

**CFA ANNUAL AND EXECUTIVE BOARD MEETINGS
JUNE 29-JULY 2, 2017**

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Secretary's note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

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Secretary's Note: The Officers and Board of Directors of the Cat Fanciers' Association, Inc. met on Thursday, June 29, 2017, at the Fairmont Hotel, Chicago, Illinois. President Mark Hannon called the meeting to order at 9:00 a.m. with the following members present:

Mr. Mark Hannon (President)
Mr. Richard Kallmeyer (Vice President)
Ms. Rachel Anger (Secretary)
Ms. Kathy Calhoun (Treasurer)
Mr. John Adelhoch (NAR Director)
Mrs. Pam Moser (NWR Director)
Ms. Kathy Black (GSR Director)
Mr. John Colilla (GLR Director)
Ms. Lisa Kuta (SWR Director)
Ms. Mary Auth (MWR Director)
Ms. Jean Dugger (SOR Director)
Vacancy (Japan Region)
Ms. Pam DelaBar (Europe Regional Director)
Carla Bizzell, C.P.A. (Director-at-Large)
Roger Brown, DVM (Director-at-Large)
George Eigenhauser, Esq. (Director-at-Large)
Mrs. Carol Krzanowski (Director-at-Large)
Mr. Richard Mastin (Director-at-Large)
Mr. Darrell Newkirk (Director-at-Large)
Mrs. Annette Wilson (Director-at-Large)

Also Present:

John M. Randolph, Esq., CFA Legal Counsel
Teresa Barry, Executive Director
Verna Dobbins, Deputy Director

Absent:

None

Secretary's Note: For the ease of the reader, some items were discussed at different times but were included with their particular agenda.

(1) **MEETING CALLED TO ORDER.**

Hannon: Alright, I'm going to call the meeting to order. First, I want to welcome everybody to Chicago. The Fairmont, what I've seen so far, is lovely. It seems to be a very good choice. I want to thank the Central Office for all they've done to get this meeting going, and the region – Mary Auth – for everything they have done to help make our stay a pleasant one. So far it's been great.

The first order of business is to acknowledge some length of service awards for board members. Ten years of service for Roger Brown. Congratulations Roger. Fifteen years of service for Rachel Anger and Kathy Calhoun. We normally have a pin for this and we will get those to you.

Board Member Service Awards

10 years

Roger Brown

15 years

Rachel Anger

Kathy Calhoun

(2) **APPOINT INSPECTORS OF ELECTION/CREDENTIALS COMMITTEE.**

Committee Chair: Eve Russell

The Credentials Committee will meet on Thursday, June 29, 2017, at 1:30 p.m., following approval of the membership by the Board of Directors. At this meeting we will discuss any problems relating to seating of the club delegates. We will meet again on Friday, June 30, 2017, at 7 a.m. to open/count the ballots for the CFA Officers and Directors at Large election.

Our 2017 membership includes the following persons:

Eve Russell, chairperson

Region 1: Jill Archibald and Marilyn Conde

Region 2: Erin Cutchen and Kendall Smith

Region 3: Chris Willingham

Region 4: Norman Auspitz and Bruce Russell

Region 5: Nancy Dodds and Hilary Helmrich

Region 6: Jim Dinesen and Nancy Petersen

Region 7: Donna Andrews and Yvonne Griffin

Alternate: Geri Fellerman

C.O.: Verna Dobbins

*Respectfully submitted,
Eve Russell, Credentials Chair*

Hannon: Next is the appointment of the Credentials Committee members. Normally we do this first thing because they meet at 9:00 so they have to have our approval. This year I asked them to schedule it in the afternoon. They don't have as much business to do on Thursdays, so I had them cut down to only half of the committee appearing today, to go over any of the Credentials stuff and seating delegates. The members which Eve has chosen which need to be ratified are Jill Archibald and Marilyn Conde from Region 1, Erin Cutchen and Kendall Smith from Region 2, Chris Willingham from Region 3, Norm Auspitz and Bruce Russell from Region 4, Nancy Dodds and Hilary Helmrich from Region 5, Jim Dinesen and Nancy Petersen from Region 6, Donna Andrews and Yvonne Griffin from Region 7. The alternate would be Geri Fellerman and of course the Chairperson is Eve Russell. Can I have a motion to approve?

DelaBar: So moved. **Eigenhauser:** Second. **Hannon:** OK, it has been moved and seconded. Any discussion?

Hannon called the motion. **Motion Carried.**

(3) **ADDITIONS/CORRECTIONS TO THE MINUTES.**

None.

RATIFICATION OF ON-LINE MOTIONS

	Moved/ Seconded	Motion	Vote
1.	Anger Mastin 01/25/17	Grant an exception to Show Rule 3.12 and allow Megumi Yamashita to judge Saturday March 4, 2017 at the Feline Fanciers Society of Singapore show in Cyberjaya, Malaysia (120 entry limit) and Sunday, March 5, 2017 in Fuzhou, China at the Shanghai Cat Lovers Society 4 AB/1 SP show (International Division).	Motion Carried. Newkirk voting no.
2.	Anger Mastin 01/31/17	Grant an exception to Judging Program Rule 10.1.b. and allow Lorraine Rivard to guest judge a Canadian Cat Association show in Whitby, Ontario (350 miles from the Great Lakes Great Maines' licensed show in Medina, Ohio) on April 30, 2017.	Motion Carried.
3.	Anger Wilson 02/09/17	Grant an exception to Show Rule Article XXXVI – National/Regional/Divisional Awards, and allow the World Cat Congress show to use the same scoring as the CFA International Show and satisfy the requirements for all regions/divisions at the April 22/23, 2017 show in Las Vegas, Nevada. All entries in championship and premiership, and registered kittens, will be scored for CFA awards.	Motion Carried.
4.	Anger Black 02/28/17	Due to one or more clerical errors in Central Office, grant regional reassignment from previous region (CN) to Region 7 for Glam-Rex Miss Black Swan of Yatfung (0901-02363229).	Motion Carried. Maeda did not vote.
5.	Anger Mastin 03/01/17	Grant an exception to Show Rule 3.12 and allow Jan Rogers to judge Saturday March 4, 2017 at the Anshan Asia Cat Club show in Anshan, China (International Division) and Sunday, March 5, 2017 at the Great West China Cat Fanciers show in Xi'An, China (International Division).	Motion Carried. Maeda did not vote.
6.	Newkirk Auth 03/14/17	That the Tianjin Feiming Cat Club accept the entries of Zhang Jie for its April 8/9, 2017 show in Beijing, China, or face rejection of the show license application, due to failure to supply a show flyer with the application for the show. The Tianjin Feiming Cat Club (through Tracey Shi) will be notified immediately that a protest will be filed (based upon (i) the failure to furnish the flyer with the entry information and (ii) the rejection of Zhang's entry after the show allegedly had filled) if the entry is not accepted for the show.	Motion Carried. Maeda did not vote.
7.	Anger Mastin 03/15/17	Effective immediately, accept the resignation of Edward Maeda as Regional Director for Region 8, with regret.	Motion Carried.
8.	Anger Mastin 03/16/17	Grant an exception to Show Rule 3.13 for the Pearl River Cat Club to allow the use of an additional guest judge at its 10-ring, back-to-back two day show (225 entry limit) to be held on March 25/26,	Motion Carried.

	Moved/ Seconded	Motion	Vote
		2017, in Foshan, China (International Division).	
9.	Executive Committee 03/17/17	Grant an exception to Show Rule 3.12 and allow Rachel Anger to guest judge for the Canadian Cat Association on Saturday March 18, 2017 in Ancaster, Ontario, and judge a CFA show on Sunday, March 19, 2017 in Raleigh, North Carolina at the Coastal Paws Cat Club 4 AB/2 SP show (Region 7).	Motion Carried. Anger abstained. Calhoun did not vote.
10.	Anger Kallmeyer 03/21/17	Grant an exception to Judging Program Rule 10.1.b. and allow Norman Auspitz and Sharon Roy to guest judge a Canadian Cat Association show in Mississauga, Ontario (472 miles from National Capital's traditional date show in Chantilly, Virginia) on September 9, 2017.	Motion Carried.
11.	Anger Bizzell 04/04/17	Grant an exception to Show Rule 3.02.d. and allow Cheryle U'Ren permission to guest judge an additional show over the current limit of 10 shows per show season at the China ASH Fancier Club show on April 29/30, 2017 in Shijiazhuang, China (International Division).	Motion Carried. Moser, Kuta and Auth voting no.
12.	Anger Newkirk 04/05/17	Grant an exception to Show Rule 3.13 for the Pearl River Cat Club to allow the use of an additional guest judge at its 10-ring, back-to-back two day show (225 entry limit) to be held on April 15/16, 2017, in Foshan, China (International Division)	Motion Carried.
13.	Anger Kallmeyer 04/14/17	Due to the cancellation of one of its judges, grant an exception to Show Rule 4.04 and allow the China Zhenai Club permission to change their show license from 7 AB/3 SP to 6 AB/3 SP at their show on April 29/30, 2017 in Dalian, China (International Division).	Motion Carried.
14.	Executive Committee 04/17/17	In accordance with the policy to allow the Executive Committee to approve the utilization of TICA judges for CFA shows (and CFA judges for TICA shows) on an emergency basis which was adopted at the October 2015 board meeting, grant the Gasparilla Feline Friends Cat Club emergency permission to change the judging assignment from Petty (AB) to TICA judge Clint Knapp (AB) at its 5 AB/1 SP one-day show (225 entry limit) in Melbourne, Florida on April 8, 2017 (Region 7).	Motion Carried.
15.	Anger Newkirk 04/27/17	For shows held in China, when the total entry of one color/pattern in a class exceeds the number of cages in one ring, adopt a bay judging method as presented to the Board of Directors, effective with the 2017-2018 show season.	Motion Carried. Eigenhauser voting no.
16.	Anger Newkirk 05/04/17	Grant an exception to Show Rule 4.04.d. and allow the Great West China Cat Fanciers to fill a TBA spot less than 30 days before its show on May 20/21, 2017 in Suzhou, China (International Division).	Motion Carried. Moser, Kuta and Auth voting no. Bizzell did not vote.

	Moved/ Seconded	Motion	Vote
17.	Krzanowski Anger 05/15/17	Select the top two recommendations on the list for further investigation as the site for the 2022 Annual.	Motion Failed. Kallmeyer, Anger, Adelhoch, Colilla, Krzanowski and Wilson voting yes. Moser and Auth abstained.
18.	Colilla Anger 05/19/17	Hold the 2022 Annual in Louisville, Kentucky.	Motion Carried.
19.	Anger Wilson 05/25/17	Grant an exception to Judging Program Rule 10.1.b. and allow Lorraine Rivard to guest judge a Canadian Cat Association show in Belleville, Ontario (435 miles from the Great Lakes Region's licensed show in Akron, Ohio) on June 25, 2017.	Motion Carried.
20.	Anger Krzanowski 06/07/17	Grant an exception to Show Rule 6.14.b. and grant the Southwest Regional Awards show permission to change its advertised fee structure for grooming spaces from \$25 to \$15 at its one day, 225 entry show on June 17, 2017 in Phoenix, Arizona (Region 5).	Motion Carried. Kuta abstained.
21.	Anger Mastin 06/09/17	Due to show hall issues, grant the Great Lakes Regional Awards Show an exception to the provision in Show Rule 2.32: << <i>Clubs that do not hold a show for two (2) consecutive years on their traditional date will lose the distinction of having a traditional date weekend.</i> >> and allow them to retain their traditional date of the second weekend in June until 2019, at which time the T-date of the second weekend in June will resume.	Motion Carried.
22.	Anger Eigenhauser 06/14/17	Due to a delay by Central Office in the transfer of ownership, grant an exception to CFA Show Rules, National/Regional/Divisional Assignment section, paragraph 8, and allow GP, NW Nudawnz Time Killer to be listed in all awards records (as possible) with the ownership of "Friemoth/R-J Keyer".	Motion Carried.
23.	Executive Committee 06/16/17	Due to a delay by Central Office in the transfer of ownership, grant an exception to CFA Show Rules, National/Regional/Divisional Assignment section, paragraph 8, and allow GP, NW Nudawnz Time Killer to be listed in all awards records (as possible) with the ownership of "Friemoth/R-J Keyer/ Gallion ".	Motion Carried.
24.	Anger Krzanowski 06/15/17	Grant Cat Club Sherry (1) permission to hold an in-conjunction show with Rolandus Union International in Odessa, Ukraine on September 2, 2017 (Region 9), on the condition that the club be informed they should comply with the Guidelines (and enclose a copy with our approval); and (2) an exception to Show Rule 3.13 to allow the use of up to 3 guest judges at its 8-ring show to be held on September 2, 2017 in Odessa, Ukraine (Region 9).	Motion Carried. As to (1), Moser, Kuta and Auth voting no; Calhoun and DelaBar abstained. As to (2), Wilson, Moser, Kuta and Auth voting no; Calhoun

	Moved/ Seconded	Motion	Vote
			and DelaBar abstained.
25.	Anger Mastin 06/20/17	Grant an exception to Show Rule 3.13 for the Rolandus Cat Club to allow the use of up to 50% guest judges at its 8-ring show to be held on November 11/12, 2017 in Kiev, Ukraine (Region 9). No more than 2 of the guest judges may come from RUI.	Motion Carried. Moser, Kuta, Auth, Newkirk and Wilson voting no.

Hannon: Rachel? **Anger:** We have 25 online motions that were made and the results are reflected in the report. I make a standing motion for ratification. **Eigenhauser:** Second. **Hannon:** Any discussion?

Hannon called the motion. **Motion Carried.**

RATIFICATION OF TELECONFERENCE MOTIONS

	Moved/ Seconded	Motion	Vote
• From April 11, 2017 Teleconference •			
1.	Mastin Krzanowski	Change the CIS date in 2018 to either the 2nd or 3rd weekend in October.	Motion Carried. Anger, Moser, Kuta, Auth, DelaBar, Eigenhauser and Newkirk voting no.
2.	Krzanowski Eigenhauser	Address Point Minimums for National Awards in Article XXXVI.	Tabled.
3.	Eigenhauser	Accept the Protest Committee's recommendations on the protests not in dispute.	Motion Carried.
4.	Wilson Krzanowski	Grant a medical leave of absence from judging to Edward Maeda until July 31, 2017.	Motion Carried.
5.	Wilson Krzanowski	Adopt the proposed Judging Program Rule changes to make the mentor relationship consistent.	Motion Carried.
6.	Wilson Anger	Advance Nicholas Pun to 2nd Specialty Apprentice Longhair status.	Motion Carried.
7.	Wilson Anger	Advance Koji Kanise to Approved Allbreed status.	Motion Carried.
8.	Wilson Anger	Advance Neil Quigley to Approved Allbreed status.	Motion Carried.

	Moved/ Seconded	Motion	Vote
9.	Mastin Black	Change the Show Rule 4.04 late fee schedule for show licenses that takes effect this May from 89 – 60 days postmarked to RECEIVED and \$50.00 to \$75.00 to 59 – 30 days postmarked to RECEIVED and the \$100.00 to \$150.00.	Motion Carried.
10.	Newkirk Eigenhauser	Make the foregoing change effective May 1, 2017.	Motion Carried.
11.	Anger Eigenhauser	Allow Central Office to provide minimal registration information to other World Cat Congress association bodies.	Motion Carried. Calhoun voting no.
12.	Krzanowski Eigenhauser	Approve the acceptance of CHINA OBSIDIAN CAT FANCIERS, International Division – China.	Motion Carried.
13.	Krzanowski Eigenhauser	Approve the acceptance of CHINA RADAR CAT FANCIERS, International Division – China.	Motion Carried.
14.	Krzanowski Eigenhauser	Approve the acceptance of KING KONG CHINA CAT CLUB, International Division – China.	Motion Carried.
15.	Krzanowski Mastin	Approve the acceptance of ONE FOR ALL CAT CLUB UK, Region 9.	Motion Carried.
16.	Krzanowski Adelhoch	Approve the acceptance of RED STAR CAT CLUB, International Division – China.	Motion Carried.
17.	Kallmeyer Colilla	Allow any geographical area in the International Division with greater than 160 rings to have 25 premiership DW awards for this season and following seasons.	Motion Carried. Kuta voting no.
18.	Kallmeyer Eigenhauser	For show seasons 2017-18 forward, only points earned at Singapore shows will be accrued towards Singapore DW awards.	Motion Carried.
19.	Kallmeyer Colilla	That as of July 1, we no longer accept CFA parent TRNs.	Withdrawn.
20.	Calhoun Eigenhauser	Approve the Budget.	Motion Carried. Eigenhauser abstained.
21.	Black Krzanowski	If questioned regarding region of residence by Central Office or the Regional Director, the cat owner will provide proof of residence. Proof would consist of official documents such as copy of driver's license.	Motion Failed. Black voting yes.
22.	DelaBar Eigenhauser	Grant an exception to Show Rule 4.04.c. for the Cat Fanciers of Finland and charge a reduced show license fee of US \$100.00 for its shows to be held on June 18, 2017, and August 13, 2017 in Kerala, Finland (Region 9).	Motion Carried.

Anger: Next we have 22 motions that we dealt with during our April teleconference that need to be ratified at this time. I move that those 22 motions be ratified, as reflected in the report.
Calhoun: Second. **Hannon:** Any discussion?

Hannon called the motion. **Motion Carried.**

Anger: Thank you.

(4) JUDGING PROGRAM.

Committee Chair: *Annette Wilson –General Communication and Oversight; Ombudsman; File Administrator*

List of Committee Members: *Becky Orlando – File Administrator (Region 9); Mentor Program Administrator*
Rachel Anger – International Judging Program Administrator; prepares Board Report
Tracy Petty – Guest Judge Paperwork Review
Melanie Morgan, Jan Stevens – File Administrators
Larry Adkison, Beth Holly – Application Administrator (inquiries, queries, follow ups, counseling)
Pat Jacobberger –Chair, Judges’ Education subcommittee (Breed Awareness and Orientation School)

Current Happenings of Committee:

Service Awards:

5 Years

John Hiemstra
Tomoko Kitao
Yanina Vanwonderghem
Yuko Nozuki
Allan Raymond
Teresa Sweeney
Mihoko Yabumoto

10 Years

Kathy Calhoun
Teresa Keiger

15 Years

Carol Fogarty
Dennis Ganoë
Peter Vanwonderghem

25 Years

Brian Moser

30 Years

Hilary Helmrich
Diana Rothermel
Lynn Search
Annette Wilson

40 Years

Sheila Mizzi
James Thompson

50 Years

Don Williams

Leave of Absence: *On December 22, 2016, Allbreed Judge Jan Stevens requested and was granted a 6-month medical leave of absence from the Judging Program, effective January 1, 2017, until July 31, 2017. She has requested a 6-month extension to her medical leave of absence from the Judging Program until December 31, 2017.*

Action Item: *Grant a medical leave of absence extension from judging to Jan Stevens until December 31, 2017.*

Hannon: The next item is Judging Program. Do you have some open session material that you want to talk about? **Wilson:** Yes. Will someone stop me when I get to the executive session part? **Hannon:** OK. **Wilson:** I'm just going to do the action items. The first one is to grant an extension of medical leave from judging to Jan Stevens until December 31st.

Eigenhauser: Second. **Hannon:** Any discussion? **Newkirk:** So, this will make a year that she has not been active from judging? **Wilson:** Yes. **Newkirk:** Is her position on the Judging Program Committee going to continue? **Wilson:** I guess that will depend on the Judging Program Committee. She has not retired. **Hannon:** As of today she is still on the Judging Program Committee. **Wilson:** As of today, yes. **Hannon:** It will be up to the new chairman because Annette has said she is not interested in continuing as chairman. The new chair will appoint their own committee, so that's something maybe we could ask the new chair, once the board ratifies one. Any other discussion? All those in favor of extending the leave of absence.

Hannon called the motion. **Motion Carried.**

Retirement Request: *Approved Allbreed judge Jim Thompson has submitted a retirement request, effective July 4, 2017, Independence Day.*

Jimmy began his judging career in 1977 and showed several breeds (most notably Russian Blues) under his Silverton cattery name. More recently, he showed Ocicats with his wife Stephanie. Jim also served as a Director-at-Large on the CFA Board of Directors.

Jim says: "I have very much enjoyed the privilege of serving as an All Breed judge in CFA. I have greatly enjoyed being a part of the Cat Fanciers Association since attending my first cat show in 1951 in Houston, Texas as a toddler. I am thrilled to have been able to breed several breeds of cats with the Russian Blue having been my favorite breed. I have been blessed to judge many shows since 1977. I have met many people and made many friendships over the years as well. CFA has afforded me opportunities to judge in many locations here and abroad. I am thankful to have had all the opportunities I have had to participate in the furthering of the pedigreed cat."

Action Item: *Accept Jim Thompson's retirement request from the Judging Program with regret, effective July 4, 2017.*

Hannon: Next. **Wilson:** I'm going to go to the retirement request. [reads] **Eigenhauser:** Second. **Hannon:** Any discussion on accepting the retirement from Jimmy Thompson?

Hannon called the motion. **Motion Carried.**

Hannon: We wish Jimmy the best.

CFA JUDGING PROGRAM - EDUCATION – 2016-2017

2017 CFA Judge's Workshop – Chicago, Illinois

The CFA Judge's Workshop will be conducted Thursday, June 29, 2017 from 6:00 PM – 10:00 PM at the Fairmont Chicago Millennium Park Hotel in Chicago, Illinois. The Burmese, Bombay, Burmilla, Tonkinese and European Burmese will be reviewed.

Breed Awareness and Orientation Schools 2016-17:

A Breed Awareness and Orientation School (BAOS) was held on February 23-25, 2017 in Hong Kong. It was held in conjunction with the Hong Kong Black Cat Club show which was held in conjunction with the Hong Kong Pet Show. Instructors were Pat Jacobberger, Gary Veach and Bob Zenda.

Show Manager, Phebe Low, secured sponsorship to cover the travel expenses for Ms. Jacobberger as well as her hotel expenses and the hotel expenses related to the school for both Mr. Veach and Mr. Zenda.

There were 27 in attendance:

- *Siu Wai Patrick Au* LH
- *Leung Pak Hei* LH
- *Yim Wan Lau* LH
- *Ardinsyah Ardin* LH
- *Endang Suherli* LH
- *Saquib Salim Pathan* LH
- *Kok Seng Chong* LH
- *John Chin Yu Fatt* LH
- *Chate Ruengruglikit* LH
- *Lt. Pattama Weeranon* LH
- *Tomoko Kitao* LH
- *Miki Yu Sze* LH
- *Kanitta Rungwatanaporn* SH
- *Salid Prithong* SH
- *Siting Chen* SH
- *Zulkifli Bin Daud* SH
- *Adilah Roose* SH
- *Jiao Chen* SH
- *Jonathan Teoh* SH
- *Ellen Ng* SH
- *Sarah Wan* SH
- *Zamina Zainal Ariffin* SH
- *Edmond Tang* SH
- *Yin Ling Phebe Low* SH
- *Sau Wah Ng* SH
- *Paihao Zhang* SH
- *Makoto Wakamatsu* SH

Breed Awareness and Orientation Schools 2017:

A BAOS will be held on November 16, 17 and 18, 2017 in Portland, Oregon, USA. This school is scheduled to be held in conjunction with the CFA International Show on November 18-19, 2017. The instructors are Ellyn Honey, Pat Jacobberger, Anne Mathis and Annette Wilson.

Continuing Education Requirements for CFA Judges

All but one of our CFA Judges who were required to complete 12 CEUs of Continuing Education for the past period have done so and have successfully submitted proof of compliance. An extension until June 26, 2017 was given to Tomoko Kitao.

I would like to thank Annette Wilson for her leadership, counseling and guidance over the past four years. She has always been there for me and has provided me with sound, well thought-out advice.

Thank you also to the CFA BOD for the opportunity to serve the CFA Judging Program and the CFA as the Judge's Education Chair and coordinator for the CFA BAOS events.

Respectfully Submitted,



GUEST JUDGE REPORT

It was a busy end to the show season with guest judge requests, particularly from China. For the 2016-2017 show season, there were 179 guest judge approvals granted for 57 different approved guest judges. Only a few completed evaluations have yet to be returned. On the CFA side, 40 approvals were granted for CFA judges to guest judges for other associations.

The most significant change to the guest judging process resulted from Resolution 10 from the June 2016 Annual Meeting, which revised Show Rule 3.02.d and Judging Program Rule 10.3.a to increase the number of guest judging assignments allowed per season from five to ten, and from two times per club to three times per club. After the rule was ratified by the Board of Directors, only one exception was granted, but that assignment did not go forward. There were eight judges who reached the limit (Olga Grebneva – RUI; Dmitriy Gubenko – RUI; Olga Korotonozhkina – RUI; Chris Merritt – CCCA; Elena Podprugina – RUI; Nadejda Rumyantseva – WCA; Cheryle U'Ren – CCCA; Rod U'Ren – CCCA).

We would like to take this opportunity to thank each judge who has participated as a guest judge at a CFA show. We appreciate those contributions and especially the time it takes to become familiar with our many materials. We hope that all of our guest judges have found the experience rewarding, and perhaps have come across some interesting and memorable exhibits they might not otherwise have seen.

We would also like to thank the CFA judges who guest judged for other associations for representing CFA so well throughout the world.

Finally, a big THANK YOU goes out to Linda Scharver and Michelle Watson in Central Office. Linda is our guest judge specialist in the office, and Michelle is the show licensing specialist who must incorporate the guest judges into the licensing process. Both of these ladies do a phenomenal job with the Central Office piece of the process. We could not do it without you!

Rachel Anger,
Guest Judge Administrator

* * * * *

Topic for Discussion Relative to Judging Program Rules
(submitted by Pam Moser and included in this report for continuity)

Each time an exhibitor enters a CFA show, they expect to receive a CFA show, along with the elements that define a CFA show. That is especially true with the judges, who are regarded as the world's best.

Action Item: Adopt the following proposed Judging Program Rule change:

SECTION 10 - JUDGING INVITATION CLARIFICATIONS	
10.3 – Invitations to Non-CFA Judges to Judge a CFA Show	
Existing Wording	Proposed Wording
<p>a. Invitations from CFA clubs for non-CFA Judges are subject to the approval of the CFA Judging Program Committee and may be considered only by Approved Allbreed, Approval Pending Allbreed or Approved Specialty Judges whose license from an accepted association is on file with the Judging Program Committee and who have been actively judging with their parent association for a minimum of five (5) years. Approved individuals may guest judge for CFA a maximum of ten (10) times per show season and a maximum of three (3) times per club, per show season. A Judge may only judge the level at which they are licensed.</p>	<p>a. Invitations from CFA clubs for non-CFA Judges are subject to the approval of the CFA Judging Program Committee and may be considered only by Approved Allbreed, Approval Pending Allbreed or Approved Specialty Judges whose license from an accepted association is on file with the Judging Program Committee and who have been actively judging with their parent association for a minimum of five (5) years. Approved individuals may guest judge for CFA a maximum of ten (10) times per show season and a maximum of three (3) times per club, per show season. A Judge may only judge the level at which they are licensed. <u>Guest judges are limited to serving only as specialty judges in CFA shows, unless a specialty only CFA judge would be serving as the required specialty judge. When the show format includes a specialty ring, guest judges will serve as a specialty judge unless a specialty-only CFA judge would be serving as the required specialty judge.</u></p>
<p>RATIONALE: Exhibitors expect a CFA show with the weight of the judging being done by CFA judges. By having guest judges perform as Allbreed judges, you reduce the value of the CFA show. This is not to say that specialty judges are less regarded, but the points they award are less. With guest judges serving as</p>	

Allbreed judges when a CFA judge is available at the same show – in some respects – delivers a message that CFA judges are not as valuable. Additionally, as guest judges are not always as versed in the CFA standards, the weight of their decision is not totally CFA.

Hannon: Next. **Wilson:** Pam Moser proposed a Judging Program Rule change. I'll let her address that. **Moser:** Basically, what I'm proposing is that guest judges are limited to serving only as specialty judges in CFA shows unless a specialty-only CFA judge would be serving as the required specialty judge. The rationale, I don't know if you guys read it? OK, you don't need me to read it then. Basically, when people go to a CFA show they expect CFA judges. When we are in the association, I feel we put in our time. We've put in our time – myself, 28 years. I should be doing the allbreeds, and the specialty from the guest judges. They don't know our standards as well and things like that, so I would think that we should get the preference over the guest judges. **Hannon:** Are you making that a motion? **Moser:** Yes, I am. **Newkirk:** I'll second. **Hannon:** Discussion? **DelaBar:** Just a couple points. One, I have never considered doing a double specialty as being a Class B action. A judge is a judge is a judge. Another thing, this sets formats for our clubs. If they need to have a guest judge come in, then all of a sudden we are telling them you have to have a specialty ring and therefore extra rosettes, etc. **Hannon:** No, she didn't say that. It says if there are specialty rings then the guest judges will be doing specialty rings. **DelaBar:** No, it says, *Guest judges are limited to serving only as a specialty judge in CFA shows.* **Moser:** That's not what I meant. I meant that they are supposed to do specialty rings, but it's not like if they – **Hannon:** My understanding is, what you are saying is, a CFA judge has priority preference for the allbreed rings. **Moser:** That's correct. **Hannon:** If there are specialty rings and there are guest judges, and if there are three guest judges and only two specialty rings, obviously one of the guest judges will be doing allbreed. **DelaBar:** It's not written that way. It says something different than what Pam is inferring. The third thing that I want to bring up is that this really goes against the principles of the World Cat Congress, of which we are a charter member. My personal opinion is, I don't view these people as competitors or any lesser qualified. In fact, some of them are more qualified than many of us. I feel they are colleagues, not competitors, and for that reason I am not going to support this. **Moser:** I think it's basically a branding issue, too. We advertise that you're going to see CFA judges. I have heard from people in Europe that some people have not been going to the shows because they are tired of seeing guest judges and they want to see CFA judges. **Eigenhauser:** I agree with Pam but I disagree with Pam. [laughter] While I understand the rationale of wanting to make it a CFA show and wanting to have pride in our organization and everything else, clubs are struggling enough with putting on shows. The more restrictions we place on them on the formats they can have, the judges they can have, what capacities they can do it, the harder it is for them to find judges. We get so many requests for last-minute judges now because there just aren't enough judges to go around. I don't want to do something that's going to place an unnecessary burden on the clubs. If they believe having this guest judge doing allbreed is the best thing for their show, I want to encourage them to do the thing that is the best thing for their show to make it successful, get CFA's name out there and have more CFA shows. I don't want to burden the clubs with a lot of rules that may be more prideful than practical. **Newkirk:** My question is to Pam [DelaBar]. What principle of the World Cat Congress is being violated? **DelaBar:** I don't have it in front of me right now. **Anger:** I've got it. **DelaBar:** On the sharing of licensed judges, it goes on. It's been awhile since I was president, but this is one of the principles that was written up. It's on the website. **Hannon:** At the Las Vegas World Cat Congress event, we had the guest judges doing

specialty rings and the CFA judges doing allbreed rings. **DelaBar:** Except for Fate Mays, who was doing an allbreed ring. **Hannon:** No, he wasn't. He was doing double specialty and Cheryl U'Ren was doing double specialty. The others were doing single specialties. I didn't hear any objections. One of the judges was president of the World Cat Congress, and he didn't object to the fact that none of them were doing allbreed. **DelaBar:** I'm not worrying about that. I'm saying that is one of the principles that was written in the charter of the World Cat Congress. This only affects two areas – it affects the International and it affects Region 9. We had a great increase – in practice, Annette; not in total theory, but in practice that affects those two areas. We had like a 32% increase in our shows last year, and thankfully we had some guest judges to be able to put their shows on. If we didn't have them, we wouldn't have shows, except we would have maybe the 3-ringers, like Pauli is having success with in Finland. Even at the last one of those, we had a guest judge. Then again, we're telling people and inferring that doing a specialty ring is lesser than doing an allbreed ring. Another thing, for Europe, we can have 6 allbreed rings. We don't have to have 5 allbreed, 1 specialty. **Hannon:** And Pam is fine with that, right? You're fine if it's 6 allbreed rings, then obviously the guest judge is not doing an allbreed ring. You're not requiring them to have a specialty ring. **Moser:** No. **DelaBar:** But this is not the way it's written. **Newkirk:** My problem is, Pam, you made a statement that it violated a policy of the World Cat Congress. **DelaBar:** I said it goes against. **Newkirk:** If you're going to make a statement like that – **DelaBar:** Hold on a second and let me bring it up. **Newkirk:** Fine. I want some validation that what you're claiming is the policy. **Black:** I was just going to agree with Pam. The way this is written, it says that they have to do specialty rings. So, if you had an allbreed show like Pam is talking about, the guest judges would have to do specialty, so I don't like the way it's written in that regard. **Moser:** It can be amended. **Black:** It says they have to do specialty. Also, I heard guest judges, like I was at a show in China where the guest judge had never done a double specialty. She didn't even know how to do that. She's like, "what do I do?" They are going to be slower because they're not as familiar with our processes. I hate limiting the clubs to what we're mandating they have to do. Like George said, they have to do what they have to do, to be profitable. Like in Russia, isn't it 4 guest judges you can have? So, if those were all specialty, that would be all specialty rings. **Auth:** When Pam amends it, it will address all of that. I'm in full agreement with what Pam is saying. My opinion is based on having a customer-centric response. Our customers are wanting CFA judges, and the allbreed points have more weight than the specialty points, so we're responding to our customers on this sort of proposal. It's a branding thing. They come to a CFA show, they expect to get CFA judges. By us saying yes, we think the CFA judges have more stature. Kathy, to your comment, if they can't do a double specialty then they shouldn't be judging the show. **Black:** That's the club's responsibility and who they invite. **Moser:** Just to George's point, he was basically saying that maybe there's not enough judges out there to do that and that's why we need the guest judges. Well, we have 116 judges in CFA and we have 50 guest judges that have been approved. If we can't fill those slots with 166 judges, then I say there's kind of a problem. **Kuta:** Even though it's off topic, if we want to save an undue burden on clubs, really the whole idea of a specialty ring is still a problem for clubs in the U.S., but that's a different point. I see, as an everyday exhibitor, I would be much happier if the guest judges were just doing specialty where there's specialty rings, because I see that, too. I look and I go, "wow, all these cats are getting allbreed points from guest judges, not CFA judges that see my cats." If I'm going to have a high win, I want it to be from CFA judges. **DelaBar:** We have had some of these judges judge for us for so long that they are good. They are excellent judges, so I wouldn't say that by not having a CFA judge in that spot and having

them, because the club either cannot get a CFA judge or cannot afford a CFA judge, I'm looking at it from the aspect of, my clubs cannot always afford to keep bringing in judges from the U.S. If it was so affordable, then U.S. clubs would be bringing in more European judges. But, doing a "we versus they" type situation, I just don't think is a message that we want to put out.

Eigenhauser: I want to respond to one thing Lisa said. I'm from California and I would rather see CFA judges in CFA shows, too, but we're not talking about shows in California. I think the clubs know the market in their area better than you or I do, so I would rather leave the decision to the clubs rather than decide, as a Californian, what I would like at a cat show. **Calhoun:** I just want to make sure I understand the intent of Pam's proposal. **Hannon:** She's going to rewrite it. **Calhoun:** But I think the intent is not so if a club selects 6 judges that are affordable, they make that decision for 6 judges. They have one of the judges as a guest judge, they've made a decision on the 6. They have a specialty ring as opposed to an allbreed ring. Your proposal is that that person have a specialty assignment as a guest judge. **Moser:** Yes. **Calhoun:** You're not really dictating the judges or the slate, you're just dictating the type of ring assignment when it's available. **Moser:** That's correct, absolutely. **Newkirk:** So, when you guys at the head table approved the TICA judge at the Florida show as an emergency, I was told he did an allbreed assignment. **Hannon:** He did an allbreed ring because he was replacing an allbreed judge. The exhibitors were unhappy about it. They would have preferred the specialty CFA judge move up to allbreed and that the guest judge had been given a specialty ring, but that's not how they did it and there was nothing illegal about what they did, until this passes. **Newkirk:** The point I wanted to make is, our exhibitor base was not happy with what we did. **Hannon:** Correct. **Newkirk:** So, to me, that validates what Pam wants to do. **Wilson:** When I read this, it kind of made my teeth hurt a little bit. I get it. I get the branding and I get the concept of the points. Something about it just didn't feel right to me, so I just decided not to talk about it but now I'm going to. I think the clubs are our customers, too, and since we've already got requirements as to how many specialty judges they can have and how many specialty rings they have to have, giving them a little more flexibility doesn't hurt. I would rather see this written as, *It is suggested that the specialty rings ... because otherwise I see a lot of exceptions coming down the road. There will be last-minute exceptions when somebody has cancelled and, "we can get a guest judge but all we have is an allbreed ring, what do we do?"* **Hannon:** Pam, did you find it? **DelaBar:** Yes, I did. I would take it as a suggestion. If it was a suggestion I would support it, but not as a firm rule. **Hannon:** What does it say? **DelaBar:** It says, under #3 of the Constitution of the World Cat Congress, *The members of this organization shall, in principle, mutually recognize the judges and registrations of each other, provided that such recognition does not conflict with the member's own Rules and accepted Breed Standards.* **Hannon:** I don't see that as saying what you said it said. What you just read me said that what Pam wants is fine. We accept that they are an allbreed judge but we don't have to give them an allbreed assignment. **DelaBar:** I never said that. I said this looks like it goes against the principle of mutual acceptance. If they are an allbreed judge in their own association, we recognize them as such if we invite them to guest judge in our association. That is the way that we tried to do it for the 6 years that I was on the WCC. **Colilla:** I just have a question. If you have a 6 ring show that's 5/1, licensed with all 6 CFA judges, you have a cancellation for an allbreed ring. The only judge you can contact is a guest judge. If I'm not mistaken, the cancellation and you get another judge, that judge has to judge an allbreed ring. The way you talk about it, that means that specialty CFA judge needs to move to the allbreed. **Hannon:** That's assuming that that judge is eligible to judge. If they're licensed as a double specialty judge, they obviously can't so the guest judge has to do the allbreed. **Colilla:** Isn't there

a rule that you have to replace the judge with whatever the one that cancelled? **Hannon:** No. **Colilla:** OK. That's why I questioned.

Hannon: Pam, do you have wording that you want to use? **Moser:** I think where it says ... *are limited to serving only as specialty judges in CFA shows* I can put *when a specialty ring is in the format*. **Hannon:** Is available. **Moser:** Right. **Hannon:** Do you want to accept her suggestion of, rather than mandating it or do you want to mandate it? OK, so we're going to vote on the mandate. If that passes it's over. If it doesn't pass then we can revote on *it's encouraged* or something, OK? **Black:** Can you read it again? **Moser:** It would be, *When a specialty ring is in the format at a CFA show, guest judges are limited to serving only as specialty judges in CFA shows, unless a specialty only CFA judge would be serving as the required specialty judge*. **Black:** So, you are leaving in the word limited? **Hannon:** She is requiring it. **Moser:** Yes, I am leaving in limited. Yes, I am requiring it. **DelaBar:** If I could just possibly do some wordsmithing on that. *When there is a specialty format, guest judges will serve only as specialty judges in CFA shows, unless a specialty only CFA judge would be serving as the required specialty judge*. Do you accept that? **Moser:** Yes, I accept that. **Hannon:** She is saying the same thing you want. **Moser:** Yes, yes. You probably said it better. **Newkirk:** That's worded better. **DelaBar:** I was wordsmithing it to where I can turn around and support you, OK? **Hannon:** All those in favor of Pam's motion.

Hannon called the motion. **Motion Carried.** Eigenhauser, Wilson, Anger and DelaBar voting no.

