5% |
| R6 | 19 | 13 | 176 | 14 | -68 | -1.7 | -27.9% | -37.8% |
| R7 | 29 | 24 | 370 | 15 | -97 | 0.4 | -20.8% | 6.3% |
| N. Amer | 163 | 125 | 1,648 | 13 | -346 | -1.8 | -17.4% | -4.9% |
| Japan | 32 | 13 | 135 | 10 | 60 | 3.6 | 80.0% | 28.6% |
| Europe | 33 | 11 | 90 | 8 | 64 | 1.7 | 246.2% | 150.0% |
| China | 89 | 19 | 205 | 11 | 189 | 2.8 | 1181.3% | 1105.9% |
| Intl. | 50 | 32 | 580 | 18 | -49 | -5.2 | -14.3% | 14.2% |
| World | 2 | 1 | 18 | 18 | -3 | -3.0 | -7.8% | -87.2% |
| Total | 369 | 201 | 2,676 | 13 | -85 | -2.2 | -3.1% | 5.4% |

Kallmeyer: Let's talk about Household Pets. I know some people aren't in favor of them or whatever, but they do help pay the bills. Again, we've seen a trend that we lost household pets. We lost about 340 household pets over the year. One of the regions, Region 5, went down 7 household pets. That's per show, and if you've ever been to Region 5 you know that household pets are a big deal. This will vary among exhibitors showing, obviously, but 7 household pets at \$50 each is \$350. That negates the extra \$500 that Rich Mastin wants to give clubs. One advantage of household pets is, that's a low barrier entry into the cat world. They already own

the cat. They can come to shows, decide whether they like it and then move on. In fact, we have a lot of campaigners that advanced over that category. There's a one-year trend. You can definitely see it. Region 4 just about doubled in Household Pets. If we look over the three-year trend as well, you see negative growth.



Kallmeyer: CFA really doesn't earn money off the shows. We make money off the registrations. What's going on there?



Kallmeyer: Well, the red is this year, January to April. We're going up. That's good news. It's significant when it's going up. One thing about these numbers is that there's a geographic dependence on when the big registrations come in. If you look at North America, we really look at August, September, October. From China, the big numbers come in October, November, December. Europe is unusual. For Europe, the big numbers come in September and October and January. Why January? Part of the effect is that a lot of companies in Europe give a one month salary bonus in December, so they get the money and they start registering a lot of the cats that they didn't before. So, it really varies. Overall, in CFA the numbers we really pay attention to are August, September, October. We can decide where we are going as part of it.



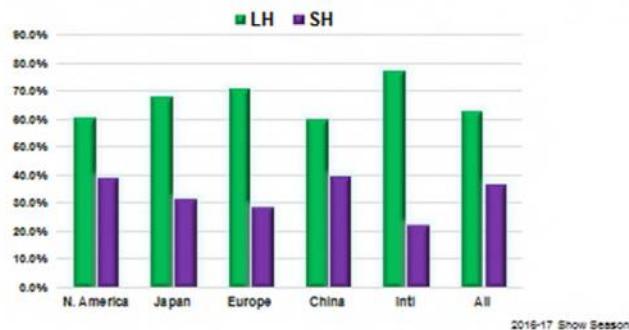
2016-17 Registrations

- Registrations up 25% over 2015-16
- Registrations slowing, but growth over 20% expected in 2017
- Received from
 - All 50 States, Puerto Rico and District of Colombia
 - 10 Provinces in Canada
 - 85 Countries
 - Every European country

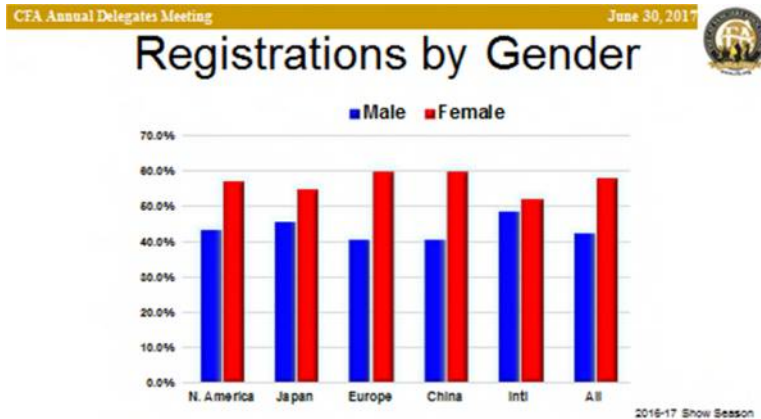
Kallmeyer: So far, the trends are up about 25% over the previous year, so that's great. We are seeing some slowing in growth. Last year we were up 30% over the calendar year. This year, maybe 18%. It's hard to see. We're getting registrations from all over – all 50 states, all the Canadian provinces. Ten of them at least. 85 countries. Every European country we have registrations. We have some unusual places – Iran, Iraq. I'm not sure we want to go there but we get some registrations. We actually had 5 registrations out of the Maldives.



Registrations by LH/SH



Kallmeyer: Some of the characteristics, by the way, this is by geography longhair versus shorthair. We definitely see longhair dominating. Somebody might say it's due to the Exotics. Well, if you took the Exotics and embedded them with the shorthairs, the longhairs would still be more, so it's significant. There's really more longhair cats being registered. Shown is something different. This brings up the problem of the specialty rings and disparity in the counts. Sometimes the shorthair people end up on the lower end of the stick.



Kallmeyer: Obviously there are more female registrations than male registrations in the cat environment.



Kallmeyer: What does it look like by geography? These are the top 10 cats by breed. I left the Persians by the division, so we get a feel for them. Bi-Color Persians are #2 over Exotics. You notice Cornish Rex is #10. If we had included Household Pets, they would have been #10 by 2 recordings. So, it's a significant number. This has really changed over the years.



Kallmeyer: Japan is different. In Japan we still have Maine Coons up there, but Exotics come into play. Norwegian Forest Cats – and Russell Law is not even in Japan. Silver Persians – it's kind of interesting. Silver Persians have always been very popular in Japan. It's down to the Friskies cat, who was a silver.

| CFA Annual Delegates Meeting | | | June 30, 2017 |  |
|------------------------------|-------------------|------------------|---------------|---|
| Registrations Top Breeds | | | | |
| N. America | Japan | Europe | | |
| 1 Maine Coon | Maine Coon | Exotic | | |
| 2 Pers. - Bi-Color | Exotic | Abyssinian | | |
| 3 Exotic | Norw. Forest | Pers. - Bi-Color | | |
| 4 Persian - Him. | American SH | Exotic - LH | | |
| 5 Persian - Solid | Pers. - Silv/Gold | Persian - Solid | | |
| 6 Siamese | Ragdoll | Devon Rex | | |
| 7 Sphynx | Russian Blue | Persian - Him. | | |
| 8 Ragdoll | Abyssinian | Maine Coon | | |
| 9 Devon Rex | Somali | Ragdoll | | |
| 10 Cornish Rex | Birman | Persian-Parti | | |

2016-17 Show Season

Kallmeyer: Look at Europe. In Europe the Exotic comes into play. Longhair Exotic and all the Persian divisions. You notice that the shorthair breeds don't really play as large a part. I think the Abyssinians are coming out of Russia and Eastern Europe.

| CFA Annual Delegates Meeting | | | June 30, 2017 |  |
|------------------------------|-------------------|------------------|---------------|--|
| Registrations Top Breeds | | | | |
| N. America | Japan | Europe | China | |
| 1 Maine Coon | Maine Coon | Exotic | Ragdoll | |
| 2 Pers. - Bi-Color | Exotic | Abyssinian | British SH | |
| 3 Exotic | Norw. Forest | Pers. - Bi-Color | Exotic | |
| 4 Persian - Him. | American SH | Exotic - LH | American SH | |
| 5 Persian - Solid | Pers. - Silv/Gold | Persian - Solid | Exotic - LH | |
| 6 Siamese | Ragdoll | Devon Rex | Scot Fold SH | |
| 7 Sphynx | Russian Blue | Persian - Him. | Sphynx | |
| 8 Ragdoll | Abyssinian | Maine Coon | Oriental-SH | |
| 9 Devon Rex | Somali | Ragdoll | Devon Rex | |
| 10 Cornish Rex | Birman | Persian-Parti | Maine Coon | |

2016-17 Show Season

Kallmeyer: In China it's Ragdoll for registrations. Part of that, if you look at the distribution of cats shown versus registered, in North America 75-80% of cats registered are shown. In China, it's 15% of the cats registered are shown. So, there's a commercial market on top of it. Ragdolls are very lucky cats in China. We can definitely see where the British come into play. These are probably the best British are coming out of China right now. You see the American Shorthair. And, Devon Rex is really starting to move up.



Registrations Top Breeds

| N. America | Japan | Europe | China | Intl |
|--------------------|-------------------|------------------|--------------|------------------|
| 1 Maine Coon | Maine Coon | Exotic | Ragdoll | Maine Coon |
| 2 Pers. - Bi-Color | Exotic | Abyssinian | British SH | Exotic |
| 3 Exotic | Norw. Forest | Pers. - Bi-Color | Exotic | Pers. - Bi-Color |
| 4 Persian - Him. | American SH | Exotic - LH | American SH | Ragdoll |
| 5 Persian - Solid | Pers. - Silv/Gold | Persian - Solid | Exotic - LH | British SH |
| 6 Siamese | Ragdoll | Devon Rex | Scot Fold SH | Exotic - LH |
| 7 Sphynx | Russian Blue | Persian - Him. | Sphynx | Scot Fold SH |
| 8 Ragdoll | Abyssinian | Maine Coon | Oriental-SH | American SH |
| 9 Devon Rex | Somali | Ragdoll | Devon Rex | Norw. Forest |
| 10 Cornish Rex | Birman | Persian-Parti | Maine Coon | Scot Fold LH |

2016-17 Show Season

Kallmeyer: In the International arena, Maine Coons. Where is that coming from? One of three Maine Coons registered come from Indonesia, Malaysia or Thailand. Very popular, and that's driving the numbers. Exotics are there, as well as the Persians. You see Russell got the Norwegian Forest Cats into the International environment, coming out of Hong Kong.



Registrations Top Breeds Global

- 1 Ragdoll
- 2 Exotic
- 3 British SH
- 4 Maine Coon
- 5 American SH
- 6 Persian - Bi-Color
- 7 Exotic - LH
- 8 Scottish Fold SH
- 9 Persian - Solid
- 10 Sphynx

2016-17 Show Season

Kallmeyer: What about the whole world? What does it look like? Well, China carried the Ragdoll up there, but we see Exotic. The Persian Bi-Color, we see Exotic longhair, the Scottish Folds and the Sphynx. So, this is what the world looks like. The numbers we give at the end of the year are different. These are the show season number of registrations.

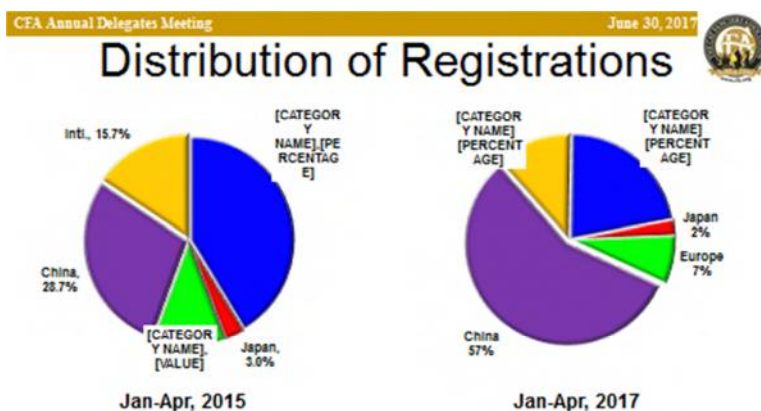


Breeds with Low Registrations

Oriental - LH
 Balinese - Javanese
 Burmilla - SH
 Japanese Bobtail - LH
 Turkish Van
 American Bobtail - SH
 La Perm - LH
 Manx - LH
 American Wirehair
 American Curl - SH
 Burmilla - LH
 La Perm - SH

2016-17 Show Season

Kallmeyer: What about the breeds that have low registrations? All of these had less than 25 registrations. In fact, if you look at the LaPerm shorthair, they had zero. Obviously, these are concerns about whether the breeds are going to survive. These are breeds we used to see a lot – certain Japanese Bobtail longhair we saw more than we did. We saw more American Wirehairs, we saw more Manx longhair. They are just not there like they used to be.



Kallmeyer: What does it look like from the world? Really interesting chart. When I was here two years ago, I talked about it and this is what it looked like [left chart]. North America was about 41%, China was looking at probably about 28%, but things change. These are registrations the first 4 months of the year. Today, North America dropped down to 21%. China went to 57% and the big concern here is that for North America we better get on the ball and start our recovery process. The foundation of CFA is definitely weak.

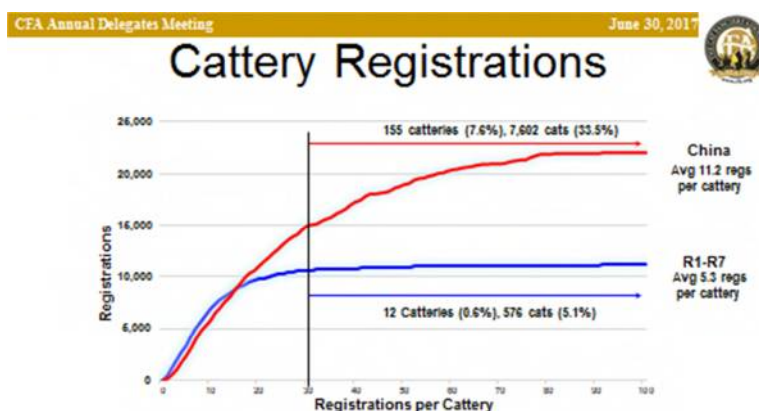
CFA Annual Delegates Meeting June 30, 2017

Registrations Jan-Apr

| Geography | % of Regs | 1 Year | 3 Year |
|------------|-----------|--------|--------|
| R1 | 3.9% | -4.6% | -14.9% |
| R2 | 2.4% | -23.4% | -14.0% |
| R3 | 2.5% | -7.5% | -15.3% |
| R4 | 3.2% | -17.2% | -10.2% |
| R5 | 2.1% | -9.1% | -12.2% |
| R6 | 2.8% | -10.5% | -14.8% |
| R7 | 4.8% | -14.7% | -17.4% |
| N. America | 21.8% | -12.7% | -15.3% |
| Japan | 2.3% | 1.8% | 25.7% |
| Europe | 7.4% | -3.0% | 5.9% |
| China | 56.5% | 49.1% | 216.6% |
| Intl. | 11.9% | -0.2% | 22.4% |

Kallmeyer: If we look at registrations again, here are some percentages. You see where it breaks out by the different regions. Region 7 actually is dominant. Region 7 is kind of interesting. If you look at registrations in the United States, #1 is California but some of it is Region 2 and some is Region 5. #2 in registrations is Florida and we're down to a handful of shows. So, a lot of our cats are there but we're not servicing them to participate in CFA. #3 is Texas. So, North America is about 21.3%. You see China about 56%. What are the trends that we saw a year ago? If we look at those same three months a year ago, North America is down 12%. That 12% is corresponding to what we are seeing in entry decrease, cats present decrease. Very significant. Europe showed a slight decrease. Japan is even. China showed a slowing down.

We'll probably see it slow even more as the year goes on. It's probably going to go down to about 30% or so. Last year, the whole year China grew about 80%. This year we will probably see about 30%. Three year trend, again disturbing. Every region in North America decreased. These are double digit decreases. Definitely decrease. Europe is interesting. Europe had a bad year last year, but the three year trend they are up. You have up years, you have down years, so a longer-term trend gives you an idea what's going on. Certainly Japan is hanging in there. You can see the difference in China registrations over that period, as well as the International. Definitely concerns.



