CFA ANNUAL AND EXECUTIVE BOARD MEETINGS JULY 2-5, 2015

Index to Minutes

Secretary's note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

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Secretary's Note: The Officers and Board of Directors of the Cat Fanciers' Association, Inc. met on Thursday, July 2, 2015, at the Weston Harbour Castle, Toronto, Ontario, Canada. **President Mark Hannon** called the meeting to order at 9:00 a.m. with the following members present:

Mr. Mark Hannon (President) Mr. Richard Kallmeyer (Vice President) Barbara J. Schreck, J.D., C.P.A. (Treasurer) Ms. Rachel Anger (Secretary) Mrs. Geri Fellerman (NAR Director) Mrs. Pam Moser (NWR Director) Steve McCullough, D.C. (GSR Director) Mr. John Colilla (GLR Director) Ms. Lisa Marie Kuta (SWR Director) Ms. Kathy Calhoun (MWR Director) Mrs. Jean Dugger (SOR Director) Mr. Edward Maeda (Japan Regional Director) Mrs. Pam DelaBar (Europe Regional Director) Roger Brown, DVM (Director-at-Large) George Eigenhauser, Esq. (Director-at-Large) **Dennis Ganoe (Director-at-Large)** Mrs. Carol Krzanowski (Director-at-Large) Mr. Richard Mastin (Director-at-Large) **Ginger Meeker, Ph.D. (Director-at-Large)** Mrs. Annette Wilson (Director-at-Large)

Also Present:

Edward L. Raymond, Jr., Esq., CFA Legal Counsel Teresa Barry, Executive Director Verna Dobbins, Director of CFA Services Jodell Raymond, Communication/Special Events Shino Wiley, Japanese Interpreter **Secretary's Note:** For the ease of the reader, some items were discussed at different times but were included with their particular agenda.

(1) <u>MEETING CALLED TO ORDER</u>.

Hannon: I'm going to call the meeting to order. Yesterday I noticed that we didn't have enough space here, so they added a table on each side. Then, when they put the audience in, they took the tables out. So, at our break they are going to put an extra table on each side. For now, you're going to have to make do with what they've got here. I want to start out by acknowledging board service. Annette has been on the board for 10 years and Pam DelaBar has been on the board for 25 years, which is I believe the most of anyone sitting at this table currently. I want to congratulate you and thank you. [applause]

10 Years

Annette Wilson

25 Years

Pam DelaBar

(2) <u>APPOINT INSPECTORS OF ELECTION/CREDENTIALS COMMITTEE.</u>

Committee Chair: Eve Russell

The Credentials Committee will meet on Thursday, July 2, 2015, at 9:30 a.m. At this meeting we will discuss any problems relating to seating of the club delegates. We will meet again on Friday, July 3, 2015, at 7 a.m. to open/count the ballots for the CFA Directors at Large election.

Our 2015 membership includes the following persons:

Eve Russell, chairperson

Region 1:	Jill Archibald and Marilyn Conte
Region 2:	Erin Cutchen, Ann Segrest and Kendall Smith
Region 3:	Cheryl Peck and Donna Hinton
Region 4:	Norman Auspitz and Bruce Russell
Region 5:	Nancy Dodds and Hilary Helmrich
Region 6:	Bobbi Weihrauch and Nancy Petersen
Region 7:	Donna Andrews and Yvonne Griffin

C.O.: Kristi Wollam

Respectfully submitted, Eve Russell, Credentials Chair

Hannon: Next on the agenda is the appointment of the Credentials Committee. I need a motion. You have in front of you Eve's report with a listing of the various tellers. **Krzanowski:** So moved. **Meeker:** Second. **Hannon:** Is there any discussion?

Hannon called the motion. Motion Carried.

(3) <u>ADDITIONS/CORRECTIONS TO THE MINUTES.</u>

RATIFICATION OF ON-LINE MOTIONS

	Moved/ Seconded	Motion	Vote
1.	Kallmeyer	Adopt the following show rule changes:	Motion Carried.
	Meeker 02/18/15	1. S.R. 13.09 k: For the increased surcharge on China shows:	
		13.09 k. The show entry surcharge fee of \$2.00 per catalog entry (including HHP). Shows held in the International Division (excluding China but not the Special Administrative <u>Regions of Hong Kong and Macau</u>), Canada and Hawaii will include a show entry surcharge fee of \$1.00 per catalog entry (including HHP).	
		2. ARTICLE XXXV – Regional Definitions, Item 4: For the issue of cats outside of China not allowed to earn points at China shows:	
		4. Awards given in the International Division are based only on points earned in the International Division with the exception that cats/kittens/household pets from outside of China may NOT earn points at shows in China (excluding the Special Administrative Regions of Hong Kong and Macau).	
		3. ARTICLE XXXV – International Division Awards, International Division: For the issue on increased number of awards, utilize the following table and notes:	
		International Division	
		For the above geographical areas, numbers of awards in each area are based on the following formula:	
		5-9 rings sponsored in the area = 1 award; 10-30 rings sponsored in an area = 3 awards; 31-44 rings sponsored in an area = 5 awards; 45-70 rings sponsored in an area = 10 awards; <u>41-160 rings sponsored in an area = 15 awards*; and</u> >160 rings sponsored in an area = 25 awards+.	
		* - this does not apply to household pet awards	
		+ - These awards only apply to Championship and Kittens.	
		To be eligible for an award, in the International Division, cats must earn a minimum of the following: 50 points in championship, 30 points in kitten, 25 points in premiership, and household pet competition.	

	Moved/ Seconded	Motion	Vote
		Awards are as follows: Best Cat*: Trophy 2nd-25th Best Cat, as appropriate*: Certificate Best Kitten*: Trophy 2nd-25th Best Kitten, as appropriate*: Certificate Best Cat in Premiership*: Trophy 2nd-15th Best Cat in Premiership, as appropriate*: Certificate Best-10 th Best Household Pet, as appropriate** *The title of "International Division Winner (DW)" is given to cats receiving these awards. **The title of "Household Pet Divisional Winner (HDW)** is given to cats receiving these awards.	
2.	Anger McCullough 02/20/15	Grant an exception to Show Rule 12.04 and allow the Malta Cat Society to change its show license to add Super Specialty rings for the Championship class in all rings at its show on February 28/March 1, 2015 in Cospicua, Malta (Region 9), making the format 8 AB/Super Specialty Championship, 8 AB Kittens, 8 AB Premiership.	Motion Carried. Eigenhauser, Wilson and Ganoe voting no. Anger, Schreck and DelaBar abstained. Dugger did not vote.
3.	Maeda Anger 03/02/15	Due to the health situation of one of its contracted judges causing her to cancel the show, grant the Japan Shaded Fanciers emergency permission to change the judging assignment from Hisako Komoto to Kenji Takano at its 5 AB/1 SP show (150 entry limit) in Chuo-ku, Tokyo, Japan on March 8, 2015 (Region 8).	Motion Carried.
4.	Wilson Anger 03/04/15	Grant an exception to Show Rule 12.04 and allow the Tennessee Valley Cat Fanciers to amend its show license format from 6 AB to 5 AB/1 SP (Don Williams judging double specialty instead of allbreed) at its one-day, 225 entry limit show in Knoxville, Tennessee on March 28, 2015 (Region 7).	Motion Carried.
5.	Schreck Meeker 03/09/15	Approve the amendments to the CFA Star Award Policy and Guidelines, as presented by the Awards Committee Chair.	Motion Carried.
6.	Anger Ganoe 03/11/15	Due to local safety regulations, grant an exception to Show Rule 12.04 and allow Cats 'N Cats to reduce their entry limit for their show on April 11/12, 2015 in Aumale, France (Region 9), from 225 to the maximum of (1) entries already received (including those not entered into the entry program), or (2) 150.	Motion Carried. Eigenhauser abstained.

	Moved/ Seconded	Motion	Vote
7.	Mastin Anger 03/17/15	Hold the 2015 CFA Annual Meeting at the Westin Harbour Castle in Toronto, Canada.	Motion Carried.
8.	Anger Calhoun 03/31/15	Due to the health situation of one of its contracted judges causing her to cancel the show, grant the Just Cat-In Around Cat Fanciers emergency permission to change the judging assignment from Loretta Baugh to Kenny Currle at its one- day six ring show (225 entry limit) in Melvindale, Michigan on April 11, 2015 (Region 4).	Motion Carried.
9.	Anger McCullough 04/06/15	Grant the China Phoenix Cat Club emergency permission to change its show format from a 9 AB/1 LH show to 10 AB ring, two-day show (225 entry limit) in Wu Han China on April 25/26, 2015 (International Division).	Motion Carried. Moser, Calhoun, McCullough and Wilson abstained.
10.	Executive Committee 04/14/15	Due to the last-minute unavailability of one of its judges, grant the Great West China Cat Fanciers emergency permission to change their show format from a 6x6 to a 10 AB ring, two-day show (225 entry limit) in Chengdu China on April 18/19, 2015 (International Division).	Motion Carried.
11.	Anger Meeker 04/16/15	Grant Edelweiss Cat Club permission to hold in-conjunction shows with the World Cat Federation on February 13/14, 2016 and February 18/19, 2017 in Moscow, Russia (Region 9).	Motion Carried.
12.	Anger Calhoun 04/21/15	Due to the health situation of one of its contracted judges causing him to cancel the show, grant the Cat Nation Fanciers emergency permission to change the judging assignment from Chuck Gradowski to John Hiemstra, and to change the format from 7 AB/1 SP to 6 AB/2 SP at its 8 ring back-to-back, 225 entry limit show in Erie, Pennsylvania on April 25/26, 2015 (Region 4).	Motion Carried. Brown did not vote.
13.	Mastin Ganoe 04/29/15	Grant permission to sign an agreement with the Greater Philly Expo Center in Oaks Pa for CFA's International Show on the third weekend in November to add one additional year (2016) for show hall rental fee of \$35,600.00 and to reduce 2015's show hall rental fee from \$44,000.00 to \$35,600.00, with 6 additional electric drops each year at no cost valued at \$698.00 for agreeing to add one more year (2016) and to relocate from Hall A&B to Hall B&C.	Motion Carried. Fellerman, Moser, McCullough and Eigenhauser voting no. Dugger did not vote.
14.	Executive Committee 04/29/15	Due to the health situation of one of its contracted judges causing him to cancel the show, grant the Rebel Rousers and National Alliance of Burmese Breeders emergency	Motion Carried.

	Moved/ Seconded	Motion	Vote
		permission to change the judging assignment from Wain Harding to Jacqui Bennett at its 6 Allbreed/2 Specialty ring 450 entry limit two-day show in Lawrenceville, Georgia on May 2/3, 2015 (Region 7).	
15.	Executive Committee 04/30/15	Due to an injury to one of its contracted judges causing her to cancel the show, grant the Siamese Alliance of America and William Penn Cat Club emergency permission to change the judging assignment from Becky Orlando to Melanie Morgan at its one-day six ring North Atlantic Benefit Show (225 entry limit) in Lebanon, Pennsylvania on May 23, 2015 (Region 1).	Motion Carried.
16.	Executive Committee 05/05/15	Due to a visa uncertainty of one of its contracted judges causing her to cancel the show, grant the UK Cat Fanciers emergency permission to change the judging assignment from Yanina Lukishova-Vanwonterghem to Michael Hans Schleissner; and due to a medical appointment of one of its contracted judges causing him to cancel the show, grant the UK Cat Fanciers emergency permission to change the judging assignment from Darrell Newkirk to Russell Webb at its one day 225 entry limit show in Swanley, Kent England on May 30, 2015 (Region 9).	Motion Carried.
17.	Schreck Anger 05/11/15	Permit the budget discussion at the April teleconference call to remain as an Executive (Closed) Session agenda item, with the exception of the reporting of the vote on the fee increases, including a listing of Board members by name of those voting for, against or abstaining from the motion for said increases.	Motion Carried. Fellerman, Kuta, McCullough, Moser, Calhoun and Eigenhauser voting no.
18.	Wilson Mastin 05/11/15	Grant an exception to Show Rule 6.14.b and allow Colonial Annapolis Cat Fanciers to lower their entry fee for AOV entries by \$10.00 from the fee appearing on the current show flyer at its June 6/7, 2015 show in Parkville, Maryland (Region 7).	Motion Carried. Calhoun did not vote.
19.	DelaBar Anger 05/13/15	Allow the Cat Fanciers of Finland to conduct a one-day, two- ring show, entry limit of 100, show with the 2 judges sharing the ring (one judging in the morning and the other in the afternoon); and grant relief of the show license fee by charging Cat Fanciers of Finland \$100 U.S. due to the minimal costs to CFA at its August 16, 2015 show in Lohja, Finland (Region 9).	Motion Carried. Maeda did not vote.

	Moved/ Seconded	Motion	Vote
20.	Kallmeyer McCullough 05/15/15	For the purposes of Cattery of Distinction Designation, approve the consolidation of the Sazicats and Toytown catteries.	Motion Carried.
21.	Executive Committee 05/18/15	Due to the health situation of one of their contracted judges causing him to cancel the show, grant the Cornerpet Cat Fanciers Club and Katnip Kat Club emergency permission to change the judging assignment from Wain Harding to Irina Tokmakova at its 6 Allbreed/2 Specialty ring 225 entry limit show in Wu Xi China on June 6/7, 2015 (International Division).	Motion Carried.
22.	Wilson Ganoe 05/19/15	The April 14, 2015 Budget Committee Report will be published as redacted by the Budget Committee.	Motion Carried. Schreck, Eigenhauser and McCullough voting no. Anger, Fellerman and Moser abstained.
23.	Anger Wilson 05/26/15	Grant an exception to Show Rule 4.07 and allow the Kittyhawk Felines to hold a six ring, one day show on February 21, 2016 in Dayton, Ohio (Region 4) with the following format: 6 LH/SH/AB Championship (i.e., super specialty); 1 LH/SH/AB Kittens, 1 LH/SH/AB Premiership, 5 AB Kittens, 5 AB Premiership.	Motion Failed. Colilla voting yes. Anger abstained.
24.	Anger Ganoe 05/27/15	Grant an exception to Show Rule 11.29.b. and allow the Global Egyptian Mau Society to hold a breed specialty ring in the allbreed rings at its one day, 5 AB/1 SP show on July 25, 2015 in Richmond, Virginia (Region 7) in the following manner: all classes (Kittens, Championship and Premiership) will be judged in the usual manner, which will include top three breed awards; then, an Egyptian Mau breed specialty final will be held across all classes (i.e., including Kittens, Championship and Premiership competing together in one breed specialty final). Awards will be given based on the total Egyptian Mau entry as follows: up to 15 entries = top 3; 15 to 20 entries = top 4; 25 or more entries = top 5. No points will be associated with these awards.	Motion Carried.
25.	Executive Committee 05/28/15	Grant an exception to Show Rule 12.04 and allow the UK Cat Fanciers emergency permission to amend its show license format from 6 AB to 4 AB/2 SP at its one day 225 entry limit show in Swanley, Kent England on May 30, 2015 (Region 9).	Motion Carried.

	Moved/ Seconded	Motion	Vote
26.	Executive Committee 05/29/15	Due to a family medical emergency, grant the UK Cat Fanciers an exception to Show Rule 3.13 to allow the use of an additional guest judge to replace Pam DelaBar at its 4 AB/2 SP one day 225 entry limit show in Swanley, Kent England on May 30, 2015 (Region 9).	Motion Carried.
27.	Anger Wilson 06/04/15	That the 2020 Annual be held on the 3rd weekend of June in Spokane, Washington.	Motion Carried. Calhoun, Dugger, DelaBar and Eigenhauser voting no.
28.	Ganoe McCullough 06/04/15	Reconsider the motion that the 2020 Annual be held on the 3rd weekend of June in Spokane, Washington.	Motion Carried. Moser voting no.
29.	Ganoe Anger 06/10/15	Accept Spokane, Washington as the site for the 2020 Annual.	Motion Carried. DelaBar voting no.
30.	Fellerman Eigenhauser 06/05/15	Correct the regional assignment from Region 7 to Region 1 of GC, RW Sweetlilpaws Game Changer of Gagne.	Motion Carried.
31.	Executive Committee 06/15/15	Due to the health situation of one of the contracted judges causing him to cancel the show, grant the China Purepet Club emergency permission to change the judging assignment from Wain Harding to Nadejda Rumyantseva at its 4 Allbreed/2 Specialty ring 225 entry limit show in Beijing China on June 27, 2015 (International Division).	Motion Carried.

Hannon: Next we have our Secretary, who has all sorts of things for us to vote on. **Anger:** First you see all of our motions that were dealt with online. We have 31 of them this meeting. I move that we ratify those motions. **DelaBar:** Second. **Hannon:** Any discussion?

Hannon called the motion. Motion Carried.

RATIFICATION OF TELECONFERENCE MOTIONS

	Moved/ Seconded	Motion	Vote
	From April 14, 2015 Teleconference		
1.	Eigenhauser	Accept the Protest Committee's recommendations on the protests not in dispute.	Motion Carried.

	Moved/ Seconded	Motion	Vote
2.	Wilson Anger	Advance Doreann Nasin to 2 nd Specialty Apprentice Shorthair status.	Motion Carried. Hannon, Schreck, Kuta and Wilson voting no. Mastin abstained. Fellerman did not vote.
3.	Wilson Anger	Advance Neil Quigley to 2 nd Specialty Apprentice Longhair status.	Motion Carried. Hannon and Schreck voting no. Mastin abstained. Fellerman did not vote.
4.	Wilson Anger	Advance John Hiemstra to 2 nd Specialty Approval Pending Shorthair status.	Motion Carried. Fellerman did not vote.
5.	Wilson Anger	Advance Teresa Sweeney to 2 nd Specialty Approval Pending Shorthair status.	Motion Carried. Fellerman did not vote.
6.	Wilson Anger	Advance Karen Godwin to Approval Pending Allbreed status.	Motion Carried. Fellerman did not vote.
7.	Schreck Mastin	Increase the fees for all registrations as outlined in the budget, effective June 1, 2015.	Motion Carried. Meeker, DelaBar, McCullough, Anger, Calhoun, Dugger and Kuta voting no. Maeda did not vote.
8.	Meeker Ganoe	Approve the 2015-2016 budget.	Motion Carried. McCullough, Kuta and Moser voting no. Fellerman abstained.
9.	Krzanowski Meeker	Approve the acceptance of ARMADA CATS, Region 9 (Vladivostok, Russia).	Motion Carried.

	Moved/ Seconded	Motion	Vote
10.	Krzanowski Eigenhauser	Approved the acceptance of SAWASDEE CAT CLUB, International Division – Thailand.	Motion Carried.
11.	Eigenhauser Mastin	Accept the board-sponsored resolution to amend Article IV – ANNUAL AND SPECIAL MEETINGS, Section 3 – Eligibility regarding flexibility in the development of an electronic method for submission of the delegate's name by not requiring that the submission be made by the club secretary, and present it to the delegates.	Motion Carried. McCullough voting no.
12.	Eigenhauser Anger	Accept the board-sponsored resolution to amend Article IV – ANNUAL AND SPECIAL MEETINGS, Section 1 – Annual Meetings regarding Annual site selection, and present it to the delegates.	Motion Carried.
13.	Eigenhauser Anger	Accept the board-sponsored resolution to amend Article XIII – RULES AND STANDARDS and Article XVI – AMENDMENTS regarding use of modern and more economical communication methods to provide the required communications regarding amendments and resolutions to member clubs, and present it to the delegates.	Motion Carried. McCullough voting no.
14.	Eigenhauser Anger	Accept the board-sponsored resolution to amend Article XIII – RULES AND STANDARDS to clarify that CFA sponsors the Awards Program, will keep the Constitution and Show Rules in harmony.	Motion Carried.
15.	Schreck Meeker	Accept the board-sponsored resolution to amend Article VI, Section 2 – Elections to hold elections every 3 years on a cycle to elect (1) officers, (2) regional directors, and then (3) directors- at-large, along with a proposal to implement the new terms.	Motion Failed. Anger and Meeker voting yes. Schreck abstained.
16.	Anger Ganoe	That CFA renew our existing Gold Level sponsorship of \$500 for the President's Award and \$500 as a general sponsorship contribution.	Motion Carried.
17.	Fellerman Eigenhauser	That Greater Lancaster Feline Fanciers be permitted to retain their traditional show date of the first full weekend of May provided they return to that date in May 2016.	Motion Carried.

Anger: Next you see the motions that we dealt with in our April teleconference. I move that we ratify them. **Eigenhauser:** Second. **Hannon:** Any discussion?

Hannon called the motion. Motion Carried.

Anger: Thank you.

(4) JUDGING PROGRAM.

Committee Chair: Annette Wilson –General Communication and Oversight; File Administrator List of Committee Members: *Larry Adkison* – *Transfer Judge Application Administrator* (judges transferring from other associations) Becky Orlando – Guest Judges (CFA judges in approved foreign associations, licensed judges from approved foreign associations in CFA) Rachel Anger – Ombudsman; Mentor Program Administrator; File Administrator (Region 9); prepares **Board Report** Melanie Morgan – International Division Training Administrator and File Administrator **Beth Holly** – Application Administrator (inquiries, queries, *follow ups, counseling)* Pat Jacobberger – Chair, Judges' Education subcommittee (Breed Awareness and Orientation School) Jan Stevens – Trainee Administrator and File Administrator; Representative on the CFA Protest *Committee:* Aki Tamura – Trainee Administrator and File Administrator (Region 8)

Brief Summation of Immediate Past Committee Activities:

Former longtime Judging Program Committee member Becky Orlando has rejoined the Committee in the role of Guest Judge Administrator. Welcome back Becky!

Current Happenings of Committee:

International/Guest Judging Assignments: Permission has been granted for the following:

CFA Judges to Judge International Assignments:

Judge	Assn	Sponsor	City/Country	Date
Anger, Rachel	CCA	Fundy Fanciers Cat	Halifax, Nova Scotia	10/22/16
DelaBar, Pam	WCF	Latvian Felinology Assn	Riga, Latvia	11/14-15/15
Mare, David	ACF	Queensland Feline Assn	Brisbane, Australia	03/26-27/16
Newkirk, Darrell	ACF	Australia BSH Cat Club	Perth, Australia	09/06/15
Newkirk, Darrell	CCCA	Illawarra Pedigreed Cat	Sydney, Australia	09/13/15
Newkirk, Darrell	ACF	Tonkinese CC of Aust	Caboolture, Australia	09/20/15
Raymond, Allan	CCCA	CCC of Tasmania	Launceston, Tasmania	05/31/15
Raymond, Allan	CCCA	Cats Queensland	Brisbane, Australia	06/21/15
Raymond, Allan	ACF	Cats Victoria	TBD	09/13/15
Raymond, Allan	ACF	Flash Felines, Inc.	TBD	10/03/15
Rivard, Lorraine	CCA	Club Felin de Montreal	Laval, Quebec Canada	05/31/15

Rogers, Jan	Ind	Nederlandse Vereniging Van Kannevrienden	Rotterdam, The Netherlands	12/20/15
Tokmakova, Irina	ICU	Elite Cat Club	Pushkino, Russia	07/25-26/15
Trevathan, Wayne	FIFe	Göteborgs Raskattklubb	Gothenburg, Sweden	01/09-10/16

Non-CFA Judges requesting permission to guest judge CFA shows:				
Judge	Assn	CFA Show	City/Country	

Judge	Assn	CFA Show	City/Country	Date
Comte, Sylvie	WCF	Cats-H-Art	Andorra, France	09/26-27/15
Milcent-Dubois, Françoise	WCF	Cats-H-Art	Andorra, France	09/26-27/15
Gleason, Elaine	CCA	Alouette Cat Club	Cornwall, Ontario	09/13/15
Gleason, Elaine	CCA	Genesee Cat Fanciers	Rochester, New York	03/6/16
Hamalainen, Satu	FIFe	Pearl River Cat Club	Shenyang, China	05/23-24/15
Lamprecht, Johan	WCF	Cats 'N Cats	Neufchâtel-en-Bray, France	10/29-30/16
Lamprecht, Thea	WCF	Cats 'N Cats	Neufchâtel-en-Bray, France	10/29-30/16
Litvina, Marina	WCF	Edelweiss Cat Club	Moscow, Russia	08/22/15
Pine, Carol	GCCF	UK Cat Fanciers	Surry, Kent, England	05/30/15
Slizhevskaya, Tatiana	RUI	Rolandus Cat Club	Kiev, Ukraine	11/14-15/15
U'Ren, Rod	CCCA	Felines Asia Exotic Club	Shanghai, China	07/11-12/15
Ustinov, Andrew	RUI	Rolandus Cat Club	Kiev, Ukraine	11/14-15/15
Wiseman, Rita	WCF	Cats 'N Cats	Aumale, France	04/09-10/15

Wilson: Under our *Current Happenings*, we have a list of the international guest judging assignments where permission was granted for CFA judges to judge non-CFA shows, and for guest judges to judge CFA shows. We have one addition for guest judges that we will put in the August report, but they have already been approved. It was for Cheryle and Rod U'Ren for a show in August.

<u>Leave of Absence:</u> Allbreed Judge Donna Jean Thompson has requested a second extension to her medical leave of absence until December 31, 2015. Her original request from October 2014 was to end January 1, 2015, which was extended in February 2015 until May 1, 2015.

<u>Action Item:</u> Grant an extension to the medical leave of absence from the Judging Program to Donna Jean Thompson until December 31, 2015.

Wilson: Before we move to the acceptances and advancements of trainees which would be in executive session, I have something that just came to me last night. I have a request from Donna Jean Thompson for an extension of her medical leave of absence to December 31st of this year. **DelaBar:** So moved. **Anger:** Second. **Hannon:** Any discussion?

Hannon called the motion. Motion Carried.

Wilson: I have one other thing. I would like to invite all the board members to the judges' workshop at 6:00 tonight, which is in the Metropolitan East, which is one floor up and to the east,

which would be to the right as you are facing the room. It starts at 6:00 and we have the Oriental, Persian and Exotics being presented. Of course, everybody here is invited. Thank you.

Board Action Item:

Allbreed judge Teruko Arai has been invited to judge a TICA show in Japan. She has been informed that CFA does not have reciprocity with TICA. Associations approved at this time include, among others:

All current members of the World Cat Congress with the exception of any Association home based in the United States.

The Judging Program recommended that Ms. Arai be instructed to refuse the invitation with thanks for the honor. Notwithstanding that recommendation, Ms. Arai is asking the Board to make an exception to current policy. Therefore, we present the following motion, reserving the right to vote no:

MOTION: Grant an exception to Show Rule 3.02.a. and allow Teruko Arai to accept a judging invitation from TICA club ACT in Tokyo Japan on (no date provided).

Hannon: Anything else in open session? **Anger:** We have the item you asked me to remind you of. **Wilson:** Is it on the report? I thought I saw it in here. Here it is, I'm sorry. Teruko Arai has been invited to judge a TICA show in Japan. The Judging Program Committee informed her that we don't have reciprocity with TICA. The show is November 21/22 in Tokyo, Japan. It's called ACT Cat Club. It's a TICA club and they have invited her to judge an allbreed ring. The Judging Program Committee recommends that we deny that request at this time. **Hannon:** First, I want to have a motion to grant her the approval. **Wilson:** I move that we grant her approval to judge the TICA show. **Krzanowski:** Second. **Hannon:** Alright. Now discussion.