[from the end of open session] **Moser:** I just had a question. On my rule change, is that effective immediately? **Hannon:** What about shows that have already been licensed and they have already licensed it with a guest judge doing allbreed and a CFA judge doing specialty? Do you want to maybe given an effective date? **Moser:** How about newly licensed shows? **Colilla:** You still have a problem because they already have contracted judges. **Hannon:** Why don't you just make it effective with future licenses? **Moser:** That's what I'm saying. **Hannon:** Right, but he's not agreeing with that. Why don't you make a motion and he can vote no on it. **Moser:** I make a motion that this rule comes into effect with all new show licenses. **Newkirk:** I'll second it. **Hannon:** Any discussion? **Krzanowski:** There are many cases when the judges' contracts are actually signed far in advance of the show actually being licensed. **Hannon:** Didn't you used to sit over here? You moved. **Newkirk:** They went to the dark side. **Calhoun:** Theoretically, that could be any given year. **Black:** But a show license is a show license. **Colilla:** What if they signed the contract already? **Mastin:** Why don't we make it effective with the new show season? **Hannon:** He wants to make it effective with the new show season. Pam is not happy with that. **Moser:** No, I'm not happy with that. **Eigenhauser:** Because contracts may even be in the mail to Central Office, I would be hesitant to make it effective with all new shows. Maybe we could give them 30 days or 60 days – shows licensed 30 days or 60 days or whatever – to give some transition period. **Hannon:** Pam, give me a motion. **Newkirk:** October 1. **Hannon:** No. She is saying 30 days. **Moser:** All shows licensed after September 1st. **Hannon:** September, OK. Is there a second to Pam's motion? **Eigenhauser:** I'll second. **Hannon:** I'm going to call the motion so we can move on to other business. All those in favor of September 1st as the effective date.

Hannon called the motion. **Motion Carried.** DelaBar, Colilla, Wilson, Black, Newkirk, Mastin and Anger voting no.

Hannon: So, how many is that? **Anger:** Seven. **Hannon:** It passed? **Anger:** It passed. **Wilson:** This is a Judging Program Rule. This stuff is also in the Show Rules. I think this needs to be in the Show Rules. **Hannon:** Alright. With Pam's approval, we'll move this along to Monte and he can incorporate it appropriately in the Show Rules. **DelaBar:** I rewrote this a little bit better. Pam, what I have here is, *When the club format includes a specialty ring, guest judges will serve as a specialty judge in CFA shows unless a specialty-only CFA judge would be serving as the required specialty judge.* **Hannon:** Is there an understanding that if there's one specialty ring and two guest judges, obviously one of the guest judges is going to do an allbreed? <yes> **DelaBar:** Here, I'll give this to you. **Hannon:** Do you have anything else, Annette? **Wilson:** No. **Hannon:** Carla, do you want to say something? **Bizzell:** Too late now. We already voted on when to institute it. **Hannon:** OK. Annette, everything you've got now is in executive session, so we should bid farewell to the audience? Bye guys.

International/Guest Judging Assignments: Permission has been granted for the following:

CFA Judges to Judge International Assignments:

Judge	Assn	Sponsor	City/Country	Date
Calhoun, Kathy	CCA	National Cat Club	Mississauga, Ontario	03/31/2018
DelaBar, Pam	None	HHP Fun Show	Bangkok, Thailand	05/28/2017
DelaBar, Pam	FIFe	Felis Belgica	Zandvliet, Belgium	08/18/2018
Raymond, Allan	Ind	HHP Fun Show	Kuala Lumpur, Malaysia	08/13/2017
Rivard, Lorraine	CCA	Quinte Cat Club	Belleville, Ontario	07/25/2017
Rivard, Lorraine	CCA	Club Felin de Montreal	Laval, Quebec	11/26/2017
Rogers, Jan	NZCF	Canterbury AB Cat Club	Christchurch, New Zealand	06/04/2017
Rogers, Jan	ACF	ACF National Show	Melbourne, Australia	06/10/2017
Rogers, Jan	ACF	Cat Authority of Tasmania	Hobart, Australia	06/17/2017
Rogers, Jan	Ind	Nederlandse Vereniging van Kattevrienden	Rotterdam, Holland	09/10/2017
Rothermel, Diana	Ind	HHP Fun Show	Kuala Lumpur, Malaysia	08/13/2017
Zinck, Iris	CCA	Club Felin de Montreal	Laval, Quebec	11/26/2017

Non-CFA Judges requesting permission to guest judge CFA shows:

Judge	Assn	CFA Show	City/Country	Date
Belyaeva, Olga	WCF	Chatte Noir	Moscow, Russia	09/24/2017
Belyaeva, Olga	WCF	Chatte Noir	Moscow, Russia	10/29/2017
Counasse, Daniel	WCF	Felinus International	Grote Brogel, Belgium	12/09/2017
Du Plessis, Kaai	IND	Asia Pacific Cat Club	Malaysia	07/15/2017
Du Plessis, Kaai	IND	Felinus International CC	Grote Brogel, Belgium	09/10/2017
Farrell, Terry	CCA	Great West China CF	Suzhou, China	05/21/2017
Grebneva, Olga	RUI	Feline Fanciers Society of Singapore	Singapore	09/23/2017

Gubenko, Dmitriy	RUI	Asia Pacific Cat Club	Malaysia	07/15/2017
Gubenko, Dmitriy	RUI	Region 9 Awards Show	Rotterdam, Netherlands	08/12/2017
Guseva, Irina	WCF	Moscow Cat Fanciers	Moscow, Russia	12/02/2017
Hamalainen, Satu	FIFe	Red Star Cat Club	Shenyang, China	08/06/2017
Hamalainen, Satu	FIFe	Yun Nan Love Cats Team Club	Kunming, China	10/28/2017
Nazarova, Anna	WCF	Chatte Noir	Moscow, Russia	09/24/2017
Pochvalina, Viktoria	WCF	Chatte Noir	Moscow, Russia	10/29/2017
Podprugina, Elena	RUI	China Radar CF	Xi'an, China	06/10/2017
Podprugina, Elena	RUI	Noah International CC	Baotou China	07/15/2017
Trautmann, Jurgen	WCF	Felinus International CC	Grote Brogel, Belgium	12/09/2017
U'Ren, Cheryle	CCCA	Passion Feline Fanciers	Hong Kong	08/13/2017

Pre-Notice of Application: The following individuals have been pre-noticed for application to the CFA Judging Program and are scheduled to be presented to the Board in October 2017 for acceptance:

<i>Pam DeGolyer</i>	<i>Martinsville, Indiana</i>	<i>Longhair – 1st Specialty</i>
<i>Dmitriy Gubenko</i>	<i>Cherkassy, Ukraine</i>	<i>Approval Pending Allbreed</i>
<i>Kai Gavin Cao</i>	<i>Chengdu, China</i>	<i>Shorthair – 1st Specialty</i>

Hannon: Is there anything else in open session, Annette? **Wilson:** Am I still taking notes? **Hannon:** That would be helpful, thank you. **Wilson:** I just want to mention that we have three applications that will be coming up in October. Pam DeGolyer from Indiana, longhair first specialty. Dmitriy Gubenko from Ukraine, approval pending allbreed. Gavin Cao from Chengdu, China, shorthair first specialty. Now we have to go into executive. **Hannon:** After we do that in executive session, we're going to go into Protests in executive session, so it's going to be awhile.

Acceptance: The following individual is presented to the Board for acceptance:

Accept as Trainee:

<i>Emiko Misugi (Longhair – 1st Specialty)</i>	<i>19 yes</i>
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Advancements: The following individuals are presented to the Board for advancement:

Advance to Apprentice:

<i>Toshi Tsuchiya (Longhair – 2nd Specialty)</i>	<i>19 yes</i>
<i>Teo Vargas (Longhair – 1st Specialty)</i>	<i>19 yes</i>

Advance to Approval Pending Specialty:

<i>Kit Fung (Longhair – 2nd Specialty)</i>	<i>19 yes</i>
<i>Jennifer Reding (Shorthair – 1st Specialty)</i>	<i>19 yes</i>
<i>Danny Tai (Shorthair – 2nd Specialty)</i>	<i>19 yes</i>

Advance to Approved Specialty:

<i>Marilee Griswold (Longhair – 2nd Specialty)</i>	<i>19 yes</i>
<i>Suki Lee (Shorthair – 2nd Specialty)</i>	<i>19 yes</i>

Advance to Approval Pending Allbreed:

<i>Marilee Griswold</i>	<i>19 yes</i>
<i>Suki Lee</i>	<i>19 yes</i>

Advance to Approved Allbreed:

<i>Doreann Nasin</i>	<i>19 yes</i>
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Hannon: We are through with Judging, right Annette? **Wilson:** Do we have the votes?
Anger: I emailed you. **Hannon:** Are you going to tell us? **Anger:** They were all unanimous.
Wilson: Yes, they were all unanimous. **Hannon:** OK, that's easy. For the advancements,
everybody was advanced unanimously. **Newkirk:** And the acceptance of the trainee? **Anger:**
Yes. **Newkirk:** Everything was 20/0. **Anger:** 19/0. **Hannon:** Why 19? **Anger:** We are missing
the Japan Regional Director. **Hannon:** Oh, you're right.

(5) **REGION 9 UPDATE.**

[EXECUTIVE SESSION]

(6) **PROTEST COMMITTEE.**

Protest Committee Chair George Eigenhauser gave the Protest Committee report containing recommendations for disposition of pending matters (see item #63).

Committee Chair: *George J. Eigenhauser, Jr.*
Committee Members: *Dick Kallmeyer, Betsy Arnold, Norman Auspitz, Joel Chaney and Pam Huggins; Animal Welfare: Linda Berg; European ID liaison: Pauli Huhtaniemi; Japan liaison: Kayoko Koizumi; Judging liaison: Jan Stevens; Legal Counsel: John Randolph*

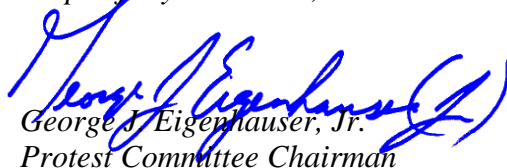
Brief Summation/Current Happenings of Committee:

The Protest Committee met telephonically on June 6, 2017. Participating were George Eigenhauser, Betsy Arnold, Norm Auspitz, Joel Chaney, and Linda Berg. Dick Kallmeyer and Pauli Huhtaniemi submitted comments on certain matters in advance of the meeting.

What Will be Presented at the Next Meeting:

Ongoing protest investigations and recommendations.

Respectfully Submitted,


George J. Eigenhauser, Jr.
Protest Committee Chairman

(7) IT COMMITTEE.

Committee Chair: Tim Schreck

Liaison to Board: Dick Kallmeyer

List of Committee Members: Steve Merritt, Dick Kallmeyer, Sheryl Zink and Seth Baugh

Brief Summation of Immediate Past Committee Activities:

Again, this year enhancements to ecats to improve turnaround time have taken a significant amount of our available programming time, but with significant success. We have begun the process of eliminating the double entry of Show information. The New Entry Clerk program was our other major project for the year.

Current Happenings of Committee:

Necessary programming changes Show License entry have been completed to allow down loading of Show schedule from CFA's new system rather than the HP.

Addition of PayPal option to ecats

Beginning analyzation of electronic master clerking.

Future Projections for Committee:

Defining programming specs for other applications still on the HP. These will include Breed Council and Cattery of Distinction as well as all other functions still processed on the HP.

Board Action Items:

Proposed changes in TRN system.

Hannon: I'm calling the meeting back to order. We're going to continue with Tim Schreck and the IT Committee. **DelaBar:** Is this still in executive session? **Hannon:** For the audience's information, right after that we'll have a protest hearing which is in open session, so everybody can stay. Tim. **Schreck:** OK. Any questions on the report that was submitted? The only other item on there to be dealt with was about the TRN issue and that was tabled at the last meeting. I would like to propose that we actually do away with TRNs for CFA parents. Since we can turn around at Central Office in less than 24 hours, I don't see the rationale for us issuing all those TRNs. **Hannon:** Pam, do you want to say anything? That probably affects you more than anyone else? **DelaBar:** Yeah. It affects me probably more than anybody else. What I would like to do is, I have my regional in August and I would like to put that to the region and find out how it's going to affect them. Right now, they are using eCats and not everybody can use eCats, Tim, because with 42 countries not everybody speaks English, so they've got to go through somebody who does and they have a lot of different people in different countries helping them, so it's not where we can always use eCats so they have it right away. So, in trying to build up the shows, right now I would say no, we need the TRNs at the present time. I can't give you a definitive

answer of take it away until I find out what kind of effect it's going to have. **Hannon:** Do either you or Dick have some information on how often we're issuing TRNs at our shows? **Schreck:** Region 9 last show season only issued 393 TRNs total. I don't see that as – **Kallmeyer:** You have a break out of pedigree versus the others? **Schreck:** 90% of those CFA parents. It does not preclude you from entering a cat as a novice or as a kitten without a number. All it precludes is that you are in the count. **DelaBar:** Exhibitors in Europe travel almost twice as far as exhibitors in the U.S. do to go to a show, and if they go to a show they want their points to count, whether it's for a regional award or for their grands or their champions or whatever. Novices and kittens without numbers are basically people coming over from other associations to try CFA, since we're the small guy over there. **Hannon:** But Pam, they can get those points after the fact. **DelaBar:** If they have a TRN. **Kallmeyer:** No. **Hannon:** No. **Black:** You just said if both parents are registered in CFA and you still need a TRN. **Kallmeyer:** You can get the points if you don't even put a TRN in after the fact. **DelaBar:** If they've got CFA parents, they cannot be coming to a show as a novice. **Kallmeyer:** But they don't need a registration number to enter and still get the points. **Hannon:** The difference is, the cats making finals don't get to count them as points, but if they make a final can't they get the points restored? **DelaBar:** No. If it's a TRN cat that ultimately gets registered, everybody gets the points. **Kallmeyer:** Tim, what were the China numbers? They were really abnormal. **Hannon:** She goes back and rescores all those shows? **Kallmeyer:** No. She doesn't change the show count. **Hannon:** But you just said that. **Kallmeyer:** TRNs are part of the count anyway, from day one. **Hannon:** But you said after they register the cat, they then count. That's not what's happening. **Kallmeyer:** No, the points are recorded into CFA at that point, once they register the cat. **Hannon:** Their own points. **Kallmeyer:** No China, that was abnormal, right? **Schreck:** China there were 1,355 TRNs issued and 1,281 of those were CFA parents. **Kallmeyer:** Right, and I think only 2% were really converted, right? **Hannon:** So, you're looking for a motion to do away with TRNs? **Kallmeyer:** No. **Schreck:** Yes. **Hannon:** You said no and he said yes. Which is it? **Schreck:** The other part of it is, it's possible that we could have TRNs for pedigree registration. Right now, we're working under two systems. There's a 6-generation or whatever pedigree to get a TRN at the show, but all the breeds do not have the same qualifications to register with CFA. **Hannon:** Right. So if they provide a 4 generation pedigree but the requirement may be 8 in order to get registered. **Schreck:** In response to that, when you send that stuff into CFA, the Central Office could issue you a TRN at the time it's received, not at the time the registration number is issued. **DelaBar:** When you talk about sending things into CFA, are we talking about electronically? **Schreck:** Electronically would be fine. **DelaBar:** Oh, I would love to be able to do it, but if we're talking about the postal system, that's where we get into a problem. I had 1/5th of my clubs send in their ballots that were never received by CFA, or received late. It took a month and a half for mine to get in, so the postal system is a problem when we're sending stuff in from anywhere in Europe to Alliance, Ohio. **Hannon:** He's looking for a motion to do away with TRNs and if that fails then we can pursue some other avenue. **Black:** Can I ask for clarification, because he said "cats who have CFA registered parents." TRNs for cats that have CFA registered parents. **Hannon:** Is that what you're limiting it to? You want to continue with TRNs that are based on pedigrees? **Schreck:** That would be fine. That's a small percentage of what we really have. All of this is tracked in Central Office manually. There's no system to track TRNs. **Hannon:** Alright, so are you making a motion to do away with TRNs for cats that have two CFA registered parents? **Black:** That's what he said originally, yes. **Hannon:** That's what he asked for

but he can't make the motion. **Black:** OK, I'll make the motion. **Kallmeyer:** Second. **Hannon:** Any more discussion?

Hannon called the motion. **Motion Carried.** DelaBar, Calhoun, Newkirk and Anger voting no.

Hannon: Do you have anything else, Tim? **Krzanowski:** What's the effective date? **Hannon:** Give me a suggestion. **Kallmeyer:** We should give them a little leeway to get used to it. **Schreck:** Tomorrow is fine. **Hannon:** So, you want to say July 1st? **Schreck:** August. **Black:** I was going to say January because there's a lot of shows and we've got to get the word out. There's shows already licensed. There's maybe cats that are entered. **Mastin:** I make a motion we make it October 1, 2017. **Eigenhauser:** Second. **Hannon:** All those in favor of October 1st to be the effective date.

Hannon called the motion. **Motion Carried.** DelaBar voting no.

[from Sunday] **Hannon:** Next item is new business. **Mastin:** I have three things. I will try to make them quick. One, I would ask the board to reopen what we did yesterday on TRNs. I need clarification. I'm not exactly sure what we voted to eliminate and I would like Dick to explain it. The way I look at it is, my understanding is we had 379 or 397 TRNs. That's just under \$6,000 that we just let go and I want to make sure that we have the correct rationale for what we were voting on. **Kallmeyer:** OK, there's two types of TRNs. **Mastin:** We've got to get it reopened first. I made a motion and need a second. **Krzanowski:** Second. **Kallmeyer:** There's two types of TRNs – one with a pedigree and the second is to have CFA parents, so what we did away was the CFA parents. Let me explain too that that's a lesser quantity. In Europe it's not 379 it's total. There were 96 with CFA parents. Now, there's a complication on that in that in Europe you can have CFA parents but you have to go through hoops to get registered. The difference is, in China we have 1,500 TRNs with CFA parents and less than 2% were registered. These happen to all be at shows in which there were questions about the kitten count, so that's a different situation. Europe has a harder problem. They have the 379 total. 270-something were registration by pedigree and again about 25% went across, so registration from pedigree did not change. But, I think Tim was making an argument that with CFA parents you could drop kick and be registered. The problem is in Europe. **DelaBar:** We are the minority association in Europe. The majority of people are in FIFe or they are in WCF. For an example here, many FIFe breeders will buy CFA Persians. In Finland we have a very top notch Russian Blue that's CFA, and he's being bred with other CFA because they are beginning to really enjoy the CFA type in particular breeds. By their registration rules, they have to register with FIFe. Even though these are CFA cats, they are in the FIFe registry. They register FIFe, they don't register CFA. For us to be able to get those cats out of their registry, basically because these breeders don't want to go back and have to go through the process of registering with CFA, then we have to register by pedigree. This is not an eCats situation that we can handle. This is going to take us 4 to 6 weeks. That's why we need the TRNs to be able to register CFA parent cats. **Kallmeyer:** Can we let it, that if they gave us a pedigree, like the other kind, let them in that way. **DelaBar:** With TRNs, we always require that they – **Kallmeyer:** Not for CFA parents. **DelaBar:** Well, in Europe we have been asking for that. **Kallmeyer:** So if they did that, maybe we need to modify the rule to allow it then. **DelaBar:** The show rule right now reads that they've got what, 60 days anyway for a TRN. We don't have anything if you're a CFA registered parent type thing, we don't have that

constraint in the show rule. I can't look it up right now, but I don't see where this is really hurt the system and dragging the system down when we have to deal with these other associations. We want to be able to accept these entries into our shows. 97 cats spread out through 33 shows, that's a big help. **Black:** When I voted as I voted Friday [sic, Thursday], I did not fully understand the implications. I've been talking to some people in Europe. I thought if they are both CFA registered parents, they should be able to get their cats registered, and it's not quite that simple. I was trying to come up with some way that maybe they could do it through the eCats system if the owner of the dam was emailed like you are now where you don't own the sire, but the problem is the whole litter is not registered and these people don't have CFA catteries, so there's no litter registration, there's no CFA cattery. They just happen two own two CFA-registered parents, so they still have to go through the process of submitting their pedigrees and like was pointed out to me, let's say you have a nice kitten that you want to show in CFA. It's going to take 4 to 6 weeks. You could lose a bunch of your kitten career and you never had a registration number. So, I didn't understand the implications. I thought two CFA parents, why can't we just automatically have registration numbers for these cats, but it's not quite that simple. So, I would not have voted the way I had if I had not fully understood. **DelaBar:** You're forgiven. **Black:** Thank you. **Vanwongerghem:** Just so everybody understands as well, the owner of the sire and the dam that are both CFA registered is not necessarily a CFA person. They may be a WCF person that has no interest in registering his cattery or his litters or his individual cats with CFA. If somebody from CFA buys that cat back for his purposes, he cannot get a TRN or a new registration. **Kallmeyer:** Point out that, Pam, suppose we allow the CFA parents with pedigree, so if it's a standard two CFA parents, if you could register it you can, but if you provided a pedigree, that would be the same as the other, right? **Hannon:** If we all understand the problem, what is the solution you're offering? **Kallmeyer:** I'm saying that we just change it so that if CFA parents, require the pedigree in order to get the TRN. **DelaBar:** The 4 generation pedigree? We required it with a TRN. **Kallmeyer:** That would cover you. **DelaBar:** I will make sure that we continue to require that in our region. I don't see why we need all the caveat just to be able to allow us to say, if it's two CFA parents, while you are waiting on the registration, you can have a TRN. That would be no change. **Kallmeyer:** The difference is, it was a drop kick before with CFA parents, so not for you but for other places. I think my concern in China is that the high kitten count shows, they have 1,500 TRNs and very few – less than 30, really – are converted. So, it's somewhat suspect. CFA does not check if you give a CFA parent TRN. They do not check whether it's a valid environment. **Hannon:** Alright, so what do we need to do? Do we need to have a new motion or do we just have an understanding of what that motion meant? **Kallmeyer:** I think a new motion. **Eigenhauser:** Just so I'm clear, what we're going to do is, we're going to go back to the old rule in Europe, but keep the new rule in China. **Kallmeyer:** No. I think the rule should be across. It may solve the China problem. That TRNs require the pedigrees for the parents. **Hannon:** Even if they are both CFA parents. **Kallmeyer:** Even if they are both CFA parents. **Hannon:** We're no longer going to give TRNs to people that give us the CFA registration number. **Eigenhauser:** Assuming that's Rich's motion, I second. **Hannon:** Is that your motion? **Mastin:** Yes, thank you. **Hannon:** Alright, so we understand. We're no longer going to do TRNs based on two CFA registered parents. We're only going to do it by pedigree, and the pedigree may be two CFA registered parents. So, there's that understanding. No more comments or questions?

Hannon called the motion. **Motion Carried.**

Kallmeyer: We didn't put a date on the second TRN thing. **Mastin:** Which one?
Kallmeyer: The one we just passed about the TRNs. We didn't put it in. We wiped out the other one. I propose that it be implemented September 1st. **Eigenhauser:** I thought we were putting it back to the way it was. **Kallmeyer:** Well yeah, but we rescinded that, right? **Hannon:** No, the way it was, you could get a TRN number for cats that had two CFA-registered parents and we're no longer doing that. We're saying you have to do it via pedigree. It may be two CFA parents, but it has to be a pedigree. We've done away with accepting TRNs for two CFA parents. **Black:** So now Dick is saying effective October 1st? **DelaBar:** Why don't we do it immediately?
Kallmeyer: No, we have to give them notice. August 1st, how about that? **Eigenhauser:** Second. **DelaBar:** Europe is on vacation. **Hannon:** Alright, there was a motion and a second. Any more discussion on making it effective, what did we say? September 1st? **Anger:** August 1st. **Hannon:** August 1st. Alright, all those in favor of making it effective August 1st.

Hannon called the motion. **Motion Carried.**

What Will be Presented at the Next Meeting:

Update on System Analyst progress with program specifications and moving of programs to new system.

Moving forward with new Entry Clerk program and future possibilities.

*Respectfully Submitted,
Tim Schreck, Chair*

(8) CENTRAL OFFICE OPERATIONS.

Executive Director Teresa Barry presented the following report:

Committee Chair: *Teresa (Terri) Barry*
Liaison to Board: *Teresa (Terri) Barry*
List of Committee Members: *Teresa (Terri) Barry, Verna Dobbins, Allene Tartaglia and Angela Watkins*

Brief Summation of Immediate Past Committee Activities:

Central Office IT update will be presented by Tim Schreck, Chair, IT Committee. C.O. continues to work with the IT Committee to assist with the implementation of new modules, fixes and updates as necessary by Computan. New computers for C.O. were ordered. Previous to this G.B.S. (the company that supplies our anti-virus and Windows update management for our PCs and Server) conducted an overall assessment of our network, quoted on desktop PC upgrades and options for the server that hosts ePoints. The computers were ordered through them.

The close of the 2016/2017 show season was handled and a few issues were experienced, but overall it went better than the previous year. The show season ended a week later than last year which made it appear results were generated later. Also an additional fifty-five shows were scored this year over last year. Even with the computer issues and additional awards it was handled in about the same length of time.

Last minute details for the World Cat Congress event were handled. The event, which took place April 19th through the 24th at the Rio in Las Vegas is CFA's responsibility once every nine years. Assisted Dr. Elsey with booth arrangements and their request for additional furniture for the event. Worked with Royal Canin throughout the preparations concerning joint press releases, booth placement, booth activities etc.

A thank you was received from the Winn Foundation for CFA's recent donation.

A mailing announcing the resignation of Edward Maeda as Regional 8 Director was handled, at the same time a request was made for anyone wishing to run for the vacancy to submit their information to CO. The election for the new Regional 8 Director was then conducted.

The election for judges for the 2017 CIS was initiated.

Work continued on the upcoming 2017 Annual. Staff worked on such items as the election for Directors At Large, delegate booklet, awards booklet, awards ordering, decorations, banquet set-up, entertainment, voice over for announcing the slide show, printing and general overall coordination of the event. Many volunteers from within the Midwest Region are assisting staff both before and during the Annual. All required notices and necessary reminders were mailed.

Breed Council mailing was processed which included a notice about the new DNA testing program.

Developed and submitted to Royal Canin for their consideration was an expanded CFA sponsorship proposal.

Extended the agreement with PAWS for the use of the Garfield image.

The closing of the fiscal year and preparation for the upcoming annual audit was started.

Current Happenings of Committee:

Central Office IT update: Submitted by Tim Schreck, Chair, IT Committee, report will be presented by Tim Schreck through Dick Kallmeyer, IT liaison with the Board. CO continues to work with the IT Committee to assist with the implementation of new modules, fixes and updates as necessary by Computan. The new computers were received by G.B.S. who also installed the new software update and then delivered CO ready for installation.

Final preparations for the 2017 Annual Meeting and Awards Banquet have been the key areas of focus for CO. This is crunch time for staff with additional awards adding to the workload. Finalizing details with the hotel for all functions such as meeting room space, AV, food and hotel reservations, other such duties as voice over for the awards slide show, signage, shipping of all supplies, printing of booklets and tracking all reservations are just a few areas handled by staff.

The election for the new Region 8 Director was conducted and ballots were received by CO. All ballots were transported to the Annual and given to the Chair of the Credentials Committee.

The election of judges for the 2017 CIS was completed and announced.

Tiered level proposal for sponsorship was developed. Identified and discussed new sponsors as well as current sponsors to approach.

Information on the new DNA testing and Yearbooks available to purchase is being included in mailings. Information on the DNA testing was also included in the Breed Council mailing.

CO has had a number of follow-up calls with Royal Canin concerning expansion of their sponsorship and contract with CFA.

Regional Awards were formatted, printed and mailed for all Regional Banquets.

Best of Color Awards were printed and mailed from Central Office.

All remaining tasks and the financials related to the World Cat Congress were wrapped up.

Close of the fiscal year was handled and all information was delivered to the auditors who have started the annual audit. On-site audit work took place on June 13th. CO also assisted with the set-up of CFA's new investment account.

Staff reviews were conducted and pay raises implemented.

Continue to move ahead with capital improvements to CO which includes windows, elevator and parking lot repairs along with electrical update.

Future Projects for Committee:

Review and evaluate the 2017 Annual Meeting and Awards Banquet.

CO will continue to assist with the 2017 CIS and will work with the Show Committee on all aspects of the show such as show flyer, show hall layout, judges, show events such as Breed Awareness, Ambassador Cats, Education Ring, etc.

Continue to reach out and develop new sponsors.

Assist with the development of a show licensing fee proposal.

Continue with the capital improvements to CO building.

Board Action Item:

Show Format Change:

BACKGROUND: *At the August 9, 2016 teleconference, the following motion was made by Kallmeyer, seconded by Anger and unanimously carried:*

Action Item: *Approve the ID request for a “World Show” in Bangkok Thailand, the weekend of March 17-18, 2018. No other ~~ID~~ shows in Asia to be allowed that weekend. The show would be 10 rings, 500 cats.*

ID Representative Danny Tai has presented a comprehensive plan for the show and is requesting that the show be increased to 12 rings, to allow for enhanced scoring, and to allow for increased awards in finals and breed placements (all based on a CFA International Show-type format). The show is not yet licensed, but if the request is approved the show committee will begin the launch. The proposals are as follows:

- A. Date***
17 – 18 March 2018
- B. Show Name***
2018 CFA International Asia Cat Show
- C. Show Hall Information***
5th Floor, BCC Hall, Central Plaza Ladprao
Address: 1693 Paholyothin Road, Jatujak, Bangkok 10900 Thailand
- D. Show Format***
 - 1. 12 rings*
 - 2. Entry Limit: 250 Kittens + 250 (Championship & Premiership)*
 - 3. 6 rings will judge kittens on Saturday, and championship & premiership on Sunday*
6 rings will judge championship and premiership on Saturday, and Kittens on Sunday
 - 4. AB & SP ring distribution:*

- (a) *Championship: 6 AB rings + 6 SP rings*
 - (b) *Premiership: 6 AB rings + 6 SP rings*
 - (c) *Kittens: 8 AB rings + 4 SP rings*
5. *Number of Finals:*
- (a) *Championship: Top 20 finals for every ring, BOB (5 BOB placements)*
 - (b) *Premiership: Top 15 finals for every ring, BOB (5 BOB placements)*
 - (c) *Kittens: Top 20 finals for every ring, BOB (5 BOB placements)*
6. *Points earned in this show can account for DW, RW, BW and NW points*
- E. *Judges List (12 judges with 4 Asian judges)*
[deleted]
- F. **Show Committee**
- (a) *Show Manager: Pattinee Tangkawattanakul*
 - (b) *Show Secretary: Sunan Sowprasertsuk*
 - (c) *Entry Clerk: Keeratiya Cruvongpaiboon*
 - (d) *Show Committee:*
 - (1) *Thailand*
 - *Mr. Anusit Sukhawanitwichai*
 - *Miss Wiriya Pongsupat*
 - *Miss Benjamaporn Srinak*
 - *Mr. Pong Sagulcalanuwat*
 - *Mr. Chate Ruengruglikit*
 - *Miss Pattama Weeranon*
 - *Mr. Istzy Rattanaweerawong*
 - *Miss Pookie Allround*
 - (2) *Hong Kong*
 - *Mr. Danny Tai*
 - *Mr. Chris Wong*
 - *Mr. Ree Yip*
 - *Miss Chrissie Chan*
 - *Mr Ray Carlo*
 - *Mr. Ge Moya*
 - (3) *Taiwan*
 - *Mr. Matthew Wu*
 - *Mr. Peter Ke*
 - *Miss Jin Chou*
 - (4) *China*
 - *Mr. Frankie Chan*
 - *Mr. Hiyang Jason Jiang*
 - *Mr. Gavin Wang*
 - *Mr. King Fok*
 - (5) *Indonesia*
 - *Mr. Mizu*
 - *Mr. Indra*
 - *Miss. Eva Librianti*
 - *Miss Mita*

- (6) *Malaysia*
 - *Mr. John Chin*
 - *Mr. Donny Chong*
 - *Mr. Wilson Ng*
- (7) *Korea*
 - *Miss Jinson Choi*

G. Main Sponsor

- (a) *Royal Canin*
- (b) *Central Plaza*
- (c) *Centara Grand at Central Plaza Ladprao Hotel*

H. Show Hotel

Centara Grand at Central Plaza Ladprao Bangkok

Address: 1695 Paholyothin Road, Jatujak, Bangkok 10900 Thailand

Room Rate: Baht 4,400 including breakfast (net inclusive of service charge and VAT) +

Cat charge: Baht 800 per day

Special Offer by Centara:

- *Special floor for 2018 International Asia Cat Show guests*
- *No limit number of cats per room*
- *Special 24 hours air conditioner*
- *Special 24 hours security guard*

I. Profit Sharing

ID will share the entry fees received. The percentage of sharing will depend on the number of entries. No profit/loss sharing. This can lessen the burden in ID fund.

J. Clerking School

Clerking school will be held

K. Others

- (1) *Two master clerks*
 - (a) *Dick Kallmeyer*
 - (b) *ID clerk of the year in 2017*
- (2) *Ring clerks and steward*
All will be invited within ID

Action Item: *Approve the ID proposal as presented for the 2018 CFA International Asia Cat Show to be held in Bangkok, Thailand the weekend of March 17-18, 2018, to include that the show be increased to 12 rings, to allow for enhanced scoring, and to allow for increased awards in finals and breed placements (all based on a CFA International Show-type format).*

Time Frame:

Items will be reported out when completed.

What will be Presented at the Next Meeting:

To be determined.

*Respectfully Submitted,
Teresa Barry, Chair*

Hannon: According to the schedule, the board citation is supposed to be over by 2 p.m. and that included the Central Office report we haven't done yet, so we're a little bit behind schedule. Terri said she's going to help us with that by being real quick with the Central Office Report. **Barry:** Lickety split. **Hannon:** We welcome everybody back. Dee Dee are you doing OK? We're sorry to hear about your tribulations. OK, Central Office Report, Terri. **Barry:** First off, I only have three very quick things. One, I want to thank Dick, Annette and Carol for the assistance in working with – and Rachel kind of helped, too – in getting the shows [packages] back as quickly as possible by encouraging those that are there from the United States to please bring them back. I think we only had issues at the end of the year with maybe two, possibly three shows but we really do appreciate that. We scored 57 more shows this year, so that was very critical to get them back. The other thing I would like to bring up is, you were given a procedure that's been developed in-house on how show box supplies will be handled from here. Actually, it has already been implemented. It may not be worded correctly, but it's only for in-house. Carol worked closely with Verna and Brian to develop this procedure. The last thing is, the motion that's in my report I have been requested to withdraw the motion. That's it.

(9) APPEAL HEARING.

From February 2017:

16-022 *CFA v. Gramlich, Hope*

Violation of CFA Constitution, Article XV, Section 4 (g)

Hannon: John, you're on. **Randolph:** The first matter we have is Case No. 16-022. This is an appeal from a decision the board made at the February meeting that was brought by – the protest was instituted by Sue Riley against Hope Gramlich. The board found Ms. Gramlich guilty, based on the recommendation of the Protest Committee and imposed a 6 month suspension and a \$500 fine. Ms. Gramlich timely appealed that decision and she is here today.

Hannon: What I suggest is that you take a chair or move up next to the Executive Director Terri Barry, so we can hear you better. Is Sue Riley going to be also – **Randolph:** I've got two chairs set up. Ms. Riley is up there too. **Hannon:** Why don't we have them sit back there? So, Hope, if you would sit next to Terri and then Sue can sit over here at the foot of the table. If there's a chair there sit in it; if not, bring a chair up with you. I think somebody is sitting in those two. Why don't you bring another one up? OK John, how do you want to handle this? What do you want to do next? We have the two parties involved sitting at the table here. **Randolph:** Ms. Gramlich is going to make her opening statement on the matter. We will hear from Ms. Riley and Ms. Gramlich has got a closing statement. I would suggest we get those statements and then the board members can ask questions. **Hannon:** You're on.

Gramlich: First of all, I would like to thank CFA for giving me an education, because what I thought and what I did, what I'm being accused of has never happened. At this point, what questions do you want answered? **Hannon:** Do any board members have questions?

DelaBar: It's not our questions to you. We have presented statements to you. We want your response back to those statements that came from the – **Gramlich:** OK. When Patty Arnold informed me regarding her situation, she asked if I would assist her in determining the process required to help her reacquire her co-owned cat that her ownership rights had been blocked. As I had the time, I agreed to help her with her problem, provided the sheriff's office would accept the registration papers. I would proceed in the same manner I had once before on one of my cats. When I was a breeder, I had experienced a similar situation. In my incident, I gathered my registration papers and proceeded to the local police department. I presented them with the registration papers and informed them as to where the cat was located. I was concerned about my safety. I requested that a police officer accompany me to the residence. I called the police officer to the home and we were able to retrieve my cat. The place was a mess. The officer asked if I wanted to contact animal control. I recall that I declined to make such a report, that he could if he wished. I had my little girl and I felt that was not my decision to make. I left it up to him. Now understand, at this time I'm under the notion that a registration paper is a legal document. Since Sue Riley had placed her signature on the back of the registration paper, it was my impression that Sue had relinquished all of her rights to the cat. However, I have since learned that this is not necessarily true, as registration papers are not considered legal documents. I was informed by Mr. Eigenhauser that they are considered evidence of CFA registration status. I'm really not concerned about that status. As for those that have seen me agent, they will almost certainly attest that I have never placed a cat in the judging cage without kissing them on the head before I close the judging door. Having the opportunity to be entrusted with animals that I can love is so

much better than any status you care to give them on paper. Before I continue, I wish to point out what I feel is a matter of interest. For anyone to assume that the sheriff's office and office of animal control are always one and the same is misinformed. As an example, at the time I began assisting Patty with her problem, the township where I lived in, in Pennsylvania, did not have a police department. As for animal control in our county, it was pretty much non-existent. If we had a problem, we had to call in the state police. What might exist in one county does not always exist in another. While assisting Patty, I was in communication only with the sheriff's office in Boulder County, not with animal control. On the afternoon of Friday, August 19, 2016, the sheriff's office said that animal control would contact me. By the afternoon of August 22nd, with pictures attached, I emailed the sheriff's office again because I did not hear anything from animal control. The sheriff's office again responded by sending my email to animal control. On Tuesday afternoon, August 23rd, I received an email from animal control informing me that, and I quote, "I had emailed you on Friday as well." End quote. At this moment I realized I was missing an email. I immediately replied to animal control by questioning if the cat I was concerned about was in fact the cat that she was shipping, and I quote, "she is getting ready to send the boy out of the state and taking him to the vet as [inaudible]. If you have any other concerns, please call me directly." I saw a phone number for animal control and I called it immediately. I spoke directly to the agent about my concerns regarding the cat being shipped and that Sue had agreed to keep him on her property as per the ombudsman. Animal control informed me that we would have to get a court order from a judge to prevent the shipment. Animal control also informed me that Sue was shipping Sojourner to Michigan. My heart sank upon hearing this news. I promptly informed Patty and that's where it ended. Patty and I found ourselves back at square one. We had no knowledge as to the whereabouts of Sojourner, nor were we aware of his current health and welfare. Patty made many requests to send pictures of Sojourner to her. Patty never received any pictures or any information as to Sojourner's wellbeing or if he needed anything. If it was true that Sue had sent Sojourner to Michigan, I feared for Sojourner's welfare due to the conditions of some kittens that Dr. Karen Hess had received in November of 2014 from the now Spot On Cattery owned by Mike Wagner. I was troubled by the stories that Mike Wagner had related to me regarding dead chickens in his basement, as well as dead kittens under his couch. I could hardly believe what he was telling me until I read the emails that Sue had written. I hope that each of you have taken the time to read those emails and to read Dr. Hess's letter that she wrote as to the condition of the kittens. I have since moved and I was required to get a new email address, as Verizon was no longer going to provide email service. What I did not realize at that time, when I changed my email address, my old email address had forwarded to my new email address every email that I had ever sent and received, which numbered somewhere over 30,000 messages. I felt that was great. Now I can search for that missing email. I thoroughly searched for that message but I was unable to find it. What I find interesting is that Sue managed to receive a copy of the missing email. Upon seeing it, I noticed that it was in a completely different email stream, one in which I am not included. If I had gotten that email, I would have been on the phone to the sheriff's office because I was pretty angry on what was written to animal control by the sheriff's office, and I quote: "I have spoken to Sarah about this. Good luck." Like it's a crime to care about an animal. I had expressed my concerns to Sue about Mike and his breeding program in November of 2014. I wrote to Sue: "He should definitely not have a breeding program of any kind. He is not taking care of the animals, I can tell you that. I think as a breeder group, someone needs to take his breeders and either fix them or use them in their program. He is not even capable of taking care of himself, let alone a cattery." Sue's response to me was, "I

agree with you in general. He is seeing a counselor regularly. I called his counselor back this summer and told him my concerns about his taking care of himself or animals or anything else. Mike didn't speak to me for several months after that. I don't know what else to do." I mentioned earlier that Sue has experience, and if you have read her emails you will know what I'm talking about, regarding the condition of kittens. I then received this protest and it stated that I contacted animal control. Allow me to make one thing perfectly clear. I did not contact animal control, the police department did. Animal control should not even have been involved in any of this. I request that you look through my emails and if you find anywhere that I personally contacted animal control other than to reply to animal control on Tuesday, August 23, 2014, that animal control was at Sue's, please show it to me. I made an inquiry only to the sheriff's office and not to animal control. My thoughts were about what I had experienced and I did not want Sojourner to end up in a shelter. I was hoping to be there with the police, as I had done in my prior experience. I had lived in the Denver area for two years and thought it would be nice to see some people out there so I thought I would make a trip out of this. Instead, I used my ticket to come here. I find it difficult to understand why someone would consciously send a cat to an individual while, at the same time, having full knowledge of the decrepit conditions in which this individual has provided his animals in the past. In November of 2015 at the International Show, Mike was showing a cat with a rather noticeable portion of its ear missing. That indicates to me that not much has changed. Prior to giving Spot On Cattery any animal, I will personally go to the home and thoroughly inspect the conditions of the cattery for myself. I would not accept anyone's word because I'm a very clean individual. When I was breeding, I had everything painted white so I could see any dirt and make sure that everything was thoroughly clean. In fact, I had Karen Hess's breeding females with kittens totaling 14 the day my house was sold. I never did as the realtor said, "Take your animals out when you are showing your house." My house sold without a problem. When I was a breeder, I carried on under the expectation that any moment I would be receiving someone in my home to visit my cattery. I never feared a visit from animal control or any other organization. I recall a client once telling me that they thought about buying a kitten at a show, but when they saw the condition of the carriers under the cages at the show, they decided not to buy. So, if you think you are hiding anything from the buyer, you are not. Our carriers are also an inside look at our catteries. Where I presently reside, I am unable to be a breeder. I am only permitted to have 4 cats and they are all registered with the county. Do I like it? No, but that is the law. I am hoping that as time goes on I will be able to work at getting the law changed. It takes a lot of time and persistence to get a law changed, but I am confident that it will all work out. I have always been interested in animal law, and that is the reason I attended last year's legislative meeting in Las Vegas. I was one of only 3 in attendance besides Mr. Eigenhauser. I was literally stunned that only 2 other people in CFA were interested in the laws that affect the breeders and associations. That particular meeting should have been standing room only. The lack of interest in these laws could quite possibly be detrimental to the breeders, the animals and all the associations. I am hopeful that this explains our concerns to you. Our concerns were not about the conditions of Sue's cattery, but rather the condition of Sojourner, since Sue would not communicate with Patty, a co-owner, on his whereabouts or his health. I would be glad to take any questions that you have.

