

2012 CFA ANNUAL MEETING
Friday, June 29, 2012

Hamza: Good morning. Before we get going, there's a couple of announcements. Banquet tickets, see Jeri Zottoli. Pre-paid lunch needs to pick up tickets by the lunch room. The tickets are \$15 cash only. There are extra delegate bags for sale for \$20. Also, there's a premiership top 25 gathering in the Thayer Board Room tomorrow between 3:30 and 4:30. Breed council meetings have some room changes. The Siamese will start at 8:30 tomorrow morning, set-up at 7:30. Exotics have been moved to the Thayer Board Room, 2:00 to 3:00. Japanese Bobtail is 12 to 2 in Salon B. Cornish Rex is at 1 to 2 in Salon A. There's been a little ambiguity on when the breed council meeting starts with the board. It will start at 10:00 tomorrow morning, so 10:00. OK, Siamese are at 8, set-up at 7:30. Special raffle will begin after the Credentials Committee returns. Delegates, it says here you need to be present to win. We're going to be giving out a prize per hour. There's a total of 5 of them, and we'll fill you in better after the delegate committee comes in. I'm also supposed to announce to you that on July 7th, the Sternwheel Cat Fanciers will be having a show in Columbus, Ohio. So, after those shameless plugs, we can – we'll get the meeting going. Does everybody have an agenda? I've got to make sure.

(30) President Jerold Hamza called the meeting to order at 9:00 a.m., with a State of the Organization address.

Hamza: Anyway, I'm calling the meeting to order, and please welcome to the 2012 CFA Annual Meeting. I want to set the tone for our shareholders' meeting and I'm asking all of you to be respectful and thoughtful, and address issues in a positive manner. We will not engage in personal, derogatory debate, we will take the high road, there will be no fines for cell phones but please, out of respect, take this time to turn off any noise your media devices may create. We know that as things happen, it's important to get them out to the general public as soon as possible and we know that you will be texting and twitting, but we just want to make sure that your tweets won't bother anybody. When you approach the microphone, please state your name and the club you represent. You may be nervous and forget. I'll try to remind you. I might be nervous and forget. We do this to help Rachel keep accurate minutes.

Anyway, I would like to welcome to Quincy, or as the locals call it, *Quin-zie*. It is good to be here and it is also good to be here *with hair*.

Region 1 Annual Committee Thank You!

- Regional Director: Sharon Roy
- Annual Co-Chairs:
- Claudia Hasay, Terrie Smith

Committee:

- John Adelhoch
- Jill Archibald
- Carol Babel
- Karen Bishop
- Shelly Borawski
- Diane Castor
- Cheryl Coleman
- Marilyn Conde
- Diane Coppola
- Lenny Cuzzupe
- Todd Dotson
- Geri Fellerman
- Roeann Fulkerson
- Sig & Sharyn Hauck
- Carolyn Jiminez
- Pauline Joy
- Mary Kolencik
- Debbie Kusy



- Joann Lamb
- Carol List
- Lew & Timi Llewellyn
- Donna Minardi
- Anthony Nardone
- Gina Noblit
- Kristin Nowell
- Charmayne Phillips
- Jodell Raymond
- Pierre Rivard
- Helene Schneider-Hester
- Carol Schwartz
- Sophia Staples
- Ramona Shuba
- Russell Webb
- David White
- Erin & Joy Yoders-Dey
- Iris & Robert Zinck
- Jeri Zottoli

At this time, it's appropriate to thank our host. I would like to thank Regional Director Sharon Roy, co-chairs Claudia Hasay and Terrie Smith along with the entire Annual Committee. Committee members, would you please stand up so we can thank you properly? Please, let's take a moment to thank these individuals for their efforts. [applause]

These past two years have been eventful. We have faced many challenges and, through hard work and perseverance, I am pleased to announce that we are on solid financial ground. [applause]

Finance Overview

- Positive cash flow
- Solid financial ground
- Poised for growth



Our budgets have been accurate for the last two years. This is extremely amazing, considering all the changes that have gone on, especially in the last year. It is a credit to our treasurer. I would like Carla to stand and be recognized. She has done a truly remarkable job and we are lucky to have her. [applause]

In the past year, we have a positive cash flow in excess of \$160,000. [applause] When we sold the building in New Jersey, we were able to pay down our mortgage \$250,000. At the end of this year, because of our financial gains, we have paid an extra \$75,000 on the mortgage that was over \$550,000 when we started is approximately \$195,000. [applause] In the upcoming budget report, you will see that CFA is adding an additional \$15,000 to the club marketing program because CFA believes in supporting clubs in shows and in their show production. We also know that we do not want to rely solely on corporate sponsorship to fund the program. So, this year that program is going to have more money than last year. We hope to be able to fund in excess of 100 clubs with sponsorship money.

We have increased our spending within our budget by \$6,400 for legislation. As an organization we expect to see further improvement in performance over the next two years. There is another person involved in our finances I would like to thank. **Rich Mastin**, please stand up. [applause] Rich is Chair of the Finance Committee and has played an important role in this success. I'm glad he's here. You've seen him now. You don't have to ask me if he exists or not.

Just to reiterate. We are on solid financial ground. We have made a profit for two years in a row and we have over \$1.5 million in the bank. [applause] This is a stark contrast from when we started. Later on, Carla will go into our financial picture in greater detail and you will get to see the nuts and bolts of it. I'm pretty relieved we are where we are.



Last August, we moved our Central Office to Alliance, Ohio. We have a wonderful facility with a beautiful museum.

We have the CFA Foundation to thank for the museum. They have done a great job. Our Central Office complex is beautiful. As shareholders, it belongs to each one of you. I encourage all of you to make a trip to Alliance and I know you will be impressed.

Central Office

Director of Operations: Donna Jean Thompson

Staff:

- Carol Ann Bertone
 - Shelly Borawski
 - Brian Buetel
 - Diane Cioci
 - Kelly Conger
 - Julie Grasse
 - Donna Lewis
 - Jill Mendenhall
 - Judy Minich
 - Catie Riddell
 - Shirley Dent
 - Mariane Toth
 - Kristi Wollam
- Registration via Pedigree: Monique van Eijk



Even more impressive is that our business plan is taking root in every way. We have an office staff that is getting really good at registering cats and responding to customer needs. In fact, CFA pedigrees and registrations are getting turned around within three to four days! [applause] Registration via pedigree is caught up with the exception of a few problematic instances. We have a real star in the registration via pedigree process. **Monique**, please stand up. [applause] She has taken a program that, since the beginning of its inception in CFA, has always been problematic, and really has gotten a handle on it. We are truly becoming a global organization. On behalf of CFA I would like to thank you for an outstanding job.

At this time I would also like to recognize our staff. All CFA employees here, and some of them are probably busy. You'll see them. We've got Shelly there. Is anybody else in the room? Usually, they are all working hard behind the scenes. Donna Jean, you should step in for a second. They have done a great job. [applause] In fact, our Central Office is caught up in all areas. I know that it was a rocky start. However, to accomplish what we have in less than a year – it will be a year in August – is amazing.

CFA Board of Directors



Your CFA board has worked tirelessly for the past two years and it has showed. If you read the minutes, you will see that the monthly board meetings often last into the wee hours of the morning. You will also see this is a professional board that does not linger but rather takes on challenges, one after another. It is amazing that adding 9 more board meetings a year, we seem to fill the agenda each month. In doing so, we can see the fruits of our labor.

Computer System



It was my hope to have the new computer system up and running by now. To say we have miscalculated the job would be an underestimation in itself. We now understand the parameters and the scope of this project, and have been working hard to make this a reality. When we got into the computer system, we had no idea how little anybody knew about it, and we had no idea how problematic the corruption of the data would be, but I'm pleased to announce that – we had Dick Kallmeyer grab this thing by the reins, and Dick has been doing a fantastic job. We do have an end in sight. I am anxious to finish this project. I'm as anxious as you are, and I know it will enhance our future. Again, I would like to thank Dick. He's done great and he will be updating us in a little bit. I can tell you that I'm confident we will have it very shortly.

8



CAT SHOWS US!!

2012	Show - Location	Format	
June 9	Gulf Shore Regional - Oklahoma City, OK	GAB	
June 9	Southwest Regional (Additional Sponsor Crown City Cat Club) - Palm Springs, CA	GAB	



CFA services are at an all-time high. We have an online Almanac, we have Cat Talk, a beautiful printed magazine, a hardcover Yearbook, CFA news-list, CFA newsletter, we have purchased Catshows US and so much more. It's the services that an organization provides to its members that indicate the health of the organization. Our business systems, along with our committees, are running well. Some people would think this is enough.

CFA Marketing: The Brand

- 200 new members for the first year!



It is not enough. I am committed to working just as hard over the next two years. We have laid a solid foundation, but it's time to build upon it. We must advance into the future. We have to focus on marketing and elevating the CFA brand. Even in the midst of all this good news, CFA registrations continue to decline. We need to deliver the message that pedigreed cats have value and will enhance your life. To this end, we are about to launch a comprehensive marketing effort. The goal of this marketing effort is to add at least two hundred new members into our show halls by the end of this year. To achieve this goal, it will take all of us. I need you. Please listen. I need all of you. I need people to get into the NewBee and Mentor programs. I need people to work and help capture the new people we entice them through the doors. We're going to be putting a lot of money into our marketing effort, and we will get people to come in, but it won't mean a thing unless we can get them to stay in, so it's – we are CFA. We are CFA. It's not us and them, it's only us, so it's incumbent on all of us in the show halls, when the new people come in, to do what we can to show them what we know, to show them that this is the greatest hobby organization on the planet, and that the enrichment that can be brought into our lives through showing pedigreed cats and through spending time with each other is so worthwhile.

Let's talk about the marketing. I recall reading something somewhere when someone lamented about not having a spokesperson. Well, I would like to introduce to you to CFA's spokes person; or rather, spokescat. Ladies and Gentlemen please make welcome**Garfield**. You can see him on the logo. Some time ago – I'm being upstaged. When we take a break, Garfield will be out there. I want you to have fun and take pictures. We have DNT Media, which is also part of our marketing program, and they're going to be shooting a lot of pictures and video. If you can look like you're having fun with Garfield, it might help. Apparently Donna Jean is having fun with Garfield.

CFA and Garfield



We have come to terms with Paws Inc., creator Jim Davis' company to use Garfield in conjunction with CFA. I know some of you are laughing and I hope with delight.



But know this – Garfield has a 97% recognition rate worldwide. That is huge. We will use Garfield in all aspects of marketing, from cat show ads and commercials, to how-to videos.

We have the ability to rent the costume for events, and are even using Garfield in co-branding items along with the CFA logo.

Fellow fanciers, please look up at the screen for the cover of this year's Yearbook [ooh, aah]. This cover was designed especially for CFA by Jim Davis. [applause]

In conjunction with the Yearbook cover we had Jim Davis issue a limited print of this artwork for CFA to sell. The prints are signed and numbered, being limited to 250 prints. The cost of prints are \$59.99 plus \$5.00 shipping. Jodell is taking orders at a table in the back of the room and they will be shipped from Central Office next week. Somebody is going to bring that print forward.

13

Yearbook Print #1 Raffle

Ticket Prices

- \$5 each OR \$5 for \$20



We will have a raffle for print number one. Tickets are \$5 each or 5 for \$20. It is signed by Jim Davis, and is beautifully framed and matted. With such a limited quantity, this #1 print and all the other prints will definitely increase in value over time. If we can get somebody to just walk around the room showing the print, that would be great. It really is sharp, so I hope you folks buy some tickets. [Rich Mastin volunteers]

www.cafepress.com/cfacatcatalog

CFA Cat Catalog

[Home](#)
[T-Shirts & Clothing](#)
[Drinkware](#)
[Posters & Art](#)
[Stickers & Flair](#)
[Home Decor](#)

Thanks for visiting my online shop! Find what you're looking for yourself or great gifts for your friends. You find unique merchandise with my art on t-shirts, sweatshirts, mugs, stickers, and more.

Shop by Collection

[CFA Logo](#)

Take \$15 off
orders over \$60.*
Thru 6/28 use
code:
INDEPENDO
[See Details](#)



CFA Logo

In another area of marketing, CFA has begun an exciting foray into a CFA branded catalog. On this website you can buy almost anything CFA. That's the cover of the website. Coming soon will be breed specific CFA items as well as co-branded items with Garfield. What a great place to shop for your CFA friends.

<p>CFA Logo Messenger Bag \$23.00</p>  <p>MORE COLORS AVAILABLE</p> <p>Reusable CFA Logo Shopping Bag \$21.99</p>  <p>CFA Logo Stein \$11.99</p> 	<p>CFA Logo Gym Bag \$18.49</p>  <p>CFA Logo Mug \$15.99</p>  <p>CFA Logo Ceramic Travel Mug \$22.99</p> 	<p>MORE COLORS AVAILABLE</p> <p>CFA Logo Beach Tote \$28.99</p>  <p>CFA Logo Large Mug \$16.99</p>  <p>CFA Logo 50oz Water Bottle 1.0L \$24.99</p> 
--	---	---

We have some sample items in the back of the Café Press merchandise you can buy. When we pull some of these numbers here, we will be giving away a couple of things. I just

wanted to show you something we're not giving away, because it's my shirt. But it's pretty nice. So, you know, feel free to go on the website and buy stuff and show people how proud you are to be a member of CFA. Also, at this time you have probably noticed that we changed the logo to black and gold, so I think that's a little sharper. I think you'll want to wear that.

16

DNT MEDIA

• .



In another area we have hired a professional media company. See the cameras here. It's DNT Media. You will see them around this weekend shooting video. Have a good time around them. If you are actually having fun and we get it on film, it will translate well. We're going to be using these videos for educational videos and television commercials. We are looking into things like buying printed ads to promote CFA's pedigreed cats and showing, and television ads. The best sales pitch we can have is our members looking like they are actually having a good time. This will help us elevate our brand and I am sure you will soon notice. In addition, we are seeking your input for anything you think might help get people to come over to join.

All of this will not matter if we do not work hard to make the new people stick.



The future of CFA is in your hands.

Talking about the future of CFA, I would like to bring up something. If you recall, in the past, I mentioned that I believed that cat registries were going to undergo a consolidation, just like many other industries. I believe it now more than ever. In that belief, we have positioned ourselves financially.

That is not enough. We need to open doors. We need to make sure we prepare philosophically and ideologically. To be more specific, we must consider breeds that will allow us to capture the momentum of consolidation. I know for many of you that this will be difficult. It will be a hard thing for you to consider. I am not looking for debate here. I am doing my job. I want you all to go home and put on your shareholder's hat, realize the big picture and become thoughtful.

Our Future: What Lies Ahead?



In the weeks to come, we can discuss the ideas and see if we, as an organization, can work together toward a consensus that will win out in the end. This is how smart businesses survive. I assure you, we will witness the consolidation phase soon. We have time but we need to start working on a plan, a position that serves CFA. I believe there will be only one or two cat fancy registering associations in the end. I also believe it is our job to make sure CFA is the one of them.

I thank you all for coming to the meeting.