Ganoe: If I remember right, we've got an amendment coming up that will happen on Friday. Can this be tabled until Sunday? Hannon: All that motion is, is for CFA to start a discussion. It's not to do it. Ganoe: OK, thank you. Hannon: Any other discussion? Eigenhauser: One place to start a discussion is by actually doing it once. I don't see any harm in allowing it one time, as part of a broader discussion as to whether we should make it permanent. DelaBar: Actually we have done it twice. Kay DeVilbiss, who was the TICA president in 2008, judged our World Cat Congress show in Houston, and then Wayne Trevathan judged the World Cat Congress show hosted by TICA in Miami 2 years ago, if I remember correctly. I know that there has been special dispensation for that. I'm trying to find in our constitution where it's talking about – oh, here it is, on judges. It talks to the domestic organizations. When you are in Japan, Europe or wherever, that's not a domestic organization. It probably needs to be reworded if we truly want to exclude TICA, ACFA, whatever from our judging consideration, but I don't see the harm, especially overseas, to allow the occasional judging experience. One thing, it exposes CFA judges to the other associations. Wilson: To speak to the World Cat Congress, there was special dispensation. I think those World Cat Congress shows are something totally different, and I wouldn't use that as precedent for this. I don't have a problem with exploring this in the future. I have a problem with giving permission for something that we maybe tossed about within our committee. It has come up from time to time. Perhaps it's something to use in particular areas. To me, "domestic" in the constitution means an organization that is headquartered domestically here

in North America. We worked out reciprocity with CCA, so we have that precedent but I'm not so sure that this is the place to start. Anger: We do have an existing policy which is stated in the action item: with the exception of any Association home based in the United States. So, if it's vague in the constitution, it is clarified in our policy. Second, we do not know what TICA's position is. The person who made the request did not bring us any information from TICA, whether they would accept a CFA guest judge. At this time, I have no knowledge that they would accept a reciprocity agreement, and they have not had any discussions with this board about it. If we did this, we might be overstepping our bounds, allowing her to do something in an association that we have no authority to give her permission to judge in. Wilson: TICA has removed it. They now have reciprocity. I don't have that officially from the president, but they have removed it which is what I think prompted this invitation. DelaBar: Just to let you know that in some countries such as France, we have an organization called LOOF. Rachel is aware of them. Many judges of other associations are also members of this LOOF umbrella. In that aspect, they are able to guest judge for us as LOOF judges, when they are also licensed as TICA judges. This has been happening occasionally, so it's not as if this was a big explosion of what's happening because they come to us as LOOF judges. Hannon: So you are saying, we've already had TICA judges. **DelaBar:** We've already had TICA judging for us. And in Israel. Hannon: Any other comments? Wilson: Maybe Mr. Maeda can speak to this, since it's a Japanese judge. Maeda: I saw this email from Teruko last Monday. I have no idea. She sometimes schedules her club's show the same time. This show is on the second floor for the CFA show, third floor TICA show. So, I cannot understand that. Wilson: What he is saying is, on the same date there is a CFA show in the same building on a different floor. This is competitive. Meeker: I'm not hearing any of the conversation. Hannon: What he said was that there is a CFA show the same weekend as this TICA show. Those who were supportive of it don't seem to be supportive of it right now. DelaBar: No. If we had known that up front, I wouldn't have brought up the other thing. I would have said forget it. Wilson: He said there was a CFA show the same day. Wiley: They are having it on the second floor. Maeda: Same building, different floor. Hannon: All those in favor of allowing Teruko Arai to judge the TICA show.

Hannon called the motion. Motion Failed.

Hannon: Anything else, Annette? Wilson: Just our advancements. Hannon: Are you ready to throw everybody out of the room? Wilson: Right. Hannon: We're going to ask our guests to leave while we go into executive session. How long do you think it's going to take us? A half hour? Wilson: I would never even try to predict.

Acceptance: The following individuals are presented to the Board for acceptance:

Accept as Trainee:

John Adelhoch (Shorthair – 2 nd Specialty)	20 yes
Marilee Griswold (Longhair – 2 nd Specialty)	18 yes; 1 no (Calhoun);
	1 abstain (Schreck)
Tomoko Kitao (Longhair – 2 nd Specialty)	20 yes
Yuko Nozuki (Shorthair – 2 nd Specialty)	20 yes

<u>Advancements</u>: The following individuals are presented to the Board for advancement:

Advance to Apprentice:

Nicholas Pun (Shorthair -1^{st} specialty) 20

Advance to Approved Specialty:

John Adelhoch (Longhair – 1 st specialty)	20 yes
Marilee Griswold (Shorthair – 1 st specialty)	20 yes
Suki Lee (Longhair – 1 st specialty)	20 yes

Advance to Approval Pending Allbreed:

Etsuko Hamayasu 20 yes

Respectfully Submitted, Annette Wilson, Chair

(5) **<u>PROTEST COMMITTEE.</u>**

Protest Committee Chair George Eigenhauser gave the Protest Committee report containing recommendations for disposition of pending matters (see item #68).

Committee Chair:	George J. Eigenhauser, Jr.
Committee Members:	Dick Kallmeyer, Betsy Arnold, Norman Auspitz, Joel
	Chaney and Pam Huggins; Animal Welfare: Linda Berg;
	Asian ID liaison: Sara Tsui; European ID liaison:
	George Cherrie; Japan liaison: Kayoko Koizumi; Judging
	liaison: Jan Stevens; Legal Counsel: Ed Raymond

Brief Summation/Current Happenings of Committee:

The Protest Committee met telephonically on June 2, 2015. Participating were George Eigenhauser, Dick Kallmeyer, Pam Huggins and Joel Chaney. George Cherrie sent the committee his comments on the two matters involving Europe.

What Will be Presented at the Next Meeting:

Ongoing protest investigations and recommendations.

Respectfully Submitted,

Georg Protest Committee Chairman

(6) <u>CENTRAL OFFICE OPERATIONS.</u>

Executive Director Teresa Barry presented the following report:

Committee Chair:	Teresa (Terri) Barry
Liaison to Board:	Teresa (Terri) Barry
List of Committee Members:	Teresa (Terri) Barry, Verna Dobbins, Jodell Raymond and Ginger Meeker

Brief Summation of Immediate Past Committee Activities:

Workflow study and update: Submitted by Ginger Meeker, Chair, Business Management Committee.

Central Office I.T. update: Submitted by Dennis Ganoe, Chair, I.T. Committee.

The backlog in Registration has been handled. C.O. is now within the 7 - 10 days' timeframe for processing. Ecats continue to be processed within the 72 hour timeframe.

We continued to develop Association policies and procedures with the key focus on Registration. This will be a long-term ongoing process business practice.

Carol Ann Bertone is now the point person for CFA customer support and registration.

Developed a manual system in order to monitor and implement the NC CH/PR new show rule, HHP scoring and notification of expiring cattery names.

Current Happenings of Committee:

Breed Standards have been updated and posted on the CFA web site. The Breed Book has been updated, printed and disseminated where necessary.

Employee payroll was entirely automated the first payroll in May. This has been projected to result in an 18% saving to this line item.

The annual audit is in the process of being conducted.

A Marketing Plan for 2015 has been developed and implemented. The objective is to create awareness of CFA as the leading authority on cats and drive the cat loving public to attend a CFA cat show in their area.

The Administrative Associate position was filled. April Regis is currently training to handle Show Licenses and Clubs. She will be crossed trained to cover, when necessary, registration. The cross training is to maintain the workflow process when a Registration Associate is on vacation. This has not previously transpired. Cross training has taken place and is completed for Reception and mailing responsibilities. Cross training in scoring and finance, place on hold due to an open position will resume. Cross training with the Judging program and foreign pedigrees is to be initiated.

C.O. continued to assist with the preparations for the 2015 Annual. C.O. provided invitations necessary for visas application for individuals that plan to attend from overseas. Continue to develop the CFA Annual Manual for Central Office.

The manual system for the notifications of NC CH/PR and expiring cattery names was implemented until the module has been developed and programed. The same is true for the scoring and posting of HHPs.

C.O. is continuing the development of the Master Calendar. The objective is for all CFA associates to be made aware ahead of time of workload, timeframes and upcoming deadlines in order to be proactive with time consuming tasks. This will be two fold, one main CFA Master Calendar and another department specific.

C.O. is administrating the CFA and Dr. Elsey's club sponsorships and follow-up for the 2015/16 show season.

Implemented June 1, 2015 the new fee structure passed at the April Board meeting.

C.O. is currently planning for the implementation of show rule 7.02 once the entry clerking programs have been rewritten to accommodate the change. C.O. is aware that Steve Theiler is in the process of updating his program to accommodate the change. Once implemented, the Board needs to be aware that this will increase C.O.'s supply and postage line items by an expected 30% – 60% per Steve Theiler. Currently C.O. project's the cost for a Domestic 6 ring show for paper and postage currently at \$36.70 to increase at 30% to \$45.52, if a 60% increase is experienced it would be at a cost of \$57.80. An I.D. show's current cost of \$107.95 would jump at 30% to \$134.50 and to \$152.62 if a 60% increase is incurred.

End of the show year was completed. All Regional award certificates were processed.

Hannon: We are now going to turn to Terri Barry, our Executive Director, for the Central Office report. **Barry:** I have one major update of the Central Office report that is taking place this week and that's dealing with Household Pets. My understanding is, that is up and running and the module is almost totally complete. The only question hanging out there – Dennis, correct me if I'm wrong – is that if the ring reports are set to go on that, so that will no longer be a manual process at Central Office. Does anyone have any questions?

Future Projections for Committee:

C.O. will be assisting with the International Show scheduled for November 21 - 22, 2015 to be held at the Greater Philadelphia Expo Center, Oaks, Pennsylvania.

Continue the cross training of staff that was placed on hold until after end of year was completed.

Continuing to train the new associate to handle Clubs and Show licenses and back-up for Registration.

Assess the 2015 Annual. Update any necessary procedure or responsibility changes in the CFA Annual Manual based on the assessment. This Manual is to be the guide when C.O. formally steps in to handle all Annuals beginning with the 2016.

A request has been received to consider increasing the allotted name space from the current 35. CO and the Business Management Committee are reviewing what ramifications and fiscal impact would occur should a change take place.

Board Action Items:

1. <u>Club Name Change Request:</u>

Current Name:	Online Feline Fanciers (Region 5)
Proposed Name:	44 Gatti Cat Club
Conflict with Existing Names:	Name does not conflict with any existing CFA club
Reason:	The club has relocated to Italy and is reestablishing as an active show producing club. There is only one other CFA club in Italy and it is not an active show producing club at this time.

Hannon: You have some board action items? A name change for a club? Barry: Yes. Anger: I'll field that one, then pass it over to Pam. The Online Feline Fanciers is a Region 5 club. They have moved to Italy and are re-establishing their residency in Region 9. They want to change their name to 44 Gatti Cat Club. That would be in Pam's region. DelaBar: Yes, and since I happen to be the secretary of record of this club, we want to get this club going. I was one of the founding members of the original Online Feline Fanciers. It was a big deal back then to do everything online. Now, there are actually boots on the ground and they've got a projected show date at the end of January 2016, so we really want to get things going with an Italian name. Hannon: What is the 44? DelaBar: I think it's the number of cats all the different club members own. **Eigenhauser:** Are you going to change your name every time somebody has a litter? [laughter] DelaBar: Listen, one of the ways things run in Europe is, in many of the countries you have to go through quite a process to have an organization like a cat club. I've got what the Romanian club has been going through. So, they need a name that basically reflects something Italian. [Secretary's Note: The name "44 Gatti" refers to a famous Italian children's song.] Hannon: Pam, are you making a motion to accept the name change? DelaBar: Please. I move that we accept 44 Gatti Cat Club. Anger: Second. Hannon: Is there any other discussion? All those in favor of accepting the name change from Online Feline Fanciers to 44 Gatti Cat Club.

Hannon called the motion. Motion Carried.

<u>Time Frame</u>:

The assessment of the 2015 Annual is scheduled to be completed by mid-August.

Items will be reported out when completed. Many are ongoing or long-term projects that will be reported out as sections are completed.

What Will be Presented at the Next Meeting:

To be determined.

Respectfully Submitted, Teresa Barry, Chair

(7) **TREASURER'S REPORT.**

Treasurer Barbara Schreck gave the following report:

Hannon: Next we have the Treasurer's Report. Barb? **Schreck:** Hopefully everybody has gone through and if you had any questions, you have asked me. I got no questions, so I assume everybody is happy. **Hannon:** I sent you questions and I'm happy. **Schreck:** I must have answered them.

TREASURER'S REPORT

Overall Performance

In spite of many operational and other challenges, CFA did finish the year with a positive bottom line. However, the results for the current year were not as favorable as the prior year. The net income for the fiscal year ended April 30, 2015 was \$ 15,141. This was less than budgeted by only \$ 4,354 but less than prior year by \$ 96,516. Note that these and all the figures below are subject to change as the audit is not yet complete.

Schreck: Anyway, I was happy to see that we ended the year in the black and the reason for the turn-around was due to the fact that Central Office is caught up in registrations. Thank you very much, Central Office. [applause] **Hannon:** And Verna will relay that back to the appropriate staff? Applause, applause. **Schreck:** Applause from all of us, and the cat fancy in general. Again, at the end of the last report we gave, we were in the red but again the catch-up has mitigated that and put us in the black. We were still slightly less than budget, but only by something around \$4,000 as my report says – quite a bit off from last year. Last year's budget was a little bit aggressive in terms of income.

Key Financial Factors

Balance Sheet Items

The balance sheet continues to be strong. A major but anticipated outlay was the necessity for replacement of the heating and air conditioning system. The cost was around \$44,000. Other capital outlays anticipated but not yet required are the repair or replacement of both the roof and elevator.

Ordinary Income

Revenues from Litters and Individual Cat Registrations (excluding Registration via Pedigree) were up from prior year by \$ 68,416 but still under budget by \$ 25,124. See table below showing registration income based on gross revenue for fiscal year 2015 as compared to fiscal year 2014.

Fiscal Year End	Cat Registration Revenue	Litter Registration Revenue
2014	335,209	206,143
2015	382,503	227,365
% Change	+ 14 %	+ 10 %

In addition Registration via Pedigree is up by \$12,273 over prior year.

As the above shows, registration of both litters and cats has increased nicely.

Ordinary Income is up \$ 100,743 from prior year but under budget by \$ 31,863.

Other major items that contributed to the increase were Cattery Registrations, and Miscellaneous Registration Services. The latter is mostly comprised of expedited registration fees. Some line items that were less than prior year were Show Entry Surcharge, Championship Confirmations, Corrected and Duplicate Certificates, and most notably Website Advertising.

Schreck: However, if you look at the statistics I have, as well as Dick's number statistics, you can see that the registration dollars, as well as when Dick reports his piece of it, the numbers have increased. So, the registrations are up. Other categories are up also. Some significant categories that were down are website advertising and the branding income is down. Central Office and corporate were up. Year-over-year I am talking about now. We had an additional board meeting in October, as we know.

Other Income and Expense

This category included Interest and Rental Income and is very close to prior year and budget.

<u>Events</u>

The World Show was the only event held in fiscal years 2015 and 2014. The 2014 World Show resulted in a small profit, but the 2015 show yielded a loss of \$ 24,505. This was very close to the budgeted loss of \$ 25,000.

Schreck: The World Show produced again to budget, almost right on, even with the problems that we had being the first year there, etc., but it was again just very close to the budgeted loss. Year-over-year, again, the prior year Novi was a slight positive, so that was about \$25,000 more or less difference.

<u>Yearbook</u>

The Yearbook was a loss of \$ 948 favorable to budgeted loss of \$ 2,431, and less than prior year's loss of \$ 7,978.

Schreck: Yearbook, again, you can see the report.

<u>Almanac</u>

For the 2015 fiscal year, On-Line Almanac and Cat Talk continue to share business classification due to their linked subscriptions. Due to the delay in the availability of certain important elements of the subscriptions, the expiration period for subscribers was, as a curtesy, extended by three months. That significantly impacted the revenue and thus the net results for the 2015 fiscal year. The subscriptions extension resulted in a net loss of \$ 12,655 as opposed to a

prior year's profit of \$ 16,369 and a budgeted loss of \$ 1,380. The extension of the subscription period was a one-time event and income levels are expected to be restored for fiscal year 2016.

Schreck: The only other major area that I wanted to comment on was the Online Almanac. As we know, as a courtesy to our subscribers and to mitigate some complaints, because certain reports were not available for some time – **Hannon:** Epoints. **Schreck:** Epoints were not available, and some other things too, like Scoreboards and a number of other things, but anyway we automatically extended everybody's subscription for 3 months, so that area was challenged on its bottom line because of that extension. That is a one-time extension, so we expect for this next fiscal year that it will be back to prior years' level.

Marketing Area

Marketing shows a loss of \$ 32,570 as compared to budgeted loss of \$ 34,015. This is unfavorable to the prior year's profit of \$ 8,813. A major factor contributing to the loss was the expiration of some branding income agreements that were not renewed.

Schreck: The marketing area was down because we lost – and again, this was anticipated in the budget – some of the branding income.

Central Office

Total Central Office expenses were \$ 954,453, unfavorable to the budget of \$ 899,388 and to prior year of \$ 867,616. Major factors contributing to the increase were many problems arising from the implementation of the new software program. Major difficulties required overtime by staff to attempt to keep registrations and other information current and accurate. Additionally, similar in nature to depreciation, the amortization of the new software added significantly to the expenses in this category.

With many of the issues corrected the need for overtime is not expected to be required in the coming year. Other cost savings measures continue to be explored.

Computer

The Computer Expense is again favorable to budget. Expenses were \$43,376 for the fiscal year 2015. Budget was \$60,800. The savings was due in part to less reliance of outside services for the year.

CFA Programs

The CFA Programs area again came in under budget this year. The total expense for the year was \$ 169,978, budgeted was \$ 226,050. Prior year's expense was \$ 196,695. The largest single item that contributed to the reduced expense was Club Assistance. This one line item was under budget by \$ 41,688. Several committee expenses were less than budgeted as well.

Corporate Expense

Total Corporate Expense was favorable to budget, due to Annual Meeting expenses being less than budgeted and Other Board Meeting expenses likewise being less than budgeted. Expenses year over year were higher, due in part to the addition of the onsite meeting in October.

Outreach and Education

This category again was favorable to budget. Cost savings were effectuated in the Publicity/Public Relations category and Outreach/Education Expenses. Year over year expenses were, however higher.

Legislative Expense

Legislative Expense was higher than budget and prior year. The increase was due principally to the duplicate payments during the transitionary months of one of the consultants.

Respectfully Submitted, Barbara Schreck, Treasurer

Schreck: That's really about it. You see my report. There will also be in the delegate bag the ever-popular eye chart as we call it, which is the report by quarter, and that's all in your delegate situations, too, although you all received the report. It's a little different presentation but the same detail from our outside accountants with their comments. I also want to, however, caveat this whole thing by saying these are pre-audited numbers. The auditors have been there and I will talk about that in the Audit Report. That's all I have for the Treasurer's Report. **Hannon:** Thank you.

(8) <u>AUDIT COMMITTEE</u>.

Committee Chair:Barbara SchreckList of Committee Members:Karen Boyce, Karen Godwin, Ed Raymond

Brief Summation of Immediate Past Committee Activities:

The auditing firm has been engaged, and began their field work on June 8, 2015.

Current Happenings of Committee:

Ongoing interaction with the auditors to address any questions or issues that they might raise.

Future Projections for Committee:

Review of audited statements and tax filings when completed for accuracy. Copies of the final audited statements will be disseminated when completed and signed off by all parties.

Board Action Items:

None

Time Frame:

Audited statements are expected to be completed by the end of July 31, 2015

Respectfully Submitted, Barbara Schreck, Chair

Hannon: Next is the Audit Report. **Schreck:** Moving right along. The auditors have been onsite starting June 8th and have commenced their field work there. They are moving along. It's a bit slower than in prior years because of a couple situations – Anna is new, our outside accountants are new and, as I have stated before, we have received no assistance from our prior accountants. So, they are working through the information. It's not typical that they have the audit done in time for these meetings. It's typically released sometime in July so we are hoping it will be done by then. The caveat is that the numbers that are released are pre-audit numbers and because we have the CompuTan system that started with our new fiscal year, we don't believe that there are any major adjustments, but there may be some minor ones. If there is anything of major or even minor consequences, for those that are interested, we will reissue the reports after the audit is complete. So far, they haven't turned up anything but they are doing a little more field work than normal because of the new system. **Hannon:** Is that the end of your Audit Report? **Schreck:** That's the end of my report.

(9) <u>BUDGET COMMITTEE</u>.

Committee Chair:Barbara SchreckList of Committee Members:Rich Mastin, Carla Bizzell

Brief Summation of Immediate Past Committee Activities:

The budget for Fiscal year ending April 30, 2016 was presented to the Board at the February teleconference meeting. After much discussion it was approved as submitted.

Current Happenings of Committee:

The budget has been posted to a spread sheet that the CFA bookkeeper will use to enter into the *QuickBooks system*.

Future Projections for Committee:

None

Board Action Items:

None

Time Frame:

N/A

Respectfully Submitted, Barbara Schreck, Chair

Hannon: Next is Budget Committee. **Schreck:** As you all know, we spent a lot of time on this in February. The budget was approved. It is a static budget and it doesn't get changed throughout the year, as in big companies who do this on a daily basis. So, the budget will sit as it was approved in February, for comparison to this coming year. **Hannon:** OK, that's the end of the Budget Committee.

(10) **<u>FINANCE COMMITTEE.</u>**

Committee Chair:Rich MastinList of Committee Members:Barb Schreck, Ed Raymond & Rich Mastin

Brief Summation of Immediate Past Committee Activities:

- Annual insurance coverage review of policies and premium with Scott Allen (Whitaker & Myers).
- 2020 Annual Hotel Contract review; as of Friday, June 12th contract has been signed and sent to Pat Zollman (Helms Briscoe) for hotel signature.

Current Happenings of Committee:

- Accessible to Central Office Management Team, Treasurer, Budget and Audit Committee Chair.
- Weekly review of bank account balances.
- *Review monthly financial profit & loss statements and commentaries to previous year's performance.*
- CFA Club Sponsorship reviews and approvals as submitted.
- *Review and advise, as needed on contractual agreements/arrangements and capital improvement needs.*

Continue Current Happenings of Committee:

- 2015 International Show (Nov. 21st & 22nd, Greater Philadelphia Expo Center, Oaks Pa):
 - o Budget
 - *Hotel contracts*
 - Committee and team assignments
- Short and long term investment options/proposals are on hold at this time.

Future Projections for Committee:

- Follow through on tasks, projects and contracts in process.

Board Action Items:

- None

What Will be Presented at the Next Meeting:

- Committee's progress and updates.

Respectfully Submitted, **Rich Mastin** Rich Mastin, Chair

Hannon: Finance Committee is somebody else. **Schreck:** Thank goodness. **Mastin:** A couple things have happened since we last met. We finalized the annual insurance coverage reviews and policies for the new year, which is effective July 1st. As you guys are all well aware, we spent enough time on the 2020 Annual. That contract has been signed, executed by both parties and copies have been sent to Central Office. You have my report, if you have any questions. Later on after lunch we will talk about club sponsorship, the insurance and the International Show. **Hannon:** So, that's the end of the Finance Committee.

(11) <u>CLUB APPLICATIONS</u>.

Committee Co-Chairs: Liz Watson and Carol Krzanowski

Hannon: Next we have Club Applications. **Krzanowski:** Before I get into the applications, I want to mention that CFA now has a total of 602 member clubs. After the June 1st deadline, 26 clubs were dropped from the roster for the following reasons: 3 paid dues but did not submit the current membership list; 4 submitted the membership list but did not pay dues; and the remainder did not pay dues or submit a membership list. If anyone is interested, I can provide the number of clubs dropped from each region.

Brief Summation of Immediate Past Committee Activities:

Presented new clubs applying to the CFA to be approved by the Board.

Current Happenings of Committee:

Three clubs were pre-noticed for membership. They are:

- Tianjin Feiming Cat Club, International Division; Richard Kallmeyer, Chairman
- Noah International Cat Club, International Division; Richard Kallmeyer, Chairman
- Qatar Cat Club, International Division; Richard Kallmeyer, Chairman

One negative letter was received that was a generalized opinion regarding clubs and growth in China.

Tianjin Feiming Cat Club International Division, Tianjin, China; Richard Kallmeyer, Chairman

The constitution and by-laws are in order. There are thirteen members. No member is a member of another club. This is an allbreed club and they wish to hold shows in Tianjin, Beijing, or other cities. The dues have been set. If disbanded the monies will go to a cat charity. This club was pre-noticed and no specific negative letters have been received. The International Chair approves of this club.

Krzanowski: We will get into the applications now. The first one up is Tianjin Feiming Cat Club. This club already has show production experience. They worked with other clubs to license and hold two successful shows; one was on September 27/28, 2014 and another on February 28/March 1, 2015. Tianjin is the largest coastal city in northern China and borders Hebei Province and Beijing municipality. If accepted, this club plans to produce 2 to 3 shows a year in Tianjin, Beijing or other cities. **Kallmeyer:** I support it, pointing out that right now China has 27% of the registrations in CFA. As a comparison, mainland U.S. has 37%. I think the number of clubs in China is less than 2/3 of any region of 1 through 8, so I definitely support this club. **Krzanowski:** I move that we accept the Tianjin Feiming Cat Club. **Hannon:** Is there a second? **Anger:** Second. **Ganoe:** I have a question about clubs in general in China. We're getting a lot of applications and we have a lot of growth, but are they at all branching out from simply producing shows? Are they doing anything else for the cat fancy and cats in general,

other than producing shows? **Kallmeyer:** There is actually quite a bit. First of all, the Chengdu club is putting on video presentations on a YouTube equivalent in China, talking about taking care of the cats. Also, how to register, how to identify colors and those kinds of activities. **Ganoe:** Are all these clubs doing that? **Kallmeyer:** It varies. Just like in the U.S., some are more active. In Shenyang, Chloe Chung is working with Royal Canin. As you may or may not know, Chloe is in vet school in China. She actually puts on seminars sponsored by Royal Canin that will bring in 200 people and they talk about pedigreed cats, taking care of them and feeding. So, it varies from area to area. **Ganoe:** I just don't want us to accept clubs in China that are doing nothing but putting on shows, because that's not our sole purpose here. **Hannon:** We do that here. **Kallmeyer:** We do that here, right. **Ganoe:** I said, "I want." **Hannon:** Any other comments on this particular club?

Hannon called the motion. Motion Carried. Moser and McCullough abstained.

Hannon: I want to welcome the club to CFA.

Noah International Cat Club International Division, HeNan, China; Richard Kallmeyer, Chairman

The constitution and by-laws are in order. There are seventeen members. No member is a member of another club. This is an allbreed club that wishes to hold shows in HeNan, China. The dues have been set. If disbanded, monies will go to a cat welfare organization. This club was pre-noticed and no specific negative letters have been received. The International Chair supports this club.

