

**CFA ANNUAL AND EXECUTIVE BOARD MEETINGS
JUNE 23-27, 2004**

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Secretary's note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

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Secretary's Note: The Officers and Board of Directors of the Cat Fanciers' Association, Inc. met on Wednesday, June 23, 2004, at the Disney Coronado Springs Resort, Lake Buena Vista, Florida. President **Don Williams** called the meeting to order at 9:00 a.m. with the following members present:

Mr. Don Williams (President)
Ms. Pam DelaBar (Vice-President)
Ms. Kathy Calhoun (Treasurer)
Ms. Rachel Anger (Secretary)
Ms. Debbie Kusy (NAR Director)
Ms. Jean Grimm (NWR Director)
Mrs. Betty Haden (GSR Director)
Mrs. Liz Watson (GLR Director)
George Eigenhauser, Esq. (SWR Director)
Ms. Linda Berg (MWR Director)
Ms. Peg Johnson (SOR Director)
Mrs. Kayoko Koizumi (Japan Regional Director)
Mr. Stan Barnaby (Director-at-Large)
Ms. Jo Ann Cummings (Director-at-Large)
Mrs. Jody Garrison (Director-at-Large)
Ms. Joan Miller (Director-at-Large)
Mr. Darrell Newkirk (Director-at-Large)
Mr. Gary Veach (Director-at-Large)
Mrs. Annette Wilson (Director-at-Large)

Also present were Mr. Thomas Dent, CFA Executive Director; Mrs. Carol Krzanowski, Associate Director; Ms. Allene Tartaglia, Director Special Projects; and Fred Jacobberger, Esq., CFA Legal Counsel.

Secretary's Note: For the ease of the reader, some items were discussed at different times but were included with their particular agenda.

(1) CORRECTIONS TO THE MINUTES. No corrections to the February, 2004 minutes having been submitted, **Barnaby** moved to accept the minutes. **Motion Carried.**

(2) APPOINT INSPECTORS OF ELECTION/CREDENTIALS COMMITTEE.

DelaBar moved to accept the following Credentials Committee to execute the duties of Inspectors of Election at the annual meeting of the members of the Cat Fanciers' Association: Yvonne Griffin, Pat Lichtenberg, Hilary Helmrich, Bill Frew, Karen Crooke, Paula Watson, Cheryl Theiler, Barbara Schreck, Nancy Dodds, Nancy Peterson, Eve Russell, Ken Brown and Geri Fellerman. **Motion Carried.**

(3) **TREASURER/BUDGET REPORT.** **Treasurer Kathy Calhoun** gave the following report using a standing motion with the right to vote no.

This report is based on financial reports for the period beginning May 1, 2003 through April 30, 2004

Key Financial Indicators

This report utilizes the 2003-2004 Annual Budget approved at the June 2003 Board Meeting as a point of reference and is reflective of the year-end financial audit.

Cash Reserves

Key cash reserves are held at Allaire Community Bank, Fleet Bank and Bank One. Funds are also being held in a certificate of deposit.

Ordinary Income-Registrations and related services

Registration which is the single largest contributor to CFA's financials was slightly below budget but greater than last year. Again, we continue to experience declines in the actual number of litters and individuals registered. Registration of litters and individuals is down an average of 5%.

Other related registration services contributed to the bottom line.

Yearbook and Almanac

Both publications suffered losses this year. The Yearbook delivered a net loss largely due to drop in advertising. The Almanac's loss was driven by reduced subscriptions. A huge effort has been made by the Publications Committee to reengineer both publications and drive new and renewed interest.

Events

CFA INTERNATIONAL SHOW

In the February Treasurer's report the International Show was reported to have a small profit. Subsequently, the donation to the Winn Foundation has been expensed resulting in a net loss to the show.

MADISON SQUARE GARDEN

The show at Madison Square Garden was a great success from a media standpoint, increasing the exposure of both pedigree cats and CFA. The financials of the show reflect a loss. This was not unexpected and with a more focused approach to fund raising the next show should realize financial improvement.

The Adopt-A-Thon, which was not fully sponsored, provided a great deal of good will. This component of the event was not intended to be a source of revenue.

Calhoun: I look at the show as being a success in that the show's purpose was to increase exposure to pedigreed cats and CFA. That was accomplished. The Adopt-a-Thon was not sponsored and not in a position to make a profit.

Operating Expenses

Administrative expense at Central Office, which includes salary, benefits, utilities, building insurance, supplies and postage were slightly under budget for the year. All other operating budgets were also in line with expectations with the following exceptions.

*Depreciation on data processing equipment was significantly greater than budget.
CFA also underwent an organizational change for which compensation was allocated.*

The bottom line this year is a loss, as reported in the year end audit. As summarized in this report and detailed in the monthly financials, there were several significant contributors to the net loss. The CFA sponsored shows were not financial successes. Media losses and reorganization costs were absorbed this year. Although a loss was realized, most of the drivers have been addressed and plans are in place to support a profitable scenario next year.

The Independent Auditor's Report provided by Paduano, DiTommaso & Golda, LLC on June 16 is available for review.

Calhoun: If not for our due diligence in containing costs in other areas, the losses could have been much worse. We are doing all the right things to prevent that from happening next year.

*Respectfully Submitted,
Kathy Calhoun*

Williams called the motion to approve the Treasurer's Report. **Motion Carried.**

(4) DOMESTIC CLUB APPLICATIONS. **Domestic Club Membership Chair Jo Ann Cummings** presented the following domestic club applications for approval, reserving the right to vote no.

CANADA'S CAPITAL CAT CLUB

North Atlantic Region

- Constitution and By-Laws meet CFA guidelines.
- Twelve members.
- One member belongs to another CFA club.
- All members reside in or near the Ottawa area of Canada.
- President & Secretary have the same address.
- Objectives:
 - Support organizations such as the local SPCA, rescue operation, animal anti-cruelty groups, spay/neuter programs.
 - They hope to present to schools, nursing homes and civic groups the importance of responsible pet ownership.
 - They hope to educate the general public about pedigree cats, and help eliminate breed fictions.
 - They hope to sponsor and support the health and welfare of cats through exhibits and fundraisers.
 - The club plans to sponsor one show per year.

Additional information:

- ❖ Club members have been members of other Canadian Cat Associations.
- ❖ The majority of the members are avid CFA exhibitors.
- ❖ There is no CFA club in the Ottawa area.
- Approved by Regional director – Debbie Kusy
- As of 05/25/04 – Supporting letter received from Diane S. Castor.

Kusy: The Canadians want more clubs there and they are very excited. **Williams** called the motion. **Motion Carried.**

MARITIME FELINE FANCIERS

North Atlantic Region

- Constitution and By-Laws meet CFA guidelines.
- Twelve members.
- Two members belong to other CFA clubs
- Except for one, all members reside in Canada.
- President & Secretary have the same address.
- Objectives:
 - Pursuit of natural health for felines.
 - Breed Rescue.
 - Promote understanding and education of all aspects of the cat fancy.
 - The club plans to sponsor one show per year.

- Encourage electronic communications for the purpose of educating the interest of breeds and exhibitors.
 - Promote sportsmanship and friendship among cat fanciers and catteries.
- Approved by Regional director – Debbie Kusy

Kusy: Same comment. **Veach:** This club could pick almost any date other than the Nova Scotia weekend and not affect another club in the region. **Williams** called the motion. **Motion Carried.**

(5) INTERNATIONAL CLUB APPLICATIONS/REPORT. **International Club Membership Chair Stan Barnaby** presented the following international club applications for approval, and report, reserving the right to vote no.

CAT FLOWER CLUB: **Barnaby**: Correspondence with regard to this club has stopped. I'm not satisfied because we're not getting answers to our questions. **Williams** called the motion. **Motion Carried.** Williams, Koizumi, Eigenhauser, Barnaby and Kusy voting no.

CATS' WORLD CLUB: **Barnaby**: I heartily recommend the approval and acceptance of this club. **Williams** called the motion. **Motion Carried.**

COREA ALLBREED CAT CLUB: **Barnaby**: They have responded to negative letters; but the concern is that it is going to be handled as a business. **Williams** called the motion. **Motion Failed.** DelaBar, Calhoun, Anger, Haden, Watson, Garrison, Newkirk, Veach and Wilson voting yes. Eigenhauser abstained.

Two declarations for International Division Council Representative were received by Central Office by the deadline of March 1, 2004. Since there were only two candidates, no election was required.

Following are the newly declared representatives:

*Michael Schleissner Germany
Ann Swedlund Germany*

Pam DelaBar, Don Williams, Joan Miller and Barbara Sumner judged the show held in Beijing, China, which was another huge success. Hopefully, we will be able to share another great report like the one Pam and Wain Harding brought back from Shanghai. The Judging School held in conjunction with the Cat Fanciers of Benelux show held February 16-17, 2004 was another successful venture instructed by Wayne Trevathan and Wain Harding.

The Cats "R" Us Club in Austria will be hosting the International Division Qualifier in October, 2004. For further information, the contact is Juergen Steinbrenner.

Cat Friends of Germany will be hosting the International Division Awards Banquet in conjunction with a show to be held in Berlin, Germany, July 10-11, 2004. For further information, the contact is Chris Braun.

There continues to be an increase in interest in CFA shows in Asia. Salle Mohd has contacted me with plans for a show to be held in Thailand in March of 2005. Korea has another group wishing to form a CFA club and, as previously reported, the growth possibilities in China are very exciting. The Hong Kong Cat Club held a seminar on grooming and diet, which was attended by 120 people. Club members visit orphanages, community centers and retirement centers with their cats and are definitely planning a show to be held in 2005. Europe and Russia have had an increase in shows, as well as an increase of shorthair breeds being shown at these

shows. I am of the opinion when the Cat Tracking System is up and operating, we will see a dramatic increase in entries at the shows being held in the International Division. I further feel this increase will escalate in all areas of growth and revenues in the International Division and remain confident that CFA has a strong future in this arena. And, we must remain strong in our commitment to work with the clubs in this area to achieve this growth and I congratulate the people and clubs that have worked so hard in the past to help us reach where we are today.

Alenka Unk reports that the U.S. has been included in the "C List" in the European Union regulation pertaining to rabies requirements for cats crossing EU borders. This means that as of July 3, 2004, any cats traveling from the U.S. to the EU will need a microchip and proof of a rabies vaccination, but no rabies antibody titer will be required. Alenka also suggests that CFA look into French regulations and explore possibilities for an agreement with LOOF so that CFA shows could once more be held in France.

Because of a situation that arose in connection with the planned CFA/Magnificat Show to be held in Rome, Italy, December, 2004, I had occasion to correspond with the President of FIFe, Eric Reijers. His response to me was positive and helpful. I would like to share an excerpt from this response: "I see no reason why we cannot work side by side, together in a positive way for the benefit of our mutual hobby. There is so much more that joins us, that we have in common than what separates us."

Barnaby: We lost the sponsorship of a very large company. **Berg:** Magnificat asked if we could guarantee the number of cats. Because we could not, they would not put the show on with CFA and it is now on another association's web site. Discussion ensued about the effect on the camaraderie in Europe. **Williams:** This has impaired us obtaining sponsorship that we need to help our people over there. We could write a letter if we don't get an answer within the next 30 days. **Watson:** Is there anything that we as a board can do? **Berg:** They want to see CFA do something about it. **Barnaby:** If then we are not satisfied, we can come back to this discussion.

Barnaby discussed grand points in Korea and it was determined that no motion was necessary, as the Show Rules already provide for what the Koreans wanted.

DelaBar: My attention was brought to a web site that wants a centralized registry for all of the independent organizations. I make a recommendation that we send a very strong letter and tell them to take our logo off, and that we follow up and see why they are using our logo.

INTERNATIONAL REPORT - RUSSIA/ UKRAINE

Nika Feline Center has become the only CFA show producing club in Russia. Clubs in other areas are needed for the growth of CFA. With the encouragement and help from Nika, the Gala Cats Club located in Nizhnii Novgorod will be considered for acceptance into the CFA family at the October, 2004 Board meeting. I've spoken with Marion Donohue who states that their paperwork and dues are in order but was received too late for consideration at this June meeting. Nika is putting on a show November 6, 2004 in Moscow, Russia. Wain Harding and Becky Orlando have agreed to officiate at the show. There will then be a show in Nizhnii Novgorod for Gala (if accepted) or the Nika club, using the Novgorod location, on November 8, 2004. That Monday is a holiday in Russia, thus they feel confident about scheduling a show on

that date. The people from Novgorod approached me at the Moscow show in November about making a CFA club in that location. They are very excited about it and it gives CFA a presence in another part of Russia. I have, also, encouraged the exhibitors from St. Petersburg to form a CFA club but that has not as yet come to fruition.

Rolandus Cat Club in Kiev, Ukraine continues to be a staunch supporter of CFA. They consistently put on quality shows that showcase CFA. After much planning, they wish to put on an eight ring CFA show on December 4-5, 2004. This will be a first undertaking that does not include a RUI show following the day following the CFA show. They wish to put on a seven AB, one LH/SH show. Peter Vanwongerghem has been contracted to do the LH specialty ring. In order to financially do this show, they are requesting permission from the Board to use George Cherrie-Groenewegen & Arie Groenewegen-Cherrie as part of the equation of the required number of CFA judges & to use one of the Rolandus judges as the SH specialty opposite Peter. As you know, at CFA shows which use judges from another association, the policy has been that 50% of the judges be licensed by CFA. George and Arie judge many CFA shows both here and in the International Division. They are well acquainted with our rules and standards, and are well respected among exhibitors & fellow judges alike. This would greatly ease the financial burden for Rolandus of having to bring three CFA AB judges over. Also, by allowing a RUI judge to work opposite Peter, negates the necessity of bringing over a single specialty judge from the United States.

CFA needs to be flexible and supportive in order to grow in the International Division and in countries whose economies are precarious at best. In order to achieve this I would like to propose the following action item:

Action item: That from time to time the CFA Board will suspend its 50% requirement of CFA judges for shows being held in the International Division. This will be done on a case to case request & will require prior Board approval.

*Respectfully submitted,
Liz Watson*

Watson: Approving the action item would ease their financial burden. They are tremendously supportive of CFA. They have put on one show a year for about 4 years and they want to have two shows a year. They want permission to use two judges who are fully aware of our rules and standards, and they would have one more CFA judge. They are very interested in making sure that it is a quality CFA show. I am in favor of this. **Veach:** This is a great growth opportunity and we need to work with them. **Miller:** One of the big draws that CFA has in Europe is the quality of our judges. Is there some way, other than diminishing our attraction in Europe? **Barnaby:** The International Committee budget has never been used to absorb any losses by a show. Everything that has been done in the International Division is paid primarily by the individuals or the clubs. **DelaBar:** There are exceptions to policy that can be considered. **Eigenhauser:** We don't need an exception. We can overturn anything a previous board has done by a 50% majority. I don't think the action item is necessary. If there is a specific situation in which they want to suspend the rules, that should be the action item. I would like to hear the specific exception that we are talking about, rather than whether it should or should not be a rule. **Watson:** I am going to withdraw the action item and ask that you allow them to put on a 7

allbreed, 1 specialty show using 1½ CFA judges. **Williams** called the motion. **Motion Carried.**
Newkirk and Miller voting no.

(6) **FUNDRAISING REPORT: Williams** introduced **CFA Fundraiser Roeann Fulkerson**, who gave a very upbeat report on her innovative fundraising and sponsorship progress, and her immediate goal of putting the International Show, Cats! Show New York and the Adopt-a-Thon in the black and, in doing so, continue with funding for CFA and our clubs. **Veach:** Roeann and I have worked with the club activity report to help give her information on how to approach companies and enable her to market us in a better way. **Williams:** Roeann has done a remarkable job in a short period of time. This association will benefit from her endeavors.

DelaBar moved that any time this board talks about business plans, that it does not appear in the minutes. **Williams** called the motion. **Motion Carried.**

Miller discussed a comprehensive article written about the controversy surrounding cloning the first cat. Part of controversy is that they don't know the possibilities. We need to develop a position statement, to respond to inquiries from the media [Miller and Dent to do so]. **Williams:** We also have to look down the road at how and if we are going to register these cats.

(7) CFA INTERNATIONAL CAT SHOW. **International Show Committee Chair Debbie Kusy** gave an update. **Kusy:** We won't have the expense of busses because you can walk back and forth. There's also an attached walkway. The qualifying concept caused a great deal of discussion after the February board meeting. I received hundreds of e-mails, and read every one. None had suggestions for a better idea. We need to see if this will work. We can always change it. **Veach:** We can't make everybody happy, but we should try. Let's find out what it is the exhibitors want. Let's adopt an information-gathering tool to help formulate our plan and tailor it to their needs. **Johnson:** We need a survey on a CFA level (not a regional level). We try things one year, and if it doesn't work, we will adjust it next year to make it better for everyone. People are reasonable when you try to communicate with them and explain why you did something. **Kusy:** Tell us a way to change it. Tell us a way to make it better. **Johnson:** The cat fancy needs to get focused on a solution. **Eigenhauser:** We have to word a survey carefully to make it clear that the #1 priority of the qualifiers is not how to deal with the International, the #1 priority of the qualifiers is how to make them financially successful for the regions. Unless it is clear from the questions, we are not going to get helpful answers. **Johnson:** I volunteer to work on a survey. **Kusy** suggested we take the exhibitor lists from the last 5 years and survey those people, rather than just getting a sampling from the 2004 Houston exhibitors.

(8) JUDGING PROGRAM. **Judging Program Committee Liaison Stan Barnaby** made all standing motions with the right to vote no and introduced Judging Program Committee member **Becky Orlando**, who presented the report to the board.

JPC members Becky Orlando, Norman Auspitz and possibly Wayne Trevathan expect to be present at the Board meeting. Becky has agreed to be our spokesperson for this meeting.

Elections: *Two new members of the Judging Program Committee have been elected. In March the Central Office conducted the annual election of a new judge to the Committee. Chuck Gradowski was elected to the position, with Sharon Roy as the alternate. In April, the Judging Program Committee elected the new exhibitor member to the Committee, who will replace Susan Cook Henry.*

The JPC solicited applications over a 2-3 month period and were pleased that ten individuals submitted applications, soliciting election to that position. Candidates came from all over the United States and Canada. The Committee was pleased to elect D. Ray Edwards, of Jolla, Missouri to the position.

Both Chuck and Ray have been part of discussions and copied on all e-mails since their respective elections, and were also asked to vote and comment on new applicants and advancements for this meeting, thus thoroughly integrating them into the Committee before officially taking office.

We feel we have two sound additions to the Committee and feel confident in their ability and professionalism.

Kusy: You didn't have anything in here about Susan being replaced. I think we should thank her. **Williams:** There is no one that would dispute that Susan Cook-Henry has done an outstanding job. **Cummings:** I agree with you. You have two people leaving the Judging Program Committee and I think we should thank both of them. **Williams:** Loretta is coming off this time also. [The CFA Board of Directors extends a sincere thanks to Loretta Baugh and Susan Cook Henry for their service to the Association.]

Thank You Messages: *Thank you notes were received from Ray Pinder, Holly Ayers, JoAnn Miksa-Blackwell and Gloria Hoover.*

***Action item* Deaths/Resignations:** *The last quarter, CFA lost two of our icons with the passing of long-time All Breed judges Jeannie McPhee and Vaughn Barber [Gloria Bessemer has also passed away in the interim]. Both had been ill and not expected to return to judging, but their loss is sorely felt. Resignations have been received from All Breed judges Gloria Bessemer and Bill Lee, and LH judge Al Lunde.*

Orlando: I received a letter from Takuko Yamazaki who is requesting a one-year medical leave of absence. **Anger:** Your action item is? **Orlando:** Accept the resignations and the leave of absence. **Barnaby:** I move that we amend the Judging Program Committee report to

read that Gloria Bessemer has passed away, and that we grant the 1-year leave of absence, and further accept with regret the resignations. **Williams** called the motion. **Motion Carried.**

***Action item* International/Guest Judging Assignments:** *Permission has been granted, pending Board approval, for the following:*

CFA Judges for International Assignments:

<u>Judge</u>	<u>ASSN</u>	<u>City/Country</u>	<u>Date</u>
David Mare	FIFE	Pirok, Finland	5/15-16/04
Ed Yurchik	CFA NSW	Canberra, Australia	5/14/05
Brian Pearson	CATZ INC	Wellington, NZ	7/10/04
	WNCA	Sydney, Australia	7/17/04
Betty White	CCC of A	Adelaide, Australia	9/2-10/05
Darrell Newkirk	CCC of A	Canberra, Australia	7/16-17/05

Williams called the motion. **Motion Carried.** Newkirk abstained.

Non CFA Judges to Judge CFA Shows:

<u>Name</u>	<u>Affiliation</u>	<u>CFA Show</u>	<u>Date</u>
George Cherrie-Groenewegen	IND (AB)	Cat Friends of Germany	10/30-31/04
		Rolandus Cat Club	12/5-6/2004
		American Wirehair Int'l	03/19-20/05
Arie Groenewegen-Cherrie	IND (AB)	Cat Friends of Germany	10/30-31/04
		Rolandus Cat Club	12/5-6/2004
		American Wirehair Int'l	03/19-20/05
Miriam Klein	FIFE (LH)	Feline Friends Int'l	5/30/04

Williams called the motion. **Motion Carried.** **Newkirk** moved that the Judging Program Committee grant permission for these assignments in the future, unless they don't feel comfortable with it. **Williams** called the motion. **Motion Carried.**

Judges Test: *The required Judges Test was administered in April/May. The test was written by Norman Auspitz and corrected by Becky Orlando. This test was based on Show Rules and Standards changes made in the past 12 months only. Scores/results will be announced with the Annual meeting report.*

Workshops: *Plans are under way for two events. We will be doing a judges' workshop in June that will cover Cornish Rex, Devon Rex and Sphynx.*

Plans are underway to hold the Breed Awareness and Orientation Workshop in conjunction with the International show in November. The format this year will be one day only.

A successful school was held in February in the International Division, conducted by Wain Harding and Wayne Trevathan. This was the first school held in the International Division and was well received.

***Action item* Acceptance/advancements:** The following individuals are presented for acceptance/advancement.

Accept As Trainee:

Carolyn Lyons LH (2nd Specialty) 19 yes

Advance To Apprentice:

Vicki Abelson SH (2nd Specialty) 19 yes

Carla Bizzell LH (2nd Specialty) 19 yes

Kathy Black LH (2nd Specialty) 19 yes

Rick Hoskinson LH (2nd Specialty) 19 yes

Barbara Jaeger LH (1st Specialty) 19 yes

Jeff Janzen LH (2nd Specialty) 19 yes

Sharon Powell LH (1st Specialty) 19 yes

Beverly Wood SH (2nd Specialty) 19 yes

Advance To Approval Pending:

Vicki Baylis SH (1st Specialty) 19 yes

Marge Collier SH (1st Specialty) 19 yes

Ellyn Honey LH (2nd Specialty) 19 yes

Ayumi Ueda SH (2nd Specialty) 19 yes

Yoshiko Sada SH (2nd Specialty) 19 yes

Advance To Approved:

Wakako Nagayama All Breed 19 yes

Accept As LH Trainee (Without Judging Program Committee Support):

Karen Talbert LH (2nd Specialty) 16 yes; 3 no (Anger, Koizumi, Wilson)

The Judging Program Committee would like to express our thanks to the Board and to our liaison, Stan Barnaby for their confidence and support.

Respectfully submitted,
Loretta Baugh, Chair

(9) CENTRAL OFFICE OPERATIONS. **CFA Executive Director Tom Dent** gave the following report:

Restatement of Naming Policy: Williams: Any registered cats that come in from other associations shall not be changed (i.e., removing spaces, punctuation to meet the 35 character limit). When those cats go back and forth between associations, it doesn't show up as the same cat. To reiterate the policy of the CFA Central Office, we allow 35 spaces. We will not change the name.

Cat Ancestry Tracking Service ("CATS"): Dent presented the certificate we will issue for cats being tracked in the Cats Ancestry Tracking Service. We feel the applicant should submit a color picture of the cat going into the tracking service [for assistance to the owner in identification]. **DelaBar:** So moved. **Williams** called the motion. **Motion Carried. Dent:** The development of CATS has taken us back almost 100 years to when CFA first set up shop. A number of issues have arisen, but we are ready to have this available on the internet in a week's time. **DelaBar:** Our first influx will be from China. They are just waiting for that final application. The interest there is phenomenal. **Johnson:** Do we have a list of breeds we are going to track and/or a numbering scheme for that and/or a numbering scheme for colors that we don't accept now in our current breeds? As Breeds & Standards Chair, I would like to be included in the development of such a list. **Barnaby:** What is the cost? **Dent:** Every time you put a new cat in the system, it is \$10. We're not tracking litters, per se. **Barnaby:** If you are tracking a particular cat, you want to ultimately register. It is going to be a very expensive proposition for people who want to bring their cats over to CFA. **Eigenhauser:** If someone comes in with a 3-generation pedigree and wanted to put it into CATS, then we have those 3 generations behind it, right? **Dent:** CATS is going to mean different things to different people. Some ultimately want CFA registration on cats currently registered in another association. I want to make it clear that we are not going to be recording all of the cats in the pedigree. We will put into our system a number indicating how many generations we have on file, but we're not going to increase our costs by recording all of that information. **Johnson:** Have we considered offering a service whereby people could record at a single time the cat and some amount of the pedigree, with a different fee structure? **Dent:** We already record some generations for a cat that is transferred to us from another association. **Wilson:** Cost does not seem to be out of line if you add just a few generations. **Eigenhauser:** I would like to suggest putting together some sort of a package deal. **Dent:** I would like to see how things go. **Calhoun:** We can't go below the domestic cost of registering a cat, which is \$8. We don't give a discount if you are registering more than one cat.