Kallmeyer: Let's look at some of the characteristics of registrations. I went through and determined how many cats were registered by cattery. So, that bottom line is number of registrations per cattery. The blue line is the cumulative number of cats. It turns out for North America the average number of registrations per cattery is 5 – 5 cats per cattery. Now, about 22%, or 1 out of 5 of our catteries, registered one. Our average litter size is 3.5 but we only registered one of those cats. There's kind of an enigma in the data. Maybe you can help me figure it out over time. About 10% of the total registrations had no cattery prefix or cattery suffix. In the U.S., there were about 2,000 of these. I figured 500 of them were Household Pets, which explains some. If you have a foreign registered cat you wouldn't have a prefix. You might have a suffix, but if somebody has some ideas, I would sure be interested. The maximum number of cats per cattery was interesting. In North America, it turns out that 91 cats were registered by one cattery. I looked at it a little bit further and it turns out it's a post office box in the Bronx owned by a Chinese guy. There was nothing nefarious about it. Linda Berg is merciless when it comes to cattery inspections. She is on top of it. We actually had him inspected, the reason was he had a relative living in New York and the mail is so terrible to China that it was easier for him just to get a mailbox and have it faxed there. I think in North America the highest number was 67 cats for a given cattery. The highest number in the world was somebody in Europe with 196 cats. Now, that sounds terrible but what happens is, a consortium of 9 or 10 catteries that got together for tax purposes, so they are able to record it. In fact, their cats are some of the best in the world. So, you can't go by numbers. For instance, Hong Kong has the highest number in Asia – 146 cats. They are involved in pet stores, but they are inspected by the government and the cats are in wonderful condition. It's not numbers so much that determine it, but we certainly keep an eye on it. That's the U.S. curve.

Let's look at China. You can really see the difference. In fact, the average number of cats per cattery in China is 11 – really significant. If you look at that far end of the curve at the highest number of registrations of catteries of the top 100, you find 48 of those catteries registered probably about 2,700 cats and I think it was 86 of those were ever shown. So, there's obviously a commercial market for cats in China. It's different, and it doesn't mean they are bad. The condition is good, but it's a different environment. China, like I said, has 15% of the cats registered are ever shown. So, that's one characteristic.

Let me talk a little bit about some of the issues we had with registrations that came up with China. Actually it helped us look at different places in the world. Two years ago we had a show in Beijing and there was a tortoiseshell Sphynx being shown. The master clerk came up to me – she was their Clerk of the Year, really good – and she said the registration number doesn't look right. The registration number for this tortie Sphynx was a red tabby Exotic male, so we kind of figured something was wrong. We asked for the green slip. Well, the sire was a red tabby Exotic male. The dam was a seal point and white Ragdoll male. So, it's encouraging that China has opened up to same sex marriages, but it's a concern. It turns out it wasn't this woman's fault at all. It turns out that eastern Europe are photo shopping green slips and selling cats into China where the money is high. So, she got burned. She was very upset. The good news is that she is still showing CFA cats. The second thing we see, registering cats in China can be hard if you don't understand English, so we get brokers that actually aggregate. We used to get maybe 300 cats sent in, in a bundle because somebody was charging money to do it. Some people are very honest. They will charge maybe \$5 to \$10. We found some cases people charging \$500 to register one cat. One of the frauds that we found is that these agents would register a cat and then they would go back to the person that asked them to register it and say, "you have to give me more money or I am changing the ownership of the cat." We found actually cases where they changed the ownership of a cat. The person went to register it and it's already a registered litter. The bad part is that there is no way to identify these people – false names, false environments – so it's nothing new. It happens everywhere. There are cases where they are selling counterfeit green slips. The good news about that is, CFA is working. We have some premium value. If you register a cat in CFA, your selling price probably goes up \$1,000. So, things happen. It's certainly a challenge to find out some of this environment.

So, you see the difference with China. China has 11 cats in that environment. So, in the U.S. about 22% register one cat per litter. In China, you get on the order of maybe 11%. Let's look at the high end environment. In North America it says 12 – but without the Brooklyn guy 11 catteries that registered more than 30 cats. That's about 5% of the cats. In China we have 155 catteries that registered 1/3 of the cats. So, we see more cats at the high end environment. Is it bad? It's just different. We have to keep that in mind. We're dealing with an environment that we have never dealt with before. It's a hobby in the U.S. Again, there's a certain element of commercial environment in China.



What Next?

- Restore CFA North America health
- Enhance CFA brand
- Keep the fun in

Kallmeyer: So, those are the numbers. What do we do with it? Really, the key is that we've got to restore CFA in North America. It's ridiculous that we're 20% of the registrations and we're trying to control the whole world. We have to really take care of our own health. Certainly, we have to work to enhance the CFA brand. Mary Auth and Lisa Kuta have some wonderful ideas for helping that environment. The whole idea of keeping the fun in is that it really should be fun to the environment. As we get older, our attitudes towards the world change a lot, but it's significant. I know when I master clerk in the U.S., I get a lot of people that come up and say, "gee, these cat people are crabby." If you think about it, Grumpy Cat is #1 in the cat web hits. Maybe we need Grumpy Exhibitor or something to get our environment up. But, keeping the fun is very important.



Thank you!

Kallmeyer: With that, thank you very much. **Howard Webster:** I have a quick question. Is this going to be someplace that we can see this information? **Kallmeyer:** Most of it. It will be in the minutes but maybe some of the charts will be condensed. **Webster:** So we can go find it someplace? **Kallmeyer:** Yes, in the minutes.

[BREAK]

REPORTS PRESENTED VIA DELEGATE BOOK
(reports that do not appear elsewhere in these minutes)

(54) PUBLICATIONS.



The past year has been a great one for “Cat Talk” magazine! We have added more readers, more staff, and a larger variety of articles than ever! And the coming year promises to be even more exciting!

In April of 2016, I appointed Candilee Jackson as assistant editor. She helps keep tabs on all current and upcoming articles and oversees writers and their deadlines. She has also been busy researching off the beaten path stories and compiling our article library.

That same month, I appointed Iris Zinck as lead copy editor. She oversees our copy editing staff and reviews every article in addition to one of the other copy editors, and takes the lead on style and syntax guidelines for the magazine. Both of these under-appreciated positions are vital to the quality of the magazine and I feel that we have grown as a result of both of these ladies’ work.

I am proud to announce that “Cat Talk” did very well in this year’s Cat Writers’ Association writing awards contest! The magazine and several of its articles won 6 certificates of excellence, meaning that 3 judges scored the piece with a combined average score of 90 or above). Two went on to become Muse Medallion winners (meaning that they were the best in their category).

Our winning pieces were:

I.1 Magazine - National Circulation

Cat Talk, editor Teresa Keiger
(also a Muse Medallion winner)

I.5 Magazine Article - Any Other Topic

Ramona Marek, One Health and The Human-Animal Bond - June 2016

Ramona Marek, The Human-Animal Bond: A Biological Imperative - June 2016

Shery Clark, Holidays and Heartbreak - December 2016

(Ramona is a freelance writer who has written several outstanding articles for Cat Talk. Shery Clark is a licensed grief counselor)

I.6 Magazine Column

Mollie Shutt, Su-PURR-Stions

IX.5 Photographic Art

Teresa Keiger, Cat Talk October Cover
(also a Muse Medallion winner)

Our special “Two Publications for One” has been a great success! The CFA Yearbook and “Cat Talk” offered a special combination ad package in which the same ad would run in both the Yearbook AND in the August issue of “Cat Talk” for one low price. Look for a lot of beautiful cats being celebrated in the August issue! And don’t wait for an advertising special! You can advertise your cattery’s special events throughout the year at quarter-, half-, and full-page sizes!

What’s in coming up in “Cat Talk’s” future? We have a section on emergency preparedness for your cats in August (for Emergency Preparedness Month). October is our Senior Cat month with articles on issues regarding the older kitties in our lives. We have a reader-suggested story about how one breeder shared her cat with a brand new exhibitor...who went on to receive a Regional Win! Actually, we’re always looking for new story angles and submissions. If you have any ideas for a story or a special section, I encourage you to submit them to me at tkeiger@cfa.org.

Finally, we’re looking at ways to help grow “Cat Talk’s” readership...AND help our readers out with their gift-giving for those special people in their lives – their veterinarians! A work that still in production, but one that we’re really excited about!

As always, I welcome your suggestions, comments, and criticism. Some of our best ideas have come from our readers and we appreciate that! As always, thank you for being a “Cat Talk” reader!

Submitted by editor Teresa Keiger

(55) **2017 AMENDMENTS AND RESOLUTIONS.**

Determination of a Quorum:

Number of CFA member clubs represented: 365

Number of votes for a simple majority: 183

Number of votes for a two-thirds majority: 244

The Cat Fanciers' Association, Inc.

2017 AMENDMENTS AND RESOLUTIONS

PROPOSED CONSTITUTIONAL AMENDMENTS

Deleted text is shown with a ~~striketrough~~ and new text is underscored.

Hannon: OK, we're going to start first with an explanation from our attorney, John Randolph. **Randolph:** I've got a couple of things to go over in terms of the amendments. What we're going to do is cover those as we go to the constitutional amendments. I'll come back up when we get to the show rule amendments. With respect to the constitutional amendments, those require the affirmative vote of at least 2/3 of the votes entitled to be cast by delegates present at the meeting; that means, people in the room, in person or by proxy. If the 2/3 vote is not obtained, then the amendment will fail.

- 1 - Lilac Point Fanciers

RESOLVED: Amend the CFA Constitution, Article VI – OFFICERS AND DIRECTORS, Section 2 – Elections, paragraphs a., e. and f, and Section 5 – Vacancies, as follows:

Section 2 – Elections

a. General. The President, Vice President, Secretary, Treasurer and Regional Directors shall be elected in even numbered years. The Directors-at-Large shall be elected in odd numbered years. The term of office for every position shall begin on the Sunday following the close of the Annual Meeting of the Association.

All elections shall be conducted by mail or electronic ballot, each eligible member club having one (1) vote. The candidate receiving the most votes for an office or regional directorship shall be deemed elected, regardless of the number of candidates running. Once elected, an officer or director shall serve for a term of two (2) years, or until his/her successor is elected and qualifies, except as provided for in paragraph f. of this Article.

...

e. Election Procedure. On or before April 25 of each election year, the Central Office shall mail to all member clubs in good standing and eligible to vote, ballots listing all candidates for whom timely declarations were received. Central Office shall establish procedures, subject to approval by the Executive Board of Directors, for optional electronic voting which shall include securing, printing, and appropriately destroying electronic ballots. Returned ballots must be received by the Central Office by June 1 of such year in order to be counted. ~~Said~~ Ballots returned by mail shall remain sealed until the Annual Meeting, at which time duly appointed inspectors will supervise the opening and counting of the ballots. Electronic

ballots shall be individually printed by Central Office and brought to the Annual Meeting to be tabulated by the inspectors with the mailed ballots. Ballots that are illegible, incomplete or those containing write-in candidates shall be considered void. Ballots in elections for Directors-at-Large selecting less than seven (7) candidates (or less than all declared candidates if fewer than seven) shall be considered incomplete. Results shall be announced at the Annual Meeting as soon as the ballots have been tabulated. Ballots shall remain under the control of the inspectors until a motion to destroy the ballots is passed at which time the ballots shall be destroyed under the supervision of the inspectors. No person other than a duly appointed inspector shall have access to the ballots until after they are destroyed.

f. Tie-Vote Procedure. In the event of a tie vote in voting for any officer or Regional Directorship, or for the seventh position in Director-at-Large elections, a special ballot will be conducted as provided herein. No new candidates shall be eligible to run in the special election. Any club in good standing at the time the original election ballots were mailed shall be eligible to vote in the special election, whether or not it voted in the regular election. The Central Office shall mail special ballot forms to each eligible member club on or before July 15 of the election year and shall establish procedures for optional electronic voting as in e of this section. Returned ballots must be received by the Central Office by September 1 in order to be counted. The opening, inspection for regularity (legibility, completeness, write-in candidate disqualification, etc.), counting of the ballots and reporting of the election results shall be conducted under procedures specified by the Executive Board of Directors, with any seated Board member who is directly involved as a candidate in the tie vote being required to remove themselves from the determination of said procedure. In the event the special election also results in a tie-vote, the office in question shall be resolved by lot by the presiding Chairman of the Board.

If the balloting for one or more Regional Director results in a tie-vote, the presiding Chairman of the Board shall determine by lot, from among the tied candidates, which shall represent the affected region(s) from the time the tie-vote is declared until a winner is determined by the special mail ballot described above.

Section 5 – Vacancies

Should a vacancy occur for any reason in the office of any of the various Regional Directors and nine (9) months or more remain in the term of that office, the Central Office shall immediately notify member clubs in the specific region of the vacancy and call for declarations from candidates to be submitted to the office within thirty (30) days of said notice. Within ten (10) days after the closing date for the acceptance of declarations, the Central Office will mail ballots to eligible clubs in the region for voting year and shall establish procedures for optional electronic voting as in section 2e of this article. Eligibility for voting will be limited to those member clubs in good standing not less than fifty (50) days prior to the date of the mailing of the ballots. The closing date for the return of the special election ballots to the Central Office will be sixty (60) days after mailing from the Central Office—said date to be printed on the ballot. Dated postmark stamp (provided by a postal clerk) on either the ballot or on a separate paper enclosed in the mailing envelope or the date marking Central Office's receipt of an electronic ballot will constitute PRIME FACIE evidence of the mailing date by the voting club.

RATIONALE: Every year at the annual meeting, we listen to a list of clubs whose ballots were thrown out for various reasons, like missing signatures, a missing club name, etc. An electronic ballot application could force every field to be filled in before a ballot is submitted resulting in fewer disqualified ballots. With electronic balloting, clubs outside the US would not have to worry about their ballot being delayed or lost in the mail. Clubs whose secretary and president live far apart would not have to mail ballots back and forth for signatures. Electronic voting would allow more votes to be counted and would make voting easier.

There are many ways to write an application for electronic voting. One method would be similar to entering a cat in show. The club secretary would vote by filling out an online form, and that vote would be recorded in a database. The club president would do the same. If the two votes match, and are received from the appropriate email addresses for those club officers, then both would receive an email receipt of the vote. Or, the secretary would vote and a receipt would be emailed to the president's email address on record. There is no requirement in the constitution that both secretary and president must sign a ballot! But if the president is notified of how the secretary voted and there is some discrepancy, the president can challenge the vote. With either method, valid votes would then be retrieved from the database and printed by a person from Central Office. These printed ballots would be counted by the credentials committee with the mailed ballots. There are many possible ways to do this we have presented just a general scenario so that clubs can get some idea of how the electronic voting process would work. CO and the board would be responsible for establishing appropriate procedures and requirements, and write (or purchase) an appropriate web application.

By requiring CO to print each electronic ballot, the credentials committee still verifies all the ballots. Yes, this means a person from CO would see the electronic ballots before the credentials committee opens the mailed ballots at the annual. CO will establish procedures for securing the electronic ballots. If a club does not want a CO employee to see their vote or does not trust CO procedures to safeguard that club's vote, that club can mail the ballot. If a club is okay with CO's procedures, the club can use electronic voting. Electronic voting will be optional.