Krzanowski: The next application is from Noah International Cat Club. The members of this club appear to be quite active in CFA. All but 3 of them have registered cattery names with CFA, with one additional cattery pending registration. Eight of the members have clerking experience, as well, and several of those have worked as chief ring clerks. If accepted, this club plans on producing shows in Zhengzhou, which is the provincial capital of Henan Province in east central China. I move that we accept Noah International Cat Club. **Kallmeyer:** Second. **Hannon:** Any discussion on accepting? **Kallmeyer:** Again, some of these people have actually worked in show production for other clubs. It's encouraging. I think they have more experience than a lot of the clubs coming in. **Hannon:** Any other comments on Noah International Cat Club?

Hannon called the motion. Motion Carried.

Hannon: Welcome, Noah International.

Qatar Cat Club International Division, Qatar, Richard Kallmeyer, Chairman

The constitution and by-laws are in order. There are seventeen members. No member is a member of another club. This is an allbreed club that will hold shows in Qatar. The dues have been set. If disbanded, monies will go to an animal welfare organization in Qatar. This club was pre-noticed and no negative letters have been received. The International Chair supports this club.

Krzanowski: The last application is from Qatar Cat Club. Sandra AlSumait from the K Kats Cat Club has kindly assisted this new group of cat fanciers in completing their application. She informed me that until now there has been no established cat fancy in Qatar. This is going to be the first registered club for any major organization there. At this time, 3 of the members have registered their catteries with CFA. While the members of this club have no experience producing shows as yet, they are very enthusiastic and eager to learn. They are close enough to Kuwait so that K Kats will cooperate with them and help them organize a show. I move that we accept Qatar Cat Club. **DelaBar:** Second. **Hannon:** Is there any discussion, other than how to pronounce it? **Kallmeyer:** This is really encouraging. To give you an idea, what they call the "GCC countries" – the gulf coast consortium – they grew about 36% in registrations the past year and they are about the size of Region 4's Ohio, or slightly larger. They are starting to really grow. They only have one show there in Kuwait, so this is an opportunity to start exhibiting more. We're hoping that this club and the Egypt club finally get off the ground and start putting on more shows. **Hannon:** Any other comments?

Hannon called the motion. Motion Carried.

Hannon: Welcome Qatar Cat Club. Carol, do you have anything else? **Krzanowski:** That's all I have. Thank you.

Future Projections for Committee:

Process and submit new club applications for consideration by the Board.

<u>Time Frame</u>:

July 2015 to next Board teleconference 2015.

What Will be Presented at the Next Meeting:

All new clubs that have applied for membership.

Respectfully submitted, Liz Watson & Carol Krzanowski, Co-Chairs

(12) <u>CFA LEGISLATIVE COMMITTEE</u>.

Legislation Committee Chair George Eigenhauser gave the following report:

Committee Chair:	George Eigenhauser
List of Committee Members:	Joan Miller, Fred Jacobberger, Phil Lindsley
CFA Legislative Group:	George Eigenhauser, Sharon Coleman, Kelly Crouch

Brief Summation of Immediate Past Committee Activities:

From January to June of 2015 the CFA Legislative Group has been tracking 377 statewide bills introduced in 47 different states as well as several federal bills (along with many proposed city and county ordinances). This year marks the start of two year legislative sessions in several states, so many of the bills introduced this year which appear "dead" this year may be carried over to next year.

Our state and federal bill tracking begins with help from the Pet Industry Joint Advisory Council (PIJAC), who provide us with a list of bill introductions based on animal-related parameters we provide. We review the bills and select the most relevant for CFA tracking. In some instances we are tracking bills which may not affect us directly, such as bills restricting breeding of dogs, but which could easily be amended at any time to become a problem for cats.

We track bills which may impact cats or cat fanciers either positively or negatively. However, out of caution we rarely offer our support for bills we assess to be positive until they appear to be near the end of the legislative process. Many states are quite liberal in allowing bills to be amended with new text unrelated to the original language. We need to be on guard for sudden changes. For example, some proposed legislation relating to TNR (trap-neuter-return) may appear positive at first. But when amended to include cat licensing or onerous feral colony caretaker restrictions the bill as a whole may become detrimental to cats.

Once again New York has the distinction of having the greatest number of pet bills introduced at the state level with 102 bills this year. Fortunately, many bills introduced in New York never advance beyond their introduction. New England remains a hotbed for animal legislation with 37 bills in Maine and 19 in Rhode Island. Hawaii continues to be a challenge due to their extremely short legislative session.

Bans on the sale of live pets (usually dogs and cats but occasionally other species) at pet stores continues to be a hot topic. Although the proposals claim to be stopping "Puppy Mills", the ban on pet sales at inspected and regulated facilities may do more harm than good. Without any reliable local source for pedigreed pet these bans instead drive people to less reputable sources. Breeder regulation, especially the regulation of "large" breeders remains a theme for legislative activity. (Of course, to Animal Rights activists, any breeding is too much.) Some proposals may profess to protect the "good breeders" by allowing fanciers to breed and sell to the public, but only after complying with onerous regulations, inspections and licensing. Forfeiture laws have been proposed which would terminate the ownership of animals <u>before trial</u> even if the person is later determined to be not guilty. Such proposals may require a person <u>accused of</u> violating certain animal laws either surrender their animals before trial or pay a fee to Animal Control to

house their pets while they plead not guilty. Mandatory registration of people convicted of violating pet laws continues to be a popular topic.

Alabama - 2 bills	Indiana - 3 bills	Montana - 8 bills	Pennsylvania - 10 bills
Alaska - 1 bill	Iowa - 10 bills	Nebraska - 5 bills	Rhode Island - 19 bills
Arizona - 8 bills	Kansas - 1 bill	Nevada - 8 bills	South Carolina - 7 bills
Arkansas - 1 bill	Kentucky - 4 bills	New Hampshire - 4 bills	Tennessee - 1 bill
California - 5 bills	Louisiana - 2 bills	New Jersey - 14 bills	Texas - 7 bills
Colorado - 1 bill	Maine - 5 bills	New Mexico - 2 bills	Utah - 1 bill
Connecticut - 14 bills	Maryland - 6 bills	New York - 102 bills	Vermont - 3 bills
Delaware - 1 bill	Massachusetts - 37 bills	North Carolina - 3 bills	Virginia - 9 bills
Florida - 2 bills	Michigan - 7 bills	North Dakota - 2 bills	Washington - 1 bill
Georgia - 1 bill	Minnesota - 2 bills	Ohio - 2 bills	West Virginia - 2 bills
Hawaii - 9 bills	Mississippi - 4 bills	Oklahoma - 4 bills	Wisconsin - 2 bills
Illinois - 17 bills	Missouri - 4 bills	Oregon - 11 bills	

Below is a list of the number of bills we have been tracking in each state so far in 2015:

For the most recent list of state and federal bills CFA is tracking please use the following link: http://www.cfa.org/Portals/0/documents/legislative/bill-tracking.pdf

For local legislation (city/county) we collectively monitor several dozen pet law lists online. In many instances we rely on our "grassroots" network of fanciers to report proposed pet-related legislation in their area. PIJAC offers limited tracking of a few city and county ordinances. When appropriate we work with other animal groups including many non-traditional allies and monitor their alerts. We monitor major Animal Rights groups, their web sites and public events for information on upcoming legislative initiatives.

At the local level we continue to face the usual mix of legislative issues such as bans on pet sales at "pet stores", cat licensing, breeder licensing and/or regulation, mandatory spay and neuter, guardianship terminology, limit laws, limits on intact animals, non-economic damages, pet warranties, mandatory microchipping & pet ID (i.e. cat licensing), feral cat management, animal cruelty, nuisance, selling pets in public places, "hoarding" and other matters.

Current Happenings of Committee:

Highlights of a few selected issues: (Not by any means complete - just a few examples.)

Federal

Most legislative activity directly affecting hobby breeders occurs at the state and local level. However, we are tracking a few bills in congress which could affect cat fanciers. Legislation has been proposed to allow cats and dogs on Amtrak trains. Another bill purports to protect the pets of victims of domestic violence, sexual assault, stalking, and dating violence. The "Fairness to Pet Owners Act of 2015" would require prescribers of animal drugs (veterinarians) to provide copies of prescriptions to pet owners, designees, and pharmacies, without charge or restrictions.

Arkansas

Under HB 1620 a "commercial breeding kennel" would be defined as a kennel that possesses ten or more intact female dogs over the age of six months that are maintained for the purpose of breeding to sell offspring as pets. This bill was withdrawn but may be reintroduced at a later session.

Connecticut

HB 6728 would require the creation and retention of records concerning the adoption of animals from "animal importers." Animal importer means a person who brings any dog or cat into CT from any other sovereign entity for the purpose of offering such dog or cat to any person for sale, adoption, or transfer in exchange for any fee, sale, voluntary contribution, service or any other consideration (which would include some hobby breeders, rescue and nonprofit groups). Dead.

Hawaii

HB 702/SB 1301 would have created criminal liability to the owner of a dog that has been deprived of sustenance. Would require persons holding a dog license to provide notification if ownership of the dog is transferred. Would require persons holding a dog license to provide microchip information. Dead for this year.

Illinois

SB 108 would amend the definition of kennel operator. One change would be restricting the exception for a person who owns or is in possession of 5 or fewer females capable of reproduction by allowing that exception only if the animals are not kept overnight for a fee or compensation. Proof of zoning compliance would also be required for licensing.

Iowa

SF 168/SF 347/ SF 502 would add small breeder, competitive show breeder, specialized breeder, animal rescue, and animal sanctuary to the licensing scheme under the commercial

[Adjourned]

[Adjourned]

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[In session. Session 15-16]

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establishments for nonagricultural animals. Small, specialized and show breeder is not defined but are subject to restrictions. Additional changes to existing law are made. Dead for this year.

Montana

HB 608 establishes licensing for commercial breeders. A commercial breeder would be defined as a person or entity that owned, kept or harbored 8 or more intact dogs or cats 9 months or older used for breeding (even if none are ever sold), or who sold or transferred 31 or more dogs in a 12 month period. Dead for this year.

New York

A number of bills were introduced this session to lower the number of animals threshold for licensing breeders. Under AB 186/S 2629 "Pet Dealer" would now include any person who has possession of more than 10 intact female dogs or offers for sale more than 9 animals per year for profit. Removes the exclusion for breeders who offer to sell less than 25 animals per year. It adds a retail pet store definition and changes some care standards. Another bill, AB 3997, seeks to define "Backyard Breeder" as anyone who is not a pet dealer who breeds a female dog or any animal. Breeding permits would be required.

North Carolina

HB 608 provides that a commercial breeder is one who owns, has custody of, or maintains 11 or more female dogs over 6 months capable of reproductions and kept for the purpose of breeding and selling the offspring.

Rhode Island

SB 204 the "Permit Program for Cats" would requires all cat owners to have their cat licensed, collared and inoculated or be subject to fines. Withdrawn.

Tennessee

HB 1142 would define a professional breeder as a person who possesses or controls 10 or more intact female dogs over the age of 6 months for the purpose of breeding and selling the offspring as pets. Withdrawn for now.

Virginia

SB 1001 prohibits the sale or display of a dog or cat on or in a roadside, parking lot, flea market, or similar place and limits the sources of pet shop dogs to humane societies, public animal shelters, and breeders who meet certain qualifications. The bill also establishes a recordkeeping requirement for pet shops selling dogs and applies the existing misdemeanor penalty for a violation of the section to each dog sold or offered for sale. Localities are empowered to adopt ordinances more stringent than the provisions of the bill. Enacted.

[Adjourned]

[In session]

[In session. Session 15-16]

[In session. Session 15-16]

[Adjourned. Session 15-16]

[Adjourned]

Recent Local Issues

Florida's Palm Beach County's "Countdown to Zero" program is being reviewed. Changes may include greatly increased regulation of hobby breeders, mandatory spay and neuter plus other restrictions on pet ownership and breeding. Please see the article in the June 2015 CFA e-Newsletter for more information.

Other Issues

CFA has partnered with AKC and the American Veterinary Medical Association (AVMA), through its Legal Outreach Program (LOP) to reach out to law schools and law students. Toward that end we created an animal law writing contest on subjects intended to open up minds of law students to our side of animal law issues.

AVMA has announced the winners of the inaugural writing contest. First place went to Christopher Moores of the University of California School of Law for his piece entitled, "The Puppy Prohibition Period: The Constitutionality of Chicago's War on Animal Mills." Kristina Rozan of the Maine School of Law took second place for her work, "The Unconstitutionality of the County of Los Angeles Mandatory Spaying and Neutering Law."

Publications

The CFA e-Newsletter provides space for a "What's Hot" legislative column used to provide information on new and urgent matters of interest to the cat fancy. In general, Cat Talk Almanac articles are written for less time sensitive matters with a focus on guidance on lobbying in general. Articles since the February 2015 Board meeting:

- * CFA e-Newsletter, February 2015, "And they're off!" by Kelly Crouch, CFA Legislative Information Liaison. Since the start of the 2015 legislative session new bills are being introduced at a rapid pace. This article highlighted an assortment of state legislation proposed that could impact cat fanciers.
- * CFA e-Newsletter, March 2015, "**The Legislative Race Continues**" by Kelly Crouch, CFA Legislative Information Liaison. A quick look at the status of some bills from the previous article and another assortment of newly introduced state legislation that could impact cat fanciers.
- * CFA e-Newsletter, April 2015 "Not In My Lifetime" by Kelly Crouch, CFA Legislative Information Liaison. The article discussed a unanimous vote of the City Council of Prophetstown, IL, starting the process to <u>ban</u> any person residing within the downtown retail district from keeping cats or dogs other than service animals. The article also provided another quick look bill status update.
- * CFA e-Newsletter, May 2015, "Mid-session review. Some breeder bills to date." by Kelly Crouch, CFA Legislative Information Liaison. This article highlighted an assortment of state legislation proposed that could impact cat fanciers.

* CFA e-Newsletter, June 2015, "Florida's Palm Beach County's Countdown to Zero may bring mandatory sterilization and microchipping to an area that already has restrictive breeder licensing laws" by Kelly Crouch, CFA Legislative Information Liaison. The article discusses the "Countdown to Zero" local program. Also under consideration are mandatory microchipping, mandatory spay/neuter (MSN), record keeping changes for breeders, time for redemption, and limits to the number of dogs and cats one may possess. Community cat caregivers may face additional regulation.

Meetings and Conferences:

AVMA/LOP on February 18, 2015 in Las Vegas, NV. George Eigenhauser met with representatives of AKC and AVMA to finalize the details for our inaugural law student writing contest. Details about the winners appear above under "other issues."

HSUS Humane Care Expo took place in New Orleans, LA on March 30-April 2, 2015. George Eigenhauser attended on behalf of CFA. CFA's presence at the Expos each year gives us an opportunity to network with a broad range of animal interest groups. It helps us educate animal welfare, or even animal rights groups about CFA's mission and our devotion to the welfare of cats and our common love of animals.

Pet Industry's Top to Top Conference was held in Carlsbad, CA on April 28-30, 2015. George Eigenhauser and Joan Miller both attended on behalf of CFA. This annual Pet Industry Joint Advisory Council (PIJAC) event brings together leaders in the pet industry including suppliers, wholesalers, retailers and others. PIJAC also helps CFA on many levels, such as our bill tracking, coordinating legislative strategy. This year PIJAC and the Pet Industry Distributors Association unveiled a new partnership between PIJAC and the Pet Leadership Council.

Future Projections for Committee and Legislative Group:

The CFA Legislative Roundtable will be held from 1:00 p.m. - 2:00 p.m. Saturday, July 4, 2015, at the CFA Annual Meeting.

Upcoming conferences related to legislation –committed or pending:

Animal Health Institute (AHI) Pet Night on Capitol Hill, in Washington, DC, on Tuesday, September 29, 2015. CFA will be an affiliate sponsor of this event as we have done for 18 years. Pet Night itself is a unique opportunity to maintain contact with members of congress, their aides, top representatives and the media.

Following Pet Night, AHI hosts a meeting of the Pet Night affiliate sponsors. The attendees include representatives of the pharmaceutical industry, veterinary organizations and other sponsors such as CFA, AKC, PIJAC and APPMA. The strategy session helps us build relationships with other members of the pet community who share many of our goals and interests. George Eigenhauser plans to attend on behalf of CFA.

SAWA Annual Conference, November 2015, FL. The Society of Animal Welfare Administrators are leading animal control and shelter professionals. SAWA partners with the National Council

on Pet Population to present a cat research day symposium in conjunction with their Annual Conference. SAWA members tend to be pragmatic professionals in the sheltering community and amenable to discussion. George Eigenhauser and Joan Miller are both members on behalf of CFA. We are hoping for some presence at the 2015 Annual Conference if budget and scheduling permits.

National Animal Interest Alliance (NAIA) Conference, October 31-November 1, 2015, Orlando, Florida. The NAIA is the one national group directly confronting the extreme animal rights positions that threaten pet ownership and breeding of dogs/cats. CFA used to be a participant in this event but we have been unable to participate in recent years due to budget constraints. We are hoping for some presence at the 2015 Annual Conference if budget and scheduling permits.

Ongoing goals -

- Networking with the sheltering community, aligned organizations, veterinarians and lawmakers so we better understand the problems and trends that cause homeless animals to be in shelters and develop ways to address the issues that motivate legislation detrimental to our interests.
- Continuing to find new methods for presenting perspective on the cat fancy views to those in animal related fields and government.
- Working with national and local cat fancy teams to defeat legislation/regulation detrimental to pedigreed cats, feral/unowned cats, CFA's mission and cat ownership.
- Enlisting professional help with strategic public relations and communication to build greater public awareness and gain more support for our opposition to mandated sterilization laws across the country.
- Increasing efforts to raise funds for the Sy Howard Legislative Fund and to help clubs present projects suitable for funding.

Action Items:

None at this time.

<u>Time Frame</u>:

Ongoing.

What Will be Presented at the Next Meeting:

Updates and pending legislative matters.

Respectfully Submitted,

Hannon: Moving on to Legislation. **Eigenhauser:** You all have the report, if there's any questions. Otherwise, there are no action items. **Hannon:** OK, we thank you.

(13) <u>WINN FELINE FOUNDATION</u>.

Winn Feline Foundation Liaison George Eigenhauser presented the following report:



WINN FELINE FOUNDATION REPORT TO THE CFA BOARD OF DIRECTORS

President:	Dr. Glenn Olah
Executive Director:	Dr. Vicki Thayer
Winn Office Staff:	Alisa Salvaggio
President Elect:	Eric Bruner
Secretary:	Janet Wolf
Treasurer:	Vickie Fisher
Liaison to CFA Board:	George Eigenhauser
Winn Legal Advisor:	Fred Jacobberger
Board Members:	Eric Bruner, Steve Dale, George Eigenhauser, Vickie
	Fisher, Dr. Brian Holub, Fred Jacobberger, Dr. Susan
	Little, Glenn Olah, Lorraine Shelton, Dr. Drew Weigner, Janet Wolf
Veterinary Consultants:	Dr. Shila Nordone (NC State, College of Vet Med);
	Dr. Joe Hauptman (Michigan State, College of Vet Med)
Veterinary Advisors:	Dr. Melissa Kennedy (U. of Tenn., College of Vet Med);
	Dr. Margie Scherk (International speaker, and editor J
	Feline Med Surg)
Scientific Advisor:	Karen Greenwood (Director, Companion Animal In Med
	Res Unit at Zoetis, Kalamazoo, Michigan)

Winn Feline Foundation's outline of major accomplishments and ongoing projects from the past 4 months:

Grant Program

Winn Feline Foundation awarded eleven feline medical research grants funded through the generous support of private and corporate donations from around the world. This year Winn

awarded \$190,649 in grants for studies on a variety of diseases including tests for ringworm, diagnosing and treating Tritrichomonas foetus, kidney disease, liver disease, urethral obstruction, heart disease in Birman cats and four FIP projects. Winn also renewed its support for continued mapping of the cat genome.

Lastly, through dedicated fund raising efforts, the Bria Fund for FIP Research, since its inception in 2005, has sponsored and financed \$308,459 in FIP research. This year, Winn Feline Foundation award \$80,159 in new funding for FIP studies. The Bria Fund is celebrating its 10th anniversary and continues to raise funds to find answers to FIP. Since the year 2000, in partnership with the Bria Fund, Miller Trust, individual donors, and corporate giving, Winn has funded over \$528,000 in scientific research devoted to understanding, diagnosing, and treating feline infectious peritonitis.

GENERAL STUDIES :

W15-001 Comparing a polymerase chain reaction (PCR) test with fungal culture for ringworm

Principal Investigators: Linda Jacobson, Lauren McIntyre; Toronto Humane Society; \$15,375

W15-010 Evaluating new drug compounds for treating feline coronavirus (Sponsored)

Principal Investigators: Brian Murphy, Niels Pedersen; University of California-Davis; \$14,970

W15-011 Diagnosis and treatment of feline Tritrichomonas foetus through target surface antigens

Principal Investigators: M. Katherine Tolbert, Emily Gould; The University of Tennessee; \$16,000

W15-018 Transdermal mirtazapine as an appetite stimulant in cats with chronic kidney disease

Principal Investigator: Jessica Quimby; Colorado State University; \$10,000

W15-037 Feline liver organoids for the study of liver disease

Principal Investigators: Bart Spee, Hedwig Kruitwagen; Utrecht University; \$25,000

W15-042 Effect of Prazocin on recurrence of feline urethral obstruction

Principal Investigators: Kayla Hanson, Andrew Linklater; Lakeshore Veterinary Specialists; \$9,000

BRIA FUND STUDIES :

W15-013 A feline tumor necrosis factor inhibitor for feline infectious peritonitis

Principal Investigator: Yunjeong Kim; Kansas State University; \$23,758

W15-026 Systemic feline coronavirus and its relationship to FIP

Principal Investigator: Gary R. Whittaker; Cornell University; \$24,967

W15-030 Using small interfering RNA for treatment of feline infectious peritonitis

Principal Investigators: Emin Anis, Rebecca Wilkes; The University of Tennessee; \$16,500

ABYSSINIAN HEALTH FUND STUDY :

W15-008 Improving the Feline Reference Genome with PacBio sequencing, a continuation study

Principal Investigator: William J. Murphy; Texas A&M University; \$24,910

BIRMAN HEART DISEASE FUND AND RICKY FUND:

W15-044 Phenotypic characteristic of cardiomyopathy in Birman cats

Principal Investigator: Virginia Luis Fuentes; Royal Veterinary College, University of London; \$10,169

Purrfect Partners

- Winn will be notified later in the month of June the status for funding of the Miller Trust grant awards. Executive director, Dr. Thayer, has been in contact with the San Francisco Foundation regarding available monies for funding in 2015.
- In collaboration with AVMF council on Research, a research is selected annual to receive the Excellence in Feline research Award. The 2015 recipient is Dr. Urs Giger of the Veterinary School at University of Pennsylvania. The research award is going to be given out at the NIH-Merial Scholarship conference, which this year will be on July 2 – Aug. 2 at UC-Davis.
- Also, in collaboration with AVMF veterinary scholarship program, Winn selects and provides a scholarship of \$2500 to a veterinary student that shows leadership qualities, academic excellence, and interest in feline medicine. Applicants are evaluated in the month of June each year, and the scholarship winner determined at the Winn summer board meeting held in association with the CFA conference.
- Steve Dale was guest speaker at the annual BlogPaws 2015 conference held on May 28-30, 2015, in Nashville, Tennessee. At the conference, Steve announced the 2015 Winn Media Appreciation Award recipient, Fran Pennock Shaw.

Financial Highlights (Calendar year 2013 to 2015)

• Overall Income for 2013: \$494,897.00; for 2014: \$575,145.01, and for 2015: \$588,021.59.

Infrastructure and Systems

- Winn's website has been up and running for the past 10 months. The website is dynamic and mobile responsive. Winn's Cat Health blog content continues to be frequently updated to help cat lovers keep apprised of important advances in feline medicine research.
- Winn also provides a cat library on the website, in which various feline medically related topics are covered. The library articles are in the process of being updated. New articles on feline hyperthyroidism, FIP, diabetes, feline vestibular disease, abscesses/wounds, and lung cancer have recently been updated.
- Eric Bruner (president-elect) is chair of Winn's Development Committee. This committee is working closely with the Executive Director, Winn President, Communications (Marketing) and Finance Committees to establish, implement, and oversee the Board's fundraising strategies. In addition, strategic planning is in progress for determining the organization's strengths and weaknesses and possibly restructuring the board of directors.
- Winn Humane Use of Animals Guidelines was revised this year. Use of animals in scientific research is a topic taken very seriously by the Foundation. Special (Stipulated) Fund Guidelines are in the process of being revised in order to better meet the specific interests of our donors. The type of Special funds include Named Funds, Breed Study Funds, and Disease-Related Funds.
- Dr. Olah, Dr. Thayer, Mr. Eigenhauser, and Ms. Salvaggio are continuing to call and thank donors who have contributed \$100 or more to Winn. While in most instances a thank you message is left by voicemail, we have spoken to a number of donors who all have appreciated the personal thank you.

Promotion and Brand Building:

- Vicki Thayer has maintained our monthly Winn enewsletter and content for the CFA enewsletter. The Winn mascot, Winnie, continues to share Winn news and engage readers. Betty also provides content about Winn for the CFA newsletter.
- Vicki Thayer and Alisa Salvaggio keep the Winn Facebook website up-to-date.
- Winn will have a booth at the AAFP annual meeting this September. Dr. Glenn Olah has worked with the American Association of Feline Practitioners to provide a list of suggested speakers for their 2015 meeting.
- Dr. Jody L. Gookin (North Carolina State University) and Dr. Craig B. Webb (Colorado State University) are the speakers at the 2015 Winn Symposium. Dr. Gookin will discuss her research on the role of enterococci and pathogenic E. coli in diarrhea-associated kitten deaths. Dr. Webb will highlight how stem cells work and describe his studies, which that supports this type of therapeutic approach for treating inflammatory bowel disease.

• Videos are being developed for Winn with Steve Dale and his producer to highlight our currently funded research and researchers. Recent videos added to the collection include "Jackson Galaxy from Animal Planet on Winn Feline Foundation" and "Steve Dale with Dr. David Maggs". The videos are uploaded to Winn's YouTube channel and can be accessed from Winn's new website.

<u>Events</u>

- Winn supported a CE track at the 2015 AAHA Conference held on March 12, 2015 in Tampa, FL. Dr. Jessica M. Quimby (Colorado State University) and Dr. Duncan Lascelles (North Carolina State University) presented talks for the track. Dr. Quimby discussed her Winn funded research in regards to using mesenchymal stem cell therapy to treat feline CKD and the therapeutic options for in proving appetite in feline CKD cats. Dr. Lascelles discussed practical assessment of pain in cats in a veterinary clinics.
- The Miller Trust grant review is scheduled for October 8, 2014 and the Fall Board meeting by teleconference on October 22. Both will start at 12 p.m. ET.
- The 2016 Winn grant review and Spring Board meeting location and time has been scheduled to be held at the DoubleTree Hotel in Las Vegas, NV on is still to be determined. One suggestion is to hold it alongside the 2015 AAHA meeting in Tampa FL in March 2015.

Respectfully submitted, Glenn A Olah DVM, PhD, DABVP (feline) Winn Feline Foundation, President <u>http://www.winnfelinehealth.org</u> <u>http://www.winnfelinehealth.blogspot.com</u>

Hannon: George, would you like to take the Winn Feline Foundation report? **Eigenhauser:** You all have copies of that. Unless there are questions, we have no action items at this time. **Hannon:** Any questions about the report

(14) <u>2015 ANNUAL MEETING ADMINISTRATIVE UPDATE</u>.