Charge for Unsolicited Board Meeting Faxes: Dent: We are getting [unsolicited] broadcast faxes at board meetings that are coming in to a number of people, driving up our expense. My suggestion would be that when we incur a charge for receipt of those faxes, we charge the sender. **Eigenhauser:** So moved. **Williams** called the motion. **Motion Carried.**

Agility Trials: Dent: An exception to the show rules was requested that Bengals be allowed to compete in agility trials. **DelaBar:** If this is going to be a CFA sponsored or sanctioned event, we have a policy on any cats derived from wild blood, which should be

enforced. If there is going to be a stand-alone event sponsored by some other organization, then we have no say over it. If it is sponsored by CFA, then we do have a policy. **Williams:** The agility event would be in a separate room. **Eigenhauser:** We are responsible for any injuries that might occur. As long as it's a separate event in a separate room by a separate entity, I don't have a problem. **Veach** moved that any agility trials held in conjunction with a CFA show be held in a separate facility, as currently defined in the CFA Show Rules, with the sponsoring club stating that CFA is in no way responsible for any danger or harm that comes to them. **Williams** called the motion. **Motion Failed.** Veach and Anger voting yes. **DelaBar:** I would like to endorse agility trials, but I do not want to see a CFA sanctioned event with hybrid animals. I move that we approve the use of an agility trial and entry blank with the caveat that wild hybrid cats not be entered. **Williams** called the motion. **Motion Carried.** **Williams:** Central Office will develop the form. **Veach** moved that until the form is developed, Central Office will inform sponsoring clubs that wild hybrid cats are ineligible for entry. **Williams** called the motion. **Motion Carried.**

Breed Council Web Sites: **Dent:** We approved breed council web sites and we fund registration of the domain names. I ask the board to allow me to advise a breed council secretary that if they are going to list any winning cats, they have to list all the winning cats. If they can't do that, then we would withdraw their right to put anything on the web site. [Secretary's Note: no cat(s) shall be omitted; i.e., the list will be complete, without gaps.] **Barnaby:** So moved. **Williams** called the motion. **Motion Carried.**

1. Out of Region Show Requests

a) *Club Name:* American Wirehair Cat Society
Home Region: Midwest (#6)
Show Date: June 25, 2005
Proposed Location: Elizabethtown KY (Southern Region #7)

Barnaby: American Wirehair is canceled. **Withdrawn.**

b) *Club Name:* Tonkinese Breed Association
Home Region: Gulf Shore (#3)
Show Date: April 22/23, 2006
Proposed Location: Indianapolis IN (Midwest Region #6)

Williams called the motion. **Motion Carried.**

c) *Club Name:* National Siamese Cat Club
Home Region: North Atlantic (#1)
Show Date: October 15/16, 2005
Proposed Location: Rochester NY (Great Lakes Region #4)

Williams called the motion. **Motion Carried.**

d) *Club Name:* The Educated Guess Cat Fanciers
Home Region: Northwest (#2)
Show Date: October 30/31, 2004; December 18/19, 2004

Proposed Location: Medina NY (Great Lakes Region #4)

Kusy: There are conflicting shows in Pennsylvania and New Jersey. **Veach:** It's 6 hours away. **Kusy:** You will kill the clubs. **Williams** called the motion. **Motion Failed.**

2. *Tonkinese Breed Association – Requesting permission for judges to hang 3-5 breed ribbons in every ring in the Tonkinese class judging for the out-of-region show April 22/23, 2006. CO Note: Additional awards not to be scored.*

Williams called the motion. **Motion Carried.**

3. *Abyssinian Breeders International – Requesting permission to award best through 10th best of breed for both Abyssinians and Somalis (kittens, championship and premiership) in one ring. CO Note: Additional awards not to be scored.*

Williams called the motion. **Motion Carried.**

4. *A North Atlantic Region club has failed to pay the show entry surcharge for a show held January 10/11, 2004. Action requested: set policy pertaining to the non-payment of the show entry surcharge.*

Dent: Specifically (a) should a policy be set that would disallow the club from licensing additional shows, and (b) can we hold them to be not in good standing so that they would not be able to vote and participate in the annual meeting? **Williams** called the motion on (a). **Motion Carried. Jacobberger:** For (b), the Constitution provides the definition of good standing – whether they have paid their members dues and sent in a list of members. The second part of that is, are they under disciplinary suspension? If we put them under disciplinary suspension for failure to pay the surcharge, then they would not be in good standing. Can we do that retroactively? We can address that question in the future but not for this meeting. **Eigenhauser:** If it's a disciplinary matter, I think it should be filed as a protest and go through the process. **Calhoun:** Does this club have a show license for 2005? **Dent:** If they have a license and don't pay, we will cancel the license.

5. *A club name change request has been approved for:*

<i>Old: Rainbow Cat Club (6)</i>	<i>New: Furever Friends Feline Fanciers</i>
<i>Old: Seminole Cat Club (3)</i>	<i>New: Colorpoint Shorthair International</i>

Veach: Aren't name changes addressed by the board? **Kusy:** When there is some dissention, it should be discussed or noticed. I move that in the future these be pre-noticed. **Williams** called the motion. **Motion Carried.** Eigenhauser voting no.

6. *The office has received a request to provide a statement on the Association's position regarding animal cruelty. For this discussion, "cruelty" being defined as "intentionally killing, maiming, torturing, burning, mutilating or causing serious physical injury." CFA has no position statement on this issue. Of course, we hold behavior of this nature to be abhorrent, but what do we believe are adequate and justified penalties for actions of this nature?*

I am including this only to advise you that I will undertake to draft such a policy statement and will be seeking in put from all interested parties.

Miller: There are many, many cruelty laws that are proposed every year. Most of them include neglect. Sharon Coleman has spent 10 years in this area and if we're going to have any policy, Sharon should be consulted. **DelaBar:** If we keep the statement simple without making it a laundry list, we will be much better off. **Eigenhauser:** In this case, brevity is the soul of wit, because the more words we use, the more it's going to be twisted around.

7. *The Central Office will be developing a discount air fare package for the 2005 Annual. The program we are considering would utilize one agent dealing with a limited number of carriers.*

(10) WINN FOUNDATION. **Winn Feline Foundation Liaison George Eigenhauser:** Winn Foundation has been accepted for the Combined Federal Campaign.

(11) CFA LEGISLATIVE COMMITTEE . **Legislation Committee Chair Joan Miller** gave the following report:

The CFA Legislative Group has greatly missed Anna Sadler since her hospitalization in mid January and recent death in June. Her close contact with our Network liaisons and ongoing monitoring of legislative web sites and lists has always been critical to our grass roots effectiveness. As of April 1, 2004 we added George Eigenhauser to the CFA Legislative Group as CFA Legislative Information Liaison. His familiarity with legislative issues over many years is a great advantage and he is quickly learning procedures, the many people, Internet lists and organizations involved and will soon be able to handle the functions of this position.

My move from Northern California to San Diego has been difficult but accomplished during the month of May. Watch for my new address and phone, fax numbers in the Almanac.

Considering our setbacks Sharon and I have put in much "overtime" to keep up with one of the most demanding legislative years ever. We have had to face challenges in a few parts of the country that have not previously experienced breeding permits or other legislative problems before. It is always more difficult to mobilize cat fanciers unfamiliar with the typical proposals and procedures and lacking ongoing contacts with aligned organizations in their community. I appreciated help from Regional Directors in referring me to potential fanciers for help.

Overall most of our high priority proposals have been limits on pet numbers and/or mandatory spay/neuter unless one acquires a breeder permit with associated "facility" inspection, standards, fees and penalties for violation. California has again introduced the concept of seller permits (AB2513). Very few of these breeder permits or other local ordinances around the country have passed due to the tremendous efforts of our local teams. We know that some of the state bills will be reintroduced so it is not easy to feel success, but I believe that every year we are becoming more skilled in our opposition strategy.

Fanciers take time off from work to attend hearings, meet to discuss strategy on weekends, communicate with the Legislative Group daily and with the other team members, monitor legislative lists at night and put in countless hours for CFA and the cat fancy. We are grateful for the wonderful grass roots force established in many states. The "cat lobby" continues to command respect around the country as noted in a recent post to the Pet Law Internet list:

"The three groups that I want on my side in a serious lobbying fight are NRA, the Farm Bureau and the CFA." (Bob Kane, Virginia Hunting Dog Owners' Association; Sportsmen's and Animal Owners' Voting Alliance)

CFA is part of a national alliance/coalition:

Various organizations have recently come together to address the animal rights pressures on pet ownership. This group evolved from the 6 years of participation in "Pet Night on Capitol Hill" and includes the Animal Health Institute, American Veterinary Medical Association (AVMA), American Animal Hospital Assoc. (AAHA), the AKC, Pet Industry Joint Advisory Council

(PIJAC), the American Pet Product Manufacturers (APPMA), several pharmaceutical companies and veterinary association leaders. Our initial email communications and one telephonic conference have started an exploration of ways to more aggressively oppose the “guardian” word campaign and to determine possible positions on the issue of economic and non-economic damages in state legislative proposals. No state has yet been able to pass a damages bill yet, but Maryland came close this year. The potential for extreme liability risk, litigation, high veterinary insurance rates is of concern to all of the aligned groups. In working to develop a common stance we are concerned with consistency between our beliefs in animal welfare, promotion of the human-animal bond and recognition of the special value of pets. At the same time we realize changing the status of animals in laws as proposed by several animal rights advocates is a serious threat to pet ownership rights. One of the next steps being considered is to assemble a group of experts and host a seminar to concentrate on these topics.

Policy on the selling of cats:

CFA receives questions occasionally through the web site concerning our views on selling cats and whether we have any formal policy against selling through pet stores, brokers or at auctions. The Legislative Group’s response has been that we have no policies concerning commercial selling of cats and that CFA has no control over the placement of cats by individuals. If a breeder does sell through intermediaries USDA licensing is required unless the person meets certain exemption requirements.

CFA does have a formal Code of Ethics passed by resolution at the 2000 Annual Meeting. This statement relates to responsible breeding, honest dealings with purchasers and maintaining healthy environments but does not mention methods of selling cats.

It had been suggested that the board discuss this matter to determine if we want an official policy either incorporated within the Code of Ethics or drafted as a separate statement. If the board is interested in setting direction I believe wording should first be presented at an Annual meeting.

AKC does have specific policies concerning selling dogs through auctions and raffles. I am not aware that cats are sold at auctions. AKC’s kennel inspection program (for records) includes kennels/individuals offering dogs for sale at auctions. Club rescue groups are also discouraged in the AKC policy statement from purchasing dogs at auctions because it “perpetuates a problem and tends to create a seller’s market”.

Here is some draft language – for discussion purposes only – concerning a possible CFA policy on selling cats or a paragraph added to the existing Code of Ethics:

“CFA fosters sound breeding practices, healthy environments for cats and ethical placement of kittens/cats. Our organization has no control over the sale of cats by those engaged in commercial transactions. However, breeders are encouraged to sell or place cats directly to the new pet owner or in a manner that will enable contact with the ultimate owner in order to provide ongoing education and advice if necessary.”

This wording allows some flexibility. Placing cats from individuals' homes is the normal procedure and most breeders have far more demand than kittens available and they do enjoy bringing new pet buyers into their homes. But selling kittens has become difficult for other breeders due to legislative or zoning restrictions and outright harassment from animal rights activists. We may want to explore various alternative ethical methods for selling/placing cats. If breeders cannot find ways to reach the public interested in pedigreed cats and to easily sell their pet kittens our efforts to promote awareness of the breeds and prevent governmental restrictions on breeding will be futile. I believe that any CFA statement concerning selling should not preclude the possibility of some intermediary selling of cats in the future.

Miller: We could adopt a simple line regarding selling cats through pet stores, brokers or auction. The wording should be flexible because people around the country are no longer as comfortable about having pet buyers come into their homes. If they can't sell their cats, then I don't think they are going to continue to register litters or breed. I move that it say, *I will place cats directly to the new pet owner or in a manner that will enable contact with the ultimate owner to provide on-going education and advice.* **Williams** called the motion. **Motion Carried.** **Miller:** A pamphlet entitled "Why Do We Need Breeders" will be given out to all of the delegates, which is the beginning of our new approach of keeping our cat fancy alive. We have got to reach people at the very basic level.

Legislative highlights - past fiscal year 2003-2004:

Federal – We worked with PIJAC and AKC on transportation issues and Alerts for the federal Rulemaking. Participated on the National Council on Pet Population Study and Policy – meeting in Washington, DC and telephone conference meetings. Telephone conference meeting with the "Pet Night" National Coalition to discuss the "guardian" word and non-economic damages issue with veterinary organizations, AKC, pharmaceutical and pet industry.

STATE BILLS –

California – Continued opposition to AB 2513, which requires a sellers' permit to sell any unaltered dogs/cats, standards of care – passed two Assembly committees, now on the Assembly Floor. Opposition to AB 395/AB 1857 - ban on cat declawing - modified to wild cats only.

Colorado – Changes to the PACFA (Pet Animal Care and Facilities Act) regulations.

Florida – SB 3058 - Changes to the existing "Lemon Law" to add facility standards and new penalties (failed to get out of committee – dead for this year) Fish & Wildlife Commission policy on feral cat TNR, limits on numbers of cats, organization comments submitted

Illinois – Opposition to HB 184 facility licensing and microchipping mandated through local ordinances – passed. As a result, several jurisdictions proposing legislation.

Massachusetts – Amendment to Pet Store law to require breeder permits and regulations; attached to the Assembly budget bill (current)

Oklahoma – SB 1130 requiring spay/neuter, permits and regulation (this bill was pulled)

Rhode Island – S 2593 – non-economic damages for intentional or negligent death of a Pet.

Mississippi – Monitoring of 4 bills because of the "guardian" word use.

North Carolina – House Interim Committee hearings on a proposal to require Breeding permits, rabies database, microchip – successfully eliminated all provisions detrimental to breeders.

Virginia – Spay/neuter with breeder license, draft proposal study group - defeated

Wisconsin – State facility licensing regulations proposals – defeated.

New Jersey – I organized and attended a meeting in the CFA Central Office October 2003 with members of the New Jersey Governor’s Animal Task Force to discuss animal-related problems in the state. Local breeders/ legislative liaisons, shelter representatives were present. (A recently revised bill includes breeders/sellers of all animals, requiring registration to sell 10 or more in a year.)

Local/County Ordinances – (Partial)

California

Santa Monica “guardian” word proposal - defeated

Pasadena “guardian” word proposal - defeated.

San Francisco – cat declawing resolution (testified Board of Supervisors) - passed

Kern County, CA – Task Force workshops, proposed ordinance and fees; pending

Santa Clara County – monitor Animal Advisory Commission proposals

Riverside – cat licensing - defeated

Florida

Jacksonville– numerous changes to proposed breeder permit ordinance – ongoing.

Illinois

Oak Park attempt to remove limit law

Chicago Licensing Ordinance requiring microchips, health certificates, increased license fees, mandated sterilization, etc. – on hold.

Cook County microchip requirement

Michigan

Ann Arbor ordinance –pet limits, breeder permit, cat licensing, standards of care.

Coordination of many groups to oppose - defeated

New Mexico

Santa Fe unaltered animal permit, animal care permit, inspections

North Carolina

Forsyth County differential license fee proposal

Oregon

Lane County (Eugene) Task Force considering cat licensing

South Carolina

Spartanburg dog/cat licensing, breeder permits - passed

Texas

Waco ordinance to require permits for all pets over a certain number.

Lubbock pet limits proposal

Corpus Christi – new breeder definition and permit requirement - defeated

Round Rock limit law, leash law - defeated

Tennessee

Columbia - cat tax and limit law - current

Washington

Clark County – breeder permit proposal still pending

Wisconsin

Richfield - limit law and kennel requirements - current

Respectfully submitted, Joan Miller

Miller: Several years ago I was asked to be an advisor on Harmony Village, being built in Florida, to design pet home environments for cats for a national builder. They want to incorporate these ideas all over the country for cat and dog environments in the house. Every time the designs are used, CFA gets a percentage. They will have a pet home environment book, and they wanted a statement from CFA included. *People and pets living together is here to stay, but often it's the pet who must learn to adapt to a human home and lifestyle. Petlife Home Environments give pet owners the opportunity to consider design elements compatible with their animals' needs so that a home shared with pets can be interesting, safe, practical and therefore pleasure for both.*

(12) ANIMAL WELFARE. **Animal Welfare Chair Linda Berg** gave the following report: **Berg:** There is a large amount of dumping of pedigreed cats into rescues. I'm not sure what the reasons are.

(13) HEARINGS OF PROTESTS.

HEARINGS:

Case No. 03-008, CFA v. Amicarella, Jeana, Violation of CFA Constitution, Article XV, Section 4 (a & g). Previous ruling upheld of GUILTY of violation of CFA Constitution, Article XV, Section 4 (a & g). Sentence imposed of a 3-year suspension from all CFA services, a \$1,500 fine and proof of compliance with terms of the Arizona Court's probation.

Case No. 04-023, CFA v. Bush, Jeanene, violation of CFA Constitution, Article XV, Section 4(a & g). GUILTY of Constitutional Violation (g); no probable cause as to (a). Sentence imposed of 6 month suspension of all CFA services, \$500 fine. Prior to reinstatement, must have a CFA COE and maintain for 3 years after readmission to CFA services. Failure to maintain COE will cause resumption of suspension.

Case No. 03-002, CFA v. Gaffke, Donna, violation of CFA Constitution, Article XV, Section 4(a & g). GUILTY on both counts. Sentence imposed of life suspension of all CFA services.

Case No. 04-010, CFA v. Hannon, Mark, violation of CFA Constitution, Article XV, Section 4(f & g); violation of Show Rules 11.26, 11.27 & 18.05. GUILTY of Show Rule 28.07 violation; dismissal of remaining charges. Sentence imposed of formal letter of reprimand.

Case No. 04-024, CFA v. Ivey, Charity and Deleski, Diana, violation of CFA Constitution, Article XV, Section 4(a & g). As to Respondent Ivey, GUILTY on both counts. Sentence imposed of life suspension of all CFA services. As to Respondent Deleski, no probable cause. CFA to flag file for further consideration if transactions occur.

Case No. 04-021, CFA v. Johnston, Windy Lynn, violation of CFA Constitution, Article XV, Section 4(a & g). GUILTY on both counts. Sentence imposed of life suspension of all CFA services.

Case No. 03-023-0407, CFA v. Mizzi, Sheila, NOT GUILTY of violation of Show Rule 27.01 and GUILTY of violation of Judging Program Rules Article X(A) and (D). Sentence imposed of a \$500 fine and suspension from the judging program for a period of one year commencing September 1, 2004, or sooner if Mizzi chooses.

Case No. 04-205, CFA v. Mori, Kunio & Hatsue, violation of CFA Constitution, Article XV, Section 4(f & g); violation of Show Rule 13.18. GUILTY on all counts. Sentence imposed of suspension of all CFA services (including judging) for 6 months and payment of a \$2,500 fine. Suspension will continue in place until 100,000 yen reimbursed to complainant.

Case No. 04-001, CFA v. Sheehan, Phyllis & Mike, violation of CFA Constitution, Article XV, Section 4(g); violation of Show Rule 2.12. NO PROBABLE CAUSE as to the

Constitutional violation; GUILTY of Show Rule violation. Sentence imposed of 6 month suspension of all CFA services and a \$350 fine.

Case No. 04-022-039, CFA v. Trevathan, Wayne, violation of CFA Constitution, Article XV, Section 3(a) and 3(c); Violation of Judging Program Rules Section X, (A, B and D). NOT GUILTY of violation of CFA Constitution, Article XV, Section 3(a) and 3(c); and GUILTY of violation of Judging Program Rules Section X, (A, B and D). Sentence imposed of removal from the Judging Program Committee, a \$500 fine and a sincere public apology to Mr. Veach.

Case No. 03-045, CFA v. Zizzo, Rose Marie, violation of CFA Constitution, Article XV, Section 4(a & g). GUILTY on both counts. Sentence imposed of life suspension of all CFA services.

Eigenhauser moved that to determine “membership” for the purpose of running for officer or director of CFA, only active memberships be considered and honorary memberships shall not be considered. **Motion Carried.** Watson abstained. **Eigenhauser** moved that if a candidate meets the requirements by the declaration deadline, they are considered eligible. **Motion Carried.** Veach voting no; Watson abstained.

(14) PUREBRED RESCUE COMMITTEE: **Chair Betty Haden** submitted the following report:

In January 2004, the Purebred Rescue Committee took on a new face. Due to Anna Sadler's illness, and Dee Hinkle's work schedule, I was alone on the committee, without adequate knowledge to handle the situations that were arising. I asked Linda Mercer to join our committee as Rescue Coordinator. She has been a lifesaver!

Prior to Linda's joining the committee, we worked more in an advisory capacity. We are now actively helping in rescue situations through financial assistance, supplying equipment, locating foster placement and transports, and providing medical care. We are working directly with our Animal Welfare Committee in many of these rescue situations.

When we are notified of a rescue, often times payment for a 'pull' is needed immediately and occasionally this occurs on a weekend. Linda M. and I both felt that a PayPal account would greatly simplify our ability to make these payments to the shelters quickly. I spoke to Tom Dent about setting up a PayPal account for the committee, but he felt it would be too difficult to keep accurate records. The way it is set up now, we provide him with receipts and he has a check mailed out.

Linda M. has a world of resources and usually has someone donating monies to our fund within days of our spending any. I just received a total of \$1825 in donations to help cover expenses that we incurred last month. We feel that these donations will be greater when we get our 501(c)(3). I am in the process of completing this paperwork, but I have never done this before and would appreciate any help or advice that you might give.

*Respectively submitted,
Betty Haden, Purebred Rescue Committee*

(15) **JOB DESCRIPTIONS. Job Descriptions Liaison Annette Wilson** submitted the following report:

- *Reviewed material sent by Lorna Malinen, previous committee chair*
- *Reviewed additional material received from Central Office*
- *Based on initial review of material at hand (organizational chart, initial job descriptions for Board and Committee Members, Executive Director) and discussion with Lorna Malinen, I have these preliminary recommendations:*
 - ***Employee** job descriptions be written by the designated employee of Central Office responsible for Personnel to conform with Human Resources Best Practices and EEOC Guidelines.*
 - ***Committees** have an outline of their general duties and responsibilities as “job description” in the HR sense would not apply.*
- *Highly recommend that any employee job descriptions be part of the overall HR process and linked to employment objectives and performance reviews.*
- *Suggest that there are several Human Resources software programs specifically for small business that include suggested formats and forms for all HR responsibilities (including job descriptions, performance reviews, employee handbooks, etc.).*

COMMITTEE ACTION ITEMS:

- *Follow up with CO for material they currently have developed and are using for employee job descriptions*
- *Coordinate efforts with any other committee or officers working with CO on Best Practices, HR efforts, etc.*

BOARD ACTION ITEM:

Place responsibilities of “Job Description Committee” into Committee or Board Member Responsibility handling all Central Office HR Oversight.

Respectfully submitted, Annette Wilson

(16) CFA WEB SITE COMMITTEE: **Chair Gina Wiley** submitted the following report:

AWARDS

No new awards were received during this reporting period.

GENERATING INCOME

Amazon Bookstore: *First Quarter 2004 sales of items through Amazon.com resulted in a referral fee of \$193.64.*

Online Catalog: *The Online Catalog continues to receive quite a few orders. Most recently, we are seeing a lot of activity for the upcoming annual. There are 8 links to online show flyers through the end of December 2004.*

FANC-E-MEWS

The latest edition of Fanc-e-Mews went online on April 30th and features the Winn Feline Foundation Grant Award winners. There are also articles on Photographing Cats, The Cat's House, Poet's Corner, and the 6th Annual Florida Cat Conference. Fanc-e-Mews shines the breed spotlight on the Burmese this edition.

WHAT'S NEW ON THE CFA WEB SITE?

- *Natural Pet Books and Sturdi Products now available in the Online Catalog*
- *A new edition of Fanc-e-Mews available for May-June.*
- *Addition of Solid Persian, Egyptian Mau, Tonkinese, Turkish Van, Turkish Angora, Russian Blue, Silver/Golden Persian and Abyssinian articles to the site.*
- *Addition of Feline Genetics FAQ to the site.*

CFA WEBSITE TRAFFIC REPORT

Month	Pages Viewed
Feb 2004	1,631,763
Mar 2004	1,670,349
Apr 2004	1,495,031

Number of pages viewed increased by almost 500,000 this reporting period. Our breeds are still the most requested pages on our website with Maine Coon, Siamese, Burmese and Abyssinian once again topping the list of most requested breed pages.

ONLINE ALMANAC

The Online Almanac is now ready for a preview at <http://almanac.cfa.org>. It is being provided free of charge for an “introductory” period so everyone see what all it has to offer. The site was officially announced on May 24th to the CFA-List and we are receiving a great deal of positive feedback and some excellent tips from our potential subscribers. We are compiling a list of suggestions and will be evaluating the best way to implement these suggestions on the site. We are waiting on the subscription piece to be completed before we can start offering the site to subscribers via a username/password.

WHAT’S PLANNED FOR THE CFA WEB SITE:

Karen will be spending the summer working on the photos of the National Winners and Breed Winners. She currently receives a CD from Central Office with all of the submitted photos of the winners and works on getting them into a format that is acceptable on the website. Additionally, this is the source of the photos in the breed articles that are added to the site.

I have asked Karen to look into a more user-friendly navigation system for the site. We have so much good information out there that it is hard for many to find what they need. Hopefully, Karen will be able to implement these changes in the upcoming months on the CFA WebSite.

Respectfully submitted, Gina (Wiley) Lehman

(17) CD COMMITTEE. **Video Committee Chair Jo Ann Cummings** submitted the following report:

As I reported previously the Breed Identification is complete. Tom Dent has suggested a selling price of \$19.95. A \$2.95 handling charge will also be added. Carol Krzanowski has sent a copy to Larry Johnson who can have them copied for \$1.00; this also includes the cover print on the disc. I would like to see the price set at \$10.00, I think we need to keep in mind that this is an educational tool and hopefully it will reap benefits for us in the future. Several people have written to tell me they would like to purchase two or three of the CD to send to the Vet's and Vet's schools. If the price is \$19.95 I think they will buy one copy and copy the CD for their own use.

Pam also mentioned to me that a company she is currently working with would like to carry this item in their catalog This could be a nice boom.

I think that a record should be keep of what Veterinarian Schools the CD has been sent to, and will take on this obligation if no one objects, or if it is felt this information would be better suited to the Central Office that is OK with me.

On The Child's Dictionary I have no information on where this stands. I think Pam mentioned that both she and Eric were working on this project as well.

The Longhair Grooming Video is at a complete standstill, until the money can be generated for publication I think this project should be put aside for now.

Jo Ann Cummings, Chair

BREED COUNCIL SECRETARIES' MEETING
Thursday, June 24, 2004

Welcome to CFA's new and returning Breed Council Secretaries

Breeds and Standards Chair Peg Johnson called the meeting to order at 9:00 a.m. with the following Breed Council Secretaries and Breed Committee Chairs (or their representatives) present, in addition to the CFA Board of Directors: Kathryn Sylvia, American Bobtail; Sig Hauck, Bombay; Karen Hooker, Turkish Van; Mary Fran Marron, Scottish Fold; Colin Cornwall, British Shorthair; Sherrie Zabriskie, Chartreux; Nicki Ruetz, Singapura; Allen Scruggs, Japanese Bobtail; Gail Frew, Maine Coon; Mark Hannon, Persian; Debbi Stevenson, Siamese; Norm Auspitz, Abyssinian; Becky Orlando, Exotic; Tammy Roark, Somali; Neil Quigley, Ocicat; Laura McIntyre, Oriental; Kathy Rutledge, Burmese; Cheryl Coleman, Korat; Dawn Shiley, Norwegian Forest Cat; Jessie Brown, Egyptian Mau; Norma Placchi, Havana Brown; Patricia Swihart, European Burmese; Bernie Hartman, Colorpoint Shorthair; Sharyl Pistulka, American Wirehair; Gary Amundson, Devon Rex; David White, Cornish Rex; Rob Miller for Annette Wilson, Russian Blue; Bob Zenda, American Shorthair; Jan Gabbard, Birman; Isabelle Bellavance, Ragdoll; Wiebke Heron, Sphynx; Donna Bass, Selkirk Rex.

