### CFA ANNUAL AND EXECUTIVE BOARD MEETINGS JUNE 27-JULY 1, 2007

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**Secretary's note:** This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

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**Secretary's Note:** The Officers and Board of Directors of the Cat Fanciers' Association, Inc. met on Thursday, June 28, 2007, at the Hilton Austin, Austin, Texas. President **Pam DelaBar** called the meeting to order at 9:00 a.m. with the following members present:

Ms. Pam DelaBar (President)

**Ms. Kitty Angell (Vice-President)** 

**Ms. Kathy Calhoun (Treasurer)** 

Ms. Rachel Anger (Secretary)

Ms. Debbie Kusy (NAR Director)

Mr. Dick Kallmeyer (NWR Director)

Mr. James Watson (GSR Director)

Mrs. Loretta Baugh (GLR Director)

Ms. Regina Shaffer (SWR Director)

Mrs. Kay Janosik (MWR Director)

Ms. Peg Johnson (SOR Director)

Mrs. Yayoi Satoh (Japan Regional Director)

Mr. Stan Barnaby (Director-at-Large)

Ms. Jo Ann Cummings (Director-at-Large)

George Eigenhauser, Esq. (Director-at-Large)

Ms. Joan Miller (Director-at-Large)

Mr. Darrell Newkirk (Director-at-Large)

Mrs. Elizabeth Watson (Director-at-Large)

Mrs. Annette Wilson (Director-at-Large)

Also present were Ms. Allene Tartaglia, Executive Director; Mrs. Carol Krzanowski, Associate Director; Ms. Roeann Fulkerson, Director of Marketing and Public Relations; Fred Jacobberger, Esq., CFA Legal Counsel, and Ms. Akemi Makita, Japanese Translator.

**Secretary's Note:** For the ease of the reader, some items were discussed at different times but were included with their particular agenda.

#### (1) <u>ADDITIONS/CORRECTIONS TO THE MINUTES</u>.

No corrections to the February, 2007 minutes having been submitted, **Barnaby** moved to accept the minutes as published. **DelaBar** called the motion. **Motion Carried.** 

#### **RATIFICATION OF ON-LINE MOTIONS.**

**Anger** moved on standing motion to ratify the following on-line motions. **Motion** Carried.

	Moved by	Motion	Vote
1.	Tartaglia (via DelaBar)	The Las Vegas CC wishes to rename the club "Sandcastle Cat Fancier's Society of the Southwest". The name is too long and also there was a question as to why they wanted to change the name. The club agreed to shorten the name to "Sandcastle Cat Fancier's Society." They are asking for support in their request for the name change and in their efforts to "reinvent" themselves.	Motion Carried. Calhoun abstaining; Satoh did not vote.
2.	Tartaglia (via DelaBar)	President's Day is Monday February 19. It seemed prudent not take away this holiday for this year since it is so soon, people have already made plans and it has been publicized we are closed that day. We will pick up with the revised holiday schedule starting Good Friday and will be open. I urge you to reconsider the newly revised holiday schedule and consider providing two floaters to the employees vs 1. This would result in a reduction of one holiday day instead of two. The entire staff is a hard working group, they appreciate their jobs and like working at CFA.	Motion Carried. Calhoun voting no; Satoh did not vote.

	Moved by	Motion	Vote
3.	Angell	Ratify a partnership with DDC as our lab for Cat Bank.	Motion Carried. Calhoun, Eigenhauser and Satoh did not vote.
4.	DelaBar	Allow a new election for Exotic Breed Council Secretary, following the resignation of the existing BCS. The Exotic breed council is not all that large and the cost should be minimal.	Withdrawn. DelaBar to appoint the person selected by the majority of the Exotic breed council members by informal ballot.
5.	DelaBar	Following sponsorship commitment, go forward with Madison Square Garden show for 2007.	Motion Carried. Wilson, Eigenhauser and J. Watson did not vote, pending receipt of further details. Satoh did not vote.
6.	DelaBar (to Executive Committee)	Format change request: Delaware River Cats Club from 5 AB, 1 SP to 6 AB.	Motion Carried.
7.	Anger	In response to board meeting transcript requests, adopt a board policy to provide a cleaned up, condensed version which will be the same as the minutes.	Motion Carried. Anger abstained; Satoh and L. Watson did not vote.
8.	DelaBar	At the Coastal Paws Cat Show in Wilmington, NC, two Allbreed judges were unable to get to the show because of weather-related flight cancellations. The club replaced one of the Allbreed judges and changed the remaining Allbreed ring to a Specialty ring and found a Shorthair Specialty judge but was not able to get a Longhair Specialty judge on such short notice. This created somewhat of a problem for the longhair opens in championship and premiership. The club would like to request that all unopposed longhair opens in championship and premiership, who received their winners ribbons in the five judging	Motion Failed. Cummings voting yes. Satoh did not vote.

	Moved by	Motion	Vote
		rings, be allowed to apply for championship or premiership status without being forced to go to another show for the one remaining winners ribbon.	
9.	DelaBar (to Executive Committee)	Tonks West is the benching club for the Pet Expo in Costa Mesa, CA, April 13-15, requesting 1-5 places for Tonkinese only in every ring on Sat.& Sun.	Motion Carried.
10.	DelaBar	Malaysia show to be sponsored by Ministry of Tourism. First Lady (the wife of Prime Minister) has agreed to become patron and advisor. They asked for the grandest show for Visit Malaysia Year 2007. The club requests permission to hold a 3-day, 8 ring show with 450 entry limit (Friday/Saturday judging; Sunday Best of the Best, JS Program and Feline Agility Contest).	Motion Carried. Satoh did not vote.
11.	Janosik	(a) Approve request for cooperative show for Regions 4 and 6 on the November 17/18, 2007 weekend with additional breed ribbons up to 5 <sup>th</sup> BOB (not to be scored); and (b) grant permission for all regions that wish to have a show that weekend to take 500 entries.	Motion Carried. Kusy, Eigenhauser and Wilson voting no. Satoh did not vote.  Motion Carried. Satoh did not vote.
12.	Anger	Approve special request for SP judge to officiate non-scored Best of the Best ring.	Motion Failed. Janosik voting yes. Satoh, Calhoun and Baugh did not vote.
13.	DelaBar	Allow an exception to the protest policy, and hear a matter concerning national scoring.	Motion Carried. Satoh did not vote.
14.	Anger	Uphold provisions of Article XXXVII, National/Divisional/ Regional Awards Program, Regional Assignment, #2 (a "no" vote would	Motion Carried. Anger, Kallmeyer, Baugh, Shaffer, Janosik, Cummings, Miller and L. Watson voting no. Johnson and Satoh did

	Moved by	Motion	Vote
		allow an exception to the Show Rules).	not vote.
15.	Wilson	Re: above – reconsider regional assignment issue.	Motion Failed: Baugh, L. Watson, Wilson, Janosik, Johnson, Calhoun and Cummings voting yes. Eigenhauser, Miller, and Satoh did not vote.

**Cummings:** Is there a reason that Satoh does not vote? **DelaBar:** It's a language issue. **Anger:** She does have an interpreter but this all happens so quickly. She was able to vote on a couple of issues. **Calhoun:** Is it unreasonable that the regional director from Japan be expected to vote?

#### (2) APPOINT INSPECTORS OF ELECTION/CREDENTIALS COMMITTEE.

#### **Credentials Chair Eve Russell** presented the following report:

The Credentials Committee will meet on Thursday, June 28, 2007 at 10:00 a.m. At this meeting we will discuss any problems relating to seating of the club delegates. We will meet again on Friday, June 29, 2006, at 7 a.m. to open/count the ballots for the CFA Director at Large election.

I have added the following committee members with their regions noted:

Anne Segrest (2)
Jill Archibald (1)
Betty Haden (3)
Sean Hogan-Downey (4)

Barb Schreck (4) is hospitalized following surgery for a blood clot on the brain with a recovery period of six months anticipated. Our 2007 membership includes the following persons:

Region 1 Geri Fellerman Jill Archibald

Region 2 Ken Brown

Ann Segrest

Region 3 Paula Watson

Betty Haden

Region 4 Eve Russell

Sean Hogan-Downey

Region 5 Hilary Helmrich

Nancy Dodds

Region 6 Nancy Petersen

Mary Beth Minkley

Region 7 Pat Lichtenberg Yvonne Griffin

Respectfully submitted,

Eve Russell. Credentials Chair

**Barnaby** moved to approve the tellers, as presented. **DelaBar** called the motion. **Motion Carried.** Wilson abstained.

#### (3) TREASURER'S REPORT.

**Treasurer Kathy Calhoun** gave the following report using a standing motion with the right to vote no:

This report is based on the amended financial reports for the period beginning May 1, 2006 through April 30 2007 issued June 20, 2007.

#### **KEY FINANCIAL INDICATORS**

<u>Total Assets (primarily cash)</u>: Key cash reserves have declined due to the losses last year, as reported at the June board meeting.

<u>Ordinary Income-Registrations and related services</u>: Revenue from registration, which is the single largest contributor to CFA's financial health and our core business, was down 8.9% compared to last year.

Total revenue generated from litter registration was down 8.4% when compared to the same period of time last year. Total revenue from individual registration was down 9.2%. Compared to the budget, litter registration was approximately 1.3% ahead of plan and individual registration 2.7% under plan. From a total perspective, revenue generated from registration was \$58,900 lower than last year.

Other categories which have experienced significant changes when compared to the last fiscal year include the following:

- Cattery registration continues to decline and came in 5% below last year.
- Championship confirmations were down 5%.
- Certified pedigrees came in 19% ahead of budget.
- Breeder Buck Program As a result of being discontinued and setting a firm expiration date, redemption was higher than past years. Compared to last year, redemption increased approximately \$32,000.

In total, revenue from Ordinary Income was down \$ 77,600 when compared to last year. This represents a 5% decrease. This decrease was captured in the budget.

#### Almanac and Yearbook

The print Almanac will be discontinued after the October/November issue. Although this publication showed a modest profit this year, the decision to discontinue was sound but regrettable.

Yearbook advertising was down approximately 14% while overall income including book sales was down about 22%. Overall, the yearbook lost approximately \$48,000. One of the first objectives next year will be to redirect advertisers who advertised in the printed Almanac to the Yearbook and online Almanac.

**Calhoun:** Although the Almanac showed a modest profit, the decision to discontinue the publication was a sound one. The Yearbook will take advertising from corporations that

advertise in the print Almanac, and encourage them to advertise in the online Almanac and the Yearbook.

<u>Merchandise</u>: The combination of Books/Videos and Ornaments contributed \$12,090 after cost of goods sold. The majority of the sales revenue was generated by books and videos.

<u>Central Office</u>: Overall, Central Office expense came in 8% below last year primarily driven by a reduction in staff.

<u>Computer Expenses</u>: Expenses were approximately \$22,000 over last year. This was largely driven by software rental support and professional services.

<u>CFA Programs</u>: This category was unfavorable when compared with last year. One of the drivers was increased costs for annual awards and show supplies.

**Corporate Expense**: This category finished year \$12,000 lower than last year.

**<u>Legislative</u>**: The legislative spending was on budget and at parity with last year.

There were additional corrections made by the audit firm of Paduano, DiTommaso & Golda LLC. The most significant was a \$35,000 reduction in sponsorship. These dollars were received in the last fiscal year for programming in the next year. Therefore the revenue cannot be realized until this season. This accrual reduces revenue.

<u>Summary</u>: CFA has completed another challenging year. In addition to the impact of the operating categories reviewed so far, this year's International Show was a disappointment and experienced a loss of almost \$70,000. The CFA-Iams Cat Championship Show itself showed a modest profit but the category shows a loss because of expenses for the 2007 shown in the 2006/2007 show schedule.

Although levels of sponsorship may be forecasted to increase, it is prudent that CFA explore methods to increase operational efficiencies and rebuild cash reserves.

Respectfully Submitted, Kathy Calhoun, CFA Treasurer

**DelaBar:** Due to the actions that this board has taken in the past 3 years, prior to the reverse in trends, and to fight some trends in legislation and restrictive ordinances, our future for this current show season fiscal year is positive. We cannot let our guard down. We have got to keep looking for ways, not only to make money but to stop loss in other categories. We are looking solidly in the black for next year.

**Johnson:** The \$32,000 redemption of the Breeder Bucks program is a one-time hit for us? **Calhoun:** Right, because the program is over. That is the amount of money we would have captured if we had provided that service. **Johnson:** Because we're not having an International this year, we're not risking any money, so we know we won't lose \$70,000 this year. I want to make sure that I understood that there are a few one-time hits that account for over \$100,000. All of these numbers mean that we're projecting right and/or we are hitting or exceeding our budget

in some way, whether it's not having a loss when we expect it, or exceeding a budgeted number. These are things that we need to help us validate that we're making the right decisions.

**Newkirk:** Under Key Financial Indicators, it would be helpful if we had some indication of percentage or dollar amount of decline. Calhoun: The audited financials capture these numbers. Newkirk: If you are looking at financials, you want to know where you were and where you are going. Your budget is nothing but projections, so it looks better on paper if you're ahead. Calhoun: It's very important to compare things to last year, but we wanted it to be relative to the budget. Eigenhauser: Budget is an artificial number which is a good faith estimate put together by very intelligent people who did a good job on it, but last year is reality. I like to compare reality to reality, and not to an artificial number. DelaBar: Chuck Gradowski is developing a report that shows not only the seasonality of our income and expenditures, but to make it more like a P&L statement for the non-CPA's of the world to understand. The budget number may be decided upon by learned and experienced people, but it's important to know how much money we have left to spend in this fiscal year on our different programs. Johnson: Budgets are numbers and projections. Companies run their business each year to budgets, monitoring their growth or their standing, or how they are doing in comparison to year to year. The budget number is what we try to hit and exceed each yea. It is not an arbitrary number for a business.

#### (4) <u>CLUB APPLICATIONS</u>.

**Club Membership Chair Jo Ann Cummings** submitted the following club applications for approval:

Committee Chair: Jo Ann Cummings

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#### **Current Happenings of Committee:**

The following three clubs are in the International Division. Note: membership requirements are listed at the end of club applications.

#### International Division:

Chatte Noir Club China Phoenix Cat Club Thailand Cat Fanciers

### CHATTE NOIR CLUB International Division Director – Mr. Darrell Newkirk

Constitution and by-laws meet CFA guidelines.

- > Twenty members.
- According to application none of the 20 members belong to another CFA club
- ➤ All club officers and directors have different addresses.
- ➤ All members reside in different areas of Russia.

Have you incorporated or do you intend to incorporate?

• The club plans to incorporate.

#### Club interest:

o Applying for allbreed status.

#### Club activities

• Our club hopes to participate the extent of breeding and exhibiting experience.

With respect to sponsoring CFA shows, please state how frequently your club intends producing a show (as distinguished from sponsoring a ring), the type of show you anticipate producing, and the city or cities where you anticipate locating any such shows.

o Plan to produce one show per year, maybe two annually in Moscow.

#### Additional information.

• We hope to be popular among the breeders who have CFA animals and help them to show their cats at the CFA show in Moscow, Russia

#### From the Chatte Noir Club Constitution

#### Objectives:

- o To promote the welfare of all cats.
- o To promote the breeding of pedigree cats to the standards as accepted by CFA.
- o To sponsor cats shows and exhibits.
- o *To promote sportsmanship and friendship among cat fanciers.*
- ➤ As of this date May 24, 2007 no positive or negative letters have been received.
- ➤ Approval or Disapproval by International Division Director Darrell Newkirk.

**Newkirk:** This club put on the Royal Canin Grand Prix in December last year. I support this club. **DelaBar** called the motion. **Motion Carried.** 

## CHINA PHOENIX CAT CLUB International Division Director – Mr. Darrell Newkirk

Constitution and by-laws meet CFA guidelines.

- Twelve members.
- According to application none of the 20 members belong to another CFA club
- ➤ All club officers and directors have different addresses.
- ➤ All members reside in different areas of China.

Have you incorporated or do you intend to incorporate?

• The club does not plan to incorporate.

#### Club interest

o Applying for Allbreed status.

#### Club activities

- o Plans to hold CFA shows
- o Clerking schools
- Junior Showmanship program
- Seminars
- Workshop on responsible pet ownership, grooming school

With respect to sponsoring CFA shows, please state how frequently your club intends producing a how (as distinguished from sponsoring a ring), the type of show you anticipate producing, and the city or cites where you anticipate locating any such shows.

o Two shows per year. Plan to hold shows in Shanghai.

#### From the China Phoenix Cat Club Constitution

#### Objectives:

- o To encourage the breeding of cats to the CFA standards for all registered cats.
- o To cultivate sentiments of friendship and common interest among the members and promote communication and cooperation among breeders and owners.

- To sponsor cat shows and promote interest in, and knowledge of, felines through education.
- To advance in every way possible the welfare of breeders and exhibitors, and to promote the welfare of all cats.
- o To support other worthwhile animal causes.
- As of this date may 24, 2007 no positive or negative letters have been received.
- Approval or Disapproval by International Division Director Darrell Newkirk.

Newkirk: I support this club also. DelaBar called the motion. Motion Carried.

### THAILAND CAT FANCIERS International Division Director – Mr. Darrell Newkirk

Constitution and by-laws meet CFA guidelines.

- > Twelve members.
- ➤ None of the members hold membership in another CFA club.
- ➤ All club officers and directors have different addresses.
- ➤ All of the members reside in Thailand

Have you incorporated or do you intend to incorporate?

o Yes

#### Club interest

o Applying for Allbreed status.

#### Club activities

 The club hopes to establish spectacular shows and exhibitions, and also to hold such meetings between club members in order to improve the club's performance regarding every aspects.

With respect to sponsoring CFA shows, please state how frequently your club intends producing a how (as distinguished from sponsoring a ring), the type of show you anticipate producing, and the city or cites where you anticipate locating any such shows.

 Sponsor two shows a year for allbreed and household pets in Bangkok and Chiangmai.

#### Additional information.

O Currently there is one existing club in Thailand, which is incapable of organizing more than one show in a year. As we're applying to you of the new club we feel that we can very much handle organizing more than two shows per year, which should be adequate enough to introduce the executive board in his decision.

#### From the Thailand Cat Fanciers' Constitution

#### Objectives:

- To maintain and monitor the well-being of all cats in general, the endorsement of the correct standard required for all registered breeds and to put off indiscriminate breeding.
- To assist members through propagation of information concerning all breeds on the register of the society.
- To institute and keep a register of cats in accordance with rules lay down by the committee and to issue certificate of registration.
- o To encourage shows and exhibitions with the power to offer trophies and/or monitory competitions at such shows.
- o To associate with the Cat Fanciers Association, Inc decided upon by the committee.
- ➤ As of this date May 24, 2007 no positive or negative letters have been received.
- ➤ Approval or Disapproval by International Division Director Darrell Newkirk.

**Newkirk:** This club actually used a Malaysia club and put on their first show already. They had a nice, successful show and so it would be good to have another club there. **DelaBar** called the motion. **Motion Carried.** 

# VICTORY International Division Director – Mr. Darrell Newkirk (tabled from February 2007)

Cummings: I suggested they take our generic bylaws and constitution, and adopt those, but Victory sent a new constitution and bylaws that still do not comply. Newkirk: We have tried to communicate with them. Angell: They are not in compliance. Newkirk: Let's table it again and try to work with them. Eigenhauser: I'm not sure that giving them another chance would be helpful. We would be sending a better message by having them go back and start over again. Cummings: I would hate to see them dropped. I move to table until the October board meeting. DelaBar called the motion. Motion Carried. Angell, Johnson, Eigenhauser, Wilson, DelaBar voting no.

#### (5) <u>INTERNATIONAL DIVISION REPORT.</u>

**International Committee Chair Darrell Newkirk** gave the following report:

Committee Chair: Darrell Newkirk

Committee Members: Loretta Baugh (Board Member also helping with

Russia/Ukraine); Robert Zenda (Asia Liaison); Joan Miller (Russia/Ukraine Liaison); Vacant (European Rep); Wilson Ng (Asia/LA Rep); Rob Loot (ID Clerking Liaison); Alenka Unk (ID Legislative Liaison); Manfred Pszak (Europe show Scheduling); Vera Chan (Asia/LA Show Scheduling);

Rob Loot/Henny Wintershoven (ID Website); George

Cherrie (Sister Club Liaison)

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#### Recent Happenings in the International Division:

At the February Board meeting the CFA Board approved 8 of the 9 club applications. Six of those clubs were in the Asia/Latin America area of the ID. I am happy to report that the Hong Kong Shorthair Cat Club has held their first show, as well as the Persian & Exotic Cat Club, which featured a costume theme, a first for Hong Kong. The Borneo Cat Club and the Feline Society of Brunei Darussalam are making plans to hold their first shows.

Li Shuang, Secretary for the China Great Wall Cat Fanciers is working with the Breeds and Standards chair for acceptance to miscellaneous status for the Li Hau Mao breed.

Asia/Latin America Show Scheduler: Vera Chan has agreed to take on the responsibility of being the show scheduler for Asia/Latin America. With the additional of Vera to the International Division committee, we now have a show scheduler for each area of the International Division.

Shanghai Cat Love Society: There were so many gorgeous cats coming from other Asian countries at the show. One of the beauty queens which was previously shown in THAILAND and PHILIPPINES finally achieved her grand champion title at the 3<sup>rd</sup> SCLS Cat show. Her name is GC Larix's Glamorous Goddess. She is a flame point Persian and also the first Himalayan being granded in Mainland China according to the show history of CFA. Congratulations to her breeder, Svetlana Sklyarova and owner, Vivian Qian!

Hong Kong: April 14-15 was the date for Hong Kong Cat Lovers' Society's 11<sup>th</sup> annual show, held in Hong Kong. At this show, 2-3 exhibitors were reported to the Agricultural, Fisheries and Conservation Department (HKAFCD) by a fellow exhibitor. On Sunday representatives of the AFCD came to the show to investigate the allegation. Hong Kong has very strict rules for quarantine. It is purported that at least two cats had competed at the Shanghai show in March, and were competing at the Hong Kong show. The final report from the AFCD's investigation resulted in inconclusive evidence of a violation of the HKAFCD quarantine rules. This action caused a great deal of activity on the Asia email list. Bob Zenda and Dick Kallmeyer met with representatives from 4 of the Hong Kong cat clubs. Bob Zenda, along with Rarteo Lo and Phebe

Low met with Dr. Michelle Yueng of the HKAFCD. At that meeting Bob gave a brief overview of CFA and our objectives for the development of CFA in Hong Kong and Asia. Bob has reported back that this meeting was very productive. We made it very clear that CFA intends to respective the quarantine laws of the HKAFCD. We presented to them a draft form for all exhibitors entering Hong Kong's show which will be filled out and returned to the Entry Clerks along with the CFA Show Entry form.

Following is a brief statement about the quarantine rules for HKAFCD. Cats from Hawaii, Sweden and Australia can come into Hong Kong with no problems. Cats from the 40 listed group two countries can come to Hong Kong as long as they have resided in those countries for 6 months. Cats from countries other than group one and group two, are considered group three countries and must be in quarantine for 4 months.

This brought to our attention that we have no show rules in place to cover violations of quarantine laws. We have discussed this with the HKAFCD and have informed them that we will be addressing this issue at the June CFA Annual meeting. Please refer to the two action items in relation to this portion of the ID report.

Hong Kong Shorthair Cat Club: (April 28, 2007) Congratulations to all of the wonderful people who helped make the 1<sup>st</sup> HKSHCC show a marvelous success and a truly fun event in Hong Kong this weekend. This was the first time in Asia that a split format was attempted (two day show with only Kittens, Premiership & HHPets on the 1<sup>st</sup> day and Championship on the 2<sup>nd</sup> day) and it was extremely well received by all. The club went overboard to ensure that all exhibitors were comfortable and provided everyone with a cat teaser handmade especially for this show by Miss Ruixuon Pang in Beijing, China. The rosettes were very beautiful, with two of rings sponsored by the Cochise Cat Fanciers (Arizona) and the Hong Kong Cat Lover's Society (HK). Medals for the top three cats in each competitive category were provided by the Portland Cat Club and a special rosette for Best Cat in each ring was donated by Wilson Ng, the Asia/LA elected representative.

The show was supported by exhibitors from HK, Mainland China, Malaysia and Italy and had a festive, party atmosphere each day. With 108 cats present in championship, the competition was excellent. And the icing on the cake included at least two 2-ring Grands in Championship (Glee-Gulu Morpheus Dreamweaver, a Silver Spotted Exotic male and Tsu-Kee-Ah-Kee Beamer of Yatfung, a Silver Tabby American Shorthair male), as well as one in Premiership (Russmania Bohemian Rhapsody, a Red Tabby & White Norwegian Forest Cat Neuter).

Thank you HKSHCC for allowing me the privilege of being a part of your very successful 1st CFA Championship show!

Bob Zenda

Quarantine Waiver Sabah: Last weekend I went to Sabah (West Malaysia – Borneo) and had a meeting with Director General of Department of Veterinary Services (DVS) Sabah. Also attended were Deputy Director General of DVS Headquarters Kuala Lumpur and Ben Tsu the President of Borneo Cat Club. The main agenda for the meeting was about quarantine waiver for the cats entering Sabah (Borneo) for a cat show. FYI, even though Sabah is part of Malaysia,

they have a different import/export regulation. A cat from Peninsular Malaysia (Kuala Lumpur) when entering Sabah will need to quarantine for 1 month. While a cat from other countries will need to quarantine for 6 month when entering Sabah.

I was very pleased with the outcome of the meeting. In principle they've agreed to waive the quarantine for all cats entering Sabah for a cat show. So, to all exhibitors – you can expect the first CFA Show to be held in Sabah very soon.

Suwardi Yaacob

**Persian and Exotic Cat Club:** I would like to express my sincere THANK YOU to the Ambassadors that participated in the Persian & Exotic Cat Club (PNECC) first cat show in Hong Kong last weekend. No matter they were enrolled or not yet enrolled, all of them did their best to talk to the spectators. People are really enjoyed talking with the ambassadors.

Also would like to thank and congratulate the PNECC show committee. You guys have done your best and spending endless effort on the first show. Nice to see the other 3 Hong Kong cat clubs HKCFC, HKSHCC & HKCLS were supporting the show. This is what we love to see.

Best Regards, Phebe Low

Feline Society of Malaysia: Kindly be informed that Feline Society of Malaysia will be holding a 4-ring show known as CFA-Asia Award Cat Championship on the July 7, 2007 in Kuala Lumpur, Malaysia. The show is being organized in conjunction with the Award Banquet Dinner for CFA Asia/Latin America on July 8, 2007.

For further details you may visit our site at <a href="http://felinemalaysia.blogspot.com/">http://felinemalaysia.blogspot.com/</a>.

Should you have any queries, please email us at <u>fsm\_entry@yahoo.com</u>

The closing date for the 4-ring CFA-Asia Award Cat Championship entries will be on June 29th, 2007.

Feline Society of Malaysia Show Committee

**Newkirk:** All the countries have their own quarantine. It's very difficult to keep up. Russell Law is working with Rob Loot, our webmaster, and we are trying to get some of the quarantine rules up on the International Division website. It's in the beginning stages.

**Feline Fanciers of Benelux:** We would like to thank everybody for joining us for our 8 ring back-to-back show in Antwerpen/Zandvliet this past weekend. It was a full house (225) with 126 present in AB championship! Starting and ending in a timely manner was only possible because everybody contributed to it.

Without the support of our exhibitors, our judges, entry clerk, master clerk and clerks as well as the hard working club members, it would not be possible to organize such an event. Thanks again to the "Vrienden der Kat" for helping out with the show cages.

Pam, Darrell, Kim, George, Arie, Walter & Wayne thank you for your judging efforts! It is a tough job to handle that many cats in such a professional manner in one day!

The informal meeting of the European clubs that were present (even though we need to apologize for the late start), as well as the brief meeting of the International Division on Sunday morning were very informative and useful and it would be great to repeat them on a regular base.