Randolph: I also have a comment on the first amendment that is up regarding electronic balloting. We have ruled that that amendment is a good amendment. It is in order. We're not going to rule it out of order, but I want to clarify that what you would be voting for is what is underlined and you would not be voting to go back to 7 directors at large. The amendment does not affect that, so I want to add that clarification so there is no confusion. **Hannon:** Thank you, John. The first amendment is from the Lilac Point Fanciers – Mary K, who you will see wearing a hat with her 4 stars, the only CFA person to ever have received 4 stars. **Mary Kolencik** [Lilac Point Fanciers]: This amendment would allow us to submit ballots electronically. I'm not going to read every single change, but I want to read a couple important ones. The sentence that will be added says, *Central Office shall establish procedures, subject to approval by the Executive Board of Directors, for **optional** electronic voting which shall include securing, printing, and appropriately destroying electronic ballots.* Note the word **optional**. The next important sentence is, *Electronic ballots shall be individually printed by Central Office and brought to the Annual Meeting to be tabulated by the inspectors with the mailed ballots.* Note that it says, *tabulated by the inspectors.* These will not be counted by Central Office. They will be counted by the Credentials Committee. So this would add the ability for us to submit ballots electronically. If your club does not want to submit an electronic ballot, you don't have to. You can still mail your ballot. This does not change the role of the Credentials Committee. The Committee will still count and verify all ballots. Our voting procedures have two parts. Central Office distributes and receives ballots. The Credentials Committee counts the ballots. This amendment only changes the Central Office role, by adding an electronic receipt method. We will keep the current mail-in method. The Credentials Committee to me is an important part of our process. When I was thinking about how to do this, I could have written this so that the electronic ballots came in and a program counted them and just spit out a total, but I realized that that method was bad. I don't support that method, I don't want that method. We need the Credentials Committee to verify and count our ballots because we cannot have a computer do the count. What if there is a challenge to a club? How then would we back that vote out of an

automated total? So, absolutely, we still have to have a paper ballot for the Credentials Committee to tally. This amendment does not change that. That left me with this solution. If a club wants to submit their ballot electronically, then a person in Central Office will print it and bring it to the Committee to count. This is like entering a show. You send an entry to the entry clerk, and the entry clerk prints your entry. It has to be printed. So, I remember way back when I started in this hobby 21 years ago, we all mailed our entries to shows. When entry clerks started doing online entries, everybody was like, “we don’t need that, we don’t need that.” There were some people who resisted sending that in. They were like, “why can’t you just use a stamp?” How many of you enter shows with a paper entry today? Most of our entries are online because we advanced. That’s all this is. It’s the next step. You can still mail your entry, but this is the next step for people who want to do this electronically. So, you might be saying, why do this? Well, because it will simplify our lives. It can allow people to be sure that their ballot is filled out correctly. Every year we hear about clubs whose ballots are thrown out because they weren’t signed or dated or something. I sit here in mortification [during the Credentials Committee report]: “Please God, please make sure that my club is not announced as one of the clubs who got their ballot thrown out.” My God, I’m mortified. With this, if you send it in, we could write the application so that you’re forced to elect 5 directors at large. You have to pick 5. It will force you to do that, so we’ll have fewer ballots thrown out. This will also help the clubs outside the U.S. who have to hope and pray that their ballots don’t get stalled or lost in the mail. A few years ago we didn’t have online delegate registration and I stood before you several years in a row until now we do. A few years ago we didn’t have online breed council voting. Again, I worked on that, found a way to make that happen and now we do. So, it’s time for this now, too. Trust me when I tell you this – I’m going to be here every year until we have electronic submission. So, if you want me to stop bringing this up, then let’s pass this. To those that are going to say that there’s a lack of secrecy and that there’s a problem with electronic ballots because someone at Central Office is going to see these votes, well then mail your votes if you don’t want someone in Central Office to see it. I trust Central Office to appoint a person to be a member of the Credentials Committee and to be sworn to secrecy and to the same ethics of not revealing the count. If I want to trust them to do that, I should be able to. If you don’t want to trust them, then mail your ballots. That’s all I want to say. I want to emphasize that this is optional.

Hannon: If anybody has any comments, you have to go to the mike, give your name, give the name of your club. If you are not a delegate, you may not speak. Only delegates are eligible to address these resolutions and amendments. **DelaBar** [Sophisto Cat Club; 44 Gatti]: I have five clubs that mailed ballots that were never received in Alliance, Ohio. That’s 1/5 of my clubs in Europe. I sent the ballot for our club in directly with the postman. It took one and a half months to get from Tampere, Finland, to Alliance, Ohio, on something that usually takes a week. I support this and I hope you will support it. We cannot let the postal system disenfranchise our clubs. **Norm Auspitz** [Kentucky Colonels Cat Club]: One way we know that the ballot came from the club is, it’s submitted in a green envelope with their name. My concern is the validation that whatever Central Office received came from whoever said it came from. It’s not just secrecy, it’s the ability to verify to some extent that the person who meant to send the ballot is who sent the ballot. **Hannon:** Norm, to address that, when we’ve done other online ballots; for example, selecting judges for the International Show, we only accepted ballots from the email address on file for the club secretary. If it came from somebody else, it was rejected. So, let’s say two different people sent in Kentucky Colonels’ ballot. We would only accept the one from the secretary’s email address. **Dee Dee Cantley** [Opposites Attract Cat Club]: Just to talk about

online and the electronic world, CFA has a tendency to lag behind the electronic world, social media and other venues that we really need to start looking at. This kind of a proposal is something that we need, to keep up with all the other associations in the world, to tell you the truth, because online you need to understand that Asia, especially in the newer areas, they use so much of this and I believe that it's going to help those clubs actually help CFA in their pursuit of what we need to continue our association.

Hannon: Seeing no further speakers, I'm going to let Mary give her closing comments. **Kolencik** [Lilac Point Fanciers]: I just had a question, so I would like John to restate that this does not change the directors at large back to 7. **Hannon:** John ruled that only the underlined section is being changed. Where it says 7 directors at large, at the time that Mary submitted this amendment, that was the constitution in effect. So, where it states 7 directors at large, that does not apply. The only change we're making is the electronic voting. **Kolencik** [Lilac Point Fanciers]: I have one closing comment to the point about verification. We have online balloting for breed councils. The Central Office, when you apply for the breed council you give them your email address, so they know from that point that the ballot has to go to that email address. So, they send you the information for you to vote, and you vote from that email address. So, we can verify our online balloting for breed councils. There's no reason why we can't do the same for this. If you're afraid of your vote not being counted correctly, then mail it in. That's it. **Hannon:** I'm going to call for the vote. If you're representing one club, raise one hand. If you're representing two clubs, raise two hands. All those in favor of the proposed change to the amendment, to permit online balloting.

Motion Carried.

– 2 – Sanguine Silver Society, Damn Yankees Cat Club, Ohio State Persian Club, Felinus International, Paul Raines California Solid Color Cat Club, Osnaburg Shorthair Club, Thumbs Up Cat Fanciers, Exotic Breeders, Cats Incredible Inc, Feline Forum of Greater NY

RESOLVED: Amend the CFA Constitution, Article XI – BREED COUNCIL, PROCEDURE FOR SUBMISSION OF PROPOSALS as follows:

ARTICLE XI – BREED COUNCIL

PROCEDURE FOR SUBMISSION OF PROPOSALS

Members forward suggestions and opinions to the elected secretary of the specific breed council. The breed council secretary will evaluate these proposals and obtain the opinions of other members of the particular breed/division section. The weight of these opinions will form the basis for an annual poll taken prior to the Executive Board meeting in February when breed standard revisions are considered. In addition, if a member submits a proposal signed by 20% or more of the breed council members, it will be automatically included in the annual poll without approval by the breed council secretary.

RATIONALE: The current wording allows for the breed council secretary alone to decide if a proposal will be or will not be included in the annual poll. The breed council secretary may sometimes have a very strong, personal opinion about certain issues and could therefore be subjective about including or excluding some proposals that concern a significant part of the breed council. It is not fair that one person, elected or not, can decide which issues are important enough to be included in the annual poll. This

constitutional amendment will assure that a fair democratic process will not be disturbed by any veto of the breed council secretary.

Hannon: The second one is from Sanguine Silver Society and some other clubs. Is there a representative of those clubs? Please go to the microphone. I don't see anybody coming to the microphone so I will read it. Resolved, [reads]. Currently the breed council secretary has the sole say on what goes onto the ballot. Is there any discussion of this? **Mary Kolencik** [Lilac Point Fanciers]: Nobody else wants to talk about this? As a breed council secretary, I really am not happy about this. Ever since I have been a breed council member, we have had people that are stuffed onto breed councils. It's a dirty little secret that you can easily put people onto the breed council. If you don't like what your breed council secretary puts on or leaves off the ballot, elect a new breed council secretary. **Hannon:** Mary, for the record, will you state your name and the club? **Mary Kolencik:** Mary Kolencik, Lilac Point Fanciers. **Norm Auspitz** [Kentucky Colonels Cat Club]: As an ex-breed council secretary, there are a couple problems I see with this. 20% are not very many. If I have 10 members in my breed council, all you need are 2 of them. I understand why this motion was presented and the problems we have had with one particularly large breed council, but I think I agree with Mary; if you don't like what your breed council secretary is doing, elect a new one. **Kathy Black** [Cow Hill Cat Club; Texoma Cat Fanciers]: I'm just going to echo what Mary and Norm said. When you're a member of a very small breed council and a lot of times there are members within that breed council that may want to tweak a little bit with your breed standard that goes toward the kind of cat they are breeding today, and it may not be representative of what the entire breed council wants, if you get that on the ballot and it gets out, people may not understand it fully and they could vote and ratify it, and therefore that change goes into the standard. The breed council secretary is elected by everyone as a majority. They are the voice of the membership. If they are not being the voice of the membership, they should be voted out of office and put someone in that will listen to the breed council's concerns, but when you're dealing with a minority breed, 20% can make a big change, so I definitely recommend everyone to vote against this. Thank you. **Trudie Allen** [Foot of the Rockies Cat Club; National Maine Coon CC]: I'm also a breed council secretary for the Maine Coon Cats. I happen to agree with this. I think that if you have 20% of the people asking for something to be put on the ballot, that there's no harm in it being on the ballot. If as a responsible breed council secretary you feel like this shouldn't be passed, then you can easily educate your breed council about your rationale and your reasons, but if there are that many people that want to see it voted on, why not let the entire breed council vote on it and the 80% that don't want to see it simply vote no, and it's nothing. **Howard Webster** [Americans In Paradise; California Silver Fanciers]: I am the breed council secretary for the Balinese, finally. We had trouble with a breed council secretary who refused to put anything on that was sent to her. That's wrong. I'm sorry, if the breed council secretary doesn't like it, encourage people not to vote for it. It kept dictatorship rule on a minority breed that is running off the cliff – as you saw, Balinese and Javanese are way down, less than 25 being registered – and everything was ignored. We need to have this, so when somebody runs and puts something on and you get 20% of it, it needs to be on the ballot. If you don't like it then get them to vote it down. **Hannon:** Seeing nobody else at the microphone I am going to call for the vote. Again, raise one hand if you have one vote, two hands if you have two. All those in favor of this change to the constitution.

Motion Failed.

– 3 – Bougalie Rebels Cat Club; Cascade Cat Fanciers; Cenla Cat Fanciers; Cats of Wisconsin Cat Club; Domesti-Katz Cat Club; Friends & Family; Front Range Cat Fanciers; Gasparilla Feline Friends; Hugger Mugger Feline Society; Land of Oz Cat Club; Long and Short of It Cat Club; Magnolia State Cat Club; Mid South Cat Fanciers; Midlands Cat Fanciers; Penn-Jersey Cat Fanciers; Twin City Cat Fanciers; United Feline Odyssey

RESOLVED: Amend the CFA Constitution, Article XI – BREED COUNCIL, next to last paragraph , as follows:

ARTICLE XI – BREED COUNCIL

Notwithstanding the fact that the Councils shall serve the Executive Board in an advisory capacity, the Executive Board shall not alter or amend any part of the standards or rules for registration for any breed, or add thereto, without first obtaining (within the prior 12 months) the approval of 60% of the members voting of the specific Breed Council(s) affected. An unmarked item on an otherwise valid breed council ballot is an abstention, and an abstention does not count as a member voting for purposes of calculating 60%.

RATIONALE: A breed is defined by its standard and its breed specific rules for registration. The Breed Councils should have oversight for their breed specific rules for registration just as they have oversight for their breed standards. The breed specific rules for registration include things such as allowable outcross breeds and pedigree requirements (e.g., 5-generation or 8-generation). The Executive Board should not be able to determine what can be registered as a member of a specific breed without the approval of the affected Breed Council.

Hannon: #3, Bougalie Rebels. Is there a representative? **Nancy Petersen** [Long and Short if it Cat Club; Penn-Jersey Cat Fanciers]: I'm not going to read the whole thing. All we're doing is adding the rules for registration, along with the standards for being considered by the board. The rationale, [reads]. **Hannon:** Are there any other speakers? **George Eigenhauser** [Bonita Cat Fanciers; West Shore Shorthair Club]: In any organization, you want a balance between two things; you want control and you want flexibility. Lack of control is bad. You don't want chaos. You don't want disorder. You don't want a rogue board going crazy. On the other hand, inflexibility has its own problems. If you don't adapt, you die. You need to find the right balance, and I think our current system is pretty close to that right balance. I've been at a lot of February breed council meetings over the years, and oftentimes something will come forward from a breed council that has a minor technical flaw, a misstatement somewhere, something that violates some other CFA policy, and the board has one option – they can vote it up, they can vote it down. They can't fix it, they can't amend it, they can't correct it, they can't do anything to make it better or give the breed what they want. When it comes to registration rules, we are able to work around that. When somebody comes to us with a problem with their registrations, "we have problems with pedigrees from this part of the world, we want more extreme vetting on those pedigrees so that we can protect our breed," but there's a technical problem and we can't do it. Under this rule, what we have to say to them is no, sorry, it's a straight up or down vote, come back next year. Let these cats that you don't want in your breed come in for the next year, let them keep coming in because we can't fix it. Look at the actual minutes of the February board meetings. How has the board been able to help breeds, by giving them the opportunity to get something through that they wanted as a registration change rather than a breed standard change so they didn't have to go back and re-do it. It doesn't say in the rationale what they think the

board is doing wrong. I would like to know the specifics of what exact crisis there is that we can't keep going the way we have been going. Rules exist for a reason. Changes to rules should also exist for a reason, so my suggestion is, look at how this has actually been used in the past and ask yourself what exactly is the problem we are trying to solve. If you can't do that, then you have to say, "if it ain't broke, don't fix it." **Carissa Altschul** [Hugger Mugger Feline Society]: This was brought up for a number of reasons. One of the reasons is, I became aware in the past that breed council secretaries change the rules for registration without contacting anyone. There is no voting process. Simply, they contacted Central Office and boom, the change occurred. They didn't have to ballot their breed council. That put a lot of power in the control of the breed council secretary, that perhaps the breed council should have had some input. Second, it has been brought to my attention that the board can make changes about what cat is actually registered within a certain breed, including our pedigree requirements. I believe that, as George was saying, we need to have a balance. Right now, there is not a balance when it comes to rules for registration. There is no clear definition how they are controlled. Is it the breed council secretary? Is it the board? Is it the breed council itself? When we have had standard changes that affect the rules for registration, the board has not even been clear whether or not you need 60% or 50% to pass them. This makes it very clear that in order to change the rules for registration, you must get 60% of the breed council who votes to accept it. Then, the board can still say, "we don't think that's the best decision." The board still has veto power. This doesn't change that. The board can still veto it. There's a few people who spoke to me about this that thought it gave the breed council carte blanche to change the rules for registration. It does not. It simply gives the breed council the ability to make the changes in a controlled way. It is a check on the board in case the board decides to do something that the breed council may not agree with. It is a check to breed council secretaries who may try to change the rules for registration without first going to their breed council. It goes both ways. Thank you.

Hannon: Seeing nobody else at the microphone, I will give Nancy the closing comments.
Nancy Petersen [Long and Short if it Cat Club; Penn-Jersey Cat Fanciers]: No other comments.
Hannon: All those in favor, please raise your hand or hands.

Motion Failed.

PROPOSED SHOW RULE RESOLUTIONS

Deleted text is shown with a ~~strike through~~ and new text is underscored.

Hannon: John? **Randolph:** I'm going to go through the procedure for the amendment of the show rules. A properly noticed show rule amendment that receives a 2/3 affirmative vote of the votes entitled to be cast at the meeting will become effective on May 1, 2018 – that's the year following adoption. A properly noticed show rule that receives an affirmative vote of more than 50% and a show rule amendment that comes from the floor that receives an affirmative vote of more than 50% are advisory only. They go to the board with a favorable recommendation.