(31) DECLARE THE DETERMINATION OF A QUORUM (ROLL CALL IF DESIRED). Hamza declared a quorum, with 385 delegates checked in.

Hamza: We have 391 clubs represented at this meeting, and I am going to declare the determination of a quorum. It's out of 633, so we do meet the quorum requirements.

Club	Attendee	Proxy
Abyssinian Midwest Breeders	Newkirk, Darrell	Newkirk, Darrell
Abyssinian Society of The South	Andrews, Donna	Gott, Nancy
Agua Caliente Cat Club	Munro, Charlene	Munro, Charlene
Alamo City Cat Club	Eiserloh, Fran	Rogers, Jan
All Chiefs No Indians Cat Club	Defoe, Sandra K.	Nelson, Michelle
All States Burmese Society	Graafmans, Kristi	Henry, Michael
Alliance of Pedigreed CB	Blythin, John D.	Blythin, John D.
Almost Heaven Cat Club	Bingham, Ann Marie	Bingham, Ann Marie
Amarillo Cat Fanciers	Thompson, James R.	Thompson, James R.
American Bobtail Breeders Club	Friemoth, Lorna	Friemoth, Lorna
American Gothic Cat Club	Bierrie, John	Bierrie, John
American Manx Club	Dinesen, Cathy	Dinesen, Cathy
American Tabby And Tortie	Barie, Kitty	Barie, Kitty
American Wirehair Cat Society	Nitschke, Brad	Nitschke, Brad
American Wirehair Int'l	Frank, Nancy	Frank, Nancy
Ameridream Cat Club	Douglass, Cherry	Douglass, Cherry
Ancient Capital Cat Society	Friemoth, Lorna	Friemoth, Lorna
Anthony Wayne Cat Fanciers	Schreck, Barbara	Schreck, Barbara
Archangel Society	Nitschke, Brad	Nitschke, Brad
Atlanta Phoenix Cat Society	Andrews, Donna	Andrews, Donna
Atlantic Himalayan Club	Newton, Noel	Newton, Noel
Basic Black Cat Club	Calhoun, Kathy	Calhoun, Kathy
Black Tie & Tails Cat Club	Townsend, Pat E.	Joy, Pauline
Blue Sky Cat Club	Kallmeyer, Richard	Kallmeyer, Richard
Bombay Enthusiasts of America	Honey, Ellyn	Honey, Ellyn
Bonita Cat Fanciers	Eigenhauser, Jr., George	Eigenhauser, Jr., George
Bougalie Rebels Cat Club	Watson, Liz	Watson, Liz
Brazos Valley Cat Club	Hinton, Donna	Hinton, Donna
Breeders Alliance & Sphynx Trust	White, David	Webb, Russell
British Shorthair Cat Club Japan	Meeker, Paul R.	Meeker, Paul R.
Buffalo Cat Fanciers	Baugh, Loretta	Baugh, Loretta
Burmese Club of So California	Osier, Carolyn L.	Osier, Carolyn L.
Burmilla Enthusiast of America	Kimberlin, Keith	Kimberlin, Keith
Butler Cat Fanciers	Treleani, Kathy	Treleani, Kathy
Cajun Cowboy Cat Club	Sweeters, Mary Ann	Sweeters, Mary Ann
Call of The Wild	Conde, Marilyn E.	Conde, Marilyn E.
Canusa Cat Club	De La Franier, Joan	De La Franier, Joan
Capital Cat Fanciers	Sieffert, Sarah C.	Sieffert, Sarah C.
Carolina Sophisticats	Brown, S. Jean	Brown, S. Jean
Cascade Cat Fanciers	Belfatto, Diana	Lorditch, Cheryl
Cat Fanciers of Denmark	Batchelor, Anthony	McClain, Lori
Cat Fanciers of Finland	Huhtaniemi, Pauli	Huhtaniemi, Pauli
Cat Fanciers of Osaka	Jackson, Kirk	Jackson, Kirk

Club	Attendee	Proxy
Cat Fanciers of Washington	Petty, Tracy	Petty, Tracy
Cat Friends of Germany	Dueker, Frank	Dueker, Frank
Cat Walkers Japan	Anger, Rachel	Anger, Rachel
Cat-A-Lina Cats Cat Club	Watanabe, Angeline	Watanabe, Angeline
Cat-H-Art	Goedert, Frederic	Goedert, Frederic
Cat'n On The Fox	Phillips, Monte	Phillips, Monte
Cat's Incredible Inc.	Webb, Russell	Webb, Russell
Cats Limited	Rogers, Jim	Janzen, Jeff
Cat's Meow (the)	Thompson, Donna Jean	Thompson, Donna Jean
Cats of Wisconsin Cat Club	Weihrauch, Bobbie	Weihrauch, Bobbie
Cats Plain & Fancy	Diebling, Pauline	Diebling, Pauline
Cats 'r Us	Grin, Olivier	Grin, Olivier
Cats Royale	Johnson, Deanne	Johnson, Deanne
Cenla Cat Fanciers	Watson, Liz	Watson, Liz
Central Carolina Cat Fanciers	Keiger, Teresa	Keiger, Teresa
Chamberlin On The Bay Cf	Herman, Leslie	Herman, Leslie
Champagne Cat Club	Toth, Mariane	Toth, Mariane
Chartreux International	Sweeters, Mary Ann	Sweeters, Mary Ann
China International Cat Club	Powell, Elizabeth	Powell, Elizabeth
Chocolate City Cat Club	Raynor, David M.	Raynor, David M.
Cleveland Persian Society	Evans, Linda	Evans, Linda
Club Felins Fleur De Lys	Rivard, Pierre	Rivard, Pierre
Coastal Cat Club	Willingham, Christine W.	Willingham, Christine W.
Coastal Empire Cat Club	Carr, Leslie Ann	Carr, Leslie Ann
Coastal Paws Cat Club	Peet, David J.	Peet, Shirley
Cochise Cat Fanciers	Zenda, Robert	Zenda, Robert
Colonial Annapolis Cf	Davin, Mary Colleen	Davin, Mary Colleen
Colonial Cat Club	Veach, Gary L.	Veach, Gary L.
Colorado Cat Fanciers	Allen, Trudie	Allen, Trudie
Columbia River Cat Club	Defoe, Sandra K.	Nelson, Michelle
Conestoga Cat Club, Inc.	Balestrieri, Donna Marie	Kenny, Debbie
Continental Balinese Club	Smith, Terrie	Smith, Terrie
Copper City Cat Club	Cappa-Madore, Cindy	Cappa-Madore, Cindy
Cotton States Cat Club	Smith, Sallie	Smith, Sallie
Country Faire Cat Fanciers	Moser, Brian	Moser, Brian
Cow Hill Cat Club	Coombes, Linda	Coombes, Bill
Cowboy Country Cat Fanciers	Allen, Dennis J.	Allen, Dennis J.
Crab And Mallet Cat Club	Fowler, Timothy	Guillory, Kevin
Crafty Cat (the)	Keiger, Teresa	Keiger, Teresa
Creative Cats Club	Brown, DVM, Roger	Brown, DVM, Roger
Crossroads Cat Club	Bruesch, Mary Hughes	Hetherington
Crow Canyon Cat Club	Clark, Dianna	Clark, Dianna
Crown City Cat Club	Richter, Penni	Richter, Penni
Crown Royal Longhair Fanciers	Jaeger, Barbara A.	Jaeger, Barbara A.
Crown Royal Shorthair Fanciers	Jaeger, Barbara A.	Jaeger, Barbara A.
Cuyahoga Valley Cat Club	Wilson, Annette L.	Wilson, Annette L.
Damn Yankees Cat Club	Kolencik, Mary	Kolencik, Mary
Dandylions Cat Club (the)	Olsen, Richard	Olsen, Dotti
Dayton Cat Fanciers	Van Scoyk, Wilma	Van Scoyk, Wilma

Club	Attendee	Proxy
Desert Cats	Smith, Larry	Smith, Larry
Devon Rex Breed Club	Jimenez, Carolyn	Nowell, Kristin
Diamond State Cat Club	Brown, Donna L.	Brown, Donna L.
Dimes And Dollars Cat Club	Smith, Lisa	Smith, Lisa
Dixieland Silver & Golden Fanciers	Valencia, Eric	Valencia, Eric
Domesti-Katz Cat Club	Belfatto, Robert V.	Bosco, Barbara
Dutch Purrrpuss Club (the)	Van Eijk, Monique	Van Eijk, Monique
Educated Guess Cat Fanciers (the)	Smith, Lisa	Smith, Lisa
Egyptian Mau Breeders & Fanciers	Coughlan, Laurie	Coughlan, Laurie
Emerald Cat Club	Heidt, Wendy	Heidt, Wendy
Emerald Coast Cat Fanciers, Inc.	Bizzell, Carla	Bizzell, Carla
Empire Cat Club	Schneider Hester, Helene	Schneider Hester, Helene
Enchanted Cat Fanciers	Roy, Sharon	Roy, Sharon
European Shorthair Club	Wintershoven, Henny	Wintershoven, Henny
Eva Cat Club	Bernstein, Joan	Bernstein, Joan
Ever Green Cat Club	Ducharme, M. Michelle	Ducharme, M. Michelle
Exotic Breeders	Baugh, Seth	Baugh, Seth
Exotic Cat Club Japan	Koizumi, Kayoko	Koizumi, Kayoko
Eyes of Texas Cat Club	Willis, Karen	Willis, Karen
Fancy That Cat Club	Meeker, Ginger	Meeker, Ginger
Fantastic Felines of Central NY	Sullivan, Terry	Sullivan, Terry
Feline Forum of Greater NY	Minardi, Donna	Minardi, Donna
Finicky Felines Society	Yoders-Dey, Joy	Yoders-Dey, Joy
Flamingo Cat Fanciers	Lichtenberg, Patricia	Lichtenberg, Patricia
Foot of The Rockies Cat Club	Lodge, Sunny	Allen, Dinnis
Foothills Felines	Crenshaw, Cindy L.	Crenshaw, Cindy L.
For The Love of Cats Cat Fanciers'	Ganoe, Dennis	Ganoe, Judy
Fort Vancouver Cat Fanciers	Newkirk, Darrell	Newkirk, Darrell
Fort Wayne Cat Fanciers	McGlynn, Rosina	McGlynn, Rosina
Fort Worth Cat Club	Ammons, Marsha	Ammons, Marsha
Franciscan Silver & Golden Fanciers	Gumm, Kathy	Gumm, Kathy
Fraser Valley All Breed Cc	Flanigan, Linda L.	Flanigan, Linda L.
Freestate Feline Fanciers	Dubit, Claire	Dubit, Claire
Friends & Family	Heinzen, Diana	Rogers, Sharon
Front Range Cat Fanciers	Thompson, Stephanie	Thompson, Stephanie
	Richardson, Mary-	Richardson, Mary-
	Margaret	Margaret
Fukuoka Cat Fanciers	Kenny, Deborah	Kenny, Deborah
Fyfe And Drum Himalayan Club		
Garden State Cat Club of New Jersey	Wolf, Janet C.	Wolf, Janet C.
Gasparilla Feline Friends	Belfatto, Diana	Dugger, Jean B.
Gateway Arch Persian Society	Miksa-Blackwell, Jo Ann	Lorditch, Cheryl
Gems	Coughlan, Laurie	Coughlan, Laurie
Genesee Cat Fanciers Club	Mastin, Richard	Mastin, Richard
German Catwalk	Haendel, Doerte	Schleissner, Michael
Golden Gate Cat Club	Clark, Dianna	Clark, Dianna
Golden Triangle Cat Fanciers	Wood, Brenda J.	Wood, Brenda J.
Grand Canyon Cat Club	Smith, Linda	Smith, Linda
Great Lakes Abyssinian Devotees	Auspitz, Martha	Auspitz, Martha
Great Lakes Great Maines	Chaney, Joel	Chaney, Joel

Club	Attendee	Proxy
Great River Cat Fanciers	Hawke, Willa K.	Hawke, Willa K.
Greater Baltimore Cat Club	Summers, Patricia	Summers, Patricia
Greater Baton Rouge Cat Club	Godwin, Karen L.	Godwin, Karen L.
Greater Lancaster Feline Fanciers	Noblit, Virginia	Noblit, Virginia
Greater NW Cat Fanciers	Moser, Brian	Moser, Brian
Greater St Louis Cat Club	Constantino, Kathy	Constantino, Kathy
Gulf Coast Cat Club	Griffin, Yvonne	Griffin, Yvonne
Gulf Shore Consortium	Oehler, Patti	McCullough, Steve
Hair of The Cat	McKenzie, Mark	McKenzie, Mark
Half Moon Cat Club	Jordan, Lynn	Jordan, Lynn
Hallmark Cat Club	Mastin, Lisa	Mastin, Lisa
Happy Alternative Cat Club	Coombes, Linda	Coombes, Bill
Happy Trails Cat Club	Gonzalez, Omar	Norma Rpy
Havana Brown Fanciers	Rupy, Leann	Ullmann, Sheila A.
Hawai'i Hulacat Club	Cribbs, Ken	Cribbs, Ken
Hawkeye State Cat Club	Von Aswege, Doug	Tesdall, Mary Jane
Hemet Feline Fanciers	Onstott, Julie	Onstott, Julie
Hidden Peak Cat Club	Coleman, Perry D.	Coleman, Perry D.
High Plains Cat Club	Thompson, Stephanie	Thompson, Stephanie
High Sierra Cat Club	Hess, Shirley	Hess, Shirley
Hill Country Cat Fanciers	Fulkerson, Roeann	Fulkerson, Roeann
Hotlanta Cat Club	Dugger, Jean B.	Dugger, Jean B.
Houston Cat Club	Carazzone, Becky	Carazzone, Becky
Hugger Mugger Feline Society	Altschul, Carissa	Altschul, Carissa
Huntsville Cat Club	Fry, Elaine	Fry, Elaine
Idaho Cat Fanciers	Meeker, Paul R.	Meeker, Paul R.
Illini Cat Club	Bryan, Robin A.	Bryan, Robin A.
Indy Cat Club, Inc.	Bryan, Robin A.	Bryan, Robin A.
Inland Empire Cat Club	Stewart, Donna	Stewart, Donna
International Havana Brown Society	Placchi, Norma J.	Placchi, Norma J.
International Scottish Fold Ass'n	Marron, Mary Frances	Marron, Mary Frances
Japan Liberty Cat Club	Koizumi, Kayoko	Koizumi, Kayoko
Japan Tonkinese Cat Club	Nowell, Kristin	Nowell, Kristin
Japanese Bobtail Fanciers	Clark, Marianne	Garton, Gina
Jardin Des Korats	Goedert, Frederic	Goedert, Frederic
Jazz Kats	Schreck, Barbara	Schreck, Barbara
Jiminy Christmas Cat Club	Russell, Eve	Russell, Eve
Johnny Appleseed Ff	Douglass, Sandra	Noggle, Debbie
Just Cat-In Around Cf	Mathis, Anne	Mathis, Anne
Just Cats N' Us	Gonzalez, Omar	Makl, Chris
Kentucky Colonels Cat Club	Auspitz, Norman	Auspitz, Norman
Keystone Cat Fanciers	Johnston, Sandy	Johnston, Sandy
Keystone Kat Klub	Boulter, Stephanie	Lane, Karen
Kii Cat Fanciers	Tsuda, Junko	Tsuda, Junko
Kittyhawk Felines	Gunlock, Ginger	Gunlock, Ginger
Korats Unlimited	Segrest, Ann	Segrest, Ann
Kyoto Skylark Cat Club	Auspitz, Norman	Auspitz, Norman
Lakes Country Cat Fanciers	Auth, Mary	Auth, Mary
Lance And Bertha Cf	Bridges, Betty	Helmrich, Hilary