Committee Chair:	Rosina McGlynn
Treasurer:	Teresa Sweeney.
Club Fundraising/Donations:	Bill Powell
Fifty-Fifty Raffles:	Nancy Makita
Vendors:	Kevin Mathis
Hospitality/entertainment:	Anne Mathis
Banquet seating:	Rachel Anger
VIP Banquet Tables:	John Hiemstra
Banquet:	Rosina McGlynn
Rosettes:	Rosina McGlynn and Jodell Raymond
Decorations:	Eve Russell
Delegate Book:	Loretta Baugh
Delegate Bag:	Eve Russell
Signs /banners:	Valerie Smith
Website/webmaster:	Bob Mathas and Teresa Keiger
OTRA:	Art Graafmans
Gift Baskets:	Virginia Wheeldon and Susan Perkins
Artwork:	Susan Perkins
Other Committee members:	Ed Raymond, Joel Chaney, Marg Pepler, Diane Wardrop,
	Christine Arnold, Shirley McCullogh, Ev Russell, Joan
	DeLaFranier, Connie Wardlaw, Joann Cummings,
	Doreen Mathas, Candilee Jackson, Heather Goddard,
	Diane Lukas, Gail Moser, Sandi Douglas, Jim Flanik,
	Jim McGlynn, Beth Holly, Dawn Benaim, Doreen
	Linfield, Seth Baugh, Megan Hiemstra

Hannon: 2015 Annual Updates, Mr. Colilla. **Colilla:** I don't have any updates, other than our Annual Chair broke her hip. In the meantime, I asked Anne and Kevin Mathis to take over the Annual. Everything is under control so I think we are in good shape. **Anger:** But how is Rosina doing? **Hannon:** She's home. We wish Rosina McGlynn well and we are sorry she could not be with us. We thank Anne and Kevin for stepping up to the plate and taking over at the very last minute. I believe Anne accepted on Tuesday, and on Wednesday she flew off to China to judge. She came back and went straight to Toronto. **Colilla:** And I am looking forward to July 6th. **Hannon:** Anything else on the 2015 Annual?

(15) <u>MANAGEMENT COMMITTEE</u>.

Committee Chair: Ginger Meeker List of Committee Members: Dick Kallmeyer; Jodell Raymond, Pam DelaBar, Jean Dugger

Brief Summation of Immediate Past Committee Activities:

Since the February meeting some important projects have been completed and/or developed. Again, we worked in close harmony with the IT committee and Verna Dobbins and Terri Barry, ED, in CO to resolve issues. The projects will be outlined and explained briefly here for your update,

Record Retention Project – The record retention document was completed earlier this year and continues to be updated as new documents are added or information is updated per best practice criteria. The full document for Record Retention criteria is available to the Central Office. Some new additions were put into the document as we are finding documents we did not know we had in the basement. Searching through boxes to determine what is contained and getting things organized has been an on-going project with the help of Brian. Many of the documents that are being discarded will need to be shredded, due to informational content, and Brian and Verna have designed a system for disposal that fits in with our current process and does not add any additional cost. On one of Barb Schreck's visits to CO she was given a tour of the financial records.

Scanning Projects – Programming is underway to get the Computan system and the FileBound system to "interface thus saving staff time on each transaction. My understanding is that the programming has been completed and the "fix" will be launched probably after the Annual.

Archival Scanning was put on hold and will again be approached with the next fiscal year depending on budget allocations. Talking with a representative from GBS, they plan to come onsite look at the scope of the project and make suggestions as to how we might proceed. Monies for a scanner for this purpose has been requested in the Business Management budget and ongoing data storage fees will also need to be addressed. Terri Barry will be researching and purchasing the hardware, with input from IT, and will at that same time determine if larger card trays are available. Ginger Meeker will do the initial work on this system so further training and times criteria can be determined. At a point when the system is fully operational, we will then discuss how to bring someone in to continue the process. It is thought at this time that a student or intern might be used for this process. As we see the process at this point, a team of 2 would be the best way to do all the steps involved and keep the process flowing.

Customer Service Solutions –While the CO is working hard on providing top-notch service, the consumers of these services must also understand that shouting, cursing, threatening comments and rudeness to the Central Office staff will not be tolerated. Courtesy and respect in all interactions from both sides of the system are necessary. Bullying will not be tolerated. These issues continue to occur and if the person is an active exhibitor, the RD for the person's region will be notified of the problem. These issues persist but seem to be decreasing in frequency and

intensity. This process is seen to be reducing the frequency of incidents and Terri is addressing the issue of "soiled" documents being received by snail mail.

Current Happenings of Committee:

As part of the "fulfillment of goals and objectives" in the February Strategic Planning Central Office report, I went to CO to observe and document the work-flow process surrounding the registration process. We were unable to review this document at the April meeting so I'm again available for questions and input regarding this report.

After spending 6 full observation days, a long, detailed document was developed and passed to the Executive and Personnel Committees for review and possible action. Rachel has put that report on to FileVista for anyone wanting to read it. To fully understand the complexity of CO I would suggest you start with that report. Be aware that that report appears to be a "tip of the iceberg".

Points to make:

The system is arcane/archaic
The paper is handled too many times
The same data is entered multiple times per transaction
"Option for correction" systems are not present in the current system
As an association, we have allowed the computer to run the process vs. the computer being a tool for our efficiency and success
Work flow adjusts to the system rather than the system being flexible to our business needs
Observation of the process has led to some potential "fixes" that are being worked on at this point. These fixes include systems changes and fixes as well as job description and duty changes.
CFA registration process is detailed and complex
These observations have been shared with James and the IT committee with suggestions made on "fixes' in the system that would facilitate better office function.

Each system now needs to be fully detailed and outlines with problem solving for efficiency and effectiveness as the goals.

We continue to work in conjunction with the Central Office to help in any way possible. This Chair and the ED meet on a regular basis to determine solutions for problems and outline new ideas and projects for the Central Office. We have a very talented ED and I have appreciated working with her and Verna to accomplish many projects and processes. While the help is being offered and processes are being offered it must be made clear that success will be truly accomplished when the system remains intact with solid effective leadership. The Committee will offer services but the day to day leadership and staff are truly responsible for keeping it going and continuing to see areas where improvement can be made and enact those changes. Projects completed since the April meeting – printing and stuffing >1100 grand certificates to cover the time frame Jan 2015 through April 31, 2015. Also >800 cattery name renewal letters were sent. Each of these projects also required repair to spreadsheets containing data from our data base. Our data base is seriously corrupted and needs to be repaired. A major question now is do we program the Computan systems to talk to each other so data changes can be shared or go ahead and change data in multiple areas of the database. This question will need to be answered prior to determining the plan of action. The pedigree issues as discussed at the Feb BOD meeting involving missing/inaccurate data in our pedigrees continues to plague us. I am working with Monique to get some issues resolved and some clarification of needs for our people in Europe. We are at early stages of problem solving/identification and hope that we can adapt our practices to accomplish solution. Monique has been very responsive to my questions and also sees the need for solutions to our information shortcomings. Dick will be presenting some pedigree issues for resolution in a closed session as an on-going part of the project.

The system for notification of NC CH/PR cats is now being hand monitored and is in place.

With the passage of SR 7.02, we have done a cost analysis of the extra paper required to meet the requirements of the show rule and approximated the increased shipping costs of the boxes, both foreign and domestic. See attached spreadsheet. When reading the attached spreadsheet columns B/C those are the current rates, D/E reflect the prices for a 15% increase and columns F/G are the rates for a 60% increase

Future Projections for Committee:

Complete work flow process studies on other aspects of CO function as requested.

Terri Barry has requested a review and revision of CO policies and procedures with the goal being an on-line resource document for staff. This document would be used for reference and training.

Continue to develop the archival scanning process for safe and secure document storage

Suggested areas: (a) resolve issues with missing/incorrect data in our current pedigrees (b) continue to work with ED on determining work distribution (c) review and revise the CO Annual Manual to update and modernize current processes

A request to increase the allotted name spaces in a cat's name has been received and we are currently doing a feasibility study.

Action Items:

None at this time

Time Frame:

Projects will be completed in an efficient and effective time frame with some, obviously, taking longer than others.

What Will be Presented at the Next Meeting:

Any completed projects will be presented to the BOD for review/action

Respectfully Submitted, Ginger Meeker, Chair

Hannon: Management Committee. Meeker: You all have your report and the addendum. I am confident you all read the reports and there are no action items, so I'm just going to ask for questions. Hannon: Any questions for the Management Committee? Kuta: Would this be covering the thing you sent out about postage and mailing? Meeker: The show rule? Kuta: Yeah. Meeker: The implementation of Show Rule 7.02? Kuta: Exactly. Meeker: Yeah. I think what that leads me to think we all need to be more aware is, when we make these decisions, I think we need to do more in the way of a feasibility or fiscal impact statement, because this rule that seems so simple, so that a judge would have more white space on a page to put a transfer or whatever in there, could increase the cost of a show box from 30% to 60% for ingredients in the show box and postage. It was more of a head's up. You might see some line item deviations in the budget on this, but we have already passed it and put it in place, so we really can't go backwards. DelaBar: I can just tell you, as a judge, that extra line can mean a lot. I have drawn arrows and everything to show, this cat really is on this page but it belongs over on that page because I don't have room for show records. Until such time as we are able to put all our stuff on an iPad and send it forward to make everybody's life easier, we're going to need to deal with paper. My question is, are these figures predicated on 225 fill show or 450 fill show? Meeker: I believe it's 225. DelaBar: How many 225 fill shows do we have? Ganoe: It's not that the show fills. We have to supply supplies as if it fills, whether or not it does. DelaBar: That I know. I also know that I have to bring over show supplies to Europe, because I have one country that Brian can't ship a show package to (Ukraine), so until the day we get to the point where we use Dick's program to be able to print this stuff off locally, which would be our dream to be able to do – for every club just to print it off locally, the forms – we've got to find a way to be able to provide to all of our clubs the same service. Then we're looking at even more money. One of the things that they're saying is, please give us the breed and division sheets, and the master clerk stuff, but please don't send us more paper, which makes my life easier except now in my garage, which I'm getting more and more and more of the judging sheet paper. Kuta: Which is my point. As one who frequently receives show packages as an entry clerk, I really wish we could do away with a lot of the stuff that's in there because it's just not needed, like entry forms. I don't know anybody who needs them anymore. I get maybe 2 or 3 given to me a year. If there's a way that we can either survey or something, because I have enough paper to do 4 shows in my house right now. I started printing entry forms on it, because I have so much of it. I think we can probably decrease the cost of the show box and the printing cost, and even buy less paper and things like that, because some of the material in there is not needed any more. If a club has done a show more than once, they don't need it. I think it might make it more difficult for Central Office and Brian to figure out what they need to send to somebody, but I think if we get a good system going, we could save a lot of money and waste. Meeker: I think we sent out a form and the clerks thought they were responsible for it, and there was a big brouhaha to be more specific in your show box requirements. You get too much. I have other entry clerks that say, we don't have enough of anything, we can't put on the show, we have to borrow from another club, so you send out set amounts and either you store it in your closet or you borrow from next door. It's not a good system. Schreck: I wonder if a solution might be to include a form for them to complete with the show package. Typically, the show packages are sent to the entry clerk these days, not to the show secretary, although I know that can vary. Perhaps there can be a form for them to fill out, to check off what they need. Hannon: Someone like Dave Peet who entry clerks 60 shows a year, he's probably got a garage full of extra forms. Schreck: Or many indicate what they don't need would be a better way. Say, I don't need any more judges' sheets or whatever.

Colilla: CFA's entry clerking program prints the judges' books and stuff like that. Is it 6 lines per inch or 8 lines per inch? Ganoe: I do not have specifications on that program. That program is done virtually outside of the IT Committee. It is authorized by CFA but, more often than not, Central Office has the input as to how it's run. I've never used it. I would imagine it does both a mixed set of printing. Whether it will do the catalog on a laser printer or the judges' forms are probably impact printing, which could be set to 6 or 8. I know Larry Ritter's program was set at 8. Colilla: If we can mandate 8 lines per inch, that could save a lot of money. Ganoe: Well, 8 lines per inch, then you start getting smaller print on the judges' books. We also have, if I remember right, there are show rules that mandate how the judges' books and catalogs need to be printed, so we have to look at all of those, as well. Colilla: I'm just offering suggestions. Meeker: John, I think to answer your question, Steve Thieler did a bunch of this with his entry clerk program and he was reprogramming his EC program to meet the new guidelines. I'm not sure all the entry clerk programs have been reformatted or reprogrammed to meet the new show rules. Ganoe: One has already said he is not going to update his. Colilla: We can mandate it. If you want to entry clerk a CFA show, it's 8 lines per inch or you are out of business. Ganoe: We can mandate, but he says he's done. Colilla: Then he's done.

Calhoun: The suggestion Barb made is the same one I was about to make, so I just want us to give some concrete timing around that, because a materials order form is a pretty simple thing that could be added to the show package. So, who would do that? Who would own this responsibility for making that happen and how soon can we get that? **Meeker:** Why would you send an order form in the show box? Calhoun: Not with the show box. With the license. So, when can we do that? **Dobbins:** We can put it online. We've got the basics. **Hannon:** It's the same list that you send out to the clerks, right? Dobbins: Pretty much, yeah. Meeker: We can put it online. Schreck: Or send it out to the entry clerk, with the caveat that the choices are either to check off what you need or indicate what you don't need. Meeker: Apparently, the feedback we got Barb is, this isn't the entry clerk's responsibility, it is the show committee's responsibility. Hannon: So, why don't we send it to every CFA club secretary? DelaBar: Can we look ahead? Right now, everything really speaks to the North American continent. We need to formulate a way to be global with our show packets. I really like what Dick came up with, with the program where the clubs use the local economy to get their papers and be able to print this stuff off. That way, you would only need the small bit of the other sheets that are necessary for doing the show package, which would really cut down on the postage. It would be a lot easier for the clubs who are outside the 48 contiguous states and Canada to be able to access the proper materials to be able to put on shows.

Eigenhauser: We're kind of looking at two different approaches here, and I prefer one over the other. As Lisa pointed out, nobody calls the entry clerk anymore to get entry forms. It rarely happens. If they needed it, the entry clerk could download it online, so there are some things maybe we should exclude from all packages with a little note saying, *If you need one of these, here's the link*. On the other hand, I want to be cautious before we start having ala carte show packages, because it's much easier for Central Office to say, *This is a stack for a 6 ring show – out it goes* rather than everybody custom ordering. *Well, I want 12 of this form and I want 3 of this form and I don't want this form and I do want that form*. I'm not sure that isn't going to cost us more in staff time than we're saving on postage, so I really think this needs to be something we need input from Central Office before we impose it, and then what I would rather see, rather than saying, *Which of these 12 things do you want?*, say, *This is what you're going to*

get. If you want more than that, you better tell us. Kallmeyer: Point out, it's not a program. It's just PDF files of the forms and they just print it locally. We have the problem in Asia that the box doesn't get there, so they can print their own judges' sheets on 3-part paper. It saves a lot on the package. You just need a local source of 3- or 2-part paper, which may or may not be available. That's the only thing, but it certainly saves on postage overseas quite a bit. Kuta: I wonder if there's a way that we could take those entry clerks who entry clerk 3 or more shows a year, ask them like right now at the beginning of the season, how many shows do you have contracted for the rest of the year and do you know what you need for the shows? I know I'm doing 2 or 3 more, and for instance I know I don't need ring signs for 2 of them. Just send it to me. You can send me less paper and be done. Send it once, and especially get flat rate shipping and then just be done with it. If you do that for the 5 entry clerks or the 10 entry clerks that do the most shows, and then do the rest because you know they are going to need it. At least maybe because I think like the Peets and some of the other entry clerks who do a lot of shows or who have been doing it for a lot of years, they know what they need and they know what they don't need, and maybe it would take a little extra work to do it outside of that, but it would probably be easier on them and easier on Central Office to get it done – maybe harder to track, because, oh, did we send a show package for that one or not, but I don't know. Ganoe: One thing that I do want us to be aware of is, we're talking about cutting down the postage out of Central Office to just the cost of sending the forms. If we go to the PDF where they print local, there's cost associated with that, as well, so we are trading the cost at Central Office for postage for cost on the show-producing club. I don't know what the numbers are, but they probably are about equivalent to the postage versus generally who is paying for it. Schreck: I think we all have a bunch of ideas here. What I would like to suggest is that Central Office, in conjunction with Ginger, come up with some proposals, maybe alternative proposals or something they think might work, because we all have different ideas and ways to do this. Maybe feasibility of asking the entry clerks. We know that there's some that do a lot. Peets for example. Judie Hudgens in our area does several, Lisa does some. So, I would like to suggest that we ask them to come up with some proposals that would help mitigate the costs. Meeker: I would just throw out one more thing. When I was talking to clubs about this in the show halls, what would help you, the answer I got 100% of the time is, or the comment was, if we print these forms, we want our show license cost reduced. I think one of the things that will be incumbent on our group is to really educate clubs as to what their show license actually covers. Right now, the show license fees don't even cover the postage to some of the overseas clubs, so I don't see how we're going to say, OK, you print your forms from the PDF files and you can get your show license for \$75, but that's what they're looking at. They are looking at the intrinsic cost to an individual club and how that's going to be reimbursed if we don't pay for the postage at Central Office. So, thinking hats on and we'll get going on this. Just forward your ideas, thank you. DelaBar: Whatever committee is formed - Hannon: It's the Management Committee. DelaBar: Yes, which I'm on, I want to be able to have some say-so. The conversation is still going towards the U.S., when you have a lot of activity going on outside the U.S. The postage coming over to Europe or China is a lot more than what goes on in the U.S. As for the printing, Dennis, it's more important to actually have the proper forms than not getting a show package for your first show, which did happen to Israel. Or be able to even get show materials to be able to put on your two shows a year in Kiev, Ukraine. So, we've got to find a way to think outside the 48 contiguous. Hannon: Any other comments for the Management Committee? Mastin: Ginger, is there any chance we can – and I say "we" as Budget and Finance – can get an estimated dollar amount that this is

going to increase this year over previous year? You said 30% to 60% increase in postage cost. What does that translate to, in thousands of dollars? **Barry:** I kind of worked it out. I just haven't taken the time to see how many of those type shows we have, but per show and if the increase is 30%, I have it here. If the increase is 60%, like I said, a 6 ring show, that kind of thing. I would be happy to put it down a little neater than my chicken scratch. **Mastin:** OK.

Calhoun: We talk about ways to be more efficient in productivity and costing and all those other things, can we start to talk about – the clubs spend tons of money mailing the show packages back to Central Office and overnight shipping at great cost. I know we don't have an answer to that today, but can we start a work screen around how do we make efficiencies there? Can that be done electronically? Can there be a pre-report and the balance comes but not overnight? Now we've got the data to do scoring and those sorts of things electronically. Can we start that work screen now? **Meeker:** Sure. I think it's all one issue. **Hannon:** All one piece, OK. Any other comments for the Management Committee?

(16) <u>WEB OVERSIGHT</u>.

Committee Chair:Dennis GanoeList of Committee Members:Kathy Durdick

Brief Summation of Immediate Past Committee Activities:

- End of Season updated
- *New breed standards (combined and individual)*
- Annual functions schedules, reservations and links in the shopping cart
- BC applications online and running
- New breed articles for Siberian and Siamese posted
- Judges resource page added (one-stop shopping for links, etc., like the Exhibitors page)
- Completed home page calendar view and the full show schedule with links to individual shows
- Breed Winner sponsorship page setup and processed
- 2014-15 NW pages established and awaiting photos once gathered
- Created a set of Cattery of Distinction banners for use on individual's websites

Current Happenings of Committee:

- Respond to requests for changes.
- Complete NW Pages with photos and text
- Upgrading the search function to include searching contents of PDF files

What Will be Presented at the Next Meeting:

We will report on the progress for ongoing maintenance and updates.

Respectfully Submitted,

and Give

Dennis Ganoe, Chair

Hannon: Web Oversight. **Ganoe:** Kathy was very busy. We had the end-of-season updates. The report is all there on what she updated. One of the main updates on the website is if you go to the CFA page, you will see floating on the right an interactive show schedule. We have some initiatives in the IT that I will cover later that involve automating more of the backside of that, because currently that is a lot of manual work for Kathy, but having the interface means we know what we need to present to her from the system so that it can happen automatically. Are there any questions about Web Oversight? **Eigenhauser:** When will the PDF search be available? **Ganoe:** I do not have a due date, but I know she is actively working on it. It is in testing, but it does require a lot of interface with the content management system, which she has to revamp altogether, so it's on the horizon hopefully within the next few months. **Hannon:** Alright. We need to express our appreciation to Kathy for all the work she's done. [applause]

(17) <u>CLUB SPONSORSHIP</u>.

Committee Chair:Rich MastinList of Committee Members:Verna Dobbins, Ed Raymond & Rich Mastin

Updated questionnaire/request available on File Vista.

- Reminders:
 - Awards are paid out in two parts, 1st half pre-show (shortly after approval), 2nd half after all post-show requirements are received at CO.
 - Submit request ASAP, 30 days prior to show date is preferred, anything less than seven days prior to show will be denied.
 - If person submitting request needs help they can email Verna Dobbins at <u>VDobbins@cfa.org</u> or myself at rmastin1@rochester.rr.com

Updated sponsorship tracking report available on File Vista.

Q&A.

Respectfully Submitted, Rich Mastin

Hannon: Next I see Club Sponsorship. **Mastin:** My report is fairly brief. There's a couple reports in File Vista if you want to look at what clubs have requested and received sponsorship. I want to point out again, we have an updated request questionnaire form. It was updated I believe back in April and it went into effect the beginning of the new year. **Hannon:** New Year meaning show season, May 1st. **Mastin:** May 1st, yes. I think that's all I have. I know there are some questions about that.

Krzanowski: I have a few things I want to bring up, because as part of the requirements for clubs, right now it's currently that the clubs are provided half the sponsorship money prior to the show and then the other half after the show. The current requirement is that the documentation must be submitted back to CFA by 45 days after the show closes. As a member of several clubs, I have noted that that's not always possible to do. Sometimes the invoices are not all in, sometimes the entry fees are not all collected. One of the requirements is to provide the bottom line and copies of the invoices, so I would like to ask that that be extended from 45 days to 60 days post-show. I think that would be more realistic. **Mastin:** I don't have any objections to that. **Eigenhauser:** Because they don't get their second payment until they submit the paperwork, they have an incentive to do it as quickly as possible, so I don't think giving them a little extra time is going to hurt.

Krzanowski: I have one more thing. This is from one of the clubs that I'm a member of. The sponsorship checks are currently being sent with no indication as to what they are for. There's nothing in the notation field, no note accompanying the sponsorship check when it reaches the treasurer. The club has requested that perhaps it might be a good idea to include a letter or some kind of notation with the check stating what the sponsorship is for. Also, since we sometimes have trouble getting clubs to comply with the requirements, it might be a good time to remind the clubs what is required as part of this sponsorship agreement, and just include a form letter saying, *this is what's required*. So, I would like to suggest that something like that be included when the check is mailed. **Hannon:** The person in charge of that at Central Office is sitting here. Go. **Dobbins:** When the club is accepted after it gets approval, a congratulations letter is sent back to the person who submitted the application, along with a recap of what the requirements are. **Hannon:** But can you also include that with the check? **Dobbins:** I can. **Krzanowski:** That would be a good idea, just to remind them. **Hannon:** Does that satisfy you, Carol, if when the check. **Krzanowski:** That would be perfect. **Mastin:** My question to Carol's first request then is, can we put a notation on the check what it's for? **Schreck:** There's a memo that can be done. **Mastin:** OK. **Krzanowski:** Good.

Hannon: Any other questions on Rich's report? **Barry:** I have a question. We're only dealing with those clubs that receive half up front and half at the end? **Hannon:** Correct. **Barry:** OK, thank you.

(18) <u>2015 INTERNATIONAL SHOW.</u>

Committee Chair: Rich Mastin List of Committee Members: Rachel Anger, Mark Hannon, Barb Schreck, Teresa Sweeney, Rich Mastin

Show Flyers available on File Vista, also included in this year's Delegate Book.

BIS judges (three) will be selected tomorrow at the delegate meeting; one judge picked from each show and one judge picked from both shows.

Budget and hotel contracts are still in the works.

Tasks continue to be asked and assigned, and commitments are coming in. We still have a number of tasks needing coverage or waiting response.

Q&A.

Respectfully Submitted, Rich Mastin

Mastin: International Show. The fliers are on File Vista and they will also be in the delegate booklet, which you also have. The 3 Best in Show judges will be picked tomorrow one from the Red Show, one from the Purple Show, and then we'll combine all the names and pick one from the combined. Moser: Who is picking? Mastin: You want to do it? Because I'm nervous when I get up there. Moser: No, no. Is everybody from the Purple Show's name going into a hat? Mastin: Yes. Moser: That's what I'm talking about. Hannon: We'll just call somebody up from the audience to pull a name out. Mastin: Everybody opted to be a part of it, right? Anger: No judge responded that they wanted their name withdrawn. Hannon: Nobody responded, I have to leave early and I can't stick around for it. Calhoun: I can't remember his name, but we have one of the Youth Feline Program winners that should be at the meeting tomorrow. They have already asked if there is something that he can do. He would have no bias. Mastin: That would be great. Anger: Eddie? Raymond: Yes, Carmen's son. Mastin: Oh, is it? That would be great if that's OK with the board. Anger: He would love that. He will probably have a little suit on. He will have his Rich Mastin outfit on. Hannon: Anything else about the International Show? DelaBar: Rich, when you make the arrangements for the judges, it was much easier on the judges in Michigan than it was for Philadelphia, who did not have a car because the hotel you picked, except for breakfast, you had to bum a ride or take a taxi or beg. Hannon: We're putting them at the hotel that was next door that had a restaurant. DelaBar: OK, that's good. That's all I was going to say is, put the judges someplace where there's a restaurant. Hannon: Isn't it a Hilton Garden? DelaBar: The one that's right down the street. Hannon: They stayed at the Hampton last year. It's the one next door, which is the Hilton Garden. DelaBar: Yeah, which has a restaurant. That was my only comment. Mastin: I do have a comment on the Hilton Garden. They will not accept cats. They had an issue last year and they opted, they will not accept any cats. So, for the Breed Awareness, they are willing to bring us into the meeting room for a fee of \$300/day. Wilson: There's no cats this year. Mastin: None? Wilson: No. They are handling Saturday at the show hall.

