

CFA ANNUAL AND EXECUTIVE BOARD MEETINGS
JUNE 23-25, 2011

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Secretary's note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

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2011 CFA ANNUAL MEETING
Friday, June 24, 2011

(29) President Jerold Hamza called the meeting to order at 9:00 a.m., with a State of the Organization address.

Hamza: Good morning. Has everybody been having a good time here in beautiful Reston? Good. I am calling this meeting to order. Welcome to the 2011 CFA Annual Meeting.

Hamza: The first thing is, we need to thank our hosts, so please join me in thanking Region 7 for their charming southern hospitality. [applause] I would like to recognize this hard-working Annual committee, led by Donna Jean Thompson and Susan Cook-Henry, who have certainly set the bar so high, especially for the people in Region 1 next year. The list of names is too long for the Committee to list here, but I want to acknowledge them, so would the Committee please stand up and be recognized by your peers. [applause]

I want to set the tone for our shareholders meeting. I am asking all of you to be respectful and thoughtful, and address issues in a positive, business-like manner. We will not engage in personal, derogatory debate. We will take the high road and make this, the best attended Annual since we have been keeping track, the finest Annual ever. To make our Annual meeting fun, and thanks to our corporate sponsors, there will be several drawings throughout the day, so you'll get to win things. Our sponsors have been nice; they've donated things. There will be no fines for cell phones [groans]. Well, I'm expecting you to behave like professionals, and I'm expecting the best out of you, and I know you won't disappoint me, but please, out of respect, take this time to either turn off your cell phones or put them on mute. I know that as things happen, the temptation will be great to relay the news that happens within this room. I'm sure that 30 seconds after Eve is done, there will be something on the list, so while you are relaying that information, please do it discretely and professionally.

When you approach the microphone, please state your name and the club you represent. You may be nervous and forget, but I will try to remind you. We do this to help Rachel keep accurate minutes, so when we do the minutes, we can actually write down who said what.

We've got a slide show ready for you at the beginning. [NOTE: Photos courtesy of Bob Mathas] Most of you know by now, we had a ribbon cutting in a place called Alliance, Ohio. It's the new home for CFA's Central Office. [applause]



Moving from Manasquan to Alliance has been pretty much a chore. That's the old building.



This is the new building. This is on the corner of Main and Arch in Alliance. It's a beautiful granite building.



Inside, you get to see a little bit of what it looked like, but you really had to be inside to see how it was. It was a grand building, but it had been let go for a long time, so we had to come a little way to do it.



There's a great story for this. This is going to be my Christmas card. This is the neighboring building as you look down. They wanted to welcome us to the neighborhood.

There's more to it. Before the ribbon cutting, they had done it 2 days before and as I looked down, it said, "Here kitty, kitty, kitty", but with one T in each kitty. So, we made a comment to the neighbor saying, "I don't know who did this on your roof, but they can't spell." The next morning, it was corrected and that's just how glad they are to have us. It's nice to be in a place we can call home.



The ribbon cutting was phenomenal. We had about 300 people there, and a lot of the people were from the town. In the picture we have city dignitaries that are so excited to have us there. This is the president of the City Council.



We know this guy. We know that person. I'm fighting with Mary [Kolencik]. She's got the clicker. But, I want to talk about the Foundation a little bit. These people – and it's poignant that Don Williams is up there. He's really the last guy left who had the vision to start it, and he had the privilege to see it come to fruition. Alliance belongs to all of us. It is a part of us. The Foundation has done a tremendous job in putting together the first real cat museum in the western hemisphere. It gives us a whole new dimension. It brings prestige to our organization. If you get to Alliance, you really have to see this wonderful thing that the Foundation put together. I would like to recognize the Foundation right now for their hard work. [applause]



Here's a shot of the audience. You can see the people. They were so happy. They're so excited for CFA to be in their town. It's just been – that part, being appreciated always helps. We're appreciated in Alliance.



That's the official ribbon cutting. As you notice, it took three people to cut it.

Before



Again, here's a before picture of the museum.

After



[applause]

Bertha & Herman



We named her Bertha. You can see why. She's slightly larger than a Mini Cooper.



There's our new, state of the art, \$250,000 Microsoft-based computer system. [applause]



This is our old CFA staff. [applause]



This is Verna Dobbins. She's here. That's Shawn. She's going to be doing what Merilee has been doing. That's Brian. When you see Brian, give him a pat on the back because all that nice looking office space was done with his sweat. That's Michael, our new IT person. Do I have to introduce her? That's Shirley Dent, in case some of you don't know.



Just some pictures at the office. I was very happy about that chair.

It has been quite a year. As an organization, we have moved in a direction that will ensure that CFA remains a world-class organization into the next century. The road from this time last year to the present has been long and hard. There were some very sobering moments last August. There was a moment when we had to understand that as an organization, we would have to begin the process to redefine ourselves. The challenge was to be competitive and to be relevant. Through sheer will and hours – mountains of hours of hard work – we, as an organization stood our ground and pushed forward. This board – the board that's been sitting up until today – did not cower or look away. We had weekly meetings. We made personal sacrifices with large blocks of our time. We cut expenses. If you were at the February board meeting, it was pretty much roughing it. We had Domino's pizza for lunch every day. We cut the expenses from the previous year's February board meeting in half. To this day, we are still having board meetings once a month, and it's going to remain that way. It's a funny thing, because when we go to fill the agenda up, it always fills up. These meetings move well past midnight. I would like to show our appreciation for this board, because I think it has to be one of the hardest working boards in CFA. [applause]

As in most cases, hard work has been rewarded with some dividends. This past year's budget anticipated a loss of \$50,000.00. We were hoping to make up ground in the face of a \$180,000 decline in income due to contracts expiring. I can tell you that we made a profit this past year. I'm going to save how much it is, so Carla has a little suspense in her presentation. We are also on target for the future in some nice ways and I will touch on that in a few minutes.

We have improved the way we communicate with one another. You asked for transparency and disclosure, and we have delivered it. All the transcripts of our board meetings

are done verbatim – every cough, giggle and sneeze shows up. This process has delivered transparency to you like we have never had before. There has been a cost, mostly borne by one person. That person is our CFA Secretary Rachel Anger. Please let us show her how much we appreciate the monumental task that she undertakes every month. [applause] When you look at 300-400 pages of transcripts, you know the hours it took, so thank you, Rachel.

Another great way we communicate is through our wonderful publication. Does this look familiar? [applause] It's our magazine, *Cat Talk*. The magazine has become a truly wonderful part of our fancy. I am always looking forward to its arrival every month. I'm excited when it gets here. I read it cover to cover. It has been profitable, due to the dedication of a first-class volunteer staff: Jodell Raymond, Mary Kolencik, Monte Phillips, Bob Mathas, Teresa Keiger, Katherine Bock, Cathy Scarborough, and Roeann Fulkerson. These people have put this publication together on a volunteer basis and they deserve our appreciation. [applause] We have extra copies here, if you would like. Please see Mary. Also, in the next issue, we're going to be hoping that a lot of exhibitors get classified ads in it and to show their support. This form, give it to anybody I just mentioned. It's all color and it's just a wonderful way we communicate with one another. I would like to add that commercial ads that Roeann has sold, to date, equal \$54,700. [applause] The staff is working on the next issue and they have offered a nice discount for the exhibitor ads we just talked about. I also know that they have issues here for sale so if you have not received past issues, you can pick them, except the first issue is completely sold out. I'm happy and sorry to announce that at the same time, so just see one of those people to get your copy, if you need one.

I have to mention another new way we keep in touch and that is our sharp CFA Newsletter brought to you by CFA Region 7's very own Mark Hannon. [applause] I just love this newsletter. I look forward to seeing it every month. It moves fast and it's sharp. It's a great new addition. It gives us another way to disseminate timely communications, and I hope you like it as much as I have.

As most of you know by now, we have the National show coming November. It will be in Indianapolis and I promise that it will be fun. That's why we come together, is to enjoy our time together. It is a 10 ring show – 6 Allbreed, 4 specialty show with a 500 cat limit and it will be scored. I'm giving you a heads up because this show is going to fill. If you snooze you will be out, so enter early and often. Pretend it's a Chicago election. This will be a great event for us as well as our partners. At this time, we have 100% support and sponsorship participation from ever current CFA corporate sponsors.

Now that we mention our partners, I would like to take a moment to introduce and recognize them. We may have our faults as an organization, but ingratitude is not one of them; so please help me in thanking our wonderful partners.

- Gina Zaro and husband Guy Ohl Doctor Elsey's Precious Pet Products. Thank you for your loyalty and support.
- Linda Crandall and Sandy Boucher from Pet Partners Insurance.
- Sharon Lund, Dr Melinda Fleming and Stephany Davenport from Royal Canin.
- Jennifer Effendi and Judy Foley from Red Roof Inns.

- Michael Massey, Affiliate Program with Young Again Pet Food.
- Rich van Engers and Penny Dell-Johnson, from our friends at Sturdi Products.
- Also, thank you Roeann for helping make CFA's ventures with our partners successful.

The move to the new building has been so exciting, but in this move there are some bittersweet moments. Over the years, the CFA Central Office staff has been a part of our family. In the move, it's important to let them know that they will always be part of our family and that will never change. I would like to thank:

- Diane Vetterl, Kelly Jones, Carol Ann Bertone, the late Janet Booth, Connie Sellitto, Merilee Davis, Peter Weller, Elaine Martini, Mary Meisler and Gwen Foster, for everything they've done for us in our past. [applause]

In life so often as one door closes another opens. We have added new people to the CFA family:

- Jim Nicolaus, Brian Buetel, Diane Cioci, Kelly Conger, Jill Mendenhall, Michael Lynn, Shawn Delion, we have here helping today Kristi Wollam and Verna Dobbins, so when you see them, feel free to get to know them. Maybe you don't know this and maybe you do, but Shelly Borawski is going to remain as part of the CFA family [applause]. And so is Shirley Dent. [applause]

But back to the building. I have left the photos up of the old computer we have lovingly dubbed as "Bertha". And the new computer next to it now called the Queen. Don't ask, it's just one of those things. Bertha is an HP3000 and, like I mentioned before, is roughly the size of Mini Cooper. In computer terms she is like a 1972 pinto with 250,000 miles on her. Hewlett Packard has discontinued its support and her days are numbered. We have been lucky enough to be proactive and develop a state of the art system on our own terms. One of my biggest fears has been that I answer a call at 3 in the morning, letting me know that Bertha crashed and the paddles couldn't bring her back.

The difference between the two systems is vast. We have been having IT meetings every Thursday for several months. We will be running the two locations parallel for the next 30-45 days. In spite of all this, I am expecting glitches. I do not know what they will be. If I did, we would correct them now. My point being is that it is typical that when we cover this much ground from the system on the right to the system on the left, there will be glitches. I promise you that I will be spending significant amounts of time in Alliance until we have the new system running efficiently. It is important for us as an organization to be **patient**. We have moved light years ahead and there will be growing pains. Just as in life, once we have gotten through it, CFA will maintain its place as the largest registry of pedigreed cats in the world. We will be an elite world class organization and will be miles ahead of our competition. [applause]

The work we have done to date has put us in a much better position. We are anticipating a much improved cash flow. We are also able to implement mid-term and long-term business plans. In business, especially a business like ours where conventional wisdom states that we

should have a reserve to be safe roughly to 1.5 to 2 times our annual expenses. What that means is that CFA should have at least \$1.5 million to \$2 million dollars in reserve. Our business model shows this goal to be realistic and attainable within the next five years. In light of this possibility it also offers the opportunity to drive safe, and I mean very safe, investments to create passive income. This will become an important goal to creating a safety net to ensure another 106 years of our operation. [applause]

Now, when I got elected, I said there was no way I could do it alone, but I said if we all pulled together and worked hard together, there was nothing that could stop us. I wasn't amazed. I always had faith in us, but I want to thank all of you for pulling together and allowing us to succeed in creating a new and brighter future for CFA, so I thank you.

Now, I don't know exactly how this is going to work, because they said, "You know what? Just announce the drawings and we'll take care of it." So, we have a drawing right now for a Sturdi product. How's that going to work? **Cook-Henry:** Time out. **Hamza:** Susan, what happened? **Cook-Henry:** Later. We're putting our little list together. **Hamza:** OK. We'll give you free stuff later, I guess.

(30) DECLARE THE DETERMINATION OF A QUORUM (ROLL CALL IF DESIRED). Hamza declared a quorum, with 432 delegates checked in.

Hamza: We have 432 clubs represented. I am going to declare the determination of a quorum.

With that count, to pass anything by 2/3, which amendments must be passed and show rules must be passed, pre-noticed show rules must be passed is 288. To pass a pre-noticed show rule, we need 217.

Club Name	Delegate	Delegate if Proxy
Sunshine Cat Fanciers	Abelson, Vicki	Abelson, Vicki
Kino Kat Klub	Abernethy, Sue	Abernethy, Sue
Valley Empire Cat Fanciers	Acomb, Linda	Acomb, Linda
Warwick Valley Feline Fanciers	Adelhoch, John	Wharton, Willard
Cowboy Country Cat Fanciers	Allen, Dennis J.	Allen, Dennis J.
Colorado Cat Fanciers	Allen, Dennis J.	Allen, Dennis J.
Foot of The Rockies Cat Club	Allen, Trudie	Allen, Trudie
National Maine Coon Cc (the)	Allen, Trudie	Allen, Trudie
Land of Oz Cat Club	Altschul, Janet	Altschul, Janet
Ozark Cat Fanciers	Ammons, Marsha	Ammons, Marsha
Abyssinian Soc of The South	Andrews, Donna	Andrews, Donna
Rebel Rousers Cat Club	Andrews, Donna	Andrews, Donna
Cat Walkers Japan	Anger, Rachel	Anger, Rachel
Nishi Nihon Cat Club	Anger, Rachel	Anger, Rachel
Nova Cat Fanciers Inc	Archibald, N. Jill	Archibald, N. Jill
Liberty Trail Cat Fanciers	Archibald, N. Jill	Archibald, N. Jill
Monroe Shorthair Club	Arnold, Betsy	Arnold, Betsy
Great Lakes Abyssinian Devotees	Auspitz, Martha	Auspitz, Martha
Kentucky Colonels Cat Club	Auspitz, Norman	Auspitz, Norman
Country Faire Cat Fanciers	Auth, Mary	Auth, Mary
Wenatchee Valley Cat Club	Auth, Mary	Auth, Mary
Conestoga Cat Club, Inc.	Balestrieri, Donna	Balestrieri, Donna
Johnny Appleseed Ff	Marie	Marie
Tennessee Valley Cat Fanciers, Inc	Ball, Barbara A.	Colilla, Ronna
American Tabby And Tortie	Barber, Laura	Barber, Laura
Selkirk Rex Breed Club	Barie, Kitty	Barie, Kitty
Greater Baton Rouge Cat Club	Bass, Donna	Barber, Laura
Lincoln State Cat Club	Bassett, Pamela J.	Bassett, Pamela J.
Buffalo Cat Fanciers	Baturin, Marci	Baturin, Marci
Canusa Cat Club	Baugh, Loretta	Baugh, Loretta
Exotic Breeders	Baugh, Loretta	Baugh, Loretta
Infinity Cat Fanciers	Baugh, Seth	Baugh, Seth
Japan Tonkinese Cat Club	Baugh, Thomas	Baugh, Thomas
Gasparilla Feline Friends	Baugh, Thomas	Baugh, Thomas
Cascade Cat Fanciers	Belfatto, Diana	Belfatto, Diana
Space Coast Cat Club	Belfatto, Diana	Belfatto, Diana
	Belfatto, Robert V.	Belfatto, Robert V.

Club Name	Delegate	Delegate if Proxy
Domesti-Katz Cat Club	Belfatto, Robert V.	Belfatto, Robert V.
Worldwide European Burmese Society	Bemis, Judith	Bemis, Judith
Ocicats International	Bennett, Jacqui	Bennett, Jacqui
Superstition Cat Fanciers	Benzer, Julie A.	Benzer, Julie A.
Paumanok Cat Fanciers	Bernstein, Joan	Bernstein, Joan
Make Mine Mink	Bernstein, Joan	Bernstein, Joan
West Coast Cats	Bertrand, Kay	Bertrand, Kay
North Pacific Siamese Fanciers	Bertrand, Kay	Bertrand, Kay
American Gothic Cat Club	Bierrie, John	Bierrie, John
Sign of The Cat Fanciers	Bishop, Karen J.	Bishop, Karen J.
Emerald Coast Cat Fanciers, Inc.	Bizzell, Carla	Bizzell, Carla
Texoma Cat Fanciers	Black, Kathy	Black, Kathy
Online Feline Fanciers	Black, Kathy	Black, Kathy
Almost Heaven Cat Club	Blees, Trish	Blees, Trish
Lincoln State LH Fanciers	Blythin, John D.	Blythin, John D.
Genesee Cat Fanciers Club	Bock, Katherine	Bock, Katherine
Keystone Kat Klub	Boulter, Stephanie	Boulter, Stephanie
Coastwind Cat Club	Bourgeois, Harold	Bourgeois, Harold
Nat'l Norwegian Forest Cat Br Club	Bove, Diane	Bove, Diane
Cats Exclusive, Inc.	Boyce, David	Boyce, David
Southern Traditions Cat Club	Boyce, Karen	Boyce, Karen
That's My Point Cat Fanciers	Brady, Kathryn	Brady, Kathryn
Lance And Bertha CF	Bridges, Betty	Bridges, Betty
Shorthairs Unlimited	Bridges, Betty	Bridges, Betty
Hawkeye State Cat Club	Brock, Steve	Brock, Steve
Greater Lancaster Feline Fanciers	Brown, Donna L.	Brown, Donna L.
Central Pennsylvania CF	Brown, Donna L.	Bartley, Linda S.
Creative Cats Club	Brown, DVM, Roger	Brown, DVM, Roger
Midlands Cat Fanciers	Brown, Nancy L.	Brown, Nancy L.
Carolina Sophisticats	Brown, S. Jean	Brown, S. Jean
Crossroads Cat Club	Bruesch, Mary Hughes	Bruesch, Mary Hughes
Illini Cat Club	Bryan, Robin A.	Bryan, Robin A.
Marina All Breed Cat Club	Byrd, Cynthia	Byrd, Cynthia
Wild Blue Yonder Cat Fanciers	Caell, T. Ann	Caell, T. Ann
North Texas Cat Club	Caell, T. Ann	Caell, T. Ann
Red 'n Ruddy Happening	Calhoun, Kathy	Calhoun, Kathy
Los Colores Cat Club	Campbell, Mark	Campbell, Mark
Opposites Attract Cat Club	Cantley, Dee Dee	Cantley, Dee Dee
Rex Rattle & Roll Allbreed Cat Club	Cantley, Dee Dee	Cantley, Dee Dee
Houston Cat Club	Carazzone, Becky	Carazzone, Becky
Siamese Fanciers	Carlson, Linda	Roberts, Connie
Slinky Cats Cat Club	Carlson, Linda	Carlson, Linda
Rome Cat Forum	Carr, Leslie Ann	Carr, Leslie Ann
Coastal Empire Cat Club	Carr, Leslie Ann	Carr, Leslie Ann
Mid-West Shaded & Smoke Society	Cassely, Beth	Coleman, Cheryl

Club Name	Delegate	Delegate if Proxy
Midwest TGIF Fanciers	Cassely, Beth	Cassely, Beth
Great Lakes Great Maines	Chaney, Camelle	Chaney, Camelle
Asia Pacific Cat Club	Chung, Li Ling	Chung, Li Ling
Si Sawat Society	Coleman, Cheryl	Coleman, Cheryl
Mid-Ohio Cat Fanciers	Colilla, John	Colilla, John
Sternwheel Cat Fanciers	Colilla, Ronna	Colilla, Ronna
Magnolia State Cat Club	Collier, Marjorie M.	Collier, Marjorie M.
Cenla Cat Fanciers	Collier, Marjorie M.	Collier, Marjorie M.
Seacoast Cat Club	Conde, Marilyn E.	Conde, Marilyn E.
United Persian Society	Constantino, Kathy	Constantino, Kathy
Greater St Louis Cat Club	Constantino, Kathy	Constantino, Kathy
Tails And No Tales Cat Club	Cordes Brown, Jo Ann	Cordes Brown, Jo Ann
White Glove Society (the)	Cordes Brown, Jo Ann	Cordes Brown, Jo Ann
New Horizons British Shorthair Club	Cornwall, Jo	Cornwall, Jo
Gems	Coughlan, Laurie	Coughlan, Laurie
Alouette Cat Club	Cousineau, Sylvie	Cousineau, Sylvie
Hawai'i Hulacat Club	Cribbs, Ken	Cribbs, Ken
Pawprints In The Sand	Crisp, Dawn	Hinton, Donna
Central Carolina Cat Fanciers	Crisp, Jerry	Keiger, Teresa
Cincinnati Cat Club	Curfiss, Diane	Curfiss, Diane
Queen City Cat Club	Curfiss, Diane	Curfiss, Diane
Colonial Annapolis CF	Davin, Mary Colleen	Davin, Mary Colleen
Stars & Stripes Tabby & Tortie	Defoe, Sandra K.	Defoe, Sandra K.
Indy Cat Club, Inc.	Degolyer, Rick	Degolyer, Rick
Sophisto Cat Club	DelaBar, Pam	DelaBar, Pam
Franciscan Silver & Golden Fanciers	DelaBar, Pam	DelaBar, Pam
McKenzie River Cat Club	Denny, Betty	Johnson, Dee
Cats' Land Club	Dergachovs, Aleksejs	Dergachovs, Aleksejs
Cleopella Cat Fanciers of Estonia	Dergachovs, Aleksejs	Dergachovs, Aleksejs
Cats Eye Fanciers	Dinesen, Cathy	Dinesen, Cathy
Santa Fe Trail Shorthair	Dinesen, James	Dinesen, James
New Hampshire Feline Fanciers	Dodds, Nancy T.	Dodds, Nancy T.
Kyoto Skylark Cat Club	Dodds, Nancy T.	Dodds, Nancy T.
Constitution City LH Club	Doernberg, Robert	Nowell, Kristin
High Plains Cat Club	Dolan, Gail	Dolan, Gail
Ohio State Persian Club	Douglass, Sandra	Douglass, Sandra
United Colorpoint Shorthair	Douglass, Sandra	Douglass, Sandra
Hotlanta Cat Club	Dugger, Jean B.	Dugger, Jean B.
	Eigenhauser, Jr.,	Eigenhauser, Jr.,
Maine Attraction Cat Fanciers	George J.	George J.
	Eigenhauser, Jr.,	Eigenhauser, Jr.,
Bonita Cat Fanciers	George J.	George J.
Alamo City Cat Club	Eiserloh, Fran	Eiserloh, Fran
We 'r' Having Fun Cat Club Inc	Emrich, Gina M.	Emrich, Gina M.
Oregon Cats, Inc.	Everett-Hirsch, Kim	Everett-Hirsch, Kim
Keystone Cat Fanciers	Everett-Hirsch, Kim	Everett-Hirsch, Kim
Classy Cats Society	Faust, Sandra	Faust, Sandra
Nat'l Alliance of Birman Breeders	Faust, Sandra	Faust, Sandra

Club Name	Delegate	Delegate if Proxy
Garden State Cat Club of New Jersey	Fellerman, Geraldine	Fellerman, Geraldine
Miami Florida Cat Fanciers	Fogarty, Carol J.	Hawk, Pat
Tropical Cats	Fogarty, Carol J.	Hawk, Pat
Ever Green Cat Club	Franc, Marta	Franc, Marta
Front Range Cat Fanciers	Franz, Mary	Franz, Mary
High Sierra Cat Club	Freels, Carol	Freels, Carol
Pioneer Valley Cat Fanciers	Frew, Gail	Frew, Gail
Pocono Cat Fanciers	Frew, Gail	Wright, Jane
Golden West Cat Club	Friedman, Judy	Friedman, Judy
American Bobtail Breeders Club	Friemoth, Lorna	Friemoth, Lorna
Delaware River Cats Club	Frischenmeyer, Dave	Frischenmeyer, Dave
Huntsville Cat Club	Fry, Elaine	Fry, Elaine
Hill Country Cat Fanciers	Fulkerson, Roeann	Fulkerson, Roeann
North Central Florida Cat Club	Fulkerson, Roeann	Fulkerson, Roeann
Russian Blue West	Fuller, Donna J.	Fuller, Donna J.
San Francisco Revelers	Fuller, Donna J.	Fuller, Donna J.
Silver Rebels	Gaither, Elizabeth	Gaither, Elizabeth
Sunkat Feline Fanciers	Ganoe, Dennis	Ganoe, Dennis
For The Love of Cats Cat Fanciers'	Ganoe, Dennis	Ganoe, Dennis
Cats of Wisconsin Cat Club	Garton, Rev. Gena M.	Shafnisky, Alene
International Sphynx Society	Gause, Cyndee Lizana	Gause, Cyndee Lizana
Canton Hall of Fame Cat Club	Gebhard, Nancy L.	Gunlock, Ginger
Crow Canyon Cat Club	Genet, Lee	Genet, Lee
Northwestern Siamese Breeders	Genet, Lee	Genet, Lee
Bougalie Rebels Cat Club	Godwin, Karen L.	Godwin, Karen L.
Tokyo Cat Fanciers	Godwin, Karen L.	Godwin, Karen L.
Flamingo Cat Fanciers	Goltzer, Robert	Goltzer, Robert
Just Cats N' Us	Gonzalez, Omar	Avery, Rhonda
Happy Trails Cat Club	Gonzalez, Omar	Avery, Rhoda
Las Flores Cat Club	Graafmans, Art	Shaffer, Regina L.
Sushi Cats Cat Fanciers	Graafmans, Art	Graafmans, Art
Burmese Club of So California	Graafmans, Kristi	Graafmans, Kristi
Santa Monica Cat Club	Graafmans, Kristi	Graafmans, Kristi
Packerland Cat Fanciers	Gradowski, Barbara J.	Gradowski, Barbara J.
Jolly Roger Feline Fanciers	Gradowski, Charles T.	Gradowski, Charles T.
Valley View Cat Fanciers	Gradowski, Charles T.	Hogan Downey, Sean
Toronto Cat Fanciers	Grandison, Nancy	Russell, Bruce
Mid South Cat Fanciers	Green, Alvin	Green, Alvin
Bermuda Cat Fanciers	Green, Douglas	Helmrich, Hilary
Gulf Coast Cat Club	Griffin, Yvonne	Griffin, Yvonne
Fort Sumter Cat Club	Griggs, Danielle	Griggs, Danielle
Spanish Cat Club	Grin, Olivier	Grin, Olivier
Cats 'r Us	Grin, Olivier	Grin, Olivier
Kittyhawk Felines	Gunlock, Ginger	Gunlock, Ginger
Foothills Felines	Haley, Cain	Blees, Trish
Lakes Country Cat Fanciers	Hannon, Mark	Adkison, Larry
Mark And Linda	Hannon, Mark	Hannon, Mark
New River Cat Fanciers	Hartman, Bernard W.	Molino, Bob

Club Name	Delegate	Delegate if Proxy
Great River Cat Fanciers	Hawke, Willa K.	Hawke, Willa K.
Emerald Cat Club	Heidt, Wendy	Heidt, Wendy
Friends & Family	Heinzen, Diana	Rogers, Sharon
Persian Bi-Color & Calico Society	Heisig, Noralyn	Heisig, Noralyn
Lord Baltimore Cat Club	Henry, Susan Cook	Henry, Susan Cook
Quad City Cat Club	Henry, Susan Cook	Henry, Susan Cook
Chamberlin On The Bay CF	Herman, Leslie	Herman, Leslie
National American SH Club	Herman, Leslie	Herman, Leslie
Perthshire Clan (the)	Hess, Shirley	Grimm, Jean L.
	Hetherington, Donna G.	Hetherington, Donna G.
Tornado Alley Feline Fanciers		
Midwest Persian Tabby Fanciers	Hiemstra, John E.	Hiemstra, John E.
Ocicat Society	Hiemstra, John E.	Hiemstra, John E.
Paws & Claws Cat Fanciers	Hiemstra, Mary	Hiemstra, Mary
Michicat Pet Club	Hiemstra, Megan	Hiemstra, Megan
Brazos Valley Cat Club	Hinton, Donna	Hinton, Donna
Sun Kyoto Cat Club	Hirsch, Fred	Krzanowski, Carol
Cheshires Allbreed Cat Club	Holly, Beth	Holly, Beth
Cheshires	Holly, Beth	Holly, Beth
Chinook Cat Club	Honey, Ellyn	Honey, Ellyn
No Pussy Footin' Around	Honey, Ellyn	Honey, Ellyn
International Havana Brown Society		
Muskogee Cat Club	Hoos, Kathleen	Placchi, Norma J.
Vieux Carre Feline Fanciers	Hoover, Gloria F.	Owen, Carolyn
All States Burmese Society	Hoover, Lonnie	Hoover, Gloria
Lincoln State SH Society	Horenstein, Roger F.	Horenstein, Roger F.
Shenandoah Valley Cat Fanciers	Hudgens, Judith T.	Baturin, Marci
Ramapo Cat Fanciers, Inc.	Huffman, Peggy M.	Huffman, Peggy M.
Mason-Dixon Cat Fanciers	Huggins, Pamela	Dickinson, Liz
Hidden Peak Cat Club	Huggins, Pamela	Huggins, Pamela
Cat Fanciers of Finland	Hughes, Leigh	Hughes, Leigh
Pacific Rim Allbreed Cat Fanciers	Huhtaniemi, Pauli	Huhtaniemi, Pauli
Egyptian Mau Breeders & Fanciers	Humpage, Linda R.	Humpage, Linda R.
Utah Cat Fanciers	Humpage, Linda R.	Humpage, Linda R.
Nika Feline Center	Irie, Barbara M.	Busselman, Gloria
No Dogs Allowed	Ivanitskaya, Marina	Ivanitskaya, Marina
Southern Indiana LH Society	Jacobberger, Patricia	Jacobberger, Patricia
Charlestown Catcallers	Janosik, Kay	Janosik, Kay
Dimes And Dollars Cat Club	Janosik, Mark	Janosik, Mark
Straight And Curl Cat Club	Jensen, Lois	Jensen, Lois
Cats Royale	Jimenez, Carolyn	Jimenez, Carolyn
Atlanta Phoenix Cat Society	Johnson, Deanne	Johnson, Deanne
Japan Cat Fanciers	Johnson, Margaret R.	Johnson, Margaret R.
Mo-Kan Cat Club	Johnston, Robert V.	Johnston, Robert V.
Black Tie & Tails Cat Club	Johnston, Sandy	Johnston, Sandy
Touch of Class Cat Fanciers	Joy, Pauline R.	Gonano, Hope
Phoenix Feline Fanciers	Joy, Pauline R.	Griggs, Danielle
Call of The Wild	Kallmeyer, Richard	Kallmeyer, Richard
	Kape, Tina	Kape, Tina

Club Name	Delegate	Delegate if Proxy
Poppy State Cat Club	Kape, Tina	Kape, Tina
Russian Blue Fanciers	Keiger, Teresa	Keiger, Teresa
European Burmese Cat Club	Keim, Louis	Keim, Louis
Fancy That Cat Club	Kellogg, Heinrich	Kellogg, Heinrich
Wannabees (the)	Kellogg, Heinrich	Kellogg, Heinrich
Fyfe And Drum Himalayan Club	Kerr, Lori	Larkin, Clare
National Colorpoints & Orientals	Keyer, Julie	Keyer, Julie
San Diego Cat Fanciers	Keys, Peter L.	Gott, Bill
Titletown Cat Fanciers	Kiiskila, Candace A.	Lyman, Paul
Maine Coon Cat Club	Kimberlin, Keith	Kimberlin, Keith
Cat Friends of Germany	Knueppel, Ulrike	Knueppel, Ulrike
Japan Liberty Cat Club	Koizumi, Kayoko	Koizumi, Kayoko
Exotic Cat Club Japan	Koizumi, Kayoko	Koizumi, Kayoko
Sunshine Cat Club	Kojima, Masanari	Kojima, Masanari
Enchanted Cat Fanciers	Kojima, Masanari	Kojima, Masanari
Ocicat Trust Japan	Kojima, Takako	Kojima, Takako
Portland Cat Club	Kojima, Takako	Kojima, Takako
Lilac Point Fanciers	Kolencik, Mary	Kolencik, Mary
Mount Laurel Cat Fanciers	Krzanowski, Carol	Krzanowski, Carol
Burmese South Cat Club	Lane, Karen	Lane, Karen
Cat Club of The Palm Beaches	Lane, Karen	Lane, Karen
Western Pennsylvania Cf	Larkin, Claire	Larkin, Claire
Vintage Cat Fanciers	Lawrence, Karen	Lawrence, Karen
Persian & Exotic Cat Club	Lee, Suki	Lee, Suki
Up In Smoke Society	Lichtenberg, Patricia	Lichtenberg, Patricia
Mousekin Cat Club	Lumanlan, Rafael C.	Ramey, Jane
Valley of The Moon Cf	Lyons-Prisser, Carolyn	Lyons-Prisser, Carolyn
Ancient Capital Cat Society	Maeda, Edward Minoru	Maeda, Edward Minoru
Sun Pacific Cat Club	Maeda, Edward Minoru	Maeda, Edward Minoru
Magic City Cat Club	Malenki-Hoffman, Sybil M.	Martino, Carmen
Northwest T.L.C., The	Malinen, Lorna Burke	Malinen, Robert
Atlanta Allbreed Cat Club	Marcorelle, Florence	Marcorelle, Florence
Responsible Cat Fanciers of The NW	Marron, Mary Frances	Marron, Mary Frances
International Scottish Fold Ass'n	Marron, Mary Frances	Marron, Mary Frances
Freestate Feline Fanciers	Martin, Wanda	Martin, Wanda
Length & Lack of It Cat Fanciers	Mathis, Anne	Mathis, Anne
Just Cat-In Around Cf	Mathis, Anne	Mathis, Anne
Roses For Felines	McClain, Lori	McClain, Lori
Fort Wayne Cat Fanciers	McGlynn, Rosina	McGlynn, Rosina
Hair of The Cat	McKenzie, Mark	McKenzie, Mark
Paper Tigers	Meeker, Ginger	Meeker, Ginger
Fraser Valley All Breed Cc	Meeker, Paul R.	Meeker, Paul R.
Gateway Arch Persian Society	Metz, Deborah	Metz, Deborah
Last Chance CF International	Miele, Gerri	Miele, Gerri
Moonport Cat Club	Miksa-Blackwell, Jo Ann	Huhtaniemi, Pauli
Torrey Pines Cat Club	Miller, Joan	Miller, Joan
Topeka Cat Fanciers	Mitchell, Alexis	Mitchell, Alexis

Club Name	Delegate	Delegate if Proxy
Lucky Tomcat Club	Mitchell, Alexis	Mitchell, Alexis
Basic Black Cat Club	Mitchener, Michael	Calhoun, Kathy
Southern Dixie Cat Club	Morgan, Melanie	Morgan, Melanie
Southeastern Persian Society	Morgan, Melanie	Morgan, Melanie
North Coast Cat Fanciers	Moser, Gail L.	Clark, Bethany
Mid Indiana Cat Enthusiasts	Moser, Gail L.	Clark, Bethany
West Hills Cat Fanciers	Munro, Charlene	Munro, Charlene
Agua Caliente Cat Club	Munro, Charlene	Munro, Charlene
Masters Cat Club (the)	Murphy, Susan	Murphy, Susan
Crafty Cat (the)	Myers, Douglas	Myers, Douglas
Mississippi Belle Feline Fanciers	Nangle, Jeanne M.	Nangle, Jeanne M.
Abyssinian Midwest Breeders	Newkirk, Darrell	Newkirk, Darrell
Mark Twain Feline Fanciers	Newkirk, Darrell	Newkirk, Darrell
Japanese Bobtail Fanciers	Newmarch, Mary	Bierrie, John
Copper City Cat Club	Newton, Noel	Pourhashemi, Kathy
Archangel Society	Nitschke, Brad	Nitschke, Brad
American Wirehair Cat Society	Nitschke, Brad	Nitschke, Brad
Metropolitan Cat Fanciers	Noble, Paula	Noble, Paula
Diamond State Cat Club	Noblit, Virginia	Noblit, Virginia
Tigers Lair Feline Fanciers	Norbury, Susan	Norbury, Susan
North Land Cat Fanciers	Nozuki, Yuko	Wiley, Shino
Cat-A-Lina Cats Cat Club	Olsen, Dorothy L.	Olsen, Dorothy L.
Greater NW Cat Fanciers	Osier, Carolyn L.	Osier, Carolyn L.
Tonkinese East	Parker, Clinton	Martino, Linda
Nashville Cat Club	Pearson, Matthew	Pearson, Matthew
Fort Worth Cat Club	Pedigo, Cheryl A.	Milligan, Dru
Capital Cat Fanciers	Peet, David J.	Peet, David J.
Coastal Paws Cat Club	Peet, David J.	Peet, Shirley
Tarheel Triangle Cat Fanciers	Pelletier, Justin L.	Pelletier, Justin L.
Penn-Jersey Cat Fanciers	Petersen, Nancy	Petersen, Nancy
Long And Short of It Cat Club	Petersen, Nancy	Petersen, Nancy
Devon Rex Breed Club	Peterson, Linda A.	Peterson, Linda A.
Cat'n On The Fox	Phillips, Monte	Phillips, Monte
Santa Clara Valley CF	Pinckard, Margaret	Jacobberger, Pat
Windy City Cat Fanciers	Pitelka, Janice	Phillips . Mote
Atlantic Himalayan Club	Pourhashemi, Kathryn	Pourhashemi, Kathryn
Champagne Cat Club	Powell, Bill	Chaney, Joel
Cleveland Persian Society	Powell, Sharon	Chaney, Camelle
Valley Cat Fanciers	Quigley, Neil	Heidt, Wendy
Educated Guess Cat Fanciers (the)	Raymond, Jodell	Raymond, Jodell
Chocolate City Cat Club	Raynor, David M.	Raynor, David M.
Cat Spring Irregulars	Raynor, David M.	Adkison, Larry
Hemet Feline Fanciers	Richter, Penni	Richter, Penni
Crown City Cat Club	Richter, Penni	Richter, Penni
Cat Fanciers of Osaka	Rivard, Lorraine C.	Rivard, Lorraine C.
China International Cat Club	Rivard, Lorraine C.	Rivard, Lorraine C.
Fukuoka Cat Fanciers	Rivard, Pierre	Rivard, Pierre
Vermont Fancy Felines	Rivard, Pierre	Rivard, Pierre

Club Name	Delegate	Delegate if Proxy
Tonkinese Breed Association	Robbins, Sue A.	Robbins, Sue A.
Vintage Shorthairs	Roberts, Connie	Roberts, Connie
Americans West	Rogers-Pichotta, Sharon	Rogers-Pichotta, Sharon
Victor Valley Cat Club (the)	Rogers-Pichotta, Sharon	Cummings, JoAnn
Show And Tell Cat Club	Rogers, Jan	Rogers, Jan
Cats Limited	Rogers, Jim	Rogers, Jim
Gulf Shore Consortium	Rogers, Jim	Bennett, David
Sun Pearl Cat Fanciers'	Rogge, Linda	Rogge, Linda
Tokyo Feline Fanciers	Rogge, Linda	Rogge, Linda
Bombay Enthusiasts of America	Rommel, Robin	Rommel, Robin
Tonks West	Roseberry, Robert	Roseberry, Robert
American Manx Club	Rossman, Orva	Rossman, Orva
Tabby Fanciers of America	Rothermel, Diana	Rothermel, Diana
China Phoenix Cat Club	Rothermel, Diana	Rothermel, Diana
Sanguine Silver Society	Roy, Sharon	Roy, Sharon
Riverside Cat Club Japan	Roy, Sharon	Roy, Sharon
Golden Triangle Cat Fanciers	Russell, Bruce	Russell, Bruce
Jiminy Christmas Cat Club	Russell, Eve	Russell, Eve
Mid-Michigan Cat Fanciers	Russell, Eve	Russell, Eve
Mad Catters (the)	Rutledge, Kathleen	Rutledge, Kathleen
Half Moon Cat Club	Schneider Hester, Helene	Schneider Hester, Helene
Empire Cat Club	Schneider Hester, Helene	Schneider Hester, Helene
Anthony Wayne Cat Fanciers	Schreck, Barbara	Schreck, Barbara
Jazz Kats	Schreck, Barbara	Schreck, Barbara
Southeastern Michigan CF	Schreck, Timothy	Schreck, Timothy
Oakway Cat Fanciers	Schreck, Timothy	Schreck, Timothy
Rose City Cat Fanciers	Schuetz, Peggy A.	Hirsch, Fred
Grandview Cat Fanciers	Schuetz, Peggy A.	Quigley, Neil
Midlantic Pers-Himmie Fanciers	Search, Lynn K.	Crawford, Vanadis
Moorestown Cat Fanciers	Search, Lynn K.	Search, Lynn K.
Platinum Coast Cat Fanciers	Searles, Charles	Searles, Charles
Korats Unlimited	Segrest, Ann	Segrest, Ann
Malibu Cat Club	Semans, Marti	Byrd, Cyndy
Turkish Angora Fanciers, Int'l	Shafnisky, Alene M.	Shafnisky, Alene M.
Poinsettia City Cat Club	Shelton, Michael	Shelton, Michael
New Millenium Cat Club	Shelton, Michael	Shelton, Michael
Ragdolls of America Group	Shorey, Susan J.	Shorey, Susan J.
Cat Fanciers of Washington	Sieffert, Sarah C.	Sieffert, Sarah C.
Nantan Catdom Club	Sietsema, Mary J.	Miller, Joan
Saintly City Cat Club	Simpson, Justin	Simpson, Justin
Treasure Coast Cat Club	Sinbine, Barbara	Sinbine, Barbara
Blue Sky Cat Club	Smalts, Randy	Jackson Kirk
All Chiefs No Indians Cat Club	Smalts, Randy	Nasin, Doreann
North American Blues Allbreed Cf	Smalts, Sherilyn S.	Howland, Sue
Ameridream Cat Club	Smalts, Sherilyn S.	Jackson, Candilee

Club Name	Delegate	Delegate if Proxy
Desert Cats	Smith, Larry	Smith, Larry
Grand Canyon Cat Club	Smith, Linda	Smith, Linda
Cotton States Cat Club	Smith, Sallie	Smith, Sallie
Continental Balinese Club	Smith, Terrie	Smith, Terrie
Rainbow Plumes	Smith, Terrie	Smith, Terrie
United Silver And Golden Fanciers	Smith, Tracy	Smith, Tracy
Dixieland Silver & Golden Fanciers	Smith, Tracy	Smith, Tracy
Maine Street Cat Club	Spillman, Rose	Spillman, Rose
William Penn Cat Club	Staples, Sophia	Staples, Sophia
Black Diamond Cat Club	Staples, Sophia	Hasay, Claudia
Beverly Hills Cat Club	Stewart, Connie	Stewart, Connie
Nat'l Alliance of Burmese Breeders	Stewart, Donna	Stewart, Donna
Inland Empire Cat Club	Stewart, Donna	Stewart, Donna
Sandhills Cat Club	Sturn, Leah	Sturn, Leah
Hallmark Cat Club	Sullivan, Ann	Sullivan, Ann
Fantastic Felines of Central NY	Sullivan, Teresa	Marcus, Diane
International Egyptian Mau Society	Summers, Patricia	Summers, Patricia
Cajun Cowboy Cat Club	Sweeters, Mary Ann	Sweeters, Mary Ann
Mary Hantzmon Abyssinian Club	Thompson, Donna Jean	Thompson, Donna Jean
Cat's Meow (the)	Thompson, Donna Jean	Emrich, Ernie
Cat Nation Fanciers	Toth, Mariane	Storten, Sue
Butler Cat Fanciers	Treleani, Kathy	Treleani, Kathy
Roadrunners Cat Fanciers	Truesdell, Susan H. DVM	Truesdell, Susan H. DVM
Camino Real Cat Fanciers	Truesdell, Susan H. DVM	Truesdell, Susan H. DVM
Sacramento Valley CF	Tsuchiya, Toshihiko	Tsuchiya, Toshihiko
Havana Brown Fanciers	Ullmann, Sheila Al	Segrest, Ann
Golfo Dei Poeti Cat Club	Van Eyk, Monique	Van Eyk, Monique
Dutch Purrpuss Club (the)	Van Eyk, Monique	Van Eyk, Monique
Dayton Cat Fanciers	Van Scoyk, Wilma	Van Scoyk, Wilma
Feline Fanciers of Benelux	Vanwonderghem, Peter	Schleissner, Michael
Long Island Cat Club	Veach, Gary L.	Veach, Gary L.
Colonial Cat Club	Veach, Gary L.	Veach, Gary L.
Siouxland Cat Fanciers	Von Aswege, Doug	Von Aswege, Doug
Oriental Shorthairs of America	Von Egidy, Lynne	Von Egidy, Lynne
Osnaburg Shorthair Club	Warden, James T.	Gonano, Hope
Lewis & Clark LH Specialty	Warrens, Carol	Warrens, Carol
Abyssinian Breeders Int'l	Watanabe, Angeline	Osier, Carolyn
Arkansas Feline Fanciers	Watson, James	Watson, James
Arklahoma Feline Fanciers	Watson, James	Watson, James
Persians On Parade	Watson, Liz	Watson, Liz
Thumbs Up Cat Fanciers	Watson, Liz	Watson, Liz
Sacred Cat of Burma Fanciers	Watson, Paula	Watson, Paula
Happy Alternative Cat Club	Watson, Paula	Watson, Paula

Club Name	Delegate	Delegate if Proxy
Salt City Cat Club	Weaver, Fred	Weaver, Fred
Cat's Incredible Inc.	Webb, Russell	Webb, Russell
California Silver Fanciers	Webster, Howard	Abernethy, Sue
Americans In Paradise	Webster, Howard R.	Deyoung, Cherylee
Oriental West	Webster, Howard R.	DeYoung, Cherylee
Twin City Cat Fanciers	Weihrauch, Roberta	Weihrauch, Roberta
Alliance of Pedigreed Cb	Weinberger, Renee	Weinberger, Renee
Greater Baltimore Cat Club	Wentling, Kathleen C.	Wentling, Kathleen C.
Hudson Valley Cat Club	Wharton, Willard	Wharton, Willard
National Siamese Cat Club	Wheeldon, Virginia	Wheeldon, Virginia
New Mexico Cat Fanciers	White, Betty	White, Betty
Gulf Shore Siamese Fanciers	White, Betty	White, Betty
Feline Forum of Greater NY	White, David	White, David
Monterey Peninsula CF	Willen, J. Sandra	Willen, J. Sandra
Ocala Cat Club	Williams, Donald	Williams, Donald
	Willingham, Christine	Willingham, Christine
Coastal Cat Club	W.	W.
	Willingham, Christine	Willingham, Christine
Withcat Fancy	W.	W.
Eyes of Texas Cat Club	Willis, Karen	Willis, Karen
Cuyahoga Valley Cat Club	Wilson, Annette L.	Wilson, Annette L.
Western Reserve Cat Club	Wilson, Annette L.	Wilson, Annette L.
European Shorthair Club	Wintershoven, Henny	Wintershoven, Henny
Rolandus Cat Club	Wintershoven, Henny	Wintershoven, Henny
Morris And Essex Cat Club	Wolf, Janet C.	Wolf, Janet C.
Daytona Beach CF, Inc.	Yoakum, Elizabeth	Yoakum, Elizabeth
Chartreux International	Zabriskie, Sherrie F.	Zabriskie, Sherrie F.
Sofistocated Felines	Zenda, Pat	Tang, Edmond
Crown Royal LH Fanciers	Zenda, Pat	Zenda, Pat
Cochise Cat Fanciers	Zenda, Robert	Gott, Nancy
Feline Club of Brazil	Zenda, Robert	Zenda, Robert
Siberian Cat Club	Zinck, Iris	Zinck, Iris
Fort Vancouver Cat Fanciers	Zinck, Iris	Zinck, Iris
Columbia River Cat Club	Zinck, Robert	Zinck, Robert
National Birman Fanciers	Zottoli, Jeri	Zottoli, Jeri
Finicky Felines Society	Zottoli, Jeri	Sweeney, Teresa

(31) CORRECTION AND APPROVAL OF 2010 MINUTES.