Club	Attendee	Proxy
Land of Oz Cat Club	Altschul, Janet	Altschul, Janet
Las Flores Cat Club	Onstott, Julie	Onstott, Julie
Lewis & Clark Longhair Specialty	Moser, Pam	Moser, Pam
Liberty Trail Cat Fanciers	Archibald, N. Jill	Archibald, N. Jill
Lilac Point Fanciers	Kolencik, Mary	Coleman, Cheryl
Lincoln Cat Club	Wood, Beverly A.	Wood, Beverly A.
Lincoln State Cat Club	Frenzel, Beverly	Glover, Jeri
Lincoln State Longhair Fanciers	Frenzel, Beverly	Keys, Peter
Lincoln State Shorthair Society	Blythin, John D.	Blythin, John D.
Lone Star Cat Club	Edwards, Vicky	Edwards, Vicky
Long And Short of It Cat Club	Petersen, Nancy	Petersen, Nancy
Long Island Cat Club	Veach, Gary L.	Cherrie, George
Lord Baltimore Cat Club	Moore Cludai	Henry, Susan Cook
Los Colores Cat Club	Reding, Jennifer	Reding, Jennifer
Mad Catters (the)	Peterson, Linda A.	Peterson, Linda A.
Magic City Cat Club	Martino, Linda	Malenki-Hoffman, Sybil
Magnolia State Cat Club	Godwin, Karen L.	Godwin, Karen L.
Maine Attraction Cat Fanciers	Eigenhauser, Jr., George	Eigenhauser, Jr., George
Maine Street Cat Club	Boulter, Stephanie	Faust, Sandy
Make Mine Mink	Bernstein, Joan	Bernstein, Joan
Malibu Cat Club	Richter, Penni	Richter, Penni
Marina All Breed Cat Club	Byrd, Cynthia	Byrd, Cynthia
Mark And Linda	Hannon, Mark	Hannon, Mark
Mary Hantzmon Abyssinian Club	Thompson, Donna Jean	Thompson, Donna Jean
Mason-Dixon Cat Fanciers	Huggins, Pamela	Frew, Bill
Masters Cat Club (the)	Morris, Sandra	Morris, Sandra
Mc Japan Cat Club	Jackson, Candilee	Jackson, Candilee
Mckenzie River Cat Club	Dinesen, James	Dinesen, James
Metroplex Allbreed Cat Club	Edwards, Vicky	Idleman, Pat
Metropolitan Cat Fanciers	Noble, Paula	Karen Bishop
Miami Florida Cat Fanciers	Fogarty, Carol J.	Garrison, Jody
Mid Indiana Cat Enthusiasts	Moser, Gail L.	Moser, Gail L.
Mid South Cat Fanciers	Bassett, Pamela J.	Bassett, Pamela J.
Midlands Cat Fanciers	Brown, Nancy L.	Brown, Nancy L.
Midlantic Pers-Himmie Fanciers	Search, Lynn K.	Barber, Laura
Mid-Michigan Cat Fanciers	Russell, Eve	Russell, Eve
Mid-Ohio Cat Fanciers	Colilla, John	Colilla, John
Midwest Enthusiasts of Wonderful Sphynx	Phillips, Monte	Phillips, Monte
Midwest Persian Tabby Fanciers	Hiemstra, John E.	Hiemstra, John E.
Mid-West Shaded & Smoke Society	Cassely, Beth	Manly, Jane
Midwest TGIF Fanciers	Cassely, Beth	Cassely, Beth
Minuteman Feline Fanciers	Webster, Melinda A.	Webster, Melinda A.
Mississippi Belle Feline Fanciers	Nangle, Jeanne M.	Nangle, Jeanne M.
Mohawk Trail Cat Club	Mastin, Richard	Mastin, Richard
Mo-Kan Cat Club	Moehlman, Joanne	Moehlman, Joanne
Monroe Shorthair Club	Arnold, Betsy	Arnold, Betsy
Monterey Peninsula Cf	Willen, J. Sandra	Willen, J. Sandra
Moonport Cat Club	Metz, Deborah	Miksa-Blackwell, Jo Ann

Club	Attendee	Proxy
Moorestown Cat Fanciers	Search, Lynn K.	Search, Lynn K.
Morris And Essex Cat Club	Fellerman, Geraldine	Fellerman, Geraldine
Moscow Cat Fanciers	Goncharov, Alexander	Goncharov, Alexander
Motor City Jazz Club	Hiemstra, Megan	Hiemstra, Mary
Mount Laurel Cat Fanciers	Krzanowski, Carol	Krzanowski, Carol
Mousekin Cat Club	Lumanlan, Rafael C.	Summers, Patricia
Mt Fuji Tokyo Cat Club	Van Scoyk, Wilma	Van Scoyk, Wilma
Muskogee Cat Club	Hoover, Lonnie	McCaw, Mary
Nashville Cat Club	Pearson, Matthew	Pearson, Matthew
National American Shorthair Club	Herman, Leslie	Herman, Leslie
National Birman Fanciers	Zottoli, Jeri	Zottoli, Jeri
National Colorpoints & Orientals	Keyer, Julie	Keyer, Julie
National Maine Coon CC (the)	Allen, Trudie	Allen, Trudie
National Siamese Cat Club	Wheeldon, Virginia	Wheeldon, Virginia
Nat'l Alliance of Burmese Breeders	Graf-Webster, Erika	Peck, Cheryl
New Hampshire Feline Fanciers	Frank, Louise M.	Frank, Louise M.
New Mexico Cat Fanciers	White, Betty	White, Betty
New Millenium Cat Club	Shelton, Michael	Shelton, Michael
Nika Feline Center	Noviskiy, Yury	Huhtaniemi, Pauli
Nishi Nihon Cat Club	Anger, Rachel	Anger, Rachel
No Dogs Allowed	Jacobberger, Patricia	Jacobberger, Patricia
North American Blues Allbreed Cf	Flanigan, Linda L.	Flanigan, Linda L.
North Central Florida Cat Club	Fulkerson, Roeann	Fulkerson, Roeann
North Coast Cat Fanciers	Friemoth, Shelby A.	Friemoth, Shelby A.
North Pacific Siamese Fanciers	Bertrand, Kay	Bertrand, Kay
North Texas Cat Club	Caell, T. Ann	Caell, T. Ann
Northwest T.L.C., The	Currle, Kenny	Currle, Kenny
Nova Cat Fanciers Inc	Archibald, N. Jill	Archibald, N. Jill
Nova Scotia Cat Fanciers Club	Hilchie, Marjorie	Hilchie, Marjorie
Nutmeg Cat Fanciers Inc.	Leone, Deborah	Leone, Deborah
Oakway Cat Fanciers	Schreck, Timothy	Mathis Anne
Ocala Cat Club	Crandall, Linda	Crandall, Linda
Ocicat Society	Hiemstra, John E.	Hiemstra, John E.
Ocicat Trust Japan	Levine, Barbara	Levine, Barbara
Ocicats International	Bennett, Jacqui	Bennett, Jacqui
Ohio State Persian Club	Moser, Gail L.	Moser, Gail L.
Oregon Cats, Inc.	Johnston, Robert V.	Johnston, Robert V.
Oriental Shorthairs of America	Keyer, Julie	Keyer, Julie
Ozark Cat Fanciers	Ammons, Marsha	Ammons, Marsha
Pacific Rim Allbreed Cat Fanciers	Heidt, Wendy	Heidt, Wendy
Packerland Cat Fanciers	Gradowski, Barbara J.	Gradowski, Barbara J.
Paper Tigers	Meeker, Ginger	Keys, Peter
Paul Raines Cal Solid Color CC	Byrd, Cynthia	Byrd, Cynthia
Paumanok Cat Fanciers	Baird, Barbara A.	Zinck, Iris
Pawprints In The Sand	Crisp, Jerry	Crisp, Jerry
Paws & Claws Cat Fanciers	Hiemstra, Mary	Hiemstra, Mary
Penn-Jersey Cat Fanciers	Henry, Susan Cook	Henry, Susan Cook
Persians On Parade	Brady, Kathryn	Brady, Kathryn
Pfanciers United For Fun, Inc.	Edwards, D. Ray	Edwards, Anne

Club	Attendee	Proxy
Phoenix Feline Fanciers	Dodds, Nancy T.	Dodds, Nancy T.
Pioneer Valley Cat Fanciers	Frew, Gail	Frew, Gail
Pocono Cat Fanciers	Frew, Gail	Nunn, Jane
Poinsettia City Cat Club	Shelton, Michael	Shelton, Michael
Portland Cat Club	Krzanowski, Carol	Krzanowski, Carol
Puget Sound Cat Club	Carruthers, Betty	Carruthers, Betty
Purrs & Paws Cat Fanciers	Gunlock, Ginger	Gunlock, Ginger
Quad City Cat Club	Petersen, Nancy	Petersen, Nancy
Queen City Cat Club	Bens, Cynthia	Bens, Cynthia
Ragdoll Breed Club	Hopper, Jill	Bellavance, Isabelle
Ragdolls of America Group	Flanik, James	Flanik, James
Rainbow Plumes	Smith, Terrie	Smith, Terrie
Ramapo Cat Fanciers, Inc.	Kimberlin, Keith	Kimberlin, Keith
Rebel Rousers Cat Club	Gunby, Judy	Thomas, Karen
Responsible Cat Fanciers of The NW	Marron, Mary Frances	Marron, Mary Frances
Rex Breeders United	Dodds, Nancy T.	Miropolskaya, Yulia
Rip City Cats	Clark, Marianne	Clark, Marianne
Riverside Cat Club Japan	Auspitz, Martha	Auspitz, Martha
Rocky Mountain Cat Fanciers	Thompson, James R.	Thompson, James R.
Rome Cat Forum	Carr, Leslie Ann	Carr, Leslie Ann
Rose City Cat Fanciers	Dinesen, Cathy	Dinesen, Cathy
Roses For Felines	McClain, Lori	McClain, Lori
Russian Blue Fanciers	Wilson, Robert	Ramey, Jane
Russian Blue West	Fuller, Donna J.	Fuller, Donna J.
Sacred Cat of Burma Fanciers	Watson, Paula	Smith, Sallie
Saintly City Cat Club	BAker, Linda Mae	Weihrauch, Bobbie
Salt City Cat Club	Weaver, Fred	Newton, Noelle
San Francisco Revelers	Fuller, Donna J.	Fuller, Donna J.
Sanguine Silver Society	Polcaro, Bob	Polcaro, Bob
Santa Clara Valley Cf	Abbott, Nancey	Gfello, Reto
Santa Fe Trail Shorthair	Moehlman, Joanne	Moehlman, Joanne
Santa Monica Cat Club	Graafmans, Art	Graafmans, Art
Sapporo Pole Star	Kramanak, Maureen	Kramanak, Maureen
Scottish Fold Allbreed Alliance	Abbott, Nancey	Gfello, Natalia
Seacoast Cat Club	Condon, Mary K	Condon, Mary K.
Shorthairs Unlimited	Bridges, Betty	Bridges, Betty
Show And Tell Cat Club	Rogers, Jan	Rogers, Jan
Siam Cat Fanciers' Club	Rumyantseva, Nadezhda	Rumyantseva, Nadezhda
Siamese Alliance of America	Kolencik, Mary	Sophia, Staples
Siamese Fanciers	Carlson, Linda	Carlson, Linda
Siberian Cat Club	Collins, Jay	Baugh, Loretta
Sign of The Cat Fanciers	Bishop, Karen J.	Bishop, Karen J.
Silver Rebels	Willingham, Christine W.	Willingham, Christine W.
Siouxland Cat Fanciers	Von Aswege, Doug	Von Aswege, Doug
Slinky Cats Cat Club	Carlson, Linda	Carlson, Linda
Somali Feline Fanciers	Zenda, Robert	Tang, Edmund
Sophisto Cat Club	DelaBar, Pam	DelaBar, Pam
Southeastern Michigan Cf	Schreck, Timothy	Calhoun, Kathy
Southeastern Persian Society	Morgan, Melanie	Morgan, Melanie

Club	Attendee	Proxy
Southern Dixie Cat Club	Morgan, Melanie	Morgan, Melanie
Southern Rhode Island Cat Fanciers	Webster, Melinda A.	Morrison, Pamela
Space Coast Cat Club	Belfatto, Robert V.	Bosco, Barbara
Star City Cat Fanciers	Ziring, Julie	Kolencik, Mary
Stars & Stripes Tabby & Tortie	Huff, Toni	Huff, Toni
Steel City Kitties	McBane, Marilyn	McBane, Marilyn
Sternwheel Cat Fanciers	Colilla, Ronna	Colilla, Ronna
Stones River Cat Fanciers	Raymond, Jodell	Raymond, Jodell
Straight And Curl Cat Club	Kusy, Debbie	Kusy, Debbie
Sun Pacific Cat Club	Gumm, Kathy	Gumm, Kathy
Sun Pearl Cat Fanciers'	Rutan-Dillmuth, Pam	Powell, Elizabeth
Sunkat Feline Fanciers	Ganoe, Dennis	Ganoe, Dennis
Sunshine Cat Club	Bourgeois, Diane	Bourgeois, Diane
Superstition Cat Fanciers	Zinck, Iris	Zinck, Iris
Sushi Cats Cat Fanciers	Graafmans, Art	Graafmans, Art
Tabby Fanciers of America	Rothermel, Diana	Rothermel, Diana
Tarheel Triangle Cat Fanciers	Pelletier, Justin L.	Pelletier, Justin L.
Tejas Siamese Cat Fanciers	White, Betty	White, Betty
Tennessee Valley Cat Fanciers, Inc	Bell, Sandra	Bell, Sandra
That's My Point Cat Fanciers	Brady, Kathryn	Brady, Kathryn
Thumbs Up Cat Fanciers	Makl, Christina	Makl, Christina
Tigers Lair Feline Fanciers	Sogge, Pamela	Sogge, Pamela
Titletown Cat Fanciers	Kiiskila, Candace A.	Groenewegen, Arie
Tokyo Feline Fanciers	Babel, Carol	Babel, Carol
Tonkinese Breed Association	Bourgeois, Harold	Bourgeois, Harold
Tonkinese East	Parker, Clinton	Zottoli, Jeri
Tonks West	Campbell, Mark	Campbell, Mark
Topeka Cat Fanciers	Mitchell, Alexis	Mitchell, Alexis
Tornado Alley Feline Fanciers	Hetherington, Donna G.	Hetherington, Donna G.
Torrey Pines Cat Club	Miller, Joan	Miller, Joan
Touch of Class Cat Fanciers	Joy, Pauline R.	Joy, Pauline R.
Treasure Coast Cat Club	Sinbine, Barbara	Fowler, Tim
Tropical Cats	Fogarty, Carol J.	Fogarty, Carol J.
Twin City Cat Fanciers	Weihrauch, Roberta	henry, Lauri
United Colorpoint Shorthair Fanc.	Mary Kolencik	Laura Gregory
United Silver And Golden Fanciers	Nasin, Doreann	Nasin, Doreann
Up In Smoke Society	Lichtenberg, Patricia	Lichtenberg, Patricia
Utah Cat Fanciers	Cutchen, Erin	Cutchen, Erin
Utah Purebred Cat Fanciers	Irie, Barbara M.	Irie, Barbara M.
Valley of The Moon Cf	Hess, Shirley	Hess, Shirley
Valley View Cat Fanciers	Gradowski, Charles T.	Gradowski, Charles T.
Vieux Carre Feline Fanciers	Hoover, Gloria F.	Fuller, Joan
Vintage Cat Fanciers	Lawrence, Karen	Lawrence, Karen
Vintage Shorthairs	Roberts, Connie	Roberts, Connie
Wannabees (the)	Kellogg, Heinrich	Kellogg, Heinrich
We 'r' Having Fun Cat Club Inc	Balestrieri, Louis	Fellerman, Geri
Wenatchee Valley Cat Club	Moser, Pam	Moser, Pam
West Coast Cats	Bertrand, Kay	Bertrand, Kay
West Hills Cat Fanciers	Munro, Charlene	Munro, Charlene