Comments from CFA President

Williams: Because of the passing of Anna Sadler, I have named Mark Hannon as Persian Breed Council Secretary.

Meeting Purpose

Johnson: Thank you for your questions and for attending this meeting. The purpose of this meeting is to have an interchange between the board and breed council secretaries, and offer a forum for discussion of pertinent issues and exchange of information.

Questions:

1. *Breed Council requests for pedigree requirement changes.*
 - 1.1. *Breed Statements from all breeds currently with eight generation pedigree requirements or who have requested eight generation pedigrees.*

Hannon: In 2002 the Persian Breed Council voted by 70% to require an 8-generation pedigree to register cats being imported from other associations. The Board denied our request. In 2003 the Persian Breed Council voted by 80% to require the 8-generation pedigree for cats being imported from other associations. At its February, 2004, meeting the Board again denied our request and asked us to again defend that request. Here I am on behalf of the Persian Breed Council to discuss our request.

The minutes devoted lots of time to the impact this will have on the International Division. Please keep in mind that this requirement would be for all cats imported from other

associations, both domestic as well as overseas. People wishing to register cats with CFA based on pedigrees from TICA, ACFA, CCA, etc. would be affected, not just cats in Europe. There does not seem to be much focus on those cats. But if it's the cats in the International Division you wish to address, let's address them.

CFA welcomed the International Division 16 years ago. In those 16 years we've seen relatively little growth. Almost all the activity in the International Division is in Europe rather than South America, Asia, or "down under". There have only been a handful of shows each year in Europe. Only a small percentage of the cats being registered with CFA are from Europe. As Annette Wilson told this Board last February, the concerns of the International Division should not drive CFA's registration policies. Even with the current 5-generation pedigree requirement, relatively few European breeders are interested in CFA. CFA's customers are primarily here in the United States and Canada. CFA's major breed, based on the number registered and shown, is the Persian. No business succeeds by ignoring its core customers and focusing on a small subsection of its customer base. The Persian Breed Council, which is open to breeders in the International Division, has voted by an incredibly high margin that they want the 8-generation pedigree requirement.

If it is difficult or impossible for European breeders to produce the 8-generation pedigrees, those breeders have the option of using the Cats Ancestry Tracking Service. We no longer have to tell breeders interested in CFA to register their cats elsewhere and come back to us when they can produce an 8-generation pedigree. They can work with CFA to track their cats via the CATS and eventually register their cats with us when they have 8-generations.

George Eigenhauser has a simplistic solution: line-chasing. If we want to avoid certain problems with our breeds, do our homework rather than expect CFA to alter its registration policies. George must not have heard the gnashing of teeth from the many, many breeders who bought 3000-series Persians, not realizing that those cats had pointed cats in their pedigrees and their cats were not welcome to breed to many of the top-producing studs, not welcome to sell their off spring to many CFA catteries, simply because the new breeder was unaware of what the 3000 series meant. While many of those sitting in this room have been around CFA for years, that's not the general rule. There is a constant turnover in the cat fancy and we are always faced with many new breeders. Those breeders have a steep learning curve and CFA needs to do what it can to help our many new breeders. Telling them to check out their pedigrees is not a very customer-friendly solution. Just ask any breeder who bought a 3000-series Persian without realizing the consequences. A 3000-series Persian is fine if you're interested in breeding Himalayans, but for someone not so interested, they face lots of obstacles, lots of heartache, lots of frustration. Today's breeders are doing what they can to insure new breeders and exhibitors know what they're getting into. CFA can offer a hand in this process by requiring an 8-generation pedigree for cats being imported from other registries. As Pam DelaBar stated last February, we want our breeders to make informed breeding decisions and to cavalierly tell them to do some line-chasing is not as helpful as George might think.

Some sitting on the Board today may think the Persian breeders are only interested in keeping longhair Exotics from being registered as Persians. That's certainly one of our concerns and I'd be unfair if I denied that or ignored that today. Why don't we want Exotics in our

pedigrees? It's not just the purity argument. For many years CFA permitted any shorthair breed to be used in breeding Exotics, not just American Shorthairs as is the case today. One of the favorite breeds used to produce Exotics were the Burmese. That adds in both the health problems associated with that breed as well as colors that are not CFA registerable colors for today's Persians. British Shorthairs were not CFA registerable for many years and Brits wishing to be CFA registered were encouraged by the Central Office to be registered as American Shorthairs. Two prominent American Shorthair catteries in my own area showed Brits as Americans and introduced them into their ASH breeding programs. Thus, without even realizing it, some Exotic breeders working with American Shorthairs might have British Shorthairs in their pedigrees. American Shorthairs also had an open registry for many years so who knows what cats are in those pedigrees? Pedigrees that can be introduced into the Persian by way of the Exotics. As Joan Miller told the Board last February, there are detrimental health issues that are of concern to Persian breeders who are bringing in cats to CFA from other registering bodies.

Why 8-generations and not 10 or 12? It's an arbitrary figure. The Persians opted for 8 generations simply because other breeds had already received Board approval for it. The more information breeders have, the better decisions they can make. We are simply asking CFA to help its breeders to produce the best cats they can. The 8-generation pedigree requirement is not going to answer all our problems, but it's a step in the right direction and we are asking the Board to listen to the Breed Council, to listen to it's core customers, not to pin its hopes for growth on some dream that is not likely to turn into reality. Let's work with today's customers, our breeders right here.

Rob Miller: Several years ago, the Russian Blue Breed Council applied for and received an 8-generation pedigree for the Russian Blues. That was primarily done because of the introduction of the white Russian Blues, black Russian Blues and the blue tabby Russian Blues from Australia that are being shown not only in Australia but are being registered in TICA and several other registries. We have the issue of trying to keep the Russian Blues in CFA blue. We also have an issue that has come up in the last couple years where the Russian Blue has become popular in Russia, Czechoslovakia, other countries in that area where people are getting solid blue cats. They are breeding them, introducing and registering them in Russian registries as Russian Blues, yet when you go back and look at their pedigrees, just 2-3 generations back you find cats that show as unknowns. There is simply nothing back there to track this. After 5 generations, they would simply be lost. With an 8 generation, we have somewhat been able to track these cats back because at this time we do not know if they actually produce nothing but shorthair, blue silver-tipped, green-eyed cats.

Auspitz: The last time this came up, the Abyssinian breed was incredibly divided. We originally approached this issue because of concerns of other-colored Abyssinians in other associations getting into our stock. For the silver Abyssinians and the sex-linked red derived Abyssinians, that would not be a problem. We are concerned about chocolate and lilac. We had a commission chaired by the late Diane Cruden to research the impact of these colors. The breed council voted 65% in favor of the 8-generation pedigree. This came up again and we had an incredibly divisive vote. We had 55% in favor of the 5-generation and 45% in favor of the 8-generation pedigree. I recently polled my breed council and got 7 responses. At this point I don't consider this as nearly divisive, passionate or religious as it once had been. The arguments in

favor of going back to 5 generations were that information on certified pedigrees was questionable, the cost to generate 8-generation pedigrees is excessive. It's easier to import diverse stock from overseas if you have only a 5-generation pedigree requirement. In favor of the 8 generation, it would maintain purity of the breed; suspect incorrect information; easier to slip things through the back door with only 5 generations. Is CFA in a position to generate an 8-generation pedigree? **Dent:** We're producing 6-generation pedigrees. We're nowhere near going to 8. **Calhoun:** Can you give a date for 7 generations? **Dent:** Some time during the current fiscal year.

Rutledge: The Burmese were concerned about the 8-generation pedigree years ago to keep the red gene out of the Burmese gene pool and make sure that we didn't mix Europeans and Burmese. With the introduction of the European Burmese as a breed in CFA, that is no longer a major issue. I was not able to get any indication from my breed council members that they were passionate about keeping it. I don't have overwhelming support.

Stevenson: The eight-generation pedigree is very important for breeds whose breed councils need more information regarding the genetic makeup of new material being considered as an addition to a breed. More disclosure means more information is available to CFA breeders on the most important of all issues: health. It enables them to make better informed decisions as to what they are adding to their breeding programs and to the gene pool of a breed, and can help avoid unhealthy lines that may go unnoticed by looking at only the most recent generations.

The eight-generation pedigree is of even greater importance to the Siamese breed, as nowhere else in the world is the Siamese recognized as a separate breed any more. For a breed that has contributed so much to so many other breeds, it has been sorely neglected and under valued in other associations. It is in the best interest of CFA's registry to keep as protected as possible a breed that so many others find indispensable as a genetic resource.

There are specific issues that arise from the prospect of introducing AOV cats (either pointed ORS or AOV CPSH) into the Siamese genetic mix. One is related to the short fine-textured, glossy coat of the Siamese, which translates into a silkiness that is distinctive. As you know, coat textures are often related to color in other breeds, and the introduction of different genetic material could allow for the possibility for Siamese color to be compromised. The coat is strongly tied to color in this breed, as not only texture but length is important in producing quality of color. In the best Siamese color, the coat will be slightly thicker and longer, keeping the body lighter, as Siamese color is partially responsive to temperature. Pattern is also a factor, with the clearest body color coming from the use of the ticked tabby pattern, not the mackerel pattern found in lynx point backgrounds.

Siamese color is more complicated than it would appear. Good color in this breed consists of the following factors: depth of color, evenness of color, lack of pattern in the body and restriction of dark color to the points of the cat. The introduction of different genetic material may modify the ability to produce the entire spectrum of the color genes that contribute to the entire color picture. And while we all know that the Siamese cat is not just color pattern, in the eyes and ears of the world this breed is very much defined by its distinctive color pattern. Lose color and coat, and you have effectively lost the breed.

The Breed Council stands firmly behind keeping the eight-generation pedigree for our breed. In an informal poll mailed out by Central Office, there were 74 replies. 60 voted to retain the 8-generation, 13 to drop it to 5 generations, and 1 was unsure. All 13 people who voted to change to a 5-generation pedigree had breeding programs that focused mainly on either CPSH or ORS.

I have asked Dr. Leslie Lyons if tests are available to determine if a pointed cat is an Oriental or Siamese. Currently there are not genetic tests available like this; however,

They can now identify which ORS carry the pointed gene. This appears to indicate that genetic testing is improving for cats, and that eventually we may be able to test for many of the things that we want to avoid introducing to a breed gene pool, including any number of health related genes as well as color and coat factors. In the future we may be able to substitute this kind of testing for the 8-generation pedigree. Right now the 8-generation pedigree is the best tool the Siamese breed has to inform us on what is being brought into our gene pool. It helps us avoid unhealthy lines, and also helps us protect and preserve the most identifiable traits of this breed.

Swihart: We just passed the 8-generation pedigree for North American registries, some of which merge all the Burmese together as one breed. We want to keep our distinct look. The European Burmese was not on the list to be asked to defend this, but just in case you are thinking of taking it away from us, don't!

1.2. Breed Statements from all breeds who requested pedigree generation changes

Coleman: The Korat breed council voted in favor of increasing our pedigrees from 3 to 5, and we would still like to have it increased to 5 generations because we need to know what's behind our pedigrees. According to our breed standard, we're a solid blue-silver tipped cat. We don't have outcrosses, we don't allow pointed Korats in our standard. We would like to keep it that way.

Marron: The Scottish Fold Breed Council requested an increase to a 5-generation pedigree this year. We wanted to align ourselves with our allowable outcross breeds – British Shorthairs, American Shorthairs. This was not a terribly passionate issue and it doesn't seem to be an issue for Scottish Folds.

Cornwall: CFA is the only association in the world that does not accept Colorpoint British Shorthairs. They can be in the pedigree and suddenly reoccur. Whether it's 5 generations or 8 generations, I don't believe it makes much of a difference. We have a neutral point of view, but we would like to know when they're there. My feeling is, this is the responsibility of the breeders and the responsibility of the old breeders to educate the new breeders.

1.3. Statements from Other Breed Councils

None.

1.4. Discussion. Appreciate all discussion, further discussion off line.

Auspitz: I wonder if it makes sense to change the CFA Constitution to include registration rules and show rules for breed council input. **Eigenhauser:** I would take a minute to kind of re-educate the breed secretaries as to what the breed councils are about. CFA consists of many components. Our core business is registration. We created the breed councils to give input into show standards. Some people see the purpose of the breed council is to run CFA, to dictate it's registration policies. That is not what the breed councils are for. The CFA Constitution, Article XI, Breed Councils says: *Breed councils will be formed to serve the Executive Board in an advisory capacity regarding CFA show standards.* That's what breed councils exist for. When the breed councils say, we're going to change the way CFA runs its core business of registration, then the board has to say, what is in the best interest of CFA as a whole? When the board acts on breed council issues like the 8-generation pedigree, we have to look at what's in the best interests of CFA as a whole. As for the argument that we need this information to do responsible breedings, if you don't like what's in the 6th generation, don't use it. If you have an unknown in the 6th generation and that troubles you, don't use it. We all make choices as breeders. As much as your breed council members may have a jihad about an 8-generation pedigree, the board has to look at the health and vitality of CFA as a whole. It would be helpful to discuss alternatives to the 8-generation pedigree, but address how this affects CFA as a whole. **Miller:** I believe the concept of breed councils has evolved. Board members have to be educated beyond the look of the breed, which is sometimes determined by registration policies. As a board member I welcome knowing the full extent of the problems of the breed.

Auspitz: I would like to offer a reason it's no longer as passionate or religious with the Aby breed council. We have access to extensive data bases and pedigrees that go back to the late 1800's. Some of the pedigree programs have 20,000 cat data bases. When you have that kind of power, then it's not just simply line chasing. We also know that there are certain registries whose pedigrees are totally and absolutely suspect. The power of the computer, data base searches and the internet has helped find out what's there. **Johnson:** How many breeds maintain comprehensive data bases? <majority of hands raised>. **Stevenson:** I don't think you can separate pedigrees from the written standard. It is actually the genetic make-up of the breed that forms the written standard. We're the only association that keeps the breed protected and separate, which is really important. **Wilson:** Have you seen the 8-generation pedigree have an impact on the number of registrations? **Stevenson:** We were one of the first. It has been a long time and I don't think we have seen any decrease in registrations. **Auspitz:** The number of registrations has probably decreased. Whether I can attribute that to an 8-generation pedigree or not, it's impossible to tell unless you can do a multi-factor analysis. **Watson:** Pam suggested the possibility of adding a prefix to indicate imports. **Hannon:** The new breeder is not going to fully appreciate that any more than they can appreciate what the 3000 number is to them. **Johnson:** Does a new breeder really appreciate an 8-generation pedigree? **Hannon:** It's one more thing CFA can do to help. **Orlando:** 3 years ago we traced pedigrees back 16 to 27 generations on the top-winning Exotics over the last 10 years and no cats appear on those pedigrees that are not Persians or Exotics. Uneducated Persian breeders need to be more concerned about the 3000 digit cat than a longhair Exotic. **Dent:** Has any thought been given to a process which will allow cats that have the 3000 series prefix or the 360 prefix come back? In other words, cats that have 5 generations clear of a recessive ancestor. **Eigenhauser:** Recessives are forever. **Stevenson:** Isn't that an area where genetic testing might help in the future? **Auspitz:** I remember an interesting pedigree Joan presented to us that went back 100 generations to Ras Brouk, the only

red in the pedigree. She produced a red Abyssinian out of her breeding. **Veach:** Genetic testing is one of the most exciting things coming. **Eigenhauser:** Let me put a wet blanket on genetic testing. There may be a specific gene that someone's trying to keep out of the gene pool. If it could be identified, maybe that would affect the breed council's decision. But, in other cases, what the breed council is looking for is a market basket of genes that contain a lot of unknowns. We don't have the capability on the horizon to be able to test for every gene that might exist.

2. *Since the CFA Yearbook will be listing "top ten" breed awards, should CFA recognize these cats officially with an award?*

Hannon: We're not here to show just to top 25. We should ultimately gravitate toward making breeding the emphasis in CFA. **Stevenson:** It would be good if we could be given these certificates and hand them out in conjunction with our other awards. **Rutledge:** Why not offer advice and assistance to clubs or breed councils on how to institute a breed recognition program? **Johnson:** What we do in breed councils and breed clubs is not an official CFA award. **Bass:** It's nice getting that extra recognition, especially for a minority breed, so I would love to see some certificates and an official CFA top 10 breed win for kittens, premiers and championship cats, not just the championship cats.

3. *What is the best way to provide breed councils a forum to discuss standards and breed issues with judges without waiting for scheduled judging schools or educational seminars that are breed specific?*

Stevenson: Things in the standard are being overlooked. How do they come to your attention so that you can be reminded of them? **Auspitz:** At the judges' workshop we talk about various issues that come up and it could certainly be presented at that time. **Cummings:** If you want immediate action, I suggest the breed secretaries compile this information. **Johnson:** We have a breed council secretary list. We could set up the logistics. **Stevenson:** It should come from the breed council and be discussed among the breed council. **Johnson:** We can use the breed council secretaries to forward information. **Hauck:** I like this idea. I want a vehicle to address problems in a kindly, non-confrontational way. **Scruggs:** I think it's a mistake to discuss with any judge what's right and what's wrong about a given breed. I like the idea of formalizing it and depersonalizing the process. **Veach:** Another way for us to look at communicating is to poll the Judging Program and ask what are the concerns that we are seeing in the rings and let that communication go back to you as breeders. **Anger:** There are times when breed-specific issues come up on our judges' list. Some are wonderful discussions where you learn about things you never even considered before. I would rather see it addressed more immediately, if it's an immediate concern. **Johnson:** We could set up some sort of conduit for information to get flowing in a couple different directions. **Anger:** There has to be a moderator. **Cornwall:** When the breed standards change, all the judges get a newsletter and we can incorporate our main concerns there. **Auspitz:** I can cross-post to both lists, being on the breed council secretaries' list and also moderator of the judges' list, after we sanitize things, make it anonymous,.

4. *Who should determine what is in the best interest of a breed, the breed council members or the CFA Board? When and why does the CFA Board turn down a request from a*

breed council if it was supported by the required majority of members and did not conflict with a CFA regulation or cause harm to the breed?

Miller: The board's responsibility is to our breeds. They are our fundamental core. We also have a great responsibility to the organization as a whole. When the breed councils submit clear, well-written wording, there isn't a problem. There are a couple of basic criteria that do present problems: when there is a conflict with a standard of another breed; when a proposal doesn't go along with overall consistency; the distinction of each breed separate from another breed when there is some overlap in wording; the integrity of the cat fancy, by that I mean that our standards are a standard of perfection. The wording problems we find are words that are confusing. We can only approve what was submitted to us. We can't edit at the board table, although sometimes we think it's a great idea that needs to be cleaned up or moved in the standard. We would like to keep comparison to other breeds out of the standard. The history of a breed is important. We take information wherever we can get it. As a board member, I have to respect what an individual who has achieved an enormous amount in the breed writes. I have to balance what the breed council vote is, as opposed to what some of these very well written letters that have good logic behind them say. **Eigenhauser:** When drafting your resolutions, think in terms of the smallest basic unit you can possibly create and still get your point across. It needs to be just right for your multiple audiences. You are writing the show standard to describe your ideal of the perfect example of your breed, but you're also writing a standard that judges need to be able to apply in the show ring. One of the reasons the board turns down proposals is if you get too many changes regarding the same part of the cat in succeeding years.

5. *CFA Breed Outcross Program Updates*

5.1. *Havana Brown*

Placchi: Thank you for allowing me the opportunity to bring you up to date on our Havana Brown outcross program. I have to admit that I was more than a bit skeptical when this discussion first came up. I was very aware that the gene pool was limited; however, I was concerned that we have enough breeders that would be willing to commit and work with the plan, and should such a suitable program even be designed, would it be accepted by the CFA board? At that time, there were only a handful of serious, dedicated breeders. As long as I have been involved with the breed, it seemed that there was a problem with different factions not willing to work together, etc. Being a dreamer, my hope was that everyone would put their differences aside and work together for the betterment of the breed. So, the only other option that might save our precious breed was to bring in some new bloodlines by outcrossing. As you know, we did not enter into this project lightly or quickly. There was much discussion and research behind the scenes from several geneticists in all associations. Dr. Leslie Lyons was instrumental in confirming our fears of a limited diversity of lines within the breed. Diana Doernberg was the Breeds & Standards Chair at the time. The original proposal that was accepted in 1997 limited the outcross breeds to unregistered domestics and Oriental Shorthairs, any color except pointed, cinnamon or fawn. The following year, with the cooperation of the Siamese breed council, chocolate or seal point Siamese were added as additional allowable outcross breeds. I am extremely pleased to report to you today, not only has the program been successful, but we are thrilled with the tremendous new interest in the breed. I can only conclude

that this renewed interest is a result of the outcross program. Membership in our breed council has doubled from what we experienced in 1999 to 2000. The number of active breeders has increased dramatically. It may not sound like a lot of breeders to some of you, but we have right now 25 different catteries working with the breed. Havana Browns are popping up in record numbers at shows all over the country. This past show season, there were breed winners in all 7 domestic regions, as well as regional winners in 3 different regions in championship, kittens and premiership. At the present time, we have 7 breeders actively working with the outcross program. They have and are utilizing all of the options that we have available. Plus, these 7 breeders are actually working together. They are exchanging cats, breedings, etc. A large majority of those breeders that have chosen not to participate in the outcross program yet are also working together. So, you see, my dream is starting to come true. You're probably wondering about the colors that are resulting. Most of the kittens have been brown. As expected, we have also had several black kittens. If you remember, the breed started with a black domestic and a Siamese, so we expected black kittens. However, to my knowledge, no pointed or other colored kittens have been produced. This speaks very highly of the selective breeding practices of those involved. What about type? There was a concern that we would lose our distinctive head and body type by breeding to an Oriental or Siamese. Well, we have been very selectively using only cats of the quality Orientals and Siamese, and we have retained type. Some of the others produce a bit more of a stop, but our breeders have been constantly breeding those cats to Havana Browns with strong stops and muzzles. We are also pleased to be getting greener eye color, clear coats and warm chocolate brown color. These people working with the outcross are dedicated and serious about enlarging the gene pool and preserving the breed. In all my years in association with the Havana Browns, this is the most cooperation and friendliness I have witnessed among the breeders. I am proud of each and every one of them. One other item of interest is, we have two DMs this year, two females. One of those females is a direct result of the outcross program. She is an F3. This achievement is truly a milestone and a testament to the success of the program. We also have an F2 female that is a grand champion herself and has produced several grands and hopefully will complete her DM as well. In conclusion, the Havana Brown breeders want to thank the many Oriental and Siamese breeders who so graciously supported us and volunteered their pet quality cats. I don't mean that derogatorily, but that's what we were looking for to be used in our program. We also thank the board of directors for their support and guidance. Our work has just begun. We have a long way to go, but we all look forward to continuing to enlarge our gene pool and provide a brighter future for our beloved breed. Thank you all.

5.2. *Other*

Rutledge spoke about the history of the Burmese head defect and the jeopardy this places other breeds in. This is not a battle the Burmese breeders can fight now. It's in our breed. We can't neuter and spay everything, because we have an issue of genetic diversity. If it's not clearly recognized and dealt with by breeders, it could migrate to other breeds. I implore anyone who is involved in outcross issues to share information. We feel very gravely for the existence of our breed because we have no outcrosses available. **Zenda:** Dr. Lyons, Dr. Carol Johnson and several others brought this information to us. We learned a lot, and it caused a wholesale neuter and spay program. That work is still on-going but I can tell you there are a lot of cats that have been eliminated from the American Shorthair breeding program. **Rutledge:** We thought we

would find a marker, pick out the carrier cats and have a neuter/spay program. It's not going to happen in our lifetime. The best thing we can do is guard against the introduction and proliferation of it before it has a chance to do what it has done to the Burmese breed. The rest of you need to be aware of it, and be very careful that you don't let something like that enter into your lines. **Heron:** My breed council supports maintaining the outcrosses, but we would like to see some sort of identification that the domestic shorthair used in our programs is actually a cat of unknown parentage not having any purebred or pedigreed features. **Miller:** DNA and microchipping is a possibility, too.

6. *Central Office Follow-up*

Dent: Given the disclaimer that Central Office doesn't have unlimited resources, I was asked to *establish reports containing information on pre-registrations by breed*. We probably would not do that until I have spare programming resources to make programmatic changes that would capture that. *Investigate adding a box to the CFA registration form that indicates whether registration is sent to listed owner or back to breeder*. We have done that on the litter application form. *Sending receipts for CFA services, payments as paid or on a yearly basis*. We are going to do that upon request. *Establish a competition to register all kittens in a litter by breed to encourage registration of greater percentage of kittens*. Each year, the Almanac provides statistics relative to the numbers of litters per breed, numbers of cats registered, number of litters by breeder and so on. In terms of establishing a competition, I'm concerned that we may be encouraging people to combine litters. I was also asked to *list used cattery names on web site*. The list of registered cattery names is on the web site. We talked about the development of a system whereby each of the breeds would identify cattery names that they would like to preserve. As we register cattery names, it becomes more and more difficult for people to find available names. I would like to put the names that are no longer in use back into the pool. One of the concerns is the preservation of those names that have historical significance. At the breed council meetings, a process to identify those cattery names can be discussed. Thank you.

Additional Questions/Comments – CATS

DelaBar: CATS was developed from two different viewpoints. Tom was looking for a means to track cats. After coming back from China last year, we had people with pedigreed cats. Tom and I got together and discussed this, and we developed CATS to help those cats ultimately register in CFA, and track breeds that were coming to the CFA board for breed recognition. It will cost \$10 per cat to have it tracked. We approved on the application form to have a photo submitted. We are actually going to see our first input from Beijing. We're ready and waiting for applications to come in.

INTERNATIONAL DIVISION MEETING
Thursday, June 24, 2004

International Division Chair Stan Barnaby called the meeting to order at 1:00 p.m., with the CFA Board of Directors present, as well as one of the elected officials to the International Division, Ann Swedlund. Alenka Unk was also present. **Swedlund** presented an agenda of issues which had been e-mailed to her for discussion.