I think everybody had a very enjoyable weekend; I know the club members had a great time and I saw plenty of happy and smiling faces! Many great cats earned great points! The quality of the cats was very high and the finals showed different results. Congratulations to all breeders and exhibitors for such fine results.

We hope everybody returned home safely and we look forward seeing you at the Dutch Purrpuss show in Wychen in two weeks!

Kind regards, Feline Fanciers of Benelux

FFB meeting: We held an International Division meeting this past weekend in Belgium. Manfred has suggested that we have a show scheduler for Asia-Latin America separate from his show scheduling responsibilities. I agree with him. I am seeking a person in Asia/Latin America that is will to take on this responsibility. You will need to be able to communicate with clubs, help coordinate show dates and keep the show schedule up to date. You will also need to communicate with the Webmasters to keep the show calendar updates on the CFA International Division website.

At the meeting of the European clubs on Saturday night, the issue of show schedules was a main topic. I would really encourage all of you to host your shows on a date that does not conflict with a current club. If you try to sponsor a show on the same date as another club, this really does not benefit either club. I understand that it is hard to find sponsorship, show hall rental and all the other things that go along with making successful show. Can we all please try to find a date that is not already occupied by a current club.

I have also copied Manfred on this email. Would you all please email him again with your show plans? If you have shows planned in the next 2-3 years, he can also put these into the show schedule. We are going to try to keep the show schedule updated on the ID website for the next 2-3 years. That way the new clubs coming forth to produce their shows will have some idea of available dates.

Thanks for all your support to help the growth of CFA in the International Division.

Darrell Newkirk, Chair CFA International Division

Cat Friends of Germany: on 14th & 15th of July 2007 we will have our first show in Germany for this show season. We would like to invite you all to attend this show! The show will be in Hamm, Germany.

It is a 6-ring show. Our judges are: Larry Adkison (SP, LH/SH), Mary Auth (AB), Kim Everett (SP, LH/SH), Darrell Newkirk (AB), Tracy Petty (SP; LH/SH) and Jan Stevens (AB). Our closing date will be on 6th of July 2007 or when the entry limit of 225 entries is reached!

We will have the European Awards Banquet on Saturday evening in the Show hotel. Again our great "Dutch team: Rob & Desiree and Jos & Henny" is helping us with organizing this big event! So if you have any questions around the Awards please contact Henny: cattery@wintergarden.nl. For the Banquet please send me your reservations! For this there is a form (with all necessary information) existing which you have to fill out and send it to me - I am sending out these forms with every show confirmation. Otherwise please drop me a line and I will be glad to send you one too.

Ulrike

**Abyssinian Breed Club Europe**: has been recognized from CFA!! I would like to invite all for a tour on our new Homepage. Please be free to sent comments and tips. <u>www.abceurope.ch</u>

Melanie Walzer President ABCEurope

**CFA in Italy (March 17-18):** The Montecatini Terme show is done! We had an very special competition, with 170 wonderful cats! I need to thanks our judges: Peter, Kenny, George, Liz, Arie, Gary, Wain and Darrell for the great work!

Thanks to our clerks: Massimo, Jos, Nicoletta, Rhonda, Gaby, Olivier. Thanks to our master clerks: Rob and Henny.

And a special mention for our friends: Desiree, Rob, Henny, Jos, Ulrike, Anneli, Barbara, Adriana, Marco...thanks friends! for your help, support and work!!!

I hope to see you all to the next show of Golfo Dei Poeti Cat Club in ITALY!!!

Anna Maria Tuvo Secretary of GPCC

International Committee meeting with the CFA Board: I want to give the Board members some items that the European Fanciers wish to discuss with the Board at our upcoming meeting. This was posted by Peter on the CFA Europe List.

We are rapidly approaching this year's Annual Meeting (June 27 - July 1st) in Austin Texas and there seems to be no initiative from our European representative to gather information to write a report to the CFA Board.

It seems however that a few of us are going to attend this meeting (Paolo Carnevaletti, Natascha Dekarz, Christine Ruessheim and Melanie Walzer confirmed that they will attend and I will be there myself). We should take the opportunity of the Board meeting with the Representatives of the International Division to inform them about our difficulties and our wishes for the future.

At the Belgian CFA show this past February, two short meetings took place; one informal meeting on Saturday night where several European clubs were represented and the more official meeting with Pam and Darrell on Sunday morning at the show hall.

Here are a few things that were discussed at these meetings. Maybe they could serve as a guideline for a discussion on this list in preparation of the upcoming Annual meeting.

- 1. There is a rumor that the International Division Budget will no longer cover the show license fees. We have asked to get the current figures from the Board about how much of CFA's income is generated in the International Division. We need CFA's financial support in order to survive, to continue promoting CFA and to expand in this part of the world.
- 2. We have requested what needs to be done to make Europe an official region. We requested to get some guidelines that will help us develop the necessary structure to do so. Asia, Latin America and other areas can continue as the International Division. As an example, this would include that all scoring is the same for all countries that want to be a part of the European Region; Novice class is no longer accepted, etc... In the meanwhile, the European clubs should organize some kind of a cooperation, similar to other Regions. Part of it is to organize our own treasury. For Europe to become an official region, a constitutional change is required. Therefore an amendment needs to be presented to the delegates at the Annual meeting and 2/3 of the delegates need to support this change. This will take a lot of work and lots of support from American clubs.
- 3. There were some problems with the show scheduler. Are these solved in the meanwhile?
- 4. The position of the International Division Representative for Europe was discussed. It is not working as expected and all the present clubs requested that some things would be changed. People are asking what is being done?
- 5. New, starting clubs have difficulties to organize their first show. A show manual and a check list should be developed by CFA and should be freely available to all clubs. With a European structure, we could help starting clubs without that it weighs too much on a few shoulders.
- 6. There is an urgent need for clerking schools and new clerks.
- 7. Scoring: can cats travel between Europe & Asia and gather points for both RW and NW? Can USA exhibitors travel to European and Asian shows and gather points for NW? Should Novices be included in the show count?

I kindly ask for your input on these matters. You may also have additional points to bring up at the Annual, please let us discuss them.

Kind regards, Peter Vanwonterghem

#### International Division Awards shows and banquets:

The Asia/Latin America awards show is scheduled in Kuala Lumpur, Malaysia on July 7 and the awards banquet will be held on July 8, 2007.

The European awards show is scheduled in Hamm, Germany on July 14-15. The awards banquet will be held on July 14, 2007

#### Background information on the two proposed emergency show rule changes (Bob Zenda):

On April 27, 2007 I met with Doctors Michelle Yeung and Christopher Brackman of the Agriculture, Fisheries and Conservation Department, Government of Hong Kong Special Administrative Region (commonly referred to as "AFCD"), regarding their investigation of alleged violations of Hong Kong quarantine rules by two exhibitors at the Hong Kong Cat Lovers' Society CFA show held on April 14-15, 2007. I was accompanied by Rarteo Lo and Phebe Low, officers of the Hong Kong Cat Lovers' Society.

The official report of the investigation posted on the AFCD web site indicates that there was insufficient proof that the cats in question had been illegally transported into Hong Kong. However, this incident raised serious concerns about CFA's policies regarding exhibitor compliance with local quarantine ordinances.

In preparation for the meeting with the AFCD officials, Dick Kallmeyer, Wilson H.B. Ng, myself and representatives of 4 of the 5 CFA Clubs in Hong Kong met to develop a position to convince the AFCD that CFA fully supports compliance with local ordinances and would develop and implement of immediate measures to ensure that exhibitors are aware of their obligation to follow those rules and regulations.

#### The meeting:

I opened the meeting with greetings from CFA President DelaBar and International Division Chair Newkirk, indicating that both were aware of the current situation and were in full support of instituting appropriate Show Rules that would clearly prohibit noncompliance with local quarantine rules and regulations. I walked the AFCD officials through a package of material detailing CFA's history, objectives and statistical data showing the scope and breadth of CFA's dominance as the largest and most respected registry of pedigreed cats in the world as well as the preeminent "sponsor" of Championship Cat shows. I also stressed CFA's commitment to promoting the health and welfare of all cats.

I committed to submitting two additions to CFA Shows Rules for consideration and immediate adoption by the CFA Board of Directors at their June 2007 meeting that would address compliance with quarantine rules and regulations of the countries where CFA shows are conducted in the International Division. Following are those two recommended additions to our CFA Show Rules:

#### The proposed Show Rules:

#### ARTICLE XI, RESPONSIBILITIES OF EXHIBITORS.

ADD section 11.33

Exhibitors are responsible for ensuring that cats and kittens entered in any show held in the International Division are in full compliance with the quarantine rules and regulations of the country where the show is held.

NOTE: the wording of these proposals was not presented to the AFCD, only the concept. Thus, if alternate or revised wording that gets the job done is deemed more appropriate, please feel free to make necessary modifications.

#### Additional measures:

In addition to this necessary good faith action by the CFA Board of Directors, the CFA Clubs in Hong Kong agreed to adopt a supplemental "EXHIBITOR DECLARATION" form that would be required to be submitted with each entry form for CFA shows conducted in Hong Kong. It was accepted by the AFCD with some minor modifications and will be voluntarily adopted by the CFA Clubs in Hong beginning July 1, 2007. A copy of that form is also attached FYI.

The AFCD also asked if they could be provided with a copy of the Show Catalogs for all CFA shows conducted in the Asia/LA Division so that they would have timely access to exhibitor and entry information to assist with fact-finding should a similar incident occur in the future.

S/Bob Zenda

#### **Action Items:**

1. Approve European member, Michael Schleissner to serve the remaining 1 year term as the International Division Representative for Europe.

**Newkirk:** I received an email from Dennis Lysterburg, the current representative, who has resigned. One of my action items is to appoint someone to cover that position. Michael Schleissner was the other candidate, and he has agreed to serve the one year remaining term as the International Division Representative for Europe. **DelaBar** called the motion. **Motion Carried.** 

- 2. Approve the following show rules changes to be effective immediately.
  - a. ARTICLE II, ELIGIBILITY/INELIGIBILITY FOR ENTRY. ADD section 1.15

Cats and kittens entered in any show held in the International Division must be in full compliance with the quarantine rules and regulations of the country where the show is held.

b. ARTICLE XI, RESPONSIBILITIES OF EXHIBITORS. ADD section 11.33

Exhibitors are responsible for ensuring that cats and kittens entered in any show held in the International Division are in full compliance with the quarantine rules and regulations of the country where the show is held.

**Newkirk:** China has the Agricultural, Fisheries and Conservation Department ("AFCD"). Bob Zenda and Dick Kallmeyer held a meeting with 4 of the 5 Hong Kong clubs, and the following day they met with Dr. Michelle Yueng and another leader from the quarantine department of the AFCD. Bob presented a wonderful introduction about who CFA is, what we are all about, and they came away with some good information about CFA and what we are. We are going to meet with the Hong Kong authorities to establish a good working relationship. We want to make sure that their quarantine rules aren't violated. The Hong Kong authorities provided us with their approved form that will need to be filled out for each cat that's entered in a cat show in Hong Kong, just to make sure that they are abiding by the quarantine rules. Right now, we don't have any show rule against people who have violated quarantine rules.

**Eigenhauser:** CFA doesn't condone breaking any laws, but we are not in the business of enforcing every jurisdiction's laws in all circumstances. To what extent as a matter of policy is CFA going to become the enforcer of every country's customs, quarantine and importation laws? How is CFA as an organization going to deal with customs, importation, rabies, health and other vaccination laws in the big picture? **DelaBar:** As far as Hong Kong, we do have to make concessions, area by area, country by country. Bob Zenda spent a long time to insure that CFA can still have cat shows in Hong Kong. **Newkirk:** This is urgent. We told the Hong Kong authorities that we would bring this to the board and ask for these rules to be instituted immediately. **Wilson:** Was that a commitment specific to show rules, or is it something that we should put as a part of ethics? Should it be in the show rules? **DelaBar:** What we need is an additional show rule; exhibitors will abide by the laws of the land. **Jacobberger:** A show rule

isn't necessary for this particular application. I see nothing wrong with a club requiring as a condition of entry that this form be signed. **Kallmeyer:** Can we make a statement from the board as a positive affirmation that we recommend Hong Kong exhibitors use this form? **Newkirk** withdrew the rule proposals and moved that we suggest to exhibitors that the AFCD form be filled out. **Zenda:** The shows in Hong Kong are more than just CFA licensed. They must also be licensed by the AFCD and the department that controls it. To ensure that these show licenses are still going to be granted, the AFCD wants to see documentation that exhibitors are abiding by the rules. The clubs that want to put on shows have agreed to put this into their package when they submit the entry form. This is essential, towards getting government permission to hold a show. **Eigenhauser:** Then put a caption on top of the form saying, "AFCD Required Form", so that it is clear this is coming from the government and not from us. **DelaBar** called the motion. **Motion Carried.** 

3. Royal Club, Vladivostok, Russia to be included in the Asia/Latin America area of the International Division

**Newkirk:** The Royal Club in Vladivostok, Russia, is located at the very far eastern corner of Russia right above Korea. For scoring purposes, I want to make sure the club is included in Asia/Latin America. The Ural mountain range divides Europe and Russia. Anything east of the Ural mountains would be a part of Asia, as a dividing line for assigning clubs to a division. **DelaBar** called the motion. **Motion Carried.** 

#### **Board Policy for Club Assignment in the International Division**

Any club submitting an application in the International Division for membership in CFA will be assigned to either the Asia/Latin America or Europe divisions. While most assignments will be obvious, there are a few areas that need special consideration.

Any club application from Russia will be assigned with the following criteria: any club west of the Ural Mountain Range will be assigned to the European Division of the International Division; any club application from an area East of the Ural Mountains will be assigned to the Asia/Latin America division of the International Division

This report is respectfully submitted by, Darrell Newkirk, Chair CFA International Division Committee

#### **EXHIBITOR'S DECLARATION**

Name of exhibitor: *(Mr./Mrs./Ms)	
ENTRY INFORMATION	
Name of cat:	
CFA registration No:	

Cat b	reed, sex & color:		
Date	of cat show:		
RESI	DENCY INFORMATION		
** Pl	ease tick appropriate box.		
	This cat has resided continuously in Hong Korpening day of the show.	ng for six (6) or more months before	the
	This cat has <b>NOT</b> resided continuously in Hor he opening day of the show. Below is the travel months:		before
	Period (dd/mm/yr)	Country of residency	
and counder Requirements the R	fy that the information provided on the Show Enterpression of the CFA show rules. I shall be bound by the trements issued by HKAFCD, Public Health (Anabies Ordinance Cap. 421. I understand that if I the trements, all of my entries must be removed from the capital of the conjunctions with my entries.	laration, I confirm that I have read and the same, in particular all applicable I mals and Birds) Ordinance Cat. 139 fail to comply with HKAFCD imports the show and they will be ineligible.	nd Import 9 and t
Signa	ture of applicant:	Date:	

#### (6) CENTRAL OFFICE OPERATIONS.

**CFA Executive Director Allene Tartaglia** gave the following report:

#### 1. Show Format Requests:

(a) Cleveland Persian Society, October 13-14, 2007 show, Cleveland OH. The club would like to award 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup>, 4<sup>th</sup> and 5<sup>th</sup> place wins for the European Burmese classes (kitten, championship and premiership) – not scored.

Newkirk moved for approval. DelaBar called the motion. Motion Carried.

(b) National Birman Fanciers, October 20-21, 2007 show. The club would like to award  $1^{st}$ ,  $2^{nd}$ ,  $3^{rd}$ ,  $4^{th}$  and  $5^{th}$  place wins for the Birman classes (kitten, championship and premiership) – not scored.

Newkirk moved for approval. DelaBar called the motion. Motion Carried.

2. <u>Club Resignation</u>: Furever Friends Feline Fanciers wishes to resign its membership in the Cat Fanciers Association. Submitted by the Secretary of the club – Nikki Crandall-Seibert. Additional signatures:

President – Cathy Dunham Vice-President – Kevin Weber Treasurer – Melissa Sparbel Board members – Roger Dunham and Ralph Weber

Anger moved to accept the resignation with regret. **DelaBar** called the motion. **Motion** Carried.

3. <u>Kitten Scoring</u>: A kitten was shown as a male in five shows. At the fifth show, a judge realized that it was a female. The breeder is concerned that she will not be able to keep her national and regional points. We in the office feel it is not a violation of show rules, that it would not have affected the placement of the kitten in the shows.

**Eigenhauser:** The cat is either entered correctly or it isn't. It's pretty black or white. If we get into the notion that it doesn't really matter, why even put it on the entry forms? If it's not entered correctly, it shouldn't be scored. **J. Watson:** It is going to have to have its registration number changed, so that makes it a different cat. It ought to start over again. **Baugh:** Most judges don't even check kittens. I certainly don't see an issue with something that the judges aren't looking for. **Kusy:** The cat was shown as a male and it was in truth a female, so actually it might have gone higher in the finals as a female, because the Persian standard favors the male. **Janosik:** If we grant this one, the next one could be a standard that favors one sex over another. **Calhoun:** The onus is on the owner to have this cat entered correctly. **Newkirk** moved to score the cat. **DelaBar** called the motion. **Motion Carried.** Calhoun, Johnson, Eigenhauser, Janosik, Miller, Wilson, J. Watson and Kallmeyer voting no. Anger abstained.

- 4. <u>Overtime</u>: The Board requested Central Office overtime be reduced to zero by December 31, 2007. We have a great team at the office and everyone is being mindful of overtime and working towards the goal of no overtime by year-end. At this point, overtime has been cut in half. Exempt employees have never been paid any overtime (with one exception as noted at the February 2007 board meeting) and effective March 2007, NO exempt employees are paid any overtime. CFA currently has 6 exempt employees on staff. On an average, most if not all, work many more hours than 40 a week.
- 5. <u>Health Insurance</u>: CFA's employee health insurance is renewable on July 1, 2007. For the first time in 35+ years, employees will be contributing to their health care costs. This will result in a \$20,000 savings to CFA. We have signed up for a Section 125 plan which allows employee contributions towards health care costs to be pre-tax dollars.
- 6. <u>CFA Employees</u>: The CO staff has been hit with a few big blows in a short period of time: contributing towards their health care costs, reduction in the number of holidays, reduction/discontinuance of overtime and the unlikelihood of any raises while coping with the rising cost of living. It is fully understood these changes were necessary. Fortunately, we have always experienced extremely low staff turnover and this is very important in a specialized business such as CFA's. There are few jobs that can fully prepare someone for the world of the cat fancy. Training someone new takes a long time and I hope the staff can be spared further financial losses.
- 7. <u>Employee Handbook & Job Descriptions</u>: Currently, there is no formal employee handbook outlining policies regarding vacation, paid time off, medical leave, etc. Memos have been distributed over the years but there is no formal handbook. I am working towards having an official handbook. In conjunction with this, we will be creating/formalizing job descriptions and reviewing work flow.
- 8. Accountant: A new monthly accountant has been hired. His name is Frank Meyers and his first official visit to the office will be July 17 & 18. I have asked our year-end auditors from the firm of Paduano, DiTomasso and Golda (Laura DiTommaso and Karen Flannery) to meet with Frank and myself on July 17. Laura and Karen are familiar with year-end corrective postings (to correct accruals and mispostings for instance) which can be avoided if handled on a monthly basis. I am taking a class in September to help me further understand the ins and outs, or perhaps I should say debits and credits, of the accounting world.
- 9. <u>Roof Repair</u>: The roof repair is scheduled to be done this summer. At this time we are considering two roofing companies, one of which was recommended by Debbie Kusy's company. Contrary to some rumors I've heard, overall the building is in great shape and has provided and continues to provide a pleasant environment for CO employees since February 1991.

**Tartaglia:** The contractors will be covering the roof with an acrylic material which will seal the entire roof. It is not a replacement of the roof. Most of the contractors that came in thought that the roof was in decent shape. There is a 10-year warranty as well. **Calhoun** moved

to approve the \$20,000 expenditure for repairs to the roof at Central Office. **DelaBar** called the motion. **Motion Carried.** Kusy abstained.

10. <u>Insurance Coverage Summary And Proposal</u>. Scott D. Allen, AAI of Whitaker-Myers Insurance Agency Inc. presented an overview of the insurance coverages recommended for CFA.

#### (7) **BUSINESS DEVELOPMENT COMMITTEE.**

**Business Development Team Chair Kitty Angell** presented the following report with a standing motion and the right to vote no:

Committee Chair: Kitty Angell

Committee Members: Roeann Fulkerson (Director of Corporate Marketing and

Public Relations), Bob Johnston (Club Liaison), Donna

Jean Thompson, James Watson, Yayoi Satoh

This report covers the fiscal year in CFA: May 2006 through April 2007

#### Ongoing Committee Activities:

➤ 4-Sight Current Manufacturing/License Contracts (CFA Branded Products)

- Jakks Pacific Inc. (JPI) launched a Naturally Convenient Holistic Baked Cat Food. This new product should be on the commercial shelves by July 2007.
  - Projected sales of this product should net CFA \$234,000 in 2007/08 if the JPI projection of \$6 million is met.
- JPI designed and launched additional CFA Branded products including a scratching post, a play tunnel and tent. This brings the number of CFA Branded toys and products manufactured by JPI to over fifty.
  - Projected sales of these products should net CFA \$78,000 in 2007/08 if the JPI projections of \$2 million are met.
- Eternal Image contract was finalized in February 2007. This will net CFA, \$16,250 for the initial guarantee for 2007/08.
- Stop & Shop supermarkets 600-800 stores signed a co-branding contract to partner with CFA products. Their initial \$350,000 order to launch the CFA Naturally Convenient Holistic Baked Travel Convenience Meals will net CFA \$13,650.
- Stop & Shop 600-800 stores will be placing four sku's (different toys) into their locations once the final packaging is completed. An estimate of projected sales is not yet available.
- ➤ 4-Sight 2007 Objectives
  - JPI is working on creating a complete Kitten Line which is scheduled to be launched in August and be on the commercial shelves in 2008.

#### CFA Projection Comparison for JPI products only

Year	Projected Revenue Wholesale	%
	Sales	Growth
Jun 2006	\$50,000	N/A
Dec 2006	Actual closing sales \$850,000	1700%
2007	\$2,440,000	287%
2008	\$4,750,000	195%

- In May 2007, CFA signed an expanded agreement with JPI which will take the CFA line of products into twenty-six countries worldwide. The launch of the CFA line into these countries will begin in August 2007. The countries are: Canada, Germany, France, Portugal, Czech Republic, Turkey, Greece, Denmark, Switzerland, Norway, Sweden, Spain, Belgium, Finland, Greenland, Iceland, Scotland, Italy, Luxembourg, Monaco, Netherlands, Poland, Russia, Romania, Ukraine, Vatican City, and United Kingdom.
- This report will be updated as necessary to reflect the additional new contract with JPI to expand and take the CFA line of products to the following countries: Australia, Bahrein, Egypt, Israël, Japan, Jordan, Kuwait, Lebanon, New Zealand, Qatar, Saudi Arabia, Mexico, Central America: Guatemala, Belize, Honduras, El Salvador, Nicaragua, Costa Rica, Panama, South America: Columbia, Venezuela, Ecuador, Guyana, Suriname, French Guiana, Peru, Brazil, Bolivia, Chile, Argentina, Paraguay, Uruguay, Falkland Islands
- This will take the CFA Branded product line manufactured by JPI to a total of (62) countries worldwide.

#### ➤ CatBank

- The Board voted to accept DNA Diagnostics Center (DDC), http://www.vetdnacenter.com/ or http://www.dnacenter.com/ for our DNA testing. This contract was finalized in May 2007.
- DDC Labs will prepare a completely new CFA Web area they will design and host at no cost to CFA. This new web area will facilitate anyone wishing to participate with the Branded CFA DNA testing and lab, the opportunity to use all services, online, with personal assistance from veterinarians, PhD's and certified DNA specialists.

#### > CFA Pet Healthcare

• Expanded areas of opportunity continue to be developed with Pet Partners Pet Healthcare insurance. As reported at the February Board meeting; a check was received at central office 1/31/07 for \$1,005.85 reflecting 59 policies, 3 of which are for canines.

#### ➤ Game Show Network

- The first Cat-minster CFA International show was televised with great success on April 1, 2007 at 7:00 PM and again on April 7th at noon. The ratings came in from many areas much higher than projected.
- Central Office received the first revenue check in the amount of \$3,750 for the production fee.
- YouTube posted the two spots which aired to promote the Cat-minster CFA International Cat Championship. Access Hollywood from Friday night http://www.youtube.com/watch?v=p9PgCGI5xXs
- Fox & Friends Saturday morning spot about Cat-minster CFA International Cat Championship
- http://www.youtube.com/watch?v=AzbAsDdnmk0&mode=related&search=

#### ➤ AKC CAR Microchipping and Partnering

• The Business Development Committee continues to work with AKC-CAR towards the completion of a linked Web Site area for CFA in registering microchipped cats.

#### > Show Sponsorship

- CICC- P&G/Iams partnering
  - P&G/Iams agreed to fund the CFA-Iams Cat Championship in 2007, having exceeded the goal set by the Board for the Business Development Committee at the February Board meeting.
- Royal Canin- Continues to be a strong partner with CFA funding partnered and premier events, shows as well as the CFA White pages and Almanac advertising. Royal Canin as reported at the February Board meeting has now extended their Partnering/Sponsorship total in excess of \$130,000.00.
- Dr. Elsey's- is a strong growing partner with CFA and the cat fancy. Dr. Elsey's Precious Cat Litter has launched five new products, each new packaging has the CFA logo (with our web address) on the bags. Their new Long Hair line bag has a first ever Pedigreed cat on the packaging along with our CFA logo.
- Dr. Elsey's Precious Cat Litter has generously funded \$35,000 to CFA to be used in the development of a learning DVD for community outreach.
- List of Corporate Sponsors in addition to the above are:
  - o Greenies Feline Treats
  - o PetMate Raffle Program
  - o World's Best Cat Litter
- The Show questionnaire is mandatory for clubs wishing to be considered for 2008 Sponsorship. Each club requesting sponsorship must complete the questions and forward this information to Bob Johnston.
- 1. Year the club was established:
- 2. Name and Location of the show hall (and the number of years at this venue):
- 3. Can overhead banners be hung in the show hall?
- 4 Public/Spectator Gate Attendance from previous two years shows (do not inflate):

7.	Tubile specialor dule Milenaunce from previous two years shows (ao noi injulie).
<i>5</i> .	Estimated Public Attendance for Upcoming Show - Spectator Gate Number: ~
6.	# of Exhibitors, Entered Count, Actual Official Count for last two shows:
Year=	Exhibitors= Entry Counts= Official Actual Show Counts=
Year=	Exhibitors= Entry Counts= Official Actual Show Counts=
<i>7</i> .	# of Vendors – each of last two shows: and
8.	Why this location is important and what does it offer to vendors/sponsors and spectator gate?
9.	Website address for your cat club and is it current:
10.	What special areas/activities (shelters, rescue, research, workshops, etc.) does the club support?
<i>11</i> .	Planned Show Entry count (225, 450 or other):

- *One or two day show and format:*
- 13. How does the club promote and advertise the show (i.e. marketing and publicity)?
- 14. What special promotions/information is distributed to bring in higher gate?
- 15. Do club members (Ambassadors) give show hall tours?
- 16. Does the club sponsor Junior Showmanship?
- 17. Does the club sponsor Feline Agility?

- 18. If you were talking with a company that you wanted to purchase sponsorship from your club, what would you tell them? Give a sales pitch why it is of value for companies to buy space at your show.
- 19. Other Narrative for Funds Requested:

With times being so difficult for ALL clubs, both large and small, it is critically important to coordinate our efforts to maximize our opportunities for financial sponsorship. Please submit your questionnaire responses directly to:

Bob Johnston (rvjohnston@hotmail.com) Club Liaison for CFA Corporate Sponsorship 5104 W. 112th Street Leawood, KS 66211-1715

- ➤ Pet Oxygen Mask Program was launched with huge success. To date, the CFA Disaster Relief program has distributed approximately 100 masks with many of those matched by clubs and/or individuals.
  - Delaware was the first state in the union and also the first state to have all fire stations/first responders equipped with the 02 Pet Masks. Thanks to CFA and AKC clubs.
  - CFA Pet Oxygen Masks in use less than 2 weeks after award at Cat Show: (a picture appeared in the paper of the oxygen mask in use on the pets.) The Clearwater Fire Department sent the show chairperson the article appearing in the St. Petersburg Times (http://www.sptimes.com)

The Business Development Committee continues to work on bringing in funds for the CFA Outreach Program, Junior Showmanship as well as other valuable educational opportunities.