Club	Attendee	Proxy
Westchester Cat Club	Levine, Barbara	Levine, Barbara
Western Pennsylvania Cf	Larkin, Claire	Larkin, Claire
Western Reserve Cat Club	Wilson, Annette L.	Wilson, Annette L.
Wild Blue Yonder Cat Fanciers	Haller, Russell	Haller, Russell
Wildcatters Cat Club	Bourgeois, Diane	Bourgeois, Diane
Wisconsin Longhair Fanciers	Olsen, Richard	Olsen, Richard
Worldwide European Burmese Society	Bemis, Judith	Bemis, Judith

(32) **CORRECTION AND APPROVAL OF 2011 MINUTES.**

Hamza: At this point, I need a motion to approve the minutes of the 2011 Annual.

Eigenhauser: So moved.

Hamza called the motion. **Motion Carried. Hamza:** The minutes are approved.

(33) **APPOINT PARLIAMENTARIAN FOR THE 2012 ANNUAL MEETING.**

Hamza: At this point, I am appointing our CFA Attorney Ed Raymond as Parliamentarian for this annual meeting. I am asking our Secretary to please read the rules of our parliamentary procedures that we will use today. Madame Secretary?

(34) SPECIAL RULES OF PARLIAMENTARY PROCEDURE.

Hamza had **Secretary Anger** advise the delegation of the special rules of parliamentary procedure which they would be asked to adopt for the meeting:

(1) The agenda for this meeting will be the agenda as proposed by the chairperson and distributed to all of the delegates. (2) Motions (a) to table or (b) to move the previous question or (c) to postpone indefinitely shall not be permitted. (3) Motions to substitute will be treated as are other amendments. (4) The seconding of motions shall not be required. (5) The sponsor of a debatable motion will be permitted a closing statement after a closing debate. (6) Recommendations from member clubs may be discussed even though no motion is pending. (7) An affirmative vote of no less than 100 votes is required to compel a roll-call vote. (8) When not inconsistent with the foregoing general rules, the Constitution of the CFA, Inc., its charter, bylaws and applicable rules of law, and Robert's Rules of Order, newly revised, shall govern the proceedings of this meeting. Thank you.

(35) **ANNUAL MEETING 2013. Northwest Region 2013 Annual Chair Pam Moser**
presented an invitation to attend.

Hamza: Up next I have – oh, that’s right. Yes, Pam Moser comes up and she’s going to give us an update on next year’s Annual. Pam? I can do it, but it won’t be as good. **Moser:** Surprise, surprise, I was over there chatting. I’m Pam Moser, your Region 2 raffle and button pusher. That’s what I do. From the east coast to the west coast, we invite you to join us next year for an expedition – an expedition in the footsteps of pioneers Meriwether Lewis and William Clark who, more than 200 years ago, landed in their canoes on the shores of the Columbia River, an expedition that ends in Vancouver, Washington. Make sure you know that – that’s Vancouver, WASHINGTON, where you can step outside the hotel, enjoy the fresh air and smell the fur trees; where you can relax on the quiet streets of Vancouver, or take a trip across the river to the microbreweries in Portland, Oregon, and where you can join us to celebrate a year of CFA. Vancouver, Washington is located directly across the Columbia River from Portland, Oregon. The Portland airport is just 15 minutes away from the hotel. Downtown Portland is just 20 minutes away, and if you want to, you can go there to enjoy the night life. Actually, we have the beautiful Columbia River Gorge that you will want to see. It’s only like 25 minutes away. We have passed out on your tables a booklet of Vancouver, Washington and a walking map. You can go in there and check under accommodations, is the Hilton Hotel in Vancouver, so you can make your reservations. Also, over there, again, I’m selling raffle tickets and selling buttons. Don’t forget to get your button for next year. We offer warm hospitality and cool evenings, and I hope you will join us next year, 2013, in Vancouver, Washington. There’s the maps you guys have. **Hamza:** How exciting. I hope we all can make it out to Vancouver. I’m looking forward to it. Where’s the video?

[A video presentation of Vancouver, Washington was then given to the delegates]

Hamza: It looks like it’s going to be fun. Make your plans. I was talking with a fancier who said, “I don’t want to make my plans too early, because the Mayan calendar said that it’s all going to go away. I just want to say to you that, make your plans, and whatever money you spend, if the world ends, CFA will refund your money.

(36) **2017 ANNUAL MEETING SITE SELECTION.** Midwest Regional Director Alene Shafnisky:

Hamza: Up next, we have a representative from Region 6, to let us know what our choices are for 2017. **Shafnisky:** In the preparation for our annual events, we have to consider a lot of things, including cost and quality of hotels, quality of the surrounding area and, after doing some extensive searching around the Midwest Region, we have decided, along with our new Regional Director, and also working with Helms-Briscoe, who helps us put on these giant events, that the 2017 Annual will be put on in the greater Chicago area. [applause] Chicagoland offers just about everything you could possibly want. It's a world-class city with world-class restaurants, museums, entertainment, there are beaches, there's just about anything you would want to do. Additionally, the Chicago area offers one great benefit, which is multiple modes of public transportation, so anywhere from the suburbs to the airports, you have access to the quality downtown and Chicago's Magnificent Mile to spend your time and dollars sightseeing or shopping or doing just about anything you want. We believe Chicago is probably the jewel of the Midwest Region and we're proud to show it off. There's no end to good eating in Chicago which, if you see any coverage of Midwest people on the news, you will notice that. Chicago can be really anything that you want it to be. Right now, we don't have a particular hotel set, but we're looking in the area. As I said, we have engaged with Helms-Briscoe to try to narrow that pool down. However, we plan on putting on probably one of the most fun Annuals, with some of the most options for things to do as you enjoy yourselves on your Annual vacation. So, we look forward to seeing you Chicago in 2017. Start making your plans now! **Hamza:** You know, when Pam came up, she brought up Lewis and Clark. It's a little known fact that Meriwether Lewis was a Persian breeder, and William Clark bred Exotics. At times, the debate almost ended everything. While we're talking about breeds, when we went to visit Jim Davis in Indiana at his place, one of the things that loomed large in my mind and other people's minds is, how does Garfield fit in with pedigreed cats? Sitting at the table – we had sat down and we had done some negotiating, and I said to Jim, I said, "you know, we were kind of wondering what Garfield is." I said, "the consensus is that he's an American Shorthair." Jim Davis turned to me without hesitation and said, "that's exactly what he is." So, just for you to know that our spokes cat, we will be registering at some point in the future. [laughter] By pedigree. I'm getting heckled now.

(37) **TREASURER'S REPORT.** Treasurer Carla Bizzell:

Treasurer's Report June 29, 2012



Hamza: At this point, I would like to introduce Carla Bizzell for the Treasurer's Report.

Bizzell: Hello everyone. Can you hear me? First of all, I want to point out that in your delegate bag is more financial information than you ever wanted to know, so what I'm going to hit in my presentation are just the high points – pretty much the “need to know” information, but if you just hunger for more financial information, there's plenty of fodder right in your delegate bag.

Coming Up:

- Good News—FY 2012 Results
- Better News—FY 2013 Budget
- Some Statistical Trends
- Quick History Review and a Look to the Future

Bizzell: What we have coming up here is, we have – fortunately it's very easy to be me, the Treasurer, this weekend because I am happy to report I have mostly good news, which has not always been the case. We have good news for 2012, this past year; we have good news for 2013, which is the year coming up, but then we have a little bit of troubling news, which Jerry has already alluded to in some statistical trends – we'll get to those – and then a look to the future.

Good News!

FY 2012 Financial Results

2012 NET INCOME

\$111,356

Bizzell: Did you turn the sound off? How sad. I actually had applause going in the background here for this. [applause] Yeah, we made a net profit of over \$111,000 this past year which, if you think about it, what all we accomplished. Jerry did mention some of the things we did. Not only did we pick up Central Office and move it all half way across the country, we had to re-staff and train and all the cost of the move, the cost of the sale of the old building which, by the way, happened very quickly and we're very pleased that happened. It's amazing that we had a net profit.

FY 2011 Financial Results

	<i>FY 2012 Actual</i>	<i>FY 2012 Budget</i>	<i>Better/(Worse)</i>
INCOME			
ORDINARY INCOME			
	1,394,034	1,346,499	47,535
OTHER INCOME (NET)			
Almanac	26,365	44,906	(18,541)
Yearbook	(2,323)	12,123	(14,446)
Events	0	0	0
Merchandise	(3,294)	600	(3,894)
Marketing	19,861	20,870	(1,009)
TOTAL OTHER INCOME	<u>40,609</u>	<u>78,499</u>	<u>(37,890)</u>
GROSS INCOME	1,434,644	1,424,998	9,646
EXPENSES			
CENTRAL OFFICE	995,946	1,036,923	40,977
COMPUTER	23,554	21,888	(1,666)
CFA PROGRAMS	127,923	140,500	12,577
CORPORATE EXPENSE	71,666	69,200	(2,466)
LEGISLATIVE EXPENSE	63,680	66,500	2,820
OUTREACH EXPENSE	0	<u>5,000</u>	<u>5,000</u>
TOTAL EXPENSES	1,282,770	1,340,011	57,241
NET OPERATING INCOME	151,874	84,987	66,887
OTHER INCOME/EXPENSE	(40,518)	34,000	(74,518)
NET INCOME (LOSS)	<u>111,356</u>	<u>118,987</u>	<u>(7,631)</u>

Bizzell: This is a little more detail. Again, you have a whole lot more detail in your delegate bag. I will point out that we did miss budget by \$7,600. In the grand scheme of things, for those of you who do budgeting, considering what we were faced with the budgeting process, I

think that's pretty darn good that we came in that close. We have all of the little details. This will be – we'll send this out. Rachel, is this part of the minutes? Does this get included? **Anger:** Yes.

2012 Results Summary Points

- Net Income up 439% from prior year
- Central Office Expense Down 1.5%
- National Show at Break Even
- On-Line Almanac and Cat Talk Profitable, Yearbook at Small Loss

Bizzell: OK, this gets included in the minutes. This is just the summary version of the financials for last year. We had operating income which is out of this world. Our net income from the previous year was up 439%, which is just astounding. Our Central Office expense was actually down 1.5%, and that is including running the tandem offices. We had two offices running for a full quarter, so the fact that we were able to come in even less than the year before, given that situation, was astounding. Our National Show was at break even, and by “break even”, I mean we had profit that we distributed out to the regions. So, it was a source of income for the regions this past year. Our online *Almanac* and *Cat Talk* were greatly profitable this last year. Our Yearbook did operate at a small loss, but the board determined that – and I know all of you determine that – we want to keep the Yearbook. We lost a couple of thousand dollars, so in the grand scheme of things, it's not that big a deal.

Better News!

FY 2013 Budget

2013 Budget

Ordinary Income		FY 2013
	Registration & Registration Services	\$1,310,373
	Interest and Other Income	26,103
Publications		
	Online Almanac/Cat Talk	34,687
	Yearbook	3,766
CFA Produced Events		
	National Show	0
Merchandise		13,750
Marketing		25,535
Operating Expense		1,278,593
Net Income		\$135,621

Bizzell: Our 2013 Budget. We have budgeted an amount. Again, budgets typically are very, very conservative. The last thing you want to do is over-promise and under-deliver. Our hope is that the actuals, when they come in, will be better than this number but at this point we are budgeting \$135,000 profit. Going forward into next year, we are on sound financial footing.

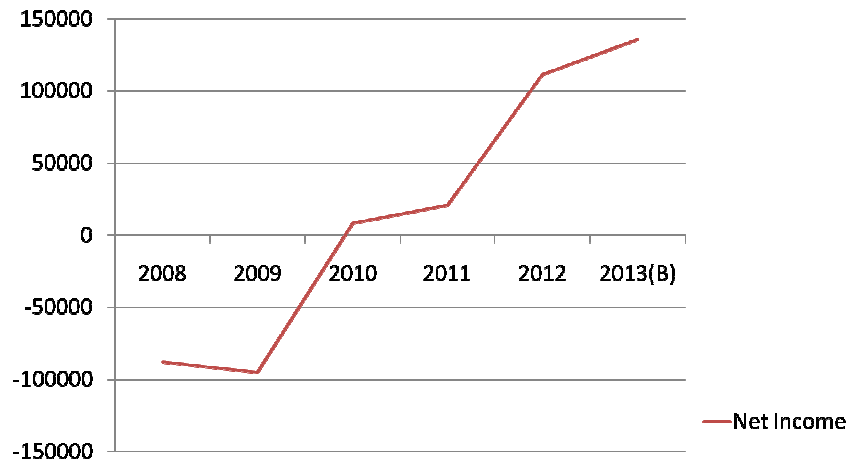
2013 Budget Summary Points

- Net Income Up 21.8 %.
- Central Office Expense Reduced by 7%
- World Show at Break Even (any profit distributed to regions)
- Legislative Budget Increased
- On-line Almanac, Cat Talk and Yearbook Profitable

Bizzell: Our net income will be up about 21%, almost 22%. Central Office expense is expected to be down, and we would expect that because we're running just one office instead of two for a portion of the year. Our World Show will be at break even. We have increased our Legislative budget. We know that legislation is out there looming to come and bite us, and we know that CFA has a responsibility to help deter that. We also expect the *Almanac*, *Cat Talk* and *Yearbook* to be profitable this next year.