Novice Class: **Swedlund:** The novice class allows cats that aren't registered in CFA to compete. Some people are using the novice class as a back door to get the winners' ribbons. **Williams:** They claim their championship after the cat is registered in CFA. **Swedlund:** If a novice and an open in the same color class both get 6 winners' ribbons, both become champions at the same show. If the parents are registered in CFA, 8 months is long enough to get your registration. **Barnaby:** We created the novice class because there were people that wanted to show in CFA but could not because there was no place for them to go. The show rules are created for the honest, but the dishonest will always find a way around them. People that register one kitten and not the other one, and show the two of them together, know exactly what they're doing so that they can champion two different cats at the same time. If they have two CFA registered parents, they should not be eligible for the novice class. **Veach:** People think this is the rule and they are not violating it. We need to educate that this is wrong. Communication throughout the International Division needs to go out that this was not the spirit in which the novice class was intended. **Newkirk:** <reads Show Rule 1.19a> There is nothing in this rule that the person who did that is violating a show rule. **Swedlund:** Perhaps the entry clerks can send information if a novice is entered. **Veach:** That's an excellent suggestion. **Unk:** Is it possible to make a rule that a novice cat can only have a title if it is registered based on another pedigree? **Swedlund:** So, they would have to send the claim form in with a 5-generation pedigree? Should we allow an 8-month old cat to be shown as a novice, if the parents are CFA registered? Is there any way that it can be changed? **Veach:** In October, we can close the loophole.

Swedlund: Is it possible to have a separate judging for the novices, to give awards at the end of the show to the top 5 novices entered? **Veach:** My best cat has been a novice. I don't see a need for that. **Unk:** I see the novice class as a great way of attracting new exhibitors, so if you make them second class, they won't be attracted. To experience CFA the way the rest of us do, they need to compete the same way. In another association, novices are cats that are brought in without a pedigree and are evaluated by a judge. If the judge agrees, it will get a pedigree with no listed parentage. That's why people get confused when you tell them their cat is going to be a novice in CFA, when they do have a pedigree and it is a purebred cat. **Williams:** We could consider another name for the novice class.

CFA Assistance for New Show Producing Clubs: **Swedlund:** Is it possible to have a mentorship program? **DelaBar:** Years ago, we required attendance a clerking school, and we were going to get them show-producing instructions prior to them receiving a license to put on a show. It is incumbent upon us to make sure that our people are ready. **Veach:** We need to further relationships through the Mentorship Program and through the web site. **Barnaby:** George

Cherrie volunteered to look into sister clubs and he is sending me a report. There are a lot of clubs in this country already working with and assisting clubs in the International Division. **Veach:** I'm thinking of people who were interested in CFA and don't know the channels of applying.

Translations: **Swedlund:** We have people who are willing to do the translation. **Barnaby:** The problem is that every year they are updated. We should consider converting translated material into PDF format and printing/ mailing as needed. **Dent:** We publish a lot of materials. It's not practical to say that we are going to translate everything. You should identify the forms that are most pertinent and establish who is going to translate them. Then, we would put them on the web site in PDF format, where they can be downloaded and printed by the individual. **Swedlund:** I have the forms listed on here; the show rules, standards. **Dent:** Pick out one portion that is going to be the most helpful to exhibitors and let's work on that first. It's a large project to keep this all up to date. **Swedlund:** Different exhibitors have different issues. **Johnson:** You need a priority of what's the most critical right now and work through a list. **Veach:** I hope the breed council application form is high on your list. A lot of people in the International Division are highly impacted by the results of the breed council. We fought for the International Division to protect your interests, and yet we find that we are not being supported by the ID coming forward and joining and participating. They don't know what it's about. **Eigenhauser:** We can look at document types. Some things are relatively static, like the litter application and the breed council application. We need to break things down, not only in terms of priority, but those things that are static that we can use right away. **Newkirk** discussed translation software. **Swedlund:** Translations usually have to be upgraded by a human. **Newkirk:** There has to be some intervention. **Unk:** It's easier to start a translation from scratch than to correct what is computer translated. If CFA would come up with something like "welcome to a CFA show", and it gives the details about CFA shows. To translate that would be useful.

Swedlund: There is a concern on registration of cats regarding identical names, identical prefixes. It's causing some misunderstandings. **Dent:** Within CFA, two cats can have the same prefix and the same name. The distinguishing information is the registration number.

International Division Nominations: **Swedlund:** Can the International Division elect a chairperson that resides in the International Division? **Barnaby:** That will happen when it becomes a region. **Swedlund:** People would be willing to be more involved if they didn't have the expense of coming over. **Barnaby:** We are trying to make changes. The new budget is going to allow us to do more things; we'll sponsor clerking schools and judging seminars, instead of having the clubs pay for them. **Swedlund:** People want to know what CFA is doing for them. There's nothing coming down to the general exhibitor as to what's being done, if anything, to help the International Division. **Barnaby:** This is why we seek to have communication with the elected representatives, to keep us informed of what the general problems are that need our attention. We will get the answer for you. **Johnson:** Are you looking for a job description of what the ID chairperson does? **Swedlund:** Exactly. **Johnson:** There is no job description but it would be good if we had guidelines. Annette, I'm going to put you on the to-do list for ID chairperson job description and she can work with you.

International Division: **Swedlund:** For awards purposes, the separate divisions would be a European division, in and of itself, and the rest of the International Division. **Watson:** Russia wants to stay in the International, because if they went into a European division, they would have to compete with 200 points and 6 winners' ribbons. **Barnaby:** The point break-down changes if they show their cat in the United States. Points are recomputed, and the same thing would apply between Russia and Europe. **Swedlund:** So, that's not an issue. **DelaBar:** We are taking a good look at it, because China is coming in, with possibilities for Asia and Korea. **Johnson:** I'm putting Stan on this to bring back a recommendation.

Postal Communications: **Swedlund:** Is there anything in the works for on-line form submission? What's the time frame? **DelaBar:** Simple registration is coming on line shortly. **Swedlund:** That would simplify the postal issues. Everything in Europe is done on line.

The ID Budget: **Swedlund:** How is the budget determined? **Calhoun:** Each committee, including the International Committee, submits a budget in mid-April. The Budget Committee meets and makes a determination on the operational budget that we want to set for the entire year. The proposed budget will go back to the board for approval. **Swedlund:** Can you put this on a web site? The biggest complaint is that CFA is taking all of our money, they are giving none of it back. **Watson:** I don't think they recognize what we give back to them. **Veach:** If you are talking about them paying their own money for services and they are getting the value of those services, what is the complaint? **Swedlund:** They feel like we are giving you thousands of dollars for a 5-generation pedigree for registration. We're bringing whole catteries in and re-registering everything and we're still putting on our judges' workshop. It's expensive. It's a lot of money, they are seeing nothing in return. **Barnaby:** When I submitted my budget request, by way of explanation for the improved budget that I requested, I said, *In the past, many requests for financial assistance in holding judging seminars, clerking schools and may other endeavors have had to be declined by the Committee, due to the lack of funding and trying to stay within the confines of the budget, due to the financial state of the organization. However, facts and figures have proven that the International Division is a very viable source of income to CFA and we can no longer expect the clubs and individuals in Europe, Russia, Asia and South America to absorb the cost of these seminars and schools out of their own pockets. If we are to realize the full potential of the International Division, we need to offer more financial assistance to its growth.* **Johnson:** What percentage of our income is from Europe? **Dent:** Total income has been consistent at around 7% from the International Division, about 5% coming from Canada and about 7% coming from Japan, leaving about 80% coming from the United States. One of the things that never gets back to the clubs in the International Division when they are saying they are pouring all this money in and they're not getting anything in return, we charge for the same services for all our customers, regardless of where they are. It costs us much more to service our customers in Europe simply because a lot of the registrations are based on pedigrees. It costs us much more to register that cat than the \$20 we charge, so you're getting more than the rest of our customers are getting in terms of that particular service. It costs the people in the International Division much more, too, because they've got to buy the pedigree on their end. **Swedlund:** That's a very valid point they are probably not aware of. **Unk:** Why does it cost over \$20 for you to enter a new pedigree into your system? Do you type in all the ancestors on the pedigree into your program? **Dent:** What costs more than \$20 is the inspection of each cat on the pedigree. We have to look at the colors of every one of the ancestors. In the case of an 8-generation pedigree,

we are looking at 512 ancestors. The pedigrees come to us as a patchwork quilt of pedigree information that all has to be pieced together. Then we try to determine if the parents of the cat are already registered with CFA, so a lot of research goes into each and every one of those \$20 registrations. **Unk:** How many of those 8 generations do you get, compared to very simple ones? **Dent:** Most are 5 generations. **Newkirk:** What is the approximate time it takes to verify the numbers and colors on a 5-generation pedigree? **Dent:** It could take all day. We look at every cat. **Barnaby:** I truly think we appreciate the fact that it's costly to do. **Dent:** I want to make one thing clear to everyone. There's nothing our breeders and exhibitors in the International Division are doing wrong. They're just following the rules. The rules cause the amount of time and effort going into registering a cat by pedigree. They've got a tremendous expense in buying and assembling the pedigrees, and then they have the expense of coming to us. At the same time we have the expense to process it. Beyond that, we have the \$100 show license fee that the International Division clubs don't pay, \$100 show insurance fee that they don't pay. That's an expense right out of CFA's pocket because we have to pay for those. Moreover, folks in the International Division don't pay the exhibitor surcharge. In any event, we appreciate your business. **Swedlund:** Can we have a link on our International web page so when people complain about this, I can say, "look it up on the site, it's there, these are our benefits." **Miller:** The International Committee could use someone to write articles explaining things, encouraging people to do things, mentoring them.

Miller: Do you know anything about the impact of the new rabies law and what that will mean to people trying to come with their cats to America after showing in Europe? **Unk:** Last year, the European Union adopted a new regulation that will become effective October 1st which recognizes 3 types of countries: European Union countries; List B countries (i.e., countries close to the European Union with shared regulations); List C countries (the rest of the world). List C countries have submitted documentation that they have rabies under control. The United States made that list, which means that in order to travel from the United States to most countries of the European Union, your cat will need to be microchipped with an ISO standard chip and have a rabies vaccination. **Miller:** ISO chips are a huge controversy here in America. Avid and Schering-Plough scanners do not pick up the ISO, and vice-versa. There have been a number of cats euthanized because their chips are not picked up. **Unk:** The countries in the European union that have different national laws are Ireland, United Kingdom and Sweden. Those have stricter regulations. You have to be careful if you are traveling through another country that is not a member of the European Union. For example, if you went to Romania for a vacation and then you wanted to come to one of the European Union countries, you would have to have the blood test done a month after the rabies vaccination and then wait another 3 months. Russia is not on the C List so they would need to go through all of that, which poses a big problem for our friends.

SPECIAL MEETING REGARDING HUTZLER ELIGIBILITY
Thursday, June 24, 2004

President Williams called the meeting to order at 3:40 p.m., with the CFA Board of Directors present (Liz Watson was recused and not present). Also in attendance were Vice-Presidential Candidate Walter Hutzler; Warwick Valley Feline Fanciers President John Adelhoch; Conestoga Cat Club Members Bob Zenda and Donna Baliestreri, and President Dolores Reiff (via telephone).

Jacobberger: The Constitution provides that declarations for office must be made no later than March 15th. At what time does a candidate have to be a member in good standing in a club? The Constitution is silent on that issue. It is undisputed that Walter became a member of Warwick Valley Feline Fanciers at a meeting on March 21. In addressing the issue as to when a candidate has to be a member in good standing of a club, the board decided that membership must exist on or before the expiration of the date of filing declarations. We are here today to decide whether Walter is eligible for candidacy under the Constitution as interpreted by the board. My position is that bias ought to be in favor of finding eligibility, to try to avoid a spoiled election. That does not mean we should stretch the words of the Constitution or our principles.

Hutzler spoke about the two clubs he is most proud of; his lifetime memberships in the Long Island Cat Club, Empire Cat Club. He states that he belongs to the CFA Judges' Association (not a club), Warwick as of March 20/21, 2004 and Conestoga for several years. He feels that he qualifies as a candidate and runs for office from the viewpoint of a CFA Judge.

Discussion ensued concerning the facts leading up to the eligibility question, and followed with attempts to confirm that the Constitutional requirement was met. The witnesses testified in person and by telephone as to their knowledge of Walter's club membership. After deliberation by the Board, **Williams** announced that, with the evidence submitted, the board has determined the election will go on as planned.

2004 CFA ANNUAL MEETING
Friday, June 25, 2004

(18) **President Don Williams** called the meeting to order at 9:10 a.m., with the following address: *Good morning ladies and gentlemen. Again it is my sincerest pleasure to welcome each and every one of you to the 98th Cat Fanciers' Association Annual Meeting here at the Disney Coronado Springs Resort, Lake Buena Vista, Florida. As I look around the room I see many familiar faces and I also see many new ones! This year has been like many others, we have lost fanciers who were near and dear to our hearts. It is with deep sadness that we acknowledge their passing. Let's remember their time with us, they all have left us a wonderful legacy that we will never forget. Let us look to the future of our hobby and this Association. We must address the circumstances that face us here and now. Financially, we continue to progress in a positive direction, but we must remain cautious. A special thanks to Friskies, Iams, Royal Canin and Hartz Mountain, who are underwriting a variety of our programs. Our treasurer, Kathy Calhoun, will give you the details during her report. Let's begin this meeting, keeping in mind the most important part of our cat fancy, the well-being of the cat. In the coming year let us continue on our path of good sportsmanship in and out of our show halls, making our hobby an enjoyable escape from our daily lives.*

(19) DECLARE THE DETERMINATION OF A QUORUM (ROLL CALL IF DESIRED): **Williams** declares a quorum, with 457 delegates checked in.

(20) CORRECTION AND APPROVAL OF 2003 MINUTES: **Eigenhauser** moved to approve the minutes from the 2003 Annual Meeting. **Williams** called the motion. **Motion Carried.**

(21) APPOINT PARLIAMENTARIAN FOR THE 2004 ANNUAL MEETING:
Williams appoints Fred Jacobberger as Parliamentarian for this Annual Meeting.

(22) SPECIAL RULES OF PARLIAMENTARY PROCEDURE: **CFA Attorney and Parliamentarian for the 2003 Annual Meeting, Fred Jacobberger** advised the delegation of the special rules of parliamentary procedure which they would be asked to adopt for the meeting: (1) The agenda for this meeting will be the agenda as proposed by the chairperson and distributed to all of the delegates. (2) Motions (a) to table or (b) to move the previous question or (c) to postpone indefinitely shall not be permitted. (3) Motions to substitute will be treated as are other amendments. (4) The seconding of motions shall not be required. (5) The sponsor of a debatable motion will be permitted a closing statement after a closing debate. (6) Recommendations from member clubs may be discussed even though no motion is pending. (7) An affirmative vote of no less than 100 votes is required to compel a roll-call vote. (8) When not inconsistent with the foregoing general rules, The Constitution of the CFA, Inc., its charter, bylaws and applicable rules of law, and Robert's Rules of Order, newly revised, shall govern the proceedings of this meeting. **Kathy Black** moved to adopt those rules. **Williams** called the motion. **Motion Carried.**

(23) **TREASURER'S REPORT. Treasurer Kathy Calhoun:** *Good morning. I hope you all are having a Magical Annual! I hope you either arrived early or planned a few extra days to enjoy Orlando and all it has to see and do. This is a great place for an annual and the Southern Region has done it again with grace and style!*

OK, down to business at hand – the year-end financial review. It has been a challenging, yet exciting year for CFA. So, let's start by reviewing the components that contributed to the bottom line, and that would be registration, media, operating costs and the events, the CFA events.

First, since we are fundamentally a registry, let's review that first category. Revenue derived from litters increased over last year, but the total number of actual litters declined.

Revenues from individuals increased, but registration overall declined. The reason for this is two-fold: the tiered structure took effect in January of 2003. Therefore, the revenue generated that year represents 8 months at the old price structure and 4 months at the new price structure. The revenue generated in 2003-2004 represents the first full year at the new price structure. The new price structure has the potential of generating incremental revenue. The second factor is, how many litters are registered in the early bird timing, as opposed to standard timing?

Media, which is primarily publications. The Yearbook and Almanac both suffered losses this year. The Publications Committee has been working diligently to address this situation and they have a lot of exciting things that they will share with you later this morning that will address those issues.

So, let's talk about the events – Madison Square Garden and the International Show. Cats! New York was a tremendous success from a media standpoint. The media's response far exceeded our expectations, which is a huge win for pedigreed cats and for CFA. Awareness drives appreciation, which is what we absolutely need if we want to remain viable and competitive, both on a large scale and on a small scale. But, from a financial perspective, we show a loss. Keep in mind, we knew that there was a high likelihood that we would suffer a loss when we started this project. So, why did we do it? I think it's a fair question to ask – why would you budget a show at a loss? There are a couple of reasons. Year 1 in most new endeavors is not a financial success. It takes time to build, time to learn. So, if we want to increase awareness, positively impact public opinion and legislation, increase the value of a purebred cat and increase awareness of CFA, we have to start somewhere. All this comes at a price. As I have said before, we could not have come close to purchasing the amount of media exposure for that loss. In other words, if the goal, which it was, was for exposure, we got a bargain. Now, going on, can we continue to lose money at this event? No. A huge effort is being put forth to increase corporate support at every level. There will be more information about this in the show report this afternoon.

As to the International, a tough year as well. Flooding in the area immediately before the show and construction led to a smaller gate, but the show came very close to balancing expenses with revenue. The show donated \$5,000 to the Winn Foundation, which was the right thing to do.

Operations. Most of the categories came in at or below budget. Due diligence around containing costs made a huge impact on offsetting some of the financial hits the organization took this year. There were 2 extraordinary circumstances that are worth highlighting. The first is revenue from the publisher of the CFA Book. Although we received it, we were not able to recognize that revenue until the book is actually sold. We also had a one-time expense related to organizational changes in the Central Office. Those two unusual items together would have contributed significantly to the bottom line.

What are we going to do about this in the future? You are going to hear four reports from four separate committees that have been building and working to change things that impacted their committees negatively, so that next year we will have a positive outcome. Those committees are Publications, Madison Square Garden, the International Show and the International Division. But, what else can we do? What can I do, what can you do? Grow registrations. By registering your entire litters, even the pet kittens, will help to increase registrations. Getting those yellow slips to your kitten customers by withholding the pin numbers so the kitties cannot be used for breeding purposes will also increase registration. Support publications. The on-line Almanac which you will hear more about later and the print version are a terrific combination which help to support the organization financially, while keeping you informed. Document your catteries and your cat in the Yearbook and buy a copy. Consider buying a copy for display in your veterinarian's office and earmark your own cattery. Support your local shows and events that CFA sponsors as best you can. This is your organization; our organization. We are better if we work together. And speaking of working together, I would like to take a moment to thank my committee that works through the financial planning for this organization – the Finance Committee. These folks volunteer their time and expertise to put together the CFA budget and act as financial consultants throughout the year. I would like to thank Chuck Gradowski, Bob Molino, Don Williams and Tom Dent. Thank you for your time and dedication. With that, I would like to thank this delegation for allowing me to serve this past year, and on to a great Annual.

(24) **INSURANCE REPORT: Insurance Committee Chair Annette Wilson** submitted the following report:

During the past year, I have reviewed the existing insurance program with our representatives from Whittaker-Myers so that I could gain an understanding of what coverage and limits CFA has.

We received an inquiry of interest from a firm, EquiSure that writes policies for AKC and several large horse associations. They develop programs for clubs and association events and are underwriters for Lloyds of London. After reviewing their brochure and several conversations and written correspondence with their representative, I forwarded an outline of CFA's coverage for a quote. Unfortunately, they do not write a complete package and are only able to provide insurance for events (i.e., shows) and clubs as well as Directors and Officers liability.

An example of EquiSure's premium for their Club coverage:

*Liability & Accident Coverage (\$1,000,000 limit) plus AD&D: \$600 per year
Directors & Officers Liability: \$450 to \$1200 per year, depending on club revenues
Fidelity Crime Coverage (covers embezzlement of club funds): \$100 - \$399 per year
if anyone would like to see the brochures, I have them with me.*

The EquiSure program is on a voluntary basis to the clubs but is, in my opinion, costly.

In preparation for the existing policy renewal on July 1, 2004, I reviewed the coverage carefully and it is obvious that Whittaker-Myers and previous CFA Insurance Committee Chairs, as well as Tom Dent, have done a fantastic job of making sure that CFA has excellent coverage. It is comprehensive and the association is very well protected. The current premium seems competitive and I understand that the renewal increase will be minimal (under 5%). In my experience, annual increases of 5% are not unexpected.

The insurance marketplace has consolidated quite a bit over the past several years and while the market is "softer" than it was post-September 11th, 2001, carriers are much "pickier" about what risks they will write.

From time to time, CFA does market the coverage to determine if we are getting the best premium for the coverage. In my opinion, that should be done every three years.

I have no action items.

*Respectfully submitted, Annette Wilson
Chair, CFA Insurance Committee*

CFA Executive Director Tom Dent: *I'm pleased to say that we will be seeing a minimal increase in the coming year on the CFA insurance policies,. I say I'm pleased because throughout the insurance industry as we have been seeing for the last three years, rates have been climbing and climbing quite rapidly. Rates will be going up. Overall, our policies will be*

experiencing an average of slightly under 5% increase. We will be working with the agent this year to re-examine our policies, to re-examine the community that's being insured to be sure that we're not insuring segments of our community that don't exist anymore. We're going to take another look at shows. We're going to take another look at club membership. We're going to take a look at those facets of the insurance program which have a lot of extensive tasks to them in an effort to be sure that we're not being charged for services that we're not really getting, so we're going to be working diligently on that. Annette Wilson, the Chair, has been examining the policies. She is going to be hard at it this coming year to make sure that we do a good job for you folks. Insurance is one of those things, you all hate it but you all need it. One of the things that we can all do to make insurance less painful is to be careful of the conditions that exist at our shows. Over the years, our insurance has paid for more claims arising from accidents occurring at shows than for any other reason. I can't urge you enough to be sure that when you are holding your shows, someone be given the responsibility of walking around the show hall, examining the conditions that exist, making sure cages aren't left on the floor, that there aren't wet spots, that there aren't sharp, exposed edges anywhere, and not just do it once at the beginning of the show, but do it throughout the show to make sure that dangerous conditions don't exist where both exhibitors and spectators could get hurt. That is your best defense against rising insurance costs and given the fact that there are so many shows and there's a lot of people that attend those shows, I think we have been doing well but we can do better. We continue to experience losses due to events that arise at shows, so I urge you all to take that into account when you are planning a show. Give someone that responsibility for insuring that your conditions are safe and that we can come back next year and say hey, you did a great job and our insurance rates are flat. Thank you all.

(25) **MARKETING REPORT. Advertising/Publicity/Marketing Chair Eric Won:**

Good morning and for our Asian representatives, Ohayo gozaimasu. The Marketing Committee was established by President Don Williams last June and was affirmed by the Board of Directors that month. Our board liaison is Darrell Newkirk, who has been very supportive and we appreciate your help. The committee members from our initial group include Lauren Castle Flynn, Melanie Morgan and Dawn Shiley. As you know, the entire committee is comprised of volunteers, so it's a very difficult situation to be in, in that most organizations have a full-time marketing staff. Our charter involves examining CFA's marketing potential. That was our first task, and that included examining current trends in the cat fancy, not simply in CFA but across the fancy, and that included those who are within the organized groups and those that simply have a cat. Those are the members of the cat fancy. We attempted to link those cat fancy related activities to CFA's mission. As many of you know, if you go to the CFA web site or if you study the CFA mission, it's a very broad mission involving much more than simply shows. We looked at that very carefully. We also looked at the demographics and what's happening within society around the world having to do with where the market is heading, how can CFA remain a prominent player? Finally, and this is related to finding additional revenue streams for the organization, we attempted to define what values CFA adds to various groups out there, including individuals like ourselves involved in breeding, exhibition, welfare, rescue, cat therapy and so on, non-profit organizations, including shelters, rescue groups and other ancillary businesses such as pet supply manufacturers and veterinary associations, etc. The ultimate goal was to find an effective way to market CFA and to find a way to make sure that we are integrated and find revenue streams associated with them.

Our initial challenges were first, to find a professional group. Marketing is an area that requires a great deal of expertise. It's not like selling newspapers at a news stand. There's a great deal of information that's necessary in order to come up with an articulate and very well-focused marketing strategy. We attempted to pull those pieces together. These are some of the questions that we needed to answer: First, who are the constituents of the cat fancy? We took a very expansive definition, included more than simply the people sitting in this room, the people that attend shows. It includes people who purchase pet products. It includes people who assist in rescue missions. It includes people who respond to disasters. So, we looked at the entire range of participants and had a broad definition of the cat fancy. Second, we had to look at business goals. What was our target market? The current target market, as we understand it, are people participating in shows; it's a very small segment. We start with numbers of cats that are registered per year, which is about 50,000, and a number of those are shown. So, from the 80,000,000 cats that are homed in the United States, we represent less than .05%. That's not much in terms of leveraging our business partners to help us out. We need a different angle to hear yes, we will support you. So, our goal was to understand the marketplace, both internal and external.

Before proceeding, I would like to make it clear what the Marketing Committee is not. This is a new committee so you can understand why some parts of it are amorphous; people aren't quite sure what we do and there are many times we're not sure quite what we do. However, I can tell you, #1 we're not the group that does fund raising. Roann Fulkerson will be addressing that topic. #2, we're not the public relations group or responsible for advertising,

and that's something that currently Allene and Tom Dent are responsible for. What we are responsible for and what we're working on right now are two parts. One is to develop business partnerships with enterprises across the country and #2 is to work on growing the cat fancy from the inside. How do we increase our numbers; hence, the number of people participating.

In terms of simple numbers, we are a negligible player in the marketplace. Our numbers are not large enough to catch the attention of a national company. In terms of the bigger picture, we're not that big of a player. However, what is very significant is that we represent the elite of cat fanciers. We're the people who have those cats that people aspire to have. We represent the type of care and responsibility that people should aspire to have and that is a saleable item. That's a value that adds to the marketplace and that is something that most of the businesses can associate with. They can see that associating with us makes them look that much better.

There are two parts to this; one is the internal audience and one is the external audience. In terms of the internal marketplace, there are some things we can glean from the numbers, including what Kathy presented to us earlier regarding registration numbers declining. We don't have very useful data on the number of cats being bred and that's something that we have some shallow numbers from the AVMA but we really don't know how many cats are being bred. The number of CFA fanciers appears to be declining. The number of entries is stabilized. This is a problem and it has to do with sensitivity. Sensitivity is where if you have a show and each person is showing one cat and one person doesn't show up, you lose one cat. But, if you have 50 people showing 2 cats and one person doesn't show up, you lose 2 cats so the impact on your bottom line is much greater if there aren't a lot of people participating and one of the things that we have to balance out is increasing the number of people participating so that we won't be as sensitive to how many people show up at our shows. The final point is a very interesting one, which is that the number of cats being homed today in the United States is increasing dramatically. 5% per annum is a lot. That exceeds inflation. Within the world, the number of cats being brought into the home has increased dramatically. That has to do with socio and cultural changes involved when people move to urban centers, people looking for low maintenance companionship and the reduction in the number of children people are having. Cats have become the natural pets that people are attracted to.