Hamza: Now, we're going to vote on the correction and approval of the 2010 minutes. I need a motion to approve the minutes of the 2010 Annual Meeting. **Eigenhauser:** So moved.

Hamza called the motion. **Motion Carried.** Belfatto voting no. **Hamza:** The minutes of the 2010 meeting are accepted.

(32) APPOINT PARLIAMENTARIAN FOR THE 2011 ANNUAL MEETING.

Hamza: I am appointing our CFA Attorney Ed Raymond as Parliamentarian for the annual meeting, and I'm asking our Secretary to please read the rules of our parliamentary procedures that we will use today. Madame Secretary?

(33) SPECIAL RULES OF PARLIAMENTARY PROCEDURE.

Hamza had **Secretary Anger** advise the delegation of the special rules of parliamentary procedure which they would be asked to adopt for the meeting:

(1) The agenda for this meeting will be the agenda as proposed by the chairperson and distributed to all of the delegates. (2) Motions (a) to table or (b) to move the previous question or (c) to postpone indefinitely shall not be permitted. (3) Motions to substitute will be treated as are other amendments. (4) The seconding of motions shall not be required. (5) The sponsor of a debatable motion will be permitted a closing statement after a closing debate. (6) Recommendations from member clubs may be discussed even though no motion is pending. (7) An affirmative vote of no less than 100 votes is required to compel a roll-call vote. (8) When not inconsistent with the foregoing general rules, the Constitution of the CFA, Inc., its charter, bylaws and applicable rules of law, and Robert's Rules of Order, newly revised, shall govern the proceedings of this meeting.

Hamza: Thank you, Rachel. **Pam DelaBar:** Mr. Chair? Pam DelaBar, Sophistocat Cat Club and Franciscan Silver and Golden Fanciers. I wanted to get that out, so you all knew I could say it correctly and wasn't just up there collecting fines all those years. We have not seen an agenda for this meeting. Can you tell us where it's located, Rachel? **Hamza:** I believe it's in the packet. I see lots of agendas on the tables, so would somebody please pass Pam an agenda. Does anybody else need an agenda? It appears there is one missing in the room. Can we get some agendas? We'll start. OK folks, let's get this going. We've got a lot of ground to cover today.

Eigenhauser: So moved. **Hamza** called the motion. **Motion Carried.**



Show Management 101

Annual Delegate's Meeting June 24, 2011 Reston, VA

What we're going to do now is, Mark asked me, instead of going through all the committee reports and having your eyes glaze over, he said, "Jerry, would you put a little presentation together to help their clubs in their marketing attempts, to help our clubs be viable." I said, "Sure, Mark, I'll do that and then they can have their eyes glaze over in a different way. So, anyway, can we start the slide show for the marketing? There's a PowerPoint. She's in the back of the room. She's getting with it. Anyway, to open it up a little bit, we all know that counts are not reliable anymore. With gas coming to \$4 a gallon, it makes it hard for all of us to show the way we used to. Clubs have got to become more business savvy. We have to find different ways to succeed. We also have to find different ways to grow our fancy, so that's basically what this is going to be about. All of you should have a manila envelope and it's full of stuff, so if you pull that out, when we go through it you'll know where it's at. It's just to help you help yourselves. One of the things I want to mention to the clubs is that we have procured more club sponsorship than ever. We have approximately \$60,000 for this year that's going to be broken down into sponsorships from \$500 to \$2,000 to help clubs market their shows. By the way, there's still money left for this show season, so if you're a club and you have an upcoming show, you need to contact your Regional Director, and he or she will help you get the process started. There's a little bit of a process. One thing we want to make sure with the sponsorship money is that we're giving our partners the benefit they're looking for. If they are seeing benefit come out of this Program, they will continue to support it and support us. I'm just going to start without the PowerPoint because I don't need it. They're cute little pictures, but they're not necessary little pictures. A hand-drawn pencil on a clipboard is the first one. It's not that important. That's our IT guy, David White. [applause]

Introduction: It's Show Time!

■ 1. Show Philosophy ■ Business Plan

■ Templates

- Action Items
- Expenses
- Income and Expense
- Memo
- Press Release
- Sample Ads



The first thing you need to do as a club is decide what your show philosophy is; your business plan; what your plans are to make your show successful. Are you going to – well, it's a method I call "going under the fence", and some clubs know what that is. That's where you keep your expenses low and you insulate yourself from risk by just keeping your expenses low. That's the club that does a one-day 6 ring show in an \$800 show hall and hires local judges and has volunteers to steward and all that. That works. As a matter of fact, one of the clubs I'm in is Genesee. We manage to make a couple thousand dollars every year on a show that probably gets 120-130 entries. It's not always that easy to find a place and to keep your expenses down. The other way to go is diversify your risk, which means that you're not counting on one way only for income. That, unfortunately, is where we've been in our fancy. We've become so dependent on count, on exhibitors supporting our shows, to make the money that in a way we've put our eggs in one basket. What we need to do is diversify our risk. Part of that is to become businesslike in marketing and have gate figure in a big way in what you do. Now, there's other reasons for that, and we'll get to it, too. It's good for CFA. The more exposure we can get to outside people, the better it is for us.

Insert show action item list

Now, if you look in your packet, we have the beginning of a plan. There's sheets that help you organize. There's worksheets in the packet. This sheet is a great sheet. It's the Show Action Item List. If you see that, it's just a good way to start delegating all the things you do in a show.

Insert financial worksheet

We also have the financial worksheet, and you can see it's filled out from a Hallmark show, but that's a form that we use and it's also a valuable worksheet when you're trying to see

how the show is going to come out. You can plug in estimated expenses and estimated income. That's part of having a business plan.

Scheduling and Selection

- Date
 - Time of year
 - Competition
- Show Halls
 - Widen search
 - Available venues
 - Neighboring Communities
 - Negotiate!



Scheduling and selection of your show date and your show hall is very important. Where you live geographically has an impact on the time of year you should be having a show. I live between Buffalo and Rochester. All of you know that we don't see a blade of grass from August to July, but the reality is, if you notice our clubs tend to have our shows in the middle of winter, because first of all, the summertime lasts 3 days, people want to be outside. Also, as you get into the winter more, people start to look for things to do, so you have to look at where you are geographically. If you're in the south and it's 900 degrees every day, maybe you pick the middle of the summer in a well air conditioned facility. Now, I've instructed the Regional Directors – there are what are called auditorium guides, and they have in them a list of every venue in the country. You have to be flexible in picking out your show hall. You have to be willing to get a little bit outside your comfort zone. If you have to go 20 miles up the road for a better facility at a better price, that's what you do. The other thing I can tell you about when you go to book the show hall, in that business, and I know that business well, if you go and give them what they ask you for right off the bat, that's like going into a car dealership and paying sticker. They set the prices high because they expect you to haggle with them. It's just been part of the business, so you need to negotiate your prices. Start out low and go back and forth and it will work out. There are a few exceptions to that. Some municipalities have as part of their law what the price is and that's not going to move, but that's not the rule. The other thing you have to watch out for when you're doing a show date and a location is, what's the competition? If there's a dog show in town the same weekend, you don't want to be up against it so you have to do the research. You're looking for a weekend that will be friendly for your product, which is a cat show. So, when you get into your show hall situation, you negotiate your price. When you're doing the contract, you have to be sensitive. You can negotiate free set-up time, free tear-down time, and you make sure everything is spelled out in the contract.

Expenses

- Controlling
- Advertising
 - Penetration Point
 - Law of diminishing returns
 - Coupons
 - Ad design
- Public Relations
- Club Sponsorships
 - Requirements



Show Expenses. You have to control your show expenses. We've helped you in a lot of ways. We have a wonderful deal with Staples. It's on the website. It will be hard for you to beat the printing price that we've gotten with Staples in a national deal. We've also sent you repeatedly, and it's on the website, we have a deal with a rosette company. You don't have to use that rosette company, but you can use that flyer to help you get a better price with your own rosette company. Another thing we've done is, we've put together an entry clerking program. Again, you don't have to use it but it's free and it should help you lower some of your expenses. I know that a lot of you know how to lower your expenses other ways by trying to get volunteer organizations to steward, going from back to back – these are all important things.

Return-on-Investment (ROI)

■ How to Determine ROI

■ Projected vs. Actual

- Budget
- Income
- Expenses



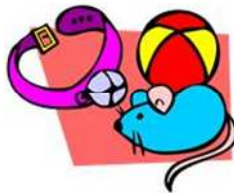
Now, we're going to talk about marketing, advertising. This is one of our biggest failings in the fancy. There's a concept to marketing and it's called the "penetration point." What that means, very simply – you know, I talk to clubs and they say, "We spent \$500 on advertising." I think to myself, well, you may as well have spent nothing. Depending on the market, penetration point simply means that anything you spend up to that point doesn't do anything. You need to spend a certain amount of money to penetrate the market. Now, the people who you'll buy advertising from are probably pretty aware of where their penetration point is, so you want to ask them where that is, because anything you spend short of that is really meaningless, so you have to be really good. I found that newspaper in my market is the most effective. Some markets, cable television is inexpensive and it's a way to go. What you have to do is get the word out there. I do a show in a little city called Lockport, New York, that has 40,000 people yet we always draw between 3,000 and 4,000 people to the show, so we're popping 10% of the population. That's important. That's because we market it. If you see this [shows newspaper insert], for instance, again it's a matter of researching. This was an insert we put in for that show in the Sunday paper. When you go to advertise in the newspapers, your biggest day is going to be the Sunday before your weekend. Now, this was nice to do, because it was an inexpensive paper. You're not going to be able to do it in a lot of papers, but what you want to do typically is try to get 4 or 5 days worth of advertising. You'll have to ask them what their subscription rate is for what days, but Sunday is always the biggest. Placement of ads is huge. What you need to do, what you have to fight for – cajole, bribe, anything – is page 3 on the front section of the Sunday paper. The front page is 1, the opening side is 2, opposite on the right-hand side is page 3. That is the most valuable spot. That will mean a huge difference in what happens, and if you can get above the half-way line, even better. So, like I said, you really have to squeeze them for that. Some newspapers have a big couponing day where their subscription rate is higher. A lot of markets, it's on a Thursday. You also want to go for that page 3 on Thursday.

One of the other things is, we always coupon. There's two reasons for coupons. We set our prices at our shows usually \$6 for adults, \$5 for children and seniors, and we give a \$1 off coupon in the paper. People like coupons. People like to cut things out. They just like it, but it's good for you, as well, because when you take the coupons in at the gate, you get a feel for how your money was spent. If you've got 2,000 people coming in through the gate and 1,500 of them are couponed, you know that your advertising was effective and it's paying dividends. So, we always like to use coupons.

Ad design. We added an ad slick, but it's always good to have your ads up. An important thing in the ads is to also appeal to your target audience. They want to see our beautiful cats, but they also want to relate to their beautiful cats, so you need to mention that there's going to be vendors – lots of vendors and stuff they can get for their cat, which leads me to another point.

Vendors

- Pricing strategies
- "Mall" Philosophy
 - Layout



Vendors are important to shows. You need to lower your prices enough so that you attract vendors, because what people want when they come to a cat show is, they want an experience. What we do is, we try to get a lot of vendors and we try to create a little mall so people can walk down and around and see the stuff. They want to see our cats, but they want to bring something home for their cats. And shopping, we all like to shop especially if it's for stuff we want to buy – something that's going to make our cat happy when we go home.

"Show Day"


- Customer Data Base
- Raffle
- Include Audience
- Create an "Event"



Another thing I like to do, and I don't always have time but it's good for the clubs, talk a lot on the microphone to the spectators, get them involved in your raffle tables. Let them know when finals are going on and what it is. "I would like to announce in Ring 4 that we have an Allbreed Kitten final where Judge X is going to put up her 10 best kittens, including best in show." People will flock to that ring and they know what's going on.


Now, the other thing is, we get ready for the show day. We have to make sure that we've taken care of everything and made it comfortable for the clients, the customers. Raffle tables are big. We always make a lot of money on our raffle tables. Another big mistake people make in their shows and on their raffle tables is, people go home and look in their closet and under their beds for the crap they don't want, and put it on the raffle table. Well, there's a good chance the stuff you don't want, nobody else wants, either. We take money out of our treasury to buy good things for the raffle table. As a matter of fact, it's a policy that we spend between \$300 and \$500 to buy things to dress up the raffle table, and we solicit local businesses for donations. Electronics are always great. People love toys. You can buy an iPod Nano for \$49, but it's always good to have a well-dressed raffle table. Keep your ticket prices low. You'll go through more tickets. People like to rip tickets. Did I tell you people like to rip things? So, if you can give them 10 tickets for a buck instead of one ticket for a buck, you will sell more tickets. People enjoy filling up all the cups and everything. Presentation is important. You want it to look good. You also want to be – whatever you can hand out at the door to help the gate get along with what you're doing. If you're a breed club, you should have a lot about your breed, and if you're going to do special breed presentations, you should help them understand what it is. Most people, you know, as we go back to this, this thing was great [the newspaper insert]. Not only did we have it in the newspaper, but we ran extra copies to give to people as they came through the door, and it was amazing – and some of the judges who judged this show will tell you, people were walking around with these things and they were amazed that we had this many breeds, and they wanted to

see them. The point is, is that most uneducated cat people don't know about our pedigreed cats, and that's one of the things we have to get out. They were so thrilled that, you know, we built up loyalty at that show through this. I still have people showing up at the show, even though this is 2009, with this in their hand and it's all worn out, so you have to communicate and you have to get it through. You have to make it fun. You've got to say to yourself, "If I come to this show, would I be having fun?" If the answer is yes, you're on the right track.



The End Game

- Show me the Money
- Assess performance
- Correct Business plan
- Next Year!



We're going to put a full-court press on in Indianapolis. Any club members that want to see and watch the marketing, we're talking about mirroring it online so you can watch as that process develops, and see how it develops. I'm also available to anybody. If you have questions about marketing and penetration, that's really where we're at. The other important thing to gate, not only does it diversify our risk at the shows, and it helps. If you get 2,000 people through the door at \$5 a pop, that's \$10,000. You're going to make money. In some cases, it doesn't even have to be that big. Even if it's 1,000 people or 500 people, that's still \$2,500 or \$5,000. You're going to find that when you do your balance sheets and it's tough going, that's going to mean a big difference.

We have people in place to help. We've got Ann Caell, who's in charge of our marketing. So, if you need help, you just have to ask and we'll help you get it right. We need to have the shows be healthy, because that's our showplace. That's where we are going to grow. Those people who come through the doors at a cat show, you couldn't buy a better mailing list than that. They like cats. We already know it, so those are the people we need to market to. That's one of the things we're also going to do this year. We're going to have a membership marketing committee I'm going to develop. Part of it is going to be to develop material that you can give to the gate as they come through the door and help them decide how much they want to be involved in CFA. There should be a brochure that says, "Do you want to buy a pedigreed cat?" And inside it should help them. We're going to have a mechanism in the new Central Office to help make

sure we don't lose these people. There should be another brochure saying, "Do you want to show?" It lets them get through that.

The other thing, as long as we're here as a congregation and we're talking about marketing, the best marketing we can have is ourselves. What we do and how we treat people who are coming through those doors will have a huge difference. I can't tell you how proud I am of the change we've made. I remember a few short years ago, somebody was making a good living selling smarmy little plaques for the cages, "My cat doesn't bite, but I do", or "Don't touch my cat or I'll break your fingers." I saw that once. **[end of Tape 1, Side A]** When they're intrigued with our breed, we're advancing CFA's cause. Advertising is good, but what's even better is being personable and inter-personal relationships.

I'm going to tell you just a short story, because I think we need to be a little more cognizant. It just happened recently. We went to a show in Ann Arbor and there was an exhibitor there I had never seen before, and it was the kind of person where I said, "That's what we need more of in CFA." It was a couple and they had 5 kids, and they were all at the show. They weren't looking very happy. I had never seen them before, and this was my region, so I walked up and introduced myself. I said, "Hi, I'm Jerry", and I said, "Are you enjoying yourself?", and they said no. I said, "Well, what's wrong?" They said, "This is our 10th show and we've got 6 grand points." I looked at the cats. I'm a Persian breeder and they were white Persians. To start with a white Persian is a really hard thing to do, and one was a pet but one was nice. The grooming was not. I said to them, "Do you mind if I touch your cat?" They said no, so I went over the one cat and it was very nice. I said, "Can I tell you something?" They said yes, so I said, "Your grooming stinks." The woman looked upset, so I said, "No, my grooming stunk, too. This isn't something you're born knowing." So, Lisa and I invited them – it turns out they live in Toronto, so Lisa and I invited them on a Wednesday. They brought all 5 kids. I'm just glad I've got horses. They brought all 5 kids and we showed them how to bathe their cat. We let them bathe a bunch of our cats, and we repeated it and we showed them. [laughter] What? Anyway, they got it, so the next weekend was Kitchener. We got an email from them after the Kitchener show and they were all excited. They picked up 190 grand points at the show. [applause] So, now they're a little more interested in CFA. They said, "We're probably going to go to a show in July." Those of you who know Lisa, she said, "No, you're not. That's too long. That cat might be bald by July." They went to our regional show which was 2 weeks ago, and in the first ring they granded. They were so excited. They were jumping around and stuff, but I looked at them and said, "You're not done." They looked at me and the smiles went away, and I said, "There's something very important." They asked what and I said, "grand cake." They said, "Grand cake?", and I said, "Yeah, grand cake." The most wonderful thing happened. They had never heard of grand cake, but all the exhibitors that were there at that final gathered around them and started telling them about grand cake, so the next day they come into the show hall with this big grand cake and they were beaming. These 5 children were bringing grand cake to everybody, but what happened is, they are staying. They're part of us. We took the time to interact with people personally and help them along. We all need to do that. If all of us here could just bring one person in, it could change the whole complexion of our organization.

Your Club's Plan

■ Q and A



If anybody's got any questions now, I can answer them; if not, we'll move on. OK, well thank you. [applause]

Are we ready yet to draw for anything? I want to give stuff away. I have an announcement here. It's about tomorrow. We've got a few changes. It says here, "In order to better serve the American Shorthair breed council with their breakfast tomorrow morning at 8 a.m., a room swap was necessary. As a result, the American Shorthair breakfast, the Oriental Breed Council meeting and the British Shorthair genetics presentation have been swapped to Lake Fairfax B. The agility demonstrations and ring master training will now be in Lake Fairfax A. Please look at your floor plans and make the changes you need. You know what? Right now we're going to take a 15 minute break and try to find out where the Credentials Committee is at.

(35) **2016 ANNUAL MEETING SITE SELECTION. Southwest Regional Director Michael Shelton:**

Hamza: Thank you. At this point in time, I'm going to try to move things along. If I can get us out of here early, I will. Board members know I try to do that. Right now, I would like to bring up Michael Shelton, who is going to talk about the 2016 Annual. Did I catch him by surprise. **Shelton:** I'm going upstream a little bit. **Hamza:** Upstream is bad, unless you're a trout. You have video ready? OK, the video is ready. Without further ado, Michael. [applause] **Shelton:** I didn't expect applause so easily. The Southwest Region has a history of having annuals in the desert. I regret to tell you that's not going to change in 2016, when we would like to welcome all of you to come join us for our Annual in **Las Vegas, Nevada.** [applause]

Shelton presented a promotional video highlighting some of the many wonderful features of Las Vegas. **Shelton:** Despite what was shown in the video, we're not really expecting anybody to get married at the Annual, although it might be a nice change. Thank you all very much. [applause]

(36) **ANNUAL MEETING 2012.** North Atlantic Regional Director Sharon Roy presented an invitation to attend.

Hamza: And then, something that is more immediate is, I would like to bring up the 2012 Annual Meeting Update presented by Sharon Roy. **Roy:** OK, before I invite you to the North Atlantic Region, I have a little plug. In the back of the room is Lew Llewellyn, and he has some wonderful raffle tickets, so I hope you will all go visit him and try to win. Anyway, “One if by land and two if by sea”, the North Atlantic Region welcomes you to the 2012 Boston/Quincy, Massachusetts Annual. Boston is the birthplace of our nation, and Region 1 is the birthplace of CFA. So, everyone, in order to get you ready for the 2012 Annual, we present the top 10 reasons for visiting the Boston area. At the end, we’ll also reveal to you the real reason for Paul Revere’s infamous ride.

10. *Home of Ben, Matt and Marky Mark*
9. *You can learn a new language and it comes with a translation guide*
8. *So many old buildings you will feel like a spring chicken*
7. *Home of the American Gentleman*
6. *Lobstah, Chowdah and Clams*
5. *Sam Adams - On Tap, in a bottle or in a mausoleum*
4. *You can pak your Cah in Havahd Yard*
3. *A different kind of Green Monster*
2. *Birthplace of Dunkin Donuts*
1. *The Annual is Coming!*

Roy presented a video featuring a sound track of The Standells’ original version of *Dirty Water*, after which the genuine **Paul Revere** made a special appearance in his three-corner hat on his trusty steed, shouting, “The Annual is coming! The Annual is coming!” (and commenting to the photographers, “No pictures!”). **Revere:** OK guys, so next year it will be bigger, we hope, and we want to see everybody in Boston. [applause] **Hamza:** It’s good to know that Paul Revere is in our Judging Program. What a nice presentation. You know, I loved the thing about Dunkin Donuts. In case you don’t know it, one of our board members, George Eigenhauser, is a coffee addict, and so when he’s getting a little cranky, I can tell he’s down on his coffee supply, so I sent him a nice bag of Dunkin Donuts coffee. Anyway, I’m looking forward to next year. I hope the people in Region 1 know that after Region 7’s hoedown, they’ve got a heck of a bar to clear, but I’m sure they will. I’m sure they will.

(37) **TREASURER'S REPORT.** Treasurer Carla Bizzell:

Hamza: Anyway, up next, without further ado is our Treasurer, Carla Bizzell, to give us the Treasurer's Report. **Hannon:** How do you follow that? **Hamza:** With a bigger horse. **Bizzell:** I was just going to say, I don't have any music or graphics or animation, or anything cool like that, but there is nothing more exciting than looking at a great set of financial statements. Are you all ready? [applause]

Insert slide

OK, I've got good news and I've got better news. Then I've got some statistical trends, because who of you out there doesn't want to see a bunch of statistics today? I just know you do. I saw a hand back there, so I guess one person. So, I won't overload you with a bunch of statistics, but you should see what the trends are, and then we'll see a look into the future and I think you'll be pleased.

Insert slide

First, the good news – the 2011 financial results. There's a bunch of numbers on this page, and I will tell you that our audit is nearly completed. As soon as we get the final documents, all the club secretaries will be receiving a copy, so you'll have it in your email or via mail, depending on how you are set up to receive that, so you don't have to memorize these today. It's coming to you, but the important thing to look at is, we had a profit this year and I will tell you that was through the blood, sweat and tears of a whole lot of volunteers, a lot of tightening of belts. I've always even from a child hated that terminology, but that's exactly what happened here. We stripped out a whole bunch of costs that we really didn't need to have, and it was a bit austere, I've got to admit. You know, no great meals at the board meetings or anything like that, but the results are pretty amazing, considering we had a budget - which actually was a forecast. It's really not a budget when you budget yourself to lose money, but our "budget" which was a forecast to lose almost \$55,000 and we were able to, again, with aggressive cost-cutting and a combination of some additional revenue coming in, in the way of branding and partner support. A big thank you to those people who contributed to that.

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The summary points from our success this year is, our ordinary income was up 9%. Obviously, a lot of that was due to the fact that we had a raise in some of our registration prices, but also the decline of registrations is starting to slow, particularly in the individual registration area, and we'll look at those figures a little later. Central Office expense was down 4%. Meet the Breeds – hallelujah – was at break-even or just slightly above break-even. That was one of those events that's great to do, but you had a risk involved, and we were so pleased to not have lost any money on that. Corporate expense down 30%, and again that's where Jerry was talking earlier about the board meeting in February where we cut that cost in half. That's in that area where we saved that 30% from the previous year. Branding revenue was better than budget, but of course we were still struggling in that area. We are building that area back up. Stay tuned in the coming

months for potentially some good news there. Online Almanac, *Cat Talk* and *Yearbook* all running profitably. [applause]

Insert slide

OK. Now, the better news. 2012 budget. I will tell you, this is a pivotal year for CFA. We have changed virtually all of our cost structure. Having said that, the production of this budget was interesting. We had no run rate in the new location. Until just fairly recently, we didn't know for sure what we were going to have to pay in salaries, benefits, etc., for our new employees. We had to get in there and see what the market would provide us for what we are able to pay, and I'm happy to say, we've come in about where we thought we would in that respect. This year, we project to come in at \$119,000 profit, but I will tell you that is very conservative. We have over \$100,000 built into this budget for hard move costs and duplicate office running, so if you take those out of the equation, we have stripped between \$200,000 and \$250,000 out of our cost structure, which will buy us some time to build up other sources of revenue. [applause]

Insert slide

OK, the summary points are the net income we project to be up 3%. Again, we will have a full year of the price increases on registrations, we do expect registrations to continue to decline, but again at a slightly less steep slope than we've experienced. Central Office expense is on par for this year, but again that includes about \$100,000 of duplicate expenses. We project the National Show to be at break even. Now, that doesn't mean we expect not to make a profit on the National Show. What this means is that any profit that is made is going back to the regions, so your regions will have a little in their coffers for their next Annual. [applause] Again, corporate expense is down. We continue to tighten our belts and be very careful about our spending. We have a lot of people volunteering in positions that had previously been paid, and the Online Almanac, *Cat Talk* and *Yearbook* we expect to be profitable.

Insert slide

OK, now we have some trends and statistics. I know you've been waiting for this. Here it comes! Now, for the slightly bad news. Litter registration trend continues to decline. The economy has not been our friend. I'm sure it has not been your friend, either. However, we did raise the prices.

Insert slide

As a result of just the price increase, the revenue is coming back up. Now, there's only so much time that a price increase will bring you benefits in declining areas. We hope that the decline is slowing and starting to level out. It's really hard to know for sure.

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The next one is individual registration trend. That's where we're starting to level out a bit. What this indicates is, of those litters registered, more individuals are being registered out of that litter, so when I first looked at this, I said, how could this be fewer litters, but the cat

registrations are leveling out and that's why. We are getting a higher percentage of kittens registered. Again, the actual registration revenue is in an uptick, just due to the price raise.

Insert slide

OK, I thought it was interesting. We're going to be considering one of our international divisions to become a region. I thought to myself, I bet people would like to see what our International Division group brings to the whole of CFA. So, as you can see, this is only new cattery registrations; in other words, the growth of new people involved in the cat fancy in CFA in these areas. In 2009, Europe was 27% of our new catteries and in 2010 – again, these are calendar year figures – 28% of our new catteries. So, when we're looking to increase revenue, to grow CFA, these are our areas of growth – not that we're not growing some in the original 8 regions, but the ID area is important to us. Then, we look at revenue from registration services. Just this past year, Europe was 12% of the total and Asia was 9% of the total.

Insert slide

Now we have – this is what mine says. I didn't have a copy of exactly what I had. OK, look to the future. This is the fun one. This is the fun chart. Now, I was doing this chart and it was about 1:00 this morning. Kathy was trying to sleep and I'm in there, and I said, "Let's put a couple more years in at the beginning, and just see what that chart looks like," and I start laughing. I'm just dying laughing. I'm looking at the screen, and she finally says, "What the heck are you doing over there?" I said, "Come look at this chart. It's fun." She came and looked at the chart, and she said, "Well, that IS fun." What that shows is, we had a bit of a low point there in 2006. There have been improvements made along the way, getting us to where we are today. However, you see, when I saw this chart, what came into my mind was that Buzz Lightyear saying, "To infinity and beyond." I'm thinking there is no capping this, and I will tell you this last little leg here is the budget, again, which is conservative. We were very careful to include all costs we thought we would have to bear, and we're very conservative in what our investments would return with the money we have from the sale of the Manasquan property. So, we fully expect to do better than this. In the next year afterwards, again, we have pulled at least \$200,000 out of our cost structure, so that will only improve in the following year.

Insert slide

OK, what can we do as CFA participants? First of all, volunteer. If you aren't already volunteering in some capacity, you need to bring your skills to the table. We can use every volunteer we can get. I am telling you, we have volunteers that have put in thousands of hours of their own time away from their families, away from their jobs in many cases, to bring CFA to where it is today and, continuing forward, we hope to have a good pool of volunteers to pull from. I will not try to name them all. They are too numerous, and some have put in way more time than average, but if you have skills, bring them. Be an Ambassador. Send an article to *Cat Talk*. I mean, there's some skill you have that CFA can use. Please continue to register your cats and kittens. I know I am preaching to the choir out there, because most of you already actively register your cats and kittens, but we still need that base of registrations. We also need to find new ways to bring in revenue, and part of that is going to be investment from the money we're

going to have from the Manasquan property. We need to support our local shows. Again, I'm preaching to the choir. You mostly all show or somehow are involved in shows. Support your CFA publications. The group out there, a group of you asked for a print publication. We have a great print publication. We need input and we need subscriptions, so please continue to support your publications. And, support our CFA partners. Go up to them and thank them. They are giving their money to help us succeed, and they deserve our thanks.

Insert slide

Speaking of thanks, these are the members of my Budget, Audit and Finance Committee. Rich Mastin is the chair of the Finance Committee, and I want to take this time to thank each and every one of them for the time and work they have put in. I am hopeful that you will stay on with me for another year, because it's exciting. I'll have one short message. Where is Annette [Wilson]? Where is she? Yes, that would be you, Annette. Fasten your seat belt. With that, that's all I've got today. [applause]

Hamza: Carla has done a wonderful job as treasurer. [applause] And when we talk about volunteers and giving, I just want to let everyone know that Carla has donated her stipend back to CFA. [applause] Also, somebody up here I would like to acknowledge in that way is Ed Raymond, who is our corporate attorney, and he has donated all his time to CFA. [applause] We are a volunteer organization, and the more we step up to the plate and the more we do for ourselves, the more success we will encounter.

(38) **WINN FOUNDATION.** Winn Foundation President Betty White:

Hamza: Up next is Betty White with the Winn Foundation, and I am looking forward to her presentation. **White:** We spoke of milestones last year as Winn's endowment surpassed \$2,000,000; Winn reached another this year - the Foundation has given over \$4,000,000 to fund feline research since you – CFA – founded Winn in 1968.



Winn was once again at Meet the Breeds in New York City in the fall. Past President Susan Little and Executive Director Janet Wolf were at the highly successful event to answer questions about improving the lives of “every cat, every day.” Please note the new, eye-catching Winn booth! The big cat really created a lot of interest.

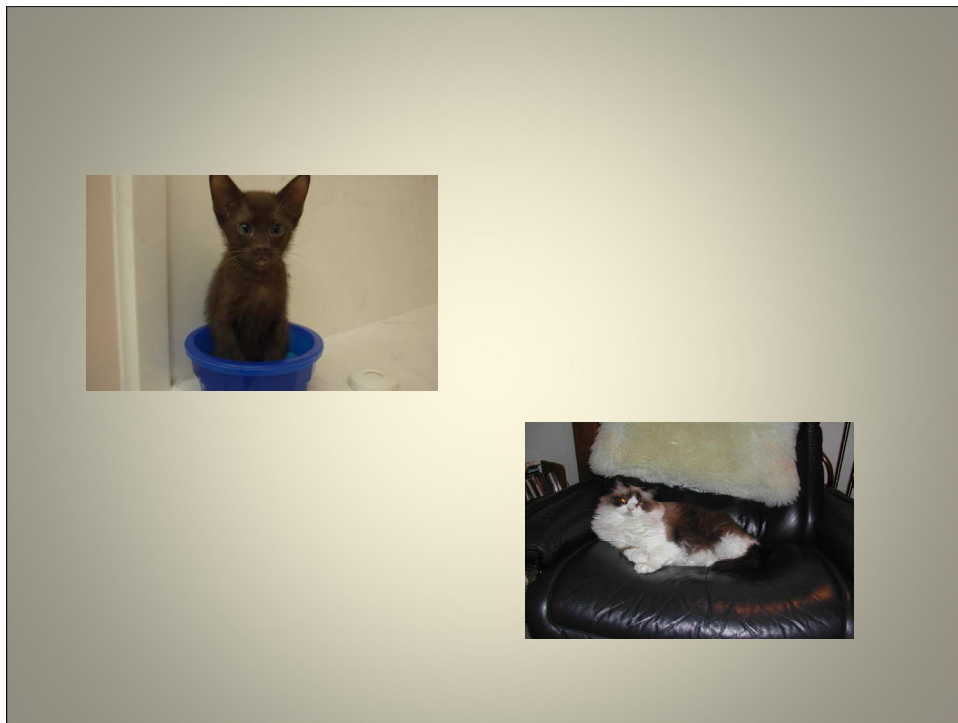


This year's recipient of the Winn Feline Foundation Media Appreciation award was Susan Logan, Editor of Cat Fancy magazine. Board member and media star Steve Dale presented the award which annually recognizes a media individual who significantly promotes cats and Winn.



The 2010 recipient of the Winn Excellence in Feline Research Award – the “Winnie” – was no stranger to CFA cat fanciers. Dr. Leslie Lyons of UC Davis is shown receiving the award from Winn’s new president, Dr. Vicki Thayer. Winn is in excellent hands, and I would like to turn the remainder of this report over to her.

Thayer: Good morning. It was my pleasure to attend the annual American Veterinary Medical Association meeting last August in Atlanta as Winn’s representative. While present, I watched Dr. Leslie Lyons receive the Winn/AVMF Excellence in Feline Research Award at the AVMA’s President Installation Lunch. The award comes with a crystal cat statue that you can see in the picture and a \$2500 check. I wanted to be Dr. Lyons best friend that day; dinner was on her. I am sure many of you know that Dr. Lyons is a wonderful example of “Excellence in Research”. She is a geneticist at the University of California-Davis School of Veterinary Medicine and Winn funded this last February her study on *DNA Array Analyses for Cat Diseases*. The funding will prioritize other Winn projects that have been on hold awaiting the new cat genomic arrays. These projects include Burmese craniofacial defect, Persian and Bengal Progressive Retinal Atrophy, and dominant traits, such as dominant white and ear fold. I will have more about Dr. Lyons and the genomic arrays later.

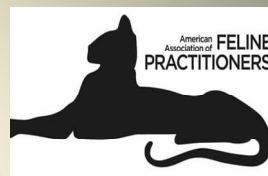


I would like to take a moment to tell you a bit about myself since many of you do not know me as you do our marvelous Betty White. I have been a cat veterinarian for over 30 years and a cat lover for much longer. I do have interest in the CFA as I have been a member of the Havana Brown Fanciers for several years. The kitten pictured is not mine (unfortunately), just an example of how I do love the “Brownies” as I call them and the other photo is my Ragdoll, “Twinkie”. I am like many veterinarians, my kitties have found and claimed me instead of me finding them.



One of Winn's primary goals is to fund good, relevant cat health studies. Last October, Winn reviewers met by teleconference and selected 6 grants for a total funding of \$103,185 for the Miller Trust. The studies ranged from anesthesia and feline hypertrophic cardiomyopathy, pain management, asthma, liver disease, herpes virus, and chronic renal failure. The picture you see is from last February's grant review in St. Louis. We spent an intense full day reviewing the grants. In addition to Fred Jacobberger and myself in the photo, there are reviewers and consultants such as Drs. Bryan Holub and Patricia Gallo, both from Boston, and Dr. Shila Nordone from North Carolina State University. Other reviewers were Dr. Susan Little, Dr. Melisa Kennedy and Dr. Margie Sherk. At this review, we looked at 42 proposals from which we selected 8 projects for a total of \$140,324. There is a detailed description of the funded studies in Winn's Spring, 2011 newsletter or on our website and which projects are seeking sponsors.

CAT HEALTH NETWORK



One exciting venture that Winn has joined is in the collaborative partnership with the American Veterinary Medical Foundation, American Association of Feline Practitioners, and Morris Animal Foundation to form the Cat Health NetWork. The goal of the CHN is to improve feline health and welfare through the combined resources of the partners providing funding of targeted feline health studies. The current pilot program specifically is utilizing the newly developed cat genetic arrays, which has huge implications for cats and even more specifically for a number of breeds. Reviewers for the CHN met this last May 12 in Chicago to look at 18 proposals. The results are 11 studies received approval along with 5 additional proposals received conditionally approval for a total of almost \$100,000 in funds and 2000 genetic arrays. Several previously funded Winn projects of Dr. Leslie Lyons are among those approved along with a project of Dr. Niels Pedersen, one of Winn's Symposium speakers from last night. Please stay tuned because there will be a press conference about the CHN and projects this July 17 at the annual AVMA convention in St. Louis.

Strategic Planning



Winn is also looking to the future and what more we can do to benefit cats. The board met in Phoenix on May 17 and 18 to participate in the first Winn strategic planning meeting. You can see Dr. Susan Little and Betsy Gaither are looking very focused during this process. It was a very positive experience with a lot of great ideas and enthusiasm for where Winn has been, where it is now and where we will go in the future. At the end, we all agreed we have A PLAN to take Winn to the next level.

We just completed a successful board meeting where the board selected a recipient from 82 applicants for the 2011 Winn/AVMF scholarship of \$2,500. The person receiving this scholarship is Jessica Balter of Cornell University. We hope to do more for these young individuals who will care for cats in the future. They graduate with a debt load of well over \$100,000 and I am proud that Winn can help even one student lighten this load.



You can see the lovely graphic on the screen that Jaime Perry designed for this year's Winn Symposium. The topic was FIP and our speakers were the awesome and incomparable heavyweights Dr. Al Legendre of the University of Tennessee and Dr. Niels Pedersen of the University of California-Davis. We had a tremendous response to their presence and expertise on the topic. We reached sold-out status. Thank you to all with CFA and Winn who were instrumental in making this a success. You are superstars in my book. Thank you. [applause]

We want our efforts to “Knock Out” FIP as a disease that threatens cats. We plan to share the symposium information as an audio Podcast. Check with our website for a download on information and how to link for the audio. I did it last night. I haven't had a chance to listen to it, so I really hope it turned out as well as I was expecting. If you see Winn board members, and I know Janet Wolfe has it, we have green wrist bands. For \$5, you can get a wrist band and that will go to fund FIP research. I believe we can and will win this fight against such a heartbreaking disease. We're next door to Washington, D.C., so I can do a stump speech, I'm sure.