DelaBar: Could you please restate your relationship to the cat Sojourner? **Gramlich:** My relationship is, he was the father to the national winner last year that I showed. Patty asked me to do this. I have the time. I don't work so I have a lot more time than she does. **DelaBar:** You're not one of the co-owners. **Gramlich:** No. **DelaBar:** And you felt justified in getting involved

because – ? **Gramlich:** Absolutely. Because of the animal. I don't care whose animal it is, it's the animal. Would I do it the same way again? No, now that I know you have all of this now. **DelaBar:** Have all of what now? **Gramlich:** Well, you have a breeder rescue program I didn't know about. As an agent, you don't know what is actually available. **DelaBar:** Excuse me, just a little bit of information. We have had a very active animal welfare committee since 1991 in CFA. It has been in all the publications. When Linda Berg took over in 2004, she also added breed rescue and the breeder assistance program. These are highly, highly advertised. If you get any CFA publication – **Gramlich:** I don't. As an agent, I don't get any of that. The owner does. **Hannon:** She could but she opted not to. **DelaBar:** She opted not to, OK.

Eigenhauser: The first thing I want to do is apologize for the tone of voice, but I want to be heard by people 20 feet behind me, so I'm not yelling at you. Second, I want to thank you for attending the legislative roundtable and I hope we get a little more publicity for this year. My question concerns your August 19 letter to the sheriff's department. The next-to-last paragraph ends with, "now the question is, can you help me in Colorado to get this cat back. I'm a little worried that he also may be living in deplorable conditions." **Gramlich:** Correct. **Eigenhauser:** What was the purpose in telling the sheriff's department that you thought the animal may be living in deplorable conditions? **Gramlich:** Well, from what I had experienced, I didn't know what I was going to walk into. That's what I experienced. I had no other – I know what my cattery looked like. I know what Dr. Hess's cattery looks like. I don't know anybody else's, what theirs looks like. **Eigenhauser:** OK, let me follow that up. You said, "I don't know what anybody else's cattery may look like," but why did you mention deplorable conditions? **Gramlich:** Because the girl that I got back was living in deplorable conditions. **Eigenhauser:** And what did you anticipate the sheriff's department's response to be by you saying that the animal might be living in deplorable conditions? **Gramlich:** I expected a conversation with them. **Eigenhauser:** You expected they would consult you again before kicking in the – **Gramlich:** Absolutely. They had all my information, my contact. I was going through the web; through their website. **Eigenhauser:** I have no further questions.

Newkirk: I applaud your concern for animal welfare. I think every one of us in this room share that with you. My concern is what Pam brought up. You have no legal claim on Sojourner, is that correct? **Gramlich:** That is correct. **Newkirk:** And so, I would like you to explain to the board why you felt like you were entitled to go get that cat. What legal right did you have to go to that property and demand that cat be handed over, other than your friend asking you to do it. What legal right did you have to the cat? **Gramlich:** Well, because at that point I am under the assumption that registration papers are legal documents. **Newkirk:** You already told me your name is not on there as an owner. **Gramlich:** No. **Newkirk:** I'm trying to wrap my head around it. **Gramlich:** Why did I get involved? **Newkirk:** No. Why do you feel like you are entitled to go claim someone else's property? That's the problem I'm having here. **Gramlich:** Because I was asked to help out. I had the time. **Newkirk:** Do you realize that you have no legal right to the cat? **Gramlich:** Yes. **Newkirk:** But you felt like you were entitled to go get the cat. **Gramlich:** I was asked to. I said I would find out how we have to do this, and if you read – **Newkirk:** But you said that you took the registration paper to the sheriff's department, is that right? **Gramlich:** Yes. **Newkirk:** And they accompanied you. **Gramlich:** That is correct. **Newkirk:** So, I don't understand – **Gramlich:** I had a copy of the registration paper. **Newkirk:** I understand. I know that, but you don't own the cat. You have no legal claim to take a sheriff with you to someone else's personal property and demand that they give a cat to you that you don't own. **Gramlich:**

That is why I asked the question, how can we get the cat back? **Newkirk:** But you already did this. **Gramlich:** Yes, I did.

Black: I'm a little confused. You talked a lot about a third party. Were you concerned about the cat's welfare at Sue's or at someone else's? **Gramlich:** At someone else's house. **Black:** OK, but you had them go out to Sue's property. **Gramlich:** Yes, because she was supposed to have the cat back by a certain date and she chose not to do that. Then she would not give any information to the co-owner at all. **Hannon:** So, you didn't know if the cat was there or not. **Gramlich:** No. **Hannon:** But you took the sheriff out there to get the cat. **Gramlich:** Would I have if they would have gone with me? Yes, I would have went out to make sure he was OK. It's the cat. I don't care anything else. **Black:** I understand. Did you have anything from the co-owner like written documents giving you rights to do this? **Gramlich:** Yes. The letter that she wrote is in the packet. **Black:** OK. I read a bunch of letters. **Hannon:** Any more questions? **Gramlich:** The legality of it is, no, I have no rights to the cat but it's an animal I care about. I care about all of them. Like I said, would I do it for somebody else? I have the time, but I would do it differently.

Hannon: Sue, do you want to respond or make any comments? **Riley:** I have a short statement. First of all, I would like to thank everyone concerned for your time and consideration of this matter, both today and previously. I received a copy of Hope's appeal statements last week. It's easy to be drawn into the trap of trying to address each new topic she brings up in her 25 pages, but it's also impossible in a short verbal response and I don't feel it was needed, since I think there was little that was new that directly impacts the issue at hand. In particular, the comments surrounding Mike Wagner, while may be a topic for Mr. Wagner to file a protest over himself, have little bearing on this particular case. The cat is at my house, not Mike's. I addressed that question both in August and December of 2016. This case ties to a contract dispute on a cat that is owned by 4 people – myself, Ann Jucha, Mike Wagner and Patty Arnold. A brief history is that Patty refused to share the cat with the other co-owners and violated other portions of the contract. After about 2 years of trying to deal with it ourselves, we three other co-owners went to Sharon Roy as ombudsman and asked for her help in getting the cat back. Amazingly, Sharon was able to do so when our best efforts for 2 years had failed. Patty was notified that per wording in the contract she had lost her ownership rights, and that brings us to the present day. I do want to address briefly Hope's comments about cattery licenses and for justification for asking the sheriff's department if I needed a cattery license, or her statements that people should take responsibility for getting licensed, and that she would have welcomed animal control at any time, etc. I worked on animal legislative issues for years, as George Eigenhauser and Joan Miller can testify. I'm also the only CFA person that I know of that actually was a member of the state licensing board that determines state licensing requirements for breeders. I did this for a 3 year term in Colorado. New and increasingly restrictive breeder licensing is a critical issue for the future of all hobby animals and the organizations that surround them such as CFA. Understanding the issues surrounding licensing requirements requires hard work to determine what is needed and the education of all concerned. Feeling justified to ask the authorities if a person you disagree with is licensed is a low road to follow, shows a shallow understanding of the situation and undermines the crucial importance of this issue. The central issue here today though is whether CFA condones the action of one exhibitor making false accusations to any type of civil authorities, with the underlying motivation being a contract or a personal dispute. Her own emails and words in communication with the Boulder County

Sheriff's Department state in her very first contact that "she feared the cat was living in deplorable conditions." What action would a normal person expect from the authorities as a result of this statement? She stated in the second email that "if conditions are not good, please make sure I get this cat and not go to a shelter." So, obviously, she was aware of the danger to the animals on the property from such a visit, yet she didn't care except for the one cat about the other animals that might be impacted. Also, on top of this, in her original response to the Protest Committee she states that she was "not concerned by conditions at my house." So, the visit was not motivated by any real concern for any animal. Also, please keep in mind that Hope has never had any legal standing with respect to this cat, while I am listed as breeder and a current co-owner and have the documentation at the house to prove that. Her claim that she contacted the sheriff's department to get their help so could fly to Colorado with no court order, no legal standing and have the sheriff's department help her take the cat from me [inaudible]. If CFA tacitly condones exhibitors calling the authorities with fake concern about an animal over a contractual issue, this makes it open season when anyone has a dispute. The authorities almost without exception have to respond and investigate at that point. At best, CFA, the cat fancy and our hobby in general look foolish to the public. That's the best outcome. The worst is, animal safety is endangered. Hope closes her statement by saying the really important issue is the cat Sojourner. How is he? Where is he? This is after the sheriff's department said he was fine and after I clearly stated in my response last December that he is at my house. I would point out the real issue in this case is not one cat involved in a contract dispute, but the potentially large number of cats and animals that could be endangered, should other people decide it's now permissible to call the authorities over a dispute. This is clearly self-serving behavior and conduct detrimental to the cat fancy. Since the original ruling on this by the board, I've had an amazing number of both exhibitors and judges say they completely support the board in their previous decision, and feel that this type of behavior should have zero tolerance because it is so detrimental and counter-productive to the cat fancy. I can only hope the board will share this opinion and stand by its previous ruling on this case. Are there any questions that I can try and address?

DelaBar: You stated something to the effect that the contract problems among the 4 owners invalidated Patty Arnold's ownership. **Riley:** Right. The last statement was that if any of the contract tenants were violated, ownership rights would be lost. We felt we had pretty clear proof of – simple contract, she violated 3 of the 4 things. **Hannon:** The official paperwork with CFA still shows her as a co-owner? **Riley:** Yes. **DelaBar:** Where did that fall into the timeline on these actions? **Riley:** When I notified her she had lost her ownership rights? **DelaBar:** That was the start of everything. That's what started the chain of events. **DelaBar:** That was around what time? **Riley:** July/August of last year. **DelaBar:** Just for information, the board ruled back in the 1990's that any false reporting to a legal authority on animal welfare issues – this happened when I was chair of animal welfare from the period of 1991 to 2004 – would be considered conduct detrimental to the cat fancy, so that has been a policy for many, many years.

Hannon: Any more questions for Sue? What do you want to do next? **Randolph:** I told Ms. Gramlich she can make a very brief closing statement if she cares to. **Gramlich:** All's I can say is, if I'm not allowed to care about animals, then we have a problem. If you have read Dr. Hess's email and how she describes the visit in 2014 to her house and animal control tells me that she is shipping him to Michigan, I was thoroughly stunned because I lived the nightmare at Karen's for months after he was gone. You would have to really read it. **Hannon:** Is there

anything else, John? **Randolph:** No. **Hannon:** So, I guess the next step would be to ask the audience to leave while the board discusses the matter, and we'll invite you back in for the results. John, there's another hearing after this? **Randolph:** Yes, we have the board cite.

[EXECUTIVE SESSION]

Hannon: John, do you want to provide them with the results? **Randolph:** The board has considered the evidence both of you have presented. Ms. Gramlich, the board has found you guilty and has imposed a 6 month suspension and a fine of \$500. **Gramlich:** Have at it. You won't get \$500 out of me and you probably won't ever see me in CFA again.

(10) **BOARD CITE.**

17-009 *CFA v. Tracy Shi, Feiming Cheng (husband of Tracy Shi), Cheng Pengjie, John Doe 1 and John Doe 2 (guards)*

Violation of CFA Constitution, Article XV, Section 4 (g)

Violation of CFA Show Rules 1.03, 9.03, 11.17

Attending: Tracy Shi
Peter Y. Qiu, Esq. (Advisor)

Randolph: This is Case #17-009, *CFA v. Tracy Shi, et al.* This is a citation that was brought at the February meeting for violation of Show Rule 9.03 requiring show management to assign benching cages to all cats, Show Rule 11.17, no one other than management of the show may be admitted to any of the judging rings, and Constitution Article XV, Section 4(g), any act or conduct seriously and patently detrimental to the best interests and welfare of the cat or the Cat Fanciers' Association. Mr. Qui, I will turn the floor over to you.

Qui: Thank you. Good afternoon everyone, ladies and gentlemen, members of the board. My name is Peter Qui. I represent my client who is sitting on my right, Tracy Shi, and on her right is her translator. Counsel, I did prepare a copy of my motion. What would you like me to do about that? Would you like me to distribute that? **Randolph:** Is this the one we've seen? **Qui:** Correct. There should be enough copies over there. **Anger:** It's a paper copy of what I sent yesterday. **Qui:** It's on both sides of the paper, just to save a few pennies of my client. **Hannon:** Do you want their attorney to proceed? **Randolph:** Yes, go ahead, Mr. Qui. **Qui:** Thank you. I'm not entirely clear as to whether each and every member here of the board understands what happened, but I understand we are not in a court of law and whether this may be at the best an administrative hearing. However, as counsel, I will still treat this as if we are in a court of law. Having said that, after I conduct my due diligence and my investigation of all the totalities of the case involving all the relevant and irrelevant facts, I believe as counsel that my client is entitled to bringing this motion to dismiss to the board. Now, of course, with respect to a decision to be made by the board, again I respect the advice of counsel to the board of CFA, but I think as a matter of law and as a matter of procedural ruling, the board may either at the end of my motion withdraw the citation against my client or dismiss the citation against my client, but the way I present it, it's a motion to dismiss the citation. At this moment, I would like to bring the following facts to the attention of the entire board. #1, prior to this citation, whether in February or March by the board, there has never been any single complaint against my client for doing anything either improper or in violation of the show rules or the constitution of CFA. There has never been that. The relevant show in this case happened on December 17 and 18, 2016, in Beijing, to the best of my knowledge. So, from the 18th ending the show to February, there has been no complaint or protest whatsoever, based on my investigation. That's #1. #2, there is no judge, there's no CFA board member, there's no attendant in that show that ever complained to the board that the contest was unfair, that it was unfair because my client allegedly influenced any decision or the conduct of a judge. That was never there. I think that is an important fact. #3, the board's citation against my client arises from another case involving Allen Shi and it is my belief, and I totally respect the decision of the board, that through the investigation of that case, for the welfare of the animal and the welfare of CFA, CFA has a reasonable ground to bring that

citation against my client. I understand that and I respect that. Now, ladies and gentlemen, I have reviewed all of the videos that I received from counsel and also Ms. Watson, the administrative assistant. Now, you can take that to the bank, you can review it. I am telling you that after I reviewed everything – all the videos – whether it is a clip, whether it is the entire video, regardless of who recorded it, what was being recorded, I'm not discussing the competency of a piece of evidence. I'm just saying none of those videos show anything of my client – none. I don't see her in the video, I don't see no point as to whether those videos mean anything, other than the fact that there was some kind of altercation that happened on that day during the show. But, the essence of the matter is that those videos have no bearing on anything of my client. So, I would request that the members of the board keep that in mind. If you question my presentation right now, I will take the honor of explaining that to you. #5, so far, based on everything that I have received and I have reviewed, there's not a single piece of evidence that my client, Tracy, who is also known by her Chinese name, Mingju Shi, was the show manager. She was absolutely not. She has never been a show manager of any of the shows that the Feiming club did in China. So, I don't know where that piece of charge is coming from. If she is not part of the show management, then Show Rule 9.03 would have nothing to do with my client because she is not a show manager, she is not a member of the management of Feiming club. My motion has two pieces of evidence – Exhibit A and Exhibit B. Exhibit A is an application for a license with CFA for running and making that show, and it shows that my client, her position, her job was as entry clerk. The other one, Exhibit B, that was a document that was presented to the board on November 15, 2014. At least, it was dated that date, when Feiming was trying to apply for membership of CFA. In that document, it also shows clearly that my client is merely a member of the club. She is not even on the board. She is not a director, certainly she is not an officer, and that remains to be true as of today and as of the date of the show.

Now, let's talk about the video one more time. The only relevancy of those videos to this case and to my client, Tracy, is that in the citation of the board the citation charged those people as the bodyguards of Tracy. Again, I have reviewed everything. Whether that is from Allen Shi or from anybody else, that is just a rumor. That is just untrue. Let me tell you three reasons. One, look at my client. I have been in the United States for 30 years. I come from China but I know that remains to be true as of today. Usually, 99% of the situation, not a single private Chinese citizen is allowed to have a bodyguard. Only the leaders, the government officials, they have such a thing as bodyguard. Not my client. #2, I submitted a piece of document that was already submitted to the board before I got involved in this case. That was Exhibit C. If you look at that document, that document was dated December 31, 2016. The name of the company is Jingdu Huwei Security Company. This is a certification that was prepared at the time when Feiming got involved in this case. They submitted this document to the board to show that they retained a security company to take care of the security issues of the show. So, those people in the video who are involved, they were not the bodyguards of my client. They were the security people assigned by this security company to the show. If you take why that is important –if you look at the charging paper, the citation of the board, if you move that, paragraph 1, paragraph 2, paragraph 3, if you read that – none of the allegations in those three paragraphs would have anything to do with Tracy, with my client. They have something to do with other the security guards, not my client. The only possibility in this case, that's my next point, #7. The only relevant act or conduct of my client that was charged in the citation is the allegation that she was sitting in the judging ring, in violation of Rule 11.17. Now, my client is here. You can ask her, but in my investigation I was able to secure two scorers who were there at the show who

provided two testimonies. One is Chai Zhen, a female, and the other is a young man, Cai Ming. They, as I understand – I have never been to any single show of CFA, I'm sorry – my interpretation of a relevant situation may not be totally correct, but it is my understanding that they were assigned, the female and the male, they were the scorer for two different rings. I don't exactly know what kind of cat my client has. I was told that it was a British Short. Now, in both situations, with respect to those two rings, she was called onto by them with the consent of the judge to be sitting at the judging ring table. Now, importantly, ladies and gentlemen, let's be fair. The citation by the CFA only said – I'm not going to quote, you can read – 1, she sat there, and 2, for the sole purpose of exercising her undue influence on the judge. This is outrageous. Let's say this lady was sitting by the ring. Did she say anything? No. Did she do anything? No. I asked her, did you smile to the judge. She couldn't remember. If I were sitting here at the ring and the judge was maybe about 3 feet away, how the hell could I try to influence that judge to make a fair decision for my benefit? So, I think that allegation is a little bit farfetched. Now, if you tell me, our evidence shows she did A, B, C, D, but then that's a different story. If you read your own citation, her presence at the table was for the sole purpose of exercising that influence. Now, I'm going to be a little lawyerly now. Let's assume for a moment that was exactly the case. She was sitting there exactly trying to influence the decision of a judge, except she may not know how to do it. But, she was sitting there. And let's say the judge also knew that, for whatever reason. Let's just make this real. The judge was sitting there – two judges, three judges, what do you have – they know that her presence at that table was trying to send a message to these judges. Did the judge issue this? Did the judge make a decision under that influence? There is no evidence. If that is a fact of the case, then that's irrelevant. It's immaterial. It doesn't matter, because there's no damage. If you look at your show rules, look at your constitution, three facts – coming to the table, sitting there, staying there, and influence the judge – none of that eventually produced an outcome that would violate the rules and the constitution of CFA, or even the wellbeing of that show. So, that part, really, it doesn't matter because it's immaterial. We call it immaterial, meaning there is no direct outcome coming from that charge. If you have one, let me know. I haven't received anything. There is no protest. There's certainly no judge who will testify to that, as far as I know at this point. So, please, members of the board, read my motion and make a ruling from it for my client. Thank you very much.

Hannon: John, what do you want to do next? Do you want to hear from Tracy?

Randolph: I think it's open to questions by the board at this time. **Hannon:** Anybody have questions? **DelaBar:** Your client denies having any involvement in the altercation that took place at that show. **Qui:** That is correct. **DelaBar:** Are you aware, since you seem to have read our show rules, Show Rule 11.17, *No one other than officials connected with the management of the show hall will be admitted to the judging ring, except when the clerk asks upon request of the judge, that the owner or agent may hold an entry.* A clerk himself cannot ask for an owner to be there. It has to come from the judge. **Qui:** I understand that. I am familiar with Rule 11.17. My problem with that rule consists of two following. One, I'm not sure if all CFA shows identify people consistently by the same term. Now, understand please, this show happened in China. So, I'm not sure, to be fair with my client, those people who were with the judge, whether that person was identified as a scorer or as a clerk, but both Mr. Cai, the man, and Ms. Chai, the lady, they both testified in their testimony – and, by the way, they are right now, this is about 3 a.m. or 4 a.m. Beijing time in China. Both of them are standing by to be questioned by this board. They are staying by a telephone and I can have them call in, alright? What I'm trying to say here is, both of those two people, they testified #1, they called my client to the judging ring, #2, they

discussed this prior to calling her. They discussed that with the judge and got agreement and consent of the judge. That would be my response to your question. **Newkirk:** How many rings was the show? **Qui:** My understanding was 5. **Newkirk:** Five rings? **Qui:** Five. **Newkirk:** OK. There's video of Tracy sitting in every ring. You have given us these two people in your statement. **Qui:** Great question. I couldn't get a hold of the other three because of the time limit. Let me tell you something, I got retained by my client as early as Monday, and then she's on the airplane. **Newkirk:** Your defense is honorable and you are a good lawyer, trying to defend your client. **Qui:** Thank you. **Newkirk:** Have you read the statements by Kayoko Koizumi and Ayumi Ueda? **Qui:** No. **Newkirk:** Those are two statements about Tracy's behavior at that show. I understand that Tracy loves her cats. I don't exhibit anymore, but when I exhibited I wanted my cats to win. One of the videos that I just watched again was when Tracy was sitting in Kit Fung's ring that I think your guy on the back sheet here was clerking for. You said that she did nothing, OK. She wasn't trying to influence the judge. I don't think there's a judge on the roster of CFA that would ask the owner of the cat to come sit in the ring. That's the first point I would like to make. We don't do that because we want to maintain anonymity between who the cat is in the cage and who the owner is. We do that because we want fair judge. **Qui:** Of course. **Newkirk:** In this video, your client takes a teaser when Kit is judging a cat, flips it up and she jerks. A friend of hers standing behind her puts her hands on her shoulders, OK. So, I'm not sure what that indicates. If she was trying to scare the cat, because there was another cat in competition. If you read Kayoko Koizumi's letter, it deals with the dinner on Saturday night and in her statement she claims that Tracy was all over Liz Watson crying that her cat was being beaten at the show. That's a huge violation of our rules, because I don't think Liz had judged the cat yet. And so, that's wrong. In Ayumi's statement, she judged on Sunday and she said that there was a loud noise and an altercation. We have video of this from the protest that we heard in February. Ayumi's statement said that Tracy starts toward where the altercation is. I don't care what you call the men dressed in black, but those four guys were right behind Tracy going to that altercation. So, I don't know what the connection is. There's some connection. There was a terrible brawl in the show. We've seen this video 25 times on the net, but between the show date, December 17th, and February nobody knew that any of this went on. There would be no reason for any board member or exhibitor to come forward with this information, because we didn't see it. I've got the File Vista with 10 videos and all these documents, but your client was upset that she wasn't winning, she approached a judge who hadn't judged her cat yet but knew her cat, and was crying that her cat wasn't winning. I understand that's upsetting to her. You can tell us that those 4 men are not hired by Tracy but they're hired by somebody else. **Qui:** Correct. **Newkirk:** The only shows in China where the men in black are, are at Tracy's when she's at the show. So, you tell me that there's not a connection between those guys being at every show that Tracy is at. **Qui:** The document, the certification issued by the security company – **Newkirk:** I read your document. **Qui:** – they have done three shows for the club. **Newkirk:** So, they did it for the club. I thought you told us before that the facility hired them. So, is the facility hiring them or is the club hiring them? Which one is it? [unidentified speaker] It's the club. **Newkirk:** It's the club. **Qui:** Yes. **Newkirk:** And who is the secretary of the club? **Qui:** That I don't know but it's on the application form. His name – give me a second. ZuoYing Zhao. That's the club officers, Exhibit B, upper right hand corner. **Newkirk:** So, Tracy is not a member of that club? **Hannon:** She's a member. **Qui:** She's a member of the club. **Newkirk:** What position does she hold in the club? **Hannon:** She's a member. **Qui:** She's just a member. At that particular show, she was the entry clerk, as I understand. **Newkirk:** She is the entry clerk for many shows. I looked at the schedule.

Qui: Let me respond to your statement. I will just say four things. #1, with respect to whatever happened at the dinner, now, that was not in the citation of the board. The board, citing Rule 1.03, 11.17, 9.03 and Constitution Section 4(g), Article XV. That was all the four relevant charges against my client. There was no fact, there was no mentioning of that dinner part. Secondly, let's assume that to be true; that is, my client might engage in a conversation with one or two or three of the judges there. My issue is, is that permitted? If not, does it mention anywhere in the rules? #3, why the citation of the board did not bring that up. If the citation didn't bring that up then it's irrelevant. We don't need to discuss it at this point. I understand you care about it. Don't misunderstand. That's my point #1. **Newkirk:** Are you aware of the CFA Constitution? **Qui:** Yes. I have a copy of that. **Newkirk:** You have a copy of that? **Qui:** Yes, I have the constitution right here. **Newkirk:** In Article XV, which is discipline. **Qui:** Yes. **Newkirk:** You've read that? **Qui:** Of course. **Newkirk:** The one I want to specifically talk about is Section 2, and that's conduct of members subject to board discipline. **Qui:** Yes. **Newkirk:** You have read all those bullet points under here? **Qui:** Of course, yes. **Newkirk:** So, your client understands that the board does have the power to bring disciplinary action against its members who participate in shows. **Qui:** Certainly. **Newkirk:** For whatever reason, whatever rule violation we think. **Qui:** That's right. That's right. **Newkirk:** I don't have any further questions, but I thank you for your answers. **Qui:** Thank you, sir.

Kuta: Quick question. This is the club application. Have the officers changed since then? **Qui:** My understanding is not. **Kuta:** Thank you. **Qui:** Thank you. **DelaBar:** One of the points that your client was charged under is Section 4(g) of Article XV of the CFA Constitution. **Qui:** Right. **DelaBar:** Which is, any act or conduct – **any** act or conduct seriously or patently detrimental to the best interests and welfare of the cat or the Cat Fanciers' Association. **Qui:** Correct. **DelaBar:** That includes all acts which can be pulled in. It allows us to bring forward those other acts that may not have been stated in the show rules that also reflect negatively on CFA or on the cat. This is what you might call a catch-all phrase. **Qui:** I understand that, but this is the citation that I have from the board, which is dated March 1, 2017. My motion addressed this three-page citation. My argument here is that we have to look within the four corners of these three pages. The factual allegations begin on page 2. Page 2 says, *Liz Watson ...* If you read the entire paragraph 1, there's not a single sentence addressing my client. Same thing is true with the second paragraph, except the bottom. Then, the only relevancy is the last two paragraphs in page 3, and that is, she was sitting there and her presence being there trying to influence the judge. I already argued on those points, so I'm not going to repeat them again unless you want me to. **Black:** First of all, in the first page of the board cite, it does say Show Rule 1.03, unsportsmanlike conduct. It may not be described what we are talking about there, but it is there. The second thing I just want to get clarification on, so is Tracy saying that the bodyguards that were involved in the altercation, she had never met them before? She does not know them? **Qui:** She might have met them before, but she had nothing to do with them personally as a body guard #1, she didn't retain them. They were retained by the board of the club. She had no direct individual personal relationship with them. That's the point. **Black:** So, she is claiming she does not – she may see them at the shows but she has no personal relationship or contractual agreement with them. **Qui:** That is correct. **Newkirk:** So, are you saying the protest we have lodged against your client is directed in the wrong direction? It should be directed at the club, since they were the ones that hired the guys that caused the altercation in the show? Is that what you're telling us? **Qui:** That's an inference which I respect. The board may certainly have the liberty of charging other people who are involved in the management of the show, but certainly

not Tracy, as she is not part of the management, #1. So, 9.03 is out. As an individual who was involved in the contest, whatever she did – the sitting in the judging ring – she was called onto by the scorer to do that and she didn't influence the judge. **Moser:** You're saying that she's not part of the show management. **Qui:** She is not. **Moser:** Yes, she is. **Hannon:** She was the entry clerk. **Moser:** 16.02 states that part of the show management is somebody that's on the show committee, which on your application she's part of the show committee. That's part of the show management. **Qui:** I don't know if there is a show committee. **Moser:** Yes there is, right here on the application. I circled it. Right there, she's on. Right here, show committee. So, being on the show committee, you are part of show management. I'm not done. I've got other points. My other point is, too, that you're saying that those bodyguards are hired by the facility. **Qui:** The security guards. **Moser:** Oh, excuse me, the security guards. Well, I've been to a number of shows over there and I've never seen those security guards unless Tracy is there. I never see them unless she is at the show. So, that's a little confusing to me. **Qui:** To answer your question, the certification by the security company said they did that for three shows. Let me give you the dates: August 13/14, 2016, that's one show. The second show is October 8/9, 2016, and the last one is December 17/18. **Moser:** I was at a show over there in March or April and Tracy was there, and so were these security guards. That has nothing to do with any of these shows. **Anger:** I just want to make the point that there were probably another 100 exhibitors that were in the same place at the same time as the men in black, so that doesn't mean they belong to Tracy. The first thing I want to confirm is from a list I have that was provided by Central Office listing all of our club officers. The list that was provided to me on May 12th of this year has the same officers as what was listed on the original application. Last, as to the show license, I have to tell you that there was a protest I was involved in as a witness in 1994. I had to sit there and I was asked if I was on the show license. I did not file that show license, I never saw the show license, the show license isn't published anywhere. I had no idea if I was on the show license or not. She didn't complete the show license. That would have been done by the show secretary, which is an unpronounceable name that is not Tracy Shi. I don't know if she is even aware that she is on the show license. **Hannon:** She knew she was the entry clerk. **Anger:** Yes, she is on the license as entry clerk, but we were talking about the show committee. **Hannon:** The entry clerk is part of the show committee. **Anger:** She is also listed specifically as a committee member here. **Hannon:** If I'm entry clerk for the show and I'm a member of the club, I'm assuming I am a member of the show committee. **Anger:** That could be true, but not necessarily. **Colilla:** If you look at the show license, it says *Show Committee Information* down here. **Anger:** Right, and her name appears there. **Colilla:** Above that is not show committee, as far as I can see. **DelaBar:** But it is listed down here. **Hannon:** We can discuss that in executive session. If there's no more questions, then I'm going to ask the audience, and Tracy and her crew to leave while we discuss it. **Newkirk:** Are you going to offer her an opportunity to make a closing statement? **Hannon:** I had asked that and I was told he was going to. **Newkirk:** Is your client going to make a statement? **Qui:** I can ask her. **Randolph:** We haven't heard anything from your client, so we want to ask if she wants to make a statement. **Qui:** You mean right now? **Hannon:** Have you said everything that needs to be said, or has she got something to contribute? **Qui:** I have said everything I need to say. **Hannon:** OK, thank you. So, we're going to ask you to leave while we talk, OK? **Qui:** Thank you. **Hannon:** We will call you back in with the results. Why don't we take a 5 minute break? We're taking a 5 minute break.

[EXECUTIVE SESSION]

Randolph: OK, in Case 17-009, the board has deliberated and reached the following findings. They found the respondent guilty of violation of Show Rule 1.03, Show Rule 11.17 and Article XV, Section 4(g) of the CFA Constitution. The board has imposed a 6 month suspension of all CFA services and imposed a \$500 fine, effective July 2nd. **Qui:** Let me repeat. You dropped Show Rule 1.03? **Eigenhauser:** No, we dropped 9.03. **Qui:** 9.03. And the other one you said 11.07 – it should be 11.17. And 9.03 as well? **Eigenhauser:** 9.03 was the one we dropped. **Qui:** 9.03. What about 1.03? **Eigenhauser:** That stays. **Qui:** That stays. OK. Let me explain this to my client for a moment, if I may. When you said 6 month suspension, what does that really mean? **Eigenhauser:** It means she can still subscribe to CFA publications, she can still attend cat shows as a spectator, nothing else – no registrations, no agenting, no exhibiting, no signing judging contracts, no show production, no being on a show committee. The only thing she can do is subscribe to CFA publications and she can attend cat shows but only as a spectator. She cannot take cats to the ring, she cannot enter cats, she cannot groom cats, she cannot transfer cats, she cannot register cats, she cannot buy cats, she cannot sell cats, she cannot lease cats, she cannot trade cats, she cannot agent cats. **Auth:** She cannot be an entry clerk. That’s more immediate. **Eigenhauser:** She cannot be an entry clerk, she cannot sign judging contracts, she cannot be a member of a show committee. **Qui:** That’s a 6 month suspension. **Eigenhauser:** Correct. **Qui:** So, from July 2nd through January 1, 2018. **Eigenhauser:** Or if the fine is not paid, the suspension continues until it is. **Qui:** Right, and what happens at the end of the suspension period? **Eigenhauser:** Then her services are fully reinstated. **Qui:** I see. Thank you. **Eigenhauser:** Excuse me, if I may add one more thing. I’m sure she’s going to ask it. She can remain a member of a member club but not in any capacity that would involve CFA, so she cannot be an officer or a show committee member, but she can be a member. She can keep her membership in the club but cannot participate in any activity that the club does that would in any way interact with CFA. **Qui:** And this is a decision that is applicable to her alone. **Eigenhauser:** Correct. **Qui:** What about the club? That is another matter. **Eigenhauser:** We agreed with you that there is something we should look into with the club. In that, there will be follow-up. **Hannon:** George, do you want to make the point to her that she can go to the Saturday night banquet and accept her award? **Eigenhauser:** We specifically made it effective July 2nd so it wouldn’t interfere with any activity she has involving anything at the Annual, so we’re pushing it off to make sure that at the Annual and at the banquet, that she is still able to participate. So, we did that for her. **Hannon:** George, make it clear that she can accept her award Saturday night. **Eigenhauser:** Just to be clear, if she has any awards she is supposed to be receiving Saturday, she is still getting those awards. That’s why we made the thing later. We’re pushing it back. **Black:** We also understand she is the entry clerk for an upcoming show in July and she will have to have someone else take that duty over. She will not be able to do that – entry clerking in July. **Qui:** Does she have another resort that she may – for example, a motion for the board to reconsider today’s decision? **Eigenhauser:** It would require significant new evidence that would sway the board. She can’t simply make a motion for a do-over, an automatic do-over, but if some significant new evidence turned up, the board might consider. I can’t promise you it would. It would depend on the evidence and how significant it was. **Qui:** She wants to know exactly what is it. Exactly what conduct on her part that made the board to make the decision that was made today. **Eigenhauser:** Do we want to go that deep into the weeds? **Hannon:** I’m sorry? **Eigenhauser:** Do we want to go that deep into explaining. **Hannon:** No. **Eigenhauser:** When you say “substantial evidence,” that would be relating to what issue? **Eigenhauser:** I have been on the board 18 years and I have only seen that happen one time. **Auth:** She would have to prove

that she wasn't sitting in a ring. That was one deciding factor. **Hannon:** So, we're through with this then? **Qui:** How many members do we have on the board who are involved in making the decision? We have 30? **Hannon:** No. **Qui:** Is there anyone who is absent, who is a member of the board and who was not here? **Eigenhauser:** No. The Japanese seat is open at the moment, but it would not affect the outcome. **Qui:** It requires 2/3 of the members who cast their vote? **Eigenhauser:** Correct. **Qui:** She has nothing further. **Eigenhauser:** There will be a letter going out confirming all of this. **Qui:** Thank you.

(11) TREASURER’S REPORT.

Treasurer Kathy Calhoun gave the following report:

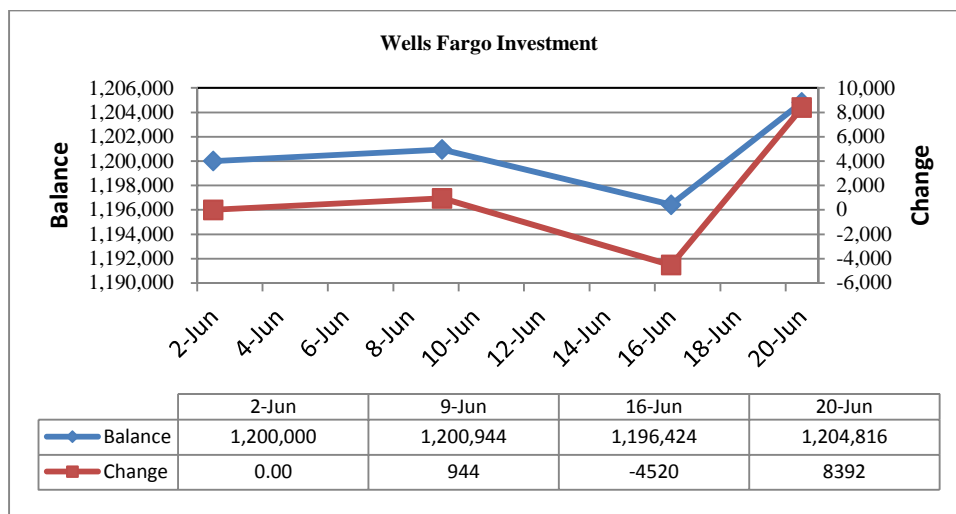
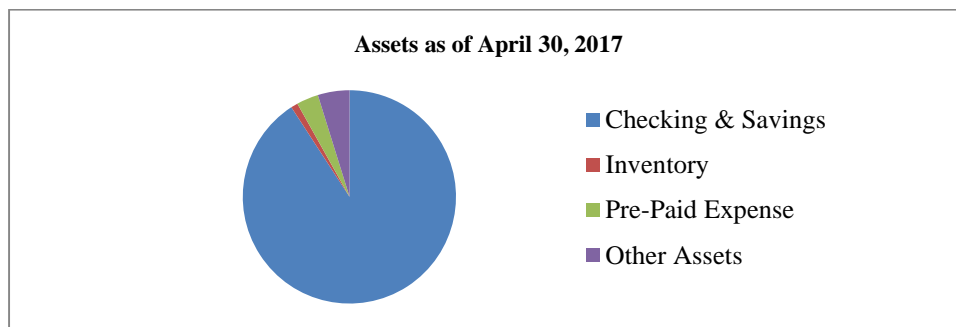
Overall Performance

CFA maintained strong performance throughout the year particularly in the area of registration.