Then, we move to what would be a reasonable marketing strategy. We found the key to success to be mentoring. Learning the keys to entry is the critical element within the growth of the organization. These are the factors that lead people to succeed and hence remain with the cat fancy. People come and go, as you probably realize at cat shows. You see one face for a few weeks and you never see them again. One of the key factors there is helping those people to succeed and to define what success is. There are so many different definitions of success. At this point in their careers when they are just entering, a national win is really not a measure of success that they should be thinking about. If you place that on their platter, the possibility of succeeding is very low. So, what we need to do is understand and offer them other measures of success, other ways to measure progress so that they will keep their cats and continue to grow with it. The second is, the question of remaining relevant. There are so many changes in society today with demands on our time and finances, we have responded with one-day shows. However, there is a price to pay for moving to that format. We used to speak with other breeders about breeding strategy. That doesn't happen any longer in a one-day show with 6 rings, so there's a balancing act. What will attract people to the cat fancy, what will keep them, what's important?

That really is a question of priorities within the organization and not something that a little committee like the Marketing Committee can deal with.

We divided up the target groups into 3. One is the group that is unaware of organized cats. Many of these people don't have cats but would consider cats if they realize there are benefits to having cats, and that is not a story that we tell very well. We're simply not out in the media limelight. #2 are those who are aware of the cat fancy but require knowledge to gain entry. When I say gain entry, I'm talking about entering the organized element of the cat fancy. The last group are those who have gained entry and elected to become more involved. This is the group that we concern ourselves with when it comes to retention. How do we give people ways to get committed to the fancy and to continue to give to the fancy?

The part that we're extremely concerned with in terms of getting to work on is external market strategies. How do we pull in revenue streams and participation from other parties, and in that way, sustain and expand the cat fancy? The first thing we weren't able to find was focus messages about the cat fancy. I was previously with the agricultural marketing service and immediately brought to mind certain things about the lack of focus messages, and I have an example here. Who is "man's best friend"? How about "the other white meat"? How about "the incredible edible"? There are messages that infuse our society so that you have a meaningful place and that's part of what we are working on now, so that we no longer have a broad range of perceptions about what it means to be in the cat fancy. We can shape it because it's not shaped. Here's our opportunity to define that message and to express the leadership that's necessary to capture that market.

There are two types of sponsorships. One is charitable giving and another is partnering. We have not been focusing on charitable giving and that's something that needs to be worked on. We are working on partnering with other sponsors who might be interested in working with us. We have the PetMate raffle program. It's a wonderful program. PetMate requires only that you put in a one-page black & white ad in your catalog and they send you a box of raffle items. I would strongly suggest that you get involved in that program. If participation is high, they will recognize that partnering with us in a deal like this is worthy of their time and effort.

We are in the process of developing two very strong partnership deals. We are working with the breed awareness committee, and we found a company that wants to do breed posters with us. We will do the art work, they will do the printing and distribution across the country using their distribution channels; namely, the pharmaceutical companies, to get these breed posters to veterinary colleges, veterinary hospitals, rescues and shelters. We're going to see if we can work together. If that works out, then we'll come up with a more comprehensive agreement. The second partnership is with an on-line group that wants to work closer with the rescues and shelters and disaster relief. I've worked with Linda Mercer to find out what type of support this company can offer. One of the values that they feel they can get from an organization like ours is knowledge through actual use of products and some sense of what the marketplace looks like.

***Roann Fulkerson** read an update of her fundraising efforts. The initial goal set by the board was to address the need to immediately seek funds which would put the Madison Square*

Garden show in the black, as well as funds for the International Show. I am dedicated to further CFA's interest in enhanced awareness of opportunities that we all have to offer with CFA.

(26) **CREDENTIALS COMMITTEE AND ELECTION RESULTS: Credentials**
Committee Acting Chairman Yvonne Griffin: *This year, I would like to commend everybody. You did a very good job. We had 9 club delegates that are not seated for various reasons: Birmingham Feline Fanciers, Bougalie Rebels, Cat Nation Fanciers, Gulf Shore Siamese Fanciers had late postmarks; Japan Shaded and Siamese Fanciers had missing signatures. Ballots received after June 1 from Toronto Cat Fanciers, Feline Society of Malaysia, Shorthair Cat Club of Milwaukee were invalid. Ballots sent to Central Office in incorrect envelopes by Colorado Cat Fanciers, Sun Pearl Cat Fanciers, Friendly International, National Siamese Cat Club and Mad Hatters and were accepted. In the future if you cannot find your ballot envelope, please write on the front that it's a ballot. We had 483 ballots cast for Regional Directors, 7 International ballots, for a total of 490 ballots that were counted for officers. 37 ballots were spoiled for wrong information (25 not filled out correctly at the bottom, 12 incorrectly marked or not marked). Paula Watson was excused from counting ballots.*

Election Results were as follows:

CFA OFFICERS:

Office of President:

Pam DelaBar*	294
Donald J. Williams	180
Abstain	16

Office of Vice President:

Kitty Angell*	213
Walter Hutzler	127
Liz Watson	144
Abstain	6

Office of Secretary:

Rachel Anger*	453
Abstain	37

Office of Treasurer:

Kathryn M. Calhoun*	448
Abstain	42

REGIONAL DIRECTORS:

North Atlantic (1):

Debbie Kusy*	43
Abstain	18

Northwest (2):

Richard Kallmeyer*	60
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Abstain	1
<u>Gulf Shore (3):</u>	
Betty Haden	19
Paul Huff	3
James Watson*	32
Abstain	0
<u>Great Lakes (4):</u>	
Loretta Baugh*	45
Lori McClain	19
Abstain	1
<u>Southwest (5):</u>	
Carmen Martino	20
Regina Shaffer*	26
Abstain	1
<u>Midwest (6):</u>	
Linda Berg*	53
Brian Pearson	22
Abstain	1
<u>Southern (7):</u>	
Karen Helmold	24
Peg Johnson*	43
Homer Stamper	2
Abstain	2
<u>Japan (8):</u>	
Kayoko Koizumi*	29
Wakako Nagayama	16
Abstain	3

Eigenhauser moved to destroy the ballots. **Williams** called the motion. **Motion Carried.**

(27) INTERNATIONAL SHOW: **International Show Committee Chair Debbie**

Kusy: *This will be the CFA International Show's last year at the George R. Brown Convention Center in Houston. As you probably all know, the next two years the show will be at the San Mateo County Expo Center in San Mateo, CA. This is located only a few short miles from San Francisco International Airport.*

In February Allene Tartaglia and I traveled to San Mateo to look at the show facility and do site inspections on the seven major hotels that had submitted a bid to host our exhibitors. Two different Marriotts, the Crown Plaza, the Sheraton Gateway, the Radisson, the Westin and the Sofitel were all quite eager to host our event. All were beautiful facilities and offered many "perks" to entice us to use their facilities. For various reasons, we selected the Crown Plaza. None of the hotels were within walking distance of the show hall, but most of them offered to supply the buses that will transport exhibitors between the show hall and the hotel, at their expense, including the Crown Plaza. The Crown Plaza also offers in-room desktop computers in their tower rooms and free internet access in all rooms. In addition, they came in with a room rate of \$89 – which is even less than we are paying this year in Houston. The hotel has a breakfast buffet, a coffee bar in the lobby and many other very nice features, including two full-service restaurants. There is a shopping mall and other restaurants within walking distance of the hotel too. Bay Meadows race track, where racehorse Seabiscuit rose to fame is nearby, though the fall meet ends several weeks before the show.

Now, back to this year's show. Those that were in Houston the last three years saw the progress of the brand new Hilton that is being built adjacent to the George R. Brown Convention Center – it is now finished and it will be the host hotel for us this year. The room rate is \$99, which is comparable to the rate we have had the last several years at the Doubletree.

As you all know, the Qualifier concept was reinstated at the February 2004 board meeting. I can understand that there has been some resistance to returning to the idea of actually qualifying, but the board feels that they did what was best for the regions. The Qualifiers have always been a nice source of income for events such as regional awards expense, hosting annuals, etc. This year's annual here in beautiful Orlando may not have been possible without the income generated by the successful qualifier shows put on here in the Southern Region. The Regional "fundraiser" shows did not accomplish that goal – several lost significant money last year. The regions simply could not afford to go on losing money and the hope is that pride in one's region will return the support to the regional Qualifier shows this year.

This year's entry clerks are, once again, Mona Cherrington handling the shorthairs and JoAnn Cordes-Brown for the longhairs. In addition, Jo Ann has agreed to move up to the role of show manager for the 2005 show in San Mateo. Jimmie Hawley has done an outstanding job of show manager and/or assistant show manager in Houston. Jo Ann will be assisting her this year to learn the ropes and will move up to Show Manager in San Mateo.

For those that may have questions about the qualifying procedures, page 77 in the delegate booklet describes who will qualify at each show. Thanks to Ande DeGeer for suggesting

this and pushing me to get this in the booklet. In addition to the qualifying show in each region the Cats New York! Show will also serve as a qualifier. Beth Cassely has again agreed to coordinate the ring and breed rosette sponsorships – she is already hard at work and has come up with some great new ideas. We have also once again retained Pierpont Communications, the firm that has handled the local publicity for the last two years in Houston, to handle the local publicity. We are looking into several publicity “hooks” to help to entice the gate to the show. More on that later, as nothing is definite at this point.

The International Show Committee of myself, Jimmie Hawley, Kathy Calhoun, Mark Hannon and Allene Tartaglia would like to invite everyone to join us in beautiful downtown Houston, TX for the 4th and final year there. We would love to have y'all come and enjoy a taste of Texas hospitality.

*Respectfully submitted,
Debbie Kusy, CIS Chairperson*

(28) LEGISLATIVE COMMITTEE. **Legislation Committee Chair Joan Miller:** *CFA and all of you here recognize the serious need to address legislation detrimental to pet ownership in general, pedigreed cat breeding and to feral/unowned cats.*

The “CFA Legislative Group” was established as consultants to CFA in 1997 with myself as Legislative Coordinator, Sharon Coleman, an attorney, as CFA Legislative Legal Analyst and Anna Sadler as CFA Legislative Information Liaison. We have worked closely together for 7 years, communicating every day. Our goal has been to oppose anti-breeding laws, offset the animal rights agenda that has negatively impacted public opinion and to develop positive directions, information, policies and data that will actually help solve cat population problems.

We have succeeded in building a strong, effective grassroots response on the federal, state and local levels throughout the United States and parts of Canada.

We lost Anna on June 19th after her long illness and hospital stay that began in January. Anna had a wealth of information in her head and at her fingertips. Sharon wrote in an email a few days ago – “Anna was the featured speaker in 1997 at the ADOA (American Dog Owners Association) annual meeting, and I will always see her perched up on a table in her little denim print mini suit and none of these dog people would have thought to disagree with her on anything, because she could bring it all together in a way that made sense.” This was Anna – she was a friend – we will all miss her in so many ways.

I am now pleased to announce that The Legislative Group has added a new CFA Legislative Information Liaison. You are well aware of George Eigenhauser’s depth of interest and knowledge in the legislative arena. He has been a member of the Legislative Committee and very active in legislative matters in California and on the federal level. We will benefit from his common sense approach to problems, ability to write well and help fanciers to be effective in their grass roots activities. We are grateful for his willingness to take on this important job and I am confident that he will bring a renewed energy to our efforts.

*Solving legislative problems so far has been our way of preventing **damage** - to CFA and the very concept of pedigreed cat breeding. We’ve had some real success in defeating legislation, but we know it is becoming more difficult to find “breeder-friendly” locations and to attract new cat fanciers to this hobby and CFA.*

*If we want to truly produce **results** it means exploiting our opportunities. Both approaches (damage control and taking advantage of opportunity) are important. I hope, however, in the coming years that we are able to focus more on the opportunity aspect.*

What are a few of our opportunities?

- *The legislative challenges tend to bring the cat fancy together as a strong **unified force**. They help present the cat fancy to others as synonymous with strength, integrity and caring for all cats.*

- *Legislation puts us in a position to reach and influence legislators who have never even thought about the concept of breeding cats as a “hobby”.*
- *Every time we speak out against a limit law, the “guardian” term or a leash law we let the public know that we care about animals. We educate them about CFA as a resource for data and information, animal welfare and support of feline health studies.*

I am proud of our grass roots teams. These people take on enormous responsibility on a voluntary basis. Our liaisons are educated, articulate and able to grasp the issues. They know how to present alternatives to coercive legislation.

Many are here today and I will now call on a few who will give you some highlights on what is going on in their areas.

I know you will agree - this is a formidable group of individuals, very professional and knowledgeable.

Remember:

WE are ALL responsible for our hobby and for preserving the pedigreed cat breeds.

Be prepared - through constant vigilance, watching the news, being on local task forces, working with local animal shelters and making contacts with other animal related groups.

Attend the Legislative Round Table meeting tomorrow at 2PM - get involved!

All of us owe a great deal of gratitude to these legislative liaisons and the many others who have helped over the years. I want to join you in thanking them today.

Speakers from California, Colorado, Missouri, Oregon, New Jersey, Virginia, Massachusetts, Texas, North Carolina and Florida presented short synopsis of their activities this past year, including Debbie Kallmeyer, Mandi Wooldridge, George Eigenhauser, Neta Cox, Sue Riley, Ann Edwards (via statement), Ann Segrest, Janet Wolf, Melanie Morgan, Iris Tanner, Karen Willis, Allen Scruggs and Pat Hawk.

There are many others around the country that have been helping us, but I wanted to give you an idea of what a formidable group we have. Our people know what to say and how to say it, and they can write well-informed letters. I am very, very proud of them. We are all responsible for our hobby and for preserving the pedigreed cat breeds.

(29) **ANIMAL WELFARE. Animal Welfare Chair Linda Berg:** *Good morning. Over the last year, the Animal Welfare Program has grown and changed. In the past, mandatory cattery inspections were triggered only when someone registered litters which totaled more than 75 kittens in one year. This was frustrating, because we received many complaints from pet buyers, other breeders, vets and animal shelters about individual breeders. The CFA Animal Welfare Program could do nothing about these complaints unless the local animal control went in and confiscated a cat. In October, 2003, with the input of the Board of Directors, we revised the policy. It reads: "Where there is reasonable suspicion of animal abuse or neglect and a party refuses to submit to a voluntary CFA cattery environment inspection after being requested by the Animal Welfare Committee, the CFA services may be suspended until the party complies." This new policy allows the Program to request a cattery inspection of the facilities of any breeder who registers their litters with CFA where there are numerous complaints against them. Since October of 2003, I requested 5 mandatory inspections. Of those 5, 2 are suspended.*

Several months ago I asked CFA for some data on the number of animal welfare cases for the last 3 years. Linda Mercer, in talking with shelters and other rescue groups, was finding an increase of pedigreed animals being brought in. She wondered if my numbers were up, as well. The cases that I will refer to are only those that got as far as the board for decision. There are many others that never make it that far. In 2000, we had 12 cases that came before the board and 6 were permanently suspended. In 2001, we had 12 cases again and 4 were permanently suspended. In 2002, 13 cases and 2 were permanently suspended. In 2004, the first 6 months of the year, we have had 18 cases and 1 is permanently suspended.

Then I took a look at the number of mandatory cattery inspections for more than 75 kittens in one year. My data here is not as complete. The earliest information I have is 2002. In 2002, we had 72 catteries. In 2003, we had 78 catteries. In the first 6 months of 2004, we have had 43 catteries. With these numbers, we can see there is a definite increase in the number of animal welfare cases for 2004, but what makes it even more interesting is when you look at the type of animal welfare cases. You will find that the majority I have are animal hoarders and dumpers. I asked Linda if she could go back and tell me how many pedigreed cats she has taken out of shelters in the last 6 months and the figure that she came up with is 370 pedigreed cats, and she is not the only rescuer out there.

For whatever reason, dumping has become acceptable to some breeders. In talking with several who are facing animal welfare charges for dumping their cats in shelters, they told me it was OK because it's a no-kill shelter. It's not OK. There are legitimate circumstances for using shelters, such as hospitalization or death of a fancier. However, there is a definite difference between acute, one-time efforts in an emergency, and enabling chronic problem catteries. If you know of someone who needs help and if you feel they may think of dumping their cats, please take the time to talk to them and give them alternatives. Cat fanciers have big hearts, and I know from experience with the rescuers, they are more than willing to help. These babies do not belong in the shelters with their life on the line as we scramble to get them out before they are euthanized. They deserve a lot more!

We are continually refining and redefining animal welfare. Our objective for the ensuing year is revamping and updating our cattery inspection criteria and forms. Additionally, we are studying the ways to put teeth into the cattery inspection program, thus making the designation of “Cattery of Excellence” meaningful and worthwhile. I would appreciate your feed-back in regard to this. Please contact me with any ideas or concerns. Thank you.

(30) **JUDGING PROGRAM: Judging Program Committee Chair Loretta Baugh:**
Mr. President, board members and fellow delegates. Six years ago, with the approval of the delegation at the annual meeting, the CFA Judging Program Committee was created. It has been a time of excitement, growth, growing pains, hard work and, above all, satisfaction.

The Judging Program has, as usual, had a very busy year. This year our numbers changed by three. First, I would like to introduce the current Judging Program Committee. Becky Orlando, Norman Auspitz, Wayne Trevathan and our outgoing exhibitor member, Susan Cook Henry, who has given an incredible amount of time and talent to this Committee, and who's energy and skills are going to be sorely missed. Susan will be replaced by D. Ray Edwards. Ray is the new exhibitor member and will handle all the applications. I'm being replaced by Chuck Gradowski, who is our newly-elected chair of the Committee and will handle complaints and files of the judges advanced to apprentice on Wednesday. Sharon Roy will take over Wayne Trevathan's term and will take over the files of domestic judges previously handled by Becky Orlando, as well as the Judges Mentoring Program. Norm Auspitz will once again be in charge of education and putting on the Breed Awareness and Orientation School, the workshop, and the balance of the domestic judges, and will be the liaison for the Judging Program Committee to the Protest Committee. Becky Orlando is the new trainee administrator and is in charge of International Judging and the Japanese Judging.

It's been an exciting year and in some ways a sad one, with the loss of some of our long serving and dearest judges. The past twelve months saw Paula Boroff lose her tough fight with cancer. We also suffered the passing of Vaughn Barber, CFA's own southern gentleman. Jeanie McPhee, Medal of Honor recipient and former board member has left our ranks, as well as just recently the passing of allbreed judge Gloria Bessemer. Gloria had just tendered her resignation from the judging panel. Also resigning has been Al Lunde and allbreed judges Ann Pevey and Bill Lee.

Last June, the judges experienced an informative and exciting workshop, studying Burmese, both sable and dilute, European Burmese and Tonkinese. Just last night, we had another wonderful workshop contrasting and comparing similar yet different breeds. This was held with the Cornish Rex, the Devon Rex and the Sphynx being studied. Held last November and again planned for this November is the Breed Awareness and Orientation School, planned for Thursday before the International. Last year's school was a two-day event with hands-on experience being held at the International Show, facilitated by instructors and a number of volunteer judges. The format met with very positive feed-back. The same format is planned this year; however, the school will be condensed into a one-day format on Thursday with hands on work again being done at the school on Friday. A school was held in Kobe Japan last summer and our first International Division school was held this past February in Belgium. Both these events were well attended and very well received.

We have instituted a few changes in the Judging Program, with three error-free master clerk assignments eliminated and replaced with three master clerk or assistant master clerk assignments. Official clerking was put in place, with a trainee being required to clerk after their acceptance into the judging panel for an allbreed or double specialty ring being judged by an approved allbreed judge. This evaluation goes to the trainee administrator and becomes a part of the trainee's file.

The Judge Mentoring Program was also defined and put in place.

The judges' test administered every other year was written by Norm Auspitz, taken with the new show rules and standards, and scored by Becky Orlando. I'm pleased to say our judges scored exceptionally well, with only one score under 90 and 19 individuals receiving 100%. I would like to recognize those 19 individuals: Larry Adkison, Akayama, Marsha Ammons, Nick Fischer, Yoko Imai, Bob Molino, Brian Moser, Pam Moser, Jan Rogers, Lynn Search, Midori Shimada, Muriel Slodden, Jan Stevens, Kenji Takano, Yaeko Takano, Boris Teron, Donna Jean Thompson, Liz Watson and Annette Wilson. Well done.

It's been an exceptionally busy year for advancements and acceptances. Accepted to the panel in the last 12 months were Vicki Abelson for shorthair second specialty, Carla Bizzell longhair second specialty, Kathy Black longhair second specialty, Rick Hoskinson longhair second specialty, Jeff Janzen shorthair second specialty, Hisako Komota longhair second specialty, Carolyn Lyons longhair second specialty, Megumi Yamashita longhair first specialty, Karen Talbert longhair second specialty. Advanced to apprentice (this is a long list), Vicki Abelson shorthair, Marsha Ammons shorthair, Holly Ayers shorthair, Carla Bizzell longhair, Kathy Black longhair, Ellyn Honey longhair, Rick Hoskinson longhair, Barbara Jaeger longhair, Jeff Janzen longhair, Hisako Komota longhair, Kazuko Kurakawa shorthair, Ray Pinder longhair, Sharon Powell longhair, Jan Rogers shorthair, Aki Tamura shorthair, John Webster longhair, Beverly Wood shorthair. I need to tell you, the advancements in the last 12 months have given us 11 new double specialty judges. Advanced to approval pending in specialty, Vicki Baylis shorthair, Marge Collier shorthair, Ellyn Honey longhair, Carolyn Lyons shorthair, JoAnn Miksa-Blackwell shorthair, Yoshiko Sada longhair, Ayumi Ueda shorthair, Peter Vanwonderghem longhair. Advanced to approval pending allbreed, Tracy Petty. Advanced to approved specialty Carla Bizzell, Kathy Black. And going all the way, advanced to approved allbreed, Wakako Nagayama and Gloria Hoover. I would like to present to you the members of the CFA judging panel. Will all judges in the audience please stand? <applause> As you can see, the judging panel is alive, well, growing and flourishing. The Committee would like to send a special thanks to our liaison, Stan Barnaby. Thank you Stan. I know I speak for all of us when I say that working on this Committee and serving CFA has been an honor and privilege. We take our duties seriously, maintaining the CFA judging panel as the finest in the world. I am confident the new Committee will go forward and carry on the tradition of integrity, trust and hard work that has been established by all those who have served in the past years. Thank you.

(31) **CLERKING PROGRAM. Clerking Program Chair Debbie Kusy:** *This year is the test year for all CFA licensed Clerks, Master Clerks and Master Clerk instructors. The test has been mailed to all of those that have paid their current licensing fee. This year four brave souls participated as “test-testers” – taking the test in advance of it’s being mailed to all. They were encouraged to make comments, especially on any questions that may have appeared vague or confusing. It is truly our goal to make this test a learning experience and not something to “trip up the testees”.*

Those that took the test in advance and made comments are to be acknowledged and thanked for their wonderful cooperation – Marsha Ammons, Carol Krzanowski, Melanie Morgan and Barbara Sinbine did a great job – there were very few questions regarding ambiguities once the test was out.

Also this year, licensed Master Clerks and Master Clerk Instructors were asked to answer an additional 10 questions, all of which dealt specifically with Master Clerking.

You will recall that at last year’s annual, I once again made the offer to all clerks that if they submitted a question and it was used on the test, they would receive a 2-point credit on their test. Some wonderful suggestions for questions came from that offer and I want to thank the following people for offering questions – Donna Andrews, Mark Hannon, Melanie Morgan, Ray Pinder, Ron and Nora Thayer and Sande Willen. All of their questions arose from genuine experiences at shows for which they either had no answer or had to clarify the answer in their minds by looking at the show rules or Clerking Guidelines. The best questions have come from real-life experiences.

As always, I would like to thank those who contribute so much – Yoshiko Moriya, the Japanese liaison to the Clerking Program, Michael Schleissner, the liaison in Europe and last, but certainly not least, to Shirley Michaud-Dent who works so hard to keep us all in line in CFA’s Central Office.

Debbie Kusy, Clerking Program Chairperson

(32) **PUBLICATIONS: Publications Committee Chair Mark Hannon:** *Last June, I was appointed Chair of the CFA Publications Committee. Right away, I pulled together a group to produce recommendations for the board dealing with the future of the Almanac and the Yearbook. The board had long been waiting for such a report, and by the next board meeting, October 2003, we had this report for them. One of the concerns was the financial loss the Almanac was incurring. While the Yearbook was still making a small profit at that point, advertising revenues had dropped significantly in the previous 4 years. Unknown at the time we presented our report to the board, the 2004 Yearbook was going to lose money for the first time in decades. The board, and rightly so, was very concerned about the future of these two publications. We presented the board with a number of inter-related recommendations and they approved them unanimously last October. In order to help stem the financial loss of the Almanac, production was cut back from monthly to bi-monthly. The Almanac comes out every other month, but it's also considerably larger than it had been. In an attempt to provide our customers with current information, we now also have an on-line version of the Almanac with the latest show results, e-points, grands, DM's, etc. Our major focus, however, has been on the Yearbook. Many people have told us that it was the Yearbook that brought them into the cat fancy. The Yearbook was considered a very successful marketing tool; one that we do not want to lose. However, without some dramatic changes, the Yearbook would quickly be going down the tubes. We recommended that the Yearbook change its focus to CFA's breeds. With the next Yearbook, you will see a 2-page introduction for each breed, which will include a write-up by the breed council secretary on what took place within their breed within the past year, a list of the top 10 cats in championship, premiership and kittens for each breed or division, a listing of the color wins if the breed comes in more than one color, photos of the grands and DM's for the breed, and then ads for that particular breed. We think this is an exciting change and one which will breathe new life into the Yearbook. We also dramatically lowered the price of ads for 2005 as a one-time scheme to bring back advertisers. While a full-page color ad had cost \$525, our price for 2005 is only \$295. There are similar low prices for all our ads. We have high hopes that these one-time low prices will bring in many more advertisers than we have seen in the past. Starting in 2006, we will offer discounts for our frequent advertisers, something similar to frequent flyer miles offered by the airlines. We're also working hard to insure that our ads are error free. Some of our advertisers complained about this in the past and we want you to know that we were listening. Quality control is a major concern for our staff. We will also provide free design service for your ad if you are not the creative type and need some professional assistance. If you need help, we're there for you. We invite each of you to seriously consider placing an ad in the next Yearbook. These are exciting times for CFA's two publications and we're working hard to ensure that you get what you need out of CFA publications, while at the same time trying to be fiscally responsible.*

(33) **MENTOR PROGRAM: Mentor Program Chair Pat Jacobberger:** *Good morning. The core committee continues to work very hard to have a great year. I want to re-introduce Susan Cook Henry, Eric Won, Marva Marrow, Willa Hawke and Mandy Wooldridge.*

So, what's up? As of June 20th this year, we had 133 mentors enrolled, 204 protégés enrolled and 145 pairings. Due primarily to the proactive, dedicated work of Mandy Wooldridge, our numbers are up. Mandy came on board with our group in February of this year and has worked diligently to help mentors and protégés find each other. Many of you are aware of Mandy's work in California with legislation and disaster preparedness. Members of the core committee are Susan Cook Henry, Eric Won, Marva Marrow and Willa Hawke.