Finally, Winn owes its enduring success to you, the representatives of CFA's clubs, for your continuing support of your Foundation. Some of you have been most generous, particularly Ozark Cat Fanciers, and Superstition Cat Fanciers in the \$500-\$1000 range. Those clubs donating over \$1000 to Winn are Garden State Cat Club, Lincoln State Cat Club, and Norwegian Forest Cat Fanciers Association. Individual fanciers and veterinarians gave \$1,000 or more to Winn last year: Alwyn Hill; Wesley Hoffmaster; Dr. Brian Holub; Kathleen Jack; Gerald & Joanna Mandell, Dr. Elizabeth O'Brien, Kathy Ruysers; Cheryl Sarges; Allen Scruggs & Doug Myers, Nancy Sullivan of Pennsylvania; Dr. Daniel Watson; Jean Young; Melinda K Friend. Special thank-you's go to Claus and Susanne Wehnert of Denmark who have been responsible for more than \$5,000 to the Bria Fund. Whether large or small, Winn is very grateful for your support in finding solutions for "every cat, every day."

Thank you all for the ongoing support you give to Winn. [applause]

Hamza: What a wonderful organization. I always like to see the support, and it's always a moment of pride to see how much CFA supports its Winn Foundation. It's all the clubs and everybody who donated over \$1,000. That's great stuff.

(39) **CFA FOUNDATION.**

Hamza: Up next, we're going to have the CFA Foundation and Don Williams, and then after that, either Mark or Susan will come up, and they have a few statements to make. Then we're going to break for lunch and we're going to start back up at 1:30. So, as soon as the Region makes their announcement. I respectfully submit to you Don Williams and the CFA Foundation. He's all the way in the back of the room, so we're going to have to give him a minute, but again, they did a terrific job. I really hope you all get a chance to go see the museum in Alliance. It blew me away. It blew a lot of people away. Anyway, here he comes. [applause]

Williams: I guess it would have been nice if they had told me about this. I was in Alliance a few weeks ago, and the reception we got from the City of Alliance was something to be believed. This group of people – the City Council, the Mayor, everyone in that town – gave us a warm reception. They closed off the street, they put chairs out, they did about everything that we would want a city that welcomed us to Alliance. Years ago, a few of us, and I'm the last one standing – Vaughn [Barber], Michael Brim and myself – we were getting artifacts from all over the cat fancy. What were we going to do with these? At that time, I said to Tom [Dent] when we were building the new building, to try to make a second floor on the building, or build another building to show our artifacts. Well, that never came to pass and I'm certainly happy to see the building in Alliance. When I first saw the pictures of that, I thought, what are they going to do? Tear it down and build a new building? But, let me tell you, when you walk into that building, you are so amazed. It's so picturesque with the high windows, the way it was displayed, everything about that museum, you will be so satisfied when you get there and see it. Don't miss it for a minute. Thank you very much. It has been a pleasure. **Anger:** We have a little presentation with some before and after pictures that we think you will all enjoy, that will give you a sneak preview of what our museum is all about.

<https://www.transferbigfiles.com/e5ca3bff-fdf2-42a4-b3c1-11233f868a03?rid=g2mWkAMt6M%2f8K8KRbZ%2fIRA%3d%3d>

Hamza: I would like to turn the floor over to Mark and then go have an enjoyable lunch and be back by 1:30. **Hannon:** Just a couple quickies. In each of the delegate bags, I want to make sure you realize that there is a \$5 gift certificate for Panera Bread. We've already paid for them, so please use them. We don't want you to get home and find out, "Oh gee, I didn't know that was in there." We realize the flag is backwards, the American flag. We're planning to switch that at lunch. Also, we would like to get a photograph of everybody. Richard Katris, known as Chanan, has agreed to meet us at the big fountain right outside the back here, and we would like every one of you to join us right as soon as we break for lunch, so we can get a photo of everybody at the fountain, then you can go each lunch. Now, here's Susan. **Cook-Henry:** OK, you all. Also check your delegate bags. There's an envelope in there that says, "Twyla's Temptations". There are discount coupons in there for restaurants in the Reston Town Center. Some of them require a delegate badge. There will be a drawing tomorrow night during dinner for a Sturdi product, so we hope to see you all there. Birman breed council meeting, Regency A tomorrow morning at 9:00 a.m. If you would like to come back from lunch a little early, Karen Lane and her team will be in the back selling left-over delegate bags and other assorted items from the meeting today. Also, please visit our vendors. Don't forget that down and around the

corner we have a couple of other vendors. We appreciate all of your support. And, this is very important. How many of you have flights at 7:30 or earlier out of Dulles on Sunday morning? Raise your hands high. OK, the first scheduled van is at 6:45. We're going to do our best to see if the hotel can do a 5:45 van. That's the one you're going to have to be on, so that looks like about 20 people or so. They can probably run a couple of vans. Thank you so much. Please try to be back on time. We're doing great with our schedule so far. We'll see you at the fountain. Let's try to make this a real good group effort for our Capital Idea. Thank you so much. The fountain – if you haven't been to Reston Town Center yet, go out the back of hotel by Panera and make a right hand turn. You can't miss it. Hopefully, it's turned on.

(40) **ROYAL CANIN. Sharon Lund and Dr. Melinda Fleming:**

Hamza: Next, another excellent partner, we have Sharon Lund with Royal Canin. [applause] Again, as you all well know, Royal Canin has been a long-time supporter of CFA and we are very grateful. We should have seated them closer to the front.

Lund: Well, I think pretty much most of you know me. I'm Sharon Lund and I've worked with CFA now for, I'm thinking, seven plus years. So, Dr. Melinda is new to the fancy and I wanted to introduce her and let her speak to you today. So, Dr. Melinda Fleming. **Fleming:** Normally, I would say, "Can you hear me?", but I think in my case I should say, "Can you see me over the podium?" I can't tell you how thrilled I am to be here at my first CFA Annual, and I want to congratulate you because I understand that this has been a record breaking attendance, so really, that's impressive and good for you. [applause] While I'm giving out compliments, I can't tell you how beautiful the *Cat Talk* magazine is. I was so impressed when I got my copy, and I just can't tell you how lovely that is, and I think that it's such a tribute to your organization. So, having said that, I want to let you know that I am very proud and privileged to be a part of that magazine, and recently Royal Canin has dedicated me to be the veterinarian for the breeder portion of our business. So, in my opinion, that really validates Royal Canin's commitment to you and the cat fancy. Another thing that we are implementing, probably in the next couple weeks – we have a new website that is called Ask The Vet, and you are going to be able to email your questions directly to me, and I will choose from those questions which ones will go into the *Cat Talk* magazine, and I will answer as many as I can, so I encourage you to send those emails, and as soon as the website is up and running, then we will let you know, so this is a first for Royal Canin in their seven plus years with CFA, that they have actually dedicated a veterinarian to you and to be available to you and for you. So, we look forward to a continued relationship, a strong and prosperous relationship. I can't tell you again how happy I am to be here, so it's nice to meet you all. I will be in and out of the Royal Canin booth, so come by and say hello and send me those emails. Thank you.

Hamza: They always do a good job for us, so make sure you get out to the booth.

(41) DR. ELSEY'S PRECIOUS PET. Gina Zaro:

Hamza: We have additional agendas? Are we still short of agendas in the back corner? OK, so we need a volunteer in this volunteer organization, to pass these out. If not, we'll just give them to Roger [Brown] and make him do it. Moving on, we're coming to where we need to give our attention to our partners, and they're going to come up and address us. We should listen to the new and exciting things they have to say. First up from our partners is Gina Zaro from Dr. Elsey's Precious Pet Products. Where are you at, Gina? Here she comes. I just want to mention that Dr. Elsey's has been one of our most loyal supporters. Through thick and thin, they have stood right by us and I really appreciate it.

Zaro: Good morning. I'm Gina Zaro, the Marketing Director of Precious Cat Litter. As most of you know, Precious Cat was started and is owned by Dr. Bruce Elsey, a feline-only veterinarian in Englewood, Colorado. He has been a vet for over 30 years. Dr. Elsey is the key developer of our products, and we continue to think more about litter than I am sure any of you can imagine. We do try to think like a cat. [slide of beautiful cat] We have to give China Girl her dues. She's an aging starlet. We do develop litters that are continued for the well being of the cat, to keep them using their litter box consistently. I want to thank you for your hospitality, for allowing Precious Cat to speak again this year and to highlight some new products that we just came out with in March, and they are called Respiratory Relief Litters. If you have a cat with any kind of respiratory problems, you know, one of the most frustrating things for owners and cats alike is respiratory disease. It can become a chronic addition and continue throughout a cat's life. Some of the contributing causes of respiratory problems can be chronic viral infection, like herpes, chronic bacterial infection that is secondary to the herpes, fungal disease, allergies, bone cartilage damage, tooth root abscess, polyps, foreign bodies and even cancer. Since this list of problems can be daunting, we do recommend that your cat have a complete initial work-up to determine the cause of the respiratory disease so it can be treated properly.

Now, on to the sneezing cat. Since I have two cats at home with respiratory disease, one as a result of allergies – my little China Girl – and one with chronic upper respiratory, I understand how difficult it can be to get a handle on this disease. Bacteria secondary to viral infections, with or without chronic immune response, can lead to chronic sneezing and, as a result, damage to normal protective layers of the nose and sinuses. The damage to the cat's normal defenses can be permanent, and they will not respond to treatment. With that said, that's why Dr. Elsey thought it was important to develop a litter that would help cats with respiratory disease, by making the litter one less irritant that a cat would have to deal with. Controlling environmental causes for cats with respiratory disease can be extremely important. Cats and people with asthma need to avoid dusty litter, plant-based litter, perfumed litters, cigarette smoke, aerosol sprays, polluted environments, stressful situations, and exposure to upper respiratory viruses. The Respiratory Relief Litters do come in two formulas – a silica gel and a clumping clay, to always give cats a choice. It's very important. Both of these litters work well for cats with respiratory disease, since they are extremely low in dust, hypoallergenic with no plant protein. They also contain natural essences. Essences available in a wide array help to deal with stress and, as you know, stress is a major factor with cats with respiratory disease. We have actually sponsored a current study through the Morris Animal Foundation. They are investigating

the impact of stress in shelter cats and how it relates to cats becoming infected with respiratory illnesses in a shelter setting.

We invite you to try our litters, please, and we did put a free coupon in every delegate bag, so you can go to your local PetSmart store, and please purchase it to try it for yourself. This is what one of your fellow breeders, Barbara – and I think Barbara is here – had to say about the Respiratory Relief litters: *Hi Gina: I love the Respiratory Relief, as did my asthmatic son who was recently home and took care of the litter boxes for me. It's wonderful to have a new litter to recommend to people who have complained to me about dust. Thumbs up for coming up with this.* So, thank you Barbara. **Barbara Sinbine:** You're welcome.

Zaro: And, in closing, I know that some of you have met Dr. Elsey. His wife does have terminal cancer, so he has not been out doing a lot of traveling, as of the last couple of years. However, he is a very analytical person, and he thinks about litter and everything all the time. A couple weeks ago, he sat down with me and he said, "You know, it's really important to kind of think about what we are as a company and how would you explain it." So, I said to him this, and we would all agree that work for Dr. Elsey that Precious Cat is really all about the cat, and we feel that we save lives with our Cat Attract problem, since the number one reason cats are put to sleep and end up in shelters is because they don't use the litter box. And since we are all about the cat, in 2011, Precious Cat increased our overall spending with CFA by an additional 40%. [applause] And, better yet, Precious Cat partnership and funding to CFA has grown 105% in the past two years. [applause] We sincerely thank CFA for allowing us to partner with them, and the time to talk about our litter. We personally want to thank Jerry and Roeann, and all of you for continuing to help throughout the year to spread the word about our cat litter, because it's very important. You're the experts in the field, and we continue to support and partner with CFA. Thank you. [applause]

Hamza: It's so wonderful to have excellent partners.

(42) PET PARTNERS INSURANCE. Linda Crandall

Hamza: The next person we have up is from our Pet Partners Insurance, and a lady named Linda Crandall. They've also been a very loyal sponsor for CFA. They have a program that offers free insurance for kittens, so if you haven't taken advantage of it, it's well worthwhile. So anyway, here's Linda. [applause]

Crandall: Hi. I'm Linda Crandall. I'm thrilled to be here. We are going to our seventh year of partnership with CFA, which is very exciting. [applause] The people at CFA have been extremely supportive. There would be too many people to mention, but a couple I would like to point out that I couldn't do my job without is Roeann Fulkerson and Karen Lawrence. They make my job a joy. I'm all about cats. This is a picture of me at age 5 with my first cat Bingo. When I was putting my presentation together, my children were very amused that they had color film when I was 5 years old. I'm going to tell you just a little bit about our CFA Pet Health Care plans, but if you're really bored or forget everything I say, in your delegate bag there is a tri-fold brochure, and because of the interest of time, if you have any questions after I've spoken, please come and see me during one of the breaks or later on. I would be very happy to talk to you.

In case there's any doubts I'm all about cats, I brought a few pictures of my babies. I may work for a pet insurance company, but for me it really is all about the cats. I don't know about you, but in our house, wherever the nicest bedspread is or the newest piece of furniture is, that's where I can find them.

Our mission is very similar to yours, and it's fourfold; (1) service the health insurance needs of responsible cat owners; (2) promote the healthy lifestyle of cats through proper preventive care; (3) provide quality products at affordable prices; and (4) provide superior service and claims processing, and I would like to point out that many of our adjusters are registered vet technicians, and all of our customer service people have their property and casualty insurance licenses. We're very big on education.

Just a little bit about the history of Pet Partners. Our owner is in London and, as you know, there has been a growing awareness of pet insurance, both in the UK and in the United States, since the 1980's, even actually a little earlier in some quarters. Our founder has had over 25 years of experience in the pet health care industry. In 2003, he came over to the US. We've had our relationship with you since about 2004, and today we have strategic partnerships, not only with CFA, but also with the AKC, the Farm Bureau, and we also now, as of this year, have introduced employee group plans, so if you work for a company and have at least two employees who would a benefit, as a payroll deduction, you can qualify for a group plan. We are a small company of about 30 people. We're very family oriented, and I listed some of the departments. We are all pet owners and pet lovers. When we get claims in where someone's pet has died, we all cry. We encourage our customers to send photographs of their pets in, and we have them posted all over the office, as Roeann will tell you.

OK, why pet insurance? Pet insurance can help provide coverage for those unexpected and often very expensive vet bills. I like to say that it helps soften the financial blow. It helps pet owners to budget for the care of their cats. It helps breeders encourage new kitten owners to plan

for the lifelong health care needs of those kittens, and it also helps to avoid the agonizing and emotional decision of what we call “economic euthanasia”.

Here’s a list of some of the real feline claims that we have seen. If you look at the third one down, that’s mine. When I came to Pet Partners, I purchased what we call a Wellness Plan, because my blue point, Dusty, was going to have his teeth cleaned and I thought, well, that will help a bit hit of that bill. Well, guess what? Pre-op blood tests came back and he had kidney issues, so almost \$3,400 later, 80% of all of my bills had been paid, and that has helped to soften the blow, the financial blow.

What do our plans offer? As Jerry mentioned, we have a 60 day complimentary trial plan for all newly-registered cats, and there’s no credit card required. One of the things the insurance industry has asked us to do is, not to use the word “free”, so that’s why you’ll see the word “complimentary”, and if a credit card is required, that’s not free. We do not require a credit card. We offer a range of affordable annual plans for all budgets and breeds. All breeds are accepted. Some of our competitors either do not accept breeds, or they charge differently for breeds. Reimbursement is covered at 80%. You have a choice of your own veterinarian. We have no defined network. Your claims are sent directly to us and we reimburse you. We don’t have insurance provider approval and you don’t need to check with your veterinarian. We don’t have any of that. We have no benefit schedules, no riders, no category limits or any hidden fees. Everything is very up front. Cancer is included in all of our illness plans. We also offer multiple pet discounts for any combination of cats and dogs. So, in short, we offer quality affordable and fair coverage.

These are the 5 main plans that we offer, in addition to our complimentary 60 day plan. We have an accident plan that provides for accidents and injuries. We have two essential plans that cover for accidents, injuries and illnesses at different levels, and we have two wellness plans that cover accidents, injuries, illnesses and preventive benefits. When I first came to Pet Partners, I purchased the Wellness Plan for Dusty, and that covered those kidney issues that we talked about. Then, my husband lost his job so we bumped down to the Essential Plus Plan, which still had very good coverage but it fit our budget a little bit better, so that was very convenient for me.

Here are some more of our plan details. Owners of newly-registered CFA cats receive an offer through email to enroll in the complimentary 60 day trial plan. As I mentioned, no credit card is required. Owners can activate the plan, you can ignore the offer, or you also have the option to purchase an annual plan. Breeders can enroll kittens when the new owner picks up the kitten, so what a great way to get your new kittens off to a great start. A new owner has 60 days of free coverage. We have accident and injury coverage that begins on day one to the end of the policy. We have illness coverage that begins on day 31 to the end of the policy. There is no coverage for pre-existing conditions and that’s pretty standard in our industry. There is a deductible and a co-insurance amount, and that varies by plan. The one that I have, the Essential Plus, the annual deductible is \$125. We have monthly and annual payment options, and there’s also a required billing fee of \$4 a month. That’s an insurance industry dictation. We have found that with the bad economy, a lot of our customers are switching from annual payments to monthly payments, because that fits their budgets better and we’re sensitive to that.

If you have any questions about our plans, please come and see me. I do have some hand out's. I have some business cards. We encourage you to visit our new CFA Pet Healthcare Plan FaceBook page, and I would like to thank you for listening. It has been a pleasure being here. This is my first Annual meeting. I'm having a great time, and as I close, I would like to say, "love your cats, insure your cats." Thank you very much.

(43) RED ROOF INNS. National Account Executive Jennifer Effendi and Judy Foley:

Hamza: Next are newer sponsors, but they have proven to be very valuable are our friends at Red Roof Inn. Let's welcome them to the podium. By the way, one of the items they donated to our meeting here is four free nights at a Red Roof Inn, so I think that's pretty good.

Effendi: He said it and I'll honor it. I'm Jennifer Effendi and this is Judy Foley. You might not be able to see her. **Foley:** I have the same problem. **Effendi:** With Red Roof Inns. We are just super excited about this new partnership between Red Roof and CFA. We want to thank you for that, and especially thank you Roeann and Miss Karen for all your help and that.

Foley: Hi. I just wanted to say, my name is Judy Foley. I am the northeast manager for the cat fanciers in the northeast, and I'm looking forward to seeing everybody in Boston next year. This is so exciting.

Effendi: I'm from Dallas/Fort Worth. Jennifer will have to come up to your land. I handle the west coast, but I'm involved because I handle the pet affinity market as a whole for Red Roof Inns, so Judy has kindly let me in. I know we met many of you at the last few Meet the Breeds, and we're excited to work with all of you going forward. I would like to address a question that Mr. Hannon recently had about our Program. Were there directories and little CP cards on your table this morning? Yeah. If you need more of those for your clubs, I have them or I can ship them to you. Please let me know. More directories, etc. But a question was addressed about the Red Roof Inn Redi Card, frequent stay card. It said, "Why can't our CFA discount be linked to our Redi Card member card easy one stop shop?" It's because, here's the actual, you know, answer that they would need. The Redi Card is a reward program for all travelers, so it's not a discount program. Your CFA discount is separate from your Redi Card, because many travelers come from different companies, they switch companies, switch organizations. Your Redi Card, just like your Hilton card, your Hyatt Gold Passport, it will go with you all your life and that's the same for ours. So, that's why we couldn't link the two. **Foley:** So, you have to present it. **Effendi:** Yes, you present it like we do a Hyatt Gold Passport card, etc. Yeah.

Foley: Lastly, what I would just like to say is, I would like to thank everybody for inviting us to come here – Jerry, Roeann, Karen – we are so excited to be partners with CFA. We find this just to be a wonderful partnership and we're so excited about it, so thank you all for having us here today. We really appreciate it. Keep using us.

Hamza: I have the four nights here. Oops. Well, we go with the name that fell out of the hat, and it's Kim Everett-Hirsch. Congratulations. We'll leave these up here. Now, she doesn't have an excuse not to visit that show you asked her to come and do an education seminar with. **Everett-Hirsch:** I talk a lot, though. **Hamza:** You do talk a lot, but we like to listen.

(44) AFFILIATE PROGRAM WITH YOUNG AGAIN. Michael Massey:

Hamza: OK, we also have a sponsor with the Affiliate Program with Young Again, and that would be Michael Massey. Michael, if you're here, we're ready to turn the mike over to you. So, here's Michael Massey.

Massey: Hello everybody. As my staff has been emailing me in the last 5 minutes, warning me that 10 minutes is only 600 seconds, for those of you that know me, that's going to be tough for me. So, what I wanted to tell you briefly is that I am the owner of Young Again pet food, I handle all the customer service. If any of you have a problem, you're going to talk to me. If any of you have a question, you're going to talk to me. We believe in a hands-on approach and we believe we want to be a different sort of company.

So, let me tell you a little bit about our product, then I can tell you what the Affiliate Program is. Essentially, 8 years ago we developed the first obligate carnivore diets. These were basically 52% protein, they were 24% fat, they were less than 5% carbohydrates, with no presence of plant proteins. The carbohydrate source was an isolate out of potato, but we removed all the protein. So, effectively what we did, we said, cats are carnivores, they're supposed to eat meat, let's get rid of all the plants. We did that 8 years ago. Since then, we've had great success.

So, let's talk about some of the options and some of the things that the food basically we see doing in reports back from breeders like yourselves. In 8 years, we've never had an issue with struvite crystals being reported to us or blockages. As a matter of fact, most blockages and struvite crystals, once they occur and are consistently occurring in a cat, will resolve within 2 weeks to a month of going on our diet. So, we've got a good track record. It's not going to be 100% in all areas, but it is a very, very high success rate. We also can make very good claims on weight gain. 57% of all pet cats are overweight. I can tell you, we've done numerous studies where we've taken cats that basically look like foot ottomans walking down the hallway, and within 60 to 90 days, being fed free choice, every cat has dropped all the fat. Now, if they're older than 4 years, they tend to have a body memory and they will actually gain muscle in place of the fat. If they are younger than 4 years, they actually tend to lose weight, but in the 40 cats we followed for 18 months, with blood panels every 3 months, one cat gained two ounces. Every other cat stayed within 2 grams of its original weight, so cats seem to be very consistent, and once they become older and very large, they like to stay that way, but you can convert it from fat into muscle, and they will actually have hips again. So, one thing that we're striving to do is to be that different sort of company. We will never tell you anything we don't believe is true or that we can't back up with what people have told us or research that we've done ourselves. We will be up front with you and we will also not use kind of a marketing ploy that – I'll give you an example. The big buzz word in the room is "grain free". Well, that's great. You know, corn and wheat are grains. Rice and potato are not considered a grain, but corn has 8% plant protein in it, rice has 7%, potato has 8%. What's the difference between 8% in corn and 8% in potato? It's still a plant protein, so it's a little bit of a misnomer to assume that because it's grain-free, it's plant protein free. We don't believe that you as professionals want that marketing ploy that basically leads you to believe one thing, when really what we're saying is, we're just exchanging one plant protein for another plant protein. What we choose to do is, you'll see potato starch on our label and, by the way, just one label. Our diet at 52% protein, 24% fat, 4% fiber, 8% ash, has less than 5%

carbohydrates that are digestible, and we have the first and only other diet that has zero carbohydrates, which is upwards of 57% protein and 25% fat, to 26%. That is basically a diabetic food and, in all honesty, for those of you who want to feed the zero carb, I will tell you that cats at about 3% to 4% carbs perform a little better for the average cat, so I would save the money and go with the one that has slightly more carbs in it.

The other thing that I would basically like to tell you is, we've done a lot of work on immune systems and we've done some studies with mice. I will mention that we do have some proprietary bioceuticals, and "bioceutical" is a word, I made it up. I had to call it something, so those bioceuticals are basically extracts of yeast and they are very proficient at building cells, so we wanted to see if the body's demand could build whatever cell they wanted, so in this case what we did is, I hate to say it, but we injected mice with a lethal dose of bacteria, 100% mortality. In the group that we added 500 parts per million to their daily ration of food, the day of the lethal dose injection the mortality rate dropped to 53%, so 47% survived a lethal dose injection against the control group. Now, that's at 500 parts per million, and we put the product in our cat food currently at 1,000 parts per million, and we my up that, based on the FIP conversation that we heard last night on Winn. I will tell you, stress seems to be the leading cause of many of these viral infections in our cats, and it's not proof, but it's certainly an indicator. We can take any queen, we have yet to find one that cannot keep up on milk production, even with 14 kittens. So, milk production is amazing, that milk is high quality, it never runs out, it will reduce the stress on the kittens, and also we seldom if ever see body condition degrade in the female or weight loss in the female while she's nursing even an extreme amount of kittens. So, as more and more of you try different things and get reports back to us, maybe I'll modify that for different species, but to date it has been extremely successful in having females lose no body condition at all.

Now, the reason we're here is the Affiliate Program. That's a little teaser about the food, and I have gotten permission to actually stay here during the lunch break. Any of you that would like to stay and ask questions, I will answer anything you want asked on any subject. Be nice, be nice. I don't do wars, but I'm a good arguer, so if one of you wants to fight, we're good to go. So, essentially, the Affiliate Program is a program in which our goal is to support the breeders and support the clubs. What we've designed is a program that will actually pay you money when you refer our food, so we put in a very expensive program, we've tailored it and we have it run by a third party, independent party, so that the finances are not run by us. Essentially how it works is, if you're a club, you can become an affiliate. The breeders that belong to your club can join under your affiliation, but effectively here's how it would work. A club has a meeting or has a show, and they have a booth, and if there's volunteers recommending the food, for every consumer that joins up, every time they order food we will pay you 6% of that sale. What that translates to is, the average person has between 2 and 3 cats, so if you use that average, then it looks like you'll make about \$25 per person you sign up per year. Once a person becomes your account, it stays your account. They can't transfer anywhere else. I would physically have to go in and transfer it manually, so there's no fall-out. Once you acquire an account, it stays your account or your client.

Now, the breeders, when they join with the club, what happens is, they now make 6% if they refer any of the clients that they sell kittens to and the club still makes 2% of their sales.

CFA is in there, too, so they make money as well. So, we basically designed a program where CFA makes money, the club can make money and the breeder can make money. As a breeder, you're making 6% on the kittens you sell if they use the food, and this goes year after year. It doesn't fall off. If you sign up another breeder, then you make 2% of theirs, but it only goes that two layers, it doesn't go three layers. It's a very simple program and it is all run independently. Whenever the commissions get to \$50, I sign the check personally and send it to you. Right now, it's been up and running about 8 weeks and I sign checks daily. The early ones that joined about 8 weeks ago, many of them have already paid for about 20% of their annual food bill in commissions already. You can also order your own food under the program and get a 6% commission on that, as well.

So, it is designed – when I talk to breeders, they say they do this for the love of cats, they breed them and they hope that their sales will cover their medical and their food bills. Not many of them are confident that it actually happens, so this is a program that's designed to pay those bills, at least as many as we can. However much you want to be involved is up to you. You can promote it through the kittens you do, or you can go out there and stand on a street corner, it's up to you, but our goal is to support the organization and our goal is also, as I said earlier, to be very up front with you. We are going to tell you exactly what we think, what we know. If we don't have an answer, I'll say, "I think but I don't know." As an individual, I tend to make direct statements. I don't like wishy-washy statements. That gets me in trouble sometimes, so if I say something that's a little too direct, just say, "Well, you know, are you really sure?" But, be aware of that. We base everything we do on results in the field, and those results come from people like you. So, we are extremely interested in hearing what you have to say. Many of you have good ideas. I get emails weekly from people who say, "Have you ever thought about - ?" We have our own production facility in Minnesota. If I see a good idea, I can put it on the schedule within 3 days and put a new formula out, so we do not rely on anybody else to make any of our stuff, we do not rely on anybody else to order our ingredients. All of our ingredients are either U.S., Canada, France or Switzerland. Nothing comes from anywhere else in the world, and those are our partners on ingredients and that's who we choose to use.

So, I'm probably running out of time. I'll be happy to stay afterwards and take questions if people would like to stay and ask a few. Go to lunch, come back. I will be here since I had breakfast, I can skip lunch. I like questions, so by all means. Thank you again, and I appreciate the support of CFA and I look forward to working with you.

Hamza: Well, thanks to our sponsors for participating.

Hamza: I hope everybody's lunch was good. Can we settle in, and we can get the second half of this going. Recognize that picture? [picture of delegates at Reston Town Center fountain] It's a good looking bunch, isn't it? Before we get started, there's a couple public service announcements. First off, in the back where Paul Meeker is, there's a fundraising project for the Breeder Assistance Program. Paul's waving his hands back there. It's a cattery organization system that was put together so that in case there's an emergency in your household, people know who to look for as far as all our family members. At the Colillas' table, they have a get-well card for Gail Moser who, some of you may know, had some serious health problems. At the end of the meeting if you would sign that. Jeri Zottoli wants to step up to a mike and explain about the Region 1 raffle in the back of the room. She wants to clarify a few points and we'll get the meeting underway. **Zottoli:** Jeri Zottoli, National Birman Fanciers, so I don't get penalized for that. The raffle at the back of the room is the North Atlantic fundraiser raffle. A ticket will be drawn at the close of the business meeting today. What you're not understanding is, this is not just another raffle. This is two round-trip US Air tickets to anywhere in the continental United States. The worth of that is probably \$300-\$400 each and they are good for a year. Also included in this raffle package is two tickets to the annual banquet in Boston next year. So, the total package is probably worth about \$750. All it costs you is \$5 per ticket or you can buy 5 tickets for \$20. Lew Llewellyn is back at the table back there with our North Atlantic regional sign, and he would be more than happy to relieve you of your money. You'll find out who the winner is at the close of the business meeting today, so buy tickets.

(45) AMBASSADOR PROGRAM: Chair Willa Hawke and Team Member Jodell Raymond gave a PowerPoint presentation and the following report:

Hamza: OK, thank you. Earlier, I wanted to thank our sponsors. I saved one sponsor, because this sponsor is a giant for CFA and I inserted it here because they have been instrumental with the next program, and continue to support it unbelievably. That sponsor who has been so loyal to CFA is Iams Pet Products. [applause] If there is a program that has gone further to bridge the gap between us and the people who come through our doors at the shows, if there's a program that's better than the Ambassador Program, I don't know what it is. These people have changed the way we deal with our future customers. I can remember not that long ago going through show halls and seeing these unfriendly signs: "My cat doesn't bite but I will" – "Don't Touch" – "Hands Off". There was a barrier between us and the people we meant to reach, but the Ambassador Program had a different philosophy. They knew that if we would let people have close, first-hand contact with our beautiful pedigreed cats, they sold themselves, so I would like to introduce for the next presentation three members who are instrumental in the Ambassador Committee – Willa Hawke, Jodell Raymond and Karen Lane. Come on up, Willa. I'll let you take it over from here.

Hawke: Jerry, thank you for that illustrious introduction. Greetings! Hello! How are we today? Can you hear me? <yes> Very good. Fellow delegates, it's my considered opinion that this time between the annual meeting seems to grow shorter and shorter. It seems just a few short months ago that I stood before you. Can it really be a year?

The Ambassadors have been hard at work all year long. Their presence is being felt in more positive ways than ever. I've quietly listened to some of you. I've quietly listened to some

of you when you're in the show halls, and you're imparting this wonderful knowledge to the uninformed. I learn something myself, each and every time. The collective wisdom of this group is awesome. That you share this wisdom with so many others is a source of great pride to me personally, and I hope to you, as well. Ambassadors exist and are appreciated literally around the world, and the service you perform cannot fully be measured or embraced. Nobody is a stranger when someone else is willing to figuratively take their hand guide them, and that's what so many of you do. To the many of you who have picked up the reins and have shared your knowledge already, I thank you. More importantly, those with whom you have shared that knowledge, thank you. For those of you who have yet to pick up those reins, please consider doing so. Nothing will grow our organization faster than having a unified face of interest and concern for those who might be considering sharing our hobby. Get involved, stay involved, and help us to grow CFA. As usual, my thanks is extended to our partner, Iams, for their continued commitment and support for what we do. As gratifying as it is to receive their ongoing support, it also gives us a great deal of pride to be partnered with an organization that provides high-quality products for our feline families. I hope you will take the time to thank any of the many Iams representatives you see here and around the country. They work hard to support us and they deserve our gratitude. I say thank you to Iams. You make so much possible for us, and we understand that we would be unable to do much of it without your support. Let's have another big hand for the Iams Corporation. [applause]

At this point, I would be remiss if I didn't thank Roeann Fulkerson for her help with negotiating our position with a wonderful organization. I thank you, Roeann. [applause] I appreciate the efforts of all of our regional coordinators throughout the world. They provide the essential interface between our Ambassadors and our many clubs. I say thank you, each and every RC. Yours is a very important job. Let's have a big hand for the regional coordinators. They are very important. [applause]

Also, there are four other people that I depend upon for guidance and support – the Ambassador Core Committee. If you could come up here. Come forward in front of the stage, if you would. Karen Lane, Cyndy Byrd, Art Graafmans and my right hand, Jodell Raymond. Let's have a big hand for these four people. [applause]

OK, I'm going to introduce our next speaker, and she is someone that we have started looking forward to hearing, for she is indeed, as I said, my right hand and keeps us all on track. She's always interesting, she's informative and I know you will want to hear what she has to tell us. Please allow me to introduce Jodell Raymond, CFA's Ambassador Team Leader.

Raymond: Thank you, Willa. 395 Ambassadors. 21 Regional Coordinators. Presence at Meet the Breeds. Key marketing materials, handbooks, translated in Cantonese, Mandarin, Russian, and additional European languages. Sign-up sheets translated in Russian, thank you Natalia. CFA Ambassador Cats greeting and entertaining spectators in show halls and our 13 CFA-Iams Ambassador Cats making headlines wherever they go. And wait, there's more. For those individuals who want to exhibit their cats but cannot commit to the amount of shows, we also welcome you. Iams has agreed to continue to support those who wish to have their cats also entertain the public. They believe, as do we, that it's all about the cats, as it allows spectators the opportunity to invite cats for the public to admire, pet and interact. So, if you want to take your

cat to a show and interact with the public, then this program is for you, but remember it is always up to the individual clubs to decide whether they want our 4-legged public relations purring machines in attendance. In a minute, Karen Lane will be telling you what it will take to be a CFA-Iams Ambassador Cat. First, let's watch our CFA-Iams Ambassador Cats at work. [a presentation was given, to the tune of Disney's *Aristocats* "Everybody Wants to be a Cat", showing the CFA-Iams Ambassador cats doing their thing]

Raymond: Thank you so much. And next, to introduce and talk about our CFA-Iams Ambassador Cat Program, Karen Lane.

Lane: Good afternoon, everyone. It has been a great year, or should I say, 8 months for our CFA-Iams Ambassador Cat Program. Our I-Cats, as we lovingly call them, our Lucky 13, have had more than 185 appearances at our CFA shows across the U.S. They have been used in advertising and in spectator meet and greet. Going forward, thank you to the Iams Corporation, we are looking to a better year and a bigger year for this program. Our corporate sponsor, P&G Petcare, Iams has agreed to fund 12 more CFA-Iams Ambassador Cats with their cage and their display set-up, bringing our U.S. total of I-Cats to 25. We are pleased to expand our CFA-Iams Ambassador Cat Program and are excited to have even more cats in show halls, thanks to the Iams continued support. Clubs that have embraced the I-Cat program and advertised their appearance at their show have learned the value of having our CFA-Iams Ambassador Cats present. They have received great spectator feed-back and find many of their spectators have come to the show just specifically to meet the I-Cats. We will update and improve our Iams equipment currently in use for the next season. To enhance the spectator experience of meeting and getting close to the CFA-Iams Ambassador Cat, we will be developing a trading card program for all of the I-Cats. These trading cards will have the photo of the cat, a breed description and some personal information about the cat – birth date, titles won, things like that. Things that people want to know, we tell them. They write these things down, they take this information home with them. They will also be taking home the CFA information, along with the cat information. The first 13 I-Cats were chosen by a recommendation and interview process. The next 12 I-Cats will have the opportunity to apply for this job. All of you have received the requirements for being an I-Cat. It's called, "Do You Have the Right Stuff?", and an application to apply for this program. It should be on the desk in front of you. We invite anyone who thinks they have the right stuff and can make the commitment to this program, to apply to us.

More great news is coming for the CFA-Iams Ambassador Cat Program for this coming year. We are planning on going international. We are hopefully going to add 12-18 I-Cats in the International Division, or everywhere CFA has a cat show. Plans are already underway to get this program launched as soon as possible. The entire Ambassador Program is growing with many different programs worldwide. This is entirely due to the effort of so many dedicated and enthusiastic members of the Ambassador Program. Please join us in one way or another – as an Ambassador, as a CFA-Iams Ambassador Cat, or as a CFA Ambassador cat we lovingly now call the "pet me cats". We thank P&G Health Pet Care, Iams, for the opportunity to introduce CFA and our cats to the world. Come join us this next year. Thank you very much. [applause]

Hamza: What a great program.

(46) LEGISLATIVE COMMITTEE. Legislation Committee Chair George Eigenhauser:

Hamza: Coming up next is George Eigenhauser with Legislation. It's not the sexiest thing we do, but it's probably one of the most important things we do. As time goes on, we have to make sure we safeguard what we do, and that's the breeding of pedigreed cats. So, I'll turn the mike over to George.

Eigenhauser: Thank you everyone. I'm George Eigenhauser. I'm CFA's Legislative Chair. If you look in your delegate bag, there is a written report from the Legislative Committee. I hope you'll have a chance to read it at your convenience. We also submitted a written report to the CFA Board, which is a slightly different and expanded version on some issues. I hope you'll read that, as well. So, rather than read a third report out loud to you up here today, we're going to do something a little different. We're going to have three short vignettes featuring speakers who will play the roles of typical, or perhaps somewhat stereotypical, people we run into at various legislative conferences. I want to warn you, these are just actors. They are playing a role. Don't hit them. Don't throw things at them. The views they express are not necessarily their own. At the conclusion, if any of you want to speak on a topic one of the speakers has spoken on, either a point in opposition or share a war story, just come on down to one of the microphones and I'll try to recognize you. If not, we'll simply move on to the next speaker. Rather than doing it as point/counter-point in one long speech about their side and one long speech in rebuttal, what we're going to do is ask you to divide your attention between the speaker and what's happening on the screen. As the speaker speaks, we'll be making some commentary on what they say up on the screen, rather than watching the tide roll in and the tide roll out. Hopefully, this will be a little bit more active, a little bit more multi-tasking and hold your attention a little better. So, I would like to start out by inviting our pit bull breeder to come on down and regale us with his point of view on various issues.

Peter Keys [playing a pit bull breeder]: Is there anybody who cannot hear me? Raise your hands. OK. In preparation for this, I prepared a few cogent remarks for you to pay attention to. You are cat owners. I happen to be a dog lover and a dog owner. I own a bull dog. He doesn't eat cats. And I'm angry. I'm a responsible dog owner. That's why I license my dog. That's the key word here. How else are we going to pay for all the dogs and the cats in shelters, and all the animal control costs to get those dangerous dogs and cats off the street? You cat people should pay your fair share. You're getting away with murder. In California, we dog fanciers supported a state bill to license puppies. Does that sound like kittens? A puppy 4 months old now has to be state licensed, and we breeders are now required – there's a few breeders in this room – are now required to microchip all puppies we sell and give a report to the city with the name, address and phone number of any puppy buyer. In Calgary, Canada, and this is happening right now as we all are here, cats and dogs must all be licensed. This is where we dog fanciers are going, and this is where you are going, too. You may not think so, but it's going to happen. Dogs first, and then get those cats. It's hard to catch you people, you cat people, and make you pay, but there is a way. It's called a police state, and that's happening up in Canada. In Calgary, if somebody reports you to the police, they will fine you \$250 for not having your cat licensed, or your dog. It happens. It's happening right now as you are here. We dog people really think you cat lovers should pay. You've got to start paying, and this is what we're going to push for next. We dog lovers are

going to get you – we’re going to get your money and we’re going to get your cats and we’re going to control you through the police state of licensing.

Eigenhauser: OK, not all dog fanciers are evil, but there are quite a number of them that do feel that because dogs have to be licensed, cats should be licensed, as well. In addition, there’s a guy named Bill Bruce. You might have heard the name before and that was the reference to Calgary. He’s the Director of Animal Services up in Calgary, Canada. He has become the messiah to some of the people within the dog fancy. His program has been on the road. Often times, local animal control, local citizen groups, shelters, bring him out to talk to their town councils, their city councils, whatever, on how wonderful things are up in Calgary, Canada. There are some problems. I happen to have gone to two of Bill Bruce’s talks, one about four years ago and one about a year, year and half ago, and it’s amazing how he has fine-tuned his presentation over the years. One of the things that was prominent in the early presentation was that his program worked based on strict enforcement of little rules before they became big problems. That kind of hands-on thing wouldn’t work here. In his later seminars, that has kind of faded to the background, and what had been a background item before – the fact that he doesn’t favor breed-specific legislation, so he’s not against Pit Bulls, and he’s against limit laws – suddenly has moved into the foreground as being the key component of his plan. Years ago, he basically had no services for cats at all. Cat licensing was just free money for him. He once jokingly suggested that they don’t have a stray cat problem in Canada because it gets cold in the winter. Now he’s come up with an absolutely novel idea for the wonderful services he renders to cats. He does nothing to help them. See, his logic is, because Canada has an equivalent to our Freedom of Information Act, if he actually helped feral cat caretakers, if he helped with Trap/Neuter/Return, if he helped with feral caregivers in any way, that information would become public record and then cat haters could go out and disrupt the colonies. So, he does nothing out of love and kindness. Last time I was aware of his budget was 2009. In his 2009 budget, he claimed to be taking half a million dollars a year in cat licensing revenue. For that half a million dollars a year in cat licensing revenue, he was returning 416 cats to their owners every year. Even that 416 number is inflated, because when they write you a ticket in your own home for not having a license, that’s treated as a return of your cat to you, because they didn’t have to impound it. So, using the surplus money from cat licensing, he has now built a grand spay/neuter clinic for the dogs, and that’s what cat people get. So, that’s a common thing we run into in the real world is dog people, and there are a lot of good dog people out there, but there are some that are drinking the “Bill Bruce Calgary Kool Aid”. Be aware that they’re out there. Be aware that one of the key components of that program is cat licensing to subsidize the cost of the dog services. Our next speaker is going to be from the SPCA in Massachusetts, another hot bed of legislation. Come on down.