Key Financial Indicators

Balance Sheet Items

CFA’s cash position was approximately 91% cash held in several bank accounts yielding varying levels of moderate interest. As a result of this strong cash position, the CFA Board led by the Finance Committee decided to move \$1,200,000 into an investment portfolio managed by Wells Fargo.



Hannon: Treasurer’s Report. **Calhoun:** You have the Treasurer’s Report. It’s really easy to do the Treasurer’s Report when the news is as good as it is. The bottom line of this is that last season we made \$544,000 in profit. [applause] Real quickly, starting from the top of the report, the last time we met in February we talked about how cash heavy we were and some of the bank accounts we were currently using, the interest rates were quite low. I just wanted to point out the Wells Fargo account, although that falls into the next season because we actually got that all set

up and ready to go in June, but I just wanted to give you a snapshot around performance. As you can see, and as we expected, and as we discussed when we decided to go into this endeavor, you will see some fluctuation right now. That is nothing to be concerned about. I think the first time we got a report and we had lost money, I was quickly on the phone and was told pretty much to get off the ledge, this is to be expected, which it is. I wanted to draw your attention to that.

Wells Fargo Comment

First few weeks, demonstrated minor variability which is typical.

Ordinary Income

**This season refers to May 2016 through April 2017*

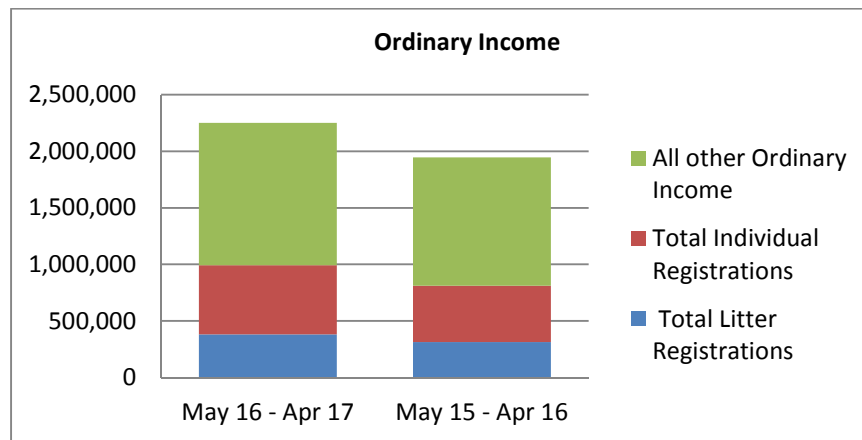
Total registrations, litter registration and individual registration, came in at \$992,190 this season. Last season, total registration was \$812,378. This increase of \$179,811 represents a 22% increase. The largest contributor to this tremendous increase is individual registrations. That sub-category has increased \$112,553 compared to last season.

Household pet recording is down \$2,262 which represents a 20% decline.

Cattery registration this season came in \$50,407 ahead of last season which represents a 17% increase.

Show license fees increased this season coming in at \$44,406 compared to prior year's show license fees totaling \$30,150. This is a \$17,256 which represents a 57% increase. More shows also drives increased show entry surcharge. That category increased \$23,258 which is a 44% increase.

Overall, total Ordinary income all categories totals \$2,252,275 compared to last year which was \$1,945,979. This is \$306,295 increase which is a 16% increase.



Calhoun; As far as ordinary income, our biggest source of income is registrations. We made \$992,000 in registrations. That's a 22% increase over prior year. Household Pets were down a bit. You know that our Household Pet people show the same Household Pet year after

year, so we might want to think about some sorts of ways to get more people involved in Household Pets. We are seeing more registrations, so hand in hand we are seeing increase in cattery registrations. Cattery registrations are up \$50,000. That was a 17% increase. We are seeing increases in show licensing the surcharges, so that all goes hand in hand with the fact that we are registering more cats and all the associated activities are going up, as well. **Newkirk:** Do you have a chart breaking out where the income is coming from? Areas? **Calhoun:** No, I do not have one like that. **Hannon:** Do you want to create one for him? **Calhoun:** By region? **Newkirk:** I would say like Regions 1-8, Japan, Europe, ID, China. **Calhoun:** We can do that. **DelaBar:** How about 1-9. **Newkirk:** I'm OK with that. **Kallmeyer:** Darrell, realistically I can give you registrations by region for that, but I don't think the system can. The addresses are too screwed up. Just being honest with you. I went through manually and assigned them. Out of the 50,000 registrations, I had to do 10,000 by hand. **Newkirk:** I don't want you doing that. **Kallmeyer:** It's already done so it's not a big deal. I can do for registrations. I don't know about catteries and litters. I can give you registrations. **Newkirk:** I know that the income we've gotten from China has exploded, so I'm sort of looking for what's the trend here. Is China trending up? I know you gave us a report a month or two ago. **Kallmeyer:** I'll have one tomorrow that you can see. The bad news is, it's softening. The good news is, it's over 35%. **Newkirk:** Weren't we at 51% one time? **Kallmeyer:** We're at 57% now for the first 4 months of the year. North America is now 21%. **Newkirk:** That's sad. **Kallmeyer:** Yes, very sad. **Calhoun:** I think it would be good to get those numbers and those trends out to the board on a routine basis. Let's put our heads together and see what we can come up with. **Newkirk:** OK, thank you.

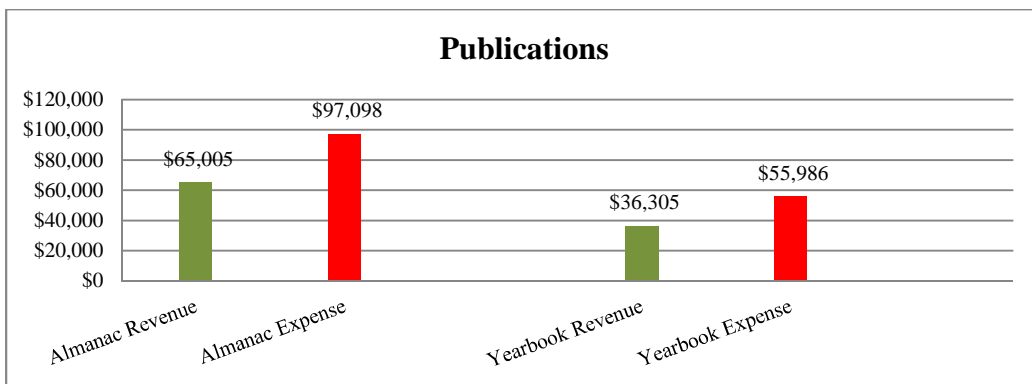
Publications

Almanac (Cat Talk, Newsletters, and the White Pages)

Compared to last season, both income and expenses were favorable. Unfortunately, overall expenses still exceeded income and the Almanac category loss \$32,093.

Yearbook

Sales are lower than last year and expenses are greater. The net impact for the current season is a \$19,681 loss.



Calhoun: Publications continue to decline, although in May we are having a pretty good month from a publications standpoint. As you can see, Almanac and Yearbook trends continue to decline.

Marketing

Marketing revenue came in at \$13,895. Branding revenue is down in this category. In the future we should see revenue from DNA testing that will help support expenses. Expenses came in at \$71, 984. This included expenses for the DNA testing program and increased salaries. Net Marketing loss was \$58,089 this season.

Events

Annual Meeting 2016

Revenue \$72,386

Expenses \$131,709

Net loss of \$59, 323

CFACS

Revenue \$145,060

Expensed \$ 123,901

Net profit of \$21,159

World Cat Congress

Revenue \$49,259 – Entries and raffle revenue were slightly lower than targeted. Other income streams were close to expectations.

Expense of \$80,288 came in higher than targeted. This event is not expected to be profitable as it is a showcase event that each member registry hosts in rotation.

Net loss was \$31,029 against a budgeted loss of \$15,000.

Calhoun: A recap of the events of the past season, at last year's annual meeting we lost about \$59,000. From the International Show we turned a profit of \$21,000. The World Cat Congress, we had budgeted a \$15,000 loss on that. It came in at about \$31,000. We have to keep in mind that the World Cat Congress is not intended to make money. We participate in the World Cat Congress. Every association that is a participant holds the event, so that cost money and we wanted to make sure that we did a good job at that and represent CFA well. We budgeted a certain amount and we lost more than that. **Kuta:** What went over budget with the World Cat Congress? **Hannon:** Audio visual for example. The show hall. We had originally contracted for half that space and the other half hadn't been rented out so they let us have the other half at a dramatic discount, so we picked up a little bit of extra space there. We didn't have the gate that we were hoping to have, although it was a better gate than they said they normally see in Las Vegas. **Calhoun:** Entries were down a little bit. **Hannon:** We were hoping for a better entry. **Kuta:** Just as in our region we just kind of went hmm, is this a facility we should look into? **Hannon:** It's an expensive facility. We were able to get it at a better price than a club would because we had rented so much space for the out-of-country people that were there. Somebody showing locally may opt to stay at a local Red Roof, so that wouldn't help you with the show hall price. It was a lovely facility. **Newkirk:** Beautiful.

Expense

Central Office expenses were up \$108,071 which represents an 11% increase. This was primarily due to increased salaries. Salaries increased \$108,509 which resulted from normal salary increases and unplanned promotions. Central Office travel was up \$7618, a 24% increase compared to the prior year.

Computer Expense was up over last season by \$24,107. This was largely due allocating contracted computer services to computer expenses.

CFA Programs/Committees decline \$30,614 primarily due to committees under spending allocations by individual committees.

Corporate expense was down \$7,559, largely due to conservative spending at Board meetings.

Legislative expense is on parity with last year.

Calhoun: From an overall expense standpoint, our Central Office expenses were a bit up. We had normal salary increases. We had some promotions involved, so we had an increase in the overall expenses. One of the things that I think we need to start to look at is what they call an operation to expense ratio, because the more money you make, your expenses will go up accordingly. So, we're going to start to look at things from that standpoint so we can level set. We are making more money, so of course our expenses will go up to support that. We're going to start to look at that ratio a little bit more. We'll talk about this a little bit with the delegation. We ran some numbers over the past couple of years and we can look at the last two years. Actually that ratio over the last two years has been significantly lower than it has been in the past. So we are doing a really good job holding the line on expenses. Even they are going up, the percentage is about 80% so that's good.

The Bottom Line

Profit and Loss Year to Date – May 1, 2016 through April 30, 2017

Last season was record setting with a net income of \$400,535.

This year broke that record with a net income of \$544,037!

Calhoun: Basically it was a very good year. We made \$544,000 and we are trending in May to continue to do well. The board participated in the budget and we budgeted significantly lower than that for next year. Taking into consideration when we did the budget in April, we did that without sponsorship being contracted. We should expect more income than what we have been able to budget for. We wanted to be conservative in the budget. That's it.

*Respectfully Submitted
Kathy Calhoun
CFA Treasurer*

(12) **AUDIT COMMITTEE.**

Committee Chair: Kathy Calhoun

List of Committee Members: Mark Hannon, Rich Mastin, Kathy Calhoun

Hannon: Do you have anything for the Audit Committee? **Calhoun:** We do not. We just got the audit a couple of days ago. There were no significant call-outs so we are going to move on that after we have a little bit more time to digest it. Rich has already digested it, but the rest of us need a little more time to digest it. We will talk about that in our next teleconference.

(13) FINANCE COMMITTEE.

Committee Chair: *Rich Mastin*

List of Committee Members: *Carla Bizzell, Kathy Calhoun and Teresa Sweeney*

Brief Summation of Immediate Past Committee Activities:

- *2017 International Show contractual agreements and proposals.*
- *Review and discuss 2016-2017 Yearend Financial Profit & Loss Statement(s) to previous year's performance and budget with CFA Treasurer and CFA President.*
- *2017-2018 (New Year) property & liability insurance coverages and premium updates (Whitaker & Meyers).*
- *Oversight of the long term investment (\$1,200,000.00) with Wells Fargo.*
- *Work with Terri Barry, Verna Dobbins & Angela Watkins (Central Office Marketing Team) on sponsorship proposals and agreements.*

Current Happenings of Committee:

- *Accessible to Terri Barry & Verna Dobbins (Central Office Management Team), Allene Tartaglia (Special Events Coordinator), Kathy Calhoun (Treasurer, Budget and Audit Committee Chair), Tim Schreck (IT Chair) and John Randolph (Legal Counsel).*
- *Review weekly bank account balances and biweekly payroll reports.*
 - o *As of June 16th, 2017 combined bank accounts totaled \$2,394,078.68.*
- *Review, and advice as needed on contractual agreements and capital improvement needs.*
- *Continue to work with Terri Barry, Verna Dobbins and Brian Buettel on determining Central Office expenses for Show Production and revised show licensing and insurance fee proposal.*
- *Working on reducing Credit Card Processing Expenses:*
 - o *Renegotiate rates with current processor.*
 - o *Obtaining rates from competitors.*
- *Negotiating 2018, 2019 & 2020 International Show Hall and Hotel contracts and agreements (further review during Future International Show Report).*
- *2022 Annual Hotel contract negotiations (this is/was still being worked on at the time this report was written), we are negotiating AV and Food & Beverage expenses/quotes.*

Time Frame:

- *2018, 2019 & 2020 International Show Hall & Hotel agreements may all be in order by the June 29, 2017 Board Meeting.*
- *2022 Annual Hotel contract should be finalized prior to the upcoming June 29, 2017 Board Meeting. Once finalized Board will be presented with a motion to approve.*

*Respectfully Submitted,
Rich Mastin, Chair*

Hannon: Finance Committee, Rich. **Mastin:** As promised is a hand-out on our insurance. One side is the premium exhibit. The other side is a comparison for seven or eight years. I just want to point out that we did experience an increase this past year. It is our second increase in the past eight years. It was up 1.97% or \$1,548. If you go back to 2010-2011, our insurance costs were just over \$89,000 and today for this year we are at \$80,257. So, we're still down close to 9% from where we were 8 or 9 years ago. I was waiting for this information while I was writing this report, so that's why you didn't get it ahead of time. Unless anybody has any questions on my report, I do not have anything else.

2022 ANNUAL PROPOSAL

This project has been in the works for nearly four weeks now, and we finally have it in a very good place to request approval. Special thanks to Pat Zollman (Helms Briscoe) for all her work on making the changes and request happen.

MOTION: *Approve the Galt House in Louisville Kentucky to hold the 2022 Annual (Dates – June 20, 2022 to June 26, 2022). I provided the entire dates of the week since CFA will be under contract with the Galt House for such dates.*

In an effort to help all Board Members understand what they are agreeing to, I am providing a summary of the rationale to approve my motion:

Three hotels in Louisville Kentucky provided quotes, with the Galt House offering the best possible rates on room nights at \$139.00 for guest (\$35.00 less than the Marriot and \$40.00 less than the Omni), and the least required food & beverage minimum at \$50,000 (\$15,000 less than the Omni and \$25,000 less than the Marriot).

Based on the initial quotes, the Galt House was chosen to further negotiate a contract. Original contract was received for review on May 26, 2017. John Randolph reviewed the legal side, Scott Allen (Whitaker and Myers) reviewed the insurance side of things and Allene Tartaglia reviewed meeting space requirements. Much of the contract from legal, insurance and space was/is all very good order. This was one of the best written contracts from a combined legal and insurance perspective to date. However, the business side needed a fair amount of work.

Listing a number of changes and or additions requested (not in any order of priority) from a business negotiations side to best understand what was agreed upon by the Galt House:

Required Number of Room Nights:

- *Reduced from 1118 to 1050.*

Added Considerations:

- *Complimentary access to pool (was listed on website, not included in original contract).*
- *Complimentary upgraded WIFI access in all overnight guest rooms (WIFI was included on website, not included in original contract and requested “upgraded”).*
- *Set number of complimentary parking passes (originally none were provided).*
- *No delivery charge for freight delivered to hotel (fees not outlined in original contract, made recommendations).*
- *Hotel will absorb first \$200.00 in UPS Charges.*
- *No charge for table, chairs & electric in meeting rooms (not outlined in original contract, requested no charge).*

- One time set fee for each tables, chairs, skirting and electric for vendors (requested set amount).

Reservations Due Date:

- Changed wording on rate for reservation within 21 days of convention, from: “at the higher of the contract rate or rate available at that time”, to: “at the convention rate”.

Food & Beverage:

- Hotel will guarantee no more than a 30% increase on the 2017 banquet menus.
- Hotel will guarantee a Saturday night dinner budget of \$65.00 ++ (takes and service fee). Required a set fee for Saturday night banquet dinners prior to signing hotel contract is beneficial to all attendees. Depending on the number of attendees and what this fee has been and could be in future years (including this year, could be a considerable savings).

Cancellation:

- All cancelation dates and percentage penalties were changed as requested. This section is not normally important, we do not anticipate cancelling so it becomes a minor issue, unless cancellation fees are very high too far out from scheduled date of convention (they were too high and too far out).

Attrition:

- Total number of rooms was reduced by 55, due to the reduction in minimum required room nights (above).
- Responsible for the difference between the actualized room nights multiplied by the lowest convention room rate. The word “lowest” was added.

Deposit:

- Timing changed from approval of direct billing approval with 25% due (not reasonable), to Nov. 14, 2021 (set small amount) and May 14, 2022 (set reasonable amount). \$29,000 less required in deposit fee (we do not want anyone using CFA money too far in advance).

AV:

- Requiring AV pricing agreement with a reasonable budget upfront prior to signing hotel agreements/contracts has benefits to reduced pricing. I suspect doing it this way may very well save \$5k to \$10k or more.
- Called out in contract: AV provider will get creative and work with your (our) budget.

Parking:

- *Overnight self-parking was \$25.00, reduced to \$20.00.*
- *Valet parking was \$28.00, reduced to \$25.00.*

We have a June 29th deadline to sign the contract.

Mastin: When did you want me to review the 2022 Annual proposal? **Hannon:** Why don't we do the International shows and then do it? **Mastin:** OK, so we'll wait. **Hannon:** You can do it first, I don't care. So, you want to talk about the annual in 2022? **Mastin:** Yes. **Hannon:** Go. We work these things 5 years in advance. **Mastin:** Right. I did not do a handout because you all should have received the information last week. So, where we are, when I wrote this I believe we were waiting on two items and they are all cleared up, so we are ready to vote to approve on the Galt House. Everything is in order from an insurance perspective. Everything is in order from legal and from business. In addition, because of what happened recently this year with the pet policy, we also included that in the 2022 contract up to 15 exhibition or function cats, is what we included. **Hannon:** Rooms. **Mastin:** I'm sorry, rooms. That's correct. Any questions? **Hannon:** For the audience, we're talking about 2022 in Louisville. **Mastin:** The Galt House. **Moser:** Because these events are 5 years out, my concern is that numbers in this association are shrinking and your room nights, the amount of room nights you have here I think is rather large. How many room nights did we fill here, may I ask? **Barry:** I don't know what the latest was. I know at the last minute we did receive some cancellations. **Moser:** So, I have a concern on your room nights because I know from the annual we had in 2013, we had like 1,000 room nights and they were all booked. At the last minute, cancellations. We ended up with 700-something and we didn't have to pay the attrition because we were within the 80%, but I do think this is rather large and I would hate to see us have to pay for room nights because we did here, so that's my concern. **Mastin:** Pam, that's a very great point. The first thing I did when I met with Pat Zollman, Terri and Allene, I brought that up because of what happened here and I asked Pat, we may need to look at reducing the room nights. I already did reduce it from the original proposal from 1,118 to 1,050. I had suggested that we probably should need no more than 1,000. Even though we have 80% attrition, we could go back and say look, we need to be at 950 or 925. I have no objections to that. Good point. **Moser:** That's my point, because we are going down in numbers. You want to make sure you get that 80%. If you don't, that's just throwing money away. **Hannon:** You also have to keep in mind that the number of rooms we have dictates the price they charge us for other things. **Moser:** I understand. I absolutely understand. Still, I think you need to go down. That's just my opinion. **Mastin:** We did include in this contract – and it wasn't written that way originally – if the rooms are available once we reach our limit, they will honor the rate if they are available. They may not be available. **Hannon:** If we don't meet the minimum and they rent the rooms out, then we're not responsible. **Mastin:** That's correct. That's another thing. **Moser:** That they will put in the contract? **Hannon:** If we don't meet our minimums but they rent the rooms out to other parties, then we're not responsible. **Moser:** Right. Well then, in the contract it should say there's no attrition then. In any contract that I do, there's not an attrition. If you don't rent them out, they don't even put it in there. **Mastin:** It's a little different when you negotiate a contract for an annual versus a show, because they're not charging us for all these rooms and it comes at a price of how many room nights are you going to have. So, we have that 21 days. At 21 days we give them back what we don't have, yet if they

are available they will honor the rate up until the event. They didn't want to, but we convinced them to do it. **Hannon:** Any other questions about the 2022 annual? You want to move on to the International Shows? **Anger:** You have a motion. **Mastin:** I have a motion. **Adelhoch:** Second.

Hannon called the motion. **Motion Carried.**

Mastin: Thank you.

(14) **2017 ANNUAL MEETING ADMINISTRATIVE UPDATE.**

<i>Midwest Region Annual Chair:</i>	<i>Mary Auth</i>
<i>Chicago Liaisons:</i>	<i>Kathy Calhoun, LeAnn Rupy</i>
<i>Fundraisers:</i>	<i>Mary Auth, Bobbie Weihrauch, Pam DeGolyer, Jack Nichols, Lucy Drury</i>
<i>Vendor Coordinator:</i>	<i>Allene Tartaglia</i>
<i>Delegate Bags:</i>	<i>LeAnn (Chair) and Bill Rupy, Cary Plummer, Randy Pohlman, Jim and Susan Charles, and various staffers</i>
<i>Friday Hospitality:</i>	<i>Pam and Rick DeGolyer, Lucy Drury, Allene Keating, Doerte Haendel, Brian Pearson, Jack Nichols, Sherrie Phelps, Lynn Staker, Mary Jane Tesdall, Bobbie Weihrauch</i>
<i>Family Feud Representatives:</i>	<i>Brian Pearson (Host), Beverly Wood (Chair), Mark McKenzie, Sheree Eyestone, Susan Charles, Monte Phillips (alternate)</i>
<i>Awards Banquet Emcee:</i>	<i>Darrell Newkirk</i>
<i>Banquet Benching:</i>	<i>Donna Isenberg</i>
<i>On the Road Again:</i>	<i>Cheryl Coleman</i>
<i>Awards Distribution:</i>	<i>Karen Lane, Sandy Faust</i>
<i>Centerpieces:</i>	<i>Allene Keating, LeAnn Rupy</i>
<i>Cool Cat Crew Coordinator:</i>	<i>Bobbie Weihrauch</i>
<i>General On-The-Spot Assistants:</i>	<i>Jon and JoAnn Brubacher, Robin Bryan, Pam and Rick DeGolyer, Lucy and Ed Drury, Candilee and Kirk Jackson, Allene Keating, Joyce Kempf, Tom Lukken, Sharon and Mark McKenzie, Jack Nichols, Shelly Stoltz, Valori Vig Trantanella</i>

Hannon: 2017 Annual updates. **Barry:** I have a couple of things. First of all I want to inform everybody you will not have laptop accessibility at Sunday's meeting with AV. That won't be available to all of you. Anyone who is having problems in getting on the internet, dial zero and they will walk you through it. I do know there are a lot of concerns that the listing of where meetings were being held was late in everybody receiving it. This wasn't firmed up until about noon yesterday and we got it printed but the one thing the hotel did refuse was to take responsibility in handing them out. That's why we tried to hand them to individuals directly when we see them, or you may see them lying around. I even asked them if they would pass them out to all of you on the 15th floor and they refused. We couldn't even put them at the front desk, so we will try to work through this so this won't become another issue at further annuals. **Hannon:** Allene asked me to announce that what is stated as the location for the Winn Foundation Symposium today is wrong. It's in the Rouge Room on the lobby level, for anyone that happens to be going to the Foundation tonight.

(15) 2017 INTERNATIONAL SHOW.

Committee Chair: *Rich Mastin*
Liaison to Board: *Pam Moser*
List of Committee Members: *Rachel Anger, Mary Auth, Kathy Calhoun, Wendy Heidt,
Pam Moser and Allene Tartaglia*

Brief Summation of Immediate Past Committee Activities:

- *Location: Portland Expo Center - 2060 North Marine Drive, Portland, OR.*
- *Dates: November 18-19, 2017*
- *Website is up. Will add additional info as it becomes available*
 - o *<http://cfa.org/InternationalShow.aspx>*
- *Contacts:*
 - o *<http://cfa.org/InternationalShow/Contacts.aspx>*
- *Show Hall, Hotel and PR Firm Agreements have all been signed*
- *Committee task sheet complete with a few exceptions*
- *First wave of advertising has gone out*
- *Contracted Moshow for 3 entertainment shows, advertising and meet & greets*

Current Happenings of Committee:

- *Finalizing legal language on naming rights sponsor agreement*
- *Working with decorator on floor plan and other details*
- *Can move forward with show flyer as soon as we have the format on judging completed*
- *Pin sales are moving along, have ordered an additional 500 with sponsor on them*
- *Sponsorships will be up and running after the annual*
- *Eve is working on the rosettes*
- *Vendors are moving along well have 26 vendors with 32 spaces*
- *Finalizing cage service agreement*

Future Projections for Committee:

- *Assigning available tasks and addressing all needs leading up to the show.*

Time Frame:

- *Ongoing until the event and beyond.*

What Will be Presented at the Next Meeting:

- *Updates.*

*Respectfully Submitted,
Rich Mastin, Chair*

Hannon: Are you going to defer to Pam? **Mastin:** I'm going to defer to Pam. **Moser:** I'm sure you read the update, but I just got an update a week ago from the PR firm. They wanted to let me know that they have secured a weekly magazine out in our area to come and they're going to have a videographer down to the show. They thought that was pretty exciting. They also have the magazine *Pet Sitter* that's going to do a July 25th issue. There's going to be an article on the show in Portland. Also, they have sent out 14 combined TV stations, publications, newspapers. They have placed in there that listing. **Hannon:** Have you sold your pins to everyone in the audience? **Moser:** No, I haven't yet, but trust me. If I tell them they will leave. **Hannon:** Do you want us to lock the door? **Moser:** Are there any questions? **Hannon:** Any questions on this year's International Show that Pam can answer?

(16) CFA INTERNATIONAL SHOW – FUTURE SHOWS.

Committee Chair: Rich Mastin

List of Committee Members: Rachel Anger, Kathy Calhoun and Allene Tartaglia

Brief Summation of Immediate Past Committee Activities:

- *Based on availability and rates, the International Exposition Center (aka I-X Center) in Cleveland Ohio is recommended for the second weekend(s) in October.*
 - o *Location: One I-X Center Dr., Cleveland, OH 44135*
 - o *Website: www.ixcenter.com*
 - o *Adjacent to Cleveland Hopkins International Airport*
 - o *Many hotels nearby*

Current Happenings of Committee:

- *Negotiating show hall rates & fees with the I-X Center.*
 - o *Space rental for 125,000 contiguous square feet of space.*
 - o *Rental fee (still in negotiations) will remain the same for all three years if contracts are signed together*
 - o *I-X Center is willing to incorporate a mutual cancelation clause with no penalty for 2019 and 2020 following an evaluation of the 2018 event*
- *Reviewing and negotiating hotel proposals in the area:*
 - o *Cleveland Airport Marriott (1.5 miles)*
 - o *Four Points by Sheraton (1.5 miles)*
 - o *Sheraton Cleveland Airport (.5 miles)*

Board Action Items:

- *Motion to approve full contract review and negotiations with the I-X Center and Hotels in Cleveland Ohio for the second (2nd) weekend in October 2018, 2019 & 2020 by CFA Legal Counsel, Events Coordinator and Finance Chair.*

Time Frame:

- *Proposals may all be in order by the upcoming June 29, 2017 Board Meeting, and contracts may all be in order within two weeks after June 29, 2017 Board Meeting.*

What Will be Presented at the Next Meeting:

- *Progress on show hall and hotel contracts.*

*Respectfully Submitted,
Rich Mastin, Chair*

Hannon: Rich, are you responsible for the Future International report? **Mastin:** I am. **Hannon:** Are you going to do it? **Mastin:** Yes. **Hannon:** Go. **Mastin:** My motion is to approve full contract review and negotiations with the I-X Center and hotels in Cleveland, Ohio for the second weekend in October 2018, 2019 and 2020 by CFA Legal Counsel, Events Coordinator

and myself. That's my motion. **Krzanowski:** Second. **Hannon:** Any discussion on going to Cleveland? **Black:** I have a question. I thought that we discussed one time earlier about seeing how – some people were looking at other sites. **Mastin:** They did. They looked at other sites and it came down to this site for the three years. This was the best location for the price, what they were willing to offer in terms of the hotels in the area. This was the preferred location. **Black:** And we're locked in for all three years, or just one year with the option for future years. **Mastin:** We are not locked in. That's in my report here. The Center is willing to incorporate a mutual cancellation clause with no penalty for 2019 and 2020, following an evaluation of the 2018 event. So, we are definitely not locked into it. **Eigenhauser:** Did we even look at going back to Portland a second year? **Mastin:** We did. Pam checked the date. The date was not available for the second weekend in October. **Moser:** It is for the original date. They said they would have loved to have us come back again in November. **Black:** What clubs are we infringing on with this date? **Colilla:** Cleveland Persian and a club in Nebraska. **Hannon:** Cleveland Persian we have already talked to, since their show is in the same city. They put on two shows a year and they said they are not concerned about it. They will either move their second show to another date or just hold the one show. **Mastin:** To further explain Cleveland Persian, I did talk to the club president and she did say that the club was willing to relocate the date to the third weekend in November, because that's available to the clubs that are being pushed out. **Hannon:** And they offered their services to help with the show. **Mastin:** And, they already have a show hall available for the third weekend in November. **Hannon:** Didn't we not offer them something in the way of compensation? **Mastin:** Yes. We offered them a free show license. We'll offer the same for Nebraska – free show licensing for the first year for having them move the date. **Auth:** But you didn't talk to them like you talked to the Cleveland people? **Mastin:** We didn't talk to them only because – if we were going into their city, we would obviously go to them directly and say look, how much of a hardship is this going to be for you? Before I wrote the report, I got the green light from Linda. **Auth:** The green light from Linda? **Mastin:** Linda Komar, from Cleveland Persian. She said the club was in favor of it. **Black:** She's talking about her region. **Auth:** I'm only worried about Nebraska. **Mastin:** We weren't going to Nebraska and that's why we didn't reach out to them. **Auth:** But they're going to have to give up their date then? **Mastin:** That's correct. **Hannon:** They are going to have to give up their date. If they move their date, we will be happy to give them a free show license as compensation for it. **Auth:** I get it, OK. I will let them know that. **Hannon:** Do you want to make a motion about going to Cleveland? **Mastin:** I did make a motion. **Hannon:** Did somebody second it? **Krzanowski:** Yes, I did.

Hannon called the motion. **Motion Carried.**

Hannon: We're going to Cleveland. **Mastin:** Hang on a second. That's not what we voted on. **Hannon:** What did we vote on? **Mastin:** We voted on full contract review. Remember, we went through this last time. We can't vote to go someplace until we have everything in order on the contract. **Hannon:** So, what was your motion? **Anger:** To approve full contract review and negotiations with the I-X Center and hotels for the second weekend, bla, bla, bla. **Mastin:** So, once we get that done, then we can go from there.

(17) **CFA SHOW SPONSORSHIP.**

Committee Chair: Rich Mastin
List of Committee Members: Verna Dobbins, Rich Mastin

Brief Summation of Immediate Past Committee Activities:

- Updated Sponsorship Request Form 2017-2018 (below) due to increased award amount from \$500.00 per club/show to \$1,000.00 per club/show (\$500.00 to be used towards marketing/advertising the show and \$500.00 at clubs discretion).
- New addition:
 - o Each club when hosting a 6x6 show with another club will receive ½ the sponsorship award (maximum of \$500.00 per club). Both clubs will be entitled to an additional \$500.00 sponsorship later in the year should they decide to host another show (separately or jointly). All rules and requirements remain the same as outlined on the Sponsorship Request Form (below).

Current Happenings of Committee:

- Review, approve and process request as they come in.
- Maintain a year to date report of awarded sponsorships to clubs (below: 2016-2017 and 2017-2018).

Time Frame:

Ongoing throughout the year.

What Will be Presented at the Next Meeting:

Updated annual report.

Respectfully Submitted,
Rich Mastin, Chair

Hannon: Show Sponsorship, Rich. **Mastin:** The only thing that's changed on here since the writing is, nine new shows have received approval for sponsorship than what's listed. There are seven shows from last year – clubs/shows – that have not received their second payment. Those are all listed with stars, so if there is anything the regional directors can do to reach out to those clubs, get their post-show requirements and we'll send them the money. To date, I think we have only given \$15,000 plus the nine we just approved. **Black:** So, the 30 to 60 day rule after the show is not hard and fast. **Mastin:** No. We want to work with the clubs. We're pro to putting on shows and we have this money. We want to give you the money. **DelaBar:** Rich, I just wanted to make a correction to your chart here. On April 8 you have Jardin Des Korats as ID. It's Region 9. **Mastin:** OK, we will correct that. We will fix that, thank you. I see it. **Hannon:**

Anything else in your report? **Mastin:** In the report is the updated sponsorship request form. We changed that. There's a copy there. That's it.

Secretary's Note: The CFA website link to the current Sponsorship Request Form is located on the Exhibitors page under the "Show Production" section of the page:

<http://www.cfa.org/Exhibitors.aspx>

2017 – 2018 CFA Sponsorship Request Form

Club: _____ Show Dates: ____ Region: ____

Primary Contact Person: _____ E-mail: _____

Address: _____

Show/Club Treasurer: _____ E-mail: _____

Address: _____

In an effort to improve the process for CFA Sponsorship, show producing clubs must submit this request for sponsorship 30 days prior to show. Data gathered from this request will aid CFA in the selection process.

Clubs are encouraged to develop a comprehensive marketing campaign to generate interest and excitement for the show. **CFA Club Media Kit & Publicity Guide** to assist clubs with marketing is available at [<http://www.cfa.org/Portals/0/documents/publicity-guide-090910.pdf>]. Well planned publicity campaign about your CFA Cat Show helps promote the Cat Fancy (CFA Brand), Pedigreed Cats and hopefully attract increased spectator attendance.

Provide the Following Information:

1. Name & Location of the show hall: _____
2. Public Attendance for the past two years: 2015=_____ 2016=_____
3. Estimated Public Attendance for this show: number:_____ and budgeted income \$_____
4. # of Exhibitors and Actual Official Count for last two shows:
Year=_____ Exhibitors=_____ Official Actual Show Counts=_____
Year=_____ Exhibitors=_____ Official Actual Show Counts=_____
5. Planned Show Entry Count for this year (225, 450 or other): _____ One or two day show:

6. Does the club sponsor:
Feline Agility? _____
Youth Feline Education Programs (formerly Junior Showmanship)? _____

Guidelines, Expectations & Requirements:

1. CFA Sponsorship is limited to one award per Club/Regional Event per show season. Club(s) hosting a Regional Event (annual or fundraiser), with funds supporting the Region, will be permitted to apply for own show and regional show.
2. CFA Sponsorship Award(s) is not eligible if Corporate Sponsorship has been awarded.
3. Sponsorship Awards from more than one Corporate Sponsor is permitted.
4. Once club agrees to accept Sponsorship, requirements must be followed through as outlined and sponsorship may not be turned back.
5. **Once approved for CFA sponsorship, half (½) of the sponsorship award will be sent prior to the show and the balance will be sent when all post-show requirements have been received by Central Office.**
6. **Total CFA sponsorship is \$1,000.00 per club: \$500.00 must be used on Advertising/Marketing and \$500.00 is clubs discretion.**

Requirements	Post-Show Requirements
<ol style="list-style-type: none"> 1. Sponsor's logo on flyer and catalog cover 2. Sponsor's supplied ad in catalog 3. Sponsorship money spent advertising the show to the public 4. Table display with sponsor's product 	<ol style="list-style-type: none"> 1. Show Flyer with sponsor's logo 2. Show catalog with sponsor's logo and ad 3. Photo of table displaying sponsor's product 4. Copy of invoices for advertisement(s) to public

Post-Show Requirements: Email or Mail copies within **60 days** of show to Verna Dobbins (vdobbins@cfa.org) / CFA, 260 East Main St. Alliance, Ohio 44601. Failure to provide post show requirements will jeopardize any future sponsorship.