Respectfully Submitted, Kitty Angell, Chair Roeann Fulkerson, Director of Marketing and Public Relations

#### (8) ANIMAL WELFARE/PUREBRED RESCUE.

Animal Welfare/Purebred Rescue Liaison Kay Janosik gave the following report:

Committee Chair: Linda Berg
Liaison to Board: Kay Janosik
List of Committee Members: Pam DelaBar

#### Brief Summation of Immediate Past Committee Activities:

February brought the 75 kitten letters again. We sent out fifteen letters and all have complied except one.

Our interaction with Breeders Assistance has moved four cases from Animal Welfare investigations to Breeders Assistance. These are cases of complaints but not a lot of foundation for suspension or inspection requests. The individuals seem pleased to be getting help instead of disciplined.

#### **Current Happenings of Committee:**

Still have some hold over files trying to get court information so they can be closed.

#### Future Projections for Committee:

Regional Coordinators:

With the inception of Breeders Assistance, this Committee should be able to move to investigations of only the Animal Control cases moving individual complaints over to Breeders Assistance for help and mentoring of the individuals.

#### Action Items:

None

Respectfully Submitted, Linda Berg, Chair

#### Breeder Assistance Program Liaison Kay Janosik gave the following report:

Committee Chair: Linda Berg Liaison to Board: Kay Janosik

List of Committee Members: CFA President Pam DelaBar

Vice President/Website Paul Patton Treasurer Leslie Falteisek-Sultimeir Secretary/FP Coordinator Sue Gleason

Warehouse FP/Fundraising John/Terry Bierrie Vets Dr Warren Joubert & Dr Tom Bankstahl

Mentor Program: Mary J. Sietsema North AtlanticDonna Balestrien Northwest Tammy Roark
Gulf Shore Sonya Coulson
Great Lakes Elizabeth Rymph
Southwest Lorraine Shelton
Midwest Sue Gleason
Southern Charlene Campbell

#### **Brief Summation of Immediate Past Committee Activities:**

Our year has gone fast putting together our guidelines, forming our board, setting up the food pantry and its support system. We take a lot of calls from people just seeking information on a particular sickness in their cats, a mentoring need, how to questions to place older cats. We have become somewhat of a hotline for those in need. Not everyone wants us knocking at their door with help but they have questions and have no other avenue to get them answered. We are breeders helping breeders so however we accomplish that we see it as a plus.

The Food Pantry is doing very well. We have received over 25,000 pounds of food from Royal Canin since November and shipped out over 18,000 pounds. I have attached several graphs on amounts/costs. We have not billed the regions yet because at the time it was just the individuals in your region you agree to pay for. However, we have become a much larger program and if the Region can support the shelter donations also until we have our fundraising under way it would be greatly appreciated. Some regions the amounts shipped are very large compared to the cost. That is because Royal Canin made some direct ships and they covered the cost.

We are incorporated in the State of Minnesota and will be applying for our 501(c)(3) as soon as the tax ID comes in. Our Board consists of myself, Paul Patton, Dru Milligan, Sue Gleason, Leslie Falteisek, John Bierrie

#### **Current Happenings of Committee:**

One of our members has purchased 1,000 cardboard carriers and Royal Canin has put a logo sticker on it and we have created stickers also with the BAP Logo and the website. We are going to use these carriers as a fundraiser. Region 5 and Region 6 have already sold some via the Regional Coordinators. Costs have been covered by members and they will be repaid from the income of the sale of the carriers at shows. Any balance will go into our treasury.

#### **Future Projections for Committee:**

- Fundraising Projects
- Getting the BAP name known
- *Investigate the need for our committee in Region 8 (Japan).*

Respectfully Submitted, Linda M. Berg Chair

#### (9) **JUDGING PROGRAM.**

**Judging Program Chair Rachel Anger** presented the following report and made all standing motions with the right to vote no:

Committee Chair: Rachel Anger – Letters of Complaint; Board of Directors

Meeting Reports; General Communication and Oversight

List of Committee Members: Norman Auspitz – Representative on the CFA Protest

Committee; Judging Program Rules and Updates; File Administrator; Judges' Education (Breed Awareness and

Orientation School)

Carla Bizzell – Domestic File Administrator Ellyn Honey – Mentor Program Administrator

Becky Orlando – Japan and International Division Trainee

and File Administrator; guest judges (CFA judges in approved foreign associations, licensed judges from

approved foreign associations in CFA)

Neil Quigley – New Applicants (inquiries, queries, follow ups, counseling); Teach Judging Application Process at

Breed Awareness & Orientation School

**Donna Jean Thompson** – Domestic Trainee Administrator

Annette Wilson – Domestic File Administrator

Bob Zenda – Judges' Education (Workshops, Judges' Test)

#### Brief Summation of Immediate Past Committee Activities:

<u>Thank You Messages</u>: The Judging Program Committee has received notes of appreciation from Dee Dee Cantley, Barbara Jaeger and Sharon Powell for their recent advancements.

#### **Current Happenings of Committee:**

International/Guest Judging Assignments: Permission has been granted for the following:

#### CFA Judges to Judge International Assignments:

<u>Name</u>	<u>Affiliation</u>	<u>Sponsor</u>	<u>City/Country</u>	<u>Date</u>
Rhett Bockman	CCCA	GCCC of A	Melbourne, Aust	7/20/07
Rhett Bockman	NZ Cat Fancy	Kapiti Cat Club	New Zealand	7/28/07
Pam DelaBar	WCF	World Cat Show	Samara, Russia	6/12/09
K Everett Hirsch **	Cats Inc	Cats New Zealand	Auckland, NZ	9/8/07
Carolyn Lyons	Feline Assoc NSW	Waratah Cat Alliance	Tumbi Umbi, Aust	5/27/07
Brian Moser	Feline Assoc NSW	Waratah Cat Alliance	Australia	3/31/07
Brian Moser	Cats Inc	Nine Lives All Breeds CC	New Zealand	4/7/07
Pam Moser	Feline Assoc NSW	Waratah Cat Alliance	Australia	3/31/07
Pam Moser	Cats Inc	Nine Lives All Breeds CC	New Zealand	4/7/07
Pam Moser	Feline Assoc NSW	Waratah Cat Alliance	Australia	6/30/07

Pam Moser	Cats Inc	Nine Lives All Breeds CC	New Zealand	7/8/07
Jan Rogers	NZCF	Birman Cat Club of NZ	Auckland, NZ	5/24/08
Yayoi Satoh	Independent	CF of Indonesia	Medan-North Sumatra	6/17/07
Wayne Trevathan	NZCF	Pedigree Persian CF	Wellington, NZ	7/14/07
Wayne Trevathan	NZCF	Nelson Cat Club	Nelson, NZ	7/21/07
Wayne Trevathan	$CCC \ of \ A$	Sophisticats Cat Club	Brisbane, Aust	7/28/07
Wayne Trevathan	FIFE	not given at this time	Gothenburg, Sweden	2/14/09

#### Non-CFA Judges requesting permission to guest judge CFA shows:

<u>ASSN</u>	CFA Show	<u>Location</u>	<u>Date</u>
RUI	Rolandus CC	Kiev, Ukraine	3/29/08
RUI	Rolandus CC	Kiev, Ukraine	11/3/07
RUI	Nika Feline Center	Moscow, Russia	10/13/07
RUI	Rolandus CC	Kiev, Ukraine	11/3/07
RUI	Rolandus CC	Kiev, Ukraine	3/29/08
RUI	Nika Feline Center	Moscow, Russia	4/15/07
RUI	Nika Feline Center	Moscow, Russia	10/13/07
RUI	Nika Feline Center	Moscow, Russia	4/15/07
RUI	Nika Feline Center	Moscow, Russia	10/13/07
Rolandus CC	Kiev, Ukraine	3/29/08	
Rolandus CC	Kiev, Ukraine	11/3/07	
	RUI	RUI Rolandus CC RUI Rolandus CC RUI Nika Feline Center RUI Rolandus CC RUI Rolandus CC RUI Nika Feline Center RUI Nika Feline Center RUI Nika Feline Center RUI Nika Feline Center	RUI Rolandus CC Kiev, Ukraine RUI Rolandus CC Kiev, Ukraine RUI Nika Feline Center Moscow, Russia RUI Rolandus CC Kiev, Ukraine RUI Rolandus CC Kiev, Ukraine RUI Nika Feline Center Moscow, Russia ROLANDESCON RUSSIA

<u>Acceptance/Advancements</u>: The following individuals are presented to the Board for acceptance/advancement:

#### Accept as Trainee:

Cathy Dinesen	$(SH - 1^{st} Specialty)$	19 yes
Jim Dinesen	$(LH-1^{st} Specialty)$	14 yes; 5 no (Johnson, Satoh,
		Newkirk, Cummings, Baugh)
Carol Fogarty	$(LH - 2^{nd} Specialty)$	19 yes
Anne Mathis	$(SH-1^{st} Specialty)$	
Sandra Stewart	$(LH-1^{st}Specialty)$	
Megumi Yamashita	$(SH - 2^{nd} Specialty)$	19 yes

#### Advance to Apprentice:

Kathy Calhoun	$(LH-1^{st} Specialty)$	18 yes; 1 abstain (Calhoun)
Dennis Ganoe	$(LH - 2^{nd} Specialty)$	19 yes
Teresa Keiger	$(SH - 1^{st} Specialty)$	19 yes
John Webster	$(SH-2^{nd} Specialty)$	19 yes

### Advance to Approval Pending Specialty:

Iris Tanner (SH – 2<sup>nd</sup> Specialty) 1 yes (Eigenhauser); 15 no; 3 abstain (Watson, Angell, Anger)

### Advance to Approved Specialty:

Carol Fogarty (SH –  $I^{st}$  Specialty) 19 yes Megumi Yamashita (LH –  $I^{st}$  Specialty) 19 yes

## Advanced to Approved Specialty/Approval Pending Allbreed:

Marge Collier (LH Approved) 18 yes; 1 abstain (Anger)
Ed Davis (LH Approved) 16 yes; 2 no (Cummings,
J. Watson); 1 abstain (Newkirk)

### Advance to Approved Allbreed:

Holly Ayers19 yesGeorge Cherrie19 yesArie Groenewegen19 yesJeff Janzen19 yesAki Tamura19 yes

Respectfully Submitted, Rachel Anger, Chair

#### **Lynn Search Relicensing Hearing**

**Jacobberger** opened the constitutionally required hearing resulting from the board's failure to recertify Lynn Search as a CFA Judge at the February 2007 meeting by explaining that Ms. Search has requested that the meeting be open. Three pending charges have been identified as the reason for the board's declining to recertify Lynn Search in February: (1) that she violated Show Rule 27.01 in that she transported and/or was cognizant by personal act of an entry she judged, by riding to a show with an exhibitor, specifically; (2) having repeatedly exhibited cats in poor condition, in a condition that would be below the level expected of a CFA judge; and (3) she has maintained a cattery in a condition not acceptable for a CFA judge. A fourth charge was withdrawn. Linda C. Fried, legal counsel for Ms. Search, informed the board that she has brought court reporters. Jacobberger: I will consider a motion made by the board to permit this matter to be recorded by non-CFA court reporters; it being understood that our position is, the record made by our secretary is the official record of these proceedings. It is a matter that needs to be taken up by the board. Eigenhauser: If there is going to be a separate record from our official record, we should be provided with a copy. Fried: You are certainly welcome to purchase one at any time. **DelaBar:** We do not provide a verbatim copy of our arguments. Jacobberger: I think we can consider that the attorney's motion come before us. DelaBar called the motion. Motion Carried.

Following introduction of the board members, **Fried** explained that she would try to respond to the remaining charges. Fried: As directors, you owe a fiduciary duty of trust and confidence to CFA. Specifically, you have the duties of obedience, care and loyalty. The Revised Model Business Corporation Act says that you've got to discharge your duties in good faith, using the care that ordinary, prudent people in a similar position would use under similar circumstances, and in a manner which you reasonably believe is in the best interest of this corporation. If you breach this duty, you can be held personally liable for any damages. This duty and care is based on a dual subjective and objective test, one that is deliberately pitched at a high level. The duty of loyalty requires that directors subordinate all of their own interests to that of the corporation. Your personal interests should not apply. I will also remind you that directors cannot, without the prior consent of the corporation, bend their discretion in relation to the exercise of their powers. They can't bind themselves to a vote in the future. You have to make up your mind with the evidence that you hear now, not on things that have gone before. As fiduciaries, you as directors may not put yourselves in a position where your interests and your duties are in conflict with the duties you owe the corporation. The law takes the view that good faith must not only be done but must manifest and be expressed. You are being held to the highest standards, and I expect that out of you as directors of CFA. I don't know how you made your decision in February, if it was evidence or hearsay. We're here to answer everything in front of us, including having numerous letters of support for Ms. Search and her activities in the judging program and her cattery. Baugh: In what way would we have personal interests? Fried: It has been suggested from other sources that there may be other agendas. I just want everybody here to look at all the facts that are presented. Barnaby: As board members, we are aware of what our duties at this table are. Secondly, I take offense at the fact that you had us identify ourselves, and yet you did not identify yourself and tell us what state you are licensed in. I would appreciate if the people that are representing Lynn identify yourselves. Fried: I have a license to practice in Florida and Connecticut, and I am a state attorney in Colorado, where I teach law.

**Jacobberger:** I want to be clear to you and everybody that Ms. Anger, as Secretary or as Judging Program Chair, made no charges. This is a result of board action in whole. Charge #1 is the transportation of cats in violation of Show Rule 27.01. **Anger:** I received several anonymous complaints against Ms. Search. I summarized those complaints in a letter to Ms. Search, dated August 26, 2006. You understand my letter wasn't a charging letter? It was sent to make you aware that there were complaints being made to the Judging Program. Search: Yes. Anger: In that letter, I quoted the show rule about transportation. On January 15, 2007, I had a 40 minute phone conversation with Ms. Search, when she called me in response to the letter (almost 5 months after the letter was written). In that conversation, Ms. Search explained that she had ridden to shows with an exhibitor, with the "knowledge and approval of the show manager". There were various reasons that Lynn found it necessary to ride with an exhibitor. Fried: Lynn didn't actually transport a cat. As the board of directors, you need to rewrite this rule. How many times have you judges gotten in cars when, in the back of the car is somebody transporting a cat? It's time that you come out with a clear statement: "you may not transport a cat". Transport means to carry. Lynn didn't carry a cat. The cat was in the back in a cage. Lynn never saw it the entire trip. I have a letter from Laura Shimer who was driving the car. It was an emergency situation where Ms. Search had to get transport. What I suggest is that the board of directors pass a resolution right now. Tell every club, a judge may not be in a vehicle or an airplane with a cat that is being exhibited at the show. Send a clear message. The way it's written, it just says she can't transport. Jacobberger: I take it that your position is that the rule itself is wrong and poorly written. Fried: Right, it's poorly written. You need to rewrite it. You need to make a clear statement here and now to everybody. Jacobberger: Because Ms. Search is not testifying on this issue, you do not contest the facts, as stated by Ms. Anger? Fried: She did nothing. Search: I interpreted it to mean I could not drive an exhibitor with cats to the show, but I could get a ride if I had no other means of transportation. **Jacobberger:** We understand your position. **DelaBar:** Rule 27.01 states: A judge may not transport, supervise the transporting of or in any way be cognizant by personal act of the entries made at a show at which he/she is to officiate. If a judge elects to transport a cat/kitten when he/she leaves for his/her contracted show, before doing so the judge must secure a written agreement signed by both the shipper (breeder/owner) and the purchaser (owner/lessee), certifying that the cat/kitten is not entered in the show the judge is officiating at that weekend. It shall be understood that a judge may decline to transport cats or kittens for anyone. Eigenhauser: Were you aware that the cats in the car with you were entered in the show? Search: I was aware that there were cats in the car that were entered in the show. I was not aware of what cats they were. **Eigenhauser:** Did you see the cats? **Search:** No. L. Watson: Was it possible for you to contact the show committee about renting a car? Search: You can't rent a car long distance for someone unless you are a corporation. I spoke to Lyn Knight and told her that my battery was dead. I did not have the money to buy a new battery. I would either have to cancel or get a ride with one of the club members. L. Watson: But you couldn't rent a car? Search: With no money, no. L. Watson: No credit card? Search: I do not use a credit card. L. Watson: Did you judge the cats that were transported? Search: During the show, yes. Anger: The ride that you got to the show, it was pre-arranged? Search: No. It was done at the last minute. Anger: Was the club billed for mileage? Search: Yes. Newkirk: Lynn, were you ever aware of any other judges having complaints against them about transporting cats to shows? Search: I have known of other judges that have had to get rides. Newkirk: It would have been so simple if you would have just told Laura [Shimer], don't put your cat in my ring. Can I ask you why you didn't do that? **Search:** Well, it would seem to me that it would have

been more simple, then, for me to have just not gone to the show than to tell someone they couldn't show if they gave me a ride. Newkirk: You are good friends with Laura. Is that correct? **Search:** I know her through my cat club, yes. **Newkirk:** Do you travel to shows together as exhibitors? Search: Sometimes. Newkirk: So, it's more than just a casual acquaintance? Search: We are friends. Wilson: Lynn, do you understand the intent, in addition to the words of Show Rule 27.01? **Search:** I have always interpreted that I could not give a ride to someone. If the same person gave me the ride and said to me, my car is dead and I can't get to the show, I would have had to say, I cannot give you a ride to the show, based on that show rule. Wilson: Are there any other shows where you accepted or arranged for a ride with an exhibitor? **Search:** I have ridden home from shows with exhibitors. There is no show rule that says this judge has to drive in her own car in order to charge mileage. Wilson: Do you think it's OK to travel to a show with someone that you have been exhibiting with and know what breed of cats they show? Emergency or no emergency, would you do that again? **Search:** Now that I know the board's interpretation, I will never ride with an exhibitor again. But, at the time I felt I was not breaking a rule. I was trying to help the club out. Wilson: Part of the arrangement should have been that she didn't put her cats in your ring. That would have been the perfect solution. Anger: There is a significant difference between accepting a ride with an exhibitor who has picked a judge up to take them to the show destination, and knowingly arranging a ride and getting into a car with someone that has a cat entered in the show. Fried: It was an emergency situation. Again, I ask you to make a resolution.

**Jacobberger:** Charge #2 is that Ms. Search has repeatedly exhibited cats in poor condition. **Cummings:** I judged three of her cats at the Ocicat International show. I was not happy with the condition of your show animals. The boy in championship had hair missing from the back. The girl in premiership was very thin. On all the cats, the hocks were brown. I was disappointed that someone would show cats in that condition, and I was even more appalled that it came from a CFA judge. I did not award "No Award" for condition. That is what I should have done, but my thought was, what kind of message would I be sending to the CFA exhibitors in that show hall if I No Awarded a judge's cat for condition? You never did that again, but at that show you did. Fried: So you clearly did not give a No Award for that cat? Cummings: I said that. Fried: Did you send this letter in? Cummings: I did not send it to you. I think there were enough problems raised to request a cattery inspection. Fried: I presume that's what generated the request for a cattery inspection? Cummings: I don't know what generated the request by Animal Welfare. Fried: Her cattery was inspected after that by a vet. Search: I have a CFA Cattery of Excellence. Also, the cats that Jo Ann refers to, the male was finaled at that same show and finished his grand championship. It's a matter of opinion about his condition. The other cat that she mentions made finals at two subsequent shows. The cat in premiership got all 6 winners' ribbons at the Ocicat show and then was a three-show grand premier a year later. Jeri Zottoli: I judged a show in August of 2006 in South Carolina. There was a brown tabby & white Japanese Bobtail female kitten that was entered and owned by Lynn. She was the only person that was actually sitting in the ring watching this particular class of kittens. It was the only Bobtail kitten. It was in absolutely disgusting condition. It was dirty. I'm not a veterinarian, but to me was not a healthy fat kitten tummy. It had stuff coming out of its eyes, it had dirty ears, it had stuff coming out of its nose. I should have withheld on the kitten for the condition it was in. Fried: You did not N/A the cat? Zottoli: Correct. Fried: I thought all cats were judged by written standards, not by the owner of the cat. Zottoli: They are not judged by the owner of the

cat. They are judged by the written standards. **Fried:** Why didn't you N/A it? If Rule 28.16 says you should N/A a cat, why didn't you do that? **Zottoli:** I chose not to. I presumed because Lynn was sitting there watching it, and also she picked it up in the ring, that she was probably the owner of the cat. **Fried:** It sounds to me like you are saying that it's a judge's cat so I don't N/A it. I'm sure that's not what you mean to imply, but that's what you said. Truly, you are in violation of 20.16. **Zottoli:** I'm not the one on trial here. **Fried:** I have a note right here from an exhibitor that says the cat played, it purred for her, the cat was fine, playful, quite entertaining, she had no moment of any concern for the cat's health or safety, and didn't hesitate to use her own grooming tools and products on that particular kitten that day. **Zottoli:** That was my opinion. That was my decision and what I chose to do. **Fried:** You're not a vet are you? **Zottoli:** No. **Anger:** Jeri, did you state twice in your testimony that you are not a vet? **Zottoli:** Yes, I did. **Anger:** And has that changed since the time you made those statements? **Zottoli:** No, it hasn't. **Anger:** The fact that you hung ribbons, does that change the fact that the cat was in poor condition? **Zottoli:** No, it does not. **Anger:** So, the cat was in poor condition when you judged it? **Zottoli:** In my ring, it was in poor condition.

Jacobberger: The next witness would have been Ellyn Honey, who is stranded in Dallas. We have a letter from her which has been presented to counsel. <letter read into the record>
Fried: Judge Prather awarded 2<sup>nd</sup> Best Shorthair Champion on that same cat. How could he have ever finaled? Search: I would rather doubt it was in horrible condition. The kitten was a fat little kitten, but it was not loaded with worms. Newkirk: In Honey's letter, you mentioned Laura Shimer is the agent for your cat at that show. Were you both at the show? Search: Yes. Newkirk: Did you travel with her to the show? Search: Yes. Newkirk: It's the same Laura Shimer from complaint #1 about the transportation of cats. Is that correct? Search: Yes. Johnson: The letter mentioned a championship male that was poorly groomed and had yellow on it? Anger: It was mentioned by Honey, I judged two adult black and white Japanese bobtail champions, one a female and one a male. The female's type was mediocre... the male was not black and white but black and yellow. Johnson: And that is the male that Judge Prather finaled. Newkirk: That's why we have a lot of judges at the show, because judges see different things. Cummings: Some judges' standards are higher.

Jacobberger: We have a final letter from Douglas Myers <letter read into the record>. Fried: He didn't send an email immediately? Anger: Whether he did or not, I would have assured his confidentiality. Fried: That letter was sent out to every board member and was published. We are very distressed over that. Anger: No, we did not send it or publish it until today. Newkirk: I never got the letter. Fried distributed a letter from another judge who was at the show and saw the cats on the same day as Doug Myers. To the judge, both cats were in acceptable condition. If she felt there was a problem with the condition, she would have been required under CFA show rules to withhold their winners and mark their judging sheets No Award, Condition. L. Watson: I rather resent the fact that you are putting the burden on the judges. There is a fine line. We all have had situations where we would like to have N/A'ed and we did not. It was a choice that was made at the time for whatever reason, but I don't believe these judges should be "on trial" because they did not N/A. The statement they made is that the cats they saw were not in good condition and perhaps according to the show rules they should have, but they did not. That does not change the condition of the kittens. Baugh: We hold our judges to a higher standard. I expect a judge's cat in my ring to be in top condition because I

consider judges as ambassadors of CFA. **Newkirk:** In your judging career, have you ever no awarded a cat on condition or insufficient merit? **Search:** There have been times when I told someone that they had the option to absent the cat from my ring, but I have not later written letters of complaint. **Newkirk:** We ought to put our cats in the ring in the best condition they can be in, especially a judge. We are under a microscope 105% of the time and if there is any doubt at all that your cat is in not tip top shape, you ought to stay home and take the weekend off.

Barnaby: Were these letters solicited? Fried: Ours, yes. Barnaby: And who were they sent to? **Fried:** Me, her attorney. **Barnaby:** Any letters that were solicited by Lynn were sent to you, rather than to the Chairman of the Judging Program? So, only favorable letters would be presented and if anything other than favorable came through, we won't know that, will we? Search: No letters were sent to me. They were sent to <name omitted>. Barnaby: Why were they sent to him? Fried: Letters were collected by CFA. Barnaby: You keep using the word "collected". It makes it sound like Rachel was on a witch hunt, and she wasn't. Fried: I don't think anyone was on a witch hunt. All I'm trying to say is, the unfavorable letters were forwarded to me. Anger: In a June 25th letter from you, Linda Fried, you implied that I had sent an addendum to all CFA board members. I asked if you would please specify what addendum you were referring to. Fried: The indication in commentaries was that you thought we didn't have any positive letters. Anger: What commentary was that? Fried: I was trying to point out to you that how I communicated that point was that they were being sent to me and <name omitted>. Anger: And could you also interpret that as a statement of full disclosure, that you received everything I had received? Fried: Right. Anger: But you said in your letter that I implied there was no support for Ms. Search. What implication was that? **Fried:** I was making you aware that our comments have been collected and received. Anger: May I speak to the record that I was implying nothing. I had no indication that there were no positive letters. If that was interpreted as a negative implication, I apologize but I was being as straightforward with you as humanly possible. In good faith we turned our letters over to you. In the same good faith that you implied we must be acting under, we received no letters from you.

**Linda Berg [Animal Welfare]:** There was a request several months before this, based on some individuals that came forward with concerns about what they had seen in Lynn's home. I requested a cattery inspection at that time. We did not force her to do it because she would have to disclose how many animals she had. The request came up again, and we told her she could use a vet from anywhere. She passed the inspection. **Search:** I got a Cattery of Excellence. **Newkirk** asked a series of questions about the cattery, and **Search** disclosed the number of cats she owns and the amount of cattery help she uses.

**Fried** presented supportive letters and a summation. You are talking about recertifying a judge who has been judging in CFA for over 20 years. You're not complaining about her ability to judge. You're not saying she's a bad judge. You're not saying she is making bad decisions. You're not saying that she is unfairly treating other exhibitors or other judges. In fact, all the incidences you are talking about are two shows, over a year ago. She's got a cattery of excellence. She has been inspected. Nobody has brought any recent complaints. I want to point out again, at those shows, there were judges that finaled her cats and thought her cats were in good condition. Hindsight is wonderful, but judges' decisions at the show are final. I still don't

think she's in violation of the transportation issue. Let this board send a clear message. Pass a resolution here, now, today, saying, no more. The rule by itself is ambiguous.

Anger: The intent of this hearing is an information gathering tool. We need to find out what happened, what is going on, are the things people saying correct? It is a tool for us to find out what the facts are. Nobody is saying Lynn doesn't love CFA. She has been a judge a long time. Every judge is a valuable asset to CFA and we cherish every one. We want all our judges to enjoy what they are doing and have a great time doing it – not to put themselves under suspicion. This hearing has allowed everyone to find out more about what is going on and to understand everything more clearly. We are all sorry we have had to spend this time here today. It has been very emotional for everybody. I hope that no matter what the outcome is, we all go forward knowing more, having seen things more clearly and be able to go forward to make CFA better and stronger with that knowledge.