Iris Zinck [portraying an SPCA representative]: I’m here to represent the SPCA from Massachusetts, and there is a terrible pet overpopulation problem in our state. We are overwhelmed everywhere with homeless cats and kittens, and we are tired of having to kill all these cats in our shelters. We support HB 1437 because it would force all you people to spay and neuter all your cats, and it would stop kittens from coming into the world and taking homes away from the cats that so desperately need them. If you want to keep a cat over 6 months of age intact, then you can just pay the \$100 a year fee for a permit, but of course you have to sign a statement that you won’t allow your cat to breed. If you insist on breeding your cat, then you should have to

get a breeding permit. That will cost you another \$100 a year. You will have to allow inspections of your home every year, and if the cat doesn't come in heat or you don't have a litter, well, you intended to, so you should still pay the fine, and if you have a male cat and you let him mate, then you should have to pay \$100 for him, too. And, if you're feeding feral cats, you'll have 30 days to get them all spayed and neutered. If you can't do this, you will be fined \$100 for every 30 days for each cat not altered. So, you better get busy and trap those stray cats coming into your yard, whether they are feral or not. And by the way, we agree with a fine of \$250 if you try to abandon a cat you've been caring for, even if you're not the owner. The second cat you abandon will cost you \$500. Now, you can get an exemption if you register with your town as a feral cat caretaker, but of course this means meeting a few requirements and you had better catch every cat that's over 8 weeks of age.

Eigenhauser: And our final actor today will be from the great state of Texas. It has been a hotbed of legislation in recent months.

Becky Carazzone [portraying a Texas Humane Legislative Network representative]: Hi y'all. I'm Becky and I represent the Texas Humane Legislative Network. We're an animal rights group connected to the Humane Society of the U.S., and we're just thrilled to death at HB 1451, the puppy mill and the kitten mill bill that was passed, and that the great Governor Perry signed into law. The great Governor Perry, who wants to have less government and more freedom. Remember that when you vote for your Republican nominees. This wonderful bill, HB 1451, will get rid of all the kitten and puppy mills in Texas and, as our great president has stated, the great president of THLN [Texas Humane Legislative Network], next year we're planning to lower the number of whole female dogs and cats that you breeders can own so that you will no longer be exempted if you just have a few, like maybe one or two. OK? I just want to get you a head's up on this. And then that's just the start, but at least all those high-volume breeders with over 10 whole females 6 months of age or older. How many of you have 10 whole females? I know none of you do. This isn't going to apply to you, because you'll now have to have a breeder permit and you'll be required to be licensed starting September 1, 2012. And by the way, expect the license to be at least \$1,000. We expect this new bureaucracy in the great state of Texas to cost us about \$560,000 a year, we're going to have 6 new employees, 50 inspectors. Isn't this great? We're creating jobs. And one of the things we're really happy about with this bill is that if I see one of you breeders and you have 11 or more whole females, I'm going to get paid for informing on you. If it ends up with disciplinary action being taken against you, like you don't have your license already, so just remember though. I'm just a nice person looking out for the kitties. But, I'm sure there are other people who will not be as nice as me, and they will harass as many of you as they can find, and to fund all this enforcement and pay these bounties, the Commission is accepting donations from any source that we can find. So, the Humane Society of the U.S. has a budget of millions, and we expect them to help us out with this. We might even go to Les Alexander, who owns the Houston Rockets and is a well-known animal rights person, so any one of you that becomes licensed in the State of Texas has to have a pre-license inspection and we're going to have third-party inspectors come around unannounced to your home. They can go into every room where you might be hiding your little kitties. You know, no room is exempt, and you breeders are going to have to start keeping your records straight. No more procrastinating. Get those medical records in the file folders, get it all organized, because every cat or kitten will have to have records and you will have to produce them for inspectors at any time. You'll have to have

an inventory of all your cats for each year. Have that ready for the inspector, too, when they come to your house unannounced. And every one of your whole cats that's in your breeding program will have to have a veterinary inspection every year, even if it's totally healthy. So, how many of you breeders are going to be able to stick it out? I can just hardly wait, but we do it all for our sweet little kitties that you keep in such abominable conditions in your homes. And the advisory committee for this new bill is going to have 9 members. Only 2 will be licensed breeders. That way, the breeders will have little chance to influence whatever we want to change in the future, and I just think that's real special. How about you? Do you like that? And we're doing it all to protect the kitties.

Eigenhauser: OK, this is where I have to go off script a little bit, because I really didn't know what to say. We have a lot of traditions for how we honor somebody in victory. You know, we carry the winning player around on our shoulders, we dump a bucket of Gatorade over the winning coach, we have champagne in the locker room. It's harder to find the right words to honor somebody who fought hard and didn't win. The crew in Texas did an absolutely huge job trying to fight this awful bill, and we lost not because we didn't try. It just wasn't in the cards. It's fortunate it was Texas, because they understand the Alamo. They understand, sometimes you just don't win. Anyway, Karen [Crooke] asked me to thank some people and I'm going to use her own words here. *Please be sure the CFA clubs from all around the USA and the world know the Texas cat fanciers greatly appreciated their outpouring of support. Every morning when I checked out the SOVA opposition list to HB 1451, tears came to my eyes when I saw the names of many of the old and famous cat clubs of CFA offering their support. It brought back many happy memories from when I campaigned my cats heavily from 1984-1988 and in 2005, attending memorable shows organized by many of these clubs. A huge thank you to all of them. I hope that kind of cooperation will continue whenever it is needed.* So, these are some of the people that were key players in fighting the bill in Texas. These were some of the groups. There was just a huge number of groups. 130 CFA clubs. We know there ain't that many in Texas, so it was people all across the country and even around the world that tried to stop this thing. The question always becomes, what can we do? And the answer is, we've got a Legislative Roundtable meeting on Saturday from 2:00 to 3:00 p.m. in the Lake Thoreau room. Oftentimes we see these problems come up on the coast. California is often a hotbed. New York is often a hotbed. Maine is often a hotbed. Texas is dead center of the country, and these are conservative, middle America, limited government Republicans that did this to us, so if it can happen in Texas, it can happen anywhere. So, always remember, you are CFA's first line of defense in any legislative matter. We need your help and we need you there. Thank you.

(47) JUDGING PROGRAM. Judging Program Chair Loretta Baugh:

Hamza: Up next is Loretta Baugh, to share with us some things on the Judging Program.
Baugh: Very quickly, before I start my report, I do want to remind the members of the Judging Program Committee that we're meeting after the adjournment here in Room 539. I would like to take the opportunity to introduce the members of the CFA Judging Program Committee who spend hours each month working to make sure CFA is provided with the best and brightest applicants, applicants and judges advancing through the program that are well trained and prepared to take on the title of CFA judge, upholding the standards and traditions of those who have preceded them.

Our first member is Norman Auspitz, who is our Representative on the CFA Protest Committee, handles Judging Program Rules and Updates, is an Advisor Program Administrator, a Domestic Training and File Administrator and our Education Chair.

Next is Ellyn Honey, our Domestic Training and File Administrator and Advisor Program Administrator as well as Liaison to the CFA Judges' Association

Rick Hoskinson, who is a File Administrator and Advisor Program Administrator also.

Pat Jacobberger, who does a wonderful job as chair of the Breed Awareness and Orientation School. She has also been the moving force in structuring and implementation of the new Continuing Education Program.

Donna Isenberg is our Applications Administrator. Donna works with new applicants, addressing inquiries, follow ups, and counseling, Donna is very passionate about her role on the JPC and works very hard to assure each applicant is ready for consideration by the Board for acceptance to the Judging Program.

Jan Stevens is a File Administrator and Advisor Program Administrator. She also serves as the Judging Program Committee Secretary, helping to keep records and prepare reports for the Board.

Wayne Trevathan oversees Japan and International Division Trainees, plus guest judge assignments, for both CFA judges in approved foreign associations, and for licensed judges from approved foreign associations judging CFA shows.

It has been a very busy but satisfying time for the Judging Program Committee. Moderate modifications were made to the requirements and to the advancement guidelines. Those changes, coupled with monthly meetings of the CFA Board, have enabled us to make significant progress in moving judges through the process in a very timely manner.

I would like to welcome the five trainees accepted at yesterday's Board meeting:

Anne Mathis, Michigan

John Hiemstra, Michigan

Tomoko Kitao, Japan

LH – 2nd Specialty

LH – 1st Specialty

SH – 1st Specialty

Yuko Nozuki , Japan LH – 1st Specialty
Teresa (Signore) Sweeney, Ohio LH – 1st Specialty

I have a recap of judges accepted and advanced since June of last year. I will ask you to hold your applause until we're done.

Marsha Ammons	Approval Pending Longhair (2 nd Specialty)	January
Pamela Bassett	Shorthair Trainee (2 nd Specialty)	February
	Approved Longhair (1 st Specialty)	March
Jacqui Bennett	Shorthair Apprentice (1 st Specialty)	October
	Approval Pending Shorthair (1 st Specialty)	yesterday
Kathy Calhoun	Allbreed Approval Pending	January
Li Ling (Chloe)	SH trainee (1 st Specialty) Our first Judge from Asia	October
Chung	SH Apprentice (1 st Specialty)	May
Cathy Dinesen	Longhair Apprentice (2 nd Specialty)	January
Jim Dinesen	Shorthair Apprentice (2 nd Specialty)	January
Carol Fogarty	Approval Pending Allbreed	January
Karen Godwin	Shorthair Trainee (1 st Specialty)	February
Hope Gonano	Apprentice SH (2 nd Specialty)	January
Etsue Hamayasa	Approval Pending LH (1 st Specialty)	March
Chika Hiraki	Shorthair Apprentice (1 st Specialty)	Yesterday
Koji Kanise	Approval Pending SH (1 st Specialty)	January
Teresa Keiger	Approval Pending LH (2 nd Specialty)	January
Anne Mathis	Approved Shorthair (1 st Specialty)	March
Melanie Morgan	Approved Shorthair (1 st Specialty)	October
	Longhair Trainee (2 nd Specialty)	October
	Longhair Apprentice (2 nd Specialty)	January
Gary Powell	Approved Allbreed	October
Neil Quigley	Shorthair Trainee (1 st Specialty)	October
	Shorthair Apprentice (1 st Specialty)	May
Lorraine Rivard	Apprentice Longhair (2 nd Specialty)	January
Michie Shinmoto	Approved Longhair (1 st Specialty)	March
Russell Webb	Approved Shorthair (1 st Specialty)	January
	Trainee Longhair (2 nd Specialty)	February
	Apprentice Longhair	yesterday
Iris Zinck	Approval Pending Approved Allbreed	October

This is a long list of significant achievements. At this point, I would like all of the members of the CFA Judging Panel to please stand and be recognized. [applause]

Somebody mentioned earlier, “Annette, put your seat belt on”, and I will say, the Judging Program, Committee, as well as the Association, has been moving at warp speed.

Other activities include: an agreement was reached with the Canadian Cat Association allowing reciprocity of both Association judges; a guideline was established for individuals for other Domestic Associations to become members of the CFA Judging Panel; a Guest Judge

Pamphlet, authored by Darrell Newkirk, was accepted and will be given to all International judges officiating at CFA shows; an evaluation form to be used for these judges was established. These will be kept on file to ease transition to CFA should they desire to make that move in the future. The roster of CFA Judges is now available in the public portion of the CFA website.

Under Education, we had a very successful Breed Awareness and Orientation School was held in Indianapolis Indiana in November under the able guidance of Pat Jacobberger. 16 people attended, many of which came from the International Division. A similar school was held in Belgium in February and a breed workshop was held in Japan, also in February. Another school is planned for this November in conjunction with the CFA National Show. Last June, we had a Judges Workshop covered Egyptian Mau, Ocicat and the Chinese Dragon Cat. Last evening the judges reviewed the Japanese Bobtail and the Birmans.

Under the authorship on Pat Jacobberger, a Continuing Education Plan for CFA Judges was written and approved and is in the process of being implemented.

At this point, I would like to recognize those individuals receiving service awards at the banquet tomorrow evening. Let's hold applause until we get everybody mentioned, please.

10 Years

*Carla Bizzell
Kathy Black
Hisako Komota*

15 Years

*Rhett Bockman
Paul Patton
Darrell Newkirk
Holly Ayers
Wakako Nagayama
Ed Yurchick
Ed Davis*

20 Years

*Norman Auspitz
Mary Auth*

25 Years

*Jody Garrison
Lynn Search*

30 Years

*Wain Harding
Lorna Burke Malinen
Robert Salisbury
Larry Swanson
Joan Miller*

35 Years

Robert Bryan

40 Years

*Donna Davis
Donna Jean Thompson*

45 Years

*Stanley Barnaby
Loretta Baugh
Willa Hawke*

We have three fine ladies who have retired in the past year: Lorna Malinen began judging in 1980 and retired in October due to health concerns, and was also raised to Emeritus Status. Jo Ann Cummings began judging in 1978. Her retirement request was accepted in May. Jo judged her last show in December. Kim Everett- Hirsch, began judging in 1968, and judged her last show in February. Her retirement becomes effective this weekend. Kim's retirement was accepted and both Jo Ann and Kim were elevated to Emeritus status yesterday. I would like all of those ladies to stand, please.

Finally we say Farewell to those judges who have left us in the past year. Former Allbreed judge Suzie Beedy passed away August 26, 2010. Suzi will be remembered for her tremendous laugh. She knew her cats and loved judging them. She had a personality that was clearly larger than life and a tremendous love for the cat fancy.

Joan O'Hara, Retired Longhair judge passed away on November 22, 2010. Joan is survived by her sons, grandchildren and great grandchildren, as well as her husband, Tom, who was Joan's partner and companion in Araho Cattery . Joan was an officer in the Garden State Cat Club of New Jersey and deeply involved in the production of the club show. She also wrote "Smitten with Smokes" for the CFA Yearbook. Joan will long be remembered for her sparkling sense of humor and her dedication to her cats and to CFA.

Judy Thomas former CFA Approved Shorthair Judge, died January 1, 2011. Judy had been a CFA Judge since 1987 and retired last year. She served as a frequent announcer at many major CFA shows and events, with her colorful commentary always being entertaining and of high quality. Judy bred cats under the Kumasi and Thendara Cattery names.

We are also sad to report the death of former CFA Allbreed Judge Ruth Parker on April 2, 2011 at age 94, following a short illness. Ruth served as a CFA Judge from 1968 until her retirement in February 2009. Ruth was preceded in death by her husband of 59 years, Herb, who shared her passion for cats and who helped Ruth in many shows and clubs in the Toronto area. She was always a lady who shared her knowledge and expertise freely.

We are also sad to report the death just recently of former CFA Allbreed Judge Marian Butler on June 12, 2011. Marian is survived by her husband Carl, who enjoyed exhibiting along with Marian under the cattery name Calermar. She was known for the beautiful Siamese that she showed along with Persians and Abyssinians. Marian served as a CFA Judge from 1989 until her retirement in 2003, due to health concerns. Marian was the type of person that when she was your friend, she was a true friend. She was a member of Burmese South Cat Club, Carolina Castaways, the Siamese Breed Council and the JA.

The Judging Program Committee extends its thanks to all who make it possible for our judges to progress to completion – the advisors and mentors, the training judges, clubs who allow trainees to work at their shows, exhibitors who's cats get that extra handling and thereby training that only hands on can provide and all who support and assist in every manner.

The title of CFA Judge is one we all wear proudly. We do our best to serve as Ambassadors and representatives of the Association. We judge because of our love of cats. Who

can resist the opportunity to handle and play with the most beautiful cats in the World? It is a true honor. Thank you.

(48) **FELINE AGILITY**. Chair Jill Archibald gave a Power Point presentation.

Hamza: And the last speaker before we get to the shareholders part of what do is Jill Archibald with Feline Agility. I take it you want me to give a bunch of stuff away. I can do that. Alright, while Jill is getting ready to come up, we'll give something away. This is a black leather briefcase from Pet Partners Insurance. It's pretty nice, so let's draw. Oh great, it's a Russian name. I'm going to give this a shot. Ivanitskaya, Marina. Wherever you are, this is yours. We've got a second one, and then we'll listen to Jill's wonderful presentation. Susan Truesdell, our resident vet. We'll put it at the end of the table, and you can get it. Go ahead, Jill.

Archibald: I haven't said anything yet, but let's see what happens. I want our noise to get louder than their noise [the group in the adjoining room]. I was going deaf in one ear over there from all that noise. I know that most of you hate statistics and quotes, and number after number, so I'll be brief. CFA Feline Agility continues to grow and grow. In its first year of earning titles for cats in competition, 68 cats earned their first title this year – Agility Competitor, or “AC”, which goes at the front of their name. That's an amazing number. Ten cats were so successful this year that they earned the second title of Agility Winner, “AW” in front of their name. All of these cats will be scored for the rest of their competitive careers as they earn more points and, therefore, additional titles. The third title is 2,000 points and the fourth title is 4,000 points. Those are Agility Master and Agility Grand Master. Twenty-five different breeds of cats successfully competed. Fifty different handlers successfully ran a cat in a full circuit of Feline Agility competitions. More than 300 different people were trained in Feline Agility, not necessarily in competitions – in some of the demonstrations and stuff that were done at Meet the Breeds, at the Mayor's Alliance, in Nebraska and London. We trained a whole lot of people with demonstration cats, so hopefully they are working with their own cats at home now.

Handlers in competitions throughout the United States. These were people who's ages ranged from 4 years old. We did have a successful run with a 4 year old with a trained agility cat who kept waiting for the kid to get him ready. The cat did most of the work. Anyway, but he succeeded. The oldest is about 70. All of the sponsoring CFA clubs, companies, sponsoring businesses, agility ringmasters, handlers, owners and their cats should be incredibly proud of the growth of this blossoming entity called “CFA Feline Agility”. We need more cats to do it, and more clubs to do it so the cats can do it. So, if you want Feline Agility at your show, see me. There's an ad in your delegate book around 20 pages from the back, and it has contact information for you to get additional information about CFA Feline Agility. For your entertainment, I have a little PowerPoint. Enjoy – nice and loud.

[A presentation was given showing Agility Cats, to the Black Eyed Peas' *I Gotta a Feeling*.] **Hamza:** What a wonderful presentation. Thank you, Jill. You do a great job. [applause] And we're going to make sure that they're a big part of the National Show. I'm going to need to borrow something other than a Persian. **Archibald:** [inaudible, off microphone]

(49) CREDENTIALS COMMITTEE AND ELECTION RESULTS.

Credentials Committee Chair Eve Russell gave a report of club delegates that were not seated and ballots that were disqualified.

Hamza: OK everybody, let's get in our seats. As you can tell by our lovely committee lined up stage right, we're ready for the Credentials Committee. Let's get settled in and turn to page 16. We have a request for these lights to be on during this portion. A little better Beth? See what we do for you. Are we ready? Let's bring the meeting to order then. I would like to announce that the Credentials Committee is ready to make an announcement, so I graciously turn the mike over to the lovely Eve Russell.

**Credentials Committee Meeting
June 23, 2011
Reston, Virginia**

Meeting was called to order by Eve Russell, Chairperson at 9:30 AM.

Hilary Helmrich was appointed Secretary.

Duties of Inspectors reviewed.

All members sign the Oath of Inspectors of Elections.

The Chairperson gave instructions to members on how ballots will be opened, checked, and counted according to the procedure that is standard for the group.

Russell: Good morning, and thank you for the ramp. Aging is not the best thing in this life. If you're on page 16 of your show catalog, we'll get to that after my 15-page report. OK, our Credentials Committee met June 23 in Reston, Virginia. This was yesterday. We called the meeting to order at 9:30 a.m. and Hilary Helmrich was appointed our secretary. We discussed the duties of inspectors, we took our Oath of Inspectors, and I gave the committee instructions on how we were opening ballots.

Issues occurring during 2010/2011 show season

Western Pennsylvania CF

There was a dissention in the club and Eve Russell, Yvonne Griffin, Pat Lichtenberg discussed the issues of the factions in this club and presented their findings to the CFA Board.

Russell: We had some issues that occurred during the year. During the year – I'm the Chairman, but our committee is not appointed until we're at the Annual, so we had some special things to handle. We handled the issue of Western Pennsylvania Cat Fanciers. There was some dissention in the club and I was asked to handle that. I saw Yvonne Griffin and Pat Lichtenberg, who are other senior members, on the show circuit so we convened and discussed and presented our findings to the board.

North Atlantic Regional Director Balloting

Eve Russell and Yvonne Griffen were requested to count the ballots for re-balloting for North Atlantic Region 1, Regional Director. They did so in Lakeland, Florida, and presented their findings to the CFA Board.

Russell: Then, we were asked to handle the election of the North Atlantic Regional Director. We thought we had it all down to a science. I would see Yvonne and Pat on the show circuit. I was in Florida. They are from Florida and Georgia. However, we had a number of days, let's say 60 days, after the balloting was done until we could count the ballots. It ended on a Monday after a show weekend all three of us were in Orlando. So, instead, Yvonne and I met in Lakeland, Florida, each of us driving about an hour and 15 minutes, and counted the ballots for Regional Director and presented that to the board.

CFA Clubs – As of June 1, 2011 deadline, there are 616 active CFA Clubs.

21 clubs were dropped after the deadline of June 1, 2011.

Delegate forms:

<i>Delegate forms mailed</i>	<i>March 4, 2011</i>
<i>Delegate form reminder mailed</i>	<i>April 8, 2011</i>
<i>Received Delegates on CFA Website</i>	<i>Updated daily</i>
<i>Deadline</i>	<i>Postmarked May 2, 2011</i>
<i>Delegate forms received by deadline</i>	<i>476</i>

Russell: Our next issue is delegate forms, and things are improving. OK, first of all, delegate forms were mailed March 4th. Reminders were mailed April 8th and the received delegates list on the CFA website were updated daily. The deadline was, postmarked by May 2nd. Delegate forms received by the deadline, 476.

Delegate form postmarked after deadline of May 2, 2011

<i>Golden Gate Cat Club</i>	<i>Region 2 (mailed 5/11/11)</i>
<i>Westchester Cat Club</i>	<i>Region 1(mailed 5/3/11)</i>

*Motions were made and carried for each club to **NOT ACCEPT** these delegate forms.*

Delegate Form Signature Requirements

<i>Sakura Cat Club</i>	<i>Region 8</i>
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*Received with show package before deadline with club officers signature, but no delegate information. A motion was made and carried to **NOT ACCEPT** the delegate form for this club.*

<i>A 1 Cat Academy</i>	<i>Region 8</i>
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*Received proxy, but no delegate form and no signatures. A motion was made and carried to **NOT ACCEPT** the delegate form for this club.*

More than 2 Delegate Forms for one person

Howard Webster-California Silver Fanciers, Americans In Paradise & Orientals West. A motion was made and carried to accept the three delegate forms provided at least one is proxied to another individual.

Unable to attend, no proxy – Wichita Cat Fancy. A motion was made and carried to give the club delegate form to the Regional Director from the club's region to handle.

Credentials committee recommendation. In the future, if there are problems like this, that clubs or Central Office handle through the Regional Director.

Ballots for CFA Director-at-Large

<i>Ballots mailed</i>	<i>March 18, 2011</i>
<i>Ballot reminder mailed</i>	<i>May 6, 2011</i>
<i>Received Ballots on CFA Website</i>	<i>Updated daily</i>
<i>Deadline</i>	<i>Received June 1, 2011</i>

Envelope opened at Central Office

<i>Longhair Japanese Bobtail Breeders</i>	<i>Region 2 – In Delegate envelope</i>
<i>Vieux Carre Feline Fanciers</i>	<i>Region 3 – In Delegate envelope</i>
<i>Muskogee Cat Fanciers</i>	<i>Region 3 – In Delegate Envelope</i>
<i>These three clubs ballots were received by the deadline, they were resealed by Central Office and brought to the Credentials Committee. A motion was made and carried to accept these ballots if they are complete at the time of opening on Friday.</i>	

Ballot received after June 1 deadline

<i>Wichita Cat Fancy, Inc.</i>	<i>Region 3 – received June 3</i>
<i>Mohawk Trail Cat Club</i>	<i>Region 4 – received June 3</i>
<i>Nika Feline Center</i>	<i>International Division – received week of June 13</i>
<i>A motion was made and carried not to accept these ballots due to late receipt date.</i>	

Issue before Credentials: The process for voting at the annual meeting

Initial voting procedure:

1. *A show of hands for yes, no, and abstain. Counted by the President from the podium.*

What to do with a potential credentials verification of voting:

1. *The voting will go in pairs*
2. *Each row will be counted twice. Partners will compare notes and agree on a tally.*
3. *Each pair will report their votes to the head teller.*

What to do with a potential roll-call vote:

1. *Proxy happens during check in*
2. *If you are out of the room, no one can vote for you.*
3. *Only the person whose name is on the badge can vote that club.*
4. *As close to noon as possible, declare delegation complete and notice number of clubs present, what is majority and what is 2/3 vote.*
5. *CFA to prepare delegate listing with club names for possible roll call in afternoon.*

Friday, June 24, 2011

The meeting reconvened on Friday morning at 7 AM to open, examine and count the complete ballots for Director at Large.

Ballots not counted:

<i>Cat Fanciers of Brazil</i>	<i>Not enough votes on ballot</i>
<i>Southern Traditions CC</i>	<i>No votes on ballot</i>
<i>Bluff City Cat Fanciers</i>	<i>Not enough votes on ballot</i>
<i>Cats' Land Club</i>	<i>Not enough votes on ballot</i>
<i>A 1 Cat Academy</i>	<i>No club name on ballot</i>
<i>Burmese Club of S. California</i>	<i>No club name on ballot</i>
<i>Cow Hill Cat Club</i>	<i>No club name on ballot</i>
<i>California Silver Fanciers</i>	<i>No club name on ballot</i>
<i>Wannabees (The)</i>	<i>No club name on ballot</i>
<i>Chat Noir</i>	<i>No club name on ballot</i>
<i>Americans in Paradise</i>	<i>No club name on ballot</i>
<i>Shenandoah Valley CF</i>	<i>No club name on ballot</i>
<i>Abu Simbel CC</i>	<i>No club name on ballot</i>
<i>Red N Ruddy Happening</i>	<i>No club name on ballot</i>
<i>Rex, Oriental CC</i>	<i>No club name on ballot</i>

Election Results were as follows:

CFA DIRECTORS AT LARGE: (435 votes tallied)

Election Results for CFA Director-at-Large for the term June 2011-June 2013 were as follows:

<i>Kathy Black</i>	<i>Duncan, OK</i>	<i>210</i>
<i>Roger Brown, DVM</i>	<i>Elkhorn, NE</i>	<i>288 *</i>
<i>Kathy Calhoun</i>	<i>Chicago, IL</i>	<i>256</i>
<i>George Eigenhauser, Jr.</i>	<i>Marysville, CA</i>	<i>309 *</i>
<i>Dennis Ganoë</i>	<i>Milwaukie, OR</i>	<i>146</i>
<i>Ellyn Honey</i>	<i>Burke, VA</i>	<i>196</i>
<i>Richard Kallmeyer</i>	<i>Scottsdale, AZ</i>	<i>336 *</i>
<i>Mary Kolencik</i>	<i>Jessup, MD</i>	<i>148</i>
<i>Carol Krzanowski</i>	<i>Manahawkin, NJ</i>	<i>316 *</i>
<i>Darrell Newkirk</i>	<i>Fairview Heights, IL</i>	<i>286 *</i>
<i>David White</i>	<i>Wayne, NJ</i>	<i>276 *</i>
<i>Annette Wilson</i>	<i>South Haven, MI</i>	<i>278 *</i>

*Respectfully submitted:
Hilary Helmrich, Secretary*

Hamza: Eve and her crew do such a tremendous job every year. It's a high-pressure job. We can't thank them enough. [applause] First of all, I just want to say a few things about the election. It takes a lot of courage to run for office. The people who do generally want to give of themselves to help this organization. I would like to right now recognize a board member leaving, and that would be David Mare, who gave a lot of time and effort to this board, so thank you David. [applause] To Kathy Black, Kathy Calhoun, Dennis Ganoë, Ellyn Honey and Mary Kolencik, you showed that you cared about our organization, and I would like to acknowledge the courage it took to run and to encourage you to keep wanting to serve our organization. Thank you for putting yourselves out there. [applause] To Annette Wilson, congratulations – maybe, maybe not. You have been elected to the hardest-working board around. So, welcome. [applause]

Hamza: I would like now to have a motion to destroy the ballots. **Eigenhauser:** So moved. **Hamza** called the motion. **Motion Carried.** Belfatto voting no.

Committee Reports – See Delegate Packet in Delegate Bags

(50) ANIMAL WELFARE.

THANK YOU!

This is to thank all of you who have supported the CFA Breed Rescue and the CFA Breeders Assistance this past year (CFABAPBR). These past few months have shown what the CFA Family can do when called upon to help. While we can talk about the cats in New York, the ones we can't talk about during this same time frame constituted five other breeds and sixty other cats and they all found safe haven because of your hard working Regional Coordinators.

You donated almost \$15,000.00 for the rescue of the cats in New York and we continue to work to get them into forever homes. It is an ongoing situation but without your support these animals would not have had this happy ending. The SPCA wrote a very nice article about CFA and how we helped the cats. We haven't received that kind of coverage very often and it is directly related to your support of our effort. We want to thank everyone from the transporters to the vets who have stepped in to help, Royal Canin and Dr. Elsey who shipped the items much needed for these cats, Thank you!

This program has grown so much and continues to grow because of everyone's willingness to help. Please take a moment to thank your Regional Coordinators who don't advertise what they do but are constantly working behind the scenes. With this economy we have many more foreclosures and time constraints which make the job that much harder. Please think about what you could offer to the program, we are always looking for individuals to be a part of CFA BAPBR.

One quick announcement we will be selling the Cattery Organization System for \$20.00 here at the Annual. This is a fundraiser for BAPBR and will go to helping the cats and individuals that need assistance. I'm not sure where they will set up the table for this but please take a moment to check it out. It is something we all should be thinking about to care for our cats even after we are gone.

Thank you again for all you have done!

*Linda Berg
CFA Animal Welfare Chair*

(51) BUSINESS DEVELOPMENT COMMITTEE.

Committee Chair: *Kitty Angell*
List of Committee Members: *Roeann Fulkerson, CFA Director of Marketing and Public Relations; Bob Johnston, Liaison to clubs, Karen Lawrence, Web Master*

Brief Summation of Immediate Past Committee Activities:

The Business Development Committee is pleased to announce that we have produced a noticeable gain in national partnership dollars over the last quarter. These monies will help our organizations in many areas, especially during the transition to our new central office in Ohio.

As we stated in our February 2011 report, our focus has been to concentrate on enriching our corporate partnerships and establishing financial agreements that are beneficial to our organization and its constituents.

Current Happenings of Committee:

4-Kids: *Many of you have now seen the CFA Branded Cat Litter in Dollar General and Big Lots locations, nationwide. The agreement involves a sizable guarantee over three years whereas CFA receives 65%. Projections for the first year order are \$100,000 wholesale. \$2.5 million is the goal number for 2011 year. This is a commodity so royalty compensation is determined accordingly.*

P&G Pet Care i.e. Iams/Eukanuba: *Our partnership with P&G Pet Care has expanded yet again for 2011/2012. Eukanuba is again funding the Online Individual Registration and has expanded to funding the Online Litter Registration as well. Iams will fully fund the Breed Brochure for a second year and since the first printing went so quickly, Iams is funding twice as many printed this second time.*

P&G Pet Care, Iams Premium Brand, has made a huge funding commitment to the wonderfully successful CFA Ambassador Program and CFA-Iams Ambassador Cats. This will be the third year of Iams funding and each year their support has increased significantly due to the wonderful job the Ambassador Committee does in growing this program. The Iams Premium Brand has come onboard this year to broaden CFA's ability to grow the Ambassador program(s) within our International division and the U.S. Look for updates from the Ambassador Chair and Committee about the new and exciting areas funded by Iams.

Iams generously supported our Annual celebration, not just with funding the beautiful Delegate bags but also assisting with hospitalities. Publication received a large influx of funding from Iams for commercial advertising in Cat Talk and the CFA Yearbook. We can look forward to having Iams and Eukanuba both at our 1st Annual National show held November 19-20, 2011 in Indianapolis, Indiana. Be sure to stop by their booth and "thank them" for their generous support that made this show possible.

Most significant growth with P&G Pet Care ... this is **the very first year Iams has funded show-producing Clubs** to assist with publicity and media to build the gate at these shows. Be sure to reach out to Bob Johnston, CFA Business Development Committee, Club Liaison for further details. Bob's email is: rvjohnston@hotmail.com Iams is also looking to fund some presence for CFA Education presentations at upcoming Pet Expos.

Dr. Elsey Precious Cat: Dr. Bruce Elsey of Precious Cat litter is one of CFA's most dedicated and valued partners. New programs this year receiving sponsorship funds have included CFA Feline Agility, support of Cat Talk Almanac via purchase of commercial advertisement, increased significant participation on the new CFA web site, funding for the Annual, funding costs for our White Pages and advertisement in the Year Book. For the third year, Dr. Elsey extends funds to our Breed Councils and significant sponsorship to show producing clubs.

Dr. Elsey is focused on growing their Breeder Program with CFA and will continue to develop a deeper, stronger relationship in this area. In 2011, **Precious Cat increased their overall spending with CFA by an additional 40%. Precious Cat partnership and funding to CFA has grown 105% in the past two years** proving the valuable partnership between Dr. Elsey Precious Cat and CFA.

This spring Precious Cat Litter, a leader in developing Litter Box Solutions for Life launched two new litters for cats with respiratory issues. R&R™ Respiratory Relief helps control respiratory disease in cats because the litters are low in dust and hypo-allergenic with no plant proteins, perfumes or deodorants. The natural essences in the litter along with the low dust help to reduce stress that can be an important factor in controlling Feline Respiratory Disease. For information on Precious Cat Litter products visit their website at www.preciouscat.com.

Royal Canin: As a long standing partner with CFA, Royal Canin continues to support our show-producing clubs. In 2011, ten clubs/shows were selected to receive partnership funding. Royal Canin continues to support our Yearbook and generously contributes to our Annual celebration. We are happy that Royal Canin extended their support again this year by purchasing digital banner advertisements on our newly launched CFA web site. After all the budget arrangements were completed for 2011, our Board decided we would have a 1st Annual National show. Royal Canin stepped right up in support of helping CFA make this happen.

As a brand new CFA program, the CFA Online Entry Services has been co-funded by Royal Canin. This funding allows all show producing clubs to receive usage of the Entry Program at no additional costs. What tremendous support and assistance their funding has given to CFA and our clubs. Be sure to say, "Thanks Royal Canin for your generous contribution so CFA can have our Online Show Entry Services."

Stayed tuned, there is some additional exciting collaborating coming up with Royal Canin for CFA programs.

Sturdi Products: Look to your beautiful logoed neck-wallets, donated by Sturdi Products for our annual celebration. Sturdi always donates a VIP banquet table and raffle item to the Annual too. Another important collaborating with Sturdi and CFA has come in their co-funding of our new

CFA Online Entry Services. Sturdi also agreed to be a major sponsor of our 1st Annual National show in Indianapolis. As a solid partner with CFA, Sturdi Products during this last quarter, provided custom made products for Iams/CFA, attended Meet The Breeds, participated with Limited Edition designs for CFA and has commitments in 2011 to continue growth of our strong partnership together.

CFA Pet Healthcare: *In our last report we shared that much work has been done to develop a stronger, wider customer base of CFA clients. The launch of the **Free** sixty-day (60 day) trial program continues to grow. The scopes of contact letting more kitten buyers and owners where cats have been transferred to new owners are now being reached. Rewards of this work were shown in the significant increase in the royalty payment to CFA this past March by receiving a payment **five times higher** than received the prior year.*

Media Kit: *CFA now has a Media Kit for clubs/shows to help with promotions and publicity. The CFA corporate Media Kit updated for 2011 to a beautiful product highlighting even more opportunities and programs available in CFA. For anyone wishing to see the Media Kit, please drop Roeann an email and a copy will be forwarded to you. rf@cfa.org*

Martha Stewart website and photo shoot: *Look for the November 2011 issue of Martha Stewart Living where CFA will have our breeds highlighted in a beautifully photo illustrated depiction. Martha's website is scheduled to deploy the first elements of a Cat Breed Center at the end of June. The CFA breeds will be the highlight, plus some galleries of information gleaned from the CFA descriptions, such as family-friendly, dog-friendly, "dog-like" "lap cats" and "active cats" -- that sort of thing. We are excited to see CFA partnered on Martha's website. All in all, the website will likely post about 80 photos.*

Remember our Affiliate programs with Red Roof, Motel 6/Studio 6 and La Quinta.

Red Roof *has come onboard with CFA as a partner/licensee. CFA receives a revenue percentage for every room book under our corporate number and those guests using the number will also continue to receive their discount as has been in the past. Be sure to use our CFA corporate number: CP# 526223 with the 20% discount.*

Motel 6/Studio 6 *continues to grow room bookings with the CFA corporate number. Motel 6/Studio 6 has placed ads across different media types and the results have increased CFA bookings. The ads are designed to encourage anyone with cats or who love cats, to use the CFA corporate number. This helps CFA's booking and generates more revenue for CFA. Motel 6 is pleased to partner with the CFA and offer a Nationwide discount! You can count on Motel 6 to provide clean, comfortable rooms at a great price – the CFA discount will save you even more. To obtain the CFA discount call 800-466-8356 and reference the CFA account number: Motel 6 CP542766 / Studio 6 CP542767.*

With over 1000 Motel 6 locations at the lowest price of any national chain, we are ideal for the budget-minded traveler. You can count on Motel 6 to provide a comfortable stay at a great price; the CFA discount will save you even more. To obtain the CFA discount call 800-466-8356 and reference the CFA account number: Motel 6 CP542766 / Studio 6 CP542767

***La Quinta:** The cat fancy will enjoy preferred pricing of 10% off La Quinta's best available rates at over 950 properties nationwide. The key points about **our CFA Cat Fanciers Association affiliate program is your choice of** Online booking at LQ.com or phone any location to make reservations. When making reservations on LQ.com, travelers simply enter the code **CATFAN9** in the Promo/Corporate Code box to access the discount. For occasions where a club or group will need 10+ rooms, La Quinta will work with their Groups Department or the property General Managers to request a deeper discount at that location.*

*With the new promo code- **CATFAN9** we will **FINALLY** have the ability to track all the CFA business. It is imperative that this code and name as stated above is used every time a group or single reservation is made at any of the La Quinta hotels. If the name or code is not given to the hotel it will not be tracked.*

*With this new code anyone can book online as they did before or they can call **1-800-SLEEPLQ** and mention they are with **CFA Cat Fanciers Association** and they will receive the discount. You can also call the hotel directly and book that way as well by mentioning the CFA name.*

*The link on the La Quinta website leads to our website perfectly....all that needs to change is the promo code from **BRIGHT** to **CATFAN9***

Future Projections for Committee:

The Business Development Committee continues to work on the 1st Annual National Show. To date, all our current corporate partners are participating with funding to support the show and have a presence. Once we have a show flyer, the BDC can provide information to other companies who wish to participate.

Respectfully Submitted,

Kitty Angell, Chair

Roeann Fulkerson, Director of Marketing and Public Relations

(52) CAT TALK.

Managing Editor: Jodell Raymond
Co-Editors: Mary Kolencik, Monte Phillips
Staff: Bob Mathas, Teresa Keiger, Katherine Bock,
Cathy Scarbrough

Brief Summation of Immediate Past Committee Activities:

In an effort to bring a printed publication back to the CFA membership, the Cat Talk staff launched with the February 2011 issue. Cat Talk continues in its dedication to reflecting the organization's diverse membership and wide range of interests as a bi monthly publication. Cat Talk has received great support from membership subscriptions and corporate partners via year advertising contracts from: Iams, Dr Elsey Precious Cat, CFA Pet Health Insurance, UltraLite Cage Enclosures, Sturdi Products and Royal Canin.

Regular Columns include: Lisa-Maria Padilla Bi-Monthly Column, Clerking, Legislative, Royal Canin Ask the Vet, and Q and A. Feature articles have included: Ambassador Cats, CFA Funds and Charities, Show Rules Updates, Breed Profiles, and Health and Nutrition information. There are plenty of opportunities for members to boast accomplishments through the Grand Stand, Distinguished Merit and HHP Showcase as well as cattery advertisements.

Current Happenings of Committee:

The Cat Talk staff meets every other week through teleconference and corresponds continuously through email. For the August issue, special advertising options are available at reduced rates: A full page color ad for \$200, half page for \$150, quarter page for \$75 and eighth page (business card size) for \$25. Note: The deadline for these special pricing advertising options have been extended to June 26th. For delegates, please see one of the Cat Talk Staff members to place your ad. The Cat Talk Staff is also working on a special Auction Cover for the October issue. Details for this exciting promotion that will benefit one of CFA's affiliated charities will be announced soon.

Future Projections for Committee:

The Cat Talk staff welcomes input and ideas from the membership. For those who have a column or article idea, photos or illustrations and are interested in submitting it to Cat Talk please contact Co-Editor Mary Kolencik at mdsiamese@yahoo.com.

Action Items:

1. Complete August issue.
2. Finalize Charitable Cover Cat Contest for October issue.
3. Formalize plan to increase member participation by 20% by December 2011.

Time Frame:

August-December 2011.

What Will be Presented at the Next Meeting?

- 1. Status Update for October Contest*
- 2. Update progress on plan to increase member participation by 20% by December 2011.*

*Respectfully Submitted,
Jodell Raymond
Managing Editor*

(53) CLUB MARKETING.

The Club Marketing Committee has developed two programs for CFA clubs to increase their advertising and publicity for their shows this year. The primary objective was to provide show producing clubs with various avenues to publicize their shows and ultimately build their gate to bring in additional revenue. Following are the programs for 2010-2011 that were developed. Information and results can be found on attached pages

1. CFA Club Corporate Sponsorship

- *Summary of Sponsorship Awards as of June 1, 2011 by Region.*
- *2011 Corporate Sponsorship Questionnaire Form*
- *Application for “Matching CFA Funds*

2. Club Media Kit & Publicity Guide [<http://www.cfainc.org/documents/publicity-guide-090910.pdf>]. It can also be located at www.cfa.org on the Exhibitor page under Public Relations. The guide offers many ideas and advice on developing an advertising program to meet individual club’s needs. There are several facets which can be done at no charge to the club. Please take some time to review the guide... You may be surprised!

*Respectfully Submitted,
Ann Caell, Committee Chair
CFA Club Marketing – Media and Publicity Development Program*

CLUB: _____ Primary Contact Person: _____ Club Treasurer: _____
Traditional Show Date: _____ Show Location: _____

The CFA Business Development Committee, in an effort to improve the processes associated with receiving Corporate Sponsorship through CFA, requests that member show producing clubs submit responses to the enclosed questionnaire for sponsorship consideration. It is felt that the completion and timely submission of this questionnaire along with a well-written narrative will enhance the opportunities for club selection by our CFA Corporate Sponsors. ***Additionally, CFA clubs have an opportunity to generate additional CFA “matching” funds with the documented development of a comprehensive media and publicity campaign to generate interest and excitement for the club’s show. For more on this exciting opportunity – see application requirements on page two.***

It is recognized that all clubs have an interest in sponsorship; but with limited resources available for distribution, it is imperative that all clubs appreciate that our Corporate Sponsors desire to market their products and services to their best advantage while also providing support to our clubs and CFA as business partners. It is the intent of the CFA Business Development Committee to utilize the data gathered from these questionnaires, as well as from other sources, to aid our CFA Corporate Business Partners in the sponsorship selection process.