So, what does a protégé look like? There are protégés in every CFA region, including the International. Most of the CFA recognized breeds have the interest of new people looking for mentors. The majority of people waiting for mentors are interested in working with Persians and most specifically Himalayans. 86 protégés are looking for Persian mentors. We know you're ready to step forward and now is the time to do that.

Let's talk a little bit about funding. In September of 2003, the core committee had a planning meeting in Minneapolis, Minnesota. We prepared a 3-year plan and submitted our budget request to the Hartz Mountain Corporation. While we didn't get everything that we asked for, we did get a sizeable increase in funding. to maintain and continue the growth. We see this as a substantial endorsement of the work over the past 3 years that the committee has done. It's a very good thing when CFA can receive a pat on the back from a sponsor like Hartz.

What's new? Last summer we began the official CFA Mentoring and Mentor e-mail lists for anyone who wants to learn or help people coming into the fancy. The Mentoring List has discussed everything from how to create cage curtains to what's the best thing to clean your potty pans with to what's used for cattery flooring. There are 259 participants on the CFA mentoring list and we invite every one of you to sign up. It's a fun list. The Mentor List is a by-invitation-only e-mail list made up of mentors who are currently enrolled in the CFA Mentor Program. This group has discussed topics such as how to mentor protégés, program operations and strategies on how to assist protégés in the acquisition of cats for a breeding program and how to avoid making mistakes. There are 76 mentors currently signed up on that list. We met in Minneapolis and accomplished a plan for the next 3 years and prepared our funding request to Hartz. We did the Niches brochure written by Mark Hannon. It debuted at the Cats! New York show last October and is now part of the show packages that CFA member clubs receive, hopefully finding their way into the hands of visitors to your shows. Once again, Central Office staff was the backbone to getting this particular brochure into its final production so it could make it to the Cats! New York show. We really thank Carol and her workers in the Central Office for all the work they did in getting that done.

Susan Cook Henry and I went to the CFA International Show to greet the public and represent the Mentor Program, along with 2,500 toys donated by Hartz. We conducted a marketing survey, enrolled people in the Mentor Program, talked with the public about the programs of CFA, and gave away toys. When we ran out of gate and exhibitors to win our door

prizes, we had a lot of toys left, so we donated those to the local Houston rescue shelters and to CFA clubs for fund raising events.

What else is new? The CFA Ambassador Program. From time to time various discussions come up about how to converse with the public as exhibitors at a cat show. Last year at another planning meeting for the Mentor Program, we put our heads together and the Mentor Program and Marketing Program came up with the idea of an Ambassador Program. The CFA Ambassador Program will help exhibitors give a public face to the cat fancy, offers knowledge transfer from those of you who know to the interested public. You will see some of us wearing buttons, they say "Questions? Ask Me." We may not always have the right answer, but ask. This program consists of a manual that's handed out to people that enroll as a CFA ambassador. If you're exhibiting at a show and you want to help the public understand what we're doing, what's going on, how do the rings work, what the cat show is like, etc., you enroll and you would get one of these notebooks, a really cool button and breed brochures so you can become totally familiar with questions and answers to most frequently asked questions at a cat show. This is a program that was backed by the Mentor Program, and funded by the Mentor Program and the Marketing Program. It's a nice alternative for those who are interested in helping people understand yet don't have maybe time to mentor. Sheila Parvin has worked very hard with Eric Won in developing this program.

Mentors, protégés and other interested folks will be attending our 2nd Annual Mentor Program Dinner to review the work of the past year. We've got a program that's really great.

So, in short, we've had a busy year and we've got lots of people to say thank you to. First of all, we couldn't have done it without Hartz Mountain Corporation being extremely generous and supportive. Hartz has supported the work of this program over the last 3 years and with a generous grant for the next 3 years, we are looking forward to continuing to work with them. We couldn't have accomplished what we have without the active and energetic participation of our mentors and protégés. People of the CFA community all over the world welcome newcomers to the fancy. The helping hand of CFA welcoming new people into the organization and the wonderful world of pedigreed cats. Each one of you who has taken the time and the effort to make a difference, we thank you for your devotion, interest and dedication to CFA, the pedigreed cat and the idea that people can make a difference. It's been a good year and we have a lot more up our sleeve. We hope to double and even triple the numbers that we have. We're going to be looking at what can we do at the International Show to bring our mentors and protégés together, and the continued growth of the Mentor Program in general. Moreover, we need to continue to support you, as our great CFA attitude of friendliness continues to expand. Many people have asked about the CFA Mentor Manual. We're starting a mentor manual subscription process. \$25 will buy you a 2-year subscription to the mentor manual. It includes all binders, all the postage and includes any updates for the next 2 years. If you want to apply to the Mentor Program as either a mentor or a protégé, go to the CFA web site. Thank you for your time and attention.

(33) THE CFA AMBASSADORS PROGRAM:

*By Eric Won, Chair
CFA Marketing Committee*

*On February 7, 2004, the CFA Board heartily approved **The CFA Ambassadors Program**, a joint initiative of the CFA Mentoring Program and Marketing Committee. The mission of this new project is to create an informed cadre of dynamic individuals throughout CFA that is committed to educating and reaching out to spectators at cat shows and other events with information about cats, CFA, and the types of opportunities that exist in the broader cat fancy. After cultivating an interest in the cat fancy, it is our hope that interested individuals will cross the threshold into the cat fancy, become active members of the CFA Mentoring Program, and eventually become fully-engaged participants in whatever facet of the cat fancy they find most enriching to their lives ~ be it animal rescue, breeding, pet therapy, exhibition, or public education.*

A cross-section of active members of the cat fancy has volunteered to serve as the project team for designing and establishing this new program. Devon Rex breeder and exhibitor Sheila Parvin from Wisconsin will serve as the team leader. Also on the team are: Carissa Altschul (Texas), Jodell Raymond (New York), Marva Marrow (California), Alenka Unk (Slovenia), and Stanley Shen (Singapore). This group represents a rich and diverse set of experiences, from catteries that have been breeding and exhibiting for over three decades to individuals who have been exhibiting with the fancy for less than a year. This group also represents the broad set of audiences that we are seeking to attract to the fancy from all corners of the globe.

At the core of the CFA Ambassadors Program effort is a program that will prepare individuals with the tools that the project team considers essential to be successful in this role. More than simply a recitation of facts and figures about the cat fancy and CFA, the Ambassadors' toolkit will also include broader understandings of such issues as breeder and exhibitor ethics, history of the cat fancy, a few interesting facts about various breeds, and a brief overview of show mechanics. Every Ambassador will, of course, be encouraged to enrich this base of information with personal reflections and experiences. In addition, we envision Ambassadors serving as role models of all that is commendable and noble within the cat fancy.

The most visible element of the new program will be special buttons that will be worn at cat shows designating Ambassadors. In addition to being clearly identified for spectators and others to approach, this designation will also make it possible for individuals who would prefer not to interact with spectators to direct queries to Ambassadors with buttons. When Ambassadors are preparing their cats for exhibition, they need simply to remove their buttons until it is once again convenient to make themselves available for spectators.

Our timetable for establishing this new program includes:

- *April 2004 ~ Completion of The CFA Ambassadors' Handbook, First Edition. Three shows will be identified to pilot this new program, with volunteers identified to serve as the first group of Ambassadors. Feedback will be solicited from these volunteers to troubleshoot, refine, and revise the program approach and Handbook prior to wider dissemination.*
- *June 2004 ~ Ambassadors Program materials will be distributed to all shows requesting to participate in the program and willing to designate specific individuals as Ambassadors. A database of Ambassadors will be maintained to create a mailing list of individuals to receive updated materials in the future and to invite these individuals to special events.*
- *June 2004 ~ The Ambassadors Program will host a brief workshop at the Annual meeting for individuals interested in discussing their experiences and offering advice to the project team on improvements that might benefit this effort.*
- *June 2005 ~ Special commendations will be awarded at the CFA Annual Meeting to recognize outstanding service to the cat fancy as CFA Ambassadors.*

To learn more about this program and how you or your club might become more involved in establishing and expanding this program, please feel free to contact the program at ambassadors@cfa.org.

CAT FANCIERS ASSOCIATION PROPOSED CFA AMBASSADORS' PROGRAM

Objective:

To create an informed CFA-wide cadre of dynamic individuals committed to educating spectators at cat shows and other events about cats, CFA, and the types of opportunities that exist in the broader cat fancy.

Sponsoring Committees: *CFA Mentoring and Marketing Committees*

Team: *Project leader and team to be determined.*

Deliverables:

1. *Design, produce, and distribute "CFA Ambassador" buttons for CFA Ambassadors¹*
2. *Design, print, and distribute a "CFA Ambassadors Manual"²*

¹ The buttons will allow exhibitors who may not want to converse with spectators to suggest that spectators find someone wearing an "CFA Ambassador" button, which is an easy "out" for those who are less extroverted or who are preoccupied. If an Ambassador were involved in preparing a cat for a ring, they would simply take off the button until it is once again convenient.

² The Ambassadors' Manual will include background information on cats, CFA, and opportunities in the broader cat fancy. The format will be based on "sound bites", i.e., easy to remember facts and figures that are interesting, easily digestible, and can be readily shared. A

3. *Pilot and monitor the CFA Ambassadors' Program in three selected shows, to assist in refining the approach and materials associated with the program*
4. *Host a brief Ambassadors Workshop at the Annual Meeting (about one hour)*
5. *Create section on CFA website for the CFA Ambassadors Program*
6. *Prepare program packet to be distributed with show packages sent by CO.*

Timeline:

- *Draft manual completed by March 30, 2004*
- *Buttons will be produced by March 30, 2004*
- *Program Launch ~ article in May 2004 Almanac; online site mid-May 2004*
- *PR launch to media outlets, June 2004*

Resources:

- *\$700 to purchase button maker and supplies (\$400 from mentoring committee for button production; \$300 from marketing committee to publish manual)*
- *\$300 to project leader for program expenses (\$200 from mentoring committee; \$100 from marketing committee)*

No new resources are being requested of the Board for this Program.

project group identified by the chairs of the mentoring and marketing committees will determine the exact content of the manual. Note: Proposed distribution will be as part of the show package that is shipped by the Central Office to all licensed shows, along with instructions to show secretaries about the purpose and recommended administration of the Ambassadors Program by the show committees.

(34) CFA COMPLETE CAT BOOK: CFA Director of Special Projects Allene

Tartaglia: *I'm very pleased to tell you that the cumulative and tremendous effort of close to 100 people over the past 6 years has resulted in The CFA Complete Cat Book, the official publication of the Cat Fanciers' Association. A mere dream more than 6 years ago, today it is a reality. Our 520 page, 7-3/8 x 9-1/2 inch hard cover book is scheduled for release in October, 2004, at the CFA Iams Cats! Show New York event with a book signing and a book launching party. The 5 breeds pictured on the cover are the 5 most popular breeds, based on CFA registration statistics. In 1998, a contract for the first book of its kind was signed by 3 highly-respected entities: Harper Collins Publisher, Mordecai Siegel, Editor, and the Cat Fanciers' Association. The cooperation received from all authors, breed council secretaries, illustrators and anyone else asked for help was incredible and helped us meet the deadline. I hope you are all as excited as I am about this long-awaited publication. This is your book written by you and presented by you to the world. I hope you can join us in October for the unveiling of this spectacular book. Thank you.*

(35) **WINN FOUNDATION: Winn Foundation Chair Hilary Helmrich:** *This is the 35th year for the Winn Feline Foundation, and we are proud of the advances we have made since our inception.*

We have been busy this past year at the Foundation. We funded almost \$138,949 in grant awards as well as 2 grants in partnership with the Miller Trust for approximately \$45,000 for a total of over \$184,000 this year. This brings our cumulative total to over \$2.3 million. Our endowment rose to over \$1 million last year with the addition of the Estate of Susan Wright. Winn is in the process of making sound financial investments for our endowment fund that will generate enough income to help fund our operating expenses. We are grateful to CFA for their continued and invaluable support of Winn's activities. Without CFA's support and the assistance of the Central Office, Winn could not operate.

We funded grants this year in several important areas including: FIP, PKD, liver disease, heart disease, pain control, lymphoma and genetic markers for coat, color, and pattern. Siamese breeders notified us that they had collected money to fund breast cancer research. Breast cancer is not only an issue for Siamese but is an important all cats. We included a specific request for breast cancer projects in our annual call for grant proposals. We are pleased to announce that we funded a study at the University of Illinois to investigate a new drug for treatment of feline breast cancer. Thanks to the hard work of this dedicated group of breeders.

We funded several studies using money from the Miller Trust, a California-based trust for the benefit of cats. Our continuing association with the Miller Trust benefits us in several ways: there is an influx of money for grants and we get some much appreciated public relations help from the trust.

Our Executive Director Janet Wolf, has completed our application to the National Combined Federal Campaign, as well as 6 local campaigns. We have just been notified that we were successful and will be included in the National Campaign. Any federal employee, including military personnel, will now be able to select Winn for one-time donations or payroll deductions, much the same way the United Way does for other organizations.

We have appointed state coordinators for about 20 states. These coordinators are asked to donate a small amount of their time to answer questions from the public about the Winn Foundation. Their names are on our website along with their contact information. If you would like to volunteer for a few hours per week, let us know. Our thanks go to the following state coordinators:

*Nancy Dodds, Arizona
George Eigenhauser, California
Cheryl Theiler, Colorado
Emily Turner, Florida
Paul Patton, Illinois
Norman and Martha Auspitz, Kentucky*

*Jan Moury, Maryland
Diana Engelbart, & Dr. Brian Holub, Massachusetts
Fred Jacobberger Minnesota
Dr. Cynthia Larson, Missouri
Tom Dent and Janet Wolf, New Jersey
Jane Stiner, NYC & Dr. Betsy Arnold, DVM, New York
Betty White, New Mexico
Hilary Helmrich, North Carolina
Diana Coppola, Pennsylvania
Dr. Bill Folger, DVM, Texas
Edith Gerver, Washington DC
Dr. Susan Little, Ontario, Canada.*

We now have a volunteer who serves as our copy editor and helps us with articles, press releases, and other publications. We are always looking for more volunteers, especially people interested in writing for us.

We have a Virtual Memorial Program on our website. Through this program, a donation of \$100 or more in memory of a pet entitles the donor to have a picture of their pet on our website. This is a wonderful way to memorialize a beloved pet. Please visit our website and look at these heartfelt memorials.

We are constantly updating our educational brochures and articles. A wide list of topics are covered and are available through our website or Central Office. Clubs are encouraged to make use of these brochures for educational purposes at shows and events.

We continue to work on our website to keep it current with the invaluable assistance of our webmaster, the talented Karen Lawrence. Our website attracts a great deal of traffic every month which helps us provide a service to cat owners and fanciers worldwide. This would not be possible without Karen's creativity, advice and hard work.

Betty White and Susan Little have been instrumental in getting many articles published this year for breeders and the public. The sales of the Feline Reproduction CD have been steady all year and we are pleased to see international sales increasing. For example, more than 50 CD's were sold in England alone.

Support for Winn's work is also increasing internationally, both from donations and grant applications. For example, this year we funded our first study at the University of Milan (Italy). The NBA Cat Club, an independent club in the United Kingdom raised over \$2300 for Winn last month.

This year's Winn Feline Symposium had an exciting line-up of speakers. Dr. Julie Levy, University of Florida spoke about non-surgical methods of birth control for cats. Dr. Melissa Kennedy, University of Tennessee, gave us an update on FIP and corona virus testing. Dr. Greg Keller, Orthopedic Foundation for Animals (OFA), discussed how health databases can benefit the cat fancy.

Dr. Leslie Lyons of the University of California at Davis has successfully identified the genetic mutation for feline PKD, with funding support from the Winn Feline Foundation. A simple genetic test for PKD will be commercially available later this year. With this genetic test, breeders will have a powerful tool to enable them to eliminate this disease from their breeding programs.

Finally, I want to thank all of you who have contributed your time, energy and money to Winn during the past year. This is especially true for our most outstanding donors. Each of these people and groups gave more than \$1000 to the Winn Feline Foundation last year.

*Caring for Cats Veterinary Hospital, Dr. Betsy Arnold
Cleveland Persian Society
Cowboy Country Cat Fanciers
FIFe
Finicky Felines Society
Garden State Cat Club
Hawkeye State Cat Club
Memorial Cat Hospital, Dr. William Folger
Mid-Michigan Cat Fanciers
Mohawk Valley Cat Fanciers
Sacred Cat of Burma Fanciers
Salt City Cat Club
The Cat Clinic, Dr. Elizabeth O'Brien, Ontario, Canada
Carol Behnke
Diane Castor
JED Greenwald
Jan Henson
Gerald Mandell
Phillip Riley
Linda Snelson
Nancy Sullivan, a pet owner from Pennsylvania
Emily Turner
Janet and Otto Wolf
Estate of Susan M. Wright*

Special thanks go to our donors over \$10,000:

*Art and Kristi Graafmans
San Diego Cat Fanciers
The Cat Fanciers Association*

We are grateful to each one of you who either donated your time or a money to the Foundation. We appreciate all that you do for us in your daily lives. We hope that the work we fund with your donations will benefit all cats for many years to come.

George Eigenhauser, one of our Board members and our liaison to the CFA Board is developing an estate planning program I would now like to introduce George who will give you a short presentation on this important project.

Eigenhauser: *As much as we all dislike taxation and estate planning, everybody has a big smile when they get that tax return at the end of the year. I'm hoping to do a series of brochures and articles about how to maximize your tax deductions. You may already know some estate planning items. Regardless of that, some legalese. Don't do anything catastrophic without talking to your lawyer or tax planner.*

Lifetime Gifts: *There are several different varieties of lifetime gifts. You can give cash or property. You can also deed real property to a life estate or create a charitable remainder trust. The type of property I want to talk about is appreciated property, particularly appreciated intangible personal property. What is that? It means stock. When you bought a stock at pennies a share and it has gone way up, if you donate that stock to a charity, you get a deduction for the full, fair market value of the stock on the day of the transfer. This means that if you would have paid estate taxes on the sale of that stock, you don't pay any capital gains tax. So, if you happen to be in the mood to make a donation and you happen to be in a position of selling some appreciated stock, you can kill two birds with one stone by donating that appreciated stock and avoiding capital gains taxes, but still getting your full deduction. This also works with real estate, but real estate's a little trickier because of things like recapture depreciation, mortgages, etc., and it definitely does not work with tangible personal property because tangible personal property is generally limited to either the fair market value or acquisition price.*

Life Estates: *A life estate is when property has 2 or more owners. One is referred to as the life tenant, they get it during their life, the other is called remainder interest. They get the remainder, whatever is left. During the lifetime of the life tenant, they have all of the basic incidents of ownership. They possess the property. If it's rental property, they rent it out, they pay the taxes, they do the maintenance, they do everything else that an owner does, except that when they die it goes to the charity. How is this different than leaving it in the will? Big difference. You have deeded it to the charity today. That means you get a tax deduction today, even though they may not get that property for several years. When will they get the property? Well, you don't know when you die but the IRS does. They are called actuarial tables, and you will get a tax deduction based on a variety of factors, one of which is the value of the property, one is your life expectancy according to their tables. Generally speaking, the younger you are the less your deduction is going to be because the charity is going to have a considerably delayed benefit. The older you are, the greater the deduction is going to be. This type of estate planning doesn't work well at certain stages of your life. If you're 50 years old, you've moved into a smaller house that you're going to stay in for the rest of your life, consider this as an option instead of leaving it in your will. Typically, these arrangements can produce tax deductions of anywhere from 25% to 50% of the value of the house. If you can't deduct it all in one year, you can carry it forward from year to year, so if you have too many tax deductions, and use it in future years.*

Charitable Remainder Trust: *There are a variety of different flavors of charitable remainder trusts, but the basic concept is very similar to a life estate. You transfer property into a trust, you receive the income from that property, the charity gets the trust when you die. You*

get a tax deduction here and now for money the charity may not be getting for 20, 30, 40 years. This is particularly useful as you near retirement. Many people invest in growth-type stocks during their lifetime. Then, as they get older, they get that transition from growth stock income-producing investments as they are nearing retirement, which generally means a capital gains gift. If you transfer this money into a charitable trust, the trust doesn't pay capital gains taxes. You can often get a higher rate of return transferring the property into the trust and being able to use the full value of the property, than having the after-tax dollars if you sold that stock or that investment outside of the trust. You also get a tax deduction based on your life expectancy, the value of the property and the rate of pay-off. A charitable remainder trust generally has a rate of pay-off anywhere from 5% to 10%.

These are the kinds of things you can do in the here and now to reduce your estate taxes. I'm hoping over the next couple of months to get some pamphlets out on these concepts. I cannot render specific tax advice to any of you because I'm a member of the Winn board. I have a fiduciary obligation to them. I can, however, answer your general tax questions and I certainly can speak directly to your attorney or tax advisor about some of these concepts, so I hope you will consider making donations to the Winn Foundation in the future. Thank you.

(36) **CATS! SHOW NEW YORK: CSNY Chair Allen Scruggs** gave the following report: *With only one show (October 2003) under our belt, we as a committee feel we have learned from our past successes and mistakes. Our main objective was to advance CFA's name and pedigreed cats, in general, in the news – magazines, newspapers and television – which we have clearly achieved in our first endeavor of CATS! SHOW New York. This coming October's show promises to increase that awareness many-fold.*

The issue that most interests everyone is the financial picture. We are well ahead of where we were in securing monies over last year. At this point in time last year, we only had an \$85,000 commitment (\$75,000 from Iams and \$10,000 from Cool Claws). This year's show, as evidenced by the attached spreadsheet, is encouraging and indicative of many who have stepped up to the plate for this show. Roeann Fulkerson (independent financial sponsorship person) has provided the financial sponsorship data that is both anticipated and in hand. Roeann has devoted her full-time energy to this worthwhile cause, taking off only time to go to cat shows. Once again, Iams has committed \$75,000 to the show. Cool Claws had previously promised \$10,000 but it has not been secured yet. Allene is in contact with them, since this was a sponsorship tentatively acquired prior to Roeann coming on board.

We plan to have only 325 cats in order to accommodate more vendors. As with other regional qualifiers, we are happy to know that attendees at CATS! SHOW New York will be able to qualify to enter The CFA International Cat Show. To date, we already have more vendors than we had at last year's show. A much sharper pencil has rendered the new/updated floor plan to stretch the limits of the small space we occupy. The "Playbill" give-away that we inaugurated last year has been moved out of CFA and will not cost anything this year. Bowtie Publications (formerly Fancy Publications) will be underwriting the expense to produce the Spectator Guide, a 60 page 8½ x 11 four-color booklet. Additionally, they will be doing a feature on the show in one of their upcoming issues of Cat Fancy. Cage services and advertising costs are reduced, too.

Adopt-a-Cat will be held in the Theatre Lobby of Madison Square Garden on October 9, the Saturday of the cat show. The NY Mayor's Animal Alliance is contributing \$2,000 towards expenses this year and we are continuing work to have the event fully sponsored. We have budgeted for lower costs for Adopt-a-Cat this year, partially due to the fact we will need minimal decorator services (no pipe and drape or electrical). Additionally, there will be no hotel or travel expense for CFA staff to attend the event, since it is being held at the same time as the cat show, instead of the prior week.

There is an encouragement from Iams to eventually produce this show at an even higher level. In order for that to happen, we would need to move to the main arena. It appears that if we can garner the same recognition for the Iams Company in the media as we did for the cat show itself, we will be able to discuss further having a cat event similar to the Eukanuba dog show which is also Iams sponsored. The higher recognition will move us to the main arena and increase interest by virtue of large financial prizes and the like. A name change for the show to include Iams may need to happen to help achieve Iams' media recognition for the show.

My committee is continuing to work hard to make the Madison Square Garden show the best ever for the exhibitors, as well as our organization, and to showcase CFA and pedigree cats at their best.

*Respectfully submitted,
Allen Scruggs, Chair
CATS! SHOW New York*

Scruggs: We have someone who is willing to match any funds that people would like to make toward this show, and we deeply appreciate that. That's the kind of wonderful support we get. We would encourage people who would like to send a donation. Thank you very deeply for this.

(37) ANNUAL MEETING 2009: **Southwest Regional Director George Eigenhauser** gave a presentation on the Hotel Renaissance Esmeralda in Indian Wells, California, and thanked people who were instrumental in putting this together – Allene Tartaglia, Becky Orlando, 2009 Annual Committee Chair, and Regina Shaffer, our incoming Regional Director. I hope to see you all in Indian Wells in June of 2009. Indian Wells is a major resort destination, well known throughout the country, in the Palm Springs area. It is a very luxurious, gracious resort. One of their featured items is the Spa Esmeralda. It's one of the most luxurious spas in the desert. While you're there, you will be surrounded by mountains, as well as a panoramic view of the desert. They have 560 spacious rooms within the main building, 22 oversize suites, each with a private balcony. The Esmeralda blends elegance with sophisticated design and over 10,000 square feet of indoor and outdoor function space. It's new addition, the world-class Esmeralda Ballroom, overlooks the mountains, lake and pool for an inviting evening of entertainment.

Palm Springs is known for several state-of-the-art golf courses, including several nationally-known golf courses. There's also biking, hiking, hot air balloons, there's a wonderful tram ride up into the mountains that gives you a really great view. You have the living desert, wildlife art, high-end boutique shopping, Jeep tours, art galleries and many restaurants, all within a 20 mile radius.

I hope you all enjoy your trip to the 2009 Annual and place them among the best. See you there. **Williams** called the motion to hold the 2009 Annual Meeting in Indian Wells, California.
Motion Carried.

(38) ANNUAL MEETING 2005: **North Atlantic Regional Director Debbie Kusy** gave a presentation on 2005 North Atlantic Region Annual in Atlantic City, New Jersey next year. The 3 annual chairs are Elaine Magee, Claudia Hasay and Donna Baliestrieri. The hotel is the headquarters for the Miss America pageant. You can fly into either Atlantic City or Philadelphia airport. I recommend you go to Atlantic City, which is a small airport. You can get great fares and it's very near the hotel. Everything is within walking distance. The beach is just beyond the casinos and I hope you all come and have a good time.