The Cat Fanciers' Association, Inc.®
 260 East Main Street • Alliance, OH 44601
 Phone 330-680-4070 | Fax 330-680-4633 | www.cfa.org

2016/2017 CFA Show Sponsorships					
Club	Reg	Date	Pd 1 st	Pd 2 nd	
Felinus International	9	April 30, 2016	\$500.00	\$0.00	
Seacoast Cat Club	1	April 30, 2016	\$250.00	\$250.00	
UK Cat Fanciers	9	May 7, 2016	\$500.00	\$0.00	
Greater Lancaster Feline Fanciers	1	May 7, 2016	\$250.00	\$250.00	
Almost Heaven Cat Club	4	May 21, 2016	\$250.00	\$250.00	
Golden Triangle Cat Fanciers	4	May 28, 2016	\$250.00	\$250.00	
Cat Friends of Germany	9	May 28, 2016	\$500.00	\$0.00	
Colonial Annapolis Cat Fanciers	7	June 4, 2016	\$250.00	\$250.00	
North Atlantic Regional	1	June 11, 2016	\$700.00	\$0.00	
Stars and Stripes	3	July 9, 2016	\$250.00	\$250.00	
Garden State	1	July 16, 2016	\$1,150.00	\$1,150.00	
Poppy State Cat Club	2	July 30, 2016	\$250.00	\$250.00	
Cat –H-Art	9	August 3, 2016	\$500.00	\$0.00	
Sternwheel Cat Fanciers	4	August 13, 2016	\$250.00	\$250.00	
Monroe Shorthair Cat Club	4	August 21, 2016	\$250.00	\$250.00	
Opposites Attract	5	August 27, 2016	\$250.00	\$0.00	*
New England Meow Outfit	1	August 27, 2016	\$250.00	\$250.00	
National Siamese Cat Club	4	September 3, 2016	\$250.00	\$250.00	
Thumbs Up	4	September 17, 2016	\$250.00	\$250.00	
Twin City Cat Fanciers	6	September 24, 2016	\$250.00	\$250.00	
Hallmark Cat Club	4	October 2, 2016	\$250.00	\$250.00	
National Birman Fanciers	1	October 15, 2016	\$250.00	\$250.00	
Cleopella Cat Fanciers	9	October 22, 2016	\$500.00	\$0.00	
Liberty Trail CF/Nova	1	October 22, 2016	\$250.00	\$250.00	
Cat Fanciers of Washington	7	October 29, 2016	\$250.00	\$250.00	
Indy Cat Club	6	October 29, 2016	\$250.00	\$250.00	
New Hampshire Feline	1	November 5, 2016	\$250.00	\$250.00	
Golden Gate Cat Club	2	November 5, 2016	\$250.00	\$250.00	

Dutch Purrpuss Cat Club	9	November 5, 2016	\$500.00	\$0.00	
Dayton Cat Fanciers	4	November 12, 2016	\$250.00	\$250.00	
Capital Cat Fanciers	7	November 12, 2016	\$250.00	\$250.00	
Greater Baltimore Cat Club	7	December 3, 2016	\$250.00	\$250.00	
Gulf Shore Region	3	December 3, 2016	\$250.00	\$250.00	
Show & Tell	3	December 17, 2016	\$250.00	\$250.00	
Nashville Cat Club	7	December 31, 2016	\$250.00	\$250.00	
Houston Cat Club	3	January 7, 2017	\$250.00	\$250.00	
Vermont Fancy Felines	1	January 14, 2017	\$250.00	\$250.00	
Cleveland Persian	4	January 21, 2017	\$250.00	\$250.00	
German Cat Walk	9	January 21, 2017	\$500.00	\$0.00	
Birmingham Feline Fanciers	7	January 28, 2017	\$250.00	\$250.00	
44 Gatti Cat Club	9	January 28, 2017	\$500.00	\$0.00	
Star City Cat Fanciers	7	January 28, 2017	\$250.00	\$250.00	
San Diego Cat Fanciers	5	January 29, 2017	\$250.00	\$250.00	
Pawprints in the Sand	7	February 4, 2017	\$250.00	\$250.00	
Feline Fanciers of Benelux	9	February 11, 2017	\$500.00	\$0.00	
Hawkeye State Cat Club	6	February 11, 2017	\$250.00	\$250.00	
Call of the Wild	2	February 18, 2017	\$250.00	\$250.00	
Taiwan Cat Fanciers	ID	February 19, 2017	\$500.00	\$0.00	
Wildcatters Cat Club	3	February 25, 2017	\$250.00	\$0.00	*
National Norwegian Forest Cat	1	February 25, 2017	\$250.00	\$250.00	
Illini Cat Club	6	March 4, 2017	\$250.00	\$250.00	
Genesee Cat Fanciers	4	March 4, 2017	\$250.00	\$250.00	
NW Regional Fundraiser	2	March 11, 2017	\$250.00	\$250.00	
Atlanta Phoenix Cat Society	7	March 11, 2017	\$250.00	\$250.00	
Crab & Mallet	7	March 11, 2017	\$250.00	\$250.00	
Warwick Valley Feline	1	March 18, 2017	\$250.00	\$250.00	
Ozark Cat Fanciers	3	March 18, 2017	\$250.00	\$250.00	
Idaho Cat Fanciers	2	March 18, 2017	\$250.00	\$0.00	*
Hawaii Hula Cats	5	March 18, 2017	\$250.00	\$250.00	
Coastal Paws	7	March 19, 2017	\$250.00	\$250.00	
Tennessee Valley Cat Fanciers	7	March 25, 2017	\$250.00	\$0.00	*
Los Colores Cat Club	5	March 25, 2017	\$250.00	\$250.00	
Greater Baton Rouge	3	March 25, 2017	\$250.00	\$250.00	
Cats Incredible	1	March 25, 2017	\$250.00	\$0.00	*
Mid Ohio Cat Fanciers	4	April 1, 2017	\$250.00	\$250.00	
Crow Canyon	2	April 1, 2017	\$250.00	\$0.00	*
Cats of Wisconsin	6	April 1, 2017	\$250.00	\$0.00	*
Jardin Des Korats	HD 9	April 8, 2017	\$500.00	\$0.00	
Gasparilla Feline Fanciers	7	April 8, 2017	\$250.00	\$250.00	
Puget Sound Cat Club	2	April 8, 2017	\$250.00	\$250.00	
Delaware River Cats	1	April 8, 2017	\$250.00	\$250.00	
Foot of the Rockies	3	April 8, 2017	\$250.00	\$250.00	
Mad Catters Cat Club	7	April 15, 2017	\$250.00	\$250.00	

Cincinnati Cat Club	4	April 15, 2017	\$250.00	\$250.00	
North Texas Cat Club	3	April 15, 2017	\$250.00	\$250.00	
Sign of the Cat	1	April 23, 2017	\$250.00	\$250.00	
Great Lakes Great Maines	4	April 29, 2017	\$250.00	\$250.00	
		Totals =	\$23,350.00	\$15,400.00	
		Combined Total =	\$38,750.00		
* Clubs (7) have not received 2nd award payment					
2017/2018 CFA Show Sponsorships					
Club	Reg	Date	Pd 1st	Pd 2nd	
Greater Lancaster Feline Fanciers	1	5/6/17	\$500.00	\$500.00	
Seacoast Cat Club	1	5/6/17	\$500.00	\$500.00	
New Vision Cat Club	7	5/7/17	\$500.00	\$500.00	
Anthony Wayne	4	5/13/17	\$500.00	\$500.00	
Almost Heaven Cat Club	4	5/20/17	\$500.00	\$500.00	
Golden Triangle	4	5/27/17	\$500.00		
Colonial Annapolis Cat Fanciers	7	6/3/17	\$500.00		
Gulf Shore Regional	3	6/9/17	\$500.00		
Warwick Valley Feline Fanciers	1	6/17/17	\$500.00		
Southwest Region	5	6/17/17	\$500.00		
Great Lakes Region	4	6/24/17	\$500.00		
One Fine Day	1	7/8/17	\$500.00		
Triple Crown Cat Fanciers	4	7/8/17	\$500.00		
Garden State Cat Club	1	7/15/17	\$500.00		
R6 Regional	6	7/15/17	\$500.00		
Motor City Jazz	4	7/22/17	\$500.00		
Midwest TGIF	6	8/5/17	\$500.00		
Topeka Cat Fanciers	6	8/12/17	\$500.00		
New England Meow Outfit	1	8/26/17	\$500.00		
High Sierra Cat Club	2	9/2/17	\$500.00		
Cats Without Borders	1	9/16/17	\$500.00		
Salt City Cat Club	1	9/17/17	\$500.00		
Cotton States Cat Club	7	11/4/17	\$500.00		
New Hampshire Feline Fanciers	1	11/4/17	\$500.00		
Lewis & Clark	2	12/2/17	\$500.00		
		Totals =	\$12,500.00	\$2,500.00	
		Combined Total =	\$15,000.00		

(18) **WORLD CAT CONGRESS.**

Committee Chair:	Rachel Anger
List of Committee Members:	Mark Hannon, Rich Mastin, Terri Barry
Event Manager; Vendors:	Allene Tartaglia
Show Manager:	Rhonda Avery
Seminar Coordinator:	Lorraine Shelton
Entertainment:	Darrell Newkirk, Ellyn Honey
Sponsorships:	Verna Dobbins
Raffle Committee:	Cindy Yanez and Liz Armitage

Brief Summation of Immediate Past Committee Activities:

Each association hosts the World Cat Congress event on a rotation basis. This year, CFA was delighted to be hosting, and we were ready! On April 21-24, 2017, eleven World Cat Congress delegates, three advisors and numerous guests met in Las Vegas, Nevada at the Rio Hotel. The festivities were coordinated by a hard-working team of CFA volunteers and personnel. Allene Tartaglia, assisted by husband Kent, made sure that every detail went smoothly. They hosted a hospitality suite throughout the entire event where delegates could mingle informally and grab a bite to eat with beverages of their choice, which offered everyone an opportunity to relax and interact as a group. It was a great hit!

As they arrived in Las Vegas, the delegates were greeted at the airport by Darrell Newkirk and/or Ellyn Honey, who provided a tremendous amount of local coordination and assistance, making sure our international visitors had a memorable time.

CFA treated the delegates to a dinner Wednesday night at Oyshi, an all-you-can-eat sushi restaurant. On Thursday, the delegates, advisors and guests were treated to a tour of Hoover Dam, which included a stop at Ethel M Candy Shop and Cactus Garden.

A seminar was held on Friday, sponsored by Royal Canin, who provided a wonderful lunch and generous gift bags for all attendees. The seminar was smoothly coordinated by Lorraine Shelton, who has been a past WCC speaker and organizer. Approximately 60 fanciers were in attendance. Speakers and topics included the following:

- *WCC Secretary/Treasurer Penny Bydlinski presented a History of the World Cat Congress, with a presentation from each organization consisting of brief updates on activities within their associations.*
- *Dr. Rick Kesler, the Scientific Services Veterinarian at Royal Canin, spoke on Nutrition and Reproduction, particularly the importance of nutrition in the pregnant queen and kittens, with an emphasis on the challenges of the weaning process and the importance of protein in the establishment of the immune system in kittens.*
- *Dr. Vicki Thayer, Executive Director of the Winn Feline Foundation, spoke on research updates as well as the Foundation's upcoming 50th Anniversary celebration. She gave an overview of the \$6 million of research into feline health that Winn has sponsored over the*

past five decades. Dr. Thayer joined the Winn Feline Foundation Board of Directors in 2008 and served as board president from June 2011 to June 2014, at which time she became Executive Director.

- *Dr. Heather Lorimer, genetics professor at Youngstown State University, gave a presentation entitled Genetics 101. Her presentation had something of interest for everyone in the audience, from those with only a basic knowledge of genetics to advanced topics concerning feline health, population genetics and inbreeding, and immunology.*
- *The CFA Judging Program's Education Chairperson Pat Jacobberger spoke on the Ethics and Psychology of Judging, a very popular presentation that is included in the CFA Breed Awareness and Orientation School. She discussed how short-term memory works and how it can be affected by distractions, physical condition and emotional states, and how decision making changes over a judge's career from an analytic style to a more holistic style as they gain experience.*
- *The delegates had expressed interest in seeing a uniquely American breed, so a presentation by the founders of the American Curl, Grace and Joe Ruga, was given. Several examples of the breed were in attendance, as well.*
- *Karen Lawrence, Manager of the Feline Historical Museum and member of The CFA Foundation's Board of Directors, shared the history of the Museum and its archive, including some artifacts from the early years of the British cat fancy and recent acquisitions.*
- *Laureline Malineau, Professional Communication Manager for Royal Canin, gave a presentation on the continuing relationship between RC and the World Cat Congress. RC's sponsorship of cat shows and educational events around the world has made them a valuable asset to our hobby.*

Following cocktails in the CFA suite, Friday concluded for the delegates, advisors, guests and some of the CFA cat show judges with a Cirque du Soleil show at the Bellagio provided by CFA.

On Saturday and Sunday, CFA hosted a 6x6 hotel show in one of the beautiful ballrooms at the Rio, expertly managed by Show Manager Rhonda Avery (who was also the entry clerk and master clerk).

Royal Canin debuted their new booth which contributed greatly to the overall look of the show hall. Royal Canin also hosted a photo "activation" where Richard Katris of Chanan Photography did a quick photo shoot in an area of Royal Canin's booth specifically set up for this purpose, and the cat's owner was provided with a thumb drive containing the pictures of their cat immediately following the session.

Royal Canin was the main sponsor, with additional sponsorships provided by Dr. Elsey's and Sturdi (who sponsoring neck wallets for the exhibitors). All three had large booths at the show. A spectacular raffle was organized by Liz Armitage and Cindy Yanez. Bob Roseberry and Megan Antijunti set up the cages and worked around the different clubs that decorated the rings. The show hall was resplendent with a variety of beautiful ring decorations provided by area clubs, including Crown City Cat Club, Opposites Attract Cat Club, Las Vegas Cat Club, Poinsettia Cat Club, Los Colores Cat Club, Desert Cats Cat Club and Orientals West Cat Club. Rhonda would

like to give special thanks to the members of the Los Colores Cat Club, particularly Michael Shelton, who realized there was an issue with one of our judges, which resulted in the best outcome possible. Allene Tartaglia was again indispensable by being everywhere during the show.

It is customary for the host association to invite some of the delegates to judge the show, and CFA was fortunate to be able to offer our exhibitors the expertise of world-renowned judges Cheryle U'Ren (CCCA), Christine Lowe (NZCF), Jan van Rooyen (SACC), Fate Mays (TICA), Sandi Gemmel (ACF) and Eric Reijers (FIFe), who were all very well received by our exhibitors. The CFA judging panel consisted of Rachel Anger, Wain Harding, Darrell Newkirk, Ken Currie, Larry Adkison, Gary Powell, Ellyn Honey and Vicki Nye. Lots of vendors participated in the show. CFA was very happy to have a strong gate both days, consisting primarily of local residents who were attending their first cat show. Let's just say that they were blown away!

Special thanks to the ring sponsors, which included CFA Regions 1, 2, 3, 4, 5, 6, 7, 9 and the International Division, Bombay Enthusiasts of America, Cat-a-Lina Cats Cat Club, Catsafratsrx.com, Cleveland Persian Society, Crown City Cat Club, Garden State Cat Club, Hong Kong Black Cat Club, Hong Kong and Macao Cat Club, Las Vegas Cat Club, Los Colores Cat Club, National Capital Cat Show, Orientals West Cat Club, and Superstition Cat Club.

We would like to call out the Las Vegas Cat Club with a special THANK YOU for giving up the weekend and allowing the World Cat Congress show to be held on their traditional date. The logistics in bringing the cat fancy's world leaders to one location on one particular weekend are immense, and we could not have even begun the project without the LVCC's generosity.

Delegates, advisors and guests who were not judging the show were treated to a tour of the Mob Museum, the Red Rock Canyon and/or outlet shopping. They enjoyed such American delicacies as IHOP and In N Out Burger.

A gala dinner was held on Saturday night at Carmine's, a well-known family style Italian restaurant located in the Forum Shops at Caesars.

On Monday, the World Cat Congress event culminated with the business meeting of the delegates. A continental breakfast and lunch was provided by Royal Canin. The following representatives attended:

President/Chair:	Eric Reijers
Vice President/CCCA Delegate:	Cheryle U'Ren
Secretary/Treasurer:	Penelope Bydlinski
ACF Delegate:	Sandi Gemmel
ACF Advisor:	Robbie Walker
CFA Delegate:	Rachel Anger
CFA Advisor:	Mark Hannon
FIFe Delegate:	Annette Sjødin
FIFe Advisor:	Leopold van de Haterd
GCCF Delegate:	Betty Shingleton
NZCF Delegate:	Chris Lowe

SACC Delegate: Jan van Rooyen
TICA Delegate: Alex Chisholm (substituting for Fate Mays)
WCF Delegate: Anneliese Hackmann
WCF Adviser: Julian Schuller

Highlights of the meeting included:

- *Mr. Reijers was re-elected President for a two year term.*
- *WCC business included agreement that the host member shall liaise with the WCC Executive on its seminar format and content; bank account signatory policy; inter-association communications.*
- *A subcommittee was formed to explore a policy regarding suspension and/or expulsion of a member.*
- *A report on the Royal Canin Encyclopedia and gala book launch was given by Laureline Malineau.*
- *Standardized nomenclature for breeds.*
- *Head type and ear set on Siamese and Orientals in various parts of the world.*
- *Future WCC Events:*
 - *2018 – Europe (Sweden or Italy proposed) hosted by FIFe.*
 - *2019 – Capetown, South Africa hosted by SACC.*
 - *2020 – Perth, Australia hosted by ACF.*
 - *2021 – Great Britain, to celebrate the anniversary of the first Crystal Palace Cat Show, hosted by GCCF.*

After a long and enjoyable stay, the delegates then dispersed to the four corners of the world with a little more insight into American culture, CFA cats and the casino experience. On behalf of the Committee, President Hannon received compliments from the delegation on CFA's exceptional generosity, with concern being expressed by the FIFe delegate that it was going to be a very hard act to follow, as they will be hosting the event in Europe next year.

The World Cat Congress is generously sponsored by Royal Canin. On behalf of CFA, I would like to publicly thank Royal Canin for their support, and the CFA Board of Directors for approving a generous budget line item so that we could present a world class event to highlight our association. The entire event could not have taken place without all the volunteers.

Future Projections for Committee:

Royal Canin is hosting a book launch gala for its Cat Encyclopaedia in Montpellier, France June 20-24, 2017, to which all of the WCC delegates were invited. CFA President Mark Hannon is attending for CFA.

What Will be Presented at the Next Meeting:

Details of the Royal Canin book launch and the 2018 WCC event will be discussed.

I would like to take this opportunity to thank President Hannon and the Board of Directors for allowing me to proudly represent The Cat Fanciers' Association on this world stage. The WCC is important to the global welfare of all cats, and CFA is an integral part of that effort.

Respectfully Submitted,

Rachel Anger, CFA 2017 Delegate to the World Cat Congress

Hannon: Rachel, World Cat Congress. **Anger:** There is a full summary of the event CFA held this year. I would like to call out Royal Canin for their sponsorship, and especially this board for your support in giving us a generous budget, to pull off a world-class event that they are still talking about. I am sure it will go down as one of the nicest events in the World Cat Congress history. We are looking forward to doing it again in nine years. **Hannon:** Any questions or comments on the World Cat Congress?

(19) **CLUB APPLICATIONS.**

Committee Chair: Carol Krzanowski

Brief Summation of Immediate Past Committee Activities:

New clubs applying for CFA membership were presented to the Board for consideration.

Current Happenings of Committee:

Club Name Change Request

Current Name: China Feng Tian Cat Club (International Division)
Proposed Name: Century Cat Club
Conflict with Existing Names: The new name does not conflict with any existing CFA club name.
Reason: The club secretary and members have changed. They wish the club to have a name that is more broad and modern.

Action Item: *Approve the request by the China Feng Tian Cat Club to change their name to Century Cat Club, effective immediately.*

Hannon: Carol, Club Applications. **Krzanowski:** Before we get into the actual new club applications, I have several action items to consider. One is a club name change request from China Feng Tian Cat Club to Century Cat Club. It's in the International Division and the information was in the report. I move that we approve the request. **Eigenhauser:** Second.

Hannon called the motion. **Motion Carried.**

Club Regional Reassignment Request

Club Name: Atlantic Himalayan Club
Current Region: Southern, Region 7
Proposed Region: North Atlantic, Region 1
Reason: The secretary and president both reside in Region 1, with terms continuing through the year 2018. The secretary has held this office since January 2015. The president has been a club officer since January 2015, first as vice president and now president. The club is active and conducting business in Region 1, and they worked with other Region 1 clubs to host a show there in March 2017. The club intends to continue their activities and show production in Region 1.

In accordance with the CFA Constitution, Article III – Membership, Section 4 – Regional Assignment, the Atlantic Himalayan Club has submitted a petition to the Board for reassignment from Region 7 to Region 1. Under normal procedures, the club would be eligible for

reassignment in 2020 based on the same section of the Constitution as mentioned above. A notice regarding the reassignment request was published in the May CFA Newsletter in the section entitled, Check It Out! The Southern Regional Director and the North Atlantic Regional Director both support this request.

Action Item: *Approve the request by the Atlantic Himalayan Club for immediate reassignment from Region 7 to Region 1.*

Hannon: Next. **Krzanowski:** Next is a club regional reassignment request from the Atlantic Himalayan Club, currently a Southern Region club. They are requesting to be reassigned to the North Atlantic Region. All the documentation and reasons were in the report. Both regional directors support the request. I move that we approve the request for immediate reassignment of the Atlantic Himalayan Club. **Eigenhauser:** Second. **Newkirk:** Could the attorney rule that that's not a violation of the constitution? **Eigenhauser:** It's the new constitution. **Krzanowski:** The constitution allows club reassignment. **Hannon:** We changed the constitution a couple years ago to allow that. **Krzanowski:** It's in the report – the article number. **Hannon:** If they want to change before the five year requirement, they just have to come to the board and request it, and get board approval. You're satisfied? **Newkirk:** Yes, satisfied. **Hannon:** Any other discussion?

Hannon called the motion. **Motion Carried.**

Hannon: I'm sure Region 1 welcomes the new club.

Club Resignation

The Hong Kong International Cat Club completed their last show on April 29, 2017, after which they submitted their resignation to the CFA Central Office with an effective date of May 1, 2017. Because the club is currently in good standing for the year 2017 and due to the date of the resignation, it is being presented to the Board for approval.

Action Item: *Accept the resignation by the Hong Kong International Cat Club, effective May 1, 2017, with regret.*

Krzanowski: The third action item is a club resignation. The reason we're considering it is because the club is currently in good standing for the entire year. The information was also in the report. If anyone has questions let me know, but otherwise I move that we accept the resignation by the Hong Kong International Cat Club, effective May 1, 2017. **Kallmeyer:** Second. **Hannon:** Discussion? **Anger:** Can we add "with regret"? **Krzanowski:** I'll amend my motion. **Hannon:** Any other discussion? **Mastin:** Is the club asking for a refund? **Krzanowski:** No.

Hannon called the motion. **Motion Carried.**

New Club Applicants

Four clubs were pre-noticed for membership (Attachment E). They are:

- *Chaiyo Cat Club, International Division; Richard Kallmeyer, Chairman*
- *Hong Kong and Philippines Cat International Alliance, International Division; Richard Kallmeyer, Chairman*
- *Nei Meng Mao Wang Club, International Division; Richard Kallmeyer, Chair*
- *Tian Jin Mao Yuan Love Cat Club; International Division; Richard Kallmeyer, Chair*

Chaiyo Cat Club

International Division, Pathumthani, Thailand; Richard Kallmeyer, Chair

The constitution and by-laws are in order. There are 19 members. No member is a member of another club. The four club officers and one director have CFA registered cattery names and are actively breeding and exhibiting. The remaining members are cat fanciers who have household pets. This is an allbreed club that wishes to hold cat shows and help promote CFA by educating cat lovers about pedigreed cats and show rules. If accepted, the club plans to produce one show a year in Bangkok, and they also plan to sponsor a clerking school. The dues have been set. If the club is disbanded, the funds will be donated to a cat shelter organization. This club was pre-noticed and no negative letters have been received. The International Division Chair supports this club.

Krzanowski: Now we are on to the club applicants. I'll try to make this as quick as possible. The first application is from the Chaiyo Cat Club. This club is located in Pathumthani, Thailand, the administrative seat in a province by the same name that is located in central Thailand. The city is just north of Bangkok, the country's capital, and is considered part of the Bangkok metropolitan area. Most members of the club's executive board are active breeders and exhibitors, including all four officers, while the remaining members have household pets. This club plans to help promote CFA and educate cat lovers about pedigreed cats and show rules through their cat shows. If accepted, the club wishes to produce one show a year in Bangkok, and they also wish to sponsor a clerking school. I move that we accept this club. **Mastin:** Second. **Hannon:** Any discussion? **Kallmeyer:** It's replacing a club we're losing due to a marital situation, I guess is a good way to put it. I think it's a good idea. **DelaBar:** They put on a fun show, independent show, whatever. It was a class act. They have got outstanding sponsors. This is going to be a really good addition to the ID.

Hannon called the motion. **Motion Carried.**

Hannon: Welcome to CFA.

Hong Kong and Philippines Cat International Alliance

International Division, Kowloon, Hong Kong; Richard Kallmeyer, Chair

The constitution and by-laws are in order. There are 17 members. No member is a member of another club. Three of the officers are active breeders and exhibitors with CFA registered cattery names, and one has clerking experience. The remaining members are cat fanciers, a few of whom are exhibiting pedigreed cats or household pets. This is an allbreed club that wishes to promote the breeding of pedigreed cats through cat shows, exhibits and educational lectures. While the application indicates the club expects to produce four shows a year, they have been counseled that this is unrealistic. If accepted, the club plans to produce one show a year in Hong

Kong or the Philippines, and perhaps more shows in the future as resources permit. The dues have been set. If the club is disbanded, the club funds will be donated to a rescue group for stray animals. This club was pre-noticed and no negative letters have been received. The International Division Chair supports this club.

Krzanowski: The second application is from Hong Kong and Philippines Cat International Alliance. This club is located in Kowloon, an urban area in Hong Kong comprising the Kowloon Peninsula and bordered by the Lei Yue Mun strait to the east. With a population of two million, this 18 square mile peninsula is the most populous urban area in Hong Kong. Three of the officers are actively breeding and exhibiting, one officer has clerking experience, and the remaining members are exhibiting either pedigreed cats or household pets. This club plans to educate cat fanciers and the public about pedigreed cats through cat shows, exhibits and lectures. If accepted, the club wishes to produce one show a year in Hong Kong or the Philippines. I move that we accept this club. **Newkirk:** Second. **Hannon:** Discussion? **Black:** I have a question. If they are going to have shows in possibly two different countries, the club secretary – don't they have to reside within so many miles of where the show is? **Krzanowski:** No, there's no rule like that. **Kallmeyer:** One of the principals here is actually Pilipino. We've been suffering in the Philippines for years. We get started, and this might be a way to get us back into that environment. Hong Kong has been relatively stagnant over a period of about seven years, so if we can get more shows in Hong Kong, that's a benefit. **Hannon:** Any other comments or questions?

Hannon called the motion. **Motion Carried.**

Hannon: Welcome Hong Kong and Philippines Cat International Alliance.

Nei Meng Mao Wang Club
International Division, Baotou, China; Richard Kallmeyer, Chair

The constitution and by-laws are in order. There are 14 members. No member is a member of another club. All but three of the members are active breeders and exhibitors with CFA registered cattery names. The remaining members are exhibiting pedigreed cats. This is an allbreed club that plans to help promote not only the breeding of pedigreed cats, but also the welfare of all cats through cat shows and exhibits. While the application indicates the club expects to produce three shows a year, they have been counseled that this is unrealistic. If accepted, the club plans to produce one show a year in Baotou, and perhaps more shows in the future as resources permit. The dues have been set. If the club is disbanded, the club funds will be donated to an animal rescue center. This club was pre-noticed and no negative letters have been received. The International Division Chair supports this club.

Krzanowski: The next application is from Nei Meng Mao Wang Club. This club is located in Baotou, China, the largest industrial city in the Inner Mongolia Autonomous Region of China. Inner Mongolia is situated in the north of the country and comprises most of China's border with Mongolia. Baotou has a population of over 2.5 million. The city's administrative area borders Mongolia to the north, and the Yellow River runs south of the city's urban area. Nearly all of the members are actively breeding and exhibiting, while the remaining members are exhibiting pedigreed cats. This club plans to promote responsible breeding of pedigreed cats and

also the welfare of all cats through cat shows and exhibits. If accepted, this club wishes to produce one show a year in Baotou. I move we accept this club. **Mastin:** Second. **Hannon:** Any discussion? **Newkirk:** What's the exhibitor base? Where will they attract entries from? **Kallmeyer:** They might pull from Liao Ning, the Shenyang area. It's a different ethnic area. It's going to be a bitch to fly to for judges. **Newkirk:** So, is it north and west of Shenyang? **Kallmeyer:** More west of Shenyang. It is in the Gobi Desert. It's a Muslim area of China. Muslims really like cats. It's a new area. The two clubs here, we're getting down to the people who aren't the pointers. They always felt overwhelmed by going to cat shows by the people taking the 10 places, so now we're getting down to a different exhibitor level. **Newkirk:** So, this would be an area that primarily would attract exhibitors just from that area, probably not from the other. So, we're talking about shows of 100-150 cats maybe? **Kallmeyer:** Or less, I think. The big danger is, all of a sudden they say we're a 225 show and we know what happened. It doesn't appear to be that. It's pretty local. You will pull from the Shenyang base. Most of the breeding catteries in the northeast part of China, so you may get some cross-over. **Newkirk:** That Anshan area. **Kallmeyer:** Right. The cats are there but thank God the pointers aren't. **Newkirk:** They were in Anshan. **Kallmeyer:** Right, I know.

Hannon called the motion. **Motion Carried.**

Hannon: Welcome Nei Meng Mao Wang Club.

Tian Jin Mao Yuan Love Cat Club
International Division, Tian Jin, China; Richard Kallmeyer, Chair

The constitution and by-laws are in order. There are 12 members. No member is a member of another club. In the members list on pages 1 and 2 of the application, the officers and directors are listed along with some shows they have attended, but they are not members of these clubs. Several members are active breeders with CFA registered cattery names, and some other members plan to register their cattery names soon. Most of the members are currently exhibiting pedigreed cats. This is an allbreed club. While the application indicates the club expects to produce four shows a year, they have been counseled that this is unrealistic. If accepted, the club plans to produce one show a year in either Tianjin or Beijing, and perhaps more shows in the future as resources permit. The dues have been set. If the club is disbanded, the club funds will be donated to CFA and to help stray animals. This club was pre-noticed and no negative letters have been received. The International Division Chair supports this club.

Krzanowski: The last application to be considered is Tian Jin Mao Yuan Love Cat Club. This club is located in Tian Jin, China, the largest coastal city in northern China. The city is completely surrounded by Hebei Province and is bordered by Beijing Municipality. Its prime location has made the city a major seaport and gateway to the nation's capital. With a population of nearly 15.5 million, Tian Jin is one of the four direct-controlled municipalities of China. Most members are currently exhibiting pedigreed cats. Several members are active breeders with CFA registered cattery names, and others plan to register their cattery names soon. If accepted, this club wishes to produce one show a year in Tian Jin or Beijing. I move that we accept this club. **Newkirk:** Second. **Hannon:** Any discussion? **Kallmeyer:** I recommend them.

Hannon called the motion. **Motion Carried.**

Hannon: Welcome Tian Jin Mao Yuan Love Cat Club. Do you have anything else?
Krzanowski: That's all. Thank you.

Future Projections for Committee:

Process and submit new club applications for consideration by the Board.

Time Frame:

June 2017 to August 2017 CFA Board teleconference.

What Will be Presented at the Next Meeting:

All new clubs that have applied for membership and satisfactorily completed their documentation.

*Respectfully submitted,
Carol Krzanowski, Chair*

(20) CFA LEGISLATIVE COMMITTEE.

Legislation Committee Chair George Eigenhauser gave the following report:

Committee Chair: *George Eigenhauser*
List of Committee Members: *Joan Miller, Phil Lindsley*
CFA Legislative Group: *George Eigenhauser, Sharon Coleman, Kelly Crouch*

Brief Summation of Immediate Past Committee Activities:

Beginning with state bills which were prefiled ahead of the 2017 legislative session, CFA has been tracking over 500 statewide bills and dozens of city and county ordinances. While some states have already ended their legislative session, some are in the first year of a two year session and bills there may carry over into 2018. The Pet Industry Joint Advisory Council (PIJAC) provides us with a list of bill introductions at the state and federal level based on search parameters we provide. We then read the bills and select the most relevant for CFA tracking. For local (city, county, township, parish, and borough) legislation we receive some assistance from PIJAC, who have increased their ability to find legislation at the local level. We also monitor several dozen pet law lists online as well as relying on our “grassroots” fanciers in reporting pet-related legislation in their area (“You are the eyes and ears of the fancy.”) We work with other animal groups and monitor their alerts. We continue to watch major Animal Rights groups, their web sites and public events for information on upcoming legislative initiatives.

The Legislative Group has a Facebook page called CFALegislativeNews. That page now has 289 likes and 276 people who follow the page. In addition to an immediate, localized source of information for fanciers, the CFALegislativeNews Facebook page can provide feedback to the Legislative Group. For a given period of time, or even for a given post, we can see how many people we have “reached” which is the Facebook term for the number of unique people who saw our content. The feedback that Facebook provides enables us to tailor how we use the page and other tools to send information to fanciers on legislative news. To receive posts click “Like”, and to be sure to receive all posts, set “Notifications” to “All On” and also click “See First.” CFALegislativeNews is accessible at <https://www.facebook.com/CFALegislativeNews/>

There have been a number of themes for legislation this year. There has been an increase in the number of bills addressing misuse of service animal accommodations. More than a dozen states now have laws addressing people who falsely claim their pet is a service animal. Animal Rights activists continue the campaign to enact “Stop Puppy Mill” legislation, which sometimes includes “Kitten Mills”. Most “Puppy Mill” bills are not written to address the problem of substandard commercial breeders. The health and welfare of the dogs is mostly ignored. Instead they simply prohibit the sale of pets in pet stores. Animal Rights activists now openly proclaim that anyone who places dogs in a pet store for sale, regardless of the care, condition, or socialization under which the dogs were raised, is a “Puppy Mill.” Thus, their claim that 100% of the dogs sold at pet stores come from “Puppy Mills” becomes self-proving circular logic. The proposed restrictions may be on the sale of dogs; but may also prohibit sales of cats from “Kitten Mills” or the sale of rabbits or other animals. The prohibitions may cover all retail

sales, not just pet stores. Even when hobby breeders are exempted from retail sales bans, the cure may be worse than the disease. Expensive fees, onerous restrictions, and intrusive inspections may be imposed on home breeders.

Other issues this year include forfeiture of pets taken by animal control (before any finding of guilt), requiring bonds to avoid forfeiture of pets taken by animal control (before any finding of guilt), animal abuser registration (similar to sex offender registration), regulation of pet sales, kennel/cattery regulation, feral cat management, animal cruelty, nuisance, selling pets in public places, “hoarding” regulation, mandatory microchipping, taxes or fees on pet sales, pet food taxes and the like. There has been an increased emphasis on animals in litigation, such as allowing pets to be included in divorce proceedings or trust litigation, even suggesting they be allowed to have their own representation in the proceedings!

Current Happenings of Committee:

Highlights of a few selected issues: (Not by any means complete - just a few examples.)

U. S. Federal

On February 3, 2017 citing potential privacy concerns, the U.S. Department of Agriculture (USDA) announced a policy change to remove inspection reports and other documents including personal information, such as regulatory correspondence, research facility annual reports, and enforcement records that have not received final adjudication from their website. The change was made after a year-long review of USDA policies. The USDA temporarily blocked public access to their ACIS and EA databases so that it could conduct a review of the documents posted online to ensure that they do not contain information that should be redacted or shielded from public disclosure. Two lawsuits were filed. The USDA recently stated: “...we continue to restore content we removed from our website In February, in original redacted form. The largest exception involves inspection reports for regulated entities licensed/registered as individuals or homestead businesses, since we have to make additional redactions to protect personally identifiable information under the Privacy Act.”

Russia

We were recently informed that the Russian Government is considering adoption of anti-breeder rules. If adopted, this would be the end of many of our breeders. A local fancier is leading the defense. CFA Central Office is providing her with numbers of active breeders in Russia with CFA registered catteries to assist. ONGOING

Mexico

Mexico City’s new constitution, Section 13-B, contains new Animal Rights rhetoric and states that animals are recognized as sentient beings deserving of moral consideration. ONGOING

States

Arizona

SB 1141 would establish a Central Animal Abuser Registry. WITHDRAWN

Arkansas

HB Bill 1717 would have created a permit program for registering sellers of cats and dogs. WITHDRAWN (but may be back after study)

HB 1715 would have created a dog breeder registration and regulations for dog breeders. WITHDRAWN for study.

HB 2078 to regulate breeding of dogs and cats; to protect consumers and animals from puppy and kitten mills; and for other purposes. DIED

California

AB 485 would prohibit retail pet stores from selling a dog, cat or rabbit from any source other than shelters or rescue organizations. CFA joined a letter in opposition along with groups like AKC, PIJAC, NAIA, WPA, Citizens for Responsible Pet Ownership, NFIB, California Retailers Association and others. ACTIVE

Georgia

HB 144 & SB 214 would regulate cat and dog sales. CARRIED OVER TO 2018

Missouri

HB 1219 would have established a Missouri Animal Abuser Registration. DIED

Nevada

SB 405 would have created a statewide Animal Abuser Registry. DIED

New Jersey

New Jersey has been a challenge for legislation hostile to responsible breeders. It began in 2016 with SB 63 and HB 2338. For a history of these bills, see the CFA e-newsletter What's Hot articles for June 2016, October 2016, December 2016 and February 2017.

In 2017 this morphed into a SB 3041, which sought to deal with “..the documented abuses endemic to kitten mills and puppy mills...”. The final version of the legislation contained some improvements but it retained many anti-breeder provisions. After passing in the New Jersey legislature SB 3041 received a “conditional” veto by Governor Christie who stated in part: “This bill would also have the unintended consequence of restricting consumer access to pets, even from responsible breeders.” The conditional veto removed many of the worst provisions and the bill went back to the legislature to accept the changes or override the veto.

The first attempt to override the veto failed to garner the necessary votes. On May 25, 2017 New Jersey Senator Raymond J. Lesniak, a proponent of the bill, stated on his FaceBook page: "...I held the bill so I can attempt another override at any future Senate meeting until January 10, 2018." CFA, AKC and others are urging New Jersey residents to contact their state senators urge them to vote against any proposal to override the Governor's conditional veto of SB 3041. URGENT!

Ohio

Thanks to SB 331 (passed in 2016 but effective this year) Ohio became the 42nd state to prohibit people from engaging in sexual relations with animals or providing animals for others' sexual conduct. ENACTED

Virginia

SB 1204 to prohibit the sales of a dog or cat not obtained from releasing agency or animal rescue. DIED

Wyoming

Thanks to HB 114 Wyoming became the 16th state to create laws relating to misrepresenting service animals. ENACTED

Local

The City of San Francisco, CA prohibit pet stores from selling any dogs or cats unless they came from animal rescue organizations or animal shelters.

Sacramento, CA voted to prohibit the commercial sale of dogs, cats and rabbits from pet stores citywide unless from animal shelters and rescue groups.

The City Council of Santa Maria, CA, decide not to pursue a prohibition on dog and cat sales at local pet stores. The Deputy City Manager met with representatives of the only pet store affected and looked at the paperwork. The review revealed the shop gets its cats and dogs from reputable breeders within the state of California.

In Georgia the Holly Springs City Council voted to bar local pet shops from selling dogs and cats, but allows them to offer animals for adoption obtained from a shelter or rescue organization.

Bay City, MI, rejected an ordinance amendment that would have reduced the allowed number of dogs in multi-unit rentals from three to two per unit.

The City of Grand Rapids, MI, withdrew an agenda item that would have presented a city ordinance to limit the number of cats and dogs that residents could keep in a home. The city does not currently have any limits on how many cats and/or dogs that can live in one location.

The City of Grandville, MI dropped discussion of a proposal prohibiting pet stores from selling puppies. The only pet store that would have been affected, Barking Boutique, was able to show puppies they sold were not from a puppy mill.

Roseville, MN became the first city in that state to prohibit the commercial sale of dogs and cats at pet stores unless obtained from shelters.

The Jersey City, NJ, City Council unanimously rejected a measure that would have prohibited the retail sale of dogs and cats not obtained from rescue or shelters. Even the author voted against it.

The City Council in Hasbrouck Heights, NJ, voted down a proposed ordinance that would have required cat owners to register their felines.

The Manalapan NJ Township Committee adopted an ordinance that will permit pet shops in Manalapan to only sell dogs and cats that arrive at the store from an animal care facility or an animal rescue organization. Officials said it is a proactive move because there are no pet stores in Manalapan at this time.

Litigation

The CFA Board has allowed CFA to join with the Animal Health Institute (AHI) coalition on amicus curiae (friend of the court) briefs opposing non-economic damages (i.e. “pain and suffering”) for injuries to animals. In March 2017 the Court of Appeals for the State of Washington, Division III handed down a favorable ruling in the case of Robert Repin v. State of Washington. The trial court had rejected Plaintiff’s claims for recovery of noneconomic damages for an incident involving an allegedly flawed euthanasia. Plaintiff claimed the dog suffered excessive pain and distress and that the owner also suffered as a witness to the incident. The trial court dismissed the emotional distress claims and the Plaintiff appealed. The appeals court affirmed the trial court ruling.

The Plaintiff has now filed a request for review by the Washington State Supreme Court. Our coalition has filed an amicus brief asking the Supreme Court to deny the petition for review. The brief notes that this is an issue of settled law. Washington State limits the recovery of emotional distress damages with few, very limited, exception. Injuries to pets do not fall within any established exception. The coalition also prepared a supplemental brief, noting errors in the Appellant’s brief regarding an economic study cited by them. Our supplemental brief should be filed shortly. We will continue to advise the Board of any new details as they become available.