The following club information is to be addressed in this questionnaire:

1. Year the club was established: _____
2. Name and Location of the show hall (and the number of years at this venue): _____

3. Can overhead banners be hung in the show hall? _____
4. Public/Spectator Gate Attendance from previous two years shows (do not inflate): _____
5. Estimated Public Attendance for Upcoming Show - **Budgeted Gate Income**
\$_____ **Spectator Gate Number:** _____
6. # of Exhibitors, Entered Count, Actual Official Count for last two shows:
Year= _____ **Exhibitors=** _____ **Entry Counts=** _____ **Official Actual Show Counts=** _____
Year= _____ **Exhibitors=** _____ **Entry Counts=** _____ **Official Actual Show Counts=** _____
7. # of Vendors – each of last two shows: _____ and _____
8. Prior Corporate Sponsorship - Company/Amount(s): **2009=** _____ **2010=** _____
9. Why this location is important and what does it offer to vendors/sponsors and spectator gate? _____
10. Website address for your cat club and is it current: _____
11. What special areas/activities (shelters, rescue, research, workshops, etc.) does the club support? _____
12. Planned Show Entry count (225, 450 or other): _____
13. One or two day show and format: _____
14. How does the club promote and advertise the show (i.e. marketing and publicity)?

15. What special promotions/information is distributed to bring in higher gate? _____
16. Do club members (Ambassadors) give show hall tours? _____
17. Does the club sponsor Junior Showmanship? _____
18. Does the club sponsor Feline Agility? _____
19. If you were talking with a company that you wanted to purchase sponsorship from your club, what would you tell them? Give a sales pitch why it is of value for companies to buy space at your show. _____
20. Other Narrative for Funds Requested: _____

With times being so difficult for ALL clubs, both large and small, it is critically important to coordinate our efforts to maximize our opportunities for financial sponsorship. Please submit your questionnaire responses directly to:

Bob Johnston (rvjohnston@hotmail.com)
Club Liaison for CFA Corporate Sponsorship
5104 W. 112th Street
Leawood, KS 66211-1715

Application for “Matching” CFA Funds.

CFA developed a **Club Media Kit & Publicity Guide** to assist clubs with publicity and advertising for their shows [http://www.cfa.org/club_media/publicity-guide-090910.pdf]. Clubs are required to develop a comprehensive timeline to publicize their show and to bring positive media attention to the cat fancy. The guide offers many ideas and advice on handling a meaningful publicity campaign and includes samples of materials to work with. Clubs interested in applying for matching funds (up to \$500./\$750.) would need to put together a detailed timeline, identifying ideas and program materials, draft a budget, etc.. To apply and qualify, the requirement is for the club to *work up an entire program plan*. Reimbursement for club advertising expenditures (up to specified limits) would require documentation to be eligible for CFA matching funds.

Pre-Show:

- ☐ Detailed Timeline Program Plan (submit attachment including advertising budget)
- ☐ Club Show Media/Publicity Coordinator – Name: _____ E-mail: _____

Post-Show:

- ☐ Documentation, Receipts & Samples
- ☐ Program Evaluation Summary (a narrative)
- ☐ Reimbursement detail (club name, address, etc.)

The program is simple and the benefits of media attention are self-evident. Good publicity about our CFA cat shows – helps further the cause for showing cats and promotes the cat fancy too!

cc: Kitty Angell, CFA Business Development Committee Chair
Roeann Fulkerson, CFA Director of Marketing and Public Relations
Ann Caell, Committee Chair, CFA Club Marketing - Media and Publicity Development Program

(54) FELINE AGILITY.



Feline Agility Report 2010 – 2011
For the Annual Delegation



I know that most of us hate statistics and quotes of number after number, so I'll make this brief. CFA Feline Agility continues to grow and grow. In this first year of earning titles for cats in competition, 68 cats earned their first title this year (Agility Competitor, AC) That is an amazing number! 10 cats were so successful this year that they earned their second title of Agility Winner. (AW)

All of these cats will be scored for the rest of their competitive careers as they earn more points and therefore additional titles.

25 different breeds of cats successfully competed! 59 different handlers successfully ran a cat in the full circuit of CFA Feline Agility Competition. More than 300 different people were trained as Feline Agility Handlers in competitions and demonstrations throughout the United States. These were people whose ages ranged from 4 years old to 70 years old.

All of the sponsoring CFA clubs, sponsoring companies and businesses, Agility Ringmasters, Handlers, owners, and their cats should be incredibly proud of the growth of this blossoming entity called CFA Feline Agility Competition!!

Want to learn some slick tricks to Feline Agility?? Want to just play with trained agility kittens? Come to our seminars Saturday morning!!

*Respectfully Submitted,
Jill Archibald
CFA Feline Agility Coordinator*

(55) LEGISLATIVE.

Committee Chair: *George Eigenhauser*
List of Committee Members: *Joan Miller, Fred Jacobberger, Phil Lindsley, Jill Abel*
CFA Legislative Group: *George Eigenhauser, Sharon Coleman, Joan Miller*

Current Committee Activities:

CFA tracks hundreds of state and federal bills each year. The Pet Industry Joint Advisory Council (PIJAC) provides CFA with state and federal tracking information based on our search parameters. The Legislative Group reads through hundreds of bills and selects a small percentage for CFA tracking. CFA has tracked about 400 state bills since the beginning of 2011 as follows:

<i>Alabama - 2 bills</i>	<i>Kansas - 1 bill</i>	<i>Nevada - 7 bills</i>	<i>Rhode Island - 12 bills</i>
<i>Arizona - 5 bills</i>	<i>Kentucky - 4 bills</i>	<i>New Hampshire - 5 bills</i>	<i>South Carolina - 3 bills</i>
<i>Arkansas - 3 bills</i>	<i>Louisiana - 1 bill</i>	<i>New Jersey - 22 bills</i>	<i>Tennessee - 8 bills</i>
<i>California - 7 bills</i>	<i>Maine - 10 bills</i>	<i>New Mexico - 5 bills</i>	<i>Texas - 14 bills</i>
<i>Colorado - 1 bill</i>	<i>Maryland - 6 bills</i>	<i>New York - 70 bills</i>	<i>Utah - 7 bills</i>
<i>Connecticut - 16 bills</i>	<i>Massachusetts - 43 bills</i>	<i>North Carolina - 3 bills</i>	<i>Vermont - 9 bills</i>
<i>Florida - 3 bills</i>	<i>Minnesota - 8 bills</i>	<i>North Dakota - 1 bill</i>	<i>Virginia - 8 bills</i>
<i>Hawaii - 22 bills</i>	<i>Mississippi - 13 bills</i>	<i>Ohio - 3 bills</i>	<i>Washington - 10 bills</i>
<i>Iowa - 3 bills</i>	<i>Missouri - 8 bills</i>	<i>Oklahoma - 5 bills</i>	<i>West Virginia - 10 bills</i>
<i>Illinois - 9 bills</i>	<i>Montana - 11 bills</i>	<i>Oregon - 3 bills</i>	<i>Wyoming - 2 bills</i>
<i>Iowa - 9 bills</i>	<i>Nebraska - 4 bills</i>	<i>Pennsylvania - 6 bills</i>	

In some instances we track bills which apply directly to cats. We also follow bills which may be amended to be of concern to us (such as a breeder bill which, as introduced, applies to dogs only). A complete listing of state and federal bills CFA is tracking at any given time may be found at: <http://www.cfa.org/exhibitors/bill-tracking.pdf>. Or, if you install the CFA Toolbar into your web browser you can pull down the "Legislation" tab and click on CFA Federal and State Bill Tracking.

Highlights of a few recent hot Bills: (Not complete - these are just a few examples.)

ILLINOIS: *Illinois House Bill 1166 would define a "companion animal hoarder" as a person who is in possession of 7 or more companion animals in addition to other requirements. The*

possession of 7 or more companion animals without a permit is a misdemeanor and a second or subsequent violation is a felony. After a firestorm of protest the author decided not to press forward and the bill is "**dead**" for this legislative session but will be carried over to 2012.

MISSOURI: *"The Puppy Mill Cruelty Prevention Act" was a ballot initiative approved by Missouri voters in November 2010 by a narrow margin. Special interest groups outside the state were able to spend millions of dollars (HSUS alone is alleged to have spent over \$4 million) to fund a massive media blitz in support of the measure. It capped total intact dogs of either gender kept for breeding to 50 without regard to the condition of the animals. It made no provision to grandfather breeders or provide care for dogs over the limit. In 2011 a number of bills were introduced in the Missouri legislature to repeal or limit the act. Governor Jay Nixon proposed a compromise which was immediately passed and signed into law. Congratulations to the people of Missouri, the dog fancy, and many other groups for working together to produce a bill which is an important step forward for the dogs in that state without the arbitrary quota hindering responsible breeders. The worst provisions of Proposition B were **repealed** while improving protection for dogs in that state.*

TEXAS: *Texas House Bill 1451 would create a new breeder licensing program with unlimited fees, mandatory inspections and standards which are far more burdensome than any other state or federal regulation of breeders. Among the worst provision is a third-party inspection system that permits enforcement of the law by animal rights organizations or pays them bounties to file complaints against breeders. A consortium of Texas pet lovers organized to fight the bill including RPOA, SAOVA, PIJAC and many others. The CFA opposition is led by **Karen Crooke** who literally worked night and day to rally the cat fancy to oppose the bill. Despite all efforts, as well as a republican legislature normally hostile to new government regulation, the bill passed both houses of the Texas Legislature. As of this writing the bill is on the Governor's desk. We have continued the fight and urge the Governor to veto this bill. **CFA OPPOSES**. Please check the CFA web site for updates.*

FEDERAL: *The "Puppy Uniform Protection and Safety Act" (PUPS) was introduced in 2010 and reintroduced in 2011 as Senate Bill S 707 / House Bill HR 835. Current federal law regulating breeders is the Animal Welfare Act (AWA) which regulates large-scale commercial breeders who sell animals at wholesale or for research. The AWA currently exempts home, hobby breeders who sell pets directly to families as pets. Since consumers have access to the breeders in direct sales, small retail breeders are currently regulated by state or local government. PUPS would expand federal jurisdiction into pets and require federal licensing and inspection of home hobby dog breeders who own one intact female and who place as few as 50 puppies per year. While the bill as written only applies to dogs, once the federal government determines that regulation hobby breeders is a proper role for federal government there is nothing to prevent them from adding cats or lowering the threshold at a later date. Contrary to the claims of PUPS supporters it is NOT limited to Internet sales. It would apply to a breeder who places pets "via any means of conveyance." The numbers of facilities/homes that would be added by PUPS would be in the thousands, meaning fewer inspections of the large, commercial breeders the AWA was intended to regulate. The USDA's current animal care regulations cover breeders who sell at wholesale, who breed commercially in large quantities, and are ill-suited to home-based hobby breeders. Compromising the regulations in order to accommodate the newly*

added home breeders may lessen the enforcement of the AWA standards of care for the commercial operations it was intended to regulate. **CFA OPPOSES.** Please check the CFA web site for updates.

THIS JUST IN:

NEW YORK: Newly introduced (June 2011) assembly bill 8146 is designed to regulate "backyard animal breeding" and creates a "backyard breeder permit fund." It provides that anyone who for pay or "other compensation" breeds a female dog or any other animal must obtain an animal breeding permit from the commissioner. Backyard breeders would be required to maintain certain standards of animal care and be subject to inspection. No female animal may have more than one litter in any twelve month period without regard for the species of animal. It prohibits any publication or advertisement of pets for sale without the backyard breeder permit number. Application for a permit shall include a non-refundable fee of one hundred fifteen dollars and each "backyard breeder" permit, if granted, is valid for one year from the date of issue. **CFA OPPOSES.** Please check the CFA web site for updates.

Conclusion:

These are some of the challenges we face in 2011 and the coming years. Please stay alert and keep us informed of any new legislation; state, city, county or even federal, which might affect the fancy. Always remember, you are the eyes and ears of the fancy. Please get involved and join us fighting legislation which is detrimental to our pets. All that is necessary for evil to prevail is for good people to do nothing.

Respectfully Submitted,

A handwritten signature in blue ink, reading "George J. Eigenhauser, Jr." with a stylized flourish at the end.

George J. Eigenhauser, Jr.
CFA Legislative Coordinator

(56) CFA NEWBEE PROGRAM.

Chair: *Teresa Keiger*
Committee Members: *Kathy Black, Sande Willen*

The CFA NewBee Program for new exhibitors continues to grow and flourish. We're averaging about 1-2 new members each week in the Groups' Yahoo Group which currently has 262 members.

Coming this year: online videos specifically aimed at explaining to a new exhibitor how to find their way around a cat show. Cheryl Coleman and Bobbie Weihrauch filmed scripted footage at several shows and enlisted the help of several exhibitors and judges to act as 'extras.' The intent was to demonstrate in a humorous way common situations all exhibitors encounter at shows. Topics include setting up one's benching cage, good benching areas practices, how to (and how not to) put your cat up in the ring, and what happens at check in. Bobbie's grandson Andru provided post-production editing, and Gary Powell provided the narration.

Although the program does continue to grow, from what we hear there are still far to many new exhibitors who do not know about the NewBee Program. Our intention is to be able to reach new exhibitors no later than the first time they enter a show hall. To do that, we need individuals' and clubs' support. How?

- With every show licensed approval that Central Office emails a club, there is also an ad for the NewBee Program for placement in the show catalog. Please include this ad in the catalog to reach those new exhibitors at your show (and maybe then they will become regular exhibitors at your shows!). The ad is also available on the Program's website (www.cfanewbee.org) as a full and half page ad in the "Resources" section.*
- Please add a link to the NewBee website on your clubs' website, your show flyer, and/or the show confirmation. Another way that we can reach those first time exhibitors.*

We appreciate the support that clubs and individuals have given us and in return, we hope that we can support and maintain exhibitors for future shows! If you have any questions or suggestions regarding the group, we're always happy to hear from you. Email info@cfanewbee.org

*Respectfully submitted,
Teresa Keiger
CFA NewBee Program Chair*

(57) OUTREACH AND EDUCATION COMMITTEE.

Chair: Joan Miller

The goal of this CFA program

CFA must actively reach out to various segments of the public that currently know something about random-bred cats but have limited knowledge of pedigreed cats or pet population issues. A

Committee was formed in June 2006 to explore a program to reach beyond current pedigreed cat owners. The goal is to implement strategies for expansion and to attract newcomers to the world of pedigreed cats.

Approximately 95% of all pet owners have random-bred cats. Their knowledge of pedigreed cats remains sparse. CFA has a long history and sound reputation. CFA is positioned to be the leading resource for breed information, general feline information as well as a portal to many activities for those who care for cats. We want to help raise the value of all cats through awareness and education.

An eventual membership program in which all cat owners/lovers will receive various benefits/discounts and can interact with other members is part of the concept and would provide revenue for CFA.

Who is on the Committee?

Committee Chair is Joan Miller. Members are Dee Dee Cantley, Roeann Fulkerson, Donna Isenberg, Karen Lane, Karen Lawrence, Jodell Raymond and Mary Sietsema

The overall vision of the CFA Outreach and Education Program:

- *Establish CFA as a primary information resource on cats*
- *Provide feline education programs for the general public, shelters and veterinarians)*
- *CatsCenterstage.org: A website promoting respect for all cats. The goal is for the website to include a CFA pet owner membership program providing revenue for CFA through advertising and sponsorship.*
- *Increase involvement in CFA activities (attract new exhibitors and breeders; increase show visitors)*

Education projects accomplished and planned:

The education programs are growing. For 8 years the “Breed Showcase” presentations at the CFA-Iams Championship Cat Show in New York and at the CFA International Shows have been popular. We have presented education programs at 2 “Meet the Breed” events in New York City.

We have developed guidelines for education programs, a job description for Breed Showcase Assistants and a good list of topics for both long and short talks. The Committee can advise any club wishing to put on an education program.. In addition to presentations at cat shows we have provided pilot programs for other outreach venues such as:

- *Talks at veterinary schools – University of California Davis, Cornell, University of Iowa and Tufts University Expo*
- *Presentations, with cats, for shelter staff and volunteers on handling of cats in the shelter environment – Boston, Honolulu, Ames Iowa, several shelters in California and for the New York City Mayor’s Alliance in May 2011.*
- *The “Whiskers in Wonderland” adoption event December 2010 in New York City produced by the Mayor’s Alliance.*
- *The national 2009 and 2010 No-Kill Conferences in Washington, DC.*
- *“Paws in the Park” – an event in Los Angeles as part of the AKC Community Outreach with cat education, grooming and petting as well as the CFA booth, sponsored by Royal Canin.*
- *Trade shows – presentations for pet product manufacturers and pet store staff in San Diego, Vancouver, WA and in Washington DC for Royal Canin .*
- *America’s Family Pet Expos – Costa Mesa, CA. We have provided 3 days of education for the last 4 years using a group of experienced speakers and cats. Our cat team is now accustomed to huge crowds. They enjoy the “petting” sessions and showing off. This program was sponsored by Iams in 2008. In April 2009 Dr. Elsey’s Precious Cat Litter was our sponsor and in 2010 and 2011 the World Wide Pet Association provided funds.*

Upcoming education events:

- *Charlottesville, Virginia - June 28, 2011. Two presentations for shelter staff and for the general public and shelter volunteers – “Cultivating Cool Cats” – handling of cats in the shelter environment and “ The Basics of Cat Color/Pattern Genetics”.*
- *San Diego Cat Fanciers – August 7, 2011.*
- *University of California San Diego Extension October 10,2011 (pending)*
- *The CFA National Show, Indianapolis – November 19-20, 2011*

The CatsCenterstage Program:

Mission Statement - “To promote respect for all cats – random bred, pedigreed and feral – through participation, education, communication and advocacy”

www.CatsCenterstage.org was launched June 9th, 2010 as a website to incorporate broad feline information and an interactive forum. The idea was to attract the general public with good articles, breed personality information, videos, contests, children's activities, a "how to" series, "ask the vet", "ask the groomers", "Cat on the Go" travel tips and other topics of interest. We started with outstanding content and began the interactive community forum. We included a huge bibliography of cat health information, including links to other websites. We completed three series of videos with support from Dr. Elsey's Precious Cat Litter – "Agility Training", "How to Show a Cat" and "Choosing a Pet Cat". Response has been extremely positive and cat lovers from around the world started coming to the website. The most recent new content has been Jodell Raymond's Cat Blog with a wide variety of topics of interest to cat lovers.

Unfortunately since the June 2010 launch there has been no funding available to sustain the professional level and CatCenterstage.org has not developed. Without an editor and website manager we cannot keep the content continuously changing and vibrant. The pet cat owner membership program as envisioned is on hold. We have unique expertise to present the best and include more cat lovers in CFA. With funding we hope to be able to move forward again with **CatCenterstage.org**

Joan Miller

(58) PUBLICATIONS.

WEBSITE – As surely all of you know by now, CFA contracted with Computan for a redesign of our website. The new website rolled out in December to mixed reviews. While the functionality brought us into the 21st century, there were some issues that needed to be worked out. Our webmistress, Karen Lawrence, has worked hard to fix broken links and resolve many of the issues that were surfaced by fanciers. This is a work in progress and while we have seen significant progress over the past six months, you will continue to see more in the coming months. We appreciate your input and invite you to continue to share your thoughts with us. The site averages more than 60,000 visitors a week. Our corporate partners are very enthused about our new site.

ONLINE ALMANAC – Statistics tell us that most subscribers to the OLA are interested in Epoints and show results. With the creation of Cat Talk, we have moved the general interest articles and the Grand/DM photos from the OLA to Cat Talk.

ALL-IN-ONE BREED BROCHURE – Last summer CFA opted to discontinue printing individual breed brochures in favor of including all the breeds in one brochure. That brought about a significant cost savings. A number of concerns were raised about this new brochure including the quality of the photos used, the inconsistency of text from one breed to another, and in a few instances the photo and the text were on different pages. I worked with the Breed Council Secretaries to revise the brochure to resolve these issues. It is expected that the stock of the current brochure will be exhausted mid-summer 2011 and we will print the revised version at that time. My thanks to all the BC Secretaries who worked so hard to revise this important brochure. Thanks also to Iams for funding the full cost of producing the first brochures and renewing their full support of fully funding the second edition as well.

CFA eNEWSLETTER – In January, 2011, CFA issued the very first email Newsletter with news of interest to the CFA family: club members, judges, clerks, show committees, Breed Council members, etc. This newsletter is emailed around the 15th of each month. As of early June, we had 2,400 subscribers. It is our intent to provide short pieces of info, presented in a graphically pleasing manner, to keep our subscribers up-to-date with what's going on in CFA.

2012 YEARBOOK – Yes, CFA does plan to continue to produce a Yearbook. We are returning to a hard cover publication! You will soon be receiving information on advertising possibilities. While CFA is moving to new offices in Ohio and only a few of CFA's longstanding staff members are moving, we are pleased that Shelly Borawski will continue as a full-time employee dedicated to our Yearbook. Shelly will work from her home in New Jersey. You will see the same top quality Yearbook you have seen in the past chock full of gorgeous ads featuring some of the best cats in the world.

Respectfully Submitted,
MARK HANNON, Chair

(59) **2011 AMENDMENTS AND RESOLUTIONS.**

Determination of a Quorum:

Number of CFA member clubs represented: 432

Number of votes for a simple majority: 217

Number of votes for a two-thirds majority: 288

432 votes. 50% = 217, 2/3 is 288

Hamza: At 3:30 – we’re going to break around 3:30 for a snack break that is being sponsored by Royal Canin, so we thank them. [applause] We’ll probably be ready for a snack break by then, hu? OK, good. We’re going to start with the shareholder part, where we decide how and who we are going to be. Amendments 1 through 6 are Constitutional amendments. We start first with our Constitutional amendments. Constitutional amendments must be passed by at least 2/3 of the votes entitled to be cast by the delegates present at this meeting. An abstention counts as no vote. Constitutional amendments are effective immediately unless stated otherwise in the amendment. They must be voted on as pre-noticed. They cannot be amended or brought from the floor, and can’t be changed by the board. We will call the question, and we will ask “all in favor”, “all against” or “abstentions”, and we will count up the votes.

2011 AMENDMENTS AND RESOLUTIONS.

Proposed Constitutional Amendments

Deleted text is shown with a ~~strike through~~ and new text is underscored.

– 1 – *The Inland Empire Cat Club, Victor Valley Cat Club, Friends and Family Cat Club.*

RESOLVED: Amend the CFA Constitution as follows:

ARTICLE I – NAME

[Unchanged]

ARTICLE II – OBJECTS

[Unchanged]

ARTICLE III – MEMBERSHIP

Section 1- Eligibility

Membership in The Cat Fanciers’ Association, Inc. shall be identified as club membership or individual membership. Individual membership is open to any individual at least 18 years of age and showing evidence of participation in CFA by the criteria listed below. A person may hold an individual membership and membership in one or more member clubs.

a. Any non-profit club of not less than ten (10) members organized for the purpose of holding or managing cat shows and/or any other purposes consistent with those of the Cat Fanciers' Association, Inc., may apply for membership.

b. Eligibility for individual membership shall be by qualification in a minimum of two of the following, provided the applicant is not under disciplinary suspension or probation:

1) Membership on a CFA Breed Council;

2) Membership in good standing in an active CFA club in good standing;

3) Licensure as a CFA Judge;

4) Licensure as a CFA Clerk or clerking for a minimum of 4 shows in the previous show season;

5) Licensure as a CFA Master Clerk or by master clerking for a minimum of 2 shows in the previous show season;

6) Licensure as a CFA Agility Ringmaster;

7) Service as a show Entry Clerk for a minimum of 3 CFA shows;

8) Service on a regional or national committee;

9) Service as a national or regional officer or director;

10) Additional activities as may be determined by the membership.

Section 2 – Application

a. Application for club membership shall be mailed to the Central Office of the Association and shall include the following:

~~a.~~1) a copy of the club's Constitution and By-laws;

~~b.~~2) a list of officers with their addresses;

~~c.~~3) a list of the names and addresses of all members in good standing at the date of application;

~~d.~~4) a check for the current year's dues which is refundable if applicant is not accepted;

~~e.~~5) a check in the amount of \$100.00 to cover the cost of processing the application, non-refundable whether applicant is accepted or not; and

~~f.~~6) such other information as the CFA Executive Board may require.

b. Application for individual membership shall be mailed to the Central Office of the Association and shall include the following:

- 1) Name and address of applicant along with cattery number and name (if applicable);
- 2) Documentation of eligibility;
- 3) A check for the current year's dues.

Section 3 – ~~Election to Membership~~ Acceptance of Membership Application

a. When the member club application and accompanying papers are received in proper form in the Central Office, it shall then be submitted to the CFA Executive Board at the next regularly scheduled meeting for consideration. If negative information is submitted regarding the applicant, the information will be provided to the applicant with enough time for the applicant to prepare a written rebuttal prior to Board consideration.

[2 paragraphs unchanged]

b. Individual membership will be accepted by the Association upon confirmation of qualification by the Central Office.

Section 4 – Regional Assignment

a. New club members of the Association will be assigned to the Region in which is found the mailing address of the Secretary of the new member club at the time of application for membership. [Remainder of paragraph unchanged]

b. Individual members will be assigned to the Region in which they reside.

Section 5 – Dues and List of Members

a. Annual club dues in the amount of \$80.00 are due and payable each year on the first day of January for the ensuing calendar year. The dues are to be mailed to the Central Office of this Association. Dues paid by clubs located outside the United States shall be paid in form of a postal money order.

Each member club shall, with the payment of dues, forward to the Central Office of this Association a complete list of its members together with their addresses, and a list of the then current officers of the club, which lists shall be certified by the Secretary of the member club.

[1 paragraph unchanged]

b. Annual dues for individual members shall be due on a date and in an amount to be determined by the Executive Board. The dues shall be accompanied by an application with a list of qualifications.

Section 6 – Member Club Secretary of Record

The name of the Secretary of each member club shall be recorded by the CFA Central Office and this Secretary of Record shall be the point of all official communication between the CFA Central Office and each member club. Designation of a new Secretary of Record for any member club shall be made in writing by the existing Secretary of Record or, if the existing Secretary of Record is unavailable or otherwise unable to make such designation, by receipt of a letter signed by all other existing officers (President, Vice President, Treasurer) of the member club designating a new Secretary of Record.

Section 7 – Group Liability Insurance Premium

Unchanged

ARTICLE IV – ANNUAL AND SPECIAL MEETINGS

[1 paragraph unchanged]

There shall be no change in the order of rotation, and each time an Annual Meeting shall have been held in each of the seven Regions, the order of rotation shall thereafter be repeated. A city within the eligible Region shall be chosen for the Annual Meeting to be held five years hence by the delegates to the Annual Meeting of the Association. If no city is selected at the Annual Meeting, then the Executive Board shall be empowered to select a city from within the eligible Region for such meeting. Written notice of the time and place of the Annual Meeting shall be made to member clubs and individual members by the Central Office ~~by first class mail~~ not less than forty (40) nor more than fifty (50) days prior to the opening day of the meeting. ~~(Caveat; sites for the 1985, 1986, 1987, and 1987 Annual Meetings shall be chosen at the 1982 Annual Meeting.)~~

Section 2 – Special Meetings

Unchanged

Section 3 – Eligibility

At each Annual or Special Meeting of this Association, each member club that has been in good standing for not less than fifty (50) days immediately prior to such meeting is entitled to cast one vote. For the purpose of determining whether a member club is in good standing as required herein, the date of the receipt of each member's club's dues and list of members and officers by the Central Office of the Association shall govern. Further, to be in good standing, the member club must not be under disciplinary suspension. The secretary of each member club shall communicate the names of the officers and delegate of such member club to the Central Office of this Association no later than May first of each year. Notwithstanding the provisions of the first Paragraph of this Section, members clubs, the delegates from which are not so notified to the Central Office of this Association, are disqualified from voting at the meeting for which no timely notification was made. For the purpose of determining compliance with this provision, the date on the postmark of the letter of notification, if any such letter exists, shall govern. The Central Office shall preserve the container of such notification until after the date of the next Annual Meeting.

Individual members in good standing are eligible to attend the annual meeting, present proposed amendments and resolutions, and speak from the floor; however, an individual member is not entitled to cast an individual vote but may vote as a proxy for a member club in good standing.

Section 4 – Delegates

Each member club in good standing as set forth in Paragraph 1 of Section 3 shall elect one delegate from the members of ANY member club to represent such member at each meeting of members. A delegate to any meeting may appoint a proxy from the members of any member club or any individual member. Delegates or proxies may not be members of any club or association affiliated with or members of an organization organized for purposes or objects similar to those of this Association.

No person shall cast as a club delegate and/or proxy more than two (2) votes. Regardless of the number of votes carried, each club delegate or proxy to the Annual Meeting shall pay a registration fee of twenty dollars (\$20.00) for each vote carried to help member clubs defray the costs of the Annual Meetings.

It shall be the duty of the secretary of each member club of this Association, upon notification of the time and place of any meeting of this Association, duly to inform the delegate of such meeting.

The registration fee for individual non-voting members shall be the same as for voting club members at all meetings of the membership.

Section 5

Unchanged

Section 6 – Quorum

The presence of one-half (1/2) of the total members clubs registered at any Annual or Special Meeting shall constitute a quorum.

ARTICLE V – FISCAL YEAR, REPORTS, AND AUDIT

[unchanged]

ARTICLE VI – OFFICERS AND DIRECTORS

Section 1 – Titles

Unchanged

Section 2 – Elections,

a. General

[1 paragraph unchanged]

All elections shall be conducted by ~~mail~~ ballot, each eligible member club and individual member having one (1) vote.

[Remainder of paragraph unchanged]

b. Eligibility to vote. In order to be eligible to vote, a member club must be in good standing as of February 1 of the year in which the election is held. Additionally, only clubs assigned to a particular region shall be eligible to vote for the Regional Director for that region. Although International Division members ~~clubs and individual members with no regional assignment~~ will not vote for a Regional Director until such time as international clubs are given a regional assignment, they are eligible to vote for officers and Directors-at-Large. However, clubs in the International Division with no regional assignment will only be eligible to vote if they hold a licensed CFA show within the previous show season.

Any individual member in good standing as of February 1 of the election year is eligible to vote for officers, for Regional Director in his assigned region, and for Directors-at-Large. Only member clubs and individual members, each in good standing and with regional assignment, may vote for Regional Directors.

c. Candidates

Except as provided in Section 3 of this Article, any individual member in good standing ~~of any member club~~ may run for any office or for Director-at-Large, and any member in good standing ~~of any member club~~ assigned to a particular region may run for Regional Director from that region. No candidate may run for more than one office at a time.

d. Candidate Declarations

[1 paragraph unchanged]

e. Election Procedures

On or before April 25 of each election year, the Central Office shall ~~mail~~ provide to all individuals and member clubs in good standing and eligible to vote, ballots listing all candidates for whom timely declarations were received.

[Remainder of paragraph unchanged]

f. Tie-Vote Procedure

In the event of a tie vote in voting for any officer or Regional Directorship, or for the seventh position in Director-at-Large elections, a special ballot will be conducted as provided herein. No new candidates shall be eligible to run in the special election. Any club or individual member in good standing at the time the original election ballots were ~~mailed~~ sent shall be eligible to vote in the special election, whether or not ~~it voted~~ the member vote was cast in the regular election. The

Central Office shall ~~mail~~ send special ballot forms to each eligible member club and individual member on or before July 15 of the election year. Returned ballots must be received by the Central Office by September 1 in order to be counted. The opening, inspection for regularity (legibility, completeness, write-in candidate disqualification, etc.) counting of the ballots and reporting of the election results shall be conducted under procedures specified by the Executive Board of Directors, with any seated Board member who is directly involved as a candidate in the tie vote being required to remove themselves from the determination of said procedure. In the event the special election also results in a tie-vote, the office in question shall be resolved by lot by the presiding Chairman of the Board.

[1 paragraph unchanged]

Section 3 – Conflicting memberships

[1 paragraph unchanged]

Section 4 – Duties

[6 paragraphs unchanged]

Section 5 – Vacancies

[1 paragraph unchanged]

Should a vacancy occur for any reason in the office of any of the various Regional Directors and nine (9) months or more remain in the term of that office, the Central Office shall immediately notify members ~~clubs~~ in the specific region of the vacancy and call for declarations from candidates to be submitted to the office within thirty (30) days of said notice. Within ten (10) days after the closing date for the acceptance of declarations, the Central Office will ~~mail~~ provide ballots to eligible ~~clubs~~ members in the region for voting. Eligibility for voting will be limited to those members ~~clubs~~ in good standing not less than fifty (50) days prior to the date of the ~~mailing~~ distribution of the ballots. The closing date for the return of the special election ballots to the Central Office will be sixty (60) days after ~~mailing-sending~~ from the Central Office – said date to be printed on the ballot. Dated postmark stamp (provided by a postal clerk) on either the ballot or on a separate paper enclosed in the mailing envelope or provided electronically will constitute ~~PRIME-PRIMA~~ FACIE evidence of the mailing date by the voting club or individual member.

[1 paragraph unchanged]

ARTICLE VII – EXECUTIVE BOARD

[Unchanged]

ARTICLE VIII – REGIONS

[Unchanged]

ARTICLE IX – INTERNATIONAL

There shall be an International Division of CFA for clubs and individuals not located within a region described in Article VIII. Clubs may be accepted into the International Division in accordance with such requirements or conditions as the Executive Board may from time to time adopt. Individual members in the International Division must meet the same requirements as outlined in Article III and enjoy the same rights and privileges as individual members of established regions, with the exception that they cannot vote for Regional Directors without a regional assignment.

A club accepted into the International Division shall be designated an ‘International Club Member’ entitled to the rights and privileges, and subject to the duties and obligations of club members, under the provisions of this constitution, except that:

a. The provisions of Article III, Section 4 of this Constitution shall not apply to the International Division member clubs. The Board of Directors shall designate the country(s) within which a new international member club may carry on activities and thereafter have the right, in its discretion, to limit or expand such area. At such time as regions are established within the International Division, member clubs and individual members therein shall be entitled to elect Regional Director in their designated regions, as provided in Article III.

b. Notwithstanding the provisions of Article III, Section 7 of this Constitution, the Board of Directors shall have the right to require an ‘International Member Club’ to obtain and maintain, at its own cost, liability insurance covering the Association and such international member club,’ in such limits as the Board deems adequate, with a company(s) approved by the Board.

c. [Unchanged]

d. Notwithstanding any of the provisions of Article IV of this Constitution, only those ‘International Members Clubs’ holding a licensed CFA show within the previous show season will be entitled to cast a vote at any annual or special meeting of members. Only those ‘International Members Clubs’ qualifying for entitlement to vote will be counted in computing the number of members required or members present for quorum purposes at a meeting of members.

e. Every two years, ‘International Members Clubs’ shall select two representatives to participate in a council of the International Division, to consider matters particularly relevant to the ‘International Members,’ both clubs and individuals. The Board shall adopt rules of procedure for the appointment or election of representatives. The Board shall also select the times and places for the International Council to meet, which meetings shall occur not less than once each year. An International individual member may attend the International Council meetings and participate in discussions, however, is not entitled to voting power except as a voting proxy for an International club.

[3 paragraphs Unchanged]

The cost and expense of such council meeting shall be borne proportionately by all 'International Members Clubs,' with the consideration of a registration fee for both club and individual members.

f. The provisions of Article XV – Discipline, shall apply to the International Division and 'International Members Clubs,' with the added provision that if the Board of Directors should schedule a formal hearing on charges, the Board may appoint a committee to conduct the hearing and report to the Board as to the testimony and evidence received with its findings and recommended disposition. The Board shall not be bound by such findings or recommendation in reaching its own determination and the discipline, if any, to be fixed.

ARTICLE X – CENTRAL OFFICE

[Unchanged]

ARTICLE XI – BREED COUNCIL

[Unchanged]

ARTICLE XII – SHOW LICENSES

The Executive Board shall have power in its full discretion to grant or to withhold from each member club of the Association a license to hold a cat show. No member club shall hold, sponsor, or manage a cat show not licensed by this Association; nor shall such a club hold, sponsor, or manage a cat show licensed by any other organization. At the request of any Regional Director, a show license or licenses may be issued for a show or shows to be sponsored by his Region. No club shall be denied a show license because its show does not include Household Pets as a competitive category.

ARTICLE XIII – RULES AND STANDARDS

[Unchanged]

ARTICLE XIV – JUDGES

[Unchanged]

ARTICLE XV – DISCIPLINE

[Unchanged]

ARTICLE XVI – AMENDMENTS

The Constitution may be amended by an Annual or Special Meeting of members by two-thirds (2/3) of the votes entitled to be cast by the club member delegates ~~present~~ registered at the meeting whether in person or by proxy, provided that the proposed amendment, together with notice of time and place of the meeting, has been ~~mailed~~ provided by the Central Office of this Association, or by a member club or individual member proposing the amendment, to each

member club and individual member at least forty-five (45) days prior to the meeting. The Board may poll the individual members and can act upon their advice and recommendation.

RATIONALE: This proposal seeks to more equalize voting power among all participants in CFA, including those not in clubs, and to give all individuals, whether or not in clubs, a voice in formal discussions of matters relevant to the Association.

Hamza: We'll start with Amendment #1. Proposed Constitutional Amendment #1 is ruled out of order because CFA is a New York not-for-profit corporation, and the proposed amendment to Article IV, Section 6 relating to quorum would violate New York not-for-profit corporate law. So, we'll move on to #2.

– 2 – Cat'n On The Fox; Greater St Louis Cat Club; Hawkeye State Cat Club; Long and Short of It Cat Club, Midwest Enth. Of W. Sphinx (MEOWS); New Horizons British Shorthair Club; No Dogs Allowed; Penn-Jersey Cat Fanciers; Santa Fe Trail Shorthair; Siouxland Cat Fanciers; Twin City Cat Fanciers; United Persian Society; Wild Rose Cat Club.

RESOLVED: Amend ARTICLE III – MEMBERSHIP, Section 4, as follows:

Section 4 – Regional Assignment

New members of the Association will be assigned to the Region in which is found the mailing address of the Secretary of the new member at the time of application for membership. Any club, for which the secretary(s) has resided outside of the current assigned region for a period of ~~five~~ three (3) years, and/or the activities of the club have been conducted outside of the current assigned region for a period of ~~five~~ three (3) years, shall be reassigned to the region of the current secretary's residence. During the interim three (3) year period such member club is prohibited from voting on regional matters, including the election of regional director.

RATIONALE: There are a number of CFA Clubs that have secretaries residing outside of their assigned region. It is felt that these clubs no longer have an understanding of or need to be involved in the inner workings of their assigned region. Therefore, these clubs do not need to impact the votes associated with regional business, including the election of Regional Director. The voices heard on regional matters and the election of Regional Director should be the reflection of regional member clubs whose activities and elected secretary are “physically” present and active in the region.

It does not prohibit such clubs from voting for executive officers, directors at large, or on changes to the Constitution or show rules.

Hamza: Is there somebody from one of the sponsoring clubs who wants to make an opening statement on Constitutional Amendment #2? **Pat Jacobberger** [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: I wasn't prepared to stand up quite so quickly. I was prepared to hear the debate on #1. Alright, Amendment #2, presented by a variety of clubs in the Midwest Region. I won't read the actual amendment, but I will touch on the Rationale. <reads Rationale> There are actually two amendments which are being presented. This first one changes the current waiting period from 5 years to 3 years, and then during that interim of the 3 year

period, no member club, or such a member club is prohibited from voting on regional matters.

George Eigenhauser [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: I sympathize with the problem you're having, but I can't support this resolution. One of the scourges of CFA is paper clubs. We all hate paper clubs, we all wish they were just going to go away tomorrow, but they won't. One of the problems with paper clubs is that when a real club forms in a region, there's a process. The club has to have 10 members. The club has to have a reason to exist in that region. The club gets approval from the Regional Director. There's a comment period from other clubs in the region who might be affected by the move. That's when a new club is formed. When a paper club moves into a region, [snap] five years and you're in. No reason, no process, no comment, none of the existing clubs have a right to complain. I don't like that we automatically allow paper clubs to change regions after 5 years. Making it 3 years instead of 5 makes it worse, because it makes paper clubs more transferrable and more readily available across regional lines than they were before. I understand the problem; I think this makes it worse.

Sue Robbins [Tonkinese Breed Association]: The Tonkinese Breed Association is an international cat club within CFA. We have members not only in the continental United States, but also in Japan and Europe. Denying our club – and we hold regular elections for our officers, and our secretary does move from region to region. We are a legitimate club. Denying us our vote – we are a dues-paying club, we have legitimate members. It hurts our club. Were this rule in effect, we would not have been able to vote for a club member who became a regional director. That's really all I have to say about it. We are not in favor of this. It penalizes legitimate clubs.

Matt Pearson [Nashville Cat Club]: I'm fully sympathetic to the issue of secretaries in other regions and the clubs maybe having lost relevance, but from a real-life standpoint of actual clubs, we can't control an individual person whose family matters, job, whatever, may cause them to move to another region. What this proposal brings up, though is, the day the secretary moves, your club is no longer allowed to vote on regional matters. I find that pretty limiting for what we can have, unless I'm misreading the intent of the amendment.

Pat Jacobberger [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: The intent of the amendment is not to prohibit so much the voting on region matters, as it is having large numbers of clubs available to vote on the leadership of that region. I would like to just point out a couple of statistics from last year's election. At the time of the 2010 elections, there were 75 clubs in the Midwest Region. The number of clubs with secretaries living outside the region was 18. This left 57 clubs with secretaries living inside the Midwest Region. Four of these clubs appear to have been national breed clubs. The rest – 14 – were in the control of 7 people; one in the Gulf Shore Region as a secretary of one of the clubs; one in the Great Lakes Region as secretary of one of the clubs; two living at the same address in the Southern Region controlling two clubs; and three individuals in the same city in the Southwest Region, two at the same address, controlling 10 Midwest regional clubs. Now, I don't see this as a Midwest regional issue. This is not a referendum on our current Regional Director. This is not a referendum on paper clubs, directly anyway, but it is at least a call to alert you all that this is a possible thing to have happen, and this is a possible way to control the issues of your region by people who no longer reside there, who no longer have an interest there, and who no longer are up to date there within your region.

Laurie Coughlan [GEMS]: I would say that we should always first do no harm, and while I am greatly sympathetic to this problem, it is punitive to breed clubs, it is punitive to those of us who live in the border lands who may be in multiple regions in our clubs and do, indeed, have an understanding of what's going on; I, for example, in both Region 1 and Region 7. Because I happen to live 30

miles on one side of an arbitrary line doesn't mean that, as a club secretary, I do not understand the region. Certainly, should I have to move, my club should not be penalized because I moved and they would lose their voice entirely in regional matters. Again, it's a problem, I understand it, but it's punitive to the border clubs and it's punitive to the breed clubs. **Hamza:** Is there any other people? **Mary Kolencik:** Hello. Over here. **Hamza:** OK Mary. **Mary Kolencik** [Lilac Point Fanciers]: Patty, I absolutely agree with you that this is a problem. We shouldn't have people from outside the region controlling the election of regional directors. Unfortunately, this won't fix the problem. Those clubs that had their secretaries outside, to keep their vote, they'll just pick another secretary in the region or a nameless secretary. The paper clubs, they're just going to pick somebody that lives there for an address, so it's not going to solve the problem. At the same time, as Laurie said, it's going to be punitive to those of us who have clubs with members that are just across the border. I don't know how to solve this problem. Absolutely you are right that it is a problem. I just don't know how to solve it, and this isn't it. **Pat Jacobberger** [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: Well, it is a problem. It has been a problem for several years. In all of our regions, I think we've all faced similar issues from time to time, similar concerns from time to time. Even if this legislation doesn't pass in one or the other form, I want you all to go back to your clubs and talk about it and think about it, because I think it's time that this association moving forward – in it's very, very positive footing – moving forward with new leadership, turns around and tackles some of the big problems that face this association, and one of them is the use of the paper club.