(39) INTERNATIONAL COMMITTEE: **International Committee Chair Stan Barnaby:** *We had a recent election in the International Division and the two newly-elected representatives are Michael Schleissner and Ann Swedlund, both of Germany. Ann was here yesterday, along with Alenka Unk, and we had a very informative International Division meeting. Some very exciting things have happened in the last year in the International Division. There has been growth in Russia with great thanks to Liz Watson. Linda Berg and I have worked together in the European Division and things are going very well there. Salle Mohd is very active in Asia and there are shows coming up in Thailand and Korea.. Of course, we had Pam DelaBar, Don Williams, Joan Miller and Barbara Sumner representing us in China. The growth potential in China is very, very exciting. The initiation of the Cat Ancestry Tracking Service will open up new avenues to CFA in Europe, Asia, Russia and South America. The potential is super and I find it very exciting. I have had correspondence with the President of FIFe and I find that both organizations share a lot of the same ideas and goals.*

DelaBar gave a PowerPoint presentation of her trip with Don Williams to The China Cat Fanciers Show the first weekend in March in Beijing, China. This was CFA's first licensed show in China. This is a young, vibrant club of active members who are professionals in their early 30's. It is a fascinating land to go to. Cat fanciers from Hong Kong came over to assist their Chinese brothers and sisters in putting on a show. Tony Chan was instrumental in putting on a show in Beijing. They have and plan to make money so they can put on shows. Beijing has its own pet park. They hold dog shows there and this was their first CFA cat show. Whiskas was the major sponsor. The Chinese are very interested in cats. The CFA logo was everywhere. Vendors of pet foods and cat products were abundant. Don and my best cat over there was a phenomenal black Persian bred by Randy Primmer. If you have any questions or comments, please ask any of us who have been there and we will be happy to help you.

(40) JUNIOR SHOWMANSHIP: **Junior Showmanship Chair Emily Turner** gave a presentation of pictures starting with the very first junior showmanship ring held in Orlando, Florida at City Beautiful Cat Club April, 1999, ending with the very first Junior Showmanship ring held in Japan.

First, please accept the Junior Showmanship Committee's thanks for approving the proposal to allow young people to come into the Junior Showmanship Program with a household pet. As you will learn later in this report, this change will better enable us to outreach to several other well-established children's organizations.

Junior Showmanship pins, 2004 participation certificates and invitations to attend their respective regional banquets have been mailed to all our Junior Showmen. Checks for the regional monetary awards were also mailed when appropriate.

We still have regions where we have limited participation. Hopefully, some of the initiatives we are going to take this show year will help us better establish the program in those regions.

The Junior Showmanship committee met in May to address several new ideas for the program. Attending the meeting were Pam DelaBar, Kitty Angell, Allene Tartaglia and myself. Several exciting ideas for our program were presented. Kitty Angell brought information about our outreach to the 4-H groups in the Houston, TX area. She also brought information about the Junior Master Gardener program and their wonderful interactive website. Because of Kitty's contact with the 4-H groups in the Houston area, we will use Houston as our trial area for bringing 4-H young people to CFA. Of course, our ability to interest these young people will be greatly enhanced because they will be able to come to Junior Showmanship with a household pet. In some cases, we are going to need breeders/exhibitors to make pedigreed cats available to these young people in order for them to continue in the program. With Pam DelaBar's help we will approach the Girl Scouts and at a later time the Boy Scouts.

Another program in the Junior Showmanship future is our Junior Showmanship Workshops. Last year the committee discussed the concept of offering a summer camp for Junior Showmen but because of liability concerns, we did not pursue that idea. But in May of this year, Hilary Helmrich and Lynn Search conducted a Junior Showmanship Workshop at the Tarheel Triangle Show in Raleigh, NC. They did a wonderful job! The feedback from the children who attended and from their parents has been totally positive. At this time let me personally thank Hilary and Lynn for taking the initiative and bringing a wonderful idea to the Junior Showmanship Program.

Beginning with the International in Houston we will offer a Junior Showmanship Workshop in addition to our regular Junior Showmanship ring. The opportunity to attend this workshop will be offered to children in the Houston community and of course to our Junior Showmanship competitors. At the workshop, we will present two of our breeds with a number of cats of each breed available to the youngsters for hands-on examination. Wayne Trevathan will be the presenting judge and we will have a breeder present from each of the breeds. A

veterinarian will present part of the program with a question and answer session to follow. The workshop program is still under development but I'm sure you can see the valuable tool these workshops will give our Junior Showmanship Program. I foresee workshops offered around the country. Even those CFA cat shows that due to time restraints can not offer a Junior Showmanship ring will be able to offer a Junior Showmanship Workshop if they have a small private room where the workshop can be held. Standardized literature on each of our breeds will be offered on an ongoing basis to include both written information for the children and a PowerPoint program to be used by the presenters.

We are considering developing an interactive Junior Showmanship website and publishing a Junior Showmanship brochure to be used to outreach to other children's organizations.

In order to refine and improve the Junior Showmanship program, we are making certain changes to the award program again this year. Rather than making large monetary awards at the International Cat Show, Junior Showmanship will offer a stipend to each Best and Second Best junior and senior from each of our regions. To earn the stipend, the young person must attend and compete in the Junior Showmanship competition at the International Cat Show. This method of awarding trips eliminates the accounting problems and it allows us to better control our cost.

One other piece of exciting news is that the Nickelodeon Network has expressed an interest in filming our Junior Showmanship ring at this year's International. With the addition of our Junior Showmanship Workshop, I hope they will be even more interested in joining us for a wonderful Saturday at the CFA International Cat Show.

(41) 2004 AMENDMENTS AND RESOLUTIONS:

Determination of a Quorum:

Number of CFA member clubs represented: 457 (305 = 2/3)

Number of votes for a simple majority: 227

Number of votes for a two-thirds majority: 305

Proposed Constitutional Amendments

-1- *Colorpoint Shorthair Internationale, Choctaw Country Feline Fanciers* [presented by Deb Knorr]

RESOLVED: amend the CFA Constitution, Article II - Objects as follows:

The Association shall be a not-for-profit organization. Its objects shall be as follows: the welfare of all cats; the promotion and improvement of CFA recognized breeds of cats; the registering, recording or identifying by number or by other means the names and/or pedigrees of only those cats and kittens entitled to be registered as one of the breeds recognized by the Association; the promulgation of rules for the management of cat shows; the licensing of cat shows held under the rules of this organization; and the promotion of the interests of CFA breeders and exhibitors of pedigreed cats.

RATIONALE:

For constitutional purposes the definition of CFA BREEDER shall include:

- 1 - CFA judges, active and retired.
- 2 - Current CFA Breed Council/Committee members.
- 3 - Individuals with a current CFA registered cattery name who have registered at least one litter with CFA during the last 2 calendar years.

For constitutional purposes the definition of CFA EXHIBITOR shall include:

- 1 - CFA judges and licensed clerks who have served in at least one CFA licensed show during the previous calendar year.
- 2 - Current CFA Breed Council/Committee members.
- 3 - Individuals who have entered (and competed with) a CFA registered cat in at least one CFA licensed show during the last 2 calendar years.
- 4 - Individuals who served on the show committee of at least one CFA licensed show during the last 2 calendar years.

It is CFA breeders and exhibitors that support CFA by registering and showing CFA. Definitions are required as breeders/exhibitors entering shows licensed by other registries and/or registering litters and animals with other registries in no way contribute to CFA's long-term financial health. It should be made clear that as a registry we not only promote (exclusively) CFA recognized breeds of cats, but that we also promote the interests of the breeders and exhibitors that support our organization. **FAILED**

-2- *American Wirehair International, Burmese South Cat Club, Carolina Castaways, Cuyahoga Valley Cat Club, Greater Lancaster Feline Fanciers, Hollywood Cat Club, Just Cat-In Around Cat Fanciers, Keystone Kat Klub, Lakeside Cat Fanciers, Ocala Cat Club, Perthshire Clan, Rome Cat Forum, Sophisto Cat Club, Southeastern Persian Society, Straight and Curl Cat Club, Thumbs Up Cat Fanciers* [**presented by Debbie Kusy**]

RESOLVED: amend the CFA Constitution, Article IV, Section 4 - Delegates, second paragraph as follows:

No person shall cast as a delegate and/or proxy more than two (2) votes. Regardless of the number of votes carried, each delegate or proxy to the Annual Meeting shall pay a registration fee of ~~ten dollars (\$10.00)~~ twenty dollars (\$20.00) for each vote carried to help member clubs defray the costs of the Annual Meetings.

RATIONALE: Since this section of the CFA Constitution was amended in 1986, the delegate fee has been \$10.00 per club. The fee was originally \$6.00 per delegate, then was changed to \$10.00 per club at that time. The cost of putting on the annual meetings has risen dramatically in those 16 years. The delegate fee paid by each club helps the host region to defray some of the ever-increasing costs of putting on the annual meeting and while this is a nominal increase per club, it will go a long way to helping with those costs. **PASSED BY 2/3.**

-3- *Gasparilla Feline Friends, Domesti-Katz* [**presented by Bob Belfatto**]

RESOLVED: amend the CFA Constitution, Article IV, VI, VII and VIII as follows:

(new text in UNDERLINE and deleted text ~~strike through~~. Additional text not listed in these changes that appear in the Article shall remain unchanged.)

These changes are to be implemented in the following manner:

All regional reassignments necessitated by these changes will become effective on May 1, 2005. Club assignment for elections in 2005 shall follow the Regional definitions effective May 1, 2005 described in this amendment.

The new Regional Director will be seated with the new Board at the Annual Meeting 2005. All subsequent elections will be as specified in Article VI.

Changes to Article IV, section 1, will be effective **May 1, 2005.**

Proposed changes in regions

Article IV Section 1 - Annual Meetings

The Annual Meeting of the Association shall be held commencing on the third, fourth or fifth (if applicable) Friday in June, or the first Friday in July, of each year in each of the regions listed below successively (excluding the Japan region), beginning in 1982 and in the following order:

Midwest, Deep South, Southern, North Atlantic, Northwest, Gulf Shore, Great Lakes, Southwest.

Article VI Section 1

The Directors of this Association shall consist of ~~eight~~ one Regional Directors ~~representing to represent each of the~~ geographical regions herein specified, provided that not more than one person resident in any one of the Regions specified shall be elected a Regional Director, and seven Directors at Large. No person may hold more than one office.

Article VIII

The United States, Canada, Bermuda, and Japan are divided into ~~eight (8)~~ nine (9) geographical regions as follows:

SOUTHERN

~~Alabama, District of Columbia, Florida, Georgia, Kentucky (South of the 38th Parallel), Maryland, North Carolina, Puerto Rico, South Carolina, Tennessee (East of the Tennessee River), the U.S. Virgin Islands, and Virginia.~~

DEEP SOUTH

Alabama, Florida, Georgia, Puerto Rico, the U.S. Virgin Islands

RATIONALE: It has been more than 50 years since the CFA regions in the continental United States have been modified. During this 50 years, many changes have occurred in the density and distribution of the population.

The founding fathers of the United States planned for these changes by having a census every ten years, and readjusting the number of representatives to congress according to the population.

Considering both the population and the distribution of cats and people, we should seriously consider the proposed change to the Southern Region. The present population of the Southern Region is 59 million people. This is nearly twice the population of any other region in the continental United States. Given this fact it makes sense to split the region. **FAILED.**

Proposed Show Rule Resolutions

-4- Touch of Class Cat Fanciers [presented by Pauline Joy]

RESOLVED: amend CFA Show Rules, Article II - ELIGIBILITY/INELIGIBILITY FOR ENTRY, paragraph 2.01 by adding paragraph 2.01 c.

2.01 c. The show committee may allow kittens for sale in show halls at 3 months of age or more, only with a CFA litter registration slip and a valid health certificate issued by a licensed veterinarian. The actual health certificate and CFA litter registration form must be presented at check-in before benching kittens for sale in the show hall.

RATIONALE: This amendment encourages earlier registration of litters, reduces cattery overpopulation, and places kittens into new homes at the optimum time for adjustment. It also gives the show committee some control over the age and condition of kittens being sold in the show hall. **FAILED.**

-5- Colorpoint Shorthair Internationale, Choctaw Country Feline Fanciers [presented by Deb Knorr]

RESOLVED: amend CFA Show Rules, Article II - ELIGIBILITY/INELIGIBILITY FOR ENTRY, paragraph 2.11 by adding the following:

The show committee may not refuse to accept an entry for failure to enter or compete in any prior show.

RATIONALE: The delegates have twice voted overwhelmingly to eliminate “qualifiers” for purposes of the CFA International Show. Twice the Board of Directors have reinstated them.

Initial rationale given at the February Board Meeting for reinstating the qualifiers was that “ALL the regional fund raisers lost money.” In reality there were only four shows held that weekend. The MSG Show had a limited entry and lost \$40,000. Region 5 Director had not received/submitted a financial report as of the meeting. Region 7 showed a tiny profit while Region 3 (8 rings, 11 judges) reported a loss. In reality, only a SINGLE regional fundraiser reported a loss. NOT considered is that because exhibitors will be allowed to enter ANY “qualifier,” it is probable that some will still lose money as the campaigners gravitate to the larger shows.

Subsequent discussion since the Board Meeting would indicate concerns regarding sponsorships for the International Show if some level of “qualifying” is not in place. **We would like to suggest the following:**

INVITATIONS to the International be extended to the Top 5 of Breed/Division (all classes) as of the last weekend of September in the current show season (potential 555 entries).

Allow two weeks (until October 15th) for these exhibitors to enter the show before opening up the remaining spots to anyone else who wants to enter. If this suggestion is taken, exhibitors will automatically be able to plan in advance should they choose to enter. Exhibitors subscribing to E-points will have a fair idea as early as September 1 if they will be included. Once the final scores are posted/E-Points sent out at the end of the month, most concerned will already be aware of their ranking and not need to wait upon receipt of a formal invitation to be mailed by CFA Central Office. **WITHDRAWN [Motion Failed on a straw poll basis]**

-6- *Santa Fe Trail Shorthair Cat Club, Midlands Cat Fanciers, Pfanciers United For Fun, Inc., Mo-Kan Cat Club, Creative Cats Club, Sandhills Cat Club* [**presented by Sandra Stewart**]

RESOLVED: amend CFA Show Rules, Article IX, GRAND CHAMPIONSHIPS/PREMIERSHIPS as follows:

9.05 Cats that have completed requirements for Grand Championship or Grand Premiership will be automatically confirmed by the Central Office. Certificate of confirmation will be mailed as soon as possible after show records are received and wins have been recorded. This certificate will be at least 8.5 x 11”, suitable for framing or display and mailed free of charge to the owner.

RATIONALE: We would like to propose that CFA go back to the long standing practice of automatically sending an 8.5 x 11 inch certificate of confirmation, free of charge, to the owners of the new Grand Champion or Grand Premier. With the cost today of showing a cat to the title of Grand Champion or Grand Premier, we feel it would be wonderful to reward the owners of these special cats for their special titles. Charging \$10.00 for this certificate really loses that “Grand Thrill” which we used to get, when that special 12 x 14” tan envelope arrived in the mail on Monday, one week after the show! Opening a regular business size envelope, sifting through the enclosures, and then facing another \$10 charge for ordering your “real” certificate cheapens the honor of the title of Grand Champion or Grand Premier by indicating that the title is not even worth an 8.5 x 11” piece of paper. **PASSED BY 2/3.**

-7- *Cat Club of the Palm Beaches* [**presented by Karen Helmold**]

RESOLVED: amend CFA Show Rules by adding the following:

ARTICLE X, OUTSTANDING ACHIEVEMENT (The current Article X and subsequent articles will be advanced one number.)

10.01 A cat eligible for and shown in the Kitten, Championship, or Premiership Class will compete for Outstanding Achievement (OA) points in any type of ring, e.g. Allbreed, Longhair/Shorthair or Breed Specialty.

10.02 Determination of show points.

a. Points will be allotted the same as Regional/National points.

1. Best cat/kitten - one point for each cat/kitten defeated.
2. 2nd Best cat/kitten - 95% of the points awarded to Best cat/kitten, 3rd Best cat/kitten 90%, 4th Best 85%, 5th Best 80%, etc.
3. Best of Breed/Division - one point for each kitten*/cat/premier* defeated within the breed/division.
4. 2nd Best of Breed/Division - 95% of the points awarded to Best of Breed/Division.*
5. Points achieved in individual rings are added to determine an entry’s total points for the show,

- b. In all cases an entry will receive the points from only one award per ring - that which carried the most points.
- 10.03 Any registered kitten placing in the Finals or receiving Best or Second Best BOB/BOD will receive points toward Outstanding Achievement.
- a. 500 points are required for Outstanding Achievement in Mainland US, Canada, Japan and the International Division. 200 points are required in Hawaii, Russia, Asia (except Japan), Mexico, Central America, South America and United Kingdom (England, Scotland, Wales, and Northern Ireland).
- 10.04 Any cat in the Championship Class, after achieving the title of Grand Champion, will receive points toward Outstanding Achievement.
- a. 1000 points are required for Outstanding Achievement in mainland US, Canada, Japan and the International Division. 400 points are required in Hawaii, Russia, Asia (except Japan), Mexico, Central America, South America and United Kingdom (England, Scotland, Wales, and Northern Ireland).
- 10.05 Any cat in the Premiership Class, after achieving the title of Grand Premier, will receive points toward Outstanding Achievement.
- a. 500 points are required for Outstanding Achievement in Mainland US, Canada, Japan and the International Division. 200 points are required in Hawaii, Russia, Asia (except Japan), Mexico, Central America, South America and United Kingdom (England, Scotland, Wales, and Northern Ireland).
- 10.06 Wins made in Kitten competition may not be transferred to Championship or Premiership records. Wins made in Championship competition may not be transferred to Premiership records. However, titles won in Kitten or Championship are retained.
- 10.07 Points must be won under at least three (3) different Judges.
- 10.08 Cats that have completed the point requirement for Outstanding Achievement will automatically be confirmed by the Central Office. Certification of confirmation will be mailed as soon as possible after show records are received and wins have been recorded.
**
- 10.09 Kittens, Grand Champions and Grand Premiers that have received the OA title will continue to be shown in the same Class.
- 10.10 For C.O. computer cat name prefix space purposes, the title of OA will be superseded only by the title of RW/NW.

*This section to be applied for kittens and premiership only if the separate proposal for scoring BOB/BOD passes.

**A scoring fee of \$.50 per entry/per show is currently in place.

AND

amend CFA Rules for Registration as follows:

ARTICLE II - REGISTRATION

Section 4 - Cat Names

Titles - One or more official CFA titles, as outlined below, may appear as part of a cat's name.

GP: Grand Premier, equivalent title to Grand Champion for an altered cat.

OA: Outstanding Achievement, title for a Grand Champion that has achieved 1000 points in mainland US, Canada, Japan and the International Division, 400 points elsewhere; title for a kitten or Grand Premier that has achieved 500 points in Mainland US, Canada, Japan and the International Division, 200 points elsewhere.

RATIONALE: Outstanding Achievement (OA) is a new title available to kittens, grand champions and grand premiers. There will be a new Article X Show Rule.

There is no title for kittens except RW or NW. There is no title after grand for adults, except RW or NW. Many exhibitors do not live in areas convenient to showing, or cannot afford the time and expense required for campaigning. This title will provide a goal to continue showing worthy cats and kittens, being without a show season border. **WITHDRAWN.**

-8- Mo-Kan Cat Club, Frontier Feline Fanciers, Sante Fe Trail Shorthair Club [presented by Sandra Stewart]

RESOLVED: amend paragraph 15.08h of CFA Show Rules Article XV, RESPONSIBILITIES OF SHOW MANAGER as follows:

Judging cages must be provided with durable non-porous washable bottoms per unit and durable non-porous washable partitions between cages. Partitions must be securely fastened top and bottom in such a way that cats will be totally unable to push or pull the dividers open. Utilization of holes in the dividers secured at the top and bottom by high quality durable twist ties, wire rings, or plastic security ties are acceptable. Tops must be securely fastened on all sides. Cages must be secured to the table or surface using duct tape or channeled cage tracks. Removable spring clips are not acceptable.

A sealed, cleanable, sanitary floor/bottom for all judging cage bottoms in the judging ring shall be provided.

Cages in judging rings must be placed on tables or other solid support, which are at least as deep and wide as the cage bases. Collapsible trestles are not acceptable.

RATIONALE: A safe environment is critical for all cats, exhibitors and judges participating in CFA shows. Numerous situations have occurred where the dividers attached with removable clips have collapsed, resulting in two cats ending up in the same judging cage. This can, and has, resulted in both human and feline injury, as well as cats unable to be subsequently shown due to fear and trauma resulting from the situation. Similarly, cages not properly secured to the tables, and merely placed on the tables, have fallen with cats in them, resulting in injury. We need to provide for the safety of humans and felines in our hobby. **FAILED.**

-9- Touch of Class Cat Fanciers [presented by Pauline Joy]

RESOLVED: amend CFA Show Rule Article XXII - FINALS AWARDS by adding the following:

In Allbreed rings the Championship finals awards will be Best through 10th Best Cat when cat entries are less than 150. For Championship entries of 150 or more the final awards will be Best through 15th Best Cat, Best, 2nd Best and 3rd Best Champion, Best, 2nd Best, and 3rd Best Longhair Champion, Best, 2nd Best, and 3rd Best Shorthair Champion; the Kitten final awards will be Best through 10th Best Kitten when kitten entries are less than 100. For kitten entries of 100 or more the final awards will be Best through 15th Best Kitten; the Premiership final awards will be Best through 10th Best Cat when cat entries are less than 75. For Premiership entries of 75 or more the final awards will be Best through 15th Best Cat, Best, 2nd Best, and 3rd Best Premier, Best, 2nd Best, and 3rd Best Longhair Premier, Best, 2nd Best, and 3rd Best Shorthair Premier.

RATIONALE: Changing the kitten awards to top 15 in shows with 100 or more kittens entered has proven to be successful. It is time to increase awards for shows with large counts in premiership and championship. Larger entry shows historically have had a greater number of quality cats. These changes would allow judges to recognize these additional cats in their finals. **CARRIED.**

-10- British Shorthair Fanciers, Cat Club of the Palm Beaches, City Beautiful Cat Club, Emerald Cat Club [withdrawn], Grandview Cat Fanciers, International Scottish Fold Association, Las Flores Cat Club, North Pacific Siamese Fanciers, Paws 'N Roses, Responsible Cat Fanciers of the NW, Spacifically Orientals, Surf, Sand 'n Sea Allbreed Cat Club, Valley Empire Cat Fanciers, Zia Cat Fanciers, San Diego Cat Fanciers [presented by Mary Fran Marron]

RESOLVED: amend CFA Show Rules, Article XXVII, CONDUCT OF JUDGES, 27.02, by adding the following paragraph:

27.02e A cat or kitten owned by a Judge, or member of his/her household, is not eligible for Regional or National Awards.

RATIONALE: Judges may breed and show, Grand and achieve Distinguished Merit titles. However, campaigning and judging are a conflict of interest. Judges who campaign should not be in control of another cat's destiny. **FAILED.**

-11- Touch of Class Cat Fanciers [presented by Pauline Joy]

RESOLVED: amend CFA Show Rule Article XXVII - CONDUCT OF JUDGES by adding paragraph 27.15.

27.15 A judge will not accept gifts from exhibitors.

RATIONALE: This amendment will exemplify CFA's commitment to a sense of ethics. Judges accepting gifts gives the appearance of impropriety. **WITHDRAWN.**

-12- Fallen Timbers Short Hair Fanciers [presented by Jan Wydro]

RESOLVED: amend CFA Show Rules, Article XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, Eligibility by adding the following:

5. Cats and kittens winning CFA National Awards (not including breed winners) are ineligible for Regional Awards.

RATIONALE: CFA National Awards are competed for on a national, and at times worldwide basis. The National Winners are truly the best in the world. Placing them on their own special pinnacle provides the honor they richly deserve and would allow recognition of 65 additional regional competitors.

The competition for regional and national awards is increasing each year. The more winners that can be recognized for their efforts, the better we all are. **FAILED.**

-13- Central Carolina Cat Fanciers [presented by Keith Kildow]

RESOLVED: amend CFA Show Rules, Article XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, Scoring Procedures, Eligible Wins:

1. Kitten classes --~~all finals awards as provided in the current show rules~~ best through fifteenth best kitten, best and 2nd best of breed/division. Points are awarded for only one win per ring, that which carries the most points.
2. Championship classes - best through tenth best cat, best and 2nd best of breed/division. Points are awarded for only one win per ring, that which carries the most points.
3. Premiership classes - ~~all finals awards as provided in the current show rules~~ best through tenth best cat, best and 2nd best of breed/division. Points are awarded for only one win per ring, that which carries the most points.

RATIONALE: With the increased number of premiership cats/kittens in competition for national/regional awards, any cat defeating those of its own breed but not making the final in that ring should be awarded points in the same manner as those awarded under the present championship class rule.

Let's take a couple of examples under the present rules for premiership cats and kittens. Let's say that during the course of a show with a large entry that the best of breed happens to beat out the top premiership cat/kitten of that breed within the region or even nationally, but fails to make the final in that ring. Shouldn't that cat/kitten be awarded points for this accomplishment? I have seen this happening within premiership where the show has a very large entry, especially GRP's, and the BOB and 2nd BOB in one breed beat out the top cat in the nation within that breed but due to the judge's preferences, failed to final. Again, shouldn't it be rewarding to the two cats to receive a couple of points for their recognition of being a better cat in that judge's eye in that ring? Maybe those points during that show would have made it possible to go from 21st place in the region to 20th.

This change would place all classes on an equal base for awarding points under the National/Regional Awards Program and allow for better competition towards these awards.

CARRIED BY 2/3. [Secretary's Note: Because of a flaw in the wording, it cannot be implemented unless adopted by the Board; therefore, referred to the Board with favorable recommendation.]

-14- *Cat Club of the Palm Beaches* [presented by Karen Helmold]

RESOLVED: amend CFA Show Rules, Article XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, Scoring as follows:

At the completion of the show season, a cat will be credited with the points from its highest 100 individual rings ~~(40 for kittens)~~. A kitten will be credited with the points from its highest 40 individual rings in the season of its last show.

AND

amend Article XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, Awards as follows:

Regional definition:

5. At the completion of the show season, adult cats (championship and premiership) ~~and kittens~~ in the International Division will be credited with the points from its highest 35 individual rings ~~(15 for kittens)~~, total credited points will be the sum of total points earned. In the season of its last show, kittens in the International Division will be credited with the points from its highest 15 individual rings, total credited points will be the sum of total points earned.

RATIONALE: Kittens may be shown for a full four months. Points will be credited to the season of its last attended show.