J. Watson moved that Lynn Search be relicensed as an Allbreed Judge. **DelaBar** called the motion. **Motion Carried.** Anger, Cummings and Barnaby abstained. **Eigenhauser** moved to instruct Ms. Search that she will continue to be scrutinized for conformity to show rules and for the condition of her cats, for a period of one year. **DelaBar** called the motion. **Motion Carried. Newkirk** moved that Ms. Search be placed on probation for one year, commencing July 2<sup>,</sup> 2007. **DelaBar** called the motion. **Motion Carried. Anger** made a motion that Ms. Search reimburse the club for mileage charged for a show in question. **DelaBar** called the motion. **Motion Carried.** 

# (10) **PROTEST COMMITTEE.**

**Protest Committee Chair George Eigenhauser** gave the Protest Committee report containing recommendations for disposition of pending matters (see item #44). **Motion Carried** [vote sealed].

#### (11) CFA LEGISLATIVE COMMITTEE.

### **Legislation Committee Chair Joan Miller gave the following report:**

Committee Chair: Joan Miller

List of Committee Members: George Eigenhauser, Fred Jacobberger,

Phil Lindsley, Dawn Shiley-Danzeisen

CFA Legislative Group: Joan Miller, Sharon Coleman, George Eigenhauser

### **Brief Summation of Immediate Past Committee Activities:**

Some State legislative sessions have now ended but the CFA Legislative Group continues to monitor and/or take action on 101 state bills introduced since January. We have provided materials and advised fanciers in several areas where state bills have been proposed, as well as assisting with opposition to ordinances in numerous cities and counties.

*Of special interest on the state level:* 

California AB 1634 "Healthy Pet Act" – Prohibits any person from owning or possessing a cat/dog over 4 months that has not been spayed or neutered unless the person has an "intact permit" issued by a local jurisdiction. Provides for a \$500 civil penalty for non compliance. Conditions necessary to obtain an intact permit are impossible for many cat breeders. Changes to existing laws and establishing permit fees would be required of each of the 534 jurisdictions. The bill is currently on the Assembly Floor. If it passes it will next be in the Senate policy committee by mid June. Vigorous opposition is ongoing from dog/cat fanciers, AKC, CFA, TICA, California Federation of Dog Clubs, law enforcement, service dog organizations, Alley Cat Allies, the NAIA and many pet owners. We have support from individual veterinarians, PIJAC and the NRA. A new "PetPAC" has been formed. At least 4 lobbyists are working with the opposition teams.

Washington, DC B-89 "Animal Protection Act" – mandatory spay/neuter of cats/dogs over 6 months unless the owner obtains a breeding permit. Only ONE male or female "capable of breeding" is allowed; inspections are required. Owner is to be changed to "guardian/owner" and there are many other provisions mostly affecting dogs. The first Council hearing is scheduled June 6, 2007.

Massachusetts S 1167/H751 – Mandatory spay/neuter of cats over 6 months of age unless a person has a license to keep an unaltered cat or a license to breed cats. Those who feed feral cats for 30 days must register and trap/neuter at their own expense or be fined \$100 for each cat each 30 days the cat is not sterilized. Breeders would pay \$100 for each intact cat.

Minnesota S 2292 (replaces S 121) – "Dog and Cat Breeders" licensing and standards of care. New bill just introduced May 5, 2007 for the 2007-2008 session to replace this year's bill that died. A breeder with 6 or more intact female cats/dogs must have an annual license, inspection and comply with rules for standards of care, identification/tracking requirements with misdemeanor penalties.

**New Hampshire H 585** – Dogs and Cats - assessment of a \$20 fee on all unneutered animals sold at retail with the fees deposited in the companion animal neutering fund.

**New Jersey H1827/S1026** – Cats and Dogs Sterilization – requires animals released from the shelters to be sterilized and establishes a special fund for spay/neuter. Concerns are related to spay/neuter on first impoundment with no exceptions for a breeding animal who may have escaped or is free-roaming due to a disaster or malice situation.

**New York A1677** – Microchipping of Dogs and Cats and the creation of a state registry for dogs/cats; exempts feral cats and temporarily kept dogs.

**New York S1261** – Registration of Cats – provides municipalities with authorization to require registration of cats and to collect fees.

**New York S3082** – Definition of Pet Dealer – includes "offering for sale" of more than 9 animals per year in addition to the sale of more than 9 currently in the dealer definition. Introduced in May 2007.

California has been the major hotbed this year with legislative proposals in numerous cities and counties that would be detrimental to CFA, cat breeders and pet owners.

- *City of Sacramento mandatory spay/neuter law recently passed.*
- County of Sacramento mandatory spay/neuter law recently passed.
- City of San Jose extensive revisions to existing ordinance pending
- Kern County mandatory spay/neuter and other provisions pending
- Riverside County mandatory spay/neuter and mandated microchipping pending
- City of Los Angeles Council support of AB 1634 and mandatory spay/neuter of dogs and cats pending

#### Legislative page – CFA Fanc-e-Mews recent articles –

These articles are for the general public to help build awareness of issues and our views.

- March/April 2007 "Mandatory Spay/Neuter the wrong answer for cat lovers", by George Eigenhauser. Why legislation that seems to be a "quick fix" to decrease shelter populations can create more problems and even harm to pets. It is now on the CFA website.
- May/June 2007 "NAIA Animal Summit: Focus on Solutions", by George Eigenhauser. Summary of an important conference with presentations on diverse topics related to pet hoarding, non-surgical sterilization, cat population and other issues

National Animal Interest Alliance (NAIA) National Conference, April 20-22, 2007, Portland, Oregon/Vancouver, WA. This NAIA brought together many individuals involved with issues related to cats and dogs, including scientists, breeders and veterinarians. Patti Strand is the founder of NAIA and the conference "focus on solutions" was stimulating and interactive. Both George Eigenhauser and I attended and I was a speaker.

My talk, "Dogs will Sit and Stay ........... why won't cats?" was an overview of cat population dynamics from pedigreed cat origins to feral cat issues. The many dog fanciers present had numerous questions.

Other presentations included animal hoarding (Gary Patronek, DVM); dangerous dog issues (Bonnie Beaver, DVM, past Pres. AVMA); TNR methods (Feral Cat Coalition of Portland); non surgical sterilization (Joyce Briggs ACC&D); canine legislation (Walter Bebout, AKC Director of Legislation). We also received lobbying tips from Oregon State Senator, Ryan Deckert, and from Mark Cushing, Attorney and NAIA lobbyist. An excellent presentation on media related to legislative matters was timely and helpful.

The National Council on Pet Population Study & Policy meeting – May 23-24, 2007 Denver, Colorado. George Eigenhauser and I represent CFA on the National Council. We were both present for this meeting and I am the current National Council president.

This Council includes HSUS, ASPCA, AVMA, Society of Animal Welfare Administrators, American Humane, American Assoc. of Feline Practitioners, Amer. Pet Product Manufacturers Assoc., Assoc. of Veterinary Epidemiology, Mass. SPCA, National Animal Control Assoc. and CFA. Each organization has two representatives and one vote. The Council focuses on mutual goals to gather data regarding pet populations and to analyze and recommend strategies to reduce the numbers of homeless dogs and cats in the US. The National Council studies are respected worldwide and have led to further valuable research into animal population dynamics. This is an example of CFA proactive work in this area.

The meeting included a progress report on Phase One of our large multi-year "Shelter Population Index" study to determine accurate numbers of animals entering and leaving shelters in the US. Invited guests included Patti Olson, DVM, President of the Morris Animal Foundation. Patti is an important leader who was most responsible for the creation of the National Council. She talked about the early days 15 years ago and ongoing need for national organizations to work together to find solutions based on valid research. Linda Lord, DVM, Ohio State University, presented her recent studies on the different ways in which dog and cat owners look for lost pets and the survey of successful search and recovery methods in one Ohio county. Her two papers were published in the Journal of the American Veterinary Medical Association, 1/15/07.

The Council reviewed previous long term strategic planning goals and identified three areas of special interest.

- 1. Provide communities with information regarding the social and economic impact of dog and cat populations to enable informed public policy. The Council has received a study proposal for this topic, which can be considered once funding is possible.
- 2. Facilitate and promote collaboration among shelters and other animal-related interests to affect owner retention of dogs and cats. This involves addressing medical, behavioral and human factors related to pet-owner bond-breaking. The Council hopes to establish a community model for leveraging resources for pet owners in need.

3. Sustain animal-human relationships through the application of the Social Sciences encouraging greater dialogue and input from social scientists. Most animal problems are related to human factors and the complex link should be explored.

The National Council recently completed a study on "Population Dynamics and Management of Free-roaming Cats". Margaret Slater, DVM, Texas A&M, Principal Investigator, has submitted for publication.

CFA's presence on the National Council gives us a voice in public affairs regarding cats and allows our perspective to be considered as these leading organizations search for solutions to shelter issues and other problems related to pets. The Sy Howard Legislative Fund provides for CFA's dues and expenses. The next Council meeting will be in November and this will be telephonic. Most activities are now handled through monthly committee meetings with a face-to-face full board meeting planned once per year.

## **Current Happenings of Committee/Legislative Group:**

California AB 1634 defeat is critical. Most of the CFA Legislative Group's time currently is devoted to defeating this mandatory spay/neuter bill. Passage would mean changes to existing laws in 58 California counties and 476 cities – creating an impossible situation for local fanciers to monitor or attend hearings. The language would also be a model for proposals all over the country.

So far this appears to be a partisan bill. We are disappointed in the lack of understanding or interest among almost all of the Democratic California lawmakers for protecting the pedigreed breeds of cats and purebred dogs. There is little concern with the loss of income to the state if the dog and cat fancies, hobby breeding and show activity diminishes. Committee members have been given extrapolated incorrect information from bill supporters who claim 800,000 pets are handled by the shelters annually and the State is spending \$250 million each year to house and euthanize unwanted dogs and cats. Even though we have shown this information is exaggerated and not correct, and that a very high percentage of owned cats and dogs are already sterilized, almost all the Democrats have aligned with the Democratic caucus in support of the bill. We have now established a democratic yahoogroups list to educate Assembly Members. We have provided accurate data and information to committee members showing progress in this State without punitive laws, but lack the emotional images the supporters present concerning shelter animals.

Strategy – Points that have resonated with Assembly Members concern the impact on service dogs, law enforcement, herding and hunting dog bloodlines that would be lost within the state requiring these dogs to be imported in the future. Also, this bill would result in the demand for pedigreed cats/purebred dogs being supplied from out of state, increased Internet buying and more puppies smuggled from Mexico. In addition, we point out that people will ignore the free-roaming/unowned/feral cats for fear of fines leading to an increase in these cats and more burden on the shelters. The cost to every jurisdiction, whether or not this mandate is wanted, would be substantial and fees to cover administration and enforcement high. Resources could be better spent. Both San Francisco and San Diego representatives have said they don't want or need this law. These are the points being emphasized. There is also a concentrated effort to

reach veterinarians to pressure the California Veterinary Medical Association to withdraw their support of this bill. We are working to erode the credibility of the support coalition and motivate opposition from private citizens.

The fundamental objection to mandatory spay/neuter is strongly backed by both dog and cat fanciers. We believe the decision of whether or when to sterilize a cat or dog should remain the pet owner's choice, with veterinary advice, and not determined by government. The dog and cat fancier groups therefore will not offer compromise.

Model Law – Karen Johnson, National Pet Alliance, and I helped edit and submitted suggestions for the recently announced "Companion Animal Protection Act" prepared by Nathan Winograd's No-Kill Advocacy Center. Fanciers often ask why CFA does not propose an "acceptable" law. In addition to the time and money involved with creating, promoting and following through with a bill or ordinance, we generally prefer non-legislative alternatives targeted to specific community problems. Once problems are defined usually volunteer programs to encourage the public have proven to be more successful than coercion. Legislation aimed at punishing the public in areas that have already achieved a high rate of sterilization in cats and dogs is misdirected. The No-Kill Solutions' proposed language is suitable for local ordinances in areas that need forced shelter accountability, affordable spay/neuter programs, rescue access, innovative adoption, feral cat TNR programs, use of volunteers and other mandated shelter operation programs.

### Future Projections for Committee and Legislative Group:

- Ongoing networking with the sheltering community, aligned organizations, veterinarians and lawmakers so we better understand the problems and trends that cause homeless animals to be in shelters and to know how to address the issues that motivate legislation detrimental to our interests.
- Continuing to find new ways to provide perspective on the cat fancy views to those in animal related fields and government.
- Working with national and local cat fancy teams to defeat legislation detrimental to pedigreed cats, feral/unowned cats, CFA's mission and cat ownership.
- Increasing efforts to raise funds for the Sy Howard Legislative Fund and to help clubs present projects suitable for funding. Jill Abel will assist in this area as well as with donation thank-you's.
- Enlisting professional help with strategic public relations and communication to build greater public awareness and gain more support for our opposition to mandated sterilization laws across the country.

#### Action Items:

None

### What Will be Presented at the Next Meeting:

*Updates and pending legislative matters.* 

Respectfully Submitted, Joan Miller, Chair

### (12) <u>CFA/IAMS CAT CHAMPIONSHIP SHOW.</u>

Liaison Pam DelaBar presented the following report:

Committee Chair: Pam Huggins Liaison to Board: Pam DelaBar

Committee Members: Dawn M. Shiley-Danzeisen (Show Manager)

David White (Assistant Show Manager)

Allene Tartaglia (CFA Director of Special Projects) Roeann Fulkerson (CFA Director of Corporate

Marketing and Public Relations)

### Thanks and Appreciation:

At the February 2007 CFA Board meeting, the CFA-Iams Cat Championship show was conditionally approved based on sponsorship "to be contracted and in place by April 1, 2007." The sponsorship objective was achieved and CFA received a letter of commitment on 12 March from Proctor & Gamble, specifically P&G Pet Care, makers of Iams and Eukanuba, confirming their sponsorship for the CICC event to be held October 13/14, 2007, at Madison Square Garden in NYC.

The CFA-Iams Cat Championship show committee would like to extend our appreciation to the CFA Board for their support and vote of confidence at the February 2007 board meeting. Our deepest gratitude also goes to our co-sponsors and CFA partners, P&G Pet Care, Iams/Eukanuba for their continued support to this valuable CFA media event and we look forward to working with them again this year.

Dr. Elsy's Precious Cat Litter has stepped up to the plate with their continued sponsorship this year as the official cat litter for the show. We are especially thankful for their partnership.

We would like to recognize, with deepest thanks, PetSmart, Cats Rule, Greenies Feline Treats, the Mayors Alliance for NYC Animals, and the Maddie Fund for this special event and look forward to a successful show.

Special thanks to the CFA Business Development Committee, chaired by Kitty Angell, who has worked tirelessly with her committee to promote and fund these CFA events.

#### Exciting New Initiatives for the 2007 Event:

#### Promotional Media Flags - Street Banners and Marque Street Banners and Marque

Last year we added the marquee sign which was displayed directly in front of Madison Square Garden with a fifteen second video running repeatedly in a loop, showing the cats and ending with the CFA and lams logos.

For the 2007 event, we have some wonderful additional publicity planned. Cat show Street Banner Flags, which are bright, colorful, and eye catching will dominate the city streets from 9<sup>th</sup>

Avenue to 5<sup>th</sup> Avenue and 31<sup>st</sup> & 34<sup>th</sup> Streets surrounding Penn Station/MSG). The flags will be displayed for one month prior to the show, much like similar flags displayed previously for the Macy's Day Parade and the Westminster KC show.

#### Disaster Services - Code Three Associates

Working in tandem with the NYC Mayor's Alliance, Code 3 Associates, dedicated to animal disaster response and disaster preparedness training will be on display. Their base of operations is the Mobile Command Vehicle (B.A.R.T. Big Animal Rescue Truck), a huge, self-sufficient, disaster-relief tractor and trailer unit capable of responding to disasters when requested. B.A.R.T. is manned by the Essential Animal Services Team, a group of men and women trained and certified for all types of rescue and animal care. This group of expert animal caregivers and rescuers is on-call 24 hours a day to aid animals in distress due to natural and man-made disasters anywhere in the contiguous U.S. and Canada.

The Mobile Command Vehicle (MCV), a Big Animal Rescue Truck, (BART) can comfortably accommodate 8 crew members with four bunks in the tractor and sleeper, as well as four additional bunks in the Incident Commander's Office/Command Center in the trailer. The "sleeper" unit also contains a toilet/shower, sink, microwave, refrigerator, air conditioning/heating system and storage areas.

BART carries 460 gallons of fresh water. An 80--gallon tank for the sleeper and 4 tanks holding 380 gallons on the trailer. One tank is designated for the vet clinic and has a separate hot water heater to provide hot and cold water to the clinic. The vet triage and exam center is equipped with a fold-down stainless steel exam table, it's own storage bank of 12 stainless steel cages, an autoclave/sterilizer, surgical light and a wide variety of medical, surgical and clinical supplies. This room can be closed off to provide a more comfortable environment for occupants.

BART will be parked next to MSG, on display and open to the public. We anticipate those that are drawn to BART will enhance our gate and spectator opportunities. The NYC police and fire department will be invited to visit BART as a special opportunity to learn about this disaster assistance capability. For more information, please visit their web site at <a href="http://www.code3associates.org/">http://www.code3associates.org/</a>.

#### Activities since last report:

Following the Board meeting, the Chairperson and Show Manager tentatively confirmed several Committee personnel and determined a preliminary budget. When we received the good news that sponsorship was confirmed, contracts were solicited from the judges, while other contracts were either signed, confirmed, or under negotiation as follows:

- ✓ Hotel (Affinia)
- ✓ PR (PDC Communications)
- ✓ Entry clerk and cage services (Mid-Atlantic Show Services)
- ✓ Web site maintenance (Ad DesignBiz)
- ✓ BowTie (Spectator Guide)

- ✓ Additional Contracts have been requested from Madison Square Garden for the facility for the show and Press Preview, Metro Exposition (decorators and show hall pipe, drape, laborers, and other facility requirements)
- ✓ AV (Audio Visual) Metro Multimedia
- ✓ Advertising (Ad Placement) TIA (Truth in Advertising, Clayton Rifkin)

#### Other Activities:

- ✓ Conference call held on May 2 to finalize estimated budget
- ✓ Scheduled a Show Committee meeting to be held at the CFA annual in Austin
- ✓ Based on feed back solicited from show committee personnel from the 2006 show to include judges, clerks and exhibitors, held numerous general discussions and informal ad hoc meetings with Show Manager, Press Preview, Breed Showcase and Agility Coordinators, Vendor Coordinator, Central Office personnel, Publicity Agent, Show Secretary, and BoB presenter for improvement areas for 2007 show.

#### Future Activities:

- ✓ Continue to confirm other show committee personnel
- ✓ Confirm details on other special activities
  - Iams Trained Cats
  - Breed Showcase
  - Agility
  - Speakers
  - Press Conference Arrangements
  - Best of the Best Presentation
  - All space requirements / modifications to floor plan
  - *Number of available vendor and/or event booths*
  - Signage; printing and catalog needs
  - Rosette requirements

#### Good News:

- Thanks to our co-sponsors; the "trained cats" will be at the show again this year. They were a huge success with the press and spectators last year and press personnel are already asking if they will be back.
- Fox's NY morning show, "Good Day New York" has already indicated they will be broadcasting "live" from the site of the press conference (October 10) at the Garden.
- Interest from CBS Early Show, as well as multiple other radio and TV representatives contacted.
- Numerous newspaper ads will be placed.
- *▶ More PR related efforts ongoing.*

#### Future Projections for Committee:

The committee will continue to work towards their goal of producing a well run, well attended, financially beneficial show offering tremendous media potential to the CFA-lams Cat Championship Show.

## What Will be Presented at the Next Meeting:

➤ Updated information on the 2007 CICC show.

Respectfully Submitted, Pam Huggins, Chair

### (13) <u>CLERKING PROGRAM</u>.

**Clerking Program Chair Regina Shaffer** gave the following report:

Committee Chair: Regina Shaffer

List of Committee Members: Rob Loot, Masayuki Okada

#### Brief Summation of Immediate Past Committee Activities:

<u>Clerks Status</u>: Since my February 2007 report, we have added twelve (12) clerks to the Clerking Program. We currently have 321 clerks of various levels: Master Clerk Instructors (MCI) increased by one to a total of 24, Master Clerks (MC) stayed level for a total of 116, and Certified Ring Clerks increased by eleven (11) to a total of 181.

Statistically, our greatest numbers of clerks reside in Region 7 and 8 with 18.97 each. The least number of clerks by area are located in the International Division with 8.4%. The remaining Regions (R1-R6) range between 7% - 11%. Basically, our ratio of clerks per region is roughly the same split as last year.

#### **Current Happenings of Committee:**

<u>Clerking Schools</u>: The interest in the Clerking Program continues to grow, as we have had nine clerking schools from January to April 2007. Five of these schools were held in the States and the remaining four overseas with 3 schools in the International Division (all in Asia) and one in Japan. These schools were taught by six MCs working towards their MCI, one MCI, and one judge teaching two of the International schools. We have four schools planned in the coming months including two in Japan.

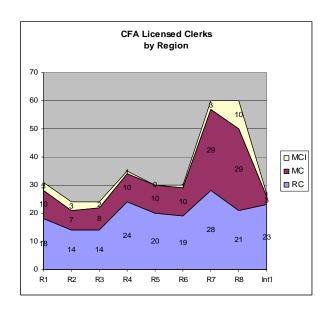
#### Future Projections for Committee:

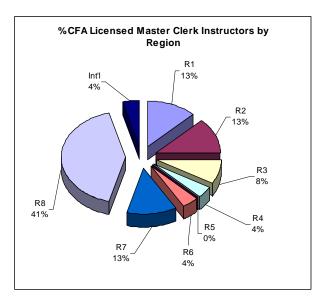
Continued status of the Clerking Program

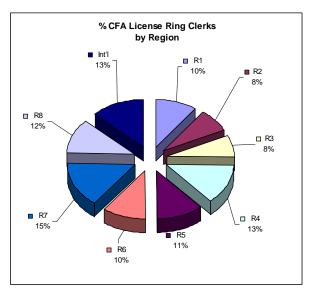
#### **Action Items:**

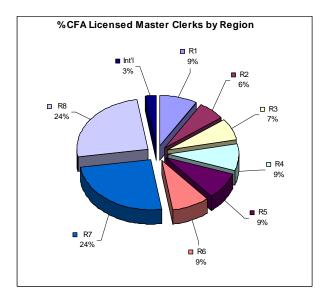
None

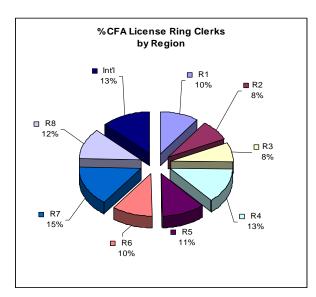
Respectfully Submitted, Regina Shaffer, Chair











	RC	МС	MCI	Total Clerks
Region 1	18	10	3	31
Region 2	14	7	3	24
Region 3	14	8	2	24
Region 4	24	10	1	35
Region 5	20	10	0	30
Region 6	19	10	1	30
Region 7	28	29	3	60
Region 8	21	29	10	60
Int'l	23	3	1	27
Total	18	11	24	321
	1	6		

### (14) **PUBLICATIONS.**

Publications Chair Carol Krzanowski presented the following report:

Committee Chair: Carol Krzanowski Liaison to Board: Kitty Angell

### Brief Summation of Immediate Past Committee Activities:

Yearbook advertising rates, as well as shipping and handling charges, recently underwent a thorough review by Kathy Calhoun, Allene Tartaglia and the committee chair in preparation for 2008 Yearbook advertising package distribution. Because of the recent postal rate increases (effective 5/14/07) and their impact on small publishers, it was necessary to raise shipping and handling charges for the various destinations accordingly. Advertising rates were increased this year by approximately 10%; however, they still remain relatively low. The selling price of the Yearbook was increased this year to \$35.00 pre-publication (before 12/31/07) and \$40 regular (after 12/31/07). The increases in advertising rates and the selling price of the book were necessary to remain in line with Yearbook production costs.

Current grand/DM photo policies and fees were also thoroughly reviewed, and it was determined that the fee of \$10.00 per photo has not changed since the first Almanac was published in May 1984. The Yearbook grand photo fee has been \$10.00 for at least that long as well. Because the Yearbook grand/DM photos are now published within their own breed sections, we can no longer take advantage of the production cost savings that were realized when all grand/DM photos were published together in one black and white grandstand section. A change from black and white to color photos would be more appealing to readers and would enhance the breed sections, making them more valuable as historical records of achievements within each breed. Therefore, the Publications Department is pleased to announce that the 2008 CFA Yearbook will publish all grand and DM photos in full color. In order to facilitate this improvement, the fee for picturing grands in the Yearbook was increased to \$15.00 effective May 1, 2007, while DMs will continue to be pictured free of charge. The new fee also applies to grand/DM photos published in the printed Almanac through the October/November 2007 issue (black and white reproduction) and the Online Almanac beginning in December 2007 (color reproduction).

Advertising packages were mailed in late May and ads are already coming in at a steady pace. Anyone who did not receive a package in the mail may request one by calling the Yearbook Department at 732-528-9797, ext. 36, or by emailing <yearbook@cfa.org>. An advertising package can also be downloaded from the CFA web site at the following URL: <a href="http://www.cfa.org/pubs/yearbook-2008.html">http://www.cfa.org/pubs/yearbook-2008.html</a>.

The CFA web site offers complete information on Yearbook advertising, including a new self help area created by the Publications Department to assist our clients in creating attractive and effective ads.

### **Current Happenings of Committee:**

Work on the 2008 Yearbook is currently underway. The Publications staff continues to strive toward streamlining the Yearbook production with the goal of mailing the 2008 Yearbook in late February 2008. Regular staff meetings are held to review the current status of the book and to discuss and solve any potential production problems before they become an issue. After the staff problems we encountered last year that resulted in numerous delays, we anticipate a much smoother production cycle this year. The current staff works extremely well together, and we are already ahead of last year's schedule for certain sections of the book.

The 2008 Yearbook will feature in-depth articles on four breeds: American Bobtail, American Wirehair, Korat and Siberian, in addition to many other interesting features such as articles on Agility and the Mentor/Ambassador Programs. Breed sections are being worked on as the write-ups are received from the breed council secretaries/committee chairs. As of this date, we are still missing write-ups for 17 breeds, even though the deadline for receipt was 6/8/07. Reminders will continue to be sent until all the write-ups have been submitted.

The final deadline for receipt of grand/DM photos for the 2008 Yearbook is 6/20/07. It is important to note that work to complete the breed section layouts cannot continue until after that deadline has passed.

With two issues of the printed magazine remaining, the August/September Almanac will follow tradition by honoring the national award winning cats from last season, including listings of all awards, the annual show statistics article and feature articles about the top winning cats in championship, kittens and cats in premiership. The October/November Almanac will, as always, honor and list all the regional award winning cats, but this year it will also honor our Distinguished Merit cats from last season and will include the annual feature DM article as well as DM statistics.

As the October/November 2007 magazine is the final issue of the printed Almanac, we are opening up advertising to anyone who might be interested in participating in this last issue. Everyone is invited to advertise in the October/November 2007 Almanac at the rates we normally reserve for special issues, such as the national or regional award celebrations, breed specials, etc. To obtain complete advertising information and prices, please contact the Almanac Department at 732-528-9797, ext. 21, or <almanac@cfa.org>.

The Publications staff continues to work on the transition from the printed Almanac to the Online Almanac, with the aim of developing the Online Almanac into a complete resource for reporting current events of interest and importance to our subscribers.

In order to better serve the needs of our customers, the Online Almanac now offers weekly national/regional and breed/division e-points updates throughout the entire year, not just during the last two months of the show season. The weekly e-points updates are available as downloadable text files from the "Download Files" page. These text files are uploaded automatically to the Online Almanac site once each weekend's shows have been scored. Note that the HTML formatted e-points found on the "E-Points—National/Regional" page are updated only once a month at the time the Online Almanac receives its complete monthly update.

#### Future Projections for Committee:

In September, we will advise our current Almanac subscribers that the magazine will cease publication after the October/November 2007 issue, and let them know how we plan to address printed Almanac subscription liability, including potential conversions to and extensions of Online Almanac subscriptions as well as subscriber credits.