Moser: I don't know in the past that we had two treasurers for the International Show, but I do see that Teresa Sweeney is on it this year. So, what I would like to make a motion on is that we get a detailed profit and loss statement by the end of December on the International Show. I mean detailed. I know we have what Barb provides us, but there's a number with just an amount. It's 0567 with an amount. I would like detailed information on that. I asked for it for months and months last year, and all I got was "can't do it" or "someone else is in charge" or "they don't know." I've got emails and I never did get anything, so I would just like to – I mean, we're running this like a cat show. I do cat shows, and I have a detailed profit and loss on my cat show, so I know where every penny went to. I think we should be able to have that, also. DelaBar: What level of detail do you want? What each judge costs? Moser: Yes, absolutely. I should be put on a spreadsheet and just say, Pam DelaBar's air fare, this much. All of that should be on a spreadsheet. It is not difficult. **DelaBar:** I donated all my meals. **Moser:** I made a motion. McCullough: Second. Schreck: I would have no problem in printing out the detail from the general ledger, but to provide additional spreadsheets with many of the line items would be perhaps a Herculean task. We can go in, once all of the costs are in. They may not be in by the end of December, depending on how much negotiation and push-back we have with the hotel. There was a lot of that going on, and some of it was not set until the end of January. Last year, unfortunately, neither Rich nor I for different reasons were able to be at the show, so there were things that did not get recorded in the way that I would have done, had I been there. Hopefully, this year I will, so I would like you to amend your motion to make it the end of January. Moser: OK, but are you saying, Barb, that you can do that. You can do that, right? Schreck: I would that. What I anticipate sending out is exactly what you have now, and if you want to look at each and every transaction that hits that account, it takes a bit of doing, frankly, because we have to print out from the system a detailed profit and loss statement. I now have access to the system where I can do that, which takes a while to do. I did not want to bother Anna in that timeframe. She had plenty of things to work on and figure out, and was a bit overwhelmed, as you can imagine, in the beginning. That has settled down a bit, so if you give me until the end of January, I will print all of the detail and you can look at each entry that hits that account. I hope that would satisfy what you are looking for. Moser: I will amend it to January. Hannon: Any more discussion on Pam's motion? Eigenhauser: I just want to make it clear that if something goes south and it's not available by the end of January, I would still like to see the report, simply with a note saying, We're still negotiating with the hotel on this one item, but everything else should still be available. Hannon: You are agreeable to that, rather than filing a protest against Barb for violating the motion. Schreck: Would that get me fired? Colilla: You wish. Mastin: One of the reasons why we were late in receiving all the numbers, it wasn't just the hotel. It was also the show hall and it was also the Chamber of Commerce, because we had some rebates that were coming back to us, and we had other rebates coming back to us from other hotels. So, there was a combination of things that delayed this. They had to confirm their numbers and make sure the attendance was accurate. For every 40 or 50 rooms, the Chamber paid out a greater rebate, so if we got to 300 rooms, they may have given us \$1,200; if we got 400 rooms, it was higher. So, we didn't have it by December to report it, so things came in later. So, I'm with Barb on this. Give us at least until January and we should have 99% of all the information. This is my 4th year and we've never had all the information by December. It has never happened. **Moser:** That's alright. I did amend it to January 30th, but like I'm saying, detailed. Hannon: You don't want a line item that says Judges. Moser: Exactly. McCullough: Or miscellaneous. Moser: Exactly. I want to know, what did you spend that money on?

Schreck: Although I appreciate you making it until January, I still have a general question. What is it that you intend to do with this information? You just want to know? Moser: Yeah. What's the problem? If you are doing a cat show – and I know when I'm doing a cat show – people want to see what you make or what you lose, and see it in black and white. I don't see that there is a problem with that. We're running it as a cat show. Schreck: But how is getting the detail information versus a line item that says something affecting your bottom line? Moser: OK, I'm going to explain it. Even to today, on your report it still says that for clerks for the World Show was \$875.10. That makes absolutely no sense. Rachel put out something that we pay the clerks \$175 a day – Hannon: For the weekend. Moser: I mean for the weekend, yes. That does not come out to \$875.10, so that is still incorrect in this. So, I want to see it. I want to see how you get those numbers. That's all. Mastin: Let me speak on that. That's not going to get fixed for last year. There was 3 class issues we couldn't fix. It was system problems, it was people working and entering into the system into the wrong classes. Barb is aware of it, I'm aware of it. We're going to change that. That's going to improve. The detailed information that's going to come from Barb and, if she appoints Teresa to do this, there's two people handling the treasury. They will make sure all the expenses are accurate this year, they are all posted to the right accounts, and we'll get the information sooner. Moser: I understand that. She wanted to know why I wanted to see the information. That is why I want to see the information going forward. Mastin: And going forward for us and building a budget, looking at that is extremely difficult. It's extremely difficult. Moser: What's extremely difficult? Mastin: Building a budget when we know we spent more than \$875.10 on clerks. Eigenhauser: I kind of want to turn this around. The question should not be, Why does a board member need financial information about this organization?, my question is, Why would we not get it when we ask for it? Mastin: I explained that. I gave you the reasons why. Eigenhauser: I understand, but I'm talking about going forward. I don't think she needs to explain why she wants the information. I think that, as a board, we - Schreck: That was not my question. Eigenhauser: I want to make it clear. Schreck: My question was, what was it she wanted to do with this information? Eigenhauser: I don't think she needs to answer that question. I don't think that question should be asked. McCullough: It sounds kind of threatening. Meeker: I think one of the things that came to me after, a lot of our constituents look at the budget and they want to know when we budget an item or we budget an even that has a \$25,000 loss, they want to know more details about how that money is spent. I don't think it's an unreasonable request. It's a huge commitment for this organization, given our financial posture. I think it's reasonable to let people know we're not fiddling away their money. Hannon: Nothing else on this? Anger: We need to vote on Pam's motion. Hannon: Pam's motion. Schreck: Did we have a second? Anger: Yes, Steve. Hannon: All those in favor of Pam's motion, the report by January 31, 2016.

Hannon called the motion. Motion Carried. Schreck voting no.

(19) **INSURANCE UPDATE**.

CFA Insurance Policy Premiums for 2015 - 2016 -

Updated policy as of July 1, 2015.

Past year's premium compared to this year's premium and listed changes report available on File Vista.

- Note decrease in annual premium due to updated activity information and changes in coverages.
- Original budget had a 5.0% projected increase over previous year.

Five year history report available on File Vista

Q&A.

Respectfully Submitted, Rich Mastin

Hannon: Rich, do you want to do insurance? Mastin: I just want to go back to Pam's comment yesterday. Our D&O insurance coverage is \$2 million. That was changed 2-3 years ago. I think, Pam, you might have mentioned that it was a million. Just so everybody is clear on where our directors and officers are, collective. Any questions? I sent a few reports out. As you can see, we did decrease the premium. We did make some adjustments to some coverage. One was the employment practice insurance for improper termination went from a million down to \$500,000. It does make sense to have it, especially for us as board members. We're not the ones in control of what's happening in Central Office with our paid team - not that our management department at Central Office is going to mistreat those people or terminate them for improper cause, so we lowered that. We also lowered some content coverage, because we had some duplicate coverages. We are covered separately on our computer system than we are on our contents, so we dropped our content from \$500,000 down to \$225,000. So, we saved some money this year. In the budget, we had budgeted a 5% or 6% increase. **DelaBar:** I had another question. Do we still have the bonding on the club treasurers? Mastin: Yes. Hannon: Any questions about insurance? Eigenhauser: A couple years ago, we had our insurance broker come in and do a talk. One of the things they prepared for us was a slide that showed what kinds of claims we had against our policy over the preceding period of time. It isn't life or death information, but it just helps the board kind of get a mindset of how much risk there is out there in the real world and what sharks are swimming around, looking to sue us for this, that or the other. **Hannon:** He showed up last year and he will show up again next year. He shows up every other year, so he will be in Vegas. Isn't that convenient? Kuta: I've had clubs come to me who say that their facility requests special changes. Usually, when we've gone to them, the insurance companies, they have done it but I've gotten a little push-back a couple times. Is that something we should push back on, or is it within the realm of their policies? Mastin: I'm not aware of the push-back, but let me know and then I'll communicate that to the principal. Moser: What Lisa is talking about, I got the same thing. Normally they are really good. I just send them an email and they do it. When somebody says, I need it to say something else, they go, oh, that's going to cost

you extra money, which I have never had happen before, so I don't know if that's a new policy or something. **Mastin:** It all depends on what the club is asking for. It may cost them more money. We had a club in the past that wanted hurricane coverage. It exists, but there's a cost to it. Getting back to the push-back, I need to bring Terri in on this, as well. If any of the regional directors or anybody here gets any push-back from the insurance company, please send Terri and myself an email, and we'll be in touch with Scott Allen. **Hannon:** Anything else on insurance?

BREAK.

(20) <u>SCIENTIFIC ADVISORY COMMITTEE.</u>

Chair Dr. Roger Brown presented the following report:

Committee Chair:Roger Brown, DVMList of Committee Members:Jodell Raymond, Michael Henry, MD

Brief Summation of Immediate Past Committee Activities:

During my tenure on the CFA Board as Scientific Advisor, my committee and I traveled to various labs in the United States to research costs and available testing. The Service Lab at Texas A&M College of Veterinary Medicine proposed array DNA testing at a price that could not be duplicated by any other laboratory. Their Director is known worldwide for his equine DNA research. Texas A&M Department of Genetics is also a notable asset. Dr. William Murphy from their Genetics Department, was honored last year for his research of the feline genome. He contributed several thousand feline markers to the service laboratory for our new DNA platform.

Our early testing program revolved around a DNA sequencing machine called a Biotrove. It analyzed 64 different feline DNA sites simultaneously, and was cutting edge technology seven years ago. The company that manufactured this machine is going through several mergers and acquisitions. It is now moving toward the more profitable human market. They are no longer supporting the much smaller veterinary market. Lack of corporate support caused Texas A&M to call a temporary halt to our CFA feline DNA testing program. <u>The company literally made it</u> <u>impossible to perform testing.</u>

Current Happenings of Committee:

When the old testing program was put on hold, Texas A&M immediately began the process of funding new equipment from another manufacturer. The new DNA testing program will be Illumina. I was present at Texas A&M and participated in their meeting with a Illumina sales representative and their Vice President of Marketing. Representatives from the Texas A&M's Genetics Department, the Assistant Dean of the College of Veterinary Medicine, and the University Legal Department attended the meeting. Just one of their sequencing machines sells for \$250,000.00. All costs for new equipment and new chemistries will be paid by Texas A&M.

Buying multiple pieces of new equipment and chemistries has taken a great deal of time. There is nothing I can do that has not been done to speed things up. The service lab had to go through the bidding process and approval at three University levels. When everything finally arrived, the sequencing equipment had to be calibrated, and finally a data base had to be designed for the array profile that will be used for CFA DNA testing. So far, all of these things have taken more than one year.

The data base includes 85 cats from CFA's registry of our recognized breeds. We also used samples from other registries. There was a wonderful timely response from all those asked to submit samples for the data base. I am very grateful to those who have shared samples for this process.

The new CFA DNA test using the Illumina platform will test 364 different markers. Three hundred of them will create an identity profile that will be a "gold standard" for legal identification of an individual feline. (DNA testing of individuals is not valid in a legal sense unless it is accompanied by a state of art identity profile.)

CFA DNA testing will be an array that investigates 364 SNP markers. There will be a report issued on 16 testing areas, and it will include and identity profile, color profile, hair length, blood type, and a number of genetic diseases.

In spite of major delays, it will be well worth waiting until the new array testing platform is available.

Our program will be a huge stepping stone that will help CFA rise above competing registries. It will examine four times the number of genetic areas that were available in the last seven years of CFA's DNA testing. To my knowledge no other feline registry offers a DNA program. The CFA DNA Testing program is available to any individual wishing to use DNA testing for their cat's health and welfare.

Future Projections for Committee:

Finalizing the new DNA program

Media blitz announcing the initialization of the new DNA program

Board Action Items:

None

<u>Time Frame</u>:

None

What Will be Presented at the Next Meeting:

Updates on the new DNA program

Respectfully Submitted, Roger Brown, DVM, Chair

Hannon: Roger, are you ready? **Brown:** All set. I talked to the director of the lab just before I got on the plane, and he tells me that the new DNA platform array testing should be ready next month. The price will go up, because we're going to be looking at 364 markers instead of 61. The price isn't set yet, but the identity profile will be over 300 markers and we will be testing for the same diseases that we were testing for in the old profile. I outlined what's been going on with that program in my report. I have nothing to add to that. I passed out a paper for you just last night. They involve the wild blood issue. One of them is a position statement from the American Feline Practitioners Association. This Association, for those of you that don't know about it, is the most prestigious feline veterinary group probably worldwide. So, that's

their position statement. Then there was a wildlife sanctuary note that I also passed out. These people do a lot of wild blood rescue throughout the United States. That's one of their statements. I just wanted you to have them. They were given to me last night, as Chairman of the Hybrid-Wild Blood Committee of the report that we issued in January of 2013. That's really all I have. Schreck: I have two things for Roger. One is a request that, as we've talked about before when we were ready to start this program, that from the accounting/bookkeeping side, are they going to pay CFA and then we pay them, or are they just going to pay it directly? **Brown:** The way it will probably be set up on the website will be to pay CFA and then we will be billed by Texas A&M. I don't think the billing comes in very often. That's part of that figure that was carried over from last year. Schreck: When that time comes, we need to just get together and make sure everything comes and goes as it should be. The other question I had is unrelated to the bookkeeping side. Several of us provided samples to them that they were going to use for the testing. Any idea whether we're going to hear back from that? **Brown:** Yes. He has promised me reports for all 85 people that helped submit samples for the database. The reason that they had not been issued yet is that some of the samples had extremely poor DNA. When that happens, they have to do all the markers one by one, by hand. So, you are talking for each bad sample, 364 tests or if they didn't all look bad on the print-out, then they redo the ones that look bad and that's what they are in the process of doing now. What has been slowing that down a bit is that when you have Ph.D. candidates doing some of the work, they get their degree and they move on, and someone new comes in and they have to be retrained. These are summer months and we are going through that transition right now at the lab. Schreck: If any of the samples weren't good enough, they could have just asked us to replace them. Brown: This is kind of difficult because of the timing. DNA degrades over a period of time, and if they didn't get enough cells on the swab that they were taking, it's going to be low before it even starts to degrade. We see this in the paid samples that come in. There are samples that either have to be redone or usually what they do is just hand test so they can get a report out, rather than waiting for snail mail. In some cases, it would be hard to re-collect the sample, because they may or may not still have the cat. If a kitten was sampled, it may already be in a new home. Hannon: Anything else?

(21) INTERNATIONAL DIVISION.

International Division Committee Chair Dick Kallmeyer gave the following report:

Committee Chair:	Dick Kallmeyer
List of Committee Members:	Kathy Calhoun (CFA Board), Ken Currle (Middle East,
	Africa), Wayne Trevathan (South America and judging),
	Sandra AlSumait (GCC, Gulf Cooperation Countries),
	Phebe Low (ID rep), Suki Lee (Hong Kong), Amanda
	Cheung (China), Nicholas Pun (clerking), Jimmy Lee
	(SE Asia), Pat Pomphrey (Portuguese/Spanish
	translation)

Hannon: International Division. **Kallmeyer:** I'll present most of the statistics tomorrow, but the ID has gone through very significant growth over the past year. In fact, 42% of all registrations are from the ID. As a comparison, Regions 1 through 7 is 41%. Two of the areas – China and southeast Asia – actually had more registrations than Regions 1 through 9. Southeast Asia was just behind Europe, but China definitely was above. If we look at new catteries, 72% of all new catteries are now coming from the ID. Entries in shows were actually up by about 28% last year, so significant growth across all the areas. Dennis had mentioned about what are clubs doing in China in regards to education. I point out something happening in Malaysia. Adilah Roose is actually putting on outside seminars. They will talk about CFA breeds, how to groom the cats and the whole showing process. They are doing this independently. They probably get 30-50 people that pay a nominal fee to come and be educated about CFA cats. It's an interesting process. **Hannon:** Any questions about the ID?

Moser: Dick, I'm wondering, is there something in effect that there can only be one show in China on one weekend? **Kallmeyer:** No. **Hannon:** There used to be, but he rescinded it. **Moser:** Oh, he did. So, there can be multiple shows now. **Kallmeyer:** Right. It's summer, so things are slow, but beginning in the Fall, actually there's several clubs. I think we would like them to keep the 600 mile rule, so that could be theoretically 3, but if clubs want to put on 3 shows and they have no objections and are a far enough distance, it can be up to 3 shows. But yes, they already are. The first weekend will be September. Summer months, they don't have air conditioning, so pretty much one show, but beginning in September you will see more. **Hannon:** Any other questions?

(22) <u>IT UPDATE</u>.

Committee Chair: Dennis Ganoe, Dick Kallmeyer List of Committee Members: Richard Kallmeyer, James Simbro, Ginger Meeker, Kathy Durdick

Brief Summation of Immediate Past Committee Activities:

• Completed the Year End Reports for National, Regional and Division Winners. Certificates printed, reports distributed and year end results published to the web.

Current Happenings of Committee:

- Finalizing Automated HHP Scoring Module
- Working on automating Unclaimed Title Report and Claim Notification process
- Updating and automating Cattery Renewal Letters

Future Projections for Committee:

• We will be working future projects in the priority listing agreed to by IT Committee and *Executive Director. Here is the current list:*

Priority Short Description

nonty	Short Description
1	Interface Between Filebound and CO System
2	Printing Change to HTML from Crystal Reports
3	Show Schedule
4	Breed Council Module
5	Club Module
6	Preview Registration prior to Printing
7	Judges Module
8	Cattery of Distinction
9	Clerking Module
10	Cat Talk/Online Almanac Subscriptions
11	Genetics Module
12	Prettify ePoints
13	Agility Module
14	Master Clerk Program
15	Activating Old Data

Board Action Items:

• None

<u>Time Frame</u>:

N/A

What Will be Presented at the Next Meeting:

We will report on the progress for ongoing projects in the order of priority.

Respectfully Submitted,

Dan Gime

Dennis Ganoe, Chair

Hannon: IT Committee. **Ganoe:** The report is there. We did get all the year-end reports out. Thank you to Central Office and the many hours of work to get those correct, and all the volunteers who helped proofread and make sure we got it right. Finalizing the Household Pet automated scoring, that is in its last bit of testing. It will go live with the month of June. We will backdate the automated reports for May. I just got an email from James that the ring report is available for Household Pets. So, Household Pet people can pay their \$15 and get a ring report on how their cat did. We are working on the automated unclaimed title report, which is show rules that we've got to comply with giving notice if they haven't claimed their title. They could end up forfeiting points, but we have some things going forward to automate that. It's currently a manual process. We had a meeting last night after our executive session where we discussed the priority of current and future projects. There will probably be some adjustments. That is currently under discussion among the people involved. I have no action items, so does anybody have any questions?

Moser: I know from my standpoint as a Regional Director, and I'm not blaming this on Dennis or anybody, but the files were a mess. We were getting them up until the last minute. I still had a correction like a week ago. They were ridiculous. We can't continue down this same road all the time. I'm not an IT person. I don't know really how it works. All I know is that we've got a lot of problems. I think it's time that we put out some money. This is our main thing that CFA does, is register cats. It's time we put some money, get somebody in here that can do this full time and figure out what's wrong, because it's a shame what we're doing to our exhibitors. I mean, it's just ridiculous. Hannon: We discussed that last night. We are talking about putting more money into it. Also, with the corrections on the regional awards, they were making corrections through CompuTan so we don't have those same issues next year. We may have different issues next year, but wouldn't you agree Dennis, that we went to the root of the matter each time? Ganoe: When it was a data issue, we corrected the data in the database. When it was a programming issue, we corrected the issue programmatically so that we could then rerun the report to get it correct. We could have easily manually changed the output, but that wouldn't have fixed the root cost. Hannon: So next year you would have had the same issue. Ganoe: Right. Moser: What I'm saying is, we're continuing down the same path all the time and saying it's going to get better, and it's not. Ganoe: I agree with you. Moser: So, why don't we hire somebody to come in here and do it? If we have to put in \$100,000 to get somebody full time, do it. Ganoe: I do want to remind everybody that this is the first year off the new system, so we went through a lot more angst this year than we should in future years. Calhoun: From a regional director's perspective, we did have multiple versions of reports that came out, and corrections. It was challenging. I would say one of the things that would have helped, and

hopefully we are beyond this, but one of the things that would be helpful is to have versions. We didn't really know which version. After a while it got confusing, we got so many updates. You could go back and find it attached to an email, but it got to be confusing. As frustrating as it was from a regional director's perspective, we have a lot of people that are volunteering their time trying to put together awards and trying to put together books and those sorts of things. It's going to be tough if we continue. It's going to be tough getting people to volunteer for these jobs because of the frustration level. My problem was that it was very challenging. Colilla: I would like to see us have a cut-off date of December 31st to see where everybody stands, so we can work out all the kinks before April 30th. That's what I would recommend. Ganoe: We can do that now. Colilla: Why don't we do that then, for peace of mind sake. Moser: What do you mean by, we can do that now? Ganoe: We do a mock end-of-year run. Kuta: I work on stuff like this so I understand stuff goes wrong all the time. I'm really sympathetic to that. I think that, as a regional director, I've had several of my key volunteers who do excellent work tell me they just can't go through it again next year. There is probably not much I can do to reassure them to come back and help me next year, so I just want to know if we should plan on having our regional awards presentations later in the year. Hannon: That's up to the regions. I know that 2 and 3 are both in August. Kuta: Yes, and that's probably, as a rookie regional director, I probably should have, yeah. Hannon: Keep in mind that 8 of the 9 were rookies. Kuta: Yeah, I should have. I guess because there have kind of been issues in the past in having it in June, but that said, I just found out last week that my multiple grand and one-show grand awards that I handed out were not correct. I had no way of independently verifying them on my own. I pulled down all the grand files off of ePoints, because it just seemed like I needed to have what the qualifications were for each thing of the files that were given to me so that I could double check. I think version control is a very big thing, too. If we use something similar to FileVista or even parts of FileVista, and where it has the upload date, that would be awesome in the versions and that type of thing, because I had a big problem. I'm pretty good at version control. I ended up putting them into Google docs and Google sheets, and that's how I had everybody work off of it, and that helped us a lot. I did that with Centaur. I gave them a Google sheet with all of our rosettes that we needed, but anyway, I just want to make sure that we're giving the right awards for the right cats. I have about 85% confidence. I have 100% confidence on our top 25's, but on our multiple grands, one-show grands and grands of distinction, I got the grand of distinction after our award ceremony so I couldn't hand out anything for that. Moser: First of all, why should we have to be verifying this? I mean, this is what CFA does. This is your core business. We shouldn't have to be verifying these files. They should be correct. We should get them, and they should be absolutely correct. Hannon: Terri, would you like to comment? Barry: I agree, but I think every year, from what I understand, there have been issues. I do want to say, one of the things that came into play were the number of shows that were late arriving in Central Office for us for scoring. They were coming in well after the end of the year, and some later than that. So, that was also holding up part of the process. That's not an excuse. Hannon: I thought we dealt with that in the past, by saying we weren't going to allow certain folks to have shows late. Where were they late from? Barry: I believe they were all from [Secretary's Note: after fact checking, the country originally mentioned was found to be inaccurate, so the name has been deleted]. Kallmeyer: No, no. Hannon: He is saying no. None of them were late. Barry: I can double check and I will email everything out. Kallmeyer: They were there by Wednesday the following week, for [deleted]. Fellerman: That wouldn't affect our regions. Barry: No, but the way they score, they can't run anything until everything is in and they shut the year down.

Kallmeyer: No, it wasn't [deleted] this time. **Barry:** I know we had two that were almost a week getting there. **Hannon:** Let's find out who they were and then we can deal with the two.

Moser: I really don't have any confidence here. We have been talking about this for the last year and continually we just hear excuses – this problem, that problem. I'm not trying to blame anybody, but we need this. Even for our exhibitors, I walked out in the hall and they are still having problems. We have to have a deadline to get this fixed so that everything is correct. What is our process, or what are we suggesting we can do to bring in somebody or what, to get this done by the end of the year? I do not think that that is unreasonable, to get something done by the end of the year so this system is working. Do I need to make a motion? Hannon: No. Meeker: I'm not making excuses. I totally agree with everything that has been said, but this system has a tremendous number of moving parts. You fix one thing and something else breaks. One of the things that we talked about at the meeting last night was hiring a project manager for the IT system that will work with CompuTan. What this is going to require is a big budgetary expenditure. These people are not cheap. They would work offsite. They are contractors. If this is what it takes, then the board is going to have to be willing to figure out where that money is going to come from. We just raised prices because we had a budgetary shortfall, and now we're talking about, maybe we're going to hire somebody that can come in and do this job. I also want to speak to this issue from a really different perspective, and that's from the standpoint of the Central Office staff. The battering that these people take when it is not their fault is absurd. The stuff on the list, the stuff on FaceBook. If folks out there don't think that this stuff isn't forwarded to Central Office, you are mistaken. These people come in, they are ready to work, they read this and think, another day and I'm going to get beat up. What's the incentive for them to come in and sit at that desk and be gung ho? It really wears them down. So, when you read the list, if you've got somebody in your region that's really being pointed on Facebook or they are complaining about something that nobody on FaceBook can solve, direct them to Terri at Central Office, or somebody that can help fix the program. Hannon: Ginger, that's not realistic. I do that on a regular basis. I see something there and I write to the people and say, you shouldn't be taking this to FaceBook, you should be taking this to – and I give them the name of an executive at the office, and let them resolve the problem for you, rather than just venting. Meeker: Right, but they have a tendency to vent. I would really like to see us all work together to decrease that venting. Mastin: In reference to setting a date, it's nearly impossible at this point in time because you are asking the system to do more than it was originally designed to do from the original request, so every time you add more projects or tasks to it, you extend further out getting certain things accomplished. Hannon: I don't understand that. When we contracted for end of year scoring, that was one of the modules. We're not adding anything. We just want what we had. Mastin: I'm referencing the comment about getting the system 100% by year's end. Hannon: She is talking about end-of-year scoring, right? Moser: What I was saying is that we need to have it done. If Ginger is talking about hiring somebody, let's do it. Why are we talking about it? Hannon: I understood your end-of-year thing was, let's make sure the end-of-year scoring works right by the end of the year. That's not what you meant? Mastin: I thought you meant more than just end of year. Moser: That's one good point, but the computer needs to be working, too. Meeker: I think we're talking about two end-of-years. Somebody had mentioned running an end of December trial run to see if the system is working properly. That's different from the year-end reporting that happens in April, so I think we're getting things mixed up. Ganoe: Actually it's the same thing. We just do it as of December 31st. Hannon: Rich, are you finished? Mastin: I'm done. Fellerman: I don't believe everything that goes on, on FaceBook. I glance once in a while

and maybe see pictures of kittens. If I do see a complaint, I always tell the people, *contact your* regional director with your complaint. It's not going to do you any good here, but at least we know who we can contact at Central Office and hopefully get it straightened out for you. I do that all the time. You should be prepared for this if there is an issue, but we don't get every issue, I'm not a friend of everybody in CFA, thank God. That's the advice that I give and maybe the rest of us should, as well. Contact your regional director with your issue – that's what we're here for, that's why you elected us, and we will try to interface with you as best we can. Colilla: I want to make a comment on that. I do the same thing. When somebody posted something in my region, I posted to her on FaceBook saying, please let me know what the issue is and I will take care of it. It was taken care of. On the project manager, are we looking for somebody in the cat world? Ganoe: That hasn't been decided yet. Hannon: No. Colilla: I would recommend that, because we are a different business than any other business. Kuta: I kind of agree with that, but I also say, if you have a really strong project manager who has worked in a consulting environment where they are really good at figuring out what the requirements are fast, the skill set might not necessarily be in the world of the fancy. That's one thing. I'm usually against hiring consultants who don't know anything about the industry or the project, but I think for this we've got a pretty good set. At least there are rules to follow and qualifications for certain awards, and we need a report that says this, this and this. I think you could take somebody outside the fancy to figure it out. Ganoe: The project manager role is beyond just scoring and registrations. We have a whole list of things we want to do that they also need to be able to prioritize, organize and herd through. That's really what we're looking for someone to do. Kuta: A great project manager could do that. Hannon: Anything else on the IT report? Moser: I just want to know, what's the time frame on deciding to do this? Ganoe: This is up to the Management and Personnel Committees. I presented an idea last night and it needs to be taken under advisement. The terms I don't know. Hannon: How about if we have an answer for you at the next board meeting? That gives them some time to figure out what they want to do with it. Moser: OK, but they will have a definite answer at that point? Hannon: They will have an answer as to what they are going to do. Moser: OK. Hannon: Right? Have you made a note of that? Schreck: I heard nothing, but I did have one comment. Hannon: Let's hear your one comment. Schreck: My one comment, and the thing that I want to emphasize, although we and some other people at Central Office rue the day that we switched over to CompuTan, the new system, from the old HP system – and I hate to defend that, but the old HP system did not have many of the capabilities that in the modern world we wanted to implement. For example, eCats. My understand was that that was pretty much impossible to carry through on the old HP system. So, in spite of many of the problems that we have and that Dennis has had to face in trying to get these year-end reports and many other things, there have been some things that are now working very well, very productive, and I point again to eCats because this was at the top of the list. So, the whole idea of the CompuTan system, as I understand it, was to move us forward into the technology world where we can do some other things better, quicker, and give us other things that the HP was not and could never have been capable of. This all takes time, it takes energy and it takes analysis. There have been footfalls here and there, but the reports were out. As Dennis indicated, they didn't just fix the problems which they could have easily done on the surface by taking an Excel spreadsheet, but went to the source and got those fixed. So, hopefully as another testing time comes up at the end of this calendar year or whatever the time permits, these reports should now be OK, but again it takes time. Some of these new technological things - again, eCats - we can move forward as an organization to implement and include. Colilla:

When we decided to get rid of the old system [inaudible] update the HP system. **Hannon:** With hindsight, that would have been a great idea, but unfortunately we went to a whole different platform. We are in a Windows environment now. Colilla: Here's the problem. I got one email, that was it. Hannon: I'm not going to sit here and defend Jerry. Colilla: I'm just saying, I would have said *try to upgrade*. That would have been a lot easier. **Hannon:** By importing stuff from the HP system into a Windows system, we created a lot of issues. Ganoe: I do want to address that issue. I spent a lot of my personal time agonizing over past decisions, and I made the decision myself that I could second guess, agonize, bitch and moan about it, and I said, that won't get anything done. We were set on this course and I made the decision that we would go forward on this course. You are absolutely 100% correct. The right decision we should have made 8 or 9 years ago when we realized we needed to do something about our computer system was to look at HP and see what upgraded systems they had that we could use. That wasn't the decision made, and we've spent a lot of money and time going forward. At that point, I thought it would have been more in the organization's interest to go forward, because like Barb said we do have abilities that the HP then didn't have. In hindsight, a new HP would have done everything we wanted, but again that's second guessing a decision that's nearly a decade old. Colilla: I'm just curious. I'm just stating a fact that I got one email where they were talking about it. Ganoe: I was on the IT Committee too at that time. I was begging for information and couldn't get it. **Colilla:** It's too late now. **Kuta:** This is a little switching off and going with what Barb was saying. Outside of the issues we want to fix, do we have our wish list or our products that we want to introduce? Specifically, things like ring reports on demand, pedigrees on demand, registration? I wanted a duplicate registration certificate the other day. I would have been willing to pay more for it if I had gotten it right then. Ganoe: There are quite a number of things that we want to do, like new features that we are talking about - ring reports on demand. We were talking at lunch about a bunch of other things. I do need to point out that we are not completely divorced from the HP system. Show scheduling – when a judge sends in a notice that they are currently licensed for a show, that goes into the HP system. It goes onto the HP system. We also get our text show report for the website out of the HP system. It actually doesn't get put into the new system until they are ready to score it, which is the date of the show. That's a process that needs to change in conjunction with management at the Central Office, as well as with programming the additional stuff in the new system. That's just one. We want to do support for the Judging Program, we want to do support for the Clerking Program. Breed councils are completely done on the HP. Subscriptions – Almanac, online and Yearbook – are all done on the HP. None of those are over on the new system. So, we've got a lot of things we still need to move, as well as fix the things that are wrong, plus fill the wish list. Kuta: OK, got it. Ganoe: So, that's really what I think this project manager gets to have input. One of the things we talked about last night was, we need to know what the return on investment is, what the time frame is so that we can make informed decisions about what to do when, and how much it's going to cost us. Right now we're shooting in the dark. Kuta: One quick follow-up question. Does CompuTan do Agile, or are they on a different development? **Ganoe:** Don't get me started there. **Kuta:** They don't do Agile? Ganoe: They are pretty much – if you know CMM, they are a level 1 or zero. **DelaBar:** I just wanted to remark. Dennis, 9 or 10 years ago, we knew what we wanted. We couldn't afford it. So, before you make all these remarks, it takes responsible management to be able to move forward. Hannon: It was during the last administration, not your administration, when the decision was made to go to a Windows-based environment. DelaBar: He is talking about upgrading the HP, which we wanted to do. Hannon: Which is something we could have

done, rather than move to Windows. DelaBar: If we had the money to do it. Hannon: During the last administration, we had the money. We had sold the building in New Jersey and we had some money. Mastin: That's not completely accurate. At the time the decision was made, we didn't have the money and the direction was to bring CompuTan in to do the field work, in hopes of getting the loan from the City of Alliance to fund the new building and the new computer system. We hadn't sold Manasquan until after that. DelaBar: Manasquan was sold in July of 2010. Mastin: It was sold after that, not that it matters. Hannon: He's right. Technically, we hadn't sold the building. We had gotten a loan from the City of Alliance to buy the building, to renovate the building and to buy a new computer system. We were given a good rate on that. Was it 2%? Mastin: Correct. Hannon: And we were able to pay it off, once we sold the building. Kallmeyer: In regard to converting to HP, it was probably about 4 years after we had the chance, and it was too late then. The conversion was not that simple at that time. We missed the window of opportunity to do a conversion. I think part of the pressure was, the HP system itself had been end of life for probably about 4 years. Hannon: The phrase we used was, we kept using Band Aids to keep it going. Kallmever: Right. We were a little bit concerned about the survival of the HP. Hannon: Ironically, we are still using it. Are we ready to move on?

(23) <u>REGIONAL PARTICIPATION IN THE ANNUAL.</u>

Issue: There appears to be a question regarding the position of Chair for the Annual Committee. Should the Regional Director continue to appoint the chair when the Annual is scheduled for their Region or should the CFA President appoint the committee chair with ratification of the Board as is the practice for other committee chair appointments?

The question has come up as a result of the Board's action to have Central Office take over the Annual and the local region provide delegate bags and the option of hosting the Thursday evening hospitality event.

<u>Background</u>: At the August 12, 2014 teleconference, the discussion about changing the responsibility for the Annuals began. The following motion was made and **failed**:

Mrs. Moser moved that, starting in 2016, Central Office will take on all functions of the CFA Annuals, except the Thursday night hospitality which would be optional for the region, and the delegate bags. Seconded by Mr. McCullough, *Motion Failed.* McCullough, Moser, Fellerman and Kuta voting yes.

A more complete presentation was made at the October 4/5, 2015 board meeting (see attached Appendix A). The proposal did not specifically state that a committee would be appointed by the CFA President.

<u>Motion</u>: That the CFA President have the duty of appointing an Annual Meeting Chair to carry out the function of producing the annual meeting.

Hannon: Regional participation in the annual arose from a discussion I had with Ginger. She was of the opinion that the regional directors would appoint the Annual Committee Chair, and I was of the impression that, just like all the other CFA committees, the President would appoint. So, I opted to take it to the board to see how you wanted to proceed with this. Do you want to take the first crack at discussing it? Meeker: The annual is predominantly coming out of the Central Office as of next year, but the region still needs to have certain commitments completed, like the hospitality night, the delegate bag. There needs to be someone in the region that can pool those regional resources, give it a flavor and be part of a more universal committee. DelaBar: What we had done in the past - in fact, when I was Gulf Shore Regional Director and them became a Director-at-Large – we had a chair. We also had an onsite chairman. So, there is no reason that Mark can't have a chair for an overall annual meeting committee, and then an onsite chair, per each region, as the world turns. Hannon: Like a local liaison. DelaBar: A local liaison – the onsite chair. Hannon: My vision was, the committee chair would stay in place for multiple annuals, so we are not reinventing the wheel every year, but if you had the regional director appoint somebody to run the thing, then we would be right where we were before, where every year you could potentially end up with a brand new set of people. Meeker: OK. We didn't communicate well then, because there's going to be someone out of Central Office being the project manager or the point person or whatever you want to call it. Hannon: I don't necessarily agree with you on that. There will be a committee chair. That might not necessarily, and probably won't be somebody working in the Central Office. Meeker: So, you are talking about a national annual committee. Hannon: I'm talking about a national committee chair, and like all

the other committees that I appoint, the chair then appoints their committee members. They pull in the talent they feel they need. Meeker: I misunderstood what you said. I thought you were saying, the person from the region that would be on that committee would be appointed by you and not the regional director. Kuta: Just because it affects me probably right now, and maybe I'm interpreting this wrong. I see it as you having an annual committee, just like every other committee, and having a chair of that committee, but then in region for those two things that the region is responsible for, that's a totally separate thing from the annual committee, but that person may need to work with you, just like, What night are you doing the thing? How big does the bag need to be? but that person does not need to be part of the regular CFA committee. Calhoun: I've got a disconnect here. That was not my understanding. My understanding was that the Central Office would have - that management of the annual would come out of the Central Office and that the regions would have an annual co-chair or whatever that would handle the delegate bag, that would handle the hospitality, and maybe work on a theme, but that the core of this was coming from Central Office. That was my understanding. McCullough: You are correct. Hannon: That was also my understanding at the time, but what I'm proposing now is a little different. I think that we need a committee chair, who is probably not going to be working in the Central Office, who will oversee this whole project. McCullough: Why? Calhoun: Why? Hannon: Just like other committees who deal with employees. I'm chairman of the Publications Committee, and as chairman of the Publications Committee, I deal with Shelly who is the editor of the Yearbook, I deal with Teresa who is in charge of the monthly newsletter, and I provide guidance while the employee then carries out the actual work. That's how I envision this with the annual, that the actual work will be done by paid employees, but the committee itself is the overall guidance decision maker. Colilla: That's not what we agreed on. McCullough: That won't work.

DelaBar: Yes, it will. Terri, from everything that we've heard about what Central Office is trying to do and everything that we're trying to get accomplished, right now can you take on that responsibility of putting on an annual meeting? Barry: An annual? Yes. DelaBar: You can? Barry: I have done multiple meetings larger than this over an extensive period of time, both on the local and state level, and on the national level. DelaBar: So, you feel that you can take this on, starting on Monday, planning for Las Vegas? Hannon: I had this very same discussion with her earlier today and she gave me the same answer. I violently disagree with her. I think she is overburdened with what she's got now. If we dump this in her lap, we're going to fall further behind on other stuff. Moser: When I made this proposal – the proposal that I did – the Central Office was to take it over. I would like to add, what could be done that I think would be a good idea is to have a representative appointed from each region to be on a committee to help so they can make decisions and just to be the point person from each region, but it was for Central Office to take it. Then, for the region, it was just to do like Ginger said - Thursday night, delegate bags and whatever - but it was still optional. This is an optional thing. We don't have to do it. Hannon: Your motion was, Thursday night was optional. The delegate bag was never optional. That was always part of it. Moser: The delegate bag, that's fine. I don't really have an issue with any of the other, either. I'm just saying that it was optional and that's the way it is, in the manual. I think there's also a pin that is included, and that was it. **Colilla:** That's what we voted on. Hannon: I think you're asking for failure, to go that route. The annual may not suffer, but something else is going to suffer, because I don't think Terri has got the time to devote to everything else that's going on right now, and she is assigning herself this project because she has the experience with event management. Wilson: What about Jodell? Hannon: Jodell works

for her, but Terri is assigning it to herself. **Colilla:** Why can't they work as a team? **Barry:** I'm agreeing that Central Office takes it on, and that Central Office staff carriers out the duties. **Colilla:** Can we try this one year and see what happens? **DelaBar:** It's your [Kuta] annual that it's going to be tried on. **Kuta:** It is. **Moser:** Do we need to make a motion here? **Ganoe:** There's a motion in the report. **Moser:** In the report, OK. **Hannon:** Do you want to read the motion? **Anger:** The motion is, *That the CFA President have the duty of appointing an Annual Meeting Chair to carry out the function of producing the annual meeting.* **Moser:** Do you need a second? I'll second it.

Hannon: Is there any more discussion? Barry: Can I seek clarification here? When I've handled meetings – the White House Conference on Aging for the State of Maryland, and then on the national level, OK? – I have been the individual in charge, but not necessarily the chairman that's going to do the opening, that's going to do that kind of thing, and that you work hand in hand with that chair and a possible committee. Yes, there's going to be times you differ. Hannon: But that's not what they are talking about. They are talking about not having a chair, dumping it in your lap. Calhoun: No, we're not. What we voted on and agreed to already is that this is to be managed out of the Central Office. Terri determines how she is going to divide the work load and to make it happen, because that's her job. That's her job, and why are we telling her that she can't do her job when she is sitting here saying she can do it? Hannon: She just sat here and said that she envisioned a committee chair providing some oversite. Barry: It's like a fundraiser. You have a fundraising chair, again kind of like a figurehead, but also that you are bouncing things off of and gives you the feedback of what is best for the community. Hannon: Which is what I was envisioning. Calhoun: I think Jodell would like to speak. J. Raymond: As the person who has this right now - Hannon: You don't have that right now. Rosina has that right now. J. Raymond: From Central Office's perspective, I do. Hannon: But what you have right now is a small part of it. What we are talking about for Las Vegas is a much bigger piece of the pie. You are taking on what you are doing now, plus somebody is going to take on what Rosina had been doing. J. Raymond: That's not duplication. That's not additional effort. Hannon: Yes, it is. Yes, it definitely is. J. Raymond: We worked together this year the whole time. Hannon: Think back another year. Think back 2 more years. J. Raymond: That was a totally different thing. That's why we put this in place. Barry: I would be the one controlling the purse strings. Moser: I worked really closely with Jodell the whole time on the annual. It's not like she's not qualified. She knows what she's doing and she has already been doing it. Hannon: But she is saying she is already doing the work now. What I'm saying is, you did a piece of the work and she's not considering that she is going to have to take on what you did, as well. Moser: I think they do think that. Meeker: They understand. Hannon: That's not what you just said, though. You said, "I'm doing it now." J. Raymond: I'm doing it now. Hannon: But you're not doing it now. You are doing a piece of it. J. Raymond: We are absent a chair. We have a liaison chair or interim chair right now. We have that right now. We would like to prove that we can do it. It's delegation. You just delegate. Schreck: The motion reads: That the CFA President have the duty of appointing an Annual Meeting Chair It doesn't say who he appoints. He could appoint me, God forbid, or he could appoint Jodell or he could appoint Terri or whoever. The motion on the floor is allowing Mark to make that appointment. I think that's what we need to speak to. Hannon: That's what Terri is suggesting, and I have told Terri who I plan to appoint, and she welcomed it. Barry: I believe there's a misunderstanding. J. Raymond: It's semantics. Barry: Maybe Jodell is right, it's semantics. What it is, as an employee I should not be down as the chair. **Hannon:** They're talking about not having a chair. <no> What I kept hearing from the

board is, "no, we gave this to the Central Office." DelaBar: Why do you not want the CEO of the organization to appoint the chair? Hannon: That's what they voted on, they said. DelaBar: Why do you not want the board to – Meeker: That's not what we voted on. DelaBar: That is what I perceived out of everything that we talked about. I still have the floor. I'm sorry, but to tell the board and the President, "no, we're not going to do this" or "yes, we are going to do this", no, you do as the board and the CEO instructs you to do. Eigenhauser: I have two comments. First, in the past – or maybe it's the distant past, since it's been a while since I have been an RD – the regional director picks the annual meeting chair or coordinating with the President, making sure everyone is on the same page. If CFA is handling the bulk of the function of putting on the annual, I think it's even more important that the region have some input as to who is going to give it that local flavor. My question is, the way the motion itself is worded, it says, That the CFA President have the duty of appointing an Annual Meeting Chair to carry out the function of producing the annual meeting. I thought Central Office was going to carry out the function of producing the annual meeting, and the meeting chair is to work with them, not to carry out the function. So, I have a problem with the way this is worded. This seems to be putting the power and the duty to run the annual in the meeting chair, when what we're really intending is for the meeting chair to be a local coordinator. Hannon: No. What I envisioned is like the Judging Program – Central Office does some of the work. The Clerking Program – Central Office does some of the work, but the decisions ultimately are made by the committee chair. That's how I envisioned this annual going, that the work would be done by the paid employees, but that we would have a volunteer committee chair. Eigenhauser: But that's not what the motion says. Hannon: I agree. I agree. That's not what we voted on. Meeker: I would like to remind everybody that we've spent the last 3 years going through annuals piece by piece, putting together the Annual Manual and everybody has decided at one level or another, with a few exceptions I guess, that it's too much work for the region, it's a Central Office/CFA event, so Central Office/CFA should have the point person for the project. That's why the Annual Manual was written. In the last 3-4 years, every year we have run into something that nobody anticipated, and those unanticipated events could have been avoided if one group of people knew where everybody was, and everybody was on the same page. Last year, there were problems with, "this is your budget", "no, we want to spend more money and because I'm the Grand Poobah, I'm going to spend what I want to spend, and then if it doesn't work, Central Office or CFA can pick up the tab." This new structure through the Annual Manual avoids that. I don't think our Central Office is going to cut any region out of their annual from a sense of input. DelaBar: I didn't see where that was a problem. Meeker: I think we should let Central Office implement the procedures that we spent 3 years working on. Ganoe: When this came up, and we discussed it and voted on it. I remember thinking that, is the Central Office able to run the entire annual on their own? So, from my recollection, we voted basically to turn over all the management of the annual to the Central Office. I agree with George that the way this proposal is written is, the committee chair appointed by the President would have the responsibility of managing all of those functions. That particular part of the proposal is in contradiction to what we voted for before. Hannon: And I have agreed with that. I've said that several times today. I agree this is not what we voted on, alright? But this is the direction I want it to go. I think it makes more sense to treat this like a lot of our other committees. Colilla: Call the vote. Hannon: We're still discussing. Kuta: I have something at stake here for my region, although we already have the hotel and probably a lot of the catering contracts and all that, or close to it, and the schedule. I just want to know, when I saw this, I saw this as, when I originally voted on it, Central Office

was taking it over outside of those two things, and the probably asked people in the region for suggestions or something like that, or *what would you think is a good idea*, but that there wouldn't be an annual chair like there has been in the past, because it's a Central Office function. So, I just want to know, with all the logistics and things like that involved in the annual, do you feel comfortable in ones coming up in the next year or two, and then further out? Right now, if that were the way? Hannon: She is looking at Jodell. Kuta: Or Terri, both of them back and forth. So, what I'm asking is, short-term and long-term, would you feel confident producing the event if there is no committee chair? Like, do you feel confident pulling the event off? Barry: I have always, in any event like this, worked with a committee chair that had a small committee, and as staff we worked with them. We oversaw what was the betterment of the operation as a whole because of history and because of the budget, but we would deal with - if you want to pick a theme, the committee picks a theme, OK? Kuta: OK. J. Raymond: Vegas, that's a good one. Barry: If the locals decide they are going to do one hospitality night and CFA as an association is doing another hospitality night, if you want to have a 3-ring circus, fine. Have a 3ring circus as your theme. You might have a group that sells raffle tickets because it's been decided you want to bring in extra money. Everybody wants to bring in extra money – the committee and those of us on the staff that's working with this. So, if the Central Office handles that and the committee chair says, I've got somebody who is great at putting something like that together. Kuta: OK. So, we still need a committee chair, then. DelaBar: An onsite chair. McCullough: A representative. Kuta: A representative, because when I see "chair", I see that as the person the buck stops there. If I see "representative", I see that as they are helping out. **Barry:** Mark, in my past life it was always the board chair that appointed who that person was going to be, but they picked that person for many reasons. Maybe they realize that they had a local company in that area that could donate beaucoup bucks, so they went to somebody at that corporation and got the president of that corporation to become the chair, but they still do things. Mark probably, I don't know, maybe one of the board members or something here, or somebody he knows that has the expertise. Kuta: Do we see that vision for CFA, for the annual? It's kind of different from a charity event. Calhoun: So, largely what we do today, if you think about it, site selection. Site selection is probably the furthest out thing. Site selection is largely handled by Central Office and Helms Briscoe, right? Hannon: We can't hear you. Calhoun: Site selection. That's largely handled by Helms Briscoe and the Central Office – going out, inspecting the hotels and that sort of thing. Maybe talking to the regional director for input, but that's largely already handled. We're talking about awards and keeping track of that on the national level. That's largely handled by Central Office. We've already kind of divvied out some of the social stuff, being the hospitality, delegate bags, pins will be handled by the region. Overall, there's a theme. As the event happens, there's things that occur, like for instance your host or MC decides that they can't come, that's managed at the time by the person who is replaced who is most appropriate to do that. Ginger and her team put together a manual and worked 3 years on this, and just 1 year before we decide to implement it, it doesn't seem to make sense that we change the practice at this point. **Krzanowski:** I think it's appropriate to have an annual meeting chair that would remain consistent as the person to oversee the production of the annual meeting, along with their committee. I also think it would be appropriate for each regional director to appoint someone from their region to serve on that committee, to be the boots on the ground so to speak, and to handle the local liaison thing and arrange for any other special functions. McCullough: So, the semantics is, we need a co-chair for the annual, so CFA has a chair and the region has a chair, and they co-chair. Hannon: No. The region would have a liaison.

Krzanowski: Yes. McCullough: You call it a liaison. Hannon: The chair would go to them and say, We need some help with this, that or the other thing. Who can you suggest? Maybe decorating the banquet room with the theme that was discussed. Anger: The way I'm hearing this discussion, if we changed to the motion to say, ... an Annual Meeting Chair to oversee the *function of producing the annual meeting*, would that be more in line? <no> **Hannon:** It's in line with what Terri is saying, but it's not in line with what we voted on. You can dig in your heels and say we are sticking with what we voted on, in which case we just toss the whole thing to Terri and the board is out of it. McCullough: Let's vote then. Mastin: If you stick with the way the motion is, or what Rachel just translated, and having an annual chair but you want Central Office to be running it, you're going to have conflicts. They are not going to agree. We've already made the decision to give it to Central Office. We need to keep it there. That was a decision we made. We went through everything we decided to get to that point. Let's keep it there. What we need to do is find that regional liaison or representative. That could be appointed by you in conjunction with the regional director. It doesn't necessarily have to come from Central Office. If Central Office is in control, that's where the buck stops – not the chair. Otherwise, you're going to have issues. You're going to have issues with finances, you're going to have issues in who is going to make the decision, they are going to bicker back and forth. You have to avoid that. Hannon: We have nothing right now that the Central Office is totally in charge of and we're divorced from. You are setting a precedent here by saying, We are going to turn this over to the Central Office and we're out of it. We'll see you in Vegas next year and hope for the best. That's what the motion was. Realize what you've done here. Mastin: But that's what you approved. Hannon: I agree, but I came up with something different for this meeting, and I'm hearing a lot of people saying, That's not what we voted on. We want what we voted on. We want to just turn this whole thing over to the Central Office and be out of it. **DelaBar:** Remember that the Central Office is also taking over the International Show, too. Mastin: After this year, somebody else is going to be doing it. Hannon: That's all that was discussed. He and I aren't doing it. We haven't taken it to the next step. Any more discussion on this motion, as amended, which is basically having a committee chair appointed by the president.

Hannon called the motion. Motion Failed. DelaBar, Schreck, Wilson and Krzanowski voting yes.

Hannon: Good luck, Central Office.

APPENDIX A

(37) <u>CFA ANNUALS – CO VS. REGIONAL RESPONSIBILITIES.</u>

Starting with 2016 Annual

Key Expenses NOT Covered By CFA Historically:

- *Hospitality night \$7,000 (one night by CFA other night by Region)*
- Friday Delegate's Meeting Breakfast and Break \$15,000
- Printing of the Delegate Book \$7000 (from Region 7, need to get last year's)
- Saturday night Banquet Decorations \$6000

TOTAL EXPENSES ESTIMATE \$35,000

Hannon: Jodell Raymond is here with a report for us. **J. Raymond:** Does everybody have this sheet of annual responsibilities in front of them? The first 4 bullet points, how much is this really going to cost or that we have not funded historically, those are 4 areas. We were pretty liberal with those figures. I got the figures from Barb, and then I had the opportunity to work last weekend with Carla, who can help decipher some of this, because you really don't want to put a marketing person totally in charge of numbers.

Projected Revenue Streams

- 1. Based on 400 Delegate average @\$20/\$30 fee \$8880
 - The average delegate fee for the past two years was \$13,455.
 Of that \$8880 would stay with CFA, the remaining \$4575 would go to the region.
- 2. All Sponsorship income would stay with CFA \$8000 (e.g. Royal Canin, Pioneer Pet, Dr. Elsey)
- 3. Retain an additional \$0.25 of the CFA Surcharge (\$1.75 instead of \$1.50) \$10,000 (breakdown by region)
- 4. Delegate Book Ad Revenue \$7000
- 5. Vendors \$2500

TOTAL REVENUE ESTIMATE \$36,300

J. Raymond: Then the *Projected Revenue Stream* is how we think we're going to pay for it. That was a basic average for delegates, for sponsorship income. The half of the surcharge, \$1.75 instead of \$1.50, broken down by region, the delegate book ad revenue and the vendors. We are basing a lot of this on last year's Annual, which was an expensive Annual. **DelaBar:** Question. The delegate fee used to all go to the region. When did it get split up? **Hannon:** She is proposing that it be split up. **DelaBar:** Oh, she's proposing this. **Hannon:** Because if CFA is going to take over the responsibility, CFA is going to incur the expense, rather than the region. **J. Raymond:** I was just projecting them. I was just doing an exercise. **Hannon:** The same with the 50¢ surcharge the region is getting now. She is proposing that they only keep 25¢ of it and the other 25¢ comes to CFA to help us cover our new expenses with producing these annuals. **J. Raymond:** Right.

DelaBar: Back up to under *Projected Revenue Stream*, you have, *Retain an additional \$0.25 of the CFA Surcharge*, this \$10,000 breakdown by region. Is that Regions 1 through 7 or are you counting the two regions that are not allowed to have? **J. Raymond:** Barbara, we were counting all regions in that, weren't we? **Schreck:** I think we looked at all regions, but we backed it down to accommodate that. I can't say for positive. **Hannon:** So, you're saying for Regions 8 and 9, they would keep the full 50¢?