Hamza: OK, we're going to call the vote on Amendment Proposition 2.

Motion Fails.

The following is to be considered if Proposal #2 does not pass

– 3 – Cat'n On The Fox; Greater St Louis Cat Club; Hawkeye State Cat Club; Long and Short of It Cat Club, Midwest Enth. Of W. Sphinx (MEOWS); New Horizons British Shorthair Club; No Dogs Allowed; Penn-Jersey Cat Fanciers; Santa Fe Trail Shorthair; Siouxland Cat Fanciers; Twin City Cat Fanciers; United Persian Society; Wild Rose Cat Club.

RESOLVED: Amend ARTICLE III – MEMBERSHIP, Section 4, as follows:

Section 4 – Regional Assignment

New members of the Association will be assigned to the Region in which is found the mailing address of the Secretary of the new member at the time of application for membership. Any club, for which the secretary(s) has resided outside of the current assigned region for a period of five (5) years, and/or the activities of the club have been conducted outside of the current assigned region for a period of five (5) years, shall be reassigned to the region of the current secretary's residence. During the interim five (5) year period such a member club is prohibited from voting on regional matters, including the election of regional director.

RATIONALE: There are a number of CFA Clubs that have secretaries residing outside of their assigned region. It is felt that these clubs no longer have an understanding of or need to be

involved in the inner workings of their assigned region. Therefore, these clubs do not need to impact the votes associated with regional business including the election of Regional Director. The voices heard on regional matters and the election of Regional Director should be the reflection of regional member clubs whose activities and elected secretary are “physically” present and active in the region.

It does not prohibit such clubs from voting for executive officers, directors at large, or on changes to the Constitution or show rules.

Hamza: #3. Pat Jacobberger [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: Resolution #3. This is basically the same amendment as the one just mentioned, extending it from 3 years to 5 years, which is restoring the 5 year period of waiting, and then during that interim, prohibiting those moving clubs from voting on regional matters and regional elections. **Peg Johnson** [Atlanta Phoenix Cat Society]: I would like to, no matter the vote on this next resolution, or amendment to the Constitution, I would like to recommend that the Board of Directors take up a study on this, because as George said, when we vote on clubs, we vote on where they are, how many other clubs are in the area, how many new members we are actually adding to the CFA family. I think that we focus just on the secretary as a means of defining what region a club is in. I would like to maybe suggest a study that we investigate membership and activities of a club, and tie it to a region because we need something broader than just one person in the club. As Laurie said, we’ve got border clubs. I think maybe a study into this matter would help solve the problem, no matter what the vote is on this next resolution. **Kim Everett-Hirsch** [Oregon Cats, Inc.; Keystone Cat Fanciers]: To offer a little extra on what Peg just said, a lot of you – well, there’s a few of us that go back a long way. I go 51 years back. That’s a little over half a century. CFA made the paper clubs. Let’s get it real straight. A lot of you don’t know how that happened, and I’ll tell you how it happened. It happened because Bob Everett and I started CFA clubs in the Pacific Northwest. There was no CFA. I started with ACFA – not as a judge; I’ve never judged anything except CFA. A lot of you think I did, but I didn’t. My husband was an ACFA judge and board member. Well, in order to start the club, the board had a policy. That’s not in your Constitution. Every board can set a policy, and the policy was at the time we could have Oregon Cat Fanciers, but wait – we have to have two specialty clubs. Columbia River Longhair Club and Portland Shorthair Club. Well, in recent years, we gave Portland Shorthair Club, which is now Portland Cat Club, to Japan. Columbia River Longhair we made into Columbia River Cat Club. It went on to Washington, the state of Washington. And, by the way, they all hold shows, but we were forced to do it. Then, Puget Sound came. My cousin started it in Seattle. “Oops, got to have two clubs with that, too!” So, here comes the paper. Well, nobody is running to the bonfire with those clubs. You’re not going to get rid of them. You want to come and vote. Well, now there’s another little problem, and this is where your board can start addressing these problems. When you go back in history and bring it forward, this is a very bad precedent that we have. It’s got to be cleared, but how to clear it? The other little thing, and this is not a board policy, there is buying and selling of clubs. That’s a fact. We don’t have a provision that says you can’t, so put the money up. Whoever has got a lot of money could own CFA, technically. “I’ll give you \$1,000 for your club. You’ve got a spare, give it to me.” Write that check. So, pretty soon, somebody has got a whole heard of clubs. We used to block vote. There was about 6 people that had enough clubs that you could sway an entire election. It was on the west coast. There was enough power in [Regions] 2 and 5 to do that. So, now the board is in a

position. We have a new era. CFA is moving ahead on a business-like basis – none of this back room stuff. Now, this is something you can consider at one of your meetings and talk about these problems. I think these two particular amendments are trying to address the problem. They are not aimed at any particular election, it's just a problem. That's all I have to say. **Janet Wolf** [Morris and Essex Cat Club]: I would just like to comment on the national breed club issue. If you're talking about something like this and the breed secretaries keep changing, you have to think about all the related changes. For years, I was involved in the National Birman Fanciers and we keep going back and forth in regions, so every time we want to license a show, you have to go to the other region. Nobody really cares about us because we get along with our regional directors, but you're constantly having to come to the board and say, "gee, we want to have an out-of-region show; gee, this was an in-region show, now it's an out-of-region show", and it goes back and forth. You have other things like that that are going to come up, so if you're going to change, look at all the ramifications of it. Thank you. **Pat Jacobberger** [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: You know, unfortunately in all of life, all of us are faced with rules that are made for one or two individuals, or a pack of individuals, that we have to follow as well, even though we know we would never do that, say that, be that way, whatever. So, I ask you to consider that when you think about voting on this second amendment. I haven't been around as long as Kim, but I have been around over 35 years, and there was another step in the paper club building structure that I would like to share with you. A couple of fellows on the west coast sat down, one with the Los Angeles telephone directory and one with the San Francisco directory. They randomly pulled names and addresses out of those directories, and they made up clubs, sent them in to CFA and most of them were recognized. Those are the clubs that really began the paper process for CFA, and those are the clubs that the reason it was purported that that was done was in order to control regional elections, as well as, at that time, some national elections that came into place. Our history is kind of dotted with people who think that the means justify the ends, or the end justifies the means, or whatever you want to look at it, but I think that even if this doesn't pass, I hope that our clubs in the Midwest Region have raised your awareness. I think, once again, I'll summarize by saying that this is an association that is moving forward on a new foot. We have new energy, we have a new Central Office, we have new leadership. I think it's time we got rid of some of the old baggage.

Hamza: I would like to call the vote now on proposed Amendment #3.

Motion Failed.

Hamza: Those of you who know me well know that I tend to speak plainly about things. We all know that paper clubs are CFA's dirty little secret. This is a problem that isn't only ours. It tends to be in our society and it's about ethics. We know we've tried for many years to deal with ethical problems through a legislative way. We've had a war on drugs, we've had a war on violence, but the reality is, how we behave lies within us. I know the situation in Region 6 and the frustration of having your elections diverted by one or two people, and then how much more frustrating is it when they move out of the region and still suck the wind and the excitement out of what should be a pleasurable event. We'll look at it on the board level, I promise, but what needs to be done is, we need to stop supporting people's bad decisions in carrying paper clubs and subverting the will of the majority of this organization. That's all I have to say about that. We will look at it.

– 4 – European Shorthair Club; Abyssinian Breed Club Europe; Cat Fanciers of Finland; Cat Friends of Germany; Cat-H-Art; Cats’R’US; Chatte Noir Club; Cleopella Cat Fanciers of Estonia; Dutch PurrPuss Club; Feline Fanciers of Benelux; France Cat Fanciers; German Catwalk; Golfo Dei Poeti Cat Club; Jardin des Korats; Malta Cat Society; Nika Feline Center; Onyx Cat Club; Rolandus Cat Club; Royal Cat Club; Spanish Cat Club; Swedish Cat Paws; Gateway Arch Persian Society; Length and Lack of it Cat Fanciers; Mark Twain Feline Fanciers; Moonport Cat Club; Sophisto Cat Club; Cats’ Land Club.

RESOLVED: Amend ARTICLE IV – ANNUAL AND SPECIAL MEETINGS, Section 1; ARTICLE VI – OFFICERS AND DIRECTORS, Section 1; ARTICLE VII – EXECUTIVE BOARD, Section 1, and ARTICLE VIII – REGIONS, as follows, effective May 1, 2012:

ARTICLE IV – ANNUAL AND SPECIAL MEETINGS

Section 1 – Annual Meetings

The Annual Meeting of the Association shall be held commencing on the third, fourth or fifth (if applicable) Friday in June, or the first Friday in July, of each year in each of the regions listed below successively (excluding the Japan ~~region~~ and Europe regions), beginning in 1982.

ARTICLE VI – OFFICERS AND DIRECTORS

Section 1 – Titles

The officers of this Association shall be President, Vice President, Secretary, and Treasurer.

The Directors of this Association shall consist of ~~eight~~ nine Regional Directors, representing the geographical regions herein specified, provided that not more than one person resident in any one of the Regions specified shall be elected a Regional Director, and seven Directors at Large.

No person may hold more than one office.

ARTICLE VII – EXECUTIVE BOARD

Section 1 – Membership

The government of the affairs of this Association shall be in the hands of the Executive Board.

The President, the Vice President, the Secretary, the Treasurer, the ~~eight (8)~~ nine (9) Regional Directors, and the seven (7) Directors at Large of this Association shall be members of the Executive Board.

ARTICLE VIII – REGIONS

The United States, Canada, Bermuda, ~~and Japan and Europe~~ are divided into ~~eight (8)~~ nine (9) geographical regions as follows:

NORTH ATLANTIC

Bermuda, Canada (East of the 77th meridian), Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York (East of the 77th meridian), Pennsylvania (East of the 77th meridian), Rhode Island, and Vermont.

NORTHWEST

Alaska, California (North of the 36th parallel), Canada (West of the Western border of Manitoba), Idaho, Montana, Nevada (North of the 37th parallel), Oregon, Utah and Washington.

GULF SHORE

Arkansas, Colorado, Kansas (South of the 38th parallel), Louisiana, Mississippi, New Mexico, Oklahoma, Tennessee (West of the Tennessee River), Texas and Wyoming.

GREAT LAKES

Canada (East of the 90th meridian and West of the 77th meridian), Kentucky (North of the 38th parallel), Michigan, New York (West of the 77th meridian), Ohio, Pennsylvania (West of the 77th meridian), and West Virginia.

SOUTHWEST

Arizona, California (South of the 36th parallel), Hawaii, Nevada (South of the 37th parallel).

MIDWEST

Canada (East of the Western border of Manitoba and West of the 90th meridian), Illinois, Indiana, Iowa, Kansas (North of the 38th parallel), Minnesota, Missouri, Nebraska, North Dakota, South Dakota, and Wisconsin.

SOUTHERN

Alabama, District of Columbia, Florida, Georgia, Kentucky (South of the 38th parallel), Maryland, North Carolina, Puerto Rico, South Carolina, Tennessee (East of the Tennessee River), the U.S. Virgin Islands, and Virginia.

JAPAN

Japan.

EUROPE

Albania, Andorra, Austria, Belarus, Belgium, Bosnia & Herzegovina, Bulgaria, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Kosovo, Latvia, Liechtenstein, Lithuania, Luxemburg, Macedonia, Malta, Monaco, Moldova,

Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Sweden, Switzerland, Spain, Ukraine, United Kingdom.

RATIONALE: Clubs of the International Division-Europe want to see their Division become a Region and to have the same conditions as regions located in the USA (follow the same rules and duties as any other region of CFA). CFA has grown a lot in this area and still does, and now qualifies to get regional status. Europe has now a running treasury and will be able to pay for its own expenses. Becoming a Region will allow CFA not only to generate additional income due to the money redeemed to CFA through show licenses and number of cats entered at CFA shows (fees currently not fully applying to clubs in the ID) but also to save money, as expenses connected with the region will be covered by Europe's treasury and no longer by CFA's treasury.

Effective date on May 1st 2012 will coincide with the beginning of the next show season and will leave time for the CFA board to amend the show rules as necessary and run elections for a Regional Director.

Hamza: While we are talking about ethics and who we are and what we want to become, is the next amendment, which is #4. I've tried to adhere to Robert's Rules as best I can, and in the course of a year, I have not voted on one issue. Robert's Rules dictate that I would vote in the event of a tie, and I haven't had to, but what I do do is, I try to set an agenda that is forward looking and delivers benefits to the organization as a whole. We set budgets, but really, it's guidance. On this next proposition, I want to remind people that when we decide whether Europe becomes the next region in CFA, the only criteria ethically we can look at is if they have done everything that we've asked them to do to become a region. Did they meet the criteria to become a region? It would be totally unfair to hold them up to any other standard. We have to become ethical people, so when we address the pro's and con's of this next amendment, you have to couch it in a way to whether they have met the requirements and deserve to be a part of the CFA family, or they haven't met the requirements and they need to go back and work a little further. So, would the person who is bringing Amendment 4, please come up and start the ball rolling.

Olivier Grin [Cats 'R Us; Spanish Cat Club]: I will skip the details of the proposal because it's basically just a necessary adjustment in order to include Europe instead of International Division, as Europe as Region 9, but I will move directly to the rationale. CFA has grown from a handful of people to the status it has in Europe in about 20 years. We really started with very few people, only one or two clubs, very little shows. Now, as the Treasurer has shown us in her report, Europe brings consistent, substantial participation in terms of registration, shows a great deal of space for development, since it is one of the areas with the most growing potential at the moment. I think we really worked over this about 20 years to reach the level that would qualify us to become a region. What people from Europe want is not to have any special treatment. We had in these about 20 years of existence of CFA in Europe special rules, exemption of some rules to help us grow. Maybe some of you are not aware that some of the show licenses – there are to some extent exemption of show license for clubs in the International Division. We don't redeem money the same way the clubs in the U.S. do. This is what we are asking to get rid of. What we want is exactly the same rules as any other region. We have in Europe, from the very beginning, been asking for championship. This has nothing to do with the Constitution, but just to show you the approach of CFA clubs in Europe. We have been asking, even when we had only a few

shows. I am speaking about 7 or 8 shows a year in our region. We never asked for an exemption of the 200 grand points for grand champion status. We have been following all the rules for registration. We really tried to adjust to the spirit of CFA. Now, I think we have reached a point where it makes sense that we qualify for region status, and I hope that you will all follow my idea, and that you will support us and welcome us as Region 9 in this great association. Thank you. **Pam DelaBar** [Sophisto Cat Club; Franciscan Silver & Golden Fanciers; CFA European Division Liaison]: If I could just remind you of a little history. In 1988, due to the strong word smithing by Craig Rothermel and Fred Jacobberger, the CFA delegates started to turn the direction of this organization literally by voting in the formation of the International Division. It wasn't long before we entertained club applications in Europe and accepted the club first in Lyon, France. Though these clubs could put on shows, exhibitors and breeders could not join breed councils, and additionally no delegates were allowed. In essence, we allowed these clubs in the International Division to pay fees to CFA, but not to have a voice in the organization. In 1996, the CFA delegation overwhelmingly voted to allow International Division breeders membership in breed councils they qualified for, and to seat a delegate at the annual meeting, and to vote for CFA officers and directors at large. Since that time, we have seen growth in the cat fancy in the International Division, increased litter and individual registrations, in addition to non-core business income, also. Today, we are asking your support to fully enfranchise the European portion of the International Division. They have worked hard to ensure they have a strong organization for the European community and for CFA. We need the regional structure in Europe in order to address the problems we often confront with the other cat associations who view CFA as a threat and not as a partner in the world of cats. We are the only major association not fielding a regional structure in Europe at this time, and we can change that today. Present at this meeting are members of clubs from Russian, Finland, The Netherlands, Switzerland, France and Germany. I think you all met the Dutch last night at the hospitality room. And a few Swiss joined them, too. Faced with adversity for several years from the other associations in their areas, these fanciers stuck with CFA. They could be blackballed from other organizations, for coming to CFA shows, and they stuck with us. They are ready to become a region, and we in CFA need them to become a region. Craig Rothermel, Don Williams and I worked hard to develop CFA in the International Division. Today, you are seeing the results of the work of many, and this is true growth, and CFA needs true growth. **George Eigenhauser** [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: Let me start by saying that I strongly support this resolution. I'm going to use a metaphor that I think you as cat fanciers are all going to understand. In my time on the board, I've had to decide when breeds were ready for championship status, when it was time to move them up from provisional to championship. We would get feed-back from people saying, "well, some of them aren't really up to the standard yet, some of them aren't really as good as they could be." My position always was, if they have jumped through all the hoops and done everything we asked, put them in the game and let them sink or swim. I've never been disappointed. The time for real growth is when you put them in the game. Sitting in the sidelines is wonderful. You can participate as a spectator, but if you don't have a bet on a horse race, it's just horses running in a circle. The International Division has done everything we have asked of them, to move forward as a region. They are mature. They are ready. When Japan became a region – when I first started showing CFA, Japan was part of Region 5, so I've always considered myself kind of an honorary Japanese. When Japan separated off, we saw phenomenal growth in clubs and shows in that region, because that's when the real growth happens – when you are fully

in the game. It is time for Europe to be in the game. They have done everything we have asked. Let's do it. **Bob Belfatto** [Domesti-Katz Cat Club; Space Coast Cat Club]: I don't think they are fully in the game. You read the proposal and they say very clearly, "we're not going to have an annual, we're not going to have the expense of an annual." All the other regions have the annual and the expense of the annual. **Hamza**: Just a point of correction, Japan does not host an annual. **Bob Belfatto** [Domesti-Katz Cat Club; Space Coast Cat Club]: Japan and Europe should both hold annuals. **Kim Everett-Hirsch** [Oregon Cats, Inc.; Keystone Cat Fanciers]: Pam DelaBar did mention about the blackballing. As a judge, I've judged in Europe many, many times, both for the independents and FIFe, and of course obviously other countries, as well. The blackballing does occur. We don't allow it under the Constitution of the United States, but over there they do, and if you step out of line, if you leave the show early, they can kick you flat out of their. Knock your cattery out and everything. It's tough. These people here are delegates, and their clubs have adopted CFA at great risk. The fear was, we weren't going to stay with them, but we did stay with them. I know there's a few concerns. They say, "oh, but what happens? They came from other associations. They will sit somebody at the board. Then what's going to happen, they're going to vote for messing our breeds all up." They've joined on the same rules as all of us have joined, and they've worked hard. How many of you are over there? Stand up. Our delegates – there they are. [applause] Just like I came from ACFA and I showed in every single association that was on this planet, and you know the one I picked – CFA. Now, that's what they are doing, and I urge you to give them the 2/3's. **Ellyn Honey** [Chinook Cat Club; No Pussy Footin' Around]: I have known some of these European exhibitors for 20 years. One of the things that I need to tell you is that when you are over there and you see the enthusiasm of these many young exhibitors and how they bring their children into the fancy, how much work they have done, how much they want to abide by every single rule that we have provided to them, it is their time to become part of the global CFA cat fancy, and I support this 100%. **Donald Williams** [Ocala Cat Club]: As Pam said, Pam, Craig and myself started this, and I would sure like to be around to finish it. **[end of Tape 3, Side B]** I judged the first – and it wasn't a show, it was an exhibition – in Lyon, France, and from there you saw the enthusiasm of the French people, the German people, the Italian people, the Swiss people. Actually, we had a club in Switzerland that applied, that raised Burmese. Unfortunately, they were European Burmese at the time, but they still maintained a club. We couldn't judge their cats, but they were still maintained as a club. Those people voted to all of this European group, and I can tell you that we have, on a yearly basis, as many cats to be registered as we now register here in the United States. I'm in favor of this 150%. **Dennis Ganoe** [Sunkat Feline Fanciers; For The Love of Cats Cat Fanciers]: If the impassioned pleased that you've heard from some of our current and former leaders of CFA hasn't moved you, take this into consideration. Our chief rival in the U.S. uses "international" in their name. They have had two regions in Europe for decades. It's high time CFA did the same thing. **Darrell Newkirk** [Abyssinian Midwest Breeders; Mark Twain Feline Fanciers]: I've been the Chair of the International Division for 7 years now, and when Pam assumed the presidency, she asked me to take over the International Division. I knew it was a big job and I had some big shoes to fill, but I went over to Europe and held my first meeting, and the first thing that they hit me with was, "We want to be a region." I said, "You guys aren't ready yet. Let's do some work." Those guys have worked for 7 years now, since I've been the Chair of the International Division, and I am so proud of the work that they have done. They want the same thing we do. They love their cats, they love their CFA-registered cats, and they put on some marvelous shows. If you

haven't been over to a show in Europe or even in Asia, please go. They have wonderful, wonderful shows. It's time for them to become a region, and please support this. **Peg Johnson** [Atlanta Phoenix Cat Society, cat fancier and business woman]: Europe is, if I've got my math right, 13 years been involved with CFA. They've done everything we have asked. Not to offend any of my European friends, it's time. I know you said you want to be a region, and we want all the money for CFA to make us more profitable and to allow you to be a full-fledged member of CFA and help with our financial difficulties that we sometimes face, but I think it's time, and I think it's time for CFA to get this added growth and income, so I support this maybe 200%, and I don't want Don not to be around, so let's do it. **Norm Auspitz** [Kentucky Colonels Cat Club]: Not only is this an opportunity to grow financially, but it's an opportunity for us to grow culturally. If you've not been over there, the culture there is diverse, it's older than ours, it's wonderful, so this is a chance for us as a cat fancy to grow and embrace the diversity we get from Europe and have this association grow – again, not only financially, but culturally as well, so I hope you support this. **Susan Cook Henry** [Lord Baltimore Cat Club; Quad City Cat Club]: This reminds me of the song, "The Way We Were". How many of us remember 25-35 years ago the enthusiasm in the CFA show halls? That's what they see in Europe now. Let them in as part of us. Let us rewrite the song, "The Way We ARE and the Way We Will Be Again". **Donna Jean Thompson** [Mary Hantzmon Abyssinian Club]: Susan and I have been overwhelmed and so proud to represent this region in the Annual. [can't hear you] You can't hear me? It's just I'm not good at this, and the local folks know all about "misty springs syndrome" and I'm trying very hard not to have that. Susan and I have just been overwhelmed with all the kind words from all of you about this Southern Region Annual Meeting. However, I wish you please would take a note in the opening credits of your delegate book that Japan, France and China all were major supporters of this Annual Meeting. Not only is it in here in the capitol of our country, it's a representation of the fanciers of the world. **Kathy Calhoun** [Basic Black Cat Club; Red 'n Ruddy Happening]: First of all, I want to say that I fully support the International Division becoming a region, and I think the only thing that I've heard in opposition is around an annual in Europe and in Japan. Really, realistically, that's not feasible for this contingency to travel to those locations, even if they were in a position to have an annual. I look at a lot of things. I work for Pepsi. It's a global company. We have our stockholders' meeting in the U.S. That's all. **Bruce Russell** [Golden Triangle Cat Fanciers; Toronto Cat Fanciers]: I fully support this motion that has been before us. I've had the privilege to send some of the cats over to Europe, and they've done quite well over there, been shown well by the people over there, and if you ever have the opportunity to get on to some of the forums that they have for these shows, see all the pictures that they have, see the way that the show halls are laid out and decorated, they probably would put a lot of our cat clubs to shame, you know, with the work and the passion that they put into this. Now, as a cat breeder, because nobody has mentioned this, I would encourage people to get involved with the people of Europe, and to help them by continuing to send good cats over there and continue to grow this region. **Hamza**: Alright, I have three people hovering around the mikes. Are you ready? **Bob Belfatto** [Domesti-Katz Cat Club; Space Coast Cat Club]: I was on the board of directors for the International Laser Display Association. It's essentially a five-section unit. It had three sections in the United States – that's what they called them – and two abroad, one in Asia and one in Europe. It was not a big problem to have the annual meeting in Europe and in Asia. It seems to me, if you look at the first page, that Europe and Japan are excluded in the first paragraph. That doesn't seem like they are fair, equal partners. Thank you.

Hamza: Are you waiting? Alene? **Alene Shafnisky** [Turkish Angora Fanciers, Int'l]: When I say that (international), I truly mean it. Our club has almost 50% international membership. I don't know how many of you noticed it when the delegates stood who have come over here from Europe to support this amendment, if you notice their age. It might be a little bit different than in the rest of the room. I can tell you first hand that the people in our club who just had our first European-bred and European-shown grand champion were ecstatic over it. Even the people in our tiny breed are so enthusiastic that the CFA titles are truly the ones that they hold above even their own home countries' titles. They have been working for years, they value CFA. What's more, if you don't know it, Europeans in general understand a lot more about pedigreed cats, so this is just going to accelerate the success we're already having and make it that much more successful. We've seen the financial piece they bring us. I know others have said it, but it bears repeating that they are asking to have the exact same rules as every other region. There's no special treatment here. They have already proven that they can do what needs to be done, and I think we should pass this amendment. **Lynn Search** [Moorestown Cat Fanciers; ~~Midlantic Pers-Himmie Fanciers~~]: Now, I haven't been in the fancy quite as long as Kim, but I'm getting there. In the meantime, I remember times that our people – our continental United States and Canada clubs and delegates – said, "We can't afford to go to Japan and have an annual", and that's the reason there isn't one there. I bet you Europe would love to host an annual, and so would Japan. They aren't doing it, as Bob has misinterpreted, to save their money; they are doing it to save our money. Let's bring them in. They belong here. **Pat Jacobberger** [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: Lynn touched on what I wanted to say. Back in the 20-some odd years ago when we passed that resolution to change our association to an international association, one of the great fears was that we would have an annual in Japan that no one could afford to go to. The last time I looked at tickets to Europe, they were cheaper than going to the east coast from Minnesota, but at any rate, I think that that's the history behind why Japan does not have an annual and why it was specifically excluded out of that constitutional amendment, and very likely why it is excluded this time, as well. But, you know, that's a whole different resolution for a whole different year to consider. As our globe shrinks by the amount of travel, etc. that we have available to use, I think that may change, too. **Bob Molino** [New River Cat Fanciers]: You know, I'm old enough to remember the annual that we voted on having it in Honolulu and, oh my God, the uproar. "We can never have an annual in Honolulu!" Well, if we can't have one in Honolulu, I don't understand, you know, why we can't – and she's right. Going to Europe is cheaper than it is to go from here to California. It is also, and we want to have an annual in Honolulu, I think it's time that we had an annual in Honolulu. I do not – I remember when Japan came up and I was a delegate at the time, and everyone stood up and said, "You know, they're not quite ready yet." Well, look what's happened since we voted for them. The region has grown immensely. This is an opportunity for us to follow our philosophy and truly globalize CFA. **Cyndy Byrd** [~~Crown City Cat Club~~; Malibu Cat Club; Marina All Breed Cat Club]: I would like to call the question. [applause] **Hamza:** OK. Here's what we'll do. We'll let Barb speak and then I'll let Olivier have his closing remarks and we'll call the question. **Barbara Schreck** [Anthony Wayne Cat Fanciers; Jazz Kats]: The discussions about the annual being in Europe and Japan are interesting but not part of this proposal, so I suggest that we focus on this proposal and I support calling the question.

Olivier Grin [Cats 'R Us; Spanish Cat Club]: I think Lynn Search and Kathy Calhoun and other people have clearly stated what I was going to answer about this issue about having the annual meeting in Europe. Of course, people from Europe would be delighted to have this event being taking place in Europe and I'm sure we could make great things out of it, but are you all ready to travel to us? We'll be happy to have you. Thank you to all who have expressed their support, and let's see what you say. Thank you.

Hamza: Very good. Are we ready?

Motion Carried by 2/3.

Hamza: To my friends in Europe, welcome as Region 9 to CFA! [applause] I think now would be a good time to enjoy the Royal Canin break. We'll see you in a little bit. Twenty minutes, how about?

– 5 – CFA Executive Board.

RESOLVED: Amend ARTICLE V – FISCAL YEAR, REPORTS, AND AUDIT, Section 2, Paragraph c., as follows:

ARTICLE V – FISCAL YEAR, REPORTS, AND AUDIT

Section 2 – Reports

c. Each Regional Director may maintain a treasury to defray the costs of regional activities. Contributions to any such regional fund shall be on a voluntary basis. No later than ~~April 1~~ May 10 of each year each Regional Director shall present in writing to the Central Office a complete report of all receipts and disbursements of funds, if any, maintained for regional business, identifying in detail the sources of all income and the nature of all expenditures for the fiscal year which ended on April 30 of that year.

RATIONALE: This is a housekeeping change to require the Regions to report financial results for their fiscal year ending April 30. This fiscal year reporting is required in order for CFA to file IRS informational returns on behalf of the Regions.

Hamza: Every time we have a break, we build up some PSA announcements. The first thing I would like to announce is that the Ambassador Cat reception after the delegation meeting is in Suite 1146. That's my room. I donated it. Don't short sheet my bed. Also, wasn't that a great break? Ice cream. Thank you, Royal Canin. [applause] I have been handed something. The Balinese breed council members will meet Saturday at 10 a.m. in the atrium. So, that's for the Balinese people. Go ahead, you've got a PSA, too. **Dennis Ganoe:** The Judges' Association meeting is scheduled for Saturday, noon to 2:00 in Regency A. Just a reminder to be there. **Hamza:** You probably didn't hear me after the celebrations broke out, but Motion Carried. [applause]

Hamza: On the Amendment #5. This amendment comes from the board, and Carla will be speaking about it. **Carla Bizzell** [Emerald Coast Cat Fanciers, Inc.; CFA Treasurer]: It's hard

to follow that last resolution. I'm really glad we had the break. Otherwise, it would just be amazing to have to follow the directly. But at any rate, this is a simple date change for reporting for the regional reports. CFA is moving forward with a 501(c)(4) exemption for the regions, under the umbrella of CFA. As a result of that, their fiscal year has to coincide with our fiscal year. They will be required to report after April 30th for the full fiscal year. Currently, the requirement is for them to report by April 1st, which doesn't make a lot of sense because they would have to report by April 1st and then again after April 30th in order to meet the required IRS reporting rules. CFA will be preparing any and all IRS reporting requirements for the regions. Again, this is just a simple reporting date change. **Hamza:** As this is clearly a housekeeping measure, I don't think we need to entertain anything, so I'm just going to call the question.

Motion Carried by 2/3.

– 6 – Lilac Point Fanciers.

RESOLVED: Amend ARTICLE XI – BREED COUNCIL, Vacancies, to clarify what a blank item means on a breed council ballot, as follows:

ARTICLE XI – BREED COUNCIL

Vacancies –

1. Any vacancy occurring in the office of a breed council secretary shall be filled by appointment by the President of CFA.

Notwithstanding the fact that the Councils shall serve the Executive Board in an advisory capacity, the Executive Board shall not alter or amend any part of the standards for any breed, or add thereto, without first obtaining (within the prior 12 months) the approval of 60% of the members voting of the specific Breed Council(s) affected. An unmarked item on an otherwise valid breed council ballot is an abstention, and an abstention does not count as a member voting for purposes of calculating 60%.

[Remaining paragraph unchanged]

RATIONALE: At the February board meeting, CFA's parliamentarian made a ruling that changes the interpretation of the 60% mark for counting breed council ballots. In the past, for each breed council the board counted the total number of ballots returned and computed 60% to determine the number of votes required to pass a change to a standard. In February, this was changed to interpret a blank item on a returned ballot as a non-vote, and thus the member did not vote on the item and that ballot does not count towards the 60% for that item. From now on, until the next parliamentarian changes the ruling, the 60% threshold must be computed for each item individually, not the whole ballot.

The new ruling from February means that a failure to vote is as an abstention and that the percentage is determined based on the number of votes actually cast for the item as opposed to the total ballots received. This amendment has the effect of the February ruling.

The manner in which we compute the 60% mark must be consistent. CFA's parliamentary could change, and the next parliamentary could interpret this clause differently. We need to be specific about how to compute 60% so that our breed council members are not wondering from year to year how to fill out a ballot to abstain and how their abstention will be interpreted.

Hamza: OK, somebody who, one of the clubs or the club. **Mary Kolencik:** Over here. **Hamza:** OK, go ahead Mary. **Mary Kolencik** [Lilac Point Fanciers]: This simply adds a sentence to the section of the Constitution concerning how we count our breed council ballot. The sentence is, "*An unmarked item on an otherwise valid breed council ballot is an abstention, and an abstention does not count as a member voting for purposes of calculating 60%.*" We all know that, for the breed council to change the standard, it has to pass by 60%. In prior years, the way that was tabulated was, all of the ballots that were returned were counted up, you got a total, and then 60% of that was the threshold you had to meet, to change the standard. However, this past February, that changed. Our Parliamentary made a ruling that changed – that had to do with absentee or blank ballots. Now, I happen to agree with that ruling. What it was, was those were no votes, so they don't count against the threshold for the 60%; they don't count as valid ballots, which means now we have to count per item to compute what the threshold is. I agree with the ruling, after reading Robert's Rules and checking on a few things. I think it's the correct one, but what I'm concerned about is that the next lawyer that we have will change it, or that it can change every year, from year to year, and I think we need consistency. How we count the votes is important, but more important is that we know the method of counting ahead of time. We need to know how to do that, so that's what this will do. Whether you agree or not with this amendment, the ruling stands and that's how it's going to work, so if we don't like how that works, if we want to count abstentions differently, let's hear it now and then I can propose something else next year, but this just puts that ruling into the Constitution, so we know that's how it works. **Hamza:** Any other comments? **Alene.** **Alene Shafnisky** [Turkish Angora Fanciers, Int'l.]: Frankly, I disagreed with the interpretation the last time around. When a ballot comes in, it should be counted. The reality is, when we vote on things, on the breed standards, there's not an opportunity to abstain, so even if, for example, what I used with my club is, I said, imagine there are 10 people on your breed council and someone proposes adding a color, but you don't like the way the wording is. So, you don't want to vote against it because you want the color recognized, but you don't want to vote for it because you don't like the wording, so you simply don't answer that question because there is no abstain option. Now, instead of 10 votes being sent in and there being only 3 yes votes and all the rest are unmarked, now that 60% changes to 60% of 3 and you would be recalculating that on each question as you go along, so I think we have to look at this as all of the ballots received, 60% of what they are, and leave it at that, rather than recalculating each and every question. I think it will significantly change the way that people will be able to change breed standards if we allow this to happen. **Bruce Russell** [Golden Triangle Cat Fanciers; Toronto Cat Fanciers]: Traditionally, an abstention has been counted as a "no" vote. If I'm voting, as mentioned, on my breed council ballot and I just don't quite like the way that things are written, or for some people they may not understand completely what the proposal is saying, so they choose not to vote, so they don't fill anything in. It should still be counted as a valid vote, so if it's not a "yes" vote, it's a "no" vote. If there's 10 ballots received, then so be it, even if that one ballot doesn't have things marked off, you know, but an abstention is traditionally considered a "no" vote. And so I would ask that we not pass this

proposal. **Darrell Newkirk** [Abyssinian Midwest Breeders; Mark Twain Feline Fanciers]: I think if you'll check with Robert's Rules, and I think that's why Ed [Raymond] based his opinion on it, an abstention is counted as if the voter was not present. It's not a "no" vote, and so if you want a "no" vote or you want an abstain, then we need to change the rules so we can put an abstention on the ballots, but if you don't vote for something, an abstention is counted as if the voter was not present and voting. **Hamza**: Any other questions? **Mary Kolencik** [Lilac Point Fanciers]: I wanted to address the comment from Alene. If you don't answer, your vote is a "no" vote. That's how it was counted in the past. That's the previous ruling, and if you read Robert's Rules, this is why I say I agree with Ed's ruling. An abstention is not supposed to be a "no" vote. His ruling is correct, and that's the ruling that's going to stand. That's how we're going to count the ballots. So, all this amendment is, is putting that in there so it can't be changed yet again. If we don't want this, we can come back with something else, but I think we need to have a procedure in there so we know how our votes are going to be counted. **Hamza**: I'm going to call the vote.

Motion Carried.

Hamza: It appears the motion doesn't meet the 2/3 requirement. **Newkirk**: It doesn't? **Hamza**: It doesn't. No, it does not. **Mary Kolencik** [Lilac Point Fanciers]: Excuse me. Point of order. I would like to call for a floor vote on that. **Hamza**: OK, we'll do it again. **Kolencik**: Let's see it again. **Hamza**: Alright, let's leave our hands up. All in favor. Opposed. That's a way different vote, folks. Abstentions? Well, now it passes. That was a way different vote.

Motion Carried by 2/3.

Proposed Show Rule Resolutions

Deleted text is shown with a ~~strike through~~ and new text is underscored.

Hamza: OK. The next set is show rules resolutions. We now move on to show rule resolutions. Pre-noticed show rule resolutions which pass by a 2/3 vote are sent to the board for ratification. Pre-noticed show rule resolutions which pass with more than 50% of the vote but less than 2/3 are sent to the board with a favorable recommendation. Show rule resolutions which are amended before being voted on must pass by more than 50% and are advisory only.

– 7 – Lilac Point Fanciers.

RESOLVED: Amend Show Rules 6.09 and 11.20 as follows:

Exhibitors will be allowed to display CFA ribbons or rosettes, foreign ribbons or rosettes and unaffiliated breed club ribbons or rosettes only on/in exhibition cages. Such ribbons or rosettes not won at a current show, with the exception of CFA National or Regional Award rosettes, must be confined to the inside of the exhibit's cage. Awards won on any day at a show-format licensed according to 12.07.a.3, or any similar format on one weekend at the same location, may be displayed on the outside of the cage on any subsequent day at that location.

RATIONALE: Show rule 12.07.a.3 is the 6x6 format. At some 6x6 format shows, even those where both days are held by the same club, some clubs are using rules 6.09 and 11.20 to insist that exhibitors remove their rosettes at the end of the first day.

Consider a new exhibitor at a 6x6 who has worked hard to finally have a cat that makes a few finals. Not only are these shows very competitive, they are extremely expensive. The new exhibitor gets some encouragement on the first day of this expensive weekend and is told to take that award down for the second day. Why not let the exhibitor display awards to enjoy them for the full weekend?

Hamza: So, now we move into Resolution #7, and that would be Mary again. **Mary Kolencik** [Lilac Point Fanciers]: Resolution #7 is to Show Rule 6.09 and 11.20. Currently, if you have rosettes that you won at a previous show, you are not allowed to display those on your cage at the next show. This has been taken to an extreme, so that if you're at a 6x6 show, even if it is hosted by the same club, we have show managers going around telling people to take their rosettes down from the first day, and I kind of think that's not what the intention of this rule was, it's not what the intention of the 6x6 format was. The 6x6 format was created to foster cooperation and working together, and while these are two separate show licenses, to the exhibitors it's just not that separate. This show rule only applies to shows at the same location on adjacent days. You're still not going to be able to bring in your rosettes from a prior show to this one. So, what I want you to do is think about a new person that just spent a small fortune on an entry for a 6x6. Think about the family with the 5 kids that Jerry told us about this morning. They get a final and are so proud and happy, then at the end of Saturday, for some reason, somebody tells them, "You've got to take your rosette down. You can't display that tomorrow." I don't understand the purpose of why we're doing that to people. We have some great cats. Every rosette in CFA is hard earned. Let's not be ridiculous about people showing off their accomplishments. **George Eigenhauser** [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: First, let me start off by saying I'm going to vote yes on this. I have to say that, because it's not going to sound that way. The rule that we're trying to change here was written a long time ago, before the 6x6 shows ever existed. Yes, it needs to be updated. Yes, it needs to be changed. Yes, when we find things that are out of date or out of step, we need to fix them. That's why we have a Show Rules committee. We don't need to endlessly debate minutia here at the annual meeting. We have important things we're going to be asking ourselves later today. Do we want people to be able to get their awards if the judging runs more than an hour late? Are we going to create new awards for people to encourage them to show their cats later? And instead, and I'm not speaking exactly to this resolution because there are several others, as well, do we really need 400 people to decide if we're going to take our old Central Office phone number out of the Show Rules when we move? How many are going to advocate keeping an outdated phone number in the Show Rules? Anybody? We got one. I would ask in the future that when you have questions like this, take them to the Show Rules Committee. They can take them to the board. If you don't get the answer you like, take it to the delegation. This doesn't get it into the Show Rules any faster. It's still going to go to the Show Rules Committee to look at. It's still going to go to the board in October. It's still going to go into effect May 1 unless the board decides to do it sooner. This doesn't make it any faster, it doesn't make it any better. Things that are merely housekeeping or updating the rules, I would ask people to use good judgment. I don't want to be voting on whether we take Central Office phone number out of the Show Rules. Let's save our

time for things that really take 400 people to decide, and let's stick to more important issues. So yes, I'm going to vote yes and I'm not going to speak out against any of the other ones that I think are a waste of our time, but they are. **Hamza:** Thank you, George. OK. I think after that, there's probably not going to be any other questions, so Mary, do you want to wrap it up? **Mary Kolencik** [Lilac Point Fanciers]: Yes. I just wanted to say to George, most people in CFA don't know about that process, so maybe you guys might want to advertise that we could do something like that; maybe put that on the website or something. **George Eigenhauser** [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: It will be in the minutes. **Hamza:** OK, we'll call this the website proposal. Let me call the vote on this.

Motion Carried by 2/3.

– 8 – Show Rules Committee.

RESOLVED: Amend Show Rule 8.05.a as follows:

8.05.a. A Championship or Premiership claim can be made by completing the official CFA Championship Claim Form and mailing to the Central Office before the opening day of the next show in which the cat is benched, completing an online confirmation at the CFA website, or filing with the show master clerk ~~by the end of the first day of a two-day show~~. The CFA Championship Claim form must include the following information on the shows where Qualifying Rings have been earned: show name, show date, and judges who judged each Qualifying Ring and be accompanied by the appropriate fee. See current price list for applicable fees.

RATIONALE: Master clerks take confirmations right up until they seal the envelope to go to Central Office. This requirement was put in when cats would transfer from Open to Champion, but this rule addresses submittal of confirmation claim forms, not transfers. The elimination of the part stating that the master clerk must receive the claim form by the end of the first day of a two day show comports with what actually occurs today.