Publications

The CFA e-Newsletter provides space for a “What’s Hot” legislative column used to provide information on new and urgent matters of interest to the cat fancy. In general, Cat Talk Almanac articles are written for less time sensitive matters with a focus on guidance on lobbying in general. The CFA Legislative Facebook page provides more real-time discussion of legislative topics. Articles published in the CFA e-Newsletter and the Cat Talk Almanac since the February 2017 CFA Board meeting:

- * CFA e-Newsletter, February 2017, “**Legislative Update: the Old (New Jersey, Pinellas County, Florida) and the New (Alabama, Tennessee)**” by Kelly Crouch, CFA Legislative Information Liaison. As the title suggests this article provided updates on legislative issues highlighted in earlier newsletters (June, October, and December 2016) in the three jurisdictions mentioned as well as alerts for hot topics in two new states. Two Alabama bills, Senate Bill 17 and House Bill 45, would require cat and dog breeder licensing and create an Alabama Dog and Cat Breeders Commission which will be responsible for developing rules, enforcement, and setting fees to cover the costs of enforcement. Two Tennessee bills, House Bill 265 and Senate Bill 282, would require a commercial dog breeder license for breeders who possess or maintain ten or more intact female adult dogs. The prior breeder licensing law had been repealed in 2009 because there were insufficient licenses to justify the administrative costs. That law had included cats so there was a substantial possibility these bills would be amended to add cats.
- * CFA e-Newsletter, March 2017, “**Sellers and Dealers (AR, NJ, TN and Pinellas County, Florida)**” by Kelly Crouch, CFA Legislative Information Liaison. Once again, this article provided updates on legislative issues highlighted in earlier newsletters. New for this issue was Arkansas House Bill 1717 which would create a permit program for registering sellers of cats and dogs. Hobby breeders would be subject to all of the provisions of the legislation. The Department of Health would provide a list of registered sellers on its website, opening the door to harassment by Animal Rights activists. Tennessee House Bill 120 was amended to include language similar to the Tennessee dog breeder licensing bills discussed in the February.
- * CFA e-Newsletter, April 2017 “**California Pet Sales and Lease Legislation and Other Bill Updates**” by Sharon Coleman, CFA Legislative Legal Analyst and Kelly Crouch, CFA Legislative Information Liaison. A somewhat novel issue, predatory pet financing plans, was the subject of California Assembly Bill 1491. The American Society for Cruelty to Animals (ASPCA) sponsored the first legislative effort to curb lease plans target consumers with poor credit offering installment payments either as sales with the pet as security or leases with title transfer at the end of the lease. In order to protect use of breeding leases by both dog and cat breeders, AB 1491 had been amended but may be the start of a trend. The City of Riverside, California was considering a planning staff recommendation to follow a Long Beach ordinance that requires sterilization of all cats at four months and with no legal cat breeding. Local opposition is organizing now. Also discussed were New Jersey Senate Bill 3041 (which could make pedigreed cat breeders and purebred dog breeders a pet dealer for selling 10 or more cats or dogs to consumers in a year), Arkansas House Bill 1717 (to create a permit program for registering sellers of cats and dogs), and Montana House Bill 570 and House Bill 582 (to regulate dog and cat breeders).
- * CFA e-Newsletter, May 2017, “**New Jersey Pet Dealer Bill Conditionally Vetoes But Not Dead**” by Kelly Crouch, CFA Legislative Information Liaison. Once

again the title says it all. This article provided an update on New Jersey Senate Bill 3041 which received a “conditional” veto by Governor Christie. In New Jersey a conditional veto allows the governor to reject specific parts of a bill. However, an effort to override the veto was under way. This bill, along with related bills New Jersey Senate Bill 63 and New Jersey Assembly Bill AB 2338, could make hobby cat breeders and dog breeders a pet dealer for selling 10 or more cats or dogs to consumers in one year.

- * CFA e-Newsletter, July 2017, “**2017 Mid-Session Review**” by Kelly Crouch, CFA Legislative Information Liaison. With over half of the state legislatures adjourned for the year the article provided updates on some previously highlighted bills. New Jersey Senate Bill 3041 remained alive as an attempt for an override vote did not take place due to insufficient support. However an attempt could be made before the legislative session adjourns. Tennessee House Bill 265 and Senate Bill 282 will carry-over to the 2018 legislative session. New York Assembly Bill 8142 and Senate Bill 904 would change the definition of pet dealer and add the definition of Residential Breeder. Local governments who considered or are considering a pet shop ban in some form include Manatee County, FL; Waleska, GA; and Morristown, NJ.
- * Cat Talk Almanac, February 2017, “**Facial Recognition Joins the Lineup of Pet Recovery Tools**” by Kelly Crouch, CFA Legislative Information Liaison. Most people are aware of pet identification systems such as ID tags, tattoos, or microchips. This article deals with another method for pet identification; facial recognition. Two companies have developed pet facial recognition applications (“apps”) to help reunite lost pets with their owners. Both apps involve unique identifiers and a database. Smartphone apps avoid some of the issues associated with other pet recovery technologies. They do not depend on collars and tags that can be lost, microchips that can migrate or fail, or tattoos that fade. However, like other pet identification systems people may fail to update their registration information when they move or change their phone number. There is no standard protocol for the operation of pet facial recognition apps for recovery purposes and proprietary or patent restrictions may limit their use. However, pet owners and their animals may benefit from having another choice in the pet recovery arsenal.
- * Cat Talk Almanac, April 2017, “**Networking Your Grassroots - Building coalitions to boost your advocacy voice**” by Kelly Crouch, CFA Legislative Information Liaison. This article is part of the “Advocacy in Action Series” created to provide fanciers with reference material to keep on hand and use in the future as needed. Groups of like-minded individuals and groups may multiply the effectiveness of legislative efforts. Coalitions may be “one off” alliances for a single issue or event or they may be highly structured long-term organizations. Large or small, temporary or long-term, these alliances can give cat fanciers a huge advantage when trying to stop bad legislation before it becomes a bad law. Fanciers will benefit by creating their groups well in advance of legislation so

they are not scrambling at the eleventh hour when legislation comes up for a vote.

- * *Cat Talk Almanac, June 2017, “**Backyard Samaritans May Face Legal Issues**” by Kelly Crouch, CFA Legislative Information Liaison. Studies show that up to 25% of American households provide food and other care for the 30-40 million community cats roaming our neighborhoods. These acts of kindness may make the provider a criminal under state or local laws or create civil liability for the caregiver. Feeding or allowing a cat to remain on your property could make you an “owner” under some laws. Ownership may impose burdens such as keeping the cats indoors, spay/neuter, cat licensing, limit laws, and civil liability for any damages the cat may cause. The caregiver may run afoul of abandonment provisions or anti-cruelty laws.*

Meetings and Conferences:

HSUS Humane Care Expo took place May 9-12, 2017 in Fort Lauderdale, FL. George Eigenhauser attended on behalf of CFA. Our continuing CFA presence at the Expos each year gives us an opportunity to reinforce CFA’s goal of promoting respect for all cats with an emphasis on public education. This conference provides positive networking with a variety of animal groups and leaders who are often unaware of our devotion to the welfare of cats and our common love of animals.

Again this year a dominant focus of legislative activity is the prohibition of sales of pets from pet stores, falsely labeled as a way to stop “puppy mills.” The term was once used to describe large commercial breeders who place profits ahead of the welfare of their dogs and therefore keep the animals in substandard conditions. The term has now lost all meaning. In public, Animal Rights activists use the “puppy mill” to describe any breeder who sells to pet stores regardless of the humane care, condition, or socialization of the animals. Thus they correctly argue that, by their contorted definition, all pets sold by pet store come from “puppy mills.” In private they admit their target is not breeders who keep animals in poor conditions but the goal is to eliminate all breeders of pets. Wayne Pacelle was absent from this year’s event due to illness. In the past he had used the Expo as an opportunity to announce upcoming legislative initiatives. Unfortunately that was absent this year. Their general mission remains their desire to incorporate the HSUS agenda into every aspect of our daily life and economy.

Future Projections for Committee and Legislative Group:

The CFA Legislative Roundtable will be held from 1:00 p.m. - 2:00 p.m. Saturday, July 1, 2017, at the CFA Annual Meeting. Location tba.

Upcoming conferences related to legislation –committed or pending:

Pet Night on Capitol Hill, September 2017, Washington, DC. In May 2016 the Animal Health Institute (AHI) had announced they were discontinuing the event and developing new approaches to Congressional outreach to replace Pet Night. The Pet Leadership Council and the Human Animal Bond Research Initiative (HABRI) took over the event; AHI is now a sponsor and

important participant. CFA has co-sponsored this event 19 years. Pet Night is a special opportunity to maintain contact with members of congress, their aides, federal regulators, top representatives of the pharmaceutical industry, veterinary organizations and other sponsors. The event also joins CFA with a coalition of pet related groups, including AHI members and Pet Night sponsors who work on joint legislative strategy on matters ranging from non-economic damages, pet shop bans, and other issues. Coalition participants such as PIJAC provide us with legislative information, access to inside opinions of their lobbyists, and other help throughout the year. George Eigenhauser plans to attend this year on behalf of CFA.

***National Animal Interest Alliance (NAIA) Conference, October 2-4, 2017, Washington, D.C.** This year the conference is taking place in the U. S. capital with special emphasis on training in lobbying, as well as a lobby day. The NAIA is the one national group directly confronting the extreme animal rights positions that threaten pet ownership and breeding of dogs/cats. CFA used to be a regular participant at the NAIA conference but the date often conflicts with the CFA Board meeting. George Eigenhauser hopes to attend this year on behalf of CFA.*

***SAWA Annual Conference, November 12-14, 2017, Miami, FL, and the National Council on Pet Population Research Symposium, November 15, 2017.** The Society of Animal Welfare Administrators (SAWA) are leading animal control and shelter professionals. Members are animal control professions in the sheltering community with and animal welfare (rather than animal rights) perspective. The SAWA Annual Conference provides CFA with networking opportunities with leaders in the animal control community. SAWA partners with the National Council on Pet Population to present a cat research day symposium in conjunction with their Annual Conference. Membership is by invitation only. George Eigenhauser is a member and hopes to attend this year on behalf of CFA.*

Ongoing goals -

- *Networking with the sheltering community, aligned organizations, veterinarians and lawmakers so we better understand the problems and trends that cause homeless animals to be in shelters and develop ways to address the issues that motivate legislation detrimental to our interests.*
- *Continuing to find new methods for presenting perspective on the cat fancy views to those in animal related fields and government.*
- *Working with national and local cat fancy teams to defeat legislation/regulation detrimental to pedigreed cats, feral/unowned cats, CFA's mission and cat ownership.*
- *Enlisting professional help with strategic public relations and communication to build greater public awareness and gain more support for our opposition to mandated sterilization laws across the country.*
- *Increasing efforts to raise funds for the Sy Howard Legislative Fund and to help clubs present projects suitable for funding.*

Action Items: *None at this time.*

Time Frame: Ongoing.

What Will be Presented at the Next Meeting:

Updates and pending legislative matters.

Respectfully Submitted,

A handwritten signature in blue ink, appearing to read "George J. Eigenhauser, Jr.", written in a cursive style.

George J. Eigenhauser, Jr., Chair

Eigenhauser: On the Legislative Report there are no action items and I have no updates. Unless you have questions, I am ready to move on.

(21) **WINN FELINE FOUNDATION.**

Winn Feline Foundation Liaison George Eigenhauser presented the following report:



President: Dr. Glenn Olah
Executive Director: Dr. Vicki Thayer
Winn Office Staff: Alisa Salvaggio
President Elect: Shila Nordone
Secretary: Janet Wolf
Treasurer: Vickie Fisher
Liaison to CFA Board: George Eigenhauser
Board Members: Steve Dale, George Eigenhauser, Vickie Fisher, Susan E. Gingrich, Dr. Brian Holub, Dr. Shila Nordone, Dr. Glenn A Olah, Lorraine Shelton, Dr. Dean Vicksman, Dr. Drew Weigner, Janet Wolf
Veterinary Consultants: Dr. Joe Hauptman (Michigan State, College of Vet Med)
Veterinary Advisors: Dr. Melissa Kennedy (U. of Tenn., College of Vet Med)
Scientific Advisor: Karen Greenwood (Vice President of Research and Development, Parnell Veterinary Pharmaceuticals, Kansas City, Missouri); Dr. Tracey Williams (Senior Principal Scientist, Global Therapeutics Research, Kalamazoo, Michigan)

Winn Feline Foundation's outline of accomplishments and ongoing projects from the past 4 months:

Grant Program

• **2017 Winn Grant Proposal Review held in Las Vegas, NV on March 10, 2017,**

Thirty-six competitive proposals were received for this year's grant cycle. The grants covered a diverse group of cat health studies including investigating PTHrP in feline pancreatitis, assessing pain in pancreatitis, insulin producing stem cells, genetic analyses of Burmese cats with high triglyceride levels, determining toceranib phosphate targets in feline tumors, characterizing feline urinary microbiome in disease, continuation of treating gingivostomatitis with stem cell therapy, to name a few. Winn's Grant Review Committee

was impressed by the scientific quantity of all submitted proposals. In the end, eleven feline medical research grants were awarded for a total of \$214,017. Funding was possible through generous donations from private and corporate sources world-wide; the awards were for the following studies:

GENERAL STUDIES

Generating and using adult stem cells to treat feline diabetes. (W17-004)

Principal Investigator: Mandi Lopez DVM, MS, PhD, DACVS; Louisiana State University; \$23,825.

This study attempts to show that stem cells can become pancreatic cells and function like insulin-producing natural cells. If so, it may be possible to cure diabetes in cats.

Evaluating new treatments for feline hepatic lipidosis. (W17-015)

Principal Investigators: Hedwig Kruitwagen, DVM, Bart Spee, PhD; Utrecht University, The Netherlands; \$12,987.

This study uses a previously developed functional liver cell culture (called a “liver organoid”) to evaluate new treatments for feline hepatic lipidosis (FHL), a common and often fatal liver disease of cats, without the need for live animal testing.

Evaluating the prolonged use of an antacid, famotidine, in cats. (W17-017)

Principal Investigators: M. Katherine Tolbert, DVM, PhD, DACVIM, Adesola Odunayo, DVM, MS, DACVECC; The University of Tennessee College of Veterinary Medicine; \$19,668.

Famotidine (Pepcid®), an antacid, is a commonly used medication in cats for various stomach ailments, but studies in other species show it may become ineffective if given daily over long periods of time. This study evaluates that possibility in cats and whether changing the dosage can prolong its effectiveness.

Evaluating the effect of probiotic therapy on feline *Tritrichomonas foetus* infection. (W17-018)

Principal Investigators: M. Katherine Tolbert, DVM, PhD, DACVIM, Rachel Dickson, DVM candidate; The University of Tennessee; Jody Gookin, DVM, PhD, DACVIM, North Carolina State; \$17,864.

This study evaluates the role feline intestinal bacteria (probiotics) play in preventing infection with a protozoan (*T. foetus*) that causes chronic diarrhea in cats and is very difficult to treat. If successful, it may be possible to treat this disease with probiotics.

Mechanisms by which feline mesenchymal stem cells regulate T-cell activation and proliferation. (W17-026)

Principal Investigator: Dori Borjesson, DVM, PhD, DACVP; University of California-Davis, \$13,000.

Stem cells derived from fat seem to have potent anti-inflammatory effects that have been successfully used to treat otherwise untreatable diseases in cats, but no one knows why. This study investigates how this occurs, which may identify other diseases that could benefit from this intriguing therapy.

Cryopreservation of feline red blood cells for transfusions using different solutions.

(W17-030)

Principal Investigators: Marcelle Hon, MS, DVM, Elizabeth Thomovsky, DVM, MS, DACVECC; Purdue University; \$11,666.

Currently, feline blood can only be stored refrigerated for one month, making it difficult to stock for transfusions. This study evaluates the effect of freezing with the use of glycerol and hydroxyethyl starch solutions on red blood cells of cats, as commonly done in human blood banks, which could extend its shelf life for several years.

Shelter cat adoption in families of children with autism. (W17-031)

Principal Investigators: Gretchen Carlisle, PhD, Rebecca Johnson, PhD; University of Missouri; \$24,996.

It is widely thought that companion animals, such as cats, benefit children with autism, but definitive studies are lacking. This study quantifies the effects and benefits of cat ownership on autistic children as well as evaluates the degree of stress on these cats.

Foraging behavior under threat and enrichment in confined cats. (W17-033)

Principal Investigators: Melissa Bain, DVM, DACVB, DACAW, Tony Buffington, DVM, PhD, DACVN; University of California-Davis; \$24,780.

Cats who live indoors lack opportunity to hunt and eat naturally. This study evaluates these effects on indoor cats and whether enriching their environment and using food puzzles to stimulate hunting behavior are of benefit to their behavioral and physical health.

BRIA FUND STUDY

Analysis of plasma to identify biomarkers for the diagnosis and prognosis of FIP.

(W17-021)

Principal Investigators: Gregg Dean, DVM, PhD, DACVP, Kelly Santangelo, DVM, PhD, DACVP; Colorado State University; \$25,000.

Feline infectious peritonitis (FIP) is a fatal disease of cats that causes vague symptoms and currently defies diagnosis. This study uses a novel approach to develop a simple test using plasma biomarkers for this devastating disease.

RICKY FUND STUDY (SPONSORED BY HOLLY AGLIALORO IN MEMORY OF AUGUSTUS)

Growing heart muscle cells in a dish in the lab to test HCM treatments. (W17-008)

Principal Investigators: David Connolly; The Royal Veterinary College; Debbie Guest; The Animal Health Trust; Cesare Terracciano, Imperial College London; \$17,158.

Feline hypertrophic cardiomyopathy (HCM) is the most common heart disease of cats. This study is one of the first attempts to grow heart muscle cells in the lab. This will enable testing of many new drugs to stop progression of this disease without using live animals.

SPECKLES ABDOMINAL CANCER STUDY (SPONSORED BY KITTY KOLLAR™ IN MEMORY OF QUASIMODO)

A viral gene expression analysis towards preventing feline lymphoma. (W17-011)
Principal Investigators: Julia Beatty, PhD, Mahdis Aghazadeh, PhD, Vanessa Barrs, PhD; University of Sydney; \$23,073.

A virus (*Felis catus* gammaherpesvirus 1 or FcaGHV1) that can cause cancer (lymphoma) in other species has been recently discovered in cats. This study looks for the presence of this virus in feline lymphoma cells. If found, it may be possible to prevent lymphoma by vaccination.

Education

- The 39th Annual Winn Symposium will be held on June 29th from 4-6:30 p.m. concurrently with the CFA annual meeting at The Fairmont Chicago, IL 60601. Dr. Niels Pedersen will speak on current prospects for diagnosing and treating feline infectious peritonitis.

Donor Programs

- Ms. Debra Ann Jaskierna estate has bequested \$80,000 to Winn Feline Foundation.
- Winn's Ricky Fund is devoted to the funding of feline HCM and related heart disease research. Special recognition is due the sponsor, Ms. Holly Aglialoro, of this year's Ricky Fund study in memory of her cat, Augustus. Winn also awards periodic support for cancer research through the Speckles Abdominal Cancer Fund. Kitty Kollar™ and owner Donna Garrou, in memory of her cat, Quasimodo, have provided key sponsorship for this year's Speckles lymphoma study. See awarded grants (W17-008 and W17-011) listed in the grants section of this report.
- Elizabeth Bales, VMD invented a solution to best mimic natural feeding for indoor cats, called the [**NoBowl Feeding System**](#).™ NoBowl objects are like little mice, which kibble is deposited into. The objects consist of a soft outer skin to simulate prey and plastic inner container which holds 1/5 of the cat's daily ration. There are two holes on the back of each the five NoBowl™ objects or “mice.” When the cat rolls a NoBowl “mouse,” food is dispensed. The idea is to hide the NoBowls, ultimately teaching cats to hunt indoors. A percent of proceeds from each purchase will support the Winn Feline Foundation.

Purrfect Partners, Affiliates

- Collaboration between Winn, TICA, and VetVine is being considering for supporting feline health webinars.

- Aeri: A short film, written and directed by Paul and Aye Castro, chronicles the 12 days a young couple spends with a sick kitten diagnosed with FIP. Winn and the Bria Fund provided support for the film with the intent of increasing awareness of FIP.
- Winn Feline Foundation (Winn) and the American Association of Feline Practitioners (AAFP) announced two recipients of the 2017 joint scholarships for clinical practice and clinical research scientist. Kaarin Muller, a fourth-year veterinary student at Washington State University, was selected for the clinical practice scholarship and Liberty Sieberg, a third-year veterinary student at Colorado State University, was selected for the clinical research scientist scholarship. Both \$2,500 scholarships were chosen on individual academic achievements, admirable leadership, and profound dedication to the study of feline medicine, health and welfare.

Financial Status

- To date, Winn has funded ~ \$6 million in feline health research at more than [30 partner institutions](#) worldwide. Winn Endowment fund is over \$2,000,000 and healthy.

Infrastructure, Organization Structure, Systems, Operations

- Mark Fulop, Facilitation and Process, LLC (Portland, OR), has been hired to facilitate strategic planning sessions in 2017. Short session strategic planning was held in Las Vegas before the spring Winn board meeting. Additional sessions are scheduled for 1.5 days during Winn and CFA annual meetings in Chicago, IL in June, 2017. It is hope this SP facilitation will help define the direction Winn wants to take regarding the non-profits mission, including defining the skill desired for future board members.
- Dr. Olah, Dr. Thayer, and Ms. Salvaggio are continuing to call and thank donors who have contributed \$100/mo or more to Winn. While in most instances a thank you message is left by voicemail, we have spoken to a number of donors who all have appreciated the personal thank you.
- Dr. Shila Nordone has been elected as president-elect and will start as Winn President in July, 2017.

Promotion and Brand Building

- Dr. Thayer has maintained our monthly Winn enewsletter and content for the CFA enewsletter. The Winn mascot, *Winnie*, continues to share Winn news and engage readers. Betty White continues to provide content about Winn for the CFA newsletter when needed.
- Dr. Thayer, Ms. Salvaggio and Dr. Olah keep the Winn Facebook website up-to-date.
- Dr. Olah and his wife, Elaine, represented Winn Feline Foundation through Winn Riders for Feline Health cycling club at the Iron Horse cycling event in Durango, Co held on May 27, 2017.

- In 2018, Winn Feline Foundation will celebrate its 50th year anniversary. Part of the celebration will include a 50th year anniversary book, which will highlight many of the past accomplishments made by Winn regarding feline health. Winn board member Steve Dale has been working hard to put together the book and has acquired financial support for the book publication from Merck Animal Health.

Ongoing and Coming Events

- June 22, 2017: Winn Teleconference Board Meeting
- June 27 (8:30am-5pm)-June 28(8:30-12noon): Winn Strategic Planning Session
- June 28 (12noon-2pm): Winn Board Meeting
- June 29 (4pm – 6:30pm): 39th Annual Winn Symposium
- October 13: Miller Trust Proposal Review and FIP Proposal Review

Respectfully submitted,
 Glenn A Olah DVM, PhD, DABVP (feline)
 Winn Feline Foundation, President
<http://www.winnfelinefoundation.org>

Hannon: Next. **Eigenhauser:** The Winn report has no action items, but I would like to put a little update in the record. Winn had a strategic planning meeting on Tuesday and Wednesday of this week. There are likely to be some changes within Winn, one of which is term limits. There are basically two kinds of non-profit organizations in terms of structure; member driven and board driven. CFA is member driven. Our members elect us. Winn is board driven. Board members elect each other, which is kind of an incestuous relationship and it makes it very hard to get new people on the board because it's hard to say goodbye to the person next to you. So, one of the recommendations I think the strategic planner is going to put on the ground is term limits. I don't know how quickly that will be adopted – maybe at the Winn meeting in October, so I'm putting out feelers right now because if term limits are adopted, because of the way our terms of office rotate, I would be termed out in June. So, I'm looking for a replacement for myself and there is one other seat I believe is going to come available, as well. If you have interest in the Winn Foundation, particularly if you have a strong background in marketing and fundraising, which is something we're always looking for on the Winn board, let us know and I'll see if we can get your name in nomination. That's all I've got.

(22) **SCIENTIFIC ADVISORY COMMITTEE.**

Committee Chair: Roger Brown, DVM
List of Committee Members: Michael Henry, MD

Brief Summation of Immediate Past Committee Activities:

I have frequent contact with officers at GeneSeek, a division of Neogen Laboratories. As a team, we continue to adjust and create new innovations for CFA's DNA Program. I continue fielding and giving advice on inquiries from multiple individuals on DNA, and cat health in general. Also, it is important to have CFA's input for many cat health related web-based articles.

Current Happenings of Committee:

CFA testing has recently changed to a new platform that is supported by chemistries and equipment created by Illumina Laboratories. (The first platform used since the launch was Sequenom.) The new platform will create a great deal of space to enlarge our offering with the addition of new mutations for both feline diseases and traits. This platform has been validated for all the mutations that we presently offer in our testing program. In addition, final validation is currently being performed for:

Mucopolysaccharidosis Type 1,

Gangliosidosis1(GLB1) *We attempted to add this mutation to our panel using the old platform, but it was not working up to expectations. Validation under the new Illumina Platform is working well, and we hope to add it to our new panel soon.*

Gangliosidosis 2 (GM2) *This test involves multiple mutations that will all be included. It is sometimes referred to as Sandholff Disease that may be present in the Burmese, Domestic Shorthair, Japanese domestics, and Korats.*

Craniofacial defect (ALX1) *This mutation may be found in Burmese.*

Congenital Myasthenic Syndrome (COLQ) *This mutation may occur in the Sphynx and the Devon Rex.*

The addition of these mutations is pending final validation, but I am hoping for a late summer launch. Negotiations on the addition and pricing are still under way.

Future Projections for Committee:

A new identity panel has been created for CFA's use, not only for identity markers, but also for parentage verification. The panel will become universal as a result of verification by ISAG. It incorporates markers from multiple sources such as Texas A&M, Leslie Lyons, UC Davis, and some Australian labs. The new identity panel will automatically be part of every CFA DNA test. Parentage can be requested by contacting GeneSeek Laboratories.

***Spinal Muscular Atrophy (SMA)** This has been validated, and will be added to our panel of available tests. SMA is an important mutation, and will be extremely valuable for Maine Coon cat owners. Unfortunately, this test needs to be set up on a different platform, and negotiations are under way to price this as an add-on or stand-alone test. I am hoping we can make this available for \$15, but pricing is yet to be determined.*

*There are several mutations related to the color **Chocolate**. One is linked, the other is a direct mutation. We will be changing our testing to also use the direct mutation.*

I am hoping that the above changes (Parentage, SMA, and Chocolate) will be incorporated in all tests as of July 1, 2017. We are already working with Kathy Durdick to create website changes reflecting the new tests.

I am discussing the addition of other disease and color mutations with GeneSeek. Some of the colors under discussion are amber, the white spotting factor, and white masking other colors. Please contact me if you have an interest in mutations that I am investigating with GeneSeek. DotsRNB@aol.com

CFA now has affordable DNA testing that will allow breeders to increase the health and life span of kittens they produce. Entering this testing program will allow you to improve the quality of life for your cats and kittens. A CFA DNA certificate will increase the value of kittens that are being placed, and will add support for the CFA registry. I will update the Board on pending and completed changes.

What Will be Presented at the Next Meeting:

The DNA Program is fluid and will be constantly changing as new testing options are created.

*Respectfully Submitted,
Roger Brown, DVM, Chair*

Hannon: Scientific, Roger. **Brown:** First of all, I would like to report that the DNA program – the laboratory running our testing has changed platforms. They changed from Sequenom to the Illumina platform. This has all been validated. None of this occurred at any cost to CFA. Because of the new platform there are five new tests that we're in the process of validating. Hopefully, we're going to have them available before the end of the summer. They are Mucopolysaccharidosis Type 1, GM1, GM2, Craniofacial defect in the Burmese, Congenital Myasthenic Syndrome for the Sphynx and the Cornish Rex. Then, we're also going to change the marker that we're using for some of the attributes. One of them is chocolate. We're changing from a link mutation to a direct mutation and we're also changing the identity profile as well as the parentage. ISAG has recently approved a new identity profile that will be universal. It will be used worldwide, so this is going to give us huge opportunities for validation of our registration with a DNA birth certificate. Spinal Muscular Atrophy in the Maine Coon is in the process of being validated and I'm hoping that we are going to have that available by the end of the month. I'm trying to bring it in at \$15. It's a stand-alone test because it can't be run on the same platform. It has to be run separately, but if we can link it as an add-on to our universal profile, we can probably cut the cost from the \$40+ range to \$15. So, that's still in the process. We're still talking about price on that. That's pretty much my report, except that I'm hoping that we can use

some of this material that is new and is going to be available with the DNA program later with our international and Chinese negotiations. So, it presents a wonderful opportunity to validate our registration and our pedigree profile, as well as – I think everybody should try to encourage exhibitors and breeders to include a DNA certificate as a birth certificate for new kittens that are produced. CFA is supposed to be marketing this and I think we need to increase our efforts region-wise, as well as internationally in the Chinese area. That concludes what I have to say.

DelaBar: I just want to thank Roger for all these years. We started out first with cloned cats and we've gone to labs in Texas and all over. Roger has just done an outstanding job, hopefully to lead us towards the future in our registrations and keeping breeding healthy cats. Thank you, Roger. [applause] **Hannon:** Even though Roger is going off the board at the close of this weekend, he has agreed to continue as chair of the committee. [applause]

(23) **AWARDS COMMITTEE.**

Committee Chair: Mary Kolencik
Liaison to Board: Mark Hannon
List of Committee Members: David Raynor, Linda Peterson

Current Happenings of Committee:

Star Award:

When the Star Award was originally conceived, the thinking was that it would take many years to achieve the multiple levels for the award. Reality has been different from expectations and several people have quickly gone through multiple levels. This year, we are awarding the third gold star. We have already added the platinum level for a fourth star. The problem is what comes after platinum? We have run out of metals. Of course we could always add gemstones.

The awards committee proposes simplifying the levels. Since there is no difference in the levels, we propose dropping the Bronze, Silver, Gold and Platinum distinctions beginning in 2018. Each star award will be the same type of star pin. We will still maintain a list of recipients and announce which number star it is for the presentation at the banquet. For example, we would announce "This is Regina Felangie's 5th star award" or "This is George Vandalay's 2nd star award." We would publish the list in the newsletter, Cat Talk, or Yearbook and include the numeric level notations. As someone who has received a platinum star, let me assure you that it is not the color of the star that matters, rather the simple gesture of recognition.

We are bringing this up now because with Terri Barry's assistance, we are investigating sources of pins. Removing the levels opens up a broader array of possibilities with vendors and designs.

We suggest the following change to the policy:

Criteria for the CFA Star Award:

The CFA Star award is intended to recognize individuals for outstanding service to CFA. It is impossible to list all of the types of service that would merit consideration for this award, but may include any outstanding work benefitting CFA, public outreach, rescue, fund-raising, donation of professional services, etc.

Additional Guidelines:

- *All individuals are eligible.*
- *There is no limit to the number of individuals who may be recognized in a given year.*
- *This is not merely a length of service award, for example, for judges or clerks.*

- *This is not intended to recognize service for which compensation was received at market rates.*
- *Service at the global level is given more consideration than at the regional level, as the Regions already give out service awards of various types.*
- *Individuals may be recognized in more than one season. ~~The first award for an individual will be a Bronze Star; a second award will be a Silver Star; a third award will be a Gold Star.~~*
- *Any board member, committee chair, or committee member may make nominations to the Awards Committee.*
- *The Awards Committee will make recommendations to the board; the board has the final say on recipients.*
- *Nominations must be accompanied by a brief rationale (a few sentences) which summarizes the service.*

Cattery of Distinction:

The Cattery of Distinction awards are currently being tallied manually by Dick Kallmeyer, and Dick is doing a great job. We are concerned that even though these awards have been presented for several years now, they still seem to be at the bottom of the priority list for automating. What happens if in the future Dick no longer keeps track of these? We request that the cattery of distinction awards be automated for the 2017-2018 season so that Shelly gets a list of award recipients with all of the other automated data at the end of the season. It is time to make this a priority with the scoring program.

Board Action Items:

Approve changes to star award policy.

Hannon: Awards. Mary, do you want to come sit at the table? Don't get too comfortable.
Kolencik: Good afternoon everybody. Just two quick things from the Awards Committee. First is the levels for the star awards. We have a problem – what metal comes after platinum? We can't expect people to stop contributing when they get a platinum star, so what's next? I suppose we could have gemstones, but we propose a much simpler solution – to just do away with the levels and just award one type of star. We would still keep track of what number star someone is getting, so at the banquet, we would announce, "This is Mary K's 10th star award." I say this with a great deal of gratitude for receiving a platinum star, but really the color of the star is not what matters. In this case, it really, truly is the thought that counts so we would like to simplify this. The reason I am bringing this up now is because we want to explore some different vendors for star pins and have them just one color of metal so we will have greater options for it.
Newkirk: Mary, could I suggest plutonium, because you're blowing up the awards. I think Russia has a lot of it. **Kallmeyer:** Kryptonite. **Hannon:** Alright, so are you asking for a motion?
Kolencik: Yes. **Newkirk:** I'll make a motion. **Krzanowski:** Second. **Hannon:** Any discussion?

Hannon called the motion. **Motion Carried.**

Direct IT committee to prioritize automating the Cattery of Distinction awards for the 2017-2018 season.

Hannon: Next. **Kolencik:** This regards the Cattery of Distinction. Dick Kallmeyer has been figuring these out for us. While he has been doing an excellent job – we really thank you for this, Dick – we would like this to be automated and done by the computer by next year, because we are concerned that one day Dick will wake up and say, “what the heck am I doing this for?” Then, what’s going to happen? So, we’re asking that this be made a priority for the computer scoring program to be automated by the end of the current season. **Hannon:** Can I ask Dick, as the board liaison for the IT Committee, to comment on that? **Kallmeyer:** I think it’s a great idea. [laughter] **Hannon:** And you’ll talk to James about that? **Kallmeyer:** We’ll talk about it. I think it would be good. **Hannon:** And you’re making a note of this, Terri? **Barry:** Yes. **Kolencik:** It will greatly help because this year Shelly and Allene and I sent back at least 20 emails trying to figure out what to do about the trophies for that, so that would be a big help. **DelaBar:** I was just going to ask about the prioritization, considering what we talked about earlier today with the IT. **Hannon:** He is very supportive. What else? **Kolencik:** That’s it. **Hannon:** So, do you want us to make a motion on this or just accept your recommendation? **Kolencik:** Yes, that’s fine. Excellent, thank you.

Time Frame:

Current meeting

What Will be Presented at the Next Meeting:

Nothing planned as of now.

*Respectfully Submitted,
Mary Kolencik, Chair*

(24) CLERKING PROGRAM.

Committee Chair: Carol Krzanowski
List of Committee Members: Shirley Michaud-Dent, Central Office, Clerking Program Administrator; Dan Beaudry; Cheryl Coleman; Monte Phillips

Brief Summation of Immediate Past Committee Activities:

All clerks being recognized this year for Clerking Program service awards were notified by personal email about their award, as well as plans for their service recognition at the Annual banquet in Chicago. The service award certificates and pins, accompanied by a letter of congratulations, will be mailed to all eligible clerks around the time of the Annual or shortly before.

The current certificate of clerking school attendance provided by CFA is a form, with check boxes and spaces for comments, that is completed by the instructor. The form has valuable information that is needed by Central Office for the clerking records, but it is not something that can be framed or displayed. Danny Tai recently taught a clerking school in China, and he suggested that it would be a nice idea to provide each student with an attractive certificate of attendance. It was agreed that this is a wonderful idea, as it gives the student something that looks official and professional to keep after attending a school. Danny developed a template that can be printed on 8 ½ by 11-sized certificate paper, and he has granted us permission to use this for other schools. With Dick Kallmeyer's help, a Word template file was developed, and it is now being provided to all clerking school sponsoring clubs and instructors for optional use. Thank you to Danny Tai for developing this idea and to Dick Kallmeyer for converting the template to a Word file.

Current Happenings of Committee

Several individuals are working their way through the program at this time. Most inquiries being received are from clerks wanting to know their current status and if they meet the requirements for advancement to the next level. Pending issues are being handled as promptly as possible.

All clubs are encouraged to consider sponsoring schools in their areas to help promote interest in the Clerking Program. Prospective clerks are looking for schools to attend so that they can proceed to licensing, and there is a lack of schools being planned. A few clerking schools were held in recent months in the International Division and one in Europe Region, but at this time there is only one authorized school scheduled for Hong Kong in July. Currently there are plans underway to hold a clerking school in the United Kingdom in August. There is still a great need for traditional clerking schools until such time as the online clerking school is ready.

Work to develop the online clerking school is progressing nicely. The first video module for the school has been completed, and Cheryl Coleman has done a wonderful job on it. Now that the elements for this project are beginning to take shape, it is exciting to anticipate having this

option available when there are no traditional clerking schools available. Work is currently underway on the additional modules.

Clerks are reminded to notify Central Office immediately if there is any change in their contact information. This will ensure that records are current and that the Online Almanac clerk list remains accurate.

Discussion Item:

Inquiries regarding the prospective clerking school in the UK brought up a question. It has been suggested that perhaps the clerking requirements could be lowered for the UK because there are so few shows held there. This brought to mind other isolated areas of CFA as well. These areas are currently addressed in the CFA Show Rules as being areas where requirements are reduced for the titles of Champion/Grand Champion and Premier/Grand Premier.

For reference, the CFA isolated areas identified in Show Rules 27.03 and 28.04b as having lower requirements for the titles of Champion/Grand Champion and Premier/Grand Premier are Hawaii, Mexico, Central America, South America, the United Kingdom, Ireland, the Maritime Provinces of Canada (New Brunswick, Newfoundland, Nova Scotia and Prince Edward Island), Russia (east of the Ural Mountains), Malta, and Asia (except China, Japan, Hong Kong, Indonesia and Malaysia).

The Clerking Program Committee discussed the possibility of reducing the clerking requirements for these CFA isolated areas, and it was agreed that the idea has merit. It is logical to assume that it would be more difficult for clerks to advance in these areas, just as it is more difficult to obtain titles. With so few shows held there over the course of a year, few opportunities exist to meet the requirements currently in place.

Our thoughts are to lower the clerking requirements for CFA's geographically isolated areas and align them with the current clerking requirements for Hawaii and the International Division. Currently Regions 1-9 all have the same clerking requirements, except for Hawaii. Hawaii has lower requirements to match those for the International Division. In general, the lower requirements consist of fewer required assignments for advancement to each level and fewer unique evaluators required for evaluations.

We are requesting the Board's input before developing a proposal.

Future Projections for Committee:

Work to develop the online clerking school will continue.

Individuals will be licensed as they complete the requirements for advancement in the Clerking Program. Up-to-date records will be maintained so that all inquiries can be handled promptly and efficiently.

Board Action Items:

None at this time.

Time Frame:

Work to develop the online clerking school is ongoing.

If the Board is in agreement, a proposal to change the Clerking Program requirements for CFA isolated areas will be presented at the August CFA Board teleconference.

The list of clerks for the Online Almanac will continue to be updated monthly or as needed to maintain current online resources.

What Will be Presented at the Next Meeting:

The Board will be kept advised of any significant changes or updates in the Clerking Program.

*Respectfully Submitted,
Carol Krzanowski, Chair*

Hannon: Carol, do you want to say anything about clerking? **Krzanowski:** Most of my report was just an update, but I did have a discussion item in there. There's a clerking school being planned for the UK and a question arose about the requirements for the UK and whether they should be lowered because there are so few shows there. This is for clerking advancement. It brought up the question of other areas of CFA where we have lower requirements for championship, premiership and grand championship/grand premiership. Should those areas be reviewed and perhaps brought in line with the current requirements for Hawaii and the ID? Basically, what it amounts to is fewer required assignments for advancement and fewer unique evaluators at each level. I wanted to get some general consensus from the board, if they think that idea has merit or not. **Eigenhauser:** Can we take a quick straw vote? **Krzanowski:** That's all I'm looking for. I'm just looking for a general idea from the board if they are in favor of doing this or not in favor of doing this, and we'll come back later with some kind of proposal. **Hannon:** Mary, I assume you are very supportive of this? I know you have a vested interest in the Clerking Program being simplified. **Auth:** Yes, yes. **DelaBar:** I talked Carol about this and I wanted a little bit more history before we set rules for the UK. Most of our people that come into the UK to show, most of them are clerks and fill those positions. We'll see after the clerking school. We held three clerking schools last year and so far this year we have had one put on by Peter Vanwonterghem. We have some more scheduled, so I would like a little bit more history before we make a firm change to the Clerking Program. **Eigenhauser:** My suggestion was not to make a change; it was to say it was worth looking into. **Krzanowski:** Right. That's all I'm asking. **Hannon:** She wants a straw vote, so all those that are in favor of what Carol just said. [unanimous] You have a straw vote to proceed. **Krzanowski:** We'll put something together for a future meeting. Thank you.

Black: Can I bring up something? I got roped into doing a clerking school. I didn't know about it until I landed there in China. I have never done a clerking school with the PowerPoint presentation before. This PowerPoint presentation was not accurate for China. I don't know if Dick put this together maybe or someone, but it needs to be reviewed if these are going to be used for putting on clerking schools in China. It definitely needs to be reviewed for changes that have happened in the Clerking Program. **Krzanowski:** Most instructors develop their own. **Black:** I don't know where this came from. We had it. We were able to use it, which was

beneficial because I just walked into this blind, but it was nice to have the PowerPoint presentation but there were inaccuracies in the presentation. They got it from somebody.

DelaBar: Wayne did one a few years ago that was used for a clerking school in Bulgaria, so that could possibly be the same one. **Black:** I am assuming it came from Central Office. I wasn't sure. **Kallmeyer:** I did one but you had an older version. You had about a three year old version. **Black:** Well, thank you. I don't know where it came from, so if there's a newer version, we need to make sure there's only one version, and a correct version.