DelaBar: What I'm saying is, Region 9 put in \$2,500 last year towards Friday night's hospitality. **McCullough:** Thank you. **DelaBar:** You're welcome. But a lot of that comes from our surcharge that we get back. **Hannon:** But were you happy with my answer, that Regions 8 and 9 will keep the full 50¢? **DelaBar:** Thank you very much, sir. **Hannon:** So, that satisfies that concern. **DelaBar:** Then we can look forward to possibly contributing to further regions. **Colilla:** Please contribute to ours this year. **DelaBar:** We'll talk. **Colilla:** OK, thank you.

Moser: On the fee thing that Pam suggested, I've always had a concern about this, because Region 8 and Region 9 don't ever have to put on an Annual. You're saying, I want to keep my 25ϕ . Each of our regions have had to put out \$50,000 every year, and Regions 8 and 9 have not had to put out anything. They can do it if they want to volunteer, but at the tune of what we had to put out, I don't think 25ϕ should make a big difference.

Moser: Do we need a motion on that? **Hannon:** Jodell can't make a motion. **Moser:** Right, but I want a discussion on, do you think that the percentage should go back to the region. I know that's me not speaking for the regions by saying, "give it back to CFA", but I really think you will need it. **Schreck:** Which one are you talking about? **Hannon:** The \$30 delegate fee. **Schreck:** There's two different things. **Hannon:** You're talking about the \$30 delegate fee. **Moser:** Yeah, the delegate fee. **Hannon:** You're not talking about the surcharge. **Moser:** Yes, yes. **Hannon:** You believe that the entire \$30 delegate fee should go to CFA. **Moser:** I do.

Regions Would Be Responsible For Payment :

- 1 Hospitality Night
- Delegate Bags
- Optional Pin

J. Raymond: And basing this on – let's have a starting point for all of your discussion for what Pam [Moser] had talked about in terms of the hospitality night. One hospitality night, delegate bags and perhaps even a pin. Whether it's more than that, whether it's not any of it, that's something for discussion. I had to pick a starting point. Hannon: One of the starting points you've got in here is that the region would host one night of a hospitality and what Pam's proposal was, was that it would be at their option. Moser: Yeah, but this is just her proposal. We can tweak it any way. Hannon: That's what I want you to do. I want you to comment on it. Moser: I vote to accept. Hannon: So, you're happy with the fact that we're requiring the regions to put on one night of a hospitality? Moser: Actually, I was just kidding about that. No, I would like it to be optional actually, but I do think there is a couple things in here. I think that it is very generous taking some of the delegate fee. I hate to say that, but I really think that it should all go to CFA. I really do. I think it should all go, because it's expensive and if they are taking over all of this, you're going to need it, because what you've got here, I think the estimate – and you just estimated, but I think it's a little bit low on the estimate, especially if you take over Saturday night hospitality. If it was optional or whatever, you would need I figure at least \$50,000, so if you keep the whole delegate fee, then that would probably pretty much get you there. It would only put you to \$40,000. I think this is much more doable. I think the regions would like this. I like that she has put this effort into it. Just with a few tweaks, I think it's good. Kuta: I agree. As the one who would probably have the first Annual affected by this, this awesome. It gives the region a say and something to do, but it's also feasible to put together. The only thing I would tweak would be to say instead of one hospitality night, one event so it could be a brunch on Sunday. The delegate bags and the pin, I think that's fun stuff that the region likes to personalize. I would also agree with Pam that the delegate fees, talking with past regional directors, that was something that they looked forward to, to make money off the regional but if we're not spending as much, then that would be great. The only thing I see is that we could get out of control again and make that hospitality event or those delegate bags, but that's something that we could handle at the regional

level and go from there. But, thank you. **McCullough:** Can we put a cap on it? **Moser:** That would be an idea. **McCullough:** That way you won't have somebody have Jon Bon Jovi come in and play a concert. **Ganoe:** A cap for Portland is different from a cap for Boston. **DelaBar:** Aren't we taking away some of the flavor, the essence of annual meetings? It's not just the business meeting and the awards, it's all of the breed councils, it's all of the getting together to know people from other regions, it's an event, it's a happening. What I'm seeing is one hospitality. We did three. **Hannon:** The one paid for by the region. **DelaBar:** Yes. **Hannon:** We're still going to have others. **Kuta:** CFA is sponsoring the other ones. The regions sponsor one.

Recommendation: Formation of a National Annual Committee

Key Areas of Committee Responsibilities

- Non-Corporate Sponsorship Fundraising
- Delegate Book
- Parties: Hospitality Night (s) Theme Planning
- Saturday Night Banquet Decorations
- Vendors

DelaBar: That brings me to another thing. CFA is doing all of this. With what people? Hannon: She has an answer on that. J. Raymond: If you go down further on that page. DelaBar: I'm looking. J. Raymond: Recommendation: Formation of a National Annual Committee. So, that is something that we could take and parcel out. Hannon: She's going to have somebody on her committee that's in charge of decorations for the Saturday night banquet. DelaBar: Do you know how long it takes to do decorations for the Saturday night banquet, to come up with a flavor for each region? J. Raymond: Yes, right. Kuta: And I, as a Regional Director and not my area of things that I care about, like decorations, but I know a lot of people really care about them, I would love for those people in CFA that really, really care about the decorations to be working on the decorations, every year that they wanted to work on decorations. Calhoun: I polled the Midwest Region and they loved this idea. They love it and so do I. Kuta: Southwest loves it, too. Calhoun: I don't know that the committee from year to year could not have people in the specific region participate and work a theme, because you will need some boots on the ground. I don't see that that couldn't happen, as well. Wilson: I think it's a great idea, first of all. I'm in favor of this, but are we going to get complaints from the regions? Because if CFA annually is going to pay for all of this, who is going to have ultimate decisions? J. Raymond: It's a CFA event, so it stands with CFA. Wilson: Right, so you're going to pick the hotel and you're going to pick the location? J. Raymond: Along with that region. Wilson: If the region wants to have it in Seattle and you can't find an affordable hotel to keep it within your budget, then? I just want to make sure that everybody understands that if CFA takes this on, even with regional cooperation and assistance on this committee, that they are going to keep it to budget. J. Raymond: Sure. Calhoun: That happens to a degree now, with Helms Briscoe. They help us do that and they try to look for the facility and the amount of money and that sort of thing. Maybe when you talk about a given year, maybe the regional director participates on the committee, or a committee person participates on the committee to give it that flavor. Eigenhauser: Since Kathy started with the military metaphors, I'm worried about mission creep in this, because what's going to happen over time is, we're going to have a national group that does it, but flying them to Portland costs money and somebody's got to pay to move them to Portland. Central Office staff is going to pick up a little bit here, a little bit there, because you really need paid staff to do things. Pretty soon, we're going to be paying for this all out of Central Office, things that used to be done by volunteers locally. The people that do the Saturday night banquet decorations, we paid for the decorations but their time was free. As we start flying in people from all over the country and Central Office staff is picking up, there is going to be mission creep. Little by little, this is going to cost us more and more, and those expenses are going to be paid by CFA instead of being the work of local volunteers, the way we used to do it in the past. So, I'm in

favor of the idea in general, but I really think we have to be religious about what is our mission here and how far are we willing to go in terms of what we're willing to let this national annual committee have with the budget, how many times are we going to fly people from Ohio out to check out Portland facilities and things like that, because dollar by dollar, nickel by nickel, it's going to cost us more for using paid staff or flown-in volunteers than if we used local free volunteers. We just need to be really careful that we stay on track with that.

Meeker: The part of this that I really like, having worked behind the scenes closely with Jodell for the last 3 years is, not every region has the full component of boots on the ground with the skills that are needed to put on the Annual. There are certain people that have done certain tasks for years. With the national committee, it gives people in that region that want to learn how to do some of these things, they can ask to be on the committee and work with that person and learn that skill set so at some point they can move into that committee. So, it's not just a committee to present the Annual, but it's also a training ground so that we can really pull talent from all of the regions. Schreck: I think that we may be forgetting that not too many years back, Central did all of the planning, in conjunction with the regions. Then we know what happened with our national staff and the move and everything else, and it was shifted then to the regions, to have more or less full responsibility. This is really a pull-back to hopefully have the people at Central who do it every year – at least a core of people who do it every year – and who are familiar with the in's and out's, and can advise the local regional people on how to proceed. Hannon: I don't think that's true. I think that prior to 2010 when we lost the Central Office employee who was the Special Projects Director, Central Office was not doing all of this. This is new. This is a first. For many years, CFA was more involved than they had been in 2011 for the Reston Annual, but little by little, more and more has been coming back to the Central Office, but this is putting a lot more on the Central Office than we had done. Schreck: I'm in favor of this, but I still say that if you have people like Jodell or whoever is on the committee that does it every year, as the employee did before who had done a million of them, you still have that continuity, because every 7 years – first of all, I can't remember from last week let alone 7 years, if I'm even here 7 years from now if I'm on the committee. So, I think a little more involvement by Central Office would be good, and I don't think that the numbers here would really be detrimental to our bottom line. This coming year, John, we're still on our own. Hannon: It will be effective for the Las Vegas Annual. Moser: To George's concern about this becoming mission creep, all this is going to be done by Central Office. They're not going to have extra staff. Today, Jodell does a majority of it. Shelly does all of the banquet stuff. This is all done by Central Office today, so there shouldn't be any reason to bring anybody else in to do it. The decorations, the concern there, they do them all but you can get help from the regions. We'll come and help, that's not a problem. [transcript goes to Project Revenue Streams section]

McCullough: As far as flying everybody around from Ohio, we have the World Show where we all volunteer and show up, and it's the same core people. Nobody asks for air fare, do they? If they do, I want money. **Schreck:** Fat chance, Steve. **McCullough:** It's going to be the same type of volunteerism. **Mastin:** For the World Show, we pay the expenses of the CFA employees. **McCullough:** Don't you do that for the Annual, though? **Mastin:** Yes. It's a requirement of their work duties. **Hannon:** They're going there now, so they will just continue going there. We're not envisioning bringing anybody additional, over and above what we are currently bringing. **McCullough:** Will this cut our dependency on the company that does all this? **Raymond:** We will use them more. **DelaBar:** We don't pay Helms Briscoe. **Hannon:** Helms Briscoe is paid by the hotel. **J. Raymond:** That does not come out of CFA. **Hannon:** They tack on something to the hotel costs, and they pay Helms Briscoe out of that. **Kuta:** We're not paying it directly. I was just going to add to that, volunteers – I think we would definitely be able to find volunteers to decorate. I think where we really fall and where the grind really happens is things like finding the sponsorships and selling that, because I heard from so many exhibitors that say, "why should I pay for somebody else's party?" This way, in the grand scheme of things, we're still paying for

it, but in not such a direct way. **Hannon:** I think it varies from region to region, too. In the case of Las Vegas, there's going to be a lot of stuff to do at night, and the delegates are not going to be as dependent upon the hospitality suites as we were when we were in Massachusetts, where we were out in the middle of nowhere and if you didn't have a car, you were stuck at that hotel, so the region had to provide some entertainment. **McCullough:** Las Vegas will be in the middle of nowhere. **Kuta:** It is way off strip, yeah. And there are shuttles, and there's stuff to do. [transcript goes to Project Revenue Streams section]

McCullough: Under the Vice President's job description, it says that they will help with the Annual awards facilities. **Hannon:** What? **McCullough:** What. It's on the website. **Hannon:** The Vice President does what? **McCullough:** I don't have my glasses on. Read what that says. **Dobbins:** Vice President. Special responsibilities – Annual awards dinner, facility, or Central Office personnel. **Hannon:** The Management Committee will get that revised.

Hannon: If you want to make a motion, please make it. Moser: OK. I make a motion that we adopt Jodell's proposal, with the \$30 fee going to CFA for the delegate fee, and that all regions participate in the 25¢ surcharge. That everybody has to give up 25¢ of their surcharge. Hannon: I have a concern here. We're talking about the Friday breakfast and the Friday snack. I don't know that that's mandatory. I don't know why we can't let people get their own breakfast. Moser: Nothing is mandatory. Hannon: It's in the motion here. Moser: But it's optional. If you look at the manual, it's optional. If you look at that manual, it is optional. Hannon: What are you saying? Are you putting it in as part of her motion? Calhoun: The breakfast? Hannon: The breakfast and the Friday afternoon snack. My question is, the way it looks here is, in Pam's motion CFA is required to do that. Moser: No, it's not. The reason why I say that is because the CFA manual for the Annual says that that is optional. It's already in there option, so you don't have to have a breakfast. Hannon: As long as the minutes will reflect that. Moser: You don't have to have that. Calhoun: I still second it. Hannon: There's a motion on the floor. There is a second to the motion. DelaBar: When would this be effective? Hannon: 2016 Annual in Las Vegas. Mastin: No you have to call for questions on the motion. Hannon: Are there any other comments or questions? DelaBar: I believe that, constitutionally, neither Japan nor Europe is allowed to put on an Annual, even though the consensus in my region is, they would love to invite everybody over to like Amsterdam or whatever. I cannot agree with one, the regions getting nothing of the delegate fee, and I cannot agree with Regions 8 and 9 having to lose an extra 25¢. Hannon: Pam is going to clarify that. Moser: On the 25¢, we're talking about – I figured this out on an average myself for my region, I figured out on average about 150. I even was generous with maybe 170 entries. With 50¢, I was figuring this on 50¢, how much the region would lose. It was under \$1,000. It's ridiculous. It's a little bit of money. DelaBar: For 6 months, we would lose over \$800 US dollars. Moser: On 25¢? Schreck: It was more than 8 months. Moser: You get that many entries? I can't believe that. On the other, by not giving CFA that part of the delegate fee, I mean, they're really going to need that. Eigenhauser: When we first adopted the surcharge years ago, one of the things we did was, you took away from the region the regional surcharges they had in place at the time to defray the costs of the Annual, so that 50¢ was going to the region to reimburse them for the money we took away that they were getting for the Annuals. It was never intended to be a windfall for regions that don't have Annuals. DelaBar: George, that's not quite correct. Mastin: My argument was going to be the same thing. We've kind of overpaid the two regions that haven't put on the Annual, if that's what the money was really, truly used for. **Hannon:** What do you think it was intended for? DelaBar: When we voted on it, it was intended to help defray the costs of the show packages and the total cost of what it cost CFA to support the clubs with putting on shows, so what the clubs paid for a license would add nothing. Hannon: You're talking about the dollar part - the CFA part – not the part that went to the region. We're talking about the 50¢ that goes to the region. DelaBar: It comes back to the region. Hannon: But that 50¢ has nothing to do with the show packages. **DelaBar:** I'm saying, that was the reason we put in the original surcharge. **Hannon:** Alright, but the 50¢ surcharge that now goes to CFA was in lieu of a surcharge the regions on their own were charging the clubs. Prior to the surcharge, the clubs themselves had imposed a surcharge on their shows. Eigenhauser:

The regions had imposed it with the consent of the clubs, and it was mostly jawboning and peer pressure that got it collected. **DelaBar:** We have expenses that the other regions don't have. I'm going to have to take a lot of the money that I'm getting for the surcharge to mail out our awards certificates that didn't get to us in time for our awards ceremony. We have expenses that you guys don't have to worry about. So, we're not putting on an Annual, but we have these other expenses. Hannon: Pam, he's got a number here on what you would have gotten last year. Kallmeyer: About \$978. Hannon: \$978 is what her 25¢ over the course of a year would be, last year. Kallmeyer: 3,900 entries. DelaBar: We're just taking back a check for \$1,688. Kallmever: That's the 50¢, right? DelaBar: Yes. Kallmever: So, it would be \$978. Mastin: Remember, that 25¢ is compounded over all the entries for the entire year. It's not just one region. If we had 50,000 entries, and Dick's got the number – what was it? Kallmeyer: 44,480. Mastin: So, that's \$11,000 and 25¢ is coming back to go towards the Annual. That's a lot of money. Hannon: There's a matching \$11,000. If you adopted this, it would stay with the regions, right? Mastin: Correct. Schreck: For the period of time from November of last year through August of this year, at 50¢, it's \$1,668. Mastin: So half would be \$800. Schreck: Half of that would be about \$800. Mastin: There's still one more quarter left to pay. Hannon: His figure was \$978, we we're talking \$1,000 as your 25¢. She wants to keep the \$1,000, rather than give it to the Annual. DelaBar: But we turn around and give \$2,500 to help with hospitality. Hannon: You did last year. Kallmeyer: But you wouldn't have to. Mastin: If you give Region 4 \$2,500, we'll give you 25 pins. DelaBar: Be still my beating heart. Hannon: Any other comments. Moser: I have a motion on the floor. Hannon: I know you have a motion on the floor. I'm asking if there's any more questions or comments on your motion. Meeker: Pam, would you clarify on your motion what part of the surcharge would go back to the region. Moser: The 25¢. Just 25¢. Hannon: The motion is – and you would be against this because you're not getting the full 50¢. DelaBar: Right. Mastin: And she's against the delegate fee. DelaBar: And the region should get a cut of the delegate fee. Hannon: And you think that Region 9 should be able to host an annual. DelaBar: Yes, but that's a constitutional thing. I can't argue that. Hannon: Last call. Pam's got a motion on the floor.

Hannon called the motion. Motion Carried. DelaBar voting no.

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(24) <u>MENTOR/NEWBEE PROGRAM.</u>

Committee Co-Chairs: Carol Krzanowski, Teresa Keiger

Brief Summation of Immediate Past Committee Activities:

Mentor Program

Mentor Program activity continues at a steady pace. Since our February report we received 38 mentor inquiries and/or applications, an increase of about 46 percent over the same time period last year. Inquiries came from the following geographical areas: four from Region 1, four from Region 2, five from Region 3, six from Region 4, one from Region 5, three from Region 6, five from Region 7, one from Region 9, eight from the International Division, and one inquiry from an as yet unknown area. Our regional/divisional mentor coordinators have been working very hard to pair these protégés with appropriate mentors and to help them get a good start with their breeding programs.

While we are doing everything we can to welcome and support new breeders, we have found that some people who contact us and even fill out an application will not reply when we try to get in touch with them. We are not sure why this is happening, but perhaps they simply change their minds for some reason. It could be that after looking into breeding, they feel it is overwhelming and requires too much of a commitment. Since they will not respond, unfortunately we are unable to find out the reason. We just have to hope that we are able to retain some of them.

Following are reports from some of our coordinators on activity in their areas. Their reports clearly indicate how dedicated they are to CFA and the Mentor Program.

Deb Kenny, Mentor Coordinator for North Atlantic Region: Region 1 has been rather slow with the mentoring process. As I have never received any documents from the previous coordinator, I requested that a notice be put on our website to ask for mentors - I believe that request was pushed to the back burner. I will follow-up and request it again after the Annual.

I have had five mentor applications. All applicants were contacted and I had conversations with four of them. One did not return an email contact from me.

One applicant would like to breed Persians and Exotics but does not want to get involved until the end of the year. I plan to follow-up with her the end of summer and hopefully she can come to our Nemo show in the fall, as she is from Maine.

Another applicant was interested in Maine Coons. She has found a breeder to purchase a kitten from, and that breeder will also be her mentor.

An applicant in New York was looking for someone to stud her Himalayan kitty to. After some lengthy conversations, it appears that she does not really have papers on her kitty since she bought it online from a breeder somewhere in Missouri. She is not interested in showing, attending a show or being a part of an association. She only wanted to breed her kitty. Since I do not know of anyone who will do this for her, I suggested that she may need to contact the breeder that she received the kitty from to see if he had any suggestions (this was after I suggested that maybe it would be a better idea to spay her kitty).

The final applicant is a Himalayan breeder from Philadelphia. She is from Israel and got a couple of her kitties from a breeder in Israel that I know. She also got her other kitties from another breeder in Israel who didn't treat her quite right. She had a lot of problems in her cattery and really wants to do this right. She needed lots of advice and guidance and will need this in the future. I am mentoring her myself. We have straightened out her health issues and are working on cattery suggestions and proper breeding protocol. I am hoping she will come to York; I think she will certainly be at Garden State. She is a lovely person and was really taken for a ride. I am excited to meet her.

As soon as I get a list of people willing to be mentors, I will be less anxious about finding proper places for applicants. Right now I am mostly trying to help them myself if they are serious about wanting to be a part of CFA.

Gary Hoffman, Mentor Coordinator for Northwest Region (North): As you know, because of the distances to travel in this region for shows, it is difficult to meet up with the protégés. I have actually met the one in Idaho, the Ragdoll breeder, and really like them. He wants to show, but work keeps him tied up. I know I will see him in the future.

Because I work in rescue also, I don't have time to do much more, so I have to pass on the extra volunteer items. I will be always accessible to the new people, and help them in any way possible. Some of us up here in the Northwest have been doing this even before the Mentor Program began.

Several people in California have openly stated they would rather show in the Northwest because we are so friendly and helpful. Please understand, we do have some "mentally challenged people only interested in their own wellbeing" up here also.

Brian Tripp, Mentor Coordinator for Midwest Region: I do not have any success stories to report. I keep checking in with all four of these people to find out what is going on, so this status is the most current information on them.

One protégé from Minnesota was passed to me from the previous mentor coordinator. I met with her and her family at a local cat show. Her mother used to raise and show Cornish Rex. She is interested in the Bombay because she has a cat that looks like a Bombay now and loves the personality. I offered her a breeder quality Bombay kitten, but she was not ready at the time because her family might be moving. She will contact me when/if she is ready.

Another applicant is interested in Sphynx and lives in North Dakota. I got her in touch with a breeder. She is planning to visit the breeder at a local show, so a meeting is pending.

A protégé from Illinois would like to breed Exotics. She has been in contact with several breeders and discussed different options. Pairing with a mentor is pending. She has not met with any breeders yet or been to any shows because she works some weekends.

An applicant from Indiana has an interest in Scottish Folds. I got her in touch with the breed council secretary and a few other breeders. She is planning to attend the Midwest Regional show and meet with a breeder there.

Barbara Stone-Newton, Mentor Coordinator for Southern Region: Interest in the Mentor Program continues to be active throughout the Southern Region, with a gradual increase in protégé applications.

Protégés typically want information on particular questions and/or encouragement through important transitions such as first show or planning for kittens.

The wealth of information available online is wonderful but can sometimes be a bit overwhelming, so an important part of mentoring is helping folks navigate (which is a pleasure).

More mentors would be welcome, whether they offer general expertise or can provide advice in very specific areas (recent example: legal aspects of cattery management).

Frank Dueker, Mentor Coordinator for Europe Region (Western): Here in Western Europe I do a lot of my work for the CFA Mentor Program at and with our Cat Friends of Germany shows. We produce two shows a year, and both of them have always the highest counts in Region 9 and are among the top shows worldwide. Before our shows I always try to get as many newbies as possible, and my Cat Friends of Germany Team and I are very good in this. As a CFA Mentor I'm explaining everything to the newbies and helping them with their first steps in the CFA family. I also get them connected to other breeders of the same breed so they could get special assistance from them. This helps them, our club and CFA, as many of them stay as a member of CFA because they like the friendliness and support of our members and exhibitors.

I didn't have any bad or not so good experiences so far, because everyone I asked for help or assistance for a newbie provided it to me and the new members of the big and worldwide CFA family.

So from my point of view, the CFA Mentor Program is a very good idea and a success story!

NewBee Program

The CFA NewBee group has experienced moderate growth in the past few months. The forum continues to be a welcoming place for the new exhibitors who find themselves there, and our new exhibitors seem to feel very comfortable.

A part of this lack of growth may still be that new exhibitors do not know about the program. We have continually asked that clubs print information about the group in their show catalogs (where a new exhibitor would see it). Sadly, only a fraction does. Additional general interest and general word of mouth promotion has also seemed to slow now that both the Mentor and NewBee Programs have matured.

CFA's 888 Number

Inappropriately placed calls regarding registrations and other matters dealing with Central Office have almost completely come to a halt. No large part of this is surely due to Central Office catching up with the registration backlog, plus people finally realizing that the number does not connect them to whom they need to speak.

However, calls from the general public have increased significantly. A large portion of the calls have to do with either finding a breed/breeder or looking for a show in the caller's area.

Current Happenings of Committee:

The committee continues functioning smoothly to efficiently handle inquiries, as well as offer guidance and support, in order to provide new breeders and exhibitors with a good foundation in CFA.

While we can provide a nurturing, friendly environment within the NewBee and the Mentor groups, unfortunately we can't do the same thing for these new folks in the show hall. We need your help because as the saying goes, it takes a village...please follow our lead and extend a helping hand to our new exhibitors and breeders whenever you can, and be sure to let them know about these programs. A positive experience at their first show will make newcomers feel welcome and help them get "hooked" on the cat fancy.

Some entry clerks have sent new exhibitors to the NewBee website and group so that they can prepare for their first show, and we encourage all entry clerks to do so. More clubs are beginning to use our NewBee/Mentor ad in their show catalogs, and we thank them! We would love to have full participation, though, so we are again asking clubs to please include this ad in the catalog. Most importantly, we remind everyone that if you encounter a new breeder or exhibitor in the show hall, welcome them to CFA and refer them to both the NewBee and Mentor Program websites.

Future Projections for Committee:

The Mentor/NewBee Committee will continue working hard to attract and retain new breeders and exhibitors. We will determine how to better remind our CFA 'front line' population, those individuals that most often encounter a new exhibitor or breeder, that these programs exist and ask them to refer new fanciers to us. This could include entry clerks and ring clerks (via their respective lists), show-producing clubs (via correspondence and social media) and exhibitors in general.

Work to review, update and add to website resources is ongoing.

Board Action Items:

None.

<u>Time Frame</u>:

New resources and articles will be added to the websites as available.

What Will be Presented at the Next Meeting:

We will present an update on the activities of the Mentor and NewBee Programs.

Respectfully Submitted, Carol Krzanowski & Teresa Keiger, Co-Chairs

Hannon: Mentor/NewBee Program, Carol. **Krzanowski:** I submitted a report. I really don't have anything to add, except that I would encourage all the people who are members of clubs to please try to include our ad in your show catalog, if possible. We need to reach the new people, the new exhibitors, the new breeders, and the best way to do that is through the show catalogs, where they may be exhibiting for the first time. We need your help in order to enlist them into our program. I would appreciate it, thank you. Does anyone have any questions? **Colilla:** I noticed when I pass out show fliers or put them in the show catalog, nobody looks at it. It's expensive to pass out at the show. People say, *If I'm showing, I'm only interested in my competition. I won't look through the other pages.* **Eigenhauser:** In rebuttal, let me just say that newbees read show catalogs, but the newbee, you take your red ribbon out of the ring because it means something to you. So, we can't look at it from our perspective. If we don't read show catalogs, newbees do. **Hannon:** Anything else on this, Carol? **Krzanowski:** No.

(25) <u>CLERKING PROGRAM</u>.

Committee Chair:Cheryl ColemanLiaison to Board:Carol Krzanowski

Brief Summation of Immediate Past Committee Activities:

Clerking tests: per requests

Current Happenings of Committee:

Clerking status: There continues to be a disconnect between what clerks have actually performed (i.e. taken clerking schools, performed specific assignments, tests) and what is on file at Central Office. Working on this as best as possible.

Central Office visit: A plan is in the works to return to Central Office sometime in the July/August.

Clerking information extract: I have had the opportunity to look at the files that were sent to me in regards to Clerking data. It is in older style relational database. There is a significant amount of 'bogus' data (i.e. clerk names such as: CFA Board, Central Office, large amount of individuals deceased, etc.). The 2 files should match; however, there is a lot of duplicated data and insignificant data in another (one file has about 500 records, the other 10,000). I have some ideas on how to clean this up, and get it into a format that would be more easily read than the extracts that are currently done from the old HP to decipher it. It will not require any additional work on the new system.