– 4 – Turkish Angora Fanciers, International; New England Meow Outfit

RESOLVED: Amend CFA Show Rules 2.04, 2.07c, 2.08, 2.23b, 6.11, 7.02, 7.10, 7.15e, 10.23c, 12.17, 12.19, 27.05c, 27.06, 28.04, as follows, in order to create tiered titles for Champion and Premier cats to earn along the way to Granding, as follows:

- 2.04** A BENCHED CHAMPION or PREMIER is one that is present and qualified for competition and judged in one ring as a Champion or Premier. Champions or Premiers, including Opens competing as Champions or Premiers, and Champions or Premiers of any title (Bronze, Silver, Gold), transferred to Grand Champion or Grand Premier after the first day of a two day show will be counted as a Champion or Premier in all rings. Such cat is presumed to be benched and present for competition throughout the entire show. Any cat competing in a ring, including a disqualified cat, is considered a benched cat for Grand Championship and Grand Premiership scoring purposes.
- 2.07** c. The CHAMPION CLASS is for cats that have completed Championships in this Association, and for which the required Championship claim form and fee has been mailed to the Central Office, claimed on-line or filed with the show master clerk. The Champion Class includes opens (with either temporary or permanent registration numbers) for competition purposes. Opens are listed in the show catalog as opens and the judge's book as champions. Opens compete in the champion class and count as champions. The Champion class also includes Champions of any CH title (Bronze, Silver, Gold), who compete in the champion class and count as champions.
- 2.08** CLASS refers to the competitive divisions within the competitive categories as follows: Kitten, AOV, Provisional Breed, Miscellaneous (Non-Competitive) and Household Pet classes; Novice, Champion (including Opens and Bronze/Silver/Gold Champions) and Grand Champion classes; Novice, Premier (including Opens and Bronze/Silver/Gold Premiers) and Grand Premier classes.
- 2.23** b. The following classes will be recognized for neuters and spays of each Championship Color Class: Grand Premier, Premier (including Bronze/Silver/Gold Premier), Open and Novice. The eligibility for each class will be determined in the same manner as for the corresponding class in Championship competition.
- 6.11** A cat that has been confirmed a Champion (including Bronze/Silver/Gold Champion), Grand Champion, Premier (including Bronze/Silver/Gold Premier) or Grand Premier may be eligible for entry under a different color and/or pattern than its confirmed color and/or pattern (except Sphynx, which are shown with no color or pattern description listed). It may be shown as an Open in the Champion/Premier class at the show in which the owner decides to make the change. These cats may not continue to compete as the new color and/or pattern at any further shows until

the Central Office has been notified of the color and/or pattern change and payment of the current fee for a corrected registration has been submitted. Points and titles earned under the previously confirmed color and/or pattern are not carried over to the new color and/or pattern and the cat must compete again as an Open in the Champion/Premier class.

- 7.02** The entry clerk or a designated representative is responsible for preparing the judges' books, including those for judging Best of the Bests competitions, which shall be in numerical, but not necessarily consecutive catalog order. A minimum of two (2) lines must be left between color classes. The color class number, age (indicated in years and months) and the class for each entry must appear in the judges' books. At least two (2) spaces should be left between each class (Champion and Grand Champion) to allow for transfers. Opens and Bronze/Silver/Gold level Champions and Premiers shall be listed as champions or premiers in the judge's book, as applicable. Champions (including Bronze/Silver/Gold Champions) and opens competing as champions shall be listed within each color class in sequence by age, youngest to oldest. Premiers (including Bronze/Silver/Gold Premiers) and opens competing as premiers shall be listed within each color class in sequence by age, youngest to oldest. When a color class includes entries of more than one color/tabby pattern, the exact color/tabby pattern indicated on the entry form must be entered in the judges' books unless the breed is Sphynx, in which case no color or tabby pattern will be listed in the judges' books. At the end of each breed, the show entry clerk shall type a form for the following awards: Best of Breed/Division, Second Best of Breed/Division for Kittens, Championship and Premiership, and where necessary, Best Champion/Premier of Breed/Division.

At the end of the Veterans Class, the entry clerk shall type a form for Best through Fifth Best Cat and, if applicable, Sixth through Tenth Best Cat.

- 7.10** All entries must appear in numerical order (but not necessarily consecutive) in the printed catalog that is required at shows held under these rules. No addendum to the catalog is permitted except as provided by rule 12.06.

The catalog shall list entries in their correct breed, color and/or pattern (except Sphynx, which are shown with no color or pattern description listed), and competitive category. It is recognized that occasional transfers will be necessary due to entry error or late change in status; flagrant disregard of this show rule will be subject to disciplinary action. Transfers of competitive status, from Open to Champion or Premier, Champion or Premier to Grand Champion or Grand Premier, filed in accordance with rules 27.05 and 28.06 are valid catalog changes. No catalog changes are required for transfers within the tiered Champion or Premier titles (i.e. Bronze to Silver, etc.).

- 7.15** e. the competitive class is not included in the group headings, but is noted below each catalog entry number as in the following example. The following abbreviations should be used: "MISC" for Miscellaneous; "PROV" for Provisional; "AOV" for Any Other Variety; "KIT" for Kitten; "NOV" for Novice; "OPN" for Open; "CH" for Champion (including all Bronze/Silver/Gold Champions); "GRC" for Grand Champion; "PR" for Premier (including all Bronze/Silver/Gold Premiers); "GRP" for Grand Premier; "HHP" for Household Pet; "VET" for Veteran Class; "EXH" for Exhibition Only. Example: (omitted for brevity)

- 10.23** c. If any of the entry information as printed in the catalog is in error, or a registration number or household pet recording number has not been printed in the catalog, it is the exhibitor's responsibility to provide corrections of the information printed in error and/or the lacking registration or recording number to the master clerk or the Entry Clerk or their designee (individual handling check-in), as appropriate. An official catalog correction request form must

be used and the exhibitor submitting the form must obtain a copy of the catalog correction form signed by the master clerk, or designated representative, showing the correct information has been supplied for corrections of erroneous or missing entry information involving the name, registration or recording number, birth date, ownership, region of residence of the cat, or competitive category (Novice, Open, Champion, Premier, Grand Champion, Grand Premier, Household Pet). This receipt should be retained by the exhibitor in the event any question might arise at a future date regarding an entry. For erroneous information regarding sex, age, color/tabby pattern, color class, competitive category (changes to or from Grand Champion/Grand Premier only) or competitive class of the cat, the correction must be made on the absentee/transfer sheet with the entry clerk or their designee (individual handling check-in), or, if check-in is completed, with each ring clerk prior to the cat being judged. Correction of erroneous information regarding the sire, dam, or breeder is not required. Changes to titles within the Bronze/Silver/Gold tiers of Champions and Premiers are not required.

- 12.17** The master clerk is responsible for counting the number of cats and kittens present and competing in the Kitten, Championship, Veterans, Household Pets, and Premiership Classes, as well as the number of Champions and Premiers (including Opens and all Bronze/Silver/Gold level Champions and Premiers) present and competing. ~~He~~The master clerk shall have these numbers available for the exhibitors.
- 12.19** The master clerk will accept completed official championship/premiership claim forms and Household Pet Recording Number applications. In addition, the master clerk will also accept correction slips that transfer a cat from Open, Champion or Premier to Grand in either the Championship or Premiership classes from the owner/ agent. Correction slips are not required for transfer between tiers of the Bronze/Silver/Gold Champions and Premiers. The master clerk will provide the show secretary with a list of the catalog numbers of these transfers.
- 27.05** c. A Bronze, Silver, or Gold Champion/Premier claim can be made via an online confirmation on the CFA website. See current price list for applicable fees.
- 27.06** A cat eligible and shown in the Champion or Premier class will compete concurrently for the Grand Champion or Grand Premier title, and the Bronze, Silver and Gold level of Champion/Premier. A cat can earn points toward these Bronze, Silver and Gold level of Champion/Premier points in any type of ring, e.g. Allbreed, Longhair/Shorthair or Breed specialty. Points are earned in the same amounts and percentages as those described in Rule 28.02 and 28.03.
1. To qualify for any the Bronze, Silver or Gold Champion/Premier title, a cat must have at least one win of Best Champion/Premier, Second Best Champion/Premier or Third Best Champion, or a final award of Best-Fifteenth Best Cat in either a CFA Specialty or Allbreed final.
2. Fifty (50) Grand Championship points are required for Bronze Champion; One hundred (100) for Silver Champion; and one hundred and fifty (150) for Gold Champion. Twenty (20) Grand Premiership points are required for Bronze Premier; forty (40) for Silver Premier; and sixty (60) for Gold Premier.
- 28.04** f. An Open must complete the requirements for the Champion/Premier class in order to qualify for the titles of Bronze/Silver/Gold or Grand Champion/Grand Premier. Opens may not compete as Grand Champions or Grand Premiers until all of the requirements for the Championship or Premiership claim have been met, including the filing of the claim form.

RATIONALE: This proposal would add multiple tiers to the Champion/Premier title. In doing so, more people will be encouraged to show cats that they are not sure will be easy Grands, which are now not shown past the six qualifying rings.

We all know that massive numbers of entries arrive as Opens and, after obtaining the CH title after 6 Qualifying Rings, go home never to be seen again. Some are cats that owners think might be too hard to Grand; others are in breeds that do not always have time to Grand before they need to be bred. In the last 12 years there has been a 43% decline in entries. Fewer than 8% of cats shown in Championship became Grand Champions in 2014; the Premiership Grands have not cracked 9% in any year since 2008. In 2016, the numbers actually declined - only 6.96% of Championship cats shown achieved the Grand title; 7.91% of Premiers shown achieved Grand status. That means of the 20,999 cats shown in Championship - the largest number of Championship cats exhibited since 2011 - only 1462 became Grands. Out of 9243 Premiership cats, just 731 became Grands. Many of these remaining 28,049 cats showed once for Qualifying Rings and never returned to a show hall because their owners knew they could end up spending good money for months and still come away with nothing to show, if their cat goes into heat too frequently or is bred or gets too hormonal. The recapture of even a small number of these entries can easily be the difference between a club folding or continuing show production.

We also see a need for this title for added meaning to the Champion title, as well as to meet the need of an exhibitor who must right now only use the phrase "Grand pointed." A Grand pointed cat could mean a cat with 1 point, or with 199 points. Other breeders reviewing pedigrees have no way of knowing anything about a cat with a CH title other than it has obtained six qualifying rings.

This would only apply to cats earning points toward Grand Championship/Premiership. Points would be earned **ONLY** in Champion/Premier finals or in breed/division Champion/Premier points (purple ribbon). This would accrue in every ring or show over multiple seasons. The levels would be:

Champion (CH)– six qualifying rings

Bronze Champion (CHB) – meet the requirements for Champion, make one final of any kind, and earn 50 Grand points toward GC

Silver Champion (CHS) – meet the requirements for Bronze Champion and earn 100 Grand points toward GC

Gold Champion (CHG) – meet the requirements for Silver Champion and earn 150 Grand points toward GC

Premier (PR) – six qualifying rings

Bronze Premier (PRB) – meet the requirements for Premier, make one final of any kind, and earn 20 Grand points toward GP

Silver Premier (PRS) – meet the requirements for Bronze Premier and earn 40 Grand points toward GP

Gold Premier (PRG) – meet the requirements for Silver Premier and earn 60 Grand points toward GP

Once the Grand title is achieved the initial titles related to Champion/Premier will drop off. As each title is obtained the old one is replaced (I.e. rather than a CH, CHB, CHS, the cat would be a CHS upon earning 100 Grand points). The points are cumulative through the levels. This means cats that "pass" requirements, do not have to remain at that level. For example, if a new Champion attends a show and

earns 125 Grand points, that cat would automatically jump to Silver Champion status once the owner claims the title. A cat does not start out back at 0 after achieving any level. The additional titles are automatically conferred as the Grand points are earned – there is no award or certificate issued other than perhaps a pdf they can print themselves from their CFA account. In some sense this is a “Herman only” title that is reflected on pedigrees and of course on a breeder’s website or advertising.

Concerns have been raised about the effort to program this addition, how the cost of that change would be offset, as well as about the award itself. We have added an addition of a fee, that the Board would set, likely from \$2 to \$5 per title, in order to offset some of the staff time needed to update the programming and/or spend time in oversight of these titles.

Programming needs would include the addition of six if/then commands with regard to the point totals. This would be identical to the programming lines that allow cats passing 200 Champion points or 75 Premier points, to transfer to that Grand title. This programming should be a one-time cost that would not require maintenance and updates. The Board has tabled this issue and asked for the IT Committee to explore exactly what is needed in the programming arena but no follow-up on this issue has been presented. We believe the addition of the claim fee will more than offset the programming requirements.

Randolph: I’ve also got a comment on the first amendment that’s up. This is the amendment establishing different tiers for the path from championship to grand championship, and premiership to grand premiership. The amendment is incomplete in that it does not establish tiers for – I don’t want to offend anybody – the outlying areas. It only works for Regions 1-9. It doesn’t cover areas such as Hawaii, Russia, east of the Ural Mountains, Malta and the ID outside of China. We’ve ruled that it’s going to go forward. It will be left up to the board to determine what additional wording is necessary to complete that, assuming it passes. **Hannon:** Thank you John. The first resolution is from Turkish Angora Fanciers, Alene. **Alene Shafnisky** [Cascade Cat Fanciers; Turkish Angora Fanciers, Int’l]: I’ll start by addressing what was just brought up. If you look at the alterations to 27.06, in that paragraph it says, *Points are earned in the same amounts and percentages as those described in Rule 28.02 and 28.03*. So, it actually does address that – that sort of scaled percentage that we have for cats that grand in different areas of the world. This was brought up previously. We’ve added a slight change to it. A concern was raised by the board about paying for the different programming that would be required. We never did get back a firm answer on what the cost would be, so we added one line that just basically states that exhibitors should refer to the fee schedule in allowing the board to set whatever that fee was going to be. For those not familiar with it, this will create tiers on the way to grand between both the champions and the premiers. The champions would be at 50, 100 and 150; the premiers at 20, 40 and 60. The reason – we actually have quite a few reasons. Most of us had cats who maybe went to a show and realized it was going to be a long haul to grand them, even though we thought they were good quality cats, and those cats would go get their 6 qualifying rings and then go home and never hit a show hall again. Under this, you could take a breeding cat that you may realize you don’t have 8 months or 6 months to try to grand, but you could instead go to one or two more shows and earn enough points to get an interim title which would allow you to distinguish your cat from a cat who just went through 6 qualifying rings and has that same champion title. In addition, if any of you show in premiership, you know it can be a pretty long haul to grand, especially a longhair premier in the summer, so when we place cats in premiership with new exhibitors, many times they get sort of tired after they go to 2 or 3 shows. They might make a final or two but they are nowhere near that 75 point level. This would allow them to go home with a bronze premier or silver premier title so that they can feel that they are

getting more value for their money along the way. In the rationale you will see the numbers. The last numbers we had access to were from 2016. There were almost 21,000 cats shown in championship that year. 1,462 of them granded. There were 9,243 cats in premiership. Only 731 granded. That meant there were over 28,000 cats that were shown and did not finish that title or some percentage of that, that did not continue to that title. Many of those were in the situation where they hit those 6 qualifying rings, they got their champion title and then they stayed home. We believe this is going to encourage a lot of people, especially breeders who want to establish that their cats don't merely not have a disqualifying fault, but they are actually of a higher quality and would put more information on their pedigrees. **Barbara Schreck** [Anthony Wayne Cat Fanciers; Jazz Kats]: I call your attention to the very first part of this, *to create tiered titles for Champion and Premier cats to earn along the way to Granding*. To me, it's just as hard to get those first 50 points as to stay in there and try to get the rest. This also doesn't allow for notice to the individual. Maybe somebody gets those 50 points. They're new, they don't know. Are you going to send them a certificate? It says maybe not. Well fine, what good does that do to encourage the new person to continue on? How about tracking? How about you have to now keep track of that under the different point levels for the different areas of the world that we know about who have different requirements. Oh, and by the way, now I order a certified pedigree and I expect to see that bronze, silver or gold title on that pedigree. Finally, OK, is this going to go back to the beginning of CFA? There's no effective date. Is it only from now forward that you count these, or do we now have to go back and look at every cat to see if they got those 50 points and add that to their file? **Mary Kolencik** [Lilac Point Fanciers]: I have multiple problems with this. The first is, if we wanted to do this, this is way over-complicated for how we would do it. When we added the grand of distinction, we added one show rule. The distinguished merit isn't even in the show rules. We could have done this with one show rule that says that these are not a competitive class and do not affect the champion or premier class, as written. This is very confusing how this is done, so I would hope that if this does pass, that the board simplifies this and does it in a more logical way. Getting to my main objection to this, this is a reward for not trying. A cat only gets these levels if the owner quits trying. I told you earlier I have been in the cat fancy for 21 years. Three times in those 21 years I've had a girl that had over 150 points and she, you know, got herself pregnant. OK, so, what did I do? If these had been available, I could have stopped. I breed Siamese cats. They are very hard to get back in condition after they have litters because their bodies are flabby. What did I do? I got those cats back in condition and I took them out and I granded them. This is a reward for quitting. This will not get us more entries. As to the contention that this is going to give you some information on your pedigree that your cat is grand pointed and you need to see that on the pedigree, we've had grand champions since the 1930's. What the heck have we been doing since then? I don't think this is going to give us any new information and it's not going to get us any new entries. It's going to reward people that quit on a cat. **Leslie Carr** [Coastal Empire Cat Club; Rome Cat Forum]: I've got a couple different points. I understand that those people who feel that a cat with 6 qualifying rings should be different than a cat that has 199 grand points. I get that. I also get why cats don't always grand, but to me we already have stepping stones within the cat fancy. First we have champion, then we have grand. If you're lucky, maybe you get a regional winner, a breed winner and ultimately a national winner. So, to me, a step down that low and with champions is not where we need another step. That does not encourage the people. If we were to put in a step after the grand, I would be for it. The second thing is, there were some statistics given just now and we all know that statistics can be read multiple ways. Those I have to