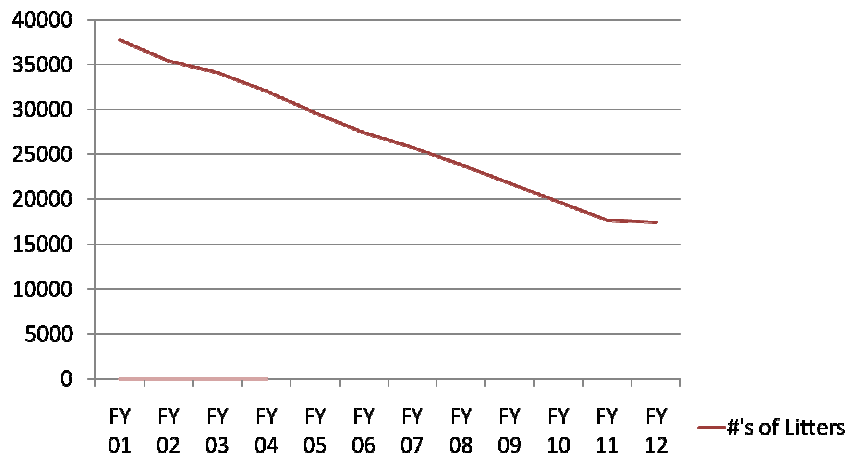
Some Statistical Trends

Net Income Trend



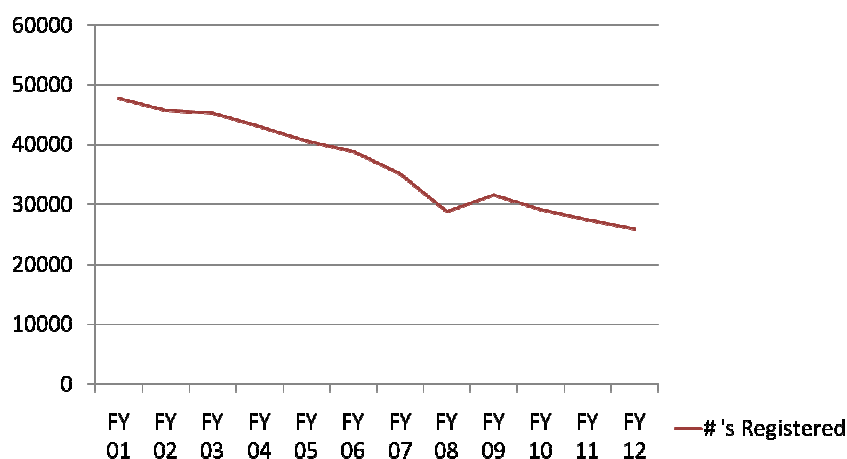
Bizzell: OK, if you start at 2008 and look through to the budget this next year, that's what our net income line looks like. We'll show in a couple of charts here in a minute – go ahead to the next chart.

Litter Registration Trend



Bizzell: That's our litter registration trend. Jerry, again, alluded to how things are declining in that area.

Individual Registration Trend



Bizzell: Individual registration trend also on the decline and continues to be on the decline. You can see the track record there. That is our core business. That is our bread and butter. That is a little sobering, personally. You may ask why, how are we doing so well profitably at this point in time?

Some History of the Last Two Years

- Cut spending by carefully scrutinizing/renegotiating contracts
- Negotiated 2% loan in Ohio, enabling us to purchase and renovate new Central Office and begin replacement of computer system
- Opened new Central Office in Alliance, resulting in yearly cost savings of up to \$150,000

Bizzell: So, let me just go to some history over the last two years. Jerry kind of stole my thunder. **Hamza:** Sorry. **Bizzell:** We should have compared notes. The first year that we were in office, we cut spending drastically. There really wasn't a whole lot we could do of a massive nature until the plan of moving Central Office could be effected. So, the first year spending was cut, we scrutinized contracts and, in general, got spending under control. We negotiated a 2% loan in Ohio, purchased a building, renovated it – and a big “thank you” to Rich Mastin. He spearheaded that whole thing – and that gave us the money to replace our computer system,

which continues to be underway. We opened the new Central Office in Alliance, which results in a yearly cost savings of at least \$150,000, so think about that going forward into the future. That really helps put us on firm financial footing.

History Continued

- Sold Manasquan building and paid off more than half of the Alliance loan while retaining an extremely strong cash position.

Bizzell: And then, we were able to sell our Manasquan property, which was one of the big things I was most worried about – we would buy the new building and the old building would still be like a big albatross around our necks. We were able to sell that at a good price very early on in the process, so we didn't have to carry that building going forward.

Look to the Future

- Continue to control costs
- Find ways to increase core business income
- Develop new sources of revenue

Bizzell: Look to the future, and again Jerry alluded to some of the things, but we need to continue to control costs. We can't sit back and think, "well, we have a million and a half in the bank, we can spend all we want", because then we're taking from our children's future in the cat fancy. We need to continue to be good stewards of that money. We need to find ways to increase our core business income and Jerry alluded to that. You're going to be hearing more about that later in the meeting. Help to stem the decline in registrations and bring more people into the fancy. We need to develop new sources of revenue, and again Jerry alluded to some merchandizing we're getting into, and some other ways of increasing revenue.

Thanks to Committee Members!!

- Karen Boyce
- Karen Godwin
- Chuck Gradowski
- Bob Johnston
- Rich Mastin
- Ed Raymond

Bizzell: I want to take this opportunity to thank my committee members. The people represented on this chart are untiring in their help in the financial area, and couldn't really do the job without them. I would like to give them a big hand. [applause]. I'm just an email away if you

have questions about the financials, and are again just thirsting for more financial knowledge. I am always standing by to answer your questions. Thank you very much. **Hamza:** With the budgets, in some years contracts expire and new contracts are coming in. It's our responsibility in those years to be as conservative as possible. There's an old saying, "don't count your chickens before they're hatched", but I can tell you that, while they're not hatched, we know where the eggs are.

(38) **IT UPDATE.** IT Chair Dick Kallmeyer:

Hamza: At this point, I would like to bring up Dick Kallmeyer, to talk to us about the new computer system and IT. **Kallmeyer:** Good morning, everyone. Before we get started, we also ought to thank David White. He did a lot of the heavy lifting and he's the only reason our computer from New Jersey made it to Alliance, Ohio. [applause] That's fairly significant. I'm going to do an IT update, what's going on and how come it's not here now. A lot of reasons.



History

- 1906 3 x 5 cards
 - CFA still has over 50,000 cards not automated
- Late 1978 HP3000 system implementation began
 - HP3000 built for medical/military applications, very robust
 - Several 1000 systems still operational
 - COBOL applications, built-in database
 - Over 1,900,000 registrations online
- Various HW/SW upgrades through 2008
- April 2011, hired vendor to migrate to Microsoft .Net platform
 - Fixed price turnkey contract

Kallmeyer: First of all, if we look back at the history, in 1906 we had a bunch of stuff on 3x5 cards. Well, guess what? We probably have about 50,000 – we don't know how many are still on the cards, but about 1978 or so, Tom Dent wanted a budget from the board for about \$200,000-\$250,000 over 10 years for the HP3000 system. Guess what? We still have the HP3000 system. It's updated, the hardware is updated. The good news is, HP made it for the military and medical environments, so it's pretty robust. We are lucky in a way, in the largest maintenance support organization is actually based in Cincinnati, so we're not too far, but we cringe every time we think about what could happen. We did some hardware and software upgrades since about 2008, and in about 2011 we hired a vendor to update the new computer system. Now, the good news is that we had great negotiators – Jerry Hamza, Rich Mastin – that actually put together a fixed-price contract; you know, you put together a system that works or you don't get your money. Otherwise, we would probably be owing money right about now.



What We Expected



Sophisticated HW platform



Well documented applications



Kallmeyer: So, let's talk about what we expected. Thirty years, you thought we probably would have a very sophisticated platform, great documentation of software. Well, what did we find?



What We Found



- Data quality issues
- Complexities of integration of business systems
- Understanding rationale behind current systems
- Poor process documentation



Kallmeyer: Not quite that bad, but pretty close. If we think about it, we did a lot of things over the years when we were in a hurry that we didn't catch up on. One of them is data. You think about it, we changed the way we assigned registration numbers. You go back in the 80's

and we had a color class for a copper-eyed white Persian, we gave it a serial number 000026, a registration number. Then we had a black Persian and guess what? There was an 000026 for a black Persian, as well. As we developed changes over the years, instead of changing the data we changed the programs. So, our programmer that we still hire as a consultant, Connie Sellitto, described it as a bunch of exceptions with a few rules. That's what we're fighting, too, as well. If we look at it that we had very complex systems that weren't on the computer. Now, unfortunately, our vendor didn't spend enough time in Central Office figuring it out. We have manual procedures. We have stuff on PC's and a McIntosh tied together. The way we set up our processes is that we really adapted to the computer system, rather than have the computer system follow the processes. So, a lot of these things were not documented, and we're paying the penalty for that. You know, it's not really anybody's fault. CFA really didn't invest in the infrastructure over the years. We were involved in legislative and different things, and beating each other up on the list, and we didn't spend enough time really developing us. Of course, documentation is very important.



'Whack-a-Mole' Issues

- Legacy data and applications
- “Distributed” applications over HP3000, PC, MAC, manual
- Processes
- HW issues



Kallmeyer: So, we have a lot of issues we call “Whack-a-Mole”. People outside North America might not understand, but it's a game you see at amusement parks. A mole pops up, you hit it with a hammer and something else pops up. That's where we've been spending a lot of time doing things. One of the issues here is, just some of the legacy data that we have. You think about ownership of cats, then you think of how you might have registered that cat – maybe Dick Kallmeyer, D. Kallmeyer, R. Kallmeyer, and then you throw other users on it, so we have a lot of people in the database and it's hard to tie to a particular owner. How is it getting more complicated, right? The consortium of cats. Look at the awards, where you get eight people up there. And you have initials. Well guess what? Our database really allows only one address sitting there, so how do you contact those other owners if you have to? We actually had about 1.9 million cats registered online, so we're getting close to 2 million, by the way. But, we found,

actually, about 2.5 million records sitting in the database. Where did they come from? It turns out, the way the computer system was set up, if one of the Central Office staff was interrupted entering a registration, walked away, the computer would keep a copy of that data that never would go back and get cleaned up. Some interesting things, when we started doing international registrations, I never knew that Italy, Germany, Russia and China are states of the United States.

Hamza: We're not supposed to tell them that. **Kallmeyer:** Oh sorry, sorry. No apologies, but we're going to have to clean up some stuff, as well. But that makes it hard to find out information. Look at the novice issue. We were trying to find out how many cats are registered in Europe. Guess what? That's really hard, because sometimes people put the address all on the street address field. We don't even know the country. About two years ago, Darrell [Newkirk] was doing some research and we wanted to know how many cats were registered in Europe and Asia. We really suffered, so what we did is, we set up a separate accounting system – which, by the way, is not on the HP3000, it's on a PC – and when we log the money in for registrations, we assign it "Europe", "Asia" – Asia will be glad to know that Asia includes Africa, the Middle East, Mexico and South America – and we have Regions 1 through 7 and Japan. So, within about the past two years, I can tell you where they're from. "Oh, you want it from Region 5", let's say. That should be easy, right? It's just part of California and Arizona and Nevada. And Hawaii. Hawaii actually we keep separate. But, you know, California where? 37th Parallel and above, so we have to start figuring out cities. We can't get it. So, those are the kinds of things we're thinking about. We're running out of color class numbers, right? Next year, Oriental will have 3,000 new colors. What do we do? So, we're going to a 6 digit number, so we're getting enhancement but it's taken time, really to do it up. We also have distributed applications. Some things are on the PC, some not, and that became an interesting challenge. Some of you may be affected several weeks ago. We had problems delivering the green slips online, right? There's an application that actually sits on a PC. Now, we get into documentation problems. What happened there? It turns out we didn't even know we were not sending them out. OK, why? We actually had a consultant named Vinnie in New Jersey. Kind of scary, but it's true. He developed the application, didn't document it, but the application was sending emails from a company called Exit109, our old ISP producer out of New Jersey. Our programmer didn't know this. We didn't have bounce-back. We didn't know the messages were not being delivered. Actually, we had a network consultant find it. So, those are the kind of things that are really the Whack-a-Mole type of issues. Processes. We still have a lot of manual stuff that you don't think about. You think about the show scores. Well, Shirley Dent does a remarkable job there, but she calculates grand points by calculator. Then, I'm showing a cat in Hong Kong and I got Malaysia. I adjust those points. So, as we got into this project, I'm starting to say, "why are we doing this?", trying to enhance it, so we're getting involved in a lot of process things and that has taken time. Hardware issues. We had things like the people that actually put in our firewall to protect against attackers to our computer system. The firewall was so effective, it was actually taking attachments to and from CFA and converting them into windmill.dat. We had things like our web provider is a Canadian company that actually are getting emails blocked. Our computer expert, Donna Jean, actually called AOL and found out something, white spam. So, we may have been sending messages, you may have been sending messages, they have been blocked. Those are the kind of things we're looking at.



Where We're Going

DJ has 'dibs'



Kallmeyer: So, where do we want to be? We know where Donna Jean took first dibs, I think she's going to have to arm wrestle Jerry for the commander's seat. **Hamza:** "To boldly go where no man has gone before." **Kallmeyer:** That's right. So, a lot of things are happening very quickly. We're actually moving along very rapidly. The vendor has actually delivered the modules that do scoring, which I'm very happy. They get the same things that we're publishing on e-points, so we're either both wrong or we're both right. At least we're starting to get that information, so we're starting to do testing. It looks like we can get the end-of-year scoring summaries out on time and very rapidly. What we're also testing now is in-house, the club licensing, and it's going to be something different. A club secretary or a club president will be able to log on and fill out the application form. The club secretary or the president will be able to find out what judges are available, so more interaction driven down. The next piece we're working on, and it's probably the one I'm really concerned about, is the registration modules. How are we going to test that? It turns out the next 4 months are probably the busiest in Central Office. Are we going to pull people away? So, I'm going to need people to start replicating what's happening in Central Office and first of all make sure it's right. Then I can bring in Central Office and handle the usability issues. So, if somebody wants to volunteer long hours, no pay, a lot of frustration, but somebody who not only can find problems but fix problems, so if you don't want to be on the board and you want a task, contact me to help out here.