Due to their date of birth, some kittens cannot complete for a full four months, giving many worthy kittens a disadvantage in the show ring. This proposal will allow all kittens the opportunity of four months to be shown. **WITHDRAWN.**

-15- *San Diego Cat Fanciers* [presented by Mike Merrill]

RESOLVED: add to the CFA Show Rules, NATIONAL/REGIONAL AWARDS PROGRAM, Scoring, the following paragraph:

A kitten (4 to 8 months old) whose show kitten eligibility spans two show seasons, shall be eligible to apply Kitten Competition Points in the first season to either the first show season it begins competition OR the second season (after April 30th) as specified by the owner upon entering its first kitten show. If the owner fails to choose, all accrued points from the first season will be credited to only the first show season.

RATIONALE: Currently kittens which are born in the period of September through December of each year may be shown as kittens in two different show seasons, which puts them at a disadvantage relative to other kittens whose entire kitten career occurs in one show season. This amendment will ensure that the National and Regional points for each kitten will cover a consecutive four month period in which the kitten is eligible to be shown and also clearly determine the show season to which the points shall be applied. **FAILED.**

Proposed Non-Show Rule Resolutions

-16- *Colorpoint Shorthair Internationale, Choctaw Country Feline Fanciers* [presented by Deb Knorr]

BREEDER REFERRAL PROGRAM - Resolved that this program be restricted to current CFA Breed Council Members for each breed. That the Breed Council Secretary's contact information (not just name) be printed at the top of the listing. That the listing be sorted by STATE (or ZIP Central Office) and that each breeder's email address be included in the report.

RATIONALE: It should be noted that there is no apparent sort sequence to the current report. Email addresses are part of the application form, but not included on the report and the Breed Council Secretary's contact information may appear anywhere almost impossible to find in the lengthier listings.

History: This issue has been raised several times and continues to be a concern. In 2002 the delegates voted overwhelmingly to EITHER restrict these listings to current CFA Breed Council Members or to substantially increase the amount being charged to non-breed council members. At the October 2002 Board meeting CFA Central Office declared that removing non-Breed Council members would have a significant financial impact on CFA; the Board voted to table discussion. At the February 2003 Board meeting CFA Central Office had no figures, but declared that removing non-Breed Council members would "decimate" some of the smaller referral lists (note, smallest Breed Council was 10 members). The Board voted to raise the cost of non-Breed Council members' listings from \$10 to \$25. Later in 2003 a requirement to have recently registered a litter with CFA was instituted.

One breeder in particular sparked the initial motion for action. Their cattery name had expired in 1994; they had not registered a litter with CFA in years - yet in 2003 it still appeared on several of the breeder referral lists. It is now 2004... on April 2nd the following post went out to several email lists: << We have been informed that there is an impending seizure of approximately 40

Siamese, Balinese and Orientals in Santa Clara, California. The breeder is aware that his cats must be placed and has agreed to release them to rescue, the alternative being their seizure and placement in a very large, crowded high kill shelter.>> THIS a breeder that CFA had continued to promote even though he had no interest in registering/showing CFA!

Review of other lists finds catteries advertising animals bred strictly for pet sales with no regard to CFA Show Standards. This service used to be an exclusive “perk” of Breed Council membership. Now it is used to promote anyone/everyone producing kittens, including kitten mills! This is an outrage to those of us that DO join the Breed Councils, DO breed to standard AND regularly register/show CFA. **CARRIED.**

-17- Colorpoint Shorthair Internationale, Choctaw Country Feline Fanciers [presented by Deb Knorr]

Resolved that individuals selling kittens/cats to a third party vendor (broker, pet store, etc.) for re-sale shall be responsible for notifying CFA Central Office of the transfer and payment of the appropriate transfer fees. Unregistered kittens/cats sold in this manner may NOT be sold with breeding rights.

Penalties shall be not less than \$25/kitten for the first litter/violation, escalating in \$10 increments per kitten for each subsequent litter/violation.

It is recommended that the “stub” on the litter registration slip be modified to include a “transfer form” that can be used by the breeder to file record of sale (litter number, number of kittens, 3rd party vendor name/address/phone) to submit with the appropriate fees.

RATIONALE: While CFA frowns on sales to brokers or pet stores, it would be inappropriate to legislate who breeders may sell to. On the other hand, it IS appropriate to legislate penalties for “theft of services.” “Blue Slips” specifically state, “Use this form for recording ORIGINAL transfer from breeder to first purchaser/owner only - for subsequent transfer contact CFA for supplemental transfer form.”

Kittens are being sold to 3rd party vendors (sometimes across state lines) and blue slips handed over with PIN numbers filled in. The vendor is listed as neither breeder or new owner and the blue slip is eventually passed on to the final buyer. This individual receives no counseling and may or may not eventually submit the blue slip to CFA for registration. Quite often they get the impression that they can simply purchase a pair from a pet store and recoup their expenses by selling the offspring back to the same store. CFA either ends up losing out on two transfer fees or ends up with a new “backyard breeder”. **FAILED.**

-18- Cat Club of the Palm Beaches [presented by Karen Helmold]

RESOLVED: amend CFA Rules for Registration, Article II - REGISTRATION, Section 6 - Use of Cattery Names, by adding the following:

CATTERY OF ACHIEVEMENT TITLE (COA): A cattery (whether as breeder or owner) whose cats have achieved the minimum of five Distinguished Merit awards, may display the Cattery of

Achievement suffix. This suffix is not to be used in conjunction with a cat's name. Catteries with five or more DMs may submit a form, with an appropriate fee, to the Central Office.

RATIONALE: To acknowledge the virtue of attainment, achieved by the dedication of breeding and showing given to the Cat Fanciers' Association, this appellation of distinction and preeminence may be added as a suffix to a cattery name. Example: Kelsha, COA.

It takes not only the breeder of a great sire or dam, but also the considerable dedication of the owner, who is not always the breeder, showing offspring, to achieve DM titles. Both the breeder and a separate owner can use the same cat to qualify.

Improving our breeds is central to the fancy, and the DM title is the best evidence that one is actually contributing to our breeds. A core objective of CFA is being met because of these efforts, namely: "The promotion of the welfare of cats and the improvement of their breed."

FAILED.

Resolutions From the Floor

Santa Monica Cat Club; Beverly Hills Cat Club [presented by Mandi Wooldridge]

RESOLVED: Amend CFA Show Rules, ARTICLE XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, "SCORING" by deleting the following:

~~In order to be eligible for a regional award, a cat/kitten must be shown at least once in the region of final assignment (see regional assignment section.)~~

Amend CFA Show Rules, ARTICLE XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, "AWARDS", Regional Definition, by deleting and adding text as follows:

1. All regional awards given in Regions 1-7 are based only on points earned in regions 1-7 by exhibitors residing in Regions 1-7. **Only points earned in the region of final assignment will be scored for regional awards (see regional assignment section).** Cats **or kittens** may be shown in more than one of these regions and points earned outside the owner's region of residence will be included in the scoring process **for national awards only, but not for regional awards.** No cat/kitten may receive awards in more than one of these regions.

RATIONALE: Currently, regional awards in Region 8 are limited to points earned in Region 8. Divisional awards in the International Division, and the Hawaii Division are limited to points earned in the International Division and Hawaii Division, respectively. But cats in Regions 1-7 are currently scored for points earned both inside and outside their own region. Exhibitors may be competing with cats they may seldom see in their own region.

By limiting regional points in Regions 1-7 to points earned "in region" it would help to guarantee more entries by local exhibitors who cannot afford to travel long distances. This helps level the playing field so that cats are competing at shows with the cats that compete with them

for regional awards. It would encourage competition at the local level. Cats competing for CFA National Awards could still compete on a national basis. **FAILED.**

Kentucky Colonels Cat Club [presented by Norman Auspitz]

Change 26.01 a. to read:

- a. Approved Allbreed judges will receive \$1.25 per scheduled paid entry with no minimum.
- b. Approved Specialty judges will receive \$1.10 per scheduled paid entry with no minimum.
- b.-h. to be renumbered c.-i.

RATIONALE: We have not had a raise in over 5 years. Meanwhile, the economy has grown between 2.5% and 3.0% each of those years. Thus we have had a Compound Annual Growth Rate <CAGR> between 13.1% and 15.9%, so a 13.6% raise is towards the bottom end of the economic growth rate. At last year's meeting, the judges working their way through the program said they were more interested in getting more assignments than getting more money!

E.g., for each 100 cats, the additional club expense would be \$15.00/ring for each Approved Allbreed judge.

If the previous motion fails,

Change 26.01 a. to read:

- a. Approved Allbreed judges will receive \$1.25 per scheduled paid entry with no minimum for a 6 ring one day show.
- b. Approved judges will receive \$1.10 per scheduled paid entry with no minimum, for any other show format.
- b.-h. to be renumbered c.-i.

RATIONALE: In addition to the above rationale, there is a feeling amongst a number of Approved Allbreed judges that 6 ring one day shows require extra work and should, thusly allow for greater compensation. This may also convince certain judges to take these assignments. **FAILED.**

Golden West Cat Club [presented by Sibyl Zaden]

RESOLVED: Amend CFA Show Rules, ARTICLE XXXVI, NATIONAL/REGIONAL AWARDS PROGRAM, "SCORING" as follows:

- Increase kitten awards from 20 to 25
- Increase Premiership awards from 20 to 25

thereby making championship, kittens and premiership uniform.

RATIONALE: Over the past 5 years there has been a marked increase in the number of premiership cats and kittens in competition for national and regional awards and the quality of these cats climbs to new heights each season. Increasing the awards from 20 to 25 for all classes will increase both entries and morale. **CARRIED.**

There being no further resolutions from the floor or committee reports, **Williams** adjourned the meeting with a statement: Since this is my last official meeting, I would like to thank each and every one of your clubs. It has been an honor and a pleasure to serve this association for the last continuous 27 years, 14 years of which has been president. It has been a challenge that I have enjoyed every single day and each and every one of you. Thank you very much. I'm sure you are going to give Pam equal support that you gave me, and the rest of the board.

CFA EXECUTIVE BOARD MEETING
Sunday, June 27, 2004

The Board of Directors of the Cat Fanciers' Association, Inc. met on Sunday, June 27, 2004 for its post-annual meeting, organization and business session. **President Pam DelaBar** called the meeting to order at 9:05 a.m. with the following members of the Board of Directors present:

Ms. Pam DelaBar (President)
Ms. Kitty Angell (Vice-President)
Ms. Kathy Calhoun (Treasurer)
Ms. Rachel Anger (Secretary)
Ms. Debbie Kusy (NAR Director)
Mr. Dick Kallmeyer (NWR Director)
Mr. James Watson (GSR Director)
Mrs. Loretta Baugh (GLR Director)
Ms. Regina Shaffer (SWR Director)
Ms. Linda Berg (MWR Director)
Ms. Peg Johnson (SOR Director)
Mrs. Kayoko Koizumi (Japan Regional Director)
Mr. Stan Barnaby (Director-at-Large)
Ms. Jo Ann Cummings (Director-at-Large)
Mrs. Jody Garrison (Director-at-Large)
Ms. Joan Miller (Director-at-Large)
Mr. Darrell Newkirk (Director-at-Large)
Mr. Gary Veach (Director-at-Large)
Mrs. Annette Wilson (Director-at-Large)

Also present were Mr. Thomas Dent, CFA Executive Director; Mrs. Carol Krzanowski, Associate Director; Ms. Allene Tartaglia, Director Special Projects; and Fred Jacobberger, Esq., CFA Legal Counsel.

DelaBar: First of all, I would like to welcome our new members and welcome back Kitty Angell as Vice President, Loretta Baugh for the Great Lakes Region, Regina Shaffer for the Southwest Region, James Watson from the Gulf Shore Region and welcome back Dick Kallmeyer from the Northwest Region. I also want to take this opportunity to thank Peg and her crew for putting on an absolutely wonderful and entertaining Annual this year. We all had a phenomenal time. Thank you again, Peg, for such a magical experience. <applause>

DelaBar presented a vision statement. "Vision" is where the leadership of this organization wants the organization to go. You cannot have strategic planning or business planning without a vision statement. Our vision for CFA is, *CFA is the predominant feline registration world-wide to provide timely services in multiple languages to fanciers using our services. CFA is the acknowledged expert in the breeding of the finest examples of recognized*

breeds and as a resource for all matters dealing with feline health, welfare and legislative concerns. To reach this vision, we must establish both our strategic plan and business plan for the organization. This will not occur overnight. It will take effort and perseverance by all those involved.

(42) RATIFICATION OF CFA EXECUTIVE DIRECTOR AND CFA ATTORNEY.
Kusy moved to appoint Tom Dent as Executive Director. **DelaBar** called the motion. **Motion Carried.** **Newkirk** moved to appoint Fred Jacobberger as CFA Attorney. **DelaBar** called the motion. **Motion Carried.**

(43) CENTRAL OFFICE OPERATIONS/AUTHORITY: **Calhoun** moved to adopt a corporate resolution authorizing the maintenance of banking relationships with Allaire Community Bank, Fleet Bank and Bank One. **Motion Carried.**

(44) COMMITTEE APPOINTMENTS: **DelaBar** announced the committee appointments for the year 2004-2005 and asked that they be ratified as a group. They are as follows:

Advertising/Public Relations	Allene Tartaglia, Chair
Animal Welfare	Linda Berg, Chair
Awards and Honors	Rachel Anger, Chair
Breeds & Standards	Peg Johnson, Chair
Business Development Team	Kitty Angell, Chair; Committee consists of James Watson, Annette Wilson, Kayoko Koizumi (Asian interests), Roeann Fulkerson (business planning)
CFA Educational Products	Jo Ann Cummings, Chair
CFA International Show	Debbie Kusy, Chair
CFA Cats! Show New York	Allen Scruggs, Chair (Gary Veach Liaison)
Clerking	Regina Shaffer, Chair
Club Membership	Jo Ann Cummings, Chair
Credentials	Eve Russell, Chair
Disaster Relief Fund	Pam DelaBar, Chair
Ethics	Jody Garrison, Chair
Executive Committee	CFA Officers; Linda Berg
Finance/Budget	Kathy Calhoun, Chair
International Division	Darrell Newkirk, Chair
Judging Program Committee	Chuck Gradowski, Chair (Stan Barnaby, Liaison)
Junior Showmanship	Emily Turner, Chair (Kitty Angell Liaison)
Legislation	Joan Miller, Chair
Management/Marketing Team	Annette Wilson, Chair; Committee consists of James Watson, Stan Barnaby and Eric Won
Mentor	Patricia Jacobberger, Chair (Gary Veach Liaison)
Ombudsman	Sigfrid Hauck, Chair
Personnel	CFA Officers
Protest Committee	George Eigenhauser, Chair (Dick Kallmeyer, Liaison)
Publications	Mark Hannon, Chair (Kathy Calhoun Liaison)
Purebred Rescue	Loretta Baugh, Chair
Show Rules	Gary Veach, Chair
Show Scheduling	All Regional Directors
Scientific Advisory Committee	Dr. Karl Bowman, Chair (Peg Johnson Liaison); Committee consists of Dr. Leslie Lyons, Dr. Susan Little
Technology	Dick Kallmeyer, Chair (Gina Lehman, Karen Lawrence – web site)
Winn Foundation	Hilary Helmrich, Chair (Dick Kallmeyer Liaison).

Wilson moved to ratify the Committee appointments. **DelaBar** called the motion.
Motion Carried.

(45) BUDGET COMMITTEE: **Treasurer Kathy Calhoun:** The Budget Committee met in the Central Office on May 24 to review the 2003-2004 financials, and developed the 2004-2005 operating budget. **DelaBar:** I would like the budget to be approved as a continuing resolution until we are able to fund the new committees. **Calhoun:** If the new committees could review their needs and present it to the Budget Committee, perhaps the Budget Committee could conduct a conference call and update the budget for the coming year. **Newkirk:** Are corporate expenses for the officers the same as last year? **Calhoun:** Different. Last year, there was no compensation for any office other than president. **Johnson:** We had a loss last year. I'm not sure this is good timing. **Calhoun:** It was a tough call for the Budget Committee. There has been an increased demand on time and responsibilities. In all fairness, there should be some compensation for that time. **Dent:** Last year, there were two extraordinary, non-recurring events that caused a loss, rather than the operation of the organization. **Barnaby:** Is it safe to assume that one of the extraordinary costs that we had in the past year will result in a major savings this year? **Calhoun:** Yes. **Angell:** I would rather see mine go to my committee. **Veach** moved to approve the budget. **DelaBar** called the motion. **Motion Carried.** Newkirk, Johnson, Berg, Baugh, Kusy voting no. DelaBar, Angell, Calhoun and Anger abstaining. **DelaBar:** I consider a budget to be a living document. If we find problems, then we will address those problems and rework the budget.

(46) SPOTLIGHT AWARD: **Jo Ann Cummings** presented the following report:

GUIDELINES FOR THE SPOTLIGHT AWARD

Regional Selection Process:

Each Region and International Division will select one person who lives in their Region/Division to be recognized as their “Regional/International Cat Fancier of the Year”. The following are not eligible for this award: CFA current or former judges, and CFA current or former board members.

- 1) *Each Regional Director/International Chairman will be responsible for the selection process for the Regional/International Cat Fancier of the Year recipient. The selection may be made by the Regional Director/International Chairman by a committee appointed to oversee the selection, or by a system they may already have in place. The recipient should be someone who has given outstanding service to CFA in any capacity. They should have a minimum of seven years in the fancy.*
- 2) *The Regional Director/International Chairman or the Regional Committee/International Committee will make the decision on when and how the Regional Cat Fancier of the Year will be honored.*
- 3) *Following each regional/International awards banquet, a picture of the person selected and a short biography should be sent to the Spotlight Award Chairman or to a designated person no later than July 15.*

National Selection Process:

One person will be selected as National Cat Fancier of the year, by the following method:

- 1) *All Regional Directors/International Chairmen will help choose the “National Cat Fancier of the Year.” The Spotlight Award Chairman will compile and forward to each Regional Director the pictures and biographies of all nine Regional Cat Fancier of the Year winners, along with a ballot.*
- 2) *Each Regional Director/International Chairman or their committee will vote for the person who he/she thinks should be named “National Cat Fancier of the Year”. Regional Directors/International Chairman cannot vote for the Cat Fancier from their home region.*
- 3) *Voting will be done by accumulation of points. The person who you feel should receive the award will receive eight points; the 2nd person chosen will receive seven points etc.*
- 4) *Ballots must be returned to the Spotlight Award Chairman no later than August 1st.*
- 5) *In the unlikely event of a tie, the Spotlight Award Chairman will break the tie vote.*

- 6) *Regional Directors will be responsible to see that the above obligations are met. Failure to meet the deadlines could mean that your region may not be represented in the October issue of the Almanac.*

Almanac Article:

All nine Exhibitor/Cat fanciers who receive the “Regional Exhibitor/Cat fancier of the Year” award will be featured in the October issue of the Almanac. The “National Exhibitor/Cat fancier of the Year” will have their picture and biography centered on the page, surrounded by pictures and a short biography of the other eight recipients.

Cummings moved to approve the guidelines for the Spotlight Award. **DelaBar:** Called the motion. **Motion Carried.**

(47) AWARDS COMMITTEE: Awards Chair **Rachel Anger** presented the following report:

The selection of a national winner trophy has many challenges. First, the award must be affordable. Second, it must be attractive and something the winner will cherish and proudly display as the embodiment of all the hard work and effort that went into achieving the award. Third, it must have mass appeal to a wide variety of artistic tastes and preference for style of cat. Once these challenges are achieved, a theme should emerge so that the style of trophy will have a consistency from year to year, and those fortunate enough to receive a NW trophy in successive years will have an aesthetically pleasing collection. The Awards Committee is always looking for input and suggestions.

After an extensive survey of past national winning exhibitors, it was decided to use the Lenox crystal figurine entitled "Playtime" for our award, mounted on an engraved onyx base. Allene negotiated a very attractive price with the distributor. In past years, a large rosette was also awarded. We have now re-introduced the NW rosette, due to the high demand and frequent request for its return. Last year's deco style national breed winner trophy was well received and has remained the same.

While we came in under budget, our final challenge is for ZERO BUDGET. Several breed clubs and individuals expressed an unsolicited desire to sponsor awards this year, and we have no method to accept such generosity. To that end, the following proposal is presented to you for your consideration:

National Award Sponsorship Proposal

Sponsorship of national awards will be offered to individuals and clubs. The sponsor will submit an offer to fund the award, which the award recipient may accept or reject. Acknowledgment of sponsorship will be made in the form of a card accompanying the trophy, as well as printed in the awards booklet; however, it will not appear on the award itself. A budget will still be required, since there is no guarantee that all awards will be sponsored every year, or that the national award sponsorship will be a continuing success.

Action Item

Request permission to pursue the development and proposed implementation of a sponsorship program for CFA National Awards and National Breed Awards.

Anger moved that the action item be approved. We will be revamping the awards program along the lines of what our new President has charged the Awards Committee with. **DelaBar** called the motion. **Motion Carried.**

PROPOSAL TO REWARD COMPANIES FOR THE USE OF CATS IN THEIR ADVERTISING CAMPAIGNS

WORKING NAME: *The CATLIN Award*

HISTORY:

Cats have been used in newspaper and magazine ads since the late 1800's according to *The Quintessential Cat*. In Britain, the Catlin Tobacco Company (circa 1880-1890) chose to illustrate their print advertising with a cat defending a tobacco box that was sheltering her young. In 1934, Otis Elevator used a black cat to promote its elevators – “The cat comes and goes so easily, so quietly, we are hardly aware of his movements. His padded paws are a symbol of his silence.” Ads for makeup and perfume companies started to include cats in the mid 1950-1960 era.



1958 Revlon



1961 My Sin Perfume



1934 Otis Elevator

Probably the most well known cat in early advertising history was Chessie, an easily recognized symbol of the Chesapeake and Ohio Railroad. Chessie debuted in a 1933 ad in *Fortune* magazine. The image was adapted from a painting and used as the company logo, in advertising and, even today, it is available on a wide variety of merchandise.



1933 Fortune Magazine ad
Chesapeake and Ohio Railroad

In recent years, cats have been used in a plethora of print magazines and commercials. Recent print advertising for a makeup company used a Chartreux, and pet product companies are known to be actively seeking good quality pedigreed cats for their media campaigns.

Recent TV commercials include the widely popular “cat herding” advertisement for EDS. That particular commercial debuted during a Super Bowl and remains one of the Top 10 Super Bowl

commercials. A sample of commercials in which cats appear can be seen online (installation of QuickTime plug-in required):

EDS

<http://www.visit4info.com/watchad.cfm?id=13858&type=coolad&startrow=1>

REAL OPEN FIRES

<http://www.visit4info.com/watchad.cfm?id=9040&type=coolad&startrow=1>

BACARDI BREEZER (Carolyn Lyons' Silver Tabby American Shorthair)

<http://www.visit4info.com/details.cfm?adid=12221>

DHL (Australia)

<http://www.visit4info.com/watchad.cfm?id=12238>

ESPON STYLUS PRINTER

<http://www.visit4info.com/watchad.cfm?id=4879>

As expected, cats are used to promote cat food, litter, pet insurance, etc. Cats such as Morris and the Friskies Silver Persian have a “following” and are an attraction when they appear at cat shows.

PROPOSAL:

- *To establish an annual award for the use of cats in advertising.*
- *A process for notification for the upcoming award will be set up so that companies and advertising agencies know that it is available.*
- *A nomination process to be determined, with parameters set for dates of issue. Once the award is recognized, the nomination process could turn into a submission process. One other thing to consider, after the award is established, is to perhaps have an entry fee for a submission.*
- *The award to consist of a plaque or trophy, yet to be designed.*
- *Award to be handed out at the CFA Annual Awards banquet.*
- *Costs involved will include publicity for the award, the cost of the award itself, and expenses for recipient (anticipated to be airfare, one night hotel stay and complimentary banquet award dinner). Approximate estimated budget: \$2000 annually.*

TO BE DETERMINED OR WORKED ON:

1. *The name of the award*
2. *Awarded to the company the ad is for, or the advertising agency*
3. *Budget requested*
4. *Criteria for selection of winning ads*
5. *Choosing of judges*
6. *How to publicize availability of the award*
7. *Convincing recipient to send a representative to the annual awards banquet*

ACTION ITEM:

Request permission to pursue the development of the CATLIN award as an incentive for companies and the media to use cats in print advertisements and TV Commercials.

RATIONALE:

The cat has global appeal when used in any advertisement and usually evokes feelings of domesticity and comfort. Cats are already used in a variety of print and media advertising that encompass items from pet food, pet insurance, printers, makeup, floor polish, cars and even vacuum cleaners. On rare occasions, the cat is not shown in the best light. The intention of initiating this award is to encourage the use of cats, pedigreed preferably, in advertising and media as well as recognize those companies that do so while portraying the cat in a positive manner.

An expected advantage of the establishment of this award will be that CFA becomes well known within the advertising community. This, in turn, could lead to an arrangement with photographers to set up a database of “stock” photographs and CFA could act as a source for photo contacts and perhaps even as agent for the various photographers.

This proposal is initially confined to print advertising and TV commercials, but can be expanded to include the use of cats in movies, TV shows, and animations, if approved and successful.

If the concept is approved, a more concrete proposal with a request for appropriate funding, as necessary, will be developed for the October 2004 Board Meeting.

*Respectfully Submitted,
Rachel Anger, Awards Chair*

Anger moved that the action item be approved. **DelaBar:** It sounds like a great idea. With more recognition, others might pick up on it **Johnson:** We’re seeing sponsorship for entire awards programs and awards dinners in the dog fancy. I think the time has come to look at our corporate sponsors being more involved in our awards programs. **DelaBar** called the motion. **Motion Carried.**

(48) VOLUNTARY CLUB ACTIVITY REPORT: **Chair Gary Veach:** Thanks to the assistance of Karen Lawrence, the Voluntary Club Activity Report is available for clubs to go on the CFA web site and update their club activities for the prior year. I highly encourage everyone to utilize the form because it is a very valuable tool in marketing, corporate sponsorship and legislative issues. **DelaBar:** I am thrilled to see that. **Veach:** Molly McKenzie is currently writing an article for the Almanac. We have utilized the club activity report as the source for those articles. We have covered nursing home activities, legislation, feline health, Siamese breast cancer fundraising.

DelaBar: Before we adjourn, I would like to make a few comments to the board. It is my feeling that this board of directors sets the tone and the flavor of this organization. If we expect an ethical organization, then we ourselves must display ethical demeanor. If we expect people to be good sportsmen, we must be at the forefront of good sportsmanship. I am very comfortable with everyone on this board and I think that we can hit the ground running. I am just thrilled to be able to lead CFA in some of these new ventures. It's a brighter day.

There being no further business, the meeting was adjourned at 9:39 a.m.

Respectfully submitted,
Rachel Anger, CFA Secretary