question. I don't question the number of cats that were shown, say total in premiership and the total that granded, but I do question how many of those that were shown were already grands and therefore might have changed the statistics a little bit. My third and final issue has to do with the programming involved with this. We already know that there are issues with programming at Central Office. There is going to be an expense involved with doing any programming to put this in. My personal feeling is, I would rather that money was spent to fix what we have now than to add something like this. Thanks. **Jack Nichols** [Midlands Cat Fanciers; Mississippi Belle Feline Fanciers]: My concern with this is, from the way I read it there's going to be a fee to claim each one of these different tiers. I don't know about anybody else, but showing cats is expensive enough and if I have to claim a bronze, a silver and a gold championship at even \$10 a piece, there's another \$30 gone in showing my cat towards a grand. The way it's written, I really disagree with this. **Hannon:** Bonjour. **Frederic Goedert** [Jardin Des Korats]: This is very important to me and I think for the people from Europe, and certainly from all the region outside of the U.S. I think it's really important to understand sometimes this kind of opportunity that can be so important for a region where a few shows happen during the year. I know so many exhibitors that would go on and show again, or just show on if they would have the possibility to get some reward for showing more than in championship just for the champion title. Sometimes they are not about to go directly to the grand champion title. I am quite sure that such an improvement in the different level of title would bring us a lot of new exhibitors. I cannot tell exactly what it would change in America, but I know for sure that in Europe and other regions like Asia, it would change a lot. I don't think it can be a problem for CFA Central Office to keep the records for all this. At this time when emailing is just costing nothing to the organization, I don't think it would cost. It won't change either the value of the grand champion title, because we all know what it takes to get it, so I think such a new way to organize what we're missing between the champion and grand champion title will be the way to attract much more people, certainly people from other associations also, and stop making CFA sometimes just like a place for only the best cats. We have a place for everybody today in our association. **Wendy Carson** [New England Meow Outfit]: We are actually a co-sponsor on this proposal. I've heard a bunch of concerns about paying for this. I do believe the one major change from when this was proposed previously is, there is a fee schedule. So, that actually invalidates concerns about programming expenses. The board, etc. can figure out what costs are needed to be covered. Additionally, this would invalidate the concern about going back and awarding to cats. If someone pays the fee, they can claim it and have the title applied to their pedigree. So, I just wanted to address those two concerns. On a more everyone nature, honestly, we had this statistical presentation that talked about how the shows in an area, especially certain areas, are decreasing every year. We have certain geographical regions even here in the states where it would be difficult for an exhibitor to get to more than one or two shows within a 5 hour drive. We also heard earlier about how difficult it can be to grand a cat in premiership, which is one of our prime areas for bringing new exhibitors into the fancy. If it's going to take a new exhibitor 2+ years to achieve a real title on their cat, what do we have to offer them to keep coming back after that first show? These are just things we need to consider. We need to attract more people. Having these interim titles for people who didn't grand their cat in a single show may help keep those people coming back to our shows. **Mike Altschul** [Ozark Cat Fanciers; Happy Alternative Cat Club]: I support this. I supported it last year. I was in the cat fancy for 20+ years in the 70's and 80's, and I was out for 20 years. I got back in 2-1/2 years ago, as some of you might know, and we have been very, very active. One of the roles I've been very active in is promoting cat

shows and managing shows, trying to increase entry, trying to get more new people in the cat fancy. The people in this room are not those people. We go and we grand cats, we run RWs and maybe NWs. That's what we think about. The people that fill up the shows or used to fill up the shows are the people that need the in between steps that this offers. We don't offer any in between steps. It used to be that it might be a little hard. There might be 4 blue female novices or opens in a show – going back even to novices – and it might be hard to champion a cat. Now, you show up and if you're not disqualified, 8 of you could all be champions in one show. So, what's the incentive for me to show my OK blue for the next local show to help fill up that show, to help get our numbers back to where we're trying to go? There's no incentive. With this it gives a little incentive, it gives a little more justification to titles, because the champion title means nothing. So, if you're a double champion you have to earn some points. I would really encourage everyone to really think about it. Think about the people that fill up shows, that we need to fill up shows that are not in this room. That's all. **Iris Zinck** [Superstition Cat Fanciers]: From my perspective, the most compelling argument in favor of this proposal comes from Dick Kallmeyer's statistical presentation. We saw that registrations are up. More people are breeding and registering cats in CFA; yet, in the majority of regions entries are down. Less people are showing their cats in CFA. It doesn't take a rocket scientist to figure out that those potential entries we need may very well be out there, but we are not giving them what they need when it comes to shows. What if we tried giving people a meaningful, achievable goal that is realistic and reachable for somebody who can only get to the 3.5 shows per year that seems to be the average in the underserved areas of CFA. This proposal is your opportunity to take a positive step forward in the face of the disturbing statistical trends we are seeing. Last year I told you it was needed. This year Dick showed you how much it's needed. The rest is up to you.

Hannon: In the future, if you've got something to say, I need you to line up at the microphone. I don't need you falling into the aisle after I've called for closing argument. So Alene, closing comments. **Alene Shafnisky** [Cascade Cat Fanciers; Turkish Angora Fanciers, Int'l]: Just building on the last two speakers, we know that when we implemented the grand of distinction title, we gave people something else to go for and the entries actually went up. We saw a lot of cats coming back to the show hall, sometimes year over year. We think that if you give someone the example of, they come to a show and maybe they're the only champion in their class or their breed and they've only got one or two shows within 3-1/2 months, they may just write it off and say that money is better spent elsewhere. We know that over the last 20 years, the cost of showing cats has skyrocketed on all fronts. That's one of the reasons it's making it difficult for us to continue to increase those entries. In the face of the continued decline in entries, we think giving people a little bit of a carrot, a little bit of a reason to just head out to at least one more show, give it just one more shot, this might be one way to help CFA, because if we keep doing what we've been doing, we're going to keep getting the same results. **Hannon:** Thank you Alene. All those in favor of the show rule change, raise your hand or hands.

Motion Failed.

– 5 – Marina All Breed Cat Club, Oriental Diamond Cat Fancier, Last Chance Cat Fanciers International, Shanghai International Cat Fanciers’ Club, China Central Cat Fancier, China American Shorthair Cat Fancier Club, Nei Monggol American Shorthair Fancier Club, Northeast Cat Fanciers Club of China, Angel Fairy Sphynx, Katnip Kat Club, Jiang Nan Cat Fanciers Club, China Yantze River Cat Fanciers’ Club, Beijing International Cat Club, Crown City Cat Club, Hemet Feline Fanciers, Las Flores Cat Club, Paul Raines California Solid Color Cat Club

RESOLVED: Amend Show Rule 6.14 as follows:

- 6.14** a. The show management shall determine the amount of the entry fee, which must be at least \$1.00 per ring, and not exceed \$30.00 per ring for any one cat. Any available discount shall be listed in the show flyer. A club shall not refuse an entry fee(s) paid in the “coin of the realm.”
- b. Clubs must maintain all fees as quoted in the show flyer ~~and~~, except as otherwise provided in these Show Rules. No club nor individual may not charge fees to exhibitors which are not quoted in the show flyer or otherwise provided for in these Show Rules.

RATIONALE: Although this proposal has little to no effect on Regions 1-9 or International outside of China, it will be a significant benefit for CFA exhibitors in China who are interested in true competition and fair shows. Limiting show fees to no more than \$30 per ring will prevent the practice of some clubs in China of charging as much as \$200.00 per ring, or more, in order to discourage entries and limit competition. Limiting fees that may be charged to only those listed in the published show flyer will assist exhibitors in China who have been asked to pay as much as \$700.00 for a substitution, plus \$700.00 to the exhibitor who agrees to withdraw an entry to allow space for the substitution, in addition to the entry fee.

Competition in China has been separated from Regions 1-9; however, what happens in China affects all of CFA. China has created great income for CFA, yet, the show practices in China endanger that income by soiling the reputation and success of our organization. The corrupt practices of a few clubs have repelled exhibitors who want to show their cats and have a fair chance at a rosette. Worse, these practices have encouraged other organizations to capitalize on what is seen as corrupt competition in CFA shows, advertising their organizations’ shows as fair, without the stuffing of pet-shop cats. This show rule change will confine the clubs in China to reasonable fees and create the ability to protest the most egregious violations of the few clubs in China that rely on questionable practices.

Hannon: Next, Marina Allbreed Cat Club. **Cyndy Byrd** [Malibu Cat Club; Marina All Breed Cat Club]: This proposal – and I do urge you to read the rationale, because I won’t read it to you – the rationale does speak some facts about some of the issues that have happened in China. Although this proposal would have no real effect on any of the other regions, it is an important proposal because in China the entry fees range anywhere from \$600 per cat to \$1,200 per cat. There are also sometimes additional charges - \$700 for substitutions, \$700 to pay the person who takes their cat out so you can substitute in, \$5,000 that they call a sponsorship fee if you would like to have your cat have a national win without competing, bla, bla, bla, all of those things we know are happening over there. Our entry fees here in Regions 1 through 7 – I won’t speak for those regions I don’t personally know – but our entry fees are approximately \$6 to \$12 per cat per ring. We are asking for a limit of \$30 per cat per ring as entry fees, plus the fact that no fees other than those listed on the flyer can be charged to any exhibitor. **Monte Phillips** [Cat’N on the Fox; Kyoto Skylark Cat Club]: Two things I want to point out from a numbers standpoint. First of all, our show rules require that when a club puts on a show, it has to have classes for kittens, championship and premiership. However, what we’ve seen in China, thanks to different fee structures, we see shows with a 225 limit and 225 kittens, nothing of anything

else. How did that happen? Well, the kittens got to pay \$40 and if you wanted to enter something else you are in the thousands. We have seen shows with 224 championship cats entered and no kittens, no premiership. Same technique used there. This would help alleviate that but it won't solve that problem. **Allen Shi** [Oriental Diamond Cat Fancier]: First I would like to introduce the background of this proposal in China. Because there are no show rules in regard to the maximum entry fee limit, some clubs in China took advantage of it to require exhibitors to pay extremely high entry fees, which amount is from \$700 US to \$1,200 US. Of course, if you don't show in China, you cannot understand this because you would question who would like to attend such a high entry fee cat show and how can these clubs make a balance of all costs? Actually, those clubs do not want their competitors' cats to come. That is one of the ways they earn big points, without competition. So, to set a maximum limit of entry fees is a very important step to allow the honest exhibitors to have a chance to enter the show, which can drive the cat show in China in the correct way. Second, I would like to introduce income to compare to the rest of the entry fees in China. For example, the city Shanghai where I live has the highest income in China. The average income monthly is \$900 US. That's the report from 2016. Compared to the \$700 US to \$1,200 US for cat entry fees, you can see it takes 78% to 133% of our monthly salary. So, we cannot afford the price and it will get us bankrupt if we continue this hobby with such high entry fees. Now, we have 157 catteries and 17 clubs in China support this proposal. We all consider the amount is high enough to balance the cost of entering a cat show in China. We understand this proposal will not affect anything in Regions 1-9 and ID-Other, but it will have a great influence to China cat shows, and will give a fair chance to every exhibitor in China. It's basic to help CFA business develop better and better. We will benefit from a healthy situation in China finally. Thank you. **Adilah Roose** [Johor Bahru Cat Club]: I completely understand the rationale behind this, but I'm from the International Division – Non-China. \$300 US in my currency is approximately 1,200 ringgit. We can and we do hold 8 ring shows which will cost more or less \$150 US per cat. If you cap it, what I'm trying to say is, we cannot afford to hold bigger shows. If you stick us with this limit at \$300 US, we can't – not in ID-Other – we do not have the sponsorship that China has. We don't. Hong Kong for example, their show halls go for some ridiculous amounts of money. They are like \$10,000, \$20,000, \$30,000 US per day. We cannot hold shows with that kind of limit. Yes, right now, our shows go for about \$150 US per cat per entry, but if you stick a limit onto some of us in the ID-Other or the International Division, we won't survive. As you can see just now from the statistics, our numbers are going down, too. **Lisa Kuta** [Cornish Rex Breed Club; Fresno Cat Club]: While our clubs are in support of the idea, we just had a question of why it was an exact amount in there and how it was gotten to that number of \$30 per ring, and if it would be better served if it referred to an amount on the fee schedule, versus the actual amount being in the show rules. **Darrell Newkirk** [Mark Twain Feline Fanciers]: The people in China are begging for our help. There has been so much going on over there and it seems like every time the board came up with a rule, somebody that's dishonest would find a way around the rule. This is one step to try to stop it. It won't stop everything, but it's a first step to go forward, and I beg you – please support this because it's supporting our income. Dick sent me a chart and I think it was presented in here. 57% of our registrations January to April came from China. Now, some people may be angry that China gets a lot of wins, but a lot of it is by cheating. There was a show in April, back to back, 6 rings each day, \$1,428 to enter one cat in both of those shows. That is ridiculous. So, this rule needs to be passed so at least we can put some cap on what's going on over there. It's just wrong. There are still a lot of things that need to be fixed, but the competition is not fair and this is one way that they

jack up the entries, like Allen said, to prevent people that they don't want coming in the show. So please, I beg you to support them. **Wendy Carson** [New England Meow Outfit]: I notice that this proposal calls out \$30. \$30 what? \$30 US dollars? \$30 Australian dollars? \$30 Hong Kong dollars? \$30 Canadian dollars? These are very different amounts of money – very different. \$30 US versus \$30 Hong Kong, not the same thing and we could actually be negative. If this is going to be just \$30 straight without that clarification, we could definitely be hurting showing in regions that use a dollar that is not the same as the US dollar. So, I'm not sure if our other show rules actually specify the currency, but that is a concern on this proposal. **Hannon:** If this passes by 2/3, the board is required to implement it as written. If it passes by a simple majority, it goes to the board with a favorable recommendation and the board can change it to say "US dollars" or it could fail. Anybody else want to speak to this? **Danny Tai** [Passion Feline Fanciers]: Actually I support this rule, but I think that the limit of \$30 US is too high. Nowadays, in this show season from May to now, we have a few shows in China already. Most of the shows actually charge around 100 RMB per ring. It's equivalent to \$14 US only. That allows the show to go on and be held if the show fee is set at \$14 US per ring. Now they are setting \$30 US. It is double of what we are doing in these two months. Another point is that from Allen Shi, he already pointed out that the average monthly salary income in Chinese is around RMB 4,800, just equivalent to \$690 US. This is from the Chinese government report. If the show is a 10 ring show, then the fees will be \$300 US. It is already 43% of the exhibitor's monthly salary. I consider that \$30 US is too high. I suggest that the limit can be set lower. Thank you. **Hannon:** For those who don't know Danny, he is a very popular CFA judge from Asia and he is the elected representative for the International Division. **Dee Dee Cantley** [Opposites Attract Cat Club]: My club had a few questions regarding this amendment. First off, we would like to know how we are going to police this through CFA, whether or not they are going to have a bank statement for every single entry and unless they have the online entry of a single entry clerk, how are you going to see what each and every person actually pays, unless you go to the bank of each club. So, it's kind of a proposal that I need to know how it's going to be policed. **Hannon:** As Dee Dee has implied, the board has been discussing having a central entry clerk for the shows in Asia – China in particular. That would police it because that entry clerk would actually be receiving the fees and would know how much people are actually paying.