Kallmeyer: So, those are the issues we're doing. We're shooting for really about the end of October. So, that's the basics. Now, where do we want to go? Obviously, we want to do more things. We want you to help us start correcting some of the ownership records. We'll have to clean up. We'll have to move Italy back to Europe and out of the United States – those kinds of issues. As we think about it, we want to be able to use our information better. I sign up for a show license, CFA ought to be able to work with our partners and say, "Here's a list of people that we know in the area that might want to go to your show. Why not tell them?" By the way, if

you're updating yearly, they're called membership lists. The clubs just type it right onto the website and eliminates us some work. Even better, now we'll start driving out to the shows. It's kind of ridiculous that the entry clerk has to enter all that information, and it's really encapsulated right in the owner's name and the registration number. Why not do it at CFA, drive that information out to the entry clerk to generate the catalogs. Take it further. How much paperwork do we waste at shows? It's costing clubs what, \$100 now to mail the show packet. Why not get an iPad out to the master clerk, have them do the data entry and at least get the information to us. You could send it regular mail and we can do the checks. So, a lot of things are being driven that we can take advantage of. Take advantage of Smart Phone technology. In the show hall, if the master clerk is on an iPad, transmit the results so you don't have to copy it. You can spend more time having fun or arguing with people or whatever at the shows. Those are the kinds of things we are driving. The computer has to be a tool, not an impediment. That's where we're headed. Thank you.



Hamza: Dick talks about Whack-a-Mole. I've got a funny little story how that terminology came up and how it relates to this. As some of you may or may not know, I have a vending company and out in my site of my office is my work area where my technicians sometimes repair things. Well, in the shop was a Whack-a-Mole game. I don't know if you've ever seen it, but it's this game little kids play. A mole sticks it's head up and they whack it down and another mole comes up and they whack that down. I was watching my employee getting very frustrated trying to fix Whack-a-Mole. At the same time, I was on the phone with CFA with some computer problems. I was like, "isn't that the same problem as the other one?" "No." I'm like, oh! Then another call came in and I said, "isn't that related to the other two problems?" "No, we fixed those but these are new problems." I'm watching my technician try to fix Whack-a-Mole and I thought, "I've got two Whack-a-Moles going." That's how Whack-a-Mole is. In

Dick's talk, two things came up that are very important. The first thing not only applies to IT, but it applies to our whole business model. It applies to the building, it applies to everything we do. I call this a shareholders' meeting because we all have ownership. Therefore, it's all our responsibility to remain vigilant. In this year's budget, we put \$20,000 in for building maintenance. It's not enough just to buy things and to do things. It's so important to maintain things. In the future, it's our obligation to make sure that the physical plants that we own and the systems that we own – the phone system, the computer system – all the systems that we look at on a periodic basis, and make sure that we put enough money into them, to keep them relevant and to keep us relevant. When we get to the computer system, it's going to be a quantum leap for us. It's going to be huge. It's going to make us so much more effective in so many other ways. When these changes start to come down, you have to make sure that you're prepared to roll with the changes. As an organization, we tend to be a little older, which is good in some ways. We bring wisdom and experience, but it's bad in some ways because we're stubborn and set in our ways. Having said that, there's no way we can recreate completely the look you're used to and the screens you're used to, so what you're going to be looking at is a little different look and feel when we go into these processes. We need to approach them with an open mind because I guarantee they will, in the end, be far easier and give us a more powerful and comprehensive organization.

(39) JUDGING PROGRAM. Judging Program Chair Loretta Baugh:

Baugh: Good morning. I would like to introduce the members of the CFA Judging Program Committee.

- **Norman Auspitz** – Representative on the CFA Protest Committee; Mentor Program Administrator; Domestic Training and File Administrator.
- **Pat Jacobberger** – Education Chair, who oversees all of Breed Awareness & Orientation Schools and is the moving force behind Continuing Education.
- **Ellyn Honey** – Domestic Training and File Administrator.
- **Rick Hoskinson** – Domestic Training and File Administrator.
- **Donna Isenberg** – our exhibitor member on the Committee. She handles New Applicants (inquiries, queries, follow ups, counseling); Application/Advisor Coordinator; teaches Judging Application Process at Breed Awareness & Orientation School.
- **Jan Stevens** – Domestic Training and File Administrator; Secretary (keeps all files/records and compiles the data for the Board report).
- **Wayne Trevathan** – Japan and International Division Trainee and File Administrator; oversees guest judges (CFA judges in approved foreign associations, licensed judges from approved foreign associations in CFA).
- **Peter Vanwongerghem** – European Liaison; Application Advisor and future file administrator – Europe.
- I am **Loretta Baugh**, Chair; Letters of Complaint; Board of Directors Meeting Reports; General Communication and Oversight.

The constant administration of a program with over 130 judges is carried out beautifully by these folks who spend untold hours working for the betterment of CFA and the Judging Panel. My sincere thanks to all of them. [applause]

I would like to welcome the applicant accepted yesterday. Yanina Lukashova, from Cherkasy, Ukraine, former judge for RUI, accepted as Approval Pending Allbreed for CFA.

The activity of the Judging Program Committee, working in tandem with the CFA Board of Directors, has enabled our judges to progress. We are proud of their achievements. I would like to give you a recap of those advancing in the past twelve months and the status they have achieved. I will ask you to hold your applause until we're done.

- Marsha Ammons – advanced to Approved Allbreed this past May;
- Kathy Calhoun – advanced to Approved Allbreed in November;
- Carol Fogarty - advanced to Approved Allbreed in November;
- Teresa Keiger – advanced to Approved Allbreed in April;
- Melanie Morgan –advanced to Approved Allbreed in April;
- Cathy Dinesen – advanced to Approval Pending Allbreed in May;
- Hope Gonano advanced to Approval Pending Allbreed in May;

- Allan Raymond – transfer from Queensland Cat Federation, accepted as Approval Pending Allbreed in October
- Lorraine Rivard advanced to Approval Pending Allbreed in June;
- Russell Webb advanced to Approval Pending Allbreed yesterday;
- Etsuko Hamayasu advanced to Approved LH (1st Specialty) in April;
- Koji Kanise advanced to Approved SH (1st Specialty) in September
- LiLing Chung – advanced to Approved SH (1st Specialty) in May;
- Jacqui Bennett – advanced to Approved SH in January, Apprentice LH in May
- Pamela Bassett –advanced to Approval Pending SH(2nd Specialty) in April;
- Jim Dinesen – advanced to Approval Pending SH (2nd Spec) in December
- Anne Mathis advanced to Approval Pending LH (2nd Specialty) in May;
- Doreann Nasin advanced to Approval Pending LH (1st Specialty) in August;
- Karen Godwin advanced to Apprentice SH (1st Spec) in August;
- John Hiemstra – Advanced to Apprentice LH (1st Specialty) in May;
- Tomoko Kitao advanced to Apprentice SH (1st specialty) in April;
- Yuko Nozuki advanced to Apprentice LH (1st Specialty) in June;
- Teresa Sweeney advanced to Apprentice LH (1st Specialty) in March;
- Russell Webb advanced to Approval Pending Allbreed yesterday
- Kevin Weber accepted as SH Trainee (1st Specialty) in October; resignation accepted yesterday;
- Mihoko Yabumoto advanced to Apprentice LH (1st Specialty) in October.

This is a very long list of accomplishments in just 12 short months. I would like to have those people who were advanced please stand and get your applause. [applause] Judges progress at a much easier pace than they once did, once they are able to judge both specialties. I would like to say a very special thanks to the clubs who shoulder the extra cost and make certain our single specialty judges progress through the program. They couldn't do it without your help.

At this point, I would like all of the members of the CFA Judging Panel to stand and be recognized. Ladies and gentlemen, here are your judges. [applause]

Special thanks to the CFA Board for taking the time to review advancements each month and make the matriculation through the judging program move at a pace that is keeping advancement lively, but most of all, thanks to the hard work of the file administrators (Ellyn, Jan, Norm, Rick and Wayne) for the extra effort they have shown in being advocates for the judges they supervise.

Extra thanks also to Donna Isenberg, our applications administrator. Her dedication to her position and passion for the Judging Program has been reflected continuously in the time and effort she extends to each individual – from the time they contact her considering application to the time they are accepted to the panel. Donna spent hours and hours this past year organizing the Judging Program rules so that items for each category of individuals seeking application to the Judging Program was easy to find, and complete. It's a hard job that Donna performs beautifully.

Special thanks to Pat Jacobberger, who readily admits her passion for Education. She has done an incredible job in putting together a Continuing Education Program and establishing a set

of guidelines for Breed Awareness and Orientation Workshops. Unfortunately, we had to cancel schools in Belgium and San Diego but we are bouncing right back. There are currently Breed Awareness and Orientation Schools scheduled this July, in conjunction with the Garden State Cat Club show in Somerset, New Jersey; in September, in conjunction with the German Catwalk Club show in Ilsenberg, Germany; and, in November, in conjunction with the National (World) show in Columbus, Ohio.

There are also plans underway to hold the first BAOS in Russia on February 28 – March 1, 2013 in conjunction with the Chatte Noir show in Moscow. This school should be a very well attended event. There are people in Russia and Eastern Europe who are interested in becoming CFA judges, and many guest judges who would like become CFA judges and can't travel to the U.S. because of visa requirements and restrictions. This school and the school in Germany scheduled for this autumn should help with this problem.

BAOS is going green!! Beginning with the school in July everyone will be asked to bring a laptop the first day of class. Attendees will receive a 4 GB flash drive containing all the materials necessary for that particular school. The first order of business will be to transfer the files from the flash drive to their laptops. Since all files will be in PDF format, it will only take a few minutes. The flash drives will be collected at the end of the course to be reused for the next school. This will have a major impact on the amount of advance work, including copying and shipping of materials, and will be much more cost effective. Huge thanks to Pat for her work, expertise and enthusiasm. [applause]

Last evening, we were privileged to participate in an excellent workshop highlighting the American Curl, Ragamuffin and Manx.

This was the year for the 2012 Judges Test. Norm Auspitz authored and corrected it. This is an open book test, whose main purpose is to highlight the various changes in the Show Rules and Standards. All of the judges taking the exam passed. Forty-nine judges scored 100%, 71 scored above 95, seven scores were lower than 95, with an additional three between the 85-89 range. Norman and Donna Jean Thompson, who worked with Norm, were exempt. Thanks guys for a great job!

It is with deep regret that we report the death of CFA Judge, Dr. Marjorie Collier (Tanuk, Cornish Rex) on November 25, 2011. Marge was a professor of genetics and also did research and taught, alongside her husband's research work, at the prestigious Woods Hole Institute, in Massachusetts. After retiring, she did some additional teaching at Louisiana State University, Alexandria for 10 more years. Before joining the CFA judging panel in 1999, she had been an allbreed judge in CFF for 25 years and had shown in that association, as well as CFA, throughout the Northeast for several decades. Her Siamese and Cornish Rex under the cattery name of Tanuk have won numerous awards in both associations. She was diagnosed with liver cancer last December 2010 and gallantly fought the disease through chemotherapy. She passed quietly in her sleep on November 25, 2011 with her family at her bedside. Marge was a fun lady, highly intelligent and served the panel with grace. We are lessened by her passing.

It is with great sadness that we report the death of James Kilborn. Jim started in the cat fancy in 1954 and started judging in CFA in 1971. Under the cattery name TIKI, Jim bred Cornish Rex, Abys, Siamese and Burmese. Jim also authored the Siamese Breeding Chart. He loved to judge and every breed of cat was special to him. He loved the fancy and was always enjoyable to watch and to be with. We have lost more than a friend, but a piece of history. Jim contributed so much to the cat fancy which he dearly loved. His memory will go on.

We must also say a final goodbye to Olen Wilford, who passed away just last week on June 20. Olen was diagnosed with Pulmonary Fibrosis in January; from a disease that has no treatment and no hope of cure. For many years he bred and exhibited American Shorthair silver classic tabby cats under the name of Soledad Cattery. Olen became an Allbreed Judge for CFA in 1981, and retired in 2009. He had interests in music, and a passion for Doberman Pinscher dogs and American Saddlebred horses. Olen had a great sense of humor and a real love for people, animals and for CFA. Olen's loyalty to his friends was second to none. He was easy to talk to and had a special sense of humor. He will very much be missed.

At this point, I would like to recognize those individuals receiving service awards at the banquet tomorrow evening. Let's hold applause until we get everybody mentioned, please.

- 5 Years - Kathy Calhoun, Dee Dee Cantley, Teresa Keiger
- 10 years - Carol Fogarty, Dennis Ganoe. Carolyn Lyons-Prisser, Peter Vanwongerghem
- 20 years – Brian Moser
- 25 years – Hilary Helmrich, Diana Rothermel, Barbara Sumner, Annette Wilson
- 35 years – Sheila Mizzi, James Thompson
- 40 years – Walter Hutzler
- 45 years – Don Williams

The Judging Program Committee extends its thanks to all who make it possible for our judges to progress to completion – the advisors and mentors, the training judges, clubs who allow trainees to work at their shows, exhibitors whose cats get that extra handling and thereby the training that only hands on can provide, and all who support and assist in every manner.

We are very proud to be CFA Judges. We take our responsibility as ambassadors for CFA and the pedigreed cat very seriously. We try our utmost to represent YOU in a manner that befits the esteem in which this Association is held and we promise to maintain that esteem by our actions. We promise to treasure your cats and the opportunity to handle the best cats in the world is one of our great joys. Being a CFA judge is an honor and title we carry with pride. Thank you.

(40) CLERKING PROGRAM. Chair Cheryl Coleman:

Hamza: Up next, I would like to present someone from the Clerking Program. Cheryl Coleman will come up and give a short presentation. Oh, she's in the back of the room so it's going to take awhile. I would tell a joke but I don't know any clean ones. Oh, Patty. I couldn't see you, you've lost so much weight. **Patty Jacobberger:** Oh, thank you. Can you hear me?

Hamza: We can hear you. **Jacobberger:** I just want to remind people that we do have a Judging School and a Breed Awareness and Orientation seminar scheduled for this July in conjunction with the Garden State Cat Club show. Registration closes today and it will be open until midnight unless somebody takes my right arm and pushes it up behind my back until I say, "OK, maybe next week." So, you can register online and if you need assistance with that, find me and I'll give you a hand.

Coleman: Good morning everyone. Are we awake? I'll try not to bore you too much and put you to sleep. I was not sleeping in the back. I'm doing delegate check in, so if you haven't checked in, there's still an opportunity in the back, just to let you know. The Clerking Program has been a really huge challenge for me, but I wanted to tell you a few of the accomplishments we've had this year. If you see me do this [points at AV table], this is Shelly's [Borawski] cue to go to the next slide. Mark, get out of the way or those pictures will be destroyed.

Coleman: One of the accomplishments was, we consolidated the Clerking Manuals. We had three manuals; we had a Clerking Manual, we had a Master Clerk Manual and we had a Guidelines Manual. Everybody was like, "OK, which manual do I go to next?" So everything is consolidated. Yes, there are some type-o's and things, a lot of information. We are correcting it as we go and we appreciate everybody's feed-back. You guys have been great about it.

Coleman: We redid the Clerking Evaluation Form. The old one really didn't give you much feed-back. The new one is a lot more information and has substance to it. A lot of clerks have also asked, "Can I see my evaluations?" Down the road we would like to put all of that information online so you see it and you know what's going on, you know you did good, you did bad, so hopefully we will have that, as well.