We estimate that we will have about 850 open subscriptions at the time we cease publication, amounting to a financial liability of about \$23,860. Together with Allene Tartaglia, Connie Sellitto and Carol Ann Bertone at Central Office, we have developed the following proposal for conversion.

A notice will be sent in early September to all affected subscribers, providing them with several options for how they wish to disburse their unfulfilled portions of subscriptions:

- Subscribers may transfer their remaining magazine subscription credit to an Online Almanac subscription. If they are already a subscriber to the Online Almanac, their credit may be used to extend their existing subscription. If they are not already a subscriber to the Online Almanac, they will be encouraged to consider subscribing to it for the most up-to-date information available.
- Subscribers may opt to receive a CFA credit in lieu of a new or extended Online Almanac subscription, which may be used for any CFA services.

The notice will include the dollar amount of any credit due, plus the number of issues of Online Almanac access to which they are entitled, should they choose that option. Two Online Almanac months will be credited for each printed Almanac issue remaining in a subscription. Additional months shall be credited for those who have a First Class subscription, pro-rated on what was paid.

An "Early Conversion Bonus" will be offered to encourage prompt conversion of subscriptions. Subscribers who convert during the month of September will receive two additional months of Online Almanac access, and subscribers who convert during the month of October will receive one additional month.

While there will be no expiration date for use of the credit, the entire credit must be used at the time the subscriber activates the conversion to an Online Almanac subscription. The credit may not be split to apply a portion of the credit to the Online Almanac and a portion to a money credit. Central Office will implement a system to track all printed Almanac subscription credits, providing a record of when they were used and for what purpose.

#### Action Item:

Implement the procedure for handling unfulfilled printed Almanac subscriptions remaining beyond the October/November 2007 issue, as outlined in the above proposal.

[from Sunday] DelaBar: This is to give everyone a maximum amount of time to make their decisions, to be as fair a transition as possible. White: What provisions are being made for those who don't have internet access? Krzanowski: They can contact Central Office and we will accommodate them with a credit. DelaBar: We have not given up the idea of having some type of news sheet. There might be an opportunity among the cat fancy. Kusy moved for approval of the action item. DelaBar called the motion. Motion Carried.

### **Time Frame:**

Notices will be mailed in early September, and also emailed if applicable, to those subscribers who have unfulfilled portions of their printed Almanac subscriptions remaining beyond the October/November magazine.

### What Will be Presented at the Next Meeting:

If the above action item is approved, we will present a status report on the conversion process for unfulfilled printed Almanac subscriptions.

Respectfully Submitted, Carol Krzanowski, Chair

#### (15) WINN FELINE FOUNDATION.

Winn Feline Foundation Chair George Eigenhauser presented the following report:



President: Dr. Susan Little
Liaison to CFA Board: George Eigenhauser

Executive Director: Janet Wolf

Board Members: George Eigenhauser, Betsy Gaither, Hilary Helmrich,

Fred Jacobberger, Betty White, Steve Dale

#### **Brief Summary of Immediate Past Activities:**

On February 2, 2007, the Winn board and its veterinary consultants and advisors met in Houston, TX to review the proposals received for funding. We selected 8 proposals, for a total of \$127,544. Grants were awarded for a diverse array of projects, including improving our knowledge of the feline genome, investigation of transmission of Tritrichomonas foetus, validation of transdermal formulations for several popular feline drugs, development of a vaccine to protect cats against avian influenza, investigation of immune-mediated hemolytic anemia, and development of stem cell therapy for chronic kidney disease. In addition, two breedrelated studies were funded with the generous support of breeders: a search for mechanisms involved in mammary cancer (partly funded by the Siamese Breed Council and other breeders) and an effort to find genetic mutations responsible for hypertrophic cardiomyopathy (HCM) in Ragdolls, Sphynx, and Norwegian Forest Cats (partly funded by the dedication of many Ragdoll, Sphynx and NFC breeders).

In combination with the Miller Trust program in the fall of 2006, Winn's total grant awards for the 2006-07 fiscal year total over \$215,000. Since its inception, Winn has funded over \$3 million in feline health research.

Dr. Alfred Legendre's term as one of Winn's Veterinary Consultants expires this year. Winn has been very fortunate to have Dr. Legendre's guidance for the last 6 years. The Winn board voted to appoint Julie K. Levy, DVM, PhD, DACVIM as our newest Veterinary Consultant, starting in October 2007. Dr. Levy is currently an associate professor with the small animal medicine service at the University of Florida (Gainesville). She is the recipient of many honors including the "2005 Outstanding Woman Veterinarian of the Year." A media release on Dr. Levy's appointment will be issued this summer.

At our February board meeting, Steve Dale was elected to our Board of Directors. In addition to being the founder of the Ricky Fund for HCM Research, Steve is the inaugural honoree of the Winn Media Appreciation Award (2005), and a well-known journalist at WGN's Pet Central in Chicago and through his syndicated print journalism articles. Steve produces a free weekly podcast (Steve Dale's Pet Central Petcast) and one issue each month features Winn and our activities. Petcasts can be found on the WGN 720 Radio website (<a href="www.wgnradio.com">www.wgnradio.com</a>) as well as via several podcast services such as iTunes. Steve has been personally responsible for raising tens of thousands of dollars for Winn.

A Media Relations/Marketing Committee was created to improve further our media outreach and public visibility as well as to increase corporate support. To date in 2007, 5 media releases have been issued. Committee co-chairs are Betty White and Steve Dale. Several prominent members of the media have joined the Committee as well, including:

- Beth Adelman: columnist for the New York Post, book editor, author, member Board of Directors of the International Assoc. of Animal Behavior Consultants (IAABC)
- Pam Johnson Bennett: best-selling author of cat books, Vice President of the IAABC, media personality (Fox News, CNN, National Geographic, etc.)
- Lea-Ann Germinder: publicist for major veterinary companies, including Hill's Pet Nutrition, Fort Dodge Animal Health, Pfizer Animal Health; current campaign "KNOW Heartworms" is designed to increase awareness of feline heartworm disease.
- Susan Logan: editor of Cat Fancy magazine and CatChannel.com, winner of Cat Writers' Assoc. Muse Medallion for best national pet magazine 2005
- Kim Thornton: columnist for MSNBC.com (Creature Comforts), author, editor, winner of several writing awards, past president of the Cat Writers' Assoc.

Winn has established a blog to publicize the latest in feline health research published by Winnsupported researchers: <a href="http://www.winnfelinehealth.blogspot.com">http://www.winnfelinehealth.blogspot.com</a>. The blog is searchable by key word to find articles of particular interest. Links to published journal abstracts are included, as well as any pertinent links for further information about a given subject. In some cases, links to free full-text journal articles are available. The blog can also be accessed by RSS feed using most web browsers or widely available RSS software.

Winn's web presence now consists of a family of websites and news lists, all new in 2007:

- *Main website:* www.winnfelinehealth.org
- Virtual Memorial website: www.winnvirtualmemorials.homestead.com/
- Feline Health News blog: <u>www.winnfelinehealth.blogspot.com/</u>
- Winn Feline Foundation News: <u>groups.google.com/group/Winn-News?hl=en</u>
- Winn Feline Foundation Researchers News (limited to Winn researchers): groups.google.com/group/winnresearchers?hl=en

Our Executive Director, Janet Wolf, has been largely concerned with completing the administration of our two grant programs for 2006-07. Janet has also completed the call for the 2007 Miller Trust grants, with an application deadline of July 20, 2007. The review and awarding of grants will be carried out in the fall, before our next board meeting.

Donor outreach is Janet's other important task. With the assistance of Betty White, Janet has distributed the Winter 2007 WINNing Ways newsletter and the Spring issue is in production. In February, Janet completed our solicitation mailing to known donors, and just recently completed a second mailing, as well as a prospect mailing to individuals in three selected states. We continue to revise and refine our prospect mailing strategies as we learn which approaches work best to help us expand our donor base among the pet owning public. In an effort to make additional information available to veterinary students, Janet also sent complementary copies of our Feline Reproduction CD to all the veterinary schools in the United States and Canada.

Betty White works closely with Janet on several projects, such as solicitation letters, Winn's two newsletters (Winn Health News, WINNing Ways) and material for the Almanac. It is anticipated that Winn will continue to supply material for the Almanac once it moves from print to a totally online presence. Betty also writes thank you letters to donors, and has worked on development of some new programs, such as the "Veterinary Honor Roll." This new program will give pet owners an opportunity to make a special donation to Winn in honor of a veterinarian who has made a difference in the care of their cat. The program is expected to be launched this summer.

Betsy Gaither has completed the conversion of Winn's financial data from Central Office to our own new software. Last year, Betsy was instrumental in the selection of Winn's new auditor, Mr. Frank Meyers. For the last several months, Betsy has been working with Mr. Meyers to ready Winn's financial data for the audit. We are expecting a detailed audit this year as Mr. Meyer institutes new reporting practices and evaluates our conversion from the old Central Office system. Since Winn's new website launched in January, we now collect our own online donations via our merchant account and our PayPal account. Betsy has established new procedures for capturing and recording these donations, as well as acknowledging them to the donors.

Winn board members have various projects and goals they continue to work on, such as developing guidelines for breed related projects and production of a CD on genetics (Hilary Helmrich), writing articles and newsletters (Betty White), estate planning (George Eigenhauser), Winn's legal issues (Fred Jacobberger), and expanding our media outreach (Steve Dale).

Dr. Little has had the opportunity to promote Winn at several veterinary seminars this winter and spring (expenses paid by IDEXX Laboratories) and at the Central Veterinary Conference in Baltimore (expenses paid by the conference). In addition to promoting Winn, Dr. Little waived her usual honorarium in lieu of a donation to Winn at seminars in Germany (World Cat Congress), the UK (NBA Cat Club seminar) and Canada (Garden City Cat Club seminar). Through radio and print interviews, Dr. Little continues to provide media exposure for Winn for the pet-owing public. In addition to promoting Winn, Dr. Little's time is taken up with working on corporate sponsorship for Winn, exploring opportunities for Winn to work with other organizations such as the American Assoc. of Feline Practitioners, and taking care of Winn's various online websites.

#### **Current & Upcoming Activities:**

The 29<sup>th</sup> Winn Feline Foundation Symposium on Feline Health will be held Thursday June 28. Our speakers are Dr. David Maggs, an ophthalmologist from the University of California

(Davis) who will be presenting an "Update on Feline Herpesvirus" and Steve Dale who will be speaking on "Kitten Kindergarten" programs.

### What will be Presented at the Next Meeting:

At the upcoming board meeting, we will be electing officers for the coming year. As well, we will be discussing corporate sponsorship guidelines, finalizing the "Veterinary Honor Roll" program, and evaluating our budget for the 2007-08 fiscal year.

Respectfully submitted,
Dr. Susan Little
President, Winn Feline Foundation
SusanLittleDVM@gmail.com

**Eigenhauser:** At our annual meeting and election of officers last night, Susan Little was re-elected as president, Betty White as vice-president and Betsy Gaither as treasurer, myself as secretary. Hilary Helmrich's term has expired and we would like to thank her for her service.

### (16) **BREEDS AND STANDARDS.**

**Breeds and Standards Chair Annette Wilson** presented the following report with a standing motion and the right to vote no.

Committee Chair: Annette Wilson

List of Committee Members: Debbie Kusy, Peg Johnson, Julie Keyer

#### Brief Summation of Immediate Past Committee Activities:

Reviewed and presented BC Ballots at February, 2007 board meeting.

### **Current Happenings of Committee:**

1. Interest and ongoing correspondence received on prospective new breeds includes Li Hua Mau (from China). Email and written correspondence on "Tennessee Rex."

2. **Breed Council/Committee meeting with CFA Board** at June, 2007 Board Meeting – separate agenda with discussion points to be provided in subsequent addendum to this report.

#### Future Projections for Committee:

- **Provisional and Miscellaneous Breed Report forms** are still under review. We would like to revise this form to provide better information in a measurable manner. We would also like to be able to use the same form for AOV's that might be evaluated for future movement to championship (i.e., colorpoint and mitted Ragdolls)
- Color descriptions for the increased number of breeds in the Breed Standards publication have grown to require more pages than can be bound in the current format. The Breeds and Standards Committee agrees that common color descriptions could be printed at the beginning of the Breed Standards publication with exception descriptions by breed. For common descriptions, just the color name would be included by breed. Option is to bind the standards using a more expensive process. This is a continuing project that has become overwhelming; we are adding more volunteers so the job can be broken up and shared out.
- Natural vs. established designation: the committee has been asked to include a discussion specifically on the Persian breed's designation as "NATURAL" versus "ESTABLISHED." The committee believes this discussion is best addressed at the February, 2008 meeting after polling of the Persian BC via ballot. Consideration to be given to having the discussion opened to ALL breeds designated as NATURAL.

#### Action Items:

None

### What Will be Presented at the Next Meeting:

Status of BC Balloting process.

Respectfully Submitted, Annette Wilson, Chair

### NATURAL VS. ESTABLISHED DESIGNATION

Submitted by: Regina Shaffer

### Action Item:

Change the Breed Classification of Persian from Natural to Established

### **Breed Definitions:**

**Natural Breed:** Both parent cats and all ancestors must be of the breed as the cat to be registered.

**Established Breeds:** The result of the mating of two or more specified breeds that may be continued by breeding between specimens of the particular established breed. Both parent cats must be specimens of the established breed, and the pedigree may show only specimens of the established breed and/or breeds used to produce the established breed.

**Hybrids:** The result of the mating of two or more breeds specified or unspecified in the rules, whether mediately or immediately. The pedigree may show only the breeds listed used to develop the particular hybrid and/or specimens of the hybrid.

<u>Rationale</u>: After reading all the materials presented to this board for the February 2007 meeting, it's become clear that the Persian breed is not a Natural breed. To continue to show this breed as Natural is a disservice to the Persian Breeders and to the CFA.

<u>History</u>: Reading the article written by Dick Gebhardt: "Why Himalayans Are Persians" printed in Cat Fancy Magazine, April 1985, and others, it is clear how the calico and bi-color Persians began... by breeding Persian to "domestic shorthairs and longhairs" of the color/pattern necessary to add "and White." Calicos were given Championship status in 1955. Bi-Colors (including the male counterparts to the Calicos) were given Championship status in 1970. Completing the current breed, Himalayans (a recognized hybrid breed Siamese & Persian) was merged with the Persians in 1984.

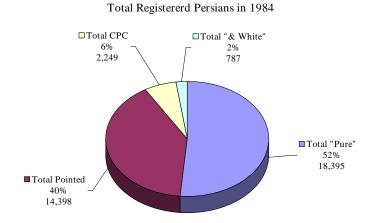
To assist us in understanding the above, please review our historical data on the Persian breed. Included are graphs taken from data presented in the November 1985 and the April/May 2007 Almanac: CFA Registration Number Tables. These charts present registration data for Persians year totals 1984 & 2006 as well as registration data for periods 1958-1984 and 1958-2006. The data shows that the Persian breed, once the Himalayans were added in 1984, changed

dramatically with then 52% "Pure" Persians registered in the calendar 1984, thus making the total number of "Pure" Persians registered from 1958-1984 to 69%.

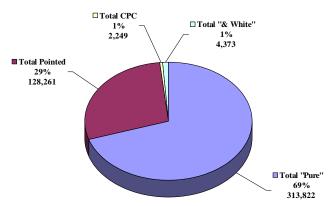
In reviewing our most recent stats, we see that for the calendar year 2006, only 22% of the Persians registered could be considered "Pure," while the combined total of "Pure Persians" registered since 1958 has dropped to only 44%.

Keeping these statistics in mind it is clear that the Persian breed needs to be moved from the Natural to Established Classification.

Persian - Natural or Established

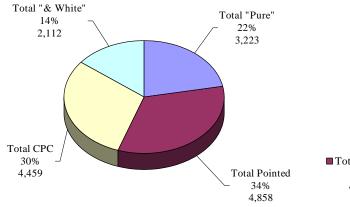


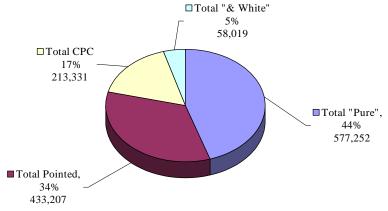
Total Registered Persians for the period 1958-1984



Total Persians Registered in 2006

Total Registered Persians for the period 1958-2006





**DelaBar:** This is going to have to be called out of order because it doesn't come from the breed council of the breed involved. **Shaffer:** At the February board meeting, I was told to prenotice for this meeting. **Johnson:** This is a classification issue rather than a standard. I move that we address this in February, along with all Breeds and Standards, and there would be time to put this on the ballots, etc., to gain any input. Eigenhauser: I don't see where the classification is part of the breed standard. DelaBar: It's part of the rules for registration. Eigenhauser: The rules for registration are not subject to the regular requirements for breed standard changes, so we do not require the input of the breed councils. **Angell:** I am having a hard time understanding why we are trying to do something that basically would attack our largest breed in CFA that brings in the largest number of registrations. Shaffer: This is not attacking anybody. It's just to make a clarification of a breed that has a significant number of hybrids in their breed. DelaBar: I have called this out of order. **Eigenhauser:** I would ask you to reconsider your ruling. **DelaBar:** In a sense of fair play, do you believe the breed council should have some input? Eigenhauser: That's a sense of fair play. That's not out of order. Johnson: I move that we table this and address it in February when we address breed matters as a standard rule, and that we get the input of the breed council on the Persian ballot. DelaBar called the motion. Motion Carried. Eigenhauser, Janosik, L. Watson, Shaffer, Anger voting no. **DelaBar:** The board is directing the Persian breed council secretary to put that on the ballot.

### (17) OUTREACH AND NEW INITIATIVES.

**Chair Joan Miller** presented the following report:

Committee Chair: Joan Miller

\_\_\_\_\_

Miller spoke about the concept of bringing in outreach that is beyond the pedigreed cat breeders that we want to attract to the CFA family – actual pet cat owning fanciers who are not in the cat fancy. We talked about various intangible and tangible advantages of participating in CFA and what we can do to bring a broader interest in our organization. We have also talked about marketing plans, meaning we have gone into a list of potential advisory panels and focus groups so that we can try out ideas with cat fanciers before we actually institute anything. We have identified some of our goals. On education to the public, in January we had a 2-day program at the San Diego Cat Fanciers that was very well received. In April, we had a 3-day program at the pet fair to about 35,000 people on building a speaker's panel that was really terrific. In May, we had a very short presentation at the county fair in San Diego. It was devoted to the farm animal heroes, and I presented a Maine Coon as the original American cat that helped the settlers. In August I am scheduled to do two talks for PetCo store managers to help them learn a little bit more about the gentle nature of cats and what their personalities are like. I have set up guidelines for educational programs, which will be important.

## (18) 2007 ANNUAL MEETING ADMINISTRATIVE UPDATE.

**Gulf Shore Regional Director James Watson** presented an update on the 2007 Annual. **J. Watson:** Hospitality last night went over really well and had quite a large turn-out. Otherwise, everything is going pretty good.

### (19) <u>CFA MENTOR AND AMBASSADOR PROGRAM REPORT.</u>

Mentor Program Liaison Liz Watson presented the following report:

Committee Chair: Mary J. Sietsema

Liaison to Board: Liz Watson

Mentor Core Committee Members: Mary J. Sietsema, Chair, Willa Hawke, Marva Marrow,

Karen Helmold, Jodell Raymond and Art Graafmans

Advisor/Mentor to Committee: Pat Jacobberger

#### **Past Committee Activities:**

The CFA Mentor Program continues to grow and thrive! As of May 2007 we have 786 protégés and 288 mentors. In June 2006 we had 516 protégés and 250 mentors so you can see how much we have grown in the past 12 months! We are welcoming more protégés than ever and are working hard to pair each and every one. Many of our mentors are working with 2 or 3 protégés.

In November 2006 we submitted our June 2007 – June 2010 funding request to Hartz Corporation in hopes of continuing our relationship with them. Unfortunately Hartz has chosen not to renew our funding at this time. We will be looking into other sponsorships and donations.

### **Current Happenings of Committee:**

The CFA Mentor Core Committee has added two new members to our committee –

- o Jodell Raymond CFA Ambassador Program, Team Leader. Jodell has done an excellent job as Team Leader and her business experience, positive attitude, along with her creative thinking will be a huge asset to this Committee.
- o Recently, Art Graafmans has joined the Core Committee. Through the years Art has been a wonderful supporter of both the Mentor and Ambassador Programs. His generous printing donations have been a big help to both programs. Art's significant business experience coupled with his experience in CFA will provide great benefits to the committee.

**New Mentor Training Course:** Teresa Keiger has joined the Mentor Program with her impressive new "New Bee" Class and we are very excited! This class is geared toward the "newbie" and will also assist in training instructors as well as mentors. The intention of this class is twofold:

1. To explain the current CFA Show Rules, show hall etiquette, judging procedures and common misconceptions to the new exhibitor. New exhibitors have expressed a desire to learn "the correct way" to show. They're often frustrated at trying to learn how to show on their own and more frustrated when they attempt to comprehend the sheer amount of material (on both CFA's website and other cat-related sites). Other new exhibitors may have a mentor of sorts, but often these people are not completely knowledgeable about the cat fancy either.

2. To instill the new exhibitor with an attitude that will enhance their showing experience. Today's cat fancy, and indeed society in general, has become more and more focused on winning and less concerned about fostering the mental framework that is the groundwork of any long-term successful career – cat fancy or any of a number of pursuits. A new exhibitor facing this "it's all about the win" mentality from a large number of exhibitors is understandably going to be discouraged – and probably leave the cat fancy before he ever really gets started. By instilling a "showing cats is supposed to be fun and rewarding" attitude, hopefully the new exhibitor will have a counterbalance and possibly an even more rewarding goal than winning rosettes. Perhaps then that attitude may flow over into the cat fancy at large!

This course is still very much a work in progress! Teresa is working on a "user friendly" website and we hope to have several classes scheduled in the upcoming months.

### **Future Projections for Committee:**

The CFA Mentor Program will continue our expansion efforts in the International Division with plans for a more established presence in Japan.

While we await word on future funding we will continue to work on the CFA Mentor Manual, new educational materials, brochures for protégés and mentors, information signs at cat shows, grooming clinics and news ideas to bring more people into CFA.

The Mentor Program has planned our 2007 Annual Meeting for Friday, June 29<sup>th</sup> at 8pm -10pm. Our meeting, "Mentor Forum: Session for Education, Networking, and Idea Exchange", will feature guest speakers Jodell Raymond and Teresa Keiger.

The Mentor Core Committee will have our annual planning meeting in the Fall of 2007.

Respectfully Submitted, Mary J. Sietsema, Chair CFA Mentor Program

Ambassador Program Liaison Liz Watson presented the following report:

Committee Chair: Willa Hawke Liaison to the Board: Liz Watson

List of Committee Members: Willa Hawke, Karen Helmold, Marva Marrow, Mandi

Wooldridge, Eric Won

*Greetings CFA Board Members:* 

#### Overview

The CFA Ambassador Program is continuing its pattern of successful initiatives for 2007. To date, we have signed up over 135 new Ambassadors, with 55% of our new Ambassadors coming

from Hong Kong and the International Divisions. Jodell Raymond will be addressing the delegates on Friday on a brief Ambassador Program summary.

# Regional Coordinators (RC)

We have added Andrea Cobb to our team of RC's. Andrea replaced Jay Lehman in Region 7. We now have almost all of our RC's in place. However, we are still in need of an RC for the northern part of Region 7. If you have anyone in mind who you think would be a good candidate, please let us know.

Region 1.	Geri Fellerman, Dfyre@aol.com (NJ area)		
Region 2.	Lee Genet, leegenet@earthlink.net (Bay Area)		
Region 2.	Mark Rowe, mkrowe@peak.org (Upper NW)		
Region 3.	Amy Haden Castamore, amyhaden@yahoo.com		
Region 4.	Mariane Toth, mmmbuster@aol.com (Cleveland, OH)		
Region 5.	Mary Sietsema, elecoon@san.rr.com (San Diego, CA)		
Region 6.	Alene Shafnisky, sinend_ta@yahoo.com (Chicago, Il)		
*Region 7	Position Open DC, Virginia, MD areas		
Region 7.	Andrea Cobb, Acobb@piolaxusa.com (Alabama, Tenn., N. Carolina, S.		
	Carolina and Georgia)		
Region 7.	Karen Helmold, Khelmold@adelphia.net (Delray Beach, Florida)		
Region 8.	Hiroshi Shinmoto, bamtaro@mtj.biglobe.ne.jp (Japan)		
International	Division Europe.	Alenka Unk, alenka.unk1@amis.net (Slovenia)	
International Division Asia.		Ms. Phebe Low, phebelow@yahoo.com.hk (Hong	
		Kong)	

## **Conference Call**

Jodell facilitated a conference call at the beginning of March with the majority of our regional coordinators participating. The call was productive and allowed for idea exchange and camaraderie between our Regional Coordinators. Topics discussed: Status of posters, buttons, and banners, RC's monthly report efforts, Annual Meeting plans, and CFA-Iams Cat Championship Booth. Due to the success of the call, conference calls are planned for every quarter.

## **Position Descriptions**

The Regional Coordinator, Team Leader, and Ambassador Position Descriptions are finalized. If you are interested in seeing the position descriptions please let us know.

## **Banners**

Phebe Low was instrumental in getting us banners to display at shows. Each region will own at least one banner. Each banner stands about 30 inches long and 8 inches in diameter. The banner rests on a telescopic stand. The banners are viewed as a great branding tool and focal point for the Ambassador program.

# **Domestic Show Activity**

With the last month of the past season and entering the new season, Ambassador efforts have been consistent. Of particular note was Karen Helmold's report from Region 7 with five shows in Florida which experienced good attendance and interest from spectators. Reporting from Region 5, Mary Sietsema said each show had from 10-14 Ambassadors in attendance. Particularly of note was the April 14-15 Costa Mesa show. Mary reported that this show was part of a big Pet Fair which included the CFA cat show. This fair gets phenomenal gate and many of the spectators have never been to a cat show before. Many also had no idea there even were cat shows! This fair is a great way for the CFA Ambassadors to meet and greet the public. There was no official "front door/desk" but the posters and cage toppers were out and many Ambassadors were wearing their pins. Joan Miller gave educational talks throughout the two day show and Ambassadors were present to help with spectators as needed. There were 14 Ambassadors present.

# **International Division Activity**

Phebe Low reports from Hong Kong that the first cat show run by The Hong Kong Shorthair Cat Club on April 28-29 was very successful. It was a two day show which had Premiership, HHP & Kitten in the first day and the second day for Championship. Exhibitors enjoyed the show. The same strategy was used as in the previous HKCLS show e.g.; Ambassador Program leaflets were distributed to experienced exhibitors, asking them to join the Ambassador program and inviting them to practice during this show. The Ambassador Program counter was just in front of the entrance where we were able to engage spectators as they stopped by to ask questions. The roll up banners were placed around the show hall and have become standard signage/culture in every Hong Kong show.

# Ambassador and Mentor Meetings

The CFA Ambassador's Meeting is scheduled for 12 Noon on Saturday, June 30.

Jodell Raymond has agreed to facilitate a discussion titled "Mentor Best Practices" during the Mentor Program's Annual Meeting scheduled for Friday evening. This presentation at the Mentor Program Meeting will be in conjunction with Teresa Keiger's "NewBee" Course overview.

We look forward to the continued success of this program as we strive to spotlight, through this worthwhile effort, all of the positive things that CFA has to offer.