Hannon: I see nobody else at the microphone so I'm going to let Cyndi make a closing comment. **Cyndy Byrd** [Malibu Cat Club; Marina All Breed Cat Club]: I would like to respond to Adilah and Lisa and Wendy. In the show rules, all the amounts are US dollars. This would also be US dollars, as commonly symbolled here. The amount would be \$30 per cat per ring, so for Adilah, if you are having a 6 ring show the maximum you could charge would be \$180. Then also, what is proposed is a maximum charge. If you wanted to charge like we do here - \$10 or \$12 per cat per ring, you are certainly welcome to do that. The other reason for putting in the wording, no other fees besides those listed on the flyer can be charged, this would at least give some written rule to base a protest or complain on that says, "someone asked me to pay \$5,000 and it wasn't on the flyer." At any rate, as Darrell said, I think this is a step in the right direction. It certainly doesn't solve everything but it does give some support to our honest clubs in China. We ask for your support. **Hannon:** Monte, I have a question for you on the show rules. Don't we already have a rule that says you cannot charge a fee that is not listed on the flyer? [Phillips responds affirmatively] Alright, so we already have such a show rule. What we're basically talking about is the cap on the entry fees. All those in favor please raise your hand or hands.

Motion Carried by 2/3.

[from Sunday board meeting] **Moser:** On that show rule 6.14 with the \$30 per ring as a maximum, did we put an effective date on that? **Eigenhauser:** No, so it would be May 1 unless we do something else. **Moser:** OK, I would like to make a motion that we make that effective immediately also. **Hannon:** You can't make it effective immediately. They are taking entries for shows right now. **Moser:** Well then, can I put it for a different date? What would be a good date? **Hannon:** September 1st. **Moser:** I'm good with that. **Kallmeyer:** I think that's great. **Mastin:** I will second it. **Kuta:** You said shows licensed? **Hannon:** Held. Any discussion on this one? **Bizzell:** What if they have already published their show flyer? **Hannon:** They are going to have to change it. **Kallmeyer:** The area in question has not published a show flyer. **Hannon:** Any other discussion on the motion? All those in favor of making the \$30 per ring limit on entry fees effective September 1st.

Hannon called the motion. **Motion Carried.**

– 6 – Midlantic Pers-Himmie Fanciers, New River Cat Fanciers, Metropolitan Cat Fanciers, Cats of the Rising Sun, Tarheel Triangle Cat Fanciers, Seacoast Cat Club, Half Moon Cat Club, Tennessee Valley Cat Fanciers, Inc., Pawprints in the Sand, Chamberlin on the Bay Cat Fanciers, Mount Laurel Cat Fanciers

RESOLVED: Effective immediately, amend CFA Show Rules 8.03 and 11.32 to make the Household Pet Finals awards 1-10 consistent with the other competitive categories (Kitten, Championship and Premiership), as follows:

8.03 Permanent ribbon designations, ribbons, or rosettes in the color designated **MUST** be given for the awards listed below. If more than one type of memorial is listed, any one of the choices may be given.

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| | | |
|--|--------------------------|----------------------|
| Best- 5th-10th Best HHP | Rosette/award | Any Color |
| 6th-10th Best HHP (if appl) | Rosette/award | Any Color |
| 11th-15th Best HHP (if appl) | Rosette/award | Any Color ... |

11.32 HOUSEHOLD PETS

Awards made in the Household Pet Class shall be as follows:

Those individual entries deemed worthy shall receive the Household Pet Merit Award, which shall be red and white.

There shall be no distinction between Longhair and Shorthair entries in any Household Pet Show.

There shall be no distinction between Adult Neuters, Adult Spays and Kittens.

The awards for Household Pet Finals shall be Best, Second Best, Third Best, Fourth Best, Fifth Best, ~~and, if desired, Sixth Best, Seventh Best, Eight Best, Ninth Best through Tenth Best Cat~~ and, if 45 or more are entered, Eleventh through Fifteenth Best Cat.

When two or more Household Pet rings are held concurrently, a Household Pet Best of the Bests competition may be held.

RATIONALE: It has been shown over the past several years that HHP entries may be in the high 20's and 30's at CFA shows and the HHP entry fees go a long way to helping clubs survive financially. Regardless of the number of entries, the other competitive categories – Kitten, Championship and Premiership classes – all award Top 10 finals awards. It is time to make the HHP classes consistent with these other classes. Per this show rule change clubs will be required to award Top 10 HHPs in all HHP finals. Currently the clubs only have to award 1–5 Best and 6–10 Best are optional.

Additionally, making CFA HHPs equal to the other categories will encourage people to show their HHPs more often. More entries help the clubs pay the bills for the shows. While some Regions do not have large HHP classes, other Regions have very large HHP classes. Consistently giving Top 10 awards, hopefully, will begin to increase the number of HHPs coming to shows in locations that have previously had small HHP entries.

Some of the general public are negative to breeders; to be able to say that CFA supports all cats, not just pedigreed breeds, goes a long way to changing this negative attitude toward cat breeders. In addition, many times clubs work with shelters and rescues and the clubs will support/discount the entry fee for HHPs that are then adoptable. They are even more adoptable, for some reason, when they have awards from the judges. This is good for everybody

HHPs are often shown by children and it is particularly important to incentivize them to continue to be cat people as they grow up and remain interested in showing. It does not cost the club that much more to have awards for sixth through tenth and it is a great tool to encourage exhibitors continuing to show.

There are two separate resolutions pertaining to veterans. The first is to award titles. The second, if the first passes, is to award regional wins. If #1 passes, then #2 would be considered.

Hannon: Next would be Midlantic. I see Lynn coming to the microphone. **Lynn Search** [Midlantic Pers-Himmie Fanciers; New River Cat Fanciers]: This rule would amend the CFA show rule to make Household Pet final awards 1 through 10 consistent with the other competitive categories. We have listed an effective date as immediately, which I notice our counsel didn't mention. However, if we're not allowed to do that, it can start next year but we would like it immediately. **Hannon:** It would be effective immediately if the resolution stipulates immediately. Normally they don't, in which case the effective date would be the beginning of the new show season. **Lynn Search** [Midlantic Pers-Himmie Fanciers; New River Cat Fanciers]: OK. You can see that we're just changing things where originally they could be best through 5th and, if you wanted to, 6th through 10th. We feel that over the past several years when they have been scoring the Household Pets, they are getting entries in the high 20's and 30's in some of the shows. As has been mentioned various times during this meeting, these entry fees of the Household Pets go a long way to help clubs make their money and survive. So, we would like to see that, regardless of the number of entries, the awards be up to top 10. I judge, and if I have 7 shorthair kittens, I give 7 awards. So, if there were 7 Household Pets, we would then give 7 awards at the show. This encourages people. A little quick back story. I went to a show where there was a 6 ring on Saturday, and another club 6 ring on Sunday. One of the clubs gave out 10 awards to the Household Pets. The others gave out 5. They were within the show rules, but it really hurt the Household Pet people's feelings there. So, it's time to make our Household Pet cats not feel like second class citizens. Boy, that's a terminology I remember from a former

president. **George Eigenhauser** [Bonita Cat Fanciers; West Shore Shorthair Club]: I strongly support this resolution. I started out showing Household Pets and in 1992 I got my first pedigreed cat, at patched tabby Maine Coon spay named Haley. We got our winners ribbons at our first show, went to the second show and there were 9 cats in premiership – 8 shorthairs and Haley. We made a top 10 final in every single ring. In fact, we even got best cat in Kitty Angell's specialty ring. We've been doing this for premiership for 25 years that I know of. Why can't we do it for the Household Pets, too? **Monte Phillips** [Cat'N on the Fox; Kyoto Skylark Cat Club]: I just want to give you some quick numbers. Of the 9 regions, 5 of those regions average more than 10 Household Pets per show, so we would already have the numbers there. On the whole of CFA, Regions 1 to 7, we average about 12 Household Pets per show. That's all the shows – 160-some.

Hannon: Any other speakers? Vanadis, I assume you're not standing there to speak. Lynn, do you want to make any closing comments? **Lynn Search** [Midlantic Pers-Himmie Fanciers; New River Cat Fanciers]: Just that I hope everybody will support this. Our Household Pet people are coming out and supporting CFA, so let's keep them coming to CFA. **Hannon:** Thank you Lynn. All those in favor, please raise your hand or hands.

Motion Carried by 2/3.

– 7 – Country Faire Cat Fanciers, Cymric Cat Club, Fresno Cat Club, Greater Northwest Cat Fanciers, Idaho Cat Fanciers, Illini Cat Club, Japanese Bobtail Fanciers, Korats Unlimited, Longhair Japanese Bobtail Breeders, Manx Ltd., Rip City Cats, Wenatchee Valley Cat Club, Willamette Valley Cat Club

RESOLVED: Amend the CFA Show Rules by adding a new Article XXX (with subsequent articles being renumbered) adding grand titles and scoring for Veteran class as follows:

30.01 A cat eligible for and shown in the Veteran Class will compete for Grand Veteran (GV) points in any veteran ring judged by a CFA licensed judge, approved CFA guest judge. Or CFA judge in training as follows:

Any Veteran cat placing in the finals awards may receive points towards the Grand Veteran Cat title. The highest placing Veteran cat will receive one point for every benched Veteran Cat defeated. The second highest placing Veteran Cat will receive 95% of the points awarded the highest placing Veteran Cat, third highest 90%, fourth highest 85%, 5th highest 80%, etc.

30.02 a. Fifty (50) points are required for Grand Veteran cat in Regions 1 through 9 with the exceptions of the Maritime Provinces of Canada, Malta, the Ukraine, Hawaii, Russia (east of the Ural mountains), and the International Division. For cats residing and competing in those excepted areas twenty-five (25) points are required for the Grand Veteran (GV) title.

b. Grand points will be adjusted when a cat competes outside their scoring location. For example, a cat competing from a 25 point scoring location to a 50 point scoring location, grand points will be adjusted at 50%. Grand points will only be adjusted up when a cat moves from a lower point scoring location to a higher point scoring location for a permanent change of residence (see 30.02.c).

c. A cat's accumulated grand points earned in one scoring location will be adjusted per 29.02.b. Grand points earned in a 25 point scoring location moving to a 50 point scoring location will be credited at 200%.

d. Wins made in Veteran competition may not be transferred to Premiership or Championship records. However, titles earned in all other classes of competition will be retained.

30.03 Points must be won under at least six (6) different judges.

30.04 Any cat that achieves 30 or more top 10/top 15 finals per season in three separate seasons and a minimum of 50 CFA award points in each of those seasons shall be eligible to claim the "Grand Veteran of Distinction" title (abbreviated GVD). This title replaces the Grand Veteran title; however, the same show season may be used to qualify for both titles.

This award may be claimed by filing the appropriate form with Central Office, and paying a fee as set by the Board of Directors. Show seasons prior to 2017-2018 may not be considered in claims for this title. The Grand Veteran of Distinction title must be claimed within 90 days of the conclusion of the last qualifying season.

RATIONALE: The above addition is identical as the HHP show rules with the substitution of Veteran for Household Pet and the point qualification.

Competition is why we have cat shows. People who have expressed an interest in Veterans (7 years and older) keep their older pedigreed cats at home because no title is available so for them, stating "a waste of money". Many veterans, who already have several titles and awards, are left at home from the Championship and Premiership class so as not to interfere with the younger cats trying for their own NW, BW, RWs. Giving a GV title could entice exhibitors to show them in this class. This class is a way to show the world we care about our older cats and enjoy them and give them a separate "spotlight."

The 50 point accumulation for a Grand Title is less than Premiership, but Premiership has more entries in the Premier class usually than veterans. At this time the veteran counts are low, but if the counts increase, the points can be raised. Veteran cats also have less time and shows to accumulate points as the class isn't offered at all shows. It will not be required to have a Veterans' Class.

Hannon: Country Faire Cat Fanciers. **Marianne Clark** [Rip City Cats; Japanese Bobtail Fanciers]: They were talking about stepping stones before. This is a stepping stone. Some regions do not offer Veterans right now and we realize that, but it's a big class in the Northwest Region and the Southwest Region. We feel that if we offer titles to Veterans, they will come to your show. You know, like in *Field of Dreams*, "if you build it they will come." We use these Veterans as ambassadors. People come in and see these cats and go, oh my gosh, aren't they beautiful? They are 7 years old, they're 10 years old, they're 15 years old. People come in and love it. The exhibitors love it. But, a lot of people don't want to show Veterans because they don't get anything for it, they say. Well, this will give them something for it. Some of these cats already have national wins, breed wins, regional wins, a lot of grand titles, grand of distinction. This would give them a GV – grand veteran. The amendment is written just like the Household Pet amendment for granding except with the replacement of Veterans. The points are 50. The points can be raised if we get a lot more Veterans. I think Region 6 recently had some Veteran classes and they loved it. So, you would like it too, I'm sure. The judges will all say how much they like judging these cats. They love to come to the Northwest and see the Veterans. We have an Oriental Shorthair that's 15 years old who looks just as wonderful as he did when he was a

national winner. We have an Exotic who is 16 and he has been shown in Veterans for 6 or 7 years. He loves coming. This is a chance for you to take that special cat to the shows and have time with them and show them off. **Monte Phillips** [Cat'N on the Fox; Kyoto Skylark Cat Club]: I can't support this resolution. I just can't support it on numbers. Let me give you some statistics real quick. During this past show season, total number of Veterans shown at all shows worldwide combined was 157. That counts as, if one cat went to 4 shows, that's 4 of the 157. Previous show season was 138. The show season before that it was 154. Compared to Household Pets where the numbers were 3,005, 2,638 and 2,473. I could support this as soon as you get your Veterans count up to at least 1,500 but right now you're not even 10% of the way there. The second problem I have, I have a lot of cats that are old. They show in premiership. I just got a grand of distinction on my 13 year old Chartreux, and I'm not the oldest. There's a Maine Coon in my region that got one who is even older than my cat. They show in premiership. **Laurie Coughlan** [GEMS; Greater Lancaster Feline Fanciers]: I love my older cats, but if they want to show, they show in premiership. When the Veterans Class was first proposed, the idea was they would be exhibited as lovely ambassadors, and we would appreciate these lovely older cats. I was going to show my cats a few times and then they started putting points on it. I did not want to take my beautiful, lovely, much-loved older cat out to lose to another older cat who was a national winner previously. I wanted her to go out and be appreciated. Guys with Veterans, you can show your cats in premiership. Should you really be campaigning a 15 year old cat? Is that the appropriate thing to do? You judge. It's your cat, you know its health, but I don't think we have enough cats doing it, I don't think some of these older cats should be campaigned, and we do have premiership. **Mary Kolencik** [Lilac Point Fanciers]: There are several reasons why we don't show Veterans in other parts of CFA. #1, when our cats get older we pet them out. #2, we show them in premiership. #3, they get fat or they get themselves pregnant. #4, we are showing other cats. It is all I can do to show one cat at a show sometimes. I went to the Almost Heaven show a couple weeks ago – yay Almost Heaven. I went to that show with 2 cats and it was 6 rings. I thought I was going to die at the end of the show. I don't have time to haul along another cat to show as a Veteran, even if I did have one to show. So, we just don't have the cats to show in this class. That's why it doesn't catch on. I agree with Monte; it doesn't deserve titles if there aren't cats in the class. **Mary Auth** [International Somali Cat Club; Longhair Japanese Bobtail Breeders]: I am supporting this. I have two comments. First of all, which came first, the chicken or the egg? You're not going to get numbers unless you have a process where people can be rewarded for that. Secondly, what's the harm? **Sue Robbins** [Delaware River Cats Club; Empire Cat Club]: I've shown a cat in the Veterans class. It was at the Garden State cat show a number of years ago. I was thrilled to bring him out to one show. He was 14 years old at the time and I was thrilled to put him in one ring. He had already achieved a regional win. He was a lovely, lovely cat. He was my first Tonkinese and I loved him dearly. I was happy to take him along to the show so that he could have a good time and then come home and sleep with me on the bed again, and I wouldn't have to take him out. He already earned his title. I was happy, I was content, I was breeding other lovely cats who were also earning titles. But he was basically my retired pet, and that's what he was until the day he died. He was almost 20 when he died, and I loved him to bits, but I was not going to drag him around, weekend after weekend, to assuage my vanity. Nobody forced me to. You're right, nobody forces you to take the cats out, but if they've earned their titles, they have earned their place in the sun. How much more do they need? Take them out, enjoy them, love them, but you don't need to campaign them. **Hannon**: Before I ask Marianne for closing statements, are there any more speakers? I see one. Come on over. **Joan**