Hamza: #8, somebody from Cat'n On The Fox? **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Sorry, George. You can blame me for about 6 of these resolutions, because I was under the impression that it would be a better idea for the delegates to have a shot at the Show Rule proposal changes, rather than us just sending them to the board without them ever knowing about them. Maybe that's a mistake on my part. Blame me, sorry. Anyway, Rule #8 is the proposal to basically take out the requirement which currently exists, believe it or not, that the Master Clerk only takes your confirmations on Saturday. We're not allowed to take them on Sunday, by show rule. I don't know one Master Clerk that follows this show rule. All of us actually do take them on both days, so what this proposal is to do is to take out the rule requirement that would say that we only take them on Saturday. And that's basically what this rule is. **Hamza:** OK, do we have any questions? Good. I'm calling the vote.

Motion Carried by 2/3.

RESOLVED: Amend Show Rule 9.05 as follows:

9.05 Cats completing the requirements for Grand Championship or Grand Premiership by the close of the first day of a two day show will then be eligible for competition as a Grand Champion or Grand Premier on the second day of the show. All such transfers must be made to the master clerk at the end of the first day's judging. Prior to the start of judging on the second day of the show, the show secretary will report all Grand Championship and Grand Premiership transfers to each ring clerk who will notify the officiating judge of changes.

The master clerk will record all transfers filed by the end of the first day of the show on an absentee/transfer sheet designed for this purpose.

The Central Office will automatically confirm cats that have completed requirements for Grand Championship or Grand Premiership. Certificate of confirmation will be mailed as soon as possible after show records are received and wins have been recorded.

If confirmation of Grand Championship/Grand Premiership is not received, owners should contact the Central Office by phone, ~~(732) 528-9797~~ via the number listed at the front of this booklet prior to competition in any subsequent show, to confirm that their cat(s) has completed the requirements for Grand.

A cat may also begin to compete on the second day of a two day show, without having the title of Grand Championship or Grand Premiership confirmed by the Central Office if the owner/agent completes a correction slip and transfer with the master clerk at the end of the first day of a two day show.

RATIONALE: The phone number for Central Office will change when the office moves to Ohio. Rather than include the number in the show rules, we are referencing the text in the front of the booklet, which can be updated whenever the booklet is printed and not require a change in show rules. This is the same process that is currently used in the show rules regarding the formatting of the data disk required by Central Office. Those rules reference the front of the booklet, rather than try to describe the entire formatting process in the rules.

Hamza: Go ahead, Monte. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: OK. Show Rule #9 is the one George has already referenced. We currently have in the Show Rules the actual Central Office phone number. This proposal is to take the Central Office phone number out of the Show Rules and put them on the cover, which is where the other examples of things exist, so that we don't have to do Show Rule changes whenever we change a phone number. **Hamza:** You done? **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: I'm done. **Hamza:** Any comments? OK, here we go.

Motion Carried by 2/3.

RESOLVED: Amend Show Rule 11.04 as follows:

11.04 Correction of entry information:

- a. It is the exhibitor's responsibility, upon arrival at the show, to confirm that the registration number, region/area of residence, the color/tabby pattern, and other entry information as printed in the catalog is correct.
- b. If any of the entry information as printed in the catalog is in error, or a kitten registration number has not been printed in the catalog, it is the exhibitor's responsibility to provide corrections of the information printed in error and/or the lacking registration number to the master clerk or the Show Secretary or their designee (individual handling check-in), as appropriate at the show. An official catalog correction request form must be used and the exhibitor submitting the form must obtain a copy of the catalog correction form signed by the master clerk, or designated representative, showing the correct information has been supplied for corrections of erroneous or missing entry information involving the name, registration number, birthdate, ownership, region of residence of the cat, or competitive category (Open, Champion, Premier, Grand Champion, Grand Premier). This receipt should be retained by the exhibitor in the event any question might arise at a future date regarding an entry. For erroneous information regarding sex, age, color/tabby pattern, color class, competitive category (changes to or from Grand Champion/Grand Premier only) or competitive class of the cat, the correction must be made on the absentee/transfer sheet with the Show Secretary or their designee (individual handling check-in). Correction of erroneous information regarding the sire, dam, or breeder is not required.

RATIONALE: Many times, exhibitors either realize that they sent in erroneous information concerning their entry (e.g., the kitten is really a boy, not a girl) or discover, after looking at the catalog, that information is in error. In some cases, the erroneous information just requires an adjustment to the marked catalog, while in others, it affects how the cat is to be judged. In still others, the information that is in error is not part of the marked catalog completed by the Master Clerk. Exhibitors have also experienced difficulty, at times, at check-in making the corrections that are required to ensure the cat is judged correctly. Finally, at times Master Clerks are put in the position of having to either ignore this rule, or rule 18.12 when an exhibitor presents them with a catalog correction slip to change the color/tabby pattern, sex, or color class to something other than the way it was actually judged in a ring when the judge will not change their color class sheet to agree with the catalog correction. The above clarifies which changes are to be made with the master clerk, which must be made on the absentee/transfer sheet that is then forwarded to the rings that affect judging, and which need not be made at all because they are tied to the correct registration number of the cat (sire/dam/breeder).

Monte Phillips [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Show Rule #10 is one that's a little more interesting, I'm glad to say. Two things have happened recently. First of all, we now have opens that compete as champions, as a result of the

vote from this delegation last year. Well, that does require us to make a change sometimes with cats that were entered as champions that are really opens, or cats that are entered as opens that are really champions. That would require a catalog correction, but that's not the way it reads right now. Right now, that would go to the absentee and transfer list, which is not what we want to do. We don't want to really send to the judge the fact that your cat is really an open and not a champion, since we intentionally tried to get all of the cats listed as champions. The second thing we wanted to do with this show rule is to make the situation exist where we don't have the Master Clerk having to make changes to things that he's really not responsible for changing. For example, if you decide to enter your cat and you discover that you've screwed up your entry form and your cat really isn't a spotted tabby, it's a mackerel tabby, that's not really a catalog correction. That's something the judge needs to know, because the Master Clerk is supposed to be marking down in their catalog what the judge judged your cat as. So, what this show rule essentially does is, let you know when you have an error – let me start over again. If you have an error, depending on what that error is, what change needs to be made with whom. Some are made with the Master Clerk, some are made with the Show Secretary at check-in, and some (sires, dams and breeders) we don't care. Central Office should have that right on your registration form. That's this one. **Hamza:** That's this one. Anybody want to talk about this one? OK, I'll call the vote.

Motion Carried by 2/3.

– 11 – *Maine Coon Cat Club; Hudson Valley Cat Club; Warwick Feline Fanciers; Ocicats International; Maine Street Cat Club; Conestoga Cat Club; We Are Having Fun Cat Club.*

RESOLVED: Amend Show Rule 11.23 (and affected Rules 11.21, 28.05 and 28.18) as follows regarding finals posted more than one hour past close of advertised show hours as listed on the official show flyer:

11.23 All benched entries, with the exception of kittens and Veterans, must remain in the show hall until the advertised closing hour. Failure to be present may cause all awards won in that show by that entry to be voided with the following exceptions:

a. Entries absent from rings judged after the advertised closing time of the final day of the show shall retain awards previously won but shall not be eligible for any awards made after their removal provided the show manager is notified of the cat's absence.

b. Entries chosen for a final that is posted more than one hour past the close of advertised show hours on the final day of a show are eligible to retain the points for that final, even if they have left the show hall.

~~b.~~ c. Household pets may be removed at an earlier hour than the closing of the show as determined by the show manager.

AND

11.21 An entry must be present and available for class judging when the time for judging each entry is reached. An entry not so presented or available will be marked absent and the class will

be judged as if such an entry had not been benched. It is the responsibility of the exhibitor or the exhibitor's agent to see that the cat or kitten is presented for class judging when the entry number is called the first time. **Only one call to the judging ring is required.**

AND

28.05 An entry must be present and available for class judging when the time for judging each entry is reached. An entry not so presented or available will be marked absent and the class will be judged as if such entry had not been benched. It is the responsibility of the exhibitor or the exhibitor's agent to see that the cat or kitten is presented for class judging when the entry number is called the first time.

AND

28.18 Voiding of Wins by the judge.

a. A judge must void any win, including any win in the finals, when in his opinion there is no entry with sufficient merit to receive it.

b. When an entry has been removed from the show hall and is not available to be present for the finals less than one hour past advertised show hours, it is ineligible for a finals award. The judge must take one of the following actions:

- 1.** The judge will void the win and leave the position open. The judge should announce that had the absent cat been present, it would have received the appropriate award; or,
- 2.** The judge will void the win, move all lesser placing finalists up one position and select a substitute cat, which is mechanically eligible exclusive of the absent cat, for the last position (tenth, fifth or third, whichever is applicable). The judge should announce that had the absent cat been present, it would have received the appropriate award. The judge's finals sheet will show which cat's win was voided and which cat substituted.

RATIONALE: One day shows and back-to-back formats becoming more and more popular, the times when a show runs well past advertised closing are happening more frequently. Exhibitors should not be penalized, forced to be present or forfeit wins or potential finals when judging continues well past the scheduled closing time as printed on the show flyer. Often exhibitors and judges have travel schedules that cannot be altered. At the very least this amendment will make show management, judges and exhibitors alike to be more focused on time factors when planning and producing shows, and will allow exhibitors the choice of leaving the show, if judging continues well past closing time, without penalty.

Monte Phillips [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: The next one isn't mine. **Hamza:** Anyone from Resolution 11, please come to the mike. **Keith Kimberlin:** I'm right here. **Hamza:** Go ahead. **Keith Kimberlin** [Maine Coon Cat Club]: This resolution is about still retaining awards after one hour after the scheduled closing time of the show, where exhibitors would be allowed to leave and not lose their awards. I think it's self-

explanatory about what it is. I think with the format we've had at a lot of these one-day shows, it puts a lot of burden on people who have to travel long distances, and this would help to alleviate a problem and they wouldn't lose their awards. We are talking about one hour after the scheduled close, so I don't really see where that's a problem. I also want to say to George, too – you know, this is the place where we feel we have transparency. All of us are informed about what would be happening in CFA, and I think that's the reason why these types of resolutions are brought up here. **Hamza:** OK. Do we have anybody who wants to comment on this particular resolution?

Norm Auspitz [Kentucky Colonels Cat Club]: What if the end of the show is not a time, but at the end of judging? Is that covered by this? I admit to not reading the entire thing. **Keith**

Kimberlin [Maine Coon Cat Club]: This rule says about the scheduled closing time on the flyer.

Norm Auspitz [Kentucky Colonels Cat Club]: I stated it again. What if the scheduled closing time on the flyer is at the end of judging? **Keith Kimberlin** [Maine Coon Cat Club]: I don't

think that's the way scheduled closing time is supposed to be made on a show. Am I incorrect about that? But they have an hour within that time, if judging is completed at that time. **Ann**

Segrest [Korats Unlimited; Havana Brown Fanciers]: I don't know why we have to make rules to accommodate people who plan poorly. We know that shows go over time. If you want to compete in a cat show, you plan to be there for the whole thing. I oppose this very strongly. The rest of us are there. We stay. If you want to leave, go ahead and leave, but don't expect anybody to mail a rosette to you. I'm sorry. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers;

Show Rules Committee Chair]: The problem I see with this rule is that there is nothing that prevents a show from listing as its closing time when the completion of finals is done. That means that if you actually do pass this rule, expect every flyer to now say that the close of Sunday's judging will be when the last final is done. What will that do for you? **Laurie**

Coughlan [GEMS]: I wasn't going to say anything, but having been held hostage as much as 2 hours after the advertised closing time by one judge, I have to say that I am totally in favor of some sort of a limit. Everyone knows people judge at different paces, different things happen, schedule changes occur. You can't expect everything to go smoothly, but for someone to be held 2 hours after the advertised closing of judging, in this time when it's so hard to get plane flights, many of us are driving 8, 9, 12 hours to get to shows, it's an issue that should be addressed.

Jacqui Bennett [Ocicats International]: We are one of the clubs that co-sponsored this. This amendment, by our interpretation, is called "good customer service". If you put on your flyer that the end of the show is 5 p.m., then people should not have to be held hostage until 8 or 9 p.m. It's show management's responsibility to move the show along. It's the judges' responsibility to work with show management. This is not saying people can leave at 1:00 or 2:00. You're correct that a flyer could say "at the end of show judging". Absolutely. Then the customers at that show, the exhibitors, can vote with their dollars and not attend if they choose not to. **Larry Smith**

[Desert Cats]: In the Show Rules here, it does state that on your flyer you must have a show beginning time and a show ending time. It's in Article XIX of the Show Rules. There are a lot of clubs out there that are putting "until the end of judging". I'm sorry. I'm show manager for most of our shows in Phoenix. It's about time the show management start getting off their butt and getting the shows done on time. If you're traveling to a show which people in Phoenix have to do quite often, we would like to get out at a fair time so that we can take that 6 or 8 or 10 hour drive to get home, because a lot of us have to get up the next morning at 4:00 to go to work. How about the show managers start doing their job? **Diane Curfiss** [Queen City Cat Club; Cincinnati Cat Club]: I am show management for a number of clubs. I also have trainee judges, and I have

judges that are retiring – sometimes. And, sometimes it doesn't work the way it says it's going to work on paper. I'm telling you now, you pay's your money, you spend your time. You go to the show. I've been an exhibitor for [intentionally inaudible] years, and I've stayed until 9, 9:30, 10 o'clock before because I thought I might get a rosette. Kay McQuillen? That was mean, and I didn't say that. Mark Hannon did. But, the main thing is, what I'm trying to say is, first of all there's unforeseen things that happen in show management, but secondly, you know, you're there for a show. And also, remember we have gate people that are coming through. I don't know about you guys, but I know areas that do have it that late, yeah. They'll come in after we have announced show closings. I'm there for the money, as a show manager. **Teresa Keiger** [Russian Blue Fanciers; Central Carolina Cat Fanciers]: While I understand and respect some of these situations that the most recent speakers have given, these are extremes. This rule is addressing an hour – not two, not three, not bomb scares, not retiring judges – it's addressing one hour past. That being said, I'm very much opposed to it. We already spend too little time. Our shows have gotten shorter and shorter and shorter. We've gotten practically to the point where I feel like some exhibitors would like to show up with their cat, run it through the show hall, pick up their rosettes and leave by noon. I very much feel that, for our awards to have the importance which we attach this award to, the exhibitor should be present to pick up and honor their cat with that award. I very much suggest that you oppose this resolution. Thank you. **Ronna Colilla** [Sternwheel Cat Fanciers; ~~Johnny Appleseed Cat Fanciers~~]: I have been a show manager for almost as many years as my daughter has been alive, and more than my son has been here. I work very hard to accommodate judges, exhibitors and spectators. Now that we have the 6 ring, one day shows, I use the exact same show schedule for each show. It works most of the time. Sometimes, it doesn't work. It doesn't work because you cannot control how fast a judge judges. Some judges can be done by 1. Some judges aren't done until 5 or 6, and then we just got complimented for taking on trainees. Sternwheel just accepted Anne Mathis to do longhair training at our show July 2nd. Now, do you want me to sit there and say, "hurry up, hurry up, hurry up"? I do work very hard as a show manager to take care of everybody. If you can't wait long enough for the last judge to be done with their finals, then don't come. We will fill our show anyway. **Hamza**: The people left standing will be the last people, and then we're going to call the vote. So, Kim. **Kim Everett-Hirsch** [Oregon Cats, Inc.; Keystone Cat Fanciers]: I'll just give a couple of quick things here. Willa Hawke here and I were just talking, and in ACFA when we were in that – that's many years ago – we were going until midnight and 1 in the morning with some of those judges. I mean, we're not that bad. We go pretty good, but I mean that's the way it was. In fact, they wanted to go to sleep and all kinds of things, but anyway. The problem with this, we all know, if you're judging, if you're a judge, you look at your book, you check your time, how many cats are to be judged after you take the absentees out. Then you think of start time, you think of finish time, no I'm not eating, I don't want lunch because I know that I'm going to be doing a little more detail work with the cats. However, when we get that trainee, and I counted up. I had almost 62 trainees over my span as a judge. My last one we had, I was at a Region 4 show for my last show. Boy, I'm telling you, I'm fast. When I judge, I can be done with the best of them, and I'm done. But I have my trainee and we're working hard. This is very special for this trainee, and I was going to give him the last thing I had. Then the club decides, because they had that dinner the night before, which was fabulous, then they decide there's another party. I have to break at lunch and we've got more cakes. That's why I look like I do now. So, here we have all these cakes, and more parties and presents are coming, and I'm

thinking, “oh crap, well, the day’s gone now.” So, the way it’s going to go, we’re going to finish up. I’m not cutting him short. This guy is going to work, we’re going to see how it goes, and guess what? We’re talking 9:00 I finished. You like that one? <it was 9:30> Oh, shut up. So, I had all my fellow judges there – Ellyn Honey, and we had Darrell – and I was kind of embarrassed because I don’t judge like that. I can go as fast as Larry Adkison. I can put a show right on with him any day. My last thing, that was the last show I was going to judge. The club worked so hard. They gave me bracelets, they gave me everything. And everybody, I says, “well, we’re going to break out the sleeping bags.” Russell Webb is my trainee and he did a wonderful job, and I was not going to cut him short. I just want to say the appreciation I had for the club and Russell and everybody, and I’m sorry I went so late, but it was a memorable show. So, I cannot support this particular resolution, even though the spirit is there. **Bob Molino** [New River Cat Fanciers]: It’s really hard to go after Kim. One serious note, what about ring judging? What if ring judging is an hour and 15 minutes later. Are we supposed to think your cat is still there? What do we do, judge it? I mean, there are practical things that happen after an hour. But, maybe something realistic, like, I was an exhibitor at a show when after 9:30 at night they turned off the lights. Maybe the show rule ought to say, “when they turn off the lights”. **Carolyn Owen** [Muskogee Cat Club]: This is something new to this picture, but who verifies what time someone leaves? Do we have a time stamp? **Hamza**: We’ll have to appoint a cat police committee. **Carolyn Owen** [Muskogee Cat Club]: Maybe this resolution is not quite ready for the oven just yet. I just brought that up, because can you spell “protest”? **Bob Belfatto** [Domesti-Katz Cat Club; Space Coast Cat Club]: At least 5 times I have come back in from the parking lot at my wife’s request, to put the cat in a final. Three times that I can remember, we missed it. Once you miss it, you miss it. Everybody has to realize that if you want to say, you stay; if you don’t want to stay, you take the chance of losing. That’s it. **Hamza**: And finally. **Sophia Staples** [William Penn Cat Club]: This proposal is not telling you to set a time on your flyers. It’s not regulating, saying, “all of you must close at 5:00”. If you have extenuating circumstances, you have trainees, set your closing time later. That’s all that they’re saying. They don’t want to be stuck there until 9:00 at night, miss their flight when it’s expensive to travel at this point. If you feel like you have an extenuating circumstance, you have parties or whatever is going on, people are retiring or trainees, then set your closing time later. It’s simple.

Keith Kimberlin [Maine Coon Cat Club]: Jerry, I would like to make just some closing remarks. **Hamza**: Go ahead, Keith. **Keith Kimberlin** [Maine Coon Cat Club]: I just wanted to say that this proposal was brought up as a courtesy to the exhibitors because there are a lot of people who have complained in the past about how long shows have run. This does not affect [end of Tape 4, Side A] runs until 9 at night, well then maybe somebody in show management should have said that the show closing time was 9:00. It would have been a lot easier than having people pay their money for what they thought was a show from 9 to 5. You know, as exhibitors, we pay the money. Now, we do have – this time, we have the opportunity, if people feel they can let the shows run over as long as they want, we now have the option to say, “listen, I’m not going to do that show because that show runs too late and I have other plans.” I can see a lot of people doing that. I will probably be one of them at will. I have supported CFA for 30 years. I’ve entered 4 and 5 cats at a time, and I can tell you that I’ve done enough with it that I don’t need to pay any more money. If there aren’t going to be some kind of rules to have regard and respect for those people who travel far and give them courtesy, then I can say, you know, shows can go one all

night if people want to make them go on all night. That's my closing statement. **Hamza:** OK, I'm calling the question.

Motion Failed.

– 12 – Show Rules Committee.

RESOLVED: Amend Show Rules 12.07.a.2, 12.07.a.3 and 15.08.e as follows:

12.07.a.2 a one-day show format consisting of six rings held on Saturday or Sunday with an entry limit of 225 cats. This format will permit up to six judgments per entry in any combination of Allbreed or Specialty rings. ~~A minimum of 12 judging cages per ring is required for a single specialty ring; shows with less than 150 cats — a minimum of 12 judging cages is required for an allbreed or double specialty ring; shows with over 150 entries — 16 judging cages per ring are required for an allbreed or double specialty ring.~~

3. Two six ring, one day shows in the same location (6x6) consisting of six rings held on Saturday and six rings held on Sunday with an entry limit of 225 cats. This format will permit up to six judgments per entry each day. ~~For all six ring, one day shows, a minimum of 12 judging cages per ring is required for a single specialty ring; shows with less than 150 cats — a minimum of 12 judging cages is required for an allbreed or double specialty rings; shows with over 150 entries — 16 judging cages per ring is required for an allbreed or double specialty ring.~~

15.08.e ~~A minimum of twelve (12) judging cages must be provided. It is recommended that sixteen (16) or more judging cages are provided in each ring. Per ring is required for any ring with less than 150 cats scheduled to be judged on a single day – a minimum of 16 judging cages is required for a ring where 150 or more cats are scheduled to be judged on a single day.~~

RATIONALE: Currently, judging cage requirements exist in two places depending on the show format. For one-day six ring shows licensed either individually or back to back, the requirements are located in show rule 12.07.a.2 or 3. For all other shows, the requirements exist in rule 15.08.e. The two sets of requirements are different for a show where more than 150 cats are to be judged in a single day. If your show is licensed as an 8 ring back to back or has a 450 cat limit, you are only required to have 12 judging cages; whereas if your show is licensed as a one-day show, you are required to have 16 cages if your entry exceeds 150. The purpose of this rule change is two-fold. First, to bring uniformity to judging cage requirements for all shows that require 150 or more cats to be judged in one day, regardless of how the show was licensed. Second, to put the cage requirements in one place in the show rules. This rule change should have minimal impact on clubs, as most clubs who have counts where 150 or more cats would be judged in a day already use 16 judging cages. Those shows that don't reach that level of entry would still have a 12-cage requirement, although a club may always use more cages than are required. The change was requested by several judges to help them finish their assignments at a reasonable hour, because the use of only 12 cages with a large judging schedule often makes for a slower pace of class judging in addition to multi-part finals and a very late completion of judging for both the judge and the exhibitors.

Hamza: Now it's back to the Jerry and Monte show. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Right on. Show Rule #12, or proposal #12, I should say, may help you in this area, I hope a little bit. The requirement exists right now for a 6 ring show, either a 6 alone or 6x6 format show, that if you have more than 150 entries, you have to have 16 judging cages. It doesn't exist for a show that's licensed as a 10 ring show or an 8 ring show. What this proposal is going to do, if it passes, is first move the requirements out of the section under licensing and put it under the section where the other cage requirements exist, which is 15.08, and it would make it mandatory for all shows that if you have more than 150 cats scheduled to be judged in a day, you have to have 16 judging cages. Hopefully, that will speed things up. **Hamza:** Anybody want to talk? OK, we'll call the vote.

Motion Carried by 2/3.

– 13 – *Show Rules Committee.*

RESOLVED: Delete Show Rule 15.08.q and add a new 11.33 as follows:

11.33 Use of noise-producing devices by exhibitors, such as a hair dryer or vacuum cleaner, in the benching area is prohibited.

~~**15.08.q.** Use of noise-producing devices by exhibitors, such as a hair dryer or vacuum cleaner, in the benching area is prohibited.~~

RATIONALE: The requirement that exhibitors not use noise producing devices in the benching area is currently listed as a Show Manager responsibility. This change moves the requirement to the section describing exhibitor responsibilities, as the requirement specifically applies to exhibitors.

Hamza: Monte, you're up again. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: I realize that. Show Rule #13, proposal #13 is basically to move the show requirement from a place where the exhibitors may not know it actually exists. There's a requirement, as you probably know, that exhibitors are not to have noise-producing devices in the exhibiting space. However, most of you don't know that that requirement exists on the show manager, even though it's a requirement for exhibitors to not do that. This proposal will move the requirement into the exhibitor section and take it out of the show management section, but it's the same requirement. Nothing is changing. **Hamza:** Any questions?

Motion Carried by 2/3.

– 14 – *Maine Coon Cat Club; Garden State Cat Club; Morris & Essex Cat Club; Cats Incredible, Inc.; Feline Forum of Greater NY; Ocicats International; Maine Street Cat Club; Hudson Valley Cat Club; Warwick Feline Fanciers; Conestoga Cat Club; We Are Having Fun Cat Club.*

RESOLVED: Amend Show Rule 28.03 as follows regarding announcement of finals:

28.03

a. Where a public address system is used, all numbers of all cats and kittens to be carried to each judging ring for class judging shall be announced over the system. ~~This includes cats and kittens needed for finals.~~ Only an entry's number with its breed/division and/or competitive category description may be used to call an entry to the judging ring. Only one call is mandatory. Second and third calls are given as a courtesy.

b. The entry numbers for cats and kittens to be used for finals shall be posted on the ring cages. Entry numbers for finals will not be announced. Announcements for finals should include the competitive category, ring number and judge's name. Exhibitors are responsible for determining if they are in a final and getting the winning cats and kittens to the ring in a timely manner.

RATIONALE: Exhibitors coming to CFA from backgrounds of showing dogs, horses or even cats in other associations, as well as visitors to our shows who are familiar with animal conformation judging, often question the appropriateness of public announcements of finals. Eliminating these announcements will promote an environment of equality and fair competition for all exhibitors and make CFA more inviting to new exhibitors. The changes to show management would be minimal; the changes in perception would greatly enhance CFA's growth potential.

Additionally, the acoustics in many of our show halls are highly irregular; announcements of all types are constantly barraging our exhibitors and are often difficult to hear or interpret. Since final announcements are the longest we hear during a show, eliminating them will significantly reduce the noise at our shows, which adversely impacts exhibitors, spectators and, more importantly, our cats.

Hamza: #14. Keith Kimberlin [Maine Coon Cat Club]: This is the show rule that would say that the finals would be called, with enthusiasm, and create people to flock to the ring to look for their entry without calling the entry numbers. OK, do I need to elaborate on that? **Bruce Russell** [Golden Triangle Cat Fanciers; Toronto Cat Fanciers]: As a person with a disability, let me say that I don't want to have to walk all the way down to a ring to see if my cat made a final in a large show hall. It's enough wear and tear on my body as it is, just walking to the rings when I know my cats are actually called there for a class judging or finals. So, please do not pass this proposal. The other guys might have different ideas, but we're not the other guys – we're CFA. **Kim Everett-Hirsch** [Oregon Cats, Inc.; Keystone Cat Fanciers]: Bruce Russell just mentioned one of the things I was going to mention. Look around the room and check out these ages. Me included. The thing is, disabilities, special needs folks, regardless of whether it's a leg, a foot, maybe diabetes, anything can go on. That's the first point. Some of them we have the hover around deals that run you to the ring and everything, and then they're racing all over the show trying to figure out where there cat is. And then there's another thing. This smacks of judges cheating. I'll tell you one thing, I hung ribbons, a 3rd ribbon on a cat and then another cat will come to me and they say, "I've just finished a final." I take a look at it, and I think, you've got to be kidding. I don't say it, but my fellow judge thought it was magnificent. And then I'm waiting for the number. I've already picked cats, and suddenly, "oh my God, what's Willa doing? I've got to write those numbers down. Boy, I better fit them in." Are you kidding? I can't even keep track of the numbers. You've got to tell me what your cat is, not the number, so I think this really says something derogatory to our judging staff. **Sande Willen** [Monterey Peninsula Cat

Fanciers]: I clerk almost every single show I go to. I can't be leaving my ring every two seconds when I hear a final called, especially when I'm showing cats in several classes, and especially if judging rings are in different rooms, as they often are. I leave my ring as little as possible. I don't want to have to leave it any more. **Mary Kolencik** [Lilac Point Fanciers]: I'm going to pull a George here, and I'm going to say that I'm not going to support this, but from what I'm going to say you're going to think I do support it. So, don't get that impression, I don't support this, but what I want to say is, you know, I hear what Kim is saying, and I, too, think our judges are fair. I don't have a problem with that, but there are a lot of people in CFA – they're not here, but they are out there in the show halls that have a perception that something is unfair. We've got to address that. Whether we address it with this or not, and I don't agree with this because I too cannot walk from here to there without pain killers. But, we've got to do something about this perception. What I would like to suggest is, one of the clubs that sponsored this, why don't you ask for permission to try it experimentally? Let's see if it works or doesn't. Some people are saying, "It will work. It will work." We're all saying, "No, it's not going to work. It's going to be painful." Well, let's see. But, I can't support it because I just can't walk from here to there. **Hamza**: We'll finish up with Norm. **Norm Auspitz** [Kentucky Colonels Cat Club]: Thank you. As another refugee from another association judging in CFA, we had the "go check the ring for your numbers" final thing. You know what? Everybody still thought it was unfair, so that perception is going to be the same, regardless. If that's your reason, please vote no. **Hamza**: Alright. I'm going to call the vote.

Motion Failed.

– 15 – *Maine Coon Cat Club; Hudson Valley Cat Club; Warwick Feline Fanciers; Conestoga Cat Club; We Are Having Fun Cat Club.*

RESOLVED: Add a new show rule after 28.03 and amend 11.21 and 28.05 as follows so that judges may choose to hang on an empty cage in a final rather than waiting for entries being held in other rings to be presented.

28.03 ...

When a judge's final is posted exhibitors are required to determine if their entry is being awarded. If they are in class judging elsewhere the exhibitor or agent must immediately tell the clerk of the ring where the entry's number has been posted for a final. The judge may choose to wait for all entries to be present before continuing with his/her final or may opt to hang on an empty cage due to time constraints.

11.21 An entry must be present and available for class judging when the time for judging each entry is reached. An entry not so presented or available will be marked absent and the class will be judged as if such an entry had not been benched. It is the responsibility of the exhibitor or the exhibitor's agent to see that the cat or kitten is presented for class judging when the entry number is called the first time. **Only one call to the judging ring is required.**

28.05 An entry must be present and available for class judging when the time for judging each entry is reached. An entry not so presented or available will be marked absent and the class will

be judged as if such entry had not been benched. It is the responsibility of the exhibitor or the exhibitor's agent to see that the cat or kitten is presented for class judging when the entry number is called the first time.

RATIONALE: One day shows and back-to-back formats becoming more and more popular, exhibitors, judges and cats alike are being challenged with schedule conflicts. No judge should be forced to wait on entries that are being held in another ring before he/she can continue with his/her final presentation.

Hamza: #15. Keith Kimberlin [Maine Coon Cat Club]: This just addresses the issue of, if cats are being judged in the other ring and a judge calls the final, whether they can hang on an empty cage or have to wait around for the entry to get out of class judging. **Bruce Russell** [Golden Triangle Cat Fanciers; Toronto Cat Fanciers]: The only thing that I want to say in favor of this proposal is, one thing that I've noticed recently is that there have been a number of trainee judges at one-day shows. That really does slow things down. Cats may be in the rings to be looked over by the judge and the trainee, and if the owner of the cat can inform the ring that has called the final that they are there but in another ring, then I think it should be up to the judge to decide whether they want to proceed or not, but I would support this proposal, based on the fact that we are allowing these trainee judges in one-day shows. **Kim Everett-Hirsch** [Oregon Cats, Inc.; Keystone Cat Fanciers]: Our clubs are supporting this one, mainly for the reason that, occasionally as a judge I've had other judges refuse to release a cat. Sometimes they hold it up on you and I can't get it. Now, I come from the dog fancy. We like to rank our dogs – or in this case, cats. They all come up, I put my top 10 or 15 or whatever it might be, but in the essence of getting the show done and moving it along, I would go ahead and make the exception, and go ahead and rank that cat in with an empty cage in order to get everybody out and let the judge just have it, as long as I know it's in that other ring and I can't get it. So, for that reason, yes. I would support this one. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin]: Two points on this. One is, we are CFA, we're not the other organization. They can continue to do things the way they want. There's no reason for us to impose that on our organization. Maybe even a bigger problem with this that was demonstrated by exactly that difference was, we had a primarily CFA exhibitor but somebody new go to that other organization and, in her first-ever final, her cat was in class judging in another ring and so when she got out of class judging and made it over to that ring, it was an empty ring with a rosette hanging on an empty cage. So, she missed the opportunity. She's a pet owner who was showing for fun in premiership. She missed seeing her cat talked about and put on the table, just like every other cat in that judge's final. That was her first experience with a final, and I would hate to see anybody have that experience in CFA. **Hamza:** Before we go on, I would like to just point something out. It's not my place to be pro or con, but it seems to me that it's important to the spectators that come and want to see a show, that the stars are on the stage when we pull the curtain up. That's just a thought that you need to consider. **Pat Jacobberger** [No Dogs Allowed Cat Club; Santa Clara Valley Cat Fanciers]: Every weekend that I am privileged to judge for a club in this association, I'm also privileged to work with CFA's finest clerks, and we have no problem recognizing that cats are being judged in class judging all over the show hall. All my clerks know, because I tell them in the morning and I'm sure my colleagues do their clerks as well, that if there are cats that – if we get to a final and cats are up somewhere else, just call the show manager and make sure it's OK

to bump finals until later when cats are available, etc. The 6 ring, one day show is a show that has become very, very popular. We all enjoy it for a lot of different reasons. The sad thing about it is that many, many times the expectation is, we don't take the cats out. That crushes me, because I have a lot to say about my finalists, as you may have noticed over the years, but it makes me feel bad that I can't explain to the public what I see that's beautiful about this animal or that animal, and usually when I'm talking about them, they are hidden behind a piece of metal where somebody can't see them. Please do not expect me to hang a rosette on an empty cage. **Jacqui Bennett** [Ocicats International]: While I understand the concept behind this, I would remind everybody of the curse of unintended consequences. Everything that you stated that you didn't like about the rule that allowed judges to hang on an empty cage an hour after show rules or show closing would be allowed with this. You can't say, "well, you can hang on an empty cage during the day, but at the end of the day you can't hang on an empty cage." So, if you're going to vote no on that one, you have to vote no on this one, as well. **J.D. Blythin** [Lincoln State LH Fanciers]: Up until this year when we had our baby, I've clerked at a lot of shows and I've seen a number of judges who will have their entire final picked, #1 through #10, at the time you pull the cards. Some others will choose their top 10 ranking when the cats are up there in the final. I realize that a judge may have the skill and ability to remember what that cat looked like from the class judging, but how are you giving yourselves the option of changing your mind and your order of your top 10 if the cat is not there? **Bob Belfatto** [Domesti-Katz Cat Club; Space Coast Cat Club]: I've clerked lots of times, lots of judges. Yeah, there's a few who don't let the cats go, but in my opinion, most judges will work with the other judges, because they all have to get out of there. So, I don't see this as a problem. **Hamza**: We'll do Lynn and then Don, then we'll call the vote. **Lynn Search** [Moorestown Cat Fanciers; ~~Midlantic Pers-Himmie Fanciers~~]: I think one thing we have to remember [microphone bangs]. **Hamza**: We'll remember that, Lynn. **Lynn Search** [Moorestown Cat Fanciers; ~~Midlantic Pers-Himmie Fanciers~~]: Anyway, I think what we have to remember in this day and age of lots of one-day shows is that you need to, when you do your show schedule, be very careful in thinking who are the fast judges, who are the slow judges, and you may not know who's going to have a trainee when you first start your show, but by the time you're doing your show schedule, you do, and if you do the show schedule properly, you won't run into a situation with cats in 3 rings at once. Jacqui ran into that situation just recently. What do you do then? You have to say, as Patty mentioned, "I'll put my final on at the end of the day and if 3 or 4 judges do that, suddenly you've got a back-up at the end of the day, so it's really important to make these things work well, and if we want to have all our cages full of cats, for the show management to really work hard to do a proper show schedule where we try to avoid people running into each other. **Donald Williams** [Ocala Cat Club]: I'm going to tell you one thing, that if I posted my numbers for my top 10 cats and they were all in another ring, I certainly wouldn't hang a rosette on 10 empty cages. **Sue Robbins** [Tonkinese Breed Association]: Several years ago, I went to a cat show out of region. It was a one-day show. I flew in in the morning and I got a flight, the only flight out, later in the afternoon and I had a cat called up in a final. Another final was going on. My cat was not in that final. However, I went to the show manager and I said, "gee, if I can get permission from the judge to put my cat in her ring and, you know, it meets the show rule requirements, and would I have permission to leave the show hall so I can make my flight?" And she said fine, and I went to the judge, and she really wanted me to wait around because my cat was second in that ring, but she understood and she said, "I don't have a problem with it, you know, if you really feel you have to do this." I said, "yeah, I'm afraid

of missing my flight.” She said, “That’s OK.” You know, people will make accommodations if you communicate. There are already show rules in place if you talk to people and politely ask. Now yes, there have been times where I’ve been to finals and they have been held up, you know, waiting for a cat from another ring. The judge can also, you know, can choose, can opt to go ahead with his or her final. There are show rules to handle it, and use a little common sense and courtesy. We can do this and make it work. **Hamza:** OK. Last. **Vanadis Crawford** [Midlantic Pers-Himmie Fanciers]: I just wanted to make an observation from a couple of shows that I’ve attended recently where we had a situation where there’s been one cat missing in a final. I have seen a number of judges bend a rule and basically final 9 of the cats and say, “This cat needs to come here,” put the cat’s feet in the cage and they get their rosette. So, if we are trying to have the letter of the law or the spirit of the law, we need to decide, does that cat have to be there at the presentation during the final or are we going to hold everybody up or, as Sue mentioned, are we going to be able to make the appropriate accommodations?

Keith Kimberlin [Maine Coon Cat Club]: Jerry, I just want to make a closing remark on this. I think part of it is that people did not understand this rule. This was an option for the judges to be able to hang on the empty cage if they chose to. That doesn’t mean that you have to hang on an empty cage; it means that if it’s holding you up because a lot of judges have asked for earlier flights sometimes in these one-day shows, and this was to accommodate judges so they could get done with their schedule that if they needed to, they would be able to do this. This was not meant as a priority that people shouldn’t show up, and it was also meant that people, the exhibitors who were in that final needed to tell the clerk that the cat was being judged in the other ring. I think everyone here who has spoken has missed that point entirely. **Hamza:** Are you ready?

Motion Failed.

– 16 – Show Rules Committee.

RESOLVED: Amend Show Rule Article XXXVII – NATIONAL/DIVISION/REGIONAL AWARDS PROGRAM, Regional/Divisional Assignment, item 2, as follows:

2.a. Region/area of residence is assigned based on the region number listed in the last show in which the cat/kitten ~~earned points~~ was present prior to or on the first full show weekend in January (see #5, 6 & 7). In those cases where the cat/kitten did not earn points, the owner shall notify Central Office of the date and show where the cat/kitten was present.

RATIONALE: This change is being proposed at the request of a regional director due to another case where a kitten was barred from a regional win because the kitten did not earn points at the show it went to qualify in its new region of residence. While most cats that enter a show will earn points by being best or second best of breed, minority breeds often find themselves as the only cat/kitten in competition. As such, they earn no points unless they make a final. Unless the owner is capable of bringing their own competition, the cat/kitten will find itself barred from a regional win if ownership transfers during the show season and the new owner is unable to earn points in the new region as of the first weekend in January. This change will make it possible for the cat/kitten to qualify in its new region without needing to earn points. The owner will need to let

Central Office know where the cat/kitten attended a show in the new region, as it won't show up in the scoring system without having earned any points.

Hamza: We're back to Monte. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Yes, we are. This is a particular item that I bring up, because it really is intended to make the situation level for minority breeds versus non-minority breeds. For most breeds that go to a cat show, second best of breed will get you points. Best of breed, of course, will get you points. Making a final will get you points. But, if you're a minority breed and you're the only cat there, if you don't make a final, you get no points. You get zip. The rule, as it currently says is, if your cat goes to a show the first show weekend in January, that sets your region. If you go to that show and that's the first show you go to with your cat, and you don't make a final with your cat, and you're a Korat or a Chartreux, or even in some regions a Havana Brown or a Singapura, you're out of luck because those zero points mean you aren't going to get assigned to your correct region. So, that's why this proposal was put in – to allow it to be equal for cats that don't get a point but, in fact, go to the show. They are present. Now, Central Office wouldn't know you're there, so you would have to notify them, but that's what this rule was put in place for – for those cats that are going to their show to get assigned to the correct region so that they won't be in a situation where that can't happen. **George Eigenhauser** [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: First of all, I would like to point out that CFA has been around since 1906. If this is a problem we had with one kitten once in 105 years, I'm not sure it's that big a problem. When I first started showing CFA, you could change your regional assignment right up until the end of the year. You could change your regional assignment in April as long as you made a complete change of ownership so none of the original owners were – yes, because I got one. Really. That was the rule at the time. We changed it, that your regional assignment was determined the third weekend in January because the delegation didn't like forum shopping among regions. They moved it again to the first weekend in January, which I'm not sure is any different than the third weekend in January, but that's how the delegation wanted it. The bottom line is, we have a difference of opinion as to what's the cat's correct region. If a cat earns all of its points as a resident of Region A and earns none of its points as a resident of Region B, I don't know that Region B is its correct region of residence. Shouldn't the region that cat was in when it did all of its showing be its region of residence? And that's the question here. When someone changes residence having been – this isn't the first show the cat went out. This is the first show the cat went out as a new region. It still has a region. The region was the region it was in when it earned all its points. Isn't that its correct region? **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin Cat Club]: This is sort of partly a question that maybe Monte can answer, because I don't have the Show Rules in front of me, but you mention the cat is present, but then you say they would have to notify Central Office, I would think they would be able to check the sheets just to see if the cat go, you know, a 1/B and was in at least one ring. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: The point is that Central Office right now gets the information automatically on cats that earn points. They have a point list. This cat won't have earned a point. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin Cat Club]: Right, and I understand that and I agree with you. I agree with this rule. I think this should pass because in a minority breed, you're right, but also I have a question about the way we score, because the only time cats show up for scoring for regional changes, it was my impression, is when they scored national or

regional points, so if I buy a cat from someone who has already registered it to Region 1 and I take it out and I grand it in Region 6 but it has never earned any regional or national points because it's only ever been in the bottom part of finals, I wouldn't have scored any points and, therefore, it would still be a Region 1 cat. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Surprise, surprise. You are correct. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin Cat Club]: So, using the present – as long as you can prove you're present seems to make a whole lot more sense, because to George's point, if I show my cat for 4 months in Region 6 and grand it, it's still a Region 1 cat according to Central Office unless we make this change. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Unless you were second best of breed. Then, you would have gotten points that way. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin Cat Club]: But I'm the only one there. **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Then you've got to be in the top 10. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin Cat Club]: Did you not hear the Turkish Angora part? **Dennis Ganoe** [Sunkat Feline Fanciers; For The Love of Cats Cat Fanciers]: I'm going to confess that this particular rule Monte looked up probably at my instigation. I imported a Korat from Europe. She came over to us as a 5 month old kitten the end of October. We showed her as a kitten, and Korat kittens are not their best at 4 and 5 months old. They don't get best until they get to 7, nearly 8 months old. She did not earn any points in those 2 months. When she started earning points in January, she was still a European kitten, but she was earning her points in the United States. The points couldn't count in Europe and they couldn't count in Region 2. I asked Monte to investigate why we couldn't change the word "earned" to "present". Because she didn't have any points, it became sort of moot because she didn't earn enough points to get a regional win, but had she, I would have had an eligible kitten that couldn't win an award, so I am in favor of this, obviously, and I hope you all support it. **Norm Auspitz** [Kentucky Colonels Cat Club]: To George's point, this points out a bigger issue – an issue I pointed out a couple years ago and was told, I think essentially by Mr. Eigenhauser at that point, I think the board really ought to re-look at residency of cats, because I think it's unfair in some instances the way it is. We've got a "tail wagging the dog" situation. I know it was put that way because of region shopping, which occurs somewhat but it's not overtly crazy all the time, so I think we've got a "tail wagging the dog" situation. I think the board really ought to take another look at this. **Hamza**: I just want to mention at this point, one of the things we've incorporated with the new computer system, when you go to register your cat, there's a question on it, which region is this cat going to be shown in? So, I don't know if that's going to change the way we look at this. We will be able to tell Central Office our regional assignment right online as we're entering shows and along that line. It's not ready yet, but it will be in place for next show season, so I don't know how that affects all of this, but go ahead. **Laurie Coughlan** [GEMS]: I would just like to speak up on behalf of both the minority breeds and the border people, because I am on the border of two regions and it is possible that I might go as much as 2 months showing on a regular basis in Region 1, while I actually legitimately live with my little kitty in Region 7. So, I like this idea. I and others have been in the position of having to drive great distances with an ugly littermate to get one point to make sure my cat's residency is correct, so I support this. **Hamza**: OK. Can we get a closing statement? **Monte Phillips** [Cat'n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: Do you really need a closing statement? **Hamza**: Not really, but we've had debate and I asked everybody else. We'll call the vote.