Respectfully submitted, Willa K. Hawke, Chair & Jodell Raymond, Team Leader CFA Ambassador Program

## (20) FELINE AGILITY.

# **Agility Committee Liaison Pam DelaBar** presented the following report:

Committee Chair: Carol Osborne Board Liaison: Kay Janosik

Committee Members: Bonnie Smith, Coordinator for Certified Ringmasters,

Training and Scoring; Scorers for regions 1,2,4,5,6 7; Jay Collins, Agility Equipment Coordinator; Wayne Mull, new design concepts; Regional Reps, 1-9; Kim Everett-Hirsch, Publicity, PR and awards; Linda Shaffer, Junior

handler program and feline training; Wanda Martin,

Webmaster, photography and video

\_\_\_\_\_

# **Brief Summation of Immediate Past Committee Activities:**

• Standardized beginner and standard courses

- Implemented annual testing for Certified Ringmasters
- Scored over 150 cats in the 2006-7 season
- Participated in 34 shows (approximate)
- Instituted and encouraged the use of a contract between clubs and Certified Ringmasters

# Current Happenings of Committee:

- Working on a rewrite of the rules to be included in show rules.
- Working on teaching training of cats; sharing ideas via internet; conducting seminar at the Annual meeting, June 30.
- Presenting a "request for sponsorship" brochure to help in the financing of Agility at shows.

## Future Projections for Committee:

- *To improve ability of the cats by training.*
- To bring CFA FAC into a comparable position with dog agility. It took AKC many years to have agility incorporated as an integral part of the dog world. We hope to achieve as great a recognition in a shorter time.
- To have the Certified Ringmasters increase so that each club has easy access to them.
- *To institute a \$35 per day pay for Certified Ringmasters.*

### **Action Items:**

• We, once again, ask that the website, cfafelineagility.741.com be linked to the CFA website.

• We ask the board to authorize a fee for CRM (Certified Ringmasters) of \$35 per day of the show.

**Eigenhauser** moved to accept the \$35 a day fee. **DelaBar** called the motion. **Motion Carried.** Johnson, Shaffer, Kusy and Anger voting no. **Shaffer:** Is that effective immediately? **DelaBar:** It would be immediately, because it's not a show rule.

• We ask that the brochure (included) be considered to bring in advertising/ sponsors for the clubs having Agility. Suggested companies for sponsorship include, P&G, maker of Swiffer that is used to clean the ring, cat food companies, sporting goods companies, disinfectant companies. If this cannot be done through Central Office, then we ask that the Agility Committee be allowed to seek sponsorship on its own

**DelaBar:** Roeann is working on agility sponsorship. I suggest we table this until I can get the response on what has been done.

• We ask that the board look into collecting and reporting the scores of the agility competitions. The CRM would give the score sheet to the master clerk who would send it in.

**Eigenhauser:** This sounds like something where they ought to put together a package and bring it back to us in October.

#### Time Frame:

ASAP

# What will be presented at the Next Meeting:

- Glowing results from the training sessions
- Show reports
- Financial success in obtaining sponsorship
- Show rules rewritten and presented to be added to the official CFA Show Rules.

Respectfully submitted, Carol Osborne, Chair

## (21) TECHNOLOGY/WEB SITE COMMITTEE.

**Technology Committee Chair Dick Kallmeyer** gave the following report:

Committee Chair: Dick Kallmeyer

Members: Karen Lawrence, Connie Sellitto, Allene Tartaglia, Peg

Johnson (IT system replacement)

# Brief Summation of Immediate Past Committee Activities:

The CFA web site had 11.7 million page loads for January to May, 2007, up 7% over a year ago. There were 2.7 million unique visitors (87% first time visitors).

Online sales were \$132,934, up 5% over January to May, 2006.

An increasing number of schools, school boards and home schooling sites are linking to kids.cfa.org. The CFA web site received "Web Site of the Month" from the PurrCompany.

# **Current Happenings of Committee:**

### **WEB PAGE LOADS:**

•	January	2,685,480
•	February	2,298,872
•	March	2,388,626
•	April	2,263,777
•	May	2,199,684

## FANC-E-MEWS

The May/June edition of **Fanc-e-Mews**, CFA's free online magazine, was released. The July/August issue will include:

- CFA Top Cats
- Boxed Out- A Tale of Litterbox Woes
- The Secret is Out on Feline Heartworm Disease
- ASPCA Top 10 Hazards Encountered in Pets in 2006
- Meow Wear
- *Hyperparathyroidism: A Condition on the Rise?*
- Basic First Aid for Your Pet

## FOR KIDS ... ABOUT CATS

**FOR KIDS** had 219,003 page loads in the January through May time frame.

#### **USE OF CFA MATERIAL:**

- The Finger Lakes SPCA of Central New York in Auburn, NY requested, and was granted, permission to use information in the For Kids ... About Cats site during their presentations for children.
- Marley's Cat Tales, a rescue group in North Carolina, was granted permission to reprint articles from Fanc-e-Mews.
- The Greenville News, Greenville, SC was granted permission to use content from our web site when profiling the breeds of cats in their newspaper column.

## **NEW ON THE SITE:**

- Annual information & online reservations
- Legislative alerts California AB 1634, Minnesota, City of Sacramento
- "Cat Island," a delightful story by Helen Nyman, of Italy, with colorful illustrations by Emma Pennisi, was added to the For Kids .. About Cats site. This story has attracted close to 100 readers per day.
- Short breed profiles for Egyptian Mau, Ocicat and Japansee Bobtail have been added to the For Kids ... About Cats site.
- Interactive quiz about breeds and cat care on For Kids ... About Cats
- handout for latest edition of Fanc-e-Mews available for clubs to use at shows

### **KUDOS - CFA.ORG:**

I am writing to congratulate you on your terrific web site. I have been surfing it for hours and am thoroughly enjoying it. It is truly one of the best I've ever seen. It is beautiful, comprehensive (without being cluttered or confusing), extremely easy to navigate and wonderfully informative.

- Mary Lou Force

I just wanted to say thank you for providing a list of plants that identifies those which are toxic and non-toxic to cats. My wife and I have two cats and haven't had any plants in the house for some time because we wouldn't want the cats to get sick. These lists that you provided are great. - David Kangas

Your website is VERY HELPFUL in identifying dangers for cats -- we have thrown out a lot of plants this week!

- N. C. Daniels

I really enjoyed your web site viewing and learning about all the different breeds..

- Jeannette

Because of my profession, I visit many web sites. Yours is by far, is the best I have seen. Congratulations on a job well done, and thank you for the wonderful trip!

- J. S. Wooten

### **COMMENTS RE FOR KIDS ... ABOUT CATS:**

I just wanted to write and let you know how much I enjoyed the children's puzzles at your website. How wonderful they all are!

- Marsha Myerowitz

Thank you for such a wonderful website for both parents and children alike! CFA has come such a long way developing such an educational, fun website for all! Thanks for all you do for the cats! Keep up the great work!

- welovesxummer

## Hello Karen,

My granddaughter has a presentation for her bronze award in Girl Scouts. She used her experience stewarding at several shows and the things she has learned from her own cats, my cats and the wealth of information on the "For Kids" section of the CFA Web Site. Thank you for creating this part of CFA.

- Marilyn Martin

### **COMMENTS RE FANC-E-MEWS:**

Your E-zine is wonderful. Thank you. Would you permit us to reprint or summarize a few of your articles from the e-zine in our newsletter?

-Pamela M. Sosa

# Future Projections for Committee:

- *Updated photos for 06-07 award winners*
- Updated photos on breed profile pages
- Newly formatted slideshow of recognized breeds
- Section on animal related careers on For Kids ... About Cats
- Online breed council renewal
- Additional legislative alerts, as available

### **Action Items:**

None

Respectfully Submitted, Dick Kallmeyer, Chair

# (22) MANAGEMENT COMMITTEE.

Management Committee Chair James Watson presented the following report:

Committee Chair: James Watson

Committee Members: Peg Johnson, Annette Wilson, Gloria Hoover, and Anne

**McCulloch** 

# Brief Summation of Immediate Past Committee Activities:

Executive Committee job description was presented.

# **Current Happenings of Committee:**

The committee is continuing to work on Committee job descriptions.

Attached is the addendum to add the Executive Committee page to your Board Members' Guidebook.

# **Future Projections for Committee:**

A review of Central Office was done over three years ago and recommendations were made to have a professional company review and implement good business practices at Central Office. It is time to complete what was started. A budget request was re-sent and received by the Finance Committee Chair for consideration in this year's budget.

## **Action Items:** None

### What Will be Presented at the Next Meeting:

Depending on budget approval, the selection of a company, or individual, to proceed with the implementation of good business practices at Central Office.

Addendums to the Board Members Guidebook as they develop.

Respectfully Submitted, James Watson, Chair **DelaBar:** We have a meeting on Saturday with the breed council secretaries and the International Division. That will be this current seated board, because policy is that the board changes over at midnight on Saturday night. Today was the last big business meeting that two very vital people on this board have been with us. Jo Ann [Cummings], I know you have your hands full with the annual next year, but thank you, thank you, thank you [applause]. Darrell [Newkirk], we have had such growth in the International Division on your watch. CFA will always be in your debt for that.

Eigenhauser moved to adjourn. DelaBar called the motion. Motion Carried.

# 2007 CFA ANNUAL MEETING Friday, June 29, 2007

(23) President Pam DelaBar called the meeting to order at 9:00 a.m., with a State of the Organization address. A PowerPoint presentation was made. CFA's vision and goal is to raise the value of all cats. This will be accomplished through a multi-disciplinary approach consisting of: (1) public relations – awareness/lead producing; (2) community outreach and education – veterinary schools, animal welfare organizations, breed awareness seminars; (3) partnership with commercial interests; and (4) increased legislative presence. Our initial actions will be a management inventory of Central Office (staffing and function), intensive financial audit, establishment of committees to reflect actual needs of the organization, and developing plans and programs to overcome/correct deficiencies and promote our strengths. A pictorial "2006-2007 Highlights" was presented, including the CFA/Iams flag hanging over the New York Stock Exchange, Judges Anger and Angell on the Madison Square Garden marquee, and CFA products hitting the shelves.

The World Cat Congress was introduced. It was explained that the WCC is an international coordinating organization of the largest cat registries and was organized to foster cooperation among the major pedigreed cat associations in the world. Currently, there are 9 members: Australian Cat Federation (ACF), Co-Ordinating Cat Council of Australia (CCCofA), Cat Fanciers' Association (CFA), Fédération Internationale Féline (FIFe), Governing Council of the Cat Fancy (GCCF), New Zealand Cat Fancy (NZCF), Southern Africa Cat Council (SACC), The International Cat Association (TICA), and World Cat Federation (WCF).

## Our "October Initiatives" are:

- 1. Revisit the Central Office location and office needs. The Central Office Location Committee is headed by Loretta Baugh, and will study the feasibility and cost effectiveness of our current site vis-à-vis an alternate location, and consult with business real estate experts for property appraisal, etc. The Committee's status is on-going.
- 2. Investigate the feasibility of teleconferencing board meetings. The current Roberts Rules "allows" electronic means for board meetings. The cost savings will be approximately \$20,000 per board meeting. The October board meeting is the most favorable for this type of meeting. An amendment was presented by the CFA Board to the delegation for approval.
- 3. Explore the cost effectiveness of our publications, including the CFA Yearbook, the CFA Almanac (hard copy), on-line publications. At the February 2007 board meeting, the board decided that the last hard copy of the CFA Almanac will be the November/December 2007 issue.
- 4. Expansion of community outreach to reach "the other 95%". Chair Joan Miller. We affirm that the pedigreed cat is our major emphasis. However, we want to develop programs for "the other 95%) to bring more cat owners into the CFA family. Status of the program development is on-going.

Among the recent concerns and disappointments are: some fanciers appear to have forgotten that the first object of our CFA Constitution is the "welfare of all cats". Some fanciers have the

"Chicken Little" syndrome. There is non-support of our programs and events. We can afford to continue only those programs which the CFA fanciers support.

What lies ahead? We have turned the corner. The budget/financial status of this organization for this current fiscal year will be solidly in the black. This will be accomplished by increased income from our various business ventures and through cost reduction measures.

Our events and programs include: continue to be the vanguard for the cat fancies in fighting restrictive legislation; further development of online registration programs; additional sponsorship programs to help clubs and exhibitors; expansion of our CFA-branded products; sponsorship of the World Cat Congress show and meeting, March 2008, Houston, Texas; continued major sponsor support for the MSG show with new "partners" for promotion.

<b>(24)</b>	DECLARE THE DETERMINATION OF A QUORUM (ROLL CALL IF
<b>DESIR</b>	<b>RED</b> ). <b>DelaBar</b> declared a quorum, with 410 delegates checked in.

(25) <u>CORRECTION AND APPROVAL OF 2006 MINUTES</u>. Eigenhauser moved to approve the minutes from the 2006 Annual Meeting. **DelaBar** called the motion. **Motion Carried**.

(26) <u>APPOINT PARLIAMENTARIAN FOR THE 2007 ANNUAL MEETING</u> . DelaBar appointed Fred Jacobberger as Parliamentarian for this Annual Meeting.				

Parliamentarian for the 2006 Annual Meeting, Fred Jacobberger had Secretary Anger advise the delegation of the special rules of parliamentary procedure which they would be asked to adopt for the meeting: (1) The agenda for this meeting will be the agenda as proposed by the chairperson and distributed to all of the delegates. (2) Motions (a) to table or (b) to move the previous question or (c) to postpone indefinitely shall not be permitted. (3) Motions to substitute will be treated as are other amendments. (4) The seconding of motions shall not be required. (5) The sponsor of a debatable motion will be permitted a closing statement after a closing debate. (6) Recommendations from member clubs may be discussed even though no motion is pending. (7) An affirmative vote of no less than 100 votes is required to compel a roll-call vote. (8) When not inconsistent with the foregoing general rules, the Constitution of the CFA, Inc., its charter, bylaws and applicable rules of law, and Robert's Rules of Order, newly revised, shall govern the proceedings of this meeting. Eigenhauser moved to adopt those rules. DelaBar called the motion. Motion Carried.

(28) TREASURER'S REPORT. Treasurer Kathy Calhoun: Good morning. This has been another very challenging year for CFA. My job today is to help this delegation understand where we've been and where we are going, from a financial standpoint. Let's start with the portion of the core business that generates income, which includes processing registration, registration services, such as administering name changes, leases, transfers, generating pedigrees, clubrelated activities, breed council and license fees. These types of activities generated approximately \$1.4 million in income or revenue.

Then, there are all of the operating expenses, including salary, building maintenance and utilities, supplies, systems, CFA programs and legislation. These activities cost almost \$1.5 million. The operating expenses to produce the revenue exceeded the revenue. But what drove that deficit?

We had declining registrations in both litters and individuals. This alone accounted for approximately \$59,000 in lost revenue. Comparing the last two seasons, we registered 27,400 litters in the 2005-2006 season – this dropped to 25,800 litters this past season. The difference between the two years is 1,600 fewer litters registered.

This scenario is similar in individual registration. In the 2005-2006 show season, 38,836 individual cats were registered. This past season, the number dropped to 35,310 individual cats, which is approximately 3,500 fewer cats registered. This accounted for a large portion of the loss. The other large contributor to the loss was the discontinuance of Breeder Bucks. The hard expiration date caused an increase in redemption and cost CFA about \$32,000. Those two items were the largest items contributing to the shortfall.

Let's move to Publications. After seasons of losses, the consensus was that the Cat Fancy no longer wanted to support two print publications. Almanac subscriptions have declined over the years, from 3,700 subscriptions in 2002 to 1,800 subscriptions in 2006 to 1,400 in 2007. The general and most consistent feedback has been that the publication was not relevant or timely, and the message was loud and clear that immediate information regarding scoring and shows was needed. This has been demonstrated by the success of the on-line version, which delivers on timeliness. The Yearbook suffered financially as well, losing more than \$48,000 but there is more passion around maintaining the Yearbook for its historical value. So, as of 2008, CFA will have one print publication and one on-line publication. The publication staff will be working diligently to generate advertising dollars from both cross-overs from the print Almanac and from new advertisers. It is critical if you want this publication to continue that the fancy support the book through book purchases and advertising. We can afford to continue only those programs which the CFA fanciers support.

Now, on to the two CFA-sponsored shows. The International Show in November of 2007 did not perform from a financial standpoint. Gate was dramatically lower and costs increased. The loss approached \$70,000. The decision to return to San Mateo a third year no longer seemed to be a good one, so the decision was made to focus on a single CFA-produced show in 2007, which is the Madison Square Garden show. The New York show came in a little better than break-even, which is reason to celebrate and move forward with the 2007 show.

So, let's summarize.

- *Net ordinary income was down \$112,000.*
- Publications (which is the total of the Almanac, eAlmanac, books, videos and Yearbook) netted a \$34,000 loss.
- CFA-sponsored shows (which is Madison Square Garden, the International Show and any expenses we may have incurred for prior years or future shows in 2006/2007) netted an \$87,000 loss.
- Sponsorship netted \$52,000 after accruals made for revenue realized this past year for programming in future years.
- So, the loss or net change in assets is \$180,000. This is a huge number, but keep in mind that Breeder Bucks and the International Show's losses account for over \$100,000 of that overall loss.

So, what are we going to do this year? Build on success. The Madison Square Garden is a premier show by anyone's estimation, including or sponsors, so it will continue. Marketing development — please read the report included in the delegate book that reports on our growth and new initiatives. Minimizing risk — going back to San Mateo for the International was not a risk we were willing to take at this time, nor were we able to secure a viable venue which would fit our needs from space, cost and timing perspectives. The print Almanac is being phased out and the efforts will be focused on the eAlmanac and Yearbook.

Realistic benefits. CFA is now requiring its employees to participate in funding their medical plan. Up until now, there was no employee contribution. In this day and age, it is commonplace to structure medical plans with employee participation. So, the staff was given 6 months' notice of the change which will be effective July 1, 2007. Central Office is making efforts to reduce overtime without compromising service by being more effective and efficient with current resources.

Efficiency. The Finance Committee will meet mid-year to re-evaluate our financials. This meeting will likely occur after the New York Show financials are completed. In that meeting, we will determine what system upgrades we can fund to make registration simple and publications better.

**BUSINESS DEVELOPMENT COMMITTEE: Business Development Team Chair Kitty Angell**: Good Morning. I am sure by now you have seen the Business Development Committee Report printed in your delegate bag. I hope that you will take this information back to your clubs. Especially important for you to share with your club is the Show Sponsorship questionnaire which needs to be turned in every year a club wants to be considered to receive corporate sponsorship funds. It is due to the ongoing support and partnership with these corporations that CFA has accomplished so many goals. Before going any farther I would like to thank these companies. For the third year in a row we have designated certain levels of sponsorship and denoted those levels with gems. The entry level of participation is Pearl at \$5,000. Our Pearl sponsors include:

- 1. Pet Partners Insurance
- 2. PetSmart
- 3. Windsor Vineyards

Sapphire level begins at \$10,000. The following companies reached this level:

- 1. Cats Rule
- 2. World's Best Cat Litter
- 3. Bowtie Publications
- 4. Petmate Pet Products
- 5. Feline Greenies

Diamond level begins at \$50,000 participation. These are our Diamond Companies:

- 1. Purina Company Cat Chow Naturals/ Game Show Network
- 2. Sturdi Pet Products

Ruby level means participation starting at \$100,000. We are happy again this year to welcome to this group:

- 1. Royal Canin Pet Food
- 2. Dr. Elsey's Precious Cats

This year, for the first time, we have a company who has reached our highest level... Emerald. This means a participation of \$250,000.

Our first Emerald Corporate Sponsor is:

Proctor & Gamble Pet Care ... THE IAMS COMPANY!

The last three companies have given tremendous support, and not only in a financial manner. They have introduced new breeder programs, awarded products, and most importantly, firmly established their loyalty to the mission of CFA.

Please join me in a standing ovation for all these fine companies!

Next, I would like to talk to you about our incredible branding company, 4-Kids/4 Sight.

The first contract CFA signed through 4-Kids was with Jakks Pacific Inc. (JPI). It was for cat toys other products, and they are doing very well on the market. CFA should net \$78,000 in 2007/2008 if the JPI projections of \$2 million are met. Additional CFA Branded products such as scratching posts and a play tunnel and tent have been added. At this date there are 50 CFA toys being manufactured.

JPI has just completed CFA's new "Kitten Line" and it will be on the shelves in 2008.

JPI launched a Naturally Convenient Holistic Baked Cat Food. This product will be on the shelves next month. Stop & Shop supermarkets, which number around 800 stores, will be placing both toys and the CFA Naturally Convenient Holistic Baked Travel Meals in their stores. Their initial \$350,000 order of these meals will net CFA \$13,650. If the JPI projection of \$6 million in sales of this product in 2007/2008 is correct, then CFA would net \$234,000.

In February of this year we signed a contract through 4-Kids with Eternal Image. CFA will net \$16, 250 for the initial guarantee in 2007/2008. These are custom made pet urns with the CFA Logo, your Pet's Name and Picture.

This past May, CFA signed an expanded agreement with JPI which will take the CFA line of products into 66 countries and/or territories world-wide. The launch of the CFA line into these countries will begin in August. I will not name all 66 countries, but as you can see by the flags on the screen, we are going to have exposure in a major part of the world! Hopefully, by establishing CFA as a very recognizable logo, we will be able to further educate the public about our wonderful pedigreed cats.

In February the Board of Directors voted to accept DNA Diagnostics Center (DDC) for our DNA Testing. The contract was finalized in May. DDC is located in Fairfield, Ohio. The facility consists of three modern buildings occupying over 128,000 square feet on 18 acres. The facility employs over 200 laboratory staff. This lab has already performed over 1 million genetic tests for clients in all 52 states and over 168 countries and embassies. Formerly know as Molecular Diagnostics Center, DDC is the third largest DNA paternity testing laboratory in the United States, and it is the world's largest laboratory in private paternity cases.

DDC has implemented a quality assurance program that meets and exceeds the standards and guidelines set forth by the American Association of Blood Banks, College of American Pathologists, International Standards Organization, Forensic Quality Services- International, The American Society of Crime Laboratory Directors/Laboratory Accreditation Board, United States Department of Health and Human Services and the New York State Department of Health. In the past for biannual inspections this laboratory has received "zero deficiency" assessment and 10 perfect scores on its biannual inspections.

Now that CatBank.org has passed through breach of contract, our new website will be www.catDNA.org. This new website design and hosting will come at no cost to CFA. However, this new web area will facilitate anyone wishing to participate with the Branded CFA DNA testing and lab, including the opportunity to use all services online with personal assistance from veterinarians, PhD's and certified DNA specialists. I will announce on the CFA-News when this sight is up and running.

CFA Pet Healthcare is continually being expanded and developed with Pet Partners Pet Healthcare Insurance. A 60 day health insurance plan costing only \$20 would be a great way to send your cats and kittens to their new homes. You can purchase these policies directly on line and cover the health of your kittens.

Game Show Network televised the first Cat-Minster CFA International Show in April, garnishing high network ratings. Central Office is in receipt of our first revenue check from this production and the media exposure we have enjoyed is priceless. This entire production was filmed at no cost to CFA.

Accessing the AKC Companion Animal Recovery Microchiping Program using the CFA application obtained online is still a great way to protect your cats. I microchipped my four cats before a month-long trip to Australia. I went to the CFA website, found the online application, printed off 4 sets and sent them in with the money. The whole process was incredibly easy. We do not receive much monetary consideration from this partnership, but we are protecting our animals and that is very important!

The Pet Oxygen Mask Program in conjunction with The CFA Disaster Relief program has distributed approximately 100 masks and many of those were matched by clubs and/or individuals. Delaware was the first state in the union and also the first state to have all fire stations and first responders equipped with the 02 Pet Masks. This happened, in large, through the help of CFA and AKC clubs.

There is one thought that I would like to leave with you in closing: We, in the Business Development Committee, are trying to do a job to ease the financial burdens for CFA. We all realize that we cannot fix everything. To make our organization work, we need to have the interest and involvement of all our breeders and exhibitors. To make a registry work, there has to be registrations. To make shows successful, there have to be entries. To make our established programs like Junior Showmanship and the CFA Outreach Program flourish we have to have dedicated people who are willing to give the hours of volunteer service it takes to make these programs grow. My committee will keep working tirelessly to bring in outside financial resources to CFA.

To truly make CFA successful it takes you and you and you. Don't just sit back and wait for it to happen.

Whether it is registering your cats, entering cat shows, showing in Feline Agility, volunteering for CFA programs, every delegate in this room can make a difference. Start making that difference today.

Thank you.

Respectfully Submitted, Kitty Angell, CFA Vice-President, Business Development, Chair Roeann Fulkerson, CFA Director of Marketing and Public Relations (30) DR. ELSEY PRECIOUS CAT LITTER BREEDER PROGRAM: Dr. Bruce Elsey, owner of Dr. Elsey Precious Cat, Inc., and Gina Zaro, Marketing Director, Precious Cat, Inc., gave a presentation regarding partnering with CFA in their breeder program. Dr. Elsey Precious Cat is a national corporate sponsor of CFA, each year developing a stronger partnership with our Breeders and Exhibitors. Presented at the Delegates meeting was important information of the five Precious Cat litter products, each of which the packaging carries the CFA logo as an endorsement. Litter box solutions or improper litter box use is the number one reason cats are turned over to shelters. Dr. Elsey's specially formulated, natural litter addressed this problem. Now there is Kitten Attract litter, specially formulated for kittens' sensitive feet, Long Hair and Senior formulas. They continue to have their Ultra, which is a premium scoopable litter, 97% dust-free.

# (31) <u>CREDENTIALS COMMITTEE AND ELECTION RESULTS</u>. Credentials

Committee Chair Eve Russell gave a report of club delegates that were not seated and ballots that were disqualified.

## **Election Results were as follows:**

Stanley G. Barnaby	199
Linda Berg	191
Roger Brown	313*
Robert R. Druzinsky	54
George Eigenhauser, Jr.	315*
Sigfrid Hauck	163
Karen Lee Helmold	178
Pamela Huggins	161
Joan Miller	380*
Robert L. Molino	254*
Jan Rogers	166
Elizabeth Watson	252*
David A. White	299*
Annette Wilson	246*

**Eigenhauser** moved to destroy the ballots. **DelaBar** called the motion. **Motion Carried. President DelaBar** recognized outgoing Directors-at-Large Jo Ann Cummings, Darrell Newkirk and Stanley Barnaby, and thanked them for their years of service to CFA.

(32) <u>LEGISLATIVE COMMITTEE</u>. Legislation Committee Chair Joan Miller apprised the delegation of recent updates in the legislative world. Spontaneous donations from the delegates were received in an amount necessary to fund a project.

(33) <u>JUDGING PROGRAM</u>. Judging Program Chair Rachel Anger: Good morning delegates. I am always so impressed by the eloquence of the committee chairs who stand before you each year to report on the happenings of their committees. These are talented people who do such a beautiful job of sharing their information with the delegates, always with a bit of humor that somehow keeps your attention, no matter how statistical or factual the subject may be, especially compared to Sixth Street, the bats and the other attractions here in Austin. I would speculate that none of these people have a 13 year old and a 15 year old at home who share their laptop. Somehow, Microsoft Word has been deleted from my laptop, to make room on my hard drive for such important programs as Pinball, Hijackers, Mario Console Classics and, of course, MySpace. Who's space is this anyway?

Fortunately, my roomie this weekend is a computer geek who also happens to be the reigning Spirit of the Great Lakes Spotlight Award winner. She has somehow reconstructed enough of my support programs where I can share with you the recent developments of the judging program.

Now, let me present to you our judging program personnel.

Committee Chair:Rachel Anger – Letters of Complaint; Board of Directors Meeting Reports; General Communication and Oversight

List of Committee Members: Norman Auspitz – Representative on the CFA Protest
Committee; Judging Program Rules and Updates; File
Administrator; Judges' Education (Breed Awareness and
Orientation School)

Carla Bizzell - Domestic File Administrator

Ellyn Honey – Mentor Program Administrator; Domestic Trainee Administrator

Becky Orlando – Japan and International Division Trainee and File Administrator;

guest judges (CFA judges in approved foreign associations,

licensed judges from approved foreign associations in

CFA)

Neil Quigley – New Applicants (inquiries, queries, follow ups, counseling); Teach
Judging Application Process at Breed Awareness &
Orientation School

**Donna Jean Thompson** – Domestic Trainee Administrator **Annette Wilson** – Domestic File Administrator **Bob Zenda** – Judges' Education (Workshops, Judges' Test)

<u>Deaths</u>: We are sorry to report the loss of one of our fellow judges, Georgette (Wawrzyn) Melotik, on July 6, 2006. She will be missed as both a judge with over 25 years of service, and as an exhibitor. Her resignation was accepted at the February, 2005 CFA Board Meeting, at which time she was elevated to the status of Judge Emeritus.