Some clerk's reaction to taking the test online



Coleman: The clerking test online. It was highly anticipated and I was very surprised at a lot of the reactions you had; you either loved it, or you hated it. This clerk is very unhappy. She said, “What do you mean I’m taking this online?” But you had the option of taking it online or hard copy, so any requests you gave me, you could take it either way. Central Office should be caught up by now giving everybody their hard copy test. If you haven’t gotten it, you can send me an email. I’ll forward it to Central Office or you can contact Central Office directly. Either way is fine.

Taking the Clerking test



Coleman: Here's one of our clerks taking a test at a show. That's how easy it is. You can even take it at the show. And, with anything new, there's going to be kinks, there's going to be problems. Some people have been pointed out the first question. No, there is not a professional breed of cats. It's not a type-o. So, your first question, you actually did read it. I appreciate everybody's feed-back on what they are liking and what they don't like.

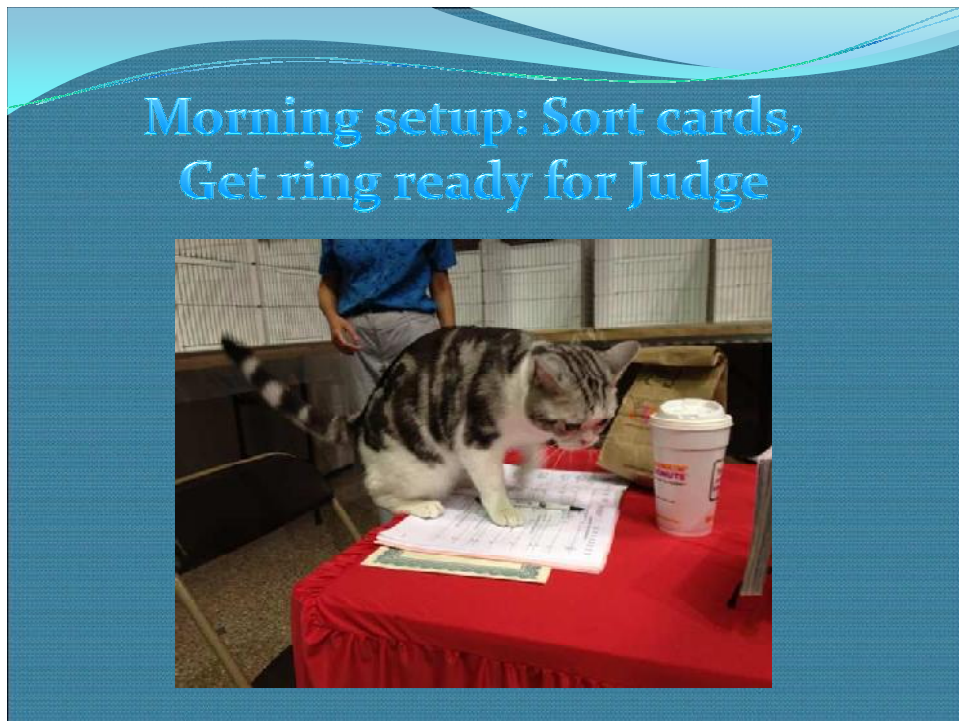
...and we'll work them out
Without shredding any hair...



Coleman: But no one needs to be upset over any of it. The online test has been very successful, with over 99% of the clerks getting a passing grade. 90% or higher has been the grade, and Europe has been the most active with taking the online test. I thank you guys for all your support. You've been great. They have been giving me really good feed-back, as well.

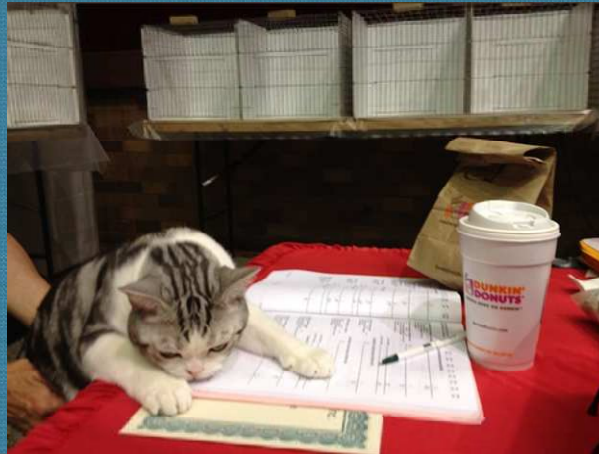
Coleman: Goals for the upcoming year. There may not be a lot up here, but it's a lot to do – a lot of coordination with a lot of people. Regions, we would like to get more licensed clerks in the regions. I know there are a few who say, “we barely can get clerks for shows”, so we would like to get more licensed. I'm aware of Regions 1, 4 and 7 doing Clerk of the Year awards. We would like all the regions to give a Clerk of the Year award, and that would be an incentive, as well. Online training for clerking schools, we would like to continue with the live training, but we would also like to do simultaneous webcasts and possibly have that saved online so you could go to the CFA website, take the class and take your test all online. That's going to take some time. It won't happen overnight. It's a lot of work to do, but we're going to try to make it right so we don't have to do it over.

Coleman: How about clerking information online? That means you can check out your evaluation status, if you've got all your evaluations in, if you're going towards master clerking or master clerk instructor, see if you've taken your test, did you pass, if your dues have been paid, and researching other information that you can just obtain online. You won't have to call Central Office.



Coleman: Clerking is a lot of fun. Just about anyone can clerk. Here's a clerk helping a judge set up. You know, it's very important to have your caffeine in the morning. See the Dunkin' Donuts coffee mug?

Clerks act as the Judge's assistant



Coleman: The clerk is the judge's personal assistant, verifies that all the paperwork is absolutely correct so you can get your points correctly when you put your cat in the ring.

Clerk's manage stewards



Coleman: Another duty of the clerk is managing the ring, and that includes managing stewards.

...but sometimes the clerk
has to help out and steward.



Coleman: And sometimes clerks have to steward, as well. So, you see, they are really multi-tasking.

Master Clerk's are responsible
For all the paperwork, and are very
Protective of their materials!



Coleman: Master clerks maintain all the clerks' show records and keep a close watch on everything. They will go to all lengths to keep people from taking stuff from them.

Master Clerk posting finals and scoring the show



Coleman: Master clerks may also be asked to score shows, in addition to master clerking. Here's one of our master clerks posting a final on the computer.

A lot of clerks aspire to be a
JUDGE!
But **NEVER** tell the judge how to do
their job!



Coleman: As a lot of clerks aspire to be judges, they also have to remember not to tell the judge how to judge the cats.



Coleman: Every Annual, we have service awards for every 5 years, so 5, 10, 15, 20. This year, there is going to be a monumental 20 year pin given out. Here's your trivia. Who is the CFA's youngest clerk to be licensed? Bethany Colilla. This is her 20 years. She started at 10 years of age. [applause] Bethany, why don't you stand up? [applause] That's it for my presentation. I hope I didn't bore you to death. I hope everybody is still awake, and we'll see you at the banquet tomorrow night and get your pins.

Hamza: What a great presentation. There's only one thing wrong with it. The photo of the clerking test, that clerk we found out later there's a protest. She had been putting her own numbers in the finals, so we had to work around that. [laughter] But it was great. We're going to take a short break here – 20 minutes. It will be longer if we don't sell enough tickets for the print. So, go out and buy some tickets for the print and we'll see you in 20 minutes.

[BREAK]

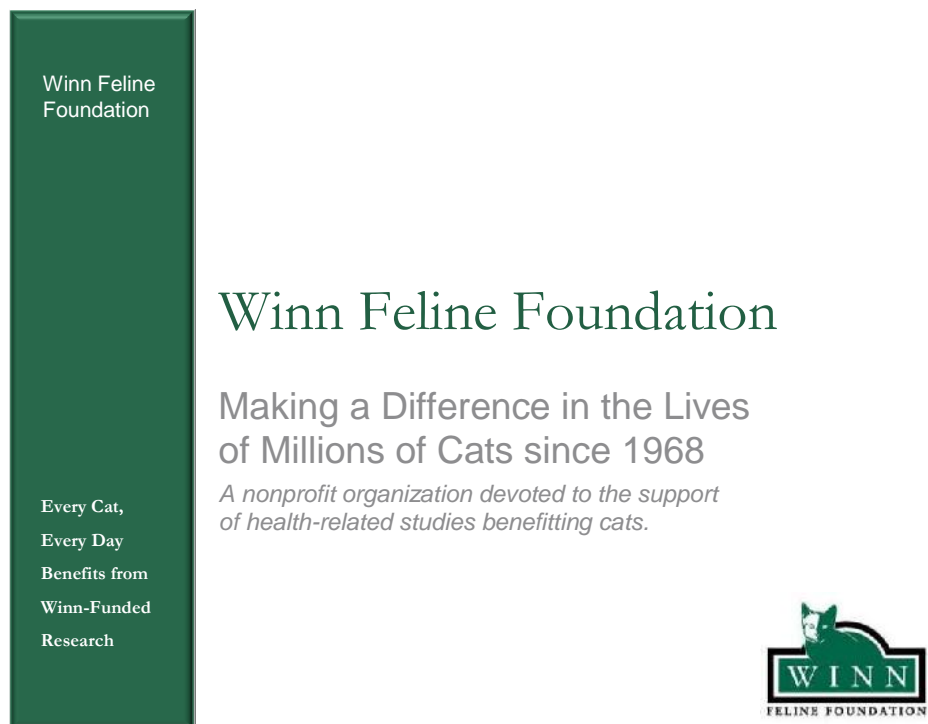
Hamza: I would like to point out that we will be selling the raffle tickets at the lunch break. Also, in that corner over there, I just purchased next year's Annual button. Mr. Moser is there waiving his hands, so get in the spirit of that. *Cat Talk* is having a half price special on ads for the August issue. Jodell, raise your hand. She's selling those. You can also from Jodell buy the prints, not just the raffle tickets. You can purchase the prints and we will mail them out. There's only 250, so you want to make sure you get them. We're ready to head back into business.

Hamza: I would like to recognize and announce some of the partners that are here and have chosen to participate in our week with us. Gina Zaro with Dr. Elsey's Precious Pet products [applause], Linda Crandall from CFA Pet HealthCare Plan [applause], Sharon Lund from Royal

Canin [applause], Jennifer Effendi and Judy Foley from Red Roof Inns [applause], and I would like to also recognize the person who works all year in CFA's marketing, and makes sure that our relationships stay solid with our corporate partners, and that's Roeann Fulkerson [applause]. I also know that somewhere in the immediate vicinity is Eve Russell, and I know they're extremely close with the election results, so as they come in, we will break from the schedule and deal with our democracy.

(41) **WINN FOUNDATION.** Winn Foundation President Dr. Vicki Thayer:

Hamza: At this point, I would like all of you – I’m looking to make sure that Eve is not immediate so we can keep going. Please make welcome the President of the Winn Foundation, Dr. Vicki Thayer.



Thayer: I realized a little bit earlier when the prior lovely speaker, when she was pointing out how we have to let the lady over there know to change slides, that we need to point. It reminded me of the time I went to a Bee Gee’s concert in Las Vegas and we as the audience were doing the disco point to “Stayin’ Alive”. It kind of had that memory for me. **Hamza:** That was before I was born.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Winn Feline Foundation Strategic Planning



Above: Winn Feline Foundation Board Members, Dr. Susan Little and Betsy Gaither attend strategic planning session in 2011.

Over the years, the Winn Feline Foundation has been fortunate to have an outstanding group of volunteers, including veterinarians, researchers, breeders, cat fanciers, behaviorists, writers and cat-lovers who have assisted the Foundation in planning its vision, expanding its reach and meeting and exceeding its goals for 44 years.



© Winn Feline Foundation 2012.

Thayer: Oh, gee. OK. Good morning, and it's a pleasure to be here to address all of you. It is hard to imagine that a year has gone by since I last spoke to you. The year has been a busy one, with many changes, challenges and opportunities. I know all of you understand what that means, since CFA has recently gone through a similar process. Shortly before the 2011 CFA Annual meeting in Reston, Virginia, the Winn board gathered in Phoenix to talk about our future and make some strategic plans. You can see some of us gathered at the table, discussing what do we do for the future, and how do we best accomplish it?

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



If we look serious about funding research grants, it is because we are!

**Maureen Walsh, Winn CEO, and Bill Coombes, Winn
Treasurer**

© Winn Feline Foundation 2012.

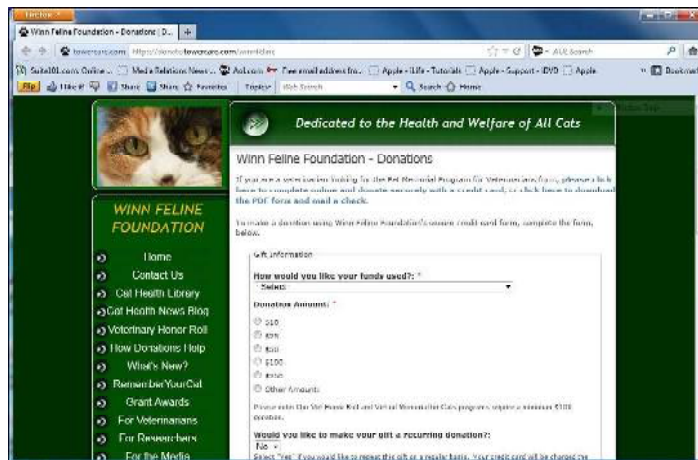


Thayer: One initial objective was to search for and find an individual with the marketing and branding experience to be our CEO, that would help us move in a positive direction. We found our new CEO in Maureen Walsh, who is out there in the audience – wave your hand, Maureen – who you can see in the photo studying the financial numbers with our new Treasurer, Bill Coombes. Maureen has set up our office in Wyckoff, New Jersey, and spent a good portion of the past 9 months building a foundational support structure for Winn to grow on.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Winn's New Web Donation Page



© Winn Feline Foundation 2012.



Thayer: One key element that has been on Winn's planning wish list was to find an appropriate fundraising database and web donation platform that worked for us. Late last year, we began the process of transitioning to DonorPro by TowerCare Technologies, and with a lot of hard work and with many stressful moments, as you probably heard from your speaker on your hardware and software situation, we went live on February 24th. As you all know, with computer upgrades there are always tweaks, improvements and plenty of data clean-up as you go along. We are very pleased to have our objective achieved, and we have now the flexibility to know more about our donors and the ability to reach out to them in several ways. I debated about having a slide up there that says, "Please Donate", but I still mean, "Please Donate".

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Recognizing Janet Wolf's service as Winn Executive Director

© Winn Feline Foundation 2012.



Thayer: We have been fortunate to have Janet Wolf's input as our board secretary, and experience as the liaison to different breed groups. As you can see in the picture, we recognized and thanked Janet with a lovely crystal cat statute at our grant review meeting in February. Thank you, Janet, for your prior years of dedicated work as Winn's Executive Director, and also as a good liaison from this district to the Annual meeting. If Janet is out there, if she could stand, everybody give her a round of applause for all her hard work. [applause]

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

2011 Winn Grant Review Meeting in St. Louis, Missouri



Winn's Grant Review
Committee meets twice
a year to consider
applications for funding.

Reviews take place in
February and October.

© Winn Feline Foundation 2012.