Newkirk: Can I ask for a clarification? It used to be judges could hold clerking schools.

Krzanowski: Yes. **Newkirk:** Someone told me recently that an allbreed judge was going to hold one and they were told they had to take the clerking test before they could do it. **Krzanowski:** That's correct. That was a change approved by the board a few years back. If the judge has not retained their clerking license, they must take and pass the current clerking exam before teaching a school. The main reason for that is to make sure that they are current on different clerking procedures and things that change from time to time. **Newkirk:** I guess I am trying to understand the logic of why a judge who cannot clerk would hold a clerking license. Because they can still master clerk? **Krzanowski:** They can, yes. We do have a few judges that retain their license. **Kallmeyer:** They have done it for so long they want to keep it up. **Wilson:** In this situation, she filled in at the last minute for someone. She landed and was asked if she would do it. **Black:** Yeah, the next morning. **Wilson:** She had to go with what she had and just do it. It would be a shame if those people she trained wouldn't have that count. **Black:** They were all the clerks the next day and they all did a great job. They never had a CFA show ever in that city, so they didn't even know what they were supposed to do. **Krzanowski:** I did not find out until after it was completed that you had substituted. **Newkirk:** Did you make her take the test? [laughter] **Hannon:** Anything else on clerking?

(25) **CAT TALK.**

Committee Chair: Teresa Keiger, Editor

Brief Summation of Immediate Past Committee Activities:

According to the subscription reports, Cat Talk continues to stay on par with our subscriptions, and even picking up a few new outside of the cat fancy subscriptions. Additionally, our partnership with our online publishing platform Magzter shows some magazine interest from their Magzter Gold platform. (this is a program where a user pays to have access to those magazines listed as “Gold” all for one price. The publisher gets a small percentage of each of their magazines downloaded under this program).

Teresa Keiger attended the Cat Writers’ Association conference in Myrtle Beach, SC in May. CFA is a sponsor of this organization, and we contributed copies of the April issue to their delegates’ bag. Cat Talk had already received 6 Certificates of Excellence (pieces being judged by 3 judges with an average of 90 or more points) prior to the conference. Two pieces won a Muse Medallion for best in their class:

I.1 Magazine - National Circulation

Cat Talk, editor Teresa Keiger

IX.5 Photographic Art

Teresa Keiger, Cat Talk October Cover

Current Happenings of Committee:

The ad combo special in which the same ad appears in both the Yearbook and the August issue of Cat Talk has been a success. Although the Yearbook may not have picked up any additional ads from the combo, Cat Talk certainly did. We would like to hope that this encourages people to think more about submitting ads to Cat Talk (or to at least let them know that they’re available). However with the advent of Facebook and individual website presence, it’s unknown how much of an increase we can realistically expect.

Future Projections for Committee:

I am looking at growing both our advertising base and our readership base.

Advertising: I will be working with Verna Dobbins on creating and soliciting ads from a middle tier of vendors/suppliers. I feel that we had a potential advertising base that certainly does not qualify for the cattery rate, but whose size and number really do not put them in the commercial category either. I’m thinking of the 1-2 person business who business would be of interest to our readers (think vendors at cat shows, for example) who could afford a half to quarter page ad at a reduced rate.

Increasing subscription base: The cat fancy can realistically only supply a finite number of readers. It would be to both the magazine’s and CFA’s advantage to expand out a bit. This

would put CFA in front of many more people, and an increase in subscriptions would attract more advertisers.

To this end, I am proposing a “Veterinarian Rate” that fanciers could gift to their vets, or that vets themselves could subscribe to. The magazine MUST go to a verified veterinarian practice and is for the magazine only (no OLA combo package). I am thinking that there are veterinarian groups, cat-only vet groups, and the “Fear Free” vet groups that we could reach out to with this plan. With the demise of Cat Fancy and the lack of any good cat magazine out there (Catster really doesn’t come into play...), it would fill a void for the waiting room for client reading.

Before we can proceed with that, we have to work through details as to how to flag these special subscriptions in our current subscription base, and at what point does it become financially feasible to offer such a rate. I have asked Carol Bertone and James Simbro for their feedback and expertise in the matter, and am working with our printer GBS in regards to pricing. Primarily, it’s about handling renewal notices and then renewing (or possibly resubscribing) these special subscriptions.

What Will be Presented at the Next Meeting:

A report on feasibility and implementation of the proposed new subscription level.

*Respectfully Submitted,
Teresa Keiger, Chair*

Hannon: The next thing on the agenda is Cat Talk. Since there are no action items in there, I assume you’ve read it and we will move on.

(26) MARKETING.

Committee Chair: Lisa Marie Kuta
List of Committee Members: Mary Auth

Brief Summation of Immediate Past Committee Activities:

The Marketing committee along with Angela Watkins and Allene Tartaglia coordinated online advertising for the World Cat Congress Show in Las Vegas, NV in April.

Current Happenings of Committee:

Monthly spectator-focused newsletter continues to grow, slowly but steadily each month. As of June there are 2,500 subscribers, with an almost 50% open rate and 25% click rate. These engagement metrics are much higher than industry average.

Future Projections for Committee:

Implement marketing plan.

Board Action Items:

Review and accept new marketing plan, outlined below:

Objective: to support the mission of CFA by developing marketing and communications strategies and tactics that promote CFA's mission, products, and services in the marketplace.
Mission of CFA: to preserve and promote the pedigreed breeds of cats and to enhance the well-being of ALL cats.

Strategy: Develop a marketing/communication plan based on sound research, evaluation, budget constraints, and timeliness.

There are several components of a marketing plan that must be articulated before any comprehensive strategies or tactics can be implemented.

- 1. Define long term and short term goals of marketing activities.** These define strategies; tactics are covered under specific strategies.

Short term goal examples	Long term goal examples
<i>Strengthen CFA brand around the U.S. and world - Establish/package CFA as the preferred registration body for pedigreed cats</i>	<i>Expand CFA reach to other countries by 2020</i>
<i>Increase domestic registrations by X% by December 31, 2017</i>	<i>Increase/maintain exhibitor</i>

	<i>numbers</i>
<i>Support club activities (both educational and shows)</i>	<i>Investigate sustainable customer bases</i>
<i>Validate current marketing activities by creating methods of measurement</i>	
<i>Achieve X amount of earned media by December 31 (i.e. Place x articles in electronic and print spaces)</i>	
<i>Etc.</i>	<i>Etc.</i>

2. Identify the customer by product/service and prioritize marketing activities for each customer type.

Examples of customers (somewhat prioritized):

- *Breeders of pedigreed cats recognized by CFA*
- *Potential breeders of pedigreed cats*
- *Exhibitors of all cats – even if not pedigreed or at CFA shows*
- *General publics and pet owners (to support mission of CFA)*
- *Veterinarians*
- *Staff, Board Members, other internal audiences*

3. Evaluate the product and services of CFA – identify strengths and weaknesses to help determine what to exploit or address.

<i>Strengths</i>	<i>Weaknesses</i>
<i>Largest registry of pedigreed cats worldwide (CFA's biggest asset)</i>	<i>Slow customer service at times</i>
<i>Most prestigious cat registry organization</i>	<i>Perception of old-fashioned, not progressive</i>
<i>Highly regarded judging panel</i>	<i>Time and money required to participate</i>
<i>Active in legislative activities to protect breeders</i>	
<i>CFA Brand</i>	<i>CFA Brand</i>

More to be identified with discovery

4. [text omitted]

Extensive research should be conducted to address how CFA can “tackle” the competition and the changing/established cultural shifts in the US and around the world. Once the basic research is done and captured on paper, the plan can be formalized and tactics identified for implementation. Some tactics currently suggested:

1. *Identify all CFA target audiences*
2. *Identify all CFA Marketing/Communication Vehicles*
3. *Create a look and feel for all communication vehicles so that they are easily identified as belonging to CFA (includes creating standards for logo, etc.)*
4. *Streamline communication vehicles so that they are intuitive to the end user*
5. *Create a relevant marketing/editorial calendar, allowing room for any additional messaging as needed.*

Identification of CFA Communication Vehicles:

<http://www.cfa.org/>
<https://www.facebook.com/cfa.org>
<https://www.facebook.com/CFAInternationalShow/>
<http://cfanewbee.org/>
CFA Online Almanac
Yearbook
Cat Talk
Newsletter

Suggested tactics

SHORT TERM GOAL – Strengthen CFA brand

Draw all communications under one umbrella – www.cfa.org. The CFA web site is undoubtedly the most effective and visible marketing tool and should be exploited accordingly.

- *Having others locations on the web creates confusion and dilutes the CFA brand. Subsidiary communications should link from a central hub, including the International Show.*
- *Eliminate all web addresses that relate to CFA, except the main address (cfa.org).*
- *Reconfigure web site to include new incorporated web pages (cfanewbee.org).*

- *Reexamine agreement with catshows.us to determine if it (and its content management) can be brought under the CFA umbrella.*
- *Assign a person to constantly monitor CFA website for needed updates and broken links.*

Establish a common theme to be used on all marketing vehicles. Currently “the world’s largest registry of pedigreed cats” is on poster/signage for cat shows, but it appears nowhere on the CFA home page.

- *Because CFA’s indisputable claim to fame is its registry, “world’s largest registry of pedigreed cats” should appear everywhere.*
- *Since 1906 – another solid definer of CFA should continue to be part of the CFA logo.*
- *Reexamine agreement with PAWS to determine if we can terminate that agreement. Garfield – while cute and fuzzy – represents a less modern cat fancy and steers away from the “pedigreed cat”. If agreement is solid and cannot be terminated – then exploit the image of Garfield and use more extensively in marketing pieces.*

CFA is people around the world – treat your people well. It is owners, breeders and exhibitors that CFA must appeal to. CFA staff (and volunteers) should go through training that explains the philosophies and goals of CFA – to assure that everyone who touches the customer base uses the same message points and is aware of the cat fancy culture.

Standardize all brand identifications. Create a brand manual that fully explains how and how not the CFA logo can be used. This is important since so many entities have access to and use the CFA logo (cat shows, etc.). Here the idea is the message – if CFA cares enough about its image then it will take the time to define, articulate and standardize all uses of its image.

Maintain current customer base. Those breeders who regularly use CFA services are potential marketers of CFA and in the trenches every day. These regular customers should be supported and encouraged/assisted to promote the CFA brand.

- *Remind breeders of the resources available to them under the BREEDER tab on the CFA web site.*
- *Continue to provide materials that breeders who have Catteries of Distinction can use to self-promote: specially designed logo that can be used on a web site or other electronic media. Provide instructions/ideas on how to use the support materials.*
- *Other ideas still percolating.*

Create a “buzz” about CFA. Schedule and issue regular news releases and social media posts that celebrate and announce CFA activities – on a local and international level.

- *Create questionnaire for national winners to provide information that can be included in a news release.*

- *Write and distribute news releases for every national winner that is distributed to their hometown media. Include photo, but secure permission from breeder/owner first, as there may be a reason they don't want the announcement run. Include social media in media distribution.*
- *As CFA gets more media coverage, it will increase its appeal for corporate sponsorship.*
- *Exploit Café Press and offer more merchandise with the CFA logo.*

SHORT TERM GOAL: Increase domestic registrations

Identify and go after potential customers who represent the most likely sustainable source of new registrations. This goal should be attacked from two standpoints: increasing registrations among current cat breeders and creating a customer base that will register cats with CFA. The first audience will be much easier to reach than the second.

Re-engage past customers.

- *Periodically review registrations and identify breeders/owners who have not registered a cat within one year. This may require some programming.*
- *Develop a mailing list – both electronic email and snail mail list. Send a message “We miss you” or “we haven't heard from you in a while”.*
- *Provide the mailing list to a regional representative to follow up on mailing. Have the regional director distribute the list to state representatives for follow up or intelligence gathering.*

Engage new breeders, who are potential long-term registration customers.

- *When a registration comes in from a new domestic breeder/registrants, send an electronic welcome message, much like you get when you register on a web site to buy something.*
- *Time stamp when that registration is complete and add to a “tickler” file to send a later message, “what can we do for you today?” Again, this likely will require software programming.*
- *Acknowledge every online communication. When a customer registers a cat, an automatic email is generated that says, “thank you we have received your order and will process as quickly as possible”. Any communication has been shown to be more effective than no communication at all. Even though the recipient knows that it is computer generated, they still get a sense that they are being served – just like when you fill out a customer service comment to a consumer corporation.*

Engage new exhibitors, who are potential long-term registration customers. This customer category actually represents the best opportunities for increasing registrations, even if they are currently showing in premiership or household pets.

- *Redesign show entry form to include a place to check “I am a new CFA exhibitor”.*
- *Create and distribute to shows (secretaries or show manager) a “new exhibitor packet”. This packet would include a welcoming letter from CFA’s President, a rosette to hang on the cage indicating “new exhibitor”, FAQs on showing a cat with explanation on ribbons, and refrigerator magnet with CFA’s web address on it.*
- *Develop a process where the regional director is informed of a new exhibitor and provide that person’s email address to the regional director, who can assign/introduce a mentor.*
- *Create instructions for “exhibitor of the show” award, where the friendliest and more engaging exhibitor is rewarded for good behavior. A \$25 gift card is part of the award, as is a rosette. Note: while you cannot demand good behavior, research has shown that most people don’t return to cat shows because they were treated poorly by an exhibitor. Find a national/regional corporation to sponsor the award, selling it on the publicity they would receive at the front gate, public show announcements, etc. Suggest a corporation like Target – not in the cat fancy, but one that appeals to a general spectator audience.*

Provide incentives to register cats with CFA. *Before undertaking this tactic gather numbers, or even anecdotal information, on whether past incentive programs have worked and to what extent they worked. Was Breeder Bucks successful in generating more registrations? People often respond to a “deal”.*

- *Separate incentives out by litter registrations and individual cat registrations, as they have potentially two distinct audiences.*
- *For litter registrations, consider offering money back if individual cats are registered in the litter. This incentivizes sellers to encourage their buyers to register their kittens. While it might appear to be lost revenue, it might actually increase revenue stream to a point of overcoming the cost of the incentive. It’s important to measure the results.*
- *Provide a brochure for breeders to give to their buyers that has FAQs, why CFA, etc.*

Promote household pet registrations. *There has already been a boon to registrations in this customer category, but why would people want to register their household pet.*

- *Create and distribute an electronic survey to every household pet registrant from point “a” to point “b” to determine what motivated owners to register their household pet.*
- *Analyze results to help formulate a marketing tactic to extend these registrations to a broader audience. Questions to include would include: Was it the “CFA brand” that motivated them to register? How did they learn that CFA was registering household pets?*
- *Just as with pedigreed registrations, a thank you note should be included with each new registration, especially since they are more likely to be a single cat registration and it may be the only time CFA touches the customer.*

SHORT TERM GOAL: Support club activities (both educational and shows)

Continue program to provide show-producing clubs with financial support for advertising at the \$1,000 per club level.

Time Frame:

The committee expects 6-12 months to implement and see results from plan.

What Will be Presented at the Next Meeting:

Update on progress of implementing plan and other marketing activities.

*Respectfully Submitted,
Lisa Marie Kuta, Chair*

Hannon: Marketing with Lisa. **Kuta:** I hope you all read the report and the outline of the marketing plan. Thanks to Mary Auth. That was all her work. She took the input from Angela Watkins, the CFA Marketing employee, and me. She did all the hard work and put it together. I just put it in the format. We wanted to have the board review it and vote to give us the go-ahead to start implementing it. **Wilson:** I want to say, this is one of the best reports I have ever seen. Kudos to Mary and Lisa for putting this together. This is exactly – having the goals, having a plan, having an objective and strategy. This is the best report I have ever read. Thank you. **DelaBar:** There are some parts of this report that I think should not be printed. I would recommend they not go into our official minutes. I think you all can ascertain what I am talking about. **Anger:** Section 4? **DelaBar:** Yeah, Section 4. **Hannon:** Are you looking for a vote on some things here? **Kuta:** I just wanted to – yes, I wanted to bring a motion that the board has reviewed it and we can go forward. **Hannon:** Is that a motion on your part? **Newkirk:** You don't need motion for that. We review all reports, so you don't need to make a motion for something we already do. **Mastin:** Lisa, I have a question. Are you asking for any money? **Kuta:** Not yet. Ideally, our time line would have been moved up a few months and we would have gotten better aligned with the budget cycle. That was our whole budget cycle snafu from last time, so not yet. **Mastin:** Does your committee know how much money they have assigned for this year? **Kuta:** Other than looking it up in the budget report, no. **Hannon:** She's got the advantage of being on the board, so she has seen it. **Newkirk:** Can I just ask for clarification that the report will be published but item #4 will be struck from the official minutes? **Anger:** Scrubbed, yes. **Newkirk:** You probably need a motion for that. **DelaBar:** I will move. **Eigenhauser:** Second.

Hannon called the motion. **Motion Carried.**

Hannon: On Sunday when we do the new committee chair appointments, Mary is going to be appointed to be the chairman of the committee, with the full support of Lisa. So, Mary wrote this and Mary is going to implement it. She will come back to us for money. **Auth:** You betcha.

(27) **AMBASSADOR PROGRAM.**

Committee Chair: Candilee Jackson

Liaison to Board: Pam DelaBar

List of Committee Members: Art Graafmans, Alene Shafnisky, Diane Coppola,

Brief Summation of Immediate Past Committee Activities:

Updated handbook; partnered with the Youth Education Program; partnered with Ambassador Cats program

Current Happenings of Committee:

- *Printed new handbook for distribution at annual meeting.*
- *Distributed over 100 Pet Me! Cat pennants for pet expos and CFA shows.*
- *Created Junior Ambassadors in conjunction with the YEP.*
- *Will distribute Ambassador Cat Coloring Book in all ambassador attended cat shows.*
- *Updated show hall brochure.*

Future Projections for Committee:

Distribute via electronic media handbooks and brochures to be utilized for language translation,

Respectfully Submitted,

Candilee Jackson BA MPH, Ambassador Chair

Hannon: Ambassador Program. **DelaBar:** No action items. Everybody has read it.

(28) YOUTH FELINE EDUCATION PROGRAM.

Committee Chair: Cathy Dunham
Liaison to Board: Kathy Calhoun
List of Committee Members: Debbie Gomez, Linda Osburn, Lorna Friemoth, Carmen Johnson-Lawrence, Sande Kay, Iris Zinck

Brief Summation of Immediate Past Committee Activities:

Before moving into the main portion of this report, I need to inform the board of a personal decision. I have tendered my resignation effective July 1, 2017, as YFEP chair, to Mark Hannon. This has been a hard decision that has come after many hours of soul searching. I have thoroughly enjoyed my time with this program from the moment I spoke to JoAnn Cummings at the Minneapolis Annual to now. The program went through a major reincarnation to become the wonderful program it is today. During my tenure, I have had my own personal struggles and have been grateful for the support from my committee members and the board. I am very proud of helping with the rewrite under JoAnn and the current direction the program is taking with the changes that will be presented in the remainder of this report. At the Sunday morning (July 2, 2017) board meeting a new chair will be named. She will do an excellent job and help all of us move YFEP forward in the coming years. I am currently working with the incoming chair and will continue to work with her as long as needed to transition the leadership of the program as smoothly as possible. I have sincerely enjoyed working with the youth and watching them grow as they have moved through the activities and age groups within the program. Each and every one of them have provided memories that I will hold close to my heart. I want to take this opportunity to thank Mark Hannon for his confidence in me over the years to chair this committee and Kathy Calhoun for being a very supportive liaison for me and for the committee. To the board in general Thank You for your support over the years. Thank you for the great memories, your outgoing chair, Cathy Dunham.

- *Continued work with Dennis Ganoë to develop a scoring program that would be on our website.*
- *Continued to work with Carol Krzanowski on Youth Clerking Program – revision and finalizing forms, checklists, evaluations.*
- *Finalized YFEP - Junior Ambassador Program with Candilee Jackson and Ambassador Program.*
- *Continued work on Joann Cummings Gold Standard Award - criteria*

Current Happenings of Committee:

- *Working relationship with Ambassador Cats to distribute coloring books.*
- *Continued work on re-write of program.*
- *Continued work on Joann Cummings Gold Standard Award – criteria.*

JoAnn Cummings Gold Standard Award: *Highest Recognition will be awarded to one youth or adult per year who contributes in some way toward: extending resources in the program for their peers in YFEP; Extending the understanding of Cat Fancy to the Public in some outstanding way; or Contributing to Cat Wellbeing in their community in an unprecedented manner.*

Future Projections for Committee:

- *Continue working on the revisions of program presented above.*
- *Work with IT Committee to revise entry clerking software to include an addition of a youth entry for breed presentations.*
- *Continue work and finalize criteria for the JoAnn Cummings Gold Standard Award.*

Board Action Items:

Acceptance of YFEP – Youth Clerking Program

Pre-requisites to start Youth Clerking Program

1. *Interested YFEP members must have been an active member of YFEP for two years.*
2. *At least 10 years of age, or 5th grade (whichever is the older).*
3. *Have actively shown a cat during an entire show season.*
4. *Have previously stewarded at least six assignments (a 6x6 would be considered two assignments).*
5. *Signed parental permission. A signed letter or email from the parents is acceptable.*

Once you meet the following criteria, you can start “assistant/shadow” clerking.

YFEP – Youth Clerking Program Levels

1. *Level 1/Shadow - The first three assignments should be strictly shadowing and an opportunity for you to learn as much about the ring as possible. At the discretion of the chief ring clerk, you might participate in any of the processes of the ring (such as marking/recording finals, putting up/taking down ring cards, etc.). You should complete these shadow assignments with three different chief ring clerks, if possible.*
 - a. *On the evaluation form, the YFEP member should select whether it is their 1st, 2nd or 3rd assignment.*
 - b. *After three separate assignments, based on evaluations a youth may move forward to Level 2. In the event a youth is not ready to move to Level 2, the options may be to continue at the shadowing level, or to leave this program for a*

period of one year. After one year, the youth could request to join this program again.

2. *Level 2/Assistant Ring Clerk (Trainee) – At this level you will actively participate in ring activities. Activities should start slow and focus on one item at a time. Maybe one day is ring cards, another day is the catalog, another announcing, etc. Again, this will be at the discretion of the chief ring clerk. This level is open ended. It could last six assignments, it could last a year or so; again, this is based on skill and ability to learn.*
3. *Level 3/Assistant Ring Clerk – At this level you should be able to successfully run a ring on your own. You will still be considered a youth assistant clerk, with a chief ring clerk supervising. At this level you should be able to:*

Correctly record in the catalog.

- a. *Keep the pace of the ring running smoothly.*
- b. *Communicate effectively with the judge, understanding the judge's needs and wants. It is even better if you can anticipate the judge's needs and wants.*
- c. *Have clear understanding and knowledge of the various ribbons and how they are hung; have the ability to recognize if the judge makes a mistake in hanging ribbons.*

Responsibilities at this level will be based on the show entry count.

- a. *Show of 200 or higher, responsibilities should be limited.*
- b. *Show of 150-200, at the discretion of the chief ring clerk.*
- c. *Show of 100-150, the youth should be able to run the ring.*

For the last three clerk assistant assignments you complete, evaluations should be completed by both the chief ring clerk and the judge.

You will remain at Level 3 until the age of 14 ½ years.

4. *Level 4/Chief Ring Clerk - At this level, you will go through an "interview" with either your YFEP Regional Coordinator, YFEP Chair, or Clerking Chair. Questions that may be asked could be related to ring mechanics in the rings, ribbons, pace, communication, as well as how to handle difficult exhibitors. Should the interviewer feel confident in your abilities, you will be allowed to move on to complete your 6 solo assignments. When you become 15 years of age, you will have or should be close to having completed all the requirements, and you will be ready to attend a clerking school and pass the certification exam. Note: This interview does not need to be completed in person, but it is preferred. It can take place at a show or at a convenient location for both parties.*

5. *At age 15, you will “graduate” out of the YFEP Youth Clerking Program and move into the CFA Clerking Program.*

Please see additional attached documents – Steward Evaluation Form & Youth Clerking Evaluation Form

Acceptance of YFEP – Junior Ambassador Program (from the CFA Ambassador Handbook)

The Ambassador Program is proud to partner with the Youth Education Program to launch Junior Ambassadors!

A Junior Ambassador is any cat fancier between the ages of 7 and 18 who, like his/her adult Ambassadors counterparts, serves as liaison, spokesperson, and advocate for the Cat Fanciers’ Association. Junior Ambassadors should have well developed inter-personal skills, a positive attitude, and a commitment to integrity. Junior Ambassadors should be highly motivated and energetic so they can develop effective decision-making and problem solving skills, motivational skills, and the willingness to work as a team.

Becoming involved in CFA as Junior Ambassador is an excellent opportunity to meet new people, develop new skills in both leadership and oral presentation in groups, and in one-on-one situations. This group of young CFA Ambassadors allows opportunities to participate in various CFA public relations, recruiting new exhibitors, and leadership activities on the local level in clubs and show hall.

Reasons to Become a CFA Junior Ambassador

1. *Expand communication and leadership skills*
2. *Meet and serve a wide variety of people who visit our show halls*
3. *Work as a team with both peers and adults to reach a common goal*
4. *Share experiences with peers, the school and the community*
5. *Encourage life-long learning*

Requirements

1. *Exhibiting a cat*
2. *Loving cats and their welfare*
3. *Enjoying meeting and working with a variety of people*
4. *Presenting a strong work ethic*
5. *Maintaining a strong academic presence at school: students should have a B average or higher so CFA activities and travel will not interfere with school extra-curricular programs or academic studies*

CFA Junior Ambassador Job Description

1. *Welcome visitors to show halls*
2. *Recruit children of adult exhibitors to join the Youth Education Program*
3. *Assist newbie members of the Youth Education Program as a mentor*
4. *Become knowledgeable about the CFA breeds, learning one breed at a time, so that conversations with spectators can be conducted*
5. *Answer general CFA-related questions regarding breeds, the judging process, grooming processes, and knowledge of where breeds are located in the show hall*
6. *Present breed seminars at shows, within the school and/or the community*
7. *Assist and Support show hall staff*
8. *Staff a breed or information booth for a show hall*
9. *Exhibit a cat whenever possible*
10. *Create and develop innovative ideas for show hall, school or community outreach and recruitment of both new youth exhibitors and junior ambassadors*

Time Frame:

Immediate acceptance with retroactive scoring to May 1 for both programs.

What Will be Presented at the Next Meeting:

Update of Program

*Respectfully Submitted,
Cathy Dunham, Chair*

Hannon: Youth Feline Education Program. **Calhoun:** I won't go through the entire report. Cathy Dunham is moving off of this assignment. She wrote a nice thank you. There is a board action item for a youth clerking program. She describes the prerequisites. They seem very reasonable as far as the prerequisites. There are levels that the kids will go through as they increase their skill levels and their ability to clerk, so it's nicely structured. I believe basically we are asking for the board's approval to implement that program. If so, it will be discussed to the delegation on Friday. **Hannon:** Is there a motion? **Eigenhauser:** I'll second the motion but I also have a comment. I'm a little concerned on the prerequisites, item #3. *Have actively shown a cat during an entire show season.* Prerequisites should be things you should be able to check a box. "I did reach the age of 10 years or 5th grade." "I do have a signed parental permission slip." This is very ambiguous language. What does "actively shown for a year" mean? Does it mean your region had two shows in your area and you went to both of them? Does it mean you took your kitten out to 40 rings? Does it mean you hit every other month? I have no idea what "having

shown an entire show season” means in terms of having a clear, measurable metric that you can check the box and say yep, that definitely complies; yep, that definitely does not comply. So, I would like to see something a little clearer than that – X number of shows, X number of rings, something you can count on your fingers and know whether you made it or not, rather than something that’s really open to a very subjective interpretation. **Calhoun:** OK. **Hannon:** We will pass that along to the new committee chair. **Kuta:** I also would just like to bring up that I would like to see that the committee chairs, that there be some sort of firewall set up that if they have a child, relative, grandchild, whatnot participating in the program, so if you can’t see necessarily what some person’s points are and you can try to beat that but you’re the only one who knows what the points are, giving a kid an unfair advantage. I just want to make sure that there’s no sense of impropriety. I’m not accusing that at all, but just in case. **Hannon:** Rich, are you taking notes on this since you’re going to be the liaison for this committee? **Mastin:** Well, I wasn’t. I circled #3. I’m not the liaison until Sunday. Kathy is still the liaison. **Calhoun:** I wrote #3 on this piece of paper. **Mastin:** See, she’s taking notes. **Hannon:** And she’s going to tell you about it. **Anger:** On Sunday. **Calhoun:** Lisa, I’m not clear on what you’re saying. **Kuta:** Just making sure that if the committee chair has a relative in the program, that there isn’t any extra information that child has in order to achieve – **Hannon:** She wants fairness. **Calhoun:** OK, but that’s not talking about clerking. Just overall. **Kuta:** No, it’s just about the program in general. Like so, if there’s a competition and extra information, like knowing how many points somebody else has and no one else knows. That kind of information. **Hannon:** I thought they were going to make it available. I thought it was going to be public information for everybody. **Kuta:** But it isn’t yet. **Calhoun:** I think that’s the plan, though. I think they want to make it more competitive so kids can see. **Kuta:** But until that happens, either everybody knows or no one knows. **Calhoun:** OK. **Anger:** In your timeframe it says to make this all retroactive to May 1. If I was scoring it, I would be fairly stressed out if the board said that I had to go back and retroactively score everything. I don’t know if we have the records to do that. Do you know what the purpose is for asking it to be retroactive, rather than going forward? **Calhoun:** I think they just want everything that has been done this season to count. **Anger:** Who scores all this? **Hannon:** I assume the committee chair, and the committee chair is very supportive of this so I’m sure she is aware of what work is ahead of her, going back to May 1st. If she has a problem with it, she will talk to her board liaison about it, right Rich? **Mastin:** Yes. I do have a question or comment. Carol, have you read through all of this and do you have any recommendations or suggestions that we can take back? **Krzanowski:** Actually, I worked closely with them. There’s an evaluation form and a checklist for the kids to review, and the parents, as well. **Mastin:** OK, great. So, it has your blessing? **Krzanowski:** Yes. **Mastin:** Great. **Calhoun:** I would like to make a motion that we adopt the Youth Clerking Program, as presented in the report. **Eigenhauser:** I already seconded it. **Calhoun:** I know.

Hannon called the motion. **Motion Carried.**

Hannon: Are we through with your report? **Calhoun:** The second one doesn’t appear to be an action item, just advisory.

(29) **ANIMAL WELFARE UMBRELLA – BREED RESCUE; BREEDERS’ ASSISTANCE; FOOD PANTRY.**

Committee Chair: Linda Berg
Liaison to Board: Pam DelaBar
List of Committee Members: Charlene Campbell CFA Breed Rescue Chair
Steve McCullough Breeders Assistance Chair
Nancy Hitzeman Food Pantry Chair



Brief Summation of Immediate Past Committee Activities:

It has been a very busy year for BAPBR. The numbers have been greater and the condition of the kitties worse. We have made a plea many times that breeders think ahead of who will care for their babies should something happen to them. It is so hard and sad to see those left behind trying to figure out what needs to be done with the numbers they are left.

We lost our Breeders Assistance Chair a few weeks back. Kay Janosik asked to be replaced so she could go on to new venues in her life. We want to thank Kay for all her work for CFA but especially as our treasurer and the BAP Chair!

We have found a new chair and have added Steve McCullough as the new Breeders Assistance Chair, Steve is also our Gulf Shore coordinator. Welcome Steve!

Paul Patton has resigned as Vice President of our 501c3 and Charlene Campbell has stepped into his spot and will remain Breed Rescue Chair also. With Charlene already on the Board as the Breed Rescue Chair we have to add another person according to our Bylaws. We talked about several individuals and I talked to them to see if they were interested. The new person voted on and added to the board is Jan Rogers. We know Jan will be an asset to the committee!

Current Happenings of Committee:

Fundraising! We will be doing a raffle again at the annual

*Respectfully Submitted,
Linda Berg, Chair*

Hannon: Animal Welfare, Breed Rescue, Breeder Assistance. Do you have anything to report? **DelaBar:** Just that there have been some changes to the committee chairs. There's no action items.

(30) **OUTREACH AND EDUCATION.**

Committee Chair: Joan Miller

Liaison to Board: Lisa Marie Kuta

List of Committee Members: Charlene Campbell, Dee Dee Cantley, Kim Everett-Hirsch, Donna Isenberg, Lisa Marie Kuta, Karen Lane, Karen Lawrence, Tracy Petty, Lisa Maria Padilla, Mary Sietsema

Hannon: Outreach and Education. Is Joan here? **Kuta:** Nothing at this time.

(31) SHOW RULE EXCEPTIONS.

China and International Division requests for show changes.

The number of requests for show rule exemptions from China and International Division has escalated to the point of being “business as usual”. This is a trend that needs to stop. Of particular concern are requests for format changes and requests for exception to guest judge rules. It is critical for the future of CFA from a number of standpoints.

- *Entertaining requests positions the CFA Board as weak and unnecessarily pliable.*
- *Allowing constant exceptions sends a message that the show rules are not really rules, but suggestions.*
- *Allowing show rule changes tells staff that their efforts to enforce show rules is not respected or regarded.*
- *Allowing constant increases in guest judges dilutes the CFA brand in markets where growth is still happening.*

The board has already started this discussion, but stopped short of making a firm decision on halting requests. A snapshot of motions since October 2016:

Three request to allow additional guest judge

Three times to allow a judge Saturday in one location and another location on Sunday

Allow TBA less than 30 days

One instance of no flyer on file

Two instances of judge’s contracts being changed without knowledge of the judge

Request: to officially declare show rules will be enforced and specifically deliver that message to Chinese and International Division audiences at Saturday’s board meeting with international division.

Hannon: Show Rule Exceptions, Mary. **Auth:** This was driven by the amount of requests we have had for show rule exceptions relative primarily to guest judging assignments, and so at the suggestion of George at one meeting, before we go and try to cut people off and not allow them to make requests for additional guest judging assignments or have them judge Saturday in China and then judge another show on Sunday in China, that we send a letter to clubs and organizations saying that we’re stopping carte blanche approving guest judging assignment requests when it deviates from the rules. **Hannon:** When it deviates from the rules, your proposal is to have one less ring or something. **Auth:** Yes, right. Offer constructive options but we’re just not going to continue to say oh, it’s OK, you can change the rules and have 10 guest judges. **Hannon:** Is that a motion? Are you making a motion? **Auth:** I am making a motion. **Black:** Second. **Hannon:** Let’s have some discussion.

Anger: As the person who currently approves all these many guest judges, I am happy to continue to help service the clubs. To me, if a club comes to us with a request like this, they have a need. I feel that we need to help them fulfill these needs so that they can put on their show. If we require them to have a ring or two less, what if now that makes them a 5 ring show? Then, the exhibitors who were going to come for their qualifying rings aren't going to enter and the show will fail. I don't think it's always a matter of just cutting them off if they can't work it out. I would rather see us do what we can to help serve our clubs and allow them to continue to produce successful shows. We don't currently have the depth in our judging roster that we need, so our guest judges are very important to us. **Colilla:** Are we going to translate this into all the different languages of these different countries in the ID Division and send them out to them, to make sure they understand this rule? **Moser:** Do we do that now? **Colilla:** I don't know, I'm just asking. **Hannon:** Dick, do you want to respond to that? **Kallmeyer:** Actually, we have the ID Reps in the back. They might want to address it because they'll probably get stuck with a lot of the details. **Colilla:** I think it's only fair people should get it ahead of time in all these countries. **Auth:** That's the point in giving them a letter now saying, head's up guys. **Colilla:** But it's in English. Not everybody can read English. **Auth:** I understand that. **Kallmeyer:** Frankie, do you want to say about China? **Frankie Chan [China Representative]:** I think there are a lot of needs now for guest judges, because we are having more shows in China. We all know that our judges are scheduled all the time, so it's pretty hard for some new clubs to hire judges from other associations, so maybe next time we can get a list of the approved guest judges we use and give them like suggestions to the new clubs so they can make this contract. It will be a benefit for all, I think. **Hannon:** Danny, do you have anything you want to say? **Danny Tai [International Division Representative]:** I think now in China we have a lot of shows. We don't have sufficient judges to select from, so I agree with Frankie that we need a list. Some guest judges we want to invite but the time is very tight and we don't have sufficient time to invite some new judges from some associations we don't have approved before the show. So, if you can give me a complete list. [Anger then sent a list to both Representatives]

Newkirk: I've got three points I would like to make. One is, I don't think anyone over-judged the 10 rule limit this past year. Is that correct? **Anger:** That's correct. **Newkirk:** There was one exception we were going to make but that assignment didn't happen because of travel times. I really hate that we approve a single judge to judge two locations in China on the same weekend. I just think that's wrong. I understand why we did it, because we had Edward who got sick and Bob [Zenda] had to cancel a couple of shows and there was nobody left. I downloaded our list and cross-checked all the shows and who was available. There was nobody that could go and do those shows, so that's why I supported that. The last point I would like to make is, I attended the judges' guild in Australia at the ACF National Show. They allowed me to speak. I wanted to know why ACF judges aren't being invited to guest judge our shows, because a lot of the judges there said, "I'm going to Beijing to do a show," so I said, "which show are you doing?" They were judging for another association. They've all gone to do TICA shows. I don't know of one ACF judge [who is a CFA approved guest judge]. They are a member of the World Cat Congress and they can go. I was hoping that that would be reported during our judges' report but I didn't see it. Now, I talked to Robbie about it. I said I would do a PowerPoint and show how our judging system works. How fortunate that I'm good friends with Pat Jacobberger, because I was over at her house before I went to have dinner last week and she showed me where she's updating the PowerPoint that we send to guest judges. So, I guess what I'm asking is, are there steps being taken? Because Robbie told me he has provided names to Rachel. Are there

steps being taken? Because like Danny and Frankie said, our judges' list is being eaten up almost every weekend. There's not enough judges to service the shows that we're producing. **Mastin:** I understand the philosophy behind what you're trying to accomplish here. However, I don't necessarily agree with all the points that are identified. I wanted to expand a little bit on what Rachel was saying. The first thing I don't agree with, I don't want to put ourselves in a position of handcuffing our ability to make change when change may be needed. That's first. I don't like the idea of we as a board are restricted to what we can and cannot do when we have the option to help clubs that are in need. The second point I have is, I believe if we adopt this and knowing that we have an area that has a number of shows that are under-serviced by clubs, I think we would be doing a disservice to those clubs. We're restricting them on what they can do, so that could potentially mean there are fewer shows being put on. So, I get it. I understand what's happening, but I think certain parts of the global picture of CFA and what's going on may be OK but not in a growing market. We're just not ready for it. Maybe we will be in a year from now or two years from now when we have enough judges. **Auth:** It's not limited to just judges. My points are otherwise, as well. **Moser:** A couple points. Everybody keeps saying there's not enough judges. I don't understand. I said we have 50 guest judges approved and we have 116 judges. That's 166 judges. Darrell, I don't understand. You said there wasn't a judge available. That means there had to be 21 shows in the whole world in order not to be able to fill that. **Hannon:** But not every judge is available. They may have other plans. **Moser:** But still, even if you cut that in half, we don't even have 10 usually in the whole thing. My point is, I don't get that. I think probably what happens is, they like to ask certain judges or they like to ask certain guest judges, and they don't use all the different guest judges on the list or they don't use certain judges. I mean, that's fine if they don't like certain judges, but to say there aren't enough judges, I have a problem with that. My other thing is that they change judges' contracts. That's just not right. We've had numerous times, my husband included, that they changed his contract. He was scheduled as an allbreed, he gets to the show and he's a specialty. That's not right. We can't have that done. **Newkirk:** I have those sheets in my computer room. I will scan them and I will send them to you. I emailed everybody. There were two Japanese judges. One had a sick cat and one had a family event. I asked Donna Fuller. She wanted to exhibit her cat the last weekend. I went through everybody, and no one could go. They couldn't go. I don't have a list of the guest judges. Maybe that's something that we could put on our website or something, but like Frankie said, they are using a lot of guest judges. But if the clubs don't know who the guest judges are, then there's an issue. There was I think 6 or 7 guest judges at those shows that weekend. I even called Kaai Du Plessis and said, can you go over to China and do a show as a guest judge, but he didn't have a visa. **Wilson:** I guess I can address all of these. First of all, to address this issue in particular that's written up here, these are all different situations and different emergencies come up at different times. Nobody likes these exceptions on Friday or Thursday, but they have to be addressed. I would agree that if we're going to have judges be able to judge two different shows on a weekend, then that's something that should be addressed overall and exceptions not made, but in April of 2017, Rachel sent out stuff, you looked for judges. Anybody who wanted to judge in April was judging in April. Nobody got left behind. They contacted everybody, Rachel sent out emails asking for people in February for April shows, and in January and March. If you wanted to judge – but not everybody wants to. Not everybody wants to fly over there. Not everybody can. People have other situations. As far as the Australia thing, when Carla and I were there, the CCA had a judges' workshop. There were about 25 people there. She gave a presentation on our breeds and standards, and I gave a presentation on guest judges. I invited any

of those people in the room or anyone they knew if they were interested in guest judging for CFA to contact me or Rachel and we would be happy to help them. I got nobody, so I don't know how we reach out to them. **Newkirk:** I'll tell you what. The people in ACF feel like the people in the CCCA are hoarding this and keeping it to themselves, and they don't want to share. I judged with [name omitted] and she was going to do a TICA show. **Wilson:** Maybe we should talk offline with this, because I think we should reach out to them. **Newkirk:** There's a willingness. They want to, but I strictly warned them. I said, you have to have somebody who is fast, who can make decisions quickly because they're not used to judging 225 cats. They may judge 50 Group 3 adults and then all the kittens or something. So, they have to be able to judge quickly, make decisions, and the first time they do it, our paperwork system is totally different. **Wilson:** So, our audience wasn't broad enough. **Eigenhauser:** I don't want people to think we're being unnecessarily mean here. One of the things is, the show rules allow for certain changes to be made in case of emergencies, and emergencies do happen. Judges get sick, they cancel for other reasons – those are true emergencies. But, if you license a 10 ring show with a TBA so you know you are missing a judge, at the time you licensed the show you knew you should be looking for a judge, and then you come in at the 11th hour and say we didn't get our TBA so we want you to fix our problem. Licensing a show with a TBA, you assume the risk that you're not going to find another judge. Wanting to have a 10 ring show, you assume the risk that there are 10 judges available. Those are not emergencies, those are lack of planning. You say there's only a little bit of time to get these things done; yes, in an emergency situation, but when you're at the stage of planning your show, think ahead. Be aware of the situation and don't license with a TBA if you're not sure you're going to be able to get a judge. Don't plan on a supersize show if you can't arrange to get that many judges. So, this isn't saying we don't want you to come forward if there's a true emergency. The board is always sympathetic to emergencies. It's the routine requests that we're getting tired of. **Anger:** I do have a master list of guest judges, going back to a comment 15 minutes ago. I would be happy to send it to you, as the ID Reps, so that you can distribute it. I emailed it to you. **Hannon:** Is there a reason you don't want to publish it? **Anger:** No, I would be happy to publish it. **Hannon:** So we can put it on the website? **Anger:** Well, it does have our guest judges' email addresses and I can't speak for them if they want that information public or not, but I do have a master list. I did have a conversation with Robbie that was at my initiation. I reached out to Robbie. I received a list. He did send me a list. On second thought, I was unsure how I felt about soliciting those judges but hearing that this was done elsewhere I will proceed or coordinate with whoever the next guest judge administrator is. As far as two shows on a weekend, I would not recommend it. I did it once but I won't do it twice. We did have a discussion during the first approval of this kind that we would prefer to have a CFA judge judging those shows than make a guest judge exception. It's a double edge sword.