Miller: I recall that the reason why we established the Veterans Class was mainly for education. We wanted to really show our well-known older cats. My concern is that if you're going to be competition for grands and that sort of thing, the judges will no longer be able to talk about these cats as we did before. We used to say what their achievements were and what they meant to their owners, and go into a lot of discussion about these cats. I wonder whether this would be a good idea, so I would be opposed to this, too. **Judy Ganoe** [For the Love of Cats Cat Fanciers; Korats Unlimited]: I have mixed feelings about this. We love our Veterans cats in our region. They are wonderful to look at. The people that bring them are fun and they are enjoying themselves to death. On the other hand, it kind of makes them lesser. They're not quite good enough to be premiers or whatever. I know that's not true in this case, but that's how it appears. The Veterans need respect. They are a wonderful thing to see. I think seeing a mature, beautiful Siamese at 7 years old is something that people need to see. You don't see them in championship. I'm not sure how I would like to vote on this, but please be aware that sometimes the outlook would be that they're just a little bit less and can't compete against the others, although some of them really should. **Ann Marie Bingham** [Almost Heaven Cat Club]: I love the idea of the Veterans class. We know our own cats. I breed Siamese and so we don't have a lot of Siamese at 10 or 12 or whatever years that are show quality, but when they are, it's really a thrill to see them. I know a woman who showed a 14 year old Siamese. The cat was lovely and he loved being at the show. Some cats like shows regardless of age. I think if they do enjoy it and their health is good, there is no reason to turn them away. I agree with showing them in premiership, but a 14 year old cat is not going to win over a 2 year old cat. That is not going to happen. So, for that reason, I very much like the Veterans class and I very much envy the regions who have been successful with it. My problem with our club is, we are struggling financially. We didn't have a show for 5 years and had our first one this year. I literally begged the club to have a Household Pet class. We couldn't afford the rosettes or the judging. We had to do a bare bones, spend as little as possible amount so that we can have another show next year. So, my question is, if we are required to have a Household Pet class and to have a Veterans class as well, would we be able to get any financial assistance in having these extra classes? Because anything we can do to bring more people to shows and have more people enjoying themselves and enjoying their cats, I think we need to do. But, to require those classes I think really puts an undue burden financially on clubs that are struggling to begin with. Thank you. **Debbie Allgire** [Golden West Cat Club; Portland Cat Club]: I support this measure because I had one of these examples that encouraged me to show a cat. She was 12 years, 8 months old when she grandd. I would have appreciated having that little extra title in Veterans. I'm in a region that doesn't have a Veteran class on a regular basis, and if I was encouraged to do the entry like we're encouraging the Household Pets, I think it would have been something of added value to my region, so I'm in support because of my old girl. I was told by the judges that she was an excellent example of what a Siamese should do and look like as they got older, and she enjoyed doing it. Thank you for letting me speak.

Hannon: I don't see anybody else at the microphone, so Marianne you can do a wrap up. **Marianne Clark** [Rip City Cats; Japanese Bobtail Fanciers]: OK. First of all, just because you don't want to do it and you don't think it's right for your cat doesn't mean it isn't right for other people's cats. Veterans class is not required, so if you feel strongly about it, you don't have to have a Veterans class. This will keep cats coming. These Veterans – 99% of them – already have a national win. They already have a grand premier title. They already have a grand champion title, a regional win, a breed win. This is just another title and it's not stressful on them. You know your own cat. If you don't think your cat should be at the show, don't take it. It's that

simple. If you have a champion that doesn't like it, you shouldn't take that champion to your show. Veterans aren't any different. They love shows, the ones that we take. They are not being abused. They are being loved, and the judges "ooh" and "ah" over them and they think they are fabulous. Everybody thinks they are fabulous in our two regions. I just don't understand this, "I don't want to do it so you can't do it" attitude. I'm sorry, but that's what I'm hearing from most of you. I think this is a great addition. It's a chance for people to see these cats in maybe not their prime but in their old age and spectators see how much we love them. What's the harm in giving them a title? I don't get that at all. We were talking about keeping people in the fancy. This is one way to do it. What's wrong with you guys? I'm sorry, but it's making me a little bit angry that you are not seeing the forest for the trees. You are looking at your own self and what you want, and not what the rest of the people may want and what the clubs can have. This brings entries. Even if it's only \$200, it's \$200 you didn't have before you had your Veterans class. Thank you. **Hannon:** OK, I'm going to call the vote. Raise your hand or hands if you're in favor of this resolution.

Motion Failed.

If the previous proposal passes, consider the following proposal:

– 8 – Country Faire Cat Fanciers, Cymric Cat Club, Fresno Cat Club, Greater Northwest Cat Fanciers, Idaho Cat Fanciers, Illini Cat Club, Japanese Bobtail Fanciers, Korats Unlimited, Longhair JBT Breeders' Club, Manx Ltd., Rip City Cats, Wenatchee Valley Cat Club, Willamette Valley Cat Club

RESOLVED: Amend the CFA Show Rules to award regional wins to Veteran Cats under Article XXXVI – NATIONAL/REGIONAL/DIVISIONAL AWARDS PROGRAM, ELIGIBILITY, Paragraph 5; SHOW POINTS, Official Show Count subsection, Paragraphs 1, 2 and 3; Eligible Wins subsection, new Paragraph 5; DETERMINATION OF SHOW POINTS, Paragraphs 1 and 2; SCORING, Paragraphs 1, 2, 4 and 5; AWARDS section, National/ Regional/Divisional/Assignment subsection, Paragraphs 1, 2, 4 and 5, as follows:

Article XXXVI NATIONAL/REGIONAL/DIVISIONAL AWARDS PROGRAM

ELIGIBILITY

5. ~~Cats competing in the Veteran classes are ineligible to participate in this program.~~ All veteran cats entered and competing in accordance with the show rules.

SHOW POINTS

Official Show Count

1. For each show, official show counts are determined for each category in which a judge has given finals awards. These categories might include, but are not limited to, allbreed kittens, longhair kittens, shorthair kittens, allbreed championship, longhair championship, shorthair championship, allbreed premiership, longhair premiership, shorthair premiership, ~~and~~ household pets, and veterans.
2. The cats/kittens/household pets/veterans competing in each show are tallied within their category to establish the official show counts. Kittens/veterans that are not listed with either a temporary or

permanent registration number either printed in the catalog or added to the catalog in ink by the Master Clerk. Novices and AOVs are not to be counted in the official count for their respective categories.

3. A cat/kitten/household pet/veteran handled by a judge in one ring is counted as competing in all rings.

Eligible Wins

5. Veteran Class – all finals awards as provided in the current show rules.

DETERMINATION OF SHOW POINTS

1. Best cat/kitten/household pet/veteran – one point for each cat/kitten defeated.
2. 2nd Best Cat/kitten/household pet (HHP), veteran – 95% of the points awarded to best cat/kitten/HHP/veteran, 3rd best cat/kitten/HHP/veteran 90%, 4th best 85%, 5th best 80%, etc.

SCORING

At the completion of the show season, a cat/household pet (adult or kitten)/veteran will be credited with the points from its highest 100 rings. For a kitten award, the kitten will be credited with the points from its highest 40 individual rings earned as a kitten, to be credited in the show year in which its last full weekend of kitten eligibility falls, regardless of the show year in which it begins showing as a kitten.

If a cat/household pet/veteran is exhibited in shows totaling 100 rings or less (40 rings for kittens) total credited points will be the sum of total points earned.

All points credited ...

In order to be eligible for a regional award, a cat/kitten/household pet/veteran must be shown at least once in the region of final assignment (see regional assignment section). In order to be eligible, for a national award, a cat/kitten must be shown at least once in the national award area of final assignment (see regional/national assignment section). Veterans are not eligible for national wins.

Breed/Color specialty rings which provide a judging(s) beyond the number of judgments available to other entries will not be scored for National/Divisional/Regional points. Similarly, Household Pet or Veteran rings judged by a celebrity judge (anyone other than a CFA licensed judge, CFA judge trainee, or approved guest judge) or held in conjunction with a stand alone household pet/veteran show will not be scored for CFA awards points.

AWARDS

...

Regional Awards

The awards presented each year in regions 1-9 are:

Best-25th Best Cat*

Best-25th Best Kitten*

Best-25th Best Cat in Premiership*

*The title of “Regional Winner (RW)” is limited to cats receiving the above awards.

Best-10th Best Household Pet**

**The title of Household Pet Regional Winner (HRW)” is limited to cats receiving the above awards. A minimum of 100 points is required to win these awards.

Best – 5th Best Veteran***

*****The title of Veteran Regional Winner (VRW) is limited to veterans receiving the above awards. A minimum of 50 points is required to win this award.**

National/Regional/Divisional/Assignment

1. **National/Regional/Divisional assignment is determined separately for each competitive category, i.e. kitten, championship, premiership, household pet, veteran.**
2. a. Regional/area (national/regional/divisional) of residence is assigned based on the region number (or address in the case of cats residing in the International Division) listed in the last show in which the cat/kitten/household pet/veteran was entered and present prior to or on the first full show weekend in January (see #5, 6 & 7). In those cases where the cat/ kitten/ household pet/veteran did not earn points, the owner shall notify Central Office of the date and show where the cat/kitten/household pet/veteran was entered and present within 10 days of the first full show weekend in January.
4. To be eligible for a regional award, a cat/kitten/household pet/veteran must be shown at least once in the competitive category in the region of final assignment. Exhibiting at the CFA World Show or CFA International Cat Show does not satisfy this requirement.
5. No change to the regional assignment of a cat/kitten/household pet/veteran will be permitted after the first full show weekend in January (see #6, 7 & 8)

RATIONALE: Competition is why we have cat shows. People who have expressed an interest in Veterans (7 years and older) keep their older pedigreed cats at home because no title is available so for them, stating “a waste of money”. Many veterans, who already have several titles and awards, are left at home from the Championship and Premiership class so as not to interfere with the younger cats trying for their own NW, BW, RWs. Giving a GV title could entice exhibitors to show them in this class. This class is a way to show the world we care about our older cats and enjoy them.

The 50 point accumulation for a Grand Title is less than Premiership, but Premiership has more entries in the Premier class usually than veterans. At this time the veteran counts are low, but if the counts increase, the points can be raised. Veteran cats also have less time and shows to accumulate points as the class isn’t offered at all shows. It will not be required to have a Veterans’ Class.

Hannon: Marianne, you are back up. **Marianne Clark** [Rip City Cats; Japanese Bobtail Fanciers]: We are withdrawing this one. It was only going to be offered if the grand title passed.
Hannon: Thank you.

– 9 – Tarheel Triangle Cat Fanciers, Cats of the Rising Sun, Midlantic Pers-Himmie Fanciers, New River Cat Fanciers, Metropolitan Cat Fanciers, Seacoast Cat Club, Half Moon Cat Club, Pawprints in the Sand, Chamberlin on the Bay Cat Fanciers, Mount Laurel Cat Fanciers

RESOLVED: Effective for the 2017-2018 show season, amend the CFA Show Rules, Article XXXVI – NATIONAL/REGIONAL/DIVISIONAL AWARDS PROGRAM, AWARDS section, National Awards subsection to add national wins for household pets, as follows:

AWARDS

The awards presented each year are:

National Awards

...

To obtain any national award and its associated title (National Winner - NW), the cat/kitten/HHP must earn a minimum number of points over the duration of the show season in the category to which the award will be earned (HHP minimum points to be determined by the CFA Board of Directors). Those minimums are as follows:

...

Best-10th Best Household Pet

Best-10th Best Cat in Agility+

*The title of “National Winner (NW)” is limited to cats receiving the above * awards.

+A minimum of 150 agility points are required for this award and there is no title associated with a national agility award.

If proposal passes all appropriate rules which must be changed to reflect National Awards for Household Pets will also be changed to reflect this.

RATIONALE: At the New Orleans CFA Annual Meeting the club delegates overwhelmingly supported National Awards for HHPs. The CFA Board of Directors decided to award Regional Awards for HHPs and take a “wait and see” attitude toward further awards for HHPs.

It has been three years since that vote was taken and HHPs have been shown consistently throughout CFA and contribute greatly to the financial success of the CFA shows. It is time now for the Household Pets to receive National Awards.

Hannon: #9, Tarheel Triangle. Vanadis, is that you? **Vanadis Crawford** [Cats of the Rising Sun; Tarheel Triangle Cat Fanciers]: Before we go into this, I do want to go into a little bit of a background. Back in New Orleans at this meeting there was a proposal to give Household Pets parallel and equal representation that included titles, that included regional awards, that included national awards. This body voted overwhelmingly to accept that resolution and proposal. When the Awards Committee looked at implementing this, Household Pets got titles, Household Pets got grands of distinction, Household Pets got regional wins. We did not have Household Pet national wins. At the time, the Awards Committee, as I understand it, said that the Household Pets had to basically prove their merit to get a Household Pet national win. I stand before you today to say that the Household Pets have proved themselves in CFA and have warranted the national win. In the last two years – and Monte, I’m stepping on your statistics, so I’m apologizing in advance – but in the last two years over 1,700 Household Pets have been recorded in CFA. That is an income of over \$23,000 just in those recording fees. Of course, we have heard over and over again that the main purpose and the main money is registrations and for Household Pets that’s called recording. Looking at the show statistics from the last show season, 482 Household Pets were actually scored, so that means these are the cats that actually made points in the rings. That doesn’t account for any of the Household Pets that were shown without any recording numbers or didn’t make finals or whatever. That’s a significant number

when you're talking about a class of Household Pets. Of those, 20 scored over 1,000 points. I think Monte said we averaged 12 Household Pets in many of the shows. Is that right? Am I getting a thumb's up? **Hannon:** Yes, he is agreeing with you. **Vanadis Crawford** [Cats of the Rising Sun; Tarheel Triangle Cat Fanciers]: So think about it – 1,000 points in classes of 12. That's significant. And, of those that scored over 1,000 points, 3 of them scored over 2,000 points. This is a significant income and a significant class in CFA. Now, as we know, CFA set a minimum bar for the other classes, for kitten, cat and premiership. There's no problem doing that with the Household Pets. We may want to say, OK, you may need to make 1,000 points, you may need to make 1,500 or whatever. That would be up to the board and the Awards Committee, but the thing is, the Household Pets have stood in this organization and supported this organization. This proposal is to do what we said in New Orleans – give them the national award. **Hannon:** I see the Awards Committee Chair wishes to speak. **Mary Kolencik** [Lilac Point Fanciers]: Yes, I was the Awards Committee Chair that wrote the implementation of the titles for the Household Pets and the reason we did not include the national winners was because of the lack of competition in the class. So, let's look at the statistics that we have of the competition level in the class. In the 2014-2015 season, the CFA average Household Pet class was 7. The next season it was 9. In the next season we implemented the titles for Household Pets. The average class was 8. This year's average class was 7. We have not seen any change in the average number of Household Pets shown across CFA. If you look at each region individually, there's no significant change there, either. If we look at the region that has the most – that's Region 5 – it went from 22 to 22, then the year that they were given titles it went to 29 and now it's back down to 25. So, I want you to think about this. In half of CFA's shows, we have less than 7 Household Pets in the class. The way the class is scored they all get points, so in half of the shows in CFA the Household Pets get points by default. This proposal would give these cats the title National Winner – the NW title. It doesn't say HNW, it says NW, which is the exact same title that we have to work our butts off in the other classes to get, but these cats can earn points in half of CFA's shows by default. I don't have a problem giving the class titles, but they have to merit it, and I don't believe they are there yet. Our registration numbers spiked from that class, but that's a one-off thing because those people are going to show those same cats year after year. We're not going to see that spike constantly for the next 10 years. What we need to look at is the average class size, and that is not changing with titles. **Jack Nichols** [Midlands Cat Fanciers; Mississippi Belle Feline Fanciers]: I kind of disagree with Mary. I think if we do this and we offer a national win title for Household Pets, we're going to create another incentive for these folks to start showing up. We all want count at our shows, and I will take Household Pet count or championship count, I don't care which one. I just want count. This is one way to get it. I really think we ought to adopt this. **George Eigenhauser** [Bonita Cat Fanciers; West Shore Shorthair Club]: Mark Twain said, *There are lies, damn lies and statistics*. Mary's numbers may be accurate, but I don't think they are telling you the whole story. As Dick mentioned when he was doing his slide presentation, if we counted Household Pet recordings as registrations, they would be one of our top 10 breeds in CFA right now. So, we can't just look at the numbers in the individual rings, we have to look at their impact in CFA. Another thing Household Pet does is, it provides an entryway into the pedigreed classes. I'm an example of that. The third thing I want to say is, if there are Household Pets currently making 1,000 points, you don't get that by being 7th out of 7 at a cat show. You work your tail off to get there, and if they work their tail off and they love their cats and they show their cats in pristine condition and wow the judge, why shouldn't they get the awards the rest of us get? **Sheree Eyestone** [Pocahontas Cat Club]: First

of all, I just want to say that anybody who thinks that people who show Household Pets don't work their butt off is dead wrong. It's not any easier to show a Household Pet than it is any other shorthair breed, and some people are showing longhair Household Pets which require every bit as much grooming as a pedigreed cat. We have one of those 1,000 point cats in our region, and you talk about the definition of a campaigner – that lady is at every single show we have, but she's not at anyone else's shows because those points don't count for her cat's regional win, and that's the only thing it can get. Right now, if I go to a show in another region, I take my breed cats but I leave my Household Pet at home. So, your region isn't getting my Household Pet money because I might only come to 4 or 5 shows in your region and it's not doing me any good to show that Household Pet. So, for that, I would ask you to support this. **Mary Auth** [International Somali Cat Club; Longhair Japanese Bobtail Breeders]: I want to tell you a little story. The lady – Sheree Eyestone – who was just here at the microphone came to the Illini Cat Club show one year ago. First cat show, didn't know anybody, with a Household Pet. She then joined our club, now has two Cornish Rex that she's showing in Premiership. She just joined the Ambassador Program. This, in some respects, is a part of the future of CFA. Let's give them a chance to shine. I fully support this resolution.