We are saddened to report the loss of one of our fellow judges, Boris Teron, on October 13, 2006, following complications from open heart surgery. Boris was a longtime CFA judge and exhibitor. Among his many accomplishments are CFA judge since 1970, past secretary of the CFA Himalayan Breed Council, past president of the International Himalayan Society, cofounder of Windy City and Jolly Roger Cat Clubs. Boris conducted the first clerking and grooming schools in the Midwest Region. He was a friend to all.

We are sorry to also report the loss of our good friend, Ray Pinder, on November 23, 2006, after a long illness. Ray came to CFA in 2004 as a longhair judge from another association and, although his time with us was short, he made a positive impact on everyone he met.

We also received word from Australia that former CFA Judge Lionel Farminer passed away in October, 2006, following a long illness. Lionel lived in Vermont but returned to his home town of Adelaide some years ago. Many of us remember Lionel as a real gentleman and a CFA longhair judge commencing 1979.

<u>Resignations</u>: The Judging Program has accepted with regret the resignation of Susan Johnson as an Approved Shorthair judge.

After 35 years of service to CFA, the Judging Program has accepted with regret the resignation of Ricky Carroll as an Approved Allbreed judge since 1971. Ricky passes along her thanks for the honor and privilege of having judged for CFA, and the true joy of being able to put her hands on the most beautiful cats in the world. We wish Ricky all the best and hope to see her at local shows. Her smile and love of cats will be missed in the show hall.

Allbreed Judge Tokuko (Suzie) Yamazaki was honored at the CFA Japan Region Cat Show on January 14, 2007, at a retirement ceremony. Tokuko's many accomplishments include being the first Region 8 Director. She has dedicated her life to cats and for CFA clubs in Japan. Tokuko bred cats under the cattery name of "Serbs". She has been a CFA Judge since 1981, and was recently honored for 25 years of service at the June, 2006 Annual. She hopes CFA will continue as the largest cat association in the world. Tokuko's daughter, Yukiko Hayata, continues to represent the family as a CFA Allbreed Judge herself. We wish Tokuko well and accept her resignation with regret.

# Accept as Trainee:

Cathy Dinesen	$(SH-1^{st} Specialty)$
Jim Dinesen	$(LH - 1^{st} Specialty)$
Carol Fogarty	$(LH - 2^{nd} Specialty)$
Anne Mathis	$(SH-1^{st} Specialty)$
Makoto Murofushi	$(LH-1^{st} Specialty)$
Lorraine Rivard	$(SH-I^{st}\ Specialty$
Michie Shinmoto	$(LH-1^{st} Specialty)$
Sandra Stewart	$(LH-1^{st}Specialty)$
Megumi Yamashita	$(SH - 2^{nd} Specialty)$

# Advance to Apprentice:

Kathy Calhoun	$(LH - 1^{st} Specialty)$
Dee Dee Cantley	$(SH - 1^{st} Specialty)$
Dennis Ganoe	$(LH - 2^{nd} Specialty)$
Teresa Keiger	$(SH - 1^{st} Specialty)$
Barbara Jaeger	$(SH - 2^{nd} Specialty)$
Sharon Powell	$(SH - 2^{nd} Specialty)$
John Webster	$(SH - 2^{nd} Specialty)$

# Advance to Approval Pending:

Peter Vanwonterghem  $(SH - 2^{nd} Specialty)$ 

# Advance to Approved Specialty:

Carol Fogarty  $(SH-1^{st} Specialty)$ Megumi Yamashita  $(LH-1^{st} Specialty)$ 

# Advanced to Approved Specialty/Approval Pending Allbreed:

Marge Collier (and to LH Approved) Ed Davis (and to LH Approved)

Vicki Abelson Carolyn Lyons

# Advance to Approved Allbreed:

Holly Ayers
Carla Bizzell
George Cherrie
Arie Groenewegen
Richard Hoskinson
Jeff Janzen
Aki Tamura

I would like to thank all of the member clubs who took part in the advancement of these judges by allowing them the opportunity to exercise their judging skills, and following through by submitting evaluations in a timely manner. Now, I would like to present to you the CFA Judging Panel. Would all of our CFA judges please stand.

Communication is key. Our judging program is committed to assist in the success of your shows. Strong lines of communication enable our judges to help keep costs down and maintain a smoothness that creates a positive, fun atmosphere for everyone in which we can showcase our cats.

# (34) <u>WINN FOUNDATION</u>. Winn Foundation President Susan Little DVM, DABVP presented the following report:



The 2006-07 fiscal year was a successful one in many ways. Winn awarded 14 grants for a total of over \$215,000 for new feline health research projects. A highlight of the year was the announcement by Dr. Kate Meurs and her colleagues of the identification of a mutation causing hypertrophic cardiomyopathy in Ragdolls. This will enable the development of a simple genetic test and further our understanding of this disease and perhaps open the door to new strategies for treatment of affected cats. Another exciting announcement was the identification of the mutations causing the major feline blood groups A and B by Dr. Leslie Lyons and her colleagues. A genetic test is now available from the Veterinary Genetics lab at U.C. Davis. Winn continues to play an influential role in the advancement of feline medicine.

Winn hired a new auditor last year and he has finished a full assessment of our accounts and issued his report. I am pleased to confirm that now as always, Winn enjoys a financially sound position with an endowment fund that has grown to over \$1.1 million. A copy of our auditor's report and our tax return are available by contacting our Treasurer or our Executive Director, Janet Wolf.

At our meeting Wednesday evening, our newest board member joined us, well known journalist Steve Dale. Steve will be best known to many of you as the founder of the Ricky Fund for hypertrophic cardiomyopathy research. Steve and Betty White are the co-chairs of Winn's new Media Relations committee.

Yesterday, Winn's 29<sup>th</sup> feline health symposium was held to a full house. Dr. David Maggs spoke on "Feline Herpesvirus: An Update on Diagnosis and Treatment" and Steve Dale spoke about "Kitten Kindergarten." We would like to thank Royal Canin for their generous support of the event.

On Wednesday evening, Winn's officers for the coming year were elected:

Vice President: Betty White Treasurer: Betsy Gaither Secretary: George Eigenhauser

And it is my honor to serve another year as Winn's President.

Hilary Helmrich has stepped down from Winn's board this year after serving with us since 1985. Hilary has served not only as a board member, but also as Vice President and President. Her achievements are many and lasting and Winn will benefit from her foresight and dedication for years to come. Hilary is truly an advocate for feline health, and Winn has been honored that she chose to work with us. We have presented her with a plaque as a token of our appreciation.

Winn has a brand new look for our website, with more information and resources available than ever before. Please visit us on the web for up to date information on the projects we fund and our activities (www.winnfelinehealth.org).

We also have an exciting new program launching on our website this summer called the Veterinary Honor Roll. By donating \$100 or more to Winn, you can chose to honor your veterinarian with a beautiful framed certificate, perfect to hang in the veterinary clinic. The graphic is a stylized stethoscope disguised as a cat. The wording on the plaque says:

For the person whose skills I admire and trust, The words thank you alone didn't seem quite enough. To express my gratitude where could I begin, by honoring your profession with a gift to Winn.

Each certificate will be printed with the veterinarian's name.

This past year, 23 donors gave \$1000 or more to Winn. I would especially like to acknowledge four clubs that donated over \$1000: Diamond State Cat Club, Hallmark Cat Club, Houston Cat Club and San Diego Cat Fanciers.

In fact, I am thrilled to announce that the Houston Cat Club has achieved the goal of \$100,000 in cumulative donations to Winn. Houston is the first cat club to join the list of our \$100,000 donors, which is headed of course, by CFA. This achievement is recognized on the Winn donor tree displayed in Central Office by an engraved boulder.

Finally, I would like to thank each and every one of you who have supported Winn, not only in the last year, but over the years. Our biggest supporter is CFA itself, whose assistance in countless ways has been invaluable. From Central office staff, to board members, I would like to thank each and every one of you for your commitment to the health of all cats.

**BREEDER ASSISTANCE PROGRAM.** Breeder Assistance Program Chair Linda Berg presented the following report: The Breeders Assistance Program has been operating now for over a year. The fact that nobody is talking about it proves it is staying confidential which is our goal. I've put a report in the delegate book for you to read when you have a minute. I want to Thank Royal Canin for supporting our Food Pantry. They have given us 25,000 pounds of food to date with which we have helped breeders and rescue groups recommended by you from your communities. Please give them a big THANK YOU! What we need now is your support to help on the committees in your regions. This is Breeders Helping Breeders so please get involved.

(36) AMBASSADOR PROGRAM: Chair Willa Hawke and Team Member Jodell Raymond gave a PowerPoint presentation and the following report: The CFA Ambassador Program was developed to create an informed cadre of individuals throughout CFA who are committed to educating and reaching out to spectators at cat shows, in the hopes of attracting new and active members of CFA who will become engaged participants in whatever facet of the fancy that they enjoy. Our mission provides just a glimpse in describing the great things our Ambassadors do each week. "Pass It On" is an appropriate way to describe the spirit of CFA Ambassadors as they work to make a friend one by one for CFA.

We've been busy! Each weekend at shows across the U.S. and internationally, CFA Ambassadors are in attendance and demonstrated consistently that they have been ready and willing to work. We have 250 Ambassadors in the U.S., Hong Kong, Japan, Europe, Russia, Malaysia and Singapore. It is estimated that CFA Ambassadors have made a friend for CFA by reaching out to over <u>one million</u> spectators! None of our efforts would be accomplished without our dedicated regional coordinators who track and organize activities.

Each month, our regional coordinators send monthly reports of his or her region's show activities – activities such as [from Karen Helmold] having a spectator accompany her to the ring and being asked to carry back the show kitty to its cage, or being able to field specific questions or refer a spectator to a breeder in the show hall or to look at a spectator's picture of his or her cat.

What is an Ambassador? You can spot a CFA Ambassador wearing a smile, along with his/her black and gold CFA Ambassador "ASK ME" button.

What do Ambassadors really do? They are ready and willing to answer questions, provide direction, conduct tours, and share the passion for cats and cat showing. Our CFA Ambassadors embody the best that CFA has to offer. We never know when and where we may touch another's life and plant a seed for a dream that begins with, "Maybe some day I will show my HHP or maybe some day I will breed and/or show a pedigreed cat. Andrea Cobb, one of our RC, reported that in one day (she counted), she fielded questions from 56 spectators about her breed. We may never know how many beginnings of a dream we helped to create.

How can I become an Ambassador? I am following the advice of Phebe Low, our RC from Hong Kong, when I asked her secret to getting so many Ambassadors signed up in a short period of time. SHE ASKED! Consider yourself asked! At their shows in Hong Kong, there is an actual AP counter right by each entrance so that spectators can ask questions of Ambassadors. Join the fun!

So, where's the catch? There isn't any catch, really – just a willingness to make a friend for CFA. Two criteria: you love cats and cat showing; you love talking to others about cats and cat showing. That's it! There is no test – only a willingness to sign up and come to a show prepared with a smile and the Ambassador button. Oh, and remember, that dream that we may inspire? Trophy from 1972 – HHP Felicia – Judge Marilyn Cruz. I was 10. Go ahead and sign up as soon as you get back home! The sign-up form is on the CFA site.

(37) <u>ANNUAL MEETING 2008</u>. A short video on Louisville, Kentucky, the 2008 Annual Meeting site, was presented to the delegates by **Great Lakes Regional Director Loretta Baugh**, with an invitation to attend.

(38) <u>ANNUAL MEETING 2012</u>. North Atlantic Regional Director Ms. Kusy presented a report on the 2012 Annual Meeting, which will be held at The Quincy Marriott - Quincy, Massachusetts.

# (39) 2007 AMENDMENTS AND RESOLUTIONS.

## **Determination of a Quorum:**

Number of CFA member clubs represented: 428 (287 = 2/3)

Number of votes for a simple majority: 214 Number of votes for a two-thirds majority: 287

**DelaBar** instituted a \$5 "fine" for delegates who fail to state their name and club at the microphone. Any cell phone that goes off is a \$10 "fine". Proceeds go to the Sy Howard Fund.

## **Proposed Constitutional Amendments**

-1- Abu Simbel Cat Club, Ace Cat Fanciers, American Shorthair Club Japan, Ameridream Cat Club, Cat Communication Process, Ganba Kobe Cat Club, Happy Island Cat Club, Heavenly Happy Cat Club, Japan Academic Cat Society, Japan Liberty Cat Club, Japan Norwegian Forest Cat Breed Club, Kii Cat Fanciers, Liberty Cat Club Gunma, Mt. Fuji Northern Cat Club, Osaka Philocat Society, Pocahontas Cat Club, Royal All Breed Cat Club, Rex Oriental Cat Club, Sakura Cat Club, Smile Cat Club, American Wirehair International, Burmese South Cat Club, Carolina Castaways, Ocala Cat Club, Hollywood Cat Club, North Central Florida Cat Club, Keystone Kat Klub

RESOLVED: add a new paragraph (b) of the article of Section 4 – Regional Assignment in the CFA Constitution.

Amend Article III - Membership, Section 4 – Regional Assignment, as follows:

1. Designate the existing paragraph of said section as (a).

Section 4 – Regional Assignment

- <u>a)</u> New members of the Association will be assigned to the Region in which is found the mailing address of the Secretary of the new member at the time of application for membership. Any club, for which the secretary(s) has resided outside of the current assigned region for a period of five (5) years, and/or the activities of the club have been conducted outside of the current assigned region for a period of five (5) years, shall be reassigned to the region of the current secretary's residence.
- 2. Add a new paragraph (b) to the section as follows:
- b) Reassignment of member clubs from one Region to another Region shall not be effective until approved by a majority of the then existing clubs in the Region the member club is relocating to. The Regional Director of said Region shall within thirty (30) days after having been so requested by the Secretary of the club seeking reassignment, poll the existing Region clubs seeking their approval or disapproval. The poll may be conducted and responded to by mail, fax or email.

Responses must be received by said Regional Director of the Region the club is seeking to relocate to within thirty (30) days after the poll has been initiated in order to be counted.

The results of said poll shall be reported promptly by the Regional Director to the Chair of Domestic/International Clubs and the CFA Central Office.

RATIONALE: The normal procedure for forming a new CFA club is that existing clubs have a chance to submit comments pro or con before the next CFA Board meeting as the CFA Constitution requires. However, there currently is no provision for clubs being transferred from one Region to another Region without prior notification to the clubs of the Region which said club is relocating to. This Amendment would permit the clubs in a Region to which a club is relocating to have an equal say as it does with the acceptance of new CFA clubs.

#### **Motion Failed.**

#### **-2**- CFA Executive Board

RESOLVED: that the CFA Constitution, Article VII – Executive Board, Section 3, be amended to read as follows:

#### ARTICLE VII – EXECUTIVE BOARD

Section 3 – Quorum

The presence of ten (10) members of the Board shall constitute a quorum for the transaction of business. Any one or more members of the Board may participate in a meeting of the Board by means of a conference telephone or similar communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

RATIONALE: The typical CFA Board meeting costs approximately \$20,000.00. This includes travel, meals and hotel expenditures for 19 Board members, counsel and support staff. The need for a large enough meeting facility eliminates most budget hotels from consideration. We need to consider options that can reduce the Board meeting expenses while preserving the operation of the Board. This resolution would allow, but not require, that all or part of a Board meeting may be by teleconference.

The October Board meeting includes ratification of items already discussed at the Annual Meeting in June. For the past several years few, if any, fanciers have attended the October Board meeting as spectators. The October meeting would be an appropriate candidate for teleconferencing. However, the February Board meeting includes participation by the Breed Secretaries. The February meeting may also include breed presentations with live animals. These could not be done by phone. While the June meeting may not be completely suited for teleconferencing, some items could be handled in advance of the face to face meetings at the Annual. This would reduce the length of hotel stays and costs of meals and incidentals for Board members and staff.

This change to the Constitution would allow the Board the OPTION of meeting via teleconference.

#### **Motion Carried** with 2/3.

#### **-3**- CFA Executive Board

RESOLVED: amend the CFA Constitution by modifying Article XI – BREED COUNCIL, Standing Rules, Breed Council Secretary section, to change Paragraph 3 of Requirements for Eligibility to provide that declarations must be signed, and including language adopted at the October 2006 board meeting regarding manner of submission.

#### ARTICLE XI - BREED COUNCIL

Breed Council Secretary, Requirements for Eligibility, Paragraph 3.

3. A candidate must declare his/her intention to run for secretary of a breed council by submitting his/her declaration in writing, signed by the candidate, to the Central Office by August 1 next prior to the December in which the election is held. Signed declarations may be submitted by mail, fax or electronic scanned file.

RATIONALE: The Breed Council standing rules do not specify that a declaration for secretary must be signed. While it is assumed that declarations would be legitimately submitted by the party intending to run for the position, having a signed declaration will better assure that the process is as intended.

The proposal also includes the submission clarification passed at the October 7/8, 2006 board meeting. Ms. Miller's motion reads as follows: *I move that we interpret our Constitutional requirement for written declarations signed by the candidate to include electronic signature sent by electronic scanned file or fax signature.* 

### **Motion Carried** with 2/3.

## **Proposed Show Rule Resolutions**

### **4**– *Carolina Sophisticats*

As people new to the cat fancy may not be aware of all the facts concerning declawing, the following Show Rule changes are proposed to allow declawed Household Pets to compete. No change is proposed to rules pertaining to Pedigreed cats entered in championship/kitten/premiership competition. It will still be against the rules to enter a declawed pedigreed cat in the Household Pet competition.

RESOLVED: amend the CFA Show Rules as follows:

1.18f The HOUSEHOLD PET CLASS is for any domestic kitten (altered/unaltered) or altered cat entry not otherwise eligible. <u>Domestic kittens and altered cats who have been declawed are eligible for entry.</u> Household pets are eligible only for awards in the

Household Pet Class. Pedigreed cats with a disqualifying trait(s) as listed in the standard for that particular breed are eligible for entry in the Household Pet Class. <u>Declawed Pedigreed cats are not eligible for entry in Household Pet Class.</u> Household pets are to be judged separately from all other cats, solely on beauty and condition. Wild cats or wild cat-domestic cat hybrid crosses are not eligible for entry.

- 2.09 A cat or kitten not having all its physical properties eyes, ears, legs, tail, claws, both descended testicles (adult cat only) or has had surgery which changes a cat's natural functions (e.g. tendonectomy), is not eligible for entry. The previous notwithstanding, cats missing certain physical properties, as listed below, are eligible for entry in the category (class) indicated:
  - a. Altered cats in Premiership classes;
  - b. Altered cats and kittens in the Household Pet classes;
  - c. Altered kittens in the Kitten classes:
  - d. Kittens without descended testicles in Kitten classes;
  - e. Recognized naturally tailless or naturally partially tailless breeds in Kitten, Championship or Premiership classes;
  - f. Cats having had a perineal urethrostomy operation in the Premiership Classes;
  - g. Declawed cats and kittens in Household Pet classes.
- 3.08 Any entry that is entered contrary to these rules will be disqualified in all rings by the show committee. The judge will disqualify any entry (including declawed cats and kittens in non Household Pet classes and adult, whole males that do not have two descended testicles) entered contrary to these rules if such an entry has not previously been disqualified. The Central Office will disqualify in all rings and void any wins of any entry that is entered contrary to these rules should such entry not have been previously disqualified.
- 4.10.01 Cats or kittens will not be judged with ribbons on their necks or with other identifying marks other than an optional tattoo (see paragraph 4.11), micro-chipping or, in the case of Household pets, <u>declawed cats or those with</u> devices applied to the claws which inhibit the ability of a cat to scratch, i.e., claw covers. (see paragraphs 11.11.01 & 28.10).
- 11.11.01 Cats or kittens will not be judged with ribbons on their necks or with other identifying marks other than an optional tattoo (see paragraph 11.12), micro-chipping or, in the case of Household pets, <u>declawed cats or those with</u> devices applied to the claws which inhibit the ability of a cat to scratch, i.e., claw covers. (see paragraphs 4.10.01 & 28.10).
  - 28.10 Cats or kittens will not be judged with ribbons on their necks or with other identifying marks other than an optional tattoo (see paragraph 4.11), micro-chipping or, in the case

of Household pets, <u>declawed cats or those with</u> devices applied to the claws which inhibit the ability of a cat to scratch, i.e., claw covers. (see paragraphs 4.10.01 & 11.11.01).

# 28.17 Disqualified by the judge.

<a - c omitted for clarity>

d. A judge will disqualify any entry entered contrary to these rules, included declawed cats or kittens <u>in non Household Pet classes</u> and adult, whole males that do not have two descended testicles, if such entry has not theretofore been disqualified.

<e – f omitted for clarity>

RATIONALE: Pet cat owners with a new interest in the cat fancy may not be aware of all the facts concerning declawing. Allowing domestic declawed cats to compete in Household Pet Classes gives these pet owners an opportunity to experience the cat fancy and to garner information from other exhibitors about declawing. As most judges have "looked the other way" when confronted with a declawed Household Pet, these proposed show rule changes will solidify what is current practice. Note that declawed Pedigreed cats are not eligible for entry in Household Pet Classes.

**Motion Carried** with favorable recommendation (205 in favor, 184 against, 6 abstain).

-5- Front Range Cat Fanciers, High Plains Cat Club, Wild Blue Yonder Cat Club

RESOLVED: amend the Show Rules, Article XII – Show Licenses, Section 12.07a. as follows:

Cats/kittens entered in a one day show on Saturday and in a one day show on Sunday of the same weekend shall not be considered a violation of the provisions in Paragraph 2.14 provided that both shows are held at the same location.

Veteran Classes may not be held in conjunction with a six ring, one day show.

RATIONALE: Many clubs and exhibitors are struggling financially due to rising costs associated with producing and attending cat shows. This places some clubs in the position where they can only afford to offer a six ring format and some exhibitors in the position where they must enter fewer cats or attend fewer shows. This resolution provides a way for clubs to reduce the cost of producing shows and for exhibitors to get more judging rings for their entry, travel and lodging dollars.

For exhibitors, a six ring format provides only 75% of the judging rings at 90% of the cost compared to entering an eight ring show. For clubs, a one day, six ring show typically generates fewer entries, less spectator gate, reduced vendor participation and less income compared to a two day, eight ring show.

The proposed resolution would allow exhibitors to choose to attend one or two, one day six ring shows on the same weekend, provided that the shows were held in the same location. Exhibitors

could choose to go to either or both shows based on their individual judgment as to how many rings their cat or kitten prefers. When compared to attending a two day, eight ring show, an exhibitor attending two, one day six ring shows would get 50% more judging rings for the same travel and lodging cost. The entry fee for the second six ring show is the only difference in the total cost making this format more economical for the exhibitor.

The proposed resolution would allow two clubs to produce one day, six ring shows on the same weekend and at the same location. The clubs could share the expenses of producing the show including show hall setup and rental, equipment rental, exhibitor transportation, concession services, advertising and show supplies. Each club is likely to attract more entries and vendors than they would have for shows held on separate weekends. This coupled with the reduced cost of producing the show would lead to increased income for the clubs.

#### **Motion Carried** with favorable recommendation.

-6— Ramapo Cat Fanciers, Sign of the Cat, Si-Sawat Society, Cats Incredible, Feline Forum of Greater NY, Finicky Feline Cat Fanciers, Flamingo Cat Fanciers, For the Love of Cats Cat Club, Garden State Cat Fanciers, Global Egyptian Mau Society, Hidden Peak Cat Club, Liberty Trail Cat Fanciers, Metropolitan Cat Fanciers, Midlantic Himalayan & Persians, Moorestown Cat Fanciers, Mount Laurel Cat Fanciers, National Norwegian Forest Cat Breed Club, New River Cat Fanciers, NOVA Cat Fanciers, Rome Cat Fanciers, Southeastern Persian Society, Southern Dixie Cat Club, Tarheel Triangle Cat Fanciers, The Delaware River Cats, The Madcatters

RESOLVED: amend the CFA Show Rules, Article XXXVII, National/Divisional/Regional Awards program, Show Points, Official Show Count as follows:

# Add new paragraph

(3) For determining official show counts in Championship and Premiership competition,
Novice Class entries will not be counted towards National or Regional points for any cat
with a Regional assignment other than the International Division or Maritime Provinces
of Canada.

And change existing paragraph (3) to (4).

RATIONALE: CFA rules currently allow cats in the International Division and the Maritime Provinces of Canada to enter and compete as a Novice. This Novice class awards Winners ribbons which can then be applied towards Champion or Premier status if and when the cat is subsequently registered in CFA. These Novice cats are not eligible for Regional or National points (see Show Rule 1.19a/30.02)

Since CFA show rule 2.03 requires all entries, except those in the International Division or Maritime Provinces of Canada, to be registered with CFA prior to entering a show in Championship, Premiership, Veteran, Provisional, Miscellaneous or AOV, it is inappropriate that cats with a Regional assignment other than the International Division or Maritime Provinces of Canada receive points for these non-registered cats. While it is not the intention of this

proposed amendment to alter or affect the Novice class as it currently exists in the International Division and Maritime Provinces of Canada, it is the intention to prevent exhibitors from outside of those two areas from receiving points for cats that would not be eligible for entry or exhibition in their assigned Region. Just as Regional points are not awarded to cats from Regions 1-8 showing in the International Division, neither should National points be awarded based on non-registered cats. Only cats properly registered with CFA prior to the opening day of the show would be counted for scoring points toward National awards for any cat outside of the International Division or Maritime Provinces of Canada.

#### Motion Failed.

-7- Global Egyptian Mau Society, Greater Lancaster Feline Fanciers, Colonial Annapolis Cat Fanciers, Greater Baltimore Cat Club

RESOLVED: amend Show Rules, Article XXXVII, NATIONAL/REGIONAL AWARDS PROGRAM, Scoring. (first paragraph) as follows:

At the completion of the show season, a cat will be credited with the points from its highest 100 individual rings (40 for kittens). A kitten will be credited with the points from its highest 40 individual rings earned as a kitten, to be credited in the show year in which its last full weekend of kitten eligibility falls, regardless of the show year in which it begins showing as a kitten.

RATIONALE: Some kittens are currently penalized by their date of birth versus show season recognition dates, as their period of kitten eligibility is split over two seasons. With little chance at recognition, many split-season kittens are not shown, or are shown minimally for ring experience in preparation for adult careers. Allowing every kitten four months of eligibility may encourage more showing of kittens at the beginning and end of the show year, to the benefit of show producing clubs, and will provide opportunities for more kittens to realistically compete for recognition without adding to existing awards. The year in which any kitten is scored will be determined by its last week of eligibility as a kitten.

### **Motion Carried** with 2/3.

**-8**– Abyssinian Midwest Breeders, Absolutely Abyssinian Cat Club, Roses for Felines, Purrs & Paws Cat Fanciers, North Central Florida Cat Club

RESOLVED: to end the split show season for kittens by amending the CFA Show Rules, Article XXXVII: Scoring, as follows:

At the completion of the show season, a cat/kitten will be credited with the points from its highest 100 individual rings (40 for kittens).

If a cat is exhibited in shows totaling 100 rings or less (40 rings for kittens) total credited points will be sum of the total points earned.

All points credited must be earned while competing as a particular color. Cats/kittens that have earned points under more than one color description will only receive those points earned under the color description for which they were eligible and last shown (see show rule 2.08).

In order to be eligible for a region award, a cat/kitten must be shown at least once in the region of final assignment (see regional assignment section).

Breed/Color specialty rings which provide a judging(s) beyond the number of judging(s) available to other entries will not be scored for National/Division/Regional points.

A kitten's show season of record will end when it reaches 8 months. The traditional show season will have no bearing except for the purpose of distributing awards. The only exception would be if the 8 month benchmark is achieved in May BEFORE the 1st show weekend, in which case awards would be given for the show season just ended.