Auth: I'm going to ask us to circle back around to the original intent, which was not just guest judges. The original intent is, we have to inform our constituents that we're not going to just carte blanche give permission to change the show rules. One of those is guest judges, one of them is changing judges' contracts, one of them is not sending flyers 30 days in advance. It's the things that George just talked about. We need to send a message that we're not as willing to ignore show rules as we have in the past. That is a board message to our constituents that we need to just chill, guys. We need to start following the rules. I think one of the important things is that if Central Office people that are trying to enforce the rules based on show licenses coming in and we say, "oh no, it's OK," then they have no respect for the rules, either. They don't have any confidence that anything that they are trying to enforce is going to be supported by the board.

That's one of my rationales, but the whole intent was, let's just send a message that business as usual is not just requesting us to make show rule exceptions. So, that is my suggestion. I realize now as I read it again that it was to deliver the message at the International meeting on Saturday. Judging from our audience that's growing in the back here, we may have enough that the message will get dissipated in an adequate way so maybe the board doesn't have to send something in writing and then solve your [Colilla] problem, having it in multiple languages. I'm just suggesting that we send the message out, we do it maybe at Saturday morning's meeting.

Hannon: At this time you don't have the board's support yet. **Auth:** If I can get the board's support. **DelaBar:** Actually, this needs to go out to all clubs. Judges are not getting copies of their signed judging contracts. They're not getting copies of flyers. Judges' assignments are getting changed. If they are doing super specialty, it's not noted on the contract. All sorts of things are happening. It is not limited to just China and the International Division. I think it needs to go out to all clubs. **Hannon:** Alright, so there was a motion and a second. All those in favor of Mary's motion. **Newkirk:** Can you restate what the motion is? **Auth:** The motion is to send a message by whatever method would be appropriate that the board is not going to continue granting exceptions to show rules at the same rate that we have in the past, and that there's an expectation that clubs and people should follow the show rules. **Newkirk:** That's too vague. Way too vague. **Auth:** Then it has to do specifically with show rules pertaining to production of shows. Is that still too vague? **Black:** Can we say that will be a discussion item for the ID meeting on Saturday? **Auth:** I want to have more teeth to it than that. **Newkirk:** Just to be clear, you don't want the board to make any exceptions for guest judges? **Auth:** I'm not saying that. I'm just saying I want the message to go out that we will not be as liberal with our exceptions. I can't dictate what's going to happen. **Hannon:** I think your audience is wrong. I think you need to be saying that to this group [the board], not to them. You need to get us to agree we're not going to be granting these exceptions. That will be the message that goes out when we start saying no. **Eigenhauser:** But Mark, one of the problems we have is, we keep saying that internally and then when one of them comes in we go, "well, we don't want to make them the first one, we'll do it to the next guy." The word has to go out to the clubs to plan ahead a little better, to fill your TBAs a little earlier, to hire your judges well enough in advance that you're not scrambling at the last minute, because if they come to the board for an exception that we've always granted in the past, it would be mean to make that club the first example. So, we need to get the word out first. The last sentence of it, *To officially declare that the show rules will be enforced*, if you want to be more specific with respect to hiring and contracting judges, that's fine. There's rules in the show rules for exceptions. We just don't want to be creating new exceptions for, "oh gee, I forgot to ask for a TBA until the last minute." **Auth:** Thank you George. **Hannon:** All those in favor raise your hands.

Hannon called the motion. **Motion Failed.** Wilson, Eigenhauser, Dugger, Auth, Kuta and Moser voting no.

(32) INTERNATIONAL REPRESENTATIVE PROPOSAL.

Since China is providing a significant amount of revenue to CFA, business logic would tell you that we should invest funds to support that market. That investment should include a person who knows the culture, can make decision fairly and can act decisively.

Key points

- *International chairperson is someone who is independent and can separate themselves from the local cat fancy politics.*
- *Person could be a judge, but to amplify the fairness aspect, they (or any other person in their household)(would have to give up all judging assignments in China (as long as they are chairperson).*
- *CFA pays airfare, hotel, meals and an independent interpreter.*
- *Person does not stay in the same hotel as show personnel (giving the impression of total fairness)*
- *Person is there to provide assistance in doing things according to show rules.*
- *Assist with questions from show management before and during show.*
- *Each show you do a meeting (like a regional meeting) updating the exhibitors as to what is going on in CFA and let them know why they are there and if they have any question to come to you for assistance.*

RATIONALE: *China has asked us numerous times for assistance and we have largely turned a blind eye. We have been making show rule exceptions excessively and this needs to change. It would be good for China to see that we really want to make a difference over there and invest in them so they can do things the correct way. This would go a long way in changing the culture with how we interact with them.*

MOTION: *That the board of directors appoints a Chinese liaison, who is independent and can separate themselves from the local cat fancy politics. That person will focus on working with the Chinese to adhere to the CFA show rules.*

- a. *Additionally, if the person appointed is a judge or if the appointed person shares a home with a judge, that judge must give up all judging assignments in China, as long as that appointed person is liaison.*
- b. *CFA pays for airfare, hotel, meals and an independent interpreter.*
- c. *Appointed person does not stay in the same hotel as show personnel.*
- d. *Appointed person must conduct regular meetings updating the exhibitors as to what is going on in CFA and let them know why they are there and if they have any questions to*

come to you for assistance. Meetings must be held at least eight times each calendar year.

Hannon: The next item on the agenda is Pam's. **Moser:** I'm going to read from this because I think it's very important. *Since China is providing a significant amount of revenue to CFA, business logic would tell you that we should invest funds to support that market. That investment should include a person who knows the culture, can make decision fairly and can act decisively. My rationale is, China has asked us numerous times for assistance and we have largely turned a blind eye. We have been making show rule exceptions excessively and this needs to change. It would be good for China to see that we really want to make a difference over there and invest in them so they can do things the correct way. This would go a long way in changing the culture with how we interact with them.* So, I'm making a motion. I move that the board of directors appoints a Chinese liaison, who is independent and can separate themselves from the local cat fancy politics. That person will focus on working with the Chinese to adhere to the CFA show rules. So, what I have listed is what would be, *Additionally, if the person appointed is a judge or if the appointed person shares a home with a judge, that judge must give up all judging assignments in China, as long as that appointed person is liaison. CFA pays for airfare, hotel, meals and an independent interpreter. Appointed person does not stay in the same hotel as show personnel. Appointed person must conduct regular meetings updating the exhibitors as to what is going on in CFA and let them know why they are there and if they have any questions to come to you for assistance. Meetings must be held at least eight times each calendar year.* Also, I just passed around a little thing from the Chinese clubs. There's 157 catteries that support this, and there's 13 clubs that do. **Newkirk:** Point of order. Did you make a motion? **Moser:** Yes, I did make a motion. **Newkirk:** You need a second before we enter into discussion. **Moser:** OK, I make the motion. **Newkirk:** I'll second it. **Hannon:** Discussion?

Colilla: Isn't this a job that the ID China Rep can do? **Auth:** The problem is they need to be impartial. **Colilla:** [inaudible] We can try it first and see how it works. **Eigenhauser:** I'm not a big fan of writing blank checks. Any proposal that includes the words *CFA pays*, I would like to see a budget before we vote on it. **Hannon:** How many shows are you talking about? Eight? **Moser:** Eight per year. **Newkirk:** Dick just sent me a pie chart. From January to April of 2017, 57% of our registrations have come from China. We have invested very little in China as an organization. How many Chinese people do we have here? We've got a ton, OK? We need to do something, because as far as I'm concerned we failed China, because there's been no education. Have you guys held any meetings in China? ID Reps, have you held any meetings with the exhibitors or show producers in China? **Hannon:** That would be Frankie. **Newkirk:** Frankie or Danny. **Hannon:** Danny's not China. **Newkirk:** He's the ID Rep. He's over there all the time. **Tai:** Actually, we don't have an official meeting with exhibitors, but we discuss at every show. For example, when I go to judge, I discuss with the exhibitors. Frankie goes to the shows. He will also discuss with the exhibitors. But we only have two persons. We cannot attend every show. **Newkirk:** Thank you. The point I'm getting at is, the ID Committee should be grooming China to become a region. When I was the ID Chair, every time I went to Europe – where is Peter? He's here somewhere – I held a meeting with the clubs every time I went over there. You just do it an hour before the show and you say, what problems are you experiencing? What can we do to help you? The China clubs need the support and they are not getting it, so something has to be done – either a change in attitude on the ID Committee and the representatives, or we have to put someone in charge here to inspect these shows. Something has to be done. It can't

continue the way it is right now, because we are a major fail as a board for China, in my opinion.

Calhoun: We talked about a budget of \$20,000 when we initially talked about – in the initial financial review meeting. We didn't put it in for a variety of reasons. Whatever, but I do support this proposal. I do think that we need to invest in China, and we need to make sure that we don't put that person in a position where they are dependent upon the clubs to bring them over, because now there is a bias. People are human, so if someone brings you over, there's going to be a bias associated with it. I think it needs to be independent. I think that we need to fund it. I think that we can afford it and I think we need to put it in place.

DelaBar: I also support this, to put teeth into our support for China. It used to be when we brought on new clubs in the International Division and started with Europe and went onto Asia, that clubs were supposed to have a sponsor, a sister club that would help them along, give them information and be their mentor. Somewhere along the line this disappeared. We started this back in 2004 when we first started with the clubs in China. Tony Chan, the late Tony Chan, helped develop these clubs in China. He lived in Hong Kong. We need to revise and get this going again so this does not happen. I know you are probably surprised, Pam, but I still consider China to be my baby since 2003. I really feel responsible for us being there. I stated so on social media. One thing we have to consider, we did not get a chance to discuss when we were in executive session our future with China. I think this is something that the board needs to be able to discuss because it's going to write our future for us and how we do business in China.

Kallmeyer: Don't forget the China market is 85% pets. Less than 15% of cats registered are shown, so we have an undercurrent going on, as well. We find in China that a lot of clubs assist each other putting on shows, so it's not totally naked. Now, there's a couple issues that we can face without this that are really important right now. One is a central entry clerk. It should probably not be somebody from China, to ensure fairness. CFA would act as the entry clerk to ensure that anyone could enter a show. The second part is certainly the bay judging to look for the stuffers. So, we can do that already, both of those procedures. You're talking about eight times visiting to China. They had 89 shows last year – 89.

Hannon: Dick and I have also talked, and the clubs in China will no longer be paying for Dick to go to China. That was an issue that some people raised.

Mastin: Pam, I like this idea. I just think there's work that needs to be done before we can approve what's in front of us. George said earlier we need a budget. Let's identify what we want to spend on this. We should also create a job description. What specifically do we want to look for when we're over there and who they are going to report to. So, that all has to be spelled out before we can move on this. Maybe what we do is, we change it and ask the board for approval to begin the process of putting together a program so that maybe in August or October you can come back and have this all laid out, then we can say yep, it looks good, we're ready to go.

Newkirk: I want you to look at my hair line. I want you to look at every male sitting at this table and see what color their hair is. I want you to look at every Chinese person in this room. They are young. Their hairline is here. This is our future, all of you guys. You spent your money, you came here. I hope every one of you comes to the meeting on Saturday with the ID. Please come. Let us hear your thoughts. Let's invest in China, because our numbers here in the States are going down. Our numbers in China are going up. These guys have got years. I don't even think Bad Boy is 20 years old, are you? So come on, let's support China. I know most of these guys. They are wonderful people. They need our help, they need our support, they need our guidance, so let's make sure they get educated. People violate rules all the time. If they don't know what our rules are, how can we come down on them when they violate them? There's no education. We need some kind of education program so that these people understand what our rules and what our

guidelines are. That's what I'm asking. It doesn't take a rocket scientist to put something together to help these guys. They deserve it. They deserve it. **Anger:** Take a deep breath, Kathy. Here it comes. This proposal calls for an ID rep. I think we need two, maybe three people.

Calhoun: [gasp] **Anger:** I know, I know. I don't know who these two or three people are going to be, but the more support that we can give them the better. Some of this is going to be retroactive. We should have been investing in China a long time ago, not just talking. So, what we need to do is get up to speed over there and help these guys out because Darrell is exactly right – this is our future. It's a little scary to us that they are so young and energetic, but we need to treat it very carefully. **Moser:** I've been asking for this – not this specifically, but to help China for the last two or three years. I've been ignored and I really think we have to do this. They are bringing in a majority of our income and we're just ignoring them. I think this is a travesty myself. So, we're going to wait until August and we're going to kick the can down the road a little bit farther. I've got a problem with that. We need to take some action and we need to support these guys. **Hannon:** Pam, I think you've heard a lot of support for what you're proposing. You've been talking about it you said for a couple years, but I think a lot of these people are very receptive to what you want to do. **Auth:** One of my things, and this comes from marketing wheels going around in my head, that we as a board are going to gain a lot more than just a liaison in China through this. We've had some experience over the last week or so with the issue that came up and the board is under a microscope right now because of that, but the other thing is, if we do this, we're sending a message to all of our constituents, not just here in the United States but in China, that we're engaging, we're listening to you, we're taking action – as opposed to, we're listening to you and not doing anything. So, I think we speak volumes to all of our constituents when we say, we recognize that China is part of our future, not all of it, but that we're willing to not be the old fashioned organization that some people perceive us as. Perception is reality sometimes, so I just think we would gain a lot of mileage and lot of value out of doing this, way beyond helping out China. **Kuta:** First I would ask if we could maybe have a little less background talk in the gallery. It's hard for me to hear. But no, I would just like to see more, like specific tasks, both fleshed out and having more function, like these are some of the things while they are doing X, Y, Z, like specifics or like a schedule, like these are what would happen on a trip and then after the trip is the follow-up, here's the type of information that would be presented and here's the type of action items we would like to take, like maybe a test case or something like that. **DelaBar:** Can we vote to approve the concept and then let Pam come back with a fleshed out, detailed, budgeted report, whether it be Saturday or Sunday or August – as soon as you can get this together, and at least today get started on this by voting on the concept and voting final approval when you provide the rest? **Hannon:** Rather than calling it “kicking the can” would you be satisfied with approval of the concept and then come back to us with a fleshed out, detailed proposal? **Moser:** Yes. **Hannon:** That's not kicking the can. **Moser:** OK, right. As long as we get this done soon. I think that's good that Pam said maybe even this weekend. **DelaBar:** You do notice I'm putting the responsibility back on you. **Moser:** I know that. That's fine. That's fine. **Hannon:** OK, so the motion is for a concept. **DelaBar:** Approval of the concept.

Hannon called the motion. **Motion Carried.**

Hannon: You're happy? **Moser:** I'll have it by Sunday.

[from Sunday transcript]

Since China is providing a significant amount of revenue to CFA, business logic would tell you that we should invest funds to support that market. That investment should include a lead person (and potentially a second person) who knows the culture, can make decisions fairly and can act decisively.

Key points

- *International chairperson is someone who is independent and can separate themselves from the local cat fancy politics.*
- *Person could be a judge, but to amplify the fairness aspect, they (or any other person in their household) would have to give up all judging assignments in China (as long as they are chairperson).*
- *CFA pays airfare, hotel, meals and an independent interpreter.*
- *Person does not stay in the same hotel as show personnel (giving the impression of total fairness).*
- *Person is there to provide assistance in doing things according to show rules and to provide guidance toward making Chinese shows successful.*
- *Assist with questions from show management before and during show.*
- *Each show you do a meeting (like a regional meeting) updating the exhibitors as to what is going on in CFA and let them know why they are there and if they have any question to come to you for assistance.*

RATIONALE: *China has asked us numerous times for assistance and we have largely turned a blind eye. We have been making show rule exceptions excessively and this needs to change. It would be good for China to see that we really want to make a difference over there and invest in them so they can do things the correct way. This would go a long way in changing the culture with how we interact with them.*

MOTION: *That the board of directors selects/hires a Chinese liaison, who is an independent contractor and who can separate themselves from the local cat fancy politics. That person will focus on working with the Chinese to adhere to the CFA show rules.*

- a. *Additionally, if the person selected is a judge or if the selected person shares a home with a judge, that judge must give up all judging assignments in China, as long as that appointed person is liaison.*
- b. *CFA pays for airfare, hotel, meals and an independent interpreter.*
- c. *Selected person does not stay in the same hotel as show personnel.*

- d. *Selected person must conduct a minimum of six meetings (and preferably eight meetings) with a balanced geographic representation. Show locations shall be used with a variety of shows being included (i.e. large shows with regional exhibitors and small shows with tightly localized exhibitors). Each meeting shall be designed to update exhibitors on CFA activities and, more importantly, to be a listening session to gather information on how CFA can best serve this population. Above all, the official, unbiased liaison will help assure fair competition among all exhibitors. At the discretion of the liaison, educational activities relative to showing a cat can be incorporated into the meetings.*
- e. *Liaison will regularly correspond electronically with Chinese show committee members and interested exhibitors and will monitor social media as reasonably as possible.*
- f. *The liaison shall prepare monthly reports for the President of CFA who, upon approval, shall direct the liaison to distribute reports to the Executive Committee and to the official representative for the International Division and the official Chinese representative. The China liaison shall prepare a report for distribution to board members in the same manner as for committee reports in advance of each CFA board meeting and teleconference.*
- g. *CFA will advance the liaison \$2,000 per month to cover expenses and time and upon completion by liaison of expenditure report, CFA will promptly reimburse the liaison for out of pocket expenses and time expended.*

Anticipated budget. The following budget recommendations are made on the following assumptions:

<i>Airfare for eight meetings</i>	<i>\$ 16,000</i>
<i>Hotel accommodations (minimum 4 nights per stay)</i>	
	<i>\$ 8,500</i>
<i>Meals and local transportation</i>	<i>\$ 3,200</i>
<i>Local interpreter x eight visits</i>	<i>\$ 3,200</i>
<i>Liaison's fee</i>	<i><u>\$24,000</u></i>
	<i>\$54,900</i>

Hannon: Pam, go. **Moser:** On Thursday, we unanimously passed this proposal that I presented to the board and you told me to come back with a rewrite, which I have, so I want to know where we are with this? Are we going to go ahead and accept this? **Hannon:** Most of us see it until this morning, but also between our voting on Thursday we had a meeting on Saturday with the ID and they came back pretty strongly saying they didn't want this. **Moser:** I don't know if they "pretty strongly" said that they didn't want that. **Hannon:** That's what I heard them say, that they would prefer that we put our efforts and money into some other areas. They thought this was going to be expensive and they didn't want the money to go to this. **Moser:** I

didn't hear that at all. **Auth:** I didn't hear that. **Hannon:** Others have said that to us since. **Eigenhauser:** First of all, I'm not sure it's an either/or situation. I think their concern was, if we put all our eggs in this basket, this isn't the basket they necessarily want. Danny Tai may be speaking for some faction and other factions may have different views. Again, I don't see this as an either/or proposition. We can put money into translations, we can put money into improving the websites, we can put money into training and programs over there, and still have somebody that we send over to kind of present the CFA view of things and to monitor the situation. The one thing I would like to add to this, however, is if we do pass this proposal, I want the China liaison to have independent authority to file protests. Currently we have Linda Berg, who does Animal Welfare investigations. If there's no one that can come forward, she can bring something on behalf of the animals because sometimes there just isn't somebody who is willing to come forward and present, so if we do this, I would like to give this person authority to file protests on behalf of CFA as a whole and present them. I would invite this person to serve as liaison on the Protest Committee, as well, but that doesn't need to be part of the motion. But, I would like to give this person authority to file protests, even though they may not be a percipient witness to the particular act. Just like Linda Berg files Animal Welfare protests. **DelaBar:** I agree with George. It's very difficult like for a regional director or an ID chair to be put in the position of having to file a protest against someone that you have quote-unquote "control" over that particular area. I think this would be a good addition for us. **Moser:** What I'm saying is, Mark, you can't make the decision that they just decided to throw it out. The board passed this by a unanimous decision. So, you're going to sit here and just say, "oh yeah, it's OK, we threw it out." No, we didn't. This was passed by us. **Hannon:** I didn't say that. **Moser:** Yes, you did. **Hannon:** I said we got negative feedback since we passed that. So, I'm thinking we might want to reconsider what we did. As far as George saying that Danny Tai represents a certain constituency, that's like saying that you represent a certain constituency. You don't. You represent all of CFA. He is an elected official and he is representing the organization over there. He's not representing a certain limited constituency or faction or whatever. **Eigenhauser:** I didn't say limited, but everybody on the board represents a different mix of constituency. We have regional directors, we have officers, we have directors at large; each are elected differently, they each represent different voices. Diversity gives strength. I didn't mean it as an insult. **Hannon:** It came across to me as an insult. **Eigenhauser:** OK, I didn't mean that. I just meant that if people hear different things, that's not a bad thing. If he is saying something and other people in China are saying different things, that's not a bad thing that we listen to all the voices. **Auth:** I would favor what George is suggesting. I don't know if you said that we pass this, that it includes someone who can – well, they haven't passed the whole thing yet. **Moser:** I'm saying we did pass the first one. **Auth:** – that we include someone who can independently file protests, but I'm certainly supportive of what you now have in front of you. The only thing that's really different than what was proposed on Thursday is Rich's suggestion. He wanted to know who that person was going to report to and what it was going to cost. So, now you have that information, the board has that information. **Hannon:** Who is the person reporting to? **Auth:** The executive committee. It's in there. **Hannon:** I've already stated this was presented to us this morning. **Moser:** It's basically the same thing, only with what Rich had asked for. So, it's the same thing. **Kuta:** Quick question. I see here that they're not allowed to stay at the same hotel. Would they be allowed to go out to dinner? I see pro's and con's. **Moser:** What I'm thinking is, this person is supposed to be totally independent, so if you go and you mix – you know, they should go in and they should leave so that they're not showing partiality to one club, because you're going to one club versus another.

So, I think that they should stay somewhere else and keep completely separate. **Kuta:** So, no mixing after hours. **Moser:** I don't think so. Well listen, you're going to be in there and you're going to be at the show. There's plenty of time to talk to people, for heaven's sake. You're going to be in there when they start to set up their show, to help them, to mentor them. You're going to be there during the show. You're going to hold a meeting to say, this is what's going on in CFA, so it's not like you're isolating yourself completely, but to go out and party with them, I don't think is a good idea. **DelaBar:** This is basically like an inspector general that we used to have. This is also somebody that a judge at that show can go to and say, hey, this is what I am noticing, could you check this out? Mary and I and John Webster in Chengdu came up against some wonderful situations. The three of us sat down, but then there was nobody really to take it to except to report it back to Annette at that time. So, I think it's a good thing for the IG type of concept, having done that. **Auth:** But it's not exclusively. It also has an educational component in here. **DelaBar:** As did the old military IG. **Eigenhauser:** I just want to add that the dinner part wasn't part of the motion. I think there may be circumstances where people may not want to talk in the show hall, and meeting over dinner should not be forbidden. I think there are circumstances where either it's too busy in the show hall or they are afraid of being overheard or whatever, so I think what we need to do is give the person guidance that we want them to be independent and not schmoozing with one faction, but we expect them to use good judgment when it comes to socializing with people. If they need to meet with somebody at dinner, I don't think that should be forbidden. **Hannon:** You want the appearance of independence. **Moser:** Yes, absolutely. **Vanwongerghem:** I mentioned before, I do not think we should send an inspector. That will fall on deaf ears and not bring any constructive cooperation. I know that there's an inspector part and there's an educational part. The educational part is extremely important. The inspector part I do not like. I do think that the person that's going to be elected to do this will need to have a lot of opportunity to socialize with the people. If not, you don't get any trust, you don't get any confidence, you will not get the appropriate feedback that you need in order to push this in the right direction. So, there are some aspects that I don't like about this proposal. **Hannon:** Don't you think that if an inspector shows up at these eight shows, they are going to be on their best behavior? They're not going to catch the problems. **Moser:** That's not what this proposal is saying. I don't want them to announce they are coming. They're going to just show up. You don't have to announce you are coming. **Hannon:** Don't you think if they've got cats in a back room, they are going to stay in that back room and not show up in a ring with that inspector present? **Moser:** I'm saying, they're not going to know you are coming. You just show up at the show. **Hannon:** They're going to know who it is. **Moser:** I know that, but what I'm saying is that you show up – they're setting up the show and you show up. OK, what's going to happen, they see you're there, they're not going to bring those cats in the back room, are they? **Hannon:** Correct. **Moser:** OK, well that's fine. **Hannon:** So, of the 89 shows, those 8 are going to behave and the other 81 shows are going to go right back to what they were doing. **Moser:** They don't know when you're going to show up. **Hannon:** But once you do – **Moser:** No, no. They don't know what show you're going to show up at. **Hannon:** They know when you walk in the room. **Moser:** Yes, yes, yes. They will know when you walk in the room. **Hannon:** And they will keep those cats in the back room. They won't make it to the ring. They are not going to be putting the same British Shorthair in a bunch of rings. **Auth:** Don't you think that if they know it's random, that it eventually sets an example that we all need to follow the rules because we all have a chance to get busted. That's how speeding tickets are. **Colilla:** I have a problem with inspector. If you hire an American, he will stand out like a sore thumb. If a Caucasian is walking

in there, they know you are inspector and they will behave. **Moser:** Good. Yay. **Colilla:** If they behave at that show, it serves no purpose. **Hannon:** That was my point. **Colilla:** It serves no purpose, so scratch eight shows a year. **Kuta:** I used to work for a national chain as a teenager as the assistant manager. We had surprise inspections by the company's founder. Even as a 16 year old, without the internet, without texting, we knew. We all knew. All the network of us knew. We figured out when she was coming. Even though it was supposed to be a complete surprise, we were able to figure it out. We had code words and we cleaned up our act for that day that we knew she was coming. I like the idea of this. I would like to see maybe we could switch the educational component and helpful component maybe 70/30 and get it more towards helping correct stuff while also finding the egregiousness. When I used to find fraud in the early part of my career, I found the most when I was their friend, but I also see the component where we also need to be policing and inspecting. I know it's tough. **Mastin:** Pam, thanks for working on this. I think it's a good proposal. I think it needs some work. I have some comments, questions that may lead into concerns that we all should be taking into consideration. I might jump around a little bit. So, my first comment – you don't have to answer these now. You can answer them later if we're going to put it on hold or whatever. Who would select the person or persons to be the inspector? That's question #1. Would these individuals also work in conjunction with the ID Chair on what's happening? I know you have this listed as, reported to the executive committee, which my understanding if I read it right is the executive committee – the four officers plus the appointed? **Hannon:** George is the appointed. **Mastin:** I just wanted to clarify that. The question request might be, I don't necessarily agree that the hotel thing is an issue. I think that's a minor thing that we can work around. Consider it, because it may not be any other option or it may be there is an option, but I don't know that that should be the sticking point on it. If the person is from China, we need to understand what taxes are required from a contractor. So, we're going to have to get possibly John, Kathy and Carla involved on this if we're paying somebody that's from China. From the States we send out the 1099's. What I heard yesterday from the ID people was, you know, if you send an inspector we're going to have fights or something like that. I don't know if that's going to happen or not. Maybe there will be, maybe there won't but because we will all be put on notice, what do we do if there's a confrontation that does occur? How liable are we? Because we were put on notice, we knew about this, what are we setting up to help this person or persons to prevent confrontation, to avoid them at all costs. We just don't want to go down that road, so it all has to be mapped out when you develop this job description for this individual or individuals. The next couple items I have on this – actually it's just one more item. I'm not sure, Pam, that eight shows is enough. Maybe it's more. Dick, what are they up to, 80? **Kallmeyer:** 89. **Mastin:** 89, so that's less than 10%. I think that works out to maybe 9% or somewhere around there. Pam, that's all I had. I think you're on the right path here and I think we can get it done. It's probably going to be super helpful for everybody. **Moser:** Rich, you said, who is going to choose this person? **Mastin:** Is the board going to choose? **Moser:** Here was the concept of this; that we choose a committee chair to get this going right now. They have people to work with them, and then they come up with names of people that could do this position, OK? Also, I would like to get input from the Chinese. They would like to have input on who this person is. It doesn't mean that has to be the person that they suggest, but they said they would surely appreciate if we would maybe ask them. So, I think that's a good idea. This isn't saying whoever is doing this is going to be that person, it's just saying we're getting this going right now to show that we are taking this seriously, we're going to get some people working on this by August 1st. At our next meeting we'll come up with a list of names of who we would like to

recommend. The board has to ratify that person. If you guys want some tweaks to this, that's fine. I have no issues with that, but I think we have to show – and since we did pass this unanimously, and now we're going to go back on that? I just want to make sure that we're not. This is how I see it. I'm not saying that I'm going to be that person. **Mastin:** Pam, just for clarification, I'm not opposed to it. I believe, for clarification purposes, the board approved on Thursday the concept but we didn't approve anything specifically. That's what we need to do, is approve things specifically. Like I told you yesterday, I want to help you with this. I want to find ways to help. **Moser:** That's fine. I want to get the approval to go forward and then come back with some names. **Hannon:** I didn't understand that you would come back with names. My assumption is the ID Chair would do it, because it's under the responsibilities of the ID. **Moser:** No, not with this proposal. **Hannon:** Yes. **Moser:** No. That's not what this proposal says. **Hannon:** It doesn't say in there that you will come back to us with names. **Moser:** No, I didn't say me. **Hannon:** Yes, you just did. You said you would come back to us. **Moser:** OK, if I did I apologize. I said whoever they appoint to do this comes back with some names. If I said I, that was a mistake, OK? **Auth:** Although I would suggest, since Pam initiated this, that maybe she be on the selection committee. **Hannon:** Do you want to take that under advisement? **Kallmeyer:** Sure. **Hannon:** Dick will certainly entertain that. **Vanwongerghem:** I want to repeat myself. I do not like the fact that we are going to send unannounced an inspector to the Chinese shows. I think we are sending the wrong signal. We are telling them we don't trust any one of you. I think we cannot do this. The solution is finding some kind of constructive cooperation between what the board is doing and what the Chinese are doing locally. It's in their best interest to weed out the wrong persons from CFA in China. I'm sure that they will cooperate with this, but to send somebody unannounced – I do not like that concept. **Hannon:** I don't know what to do about that, Peter, because as Pam points out the board on Thursday already approved this. **Vanwongerghem:** I understand. **Hannon:** In order to go along with what you're saying, we need a motion to rescind. That would have to be somebody that voted in favor of it to bring it up. **Eigenhauser:** A couple of things. I strongly support the idea that if we can find a Chinese person to do this, that would be far superior than sending some American over, using a translator. We've seen what the translations look like. You lose a lot of nuance. You don't necessarily pick up on stray conversations and things using a translator. I think it would be far superior if we had a Chinese person to do this. In terms of this only affecting 8 shows out of 89, I like the highway patrol metaphor. When you're driving down the road, there aren't enough police to have one behind every car on the road, but if it's a holiday weekend and you know the highway patrol is out there, you drive a little bit differently. You know there's somebody on the road, so I think this will help have a chilling effect on some of the cheating that's going on, but more importantly, even if they know the inspector is coming and even if they clean up for that one time, they at least have to learn what the rules are and what the procedures are and how to do things in order to clean it up. We already have a cattery inspection program where the people arrange with their veterinarian to come out at a time convenient to them. They can take all the time they want to clean up their cattery and at least we know it was clean that one day, so I can't guarantee this will improve all 89 shows, but at least we know there will be 8 shows that on that one day the committee at least had to know the rules well enough to clean it up to get through, but I also think that just knowing there's somebody out there, knowing there's a potential for them showing up at your show, will have a chilling effect on some of the most egregious, like having cats in a separate room and all that; it's going to be harder to explain that or get rid of that at the last minute if an inspector shows up and you've had cats in overnight. There are some

things that are just hard to bury, so I think this is a good step in the right direction. If we can find a way to sugar coat it so it doesn't sound like we are sending in police to kick in their door and inspect them, but I think the concept is good and whatever ill will this creates, I think it does more good than harm. **Vanwongerghem:** I think we need to enlarge the concept. We do not want to control or check only 8 shows. We need to have a system that monitors all 89 shows all over the year, every place in China and you can only do this together with the Chinese. **DelaBar:** One, I'm sorry I used the "inspector general" illustration, because what this is, is a CFA rep. In the program that Dick had talked to us briefly about, this sooner or later would be replaced by the Chinese rep, or at least they would take the lead on it and it would go through, but it would be the Chinese government rep, if in fact this program should come through. **Hannon:** That would be every show. **DelaBar:** And that would be every show, but this is the start. **Hannon:** It's interim. **DelaBar:** This is an interim program. This is CFA board's representative in China at shows that are chosen by the person that we choose to be the rep. Until such time as Dick can get this other thing going and bring it back to the board, which I hope is much sooner than later, it's an all-around person. It's an inspector. It's somebody they can take protests to. It's somebody that can give advice, somebody that can educate and is our eyes on the ground and takes the onus off of the judges to constantly do this, as we have in the past. **Kuta:** As a side point, I think I would find it helpful if we had a report from each show, for instance along with the official count. **Hannon:** Coming from the judges? **Kuta:** Yeah, and plus something from the judges, so we have a report of just the basic data, like who was the entry clerk, show manager, all that stuff. Some we can collect that we have right now, plus a little report from the judges and then some of the things in place where we can see them all at the same time, kind of compare and contrasting, and then figuring out, pin pointing where there's educational opportunities or whether it's issues or whatnot. I think that would help me as a board member, just having all the information collected and things that we should be looking for. **Mastin:** Lisa brings up a real good idea. That we can implement immediately. We can task one judge at every show to fill out an evaluation form on what transpired over that weekend. To the point of what Peter was saying and Pam was saying about this inspector, change the name. It's not inspector, it's evaluator. **Hannon:** It's liaison. **Mastin:** Right, it's the liaison. If you change the terminology and say look, this is what this person is going to do, not necessarily an inspector with a big stick. Now, in a perfect world, we would have at least one person from the States going over and we would have at least one – maybe two or three – over in China doing this. Why do we not do it now worldwide? Why can't we? Why can't we eventually get to the point where there's volunteers out there willing to do show evaluations? Just send them in to us, so we have an idea what we need to work on to improve. We're not necessarily looking for someone to turn somebody in, but "hey, did you realize this?" Let's re-do things. Pam, you're on the right track with this. You are definitely on the right track. We need to move this in the right direction. **Hannon:** I don't understand why you want to limit it to one judge per show. I think every CFA judge at that show should fill out an evaluation. **Mastin:** That's fine. I would be happy with one, but if we can get all of them, let's get all of them. **Hannon:** So, we'll come up with a simplified questionnaire they have to fill out as to issues they've found. They can mention things that are very positive at the show that might be good practices for others. **DelaBar:** We used to have an evaluation system that individuals – this was several years ago, Rich – that they could do pro's and con's on different shows. It floated away with the wind. Very good ideas on expansion but let's focus back on the immediate. I think we could call the question, really. **Bizzell:** I just had one thing I wanted to point out if we're going to accept this whole hog. There is an addition issue. \$2,000 a month is not \$12,000.

Auth: No, that's an advance. **Bizzell:** Oh, the \$2,000 is an advance? **Hannon:** I assume they are going to provide receipts, and they can get the rest of the money. **DelaBar:** The other thing, Rich, as that there are more judges than just US judges. **Hannon:** But don't you think it should be CFA judges? We don't want the guest judges doing it. **DelaBar:** Well, we do have some in Europe, Mark. **Hannon:** No, no. I understand. I am not contradicting you, I am adding to your comment to say it shouldn't be just all judges, it should be all CFA judges. CFA judges live in Japan. There are a lot of Japanese judges that go to China to judge. **DelaBar:** What I'm trying to say is that he said US judges. I wanted to say there are CFA judges all over. **Mastin:** Sorry about that. I should have said all CFA judges, thank you. **Hannon:** Alright, so we need to vote on Pam's motion. **DelaBar:** Motion? **Hannon:** Proposal. **Eigenhauser:** I'll second if nobody else did. **Hannon:** All those in favor of Pam Moser's proposal.

Hannon called the motion. **Motion Carried.** Vanwongerghem abstained.

Eigenhauser: I would like to make my amendment that this person be given authority by the board to initiate protests on behalf of CFA. **Mastin:** Second. **Hannon:** Any discussion? **Mastin:** You can't approve the person, but you're going to be able to educate the individual. **Eigenhauser:** I will try to work with the person.

Hannon called the motion. **Motion Carried.**

Kuta: We're not seeing here that it says anything is unannounced. Can we be flexible?
Auth: We've got to be flexible.

(33) **OTHER COMMITTEES.**

Hannon: Other Committees. Does anyone else have another committee report? Anybody else have something good for the cause before we adjourn? **Wilson:** I want to invite all of the board members to the judging workshop from 6 to 10 tonight in the Gold Room on this floor.

Hannon: Before we adjourn, I want to thank our two known departing board members, Roger and Annette, and we wish the best of luck to those that are running for re-election. We thank everybody for attending.