Hannon: I don't see any more speakers. Vanadis, do you want to have a closing comment? **Vanadis Crawford** [Cats of the Rising Sun; Tarheel Triangle Cat Fanciers]: Since I have been somewhat accosted at the back of the room for clarification on some things, one thing someone asked me, "you don't mean that it's going to be an NW title, do you?" No. For the Household Pets with a regional win we had a different title – Household Pet Regional win, HRW. So, this would be HNW, so this doesn't blend into all the other national win titles that you guys might be concerned about. Also, someone else had done some statistics that they passed on to me, that if this year the highest scoring 10 Household Pets in CFA were given Household Pet national wins, the point value would be around 1,400. As was said before, that's not easy to do. Even if you think everybody gets a final, that last bottom cat isn't getting any points. So, it's up to you guys. **Hannon:** All those in favor raise your hand or hands.

Motion Carried by 2/3.

Hannon: Congratulations Vanadis.

[from Sunday board meeting] **Moser:** On #9 of the show rule resolutions on national wins for Household Pets, I would like to make a motion to make that effective immediately. That's kind of selfish but it will help the International Show. **Eigenhauser:** Second. **Mastin:** Can you repeat that? **Moser:** I would like to make a motion on what we passed in the meeting on Friday. **Hannon:** National wins for Household Pets. **Moser:** Yes, national wins for Household Pets. I would like to make that effective immediately. **Hannon:** Instead of next May 1st for the following show season, she wants them to take advantage of it this show season. **Moser:** That's right. **Eigenhauser:** There were two Household Pet resolutions, but one regarding doing top ten had within the motion itself that it be effective immediately. If we don't do this, then the first time Household Pets will get national awards will be the next show season, and we're really not that far into this show season. So, she wants to make it effective this show season. That's all we're doing. **Hannon:** Any other discussion of making it effective this show season? Back dating it?

Hannon called the motion. **Motion Carried.**

Hannon: It's effective this show season. We expect a large Household Pet entry at the International.

PROPOSED NON-SHOW RULE RESOLUTIONS

Deleted text is shown with a ~~strike through~~ and new text is underscored.

None.

(56) **RESOLUTIONS FROM THE FLOOR.**

Hannon: For the resolutions from the floor, you must have written up a copy and provided it to the CFA Secretary. We do not take amendments to the constitution from the floor. Those must be pre-noticed. Whether it is passed by 50% or 100%, it goes to the board with a favorable recommendation. There is no such thing as a 2/3 rule that the board is required to pass on resolutions from the floor.

– 10 – Sofistocated Felines, European Shorthair Club, Dutch Purrruss Club, Feline Fanciers of Benelux, Felinus International, Sphynx Without Borders, Marina Allbreed Cat Club, Midlands Cat Fanciers, Damn Yankees Cat Club, Silver Sanguine Society

RESOLVED: Amend the CFA Show Rules, Article XXXVI – NATIONAL/REGIONAL/DIVISIONAL AWARDS PROGRAM, AWARDS section, National Awards and Regional Awards subsections, as follows:

National Awards

...

1. All National Awards given in regions 1-9 are based only on points earned in regions 1-9, and/or at the International Show, by exhibitors residing in regions 1-9.
2. All National Awards given in China are based only on points earned in China, and/or at the International Show, by exhibitors residing in China. China does not include those cats/exhibitors residing in the Special Administrative Regions of Hong Kong and Macau.
3. All National Awards given in the International area are based only on points earned in the International Area, and/or at the International Show, by exhibitors residing in the International Area. International Area includes cats/exhibitors residing in the Special Administrative Regions of Hong Kong and Macau.

Best – 10th Best Cat in Agility+

...

Regional Awards

...

~~6. Points earned at any licensed CFA show may be used toward the receipt of any National award.~~

RATIONALE: Cats/Kittens accumulated points for those scored in NW Region 1-9 should not include points earned in China. When the CFA Board separated the three NW areas, many thought this was also done. With our current rules, a Cat/Kitten or premiership Cat owned by an exhibitor residing in Regions 1-9, could be sent to shows in China or the International Area to collect points, and those points would count for NW Awards Regions 1-9.

Likewise, with our current Show Rules, a Cat/Kitten or premiership Cat owned by an exhibitor residing in the International Area, could be sent to Regions 1-9 or China to collect points at those shows in Regions 1-9 or China, and those points would count for the NW International Area.

There are not the abundance of rings available in the International Area as compared to Regions 1-9 or even China. A Cat/exhibitor residing in the International Area, showing in all shows as highest scoring, could easily loose Best Cat International Area by Cats showing in Regions 1-9 or China and bringing those points back for their win in the International Area.

Vicki Nye [Happy Trails Cat Club; Sofistocated Felines]: Rachel, do you have a copy of the proposed resolution? **Anger:** No. **Nye:** I'll make sure you get one. Before I go into the resolution, I would like to preface this with the following comments. This proposal is in no way representing a negative opinion of the quality or the worthiness of the five cats that were able to take advantage of CFA's current show rules. Many people thought this change was made when we divided CFA into three unique [award] regions. Resolved, [reads]. **Hannon:** Any comments? **Frederic Goedert** [Jardin Des Korats]: I understand completely the concern about the people in this situation we found out at the end of the show season. But, on the other hand, it makes me sad to see the situation of this whole situation. I can't stop from remembering the time when Europe was part of the International Division and when we were able to be together with our ID friends, meeting each other, sharing together the world that was CFA. Nowadays, I understand that we need protection to be able to keep the quality of our cats in every part of the world. On the other hand, going this way we are building boundaries. I think it is very urgent CFA is able to work on a project where we can all come back together in one competition and find a way to have global awards, not only national. There should be a way we can be together. We have to think about it. **Monte Phillips** [Cat'N on the Fox; Kyoto Skylark Cat Club]: I don't support this, even though I helped write it, for two reasons. Reason #1, this just about kills any national award for anyone who lives in the International area. They don't have the number of shows nor the count to ever get anywhere near the point limit that is required for a national award, so this would destroy them. Second, we are a worldwide organization. You should be able to earn your points anywhere in the world. You only get to keep them in the region or national area in which you live, but this basically now segregates us into three little areas where people will now go to shows. We had people coming over from China that showed in the United States. That won't happen anymore. We had people from the United States go to China. That won't happen anymore. We are basically segregating ourselves and I don't agree with that whole concept. **Dennis Ganoe** [LaPerm Society of America; Prime Gemini Cat Club]: Two items. The first is, this is said as national awards and I'm pretty certain everybody is thinking 1 through 25, but

please be aware that breed awards are also considered national awards, even though they are divided into their areas. I had a cat this year that I showed. He ended up with an international breed win because he competed as a kitten. I showed him and then he competed as an adult from the International Division. The other thing I want to remind everyone is, we used to have in CFA where you could not count points in your region that you won outside of the region, and we did away with that, as well. This is going back to that kind of concept, only at the international level instead of the regional level. I cannot support this. **Mary Kolencik** [Lilac Point Fanciers]: I just want everyone to know that I agree with Monte. Just so you know. **Hannon**: The Secretary has duly noted that. **Mary Thorsness** [Maine Attraction Cat Fanciers]: As a middle aged, reasonably well-paid working individual and hearing that the future of CFA is with young people, and seeing that the reality of getting significant awards for your cats entails spending a lot of money and traveling internationally to these high count shows in the past this resolution makes a lot of sense to me in terms of growing CFA and evening the opportunities for the best cats to stand on their own merit and win the awards in their area. I would love to see us be a global organization again, but I think that there have been just too many abuses. It could easily become more of an elite competition where only the richest people who are able to travel or capable to travel represent the future of the fancy, and I love my fancy. Thank you. **Carissa Altschul** [Hugger Mugger Feline Society]: I would like to remind this delegation that the board acted in response to our concerns two years ago, one year ago or however long it was, and created the three divisions. Why? Because there was a problem in China. There's still a problem in China. I'm concerned that we are just putting mud in the holes in the boat, instead of addressing the elephant in the room. Forgive me for mixing my metaphors. Right now, the way the rules are, all 225 national wins can be won by cats shown in China. All you have to do is show it once in either Regions 1 through 9 or the International Division and then send it to China, because the points accumulated there are so much higher than what we can achieve outside of China. It only happened with 5 cats this year – only 5 cats outside of China were sent to China, I think one came to the United States – and managed to get a national win by going outside of their area. It didn't take certain people in China very long to figure out how to manipulate our rules to take almost all of the 75 national wins we used to have. How long will it take them to figure out how to manipulate the rules to get all 225? Are we going to create another 225 wins, or will we address the problem that exists and not hurt the people who are in the International Division? **Adilah Roose** [Johor Bahru Cat Club]: I just want to correct Carissa on one thing. Out of the 5 national winners that came from the International Division for last season, only one cat went to China – only one, and that was for 3 shows. The rest of the cats were shown almost exclusively, except for mine, in the United States. Let me just make that perfectly clear. Only one cat from last year went to China for 3 shows. The rest were shown in the United States. Mine actually went back and forth from the United States to Malaysia to Indonesia to Thailand. The other 2 cats were shown almost exclusively in the United States. Let me just correct you. I cannot support this. I cannot support a reduction in the minimum of NW points. I just cannot support this. We in the International Division, not China, are used to playing by the rules. We hold proper shows. We do not cheat. Do not deny the International Division their rights. I remind you, once upon a time there was this lovely and wonderful woman called Connie who used to travel the world looking for points, and she did it with flair and grace. We all loved her for it. Do not deny the International Division their rights. Thank you very much. **Darrell Newkirk** [Mark Twain Feline Fanciers]: Carissa, I hope you are sitting down, because I agree with you. We don't see eye to eye on very many things, but Mike Altschul and I are good friends. Her dad. You know what? We're at a

crossroads. We've got to decide what we're going to do. Are we a global organization or are we going to build fences around the United States, Japan, the ID-Other and China? This room is full of some really bright, smart people. We have got to work together and sit down and come up with a plan so that we can address these issues. They are not insurmountable. We can solve this if we put our noses to the grindstone and get down in the weeds. There's only a couple of clubs/people that put these shows on that are the problem. It would seem to me that we're bright enough that we can put some reigns on these people. If they don't want to conform to our rules, we can kick them out of our organization. Now, I've served on the board for 12 years. This year I was a bridesmaid, OK? I'm happy to wear my veil with my receding hairline. I've tried to fight to get stuff changed, but it takes coming up 18 board members to work together and the people in the ID. If we pass this, all we've done is put a fence around three areas. I understand there is a concern, but Carissa, let's address that elephant in the room. Let's kick it in its butt and get it out of our organization. Let's bring our organization back so that we all work together as a global organization. Thank you very much.

Hannon: Seeing no one else at the microphone, I'll let Vicki give the closing statement. **Vicki Nye** [Happy Trails Cat Club; Sofistocated Felines]: Thank you, Mark. I don't know where to start. Adilah kind of explained part of the issue. The cats that are getting the awards in the International Division spent their entire show season in the United States, in Regions 1-9, earning those points in 1-9, not competing against the cats in the International Division. Those are the cats that are getting the awards in the ID. I did hear a lot of questions and comments about the fact that if we do not let them come to the United States to show and sit here being shown by an agent or co-owner, they won't get any national wins. If they are co-owned by someone over here, score them in Region 1-9 if they are getting all their points in 1-9. Also, as far as isolation, this doesn't prevent you from going for the fun and showing in China or Indonesia. You can show there for the experience. Perhaps we should create a win called World Grand Champion for a cat who has competed in all three of those areas. Adilah, Connie did enter China and it bit her in the backside. The first show she made 2 finals and the last show they pulled all the entries so she couldn't go anyway. So, the thought of a global organization, we have restrictions because of quarantine, because of miles. The last month of the season we had a cat that was down in the 30's – 1-30 in Region 1-9 – the last 3 shows of the year that cat went to Indonesia, China and China, and moved into 11th best cat. If you had 25th best cat and though I'm safe, and the cat has gone off because they managed to have a co-owner or a breeder that can fix it so they can get into China to show or get them into the shows, I just don't think that cats that show in Regions 1-9 all year, get all their points here, I don't think it's fair that they can take them back to ID and call that best cat in ID. I think that would be up to the board to adjust the points. I pity you guys, because cats in Hong Kong can only go to Malaysia, they can't go to Indonesia. There's so many restrictions over there, it would really be hard to get everything on a level playing field. That's my rebuttal. Thank you. **Hannon:** I've already asked for the rebuttal so I'm not going to allow any more discussion. I'm going to call for the vote. All those in favor raise your hand or hands.

Motion Failed.

Hannon: Is there another resolution from the floor? That's the only resolution from the floor? Last call. OK, before we adjourn I want to remind everybody that tonight the hospitality starts at 7:30 in the Rouge Room, which is located on the lobby floor. We're going to do a

couple drawings for the raffles that were held. First, the Midwest Region had a raffle and we'll follow that by the Breeders Assistance Program. They had a raffle. Alright, Mary. Why don't you get Monte to draw. Monte, do you want to draw the winner from the Midwest Region?

Auth: This is for the \$2,500 for first prize. Second prize is the pottery by Doug Schmidt and third prize is the current CFA Yearbook. Let's start at the top. For the CFA Yearbook, Rich Mastin. For the piece of sculpture, Beth Grant. For the \$2,500, Alvin Green. **Hannon:**

Congratulations Alvin. I wanted to announce we are still selling Yearbooks. If you are interested in Yearbooks, go over to the CFA table. The BAP Program, you're going to do a raffle? You want to go to a microphone and conduct your raffle? **Steve McCullough:** For those that entered the Breeders Assistance raffle, our first winner for Tess the Cat, the one with the dress on, is Karen Bishop. This is for the Shades of Blue quilt. The winner is Donna Hinton. Region 3 is representing this year. This is for the pussy willows painting. Beth Grant. This is for the cat quilt. Tuija Aaltonen. That concludes our part.

Hannon: Seeing no further business, I'm going to adjourn the meeting. See you tonight in the hospitality at 7:30, Rouge Room.

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