### **RATIONALE:**

- 1. To allow ALL kittens to be shown for a full 4 months no matter when they are born.
- 2. To generate badly needed income for clubs hosting shows held from February through August by raising the kitten counts. Many breeders would take kittens out more frequently during these months especially March through July if an award were a possibility.
- 3. To not push queens to their reproductive limits (or beyond) in order to produce kittens that can be shown for 4 months in one season.
- 4. To have more accurate birthdates when litters are registered.

#### Withdrawn.

**–9**— Turkish Angora Fanciers International, Burmese South Cat Club, Carolina Sophisticats, Cat Springs Irregulars, European Burmese Cat Club, Global Egyptian Mau Society, Lakes Country Cat Fanciers, Liberty Trail Cat Fanciers, Mount Laurel Cat Fanciers, Nova Cat Fanciers, Sign of the Cat Fanciers, Southeastern Persian Society, United Persian Society.

RESOLVED: amend the CFA Show Rules, Article XXXVII, Regional Awards section 1 and 2 to remove the word "regional" and define the awards the rule applies to.

- 1. All regional awards given in regions 1-7 are based only on points earned in regions 1-7 by exhibitors residing in regions 1-7. Cats may be shown in more than one of these regions and the points earned outside the owner's region of residence will be included in the scoring process. No cat/kitten may receive awards in more than one of these regions.
- 2. All regional awards given in region 8 are based on points earned in region 8 by exhibitors residing in region 8.

- 3. All awards given in Hawaii or the International Division are based only on the points earned in Hawaii or the International Division by exhibitors residing in those regions, respectively.
- 4. A cat whose owner changes residence or whose ownership changes and is otherwise eligible, may receive awards in a Region within regions 1-7, and/or region 8, and/or Hawaii and/or the International Division. These multiple awards are not prohibited.
- 5. "All awards" shall be construed to mean all Regional and National (Global) awards given by CFA. This does not apply to Grand Championships, Grand Premierships, Champion or Premier titles.

RATIONALE: Currently cats from regions 1-7 and 8 are permitted to earn National (Global), but not Regional, points in any region, including internationally. This includes points from Novice (unregistered) cats outside regions 1-8. This also allows region 1-8 exhibitors with the financial means to manipulate the National standings by attending high count international shows, such as two 150+ count shows in Championship in Hong Kong. This conforms region 1-8 scoring to every other region and puts all CFA competitors on a more even playing field.

Additionally, this Show Rule change is in the best interest of the cat. Some international shows require restrictive shipping rules that place a cat under extreme stress and in some cases requiring unnecessary vaccinations for the sake of competition for National awards.

Further, the differing laws of other nations will prevent some CFA registered cats from competing at shows within their borders (such as the extensive restrictions in Germany against particular breeds and colors), allowing some exhibitors to gain an advantage others cannot by attending overseas shows. For example, Germany prohibits (for purpose of breeding) all hairless cats and all blue eyed white animals. Even though these cats can use different means to enter Germany – obtaining a BAER test, flying into another nation, or getting special veterinarian statements – these extra steps and expenses are not required of every exhibitor.

Please note - this would not restrict scoring to an exhibitor's region of residence. It only would change National points to be equal to Regional points – any region 1-8 cat can earn Regional/National points anywhere in their respective regions (region 1-7 cats in regions 1-7, region 8 cats in region 8), but not outside of those regions. (The requirement that at least one show be in the cat's home region would not change.) This rule would continue to allow US and Japanese exhibitors to showcase their cats and breeding programs internationally, and to earn Winners Ribbons and Grand points, while competing outside regions 1-7 and 8.

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None.

### **Resolutions From the Floor**

**-10**– *Tornado Alley Feline Fanciers* 

RESOLVED: Amend the Show Rules, Article XI – Responsibilities of Exhibitors, Section 11.08b as follows:

- b. If the club sponsoring a show finds, after the opening of a show, that an exhibitor's check for fees is not collectable, or the fee for a faxed or emailed entry is not paid, the following actions shall be taken:
  - 1. The club will notify both the exhibitor and CFA Central Office by certified, return receipt mail that if the monies for the fees plus the bank penalty charges, if payment was made by an uncollectible check, and postage in an amount sufficient to cover the four mailings required by CFA Show Rules 11.08.1-3 are not received within thirty (30) days after notification, that all wins for that show weekend if applicable for that exhibitor's cat(s) will be rescinded. The club must send the initial notification within sixty (60) days of the opening date of the show. Notification must provide the names, registration numbers and entry numbers of all cats entered by the exhibitor.
  - 2. If the club receives the fees plus any applicable bank penalties and postage within the 30 day period, the club will immediately notify the exhibitor and CFA Central Office that the exhibitor is now in good standing and no action shall be taken.
  - 3. If the full payment (as prescribed in section 2) is not received within the 30 day period, the club will notify the exhibitor and CFA Central Office of that fact within seven (7) days by certified, return receipt mail. CFA Central Office will then rescind all wins earned by the exhibitor's cat(s) for that show weekend and suspend all CFA services and inform the exhibitor by certified, return receipt mail. A \$100.00 processing fee shall be payable to CFA by the exhibitor. All CFA Services will be suspended to the exhibitor until the processing fee and the debt to the club are paid. Once points are rescinded they will not be reinstated if the exhibitor ultimately pays the outstanding fees.

#### **Motion Carried** with 2/3.

-11- Ocicats International, Absolutely Abyssinians Cat Club, Cat Fanciers of the Blue Ridge, Ocicats of North America, Cat Club of the Palm Beaches, Tropical Cats Inc., Breeders' Alliance, Sphynx Trust

RESOLVED: Amend ARTICLE XXXVII to establish a:

LIFETIME ACHIEVEMENT AWARD: hereafter referred to as the "Mona Cherrington Memorial Service Award" to be given each year to a fancier or fanciers who, through their selfless contributions to the fancy in a variety of capacities, independent of their successes as a breeder or exhibitor, exemplify the true spirit of the cat fancy.

Qualification for this recognition includes a minimum of 10 years of service to the cat fancy in any combination of the following capacities: rescue work, legislation, mentoring, consistent donation to show production, consistent donation of show service (to include judging, clerking,

master clerking, entry clerking), fundraising, or any other activities which nominating clubs feel that exemplify the true spirit of the cat fancy.

Nominations will be made by recognized CFA clubs and copies of the nominating form submitted to be voted on each year. Those selected by a majority of voting clubs will be ratified by the board of directors. Rationale for this method of determination is so that no single, small group would have the ability to push through or reject a candidate if the majority of clubs had voted for that person and someone couldn't get it by default by simply having the most votes but less than a majority. If no single nominee receives the required support for a majority, no award is awarded that year.

By doing it this way and in this manner, it should truly be a demonstration of honoring those whose contributions transcend single high-profile actions, and it doesn't impact, minimize or discount awards decided on by a smaller group such as the "Spotlight" or "Exhibitor of the Year" award.

Up to 3 recipients may be recognized in a given year. Award can be made posthumously.

This award is independent of the "Regional Exhibitor of the Year Award" or "Spotlight Award". Additional recognition of any kind by clubs, regions or CFA as a whole neither specifically qualifies, nor disqualifies nominees for this award.

Recipients will be recognized with a plaque, as part of a perpetual trophy which will be on display at the CFA Annual each year and included on the CFA website and in the CFA Yearbook.

#### **Motion Failed.**

-12- Roses for Felines, Mississippi Belle Feline Fanciers, Inc.

RESOLVED: Amend Article XX, Catalog, Section 20.14:

20.14 Pages to record championship and premiership breed/division awards and championship, kitten and premiership finals awards must be printed in the catalog and shall conform to an approved CFA format. Championship, kitten and premiership final awards form must be printed in the catalog. Forms to record championship and premiership breed/division awards may either be printed in the catalog or made available at the master clerk's table. All forms shall conform to an approved CFA format.

### **Motion Carried.**

Eigenhauser moved to adjourn. DelaBar called the motion. Motion Carried.

# INTERNATIONAL DIVISION MEETING Saturday, June 30, 2006

**International Division Chair Mr. Newkirk** called the meeting to order at 9:00 a.m. with International Division guests Peter Vanwonterghem, Paulo Carnivaletti and Fredric Gaspard, and International Division Committee members present, in addition to the CFA Board of Directors.

# BREED COUNCIL SECRETARIES' MEETING Saturday, June 30, 2007

**Breeds and Standards Chair Mrs. Wilson** called the meeting to order at 10:00 a.m. with the Breed Council Secretaries and Breed Committee Chairs (or their representatives) present, in addition to the CFA Board of Directors. The following agenda items were discussed:

- 1. Welcome and Introductions
- 2. Rules for Registration distributed to BCS August, 2006
- 3. Brief Definition of AOV for each applicable breed (i.e., tailed cat for Manx; pattern for Ragdoll; longhaired for Exotic) include in standard
- 4. CFA pre-paid registration stats
- 5. *CFA Breed Council eligibility (Article XI of CFA Constitution attached)*
- 6. Attracting new breeders
- 7. Revised Breed Council ballot dates (see below; new dates \*)
- 8. BREED COUNCIL RENEWALS encourage membership to renew by 8/1/07!
- 9. Other items from floor if time available

### **Important dates for Breed Councils (traditional or non-official dates in italics):**

August 1 (8/1/07): Membership application deadline for breed councils and committees

August 1 (8/1/07): Applications for new or advancing breeds/new colors due to CO

August 1 (8/1/07): Breed Council members to have ballot items to BC secretaries

August 15 (8/15/07): Notice to "affected" breed councils of new breeds/colors

Sept. 1 (9/4/07): Breed Council ballots from BC secretaries received by CO

\*Oct. 25 (10/25/07): Breed Council ballots mailed to BC members by CO

\*Dec. 15 (12/17/07):Breed Council ballots – deadline for return to CO

Jan. 1 (1/1/08): Breed Council membership year begins

\*\*any Breed Council considering proposals or ballot items that might 'affect' another breed should at a minimum notify (preferably work with) any affected breed council secretaries to eliminate keep ballot delays. Contact the Breeds & Standards Committee chair to facilitate.

# CFA EXECUTIVE BOARD MEETING Sunday, July 1, 2007

The Board of Directors of the Cat Fanciers' Association, Inc. met on Sunday, July 1, 2007 for its post-annual meeting, organization and business session. **President Pam DelaBar** called the meeting to order at 9:00 a.m. with the following members of the Board of Directors present:

Ms. Pam DelaBar (President)

**Ms. Kitty Angell (Vice-President)** 

**Ms. Kathy Calhoun (Treasurer)** 

Ms. Rachel Anger (Secretary)

Ms. Debbie Kusy (NAR Director)

Mr. Dick Kallmeyer (NWR Director)

**Mr. James Watson (GSR Director)** 

Mrs. Loretta Baugh (GLR Director)

Ms. Regina Shaffer (SWR Director)

Mrs. Kay Janosik (MWR Director)

Ms. Peg Johnson (SOR Director)

Mrs. Yayoi Satoh (Japan Regional Director)

Roger Brown, DVM (Director-at-Large)

George Eigenhauser, Esq. (Director-at-Large)

Ms. Joan Miller (Director-at-Large)

Mrs. Elizabeth Watson (Director-at-Large)

Mr. David White (Director-at-Large)

Mrs. Annette Wilson (Director-at-Large)

Not present due to various medical obligations was **Mr. Robert Molino (Director-at-Large).** 

Also present were Ms. Allene Tartaglia, Executive Director; Mrs. Carol Krzanowski, Associate Director; Ms. Roeann Fulkerson, Director of Marketing and Public Relations; Fred Jacobberger, Esq., CFA Legal Counsel, and Ms. Akemi Makita, Japanese Translator.

### (40) RATIFICATION OF CFA EXECUTIVE DIRECTOR AND CFA ATTORNEY.

**DelaBar:** The first order of business is that I would like to appoint Fred Jacobberger as our legal counsel. **Angell:** So moved **DelaBar** called the motion. **Motion Carried.** 

Mr. Jacobberger then asked President DelaBar to stand and affirm that she will comply with the Cat Fanciers' Association Board of Directors Code of Ethics. So Affirmed. President DelaBar then asked the Board to stand and affirm that they will comply with the Cat Fanciers' Association Board of Directors Code of Ethics. So Affirmed.

**DelaBar:** The second order of business, I would like to appoint Allene Tartaglia as Executive Director. **Eigenhauser:** So moved. **DelaBar** called the motion. **Motion Carried.** 

**DelaBar:** Finally, I would like Central Office to carry on the normal business of this association. **Eigenhauser:** So moved. **DelaBar** called the motion. **Motion Carried.** 

### Cat Fanciers' Association Board of Director Code of Ethics

#### Preamble

The Cat Fanciers' Association is a not-for-profit association formed to register pedigreed cats, sanction CFA clubs, shows, and events, protect the hobby of breeding and showing, and enhance the well-being of all cats. CFA's principle membership consists of CFA cat clubs. The business of the association is managed under the direction of the CFA Board of Directors. This code of ethics serves as a code of conduct for association volunteers and staff in their capacity as board members. Members of the board affirm their endorsement of the code and acknowledge their commitment to uphold its principles and obligations by accepting and retaining membership on the board.

#### Mission

CFA's mission is to preserve and promote the pedigreed breeds of cats and to enhance the well-being of all cats.

# **Board of Directors Code of Ethics**

Members of the board shall at all times abide by and conform to the following code of conduct in their capacity as board members:

- 1. Abide in all respects by the rules and regulations of the association including but not limited to CFA's articles of incorporation, constitution, bylaws, and show rules.
- 2. Conduct the business affairs of CFA in good faith and with honesty, integrity, due diligence, and reasonable competence.
- 3. Lead by example in serving the needs of CFA and its members and also in representing the interests and ideals of the cat fancy at large.
- 4. Uphold the strict confidentiality of all closed meetings and other confidential communications and not disclose any confidential information related to CFA affairs
- 5. Perform assigned duties in a professional and timely manner pursuant to the board's direction and oversight.
- 6. Exercise proper authority and good judgment in dealings with CFA staff, judges, breeders, exhibitors, other board members, and the general public and respond to their needs in a responsible, respectful, and professional manner.
- 7. Handle conflicts of interest appropriately by identifying them to the board and removing themselves from all discussion and voting on that matter.

- 8. Act at all times in the best interest of CFA. Avoid placing (and the appearance of placing) one's own self interest or any third party interest above that of CFA.
- 9. Not abuse board membership by improperly using board membership for personal or third-party gain or financial enrichment.
- 10. Not represent that their authority as a board member extends any further than that which it actually extends.
- 11. Not engage in any outside business, professional or other activities that would directly or indirectly materially adversely affect CFA.
- 12. Not engage in or facilitate any discriminatory or harassing behavior toward CFA staff, members, officers, exhibitors, breeders, or others in the context of activities relating to CFA.
- 13. Not solicit or accept gifts, gratuities, or any other item of value from any person or entity as a direct or indirect inducement to provide special treatment to such donor with respect to matters pertaining to CFA without fully disclosing such items to the board of directors.
- 14. Provide proper care for their cats and maintain them in an exemplary manner beyond CFA's Minimum Cattery standards.

## (43) **BUDGET COMMITTEE.**

## **Treasurer Kathy Calhoun** presented the following report:

The composition of the Finance/Budget Committee has changed since our last report. Jim Thompson was retired from the committee and Barb Schreck was added to replace him. Barb and her husband Tim breed Russian Blues and American Shorthairs and reside in Region 4. Barb is a tax attorney and CPA and will bring a wealth of knowledge to the committee. Unfortunately Barb has had a recent health episode which will prevent her from actively participating with the committee for several months. Bob Molino will remain on the committee but also has had a recent health episode which prevented him from participating in the development of next year's budget.

The remaining members Chuck Gradowski, Pam DelaBar, Allene Tartaglia and I met via conference call on June 19 and again on June 20 to prepare the 2007/2008 budget.

**DelaBar:** I want to thank the board for the past three years. We have worked hard and we took a situation that looked grim after we went through all of our inspections and audits and analysis. We have good news for this board, but that does not mean we can ever let up on our vigilance. We must continue to try to work smart. **Calhoun:** To echo what Pam said, it has been a tough couple of years. It feels like we are rounding the corner.

This report summarizes and highlights major changes for the Board's review.

### **Operating Income**

- Most of the line items, including registration, were adjusted to last year's actuals.
- ➤ Breeder Buck liability was eliminate
- Clerking/Judging License Fees were increased as this is a test year.

### Operating Income Recommendation \$1,412,400

**Anger:** You mention an increase in judging license fees? Is that an increase in the actual rate each judge is paying? **Calhoun:** When there is a test year, it costs more to administer the program. There is no adjustment of fees.

#### International Show

No event.

### International Show Revenue Recommendation \$ 0

#### MSG

➤ The MSG Committee presented a budget including \$7,900 profit. This profit is largely driven by increased revenue from corporate sponsorship (\$240,600). This will cover most of the expense budget of \$316,800. The balance will be covered largely by gate, vendors and entries.

### MSG Revenue Recommendation \$ 7,900

**Calhoun:** We have significant sponsorship, so that show looks very healthy and they are predicting a conservative profit on that show.

#### Almanac

- Subscription revenue was included for the print Almanac through the Nov/Dec issue.
- ➤ The eAlmanac revenue was conservatively increased approximately 5% assuming cross over from the print Almanac
- ➤ Direct and indirect production cost on the print Almanac was budgeted through the Nov/December issue.
- Considering the phase out of the print Almanac, Allene will re-evaluate staffing needs in this area and be prepared with a recommendation for the mid-year Budget Committee check-in conference call.

Almanac Net Income/Expense Recommendation (\$ 90,700)

### Yearbook

- Yearbook sales were increased by 32% and Yearbook advertising was increased 30% as goals for the Publication area to focus on for the next year
- ➤ Production and distribution was also increased 11%

Yearbook Net Income/Expense Recommendation (\$20,870)

Calhoun: We want to make a big effort around the Yearbook. We don't have the print Almanac anymore, so there's an opportunity to cross over for advertisers there. We need to grow it if we want to keep it. We will have to put together an action plan to make that happen and how to keep it. Angell: High school yearbooks have really gone up in price. How long has it been since we have had a raise in the actual cost of the Yearbook to our customers? Krzanowski: It has been quite some time. Calhoun: The real solution is to spread costs across the board. We're at about \$70 a book, if we take the number of books that we have sold and divide it by what it costs to make them. DelaBar: CFA has always incurred a loss on the Yearbook. By the very nature of CFA's business, we have been able to support that activity, so our goal is to bring the cost to CFA to produce it down as far as possible by building up the sales of the book and increasing advertising.

Johnson: People like the on-line Almanac, but one area of concern is the archive capability. Are we addressing that? Krzanowski: We are looking into expanding archives and offering access to past issues. J. Watson: In the last issue of the print almanac, a good column would be a quick, easy reference guide to where you can find things on the CFA website, if archives are available, and where everything is located. White: Are there still ways to sell advertising space? Krzanowski: We do agree we need to have some kind of on-line advertising access. People will really love to have their cattery available through the internet. We want to look at national and regional award listings that we are going to present next year, so we hope to have lots of different opportunities. Angell: This actually has to do with the website, and the application for show sponsorship that we had provided. There is no application. You can actually go into the CFA News, and we have our archives there, too. You can scroll down until you find the show sponsorship, or send it to Bob Johnston.

### Central Office

> Line items adjusted to last year's actuals

Central Office Expense Recommendation \$1,001,037

**DelaBar:** Prior to this year, CFA employees' total cost of their health insurance was paid. This year we asked them to pay 25% of their premium We did not feel that this was out of line or an undue hardship. **Calhoun:** Most corporations do. We're a little bit behind. It's not out of order.

# **Computers**

- ➤ Professional services adjusted down \$8,000
- Software rental support adjusted down \$10,000

# Computers Office Expense Recommendation \$ 79,000

**Johnson:** I hope we have some good numbers and we can really address this. A lot of our growth is directly related to investing in that arena of the business so that we can provide different services and we can get more on line. I'm glad to hear that you have plans to address that. **Calhoun:** We want to be conservative. We don't know what the year is going to be like. We're anticipating it is going to be profitable. We'll know better in 6 months.

### Marketing

➤ The Business Development/Marketing Team has committed to \$342,600 in corporate sponsorship.

Marketing Net Revenue \$223,282

**Angell:** I would rather see a conservative bottom line here, but I really think we will probably do a lot better than that.

### CFA Programs

➤ All budget requests are recommended for approval.

### CFA Programs Expense Recommendation \$ 203,200

## Corporate Expense

- ➤ Board meeting expense was reduced \$15,000 assuming the October Board Meeting is done via teleconference.
- Reinstate officer stipends to 2006/2007 levels Corporate Expense Recommendation \$123,100

**Calhoun:** The October teleconference opportunity will be about a \$20,000 savings. **Johnson:** There is protocol to conference calls. We need to get a committee in place to start working on it. **DelaBar:** You and David can spearhead that. **Johnson:** When you are first starting to work in a conference call environment, there is a learning process. **White:** We have the ability to record our sessions. **Johnson:** There are so many options that, in the long run, it's going to be very good but this first time we are going to find it challenging. We need to get right on it, because there is a learning curve involved.

### Legislative

Budget request approved
 Legislative Expense Recommendation \$82,000

## **General Applications**

- ➤ Postage increased by 5% to offset an anticipated postal rate increase
- ➤ Salary and related costs have been increased by 3.0% over actual in last year
- ➤ Discretionary salary allocation \$10,000

### Net Income/Loss \$54,475

### Committee Calendar

*July 1 Employee health plan modification* 

*July 9* Regional Treasurer contact information due

July 17 Finance Meeting

August New Board Financial Orientation Conference Call

August 6 Conference call with Regional Treasurers
September Finance Committee Conference Call

December Finance Committee Conference Call – Mid-Year Re-Plan

February 15, 2008 Conference call with Regional Treasurers

April 14, 2008 Budget Requests Due
May 1, 2008 Insurance Quote due
Week of May 12 2007/2008 Financial Audit

May 19, 2008 Finance Committee 2008/2009 Budget Committee Meeting

#### Action Items:

## • Approval of the 2007-2008 Operating Budget

**Eigenhauser:** Where are the roof financials? **Calhoun:** The roof is not a budget item. It is a capital expense. **Eigenhauser:** Why aren't capital expenses included in the budget report for board approval? It's still money. I notice this year our budget is based on the assumption there will be no decline in registrations. I think that's optimistic. **Calhoun:** What we didn't have before is the on-line opportunities. That should increase the numbers. **DelaBar:** We have a push by the Breed Council Secretaries to increase their registrations. My goal is, a birth certificate for every one of our pedigreed kittens. **Johnson:** That resonated very well with me. We could use the website to focus people's attention on that right on the front page, and try to really do some things this year to focus our breeders on getting back to the level of registry that they have in the past.

**Baugh** moved to approve the report. **DelaBar** called the motion. **Motion Carried.** DelaBar, Angell, Anger, Calhoun, J. Watson, Miller and Eigenhauser abstained.

Respectfully Submitted by Kathy Calhoun

## (42) COMMITTEE APPOINTMENTS.

**Animal Welfare/Breeder Assistance** 

**Program and Breed Rescue**.....Linda Berg, Chair (Kay Janosik, Liaison)

Audit Committee	Bob Molino, Chair
Breeds and Standards	· · · · · · · · · · · · · · · · · · ·
	(assisted by Peg Johnson, Kathryn Sylvia)
<b>Business Development Team</b>	Kitty Angell, Chair; Donna Jean Thompson, Yayoi
_	Satoh (Asian interests), Roeann Fulkerson (business
	planning)
	Carol Osborne, Chair (Kay Janosik, Liaison)
CFA Community Outreach/Education	Joan Miller, Chair
CFA Foundation	Hilary Helmrich, President (Bob Molino, Liaison)
<b>CFA IAMS Cat Championship Show</b>	Pam Huggins, Chair (David White, Show
	Manager/Liaison)
Clerking Program	Regina Shaffer, Chair
Club Criteria/Analysis	Kay Janosik, Chair
Club Membership	
Code of Ethics	•
Credentials	, , , , , , , , , , , , , , , , , , ,
Disaster Relief Fund	•
Executive Committee	, 8
Finance/Budget	Kathy Calhoun, Chair (assisted by Chuck
	Gradowski, Bob Molino, Barbara Schreck)
Honors and Awards	•
International Division	•
	Liaison/European Liaison; Bob Zenda, Asia/Latin
	America Liaison)
Judging Program	
Junior Showmanship	· · ·
Legislative Committee	
Management Team	
Marketing Research & Statistics	
Mentorship	Mary Sietsema, Chair (Liz Watson, Liaison);
0.1.1	Ambassador Chair, Willa Hawke
Ombudsman	
Personnel	
Protest Committee	
Publications	
Real Estate	· · · · · · · · · · · · · · · · · · ·
Saiantifia Advisany Committee	Gradowski)
Scientific Advisory Committee	
Show Rules Coordination	
Show Schedule Coordination	Gina Lehman, Chair (Debbie Kusy, Liaison; all
Technology	Regional Directors on committee)
	Dr. Susan Little, President (George Eigenhauser,
vv IIII F OUIIUAUOII	
	Liaison)

Carrie	ify the committee a	ppointments. <b>Dela</b> B	Sar called the motion	a. Motion

# (43) <u>NEW BUSINESS</u>.

**DelaBar** welcomed Roger Brown, David White and Bob Molino to our board. The board make-up for the past 3 years has definitely been one of hard work, and definitely one of the reasons that we have been able to take this organization and turn its course around.

**DelaBar:** I want to personally thank James Watson, Betsy Gaither, Chris Willingham, Sheila Haskins, Donna Day, and the rest of the crew from the Gulf Shore Region for putting on another spectacular annual. <applause>

Eigenhauser moved to adjourn. DelaBar called the motion. Motion Carried.

There being no further business, the meeting was adjourned at 11:30 a.m.

Respectfully submitted, Rachel Anger, CFA Secretary

### (44) DISCIPLINARY HEARINGS AND SUSPENSIONS.

On Wednesday, June 27, 2007, the Hearings Committee met to hear one appeal and one board-cited hearing.

**Appeals:** Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to and heard by the Board, a tentative decision was rendered, timely notice was given to the party, an appeal and/or appeal fee was timely filed, and the appeal was heard by the Hearings Committee. The Hearings Committee submitted their findings to the Board of Directors with a recommendation as to the action that should be taken. The CFA Executive Board subsequently ratified the recommendations.

06-035 CFA v. Gunby, Judy Webb Violation of CFA Show Rule 2.12

GUILTY. Sentence of \$500 fine. Respondent to pay \$400 (50%) of veterinary bills.

**Board-Cited Hearing:** The Board may consider any protest filed hereunder by any member of a member club or in any other manner brought to the attention of the Executive Board. The Board may delegate authority to one or more persons to review, investigate, and determine if probable cause exists for the filing of a formal protest.

06-067 CFA v. Johnson, Margaret (Peg)

Violation of CFA Constitution, Article XV, Section 4 (g)

Show Rules Article XII

NOT GUILTY. A regional director's powers to enforce scheduling matters within his or her own region will be addressed by the board administratively.

**Disciplinary Hearings And Suspensions:** Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to the Board. The following cases were heard, a tentative decision was rendered, timely notice was given to the parties, and no appeal and/or appeal fee was filed. Therefore, final disposition is as follows:

07-007 CFA v. China Cat Fanciers; Yan, Xiaoming; Wu, Cindya and Gao, Mike Violation of CFA Constitution, Article XV Section 1
Violation of CFA Show Rules 2.11, 4.07, 10.01, 13.04, 14.06, 15.01 and 17.04
GUILTY. Sentence of reprimand to all respondents and \$500 fine against China Cat Fanciers.

**Reconsideration:** It has been the policy of the Protest Committee that any requests for reconsideration after a CFA Board decision must be addressed to the Board, not the Committee. They are advised to forward their request and supporting evidence to CFA to present to the Board in the Reading Room. The following reconsideration was requested:

01-014 CFA v. Staton, Carol/Brent

Permanent Suspension Commencing October, 2001 LIFTED as to Brent D. Staton