Motion Carried by majority.

– 17 – *Rex, Rattle and Roll AB Cat Club; Opposites Attract Cat Club; San Diego Cat Fanciers; Slinky Cats Cat Club; Seattle Cat Club; International Sphynx Society; Tropical Cats.*

RESOLVED: Amend Show Rule Article XXXVII – NATIONAL/DIVISION/REGIONAL AWARDS PROGRAM, AWARDS, National Awards, adding a new section as follows:

Triple Crown: National Award

Multiple season award

Criteria to achieve the Triple Crown Award are as follows:

1. The cat must achieve three different CFA titles throughout its career. See all eligible Awards below.
2. One of the CFA titles must be a minimum of a Regional Award (RW).
3. A cat must have won their titles over a minimum of two show seasons.
4. A minimum of one title must be attained after the inception date of this award.

Eligible Awards:

Kitten: Regional Winner or National Winner.

Championship: Regional Winner or National Winner, and/or 1st-2nd-3rd National Best of Breed Winner, and/or Distinguished Merit (DM).

Premiership: Regional Winner or National Winner.

Agility Win: Regional or National Agility Win.

Veteran Win: Regional Veteran Win.

RATIONALE: This award is offered as an incentive to give exhibitors a new long-term goal to achieve. Encourage and reward cats being shown in multiple seasons for different titles, thus increasing the number of show entries, associated entry fees and surcharge revenues for CFA and clubs. No new scoring would be required; all eligible titles are currently tracked/recorded by CFA Central Office or Regionally. Eligible Awards may be added or subtracted as the CFA Board of Directors or delegates see fit.

Financial impact, CFA would need to present an award to cats attaining the Triple Crown title.

Hamza: Up next is #17. **Dee Dee Cantley** [Rex Rattle & Roll Allbreed Cat Club; Opposites Attract Cat Club]: This is the first of two proposals that are similar in idea. I'm going

to not read the whole thing, but before I get to the rationale, I just kind of want to say that, first off, it was interesting that some clubs came up with the same idea on different coasts for this Triple Crown National Award. I'll read the rationale. It's kind of probably pretty self-explanatory. We're looking for another award to be offered as an incentive for our exhibitors to get back into the show hall, to be able to show a little bit more long term. Some of those exhibitors may be taking their cat and giving it after its first show career as a kitten, or as an adult, to a family and maybe that family does want to show but the exhibitor says, "Well, you know, it's been shown, it already has an award," so they have nothing to go for. This is some sort of an award that maybe we can get people excited about, continuing the cats, get more cats into the clubs who need the entries. The clubs also get a surcharge from those entries, and so does CFA. So, we're kind of looking at something here that we want to increase revenue, we want to increase those people in the show halls. That cat has a longer life than just one show season or maybe two. We want to give you something to go for. Now, I realize that this first proposal is a little bit more of a basic proposal. The requirements are a little bit more basic, and the reason we did that, we didn't want to be as technical as the next proposal. It was written so that either the board or the delegates can decide how much we want to put into a proposal, how hard you want to make it. Maybe it's something that starts out with a minimum of requirements and then goes on to extending the requirements for something like this. We were looking to make sure this wasn't just another national award for those campaigners. We're actually looking for it to be something else for the other people we want to bring back into the fold and hopefully into CFA.

Hamza: Any comments? I see Dennis rushing to the mike. **Dennis Ganoe** [Sunkat Feline Fanciers; For The Love of Cats Cat Fanciers]: I'm not for this or the next proposal. Different reasons for them, but for this one it's written to include Veteran awards. As far as I know, Veterans aren't awarded titles. They may get a rosette and a statute, like in Region 2, but they don't get any title. I don't know if that should be included in this kind of an award. The other part is, it includes regional award as one of the criteria, and we all know it depends upon which region you're in how hard that is to obtain, so I don't think this award would be evenly spread among all CFA regions and all CFA cats, so I would oppose this. **Loretta Baugh** [CanUsa Cat Club; Buffalo Cat Fanciers]: Jerry has appointed an Awards Committee. It was originally appointed by Pam and has been carried over. It is working on a project like this. There are many reasons for a cat to be able to be shown again, the first reason being the fact that we have a lot of exhibitors and a lot of people coming into show halls that do not have any desire to show for a regional or national win, but they want to show. OK, the cat has finally possibly granded. What can I do now? They have nothing to go for. They don't want to be out every weekend. They don't want to be out possibly every month, but they have a cat that they love that's in condition and they want to be able to show it. We need to give them something that they can work toward. One of the other conditions is, so many cats mature at a later age and it's really unfortunate that we show our cats so young, and then if we try to bring them back out again, we're frowned upon because we've already had our day in the sun. It's really a disservice to some breeds, to have to keep them home. The other disservice is also to our judges, because we have some benchmark cats that really are cats that are very, very close to their standards, that it would be beneficial for everybody to be able to see. We have new judges coming in the Program all the time, and they don't get to see some of the quality of these cats, but the most important thing to me is giving something for the average person out there who is exhibiting, to help support their shows and their region and CFA. We need to give something for these people to do. Thank you. **Donna**

Fuller [San Francisco Revelers; Russian Blues West]: The only comment I want to make about this is that if this is encouraging multiple year showing of entire cats, that's not necessarily good for the cats. If you want to place the cat with a family, they can neuter or spay it, and start over and grand it in premiership, but if you're trying to give something to people for showing a cat three years in a row, if it's a female cat, she's not going to be in condition three years in a row, or she's going to have breeding problems. So, I think we need to think about the health and the benefit to the cat. **Donna Stewart** [Inland Empire Cat Club; National Alliance of Burmese Breeders]: I also would like to address the cat. If there's a title, there's going to be people running for it. There's going to be not just the family who wanted to show a cat that's already had a show career. There's going to be people who set that as a goal. I've already seen a cat that was run for two titles in a row. That cat didn't want to be there. The cat looked tired. We're going to be creating stressful situations for cats. We're already dealing with enough problems running for one season. If you want to give a regional or national winner to a family, there's no rule that says they can't bring it out occasionally and show it. I thought they said that's what the objective was – to give it to that family. In one sense, she said they don't want to run for a title, but the other sense, she said so they can run for a new award. I don't understand that. You can give a national or a regional winning cat to a family to show for fun. There's no rule that says they can't show it, but let's consider the life of the cat, what's best for the cat. If there's a title to be earned, there's going to be people running cats to get it. **Sue Robbins** [Tonkinese Breed Association]: I have very good friends who don't breed cats, they show in Premiership. They had a lovely cat that they showed last year and it won a national award – deserved – and they were very happy, and they took the cat out to another show this year, and another exhibitor said to them, "Oh, the judges won't final your cat. You've already gotten a national award on that cat." And it was the exhibitor who discouraged them from showing. Yes, they took the cat to a couple of shows and the cat didn't make the finals that it had made the year before, and the cat loved to show, so they said, well, we've got a nice cat and he loves to show, so they picked up and they went to the other association. And, you know, they liked showing in CFA better, but they wanted to bring their cat out. Like I said, these are not breeders, these are people who love their pets and they show exclusively in Premiership. We need to encourage them. **Ann Segrest** [Korats Unlimited; Havana Brown Fanciers]: The thing that caught my eye on this one is item 4, which is, *A minimum of one title must be attained after the inception date of this award*. First of all, I'm not sure what the inception date would be, but it would be after today, at least. And for someone who has been showing cats more often over the years because they mature slowly – the Korat matures slowly – I have probably 3 or 4 cats who would be entitled to this award as it stands right now, yet they would not be eligible because they aren't being shown again, and I don't know that that's particularly fair. **Carol Krzanowski** [Mount Laurel Cat Fanciers; Sun Kyoto Cat Club]: Since the board currently has an Awards Committee that is working on a proposal for this sort of thing, I'm sure they're listening to all of these comments with great interest and I would like to suggest that perhaps the sponsors of these two resolutions might consider withdrawing them and allowing the Awards Committee to come up with something feasible for next year. **Dee Dee Cantley** [Rex Rattle & Roll Allbreed Cat Club; Opposites Attract Cat Club]: One of the things I wanted to say is, we didn't want to create an award that we would have to go back and give awards to people who have already shown. We're actually looking for those cats that have been shown, maybe as a kitten or a cat, neutered or spayed, given to another couple or even yourself if you want to keep that loving cat and show it again for another season. Again, we're trying to get

people back into the show halls, back into the clubs that need the entries so desperately. I'm not so sure that we want to withdraw it. I was looking actually for this proposal when I first thought about it to be passed in concept almost at a 50% so we could actually go to the board with recommendations that they actually tweak the entire proposal, so I just hope that maybe some type of an award can come out of this, whether it's this award or the next one, or what the board decides. **Hamza:** OK, I'm going to call the vote.

Motion Failed.

– 18 – *Metropolitan Cat Fanciers; Midlantic Himalayan & Persian Fanciers; Moorestown Cat Fanciers; Mt. Laurel Cat Fanciers; Tarheel Triangle Cat Fanciers*

RESOLVED: Amend Show Rule Article XXXVII – NATIONAL/DIVISION/REGIONAL AWARDS PROGRAM, AWARDS, National Awards, adding a new section as follows:

Note: Award “names” are proposals. The final names are not set by this proposal and can be changed. The core of this proposal is to recognize significant multiple wins by a single feline.

Triple Crown

Recognition of continuous achievement by a single cat over multiple show seasons.

Requirement:

- Three regional (international division)/national wins
- One of the three wins must be a national win
- Wins must be unique by competitive class or by show season. A regional/international division and national win in the same class in the same show season can only be counted as one of the three required wins.
- Seasons in which wins are achieved do not need to be consecutive.
- Exhibitor must claim award indicating the qualifying wins.

Award designation: TC

National Triple Crown

Recognition of continuous national award achievement by a single cat over multiple show seasons.

Requirement: Same as Triple Crown except all three awards must be National Wins

Award designation: NTC (or NT if must be limited to 2 characters)

Precedence of new awards in current award scheme

From highest to lowest:

- National Triple Crown (NTC or NT if must be limited to 2 characters)
- Triple Crown (TC)
- National Winner (NW)
- Regional Winner (RW)/International Division Winner (DW)

Breed wins (BW) would remain separate as they are today.

RATIONALE for additional recognition:

- We recognize cats producing multiple winning offspring with the Distinguished Merit (DM) award. We should also recognize cats exhibiting longevity in the show ring and who are able to win in more than one season.
- Many shows are seeing lower entry counts. This is a trend that needs to be turned around if we are to continue to grow and survive. Encouraging continuing showing will help increase entry numbers
- Many exhibitors are unable to show a “new” cat every year – either financially being unable to obtain new cats or because it is necessary to keep their total number of cats down.
- Many exhibitors feel there is nothing to be gained by showing a cat that they’ve shown before. By creating awards that encourage continued participation we will bring more cats back to our show halls since they will have additional awards to work towards.
- This will also be additional income for CFA. Since research will be required when a person claims the award, a reasonable fee can be assessed when an exhibitor applies.

Examples

For example, the following would qualify:

- | | |
|--------------------------------|---|
| RW as a kitten in season 1 | (Awards in three different seasons) |
| RW in championship in season 2 | |
| NW in championship in season 3 | |
| RW in championship in season 1 | (Awards in three different seasons) |
| NW in championship in season 2 | |
| RW in premiership in season 4 | |
| NW as a kitten in season 1 | (Awards in three different seasons and classes) |
| NW in championship in season 2 | |
| RW in premiership in season 7 | |
| NW as a kitten in season 1 | (Awards in different classes but same season) |
| RW in championship in season 1 | |

NW in championship in season 2

The following would not qualify:

RW as a kitten in season 1	(Can not count NW/RW in the same class in the same season. An additional win is required.)
NW as a kitten in season 1	
RW in championship in season 2	

Note: In the above examples, DW can be substituted for RW.

Hamza: #18. Paula Noble [Metropolitan Cat Fanciers]: This is the other one. The major differences between the two is, basically there's like three, I think. Number one, this one does not include the agility, it doesn't include Veterans. It's only for those cats who have achieved either regional and/or national for – and it's broken down into a couple. There is the regular Triple Crown or TC that would be a combination of regional and national awards. They don't have to be consecutive years, so perhaps it got a kitten regional award and maybe an adult regional award, and the next year a national. Or, three years later, a premiership national award. So, there's one major difference. Number two is, you could have one that just goes for all nationals. That's the national Triple Crown. That would require nothing but national wins for that really, really exceptional cat. I think it is a good idea to bring cats back out, if they are the quality and if they enjoy it. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin]: I want to point back to Donna Stewart's comment, because this has this national Triple Crown where someone might try to go for three national wins, and I think that might – if the award is there, people are going to go for it and they're going to push their cats, but also a lot of people are talking about getting cats to new people. Well, when the third person comes in and shows the cat to the third award, they didn't get the first two, so they're not really going to grasp the Triple Crown, but again since the Awards Committee is already working on this, I would request that the clubs withdraw this so that we can continue to work on it. **Barbara Schreck** [Anthony Wayne Cat Fanciers; Jazz Kats]: I think that part of the rationale for both of these is stated as drawing more exhibitors in, and I really think that that may not be the case. We already hear complaints from local exhibitors, if I can use that term, or people who aren't out there every weekend, as some of us crazier people are on occasion, and I think that this would discourage them from showing their cats, if every show they go to there's all these top 10 campaign cats and they don't get a turn at all. So, I would suggest that this may be counter-productive to having more cats be shown, rather than drawing more cats into the shows. **Lynn Search** [Moorestown Cat Fanciers]: First I would like to say that the people who have mentioned pushing the cats and stressing the cats, maybe you've got different breeds than I do, but that that I have shown over the 36 years I've been in the fancy have been cats that love to show, love to be handled by judges and exhibitors and other people. These are the kind of cats that would benefit from this sort of thing. Yes, there are some people who probably would push their cat, but you know something? They are pushing them probably for the first award. The second thing is, one of the things about proposal 18 is, we award distinguished merit to our cats who have shown that they are marvelous breeders, that they can produce lots of good cats. The idea here would be, yes, to take cats that can be terrific show cats. They can win as a kitten, perhaps, or twice as a championship cat and then another time as a premiership cat. Yes, this is an award for cats who really enjoy it and are really good cats. I think it would be great for the board to come up with certain different levels of

awards, but I don't think that we should just say, we don't want this kind of award. Believe me, when I started, I used to lose to a lot of people, too, so I worked hard to produce really good cats so that I, too, could become a national winner. **Mike Shelton** [New Millennium Cat Club; Poinsettia Cat Club; Chair of Awards Committee]: We have been working on a proposal for a somewhat different but along the same lines multi-season award, and rest assured, I am listening very carefully to everything everybody has to say. One of the reasons that the award we had not been working on was because I found out that there were going to be two other awards presented here and I didn't want this one to get lost, and I thought this would be an excellent opportunity to find out what the delegation actually thought of the concept. So, regardless, I'm not speaking in favor or opposed to either of these proposals, regardless of how this one comes out, if the second one does not pass, I would be very willing to work with the people that came up with both these proposals so we can put together something that will incorporate all these comments and these ideas, and come back next year with something the delegation can hopefully get behind. **Hamza**: OK, I'm going to call the question.

Motion Failed.

Proposed Non-Show Rule Resolution

Deleted text is shown with a ~~strike through~~ and new text is underscored.

Hamza: Non-Show Rule Resolutions must pass by more than 50% and are advisory only. So, moving in to that, #19. **Jo Ann Cummings** [Victory Valley Cat Club]: I hope you all will bear with me, because this is out of order. I was chair for the 2008 Annual in Louisville, Kentucky, and yesterday I attended the board meeting and walked through the delegate registration area and saw how everyone was working together, how friendly everyone was. Last night, I attended the hospitality room where the raffle was being held, games played and contests were being judged, and everyone was having a good time, and I was very impressed. Mr. President and fellow delegates, in view of what I have observed and what is to come, I think I have been upstaged. Congratulations, Southern Region. [applause] **Hamza**: I'll go along with that.

– 19 – *Paumanok Cat Fanciers and Make Mine Mink Cat Fanciers.*

RESOLVED: Amend the Rules For Advancement of New Breeds and Colors to eliminate *and colors* from the Rules For Advancement of New Breeds *and Colors*, and add:

All colors natural to and inherent in each breed may have equal status in competition: Kitten, Premiership and Championship.

RATIONALE [Rationale also applies to Resolutions (20) and (21)]: With declining numbers in the cat fancy in an economy that does not support our hobby as it has in the past, we need all the numbers possible for generation of revenues, in registrations and associated fees, and in cat show entries. Minority and rare colors cannot comply with the inequitable rule for advancement of (new) colors, which is out of date and out of step with the rest of the world, partly because there are fewer American breeders and fewer new breeders and exhibitors entering the cat fancy to

sustain CFA. If CFA is to continue its International expansion, as well as bolster its American breeders, CFA must expand *all* of its parameters. This is a start.

Hamza: OK, we have a proposed non-show rule resolution #19. Do we have somebody here who wants to speak in its favor? Do we have anybody who wants to speak in general? **Mary Kolencik** [Lilac Point Fanciers]: I have a point of order. **Hamza:** Go ahead, Mary. **Mary Kolencik** [Lilac Point Fanciers]: I would like to know if these are out of order, because of Article VIII. If we turn to page 15, Article VIII says that, *The delegates to the annual meeting may change such show rules of the association as have general applicability, but not those affecting specifically any color, breed or division.* These affect specific colors, breeds and divisions, so I believe they are out of order. Also, each color must have a description in the standard before advancement, which requires breed council approval. The delegates cannot vote to give the board a power that the board does not have. That would require a constitutional change, so I would like to know why these are in order or have them ruled out. **Hamza:** The rationale was, and we could have easily declared these out of order, but the fact that they are non-show rule resolutions and have no ability to bind to anything, we felt like we should let it just go through. We were very hesitant to call anything out of order. Our philosophy has always been to listen to the membership, no matter what the minority view is. The first amendment we had to call out of order because it was in conflict with New York state law. It just seemed like it would be far easier and far more informative to everybody in the room if we would just vote on these. I feel that the vote will be quick and would move along. This board will not violate its constitution. **Mary Kolencik** [Lilac Point Fanciers]: Why waste our time? **[end of Tape 4, Side B]** **Hamza:** We're going to listen to everyone's opinion, whether we agree with their opinion or not. Even yours, Mary. Not to be smart, it's just a matter of respect for even one person's opinion in this fancy. That's all it is, so instead of wasting time, why don't we vote on them after we've heard a few comments. Somebody go first. Go ahead.

Nancy Petersen [Penn-Jersey Cat Fanciers; Long and Short of it Cat Club]: My comment is, this seems to be trying to get cats in and colors that exist within a breed but haven't been accepted for championship status, to be promoted to championship status. You can do that now, going through the regular process if it is a color that is genetically acceptable within your breed from colors that already exist. You don't have to go through the 50 cat process to have those colors approved by the breed for championship status, but you do have to put them on the ballot, write a description for it and get approval of the breed council and the board. **Joan Bernstein** [Paumanok Cat Fanciers; Make Mine Mink]: The reason that these were written is because – I'm sorry, Joan Bernstein, Paumanok Cat Fanciers and Make Mine Mink Cat Fanciers. The reason these were written is because there are some colors that are in such a minority that they cannot reach the numbers that currently exist on the matrix of the rules for advancement of new breeds and colors. Also why there are three different proposals. Each one is a little bit more restrictive than the next, but when it comes to breed councils dictating to those of us who want to breed a color that is in such a minority that it will never get past the breed council and we cannot meet the requirements, then we need some way to approach the board to ask them to please consider what we're asking. Note that this is not – as Jerry said before, these are not binding. These are, I use the word "may", not "shall". **Linda Martino** [Tonkinese East]: Although the proposals 19 to 21 would apply to many breeds, the impetus behind them is to accept Tonkinese honey colors in

championship. This is a good example of why we need the current process, so I wish to speak for the Tonkinese breed council's view. This color is really a cinnamon. Cinnamon is not inherent to our two parent breeds, Siamese and Burmese, and therefore it is not inherent to Tonkinese. So, 20 years ago, because it was not inherent to our breed and the numbers were low, it was voted on by the breed council and approved by the CFA board to move it into AOV status, and the statement was made that at any point, if the numbers started to increase, it could be re-evaluated. Well, 20 years later, the numbers have still not increased, and this is also true in TICA, where it's been accepted for 15 years. The reason it has not increased is because, again, it's not inherent in the breed and it's a double recessive color, with only one line in the United States even available. If someone wants to breed it, it requires inbreeding and so it's not been embraced by many breeders in the last 20 years. The other problem is that it actually involves 6 new colors, 4 of which are not just new to Tonkinese, but they are new to CFA. There are no cinnamon or fawn minks in any breed in CFA, and the same is true of cinnamon and fawn in the Burmese coat pattern. So, we need standards. We need standards to go through the normal process of being reviewed by judges in the field across the United States. We recently had a lengthy discussion in our breed council, and at the conclusion I asked, "Do you want to advance these colors to championship?" Two people said yes, and 45 said no. They were not saying it was never going to be acceptable, but what they want is to see more breeders supporting these colors to make sure that if the person proposing them retires, that the color doesn't just disappear. They want to see them so that we can review these standards and, in reality, these colors are the best example I can think of why we need the process. They are not just new colors to Tonkinese, they are new colors to CFA. They need to go through the normal vetting process so that we can all see them. **Alene Shafnisky** [Turkish Angora Fanciers, Int'l; Cats of Wisconsin]: I just wanted to make two very quick points. I think the amount of detail that we were just treated to shows why this should be handled within the Tonkinese breed council, but also I have issue with the fact that all of these resolutions use terms like "natural to" or "inherent in", because you can look at an awful lot of breeds and say they are actually natural breeds, and make the argument that any color that pops up is natural to or inherent in, when it may actually be from an illegal outcross. I don't think it's fair to apply it to every breed. **Sue Robbins** [Tonkinese Breed Association]: Joan has spoken, as Linda mentioned, to us and she says that it's not solely about the Tonkinese breed. And you know, she's right about that. This is a breed council issue that affects every breed and every breed council within CFA. This resolution allows one breeder or two breeders, or a small handful of breeders within a larger breed group to say, we don't want to do this according to the rules that have been established by CFA and by all of the breed councils for their particular breed. Basically, what it is doing is asking for an end run around the breed councils. What this does is, basically provide removing the cornerstone of the breed councils and is the first step to eliminating our breed councils. **Hamza**: The people standing will be the last people, and we'll get through the last three of these non-show rule resolutions. Go ahead. **Jacqui Bennett** [Ociats International]: I would like to add to the point, again, curse of unintended consequences. Let's assume that these proposals were not specific to Tonkinese. Let's assume that everything was done just with the intention of covering everything. Well then, if the board decides that silver Abyssinians are a good idea, there they come. If the board decides that the Ocicat standard may DQ all of its ivories or pointed ones, but gee, those sound really pretty, even though they are not AOV's, they are an inherent natural color – they are born – we have ivories in the show halls. This takes the gatekeeper of the breed, the standard, the breed council, completely out of the

loop. **Iris Zinck** [Fort Vancouver Cat Fanciers; Siberian Cat Club]: My vote on these three resolution was left up to delegate's discretion and I would like to speak in favor of one sentence in these three resolutions. I think it is very important for all minority breeds. The sentence about *Minority and rare colors cannot comply with the inequitable rule for advancement of (new) colors*, seems to me to be one of the most important points of these resolutions. If we accomplish nothing else, if we can focus a little attention on the idea of bringing a new color into an established breed that happens to be a minority breed, to me I see value in the opportunity for the board to take a look at the situation. This is not the same thing as an end run around the breed councils, it is not the same thing as mandating or allowing lavender Abyssinians to be shown in the show hall, it's just an opportunity to think about how all breeds are affected. **Keith Kimberlin** [Maine Coon Cat Club]: I wanted to bring up another point here, because I've been breeding Norwegian Forest Cats for over 20 years and it has recently been taken into account that there is a new color gene called amber and light amber in the breed, and it is being recognized by FIFe and other associations around the world. This was not one of the original colors that we saw in the breed when it first came in, but it is recognized. The gene has been isolated for this, and I can see a lot of value in what these proposals are asking for, so that this could be brought to the table, so that when issues like this do come up, it could be something. The Norwegian Forest Cat is a natural breed, so this did occur naturally. They don't think there was any type of any other gene. It doesn't match the cinnamon, it doesn't match fawn. It's called amber. It has been shown in this country. I know of two cats, one in Minnesota, that were shown and judges look at it and say, "What color is this cat?" I just want to make that point. **Hamza:** And finally. **Joan Bernstein** [Paumanok Cat Fanciers; Make Mine Mink]: Back to me? I was going to bring *Webster's* along, the unabridged version, but the airline would have charged me overcharged luggage. Again, it's Joan Bernstein, Paumanok and Make Mine Mink. Not all the Tonkinese people agree. However, that's neither here nor there because we've had this discussion on the CFA list. It is not strictly a Tonkinese problem. I am not doing this exclusively for the, to the advantage of the Tonks. There are other breeds that have similar situations. There are two colors that I know of among Persians. That's just one example. I've also heard rumors of others, but since they're not factual, I'm not going to mention them. I will say that, privately, we've had some support – more support than I expected – for at least one of these proposals. That's not to say that it has to be this one, but I suggest that at this point, Jerry, you call the question. **Hamza:** I'm going to call the question on 19.

Motion Failed.

– 20 – *Paumanok Cat Fanciers and Make Mine Mink Cat Fanciers.*

RESOLVED: Amend the Rules for Advancement of New Breeds and Colors by adding the following:

The exception to this rule is inherent colors that have been registered and shown in CFA as AOVs, without regard to numbers registered, shown, or otherwise referenced by the Rules for Advancement of New Breeds and Colors. These colors may be advanced immediately to competitive status in the Kitten, Premiership and Championship classes at the discretion of the CFA Board of Directors.

RATIONALE [Rationale also applies to Resolutions(19) and (21)]: With declining numbers in the cat fancy in an economy that does not support our hobby as it has in the past, we need all the numbers possible for generation of revenues, in registrations and associated fees, and in cat show entries. Minority and rare colors cannot comply with the inequitable rule for advancement of (new) colors, which is out of date and out of step with the rest of the world. If CFA is to continue its International expansion, as well as bolster its American breeders, CFA must expand all of its parameters. This is a start.

Certain colors are natural and inherent in every breed. Some breeds do not permit these colors to be shown in K, Pr, Ch competition because of innate prejudices or because the colors were introduced, albeit in the distant past. Some believe they would be in conflict in style or color with their own or other breeds. Breeders should be counseled to explore the history of their breeds to their source, such as, for instance, the Far Eastern countries of Thailand. Many books and articles support this suggestion, including such writers as Weir, Negus, Simpson, Richards, et al., Naples, and Vousden. See attached bibliography.

Hamza: On the next two, unless somebody has got something different than what we've heard, I'm going to call them. Go ahead. **Joan Bernstein** [Paumanok Cat Fanciers; Make Mine Mink]: These are very different from one another. Joan Bernstein. Thank you, Barb. It seems like I just said that 10 seconds ago. **Hamza:** You did. **Joan Bernstein** [Paumanok Cat Fanciers; Make Mine Mink]: The three resolutions are quite different from one another. **Hamza:** I know. **Joan Bernstein** [Paumanok Cat Fanciers; Make Mine Mink]: The first one is wide open and it allows a great deal more leeway than the other two. Anyway, if there's any further discussion, fine; if not, then I'll bring them back another time. **Hamza:** #20 all in favor.

Motion Failed.

– 21 – Paumanok Cat Fanciers and Make Mine Mink Cat Fanciers.

RESOLVED: Amend the Rules for Advancement of New Breeds and Colors by adding the following:

The exception to this rule is inherent colors that have been registered and shown in CFA as AOVs, without regard to numbers registered, shown, or otherwise referenced by the Rules for Advancement of New Breeds and Colors. These colors may be advanced immediately to competitive status in the Kitten, Premiership and Championship classes. This exception does not apply to patterns, colors which are associated with patterns, or new colors which have never been accepted for CFA registration to the breed.

RATIONALE [Rationale also applies to Resolutions(19) and (20)]: CFA needs all registrations available. While there has been a small increase in registrations recently, a small increase by itself is not enough to sustain CFA. New breeds recently accepted have undoubtedly been responsible for a percentage of this increase. CFA can add to these numbers by allowing colors inherent in certain breeds to be registered and shown in Championship (K&Pr.) Breeders who have not been showing these colors due to the expense of showing them as AOVs and the necessary effects on their breeding programs will start breeding them. Thus, registrations will be

affected accordingly, as these kittens are registered, and clubs will reap the benefit as the breeders begin to show those kittens and cats. More cats will also be registered and shown in the International Division, as some of these colors are currently being shown in other European associations (as well as in TICA) but not in CFA, as CFA's rules restrict them to AOV status. As long as these colors can be shown in other organizations but are limited to non-competitive status in CFA, CFA will continue to lose the business of the International Division breeders and exhibitors.

Addendum: Linda Vousden Bibliography for Tonkinese Cats A History, Linda Vousden: Grosvenor House, London, England, 2010. Example for breed research.

Hamza: 21. [There being no discussion, Hamza called the motion]

Motion Failed.

Resolutions From the Floor

– 22 – Lilac Point Fanciers.

RESOLVED: The Central Office, in conjunction with the IT Committee and the board, will develop an electronic form and submission method for clubs to register their delegate for the annual. The paper/mail form will still be mailed and available for those clubs that want to register by mail.

RATIONALE: The current paper delegate form requires three signatures – the club secretary, the club president, and the delegate. If these members are not co-located, they have to mail the ballot around to each other and then get it to central office. Ballots can get lost in the mail, and clubs can end up having to use expensive overnight mailing to get the form signed by all parties. Forms can be incomplete resulting in delegates not being seated.

CFA uses email addresses as signatures for many things, including litter registrations, judging contracts, club membership lists. The delegate form can be treated the same way. A web-based form and procedure can be developed in the secure login area of the CFA site to allow multiple people to submit the required information for one club, and the form can require all fields to be completed lessening the chance of an invalid form.

Hamza: At this time, do we have any motions from the floor? **Mary Kolencik** [Lilac Point Fanciers]: Yes. **Hamza:** OK, I've got a couple announcements people want me to make. Oh, we do? We have one? OK, go ahead, Mary. **Mary Kolencik** [Lilac Point Fanciers]: Hang on. Loretta wants to do hers first. **Loretta Baugh** [CanUsa Cat Club; Buffalo Cat Fanciers]: Thank you, Mary. I owe apologies to Iris Zinck. When I reported, did my report, I said that she had been advanced to approval pending allbreed. It was a totally unintentional mistake. Iris was advanced to approved allbreed. Congratulations, Iris. [applause] **Hamza:** Go ahead, Mary. **Mary Kolencik** [Lilac Point Fanciers]: OK. <reads> The rationale is, <reads>. That's why you might see some incomplete forms. **Hamza:** Anybody want to address that? Alright, we can vote on it.

Motion Carried by 2/3.

– 23 – *Lilac Point Fanciers.*

RESOLVED: The board, in conjunction with the Credentials Committee, will streamline the delegate form to require only two signatures – the club secretary and the delegate.

RATIONALE: 2 signatures are sufficient for seating a delegate. Central Office has been posting a list of clubs that have returned their delegate forms; this list can include the delegate name. Then the president or any club member can check the CFA website to ensure the correct person is the delegate for the club without needing to sign the form.

Mary Kolencik [Lilac Point Fanciers]: I have one more. **Hamza:** Sure. **Mary Kolencik** [Lilac Point Fanciers]: <reads> I don't see why we need to have three. No, it's three. **Hamza:** She tried sneaking that one in, didn't she? Would you say it again, Mary, so everybody can hear it, because some people are – **Mary Kolencik** [Lilac Point Fanciers]: OK. *The board, in conjunction with the Credentials Committee, will streamline the delegate form to require only two signatures – the club secretary and the delegate.* **Hamza:** So, in short, you want to cut the president off the form. **Mary Kolencik** [Lilac Point Fanciers]: The president can find out when they see who the listed delegate is. **Hamza:** Alright. Well, does anybody want to speak to that? **Peg Johnson** [Atlanta Phoenix Cat Society]: Really quickly, our organization has seen a lot of struggles over clubs. We do try to play nice with each other. Peg Johnson, whoever I am. Atlanta Phoenix Cat Society, and this is before hospitality. I do think that clubs, you know, would like to see because occasionally you'll have a secretary go a little crazy or things change, and they make decisions or try to make decisions on their own. It's a check and balance for the club. I think the president and the secretary, especially if we do something electronic that makes the mechanics of it simpler, I think there's no reason to take the president off that. **Mary Kolencik** [Lilac Point Fanciers]: That's fine, as long as we do something electronic. That would work. OK, I'll withdraw that one. **Hamza:** OK, it's withdrawn.

Withdrawn.

– 24 – *High Sierra Cat Club and Utah Purebred Fanciers.*

RESOLVED: Amend Show Rule 11.08a by adding the following:

11.08a. Each entry must be accompanied by the stipulated entry fee. Once a cat is entered, no entry cancellations shall be made, and no refunds of fees paid or negating of fees owed shall be allowed for any reason not specified in the show advertisement; except that, if a show has filled prior to the closing date, the club may (or may not) choose to allow entries to be cancelled to the extent that new entries have been submitted to replace the cancelled entry. If the club opts to accept fax or email entries, such entries must be paid in full with 10 days of receipt or prior to the start of the show, whichever comes first.

b. If the club sponsoring a show finds, after the opening of a show, that an exhibitor's check for fees is not collectible, or the fee for a faxed or emailed entry is not paid, the following actions shall be taken.

RATIONALE: Recently an exhibitor entered High Sierra Cat Club and Utah Purebred Fanciers shows and subsequently stated that she was withdrawing her entry. Both occurred prior to the advertised closing date. Through several email exchanges the entry clerk refused the withdrawal of the entry stating rule 11.08 that requires payment of submitted entries and rule 4.07 regarding obligation of exhibitor to pay. The exhibitor maintains that she is not required to pay as there is no rule that forbids her to withdraw her entry. Subsequent discussions with CFA HQ have made it clear that there is disagreement about whether or not an exhibitor may withdraw an entry prior to the closing date. The clubs have been asked to pass on following the formal collection notice process through CFA. The clubs maintain that once an entry is received, payment is due and the entry may not be withdrawn. Because closing dates are so close to the show date and because entry clerks often announce the progress of entries, permitting cancelling entries would allow exhibitors to enter multiple shows and then withdraw entries for all shows except the one anticipating the highest counts.

Hamza: Alright. **Carol Freels** [High Sierra Cat Club]: Hello. We passed out a proposal. Hopefully, most of you can find them. I hate reading things and I'm hoping you will all have them, but essentially this proposal would re-word Rule 11.08 regarding entries and payment of entries. What it says is, *Once a cat is entered, no entry cancellations shall be made, and no refunds of fees paid or negating of fees owed shall be allowed for any reason not specified in the show advertisement; except that, if a show has filled prior to the closing date, the club may (or may not) choose to allow entries to be cancelled to the extent that new entries have been submitted to replace the cancelled entry.* That's a lot of verbiage, and essentially the rationale here stems from a very recent occurrence that High Sierra Cat Club and Utah Purebred Cat Fanciers experienced. We had an exhibitor who entered 4 cats in our 2 shows. That exhibitor did withdraw, or said they wanted to withdraw, their entries prior to the closing date. Those of us in our part of the world believe that you don't get to do that. Our concern is that we started the process for collection, we ran into different interpretations from CFA. Essentially, the attorney agreed with us that yes, the rules say you have to pay, you have to pay within 10 days, but it was circuitous. What it really came down to was, CFA asked us to back off, don't go for collection, let it go. You know, for us – OK, so two clubs lost four entry fees. Not a big deal, but I gotta tell you, there's something wrong with the fact that any of us could enter 2-4 shows and we all hear through the grapevine and some of the entry clerks actually post before the shows close, "this is how we're going, come on get your entries in", hot darn, I'm going to pick the one that's got the best entry and I'm going to quickly call up before closing and withdraw my entries, and I just cheated 4 clubs, or 3 clubs of entries that they thought they had. Not a good thing to do to clubs these days. **Hamza:** I have a question for you. When you said CFA told you not to do anything, I never heard anything about it, so I would like to know who you talked to in CFA who gave you this advice. **Carol Freels** [High Sierra Cat Club]: Well, it was a series of discussions, and essentially there were several people. Rachel has been really good in working with us. I don't want to point fingers and say she did this. **Hamza:** It's just that, you know, when you say "CFA", you imply officially the organization did and I guess probably not. **Carol Freels** [High Sierra Cat Club]: OK, but we were essentially discouraged from pursuing the collection process. We made the first set of letters, we're too late to meet the time frame now on the second set. We didn't ever, frankly, expect to collect from this woman, but to tell you the truth, she's been a pain to the clubs and we would be really happy if she couldn't deal with CFA anymore. **Hamza:** This is the

“pain in the butt” resolution. OK. **George Eigenhauser** [Bonita Cat Fanciers; ~~West Shore~~ Maine Attraction Cat Fanciers]: I was actually in the loop on part of those discussions, and it really surprised me that there was confusion at Central Office. I always thought a card laid is a card played. You enter a show, you’re entered. Once the club accepts your entry – Central Office was confused by that concept, and so if you think this is already the rule, vote yes. If you think this is not the rule but should be, vote yes, but let’s get this in front of the board so the board can look at it in October and either tell Central Office yes, once the cat is entered, it’s entered; you can’t cancel at the last minute, or not, but let’s put it on the board’s plate. Let’s just vote yes and be done with it. Let the board deal with it. **Mary Kolencik** [Lilac Point Fanciers]: Never mind. **Monte Phillips** [Cat’n On The Fox; Windy City Cat Fanciers; Show Rules Committee Chair]: I was also in the loop on this and was asked for an interpretation. The interpretation that I gave was, it’s the club’s option whether they want to enforce it or not enforce it. This would not make it an option anymore. It would make it, “You’re going to enforce it,” period. **Hamza**: OK. I think we probably have a pretty good idea where we’re going with this. **Sue Robbins** [Tonkinese Breed Association]: One quick thing. If it’s open to ambiguity, it’s also open to lawsuit. Let’s make it clear and watertight. **Carol Freels** [High Sierra Cat Club]: I would just like to add that, like a lot of other people, this is a proposal from the floor. The board gets to finalize the language. **Hamza**: We appreciate that.

Motion Carried by 2/3.

Hamza: I have been told to let you know to support the raffle in the back of the room. This is slightly more important. The first van to Dulles on Sunday is 6 a.m. The next one is at 6:45. **Susan Cook Henry** [Lord Baltimore Cat Club; Quad City Cat Club]: Jerry, excuse me one second. Susan and Donna Jean here. We’re actually going to have the drawings for those raffles now, if the business is closed. **Hamza**: Well, stay put and we’ll draw after I close the meeting. I have a few things I want to say before we go. I won’t take long. What I do want to say is that in the last 12 months, we’ve come a long way. [applause] We’ve come a long way in the business of CFA. In the recent past, this organization, which has always been the largest and most influential registry of cats on the planet, could be viewed as a slumbering giant. Today, I give notice to the other registries and organizations on the planet that the giant is waking up. We have a new and powerful relevant computer system. We have a revitalized and energized membership. We have a bigger organization, with the addition of Region 9. [applause] We have come off the dinner table in the living room, and now we are a business, with strong business practices. We are now going to be a force to be reckoned with. CFA is strong and going to get stronger. Our best days are ahead of us. Thank you. Now, can I get a motion to adjourn this thing?

Eigenhauser: So moved.

Hamza called the motion. Motion Carried.

Hamza: Let’s have some fun in Reston. **Cook Henry**: And if we could have the North Atlantic Region and the Southern Region – **Hamza**: Oh, we’ve got the raffle. Susan, did we pick it yet? **Cook Henry**: No, they’re going to be drawn right now. Let’s do it up on stage and have a little more drama. **Hamza**: OK, I’m for drama. **Cook Henry**: Go ahead up on stage Karen Boyce, and Lew or whoever is going to do the drawing for the North Atlantic. Sharon Roy is going to be doing that drawing. Please go up on stage. Let’s have some enthusiasm and

appreciation for everybody who has participated in these raffles today and yesterday. Also, a reminder, as we are getting to the stage, in the back of the hall near the CFA booth, you'll see some delegate bags still available. They will be available tomorrow in the CFA office for sale in the Lake Audubon room. That's directly across the hall on the other side from where we are now, and there will be personnel at the CFA office. The price lists are available there. We appreciate your support, as well. Thank you. **Hamza:** OK, we picked – I picked the ticket. **Eve Russell:** Please be seated. **Karen Boyce:** OK, for the basket of plastic, which is valued about \$250. No name on the back. The number is 153436. **Sharon Roy:** For the airline tickets and banquet tickets, we're going to have Olivier [Grin] draw it. Our new Region 9 representative. And the winner is, Kay Janosik, wherever you are. **Cook Henry:** I think we should draw another ticket for the Southern Region. Do you think so, everybody? Let's have a winner in the room. OK, draw another one, Karen. Let's go. If 153436 did not speak up and didn't put their name on the back, let's try again. We need a winner, please, because we're all winners. **Karen Boyce:** Gene Baturin, and he is here but he may not be in here. I've seen Marcie, so I know they're here. **Cook Henry:** OK, congratulations Gene Baturin for writing your name on your ticket. We'll see you all at Margaritaville tonight at 9:00. Be sure to wear your flip flop's and your floral shirts.