Thayer: Speaking of our grant reviews, you can see how serious the process is by viewing this photo of some of our board members and grant reviewers. The photo is from 2011. You can see the reviewers to my left – Drs. Bryan Holub and Patricia Gallo, and Dr. Shila Nordone.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

2011 Miller Trust Grant Awards

- Allogeneic Adipose-derived Mesenchymal Stromal Cell Therapy for Cats Inflammatory Bowel Disease, \$14,124
- Mesenchymal Stem Cells as a Novel Treatment for Feline Asthma: Evaluation of Efficacy and Mechanism of Immunomodulation, \$24,565.76
- Pilot Study of Metformin for the Treatment of Feline Cancer, \$15,775
- Assessment of the Safety and Clinical Utility of a Cat Imaging Tube and Oxygen Chamber, \$11,408.24
- Effectiveness of Small Interfering RNA (siRNA) to Inhibit Feline Coronavirus Replication, \$23,600
- Dexmedetomidine for Antinociception in Cats: a Pharmacokinetic-pharmacodynamic Study, \$13,414

© Winn Feline Foundation 2012.




Thayer: I realize this slide is a bit busy with a lot of detail, but I would like to show everyone as we go along the detail and importance of every research project in our true grant award processes. Last October, we awarded \$102,887 for 6 projects through the George Sidney and Phyllis Redman Miller Trust. This last February, through the sponsorship support of Pfizer Animal Health, Winn was able to make the largest total awarded for grants of \$174,018 for 10 projects. [applause]

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

2012 Winn Feline Health Awards

- The efficacy of Bosentan, a mixed ETaETb receptor antagonist, in cats with arterial thromboembolism, \$18,728
- Anti-immune evasive therapy in the treatment of FIP – a randomized, controlled clinical trial, \$24,962
- Fine mapping for Sphynx cat hypertrophic cardiomyopathy gene, \$24,674
- Molecular characterization of Bengal progressive retinal atrophy, \$4,221
- Immunohistochemical quantification of the transcobalamin II protein (TCII) and receptor (TCII-R) in naturally occurring feline tumors, \$17,663
- Development of outcome assessment instruments for chronic pain in cats, \$24,513
- Decontamination of household textiles exposed to *Microsporum canis* spores, \$5363
- Administration of pimobendan to cats with chronic kidney disease, \$20,000
- “Wool sucking” behaviour in Siamese and Birman cats, \$16,109
- Development and in vitro optimization of hydrogels for the delivery of FHV specific siRNAs encapsulated in chitosan nanoparticles, \$17,785



© Winn Feline Foundation 2012.

Thayer: To date, the Winn Feline Foundation has funded over \$4.3 million in grants in its 44 year history.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

2012 Winn Grant Review Meeting in Houston, Texas



Soon to be
announced...
10 Grant Awards for a
total of \$174,018

Winn Feline Foundation
has funded over \$4.3
million in grants in its
44 year history.

© Winn Feline Foundation 2012.



Thayer: You can see again in this photo the review team and board hard at work, evaluating a lot of the good proposals.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Winn Media Appreciation Award Winners

Since 2005, the Winn Feline Foundation Media Award has recognized journalists and editors who publicly support the mission of the Winn Feline Foundation to advance feline health studies and to communicate facts about feline health.

Past recipients of award have included: Beth Adelman, Steve Dale, (pictured) , Susan Logan, (pictured) Pam Johnson-Bennett, Amy Shojai, Kim Thornton and Kari Winters.

2011 Winn/AVMF Scholarship Winner

Winn Feline Foundation and the American Veterinary Medical Foundation (AVMF) join together annually to present two awards designed to promote and encourage feline health studies by both established veterinary research scientists and by those entering practice.

In 2011, the scholarship was presented to a newly minted DVM from the Cornell University College of Veterinary Medicine, Dr. Jessica Balter. (pictured at right)

© Winn Feline Foundation 2012.



Thayer: Winn also has other important recognition awards for individuals who go a long way in promoting Winn's mission. You see Steve Dale pictured with one of the Media Appreciation award winners, Susan Logan. Steven and I presented the award to last year's

winner, Beth Adelman, on Steve's radio show. Last night at the Symposium, Steve announced the 2012 award recipient is Darlene Ardt. He had Darlene on the phone. She has had some health issues, but she got to hear the audience applaud and the award being presented. In addition, our 2011 Winn AVMF Scholarship winner was Dr. Jessica Balter from Cornell, who is pictured, and the 2012 recipient was selected Wednesday evening at the board meeting, and is Allison McKay from Oregon State University. [applause]

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Winn Excellence in Feline Research Award Winners

Each year, the Winn Feline Foundation Excellence in Feline Research Award recognizes researchers who work to improve and enhance the lives of every cat, every day.



Winn Feline Foundation joins the American Veterinary Medical Foundation to recognize those researchers who share this goal.

Pictured at left, from top to bottom, are winners from the last several years.

Top: Dr. Mike Lappin

Middle: Dr. Leslie Lyons

Bottom: Dr. Jody Gookin



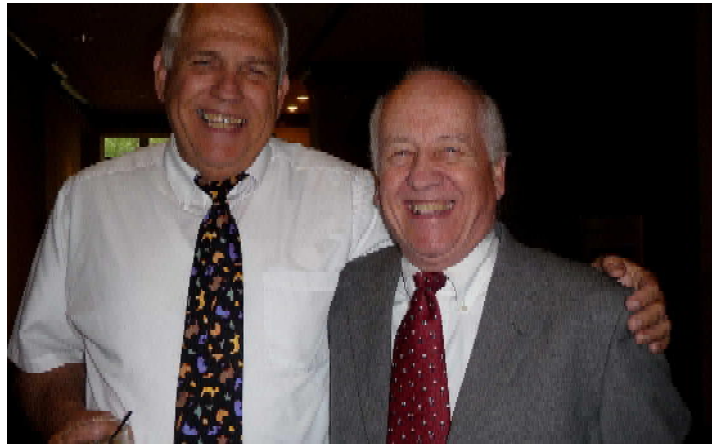
© Winn Feline Foundation 2012.



Thayer: We also partner with the AVMF to provide an excellence in feline research award. Last year's recipient was Dr. Jody Gookin of North Carolina State University. You can see I was hanging on to the check and I let her hang on to the crystal cat award. I like the check - \$2,500.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Dr. Niels Pedersen, the 2012 Winn Research Award Recipient

The award presentation will take place on August 7 at the AVMA Convention in San Diego.

© Winn Feline Foundation 2012.



Thayer: I'm also happy to announce that the 2012 recipient of the research award is Dr. Niels Pedersen, shown here with Dr. Al Legendre, and I look forward to being in San Diego in August to present the award to him, and I'll hang onto the check at that time, too.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Educating the Public: Winn Feline Foundation at Events



*Above: Winn Feline
Foundation exhibit at the
Houston, Texas Pet Expo in
2011*

© Winn Feline Foundation 2012.



Thayer: Winn has also performed outreach to the public. In the photos, you can see what our wonderful board member, Betsy Gaither, and her excellent volunteers at the Houston Pet

Expo last year. George Eigenhauser was our booth man at the Costa Mesa Pet Expo in April. Yay George. [applause]

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Winn is ready for the Dallas Pet Expo --- June 23 and 24, 2012

© Winn Feline Foundation 2012.



Thayer: Betsy Gaither sent this photo from the Dallas Pet Expo held this last weekend. Betsy was Winn's Treasurer for a number of years and is now retiring from the board. She is not here at this meeting, though we want to recognize her dedication and service to Winn with a gift. Chris Willingham said she would take this back to Texas for Betsy. It says, *In appreciation to Betsy Gaither for superb financial guidance. Winn Feline Foundation.* [applause] We will miss her.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research



Partnering to Make a Difference: Cat Health Network

Winn Feline Foundation has joined together with The American Veterinary Medical Foundation (AVMF), Morris Animal Foundation (MAF), and the American Association of Feline Practitioners (AAFP) in a collaborative effort to form the Cat Health Network (CHN). The partners are all committed to improving feline health and recognize that combining resources may lead to major advances in cat care.

The Cat Health Network (CHN) is the first step in developing a species-specific collaborative relationship for research. The goal of the CHN is to improve feline health and welfare through funding of targeted feline health studies.

© Winn Feline Foundation 2012.



Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Cat Health Network Projects: May 2011

- Dr. Stephen O'Brien, National Cancer Institute, "*Dense Physical Linkage Map Using SNP Array for Rigorous Assembly of the Feline Genome Sequence.*"
- Dr. Tosso Leeb, University of Bern, Switzerland, "*Genetic Analysis of Hypertrophic Cardiomyopathy in Maine Coon Cats;*" and "*Genetic Analysis of Polycystic Kidney Disease in Maine Coon Cats.*"
- Dr. Leslie Lyons, University of California-Davis, "*Genome-wide Association Studies of Brachycephaly in Domestic Cats;*" "*Construction of a High-Resolution Map for Assisting Cat Genome Sequence Assembly;*" "*Genome-wide Association Study for Hypokalemic Polymyopathy in Burmese Cats;*" and "*Genome-wide Association Studies for Progressive Retinal Atrophies in Cats.*"
- Dr. Robert Grahn, University of California-Davis, "*Genome-wide Association Study for Congenital Muscular Dystrophy in Sphynx and Devon Rex Cats.*"
- Dr. Bianca Hasse, University of Sydney, Australia, "*Bodyweight: Investigation of Genetic Aspects in an Experimental Cat Population.*"
- Dr. Kathryn Meurs, Washington State University, "*Genome Wide Association of Hypertrophic Cardiomyopathy in the Sphynx Cat.*"
- Dr. Niels C. Pedersen, University of California-Davis, "*Genetic susceptibility to Feline Infectious Peritonitis.*"

© Winn Feline Foundation 2012.



Thayer: The next 3 slides are loaded with detail, though I don't want to ignore the importance of our efforts with the Cat Health Network. Over the last year and a half, we worked with 3 other organizations – the AVMF, Morris Animal Foundation and AFP to deliver feline DNA SNPs and funds for at least 20 projects. These are the projects. It's kind of a bit busy.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Cat Health Network Projects: Nov. 2011

- Leslie A. Lyons, Ph.D., University of California/Davis, "Genome-wide Association Study for Heritable Lymphosarcoma in Cats"
- Barbara Gandolfi, PhD, University of California/Davis, "Genome-Wide Association Study for Autosomal Dominant Curly Hair in Cats"
- Robert A. Grahn, Ph.D., University of California/Davis, "Genome-wide Association Study for Rapidly Progressing ADPKD in Persian Cats"
- Leslie A. Lyons, Ph.D., University of California/Davis, "Genome-wide Association Study to Identify Type AB Blood Group in Domestic Cats"
- Robert A. Grahn, Ph.D., University of California/Davis, "Genome-wide Association Study for Hypertrophic Cardiomyopathy in Siberian Cats"
- Barbara Gandolfi, PhD, University of California/Davis, "Genome-wide Association Study for Deafness for Dominant White cats"
- Leslie A. Lyons, Ph.D., University of California/Davis, "Genome-wide Association Study for Catnip Response in Domestic Cats"
- Clare Rusbridge, BVMS DECVN PhD MRCVS, Neurovet Ltd, "Genome-wide Association Study for Heritable Feline Orofacial Pain Syndrome (FOPS) in Burmese Cats"
- Leslie A. Lyons, Ph.D., University of California/Davis, "Genome-wide Characterization of Recombination and Recombination Hotspots in Cats"

© Winn Feline Foundation 2012.

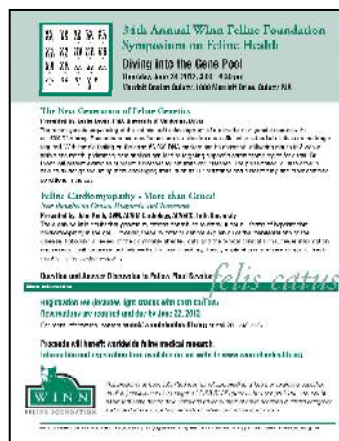


Thayer: We held our Winn Symposium last night. Dr. Lyons mentioned about how a lot of her work has been advanced through the Cat Health Network and the funding that, with the SNPs, that Winn Feline Foundation had done with our other collaborative partners.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Winn Feline Foundation Annual Symposium



Winn holds a symposium each year to highlight recent advances in feline medicine. [Lecture notes](#) from recent symposia are available on the Winn website.

Recent topics have included: FIP, Feline Herpesvirus, Genetics of Feline HCM, Genetic Testing for PKD, Coronavirus.

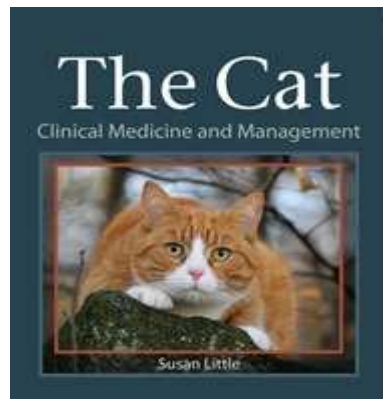
Recently Winn has begun podcasting the Feline Symposium and transcripts can be found at [Symposium Transcripts](#)

© Winn Feline Foundation 2012.



Thayer: We held the Symposium last night, and from the slide you can see our speakers and topics. At the time of typing up this presentation, we had about 120 participants signed up,

which I consider excellent attendance. We hope to have an audio podcast and transcripts available for download in the near future.



“The Cat: Clinical Medicine and Management”

Dr. Susan Little, editor

© Winn Feline Foundation 2012.



Thayer: I want to recognize a huge achievement former Winn president and board member, Dr. Susan Little, had this year with the publication of her feline medicine text, *The Cat Clinical Medicine and Management*. A number of fellow board members, including myself, are contributors to this widely recognized and wonderfully reviewed publication.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Winn's New Office Contact Info

- Winn Feline Foundation
355 Cornell Street
Wyckoff, NJ 07481
Toll-free: 1-888-963-6946, Ext. 700
(1-888-9MEOWIN)

© Winn Feline Foundation 2012.



Thayer: This slide shows the new address and phone number to reach the Winn Feline Foundation as of July 1st.

Winn Feline
Foundation

Every Cat,
Every Day
Benefits from
Winn-Funded
Research

Winn Feline Foundation

<http://www.winnfelinehealth.org>

<http://www.winnfelinehealth.blogspot.com>

<http://www.facebook.com/WinnFelineFoundation>

<http://twitter.com/#!/WinnFeline>



Thayer: This is just a description of our web and social presence on the internet.

Thayer: Last but not least, I have to say, I'm an Oregonian. I lived 7 years in Vancouver, Washington. I only live 2 hours away from where you're meeting next year. Excellent choice, excellent! And if there's anything I can do to make your visit enjoyable, please let me know. I would be happy to do that. Thank you for your time and attention today.

Hamza: I guess that means next year there's a party at Dr. Vicki Thayer's house.

Thayer: Thayer family farm, sure. **Hamza:** Our relationship with Winn has been important, and I just want the Winn Foundation to know that CFA is still firmly behind them. [applause]