Classmarker renewal: system renewed

Clerking Program Clean up: I have spoken to Carol Krzanowski and Mark Hannon at length in regards to the current state of the clerking program. I have suggested that during my visit in July, that I temporarily take over the responsibilities of the Clerking Program in its entirety, in an attempt to find all missing paperwork, create a structure to the program, create processes and procedures, design a new database for easier access/inquiries/updates for Central Office staff, as well as any other items that have fallen to the wayside. This would only be for a period of 6 months. At that time, I would return to Central Office and train the appropriate personnel in the management of the Clerking Program.

Clerking in China: it has been discovered that due to the increase in the number of shows, exhibitors, and clerks in the International Division, that the clerking requirements need to be readdressed and better clarified in the Clerking Manual. This will be looked at after the files at Central Office have been better structured.

Additionally, I spoke to several Judges and their experiences with clerks in China. The Judges stated that the clerks did not understand how to make transfers to other classes in their books – especially with the large number of absentees that were in many of the rings. In order to get things moving, some actually had to 'teach' how to clerk, while they were also judging. This is

not how clerks should be learning, and many are not getting assistant Clerking assignments done – they are simply sitting in the ring. This is another reason we need to look at the requirements that we for China.

Online clerking school: until the Clerking Program at Central Office can better manage the clerk's data, this has been put on hold.

Clerking requirements: *This will be addressed after the above has been completed.*

Clerking data online accessibility: Once the data for the Clerking Program is put into a more up-to-date format, this will be easier to implement.

Future Projections for Committee:

Restructure clerking database

Assist with improving access to clerking data at Central Office/clerking data extract information, as well as creating processes/procedures

Meet with Judges regarding clerking experiences in China

Investigate current clerking requirements

Board Action Items:

Clerking Program

<u>Time Frame</u>:

All of the above future projections will be updated at Fall Board meeting.

What Will be Presented at the Next Meeting:

Update on above items

Respectfully Submitted, Cheryl Coleman, Chair

Krzanowski: Cheryl submitted her report. I don't have anything to add. If anyone has questions, please feel free to ask them.

(26) <u>AWARDS COMMITTEE</u>.

Committee Chair:Mary KolencikLiaison to Board:Mark HannonList of Committee Members:Linda Peterson, David Raynor

Brief Summation of Immediate Past Committee Activities:

The rosette sponsorships for the annual rosettes was a success. 47 breeds or divisions were sponsored for a total income of \$2350. The cost of including the names on the rosettes will leave us with a net somewhere around \$2000. This process did not take a lot of time. Kathy Durdick created the web page, and once that was done it was simply a matter of sending out some emails reminding people to sponsor their breeds. Kathy checked the incoming sponsors to remove them from the available list, but we are hoping to automate that in the future. The only other significant CO staff time used was to process the payments. We will try to get feedback from award recipients after the annual before proposing to do this again next year.

Current Happenings of Committee:

The awards committee would like to use the income from the sponsorships to explore a custom trophy for the breed awards in 2016, and if possible the NW and other trophies. The trophy company that CFA is using for the annual awards offers customization. We can submit our own design or they can create one for us. Our plan is to explore options for a custom design that can be produced with trophies that cost a comparable amount to what CFA currently spends on the breed awards. This would allow us to continue purchasing the same awards each year at about the same budget as we have now. The only increase in cost is the one-time initial customized design process, and this can be covered by the sponsorship income.

Board Action Items:

Approve using the income from the rosette sponsorships to pay for a customized trophy for the 2016 and future breed awards and if possible the NW and other trophies.

Time Frame:

Immediate.

What Will be Presented at the Next Meeting:

Possible designs for new breed awards; modifications to the Cattery of Distinction rules to simplify and clarify the process of determining who meets the criteria; any other issues that arise.

Respectfully Submitted, Mary Kolencik, Chair

Hannon: Next is the Awards Committee, and I'm the liaison for that committee. Mary Kolencik has submitted a written report. This year, with the board's approval, they collected sponsorship money for the breed awards, and what Mary would like to do with the money that wasn't spent on the breed awards is to use that money to design a national award for next season, and she needs the approval of the board to proceed with designing something unique for CFA. Schreck: I thought we voted on that. Hannon: Did we? Do you remember, Rachel, if we voted on that? Anger: I don't think we did. I'll check while we are talking. Hannon: Mary doesn't think we did, and she devours the minutes. Anger: I had a question about how the motion was worded. It says, to pay for a customized trophy for the 2016 and future breed awards. Does that mean to pay a consultant to design it. What does she mean by "pay"? Hannon: She wants to order from a firm the actual award and have them design what she orders, and they charge for the design. Anger: So, it's not for the actual breed awards? Hannon: It's for the design of it. Meeker: If we're designing a unique CFA national award, then what we're doing is committing to that award being the standard for awards for that year on? Hannon: Until they come back to us and say, we want to change it. Meeker: In the American Quarter Horse Association, when you see that trophy you know it's an American Quarter Horse trophy. She thinks she's going to design a trophy that will be forever used by CFA? Hannon: I don't think she's saying forever, but for the foreseeable future. Then, at some point, we or she or whoever the committee chair is may decide they would like to go in a different direction. I'm not going to tie the hands of a future board or committee chair, but her vision is, it's not more than for just one year. She's only talking about a couple thousand dollars that wasn't spent. DelaBar: Back in the days of what we call the "Puss N Boots" trophy - Hannon: The Roy Anderson award. He designed it. DelaBar: Yeah, Roy Anderson. We were going to keep that for quite a while. It got to be heavy. Hannon: You could damage it, because it was top heavy. DelaBar: It was \$350 at the time, which was a bit of money, so the board went to the glass designs, if I remember correctly. Anger: Frabel. **DelaBar:** Frabel, and the design changed a little bit each year to make it unique. The idea is to keep those awards somewhat consistent year after year. Coming up with a CFA-specific design is what we have been trying to do, and I think Mary is going a little further with that. I'll tell you, back in 1970-1980, 7th best cat was a piece of leather that was burned into the leather, mounted on a wood plaque. Hannon: A piece of wood. DelaBar: That was Fan-C Love is Blue.

Schreck: I'm a little confused. I'm putting on my bookkeeper hat now. So, we have the money that has been contributed by folks to pay for rosettes, right? So then, do we charge the cost of the rosettes against that, and what's left over Mary gets? Hannon: Yes. The money that was donated as sponsorship money will pay for this year's breed awards. Schreck: The rosettes only. Hannon: But the money that we raised is in excess of what we are going to be incurring in expense. Mastin: So, that's all it cost was \$350 for the awards? Hannon: They are rosettes, aren't they? Schreck: It has to be more than that. Mastin: That would help in determining the clarification on what was actually taken in and what was spent. Hannon: What difference does it make? It's the philosophy of, do we agree with what wasn't spent being used for another purpose, whatever that amount may be. Mastin: It makes a difference, especially if the number is not accurate. If we're agreeing to \$2,000 - and I'm not opposed to what she wants to do with it. It could cost \$5,000, but let's be clear on what was the dollars that were generated for what she was doing and what she actually spent. All I'm asking is a question: is it really only \$350? Hannon: I've already answered that. Mastin: And the answer is? Hannon: I don't know. Schreck: If I could just jump in and get back to my point. Whatever the excess is, we're voting on allowing her to use that in her discretion to develop a design? **Hannon:** That's what she's

asking us. Schreck: Not the cost of them themselves, just the design. Hannon: Correct. Schreck: I thought we voted on that already. Moser: She raised money for a specific thing – for the ribbons – so now she wants to use the excess, but that's not what the money was intended for, so those people that donated for that, I think that should be up to them because you could use that money next year. Hannon: How is that any different than the World Shows in the past where we've charged money to sponsor breed rosettes, and it costs us maybe \$10 and we charge them \$50? We didn't go back to them and say, What do you want us to do with the excess money? Moser: I'm just saying that this is for a specific reason. Hannon: So was the World Show. It was specifically to sponsor that award. Same thing – sponsoring this award. McCullough: How much was left over last year? Hannon: This is the first time we've done it. McCullough: So people next year, if they don't want to sponsor it, are we on the hook for a \$2,000 trophy? Where does that money come from, Barb? Schreck: No, whatever's left. After the sponsorship is in and the rosette payments are out, that difference is what she has. Hannon: What we will be doing next April is approving a budget for the following fiscal year, and we will be approving an amount to be spent for awards for that annual. That appears in the next fiscal year, alright? So, we control how much she can spend on those physical awards. McCullough: Didn't we tell her at the last board meeting that she had to have sponsorships for these and she was able to obtain sponsorship? Did she abandon that idea? Hannon: She came to us with her own initiative of raising some money through breed sponsorships. McCullough: To raise the level and the cost of the trophies and we said, as long as you get sponsorship, we don't care. Now she has excess money that she wants to spend, right? Ganoe: There were two things that happened. She actually requested to get corporate sponsorship. Couldn't get that, and then failing that, she requested fancy sponsorship which she did get money for. The cost of the rosettes is X. The sponsorship she raised for that event is Y. X - Y is what she is trying to spend here, for a one-time design of future awards. Kuta: Two things. I do have some qualms about taking money that was for rosette sponsorship and spending it on something else, even though that happens all the time for our regional awards banquets and things like that, because it goes into that one pool, but I think that because it is kind of for awards, it's OK. But the design of an award, is she going to be, is this all her ideas or is she working with other people on design ideas? Hannon: We're passing out awards Saturday night, right? Kuta: Right. Hannon: We had no say in what those awards look like. Mary came up with a suggestion and worked through Shelly and Jodell and company. Kuta: OK. Hannon: But they didn't come back to us and ask us to approve it. They worked it out amongst themselves. They had a budget they had to work within, because we approved a certain budget for it. DelaBar: We sponsored some of the breed awards. You have my permission to use whatever is left over from the breed awards that we sponsored, to use for this.

Anger: I am looking at the February 2015 minutes, where we approved the rosettes. There was no discussion about what to do with any surplus. We were more worried about being able to cover the cost of the rosettes. So, that really wasn't considered at all. Fast forward to today's proposal, she is really talking about two different things, one of which I support, and that's to have a customized trophy for the breed awards. My caveat is, in doing that you have breeds that didn't throw into the pot this year, because not every breed was funded, if I'm remembering right. They are going to benefit from what my breed council paid for, so I am a little uncomfortable. But, I do like the concept very much of a breed award. Now, when she brings the national award trophy in, having been a former awards chair who tried to find the perfect award, there is no perfect award. What we came up with was as close as we were going

to get. Who could complain about an image of their own cat on the trophy? That's the only thing that will be successful. People are going to complain, it's too big or it's too small or it's too something, but they are never going to complain about the image that they see. When we had the Frabel, people who received a shorthair win didn't like the longhair cat. So, there's always something. If we took out the national award and other trophies, that's just too vague for me. I am very supportive of the concept of coming up with a unified breed award, because that's what I think we should be honoring at the highest level – our breed award. Wilson: If I read the first paragraph here, it says 47 breeds or divisions were sponsored, for a total income of \$2,350. The cost of including the names on the rosettes will leave us with a net somewhere around \$2,000. That sounds to me like she didn't raise money to pay for the rosettes, she raised money for – Hannon: She already had money in the budget for the rosettes. We already approved that. We were paying for the rosettes. Wilson: OK, and that stays the same. Hannon: She worked within her budget to order the rosettes. What she incurred excess cost from was specializing them, so she is taking that out of the money that was raised. **Wilson:** I keep hearing people say *paying for* the rosettes. It's not paying for the rosettes. Hannon: It's paying for the specialization. Wilson: Right, and I'm good with that, and I don't have a problem spending the excess money on a design that will benefit all of CFA's breeds and the breed win. Schreck: If I read the board action item, it says, Approve using the income from the rosette sponsorships to pay for a customized trophy for the 2016 and future breed awards and if possible the NW and other trophies. It does not say for the design, and it says the income. It doesn't say the net income, which means, according to what this says, if she got \$2,350 then that's the income and that's what she would use. It doesn't say design. It just says to pay for a customized trophy. DelaBar: Can we table this until Sunday? Hannon: She has framed this poorly. The way she explained it to me was, she's not ordering trophies for \$2,000. She is talking about a design. Schreck: I think that the concept as she has stated may be what she means, but that's not what it says. Hannon: So you want her to come back in August with a clearer motion? **DelaBar:** Can she come back Sunday with a clearer motion? Hannon: Yes. Schreck: The motion should say that it's the net amount and that it's for the design, if that is the case. Hannon: I don't know if she will be here Sunday, but we can certainly talk to her while she is here to see what she wants us to do on Sunday. Schreck: It could be done in August. I don't think it's anything that has to be done immediately anyway. We have the whole year. Hannon: We'll say Mary will come back to us at a future board meeting. Schreck: I'm good with that.

(27) WORLD CAT CONGRESS.

CFA Delegate: Rachel Anger

Overview of the World Cat Congress:

In June 1994, at a major exposition, seminar and cat show was held in Venice, Italy, resulting in the formation of the World Cat Congress a year later. The WCC was established to promote better understanding and cooperation among the world's major cat associations in matters of mutual interest and concern, such as cat legislation and feline welfare which affects all cat lovers, from the pedigree breeder to the pet owner. Subsequent meetings have followed the pattern established in Venice – seminars, an international show at which the participating heads of organizations are invited to judge and a meeting of representatives of the world's cat associations. The World Cat Congress is now over 20 years old and remains a global force in the promotion and betterment of all cats. CFA's own Pam DelaBar served as the WCC President from 2005 to 2011, during which time the WCC added the Coordinating Cat Council of Australia ("CCCA"), South Africa Cat Council ("SACC"), and the Governing Council of the Cat Fancy ("GCCF") to its membership.

Brief Summation of Immediate Past Committee Activities:

On April 25-27, 2015, twelve World Cat Congress delegates met in Auckland, New Zealand. The three-day event was superbly coordinated by the New Zealand Cat Fancy, chaired by Zena Pigden, NZCF's Chairperson.

On Saturday, the Auckland Cat Club hosted its allbreed National Show at the Ellerslie Racecourse Event Centre with excellent TV coverage. Each delegate who is licensed to judge was invited to judge a portion of the show, and I was delighted to be selected to also judge the Best in Show competition, along with WCC President Eric Reijers. We selected a beautiful black and white Persian spay, Dixykatz Blaubeeren Muffin, owned by Lesley Parker.

On Sunday, the NZCF hosted a seminar which was well attended by a roomful of NZCF fanciers. Speakers and topics included the following:

- Elsa Flint, an Auckland veterinarian, spoke on cat behavior and cat nutrition.
- Steve Crow, GCCF Chairman (and WCC delegate) gave an excellent presentation on the challenges of today's cat fancy, many of which are shared by CFA.
- Laureline Malineau of Royal Canin showed a video featuring CFA's own Teresa Sweeney and spoke about Royal Canin worldwide.
- Geneticist George Sofronidis gave an interesting presentation on DNA testing.
- Professor Leslie Lyons also spoke on genetics and her 99 Lives Cat Genome Sequencing Initiative.
- Artist and Feline Historian John Smithson gave a presentation on the Father of the Cat Fancy, Harrison Weir. He also had a wonderful display of artifacts at the show.
- A discussion panel concluded the seminar.

Monday's WCC Delegate meeting included the following representatives:

President/Chair:	Eric Reijers
Vice President/CCCA Delegate:	Cheryle U'Ren
Secretary/Treasurer:	Penelope Bydlinski
ACF Delegate:	Lesley Morgan
CFA Delegate:	Rachel Anger
FIFe Delegate:	Leopold van der Haterd
GCCF Delegate:	Steve Crow
NZCF Delegate:	Chris Lowe
NZCF Adviser:	Zena Pigden
TICA Delegate:	Fate Mays
WCF Delegate:	Anneliese Hackmann
WCF Adviser:	Andreas Möbius

Highlights of the meeting include:

- *Re-election of Eric Reijers as WCC President for a period of two years;*
- Adoption of the following policy: The members of this organization shall, in principle, mutually recognize the judges and registrations of each other provided that such recognition does not conflict with the member's own Rules and accepted Breed Standards;
- Increased sponsorship by Royal Canin;
- Secretary's honorarium increased to \$350 per month;
- 2016 WCC meeting to be hosted by WCF in Bangkok, Thailand;
- 2017 WCC meeting to be hosted by CFA tentatively in Las Vegas;
- 2018 WCC meeting to be in the Frankfurt area;
- Adoption of the following policy: WCC does not promote nor approve the presence of wild feline species in connection with a cat show;
- Donation of \$1,000 to Leslie Lyons' 99 Lives Cat Genome Sequencing Initiative.

Much more discussion was held regarding general topics such as various breeds, breed coding systems, computer systems, Royal Canin Encyclopedia project and cat finder project, the WCC breed comparison project, animal welfare, rules and regulations within the organizations.

The World Cat Congress is generously sponsored by Royal Canin. On behalf of CFA, I would like to publicly thank Royal Canin for their support.

Future Projections for Committee:

Although the next WCC meeting will not be held until April 2016, your input, thoughts or suggestions are welcome.

As noted in the highlights above, CFA is scheduled to host the WCC meeting in March 2017. The WCC delegates selected Las Vegas. I have had a very preliminary conversation with Southwest Regional Director Lisa Kuta about the possibility of putting on such an event in her region, and she suggested a core group of people who will be contacted shortly. Anyone wishing to volunteer to work on the event should contact me, as we will welcome your help and want to be inclusive.

What Will be Presented at the Next Meeting:

The next report will be submitted following the 2016 WCC meeting in Bangkok. I would like to take this opportunity to thank President Hannon and this Board of Directors for allowing me to proudly represent The Cat Fanciers' Association on this world stage. The WCC is important to the global welfare of all cats, and CFA is an important part of that effort.

Respectfully Submitted, Rachel Anger, CFA 2015 Delegate to the World Cat Congress

Hannon: World Cat Congress. **Anger:** Usually we give this on Sunday, but I scheduled it for today so we can leave on Sunday. The report begins with a brief review of the history of the World Cat Congress. Of particular interest, our own Pam DelaBar served as the president for many years, during which time I feel the WCC had its largest growth and most success. I also want to mention Mr. Don Williams, who is in the room today. He attended the first World Cat Congress.

Anger: We had our WCC meeting in New Zealand the last weekend of April. It started with an allbreed cat show which was wonderful. There were very nice cats over there, including some breeds we don't get to judge here, which were enjoyable. Then, a seminar was held on Sunday. You see all the various speakers in the report. It was well attended and represented by the fanciers of the New Zealand Cat Fanciers. When CFA hosts the event – if you scroll down in the report to 2017 – this is something that would be a great event for our fanciers to attend, too. It was educational from many different perspectives. To me, the highlight of all the speakers was Professor Leslie Lyons. Her discussion topic is always interesting and understandable, so I hope she will speak in 2017. You will see in the events coming up is the 2017 World Cat Congress meeting to be hosted by CFA. The World Cat Congress discussed different locations to host the event. It can be held anywhere in the world. They selected Las Vegas. I contacted some of the folks in Las Vegas, who were not initially receptive because of scheduling conflicts, but we can work out the dates. We need to get moving on it because 2017 will be here before you know it. We are honor bound and duty bound to put on a great event. They are looking to have it in March. The last couple of meetings have been in April, but they would like to move back to March. That's what is up and coming for 2017. In my report, I hope I conveyed the importance of CFA participating in the World Cat Congress. You may point out problems between associations. Yes, there are a few problems and there always will be problems, but without the World Cat Congress, it would be much worse. We would be competing against each other, rather than working together toward the betterment of cats and the cat fancy. Hannon: Any other questions or comments?

(28) <u>ANIMAL WELFARE UMBRELLA – BREED RESCUE; BREEDERS'</u> <u>ASSISTANCE; FOOD PANTRY</u>.

Committee Chair: List of Committee Members:

Linda Berg Charlene Campbell Breed Rescue Chair Nancy Hitzeman Food Pantry Chair



CFA Breed Rescue Program Report 2014-2015

Greetings CFA BOD:

CFA Breed Rescue 2014-2015, has rescued over 276 pedigree cats and 5 domestic cats. We have given food aid to breeders in need. Our expenses are running about \$3 expense to every \$1 donated. We are very grateful for our Rescues and their partnership assistance.

Many of our breed rescues occur due to death & disability, Animal Control issues like hoarding or inappropriate care, and Pet Owner surrender and/or Animal Control agency notification of a pedigree cats on its kill list. We have variety of pedigree cat breeds needing rescue.

We have not finished making our Rescue partnership donations for the 87 Ragamuffins confiscated in December thru January. Ragamuffins were transported to many South Florida Rescues as space allowed, 9 Ragamuffins were flown to Atlanta, GA area by Pilots & Paws, Rescue Flights. Many of the Ragamuffin kittens are now just be coming of age to be adopted and the dams will be Spayed and ready for adoption.

CFA BAP-BRP is always looking for ways to help our Rescues. We were able to arrange thru Registry Rescue Partnerships to have Dr. Elsey, Precious Pets donate 7 pallets of kitty litter (12,600#) to Fancy Felines of the South, Atlanta, GA and Dr. Elsey gave 2 pallets of litter to Friends of Strays Animal Shelter in St. Petersburg, FL!

Marie-Louise Guernsey, CFA BRP in CA was able to apply for and receive a Petco grant for our CFA BRP Program of \$1,000 to aid in a hoarding situation she was working hard to resolve.

IE: Greetings Marie Louise Guernsey,

The Petco Foundation is deeply honored to be able to grant **CFA Breeder Assistance and Breed Rescue** the amount of **\$1,000.00**. These funds are designated for the program entitled **Operation Pussy Cat** as outlined in your grant request. The Petco Foundation shall pay the grant to **CFA Breeder Assistance and Breed Rescue** approximately 2-4 weeks following receipt of this email notification. By endorsing and depositing the grant check, you represent and warrant that your organization will meet the obligations specified in the grant request.

Yours in Service, Charlene Campbell BAP-BRP Region 7 Coordinator – CFA National Breed Rescue Coordinator

Hannon: Next on the agenda is Animal Welfare, Breed Rescue and Breeder Assistance Program. There's a written report from Linda Berg. There are no action items so we will move on.

(29) <u>YOUTH FELINE EDUCATION PROGRAM.</u>

Committee Chair:	Cathy Dunham,
Liaison to Board:	Kathy Calhoun
List of Committee Members:	Aubrey Anderson, Maureen Clark, Lorna Friemoth, Marguerite Epstein, Donna Trusler, Debbie Gomez

Brief Summation of Immediate Past Committee Activities:

The two main logos for the program have now been updated. We are in the process of getting it out to all individuals that need it so changes can be made in all necessary places on the websites, FB and all written material.

The program has had three additional youth join in the fun. The program has a total of 43 youth participating in the four age divisions.

Current Happenings of Committee:

The program awarded rosettes in five regions and at the national level this year.

Kathy Calhoun, as board liaison, will hand out the national awards at the Annual Delegates *Meeting*.

Future Projections for Committee:

Continue refining the scoring process.

Continue to work on refinement of program for presentation to outside organizations to interest youth in YFEP and the cat fancy.

Board Action Items:

None.

What Will be Presented at the Next Meeting:

Program update.

Respectfully Submitted, Cathy Dunham, Program Chair

Hannon: Youth Feline Education Program, which is Kathy Calhoun. **Calhoun:** You have the written report. There are no action items. If anyone is interested, I have pictures and PDFs of the logos that are mentioned in the report. I also have a list of all of the youth that are winners in each division if folks would like to see that. We anticipate having 2 of the winners at the annual meeting on Friday, so hopefully they make it. We talked about Eddie perhaps helping out some. Any questions on the report? **Kuta:** I have a quick question. I'm curious. When can we see – I under Future Projections for Committee *Continue refining the scoring process*. That's

a point I've heard from participants in my region that they are a little confused in figuring out how to do it, because they really, really want to excel at it. It's difficult to chart their progress. But they are enthusiastic about it and want to get more people into it, but they have trouble explaining it. Like how I'm having trouble explaining it now. **Calhoun:** I will take that back to the committee chair and we will see if we can't get something that's more definitive out. **Kuta:** Also, we did a special award for our top one in our region. We gave her a little music box with a mama tiger and baby tiger, and it played *Born Free*, with her name and the year. It wasn't that expensive. We did a special presentation at our regional awards dinner for her. **Hannon:** Anything else on the Youth Feline Program?

(30) <u>CAT TALK.</u>

Committee Chair: Jodell Raymond, Managing Editor Teresa Keiger, Editor

Brief Summation of Immediate Past Committee Activities:

Cat Talk has had an electronic version available for almost a year now, and the response has not been what we were originally led to believe it would be, but for two very different reasons. Informal feedback has been that many of those readers who initially wanted an electronic version now want a paper version as they love the graphic design direction that the magazine has grown toward. Overseas, where we had anticipated growth, the cost of the magazine is still regarded as too high (even with the postage eliminated). This validates that taking the 'cost per issue' approach that we took as a wise choice, as we still do not lose money.

In spring of 2015, regular subscribers were given a "free" issue of Cat Talk to realign their subscriptions to the extension of the Online Almanac by one month. (after the conversion to the new computer system causing epoints to be unavailable for a month, the yearly OLA subscription was extended. Many of our readers have a joint Cat Talk/OLA subscription). This caused our readers some confusion as we then had to mail out additional issues to those subscriptions that had "ended" sooner than the corresponding OLA subscription, and most certainly affected Cat Talk's printing budget.

Current Happenings of Committee:

We have picked up more staff members and have received even more offers of article submissions from other writers both inside and outside of the cat fancy. I have made the editorial decision to focus on a specific theme for each issue, and to eliminate the cover contests. Our readers have responded very positively to the issues where we have a section focusing on a specific topic. The last couple of calls for photo submissions have not yielded the type of photos (in terms of both quality and image) that we can use for a cover. We have instead given photographers a cover schedule and asked them to submit photos according to the theme given.

Future Projections for Committee:

We would like to grown Cat Talk further into the CFA population AND into the cat loving population at large. We have begun to suggest that our readers gift their pet buyers and vets with a subscription to Cat Talk, and we will continue to search for other ways to grow the magazine. We have started a couple of new columns ("Su-Purr-Stitions" and "Time in a Bottle") and anticipate a breed-related series beginning next year.

What Will be Presented at the Next Meeting:

Ongoing update regarding Cat Talk

Respectfully Submitted, Teresa Keiger, Editor Jodell Raymond, Managing Editor

Hannon: Cat Talk. Jodell, do you want to take that? **J. Raymond:** Thank you. Everything is going great. I have to commend the staff. The staff has done an excellent job. We hope that you've noticed the difference in the past couple of issues, that we're trying to broaden the audience and the scope of the magazine. **Hannon:** You are going with themes now, right? **J. Raymond:** Yes, Teresa is going with themes. I really want us to support Teresa and the staff. If you guys have anything, any suggestions, please send them to Teresa – articles, anything.

(31) OTHER COMMITTEES.

Hannon: Next would be any other committees. Anybody have anything else they want to bring up for the good of the cause before we adjourn the open session? Nothing else you want to bring up? Last chance. We'll ask the audience to bid us adieu while we go into closed session, and we will see you later at hospitality. **Wilson:** Don't eat all the funnel cake.

The meeting adjourned at 4:45 p.m.